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I have prepared a **Seller-Resource-Guide** for my client and I would encourage all my clients to review the enclosed materials. Follows is a quick overview of the attached documents.

1. Home Flyer & Title & Escrow Overview Booklet

2. This Buyer/Seller Transaction Calendar: This will allow you to see time-lines involved in the Home Transaction Process

3. Get your Home in Top Selling Condition: This outlines things you can do NOW to get best curb appeal of your property & resolve common home inspection issues that may be done with little or no cost.

4. OREF Residential Reals Estate Sale Agreement: Will inform you about the Real-Estate Sales-Contract which I will be reviewing with you when we receive Offers for your property.

5. Oregon property Seller Advisory: This document is very helpful in understanding a complete overview of the home selling process. I have included it here AGAIN for your convenience.

6. Trio: Contains Tax data, Property Pictures & Plat Map

Buyer / Seller 31 Day Transaction Calendar

Times are Approximate

| Sun. | Mon. | Tues. | Wed. | Thur. | Fri. | Sat. |
|-----------|---------------------------------|--------------------------------|--------------------------------------|--------------------------------|---------------------------------------|-----------|
| | 1 OFFER Accepted | 2 | 3 | 4 | 5 FINAL Needs-List | 6 |
| 7 | 8 LOAN Disclosures | 9 | 10 ORDER Appraisal | 11 | 12 SUBMIT to Underwritin | 13 |
| 14 | 15 | 16 | 17 Conditional Approval | 18 Appraisal Due | 19 | 20 |
| 21 | 22 | 23 Final approval | 24 | 25 Draw Documents | 26 | 27 |
| 28 | 29 Sign Documents | 30 | 31 Fund & Record | | | |