

The **FIRST** and **ONLY** negotiation certification recognized by the National Association of REALTORS®.

achieve more
WITH YOUR
RENE certification

RENE
Real Estate
NEGOTIATION EXPERT



TAKE THE COURSE!

Hall County Board of REALTORS®

June 20-21, 2018
9:00 am – 4:30 pm

INSTRUCTOR

Rich Hart

LOCATION

Homestar
332 Washington St. NW
Suite 201
Gainesville, GA 30501

TUITION

GAR Members
Early Bird \$250 (before 6-13-18)
Regular \$280
Onsite \$310

14 GA CE Credits

14 GA GRI Elective Credits

Details and registration:

garealtor.net

Questions: PIE@garealtor.com
678-597-4135

Bonus!

ABR, CRB &
SRS Elective

ELEVATE YOUR GAME

2-Day Certification Course

The RENE Certification is designed to elevate and enhance negotiating skills so that today's real estate professionals can play the game to win.

WHAT TO EXPECT



Craft a strategy for negotiation and learn when and how to negotiate



Adjust your communication style to achieve optimum results with any party in the transaction



Negotiate effectively face-to-face, on the phone or through e-mail and other media