



2018 MONTHLY SOLD REPORT

Detached Residential

Statistics refer to the Estes Park Area - Estes Park, Glen Haven, Drake, Pinewood Springs (area 11), Allenspark, Meeker, Meeker Park, Raymond, Riverside (part of area 6) / Excludes mobile homes and time shares.

ESTES VALLEY RESIDENTIAL DETACHED JAN-JUN	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18
Active Listing Snapshot	78	95	111	120	144	
Previous Year Active	82	80	65	108	101	113
% Difference Previous Yr	-4.9%	18.8%	70.8%	11.1%	42.6%	-100.0%
MTD Median Sales Price	\$470,000	\$459,000	\$625,000	\$492,000	\$510,000	
Previous Year Median	\$461,750	\$442,500	\$468,000	\$325,000	\$468,500	\$500,000
% Difference Previous Yr	1.8%	3.7%	33.5%	51.4%	8.9%	-100.0%
YTD Median Sales Price	\$470,000	\$463,000	\$472,500	\$489,000	\$492,000	
Previous Year YTD Median Sales Price	\$461,750	\$454,500	\$459,100	\$435,000	\$448,975	\$450,000
MTD Average Days on Market (ADOM)	140	97	125	76	76	
YTD ADOM	140	122	123	109	100	
Previous Year YTD ADOM	125	138	141	129	122	119
% Difference Previous Yr	12.0%	-11.6%	-12.8%	-15.5%	-18.0%	-100.0%
MTD # of Listings Sold	19	13	21	25	30	
Previous Year MTD # of Listings Sold	14	14	25	19	30	29
YTD # of Listings Sold	19	32	53	78	108	108
Previous Year ytd # Sold	14	28	53	72	102	131
% Difference Previous Yr	35.7%	14.3%	0.0%	8.3%	5.9%	-17.6%
Monthly \$ Volume	\$9,955,622	\$6,517,000	\$12,997,500	\$14,187,575	\$16,006,000	
Previous Year Monthly \$ Volume	\$7,430,800	\$7,119,700	\$13,104,200	\$7,068,400	\$16,015,383	\$14,794,000
% Difference Previous Yr	34.0%	-8.5%	-0.8%	100.7%	-0.1%	-100.0%
YTD \$ Volume	\$9,955,622	\$16,472,622	\$29,470,122	\$43,657,697	\$59,663,697	\$59,663,697
Previous Year YTD \$ Volume	\$7,430,800	\$14,550,500	\$27,654,700	\$34,723,100	\$50,738,483	\$65,532,483
% Difference Previous Yr	34.0%	13.2%	6.6%	25.7%	17.6%	-9.0%
MTD % of Sale to List Price	96.30%	98.13%	96.61%	99.11%	97.16%	
ESTES VALLEY RESIDENTIAL DETACHED JUL-DEC	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18
Active Listing Snapshot						
Previous Year Active	161	156	161	146	120	72
% Difference Previous Yr	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
MTD Median Sales Price						
Previous Year Median	\$396,500	\$400,000	\$488,025	\$403,000	\$475,000	\$466,500
% Difference Previous Yr	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
YTD Median Sales Price						
Previous Year YTD Median Sales Price	\$435,000	\$426,000	\$435,000	\$430,000	\$432,500	\$435,000
MTD Average Days on Market (ADOM)						
YTD DOM						
Previous Year YTD ADOM	114	105	106	104	105	105
% Difference Previous Yr	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
MTD # of Listings Sold						
Previous Year MTD # of Listings Sold	24	34	32	26	17	24
YTD # of Listings Sold	108	108	108	108	108	108
Previous Year ytd # Sold	24	58	90	116	133	157
% Difference Previous Yr	350.0%	86.2%	20.0%	-6.9%	-18.8%	-31.2%
Monthly \$ Volume						
Previous Year Monthly \$ Volume	\$9,039,150	\$14,603,719	\$19,825,075	\$10,718,150	\$8,059,600	\$12,782,881
% Difference Previous Yr	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
YTD \$ Volume	\$59,663,697	\$59,663,697	\$59,663,697	\$59,663,697	\$59,663,697	\$59,663,697
Previous Year YTD \$ Volume	\$9,039,150	\$23,642,869	\$43,467,944	\$54,186,094	\$62,245,694	\$75,028,575
% Difference Previous Yr	560.1%	152.4%	37.3%	10.1%	-4.1%	-20.5%
% of Sale to List Price						



2017 MONTHLY SOLD REPORT

Attached Residential

Statistics refer to the Estes Park Area - Estes Park, Glen Haven, Drake, Pinewood Springs (area 11), Allenspark, Meeker, Meeker Park, Raymond, Riverside (part of area 6) / Excludes mobile homes and time shares.

ESTES VALLEY RESIDENTIAL ATTACHED JAN-JUN	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18
Active Listing Snapshot	33	21	22	24	29	
Previous Year Active	15	12	17	22	18	17
% Difference Previous Yr	120.0%	75.0%	29.4%	9.1%	61.1%	-100.0%
Median Sales Price	\$252,045	\$278,295	\$270,000	\$327,500	\$446,500	
Previous Year Median	\$299,000	\$190,000	\$266,250	\$330,000	\$210,000	\$346,000
% Difference Previous Yr	-15.7%	46.5%	1.4%	-0.8%	112.6%	-100.0%
YTD Median Sales Price	\$252,045	\$317,250	\$270,000	\$295,000	\$329,750	
Previous Year YTD Median Sales Price	\$299,000	\$279,500	\$269,750	\$289,000	\$275,750	\$287,000
MTD Average Days on Market (ADOM)	80	46	119	65	41	
YTD ADOM	80	53	77	73	64	
Previous Year YTD ADOM	251	188	117	118	115	112
% Difference Previous Yr	-68.1%	-71.8%	-34.2%	-38.1%	-44.3%	-100.0%
MTD # of Listings Sold	6	6	7	11	12	
Previous Year MTD # of Listings Sold	5	3	12	11	13	12
YTD # of Listings Sold	6	12	19	30	42	42
Previous Year ytd # Sold	5	8	20	31	44	56
% Difference Previous Yr	20.0%	50.0%	-5.0%	-3.2%	-4.5%	-25.0%
Monthly \$ Volume	\$1,816,089	\$1,822,000	\$2,248,000	\$3,973,900	\$4,982,400	
Previous Year Monthly \$ Volume	\$1,527,500	\$786,500	\$3,284,770	\$3,734,350	\$3,306,500	\$4,315,700
% Difference Previous Yr	18.9%	131.7%	-31.6%	6.4%	50.7%	-100.0%
YTD \$ Volume	\$1,816,089	\$3,638,089	\$5,886,089	\$9,859,989	\$14,842,389	\$14,842,389
Previous Year YTD \$ Volume	\$1,527,500	\$2,314,000	\$5,598,770	\$9,333,120	\$12,639,620	\$16,955,320
% Difference Previous Yr	18.9%	57.2%	5.1%	5.6%	17.4%	-12.5%
MTD % of Sale to List Price	98.70%	98.60%	100.50%	98.62%	9833.00%	
ESTES VALLEY RESIDENTIAL ATTACHED JUL-DEC	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18
Active Listing Snapshot						
Previous Year Active	35	39	36	20	13	23
% Difference Previous Yr	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Median Sales Price						
Previous Year Median	\$355,000	\$214,900	\$279,000	\$400,000	\$323,500	\$238,000
% Difference Previous Yr	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
YTD Median Sales Price						
Previous Year YTD Median Sales Price	\$298,000	\$287,000	\$285,000	\$305,000	\$312,500	\$310,000
Average Days on Market (ADOM)						
YTD ADOM						
Previous Year YTD ADOM	113	102	96	93	90	90
% Difference Previous Yr	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
MTD # of Listings Sold						
Previous Year MTD # of Listings Sold	9	15	11	23	14	7
YTD # of Listings Sold	42	42	42	42	42	42
Previous Year YTD # of Listings Sold	9	24	35	58	72	79
% Difference Previous Yr	366.7%	75.0%	20.0%	-27.6%	-41.7%	-46.8%
Monthly \$ Volume						
Previous Year Monthly \$ Volume	\$2,938,300	\$3,994,800	\$3,108,500	\$8,968,653	\$5,569,315	\$2,156,750
% Difference Previous Yr	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
YTD \$ Volume	\$14,842,389	\$14,842,389	\$14,842,389	\$14,842,389	\$14,842,389	\$14,842,389
Previous Year YTD \$ Volume	\$2,938,300	\$6,933,100	\$10,041,600	\$19,010,253	\$24,579,568	\$26,736,318
% Difference Previous Yr	405.1%	114.1%	47.8%	-21.9%	-39.6%	-44.5%
% of Sale to List Price MTD						



2017 MONTHLY SOLD REPORT

Vacant Lots/Land

Statistics refer to the Estes Park Area - Estes Park, Glen Haven, Drake, Pinewood Springs (area 11), Allenspa Meeker, Meeker Park, Raymond, Riverside (part of area 6) / Excludes mobile homes and time shares.

ESTES VALLEY LAND JAN-JUN	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18
Active Listing Snapshot	78	82	79	78	81	
Previous Year Active	83	78	83	96	85	92
% Difference Previous Yr	-6.0%	5.1%	-4.8%	-18.8%	-4.7%	-100.0%
Median Sales Price	\$165,000	\$142,000	\$170,000	\$130,000	\$170,000	
Previous Year Median	\$65,500	\$97,000	\$130,000	\$73,250	\$116,850	\$145,000
% Difference Previous Yr	151.9%	46.4%	100.0%	77.5%	45.5%	-100.0%
YTD Median Sales Price	\$165,000	\$165,000	\$160,000	\$155,000	\$152,000	
Previous Year YTD Median Sales Price	\$65,500	\$94,750	\$97,000	\$92,500	\$92,500	\$113,750
MTD Average Days on Market (ADOM)	417	226	458	111	296	
YTD ADOM	417	375	386	320	306	
Previous Year YTD ADOM	119	923	669	614	550	530
% Difference Previous Yr	250.4%	-59.4%	-42.3%	-47.9%	-44.4%	-100.0%
MTD # of Listings Sold	7	2	6	5	10	
Previous Year MTD # of Listings Sold	3	11	9	4	4	11
YTD # of Listings Sold	7	9	15	20	30	30
Previous Year ytd # Sold	3	14	23	27	31	42
% Difference Previous Yr	133.3%	-35.7%	-34.8%	-25.9%	-3.2%	-28.6%
Monthly \$ Volume	\$1,283,078	\$284,000	\$861,500	\$1,136,000	\$1,676,500	
Previous Year Monthly \$ Volume	\$277,500	\$1,706,400	\$1,385,500	\$394,400	\$505,700	\$2,282,750
% Difference Previous Yr	362.4%	-83.4%	100.0%	188.0%	231.5%	100.0%
YTD \$ Volume	\$1,283,078	\$1,567,078	\$2,428,578	\$3,564,578	\$5,241,078	\$5,241,078
Previous Year YTD \$ Volume	\$277,500	\$1,983,900	\$3,369,400	\$3,763,800	\$4,269,500	\$6,552,250
% Difference Previous Yr	362.4%	-21.0%	-27.9%	-5.3%	22.8%	-20.0%
MTD % of Sale to List Price	93.83%	94.98%	94.78%	97.72%	91.34%	
ESTES VALLEY LAND JUL-DEC	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18
Active Listing Snapshot						
Previous Year Active	106	98	109	103	98	79
% Difference Previous Yr	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
MTD Median Sales Price						
Previous Year Median	\$75,000	\$218,000	\$237,450	\$187,000	\$122,500	\$210,000
% Difference Previous Yr	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
YTD Median Sales Price						
Previous Year YTD Median Sales Price	\$97,000	\$112,550	\$126,300	\$127,500	\$127,500	\$129,950
MTD Average Days on Market (ADOM)						
YTD ADOM						
Previous Year YTD ADOM	514	480	441	439	457	446
% Difference Previous Yr	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
MTD # of Listings Sold						
Previous Year MTD # of Listings Sold	7	11	8	3	4	3
YTD # of Listings Sold	30	30	30	30	30	30
Previous Year ytd # Sold	7	18	26	29	33	36
% Difference Previous Yr	328.6%	66.7%	15.4%	3.4%	-9.1%	-16.7%
Monthly \$ Volume						
Previous Year Monthly \$ Volume	\$577,500	\$5,079,600	\$1,513,900	\$556,900	\$470,000	\$570,000
% Difference Previous Yr	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
YTD \$ Volume	\$5,241,078	\$5,241,078	\$5,241,078	\$5,241,078	\$5,241,078	\$5,241,078
Previous Year YTD \$ Volume	\$855,000	\$5,934,600	\$7,448,500	\$8,005,400	\$8,475,400	\$9,045,400
% Difference Previous Yr	513.0%	-11.7%	-29.6%	-34.5%	-38.2%	-42.1%
% of Sale to List Price						



2018 MONTHLY SOLD REPORT

Commercial Property

Statistics refer to the Estes Park Area - Estes Park, Glen Haven, Drake, Pinewood Springs (area 11), Allenspa Meeker, Meeker Park, Raymond, Riverside (part of area 6) / Excludes mobile homes and time shares.

ESTES VALLEY COMMERCIAL JAN-JUN	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18
Active Listing Snapshot	16	21	22	20	20	
Previous Year Active	19	19	18	18	17	17
% Difference Previous Yr	-15.8%	10.5%	22.2%	11.1%	17.6%	-100.0%
Median Sales Price	\$973,750	\$3,200,000	\$0	\$120,000	\$375,000	
Previous Year Median	\$0	\$0	\$1,600,000	\$0	\$399,000	\$1,000,000
% Difference Previous Yr	0.0%	0.0%	-100.0%	0.0%	-6.0%	-100.0%
YTD Median Sales Price	\$973,750	\$1,436,250	\$1,436,250	\$937,500	\$450,000	
Previous Year YTD Median Sales Price	\$0	\$0	\$1,600,000	\$1,600,000	\$1,600,000	\$1,300,000
MTD Average Days on Market (ADOM)	96	640	n/a	846	231	250
YTD ADOM	96	368	368	527	429	
Previous Year YTD ADOM	n/a	n/a	475	475	475	418
% Difference Previous Yr	0.0%	0.0%	-22.5%	10.9%	-9.7%	-100.0%
MTD # of Listings Sold	2	2	0	2	3	
Previous Year MTD # of Listings Sold	0	0	3	0	0	1
YTD # of Listings Sold	2	4	4	6	9	9
Previous Year ytd # Sold	0	0	3	3	3	4
% Difference Previous Yr	0.0%	0.0%	33.3%	100.0%	200.0%	125.0%
Monthly \$ Volume	\$1,947,500	\$6,400,000	\$0	\$240,000	\$1,120,000	
Previous Year Monthly \$ Volume	\$0	\$0	\$6,942,700	\$0	\$0	\$1,000,000
% Difference Previous Yr	0.0%	0.0%	100.0%	0.0%	100.0%	100.0%
YTD \$ Volume	\$1,947,500	\$8,347,500	\$8,347,500	\$8,587,500	\$9,707,500	\$9,707,500
Previous Year YTD \$ Volume	\$0	\$0	\$6,942,700	\$6,942,700	\$6,942,700	\$7,942,700
% Difference Previous Yr	0.0%	0.0%	20.2%	23.7%	39.8%	22.2%
MTD % of Sale to List Price	97.37%	97.70%	0.00%	87.91%	95.73%	
ESTES VALLEY COMMERCIAL JUL-DEC	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18
Active Listing Snapshot						
Previous Year Active	19	22	23	22	22	13
% Difference Previous Yr	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Median Sales Price						
Previous Year Median	\$170,000	\$199,000	\$155,000	\$370,000	\$0	\$950,000
% Difference Previous Yr	-100.0%	100.0%	0.0%	100.0%	100.0%	-100.0%
YTD Median Sales Price						
Previous Year YTD Median Sales Price	\$1,000,000	\$1,000,000	\$547,700	\$458,850	\$458,850	\$547,700
MTD Average Days on Market (ADOM)						
YTD ADOM	360	454	362	366	366	355
Previous Year YTD ADOM	360	454	362	366	366	355
% Difference Previous Yr	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
MTD # of Listings Sold						
Previous Year MTD # of Listings Sold	1	1	3	1	0	1
YTD # of Listings Sold	9	9	9	9	9	9
Previous Year ytd # Sold	1	2	5	6	6	7
% Difference Previous Yr	800.0%	350.0%	80.0%	50.0%	50.0%	28.6%
Monthly \$ Volume						
Previous Year Monthly \$ Volume	\$170,000	\$199,000	\$3,230,000	\$370,000	\$0	\$950,000
% Difference Previous Yr	100.0%	100.0%	0.0%	-100.0%	-100.0%	-100.0%
YTD \$ Volume	\$9,707,500	\$9,707,500	\$9,707,500	\$9,707,500	\$9,707,500	\$9,707,500
Previous Year YTD \$ Volume	\$170,000	\$369,000	\$3,599,000	\$3,969,000	\$3,969,000	\$4,919,000
% Difference Previous Yr	5610.3%	2530.8%	169.7%	144.6%	144.6%	97.3%
% of Sale to List Price						