

# Monthly Comparison

As of December 31, 2006

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
<b>Single Family (Res + Condo)</b>													
Active	24,387	25,484	27,309	29,045	30,457	31,900	31,989	31,664	31,450	29,722	27,530	24,534	
Avg List Price	\$280,554	\$276,746	\$284,489	\$288,621	\$287,327	\$303,574	\$299,680	\$292,974	\$283,131	\$280,551	\$285,441	\$291,495	
Under Contract	4,266	4,914	6,102	5,813	6,459	6,049	5,538	5,673	4,740	4,715	4,139	3,328	61,736
Sold	2,843	3,273	4,405	4,300	5,010	5,628	4,850	5,025	4,108	4,133	3,565	3,104	50,244
Avg DOM	109	110	105	103	97	96	95	98	102	103	110	113	102
Avg Price	\$280,554	\$276,746	\$284,489	\$288,621	\$287,327	\$303,574	\$299,680	\$292,974	\$283,131	\$280,551	\$285,441	\$291,495	\$288,916
% of List	98%	98%	98%	98%	98%	98%	98%	98%	98%	98%	98%	97%	98%
% of Orig	95%	91%	93%	92%	92%	95%	95%	85%	92%	92%	92%	72%	91%
Expired	2,742	1,438	1,695	1,490	1,700	1,611	2,185	2,126	2,241	2,607	2,115	2,627	24,577
<b>*Residential</b>													
Active	17,408	18,201	19,642	20,965	22,069	23,230	23,442	23,307	23,202	21,948	20,392	18,109	
Avg List Price	\$385,452	\$389,252	\$389,291	\$393,196	\$396,070	\$399,666	\$401,896	\$403,158	\$403,537	\$406,930	\$405,738	\$405,176	
Under Contract	3,347	3,806	4,791	4,597	5,130	4,728	4,393	4,476	3,727	3,746	3,269	2,618	48,628
Sold	2,188	2,559	3,432	3,303	3,893	4,449	3,799	3,921	3,210	3,224	2,785	2,445	39,208
Avg DOM	102	105	99	100	89	90	90	92	95	96	103	111	97
Median Price	\$245,000	\$238,500	\$247,500	\$250,000	\$250,943	\$261,750	\$259,500	\$252,900	\$243,500	\$247,600	\$240,000	\$247,500	\$249,900
Avg Price	\$306,982	\$305,017	\$313,339	\$318,949	\$315,257	\$335,111	\$328,721	\$320,092	\$308,903	\$306,307	\$310,562	\$321,524	\$317,112
% of List	98%	98%	98%	98%	98%	98%	98%	98%	98%	98%	98%	97%	98%
% of Orig	95%	90%	94%	92%	92%	94%	95%	84%	94%	92%	93%	70%	90%
Expired	1,813	1,021	1,188	1,035	1,206	1,146	1,529	1,501	1,604	1,852	1,566	1,915	17,376
<b>*Condo</b>													
Active	6,979	7,283	7,667	8,080	8,388	8,670	8,547	8,357	8,248	7,774	7,138	6,425	
Avg List Price	\$201,607	\$202,357	\$201,091	\$222,570	\$203,389	\$205,557	\$208,880	\$212,489	\$216,897	221,384	222,459	225,241	
Under Contract	919	1,108	1,311	1,216	1,329	1,321	1,145	1,197	1,013	969	870	710	13,108
Sold	655	714	973	997	1,117	1,179	1,051	1,104	898	909	780	659	11,036
Avg DOM	133	126	126	112	123	117	113	121	126	126	134	122	122
Median Price	\$155,000	\$149,440	\$159,900	\$157,400	\$160,000	\$159,900	\$163,000	\$160,000	\$156,250	\$152,000	\$155,750	\$150,000	\$157,000
Avg Price	\$192,271	\$175,422	\$182,727	\$188,146	\$189,986	\$184,566	\$194,705	\$196,659	\$191,006	\$189,202	\$195,747	\$180,084	\$188,745
% of List	98%	98%	98%	98%	98%	98%	98%	98%	98%	98%	98%	97%	98%
% of Orig	95%	94%	86%	96%	95%	96%	95%	93%	83%	95%	89%	94%	92%
Expired	929	417	507	455	494	465	656	625	637	755	549	712	7,201
<b>Income</b>													
Active	798	851	900	937	968	1,019	1,085	1,107	1,087	1,045	1,005	903	
Avg List Price	\$448,881	\$444,959	\$462,942	\$473,780	\$472,391	\$464,187	\$459,453	\$459,689	\$454,120	454,153	465,841	481,788	
Under Contract	86	81	114	110	104	101	74	80	93	90	74	62	1,069
Sold	56	48	60	53	73	56	61	58	52	65	62	51	695
Avg DOM	118	142	134	138	138	131	112	79	83	133	121	131	122
Median Price	\$333,720	\$294,000	\$287,700	\$290,600	\$300,700	\$325,000	\$295,000	\$300,500	\$332,097	\$310,000	\$295,000	\$292,000	\$300,000
Avg Price	\$387,918	\$343,982	\$382,785	\$527,672	\$352,823	\$399,482	\$343,165	\$380,253	\$404,830	\$402,213	\$291,703	\$392,377	\$382,122
% of List	98%	97%	96%	95%	97%	96%	97%	99%	91%	95%	96%	97%	96%
% of Orig	95%	95%	91%	94%	95%	94%	101%	97%	88%	83%	93%	93%	93%
Expired	126	59	76	74	85	83	86	99	100	104	69	113	1,074
<b>Land</b>													
Active	1,988	1,983	2,037	2,139	2,267	2,425	2,461	2,557	2,593	2,585	2,530	2,408	
Avg List Price	\$364,801	\$364,976	\$367,487	\$361,603	\$358,363	\$358,576	\$361,201	\$361,907	\$367,631	361,490	353,923	360,949	
Under Contract	105	146	188	159	151	131	129	135	131	118	114	76	1,583
Sold	90	91	130	125	132	140	103	120	106	112	71	61	1,281
Avg DOM	200	240	233	218	269	271	272	250	242	268	188	207	242
Median Price	\$144,500	\$165,000	\$120,000	\$118,000	\$120,000	\$120,000	\$115,500	\$102,500	\$95,000	\$138,750	\$108,000	\$125,000	\$120,000
Avg Price	\$498,846	\$220,545	\$180,814	\$212,812	\$175,347	\$205,370	\$167,342	\$226,050	\$179,543	\$244,703	\$189,328	\$221,418	\$222,264
% of List	99%	99%	93%	95%	95%	93%	95%	90%	94%	99%	91%	96%	95%
% of Orig	98%	97%	92%	90%	94%	88%	94%	105%	94%	88%	89%	93%	94%
Expired	240	97	134	90	125	138	162	139	171	184	139	185	1,804
<b>TOTAL</b>													
Active	27,173	28,318	30,246	32,121	33,692	35,344	35,535	35,328	35,130	33,352	31,065	27,845	
Under Contract	4,457	5,141	6,404	6,082	6,714	6,281	5,741	5,888	4,964	4,923	4,327	3,466	64,388
Sold	2,989	3,412	4,595	4,478	5,215	5,824	5,014	5,203	4,266	4,310	3,698	3,216	52,220
Expired	3,108	1,594	1,905	1,654	1,910	1,832	2,433	2,364	2,512	2,895	2,323	2,925	27,455

NOTE: 2006 blizzards on December 20 and December 27.