

Sold Summary

	Jan 2014	Jan 2013	% Change
Sold Dollar Volume	\$18,854,967	\$17,223,644	9.47%
Avg Sold Price	\$273,260	\$257,069	6.30%
Median Sold Price	\$253,000	\$246,500	2.64%
Units Sold	69	67	2.99%
Avg Days on Market	98	131	-25.19%
Avg List Price for Solds	\$281,484	\$263,246	6.93%
Avg SP to OLP Ratio	93.9%	92.0%	1.97%
Ratio of Avg SP to Avg OLP	94.3%	92.2%	2.25%
Attached Avg Sold Price	\$154,970	\$204,672	-24.28%
Detached Avg Sold Price	\$295,695	\$269,684	9.64%
Attached Units Sold	11	13	-15.38%
Detached Units Sold	58	54	7.41%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jan 2014	Jan 2013	% Change
Active Listings	631	508	24.21%
New Listings	159	154	3.25%
New Under Contracts	72	49	46.94%
New Contingents	28	55	-49.09%
New Pendings	100	104	-3.85%
All Pendings	184	219	-15.98%

Financing (Sold)

Assumption	0
Cash	7
Conventional	28
FHA	8
Other	11
Owner	0
VA	15

Days on Market (Sold)

0	7
1 to 10	3
11 to 20	6
21 to 30	5
31 to 60	14
61 to 90	17
91 to 120	3
121 to 180	5
181 to 360	5
361 to 720	3
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	1	2	0	0	0	2	2	0
\$50K to \$99,999	1	0	3	0	0	0	0	20	10	1
\$100K to \$149,999	1	1	1	1	1	0	0	22	13	10
\$150K to \$199,999	0	0	4	3	3	0	0	56	15	9
\$200K to \$299,999	0	2	10	2	10	0	0	153	36	6
\$300K to \$399,999	0	0	3	0	8	0	0	162	3	0
\$400K to \$499,999	1	0	0	0	8	0	0	55	0	0
\$500K to \$599,999	0	0	0	0	1	0	0	22	0	0
\$600K to \$799,999	0	0	0	0	1	0	0	18	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	5	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	9	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	3	3	22	8	33	0	0	526	79	26
Avg Sold Price	\$207,333	\$186,327	\$207,332	\$143,211	\$362,636	\$0	\$0			
Prev Year - Avg Sold Price	\$221,470	\$0	\$220,166	\$216,898	\$326,759	\$337,000	\$177,035			
Avg Sold % Change	-6.38%	0.00%	-5.83%	-33.97%	10.98%	0.00%	0.00%			
Prev Year - # of Solds	7	0	22	5	25	1	7			

Active Detail