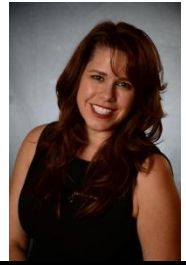




Joan M. Pratt

RE/MAX Professionals
Castle Rock CO
720-506-3001
Joan@JoanPratt.com



What makes the **J. Pratt Group** the Real Estate Team of Choice?

1. **Ethically Competitive.** I love to get the win for my clients. Get them the most \$\$\$, the best deal, win the listing, beat out the other offers . . . but always ethically. I am a bull dog for my clients.
2. **Knowledge** of the market and strategies to win. I am learning based, creative and in the top 1% of all Realtors in the nation. As our industry evolves, I am constantly sharpening my skills to compete for my clients.
3. **Network.** I have great relationships across the nation, and a large, local sphere of influence.
4. **Business by Referral.** My goal is to serve in such a way that clients will brag about me and their referrals will keep coming. I am relationship oriented as opposed to transaction oriented.
5. **I do what it takes** for each client. Each client and transaction is different. I begin with a thorough consultation, keep asking questions, listening and watching for ways to make the real estate experience memorable by elevating your expectations.

Real Estate . . .

It's not just about property . . .

It's about people.

For most sellers or buyers, real estate represents one of the largest, or indeed, the largest asset they have. It is a huge responsibility and privilege for me to handle these sales. I awaken each morning with the passion to help improve the quality of living for each of my clients. Every closing represents a great achievement to me and to each of my clients; whether it's a \$3 million dollar estate home, a small condo sale that averts a foreclosure or a \$700,000 move to a neighborhood and home that fulfills a dream.