

Holly M. Chiancola

18 Wishart Road, Gloucester MA 01930

Objective

As a lifelong resident of Cape Ann, I offer in-depth knowledge of the area and market. Through continuing education on current laws and market trends within the industry, I offer expertise in the field. Professionalism, knowledge, service, client commitment and satisfaction are my goals to ensure success for my client and myself.

1985-2016 Highest Sales Volume per agent in Gloucester& Rockport per MLS at \$272,074,082.49 with 580 units

Work History

2006 – Present

Holly C. & Co., Fine Homes

President

Principal, Broker

Responsibilities include Seller and Buyer representation, accurate evaluation of property values, client interest negotiator, transaction follow-through and consultations.

1985–2014 **Ranking top total volume residential sales Cape Ann**

1999–2016 **Ranking consistently in the top ten sales Gloucester, Rockport**

1995-2006 Gloucester, MA

Coldwell Banker Residential Brokerage

Vice President

- Top 3 ranking for sales on the North Shore 2005
- International President's Elite 2005 (Representing top 1% of Coldwell Banker agents nationally)
- Top 10% ranking in Coldwell Banker nationally 2004-2005
- Ranking 8th in top 50 CBRB agents northeast region 2004
- Ranking #4 in sales in Essex County 2004
- International President's Elite award member
- Top Producer – Gloucester Office
- International President's Club

1988-1995 Gloucester, MA

Carlson Real Estate/Better Homes and Gardens

Sales Associate, Realtor

- Medallion Club
- Top Sales Associate – Gloucester Office
- Multi-Million Dollar Sales Award

1985-1987 Rockport, MA

Essex Realty Group

Sales Associate, Realtor

- Top Sales Associate – Rockport Office

Education

- Licensed Broker
- Associate of Science Degree, Business Administration
- Graduate of the Realtor Institute (GRI)
- Council of Residential Specialists (CRS)
- Notary Public
- Appraiser