

Monthly Comparison by MLS Area

As of December 31, 2006

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec | YTD |
|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| AUN | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 577 | 612 | 646 | 689 | 736 | 757 | 753 | 738 | 729 | 708 | 717 | 666 | |
| Avg List Price | \$165,110 | \$166,416 | \$165,780 | \$166,126 | \$167,321 | \$164,412 | \$163,276 | \$161,304 | \$159,965 | \$157,280 | \$154,466 | \$154,693 | |
| Under Contract | 91 | 105 | 128 | 134 | 142 | 139 | 117 | 136 | 134 | 118 | 119 | 95 | 1,458 |
| Sold | 56 | 89 | 84 | 78 | 79 | 100 | 104 | 90 | 82 | 93 | 90 | 61 | 1,006 |
| Avg DOM | 117 | 95 | 103 | 96 | 94 | 110 | 87 | 106 | 101 | 107 | 101 | 134 | 103 |
| Avg Price | \$152,584 | \$153,731 | \$153,915 | \$137,908 | \$146,853 | \$147,552 | \$147,072 | \$143,492 | \$140,588 | \$143,860 | \$146,467 | \$129,931 | \$145,620 |
| % of List | 98% | 97% | 99% | 98% | 99% | 98% | 98% | 99% | 97% | 98% | 97% | 97% | 98% |
| % of Orig | 93% | 92% | 94% | 93% | 95% | 93% | 89% | 94% | 92% | 87% | 91% | 89% | 92% |
| Expired | 89 | 48 | 47 | 61 | 70 | 53 | 77 | 83 | 81 | 80 | 60 | 96 | 845 |
| Condo | | | | | | | | | | | | | |
| Active | 183 | 186 | 199 | 220 | 235 | 247 | 226 | 237 | 220 | 197 | 186 | 157 | |
| Avg List Price | \$114,225 | \$113,406 | \$116,653 | \$121,437 | \$119,201 | \$123,037 | \$121,007 | \$123,262 | \$122,824 | \$124,545 | \$118,280 | \$121,174 | |
| Under Contract | 17 | 34 | 39 | 33 | 26 | 26 | 27 | 18 | 22 | 34 | 25 | 19 | 320 |
| Sold | 11 | 21 | 26 | 26 | 41 | 12 | 18 | 18 | 15 | 21 | 19 | 18 | 246 |
| Avg DOM | 100 | 127 | 105 | 77 | 146 | 134 | 103 | 58 | 75 | 121 | 105 | 119 | 109 |
| Avg Price | \$107,045 | \$105,436 | \$113,431 | \$105,588 | \$134,173 | \$98,623 | \$93,462 | \$105,640 | \$91,343 | \$80,396 | \$81,355 | \$100,063 | \$104,715 |
| % of List | 99% | 101% | 99% | 96% | 99% | 98% | 97% | 99% | 99% | 96% | 95% | 96% | 98% |
| % of Orig | 94% | 91% | 92% | 92% | 95% | 94% | 92% | 96% | 93% | 88% | 90% | 75% | 91% |
| Expired | 25 | 17 | 22 | 15 | 13 | 20 | 17 | 18 | 17 | 25 | 13 | 22 | 224 |
| AUS | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 1,523 | 1,591 | 1,818 | 1,889 | 1,929 | 2,004 | 2,025 | 1,936 | 1,885 | 1,785 | 1,682 | 1,530 | |
| Avg List Price | \$247,999 | \$248,415 | \$250,601 | \$249,412 | \$252,479 | \$252,872 | \$249,316 | \$252,206 | \$250,358 | \$248,993 | \$247,817 | \$247,703 | |
| Under Contract | 318 | 359 | 453 | 482 | 484 | 423 | 407 | 428 | 371 | 369 | 311 | 229 | 4,634 |
| Sold | 226 | 245 | 312 | 334 | 397 | 398 | 334 | 349 | 294 | 299 | 281 | 210 | 3,679 |
| Avg DOM | 97 | 102 | 82 | 95 | 86 | 81 | 87 | 88 | 85 | 88 | 94 | 94 | 89 |
| Avg Price | \$229,264 | \$222,937 | \$231,539 | \$230,616 | \$229,083 | \$235,707 | \$230,550 | \$221,722 | \$223,454 | \$230,187 | \$230,989 | \$228,962 | \$228,962 |
| % of List | 99% | 99% | 99% | 99% | 99% | 99% | 99% | 99% | 98% | 99% | 98% | 99% | 99% |
| % of Orig | 97% | 57% | 97% | 95% | 97% | 95% | 96% | 96% | 89% | 96% | 93% | 91% | 91% |
| Expired | 127 | 96 | 117 | 88 | 100 | 91 | 122 | 135 | 130 | 174 | 147 | 154 | 1,481 |
| Condo | | | | | | | | | | | | | |
| Active | 1,178 | 1,242 | 1,234 | 1,302 | 1,323 | 1,349 | 1,322 | 1,258 | 1,231 | 1,203 | 1,100 | 1,001 | |
| Avg List Price | \$139,634 | \$139,229 | \$139,004 | \$138,307 | \$139,387 | \$138,292 | \$137,191 | \$137,646 | \$135,255 | \$133,072 | \$132,545 | \$132,748 | |
| Under Contract | 148 | 153 | 192 | 162 | 177 | 189 | 168 | 186 | 147 | 134 | 139 | 115 | 1,910 |
| Sold | 94 | 120 | 144 | 141 | 156 | 146 | 140 | 159 | 145 | 124 | 114 | 88 | 1,571 |
| Avg DOM | 132 | 129 | 141 | 123 | 127 | 123 | 127 | 122 | 137 | 159 | 147 | 129 | 133 |
| Avg Price | \$126,083 | \$127,707 | \$126,271 | \$138,308 | \$132,100 | \$138,225 | \$133,846 | \$126,885 | \$133,278 | \$130,798 | \$124,804 | \$108,330 | \$129,769 |
| % of List | 99% | 99% | 98% | 98% | 98% | 99% | 98% | 98% | 99% | 99% | 98% | 97% | 98% |
| % of Orig | 88% | 96% | 94% | 95% | 94% | 95% | 95% | 90% | 94% | 93% | 92% | 92% | 93% |
| Expired | 143 | 78 | 93 | 86 | 89 | 92 | 132 | 110 | 106 | 133 | 92 | 122 | 1,276 |

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|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| BFL | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 678 | 716 | 779 | 815 | 815 | 837 | 830 | 858 | 836 | 818 | 781 | 713 | |
| Avg List Price | \$280,089 | \$272,521 | \$268,753 | \$265,467 | \$264,292 | \$266,295 | \$269,297 | \$271,765 | \$273,585 | \$275,858 | \$275,506 | \$277,906 | |
| Under Contract | 62 | 83 | 105 | 85 | 110 | 121 | 105 | 104 | 117 | 117 | 87 | 73 | 1,169 |
| Sold | 51 | 52 | 67 | 70 | 78 | 96 | 86 | 87 | 83 | 93 | 83 | 59 | 905 |
| Avg DOM | 112 | 124 | 113 | 145 | 110 | 119 | 136 | 148 | 83 | 102 | 119 | 148 | 121 |
| Avg Price | \$206,154 | \$206,312 | \$258,206 | \$226,228 | \$220,964 | \$221,883 | \$229,820 | \$245,849 | \$200,649 | \$200,194 | \$213,222 | \$194,192 | \$219,330 |
| % of List | 98% | 98% | 99% | 97% | 98% | 98% | 99% | 101% | 98% | 98% | 98% | 97% | 98% |
| % of Orig | 96% | 93% | 95% | 93% | 95% | 96% | 97% | 98% | 95% | 92% | 96% | 90% | 95% |
| Expired | 55 | 40 | 57 | 38 | 43 | 46 | 67 | 64 | 61 | 54 | 61 | 78 | 664 |
| Condo | | | | | | | | | | | | | |
| Active | 32 | 33 | 38 | 34 | 32 | 30 | 25 | 26 | 26 | 20 | 28 | 30 | |
| Avg List Price | \$164,604 | \$166,289 | \$172,223 | \$176,674 | \$166,959 | \$167,432 | \$153,054 | \$155,597 | \$156,276 | \$158,028 | \$160,233 | \$156,411 | |
| Under Contract | 0 | 3 | 4 | 3 | 3 | 4 | 4 | 5 | 5 | 4 | 1 | 2 | 38 |
| Sold | 0 | 1 | 2 | 3 | 3 | 3 | 3 | 1 | 3 | 5 | 2 | 1 | 27 |
| Avg DOM | 0 | 177 | 142 | 84 | 57 | 59 | 322 | 342 | 151 | 34 | 180 | 307 | 135 |
| Avg Price | \$0 | \$135,000 | \$158,423 | \$146,467 | \$113,100 | \$128,908 | \$145,500 | \$154,000 | \$111,165 | \$143,930 | \$157,475 | \$123,000 | \$136,995 |
| % of List | | 101% | 99% | 100% | 99% | 97% | 99% | 103% | 94% | 98% | 100% | 98% | 98% |
| % of Orig | | 73% | 91% | 94% | 97% | 97% | 94% | 103% | 80% | 96% | 89% | 85% | 92% |
| Expired | 0 | 0 | 1 | 3 | 0 | 2 | 8 | 2 | 2 | 1 | 1 | 0 | 20 |
| BOM | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 77 | 81 | 80 | 91 | 111 | 126 | 129 | 120 | 109 | 99 | 83 | 68 | |
| Avg List Price | \$654,849 | \$654,345 | \$630,472 | \$651,574 | \$629,677 | \$605,626 | \$587,577 | \$526,981 | \$525,313 | \$604,986 | \$622,452 | \$622,437 | |
| Under Contract | 6 | 10 | 9 | 5 | 12 | 7 | 11 | 16 | 8 | 10 | 9 | 4 | 107 |
| Sold | 0 | 7 | 9 | 11 | 7 | 9 | 8 | 9 | 14 | 9 | 9 | 6 | 98 |
| Avg DOM | 0 | 125 | 116 | 306 | 171 | 118 | 274 | 186 | 156 | 87 | 170 | 127 | 170 |
| Avg Price | \$0 | \$394,357 | \$423,806 | \$404,700 | \$420,186 | \$389,667 | \$373,147 | \$421,244 | \$702,536 | \$402,489 | \$344,288 | \$460,750 | \$444,613 |
| % of List | | 97% | 97% | 95% | 99% | 96% | 97% | 95% | 91% | 96% | 96% | 94% | 95% |
| % of Orig | | 95% | 92% | 84% | 97% | 100% | 87% | 93% | 89% | 91% | 91% | 92% | 91% |
| Expired | 9 | 2 | 7 | 1 | 7 | 7 | 4 | 8 | 6 | 12 | 11 | 10 | 84 |
| Condo | | | | | | | | | | | | | |
| Active | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Avg List Price | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| Under Contract | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Sold | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Avg DOM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Avg Price | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| % of List | | | | | | | | | | | | | |
| % of Orig | | | | | | | | | | | | | |
| Expired | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

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| BOP | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 81 | 91 | 100 | 89 | 91 | 111 | 131 | 129 | 126 | 113 | 113 | 100 | |
| Avg List Price | \$1,212,310 | \$1,032,775 | \$1,099,063 | \$1,222,174 | \$1,196,409 | \$1,164,770 | \$1,104,788 | \$1,127,303 | \$1,093,890 | \$1,193,054 | \$1,209,144 | \$1,302,157 | |
| Under Contract | 8 | 9 | 16 | 22 | 18 | 12 | 13 | 11 | 10 | 13 | 7 | 5 | 144 |
| Sold | 4 | 10 | 6 | 9 | 18 | 14 | 12 | 10 | 9 | 8 | 12 | 11 | 123 |
| Avg DOM | 100 | 132 | 228 | 62 | 151 | 189 | 183 | 166 | 130 | 102 | 92 | 84 | 137 |
| Avg Price | \$597,225 | \$638,020 | \$767,528 | \$543,881 | \$511,515 | \$582,732 | \$698,991 | \$603,510 | \$650,389 | \$1,055,063 | \$779,610 | \$505,575 | \$644,458 |
| % of List | 100% | 95% | 94% | 101% | 95% | 98% | 95% | 97% | 94% | 90% | 97% | 95% | 95% |
| % of Orig | 105% | 90% | 90% | 101% | 93% | 95% | 92% | 88% | 92% | 87% | 96% | 90% | 92% |
| Expired | 4 | 7 | 8 | 7 | 11 | 8 | 4 | 5 | 10 | 19 | 10 | 8 | 101 |
| Condo | | | | | | | | | | | | | |
| Active | 13 | 14 | 10 | 12 | 17 | 15 | 22 | 24 | 21 | 18 | 15 | 10 | |
| Avg List Price | \$197,715 | \$190,264 | \$175,295 | \$187,704 | \$179,326 | \$167,470 | \$181,191 | \$185,173 | \$185,088 | \$194,561 | \$177,253 | \$175,510 | |
| Under Contract | 1 | 0 | 4 | 2 | 1 | 4 | 2 | 2 | 2 | 2 | 1 | 2 | 23 |
| Sold | 1 | 0 | 2 | 1 | 4 | 1 | 2 | 3 | 1 | 4 | 1 | 0 | 20 |
| Avg DOM | 7 | 0 | 68 | 225 | 201 | 11 | 63 | 25 | 723 | 159 | 124 | 0 | 143 |
| Avg Price | \$302,000 | \$0 | \$293,750 | \$156,000 | \$177,375 | \$168,500 | \$221,650 | \$185,833 | \$105,000 | \$182,825 | \$149,000 | \$0 | \$195,480 |
| % of List | 97% | | 98% | 98% | 98% | 99% | 98% | 98% | 92% | 98% | 96% | | 98% |
| % of Orig | 97% | | 98% | 89% | 95% | 99% | 95% | 95% | 83% | 92% | 88% | | 94% |
| Expired | 2 | 2 | 3 | 0 | 0 | 1 | 0 | 2 | 2 | 3 | 2 | 4 | 21 |
| BOU | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 59 | 71 | 62 | 69 | 75 | 105 | 117 | 110 | 107 | 102 | 108 | 79 | |
| Avg List Price | \$879,687 | \$857,053 | \$852,781 | \$901,685 | \$841,129 | \$819,622 | \$958,088 | \$956,301 | \$935,090 | \$990,659 | \$857,326 | \$882,907 | |
| Under Contract | 17 | 15 | 24 | 21 | 20 | 20 | 21 | 20 | 13 | 25 | 14 | 12 | 222 |
| Sold | 9 | 12 | 20 | 10 | 20 | 34 | 19 | 21 | 13 | 15 | 21 | 10 | 204 |
| Avg DOM | 59 | 111 | 95 | 173 | 111 | 124 | 82 | 62 | 147 | 65 | 72 | 84 | 98 |
| Avg Price | \$480,444 | \$751,740 | \$591,131 | \$563,690 | \$744,657 | \$780,859 | \$597,232 | \$542,389 | \$737,258 | \$599,713 | \$568,255 | \$604,100 | \$644,798 |
| % of List | 98% | 94% | 98% | 97% | 98% | 95% | 97% | 98% | 98% | 93% | 97% | 96% | 96% |
| % of Orig | 95% | 87% | 94% | 91% | 96% | 91% | 96% | 95% | 93% | 90% | 93% | 92% | 93% |
| Expired | 15 | 2 | 11 | 2 | 4 | 3 | 10 | 12 | 8 | 15 | 5 | 18 | 105 |
| Condo | | | | | | | | | | | | | |
| Active | 58 | 57 | 70 | 82 | 90 | 97 | 99 | 85 | 84 | 75 | 67 | 57 | |
| Avg List Price | \$236,239 | \$243,882 | \$233,869 | \$225,850 | \$241,283 | \$243,643 | \$277,000 | \$281,358 | \$304,420 | \$300,936 | \$302,817 | \$316,885 | |
| Under Contract | 5 | 20 | 13 | 12 | 15 | 20 | 21 | 15 | 15 | 13 | 10 | 10 | 169 |
| Sold | 6 | 5 | 13 | 16 | 12 | 19 | 17 | 16 | 9 | 14 | 12 | 8 | 147 |
| Avg DOM | 170 | 136 | 96 | 98 | 73 | 79 | 92 | 88 | 88 | 151 | 124 | 131 | 104 |
| Avg Price | \$235,400 | \$182,700 | \$233,108 | \$276,456 | \$251,742 | \$230,953 | \$220,226 | \$237,684 | \$231,152 | \$194,579 | \$322,358 | \$258,213 | \$241,319 |
| % of List | 98% | 92% | 97% | 98% | 98% | 99% | 97% | 98% | 98% | 97% | 97% | 98% | 98% |
| % of Orig | 92% | 90% | 96% | 96% | 97% | 97% | 72% | 69% | 95% | 93% | 93% | 94% | 88% |
| Expired | 11 | 6 | 6 | 2 | 3 | 2 | 7 | 8 | 9 | 15 | 6 | 7 | 82 |

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|--------------------|-----------|-----------|-----------|-------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| BRM | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 336 | 351 | 382 | 400 | 414 | 461 | 467 | 453 | 444 | 435 | 426 | 356 | |
| Avg List Price | \$410,818 | \$424,711 | \$415,621 | \$425,578 | \$405,724 | \$413,594 | \$418,519 | \$435,361 | \$422,536 | \$442,428 | \$444,276 | \$466,680 | |
| Under Contract | 68 | 86 | 94 | 99 | 113 | 88 | 99 | 103 | 70 | 76 | 57 | 62 | 1,015 |
| Sold | 34 | 56 | 77 | 68 | 82 | 92 | 84 | 86 | 74 | 60 | 61 | 48 | 822 |
| Avg DOM | 83 | 95 | 104 | 112 | 88 | 100 | 85 | 84 | 88 | 101 | 100 | 116 | 96 |
| Avg Price | \$309,525 | \$299,282 | \$289,741 | \$327,079 | \$312,462 | \$328,328 | \$320,737 | \$336,373 | \$324,995 | \$349,470 | \$395,976 | \$302,592 | \$325,097 |
| % of List | 98% | 98% | 98% | 97% | 98% | 99% | 99% | 98% | 98% | 97% | 97% | 96% | 98% |
| % of Orig | 95% | 96% | 89% | 83% | 96% | 97% | 97% | 95% | 97% | 94% | 95% | 92% | 94% |
| Expired | 26 | 21 | 12 | 13 | 26 | 15 | 28 | 31 | 18 | 21 | 16 | 45 | 272 |
| Condo | | | | | | | | | | | | | |
| Active | 93 | 103 | 113 | 119 | 136 | 151 | 150 | 162 | 156 | 133 | 118 | 98 | |
| Avg List Price | \$219,735 | \$218,556 | \$223,024 | \$1,676,436 | \$220,774 | \$221,459 | \$220,927 | \$219,968 | \$222,253 | \$222,933 | \$221,901 | \$221,766 | |
| Under Contract | 15 | 17 | 22 | 20 | 18 | 17 | 14 | 20 | 17 | 24 | 16 | 11 | 211 |
| Sold | 10 | 9 | 18 | 14 | 13 | 15 | 13 | 17 | 18 | 13 | 15 | 13 | 168 |
| Avg DOM | 80 | 136 | 162 | 153 | 124 | 71 | 108 | 190 | 185 | 114 | 155 | 131 | 138 |
| Avg Price | \$212,830 | \$181,478 | \$204,302 | \$216,490 | \$233,900 | \$208,364 | \$209,828 | \$222,912 | \$196,814 | \$187,573 | \$196,879 | \$199,569 | \$206,441 |
| % of List | 98% | 99% | 99% | 96% | 100% | 101% | 99% | 100% | 97% | 98% | 97% | 97% | 99% |
| % of Orig | 97% | 96% | 95% | 95% | 99% | 100% | 98% | 101% | 97% | 104% | 92% | 94% | 97% |
| Expired | 19 | 9 | 4 | 4 | 1 | 5 | 10 | 7 | 10 | 5 | 5 | 13 | 92 |
| CSP | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 50 | 60 | 54 | 64 | 74 | 95 | 110 | 110 | 123 | 109 | 107 | 89 | |
| Avg List Price | \$517,900 | \$498,513 | \$509,804 | \$469,848 | \$471,983 | \$479,227 | \$461,731 | \$510,614 | \$499,244 | \$548,230 | \$524,496 | \$541,269 | |
| Under Contract | 8 | 10 | 10 | 9 | 11 | 11 | 15 | 10 | 9 | 14 | 7 | 2 | 116 |
| Sold | 3 | 10 | 14 | 9 | 6 | 11 | 10 | 14 | 8 | 12 | 6 | 6 | 109 |
| Avg DOM | 66 | 86 | 66 | 57 | 97 | 125 | 98 | 95 | 70 | 73 | 43 | 72 | 82 |
| Avg Price | \$346,667 | \$399,449 | \$404,622 | \$214,555 | \$330,650 | \$319,909 | \$297,520 | \$362,043 | \$291,631 | \$383,525 | \$258,160 | \$349,583 | \$337,236 |
| % of List | 96% | 96% | 97% | 98% | 98% | 98% | 99% | 99% | 98% | 98% | 103% | 97% | 98% |
| % of Orig | 94% | 88% | 97% | 98% | 97% | 97% | 97% | 98% | 97% | 23% | 102% | 94% | 69% |
| Expired | 11 | 5 | 8 | 11 | 13 | 11 | 9 | 13 | 17 | 22 | 15 | 20 | 155 |
| Condo | | | | | | | | | | | | | |
| Active | 5 | 6 | 8 | 8 | 1 | 3 | 2 | 3 | 4 | 3 | 4 | 4 | |
| Avg List Price | \$147,960 | \$183,117 | \$185,097 | \$163,598 | \$105,000 | \$135,967 | \$137,500 | \$162,500 | \$138,750 | \$135,333 | \$124,750 | \$171,475 | |
| Under Contract | 4 | 1 | 1 | 2 | 4 | 0 | 0 | 2 | 0 | 1 | 0 | 1 | 16 |
| Sold | 1 | 2 | 1 | 0 | 2 | 3 | 2 | 0 | 2 | 0 | 0 | 0 | 13 |
| Avg DOM | 19 | 82 | 110 | 0 | 110 | 108 | 61 | 0 | 50 | 0 | 0 | 0 | 81 |
| Avg Price | \$189,900 | \$211,900 | \$110,750 | \$0 | \$70,500 | \$112,000 | \$115,250 | \$0 | \$161,450 | \$0 | \$0 | \$0 | \$134,988 |
| % of List | 97% | 97% | 100% | | 98% | 99% | 99% | | 97% | | | | 98% |
| % of Orig | 97% | 97% | 96% | | 96% | 95% | 99% | | 93% | | | | 96% |
| Expired | 1 | 0 | 0 | 0 | 3 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 5 |

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| DCW | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 1,025 | 1,089 | 1,110 | 1,185 | 1,218 | 1,255 | 1,288 | 1,311 | 1,332 | 1,272 | 1,173 | 1,059 | |
| Avg List Price | \$694,971 | \$668,168 | \$661,873 | \$661,450 | \$676,624 | \$675,604 | \$683,236 | \$693,808 | \$680,061 | \$674,647 | \$690,228 | \$699,994 | |
| Under Contract | 154 | 195 | 264 | 211 | 253 | 212 | 184 | 187 | 152 | 156 | 142 | 99 | 2,209 |
| Sold | 99 | 106 | 200 | 171 | 197 | 246 | 201 | 199 | 147 | 151 | 102 | 119 | 1,938 |
| Avg DOM | 127 | 109 | 109 | 117 | 119 | 119 | 107 | 128 | 113 | 104 | 124 | 156 | 118 |
| Avg Price | \$444,775 | \$455,875 | \$548,772 | \$440,290 | \$448,455 | \$476,043 | \$516,349 | \$490,802 | \$456,803 | \$474,822 | \$494,636 | \$508,595 | \$482,008 |
| % of List | 98% | 98% | 99% | 99% | 98% | 97% | 98% | 99% | 98% | 99% | 97% | 96% | 98% |
| % of Orig | 95% | 96% | 95% | 97% | 96% | 96% | 88% | 98% | 95% | 85% | 95% | 96% | 94% |
| Expired | 96 | 47 | 34 | 41 | 47 | 51 | 55 | 50 | 75 | 95 | 55 | 83 | 729 |
| Condo | | | | | | | | | | | | | |
| Active | 114 | 98 | 106 | 115 | 115 | 111 | 114 | 115 | 114 | 123 | 113 | 108 | |
| Avg List Price | \$190,854 | \$197,627 | \$207,603 | \$200,114 | \$194,266 | \$199,889 | \$204,019 | \$201,802 | \$202,292 | \$205,243 | \$212,583 | \$199,455 | |
| Under Contract | 10 | 12 | 20 | 21 | 27 | 29 | 16 | 19 | 13 | 11 | 14 | 12 | 204 |
| Sold | 9 | 8 | 7 | 17 | 19 | 20 | 16 | 15 | 16 | 8 | 9 | 10 | 154 |
| Avg DOM | 182 | 99 | 129 | 167 | 171 | 109 | 119 | 88 | 67 | 219 | 88 | 77 | 125 |
| Avg Price | \$204,095 | \$249,688 | \$164,550 | \$177,323 | \$171,692 | \$202,055 | \$206,333 | \$204,282 | \$188,120 | \$150,680 | \$156,710 | \$169,390 | \$188,241 |
| % of List | 99% | 102% | 100% | 99% | 98% | 99% | 98% | 97% | 98% | 98% | 99% | 99% | 99% |
| % of Orig | 97% | 103% | 99% | 97% | 80% | 102% | 96% | 95% | 96% | 96% | 97% | 95% | 95% |
| Expired | 18 | 18 | 5 | 8 | 10 | 1 | 7 | 5 | 8 | 6 | 8 | 9 | 103 |
| DEP | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 989 | 1,062 | 1,182 | 1,221 | 1,315 | 1,407 | 1,388 | 1,401 | 1,382 | 1,310 | 1,228 | 1,085 | |
| Avg List Price | \$514,112 | \$520,829 | \$522,217 | \$519,277 | \$514,636 | \$512,232 | \$509,549 | \$508,688 | \$517,251 | \$523,405 | \$528,074 | \$533,205 | |
| Under Contract | 163 | 205 | 248 | 226 | 270 | 253 | 204 | 222 | 195 | 192 | 146 | 138 | 2,462 |
| Sold | 123 | 111 | 206 | 194 | 217 | 230 | 216 | 197 | 160 | 184 | 141 | 119 | 2,098 |
| Avg DOM | 100 | 121 | 101 | 98 | 95 | 91 | 100 | 99 | 103 | 111 | 126 | 131 | 104 |
| Avg Price | \$361,619 | \$351,868 | \$391,065 | \$377,095 | \$383,469 | \$370,765 | \$371,022 | \$372,612 | \$379,474 | \$401,680 | \$380,829 | \$380,955 | \$377,951 |
| % of List | 99% | 99% | 98% | 98% | 98% | 98% | 99% | 98% | 99% | 98% | 98% | 98% | 98% |
| % of Orig | 99% | 97% | 95% | 93% | 96% | 91% | 98% | 95% | 96% | 93% | 87% | 95% | 94% |
| Expired | 88 | 37 | 41 | 38 | 56 | 56 | 74 | 56 | 84 | 86 | 76 | 100 | 792 |
| Condo | | | | | | | | | | | | | |
| Active | 148 | 148 | 160 | 156 | 175 | 161 | 153 | 161 | 164 | 171 | 141 | 140 | |
| Avg List Price | \$177,865 | \$178,806 | \$181,200 | \$179,321 | \$178,158 | \$184,648 | \$185,849 | \$185,734 | \$187,874 | \$182,444 | \$180,677 | \$177,725 | |
| Under Contract | 28 | 32 | 25 | 35 | 24 | 30 | 20 | 23 | 31 | 21 | 25 | 10 | 304 |
| Sold | 13 | 20 | 18 | 36 | 24 | 36 | 18 | 20 | 27 | 25 | 23 | 12 | 272 |
| Avg DOM | 174 | 131 | 97 | 73 | 147 | 130 | 90 | 91 | 96 | 148 | 84 | 48 | 109 |
| Avg Price | \$193,227 | \$159,131 | \$190,088 | \$181,138 | \$172,472 | \$178,033 | \$177,542 | \$178,046 | \$163,384 | \$181,843 | \$181,547 | \$174,330 | \$177,086 |
| % of List | 101% | 101% | 102% | 101% | 98% | 100% | 100% | 100% | 100% | 99% | 100% | 101% | 100% |
| % of Orig | 100% | 97% | 100% | 100% | 96% | 100% | 99% | 98% | 99% | 95% | 99% | 101% | 99% |
| Expired | 17 | 18 | 7 | 13 | 15 | 8 | 11 | 4 | 10 | 4 | 12 | 4 | 123 |

NOTE: 2006 blizzards on December 20 and December 27.

Monthly Comparison by MLS Area

As of December 31, 2006

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec | YTD |
|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| DHL | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 537 | 567 | 623 | 669 | 726 | 750 | 744 | 734 | 744 | 692 | 604 | 492 | |
| Avg List Price | \$437,784 | \$439,706 | \$447,111 | \$439,256 | \$426,706 | \$440,891 | \$451,778 | \$462,254 | \$463,082 | \$462,745 | \$466,795 | \$477,100 | |
| Under Contract | 190 | 208 | 259 | 260 | 292 | 263 | 260 | 226 | 165 | 195 | 165 | 135 | 2,618 |
| Sold | 135 | 150 | 184 | 190 | 250 | 262 | 245 | 247 | 177 | 170 | 148 | 139 | 2,297 |
| Avg DOM | 72 | 76 | 57 | 56 | 65 | 51 | 57 | 55 | 63 | 62 | 79 | 96 | 64 |
| Avg Price | \$331,739 | \$347,377 | \$355,933 | \$369,012 | \$380,656 | \$354,800 | \$368,135 | \$358,903 | \$342,854 | \$347,934 | \$378,315 | \$403,334 | \$361,927 |
| % of List | 98% | 98% | 99% | 98% | 99% | 98% | 98% | 98% | 98% | 98% | 97% | 97% | 98% |
| % of Orig | 96% | 96% | 96% | 98% | 97% | 97% | 96% | 97% | 92% | 97% | 94% | 97% | 96% |
| Expired | 42 | 22 | 23 | 21 | 15 | 23 | 29 | 32 | 29 | 24 | 25 | 41 | 326 |
| Condo | | | | | | | | | | | | | |
| Active | 131 | 132 | 138 | 133 | 151 | 163 | 157 | 152 | 138 | 153 | 131 | 112 | |
| Avg List Price | \$231,688 | \$232,848 | \$229,709 | \$229,822 | \$231,768 | \$236,483 | \$238,407 | \$235,475 | \$241,767 | \$244,791 | \$247,232 | \$247,848 | |
| Under Contract | 19 | 28 | 30 | 31 | 25 | 38 | 25 | 48 | 30 | 19 | 26 | 18 | 337 |
| Sold | 14 | 13 | 17 | 28 | 47 | 27 | 30 | 21 | 37 | 30 | 17 | 30 | 311 |
| Avg DOM | 125 | 95 | 56 | 97 | 53 | 136 | 107 | 142 | 75 | 97 | 97 | 114 | 96 |
| Avg Price | \$214,788 | \$203,239 | \$212,518 | \$218,327 | \$262,436 | \$219,184 | \$208,036 | \$234,763 | \$251,421 | \$226,591 | \$232,430 | \$270,289 | \$234,595 |
| % of List | 98% | 98% | 97% | 98% | 99% | 98% | 99% | 96% | 98% | 98% | 98% | 96% | 98% |
| % of Orig | 95% | 96% | 95% | 96% | 99% | 95% | 95% | 91% | 28% | 96% | 94% | 96% | 73% |
| Expired | 33 | 5 | 7 | 9 | 8 | 4 | 5 | 6 | 9 | 14 | 4 | 11 | 115 |
| DNE | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 1,098 | 1,147 | 1,208 | 1,281 | 1,305 | 1,354 | 1,356 | 1,404 | 1,482 | 1,428 | 1,331 | 1,201 | |
| Avg List Price | \$242,552 | \$244,587 | \$246,065 | \$248,033 | \$258,680 | \$258,088 | \$265,614 | \$258,384 | \$259,899 | \$261,098 | \$256,915 | \$252,840 | |
| Under Contract | 253 | 268 | 304 | 298 | 296 | 298 | 271 | 264 | 252 | 259 | 233 | 201 | 3,197 |
| Sold | 129 | 161 | 195 | 213 | 246 | 250 | 210 | 242 | 201 | 205 | 162 | 156 | 2,370 |
| Avg DOM | 116 | 99 | 110 | 93 | 91 | 84 | 83 | 90 | 113 | 99 | 103 | 87 | 96 |
| Avg Price | \$233,163 | \$225,495 | \$221,376 | \$234,193 | \$246,830 | \$258,176 | \$243,944 | \$231,378 | \$229,622 | \$235,812 | \$230,851 | \$240,238 | \$236,831 |
| % of List | 98% | 99% | 99% | 98% | 99% | 99% | 98% | 99% | 96% | 99% | 98% | 97% | 98% |
| % of Orig | 91% | 97% | 95% | 95% | 91% | 93% | 92% | 92% | 92% | 95% | 94% | 93% | 93% |
| Expired | 149 | 70 | 104 | 93 | 93 | 92 | 130 | 114 | 122 | 144 | 135 | 177 | 1,423 |
| Condo | | | | | | | | | | | | | |
| Active | 349 | 358 | 348 | 361 | 376 | 403 | 381 | 366 | 385 | 385 | 364 | 328 | |
| Avg List Price | \$262,505 | \$267,626 | \$271,118 | \$263,622 | \$263,417 | \$267,412 | \$274,186 | \$277,360 | \$276,894 | \$284,215 | \$277,710 | \$287,673 | |
| Under Contract | 26 | 41 | 57 | 55 | 62 | 48 | 46 | 43 | 39 | 38 | 33 | 26 | 514 |
| Sold | 36 | 30 | 40 | 50 | 47 | 53 | 66 | 45 | 30 | 36 | 41 | 27 | 501 |
| Avg DOM | 222 | 198 | 112 | 96 | 154 | 144 | 99 | 115 | 175 | 117 | 195 | 102 | 140 |
| Avg Price | \$229,879 | \$244,602 | \$253,669 | \$219,492 | \$242,057 | \$227,229 | \$224,633 | \$282,042 | \$244,164 | \$272,900 | \$248,949 | \$238,595 | \$242,457 |
| % of List | 99% | 100% | 100% | 99% | 99% | 98% | 99% | 98% | 99% | 101% | 101% | 99% | 99% |
| % of Orig | 98% | 99% | 98% | 97% | 99% | 97% | 98% | 98% | 97% | 99% | 99% | 96% | 98% |
| Expired | 52 | 22 | 20 | 16 | 23 | 18 | 21 | 42 | 18 | 28 | 21 | 34 | 315 |

NOTE: 2006 blizzards on December 20 and December 27.

Monthly Comparison by MLS Area

As of December 31, 2006

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec | YTD |
|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| DNW | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 416 | 432 | 463 | 493 | 503 | 526 | 545 | 547 | 557 | 527 | 476 | 414 | |
| Avg List Price | \$256,890 | \$252,271 | \$246,941 | \$245,775 | \$256,353 | \$265,788 | \$266,895 | \$269,884 | \$273,906 | \$273,488 | \$265,257 | \$277,372 | |
| Under Contract | 87 | 108 | 150 | 159 | 167 | 168 | 152 | 135 | 115 | 115 | 98 | 82 | 1,536 |
| Sold | 68 | 75 | 107 | 98 | 120 | 141 | 116 | 125 | 91 | 97 | 90 | 84 | 1,212 |
| Avg DOM | 68 | 87 | 80 | 75 | 88 | 78 | 72 | 64 | 77 | 61 | 75 | 82 | 75 |
| Avg Price | \$249,114 | \$250,968 | \$254,012 | \$255,866 | \$246,611 | \$252,871 | \$259,623 | \$251,956 | \$250,053 | \$269,572 | \$255,145 | \$241,001 | \$253,289 |
| % of List | 98% | 99% | 99% | 99% | 98% | 99% | 99% | 98% | 99% | 99% | 97% | 96% | 98% |
| % of Orig | 95% | 85% | 96% | 96% | 86% | 96% | 84% | 97% | 95% | 96% | 89% | 92% | 92% |
| Expired | 55 | 25 | 26 | 37 | 38 | 27 | 35 | 48 | 38 | 50 | 30 | 42 | 451 |
| Condo | | | | | | | | | | | | | |
| Active | 115 | 133 | 162 | 151 | 163 | 165 | 172 | 164 | 168 | 167 | 146 | 133 | |
| Avg List Price | \$271,106 | \$255,230 | \$252,309 | \$255,234 | \$262,090 | \$267,277 | \$262,125 | \$255,719 | \$258,174 | \$273,807 | \$256,367 | \$275,094 | |
| Under Contract | 7 | 20 | 22 | 27 | 25 | 22 | 24 | 24 | 14 | 21 | 16 | 16 | 238 |
| Sold | 5 | 6 | 19 | 19 | 17 | 32 | 12 | 14 | 7 | 18 | 14 | 15 | 178 |
| Avg DOM | 236 | 165 | 103 | 159 | 93 | 82 | 129 | 105 | 82 | 68 | 124 | 142 | 113 |
| Avg Price | \$225,980 | \$431,105 | \$229,439 | \$223,176 | \$198,934 | \$260,730 | \$210,971 | \$291,243 | \$257,936 | \$311,433 | \$334,316 | \$250,318 | \$261,219 |
| % of List | 99% | 101% | 98% | 99% | 99% | 99% | 98% | 98% | 95% | 99% | 100% | 99% | 99% |
| % of Orig | 91% | 98% | 98% | 97% | 95% | 97% | 95% | 97% | 42% | 98% | 99% | 97% | 93% |
| Expired | 11 | 2 | 7 | 11 | 7 | 4 | 10 | 5 | 6 | 3 | 7 | 9 | 82 |
| DSE | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 1,009 | 1,087 | 1,202 | 1,317 | 1,402 | 1,538 | 1,534 | 1,584 | 1,633 | 1,544 | 1,415 | 1,180 | |
| Avg List Price | \$599,211 | \$617,499 | \$618,033 | \$628,523 | \$635,414 | \$644,198 | \$665,684 | \$664,132 | \$672,998 | \$684,832 | \$686,699 | \$706,122 | |
| Under Contract | 286 | 290 | 397 | 395 | 471 | 379 | 369 | 338 | 294 | 267 | 242 | 185 | 3,913 |
| Sold | 183 | 196 | 247 | 278 | 327 | 388 | 316 | 322 | 253 | 257 | 211 | 195 | 3,173 |
| Avg DOM | 96 | 95 | 99 | 83 | 69 | 70 | 70 | 76 | 80 | 87 | 95 | 97 | 82 |
| Avg Price | \$451,791 | \$456,054 | \$435,251 | \$461,845 | \$435,741 | \$487,635 | \$459,141 | \$496,694 | \$472,576 | \$450,238 | \$499,189 | \$515,536 | \$468,266 |
| % of List | 98% | 97% | 98% | 99% | 97% | 98% | 98% | 97% | 97% | 97% | 98% | 96% | 98% |
| % of Orig | 96% | 92% | 96% | 96% | 89% | 91% | 96% | 95% | 95% | 93% | 95% | 92% | 94% |
| Expired | 106 | 53 | 57 | 44 | 65 | 44 | 71 | 72 | 98 | 96 | 74 | 92 | 872 |
| Condo | | | | | | | | | | | | | |
| Active | 1,531 | 1,610 | 1,691 | 1,733 | 1,754 | 1,839 | 1,843 | 1,762 | 1,732 | 1,622 | 1,503 | 1,393 | |
| Avg List Price | \$222,082 | \$225,206 | \$223,005 | \$226,596 | \$237,781 | \$240,712 | \$245,861 | \$259,799 | \$268,937 | \$279,965 | \$276,889 | \$280,867 | |
| Under Contract | 194 | 241 | 326 | 298 | 337 | 330 | 280 | 254 | 240 | 228 | 173 | 138 | 3,039 |
| Sold | 148 | 147 | 231 | 212 | 279 | 286 | 249 | 267 | 198 | 216 | 178 | 133 | 2,544 |
| Avg DOM | 104 | 124 | 141 | 121 | 139 | 140 | 120 | 125 | 140 | 130 | 130 | 119 | 129 |
| Avg Price | \$231,168 | \$196,496 | \$213,380 | \$223,715 | \$209,075 | \$188,184 | \$221,201 | \$203,811 | \$201,233 | \$184,104 | \$191,646 | \$186,859 | \$204,419 |
| % of List | 97% | 97% | 98% | 97% | 98% | 98% | 98% | 98% | 98% | 98% | 97% | 97% | 98% |
| % of Orig | 94% | 93% | 70% | 94% | 92% | 97% | 94% | 96% | 95% | 95% | 92% | 94% | 91% |
| Expired | 178 | 78 | 108 | 99 | 104 | 81 | 123 | 115 | 138 | 157 | 132 | 139 | 1,452 |

NOTE: 2006 blizzards on December 20 and December 27.

Monthly Comparison by MLS Area

As of December 31, 2006

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec | YTD |
|--------------------|-------------|-------------|-----------|-----------|-----------|-------------|-------------|-------------|-------------|-----------|-----------|-------------|-----------|
| DSW | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 1,026 | 1,070 | 1,118 | 1,163 | 1,184 | 1,274 | 1,262 | 1,222 | 1,182 | 1,125 | 1,072 | 1,011 | |
| Avg List Price | \$196,347 | \$194,532 | \$196,588 | \$195,498 | \$197,049 | \$192,155 | \$194,772 | \$194,726 | \$192,980 | \$189,773 | \$186,741 | \$185,081 | |
| Under Contract | 178 | 196 | 247 | 242 | 251 | 244 | 241 | 270 | 229 | 221 | 183 | 155 | 2,657 |
| Sold | 100 | 124 | 190 | 143 | 168 | 197 | 190 | 182 | 161 | 181 | 156 | 126 | 1,918 |
| Avg DOM | 112 | 124 | 108 | 105 | 94 | 94 | 100 | 108 | 114 | 104 | 104 | 106 | 105 |
| Avg Price | \$176,579 | \$173,167 | \$171,109 | \$191,139 | \$184,457 | \$189,992 | \$177,457 | \$169,598 | \$172,126 | \$172,866 | \$163,757 | \$167,795 | \$176,050 |
| % of List | 98% | 99% | 99% | 99% | 98% | 99% | 99% | 98% | 98% | 98% | 98% | 98% | 98% |
| % of Orig | 94% | 95% | 95% | 96% | 94% | 92% | 96% | 18% | 93% | 93% | 94% | 91% | 68% |
| Expired | 148 | 85 | 103 | 80 | 113 | 76 | 124 | 108 | 127 | 124 | 113 | 109 | 1,310 |
| Condo | | | | | | | | | | | | | |
| Active | 291 | 309 | 331 | 347 | 358 | 363 | 357 | 347 | 330 | 287 | 272 | 238 | |
| Avg List Price | \$218,943 | \$211,817 | \$206,699 | \$209,023 | \$208,538 | \$199,501 | \$199,652 | \$200,004 | \$197,527 | \$202,702 | \$205,421 | \$195,563 | |
| Under Contract | 30 | 22 | 44 | 43 | 34 | 49 | 44 | 45 | 36 | 32 | 25 | 30 | 434 |
| Sold | 29 | 18 | 30 | 22 | 33 | 40 | 33 | 48 | 27 | 38 | 30 | 27 | 375 |
| Avg DOM | 155 | 124 | 100 | 125 | 133 | 120 | 116 | 138 | 128 | 128 | 149 | 132 | 129 |
| Avg Price | \$172,640 | \$182,366 | \$167,545 | \$152,955 | \$155,931 | \$164,988 | \$170,090 | \$182,898 | \$217,581 | \$219,652 | \$207,520 | \$169,963 | \$180,944 |
| % of List | 100% | 98% | 98% | 98% | 98% | 98% | 98% | 97% | 99% | 97% | 98% | 96% | 98% |
| % of Orig | 97% | 94% | 94% | 94% | 93% | 94% | 94% | 92% | 93% | 93% | 92% | 92% | 93% |
| Expired | 57 | 21 | 29 | 14 | 27 | 25 | 34 | 31 | 35 | 47 | 22 | 40 | 382 |
| DTD | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 4 | 7 | 13 | 13 | 14 | 15 | 13 | 12 | 11 | 10 | 20 | 20 | |
| Avg List Price | \$1,325,000 | \$1,136,429 | \$920,769 | \$832,000 | \$808,107 | \$1,010,933 | \$1,077,692 | \$1,111,250 | \$1,140,182 | \$975,300 | \$890,265 | \$860,265 | |
| Under Contract | 1 | 1 | 0 | 1 | 1 | 0 | 2 | 1 | 4 | 3 | 0 | 0 | 14 |
| Sold | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 3 | 0 | 0 | 0 | 1 | 6 |
| Avg DOM | 0 | 0 | 0 | 4 | 0 | 135 | 0 | 138 | 0 | 0 | 0 | 8 | 93 |
| Avg Price | \$0 | \$0 | \$0 | \$362,000 | \$0 | \$395,000 | \$0 | \$524,000 | \$0 | \$0 | \$0 | \$3,300,000 | \$938,167 |
| % of List | | | | 100% | | 99% | | 97% | | | | 100% | 99% |
| % of Orig | | | | 111% | | 13166667% | | 96% | | | | 100% | 107% |
| Expired | 0 | 0 | 0 | 1 | 1 | 2 | 0 | 1 | 0 | 0 | 0 | 0 | 5 |
| Condo | | | | | | | | | | | | | |
| Active | 235 | 275 | 277 | 284 | 290 | 307 | 315 | 317 | 348 | 345 | 335 | 302 | |
| Avg List Price | \$615,960 | \$575,952 | \$565,345 | \$567,711 | \$576,478 | \$590,664 | \$602,213 | \$612,107 | \$589,260 | \$598,174 | \$607,965 | \$628,112 | |
| Under Contract | 32 | 29 | 39 | 43 | 40 | 51 | 39 | 50 | 35 | 37 | 35 | 25 | 455 |
| Sold | 37 | 22 | 25 | 38 | 32 | 38 | 40 | 53 | 43 | 43 | 38 | 28 | 437 |
| Avg DOM | 269 | 179 | 133 | 151 | 121 | 119 | 126 | 157 | 177 | 142 | 183 | 158 | 160 |
| Avg Price | \$348,705 | \$356,735 | \$364,949 | \$359,818 | \$492,343 | \$451,302 | \$452,540 | \$513,150 | \$468,351 | \$541,323 | \$563,444 | \$448,366 | \$455,678 |
| % of List | 96% | 97% | 98% | 97% | 96% | 98% | 99% | 97% | 97% | 99% | 96% | 97% | 97% |
| % of Orig | 104% | 94% | 97% | 96% | 96% | 92% | 97% | 95% | 95% | 99% | 66% | 95% | 92% |
| Expired | 58 | 10 | 10 | 18 | 13 | 13 | 10 | 20 | 18 | 15 | 14 | 15 | 214 |

NOTE: 2006 blizzards on December 20 and December 27.

Monthly Comparison by MLS Area

As of December 31, 2006

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec | YTD |
|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| ESN | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 72 | 69 | 81 | 85 | 88 | 89 | 94 | 79 | 78 | 83 | 79 | 76 | |
| Avg List Price | \$371,624 | \$377,107 | \$374,385 | \$382,430 | \$387,745 | \$396,979 | \$405,316 | \$410,120 | \$412,597 | \$417,689 | \$400,083 | \$407,287 | |
| Under Contract | 6 | 7 | 3 | 5 | 7 | 8 | 2 | 8 | 4 | 4 | 2 | 1 | 57 |
| Sold | 1 | 4 | 6 | 6 | 4 | 2 | 6 | 2 | 5 | 1 | 4 | 3 | 44 |
| Avg DOM | 270 | 107 | 253 | 167 | 142 | 249 | 166 | 117 | 233 | 160 | 184 | 33 | 174 |
| Avg Price | \$287,000 | \$307,475 | \$280,153 | \$341,200 | \$252,050 | \$455,950 | \$288,133 | \$449,000 | \$419,800 | \$355,000 | \$435,750 | \$296,451 | \$338,143 |
| % of List | 97% | 97% | 98% | 97% | 99% | 101% | 96% | 96% | 96% | 102% | 97% | 100% | 98% |
| % of Orig | 97% | 94% | 93% | 5% | 98% | 92% | 90% | 92% | 95% | 95% | 92% | 100% | 28% |
| Expired | 1 | 8 | 1 | 2 | 4 | 4 | 24 | 8 | 4 | 4 | 5 | 4 | 69 |
| Condo | | | | | | | | | | | | | |
| Active | 0 | 0 | 0 | 0 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | |
| Avg List Price | \$0 | \$0 | \$0 | \$0 | \$84,000 | \$209,950 | \$209,950 | \$209,950 | \$199,950 | \$199,950 | \$199,950 | \$199,950 | |
| Under Contract | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Sold | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| Avg DOM | 0 | 0 | 0 | 0 | 0 | 24 | 0 | 0 | 0 | 0 | 0 | 0 | 24 |
| Avg Price | \$0 | \$0 | \$0 | \$0 | \$0 | \$140,395 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$140,395 |
| % of List | | | | | | 109% | | | | | | | 109% |
| % of Orig | | | | | | 109% | | | | | | | 109% |
| Expired | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 |
| ESS | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 228 | 232 | 256 | 281 | 324 | 362 | 344 | 342 | 360 | 348 | 337 | 301 | |
| Avg List Price | \$313,285 | \$317,208 | \$319,736 | \$313,257 | \$316,583 | \$319,030 | \$311,497 | \$321,611 | \$315,158 | \$314,859 | \$310,169 | \$311,003 | |
| Under Contract | 27 | 20 | 30 | 45 | 45 | 47 | 50 | 43 | 43 | 43 | 42 | 27 | 462 |
| Sold | 14 | 23 | 22 | 23 | 23 | 48 | 38 | 42 | 44 | 40 | 32 | 34 | 383 |
| Avg DOM | 63 | 112 | 115 | 167 | 96 | 96 | 118 | 107 | 97 | 146 | 111 | 89 | 110 |
| Avg Price | \$244,098 | \$285,627 | \$301,771 | \$299,945 | \$358,555 | \$287,141 | \$297,319 | \$283,331 | \$284,226 | \$262,299 | \$293,117 | \$267,906 | \$287,829 |
| % of List | 101% | 101% | 100% | 98% | 97% | 98% | 97% | 100% | 98% | 98% | 98% | 97% | 98% |
| % of Orig | 100% | 103% | 100% | 94% | 99% | 95% | 78% | 82% | 96% | 96% | 98% | 94% | 93% |
| Expired | 25 | 14 | 11 | 13 | 14 | 14 | 25 | 17 | 13 | 36 | 21 | 38 | 241 |
| Condo | | | | | | | | | | | | | |
| Active | 1 | 2 | 2 | 2 | 2 | 3 | 4 | 3 | 4 | 3 | 2 | 2 | |
| Avg List Price | \$94,999 | \$95,250 | \$95,250 | \$95,250 | \$95,250 | \$170,000 | \$209,850 | \$244,967 | \$204,725 | \$199,633 | \$209,450 | \$209,450 | |
| Under Contract | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 1 | 0 | 0 | 0 | 0 | 3 |
| Sold | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 2 |
| Avg DOM | 0 | 0 | 0 | 0 | 0 | 0 | 281 | 0 | 167 | 0 | 0 | 0 | 224 |
| Avg Price | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$190,000 | \$0 | \$88,900 | \$0 | \$0 | \$0 | \$139,450 |
| % of List | | | | | | | 100% | | 95% | | | | 98% |
| % of Orig | | | | | | | 95% | | 95% | | | | 95% |
| Expired | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |

NOTE: 2006 blizzards on December 20 and December 27.

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| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec | YTD |
|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| JFC | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 339 | 346 | 355 | 391 | 425 | 430 | 405 | 427 | 416 | 383 | 332 | 288 | |
| Avg List Price | \$274,555 | \$275,647 | \$267,874 | \$273,364 | \$266,605 | \$274,507 | \$278,130 | \$276,555 | \$278,908 | \$285,077 | \$281,487 | \$276,175 | |
| Under Contract | 64 | 68 | 105 | 86 | 112 | 103 | 97 | 87 | 78 | 81 | 62 | 44 | 987 |
| Sold | 42 | 45 | 58 | 59 | 82 | 85 | 51 | 96 | 53 | 66 | 46 | 43 | 726 |
| Avg DOM | 95 | 106 | 107 | 107 | 90 | 105 | 88 | 113 | 94 | 90 | 117 | 107 | 102 |
| Avg Price | \$282,524 | \$223,700 | \$230,744 | \$244,760 | \$249,693 | \$260,091 | \$248,190 | \$240,152 | \$255,475 | \$267,129 | \$262,390 | \$237,408 | \$250,001 |
| % of List | 98% | 97% | 97% | 98% | 98% | 98% | 98% | 98% | 97% | 97% | 97% | 97% | 98% |
| % of Orig | 94% | 92% | 94% | 96% | 45% | 95% | 95% | 88% | 95% | 93% | 94% | 91% | 83% |
| Expired | 38 | 27 | 31 | 15 | 23 | 29 | 27 | 39 | 31 | 33 | 31 | 24 | 348 |
| Condo | | | | | | | | | | | | | |
| Active | 162 | 177 | 188 | 195 | 218 | 198 | 173 | 178 | 166 | 137 | 129 | 117 | |
| Avg List Price | \$161,671 | \$160,114 | \$163,375 | \$161,080 | \$160,045 | \$163,676 | \$141,280 | \$144,719 | \$149,308 | \$146,659 | \$144,855 | \$145,524 | |
| Under Contract | 16 | 18 | 23 | 19 | 11 | 20 | 19 | 11 | 22 | 18 | 16 | 14 | 207 |
| Sold | 6 | 13 | 13 | 19 | 20 | 15 | 12 | 13 | 10 | 17 | 15 | 13 | 166 |
| Avg DOM | 108 | 80 | 171 | 87 | 117 | 120 | 195 | 154 | 111 | 198 | 151 | 258 | 145 |
| Avg Price | \$142,800 | \$121,769 | \$141,101 | \$149,611 | \$145,194 | \$125,627 | \$127,683 | \$140,174 | \$129,900 | \$128,900 | \$138,903 | \$109,404 | \$134,070 |
| % of List | 98% | 99% | 98% | 99% | 99% | 97% | 100% | 98% | 96% | 97% | 98% | 98% | 98% |
| % of Orig | 95% | 95% | 94% | 95% | 95% | 77% | 98% | 95% | 89% | 90% | 95% | 91% | 92% |
| Expired | 32 | 8 | 24 | 6 | 13 | 11 | 19 | 17 | 19 | 28 | 8 | 16 | 201 |
| JFN | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 200 | 198 | 221 | 255 | 263 | 283 | 303 | 269 | 273 | 253 | 219 | 194 | |
| Avg List Price | \$262,542 | \$258,298 | \$256,022 | \$253,262 | \$256,826 | \$257,565 | \$257,880 | \$263,966 | \$256,364 | \$261,323 | \$257,780 | \$248,900 | |
| Under Contract | 53 | 51 | 68 | 50 | 71 | 64 | 62 | 77 | 43 | 47 | 44 | 36 | 666 |
| Sold | 25 | 39 | 52 | 35 | 57 | 65 | 53 | 57 | 53 | 52 | 37 | 26 | 551 |
| Avg DOM | 69 | 113 | 95 | 87 | 94 | 103 | 79 | 87 | 100 | 98 | 108 | 84 | 94 |
| Avg Price | \$259,992 | \$251,374 | \$241,687 | \$243,231 | \$243,971 | \$237,363 | \$233,706 | \$244,410 | \$237,612 | \$231,612 | \$223,724 | \$217,563 | \$238,854 |
| % of List | 98% | 99% | 98% | 99% | 99% | 99% | 99% | 98% | 98% | 97% | 98% | 98% | 98% |
| % of Orig | 96% | 96% | 97% | 97% | 96% | 96% | 96% | 96% | 96% | 94% | 73% | 95% | 94% |
| Expired | 13 | 9 | 16 | 11 | 10 | 8 | 12 | 11 | 10 | 18 | 20 | 13 | 151 |
| Condo | | | | | | | | | | | | | |
| Active | 85 | 91 | 94 | 105 | 102 | 117 | 100 | 104 | 110 | 92 | 86 | 70 | |
| Avg List Price | \$153,401 | \$156,450 | \$160,622 | \$156,091 | \$157,262 | \$163,697 | \$163,457 | \$181,298 | \$190,489 | \$195,793 | \$195,979 | \$171,642 | |
| Under Contract | 11 | 14 | 13 | 14 | 14 | 11 | 15 | 15 | 6 | 17 | 9 | 4 | 143 |
| Sold | 18 | 6 | 18 | 14 | 9 | 16 | 11 | 13 | 13 | 9 | 7 | 8 | 142 |
| Avg DOM | 139 | 173 | 73 | 94 | 156 | 95 | 131 | 148 | 125 | 74 | 185 | 109 | 119 |
| Avg Price | \$168,728 | \$166,133 | \$150,364 | \$160,286 | \$161,772 | \$145,853 | \$149,227 | \$140,022 | \$154,731 | \$143,544 | \$108,754 | \$149,960 | \$151,410 |
| % of List | 98% | 100% | 99% | 99% | 98% | 99% | 98% | 99% | 98% | 98% | 99% | 98% | 99% |
| % of Orig | 95% | 97% | 97% | 94% | 95% | 102% | 96% | 94% | 92% | 93% | 88% | 93% | 95% |
| Expired | 14 | 6 | 6 | 7 | 10 | 10 | 11 | 3 | 13 | 8 | 9 | 6 | 103 |

NOTE: 2006 blizzards on December 20 and December 27.

Monthly Comparison by MLS Area

As of December 31, 2006

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec | YTD |
|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| JFS | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 486 | 538 | 610 | 641 | 693 | 722 | 721 | 706 | 701 | 649 | 592 | 497 | |
| Avg List Price | \$411,000 | \$417,792 | \$403,668 | \$402,302 | \$412,134 | \$397,078 | \$397,664 | \$389,624 | \$387,147 | \$393,660 | \$385,947 | \$399,996 | |
| Under Contract | 129 | 161 | 186 | 206 | 221 | 215 | 181 | 171 | 137 | 122 | 124 | 103 | 1,956 |
| Sold | 92 | 101 | 136 | 127 | 164 | 205 | 183 | 157 | 126 | 112 | 91 | 104 | 1,598 |
| Avg DOM | 88 | 92 | 87 | 86 | 72 | 72 | 65 | 79 | 78 | 86 | 76 | 124 | 82 |
| Avg Price | \$318,681 | \$320,017 | \$348,688 | \$337,791 | \$336,057 | \$350,810 | \$351,153 | \$368,583 | \$321,151 | \$303,712 | \$330,190 | \$320,875 | \$337,308 |
| % of List | 98% | 98% | 99% | 99% | 98% | 98% | 98% | 98% | 98% | 98% | 97% | 97% | 98% |
| % of Orig | 95% | 96% | 97% | 98% | 96% | 97% | 97% | 77% | 97% | 94% | 96% | 95% | 94% |
| Expired | 39 | 27 | 42 | 18 | 22 | 26 | 36 | 42 | 41 | 51 | 39 | 57 | 440 |
| Condo | | | | | | | | | | | | | |
| Active | 281 | 294 | 322 | 361 | 394 | 388 | 355 | 360 | 334 | 316 | 276 | 252 | |
| Avg List Price | \$168,404 | \$169,053 | \$167,836 | \$169,818 | \$174,384 | \$170,639 | \$169,260 | \$170,934 | \$169,913 | \$169,167 | \$168,163 | \$167,509 | |
| Under Contract | 63 | 58 | 58 | 55 | 63 | 63 | 60 | 46 | 46 | 35 | 37 | 29 | 613 |
| Sold | 37 | 42 | 47 | 47 | 55 | 42 | 72 | 41 | 38 | 39 | 28 | 27 | 515 |
| Avg DOM | 95 | 138 | 104 | 91 | 98 | 77 | 103 | 104 | 116 | 100 | 121 | 109 | 104 |
| Avg Price | \$172,441 | \$164,235 | \$177,776 | \$168,399 | \$170,142 | \$168,678 | \$180,772 | \$161,440 | \$180,195 | \$187,660 | \$165,607 | \$167,615 | \$172,726 |
| % of List | 98% | 98% | 99% | 99% | 99% | 98% | 99% | 99% | 98% | 98% | 96% | 98% | 98% |
| % of Orig | 98% | 95% | 97% | 97% | 97% | 95% | 97% | 60% | 96% | 96% | 95% | 94% | 92% |
| Expired | 33 | 11 | 20 | 14 | 13 | 20 | 33 | 37 | 43 | 34 | 28 | 35 | 321 |
| JFW | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 237 | 249 | 279 | 287 | 317 | 333 | 337 | 317 | 317 | 299 | 272 | 238 | |
| Avg List Price | \$478,668 | \$479,363 | \$495,608 | \$512,126 | \$523,635 | \$503,404 | \$502,421 | \$494,345 | \$499,566 | \$495,247 | \$494,458 | \$496,285 | |
| Under Contract | 51 | 65 | 81 | 96 | 82 | 80 | 74 | 80 | 60 | 66 | 54 | 44 | 833 |
| Sold | 55 | 38 | 61 | 49 | 86 | 96 | 50 | 62 | 57 | 57 | 52 | 48 | 711 |
| Avg DOM | 73 | 123 | 92 | 74 | 86 | 92 | 83 | 89 | 78 | 86 | 80 | 116 | 88 |
| Avg Price | \$424,354 | \$356,580 | \$385,331 | \$380,728 | \$408,401 | \$382,056 | \$444,446 | \$389,651 | \$427,587 | \$403,612 | \$397,745 | \$411,243 | \$400,888 |
| % of List | 97% | 98% | 97% | 98% | 99% | 98% | 98% | 95% | 97% | 98% | 97% | 97% | 97% |
| % of Orig | 96% | 96% | 75% | 96% | 97% | 97% | 99% | 93% | 95% | 94% | 94% | 95% | 94% |
| Expired | 23 | 15 | 14 | 13 | 9 | 11 | 24 | 18 | 20 | 13 | 19 | 11 | 190 |
| Condo | | | | | | | | | | | | | |
| Active | 69 | 66 | 75 | 79 | 86 | 84 | 86 | 82 | 80 | 79 | 83 | 70 | |
| Avg List Price | \$186,772 | \$187,160 | \$188,443 | \$216,566 | \$209,218 | \$213,653 | \$222,013 | \$216,162 | \$224,602 | \$229,791 | \$233,438 | \$246,023 | |
| Under Contract | 13 | 15 | 12 | 24 | 23 | 28 | 18 | 25 | 12 | 10 | 8 | 12 | 200 |
| Sold | 9 | 7 | 18 | 8 | 15 | 20 | 24 | 29 | 9 | 11 | 4 | 9 | 163 |
| Avg DOM | 170 | 90 | 77 | 121 | 74 | 61 | 100 | 89 | 79 | 87 | 163 | 109 | 93 |
| Avg Price | \$158,328 | \$178,057 | \$189,256 | \$181,000 | \$187,787 | \$184,375 | \$157,917 | \$209,121 | \$240,444 | \$175,836 | \$189,300 | \$185,207 | \$186,546 |
| % of List | 95% | 98% | 98% | 101% | 100% | 97% | 97% | 98% | 97% | 99% | 97% | 96% | 98% |
| % of Orig | 93% | 106% | 97% | 97% | 100% | 97% | 96% | 97% | 97% | 98% | 91% | 94% | 97% |
| Expired | 2 | 3 | 4 | 4 | 3 | 5 | 3 | 2 | 14 | 5 | 7 | 3 | 55 |

NOTE: 2006 blizzards on December 20 and December 27.

Monthly Comparison by MLS Area

As of December 31, 2006

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec | YTD |
|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| JNC | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 591 | 601 | 613 | 621 | 655 | 710 | 743 | 690 | 676 | 623 | 566 | 510 | |
| Avg List Price | \$312,774 | \$318,338 | \$318,333 | \$317,139 | \$310,585 | \$313,237 | \$310,117 | \$312,750 | \$313,910 | \$314,468 | \$317,297 | \$315,220 | |
| Under Contract | 112 | 122 | 177 | 189 | 167 | 154 | 135 | 183 | 127 | 112 | 120 | 95 | 1,693 |
| Sold | 79 | 89 | 110 | 124 | 155 | 142 | 126 | 151 | 119 | 98 | 96 | 67 | 1,356 |
| Avg DOM | 92 | 101 | 89 | 95 | 93 | 85 | 103 | 78 | 96 | 103 | 97 | 133 | 95 |
| Avg Price | \$275,969 | \$270,683 | \$255,879 | \$266,312 | \$260,803 | \$279,859 | \$266,888 | \$276,448 | \$266,027 | \$253,230 | \$251,691 | \$314,559 | \$268,665 |
| % of List | 97% | 98% | 99% | 98% | 98% | 98% | 98% | 98% | 98% | 98% | 98% | 99% | 98% |
| % of Orig | 95% | 95% | 96% | 95% | 92% | 98% | 97% | 96% | 96% | 95% | 94% | 7% | 55% |
| Expired | 44 | 28 | 23 | 33 | 37 | 17 | 38 | 43 | 28 | 48 | 53 | 48 | 440 |
| Condo | | | | | | | | | | | | | |
| Active | 215 | 203 | 220 | 235 | 257 | 267 | 257 | 251 | 242 | 228 | 193 | 165 | |
| Avg List Price | \$165,721 | \$164,941 | \$164,263 | \$162,812 | \$160,044 | \$155,811 | \$154,086 | \$151,238 | \$156,663 | \$156,257 | \$165,268 | \$163,041 | |
| Under Contract | 21 | 42 | 42 | 43 | 46 | 27 | 34 | 38 | 32 | 25 | 33 | 20 | 403 |
| Sold | 25 | 27 | 26 | 34 | 39 | 37 | 26 | 40 | 26 | 22 | 25 | 31 | 358 |
| Avg DOM | 62 | 97 | 114 | 95 | 100 | 121 | 73 | 116 | 124 | 106 | 126 | 152 | 108 |
| Avg Price | \$181,922 | \$178,183 | \$153,342 | \$169,606 | \$170,474 | \$151,966 | \$166,082 | \$158,879 | \$155,589 | \$141,462 | \$171,420 | \$139,600 | \$161,530 |
| % of List | 100% | 100% | 99% | 97% | 100% | 99% | 98% | 98% | 98% | 98% | 98% | 98% | 99% |
| % of Orig | 98% | 97% | 96% | 95% | 97% | 97% | 95% | 94% | 94% | 95% | 94% | 94% | 96% |
| Expired | 21 | 13 | 7 | 14 | 14 | 10 | 25 | 15 | 17 | 24 | 12 | 16 | 188 |
| JSC | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 417 | 411 | 465 | 523 | 518 | 532 | 571 | 588 | 562 | 503 | 450 | 391 | |
| Avg List Price | \$356,453 | \$348,584 | \$344,754 | \$352,013 | \$340,431 | \$349,922 | \$346,420 | \$346,525 | \$346,115 | \$348,713 | \$349,103 | \$328,510 | |
| Under Contract | 98 | 116 | 133 | 128 | 142 | 124 | 110 | 147 | 111 | 104 | 99 | 66 | 1,378 |
| Sold | 54 | 80 | 110 | 101 | 105 | 127 | 107 | 101 | 109 | 106 | 85 | 68 | 1,153 |
| Avg DOM | 101 | 96 | 97 | 76 | 91 | 85 | 94 | 98 | 77 | 100 | 110 | 123 | 94 |
| Avg Price | \$275,644 | \$278,008 | \$276,974 | \$292,783 | \$289,940 | \$284,698 | \$320,337 | \$308,737 | \$296,078 | \$294,027 | \$259,674 | \$303,392 | \$290,863 |
| % of List | 99% | 98% | 98% | 98% | 98% | 98% | 98% | 98% | 98% | 98% | 98% | 98% | 98% |
| % of Orig | 88% | 97% | 88% | 87% | 97% | 96% | 98% | 58% | 96% | 96% | 96% | 95% | 89% |
| Expired | 39 | 23 | 19 | 12 | 26 | 28 | 31 | 37 | 41 | 64 | 36 | 47 | 403 |
| Condo | | | | | | | | | | | | | |
| Active | 378 | 379 | 426 | 453 | 493 | 510 | 492 | 488 | 475 | 436 | 399 | 358 | |
| Avg List Price | \$155,608 | \$154,610 | \$155,466 | \$155,561 | \$153,842 | \$155,519 | \$158,425 | \$157,029 | \$158,447 | \$158,269 | \$157,252 | \$160,548 | |
| Under Contract | 56 | 62 | 62 | 57 | 70 | 74 | 68 | 61 | 50 | 57 | 57 | 44 | 718 |
| Sold | 29 | 50 | 60 | 46 | 52 | 61 | 56 | 66 | 43 | 56 | 38 | 39 | 596 |
| Avg DOM | 105 | 108 | 125 | 122 | 115 | 112 | 103 | 108 | 160 | 134 | 118 | 129 | 119 |
| Avg Price | \$160,254 | \$139,103 | \$153,036 | \$158,535 | \$150,337 | \$152,870 | \$144,289 | \$149,919 | \$147,846 | \$143,903 | \$139,393 | \$159,064 | \$149,515 |
| % of List | 99% | 98% | 97% | 99% | 99% | 99% | 99% | 98% | 98% | 97% | 98% | 99% | 98% |
| % of Orig | 95% | 99% | 94% | 98% | 90% | 96% | 95% | 95% | 95% | 93% | 94% | 96% | 95% |
| Expired | 44 | 24 | 26 | 28 | 25 | 29 | 37 | 47 | 43 | 45 | 25 | 42 | 415 |

NOTE: 2006 blizzards on December 20 and December 27.

Monthly Comparison by MLS Area

As of December 31, 2006

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec | YTD |
|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| LAF | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 85 | 87 | 92 | 112 | 125 | 126 | 127 | 124 | 153 | 147 | 132 | 105 | |
| Avg List Price | \$447,520 | \$451,518 | \$476,437 | \$477,651 | \$480,304 | \$483,956 | \$462,289 | \$467,623 | \$445,028 | \$438,742 | \$429,992 | \$428,953 | |
| Under Contract | 16 | 20 | 29 | 27 | 23 | 33 | 20 | 16 | 11 | 24 | 24 | 16 | 259 |
| Sold | 9 | 16 | 17 | 19 | 24 | 34 | 22 | 22 | 6 | 13 | 19 | 18 | 219 |
| Avg DOM | 54 | 144 | 106 | 143 | 69 | 84 | 105 | 121 | 116 | 115 | 106 | 122 | 106 |
| Avg Price | \$239,222 | \$367,022 | \$386,874 | \$370,964 | \$300,136 | \$387,162 | \$308,331 | \$433,686 | \$399,333 | \$348,954 | \$339,486 | \$322,631 | \$354,026 |
| % of List | 97% | 100% | 98% | 96% | 99% | 98% | 98% | 97% | 97% | 96% | 96% | 97% | 98% |
| % of Orig | 92% | 97% | 97% | 92% | 98% | 97% | 96% | 94% | 91% | 91% | 87% | 94% | 94% |
| Expired | 7 | 13 | 9 | 9 | 6 | 6 | 6 | 8 | 12 | 13 | 22 | 11 | 122 |
| Condo | | | | | | | | | | | | | |
| Active | 40 | 35 | 39 | 39 | 41 | 46 | 48 | 39 | 36 | 36 | 31 | 26 | |
| Avg List Price | \$196,156 | \$194,796 | \$202,404 | \$201,687 | \$196,828 | \$192,952 | \$196,034 | \$200,214 | \$193,499 | \$180,531 | \$173,655 | \$182,189 | |
| Under Contract | 5 | 9 | 5 | 5 | 7 | 9 | 5 | 6 | 5 | 1 | 1 | 4 | 62 |
| Sold | 3 | 2 | 6 | 9 | 5 | 4 | 16 | 5 | 4 | 6 | 2 | 4 | 66 |
| Avg DOM | 125 | 209 | 181 | 52 | 117 | 107 | 120 | 119 | 61 | 76 | 34 | 64 | 104 |
| Avg Price | \$187,500 | \$184,210 | \$185,917 | \$182,756 | \$177,280 | \$205,788 | \$211,381 | \$167,080 | \$170,613 | \$175,400 | \$218,625 | \$212,325 | \$191,510 |
| % of List | 99% | 99% | 98% | 99% | 98% | 99% | 99% | 100% | 99% | 97% | 99% | 99% | 99% |
| % of Orig | 97% | 94% | 96% | 99% | 97% | 97% | 96% | 97% | 98% | 125% | 99% | 95% | 99% |
| Expired | 3 | 3 | 2 | 5 | 9 | 5 | 3 | 6 | 4 | 6 | 5 | 5 | 56 |
| LBE | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 107 | 109 | 120 | 116 | 124 | 149 | 160 | 172 | 197 | 164 | 150 | 142 | |
| Avg List Price | \$401,341 | \$416,604 | \$486,587 | \$505,280 | \$461,301 | \$442,997 | \$452,103 | \$427,877 | \$451,550 | \$471,915 | \$485,501 | \$521,508 | |
| Under Contract | 9 | 7 | 9 | 17 | 15 | 13 | 18 | 19 | 7 | 10 | 6 | 8 | 138 |
| Sold | 7 | 7 | 7 | 14 | 15 | 16 | 13 | 24 | 19 | 16 | 9 | 12 | 159 |
| Avg DOM | 68 | 107 | 181 | 100 | 140 | 122 | 81 | 76 | 66 | 69 | 101 | 97 | 96 |
| Avg Price | \$473,357 | \$442,571 | \$389,704 | \$254,657 | \$286,783 | \$275,156 | \$252,531 | \$332,796 | \$234,926 | \$273,491 | \$383,202 | \$257,204 | \$302,224 |
| % of List | 88% | 90% | 84% | 97% | 97% | 97% | 98% | 98% | 98% | 98% | 98% | 100% | 96% |
| % of Orig | 89% | 89% | 84% | 93% | 95% | 93% | 96% | 98% | 98% | 95% | 91% | 96% | 94% |
| Expired | 20 | 8 | 29 | 12 | 10 | 12 | 5 | 18 | 14 | 23 | 19 | 14 | 184 |
| Condo | | | | | | | | | | | | | |
| Active | 1 | 1 | 3 | 4 | 5 | 4 | 13 | 18 | 22 | 18 | 18 | 7 | |
| Avg List Price | \$146,500 | \$146,500 | \$146,967 | \$157,325 | \$156,140 | \$150,175 | \$186,108 | \$175,639 | \$176,005 | \$194,656 | \$184,067 | \$146,986 | |
| Under Contract | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 3 | 1 | 8 | 13 |
| Sold | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 3 | 0 | 5 |
| Avg DOM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 126 | 0 | 0 | 54 | 0 | 58 |
| Avg Price | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$153,000 | \$114,900 | \$0 | \$0 | \$140,933 | \$0 | \$138,140 |
| % of List | | | | | | | 100% | 100% | | | 99% | | 100% |
| % of Orig | | | | | | | 100% | 94% | | | 99% | | 98% |
| Expired | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2 | 1 | 2 | 6 |

NOTE: 2006 blizzards on December 20 and December 27.

Monthly Comparison by MLS Area

As of December 31, 2006

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec | YTD |
|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| LNG | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 200 | 197 | 210 | 237 | 265 | 279 | 275 | 261 | 263 | 252 | 237 | 208 | |
| Avg List Price | \$446,387 | \$453,625 | \$470,311 | \$472,244 | \$452,994 | \$445,430 | \$415,023 | \$397,464 | \$379,498 | \$389,329 | \$405,203 | \$437,616 | |
| Under Contract | 29 | 35 | 39 | 24 | 34 | 41 | 31 | 43 | 21 | 22 | 36 | 32 | 387 |
| Sold | 19 | 17 | 38 | 25 | 40 | 28 | 30 | 35 | 25 | 26 | 27 | 28 | 338 |
| Avg DOM | 90 | 116 | 93 | 124 | 70 | 65 | 73 | 93 | 101 | 102 | 106 | 141 | 96 |
| Avg Price | \$304,216 | \$340,682 | \$315,337 | \$350,503 | \$393,992 | \$255,997 | \$331,309 | \$288,546 | \$350,872 | \$312,848 | \$434,345 | \$494,875 | \$348,440 |
| % of List | 98% | 96% | 97% | 99% | 100% | 98% | 98% | 98% | 98% | 97% | 96% | 88% | 96% |
| % of Orig | 96% | 64% | 97% | 97% | 100% | 96% | 96% | 96% | 96% | 96% | 94% | 83% | 92% |
| Expired | 21 | 7 | 16 | 12 | 10 | 12 | 23 | 21 | 18 | 19 | 22 | 30 | 211 |
| Condo | | | | | | | | | | | | | |
| Active | 39 | 37 | 40 | 47 | 46 | 49 | 54 | 55 | 55 | 52 | 55 | 50 | |
| Avg List Price | \$181,206 | \$193,617 | \$192,011 | \$201,709 | \$194,087 | \$195,594 | \$186,914 | \$195,052 | \$184,332 | \$188,109 | \$182,215 | \$181,079 | |
| Under Contract | 2 | 5 | 9 | 1 | 7 | 6 | 2 | 5 | 4 | 7 | 5 | 5 | 58 |
| Sold | 2 | 4 | 2 | 5 | 2 | 6 | 5 | 5 | 4 | 4 | 7 | 1 | 47 |
| Avg DOM | 88 | 69 | 297 | 36 | 104 | 158 | 86 | 136 | 43 | 177 | 93 | 41 | 108 |
| Avg Price | \$130,500 | \$175,633 | \$122,200 | \$152,210 | \$241,072 | \$181,000 | \$182,157 | \$171,900 | \$145,700 | \$168,325 | \$162,458 | \$63,548 | \$165,197 |
| % of List | 98% | 101% | 103% | 100% | 100% | 97% | 100% | 98% | 99% | 97% | 98% | 92% | 99% |
| % of Orig | 92% | 94% | 96% | 98% | 100% | 96% | 96% | 96% | 96% | 94% | 94% | 83% | 95% |
| Expired | 6 | 2 | 1 | 3 | 8 | 7 | 4 | 6 | 5 | 5 | 3 | 6 | 56 |
| LSV | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 28 | 30 | 35 | 33 | 40 | 36 | 40 | 42 | 43 | 38 | 33 | 28 | |
| Avg List Price | \$343,550 | \$364,085 | \$363,360 | \$409,812 | \$414,061 | \$423,035 | \$414,961 | \$424,675 | \$406,884 | \$420,858 | \$448,627 | \$449,082 | |
| Under Contract | 7 | 10 | 12 | 11 | 17 | 18 | 13 | 13 | 11 | 12 | 8 | 8 | 140 |
| Sold | 7 | 5 | 10 | 14 | 9 | 15 | 13 | 16 | 8 | 11 | 8 | 6 | 122 |
| Avg DOM | 77 | 62 | 68 | 74 | 42 | 55 | 77 | 26 | 61 | 37 | 30 | 146 | 59 |
| Avg Price | \$422,000 | \$296,780 | \$304,440 | \$383,621 | \$350,183 | \$390,848 | \$354,208 | \$386,506 | \$398,738 | \$339,109 | \$305,675 | \$400,983 | \$364,160 |
| % of List | 97% | 98% | 98% | 98% | 99% | 99% | 98% | 98% | 98% | 98% | 99% | 99% | 98% |
| % of Orig | 95% | 95% | 96% | 95% | 99% | 98% | 97% | 97% | 95% | 95% | 97% | 94% | 96% |
| Expired | 6 | 0 | 1 | 8 | 2 | 2 | 2 | 2 | 4 | 3 | 7 | 2 | 39 |
| Condo | | | | | | | | | | | | | |
| Active | 16 | 17 | 18 | 23 | 22 | 13 | 12 | 12 | 12 | 12 | 14 | 15 | |
| Avg List Price | \$245,411 | \$234,554 | \$222,966 | \$226,921 | \$207,009 | \$177,446 | \$187,121 | \$185,704 | \$191,029 | \$200,350 | \$201,229 | \$197,107 | |
| Under Contract | 3 | 3 | 2 | 0 | 7 | 7 | 3 | 2 | 1 | 0 | 0 | 1 | 29 |
| Sold | 0 | 2 | 1 | 2 | 1 | 4 | 7 | 3 | 1 | 1 | 0 | 0 | 22 |
| Avg DOM | 0 | 269 | 60 | 78 | 64 | 79 | 51 | 250 | 153 | 35 | 0 | 0 | 110 |
| Avg Price | \$0 | \$203,500 | \$345,000 | \$203,250 | \$108,455 | \$203,025 | \$216,929 | \$149,000 | \$227,500 | \$88,000 | \$0 | \$0 | \$198,184 |
| % of List | | 95% | 97% | 99% | 99% | 100% | 98% | 97% | 97% | 96% | | | 98% |
| % of Orig | | 95% | 97% | 98% | 94% | 99% | 96% | 90% | 96% | 96% | | | 96% |
| Expired | 1 | 0 | 5 | 1 | 0 | 0 | 4 | 3 | 0 | 1 | 1 | 0 | 16 |

NOTE: 2006 blizzards on December 20 and December 27.

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|--------------------|-----------|-------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| MCC | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 83 | 79 | 82 | 90 | 102 | 112 | 114 | 122 | 116 | 105 | 92 | 75 | |
| Avg List Price | \$452,611 | \$435,885 | \$407,843 | \$425,467 | \$424,754 | \$394,475 | \$358,810 | \$371,680 | \$372,082 | \$338,693 | \$335,830 | \$346,019 | |
| Under Contract | 8 | 14 | 8 | 12 | 13 | 5 | 11 | 16 | 9 | 5 | 7 | 7 | 115 |
| Sold | 4 | 6 | 10 | 9 | 10 | 11 | 10 | 10 | 12 | 8 | 6 | 5 | 101 |
| Avg DOM | 129 | 160 | 99 | 229 | 156 | 204 | 214 | 101 | 76 | 156 | 149 | 146 | 151 |
| Avg Price | \$181,100 | \$1,471,500 | \$305,390 | \$296,270 | \$198,450 | \$190,564 | \$246,213 | \$227,080 | \$358,483 | \$273,156 | \$193,250 | \$242,105 | \$326,182 |
| % of List | 98% | 94% | 92% | 101% | 97% | 98% | 100% | 97% | 97% | 94% | 92% | 93% | 96% |
| % of Orig | 97% | 108% | 89% | 74% | 94% | 90% | 97% | 103% | 95% | 92% | 91% | 90% | 95% |
| Expired | 10 | 10 | 6 | 7 | 11 | 10 | 12 | 5 | 13 | 9 | 12 | 17 | 122 |
| Condo | | | | | | | | | | | | | |
| Active | 12 | 13 | 25 | 23 | 25 | 26 | 28 | 23 | 26 | 23 | 21 | 16 | |
| Avg List Price | \$112,779 | \$118,115 | \$104,100 | \$114,435 | \$109,476 | \$114,654 | \$116,082 | \$119,365 | \$115,615 | \$111,291 | \$112,033 | \$111,400 | |
| Under Contract | 0 | 0 | 0 | 2 | 2 | 3 | 3 | 4 | 1 | 1 | 0 | 0 | 16 |
| Sold | 2 | 2 | 0 | 0 | 1 | 2 | 4 | 5 | 1 | 1 | 3 | 3 | 24 |
| Avg DOM | 199 | 83 | 0 | 0 | 16 | 374 | 100 | 128 | 64 | 160 | 89 | 58 | 126 |
| Avg Price | \$156,500 | \$94,000 | \$0 | \$0 | \$62,000 | \$108,950 | \$142,575 | \$76,580 | \$90,000 | \$108,000 | \$118,500 | \$165,167 | \$115,963 |
| % of List | 96% | 97% | | | 91% | 99% | 97% | 96% | 95% | 96% | 96% | 98% | 97% |
| % of Orig | 95% | 97% | | | 91% | 98% | 97% | 95% | 90% | 96% | 95% | 97% | 96% |
| Expired | 1 | 3 | 0 | 1 | 1 | 0 | 1 | 2 | 0 | 2 | 1 | 3 | 15 |
| MCP | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 217 | 202 | 209 | 236 | 275 | 299 | 290 | 282 | 270 | 243 | 209 | 190 | |
| Avg List Price | \$556,073 | \$575,573 | \$608,396 | \$572,088 | \$561,035 | \$539,204 | \$529,977 | \$533,219 | \$534,706 | \$546,862 | \$560,295 | \$554,122 | |
| Under Contract | 26 | 50 | 48 | 36 | 47 | 37 | 36 | 50 | 36 | 29 | 30 | 16 | 441 |
| Sold | 30 | 23 | 34 | 38 | 34 | 45 | 26 | 31 | 30 | 26 | 32 | 15 | 364 |
| Avg DOM | 135 | 153 | 171 | 167 | 127 | 119 | 122 | 156 | 151 | 123 | 162 | 173 | 145 |
| Avg Price | \$318,603 | \$345,506 | \$386,447 | \$392,272 | \$366,577 | \$394,371 | \$468,469 | \$402,271 | \$384,442 | \$355,788 | \$427,780 | \$444,267 | \$388,868 |
| % of List | 98% | 95% | 97% | 97% | 97% | 98% | 96% | 96% | 96% | 93% | 97% | 97% | 96% |
| % of Orig | 94% | 93% | 93% | 94% | 95% | 78% | 95% | 93% | 93% | 90% | 92% | 91% | 91% |
| Expired | 28 | 16 | 14 | 10 | 14 | 13 | 19 | 22 | 25 | 18 | 24 | 18 | 221 |
| Condo | | | | | | | | | | | | | |
| Active | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Avg List Price | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| Under Contract | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Sold | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Avg DOM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Avg Price | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| % of List | | | | | | | | | | | | | |
| % of Orig | | | | | | | | | | | | | |
| Expired | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NOTE: 2006 blizzards on December 20 and December 27.

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| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec | YTD |
|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| MEN | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 137 | 149 | 163 | 193 | 229 | 241 | 237 | 249 | 251 | 238 | 205 | 182 | |
| Avg List Price | \$764,565 | \$778,238 | \$806,773 | \$789,746 | \$811,816 | \$807,403 | \$789,503 | \$769,049 | \$773,955 | \$783,009 | \$820,268 | \$794,842 | |
| Under Contract | 24 | 32 | 39 | 35 | 40 | 43 | 37 | 30 | 22 | 29 | 18 | 25 | 374 |
| Sold | 27 | 20 | 19 | 25 | 23 | 50 | 35 | 35 | 26 | 17 | 18 | 16 | 311 |
| Avg DOM | 120 | 135 | 112 | 78 | 126 | 79 | 77 | 102 | 86 | 127 | 137 | 199 | 107 |
| Avg Price | \$548,307 | \$513,506 | \$413,479 | \$484,502 | \$534,477 | \$510,904 | \$573,754 | \$618,986 | \$583,775 | \$401,669 | \$657,450 | \$546,003 | \$537,633 |
| % of List | 97% | 97% | 98% | 99% | 98% | 98% | 97% | 97% | 95% | 96% | 97% | 95% | 97% |
| % of Orig | 94% | 96% | 92% | 101% | 96% | 97% | 97% | 95% | 93% | 92% | 94% | 93% | 95% |
| Expired | 16 | 8 | 13 | 8 | 7 | 12 | 13 | 14 | 11 | 25 | 19 | 18 | 164 |
| Condo | | | | | | | | | | | | | |
| Active | 22 | 20 | 19 | 20 | 25 | 27 | 30 | 30 | 28 | 28 | 23 | 21 | |
| Avg List Price | \$346,836 | \$361,710 | \$349,479 | \$319,560 | \$334,868 | \$368,528 | \$379,032 | \$362,087 | \$378,918 | \$344,636 | \$353,667 | \$366,112 | |
| Under Contract | 0 | 6 | 5 | 3 | 4 | 7 | 3 | 4 | 5 | 1 | 2 | 1 | 41 |
| Sold | 1 | 0 | 4 | 7 | 1 | 5 | 5 | 2 | 5 | 2 | 2 | 1 | 35 |
| Avg DOM | 149 | 0 | 93 | 158 | 208 | 303 | 143 | 92 | 95 | 73 | 87 | 14 | 144 |
| Avg Price | \$255,000 | \$0 | \$315,100 | \$269,471 | \$272,500 | \$273,040 | \$268,440 | \$288,375 | \$298,400 | \$185,000 | \$362,000 | \$161,000 | \$277,296 |
| % of List | 96% | | 99% | 99% | 97% | 99% | 98% | 98% | 97% | 95% | 99% | 98% | 98% |
| % of Orig | 88% | | 98% | 99% | 96% | 96% | 97% | 93% | 96% | 95% | 134% | 98% | 99% |
| Expired | 5 | 2 | 0 | 3 | 2 | 1 | 0 | 4 | 0 | 0 | 1 | 2 | 20 |
| MES | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 106 | 100 | 99 | 122 | 135 | 156 | 171 | 164 | 155 | 130 | 110 | 93 | |
| Avg List Price | \$540,404 | \$561,971 | \$541,890 | \$541,802 | \$602,500 | \$580,767 | \$550,506 | \$549,374 | \$488,685 | \$519,820 | \$558,973 | \$583,910 | |
| Under Contract | 14 | 17 | 17 | 22 | 17 | 26 | 28 | 23 | 20 | 15 | 14 | 13 | 226 |
| Sold | 12 | 8 | 12 | 18 | 17 | 23 | 17 | 22 | 15 | 20 | 6 | 8 | 178 |
| Avg DOM | 118 | 215 | 126 | 161 | 96 | 110 | 104 | 76 | 72 | 159 | 150 | 126 | 120 |
| Avg Price | \$424,213 | \$351,831 | \$358,033 | \$425,597 | \$372,782 | \$357,113 | \$391,038 | \$332,322 | \$374,307 | \$356,855 | \$371,850 | \$446,613 | \$375,998 |
| % of List | 99% | 97% | 98% | 97% | 98% | 98% | 98% | 99% | 98% | 99% | 97% | 96% | 98% |
| % of Orig | 93% | 93% | 95% | 95% | 96% | 96% | 94% | 95% | 94% | 95% | 91% | 92% | 95% |
| Expired | 10 | 7 | 10 | 8 | 7 | 2 | 11 | 3 | 6 | 15 | 13 | 10 | 102 |
| Condo | | | | | | | | | | | | | |
| Active | 13 | 10 | 8 | 8 | 8 | 9 | 6 | 8 | 9 | 9 | 7 | 4 | |
| Avg List Price | \$201,023 | \$198,640 | \$200,163 | \$188,075 | \$186,588 | \$179,144 | \$176,967 | \$173,150 | \$187,300 | \$187,300 | \$177,414 | \$191,100 | |
| Under Contract | 0 | 1 | 0 | 1 | 2 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 6 |
| Sold | 0 | 0 | 2 | 1 | 1 | 0 | 1 | 1 | 0 | 0 | 0 | 1 | 7 |
| Avg DOM | 0 | 0 | 134 | 249 | 39 | 0 | 115 | 195 | 0 | 0 | 0 | 12 | 125 |
| Avg Price | \$0 | \$0 | \$202,375 | \$216,500 | \$263,500 | \$0 | \$205,000 | \$170,000 | \$0 | \$0 | \$0 | \$122,900 | \$197,521 |
| % of List | | | 97% | 101% | 99% | | 98% | 97% | | | | 100% | 98% |
| % of Orig | | | 96% | 97% | 99% | | 94% | 92% | | | | 100% | 96% |
| Expired | 2 | 0 | 2 | 0 | 0 | 1 | 1 | 0 | 2 | 0 | 1 | 3 | 12 |

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|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| MGC | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 111 | 116 | 127 | 130 | 149 | 163 | 165 | 154 | 155 | 140 | 117 | 113 | |
| Avg List Price | \$324,990 | \$323,628 | \$328,871 | \$330,394 | \$341,412 | \$341,160 | \$346,662 | \$338,654 | \$327,111 | \$338,101 | \$361,123 | \$360,614 | |
| Under Contract | 8 | 13 | 15 | 7 | 12 | 11 | 13 | 10 | 7 | 13 | 9 | 7 | 125 |
| Sold | 7 | 4 | 12 | 9 | 10 | 10 | 10 | 8 | 11 | 7 | 8 | 9 | 105 |
| Avg DOM | 266 | 137 | 164 | 167 | 174 | 266 | 94 | 77 | 261 | 99 | 181 | 164 | 175 |
| Avg Price | \$296,125 | \$266,250 | \$265,367 | \$197,159 | \$273,991 | \$206,700 | \$288,785 | \$311,688 | \$250,458 | \$379,071 | \$244,625 | \$363,050 | \$275,409 |
| % of List | 98% | 97% | 98% | 98% | 96% | 96% | 99% | 95% | 97% | 97% | 98% | 96% | 97% |
| % of Orig | 96% | 83% | 94% | 89% | 94% | 56% | 50% | 93% | 88% | 89% | 91% | 108% | 82% |
| Expired | 17 | 7 | 4 | 4 | 7 | 7 | 10 | 15 | 9 | 14 | 19 | 8 | 121 |
| Condo | | | | | | | | | | | | | |
| Active | 1 | 1 | 1 | 1 | 1 | 2 | 2 | 3 | 2 | 3 | 3 | 3 | |
| Avg List Price | \$245,000 | \$245,000 | \$245,000 | \$245,000 | \$235,000 | \$237,500 | \$237,500 | \$255,667 | \$237,500 | \$246,667 | \$245,000 | \$245,000 | |
| Under Contract | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 |
| Sold | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Avg DOM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Avg Price | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| % of List | | | | | | | | | | | | | |
| % of Orig | | | | | | | | | | | | | |
| Expired | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 |
| MJC | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 111 | 117 | 121 | 128 | 138 | 141 | 140 | 137 | 133 | 124 | 117 | 105 | |
| Avg List Price | \$862,912 | \$857,509 | \$862,199 | \$890,365 | \$797,801 | \$814,926 | \$849,935 | \$844,233 | \$829,702 | \$841,650 | \$853,071 | \$881,257 | |
| Under Contract | 12 | 16 | 18 | 23 | 19 | 23 | 26 | 16 | 16 | 10 | 12 | 9 | 200 |
| Sold | 9 | 12 | 7 | 11 | 18 | 20 | 18 | 21 | 18 | 6 | 10 | 13 | 163 |
| Avg DOM | 98 | 186 | 78 | 119 | 100 | 161 | 104 | 104 | 131 | 169 | 153 | 114 | 125 |
| Avg Price | \$508,889 | \$580,400 | \$469,129 | \$631,263 | \$512,085 | \$706,595 | \$509,272 | \$565,200 | \$448,156 | \$791,527 | \$543,859 | \$598,792 | \$565,626 |
| % of List | 97% | 96% | 96% | 100% | 98% | 97% | 97% | 98% | 97% | 95% | 92% | 95% | 97% |
| % of Orig | 94% | 115% | 94% | 98% | 96% | 94% | 93% | 96% | 93% | 88% | 89% | 88% | 95% |
| Expired | 11 | 8 | 6 | 8 | 7 | 8 | 8 | 12 | 10 | 8 | 10 | 12 | 108 |
| Condo | | | | | | | | | | | | | |
| Active | 16 | 19 | 21 | 17 | 17 | 16 | 14 | 14 | 14 | 11 | 7 | 10 | |
| Avg List Price | \$310,719 | \$304,021 | \$315,071 | \$338,182 | \$330,506 | \$347,731 | \$372,350 | \$363,707 | \$314,850 | \$347,491 | \$329,250 | \$335,855 | |
| Under Contract | 1 | 0 | 4 | 7 | 6 | 3 | 2 | 1 | 3 | 3 | 2 | 1 | 33 |
| Sold | 3 | 1 | 1 | 0 | 5 | 5 | 4 | 1 | 2 | 1 | 1 | 0 | 24 |
| Avg DOM | 82 | 190 | 270 | 0 | 126 | 192 | 74 | 175 | 199 | 20 | 80 | 0 | 136 |
| Avg Price | \$286,000 | \$180,000 | \$360,000 | \$0 | \$243,400 | \$191,100 | \$220,975 | \$184,000 | \$417,500 | \$170,000 | \$532,000 | \$0 | \$257,308 |
| % of List | 96% | 94% | 99% | | 99% | 99% | 98% | 103% | 94% | 93% | 98% | | 97% |
| % of Orig | 95% | 94% | 91% | | 96% | 97% | 96% | 99% | 91% | 93% | 95% | | 95% |
| Expired | 0 | 0 | 2 | 3 | 0 | 0 | 0 | 1 | 1 | 1 | 1 | 0 | 9 |

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|--------------------|-----------|-----------|-------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| MJN | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 37 | 37 | 36 | 47 | 58 | 60 | 55 | 51 | 53 | 47 | 43 | 38 | |
| Avg List Price | \$817,813 | \$837,762 | \$1,032,814 | \$925,216 | \$820,411 | \$773,557 | \$687,555 | \$599,849 | \$614,721 | \$651,329 | \$594,575 | \$607,631 | |
| Under Contract | 7 | 3 | 6 | 5 | 7 | 5 | 7 | 5 | 5 | 3 | 5 | 1 | 59 |
| Sold | 5 | 7 | 4 | 2 | 3 | 5 | 8 | 5 | 4 | 5 | 2 | 1 | 51 |
| Avg DOM | 185 | 188 | 328 | 250 | 47 | 236 | 139 | 70 | 97 | 178 | 71 | 195 | 166 |
| Avg Price | \$348,600 | \$462,843 | \$205,375 | \$239,680 | \$407,500 | \$364,900 | \$395,550 | \$418,800 | \$304,300 | \$340,200 | \$359,075 | \$284,900 | \$362,949 |
| % of List | 99% | 96% | 98% | 97% | 98% | 95% | 95% | 98% | 98% | 97% | 98% | 98% | 97% |
| % of Orig | 94% | 91% | 84% | 96% | 97% | 26% | 95% | 96% | 97% | 94% | 98% | 93% | 75% |
| Expired | 5 | 2 | 2 | 2 | 0 | 2 | 3 | 1 | 4 | 3 | 5 | 4 | 33 |
| Condo | | | | | | | | | | | | | |
| Active | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | |
| Avg List Price | \$0 | \$0 | \$0 | \$0 | \$0 | \$319,950 | \$319,950 | \$333,812 | \$333,812 | \$333,812 | \$319,950 | \$319,950 | |
| Under Contract | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Sold | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Avg DOM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Avg Price | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| % of List | | | | | | | | | | | | | |
| % of Orig | | | | | | | | | | | | | |
| Expired | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MJS | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 12 | 11 | 10 | 10 | 9 | 10 | 8 | 7 | 7 | 5 | 4 | 4 | |
| Avg List Price | \$576,892 | \$602,982 | \$572,780 | \$364,275 | \$355,306 | \$348,775 | \$352,856 | \$519,136 | \$520,564 | \$573,790 | \$510,988 | \$505,988 | |
| Under Contract | 0 | 0 | 1 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| Sold | 0 | 0 | 0 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| Avg DOM | 0 | 0 | 0 | 0 | 209 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 142 |
| Avg Price | \$0 | \$0 | \$0 | \$0 | \$502,500 | \$135,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$380,000 |
| % of List | | | | | 98% | 96% | | | | | | | 97% |
| % of Orig | | | | | 97% | 96% | | | | | | | 97% |
| Expired | 2 | 2 | 1 | 0 | 1 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 8 |
| Condo | | | | | | | | | | | | | |
| Active | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Avg List Price | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| Under Contract | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Sold | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Avg DOM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Avg Price | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| % of List | | | | | | | | | | | | | |
| % of Orig | | | | | | | | | | | | | |
| Expired | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

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|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| MPC | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 85 | 84 | 85 | 94 | 119 | 141 | 141 | 148 | 137 | 129 | 122 | 121 | |
| Avg List Price | \$228,203 | \$217,507 | \$230,024 | \$231,897 | \$251,050 | \$249,593 | \$255,963 | \$251,952 | \$252,614 | \$279,278 | \$285,367 | \$280,971 | |
| Under Contract | 11 | 9 | 11 | 9 | 4 | 12 | 12 | 17 | 12 | 13 | 8 | 4 | 122 |
| Sold | 3 | 9 | 8 | 10 | 8 | 6 | 5 | 18 | 10 | 15 | 18 | 12 | 122 |
| Avg DOM | 149 | 107 | 210 | 134 | 75 | 111 | 202 | 120 | 129 | 109 | 111 | 154 | 128 |
| Avg Price | \$181,967 | \$181,539 | \$201,313 | \$163,771 | \$196,713 | \$161,525 | \$177,980 | \$181,850 | \$177,150 | \$182,510 | \$199,578 | \$237,556 | \$189,231 |
| % of List | 97% | 99% | 98% | 98% | 98% | 98% | 96% | 97% | 95% | 95% | 97% | 93% | 97% |
| % of Orig | 96% | 97% | 93% | 94% | 97% | 98% | 94% | 94% | 92% | 93% | 96% | 92% | 94% |
| Expired | 14 | 9 | 8 | 6 | 7 | 7 | 11 | 8 | 12 | 15 | 11 | 15 | 123 |
| Condo | | | | | | | | | | | | | |
| Active | 2 | 2 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 4 | 4 | |
| Avg List Price | \$74,900 | \$74,900 | \$69,900 | \$69,900 | \$69,900 | \$0 | \$0 | \$0 | \$0 | \$0 | \$212,500 | \$212,500 | |
| Under Contract | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| Sold | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
| Avg DOM | 0 | 0 | 0 | 0 | 0 | 0 | 623 | 0 | 0 | 0 | 0 | 0 | 623 |
| Avg Price | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$69,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$69,000 |
| % of List | | | | | | | 99% | | | | | | 99% |
| % of Orig | | | | | | | 92% | | | | | | 92% |
| Expired | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| MPE | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 196 | 201 | 209 | 212 | 238 | 244 | 254 | 248 | 239 | 227 | 205 | 185 | |
| Avg List Price | \$300,025 | \$304,413 | \$326,845 | \$327,639 | \$339,064 | \$336,377 | \$322,574 | \$318,215 | \$297,243 | \$331,529 | \$306,982 | \$314,938 | |
| Under Contract | 26 | 30 | 41 | 38 | 38 | 31 | 25 | 34 | 22 | 31 | 24 | 15 | 355 |
| Sold | 14 | 24 | 21 | 23 | 42 | 35 | 27 | 27 | 29 | 17 | 29 | 20 | 308 |
| Avg DOM | 213 | 166 | 153 | 164 | 112 | 155 | 136 | 135 | 126 | 93 | 136 | 143 | 141 |
| Avg Price | \$256,871 | \$271,471 | \$235,133 | \$269,060 | \$236,516 | \$248,889 | \$241,691 | \$237,331 | \$354,146 | \$212,538 | \$237,910 | \$256,678 | \$255,625 |
| % of List | 97% | 98% | 96% | 98% | 99% | 95% | 99% | 98% | 96% | 97% | 96% | 98% | 97% |
| % of Orig | 92% | 96% | 94% | 97% | 97% | 92% | 97% | 93% | 108% | 94% | 91% | 96% | 96% |
| Expired | 34 | 11 | 11 | 12 | 21 | 13 | 23 | 30 | 23 | 17 | 17 | 23 | 235 |
| Condo | | | | | | | | | | | | | |
| Active | 5 | 6 | 6 | 6 | 8 | 8 | 6 | 9 | 9 | 8 | 7 | 11 | |
| Avg List Price | \$185,740 | \$183,933 | \$183,933 | \$182,200 | \$174,388 | \$168,650 | \$170,450 | \$84,989 | \$85,089 | \$88,850 | \$92,414 | \$134,264 | |
| Under Contract | 1 | 0 | 0 | 0 | 0 | 1 | 1 | 4 | 0 | 1 | 0 | 0 | 8 |
| Sold | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 1 | 3 | 0 | 1 | 0 | 7 |
| Avg DOM | 0 | 0 | 0 | 0 | 0 | 0 | 379 | 451 | 454 | 0 | 47 | 0 | 374 |
| Avg Price | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$183,250 | \$184,000 | \$173,300 | \$0 | \$46,500 | \$0 | \$159,557 |
| % of List | | | | | | | 100% | 99% | 98% | | 85% | | 98% |
| % of Orig | | | | | | | 97% | 99% | 95% | | 85% | | 96% |
| Expired | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 |

NOTE: 2006 blizzards on December 20 and December 27.

Monthly Comparison by MLS Area

As of December 31, 2006

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec | YTD |
|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| NNE | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 311 | 326 | 367 | 391 | 395 | 397 | 421 | 415 | 440 | 424 | 401 | 373 | |
| Avg List Price | \$295,953 | \$287,975 | \$296,283 | \$305,650 | \$319,866 | \$328,360 | \$343,458 | \$334,260 | \$330,828 | \$325,558 | \$321,506 | \$315,568 | |
| Under Contract | 27 | 28 | 42 | 45 | 67 | 59 | 53 | 56 | 49 | 47 | 40 | 41 | 554 |
| Sold | 18 | 27 | 35 | 28 | 35 | 54 | 50 | 51 | 42 | 30 | 35 | 43 | 448 |
| Avg DOM | 120 | 127 | 92 | 112 | 128 | 94 | 93 | 119 | 110 | 107 | 120 | 137 | 112 |
| Avg Price | \$256,128 | \$240,790 | \$282,092 | \$287,130 | \$265,315 | \$273,738 | \$319,007 | \$243,380 | \$252,821 | \$264,496 | \$250,531 | \$293,925 | \$271,017 |
| % of List | 98% | 98% | 93% | 98% | 98% | 98% | 98% | 98% | 98% | 97% | 97% | 97% | 97% |
| % of Orig | 94% | 95% | 92% | 97% | 94% | 97% | 96% | 94% | 96% | 94% | 91% | 94% | 95% |
| Expired | 40 | 23 | 20 | 18 | 23 | 29 | 27 | 33 | 33 | 37 | 38 | 31 | 352 |
| Condo | | | | | | | | | | | | | |
| Active | 6 | 8 | 8 | 10 | 11 | 15 | 15 | 12 | 8 | 6 | 7 | 5 | |
| Avg List Price | \$163,467 | \$162,350 | \$161,331 | \$157,405 | \$161,214 | \$179,330 | \$171,850 | \$172,612 | \$197,450 | \$165,267 | \$161,301 | \$161,060 | |
| Under Contract | 2 | 1 | 1 | 0 | 2 | 0 | 0 | 0 | 2 | 1 | 0 | 1 | 10 |
| Sold | 2 | 2 | 1 | 0 | 1 | 1 | 1 | 0 | 1 | 0 | 0 | 1 | 10 |
| Avg DOM | 43 | 121 | 147 | 0 | 10 | 222 | 10 | 0 | 135 | 0 | 0 | 132 | 98 |
| Avg Price | \$129,214 | \$162,550 | \$171,600 | \$0 | \$137,500 | \$128,000 | \$139,001 | \$0 | \$119,000 | \$0 | \$0 | \$400,000 | \$167,863 |
| % of List | 100% | 99% | 102% | | 100% | 101% | 100% | | 96% | | | 95% | 99% |
| % of Orig | 100% | 91% | 93% | | 100% | 80% | 100% | | 80% | | | 95% | 93% |
| Expired | 1 | 0 | 1 | 0 | 0 | 1 | 1 | 3 | 0 | 3 | 0 | 0 | 10 |
| NNW | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 132 | 130 | 140 | 161 | 155 | 151 | 152 | 160 | 154 | 166 | 172 | 153 | |
| Avg List Price | \$423,383 | \$472,535 | \$465,977 | \$452,721 | \$470,223 | \$477,092 | \$464,571 | \$446,010 | \$458,029 | \$474,166 | \$474,101 | \$464,788 | |
| Under Contract | 17 | 29 | 35 | 13 | 31 | 26 | 32 | 16 | 24 | 17 | 22 | 14 | 276 |
| Sold | 8 | 15 | 26 | 15 | 19 | 27 | 26 | 28 | 10 | 24 | 17 | 16 | 231 |
| Avg DOM | 119 | 88 | 88 | 187 | 95 | 145 | 188 | 128 | 76 | 112 | 97 | 63 | 120 |
| Avg Price | \$538,160 | \$336,599 | \$338,714 | \$466,988 | \$365,437 | \$313,514 | \$392,979 | \$357,206 | \$340,066 | \$332,884 | \$319,038 | \$350,858 | \$360,261 |
| % of List | 97% | 98% | 98% | 98% | 99% | 99% | 98% | 100% | 102% | 102% | 102% | 98% | 99% |
| % of Orig | 97% | 97% | 96% | 94% | 99% | 97% | 94% | 96% | 100% | 100% | 98% | 96% | 97% |
| Expired | 9 | 1 | 9 | 3 | 3 | 11 | 9 | 10 | 9 | 13 | 4 | 19 | 100 |
| Condo | | | | | | | | | | | | | |
| Active | 12 | 10 | 10 | 14 | 9 | 7 | 7 | 7 | 7 | 10 | 10 | 11 | |
| Avg List Price | \$340,288 | \$356,646 | \$301,226 | \$265,305 | \$216,711 | \$288,779 | \$262,202 | \$274,679 | \$272,536 | \$236,110 | \$233,870 | \$224,059 | |
| Under Contract | 3 | 7 | 7 | 0 | 1 | 0 | 2 | 1 | 0 | 1 | 2 | 5 | 29 |
| Sold | 2 | 0 | 0 | 1 | 0 | 4 | 0 | 2 | 2 | 0 | 0 | 0 | 11 |
| Avg DOM | 53 | 0 | 0 | 261 | 0 | 99 | 0 | 41 | 227 | 0 | 0 | 0 | 118 |
| Avg Price | \$278,779 | \$0 | \$0 | \$370,866 | \$0 | \$230,956 | \$0 | \$252,500 | \$150,000 | \$0 | \$0 | \$0 | \$241,568 |
| % of List | 100% | | | 110% | | 97% | | 96% | 98% | | | | 99% |
| % of Orig | 101% | | | 110% | | 97% | | 96% | 85% | | | | 98% |
| Expired | 0 | 0 | 0 | 0 | 1 | 1 | 1 | 1 | 0 | 0 | 2 | 0 | 6 |

NOTE: 2006 blizzards on December 20 and December 27.

Monthly Comparison by MLS Area

As of December 31, 2006

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec | YTD |
|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| NSC | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 965 | 1,009 | 1,092 | 1,141 | 1,215 | 1,235 | 1,258 | 1,324 | 1,274 | 1,193 | 1,143 | 1,018 | |
| Avg List Price | \$235,907 | \$238,980 | \$237,559 | \$239,148 | \$240,192 | \$237,254 | \$235,395 | \$235,292 | \$236,345 | \$237,020 | \$237,149 | \$236,045 | |
| Under Contract | 211 | 205 | 265 | 234 | 256 | 253 | 242 | 221 | 193 | 225 | 187 | 157 | 2,649 |
| Sold | 117 | 168 | 199 | 167 | 212 | 208 | 195 | 178 | 173 | 168 | 143 | 136 | 2,064 |
| Avg DOM | 90 | 111 | 99 | 100 | 92 | 101 | 98 | 86 | 112 | 97 | 97 | 118 | 100 |
| Avg Price | \$211,920 | \$212,981 | \$213,724 | \$207,086 | \$220,415 | \$216,633 | \$226,470 | \$217,110 | \$208,966 | \$212,498 | \$209,796 | \$203,089 | \$214,029 |
| % of List | 98% | 99% | 99% | 99% | 99% | 99% | 104% | 99% | 99% | 99% | 99% | 99% | 99% |
| % of Orig | 88% | 97% | 96% | 96% | 97% | 94% | 101% | 96% | 94% | 96% | 95% | 95% | 96% |
| Expired | 81 | 48 | 69 | 69 | 68 | 75 | 83 | 72 | 93 | 107 | 72 | 99 | 936 |
| Condo | | | | | | | | | | | | | |
| Active | 280 | 311 | 305 | 343 | 344 | 382 | 388 | 374 | 386 | 327 | 296 | 268 | |
| Avg List Price | \$144,734 | \$146,579 | \$146,060 | \$150,481 | \$150,124 | \$149,230 | \$145,565 | \$143,731 | \$143,245 | \$142,701 | \$142,939 | \$142,079 | |
| Under Contract | 48 | 36 | 54 | 32 | 44 | 40 | 45 | 47 | 26 | 36 | 38 | 39 | 485 |
| Sold | 27 | 29 | 39 | 36 | 33 | 38 | 30 | 35 | 29 | 29 | 22 | 28 | 375 |
| Avg DOM | 94 | 99 | 141 | 111 | 118 | 109 | 103 | 102 | 115 | 131 | 112 | 97 | 112 |
| Avg Price | \$135,199 | \$140,910 | \$130,973 | \$130,824 | \$142,815 | \$140,766 | \$141,138 | \$151,981 | \$132,751 | \$117,317 | \$134,152 | \$128,508 | \$135,924 |
| % of List | 99% | 99% | 100% | 99% | 100% | 98% | 98% | 100% | 98% | 99% | 99% | 98% | 99% |
| % of Orig | 95% | 69% | 95% | 96% | 98% | 96% | 93% | 96% | 95% | 92% | 96% | 92% | 92% |
| Expired | 20 | 12 | 26 | 22 | 14 | 29 | 26 | 24 | 29 | 47 | 30 | 32 | 311 |
| NSE | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 593 | 597 | 634 | 677 | 693 | 666 | 683 | 652 | 638 | 640 | 611 | 576 | |
| Avg List Price | \$227,355 | \$231,736 | \$230,910 | \$231,475 | \$229,025 | \$228,847 | \$231,873 | \$230,487 | \$227,384 | \$227,333 | \$224,766 | \$219,371 | |
| Under Contract | 74 | 96 | 109 | 71 | 116 | 107 | 99 | 113 | 89 | 85 | 82 | 58 | 1,099 |
| Sold | 56 | 70 | 83 | 73 | 75 | 81 | 73 | 86 | 75 | 77 | 71 | 64 | 884 |
| Avg DOM | 129 | 93 | 116 | 120 | 93 | 125 | 105 | 108 | 96 | 98 | 109 | 118 | 109 |
| Avg Price | \$186,511 | \$171,459 | \$205,955 | \$202,767 | \$212,780 | \$199,265 | \$202,154 | \$183,562 | \$189,734 | \$194,343 | \$191,428 | \$203,756 | \$195,489 |
| % of List | 98% | 98% | 99% | 99% | 98% | 100% | 98% | 99% | 99% | 98% | 98% | 98% | 99% |
| % of Orig | 95% | 94% | 96% | 96% | 96% | 97% | 95% | 94% | 98% | 95% | 95% | 95% | 96% |
| Expired | 50 | 40 | 37 | 38 | 47 | 56 | 50 | 44 | 64 | 54 | 49 | 72 | 601 |
| Condo | | | | | | | | | | | | | |
| Active | 63 | 74 | 73 | 88 | 84 | 84 | 91 | 97 | 87 | 91 | 93 | 80 | |
| Avg List Price | \$168,086 | \$168,037 | \$169,222 | \$165,880 | \$159,611 | \$163,463 | \$161,885 | \$165,409 | \$161,133 | \$157,576 | \$159,748 | \$161,001 | |
| Under Contract | 9 | 6 | 5 | 2 | 7 | 8 | 4 | 8 | 14 | 7 | 4 | 3 | 77 |
| Sold | 1 | 5 | 4 | 3 | 0 | 5 | 10 | 6 | 7 | 9 | 7 | 0 | 57 |
| Avg DOM | 102 | 90 | 113 | 137 | 0 | 149 | 182 | 166 | 63 | 175 | 152 | 0 | 141 |
| Avg Price | \$279,900 | \$197,451 | \$183,387 | \$132,782 | \$0 | \$117,688 | \$172,243 | \$187,667 | \$159,781 | \$141,589 | \$119,533 | \$0 | \$159,042 |
| % of List | 100% | 96% | 97% | 102% | | 102% | 95% | 96% | 97% | 100% | 95% | | 97% |
| % of Orig | 93% | 92% | 98% | 103% | | 100% | 91% | 93% | 94% | 95% | 87% | | 94% |
| Expired | 5 | 1 | 11 | 2 | 9 | 3 | 11 | 11 | 2 | 12 | 8 | 10 | 85 |

NOTE: 2006 blizzards on December 20 and December 27.

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As of December 31, 2006

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec | YTD |
|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| NSW | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 734 | 801 | 850 | 883 | 920 | 945 | 962 | 969 | 945 | 893 | 843 | 758 | |
| Avg List Price | \$272,663 | \$279,974 | \$281,187 | \$283,915 | \$289,763 | \$294,060 | \$296,049 | \$300,729 | \$301,611 | \$295,836 | \$293,209 | \$289,887 | |
| Under Contract | 140 | 145 | 175 | 189 | 217 | 193 | 160 | 167 | 140 | 164 | 146 | 111 | 1,947 |
| Sold | 93 | 113 | 120 | 129 | 141 | 170 | 141 | 142 | 108 | 132 | 117 | 104 | 1,510 |
| Avg DOM | 133 | 101 | 103 | 104 | 92 | 110 | 102 | 97 | 97 | 116 | 120 | 99 | 106 |
| Avg Price | \$219,994 | \$217,965 | \$252,580 | \$223,795 | \$246,347 | \$254,279 | \$244,457 | \$230,424 | \$193,857 | \$240,145 | \$228,537 | \$254,565 | \$235,278 |
| % of List | 99% | 98% | 98% | 99% | 98% | 106% | 98% | 99% | 99% | 98% | 99% | 98% | 99% |
| % of Orig | 95% | 95% | 90% | 96% | 96% | 102% | 95% | 96% | 95% | 94% | 87% | 92% | 95% |
| Expired | 89 | 41 | 51 | 58 | 56 | 60 | 71 | 66 | 58 | 77 | 57 | 86 | 770 |
| Condo | | | | | | | | | | | | | |
| Active | 324 | 333 | 366 | 392 | 400 | 401 | 400 | 407 | 385 | 369 | 322 | 291 | |
| Avg List Price | \$149,862 | \$150,314 | \$155,091 | \$158,357 | \$157,033 | \$157,543 | \$158,165 | \$159,128 | \$157,784 | \$159,218 | \$159,747 | \$156,770 | |
| Under Contract | 47 | 67 | 51 | 53 | 69 | 48 | 39 | 49 | 60 | 44 | 36 | 28 | 591 |
| Sold | 33 | 41 | 45 | 47 | 57 | 64 | 31 | 39 | 45 | 40 | 31 | 26 | 499 |
| Avg DOM | 153 | 145 | 143 | 137 | 115 | 81 | 119 | 125 | 104 | 85 | 120 | 107 | 118 |
| Avg Price | \$152,069 | \$152,530 | \$150,108 | \$136,315 | \$159,061 | \$133,633 | \$155,615 | \$160,616 | \$137,444 | \$135,315 | \$149,113 | \$131,297 | \$145,841 |
| % of List | 99% | 98% | 99% | 99% | 98% | 99% | 99% | 99% | 99% | 97% | 94% | 97% | 98% |
| % of Orig | 95% | 95% | 96% | 96% | 96% | 95% | 95% | 96% | 96% | 94% | 90% | 92% | 95% |
| Expired | 47 | 19 | 17 | 22 | 29 | 27 | 34 | 28 | 25 | 30 | 33 | 35 | 346 |
| SSC | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 523 | 539 | 573 | 628 | 654 | 700 | 677 | 685 | 688 | 646 | 569 | 495 | |
| Avg List Price | \$438,214 | \$455,384 | \$451,460 | \$442,978 | \$454,265 | \$448,083 | \$458,431 | \$455,458 | \$460,603 | \$475,913 | \$477,869 | \$491,112 | |
| Under Contract | 144 | 132 | 189 | 173 | 211 | 196 | 183 | 172 | 151 | 147 | 122 | 99 | 1,919 |
| Sold | 84 | 96 | 151 | 134 | 151 | 198 | 153 | 158 | 121 | 129 | 109 | 90 | 1,574 |
| Avg DOM | 105 | 96 | 97 | 103 | 74 | 71 | 81 | 73 | 86 | 92 | 95 | 82 | 86 |
| Avg Price | \$325,168 | \$290,716 | \$319,345 | \$342,262 | \$332,858 | \$371,091 | \$313,354 | \$334,816 | \$316,294 | \$299,453 | \$323,112 | \$288,476 | \$325,268 |
| % of List | 98% | 99% | 97% | 98% | 97% | 97% | 98% | 99% | 97% | 97% | 97% | 97% | 98% |
| % of Orig | 104% | 98% | 94% | 95% | 96% | 95% | 96% | 97% | 95% | 94% | 94% | 85% | 95% |
| Expired | 52 | 26 | 29 | 22 | 28 | 27 | 42 | 37 | 41 | 51 | 44 | 48 | 447 |
| Condo | | | | | | | | | | | | | |
| Active | 225 | 247 | 263 | 273 | 266 | 292 | 303 | 277 | 289 | 256 | 242 | 194 | |
| Avg List Price | \$197,765 | \$198,141 | \$196,682 | \$199,673 | \$202,657 | \$201,385 | \$197,849 | \$198,264 | \$203,486 | \$206,042 | \$213,442 | \$214,784 | |
| Under Contract | 48 | 51 | 66 | 57 | 60 | 59 | 45 | 72 | 41 | 42 | 35 | 35 | 611 |
| Sold | 22 | 34 | 48 | 43 | 51 | 57 | 36 | 57 | 55 | 41 | 28 | 32 | 504 |
| Avg DOM | 111 | 98 | 92 | 90 | 101 | 95 | 95 | 90 | 61 | 90 | 119 | 121 | 94 |
| Avg Price | \$165,504 | \$195,640 | \$180,441 | \$176,332 | \$174,856 | \$184,254 | \$206,133 | \$171,114 | \$185,027 | \$171,055 | \$195,681 | \$168,770 | \$180,953 |
| % of List | 98% | 98% | 99% | 96% | 99% | 99% | 99% | 98% | 98% | 97% | 99% | 99% | 98% |
| % of Orig | 94% | 96% | 97% | 94% | 98% | 97% | 95% | 96% | 97% | 95% | 96% | 96% | 96% |
| Expired | 33 | 14 | 16 | 10 | 13 | 18 | 24 | 17 | 12 | 22 | 16 | 37 | 232 |

NOTE: 2006 blizzards on December 20 and December 27.

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| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec | YTD |
|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| SSE | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 538 | 555 | 617 | 735 | 775 | 841 | 840 | 804 | 778 | 726 | 650 | 555 | |
| Avg List Price | \$832,757 | \$876,339 | \$840,792 | \$837,742 | \$807,160 | \$825,214 | \$827,116 | \$849,622 | \$860,714 | \$867,980 | \$888,474 | \$887,436 | |
| Under Contract | 104 | 142 | 175 | 133 | 169 | 142 | 140 | 148 | 129 | 106 | 89 | 73 | 1,550 |
| Sold | 67 | 87 | 137 | 121 | 104 | 152 | 146 | 138 | 114 | 102 | 77 | 78 | 1,323 |
| Avg DOM | 123 | 105 | 93 | 113 | 86 | 74 | 89 | 102 | 101 | 101 | 108 | 113 | 98 |
| Avg Price | \$550,619 | \$678,460 | \$497,828 | \$649,865 | \$566,996 | \$711,800 | \$646,846 | \$511,979 | \$520,078 | \$575,468 | \$576,038 | \$552,603 | \$589,911 |
| % of List | 97% | 97% | 98% | 97% | 96% | 97% | 98% | 97% | 95% | 96% | 96% | 96% | 97% |
| % of Orig | 96% | 94% | 97% | 95% | 78% | 97% | 97% | 95% | 91% | 93% | 94% | 89% | 93% |
| Expired | 41 | 20 | 28 | 24 | 20 | 33 | 36 | 30 | 46 | 44 | 39 | 59 | 420 |
| Condo | | | | | | | | | | | | | |
| Active | 215 | 207 | 229 | 260 | 285 | 294 | 297 | 300 | 315 | 299 | 264 | 241 | |
| Avg List Price | \$209,456 | \$209,227 | \$202,141 | \$203,661 | \$199,887 | \$198,731 | \$216,913 | \$222,372 | \$242,072 | \$240,112 | \$251,818 | \$252,374 | |
| Under Contract | 31 | 47 | 48 | 51 | 57 | 44 | 41 | 40 | 35 | 38 | 44 | 19 | 495 |
| Sold | 19 | 24 | 36 | 47 | 35 | 54 | 33 | 39 | 20 | 24 | 40 | 25 | 396 |
| Avg DOM | 147 | 121 | 118 | 82 | 142 | 80 | 62 | 140 | 97 | 85 | 129 | 112 | 107 |
| Avg Price | \$181,212 | \$167,643 | \$176,731 | \$190,708 | \$201,129 | \$197,282 | \$206,462 | \$206,007 | \$173,163 | \$177,379 | \$187,117 | \$184,826 | \$189,793 |
| % of List | 99% | 98% | 99% | 97% | 99% | 97% | 99% | 98% | 98% | 98% | 99% | 96% | 98% |
| % of Orig | 96% | 96% | 77% | 96% | 97% | 94% | 97% | 94% | 95% | 93% | 95% | 90% | 93% |
| Expired | 32 | 10 | 14 | 12 | 14 | 10 | 20 | 20 | 17 | 23 | 15 | 27 | 214 |
| SUP | | | | | | | | | | | | | |
| Residential | | | | | | | | | | | | | |
| Active | 42 | 47 | 51 | 57 | 61 | 62 | 62 | 50 | 48 | 53 | 44 | 34 | |
| Avg List Price | \$395,556 | \$432,383 | \$427,681 | \$439,879 | \$474,454 | \$487,922 | \$462,408 | \$470,946 | \$460,014 | \$456,580 | \$459,419 | \$502,491 | |
| Under Contract | 3 | 15 | 17 | 17 | 18 | 21 | 25 | 24 | 12 | 10 | 13 | 11 | 186 |
| Sold | 10 | 2 | 9 | 18 | 13 | 21 | 16 | 15 | 21 | 9 | 8 | 8 | 150 |
| Avg DOM | 64 | 85 | 130 | 79 | 97 | 65 | 60 | 66 | 92 | 107 | 108 | 65 | 82 |
| Avg Price | \$472,773 | \$411,690 | \$350,978 | \$452,650 | \$426,562 | \$401,641 | \$426,778 | \$471,596 | \$446,638 | \$340,222 | \$442,062 | \$408,056 | \$426,547 |
| % of List | 98% | 96% | 98% | 98% | 99% | 98% | 98% | 98% | 98% | 98% | 98% | 97% | 98% |
| % of Orig | 96% | 95% | 95% | 97% | 96% | 97% | 95% | 96% | 95% | 97% | 95% | 94% | 96% |
| Expired | 8 | 3 | 3 | 4 | 4 | 7 | 8 | 3 | 7 | 3 | 6 | 4 | 60 |
| Condo | | | | | | | | | | | | | |
| Active | 20 | 16 | 20 | 24 | 21 | 22 | 26 | 25 | 24 | 21 | 21 | 21 | |
| Avg List Price | \$204,469 | \$193,968 | \$209,594 | \$217,710 | \$218,738 | \$210,745 | \$248,429 | \$233,276 | \$234,448 | \$235,721 | \$236,740 | \$246,264 | |
| Under Contract | 3 | 7 | 6 | 3 | 9 | 3 | 4 | 3 | 2 | 2 | 0 | 1 | 43 |
| Sold | 0 | 1 | 9 | 5 | 5 | 7 | 3 | 3 | 1 | 2 | 3 | 0 | 39 |
| Avg DOM | 0 | 35 | 170 | 56 | 88 | 54 | 150 | 96 | 88 | 35 | 43 | 0 | 94 |
| Avg Price | \$0 | \$180,000 | \$201,295 | \$220,200 | \$192,000 | \$210,557 | \$206,667 | \$227,000 | \$276,000 | \$183,109 | \$199,667 | \$0 | \$206,892 |
| % of List | | 100% | 99% | 97% | 97% | 97% | 99% | 98% | 100% | 96% | 97% | | 98% |
| % of Orig | | 98% | 96% | 96% | 97% | 95% | 96% | 93% | 97% | 95% | 97% | | 96% |
| Expired | 1 | 0 | 1 | 0 | 0 | 1 | 1 | 3 | 2 | 1 | 1 | 2 | 13 |

NOTE: 2006 blizzards on December 20 and December 27.