



LET FIRST TEAM[®] HELP SIMPLIFY THE PROCESS

1. BE PROACTIVE – FIND THE RIGHT REALTOR[®] TO REPRESENT YOU

While you might not be ready to make an offer on a house today, a First Team agent can guide you through every step of the home buying process with an absolute wealth of information. Additionally, every First Team agent has access to hundreds of properties that are being prepared for the MLS. Speaking to a First Team agent now and getting the expert guidance you need right from the start gives you a competitive advantage in today's real estate market.

2. BE PREPARED – DETERMINE YOUR PRICE RANGE

The market is moving fast. Don't waste time looking at properties that you can't afford. Mortgage calculators provide a good point of reference, but as you get ready to buy, you'll need a written mortgage, pre-approval letter from a lender. Your First Team agent can simplify and expedite the process by introducing you to lenders with local knowledge. Speaking with a lender now will provide a detailed overview of your borrowing power and allow you to easily determine what you can afford to invest in your new home.

3. BE COMFORTABLE – RIGHT SIZE YOUR HOME FOR YOUR LIFE

Your home is much more than a house. First Team agents are equipped to help you identify the right home for your specific needs. Start by making a list of what's important to you in both your home and your community. Whether you are a first-time buyer, have a growing family and need more space, or are just looking to down-size and simplify, your First Team agent can point you in the right direction and present you with all the options that meet your lifestyle.

4. BE SMART – KNOW YOUR LOCAL MARKET

Everyone has heard "location, location, location." But, finding the location takes research. Only First Team gives you access to Market TrendsSM which provides hyper-local information on real estate market conditions and values, allowing you to see first-hand how different areas stack up to each other. Arm yourself with the power of knowledge and know that you're making the right investment decision.

5. BE CONFIDENT – FIND YOUR DREAM HOME!

Now that you've found a great First Team agent, have a lender lined up, have a list of must-haves, and know the market conditions, you're ready to act. You may be surprised by how quickly you can make a decision. You can shop for a home with confidence knowing that you've done the research and that you are ready to make the smart move. With First Team, you're on the right team!



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