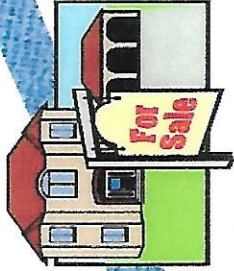


# TRACK YOUR SALE MAP

## PRE-QUALIFICATION BUYER INTERVIEW

Shop For Money Before Looking at any Homes. Make sure you can handle the monthly payment. Determine whether FHA, VA or Conventional is right loan for you.



## FINDING THE RIGHT HOUSE

- It Can Be Any House
- NEW CONSTRUCTION / BUILD JOB (Buying a new home without a broker will not save you any money. Let me register you with the builder making sure your dream home is a dream and not a calamity).
- Another Company / Any Realtor Sign
- A For Sale By Owner
- Foreclosure/HUD/VA-Free List

## OPTION PERIOD

Make sure you are getting the home you think you are.

- 7 to 14 Days
- Do Inspections
- Negotiate Repairs
- Prepare Amendments
- Terminate / Find Another Home



## APPRAISAL



## TITLE REPORT & SURVEY



## LOAN PROCESSING & UNDERWRITING

Loan officer has to give loan docs & instructions to Title Company

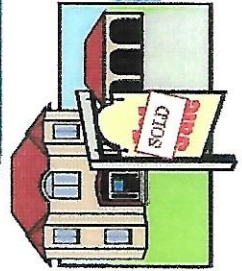
## Making The Offer On The Right House

## CONGRATULATIONS

You're loan officer has full approval and now we are waiting for closing day.



Another American Dream Becomes A Reality!



## FUNDING RECORDING

Day you can move in unless agreed otherwise.



## CLOSING DAY

(Bring the following to closing)

- Documents required by your lender / WDI Report
- Drivers License
- Cashier's check made payable to Title Company or make arrangements for wire transfer. Personal checks cannot exceed \$1499.99