

Sold Summary

	Dec 2013	Dec 2012	% Change
Sold Dollar Volume	\$8,300,000	\$4,797,500	73.01%
Avg Sold Price	\$377,273	\$369,038	2.23%
Median Sold Price	\$366,750	\$407,000	-9.89%
Units Sold	22	13	69.23%
Avg Days on Market	78	41	90.24%
Avg List Price for Solds	\$378,758	\$374,146	1.23%
Avg SP to OLP Ratio	97.5%	98.0%	-0.48%
Ratio of Avg SP to Avg OLP	97.0%	97.3%	-0.29%
Attached Avg Sold Price	\$251,950	\$185,875	35.55%
Detached Avg Sold Price	\$481,708	\$450,444	6.94%
Attached Units Sold	10	4	150.00%
Detached Units Sold	12	9	33.33%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Dec 2013	Dec 2012	% Change
Active Listings	33	37	-10.81%
New Listings	11	7	57.14%
New Under Contracts	6	9	-33.33%
New Contingents	6	9	-33.33%
New Pendings	12	18	-33.33%
All Pendings	24	33	-27.27%

Financing (Sold)

Assumption	0
Cash	3
Conventional	17
FHA	1
Other	0
Owner	0
VA	1

Days on Market (Sold)

0	2
1 to 10	4
11 to 20	3
21 to 30	2
31 to 60	5
61 to 90	2
91 to 120	1
121 to 180	2
181 to 360	0
361 to 720	0
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	2
\$150K to \$199,999	0	0	0	0	0	0	3	0	0	1
\$200K to \$299,999	0	0	0	0	0	1	5	2	0	6
\$300K to \$399,999	1	0	2	0	0	1	0	7	0	0
\$400K to \$499,999	1	0	1	0	3	0	0	8	0	0
\$500K to \$599,999	0	0	2	0	1	0	0	3	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	2	0	0
\$800K to \$999,999	0	0	0	0	1	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	1	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	2	0	5	0	5	2	8	23	0	10
Avg Sold Price	\$417,500	\$0	\$460,600	\$0	\$528,500	\$309,250	\$237,625			
Prev Year - Avg Sold Price	\$320,000	\$0	\$498,400	\$0	\$414,000	\$0	\$185,875			
Avg Sold % Change	30.47%	0.00%	-7.58%	0.00%	27.66%	0.00%	27.84%			
Prev Year - # of Solds	1	0	5	0	3	0	4			

Active Detail