

# Monthly Comparison

As of December 31, 2007

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
<b>Single Family (Res + Condo)</b>													
Active	24,350	24,838	26,430	27,858	29,110	30,256	30,272	30,827	30,335	28,928	27,127	24,603	
Avg List Price	\$361,372	\$362,718	\$369,051	\$376,899	\$399,060	\$381,918	\$384,204	\$384,143	\$390,165	\$393,176	\$390,935	\$386,749	
Under Contract	4,292	4,929	6,122	6,173	6,353	6,136	5,951	5,325	4,329	4,645	4,007	3,401	61,663
Sold	3,540	3,090	4,274	4,399	5,081	5,129	4,980	5,010	3,737	3,848	3,482	3,219	49,789
Avg DOM	120	125	119	110	102	97	95	94	101	97	101	107	105
Avg Price	\$266,066	\$265,272	\$275,465	\$293,016	\$288,905	\$304,055	\$289,294	\$298,467	\$278,615	\$265,236	\$268,826	\$261,716	\$281,822
% of List	97%	98%	97%	97%	97%	97%	98%	97%	97%	97%	97%	96%	97%
% of Orig	91%	87%	92%	86%	88%	94%	93%	93%	93%	80%	89%	91%	90%
Expired	3,281	1,483	1,945	1,561	1,670	1,554	1,930	1,956	1,950	2,356	1,996	2,405	24,087
<b>*Residential</b>													
Active	17,985	18,297	19,513	20,477	21,505	22,514	22,643	23,229	23,027	21,947	20,603	18,709	
Avg List Price	\$409,061	\$412,893	\$419,428	\$429,265	\$456,457	\$430,213	\$431,165	\$428,098	\$434,080	\$436,268	\$431,268	\$424,390	
Under Contract	3,380	3,888	4,809	4,898	5,045	4,867	4,698	4,185	3,453	3,677	3,175	2,719	48,794
Sold	2,667	2,413	3,315	3,472	3,952	4,066	3,899	3,943	2,928	3,017	2,719	2,454	38,845
Avg DOM	117	125	117	108	98	94	90	92	100	95	100	105	102
Median Price	\$236,000	\$235,000	\$240,000	\$248,000	\$251,155	\$263,000	\$255,000	\$257,500	\$245,000	\$234,200	\$229,500	\$220,000	\$245,000
Avg Price	\$297,368	\$292,143	\$302,084	\$322,510	\$318,904	\$334,833	\$316,024	\$329,783	\$305,459	\$289,754	\$297,812	\$287,874	\$310,418
% of List	97%	98%	97%	97%	97%	97%	98%	97%	97%	97%	97%	96%	97%
% of Orig	90%	86%	92%	93%	87%	94%	94%	92%	93%	79%	89%	92%	90%
Expired	2,362	1,066	1,334	1,181	1,242	1,129	1,429	1,463	1,418	1,786	1,575	1,828	17,813
<b>*Condo</b>													
Active	6,365	6,541	6,917	7,381	7,605	7,742	7,629	7,598	7,308	6,981	6,524	5,894	
Avg List Price	\$226,620	\$222,363	\$226,938	\$231,620	\$236,757	\$241,476	\$244,822	\$249,763	\$251,792	257,702	263,564	267,268	
Under Contract	912	1,041	1,313	1,275	1,308	1,269	1,253	1,140	876	968	832	682	12,869
Sold	873	677	959	927	1,129	1,063	1,081	1,067	809	831	763	765	10,944
Avg DOM	131	126	127	117	118	108	112	102	105	102	103	114	114
Median Price	\$154,900	\$144,950	\$153,000	\$148,900	\$155,000	\$157,950	\$158,000	\$152,500	\$148,000	\$140,000	\$139,000	\$140,000	\$150,000
Avg Price	\$170,440	\$169,498	\$183,451	\$182,549	\$183,896	\$186,328	\$192,885	\$182,741	\$181,458	\$176,222	\$165,533	\$177,805	\$180,321
% of List	98%	97%	97%	98%	97%	98%	97%	98%	98%	97%	97%	97%	97%
% of Orig	94%	93%	92%	57%	94%	95%	84%	94%	94%	91%	92%	90%	87%
Expired	919	417	611	380	428	425	501	493	532	570	421	577	6,274
<b>Income</b>													
Active	860	905	966	982	987	1,023	1,070	1,066	1,062	1,050	1,005	911	
Avg List Price	\$498,071	\$495,652	\$463,937	\$457,610	\$464,865	\$453,517	\$442,230	\$461,965	\$451,268	443,322	465,942	479,999	
Under Contract	65	103	93	86	75	78	80	80	65	73	81	61	940
Sold	53	37	48	39	54	48	40	35	40	39	45	49	527
Avg DOM	149	156	147	124	100	113	103	171	114	113	186	114	132
Median Price	\$301,950	\$280,000	\$280,000	\$294,900	\$278,000	\$289,950	\$302,500	\$330,000	\$249,950	\$260,000	\$300,000	\$241,009	\$280,500
Avg Price	\$374,520	\$359,636	\$505,801	\$379,808	\$365,444	\$492,957	\$461,079	\$461,254	\$371,924	\$386,583	\$431,975	\$320,393	\$408,580
% of List	98%	96%	96%	90%	96%	93%	95%	93%	93%	94%	91%	95%	94%
% of Orig	94%	91%	94%	88%	93%	91%	51%	20%	87%	88%	86%	89%	68%
Expired	142	68	104	86	99	87	92	117	87	110	80	114	1,186
<b>Land</b>													
Active	2,318	2,394	2,520	2,614	2,773	2,895	2,901	2,969	3,050	3,134	3,125	3,014	
Avg List Price	\$371,363	\$369,600	\$371,121	\$374,009	\$364,001	\$362,903	\$372,532	\$355,916	\$364,085	358,772	366,935	366,069	
Under Contract	96	84	112	96	113	129	118	125	98	79	81	39	1,170
Sold	92	63	100	84	61	94	84	103	54	100	84	69	988
Avg DOM	213	270	216	240	274	196	252	271	258	213	261	247	240
Median Price	\$139,000	\$129,996	\$107,000	\$108,500	\$135,000	\$154,775	\$122,500	\$115,380	\$87,000	\$84,450	\$120,000	\$142,000	\$119,000
Avg Price	\$227,848	\$310,967	\$164,089	\$186,412	\$251,096	\$224,071	\$237,370	\$269,088	\$212,168	\$201,447	\$229,075	\$212,115	\$224,833
% of List	94%	93%	95%	93%	95%	93%	90%	93%	73%	94%	93%	94%	92%
% of Orig	93%	88%	91%	94%	95%	96%	95%	113%	71%	84%	96%	85%	92%
Expired	303	150	161	116	143	162	273	154	173	210	137	248	2,230
<b>TOTAL</b>													
Active	27,528	28,137	29,916	31,454	32,870	34,174	34,243	34,862	34,447	33,112	31,257	28,528	
Under Contract	4,453	5,116	6,327	6,355	6,541	6,343	6,149	5,530	4,492	4,797	4,169	3,501	63,773
Sold	3,685	3,190	4,422	4,522	5,196	5,271	5,104	5,148	3,831	3,987	3,611	3,337	51,304
Expired	3,726	1,701	2,210	1,763	1,912	1,803	2,295	2,227	2,210	2,676	2,213	2,767	27,503