



BERKSHIRE HATHAWAY

HomeServices

Pinehurst Realty Group

Summary for May	YTD 2017	YTD 2016	% CHANGE
Absorption Rate	7.2	9.46	-23.89
Average List Price	\$338,355	\$337,756	0.18
Median List Price	\$279,000	\$269,000	3.72
Average Sale Price	\$266,066	\$248,047	7.26
Median Sale Price	\$243,900	\$234,900	3.83
Average DOM	185	200	-7.5
Median DOM	118	154	-23.38

May 2017 Market Report

Moore County - North Carolina

PINEHURST OFFICE - VILLAGE COURT BLDG PINEHURST - 910 295 5504
SOUTHERN PINES OFFICE - CORNER ILLINOIS & BROAD - 910 692 2635

BHHS PRG.COM



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Active Listings

	This Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
0-29,999	0	5	-100.0	6	11	-45.5
30,000-39,999	4	5	-20.0	8	10	-20.0
40,000-49,999	3	3	0.0	6	13	-53.8
50,000-59,999	3	5	-40.0	8	11	-27.3
60,000-69,999	7	15	-53.3	19	21	-9.5
70,000-79,999	14	14	0.0	29	22	31.8
80,000-89,999	9	21	-57.1	17	38	-55.3
90,000-99,999	20	23	-13.0	28	29	-3.4
100,000-119,999	36	41	-12.2	69	78	-11.5
120,000-139,999	47	59	-20.3	91	124	-26.6
140,000-159,999	53	52	1.9	102	129	-20.9
160,000-179,999	30	52	-42.3	84	131	-35.9
180,000-199,999	45	67	-32.8	131	146	-10.3
200,000-249,999	147	189	-22.2	384	430	-10.7
250,000-299,999	185	160	15.6	392	374	4.8
300,000-399,999	279	255	9.4	545	508	7.3
400,000-499,999	96	97	-1.0	189	183	3.3
500,000+	207	242	-14.5	311	368	-15.5
Totals	1185	1305	-9.2	2419	2626	-7.9

New Listings

	This Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
0-29,999	0	0	0.0	4	3	33.3
30,000-39,999	0	1	-100.0	3	5	-40.0
40,000-49,999	0	1	-100.0	2	5	-60.0
50,000-59,999	0	1	-100.0	3	5	-40.0
60,000-69,999	2	0	N/A	12	8	50.0
70,000-79,999	3	4	-25.0	13	9	44.4
80,000-89,999	1	2	-50.0	8	16	-50.0
90,000-99,999	2	2	0.0	15	9	66.7
100,000-119,999	4	8	-50.0	36	43	-16.3
120,000-139,999	8	17	-52.9	50	61	-18.0
140,000-159,999	9	20	-55.0	55	67	-17.9
160,000-179,999	12	14	-14.3	49	77	-36.4
180,000-199,999	14	22	-36.4	83	91	-8.8
200,000-249,999	51	40	27.5	239	224	6.7
250,000-299,999	44	49	-10.2	230	210	9.5
300,000-399,999	61	56	8.9	318	285	11.6
400,000-499,999	26	24	8.3	96	89	7.9
500,000+	27	36	-25.0	117	146	-19.9
Totals	264	297	-11.1	1333	1353	-1.5

Sold Listings

	This Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
0-29,999	2	0	N/A	5	4	25.0
30,000-39,999	0	2	-100.0	6	10	-40.0
40,000-49,999	1	1	0.0	2	5	-60.0
50,000-59,999	1	0	N/A	4	5	-20.0
60,000-69,999	4	1	300.0	8	5	60.0
70,000-79,999	2	2	0.0	5	5	0.0
80,000-89,999	1	0	N/A	7	3	133.3
90,000-99,999	2	0	N/A	10	8	25.0
100,000-119,999	8	6	33.3	24	21	14.3
120,000-139,999	6	10	-40.0	26	39	-33.3
140,000-159,999	9	14	-35.7	41	47	-12.8
160,000-179,999	5	5	0.0	41	31	32.3
180,000-199,999	18	12	50.0	73	50	46.0
200,000-249,999	47	40	17.5	149	150	-0.7
250,000-299,999	29	33	-12.1	133	108	23.1
300,000-399,999	38	33	15.2	149	106	40.6
400,000-499,999	14	6	133.3	46	31	48.4
500,000+	8	6	33.3	40	23	73.9
Totals	195	171	14.0	769	651	18.1

Pending Listings

	This Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
0-29,999	1	2	-50.0	4	5	-20.0
30,000-39,999	0	0	0.0	2	3	-33.3
40,000-49,999	0	0	0.0	2	7	-71.4
50,000-59,999	2	0	N/A	6	3	100.0
60,000-69,999	1	2	-50.0	6	6	0.0
70,000-79,999	1	1	0.0	9	2	350.0
80,000-89,999	0	1	-100.0	6	8	-25.0
90,000-99,999	2	0	N/A	7	2	250.0
100,000-119,999	4	0	N/A	26	16	62.5
120,000-139,999	3	7	-57.1	26	40	-35.0
140,000-159,999	5	15	-66.7	38	55	-30.9
160,000-179,999	4	12	-66.7	39	55	-29.1
180,000-199,999	8	12	-33.3	68	53	28.3
200,000-249,999	25	40	-37.5	167	178	-6.2
250,000-299,999	19	35	-45.7	137	160	-14.4
300,000-399,999	18	40	-55.0	163	165	-1.2
400,000-499,999	11	8	37.5	55	37	48.6
500,000+	6	12	-50.0	41	41	0.0
Totals	110	187	-41.2	802	836	-4.1

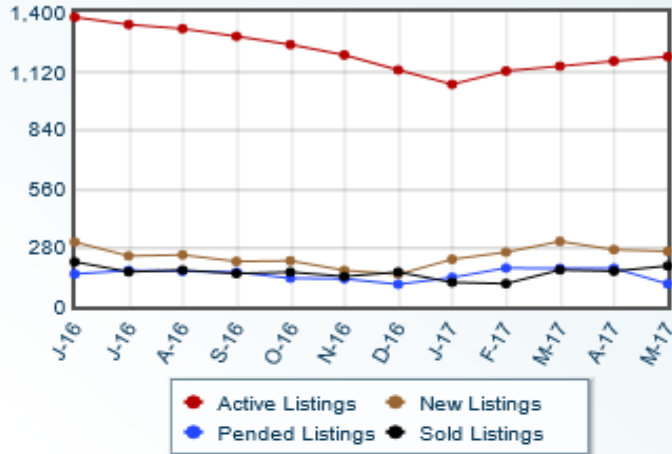


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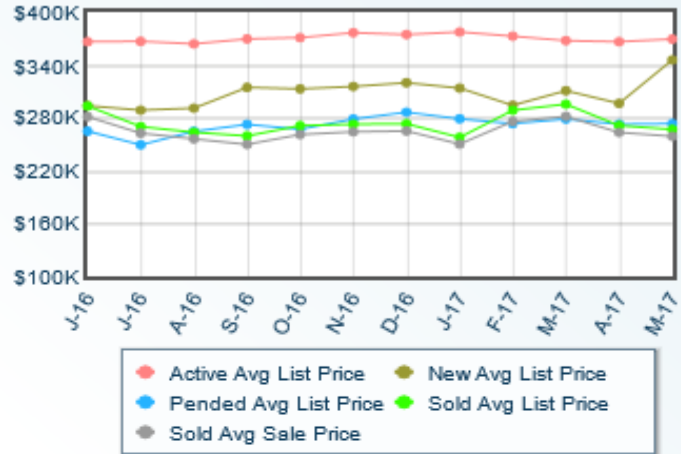
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Pinehurst Realty Group

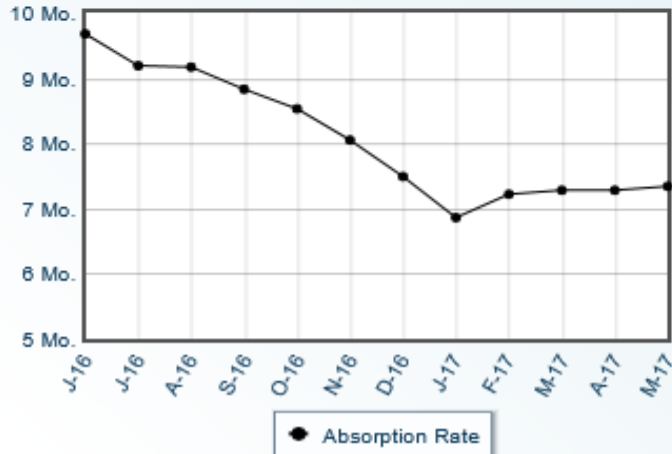
Number of Listings



Listings Prices



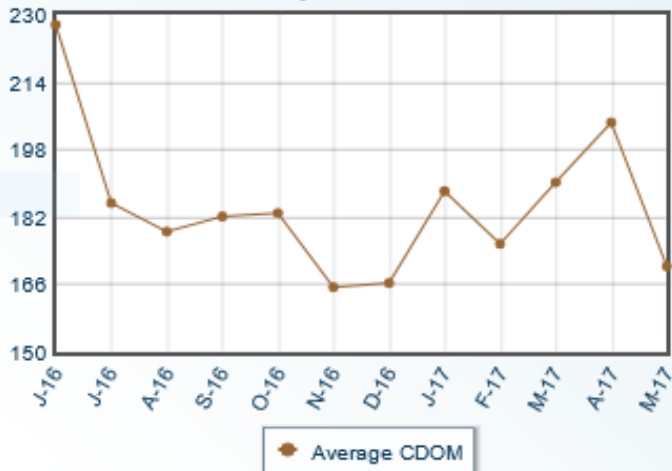
Absorption Rate, in Months



Sold to List Ratio



Days on Market



Price Volume

