



Why work with us?

Steve Landis, Broker, MBA, e-Pro, CNE, CDPE
760.716.4402, steve@landisluxuryhomes.com

Sue Landis, Broker, GRI, CRS, CLHMS
760.715.6017, sue@landisluxuryhomes.com

'Responsive, results-driven and looking forward to your call!'



Sue & Steve Landis



LandisLuxuryHomes.com

We are both brokers and in addition to our 12 years of real estate experience, we bring 20+ years of marketing, negotiations and business management skills. You work directly with one of us, not with an assigned agent. Our main focus is service excellence and communication, and to make this a very successful experience for you and your family.

Buying/Selling

- ❑ **Expert negotiators** – Sell or acquire a home knowing that we have the skills to get the best price and terms, using over 50 years of combined real estate and corporate negotiation experience.
- ❑ **Industry leading sales and marketing** – acknowledged by our peers to have top offline and online sales and marketing strategies. Eye-catching photography, high-definition video, extensive print marketing, social media and our worldwide network of websites, our approach will get your home sold at a great price.
- ❑ **Leading edge technology** – Whether you are selling a home or looking for one, we provide flexible, web-based tools for both mobile and desktop applications, including digital signature technology. We make your experience user-friendly, simple and efficient.
- ❑ **Distressed property experts** – with a certification in distressed property sales (CDPE) we have the expertise to communicate a homeowner's options, and if that is to 'short sell' a property, get it negotiated and sold successfully. For buyers, we also have strong experience making successful offers on distressed homes.

Luxury Homes

- ❑ **Luxury home marketing** – although we work with all types of homes, from condos to estates, the strength of our marketing plan and our media partnerships creates a uniquely strong platform to sell luxury homes. In addition, Sue has a certification from the Institute of Luxury Home Marketing in Beverly Hills. From the 'pop' of the professional photography and video, to the quality of the print materials, the extensive advertising and the worldwide media partnerships, we feel that our clients have a competitive advantage to get your home sold at a great price.

Investing

- ❑ **Analytical expertise** – over many years of property investing and working with investors, we have the tools to determine the value of investment properties. Through Profit & Loss Statement analysis to historical appreciation, we can work together with you to find the property that fits your investment goals.
- ❑ **Tenant Finder Program** – for all of our investor clients, we will market for, identify, screen and lease your property to your first tenant at no charge. You can either continue to manage it yourself or work with us to help you hire the right property manager.