



LISTING AND SALES SUMMARY
January 2019

MONTHLY SUMMARY	<u>All Homes</u>					<u>Existing Homes</u>				
	Dec 2018	Jan 2019	% +/-	Jan 2018	% +/-	Dec 2018	Jan 2019	% +/-	Jan 2018	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	717	1,250	74.3	1,163	7.5	579	1,023	76.7	983	4.1
Sales	1,064	902	(15.2)	938	(3.8)	902	766	(15.1)	813	(5.8)
Avg Sales Price	\$340,907	\$343,989	0.9	\$332,834	3.4	\$327,567	\$329,497	0.6	\$317,277	3.9
Median Sales Price	\$300,855	\$303,450	0.9	\$295,000	2.9	\$290,000	\$294,500	1.6	\$280,000	5.2
Total Active	1,685	1,616	(4.1)	1,236	30.7	1,098	1,033	(5.9)	774	33.5
Months Supply	1.6	1.8	0.3	1.3	(8.0)	1.2	1.3	0.4	1.0	(5.8)
CONDO/TOWNHOMES:										
New Listings	115	171	48.7	170	0.6	100	152	52.0	149	2.0
Sales	145	142	(2.1)	142	0.0	130	131	0.8	135	(3.0)
Avg Sale Price	\$227,354	\$223,990	(1.5)	\$218,832	2.4	\$213,396	\$216,534	1.5	\$209,530	3.3
Median Sale Price	\$215,000	\$204,500	(4.9)	\$196,750	3.9	\$207,250	\$202,000	(2.5)	\$195,000	3.6
Total Active	149	143	(4.0)	84	70.2	109	99	(9.2)	64	54.7
Months Supply	1.0	1.0	1.9	0.6		0.8	0.8	(11.9)	0.5	(18.5)
CUMULATIVE YTD SUMMARY										
	Jan-Jan 2019		Jan-Jan 2018		% +/-	Jan-Jan 2019		Jan-Jan 2018		% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	1,250		1,163		7.5	1,023		983		4.1
Sales	902		938		(3.8)	766		813		(5.8)
Avg Sales Price	\$343,989		\$332,834		3.4	\$329,497		\$317,277		3.9
Volume	\$310,278,078		\$312,198,292		(0.6)	\$252,394,702		\$257,946,201		(2.2)
CONDO/TOWNHOMES:										
New Listings	171		170		0.6	152		149		2.0
Sales	142		142		0.0	131		135		(3.0)
Avg Sales Price	\$223,990		\$218,832		2.4	\$216,534		\$209,530		3.3
Volume	\$31,806,580		\$31,074,144		2.4	\$28,365,954		\$28,286,550		0.3

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