	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
AUN													
Residential													
Active	622	573	556	504	471	433	429	410	387	389	375	347	
Avg List Price	\$130,281	\$130,217	\$131,056	\$134,054	\$129,631	\$130,086	\$132,484	\$126,948	\$128,466	\$129,419	\$125,633	\$122,200	
Under Contract	165	188	192	210	217	197	173	191	189	168	150	149	2,189
Sold	89	88	97	136	118	135	130	130	116	123	89	111	1,362
Avg DOM	126	105	111	96	94	88	93	102	96	88	87	88	97
Avg Price	\$106,924	\$100,746	\$99,829	\$94,926	\$102,901	\$101,342	\$92,648	\$98,461	\$103,020	\$98,177	\$95,707	\$96,315	\$99,029
% of List	96%	95%	96%	96%	97%	97%	97%	98%	98%	100%	99%	98%	97%
% of Orig	85%	85%	86%	86%	91%	89%	88%	89%	92%	93%	92%	89%	89%
Expired	73	59	44	56	49	39	41	38	32	38	30	43	542
Condo													
Active	117	120	112	100	80	73	72	62	57	59	49	47	
Avg List Price	\$105,890	\$102,427	\$105,893	\$98,503	\$96,007	\$97,138	\$106,712	\$113,924	\$111,153	\$107,867	\$92,261	\$92,105	
Under Contract	36	27	38	29	37	27	33	28	32	17	20	19	343
Sold	21	21	19	23	27	24	26	23	21	24	16	20	265
Avg DOM	75	90	93	148	80	107	79	73	58	96	66	39	85
Avg Price	\$64,276	\$67,317	\$47,518	\$63,032	\$66,764	\$70,748	\$61,463	\$69,186	\$63,012	\$85,013	\$75,897	\$49,559	\$65,566
% of List	100%	97%	92%	98%	95%	96%	99%	99%	96%	97%	101%	98%	97%
% of Orig	87%	91%	77%	82%	83%	86%	88%	91%	91%	90%	92%	93%	87%
Expired	21	14	8	9	7	4	10	7	2	3	8	3	96
AUS													
Residential													
Active	1,433	1,456	1,437	1,393	1,385	1,309	1,225	1,182	1,126	1,066	1,015	872	
Avg List Price	\$231,002	\$232,986	\$236,462	\$241,945	\$242,944	\$247,173	\$250,731	\$249,978	\$247,099	\$246,121	\$239,945	\$236,139	
Under Contract	379	384	478	486	492	489	465	406	356	362	270	278	4,845
Sold	234	229	275	302	336	354	388	314	287	301	208	241	3,469
Avg DOM	97	100	105	98	90	80	90	96	88	75	73	78	89
Avg Price	\$206,138	\$200,587	\$187,424	\$185,815	\$193,412	\$196,982	\$203,716	\$201,352	\$192,069	\$187,736	\$182,190	\$187,491	\$194,156
% of List	97%	97%	98%	99%	98%	98%	98%	97%	99%	99%	98%	99%	98%
% of Orig	89%	92%	90%	91%	94%	89%	88%	93%	95%	92%	94%	95%	91%
Expired	180	80	81	89	82	76	98	78	85	80	60	77	1,066
Condo													
Active	748	756	706	694	657	642	602	532	492	480	459	446	
Avg List Price	\$132,325	\$134,646	\$135,596	\$134,853	\$132,662	\$137,028	\$138,528	\$135,223	\$133,679	\$126,581	\$126,760	\$121,249	
Under Contract	159	169	210	214	174	183	193	203	159	127	129	97	2,017
Sold	95	115	124	180	145	128	135	152	159	146	73	103	1,555
Avg DOM	118	125	134	118	96	94	98	105	88	89	70	49	100
Avg Price	\$105,750	\$93,626	\$92,237	\$98,601	\$117,810	\$108,630	\$103,928	\$99,988	\$106,678	\$100,759	\$96,015	\$91,002	\$101,781
% of List	95%	96%	95%	96%	96%	97%	98%	98%	97%	98%	97%	98%	97%
% of Orig	89%	83%	87%	88%	92%	93%	92%	91%	92%	87%	92%	95%	90%
Expired	111	60	63	53	49	41	54	47	31	45	26	46	626

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
BFL													
Residential													
Active	658	634	635	617	611	585	555	517	481	473	463	460	
Avg List Price	\$305,484	\$308,443	\$308,241	\$314,490	\$310,707	\$317,080	\$324,744	\$324,233	\$290,426	\$281,752	\$276,294	\$267,561	
Under Contract	113	108	125	122	116	131	141	113	109	101	67	57	1,303
Sold	69	66	78	76	76	92	109	89	94	83	56	54	942
Avg DOM	100	155	110	113	124	122	121	142	132	101	96	87	119
Avg Price	\$171,648	\$206,365	\$184,459	\$174,808	\$178,315	\$187,566	\$168,845	\$179,154	\$180,717	\$176,821	\$170,323	\$165,184	\$178,785
% of List	96%	97%	97%	97%	97%	97%	97%	97%	97%	97%	97%	98%	97%
% of Orig	86%	89%	90%	90%	92%	91%	88%	84%	91%	91%	93%	89%	89%
Expired	72	50	36	41	38	44	44	41	30	39	20	39	494
Condo													
Active	32	29	28	24	18	27	29	27	21	27	29	18	
Avg List Price	\$137,420	\$142,334	\$130,628	\$131,579	\$132,569	\$149,700	\$145,871	\$149,198	\$160,386	\$153,918	\$154,615	\$148,274	
Under Contract	5	5	6	6	6	5	4	4	7	2	3	3	56
Sold	2	1	4	4	5	4	7	3	3	4	2	3	42
Avg DOM	61	15	115	186	87	92	128	99	26	82	61	237	109
Avg Price	\$113,450	\$109,900	\$81,744	\$116,000	\$134,318	\$114,875	\$139,186	\$189,833	\$87,687	\$103,169	\$115,000	\$65,633	\$116,793
% of List	128%	100%	97%	96%	107%	99%	109%	93%	101%	100%	96%	94%	102%
% of Orig	83%	100%	83%	91%	107%	90%	103%	90%	94%	93%	90%	80%	94%
Expired	7	4	1	2	2	0	2	0	2	0	3	10	33
ВОМ													
Residential													
Active	83	81	78	74	91	108	107	98	97	101	90	83	
Avg List Price	\$608,720	\$609,970	\$689,342	\$681,779	\$601,725	\$561,609	\$556,607	\$569,143	\$578,883	\$702,666	\$731,439	\$757,873	
Under Contract	7	5	8	13	4	8	9	8	2	4	4	2	74
Sold	8	3	6	8	9	6	9	5	8	2	5	4	73
Avg DOM	213	434	175	246	153	263	127	46	84	174	199	104	175
Avg Price	\$392,625	\$491,000	\$414,602	\$335,625	\$675,575	\$534,917	\$613,472	\$245,580	\$390,238	\$201,750	\$433,000	\$396,868	\$453,470
% of List	91%	91%	96%	95%	93%	96%	94%	99%	96%	98%	93%	95%	94%
% of Orig	80%	73%	92%	91%	91%	95%	91%	97%	93%	88%	90%	90%	89%
Expired	5	9	8	6	2	2	14	9	5	9	14	9	92
Condo													
Active	0	0	0	0	0	0	0	0	0	0	0	0	
Avg List Price	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Under Contract	0	0	0	0	0	0	0	0	0	0	0	0	0
Sold	0	1	0	0	0	0	0	0	0	0	0	0	1
Avg DOM	0	9	0	0	0	0	0	0	0	0	0	0	9
Avg Price	\$0	\$559,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$559,500
% of List		97%											97%
% of Orig		97%											97%
Expired	0	0	0	0	0	0	0	0	0	0	0	0	0

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
ВОР					,								
Residential													
Active	95	97	100	129	136	129	134	127	115	118	120	109	
Avg List Price	\$1,345,586	\$1,271,109	\$1,310,977	\$1,290,159	\$1,206,351	\$1,304,311	\$1,280,852	\$1,336,303	\$1,413,826	\$1,379,581	\$1,420,983	\$1,480,074	
Under Contract	15	10	12	11	10	18	7	7	7	10	8	7	122
Sold	7	5	13	9	9	9	12	10	7	9	3	8	101
Avg DOM	136	144	156	153	171	128	103	138	162	175	75	119	141
Avg Price	\$709,714	\$529,800	\$500,685	\$615,867	\$697,017	\$575,500	\$1,007,056	\$426,500	\$573,700	\$391,167	\$407,000	\$856,500	\$624,559
% of List	94%	95%	93%	95%	93%	95%	92%	96%	93%	96%	96%	95%	94%
% of Orig	89%	89%	87%	92%	84%	92%	94%	92%	89%	88%	88%	91%	90%
Expired	24	11	5	6	8	8	10	9	7	13	16	10	127
Condo													
Active	7	8	6	5	7	11	12	11	12	14	10	10	
Avg List Price	\$226,000	\$212,750	\$226,350	\$202,740	\$222,200	\$217,936	\$204,933	\$193,700	\$188,209	\$192,694	\$185,991	\$162,501	
Under Contract	0	0	1	1	0	1	1	2	0	0	1	0	7
Sold	0	1	0	4	0	0	1	1	1	0	0	1	9
Avg DOM	0	193	0	97	0	0	15	104	58	0	0	35	88
Avg Price	\$0	\$310,000	\$0	\$203,875	\$0	\$0	\$160,000	\$163,000	\$152,900	\$0	\$0	\$120,000	\$191,267
% of List		93%		96%			96%	96%	99%			95%	96%
% of Orig		89%		96%			96%	91%	91%			77%	92%
Expired	2	0	2	1	0	0	1	0	0	2	1	1	10
BOU													
Residential													
Active	64	65	76	85	93	100	100	96	81	94	85	80	
Avg List Price	\$934,677	\$995,094	\$923,901	\$953,391	\$1,062,326	\$1,056,747	\$1,029,323	\$1,083,088	\$1,138,783	\$1,215,534	\$1,289,750	\$1,275,844	
Under Contract	12	19	20	19	18	25	19	16	21	6	9	7	191
Sold	12	7	24	14	9	19	28	19	14	18	6	8	178
Avg DOM	94	167	61	136	113	50	68	178	31	91	34	60	88
Avg Price	\$607,225	\$813,671	\$488,500	\$515,429	\$588,476	\$627,093	\$623,535	\$659,177	\$499,114	\$674,628	\$514,650	\$629,375	\$597,588
% of List	97%	91%	98%	98%	98%	96%	96%	96%	98%	96%	95%	96%	96%
% of Orig	95%	81%	97%	95%	95%	94%	94%	90%	96%	92%	96%	90%	93%
Expired	14	4	4	0	3	5	4	8	6	6	10	12	76
Condo													
Active	80	90	89	100	97	92	89	85	84	77	80	75	
Avg List Price	\$392,495	\$403,074	\$400,103	\$383,845	\$376,044	\$415,196	\$423,214	\$438,269	\$443,403	\$462,346	\$427,821	\$444,093	
Under Contract	9	16	26	19	21	22	12	16	6	8	6	5	166
Sold	7	7	21	13	15	19	26	16	13	9	5	5	156
Avg DOM	80	69	108	96	37	64	82	147	65	46	85	77	83
Avg Price	\$206,986	\$223,623	\$254,162	\$222,224	\$231,094	\$231,301	\$212,285	\$255,924	\$177,331	\$238,184	\$177,380	\$364,700	\$229,970
% of List	97%	98%	98%	99%	97%	98%	98%	96%	97%	97%	98%	95%	97%
% of Orig	95%	94%	96%	97%	97%	96%	95%	96%	102%	97%	96%	93%	96%
Expired	8	4	3	3	9	2	6	2	6	10	6	4	63

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
BRM	ou.	. 0.0	····	7.ф.	may	- Can	ou.	Aug	Сорг			200	5
Residential													
Active	307	297	319	361	360	342	350	322	316	306	299	271	
Avg List Price	\$448,617	\$490,566	\$472,458	\$474,432	\$468,920	\$477,422	\$464,216	\$478,870	\$465,502	\$454,057	\$451,469	\$456,472	
Under Contract	58	71	77	76	87	98	79	86	73	62	43	58	868
Sold	37	44	67	50	67	71	77	79	77	57	30	39	695
Avg DOM	135	94	108	103	73	96	86	93	94	133	79	119	99
Avg Price	\$353,466	\$319,884	\$351,206	\$334,010	\$318,994	\$346,236	\$313,712	\$397,314	\$333,217	\$348,855	\$282,272	\$364,019	\$341,138
% of List	95%	97%	98%	97%	98%	97%	97%	98%	96%	97%	97%	97%	97%
% of Orig	91%	93%	96%	94%	96%	94%	96%	99%	93%	93%	94%	93%	95%
Expired	27	20	10	9	14	4	27	20	12	23	17	17	200
Condo													
Active	97	102	91	82	81	87	86	80	77	73	74	62	
Avg List Price	\$238,480	\$237,327	\$232,213	\$231,963	\$232,158	\$235,257	\$232,639	\$240,755	\$247,844	\$241,924	\$237,108	\$235,964	
Under Contract	6	16	21	17	19	17	18	21	13	13	7	10	178
Sold	7	5	12	13	13	14	11	22	17	17	7	38	176
Avg DOM	166	247	104	160	102	118	156	122	76	157	164	171	140
Avg Price	\$186,496	\$214,673	\$202,170	\$221,188	\$192,000	\$246,695	\$199,455	\$201,987	\$220,677	\$204,393	\$218,015	\$239,227	\$216,538
% of List	95%	97%	97%	97%	96%	92%	99%	97%	98%	97%	98%	99%	97%
% of Orig	88%	96%	95%	91%	95%	91%	96%	95%	95%	95%	91%	98%	95%
Expired	25	6	2	2	4	0	4	3	4	4	5	7	66
CSP													
Residential													
Active	142	163	183	180	181	184	166	166	160	134	115	104	
Avg List Price	\$487,476	\$449,802	\$445,698	\$452,189	\$452,893	\$411,005	\$519,369	\$555,252	\$551,863	\$505,034	\$503,323	\$568,835	
Under Contract	19	16	9	23	9	10	17	11	11	9	11	7	152
Sold	6	11	11	27	12	15	30	17	2	35	14	15	195
Avg DOM	140	101	158	103	79	98	92	75	73	102	99	123	102
Avg Price	\$298,783	\$217,773	\$330,480	\$248,487	\$294,651	\$209,554	\$227,930	\$253,357	\$224,500	\$231,315	\$234,655	\$248,745	\$245,734
% of List	97%	57%	96%	97%	92%	96%	99%	98%	100%	100%	98%	97%	94%
% of Orig	92%	95%	88%	93%	90%	94%	99%	94%	83%	97%	95%	92%	94%
Expired	27	13	6	9	17	4	17	19	16	23	8	12	171
Condo											_	_	
Active	10	11	10	15	15	17	15	11	12	10	9	7	
Avg List Price	\$214,218	\$204,925	\$200,958	\$219,225	\$212,998	\$222,964	\$200,519	\$183,173	\$204,907	\$199,699	\$183,254	\$168,057	_
Under Contract	0	0	1	1	1	1	2	0	1	0	0	0	7
Sold	2	0	0	0	0	2	1	0	1	1	0	0	7
Avg DOM	40	0	0	0	0	137	37	0	10	3	0	0	57
Avg Price	\$299,500	\$0	\$0	\$0	\$0	\$130,250	\$134,900	\$0	\$134,000	\$118,800	\$0	\$0	\$178,171
% of List	94%					97%	100%		100%	95%			96%
% of Orig	94%					95%	90%		100%	95%	_	_	95%
Expired	0	1	1	1	2	1	2	4	1	1	2	3	19

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
DCW													
Residential													
Active	1,205	1,305	1,387	1,499	1,557	1,563	1,577	1,545	1,520	1,438	1,388	1,265	
Avg List Price	\$747,830	\$755,252	\$753,921	\$755,710	\$765,719	\$775,499	\$775,027	\$771,365	\$803,663	\$813,132	\$822,566	\$827,091	4 000
Under Contract	133	161	190	185	181	217	169	155	158	138	89	90	1,866
Sold	118 142	92 132	137 128	133 115	149	157 123	178 141	136 143	138 122	132	95 105	101 152	1,566
Avg DOM		\$388,079	\$394,951		126	\$422,244		\$431,827		131 \$381,545	125 \$363,494		131
Avg Price % of List	\$388,560 98%	97%	97%	\$457,508 96%	\$387,334 98%	96%	\$431,738 96%	98%	\$494,670 92%	97%	\$363,494 96%	\$387,078 97%	\$414,016 96%
% of Orig	93%	80%	93%	93%	93%	90%	90%	92%	86%	90%	90%	90%	90%
Expired	119	58	62	63	55	52	80	95	80	115	72	90 %	943
Condo	119	30	02	03	55	32	00	93	00	113	12	92	943
Active	95	118	116	130	112	120	126	118	120	117	119	109	
Avg List Price	\$235,257	\$232,189	\$244,402	\$230,594	\$235,922	\$230,735	\$224,802	\$221,425	\$215,920	\$222,829	\$220,664	\$226,919	
Under Contract	19	17	18	11	29	14	24	18	18	16	4	13	201
Sold	14	12	16	20	9	16	12	19	14	14	14	3	163
Avg DOM	89	61	119	97	99	111	77	88	74	58	129	49	91
Avg Price	\$165,211	\$162,548	\$174,533	\$211,376	\$169,122	\$174,975	\$208,913	\$166,483	\$146,438	\$166,936	\$171,479	\$170,208	\$175,300
% of List	98%	96%	98%	98%	97%	97%	95%	98%	97%	97%	98%	98%	97%
% of Orig	95%	92%	93%	93%	91%	95%	95%	95%	93%	96%	95%	95%	94%
Expired	8	7	4	5	6	3	8	15	11	14	6	7	94
DEP													
Residential													
Active	1,050	1,109	1,209	1,281	1,356	1,350	1,357	1,285	1,231	1,198	1,123	997	
Avg List Price	\$583,632	\$593,273	\$596,387	\$604,322	\$618,138	\$626,345	\$627,260	\$639,662	\$639,157	\$635,146	\$631,101	\$634,260	
Under Contract	167	195	211	233	229	227	211	226	194	161	132	113	
Sold	96	114	141	170	197	169	188	187	177	151	102	139	1,831
Avg DOM	117	157	105	107	104	100	100	108	114	101	86	96	107
Avg Price	\$357,255	\$433,070	\$359,689	\$332,216	\$376,259	\$336,854	\$350,100	\$344,397	\$307,940	\$345,214	\$332,003	\$349,955	\$350,231
% of List	97%	96%	96%	97%	97%	97%	97%	97%	97%	97%	97%	96%	97%
% of Orig	94%	92%	88%	94%	89%	94%	91%	92%	92%	92%	88%	90%	91%
Expired	113	47	57	50	49	57	89	76	72	101	56	80	847
Condo	440	404	407	10.1	400	407	400	400		400	400	400	
Active	113	134	127	134	132	127	132	129	144	132	122	108	
Avg List Price	\$178,476	\$174,032	\$176,276	\$172,154	\$170,730	\$172,737	\$169,989	\$169,672	\$171,050	\$172,220	\$169,781	\$170,659	044
Under Contract	25	18	27	32	37	25	23	31	24	31	26	12	311
Sold	14	25	19	20 108	21 119	27	26	20 112	27 87	27 87	19	24 70	269 100
Avg DOM	118	156 \$161,602	109 \$156,640	108 \$166,668	\$171,275	103 \$161,906	87 \$161,880	\$162,375	\$167,794	_	52 \$148,165	- 1	
Avg Price % of List	\$148,275 97%	\$161,602 97%	\$156,640 99%	\$166,668 97%	\$171,275 98%	\$161,906 97%	\$161,880 98%	\$162,375 98%	\$167,794 97%	\$158,188 98%	\$148,165 97%	\$152,315 97%	\$160,306 98%
% of List % of Orig	90%	97%	95%	100%	98% 95%	97%	98%	98% 97%	96%	98%	97%	97%	98%
Expired	90%	94%	95%	100%	95%	93%	95%	97%	96%	95%	94%	93%	95%
Expired	17	ð	4	4	4	9	Ö	5	9	8	5	12	91

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
DHL	0.111				,			9	3061				
Residential													
Active	526	600	634	697	678	650	661	636	614	608	580	509	
Avg List Price	\$490,026	\$484,242	\$481,565	\$474,089	\$488,441	\$489,111	\$500,509	\$511,842	\$512,902	\$516,448	\$504,687	\$491,563	
Under Contract	145	170	208	235	253	258	203	182	167	130	85	73	2,109
Sold	103	116	118	150	206	234	210	173	159	144	101	88	1,802
Avg DOM	88	95	91	71	69	67	69	67	63	78	75	92	75
Avg Price	\$372,329	\$339,180	\$396,224	\$345,812	\$374,808	\$360,673	\$362,206	\$394,887	\$335,768	\$350,513	\$351,235	\$355,371	\$362,328
% of List	97%	97%	98%	97%	97%	98%	97%	97%	98%	98%	97%	97%	97%
% of Orig	83%	95%	95%	96%	94%	96%	95%	95%	97%	95%	94%	93%	94%
Expired	44	30	23	36	25	22	32	27	26	39	32	41	377
Condo													
Active	134	140	155	154	137	139	142	144	147	142	127	101	
Avg List Price	\$258,257	\$253,430	\$258,145	\$260,932	\$259,211	\$253,682	\$257,451	\$258,032	\$268,828	\$269,401	\$267,857	\$272,257	
Under Contract	25	24	34	34	43	32	34	33	32	21	11	12	335
Sold	22	15	18	26	49	25	33	23	24	30	15	13	293
Avg DOM	104	100	71	100	80	103	71	82	103	75	117	59	87
Avg Price	\$256,510	\$241,574	\$238,287	\$215,667	\$250,559	\$261,868	\$251,378	\$225,196	\$246,722	\$243,558	\$225,773	\$250,893	\$243,477
% of List	97%	96%	97%	98%	98%	98%	98%	97%	97%	98%	98%	98%	98%
% of Orig	97%	93%	96%	95%	96%	95%	94%	96%	94%	96%	94%	96%	95%
Expired	17	3	1	9	17	4	9	9	6	3	9	12	99
DNE													
Residential													
Active	1,399	1,388	1,393	1,419	1,376	1,296	1,205	1,133	1,153	1,119	1,040	973	
Avg List Price	\$237,623	\$238,392	\$248,007	\$254,848	\$259,577	\$267,722	\$280,794	\$280,815	\$279,659	\$280,059	\$274,154	\$267,883	
Under Contract	339	384	405	448	453	435	467	390	378	372	317	297	4,685
Sold	193	188	243	248	310	315	338	316	295	312	214	277	3,249
Avg DOM	99	96	103	86	92	97	97	86	94	84	79	84	91
Avg Price	\$202,498	\$197,297	\$220,089	\$192,965	\$182,965	\$203,423	\$202,838	\$174,702	\$171,683	\$166,402	\$163,874	\$151,645	\$185,199
% of List	97%	97%	98%	98%	99%	99%	98%	98%	98%	98%	98%	98%	98%
% of Orig	89%	92%	86%	85%	93%	90%	89%	91%	91%	94%	92%	93%	90%
Expired	184	130	114	78	98	85	109	98	85	109	70	97	1,257
Condo	070	004	007	007	400	40.4	004	054	055	050	000	0.4.0	
Active	376	391	397	397	422	434	391	351	355	358	333	316	
Avg List Price	\$362,520	\$360,208	\$361,951	\$360,566	\$356,687	\$361,561	\$362,958	\$366,910	\$338,828	\$358,116	\$390,710	\$377,485	400
Under Contract	35	44	38	59	40	55	40	51	35	39	33	27	496
Sold	18	33	20	30	30	39	33	36	33	47	27	17	363
Avg DOM	117	166	\$2 \$254.614	103	85 \$247.650	115	120	122	153	209	143	102	133
Avg Price	\$212,862	\$243,008	\$254,611	\$300,147	\$247,650	\$223,052	\$203,912	\$258,228	\$221,247	\$254,508	\$171,950	\$165,765	\$233,678
% of List	95%	98%	98%	101%	96%	96%	96%	97%	98%	98%	96%	96%	97%
% of Orig	94%	94%	96%	98%	93%	94%	91%	94%	93%	101%	92%	94%	95%
Expired	32	24	25	12	19	17	28	26	26	31	20	29	289

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
DNW													
Residential													
Active	454	467	465	455	472	465	485	486	476	476	435	365	
Avg List Price	\$300,966	\$311,083	\$310,126	\$321,168	\$321,448	\$332,806	\$346,098	\$355,542	\$372,565	\$363,613	\$353,721	\$352,766	4 440
Under Contract	98	122	155	165	171	152	126	113	120	79	77	65	1,443
Sold	73	71	74	114	124	117	123	110	92	92	61	68	1,119
Avg DOM	94	86	106	91	93	71	64	71	91	71	103	84	84 ************************************
Avg Price	\$241,566	\$253,863	\$262,969	\$245,650	\$276,355	\$258,692	\$261,034	\$289,663	\$265,206	\$220,834	\$227,347	\$250,934	\$256,725
% of List	97%	110%	97%	98%	103%	98%	98%	98%	98%	97%	97%	97%	99%
% of Orig	91%	108%	93%	88%	89%	93%	95%	95%	92%	94%	92%	97%	93% 391
Expired Condo	54	40	22	25	27	22	25	21	34	48	30	43	391
Active	131	135	148	156	174	156	181	192	189	194	197	177	
Active Avg List Price	\$376,658	\$380,958	\$388,282	\$370,123	\$350,489	\$368,617	\$382,471	\$398,458	\$401,764	\$390,206	\$388,294	\$400,558	
Under Contract	ψ370,036 15	17	13	21	28	28	20	20	14	ψ390,200	ψ300,294 11	ψ 4 00,536	209
Sold	13	16	9	6	9	23	23	20	16	17	4	7	163
Avg DOM	122	111	103	70	158	168	131	112	133	115	47	126	125
Avg Price	\$279,591	\$351,064	\$272,600	\$306,667	\$310,238	\$386,355	\$305,724	\$323,743	\$233,140	\$220,816	\$260,700	\$335,950	\$304,347
% of List	96%	99%	98%	98%	97%	97%	97%	97%	98%	98%	96%	97%	97%
% of Orig	97%	96%	97%	98%	97%	98%	96%	97%	97%	93%	93%	83%	96%
Expired	10	7	7	13	7	7	8	13	12	8	11	6	109
DSE	.0			.0			J	.0		J			
Residential													
Active	1,419	1,521	1,626	1,751	1,800	1,770	1,771	1,711	1,697	1,677	1,553	1,327	
Avg List Price	\$738,957	\$732,690	\$741,625	\$735,182	\$758,548	\$771,598	\$767,715	\$767,843	\$772,249	\$766,524	\$781,136	\$782,565	
Under Contract	216	251	305	353	386	348	274	274	279	204	181	136	3,207
Sold	142	143	180	235	270	300	275	228	211	189	147	168	2,488
Avg DOM	119	116	129	108	98	100	110	99	101	107	119	125	109
Avg Price	\$514,319	\$530,769	\$425,650	\$449,787	\$418,832	\$526,958	\$498,022	\$492,529	\$441,529	\$440,796	\$403,603	\$363,443	\$461,630
% of List	95%	96%	96%	96%	96%	96%	96%	96%	96%	94%	95%	95%	96%
% of Orig	91%	30%	48%	85%	85%	91%	93%	90%	85%	86%	89%	89%	75%
Expired	156	69	68	67	66	81	101	90	84	87	70	114	1,053
Condo													
Active	1,317	1,359	1,406	1,431	1,430	1,428	1,384	1,284	1,220	1,174	1,132	1,046	
Avg List Price	\$370,162	\$369,768	\$370,110	\$375,397	\$386,852	\$396,037	\$417,500	\$427,790	\$434,043	\$446,249	\$448,025	\$448,383	
Under Contract	165	173	209	275	264	252	218	230	216	192	142	115	2,451
Sold	135	132	127	181	211	217	227	203	184	171	121	119	2,028
Avg DOM	109	140	135	129	116	119	99	116	134	111	97	145	
Avg Price	\$163,915	\$206,977	\$216,619	\$250,782	\$212,950	\$178,305	\$182,454	\$192,105	\$188,036	\$188,778	\$171,070	\$171,079	\$194,442
% of List	96%	97%	97%	98%	97%	97%	97%	97%	96%	98%	96%	95%	97%
% of Orig	94%	84%	12%	92%	94%	92%	94%	90%	91%	43%	92%	91%	59%
Expired	180	77	53	71	51	80	81	78	74	74	50	81	950

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
DSW													
Residential													
Active	1,051	1,027	958	940	850	798	779	733	696	678	619	549	
Avg List Price	\$165,416	\$158,683	\$165,544	\$175,192	\$180,224	\$183,388	\$183,204	\$189,666	\$185,842	\$182,413	\$176,012	\$178,631	0.040
Under Contract	242	241	313	331	367	332	328	349	320	309	267	219	3,618
Sold	162	150	162	177	231	265	261	189	220	261	183	185	2,446
Avg DOM	103	80	97	111	93	92	97	102	92	93	72	77	93
Avg Price	\$135,534	\$134,267	\$134,570	\$112,055	\$119,406	\$131,883	\$133,079	\$121,634	\$133,505	\$122,516	\$112,306	\$108,454	\$125,081
% of List	97%	97%	96%	97%	97%	98%	98%	99%	99%	98%	98%	99%	98%
% of Orig	86%	84%	87%	87%	87%	90%	88%	90%	92%	91%	93%	92%	89%
Expired	112	94	113	100	97	82	84	65	53	49	41	79	969
Condo	217	237	223	247	221	223	218	204	203	214	188	160	
Active	\$261,431	\$276,290	\$268,899	\$279,950	\$284,522	\$292,962	\$282,112	\$295,131	\$288,705	\$275,721	\$284,490	160 \$279,212	
Avg List Price Under Contract	36	35	\$200,099 40	39	\$264,522 46	\$292,962 43	\$202,112 42	\$295,131 36	33	32	33	φ279,212 27	442
Sold	24	25	30	35		26	26	39	28	33	აა 11		342
	133	90	99	116	35 112	109	108	101	26 76	94	103	30 120	105
Avg DOM Avg Price	\$144,383	\$132,868	\$109,754	\$134,133	\$200,290	\$133,627	\$159,871	\$200,911	\$140,178	\$151,908	\$155,010	\$130,870	\$151,520
% of List	96%	97%	97%	97%	99%	95%	97%	φ200,911 95%	96%	97%	97%	94%	96%
% of Orig	121%	93%	91%	90%	99%	87%	93%	92%	91%	94%	92%	94 % 89%	94%
Expired	27	14	14	13	14	12	14	92 /0	21	15	14	19	186
DTD	21			10	1-7	12		<u> </u>	21	13			100
Residential													
Active	15	15	11	10	12	12	11	9	9	9	9	9	
Avg List Price	\$795,960	\$806,293	\$869,582	\$963,440	\$929,793	\$904,750	\$926,582	\$1,013,389	\$1,029,944	\$996,722	\$997,389	\$989,056	
Under Contract	2	0	1	0	0	1	0	0	0	0	1	0	5
Sold	1	0	0	1	0	0	0	0	0	0	0	1	3
Avg DOM	22	0	0	79	0	0	0	0	0	0	0	640	247
Avg Price	\$164,000	\$0	\$0	\$550,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$399,000	\$371,000
% of List	102%			93%								100%	97%
% of Orig	93%			94%								80%	88%
Expired	0	0	0	0	0	0	0	1	0	0	0	0	1
Condo													
Active	349	355	377	394	365	392	378	411	408	387	340	312	
Avg List Price	\$692,451	\$693,887	\$686,375	\$692,724	\$654,891	\$667,975	\$698,716	\$778,626	\$744,717	\$681,280	\$690,399	\$678,197	
Under Contract	28	35	27	19	30	37	28	29	13	25	18	8	297
Sold	18	23	29	24	17	59	21	21	18	25	15	28	298
Avg DOM	143	120	128	180	151	123	145	147	141	116	177	192	144
Avg Price	\$459,639	\$545,733	\$506,394	\$450,733	\$429,535	\$595,424	\$498,686	\$593,928	\$387,944	\$401,586	\$798,809	\$574,166	\$526,130
% of List	95%	96%	96%	95%	95%	97%	91%	96%	97%	98%	101%	92%	96%
% of Orig	94%	93%	93%	91%	94%	95%	88%	93%	94%	95%	100%	85%	93%
Expired	42	9	9	17	12	12	19	14	17	18	25	30	224

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
ESN													
Residential													
Active	65	73	75	77	79	75	62	62	63	59	59	51	
Avg List Price	\$418,872	\$392,447	\$383,930	\$390,640	\$395,548	\$413,232	\$411,363	\$441,059	\$428,126	\$420,117	\$389,308	\$388,055	
Under Contract	5	8	8	14	9	11	4	11	6	3	4	6	89
Sold	2	3	8	4	4	9	6	6	6	6	6	2	62
Avg DOM	211	52	205	310	156	52	118	52	83	171	314	229	152
Avg Price	\$377,475	\$276,000	\$360,351	\$282,375	\$281,000	\$232,765	\$235,075	\$308,400	\$290,817	\$251,965	\$323,983	\$157,874	\$283,731
% of List	96%	97%	99%	95%	100%	87%	100%	97%	96%	97%	93%	89%	95%
% of Orig	83%	92%	86%	89%	88%	84%	92%	92%	93%	88%	72%	81%	86%
Expired	8	9	4	4	4	3	7	3	6	6	1	7	62
Condo													
Active	1	. 1	. 1	. 1	0	0	0	0	0	0	0	0	
Avg List Price	\$385,000	\$385,000	\$385,000	\$385,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Under Contract	0	0	0	0	1	0	0	0	0	0	0	0	1
Sold	0	0	0	0	1	0	0	0	0	0	0	0	1
Avg DOM	0	0	0	0	277	0	0	0	0	0	0	0	277
Avg Price	\$0	\$0	\$0	\$0	\$390,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$390,000
% of List					101%								101%
% of Orig					98%								98%
Expired	0	0	0	0	0	0	0	0	0	0	0	0	0
ESS													
Residential													
Active	325	310	329	357	374	393	398	400	385	372	362	318	
Avg List Price	\$336,022	\$352,583	\$352,719	\$347,937	\$344,830	\$346,437	\$340,679	\$336,399	\$323,782	\$328,875	\$335,115	\$337,477	
Under Contract	48	63	53	55	48	56	66	57	58	43	43	43	633
Sold	31	31	39	41	43	37	48	48	50	51	26	37	482
Avg DOM	138	137	125	125	106	142	102	142	110	114	107	115	121
Avg Price	\$272,881	\$246,383	\$246,652	\$237,977	\$270,063	\$279,596	\$263,258	\$284,489	\$270,541	\$252,556	\$224,030	\$255,850	\$260,212
% of List	97%	94%	98%	97%	98%	97%	96%	96%	97%	96%	98%	98%	97%
% of Orig	90%	68%	92%	90%	97%	94%	91%	88%	93%	92%	91%	90%	90%
Expired	37	13	22	19	13	27	28	18	22	33	22	34	288
Condo			_			_							
Active	9	6	7	10	9	8	11	11	12	15	12	11	
Avg List Price	\$155,143	\$159,114	\$171,933	\$168,050	\$166,254	\$151,912	\$151,673	\$148,854	\$171,783	\$173,333	\$172,266	\$177,173	0.5
Under Contract	1	2	1	2	1	2	2	4	3	2	1	2	23
Sold	0	1	2	2	1	2	2	1	2	4	0	2	19
Avg DOM	0	39	105	151	301	189	165	45	63	87	0	24	112
Avg Price	\$0	\$130,000	\$75,500	\$138,000	\$170,000	\$160,500	\$144,950	\$91,900	\$154,500	\$102,625	\$0	\$132,498	\$127,068
% of List		96%	96%	99%	85%	93%	98%	96%	98%	98%		96%	96%
% of Orig		96%	83%	92%	81%	87%	94%	96%	99%	90%		96%	91%
Expired	0	0	0	1	1	0	0	0	0	0	0	2	4

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
JFC													
Residential													
Active	295	308	292	288	297	305	310	304	312	271	264	235	
Avg List Price	\$283,112	\$290,403	\$302,927	\$304,995	\$298,664	\$307,386	\$314,360	\$310,847	\$291,273	\$305,870	\$309,140	\$306,974	
Under Contract	67	70	85	113	88	90	97	99	93	86	52	47	987
Sold	43	36	57	63	76	57	73	71	66	67	54	32	695
Avg DOM	93	137	125	106	91	70	101	108	88	91	88	89	98
Avg Price	\$256,473	\$244,207	\$256,936	\$210,383	\$253,086	\$251,458	\$254,137	\$242,440	\$216,511	\$219,673	\$188,592	\$220,403	\$234,960
% of List	96%	97%	99%	96%	97%	97%	97%	96%	97%	97%	98%	96%	97%
% of Orig	90%	6%	94%	91%	93%	95%	91%	91%	91%	92%	75%	92%	52%
Expired	29	20	14	22	25	13	24	22	16	29	18	18	250
Condo													
Active	91	87	90	87	84	87	88	89	96	84	74	74	
Avg List Price	\$172,184	\$181,993	\$173,170	\$176,044	\$140,508	\$138,860	\$132,979	\$118,671	\$147,566	\$152,144	\$159,024	\$167,882	200
Under Contract	10	21	15	22	13	22	16	19	18	25	15	/	203
Sold	13	13	13	14	18	12	12	16	13	12	19	15	170
Avg DOM	121	104	189	151	185	145	99	80	131	94	160	75	
Avg Price	\$263,333	\$124,063	\$239,940	\$125,250	\$119,797	\$93,737	\$91,513	\$131,713	\$113,665	\$97,294	\$80,284	\$79,980	\$128,035
% of List	99%	97%	99%	108%	95%	97%	98%	95%	97%	98%	97%	96%	98%
% of Orig	98%	91%	97%	98%	88%	86%	92%	78%	91%	93%	86%	91%	91%
Expired	21	5	8	3	5	7	7	6	5	8	2	6	83
JFN Residential													
Active	150	165	179	171	156	161	152	162	153	136	121	101	
Avg List Price	\$263,655	\$280,922	\$282,393	\$280,305	\$280,123	\$278,864	\$289,516	\$285,726	\$278,022	\$265,672	\$267,693	\$246,833	
Under Contract	φ203,033 41	51	54	60	59	54	47	34	47	38	37	φ240,633 27	549
Sold	30	28	39	44	47	47	47	33	32	35	34	26	442
Avg DOM	95	91	95	84	69	70	78	55	74	53	63	54	74
Avg Price	\$216,978	\$238,552	\$221,757	\$218,075	\$214,878	\$226,339	\$236,195	\$206,983	\$219,128	\$208,760	\$214,651	\$195,446	
% of List	96%	98%	97%	99%	99%	99%	99%	100%	100%	98%	98%	99%	98%
% of Orig	94%	96%	94%	94%	97%	96%	96%	98%	96%	97%	95%	95%	96%
Expired	13	7	8	9	6	10	7	7	6	12	8	5	98
Condo	10	· · · · · · · · · · · · · · · · · · ·	Ü	J	Ü	10	,	, , , , , , , , , , , , , , , , , , ,	Ü	12	Ü		- 50
Active	37	40	44	39	46	40	39	36	31	49	40	29	
Avg List Price	\$155,123	\$146,824	\$147,855	\$150,638	\$150,915	\$146,812	\$147,393	\$142,258	\$135,450	\$192,740	\$204,321	\$146,728	
Under Contract	8	11	3	15	9	16	18	7	11	φ102,140	12	3	118
Sold	11	5	6	7	12	8	11	16	2	8	3	11	100
Avg DOM	80	69	181	98	95	67	122	82	96	100	50	94	95
Avg Price	\$137,074	\$134,818	\$120,200	\$118,207	\$129,400	\$116,463	\$136,118	\$128,271	\$121,950	\$125,318	\$105,500	\$117,909	\$126,246
% of List	97%	97%	93%	100%	96%	94%	98%	95%	98%	95%	99%	99%	97%
% of Orig	93%	93%	88%	94%	92%	91%	94%	91%	91%	90%	96%	91%	92%
Expired	93%	2	00%	34 /0 1	92%	2	94%	91%	3170	90%	2	91%	21
Expired	0			l I		2	U	I I	3	2		Ų	21

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
JFS													
Residential													
Active	502	528	549	578	651	665	652	640	618	598	512	426	
Avg List Price	\$456,655	\$463,751	\$462,732	\$467,645	\$477,552	\$497,817	\$490,582	\$488,175	\$486,969	\$476,652	\$468,842	\$464,599	4 700
Under Contract	116	150	161	210	171	204	158	143	150	121	105	80	1,769
Sold	96	77	98	134	149	138	161	120	113	97	96	77	1,356
Avg DOM	95	104	110	82	93	63	86	75	87	97	112	97	90
Avg Price % of List	\$294,856 98%	\$312,016 97%	\$316,255 98%	\$313,607 97%	\$319,186 97%	\$329,499 98%	\$312,161 98%	\$347,848 98%	\$316,149 97%	\$301,932 97%	\$277,324 97%	\$318,928 96%	\$314,579
% of Orig	98%	97%	98%	95%	95%	96%	95%	95%	94%	94%	97%	96%	97% 94%
Expired	93 <i>%</i> 55	24	20	12	30	26	33	24	94 % 47	35	36	62	404
Condo	33	24	20	12	30	20	33	24	47	33	30	02	404
Active	216	222	230	237	258	241	225	207	181	173	175	153	
Avg List Price	\$164,228	\$168,358	\$167.596	\$173.214	\$176,195	\$177,882	\$177,684	\$175.360	\$170.192	\$169,293	\$168,631	\$168,573	
Under Contract	34	35	58	64	49	68	47	50	46	35	30	33	549
Sold	26	29	31	26	48	50	52	36	47	44	31	22	442
Avg DOM	77	116	79	103	65	84	102	90	94	126	119	76	
Avg Price	\$144,083	\$154,524	\$161,061	\$162,472	\$160,137	\$148,436	\$148,307	\$164,285	\$157,935	\$160,562	\$154,469	\$146,615	\$155,386
% of List	98%	97%	98%	98%	97%	97%	98%	98%	99%	98%	98%	97%	98%
% of Orig	93%	92%	93%	93%	95%	93%	94%	96%	94%	93%	89%	94%	93%
Expired	20	17	11	9	11	9	18	6	12	18	9	16	156
JFW													
Residential													
Active	255	263	273	283	311	315	329	314	312	290	281	254	
Avg List Price	\$534,977	\$527,435	\$551,920	\$591,634	\$594,690	\$601,925	\$598,854	\$583,726	\$570,475	\$596,299	\$590,129	\$578,744	
Under Contract	44	66	72	84	60	76	56	57	50	48	29	31	673
Sold	33	37	40	46	65	52	59	47	40	45	32	30	526
Avg DOM	101	124	111	140	94	104	84	82	110	109	117	141	107
Avg Price	\$455,166	\$400,054	\$396,735	\$377,834	\$397,540	\$443,582	\$447,875	\$437,146	\$381,335	\$423,798	\$369,850	\$376,170	\$411,395
% of List	95%	97%	97%	97%	98%	97%	96%	97%	96%	96%	96%	94%	96%
% of Orig	96%	94%	95%	93%	95%	96%	77%	37%	90%	89%	90%	88%	80%
Expired	33	15	8	15	10	11	8	11	18	19	17	23	188
Condo													
Active	62	53	60	60	73	77	77	81	75	74	72	68	
Avg List Price	\$256,447	\$257,605	\$252,179	\$247,493	\$282,111	\$299,085	\$302,643	\$300,269	\$319,282	\$310,466	\$302,083	\$289,639	100
Under Contract	6	15	13	11	15	15	16	16	14	8	5	5	139
Sold	9	11	9	11	11	13	12	13	10	420	8	5	120
Avg DOM	139	168	138	121	77 \$230,224	108	48 \$218,283	63 \$160,109	54 \$105 545	130	\$172,000	72 \$186,050	98 \$106.407
Avg Price % of List	\$274,325 97%	\$177,210 99%	\$177,193 97%	\$210,400 93%	\$230,224 96%	\$148,492 97%	\$218,283 97%	\$169,108 96%	\$195,545 96%	\$211,835 98%	\$173,900 97%	\$186,050 97%	\$196,497 96%
% of List % of Orig	97%	99%	97%	93%	96%	91%	97%	95%	96%	98%	97%	97% 88%	96%
•	93%	96%	93%	91%	94%	91%	94%	95%	96%	9/%	93%	88%	
Expired	13	4	2	2	1	2	10	б	2	6	2	9	59

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
JNC													
Residential													
Active	445	445	460	440	447	461	462	414	421	418	408	362	
Avg List Price	\$321,540	\$326,741	\$333,997	\$338,323	\$347,993	\$349,638	\$342,476	\$347,325	\$338,515	\$330,654	\$328,468	\$317,117	
Under Contract	97	127	154	162	143	157	132	135	117	113	78	85	1,500
Sold	68	66	104	110	111	122	135	127	104	106	73	60	1,186
Avg DOM	100	128	98	89	99	75	88	75	59	78	59	88	85
Avg Price	\$251,998	\$245,773	\$222,556	\$247,461	\$236,174	\$235,989	\$256,300	\$251,905	\$224,379	\$235,591	\$217,282	\$213,334	\$238,020
% of List	99%	98%	98%	98%	99%	98%	98%	98%	98%	97%	98%	98%	98%
% of Orig	92%	93%	94%	94%	95%	95%	85%	94%	95%	95%	95%	93%	93%
Expired	50	30	18	29	26	14	25	30	21	32	19	27	321
Condo													
Active	144	144	150	142	159	151	143	152	159	152	150	126	
Avg List Price	\$150,479	\$151,722	\$152,679	\$159,113	\$158,183	\$155,925	\$159,587	\$153,960	\$159,953	\$157,019	\$155,167	\$152,665	
Under Contract	31	37	41	48	40	53	41	32	44	28	18	24	437
Sold	17	17	34	35	40	32	41	42	17	38	25	24	362
Avg DOM	116	143	118	99	98	72	73	100	74	56	65	88	90
Avg Price	\$138,641	\$129,744	\$124,556	\$137,835	\$120,670	\$134,473	\$148,559	\$136,912	\$111,332	\$111,880	\$136,080	\$117,393	\$129,714
% of List	98%	95%	97%	98%	98%	98%	98%	99%	99%	100%	97%	96%	98%
% of Orig	87%	95%	90%	93%	95%	95%	96%	95%	95%	96%	92%	90%	94%
Expired	26	10	4	10	7	6	3	5	5	9	6	6	97
JSC													
Residential													
Active	354	371	383	411	421	417	406	380	339	347	348	298	
Avg List Price	\$359,498	\$369,893	\$427,125	\$434,217	\$445,140	\$442,448	\$460,573	\$477,182	\$495,771	\$491,946	\$486,116	\$496,203	
Under Contract	85	87	110	110	130	136	130	106	108	70	66	64	1,202
Sold	65	55	68	81	83	95	112	91	76	97	41	70	934
Avg DOM	107	89	80	89	65	70	84	78	80	91	48	88	81
Avg Price	\$255,512	\$242,502	\$244,124	\$269,293	\$264,733	\$271,011	\$243,409	\$242,533	\$236,176	\$261,307	\$239,099	\$232,784	\$251,396
% of List	96%	96%	98%	95%	97%	98%	99%	98%	98%	98%	98%	98%	97%
% of Orig	92%	93%	95%	93%	95%	95%	94%	94%	94%	93%	94%	94%	94%
Expired	45	18	26	14	23	22	19	32	26	23	16	22	286
Condo													
Active	234	228	232	252	268	274	257	249	209	211	204	184	
Avg List Price	\$154,048	\$154,071	\$156,745	\$164,428	\$181,260	\$179,032	\$181,842	\$184,302	\$171,764	\$170,306	\$171,106	\$173,740	
Under Contract	45	48	47	51	61	51	62	55	58	52	35	44	609
Sold	34	29	39	42	45	54	48	41	51	40	27	34	484
Avg DOM	167	92	105	135	114	122	93	67	107	124	81	98	109
Avg Price	\$134,890	\$151,999	\$167,755	\$128,564	\$133,922	\$148,735	\$130,101	\$137,292	\$125,467	\$135,766	\$137,041	\$132,265	\$138,213
% of List	97%	98%	97%	98%	98%	98%	98%	98%	98%	97%	97%	96%	97%
% of Orig	91%	93%	93%	95%	96%	82%	95%	95%	93%	93%	93%	91%	92%
Expired	30	21	15	20	11	11	16	22	17	24	14	15	216

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
LAF													
Residential													
Active	85	77	81	91	106	110	107	100	104	105	106	97	
Avg List Price	\$463,501	\$480,917	\$480,778	\$487,313	\$468,433	\$498,805	\$493,877	\$486,732	\$516,495	\$478,703	\$487,923	\$509,603	000
Under Contract	17	24	20	29	21	26	18	16	18	11	8	12	220
Sold	9	11	17	21	18	14 75	27	17 138	17	13	6	6	176
Avg DOM	146	114	107	118	91 \$270.005		72 \$245,000		80	96	116	66 \$254.242	100
Avg Price % of List	\$239,039 97%	\$387,423 99%	\$373,947 96%	\$338,519 97%	\$372,305 96%	\$300,357 98%	\$315,080 98%	\$329,497 98%	\$336,915 97%	\$277,102 98%	\$245,833 98%	\$251,242 99%	\$325,036 97%
% of Orig	90%	99%	96%	95%	98%	96%	96%	96%	94%	96%	98%	99% 97%	94%
Expired	15	94%	92%	5	93%	5	17	14	5	10	91%	9170	87
Condo	13	4	4	3	U	3	17	14	3	10	4		07
Active	25	23	13	19	21	18	26	22	21	20	22	16	
Avg List Price	\$205,638	\$200,965	\$241,108	\$228,826	\$221,255	\$199.109	\$206,312	\$220,872	\$215.014	\$215,325	\$189,550	\$201,644	
Under Contract	4	10	12	3	9	8	3	10	3	3	5	4	74
Sold	4	5	6	8	7	8	6	4	7	4	1	6	66
Avg DOM	113	200	81	52	90	65	78	95	207	34	104	56	97
Avg Price	\$194,500	\$131,300	\$149,417	\$155,625	\$198,971	\$164,350	\$217,917	\$238,750	\$143,500	\$115,250	\$212,304	\$208,217	\$173,836
% of List	97%	96%	96%	97%	98%	99%	98%	99%	99%	99%	96%	99%	98%
% of Orig	95%	83%	95%	95%	91%	98%	97%	97%	94%	98%	86%	95%	94%
Expired	6	0	1	1	0	0	2	1	0	0	3	4	18
LBE													
Residential													
Active	148	163	178	179	180	168	159	147	137	131	121	114	
Avg List Price	\$512,735	\$463,468	\$484,979	\$496,219	\$503,431	\$493,821	\$470,173	\$474,466	\$501,241	\$504,235	\$518,848	\$522,126	
Under Contract	8	13	17	13	14	10	16	10	5	7	8	2	123
Sold	7	12	14	13	11	16	10	18	12	9	8	8	138
Avg DOM	83	103	126	103	94	205	102	134	155	106	94	290	134
Avg Price	\$263,293	\$202,016	\$258,493	\$513,404	\$233,721	\$293,900	\$420,510	\$363,528	\$351,130	\$296,580	\$264,125	\$360,619	\$322,196
% of List	95%	99%	96%	87%	97%	94%	91%	94%	94%	88%	94%	95%	93%
% of Orig	90%	91%	88%	84%	95%	96%	86%	90%	91%	88%	92%	80%	89%
Expired	27	19	14	10	14	17	20	15	10	19	8	12	185
Condo	_		_	į.			_	_	_			_	
Active	5	5	3	4	4	3	6	5	5	4	4	3	
Avg List Price	\$155,780	\$157,100	\$153,133	\$172,100	\$144,575	\$148,100	\$147,217	\$144,680	\$141,480	\$138,850	\$155,475	\$130,267	_
Under Contract	0	1	3	0	0	2	0	1	0	0	0	0	/
Sold	0	0	1	1	0	0	0	1 7	1	0	0	0	4
Avg DOM	0 \$0	0 \$0	18 \$103,000	32 \$200,000	0 \$0	0 \$0	0 \$0	\$245,000	\$167,000	0 \$0	0 \$0	0 \$0	28 \$178,750
Avg Price % of List	\$0	Φ0	\$103,000 94%	\$200,000 95%	\$0	ΦU	\$0	\$245,000 98%	\$167,000 104%	\$0	\$0	\$0	\$178,750 98%
% of List % of Orig			94%	95% 95%				98%	104%				98%
Expired	2	2	94%	95%	1	1	1	90%	104%	1	1	2	13
Expired	2		U	U		- 1		1		1			13

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
LNG													
Residential													
Active	242	249	230	222	215	213	205	184	173	176	171	153	
Avg List Price	\$410,586	\$409,130	\$404,985	\$406,958	\$411,944	\$436,863	\$441,927	\$398,321	\$393,712	\$374,250	\$387,715	\$358,215	
Under Contract	32	50	53	49	46	43	52	42	39	29	27	26	488
Sold	16	26	40	42	29	44	33	60	35	26	26	30	407
Avg DOM	83	103	104	122	122	115	132	86	98	79	81	62	100
Avg Price	\$255,118	\$241,485	\$230,304	\$262,066	\$276,856	\$242,238	\$241,633	\$233,245	\$271,973	\$280,349	\$293,949	\$247,361	\$253,334
% of List	98%	95%	98%	97%	96%	97%	97%	97%	97%	96%	100%	96%	97%
% of Orig	94%	91%	93%	92%	90%	94%	89%	88%	94%	94%	95%	93%	92%
Expired	35	21	13	22	26	13	11	12	18	15	9	20	215
Condo													
Active	36	35	31	32	36	33	35	38	36	27	25	27	
Avg List Price	\$198,774	\$187,096	\$184,325	\$199,736	\$192,378	\$199,462	\$231,559	\$214,616	\$229,062	\$199,860	\$199,769	\$195,331	
Under Contract	1	6	8	4	3	7	6	5	10	6	4	5	65
Sold	4	2	5	6	4	3	6	5	7	4	7	2	55
Avg DOM	91	30	86	91	169	15	56	129	118	79	78	67	89
Avg Price	\$190,203	\$107,450	\$145,460	\$163,380	\$174,150	\$139,167	\$171,375	\$149,238	\$129,167	\$126,875	\$97,943	\$126,751	\$144,047
% of List	94%	122%	97%	99%	99%	99%	96%	97%	99%	93%	96%	97%	98%
% of Orig	90%	119%	95%	95%	93%	97%	94%	89%	93%	85%	87%	93%	92%
Expired	10	6	0	1	4	3	4	4	4	12	5	3	56
LSV													
Residential													
Active	25	21	22	26	25	30	30	33	26	30	30	27	
Avg List Price	\$431,280	\$443,100	\$518,536	\$528,231	\$585,672	\$563,533	\$562,873	\$512,473	\$530,850	\$554,787	\$553,318	\$554,335	
Under Contract	10	14	16	7	17	11	10	2	11	7	0	3	108
Sold	2	7	12	11	7	12	11	8	3	8	5	1	87
Avg DOM	48	106	80	53	54	83	57	101	51	71	27	138	
Avg Price	\$282,000	\$406,329	\$377,104	\$392,461	\$333,529	\$409,500	\$436,500	\$376,000	\$267,500	\$490,330	\$341,200	\$267,000	\$390,885
% of List	96%	93%	96%	97%	97%	98%	98%	99%	95%	97%	97%	99%	97%
% of Orig	96%	91%	94%	96%	95%	96%	96%	95%	92%	93%	97%	97%	95%
Expired	4	4	1	2	2	1	3	1	0	2	1	2	23
Condo	_	_	_	_						_	_		
Active	8	5	5	5	6	9	10	9	8	7	6	8	
Avg List Price	\$206,263	\$207,460	\$164,340	\$179,340	\$189,433	\$198,689	\$196,060	\$219,722	\$217,625	\$214,414	\$224,433	\$233,838	00
Under Contract	5	2	2	3	1	3	2	1	2	1	3	3	28
Sold	1	4	2	1	3	2	1	1	2	1	1		21
Avg DOM	153	118	130	164	64	31	31	261	17	79	72	47	89
Avg Price	\$194,000	\$188,100	\$171,500	\$284,000	\$184,000	\$172,000	\$195,000	\$179,500	\$116,771	\$225,000	\$212,000	\$184,000	\$184,878
% of List	95%	98%	96%	98%	95%	97%	98%	97%	98%	96%	98%	93%	97%
% of Orig	92%	96%	81%	96%	95%	97%	98%	93%	98%	78%	96%	93%	93%
Expired	2	0	0	0	0	0	2	1	0	1	0	0	6

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
MCC													
Residential													
Active	86	93	94	97	98	122	128	122	120	118	111	102	
Avg List Price	\$432,309	\$429,630	\$421,201	\$409,122	\$399,353	\$400,735	\$375,873	\$355,394	\$364,866	\$372,450	\$361,806	\$348,713	
Under Contract	7	4	6	6	5	11	11	11	8	8	8	0	85
Sold	4	5	6	4	7	4	8	7	8	11	7	9	80
Avg DOM	330	60	73	101	165	55	245	212	182	86	147	45	139
Avg Price	\$695,750	\$199,975	\$228,250	\$193,163	\$249,029	\$196,025	\$273,250	\$155,943	\$171,413	\$191,232	\$130,400	\$212,033	\$225,323
% of List	95%	95%	97%	97%	94%	97%	92%	97%	96%	98%	96%	89%	95%
% of Orig	99%	93%	89%	97%	91%	101%	80%	87%	87%	91%	93%	83%	90%
Expired	19	3	6	6	9	7	6	9	8	9	11	14	107
Condo													
Active	20	23	33	35	33	33	32	32	34	35	35	37	
Avg List Price	\$116,220	\$117,187	\$121,300	\$117,209	\$122,433	\$125,255	\$124,347	\$130,647	\$133,900	\$130,157	\$121,983	\$120,062	
Under Contract	2	1	2	0	2	3	2	1	3	0	1	1	18
Sold	1	0	0	3	0	1	1	2	3	2	2	0	15
Avg DOM	121	0	0	263	0	270	105	108	57	218	27	0	144
Avg Price	\$159,900	\$0	\$0	\$179,833	\$0	\$93,000	\$26,000	\$101,950	\$124,667	\$70,375	\$140,400	\$0	\$121,190
% of List	100%			97%		97%	82%	95%	98%	94%	100%		97%
% of Orig	95%			90%		93%	47%	95%	92%	90%	95%		91%
Expired	12	2	1	1	1	1	1	1	1	1	2	1	25
MCP													
Residential													
Active	207	205	209	241	282	338	359	354	355	331	289	253	
Avg List Price	\$575,295	\$570,906	\$590,847	\$579,946	\$579,534	\$556,742	\$547,393	\$546,630	\$536,297	\$560,770	\$548,881	\$532,051	
Under Contract	32	26	22	22	27	26	31	30	24	19	24	11	294
Sold	18	24	31	17	20	19	23	16	19	22	13	24	246
Avg DOM	146	156	192	136	130	144	115	266	96	217	142	163	159
Avg Price	\$335,584	\$333,087	\$372,804	\$356,215	\$319,215	\$314,798	\$426,527	\$298,769	\$348,752	\$398,473	\$272,441	\$326,310	\$347,028
% of List	95%	97%	96%	98%	97%	97%	97%	94%	94%	94%	94%	95%	96%
% of Orig	89%	90%	92%	97%	93%	91%	92%	85%	92%	80%	85%	88%	90%
Expired	28	13	9	10	12	11	17	15	15	32	32	39	233
Condo	_	_				_	_			_		_	
Active	0	0	0	0	0	0	0	0	0	0	0	0	
Avg List Price	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Under Contract	0	0	0	0	0	0	0	0	0	0	0	0	0
Sold	0	0	0	0	0	0	0	0	0	0	0	0	0
Avg DOM	0	0	0	0	0	0	0	0	0	0	0	0	0
Avg Price	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
% of List													
% of Orig													
Expired	0	0	0	0	0	0	0	0	0	0	0	0	0

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
MEN													
Residential													
Active	162	165	181	205	247	268	284	288	286	258	237	224	
Avg List Price	\$1,051,325	\$1,064,127	\$1,046,564	\$1,034,154	\$993,479	\$878,787	\$909,703	\$905,162	\$906,968	\$924,330	\$1,070,151	\$1,071,900	
Under Contract	21	23	21	18	28	24	19	18	20	16	18	6	232
Sold	22	16	16	10	20	18	19	17	17	13	7	13	188
Avg DOM	151	143	134	131	132	96	127	107	91	145	115	148	127
Avg Price	\$628,325	\$515,500	\$504,619	\$624,600	\$681,422	\$699,556	\$548,386	\$602,570	\$400,476	\$649,115	\$657,271	\$392,145	\$575,638
% of List	94%	93%	93%	96%	95%	94%	95%	92%	97%	95%	101%	94%	95%
% of Orig	88%	90%	90%	95%	94%	89%	94%	89%	94%	90%	98%	91%	91%
Expired	17	18	8	9	10	18	15	16	18	33	22	18	202
Condo													
Active	24	22	22	30	34	36	36	34	45	44	36	38	
Avg List Price	\$339,133	\$332,600	\$328,227	\$339,147	\$357,756	\$324,357	\$330,008	\$336,103	\$333,528	\$293,034	\$284,277	\$301,777	
Under Contract	2	2	2	2	2	0	2	1	1	0	0	1	15
Sold	1	1	3	0	2	2	0	1	0	3	2	0	15
Avg DOM	46	60	235	0	130	147	0	113	0	324	76	0	173
Avg Price	\$485,000	\$125,000	\$136,000	\$0	\$203,500	\$304,500	\$0	\$325,000	\$0	\$425,667	\$237,000	\$0	\$274,000
% of List	99%	93%	96%		97%	95%		97%		95%	88%		95%
% of Orig	99%	93%	93%		93%	93%	•	94%		91%	87%		93%
Expired	3	5	2	0	2	3	2	5	1	5	3	2	33
MES													
Residential	0.4	400	407	447	405	455	475	400	457	4.40	400	440	
Active	94	100	107	117	135	155	175	163	157	142	130	112	
Avg List Price	\$594,116	\$555,662	\$585,273	\$563,387	\$574,845	\$564,016	\$546,551	\$544,240	\$573,059	\$589,165	\$623,210	\$635,544	045
Under Contract Sold	17 12	17 7	22 15	30	21 19	16 18	18 17	26 10	16	10 18	15	15	215
	159		173	13 197	156	143	142	138	16 71	82	9 173	15	169 141
Avg DOM		126 \$344,086					\$502,926		\$400,899	\$241,772		153	\$420,047
Avg Price % of List	\$519,168 97%	\$344,066 97%	\$392,260 98%	\$503,408 94%	\$388,229 96%	\$462,967 97%	97%	\$597,625 96%	97%	φ241,772 97%	\$361,969 95%	\$377,425 97%	97%
% of Orig	92%	91%	90%	89%	90%	94%	95%	90%	93%	91%	87%	91%	92%
Expired	16	10	90%	4	3176	94%	95%	10	13	91%	9	9170	92%
Condo	10	10	1	4	3	0	9	10	13	9	9		99
Active	5	4	4	4	6	7	7	8	8	6	6	2	
Active Avg List Price	\$171,680	\$183,725	\$181,100	\$187,450	\$189,867	\$202,600	\$198,957	\$197,463	\$195,463	\$188,950	\$188,950	\$152,450	
Under Contract	\$171,000 0	φ103,723 2	φ161,100 0	φ107,430 1	0	\$202,000	φ190,93 <i>1</i>	φ197,403 0	φ195,465 0	\$100,930 0	\$100,950 0	ψ132,430	1
Sold	0	0	0	3	0	0	0	1	0	0	0	1	5
Avg DOM	0	0	0	59	0	0	0	5	0	0	0	125	61
Avg Price	\$0	\$0	\$0	\$175,333	\$0	\$0	\$0	\$174,900	\$0	\$0	\$0	\$175,000	\$175,180
% of List	ΨΟ	ΨΟ	ΨΟ	100%	ΨΟ	ΨΟ	ΨΟ	97%	ΨΟ	ΨΟ	ΨΟ	91%	97%
% of Orig				92%				97%				91%	93%
Expired	0	0	0	1	0	0	0	0	0	0	0	2170	3370
Ехріїец	0	U	U	ı ı	U	U	U	U	U	U	U	۷	3

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
MGC													
Residential													
Active	94	86	94	107	132	152	162	150	152	129	115	101	
Avg List Price	\$357,324	\$355,560	\$370,910	\$355,689	\$358,647	\$367,588	\$345,617	\$349,871	\$344,964	\$364,346	\$361,461	\$358,309	
Under Contract	3	6	6	9	11	7	4	14	12	14	6	4	96
Sold	3	6	6	6	6	8	8	5	9	6	13	6	82
Avg DOM	315	119	117	268	217	140	133	84 \$205.500	116	249	240	101	172
Avg Price % of List	\$247,038 97%	\$226,833 97%	\$200,095 96%	\$228,580 100%	\$266,533 97%	\$210,363 93%	\$230,000 93%	\$285,500 98%	\$275,033 98%	\$159,795 93%	\$199,954 93%	\$196,958 97%	
% of Orig	94%	97%	88%	89%	97%	89%	93%	98%	98%	93% 84%	93%	97% 87%	
Expired	13	93%	2	4	92%	9	11	99%	30%	13	15	0/ 70	91%
Condo	13	,	2	4	U	9	- 11	4	3	13	13		90
Active	5	5	5	2	2	4	3	2	4	5	5	5	
Avg List Price	\$265,780	\$264.780	\$263.780	\$255.000	\$224,050	\$234,275	\$256,500	\$246.250	\$260.375	\$243,380	\$243,380	\$241,380	
Under Contract	1	0	0	1	0	0	1	1	0	0	0	0	4
Sold	1	1	0	0	0	0	0	0	0	1	0	0	3
Avg DOM	61	775	0	0	0	0	0	0	0	44	0	0	293
Avg Price	\$330,000	\$215,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$236,000	\$0	\$0	
% of List	99%	100%	* -	, ,	* -	, ,	* -	• -	• •	110%	* -	, ,	102%
% of Orig	99%	93%								110%			100%
Expired	0	0	1	3	1	0	0	0	0	1	0	0	6
MJC													
Residential													
Active	131	131	138	144	159	170	166	158	154	134	128	112	
Avg List Price	\$958,514	\$956,195	\$964,675	\$926,858	\$946,836	\$907,257	\$923,881	\$911,752	\$908,297	\$967,073	\$959,776	\$878,231	
Under Contract	13	10	15	13	18	12	17	12	14	13	3	10	150
Sold	12	9	8	9	13	12	12	12	10	8	8	9	122
Avg DOM	263	207	110	145	229	243	85	107	156	87	210	185	
Avg Price	\$726,667	\$463,289	\$724,700	\$543,322	\$681,269	\$524,638	\$521,897	\$529,373	\$473,740	\$513,250	\$674,688	\$584,111	\$580,675
% of List	95%	95%	97%	94%	95%	94%	98%	95%	96%	98%	92%	91%	
% of Orig	91%	85%	97%	89%	93%	86%	93%	92%	89%	94%	85%	88%	
Expired	13	5	8	4	5	9	9	7	7	11	7	8	93
Condo	_			_								_	
Active	5	9	8	8	13	13	12	10	11	13	13	9	
Avg List Price	\$302,580	\$314,544	\$326,988	\$358,700	\$348,723	\$361,338	\$359,042	\$378,510	\$421,973	\$377,262	\$375,415	\$341,333	
Under Contract	3	1	2	2	0	2	1	1	2	0	1	1	16
Sold	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	3	0	4	1	1	1	1	105	2	0	1	16
Avg DOM	143	153 \$192,833	0 \$0	69 \$221,875	112 \$488,000	\$162,000	30 \$218,000	164 \$210,000	105 \$530,000	75 \$399,950	0 \$0	\$154,650	90 \$263,378
Avg Price % of List	\$185,500 99%	\$192,833 98%	\$0	\$221,875 98%	\$488,000 92%	100%	\$218,000	\$210,000 95%	\$530,000 96%	\$399,950 94%	\$0	\$154,650 84%	
% of List % of Orig	95%	98%		98%	92%	100%	99%	95%	96%	94%		84% 84%	
Expired	95%	90%	0	96%	92%	100%	991%	93%	90%	94%	1	04%	96%
Expired	U	U	U	0	U	2	U	2		U		U	0

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
MJN													
Residential													
Active	43	38	39	44	55	61	57	63	63	58	59	53	
Avg List Price	\$732,871	\$790,382	\$790,005	\$731,159	\$680,698	\$713,370	\$814,812	\$916,831	\$920,409	\$933,228	\$931,021	\$842,574	
Under Contract	4	6	4	2	8	5	9	4	3	5	2	2	54
Sold	3	2	2	3	3	6	6	5	3	3	2	2	40
Avg DOM	203	37	456	27	163	44	72	67	269	125	198	467	143
Avg Price	\$472,000	\$162,400	\$610,000	\$261,667	\$350,000	\$322,105	\$457,375	\$179,780	\$409,000	\$303,267	\$222,500	\$153,000	\$331,485
% of List	97%	100%	97%	98%	95%	94%	98%	99%	93%	97%	99%	94%	97%
% of Orig	69%	102%	94%	98%	91%	94%	93%	94%	85%	94%	78%	90%	89%
Expired	6	3	3	2	0	7	2	3	5	3	3	5	42
Condo													
Active	0	0	0	0	1	0	0	0	0	0	0	0	
Avg List Price	\$0	\$0	\$0	\$0	\$159,900	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Under Contract	0	0	0	0	0	0	0	0	0	0	0	0	0
Sold	0	0	0	0	0	0	0	0	0	0	0	0	0
Avg DOM	0	0	0	0	0	0	0	0	0	0	0	0	0
Avg Price	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
% of List													
% of Orig													
Expired	0	0	0	0	0	0	0	0	0	0	0	0	0
MJS													
Residential													
Active	10	9	10	9	6	8	8	8	9	7	8	7	
Avg List Price	\$266,125	\$284,308	\$228,357	\$307,619	\$345,799	\$365,144	\$463,706	\$415,743	\$391,761	\$433,535	\$387,456	\$356,378	
Under Contract	0	0	0	1	1	0	0	0	0	0	0	0	2
Sold	1	0	0	0	2	0	0	0	0	0	0	0	3
Avg DOM	292	0	0	0	295	0	0	0	0	0	0	0	294
Avg Price	\$320,000	\$0	\$0	\$0	\$143,750	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$202,500
% of List	93%				81%								87%
% of Orig	71%				81%								76%
Expired	2	0	0	0	2	1	1	0	0	1	0	2	9
Condo													
Active	0	0	0	0	0	0	0	0	0	0	0	0	
Avg List Price	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Under Contract	0	0	0	0	0	0	0	0	0	0	0	0	0
Sold	0	0	0	0	0	0	0	0	0	0	0	0	0
Avg DOM	0	0	0	0	0	0	0	0	0	0	0	0	0
Avg Price	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
% of List													
% of Orig													
Expired	0	0	0	0	0	0	0	0	0	0	0	0	0

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
MPC													
Residential													
Active	136	121	120	128	135	169	178	198	197	182	151	142	
Avg List Price	\$256,677	\$262,020	\$254,309	\$262,774	\$270,671	\$273,351	\$276,297	\$297,855	\$304,316	\$308,121	\$277,276	\$274,309	400
Under Contract	7	9	8	7	14	8	8	10	13	7	5	4	100
Sold	4	10	5	5	8	10	10	6	11	13	9	11	102
Avg DOM	221	188	206	209	168	216	169	312	251	177	228	183	206
Avg Price % of List	\$300,500 97%	\$259,780 100%	\$211,200 94%	\$290,950 95%	\$153,875 95%	\$203,500 98%	\$194,230 95%	\$219,750 99%	\$169,550 97%	\$173,408 99%	\$213,033 97%	\$213,375	\$208,050
% of Orig	97%	95%	86%	95% 87%	90%	96%	93%	99%	90%	99% 95%	91%	76% 72%	94% 89%
Expired	16	18	7	9	90%	94%	95%	11	14	16	23	26	163
Condo	10	10	,	9	9	,	,	11	14	10	23		103
Active	4	4	4	4	4	4	4	4	4	4	4	4	
Avg List Price	\$208,725	\$208,725	\$208.725	\$208,725	\$208,725	\$203,725	\$188.700	\$188.700	\$188,700	\$188.700	\$188,700	\$189,700	
Under Contract	0	0	0	0	0	0	0	0	0	0	0	0	0
Sold	0	0	0	0	0	0	0	0	0	0	0	0	0
Avg DOM	0	0	0	0	0	0	0	0	0	0	0	0	0
Avg Price	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
% of List	**	4.5	**	**	**	**	**	**	**	**	**	**	**
% of Orig													
Expired	0	0	0	0	0	0	0	0	0	0	0	О	0
MPE													
Residential													
Active	200	202	208	231	244	260	264	267	271	248	226	192	
Avg List Price	\$323,569	\$332,614	\$322,442	\$317,945	\$313,741	\$314,422	\$314,422	\$304,418	\$301,607	\$307,654	\$301,040	\$288,414	
Under Contract	24	23	28	26	14	24	16	19	14	16	12	13	229
Sold	15	12	17	24	20	14	23	19	15	10	10	13	192
Avg DOM	191	142	145	220	98	112	156	219	118	112	109	224	159
Avg Price	\$195,325	\$223,033	\$237,541	\$282,571	\$224,032	\$181,461	\$189,480	\$245,700	\$227,407	\$255,905	\$137,670	\$264,078	\$225,279
% of List	96%	96%	94%	97%	97%	94%	95%	96%	96%	95%	92%	85%	95%
% of Orig	87%	91%	85%	91%	93%	93%	87%	91%	90%	88%	83%	80%	89%
Expired	22	20	13	13	13	17	23	17	13	33	19	29	232
Condo													
Active	8	8	6	6	5	5	6	6	6	6	6	7	
Avg List Price	\$142,113	\$142,113	\$169,817	\$169,817	\$175,800	\$175,800	\$144,000	\$144,000	\$144,000	\$144,000	\$144,817	\$145,543	
Under Contract	0	0	0	0	0	0	0	0	0	0	0	0	0
Sold	0	0	0	0	0	0	0	0	0	0	0	0	0
Avg DOM	0	0	0	0	0	0	0	0	0	0	0	0	0
Avg Price	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
% of List													
% of Orig		_		-		_		_		_		_	_
Expired	0	0	2	0	0	0	0	0	0	0	0	0	2

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
NNE													
Residential													
Active	318	308	299	301	269	251	246	219	234	233	222	206	
Avg List Price	\$303,064	\$303,750	\$312,196	\$315,793	\$333,116	\$335,879	\$326,468	\$320,075	\$312,834	\$300,778	\$308,846	\$309,828	500
Under Contract	40	66	64	66	68	46	46	66	39	38	22	27	588
Sold	12 74	26	44	58	47	56	45	38	46	39	24	22	457
Avg DOM		120	146	108	125	127	136	120	108	111	94	146	121
Avg Price % of List	\$206,367 97%	\$260,085 97%	\$281,215 97%	\$256,514 96%	\$226,732 98%	\$252,020 98%	\$226,554 98%	\$256,607 98%	\$232,817 98%	\$260,595 98%	\$228,263 97%	\$226,629 96%	\$246,263 97%
% of Orig	91%	91%	97%	96%	98%	98%	98%	96%	98%	95%	97%	96% 88%	97%
Expired	29	25	21	21	21	15	14	18	14	30	17	19	244
Condo	29	25	21	21	21	13	14	10	14	30	17	19	244
Active	8	16	15	15	14	13	12	12	10	10	9	11	
Avg List Price	\$163,188	\$192,514	\$197,688	\$196.622	\$203.173	\$203.487	\$183,827	\$182.911	\$191.519	\$202.462	\$204.736	\$186,920	
Under Contract	1	0	1	0	1	2	1	0	2	0	1	0.00,020	9
Sold	0	0	0	0	1	2	2	0	0	2	0	0	7
Avg DOM	0	0	0	0	87	446	64	0	0	143	0	o	199
Avg Price	\$0	\$0	\$0	\$0	\$112,000	\$109,750	\$156,435	\$0	\$0	\$139,300	\$0	\$0	\$131,853
% of List	• •	* -	* -	• •	97%	100%	101%	* -	• •	100%	, -	, ,	100%
% of Orig					93%	84%	101%			96%			94%
Expired	2	1	0	1	1	0	0	0	0	0	0	o	5
NNW													
Residential													
Active	194	196	212	227	227	198	177	185	170	160	177	148	
Avg List Price	\$438,058	\$416,100	\$436,920	\$455,559	\$473,527	\$474,327	\$472,801	\$448,623	\$456,212	\$475,772	\$470,240	\$470,127	
Under Contract	27	44	33	36	41	34	33	23	27	25	19	24	366
Sold	20	20	32	32	32	27	36	36	13	26	16	15	305
Avg DOM	186	115	126	83	145	108	129	151	148	166	176	50	132
Avg Price	\$334,535	\$337,157	\$333,232	\$321,237	\$316,673	\$326,761	\$318,021	\$350,873	\$310,588	\$347,346	\$300,256	\$254,173	\$324,913
% of List	97%	97%	96%	96%	96%	98%	97%	98%	97%	98%	94%	97%	97%
% of Orig	90%	92%	93%	97%	92%	93%	94%	92%	91%	96%	52%	93%	90%
Expired	26	12	10	13	9	20	12	10	16	14	12	15	169
Condo													
Active	10	11	9	11	14	13	16	17	14	14	16	16	
Avg List Price	\$179,990	\$174,073	\$209,044	\$209,482	\$199,218	\$193,112	\$183,116	\$187,585	\$196,829	\$204,410	\$211,465	\$214,016	
Under Contract	1	0	2	1	0	3	0	1	2	2	0	0	12
Sold	1	0	0	1	1	0	2	2	1	3	0	0	11
Avg DOM	31 \$400.500	0	0	25 \$205,000	105	0	190	74	39	60	0	0	82 ¢454.740
Avg Price	\$129,500	\$0	\$0	\$205,000	\$119,000	\$0	\$180,000	\$122,331	\$118,000	\$164,333	\$0	\$0	\$151,742
% of List	96%			95%	99%		100%	87%	91%	91%			94%
% of Orig	96% 0	0	0	95% 0	83%	0	95% 1	87% 0	91%	85% 0	4		90%
Expired	0	0	3	0	0	0	1	0	0	0	1	2	7

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
NSC													
Residential													
Active	976	946	949	902	831	760	706	678	640	635	605	551	
Avg List Price	\$217,732	\$218,075	\$221,846	\$223,646	\$226,818	\$228,813	\$232,315	\$237,625	\$248,349	\$243,971	\$240,865	\$242,216	0.050
Under Contract	239	271	313	305	336	339	330	292	298	257	180	193	3,353
Sold	141 99	138 117	190 93	226 96	212 94	228 90	263 96	220 85	225 81	234 74	167 86	167	2,411
Avg DOM			\$188,183		~ .		\$169,000		\$180,030	\$171.417		76	90 \$177,593
Avg Price % of List	\$189,375 98%	\$186,233 97%	97%	\$186,534 98%	\$175,950 98%	\$178,269 99%	98%	\$173,383 99%	100%	99%	\$172,351 99%	\$167,213 98%	98%
% of Crig	93%	91%	93%	93%	93%	95%	94%	95%	95%	92%	95%	89%	93%
Expired	93 %	60	44	65	53	44	57	35	35	56	32	36	608
Condo	91	00	44	03	55	44	37	33	33	30	32	30	000
Active	213	224	234	223	226	207	193	188	164	156	140	147	
Avg List Price	\$140,005	\$145,896	\$149.513	\$147.784	\$145,242	\$138,750	\$140,186	\$141.586	\$142,410	\$139,691	\$143,508	\$133,175	
Under Contract	43	45	36	58	44	44	55	52	61	46	33	27	544
Sold	20	21	35	31	36	35	42	42	34	43	38	28	405
Avg DOM	98	103	137	120	96	99	85	140	95	101	96	95	106
Avg Price	\$118,425	\$121,178	\$107,713	\$107,646	\$108,304	\$120,026	\$124,979	\$110,895	\$122,739	\$111,033	\$113,187	\$101,316	\$113,857
% of List	98%	98%	98%	97%	96%	98%	98%	98%	96%	98%	100%	98%	98%
% of Orig	93%	91%	92%	88%	94%	94%	95%	90%	90%	93%	95%	94%	92%
Expired	29	11	17	7	13	12	14	10	16	17	27	34	207
NSE													
Residential													
Active	606	569	582	560	563	531	499	468	416	419	379	346	
Avg List Price	\$204,299	\$203,349	\$206,015	\$205,649	\$212,105	\$208,968	\$212,075	\$216,900	\$224,295	\$215,679	\$211,557	\$213,849	
Under Contract	110	141	145	160	148	161	163	154	161	127	124	93	1,687
Sold	70	71	83	110	124	94	125	110	123	136	84	110	1,240
Avg DOM	109	81	104	106	99	105	101	86	105	103	97	108	101
Avg Price	\$169,423	\$159,047	\$161,082	\$171,247	\$153,745	\$161,291	\$160,111	\$167,162	\$161,124	\$145,075	\$152,803	\$161,920	\$159,824
% of List	96%	97%	97%	98%	98%	97%	100%	98%	99%	98%	98%	98%	98%
% of Orig	93%	91%	84%	92%	92%	92%	94%	93%	93%	90%	88%	91%	91%
Expired	63	50	35	41	45	46	47	39	36	45	31	35	513
Condo	00	0.5	7.	00	76	00	0.0	7.	25	0-	0.0		
Active	90	85 \$470,460	74	69	72	86 #467.760	88 \$475,000	72	93	85	82	83	
Avg List Price	\$164,588	\$178,460	\$180,514	\$186,852	\$176,092	\$167,768	\$175,360	\$176,672	\$176,115	\$162,786	\$151,575	\$168,865	400
Under Contract	18	19	17	15	17	9	15	21	16	23	12	14	196
Sold	16	10	15 105	19	13	12	8	10	23	15	10	13	164
Avg DOM	128	113 \$106,250	105 \$111,215	104	92 \$108,945	100 \$106,084	72 \$135,538	85 \$108,140	52 \$126,293	49 \$102,218	84 \$102.536	83 \$101.001	88 \$112,178
Avg Price % of List	\$113,894 92%	\$106,250 97%	\$111,215 96%	\$115,844 96%	\$108,945 95%	\$106,084 93%	\$135,538 98%	\$108,140 94%	100%	\$102,218 97%	\$102,536 98%	\$101,901 97%	\$112,178 96%
% of List % of Orig	83%	97% 85%	88%	89%	95% 84%	93% 86%	98%	94%	98%	96%	98%	97% 78%	89%
_	14	7	8	8	04%	2	96%	10	96%	96%	91%	70% 6	81
Expired	14	7	8	8	T.		5	10	2	11	/	б	81

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
NSW													
Residential													
Active	854	842	809	791	731	736	687	667	623	614	589	548	
Avg List Price	\$285,969	\$296,056	\$298,937	\$311,209	\$314,905	\$328,366	\$331,247	\$338,507	\$337,007	\$332,064	\$320,357	\$315,432	
Under Contract	188	196	238	235	233	238	233	215	242	187	150	152	2,507
Sold	97	110	131	154	169	154	204	152	154	168	117	141	1,751
Avg DOM	129	123	122	108	114	118	102	82	103	90	106	91	106
Avg Price	\$186,730	\$231,237	\$203,740	\$179,683	\$191,104	\$201,041	\$184,118	\$206,337	\$169,875	\$184,421	\$176,770	\$177,710	\$190,161
% of List	96%	97%	97%	97%	97%	97%	103%	98%	98%	99%	98%	97%	98%
% of Orig	87%	91%	88%	91%	92%	92%	98%	93%	92%	95%	92%	91%	92%
Expired	90	52	59	54	68	58	58	47	31	41	32	53	643
Condo													
Active	228	216	221	224	229	211	207	194	184	179	172	184	
Avg List Price	\$155,890	\$158,839	\$161,747	\$165,122	\$168,365	\$167,789	\$170,264	\$168,339	\$163,753	\$159,042	\$166,154	\$215,048	
Under Contract	47	51	48	43	50	53	39	32	41	38	30	28	500
Sold	25	30	46	38	32	40	34	38	36	27	24	27	397
Avg DOM	155	99	103	129	128	126	132	92	99	64	102	109	112
Avg Price	\$113,174	\$86,027	\$123,274	\$117,530	\$100,575	\$136,593	\$136,393	\$105,590	\$148,208	\$128,909	\$114,933	\$109,344	\$119,409
% of List	97%	91%	97%	97%	95%	97%	97%	98%	95%	96%	96%	97%	96%
% of Orig	92%	85%	89%	90%	89%	93%	94%	93%	91%	91%	95%	92%	91%
Expired	29	13	19	13	16	12	20	12	13	14	9	12	182
SSC													
Residential													
Active	526	546	562	596	607	616	605	577	577	533	517	466	
Avg List Price	\$511,679	\$556,194	\$572,322	\$573,065	\$575,165	\$593,618	\$607,972	\$626,413	\$644,445	\$667,387	\$656,443	\$644,672	
Under Contract	127	126	152	158	173	167	178	170	144	115	82	73	1,665
Sold	79	84	103	111	114	137	145	137	127	116	71	73	1,297
Avg DOM	106	97	96	98	93	82	77	77	67	77	95	84	86
Avg Price	\$314,319	\$341,086	\$306,523	\$271,380	\$347,004	\$330,625	\$398,972	\$282,219	\$293,423	\$287,341	\$347,517	\$323,038	\$320,276
% of List	95%	96%	97%	96%	97%	97%	97%	97%	98%	97%	95%	97%	97%
% of Orig	90%	92%	93%	92%	94%	93%	94%	94%	94%	93%	84%	93%	93%
Expired	68	29	30	26	23	31	29	30	34	38	35	32	405
Condo													
Active	207	227	238	228	203	180	187	193	195	186	168	144	
Avg List Price	\$220,856	\$212,717	\$207,435	\$196,839	\$196,778	\$197,932	\$224,359	\$222,706	\$219,222	\$200,476	\$195,838	\$193,018	
Under Contract	36	43	53	54	60	60	47	47	42	27	33	26	528
Sold	28	21	28	40	42	56	47	38	37	33	22	25	417
Avg DOM	133	107	117	85	100	80	95	89	74	88	64	107	93
Avg Price	\$162,244	\$118,281	\$161,866	\$172,165	\$174,681	\$178,976	\$171,636	\$165,201	\$170,867	\$161,042	\$148,396	\$156,528	\$165,381
% of List	97%	98%	99%	97%	96%	98%	98%	97%	99%	97%	96%	97%	98%
% of Orig	91%	92%	96%	83%	93%	97%	98%	94%	95%	98%	93%	91%	93%
Expired	38	7	13	17	13	12	13	8	11	16	12	15	175

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
SSE													
Residential													
Active	640	710	743	789	834	860	866	859	837	788	706	649	
Avg List Price	\$969,445	\$934,184	\$949,228	\$984,170	\$997,882	\$997,499	\$998,786	\$1,018,259	\$1,068,728	\$1,072,921	\$1,096,633	\$1,127,765	
Under Contract	115	114	154	144	154	139	162	129	113	98	80	58	1,460
Sold	81	83	93	100	123	133	118	126	110	90	73	61	1,191
Avg DOM	141	121	93	121	116	106	99	103	100	86	109	158	110
Avg Price	\$508,888	\$459,464	\$474,063	\$493,694	\$558,556	\$553,866	\$579,037	\$646,774	\$457,907	\$529,217	\$536,335	\$470,204	\$529,667
% of List	95%	96%	95%	96%	96%	96%	95%	95%	97%	97%	93%	93%	95%
% of Orig	92%	94%	92%	93%	93%	92%	92%	92%	83%	94%	86%	78%	91%
Expired	62	25	31	32	26	33	43	44	36	56	51	45	484
Condo													
Active	244	272	265	295	266	261	288	270	263	245	227	214	
Avg List Price	\$296,648	\$291,301	\$306,414	\$285,663	\$283,010	\$278,557	\$286,115	\$298,028	\$305,585	\$314,428	\$319,498	\$322,942	
Under Contract	30	32	45	39	65	50	44	63	41	22	31	23	485
Sold	28	22	33	39	40	40	28	51	44	34	16	19	394
Avg DOM	105	98	115	121	106	115	156	82	109	69	161	157	111
Avg Price	\$200,011	\$178,998	\$245,449	\$175,806	\$211,140	\$216,887	\$208,335	\$216,600	\$216,936	\$186,491	\$214,590	\$182,862	\$206,318
% of List	98%	98%	97%	98%	98%	97%	97%	96%	97%	96%	95%	97%	97%
% of Orig	93%	92%	97%	95%	94%	95%	91%	95%	94%	95%	92%	94%	94%
Expired	24	10	11	10	18	16	17	14	16	13	16	11	176
SUP													
Residential													
Active	25	29	35	47	41	43	37	30	33	36	34	27	
Avg List Price	\$474,586	\$512,191	\$472,451	\$523,530	\$514,647	\$492,584	\$510,204	\$534,492	\$512,916	\$475,348	\$474,712	\$488,493	
Under Contract	4	14	7	14	17	14	12	11	9	3	5	7	117
Sold	5	3	7	11	12	8	14	17	9	4	4	8	102
Avg DOM	114	65	89	108	130	78	35	104	75	51	59	126	89
Avg Price	\$463,459	\$400,306	\$479,714	\$392,627	\$474,770	\$518,800	\$488,074	\$422,565	\$513,867	\$320,300	\$396,375	\$403,504	\$448,813
% of List	95%	96%	98%	97%	97%	97%	98%	98%	98%	97%	98%	98%	97%
% of Orig	93%	96%	97%	93%	94%	94%	96%	68%	96%	94%	97%	91%	89%
Expired	1	0	1	1	1	2	0	5	3	2	0	3	19
Condo													
Active	11	10	12	12	12	17	20	16	18	16	15	11	
Avg List Price	\$185,995	\$180,585	\$189,783	\$186,725	\$192,608	\$292,694	\$277,870	\$296,008	\$275,341	\$285,140	\$284,124	\$320,778	
Under Contract	0	2	4	3	4	2	2	5	3	1	0	4	30
Sold	3	2	2	2	3	2	5	1	2	3	0	1	26
Avg DOM	147	64	87	36	111	44	109	36	74	31	0	67	82
Avg Price	\$215,667	\$185,000	\$205,000	\$215,450	\$212,000	\$178,000	\$183,940	\$213,800	\$179,250	\$269,667	\$0	\$150,000	\$203,881
% of List	98%	98%	99%	100%	96%	96%	98%	103%	97%	97%		94%	98%
% of Orig	95%	98%	98%	97%	96%	96%	95%	99%	91%	96%		89%	96%
Expired	1	0	0	2	1	2	1	1	0	2	2	0	12