



Sue Landis

Broker

CRS, GRI, CLHMS



Life and business is about teaming up with people that you trust, and those who value building long-term relationships. Sue is one of those people. She has an outstanding track record, over ten years experience in the San Diego real estate market, and a long list of glowing testimonials from very happy clients.

Specializing in residential sales, luxury properties and relocation, Sue is a Certified Member of the Institute of Luxury Home Marketing (CLHMS) and a member of the exclusive Million Dollar Guild. Prior to becoming a Real Estate Broker, her career in the corporate world culminated in reaching executive leadership positions in New Zealand and the United Kingdom. Described by a member of the Board of a Global Fortune 500 company as ‘a class act’, Sue is dedicated to being world class at everything she does, both personally and for her clients.

This consistent dedication to quality, performance and providing value is her hallmark, and is reflected in the expert guidance she provides her real estate clients. She has developed an intimate knowledge of the diverse communities of San Diego; the neighborhoods, schools and lifestyle choices available. Her international experience, which includes buying and selling properties in three countries, gives Sue a unique perspective and a deep understanding of the needs of relocating families. An experienced negotiator, Sue represents her clients’ interests with competence and integrity.

Sue, along with her husband and business partner Steve, offer impressive home marketing strategies that combine quality print and online exposure both locally and internationally. Most importantly, Sue has a hands-on approach; she’s very personable and easy to work with. She deeply understands the importance of consistent communication and quickly develops a high level of trust with her clients. For this reason, referrals are one of her primary sources of business.

In addition to proudly being the parent of daughter Sophie, Sue is also a best-selling co-author and an active polo player. Her polo teams have won the British Open Women’s Polo Tournament (twice) and the Women’s World Polo Championship.

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Steve Landis

Broker

MBA, CNE, e-Pro, CDPE



Strong communication, integrity, professionalism, negotiating talent and a deep understanding of the market are the well documented qualities people look for when choosing a real estate broker. With Steve you will see all of these fundamental skills and values. With over ten years of superb service in the San Diego real estate market Steve has shown clients over and over the benefits of having great representation. His performance has ‘wowed’ clients from investors to luxury home buyers and sellers and he has a long list of glowing testimonials to show for it.

A San Diego native, Steve has an intimate knowledge of the communities and lifestyles that make up the diverse county. Steve grew up in Point Loma and is now a Carlsbad resident with his wife and daughter and has spent most of his life in the coastal neighborhoods. He offers clients an insider’s viewpoint of recreational opportunities, the school systems, sports teams and neighborhood details that come with many years living and working with clients in the area.

Steve also shows a high level of expertise with marketing homes. From the first staging appointment to the creative blend of media, he is focused on the details that will bring clients value and achieve their goals. Impactful photography, carefully edited ads, extensive online and print campaigns are all important elements to his quality-focused style. The personal touch and consistent communication he brings to the relationship are just as meaningful.

There is a reason why Steve’s marketing skills are so well honed. Prior to his real estate career Steve held positions as a marketing executive for The Walt Disney Company, a NASDAQ listed financial services company and a national direct response marketing agency. He has consulted for some of the best known financial services firms in the world like Citibank, American Express and Barclays Bank in England. With those experiences he learned not only how to successfully market products and services, but how to work with and achieve the goals of clients with high expectations. That serves him well focusing on the luxury market in coastal San Diego County.

Steve, along with his wife and business partner, Sue, bring a host of skills, experiences and a solid real estate track record to their client relationships. You can be confident that your goals will be met and your experience will be outstanding.

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