

Sold Summary

	Dec 2013	Dec 2012	% Change
Sold Dollar Volume	\$3,600,550	\$2,815,950	27.86%
Avg Sold Price	\$257,182	\$255,995	0.46%
Median Sold Price	\$241,000	\$250,000	-3.60%
Units Sold	14	11	27.27%
Avg Days on Market	46	61	-24.59%
Avg List Price for Solds	\$258,700	\$258,973	-0.11%
Avg SP to OLP Ratio	96.4%	95.0%	1.52%
Ratio of Avg SP to Avg OLP	95.2%	96.0%	-0.80%
Attached Avg Sold Price	\$232,350	\$189,342	22.71%
Detached Avg Sold Price	\$580,000	\$335,980	72.63%
Attached Units Sold	13	6	116.67%
Detached Units Sold	1	5	-80.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Dec 2013	Dec 2012	% Change
Active Listings	33	26	26.92%
New Listings	7	5	40.00%
New Under Contracts	5	4	25.00%
New Contingents	5	6	-16.67%
New Pendings	10	10	0.00%
All Pendings	28	36	-22.22%

Financing (Sold)

Assumption	0
Cash	1
Conventional	7
FHA	4
Other	1
Owner	0
VA	1

Days on Market (Sold)

0	0
1 to 10	1
11 to 20	5
21 to 30	3
31 to 60	1
61 to 90	2
91 to 120	1
121 to 180	1
181 to 360	0
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	2	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	2	0
\$200K to \$299,999	0	4	0	3	0	3	0	0	12	1
\$300K to \$399,999	0	0	0	1	0	0	0	4	4	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	1	0
\$500K to \$599,999	0	0	0	0	1	0	0	3	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	3	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	2	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	4	0	4	1	3	2	13	19	1
Avg Sold Price	\$0	\$238,750	\$0	\$261,750	\$580,000	\$255,500	\$126,025			
Prev Year - Avg Sold Price	\$81,900	\$163,683	\$312,000	\$257,500	\$428,667	\$0	\$130,000			
Avg Sold % Change	0.00%	45.86%	0.00%	1.65%	35.30%	0.00%	-3.06%			
Prev Year - # of Solds	1	3	1	2	3	0	1			

Active Detail