

Monthly Comparison by Property Type
As of December 31, 2012

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
Single Family (Res + Condo)													
Active	10,443	10,086	10,325	10,254	10,591	10,925	10,827	10,826	10,470	9,719	8,847	7,706	
Avg List Price	\$442,638	\$454,151	\$466,234	\$476,420	\$480,904	\$487,012	\$486,072	\$484,130	\$486,784	\$488,050	\$486,086	\$487,726	
Pending	1,680	1,879	2,064	2,132	2,105	2,120	1,930	1,894	1,759	1,728	1,589	1,464	
Under Contract	3,486	4,150	5,328	5,681	5,908	5,363	5,236	5,196	4,457	4,624	3,893	3,090	56,412
Sold	2,470	2,495	3,475	3,891	4,625	4,904	4,618	4,685	3,949	4,095	3,692	3,400	46,299
Avg DOM	104	105	103	90	78	72	65	64	64	66	70	73	77
Avg Price	\$248,037	\$248,094	\$259,422	\$275,241	\$284,059	\$297,597	\$288,884	\$285,692	\$282,305	\$278,438	\$285,664	\$289,926	\$279,601
% of List	95%	98%	97%	97%	92%	98%	98%	98%	98%	98%	98%	98%	97%
% of Orig	92%	92%	93%	94%	82%	95%	92%	88%	72%	109%	95%	94%	91%
Expired	3,873	1,483	1,567	1,460	1,440	1,221	1,356	1,353	1,486	1,517	1,440	1,432	19,628
.....Residential													
Active	8,356	8,082	8,303	8,353	8,705	9,074	9,087	9,060	8,700	8,108	7,336	6,366	
Avg List Price	\$482,677	\$494,353	\$507,943	\$516,224	\$519,409	\$524,178	\$520,446	\$518,924	\$523,052	\$522,842	\$522,807	\$525,413	
Pending	1,341	1,523	1,676	1,729	1,695	1,685	1,494	1,483	1,387	1,380	1,269	1,168	
Under Contract	2,838	3,329	4,328	4,622	4,818	4,330	4,181	4,191	3,548	3,664	3,119	2,442	45,410
Sold	1,993	1,978	2,775	3,133	3,768	3,981	3,713	3,730	3,147	3,246	2,975	2,725	37,164
Avg DOM	103	106	105	90	78	71	64	63	64	67	72	75	77
Median Price	\$218,855	\$220,000	\$232,500	\$249,900	\$258,000	\$269,500	\$259,000	\$262,000	\$255,000	\$255,000	\$250,000	\$255,000	\$250,000
Avg Price	\$272,328	\$270,821	\$284,035	\$298,712	\$307,896	\$324,497	\$312,920	\$311,893	\$306,633	\$304,237	\$306,773	\$315,451	\$304,178
% of List	95%	98%	97%	97%	91%	98%	98%	98%	98%	98%	98%	98%	97%
% of Orig	92%	92%	93%	94%	80%	95%	91%	87%	70%	111%	95%	94%	90%
Expired	3,031	1,187	1,245	1,164	1,141	967	1,070	1,119	1,205	1,249	1,190	1,195	15,763
.....Condo													
Active	2,087	2,004	2,022	1,901	1,886	1,851	1,740	1,766	1,770	1,611	1,511	1,340	
Avg List Price	\$282,328	\$292,020	\$294,964	\$301,520	\$303,184	\$304,817	\$306,556	\$305,627	\$308,521	\$312,946	\$307,802	\$308,684	
Pending	339	356	388	403	410	435	436	411	372	348	320	296	
Under Contract	648	821	1,000	1,059	1,090	1,033	1,055	1,005	909	960	774	648	11,002
Sold	477	517	700	758	857	923	905	955	802	849	717	675	9,135
Avg DOM	108	101	97	91	81	74	69	69	64	61	64	67	77
Median Price	\$113,000	\$120,000	\$125,500	\$142,000	\$144,330	\$144,900	\$154,000	\$148,950	\$147,500	\$145,500	\$153,750	\$142,000	\$142,000
Avg Price	\$146,544	\$161,143	\$161,848	\$178,231	\$179,253	\$181,578	\$190,269	\$183,359	\$186,843	\$179,803	\$198,080	\$186,877	\$179,616
% of List	97%	97%	97%	97%	98%	97%	98%	98%	98%	98%	97%	98%	97%
% of Orig	93%	93%	93%	95%	95%	95%	96%	96%	96%	96%	94%	96%	95%
Expired	842	296	322	296	299	254	286	234	281	268	250	237	3,865
Income													
Active	354	341	312	355	375	415	413	413	421	422	390	346	
Avg List Price	\$564,072	\$572,448	\$597,572	\$549,961	\$531,831	\$496,746	\$520,653	\$515,770	\$524,933	\$523,495	\$477,972	\$514,741	
Pending	13	13	21	13	19	15	15	15	12	18	16	13	
Under Contract	66	65	71	54	86	58	60	69	75	82	92	69	847
Sold	25	37	53	44	39	35	42	33	48	46	36	62	500
Avg DOM	140	163	124	110	89	168	82	73	59	89	105	112	107
Median Price	\$209,000	\$229,000	\$235,000	\$216,500	\$200,000	\$243,700	\$349,000	\$220,000	\$250,000	\$279,500	\$278,500	\$271,000	\$243,000
Avg Price	\$248,548	\$251,009	\$398,213	\$281,839	\$250,769	\$266,520	\$665,483	\$251,055	\$356,374	\$344,414	\$369,903	\$345,014	\$344,014
% of List	95%	94%	93%	96%	96%	93%	96%	96%	97%	94%	95%	94%	95%
% of Orig	92%	91%	91%	92%	93%	90%	92%	96%	88%	93%	94%	91%	92%
Expired	152	60	44	41	41	45	61	54	62	74	68	72	774
Land													
Active	2,925	2,912	2,959	2,973	2,972	2,944	2,968	2,983	2,804	2,705	2,617	2,534	
Avg List Price	\$261,329	\$258,637	\$258,461	\$259,013	\$262,000	\$269,874	\$265,360	\$261,787	\$273,238	\$276,440	\$278,431	\$282,998	
Pending	9	12	10	10	29	23	7	13	15	11	12	23	
Under Contract	51	94	68	97	86	91	74	108	214	113	70	78	1,144
Sold	45	44	73	79	68	76	77	88	70	85	97	220	1,022
Avg DOM	299	331	406	347	380	309	325	316	332	365	257	416	350
Median Price	\$113,500	\$71,500	\$90,000	\$89,100	\$59,000	\$76,000	\$88,700	\$54,000	\$91,450	\$90,000	\$80,000	\$22,889	\$59,000
Avg Price	\$169,940	\$146,226	\$153,888	\$222,863	\$131,796	\$157,499	\$158,083	\$117,521	\$153,795	\$205,281	\$190,470	\$64,644	\$144,109
% of List	72%	90%	87%	87%	100%	89%	99%	87%	93%	86%	88%	87%	88%
% of Orig	65%	76%	78%	85%	92%	82%	84%	81%	81%	77%	85%	83%	81%
Expired	481	163	182	156	198	233	177	148	177	185	143	151	2,394
Totals													
Active	13,722	13,339	13,596	13,582	13,938	14,284	14,208	14,222	13,695	12,846	11,854	10,586	
Pending	1,702	1,904	2,095	2,155	2,153	2,158	1,952	1,922	1,786	1,757	1,617	1,500	
Under Contract	3,603	4,309	5,467	5,832	6,080	5,512	5,370	5,373	4,746	4,819	4,055	3,237	58,403
Sold	2,540	2,576	3,601	4,014	4,732	5,015	4,737	4,806	4,067	4,226	3,825	3,682	47,821
Expired	4,506	1,706	1,793	1,657	1,679	1,499	1,594	1,555	1,725	1,776	1,651	1,655	22,796