

Sold Summary

	Dec 2013	Dec 2012	% Change
Sold Dollar Volume	\$8,441,719	\$7,733,674	9.16%
Avg Sold Price	\$241,192	\$203,518	18.51%
Median Sold Price	\$220,000	\$184,000	19.57%
Units Sold	35	38	-7.89%
Avg Days on Market	55	93	-40.86%
Avg List Price for Solds	\$243,403	\$206,073	18.11%
Avg SP to OLP Ratio	96.5%	92.2%	4.68%
Ratio of Avg SP to Avg OLP	96.1%	92.5%	3.95%
Attached Avg Sold Price	\$181,752	\$171,875	5.75%
Detached Avg Sold Price	\$248,862	\$207,240	20.08%
Attached Units Sold	4	4	0.00%
Detached Units Sold	31	34	-8.82%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Dec 2013	Dec 2012	% Change
Active Listings	125	108	15.74%
New Listings	31	25	24.00%
New Under Contracts	24	20	20.00%
New Contingents	15	22	-31.82%
New Pendings	39	42	-7.14%
All Pendings	131	145	-9.66%

Financing (Sold)

Assumption	0
Cash	3
Conventional	5
FHA	19
Other	2
Owner	0
VA	6

Days on Market (Sold)

0	0
1 to 10	7
11 to 20	8
21 to 30	1
31 to 60	7
61 to 90	3
91 to 120	4
121 to 180	5
181 to 360	0
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	1	0	0
\$100K to \$149,999	0	0	3	0	1	1	0	3	0	0
\$150K to \$199,999	0	0	2	1	3	0	0	19	5	0
\$200K to \$299,999	0	0	3	0	11	2	0	47	1	0
\$300K to \$399,999	0	0	0	0	6	0	0	24	0	0
\$400K to \$499,999	0	0	0	0	2	0	0	22	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	1	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	1	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	1	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	8	1	23	3	0	119	6	0
Avg Sold Price	\$0	\$0	\$171,150	\$175,375	\$275,892	\$183,878	\$0			
Prev Year - Avg Sold Price	\$0	\$100,000	\$145,276	\$202,500	\$269,204	\$192,500	\$0			
Avg Sold % Change	0.00%	0.00%	17.81%	-13.40%	2.48%	-4.48%	0.00%			
Prev Year - # of Solds	0	1	17	1	17	2	0			

Active Detail