

MLS Sales Statistics

Number of Sales

Big Island		MONTH OF				YEAR			
		April		Increase /		TO DATE		Increase /	
		2015	2016	<Decrease>	<Decrease>	2015	2016	<Decrease>	<Decrease>
		437	438	1	0.23%	1414	1579	165	11.67%
ENTIRE	Residential	180	195	15	8.33%	623	748	125	20.06%
	Vacant Land	174	152	<22>	<12.64%>	524	554	30	5.73%
	Commercial	3	4	1	33.33%	18	17	<1>	<5.56%>
	Condominium	79	85	6	7.59%	248	258	10	4.03%
	Business	1	2	1	100.00%	1	2	1	100.00%
PUNA	Residential	51	68	17	33.33%	174	270	96	55.17%
	Vacant Land	97	103	6	6.19%	261	362	101	38.70%
	Commercial	0	1	1	N/A	1	3	2	200.00%
	Condominium	1	0	<1>	<100%>	1	0	<1>	<100%>
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	21	31	10	47.62%	89	112	23	25.84%
	Vacant Land	10	7	<3>	<30.00%>	34	21	<13>	<38.24%>
	Commercial	1	2	1	100.00%	8	6	<2>	<25.00%>
	Condominium	7	9	2	28.57%	24	26	2	8.33%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	4	2	<2>	<50.00%>	12	10	<2>	<16.67%>
	Vacant Land	0	1	1	N/A	1	7	6	600.00%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	0	3	3	N/A	19	17	<2>	<10.53%>
	Vacant Land	2	1	<1>	<50.00%>	11	2	<9>	<81.82%>
	Commercial	0	1	1	N/A	0	1	1	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	2	5	3	150.00%	10	20	10	100.00%
	Vacant Land	5	5	0	0.00%	16	14	<2>	<12.50%>
	Commercial	1	0	<1>	<100%>	1	0	<1>	<100%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	36	25	<11>	<30.56%>	96	97	1	1.04%
	Vacant Land	6	4	<2>	<33.33%>	22	15	<7>	<31.82%>
	Commercial	0	0	0		2	0	<2>	<100%>
	Condominium	32	34	2	6.25%	73	86	13	17.81%
	Business	1	0	<1>	<100%>	1	0	<1>	<100%>
NORTH KONA	Residential	48	40	<8>	<16.67%>	143	138	<5>	<3.50%>
	Vacant Land	14	13	<1>	<7.14%>	68	46	<22>	<32.35%>
	Commercial	1	0	<1>	<100%>	5	3	<2>	<40.00%>
	Condominium	37	41	4	10.81%	144	143	<1>	<0.69%>
	Business	0	1	1	N/A	0	1	1	N/A
SOUTH KONA	Residential	6	7	1	16.67%	29	24	<5>	<17.24%>
	Vacant Land	9	6	<3>	<33.33%>	25	26	1	4.00%
	Commercial	0	0	0		0	1	1	N/A
	Condominium	1	0	<1>	<100%>	3	1	<2>	<66.67%>
	Business	0	1	1	N/A	0	1	1	N/A
KA'U	Residential	12	14	2	16.67%	51	60	9	17.65%
	Vacant Land	31	12	<19>	<61.29%>	86	61	<25>	<29.07%>
	Commercial	0	0	0		1	3	2	200.00%
	Condominium	1	1	0	0.00%	3	2	<1>	<33.33%>
	Business	0	0	0		0	0	0	

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MLS Sales Statistics

Sales Volume

153,958,151 188,081,740

34,123,589 22.16%

544,439,264 635,445,147

91,005,883 16.72%

Big Island		MONTH OF				YEAR			
		April		#	%	TO DATE		#	%
		2015	2016			2015	2016		
				Increase / <Decrease>	Increase / <Decrease>			Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	92,526,523	109,306,150	16,779,627	18.13%	293,390,855	411,349,403	117,958,548	40.21%
	Vacant Land	22,804,985	33,075,854	10,270,869	45.04%	117,895,866	84,282,913	<33,612,953>	<28.51%>
	Commercial	986,000	1,850,000	864,000	87.63%	14,421,000	7,571,500	<6,849,500>	<47.50%>
	Condominium	37,475,643	43,589,736	6,114,093	16.31%	118,566,543	131,981,331	13,414,788	11.31%
	Business	165,000	260,000	95,000	57.58%	165,000	260,000	95,000	57.58%
PUNA	Residential	9,663,627	15,091,844	5,428,217	56.17%	32,867,032	56,589,393	23,722,361	72.18%
	Vacant Land	2,281,100	2,748,474	467,374	20.49%	6,965,748	9,638,319	2,672,571	38.37%
	Commercial	0	435,000	435,000	N/A	200,000	975,000	775,000	387.50%
	Condominium	255,000	0	<255,000>	<100%>	255,000	0	<255,000>	<100%>
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	8,912,395	12,040,804	3,128,409	35.10%	36,562,962	39,092,581	2,529,619	6.92%
	Vacant Land	2,149,300	1,377,000	<772,300>	<35.93%>	10,102,133	5,906,500	<4,195,633>	<41.53%>
	Commercial	168,500	725,000	556,500	330.27%	3,588,500	3,216,500	<372,000>	<10.37%>
	Condominium	814,360	1,019,120	204,760	25.14%	3,122,360	3,275,120	152,760	4.89%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	2,715,000	1,535,000	<1,180,000>	<43.46%>	5,528,500	11,676,557	6,148,057	111.21%
	Vacant Land	0	420,000	420,000	N/A	350,000	2,135,000	1,785,000	510.00%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	0	937,900	937,900	N/A	8,982,000	6,900,150	<2,081,850>	<23.18%>
	Vacant Land	974,000	155,000	<819,000>	<84.09%>	3,959,500	380,000	<3,579,500>	<90.40%>
	Commercial	0	690,000	690,000	N/A	0	690,000	690,000	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	3,250,000	5,200,000	1,950,000	60.00%	7,444,000	19,012,400	11,568,400	155.41%
	Vacant Land	2,097,000	1,444,000	<653,000>	<31.14%>	6,033,700	4,664,000	<1,369,700>	<22.70%>
	Commercial	367,500	0	<367,500>	<100%>	367,500	0	<367,500>	<100%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	28,375,724	17,848,500	<10,527,224>	<37.10%>	75,628,387	68,152,377	<7,476,010>	<9.89%>
	Vacant Land	2,195,000	1,483,000	<712,000>	<32.44%>	7,706,900	4,794,900	<2,912,000>	<37.78%>
	Commercial	0	0	0		495,000	0	<495,000>	<100%>
	Condominium	19,123,481	19,460,216	336,735	1.76%	49,254,830	56,722,760	7,467,930	15.16%
	Business	165,000	0	<165,000>	<100%>	165,000	0	<165,000>	<100%>
NORTH KONA	Residential	34,990,777	50,337,815	15,347,038	43.86%	103,868,974	184,655,473	80,786,499	77.78%
	Vacant Land	10,166,500	24,559,000	14,392,500	141.57%	76,477,000	48,964,000	<27,513,000>	<35.98%>
	Commercial	450,000	0	<450,000>	<100%>	2,670,000	2,185,000	<485,000>	<18.16%>
	Condominium	16,934,802	22,980,400	6,045,598	35.70%	64,942,353	71,441,451	6,499,098	10.01%
	Business	0	160,000	160,000	N/A	0	160,000	160,000	N/A
SOUTH KONA	Residential	2,800,000	3,684,000	884,000	31.57%	13,674,500	14,278,500	604,000	4.42%
	Vacant Land	2,233,500	770,580	<1,462,920>	<65.50%>	4,101,500	4,234,080	132,580	3.23%
	Commercial	0	0	0		0	325,000	325,000	N/A
	Condominium	235,000	0	<235,000>	<100%>	689,000	187,000	<502,000>	<72.86%>
	Business	0	100,000	100,000	N/A	0	100,000	100,000	N/A
KA'U	Residential	1,819,000	2,630,287	811,287	44.60%	8,834,500	10,991,972	2,157,472	24.42%
	Vacant Land	708,585	118,800	<589,785>	<83.23%>	2,199,385	3,566,114	1,366,729	62.14%
	Commercial	0	0	0		7,100,000	180,000	<6,920,000>	<97.46%>
	Condominium	113,000	130,000	17,000	15.04%	303,000	355,000	52,000	17.16%
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics
Median Sales Price**

1,193,450 1,335,000

141,550 11.86%

1,267,200 1,102,500

<164,700> <13.00%>

Big Island		MONTH OF				YEAR			
		April		#	%	TO DATE		#	%
		2015	2016			2015	2016		
				Increase / <Decrease>	Increase / <Decrease>			Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	378,950	365,000	<13,950>	<3.68%>	350,000	315,000	<35,000>	<10.00%>
	Vacant Land	22,000	25,000	3,000	13.64%	27,750	25,000	<2,750>	<9.91%>
	Commercial	367,500	475,000	107,500	29.25%	465,000	335,000	<130,000>	<27.96%>
	Condominium	260,000	340,000	80,000	30.77%	259,450	297,500	38,050	14.67%
	Business	165,000	130,000	<35,000>	<21.21%>	165,000	130,000	<35,000>	<21.21%>
PUNA	Residential	166,500	200,250	33,750	20.27%	167,750	190,500	22,750	13.56%
	Vacant Land	13,000	19,000	6,000	46.15%	15,000	18,250	3,250	21.67%
	Commercial	0	435,000	435,000	N/A	200,000	435,000	235,000	117.50%
	Condominium	255,000	0	<255,000>	<100%>	255,000	0	<255,000>	<100%>
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	370,000	330,000	<40,000>	<10.81%>	330,000	327,022	<2,978>	<0.90%>
	Vacant Land	136,650	178,000	41,350	30.26%	163,750	200,000	36,250	22.14%
	Commercial	168,500	362,500	194,000	115.13%	440,000	425,000	<15,000>	<3.41%>
	Condominium	99,500	62,000	<37,500>	<37.69%>	120,000	126,500	6,500	5.42%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	417,500	767,500	350,000	83.83%	324,500	577,778	253,278	78.05%
	Vacant Land	0	420,000	420,000	N/A	350,000	287,000	<63,000>	<18.00%>
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	0	270,000	270,000	N/A	255,000	350,000	95,000	37.25%
	Vacant Land	487,000	155,000	<332,000>	<68.17%>	225,000	190,000	<35,000>	<15.56%>
	Commercial	0	690,000	690,000	N/A	0	690,000	690,000	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	1,625,000	1,090,000	<535,000>	<32.92%>	632,500	882,500	250,000	39.53%
	Vacant Land	375,000	242,000	<133,000>	<35.47%>	305,000	255,000	<50,000>	<16.39%>
	Commercial	367,500	0	<367,500>	<100%>	367,500	0	<367,500>	<100%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	541,000	525,000	<16,000>	<2.96%>	485,000	483,000	<2,000>	<0.41%>
	Vacant Land	230,000	274,000	44,000	19.13%	219,200	177,400	<41,800>	<19.07%>
	Commercial	0	0	0		247,500	0	<247,500>	<100%>
	Condominium	474,500	437,000	<37,500>	<7.90%>	487,000	432,500	<54,500>	<11.19%>
	Business	165,000	0	<165,000>	<100%>	165,000	0	<165,000>	<100%>
NORTH KONA	Residential	620,000	581,000	<39,000>	<6.29%>	570,000	622,500	52,500	9.21%
	Vacant Land	282,000	325,000	43,000	15.25%	327,500	315,000	<12,500>	<3.82%>
	Commercial	450,000	0	<450,000>	<100%>	485,000	425,000	<60,000>	<12.37%>
	Condominium	230,000	340,000	110,000	47.83%	251,250	287,000	35,750	14.23%
	Business	0	160,000	160,000	N/A	0	160,000	160,000	N/A
SOUTH KONA	Residential	377,500	515,000	137,500	36.42%	375,000	462,000	87,000	23.20%
	Vacant Land	100,000	108,040	8,040	8.04%	100,000	150,250	50,250	50.25%
	Commercial	0	0	0		0	325,000	325,000	N/A
	Condominium	235,000	0	<235,000>	<100%>	235,000	187,000	<48,000>	<20.43%>
	Business	0	100,000	100,000	N/A	0	100,000	100,000	N/A
KA'U	Residential	139,500	176,000	36,500	26.16%	152,000	172,000	20,000	13.16%
	Vacant Land	11,000	10,000	<1,000>	<9.09%>	13,500	11,500	<2,000>	<14.81%>
	Commercial	0	0	0		7,100,000	60,000	<7,040,000>	<99.15%>
	Condominium	113,000	130,000	17,000	15.04%	100,000	177,500	77,500	77.50%
	Business	0	0	0		0	0	0	

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