

Sold Summary

	Jan 2014	Jan 2013	% Change
Sold Dollar Volume	\$25,298,942	\$19,986,163	26.58%
Avg Sold Price	\$250,485	\$214,905	16.56%
Median Sold Price	\$225,000	\$206,990	8.70%
Units Sold	101	93	8.60%
Avg Days on Market	80	109	-26.61%
Avg List Price for Solds	\$252,522	\$221,024	14.25%
Avg SP to OLP Ratio	93.4%	92.1%	1.45%
Ratio of Avg SP to Avg OLP	95.2%	92.0%	3.57%
Attached Avg Sold Price	\$148,997	\$138,725	7.40%
Detached Avg Sold Price	\$285,667	\$247,721	15.32%
Attached Units Sold	26	28	-7.14%
Detached Units Sold	75	65	15.38%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jan 2014	Jan 2013	% Change
Active Listings	678	630	7.62%
New Listings	221	216	2.31%
New Under Contracts	83	115	-27.83%
New Contingents	79	83	-4.82%
New Pendings	162	198	-18.18%
All Pendings	380	494	-23.08%

Financing (Sold)

Assumption	0
Cash	14
Conventional	24
FHA	24
Other	12
Owner	0
VA	27

Days on Market (Sold)

0	7
1 to 10	16
11 to 20	9
21 to 30	11
31 to 60	16
61 to 90	9
91 to 120	9
121 to 180	13
181 to 360	9
361 to 720	1
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	1	0	0	0	0	0	0	4	0	5
\$50K to \$99,999	0	1	1	3	0	0	1	15	7	9
\$100K to \$149,999	2	0	1	10	3	0	1	19	19	2
\$150K to \$199,999	0	1	7	1	7	2	1	63	21	2
\$200K to \$299,999	0	0	9	5	11	0	0	149	35	2
\$300K to \$399,999	0	0	4	0	19	0	0	182	4	0
\$400K to \$499,999	0	0	0	0	4	0	0	88	0	0
\$500K to \$599,999	0	0	0	0	5	0	0	17	0	0
\$600K to \$799,999	0	0	0	0	1	0	0	16	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	11	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	7	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	3	2	22	19	50	2	3	572	86	20
Avg Sold Price	\$99,167	\$115,350	\$222,881	\$152,485	\$324,483	\$181,000	\$128,000			
Prev Year - Avg Sold Price	\$0	\$156,500	\$184,309	\$143,643	\$275,905	\$133,333	\$112,000			
Avg Sold % Change	0.00%	-26.29%	20.93%	6.16%	17.61%	35.75%	14.29%			
Prev Year - # of Solds	0	4	20	16	45	3	5			

Active Detail