Monthly Indicators



December 2012

A RESEARCH TOOL PROVIDED BY **METROLIST®** SINGLE FAMILY LISTINGS ONLY – RESIDENTIAL AND CONDO

Quick Facts

- 0.6%	+ 7.4%	+ 10.8%
Change in New Listings	Change in Sold Listings	Change in Median Sold Price

Market Overview		
Active Listings	3	
Pending Listings	4	
Under Contract Listings	5	
New Listings	6	
Sold Listings	7	
Total Days on Market	8	
Median Sold Price	9	
Average Sold Price	10	
Percent of Sold Price to List Price	11	
Annual Review		

Click on desired metric to jump to that page.

Market Overview

Key market metrics for the current month and year-to-date. Single-Family Listings Only – Residential and Condo.



Key Metrics	Historical Sparklines	12-2011	12-2012	+/-	Last Year YTD	This Year YTD	+/-
Active Listings	12-2009 12-2010 12-2011 12-2012	12,277	8,875	- 27.7%			
Pending Listings*	12-2010 12-2011 12-2012	1,612	1,459	- 9.5%	18,507	22,692	+ 22.6%
Under Contract Listings	12-2009 12-2010 12-2011 12-2012	2,813	3,126	+ 11.1%	48,686	56,761	+ 16.6%
New Listings	12-2009 12-2010 12-2011 12-2012	2,836	2,820	- 0.6%	63,272	63,299	+ 0.0%
Sold Listings	12-2009 12-2010 12-2011 12-2012	3,266	3,508	+ 7.4%	40,499	47,566	+ 17.4%
Total Days on Market	12-2009 12-2010 12-2011 12-2012	105	72	- 31.4%	1 1 1 1 1 1 1 1	75	- 28.5%
Median Sold Price**	12-2019 12-2010 12-2011 12-2012	\$212,000	\$234,900	+ 10.8%	\$210,000	\$231,500	+ 10.2%
Average Sold Price**	12-2019 12-2010 12-2011 12-2012	\$253,955	\$289,759	+ 14.1%	\$255,562	\$279,520	+ 9.4%
Percent of Sold Price to List Price	12-2009 12-2010 12-2011 12-2012	97.3%	98.3%	+ 1.0%	97.1%	98.3%	+ 1.3%

* Pending Listings is a count of the number of homes that were in "pending" status at the end of the month. This information was not available prior to January 2010. ** Does not account for seller concessions and/or down payment assistance.

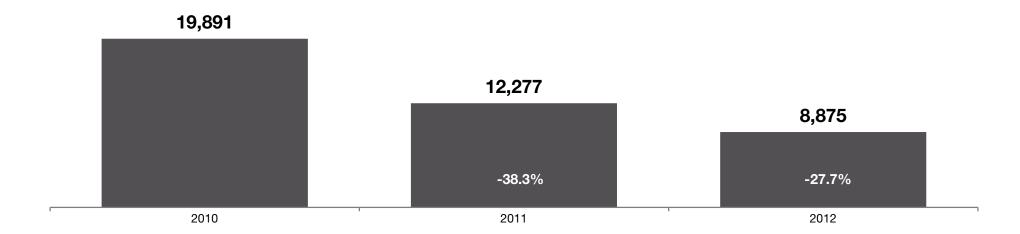
All data from Metrolist®. Powered by 10K Research and Marketing. Due to differences in statistical methodologies, figures may vary from other market reports provided by Metrolist®. | Click for Cover | 2

Active Listings

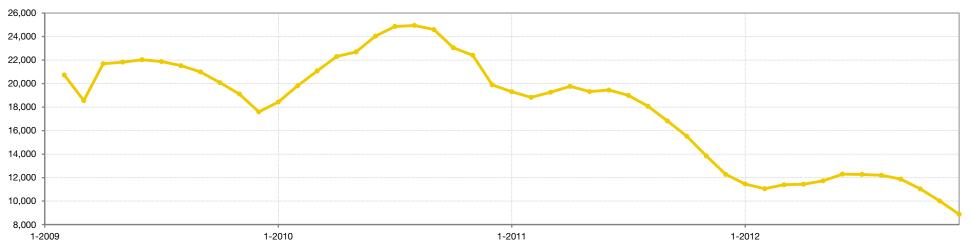
The number of homes that were in "active" status at the end of the month.



December



Historical Active Listing Activity

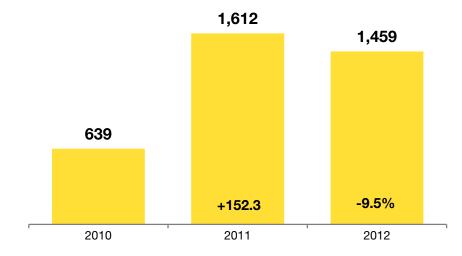


Pending Listings

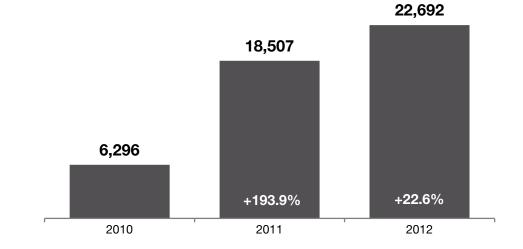
A count of the number of homes that were in "pending" status at the end of the month. This information was not available prior to January 2010.



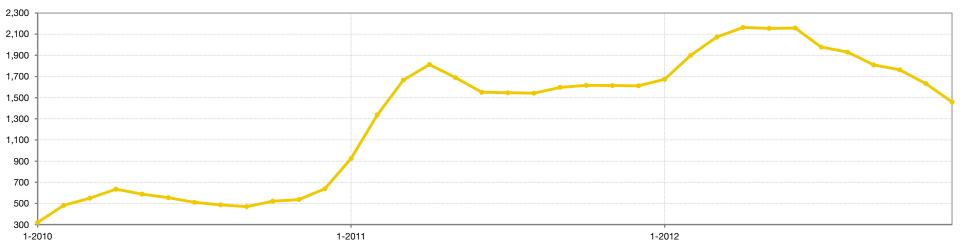
December



Year To Date (YTD)



Historical Pending Listings Activity

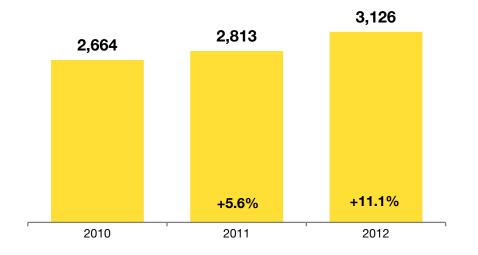


Under Contract Listings

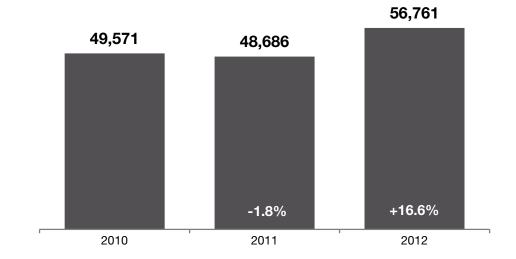
December

A count of the properties on which offers have been accepted in a given month.

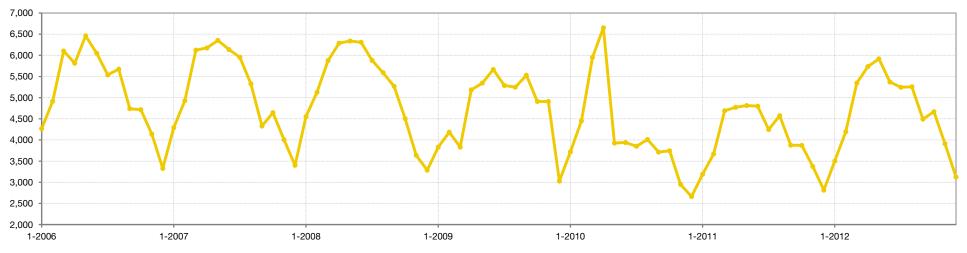




Year To Date (YTD)



Historical Under Contract Listing Activity



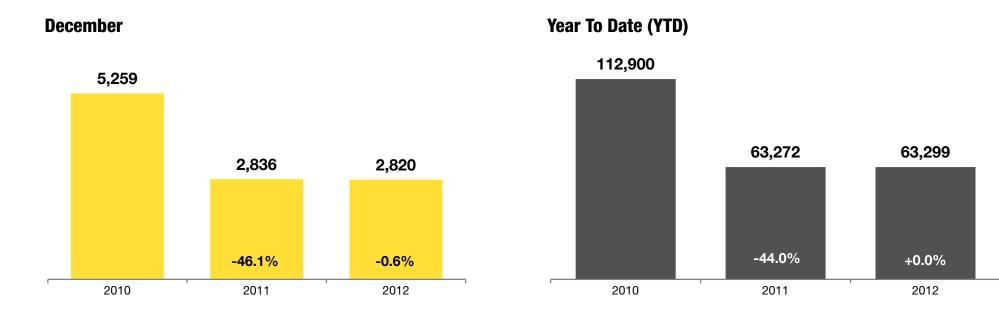
Note: The method used to calculate the "Under Contract" metric was updated in August 2012 so comparisons to previously reported figures may differ.

All data from Metrolist®. Powered by 10K Research and Marketing. Due to differences in statistical methodologies, figures may vary from other market reports provided by Metrolist®. | Click for Cover | 5

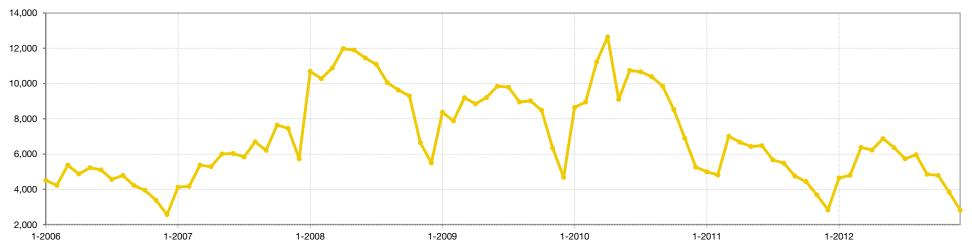
New Listings

A count of the properties that have been newly listed on the market in a given month.





Historical New Listing Activity

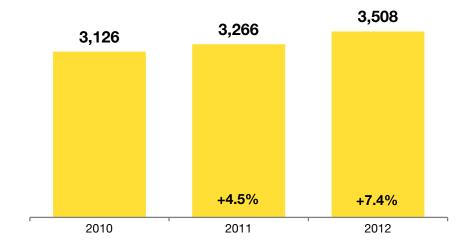


Sold Listings

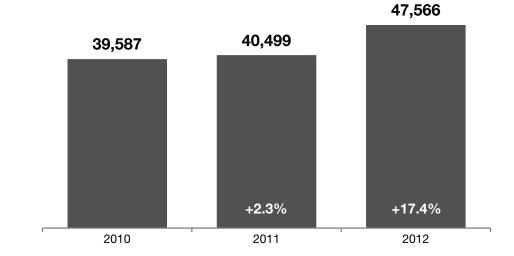
December

A count of the properties that have sold in a given month.

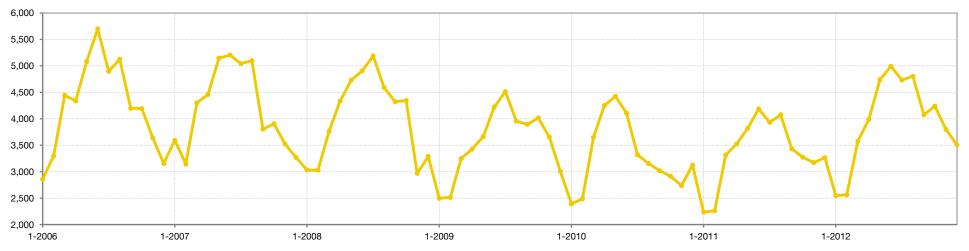




Year To Date (YTD)

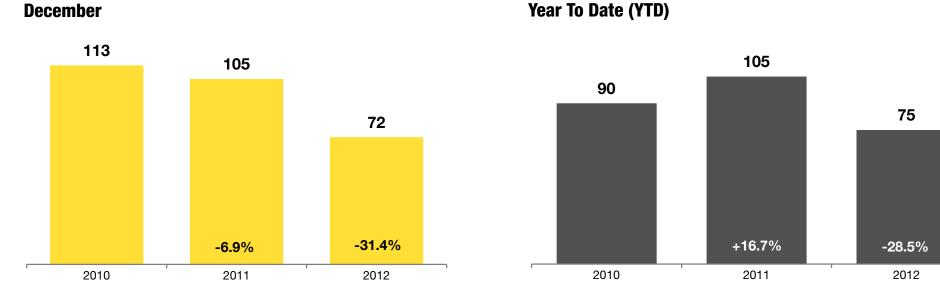


Historical Sold Listing Activity



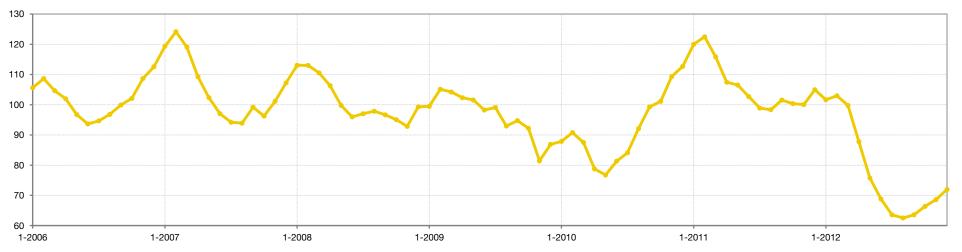
Total Days on Market





Year To Date (YTD)

Historical Total Days on Market



Median Sold Price

December

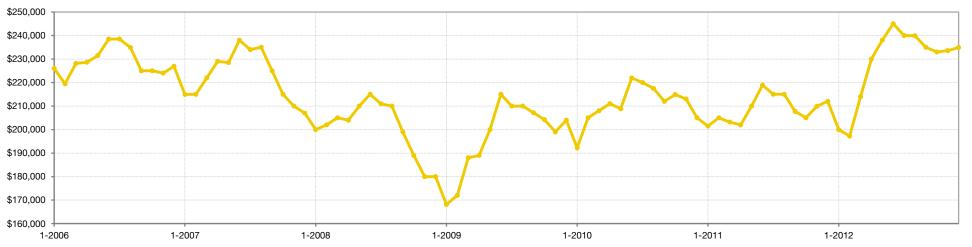
The median sold price for all sold listings in a given month. Does not account for seller concessions and/or down payment assistance.



\$234,900 \$205,000 +3.4% +10.8%

\$231,500 \$211,000 \$210,000 -0.5% +10.2% 2010 2012 2012

Historical Median Sold Price



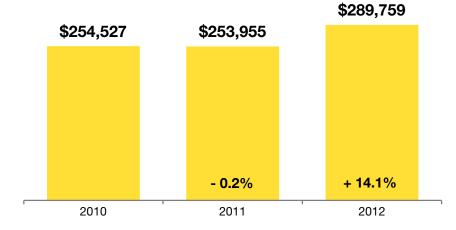
Year To Date (YTD)

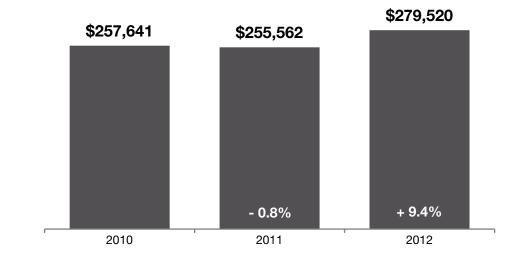
Average Sold Price

The average sold price for all sold listings in a given month. Does not account for seller concessions and/or down payment assistance.

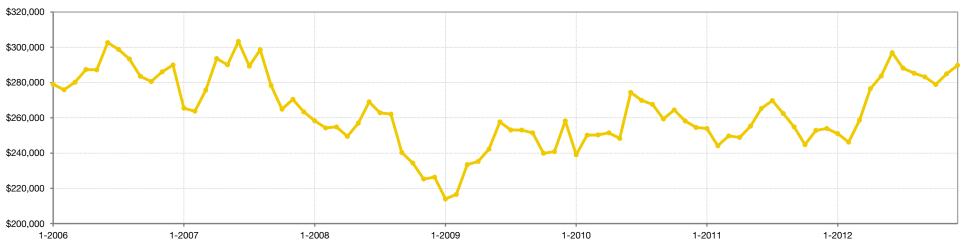


December





Historical Average Sold Price



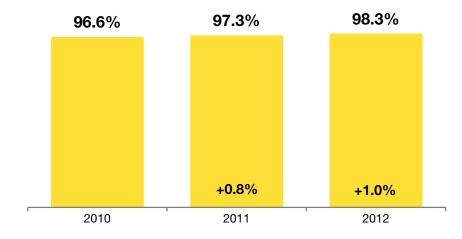
Year To Date (YTD)

Percent of Sold Price to List Price

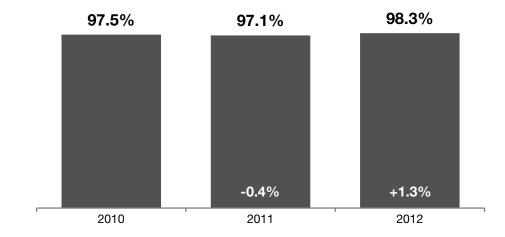
Calculated by comparing final sold price to list price for sold listings. Does not account for seller concessions and/or down payment assistance.



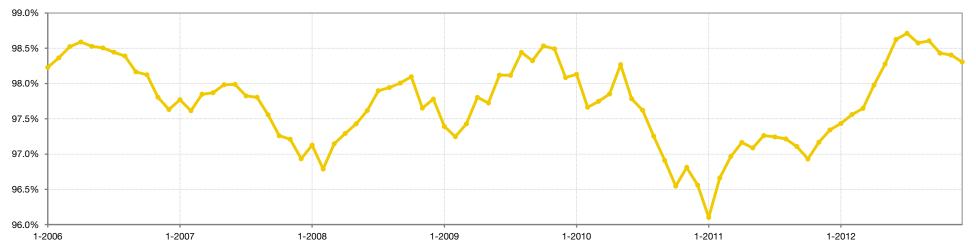
December



Year To Date (YTD)



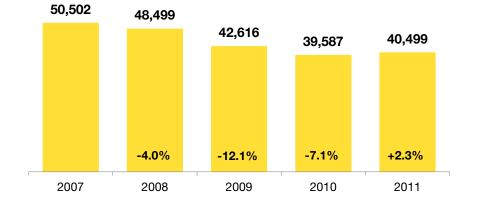
Historical Percent of Sold Price to List Price



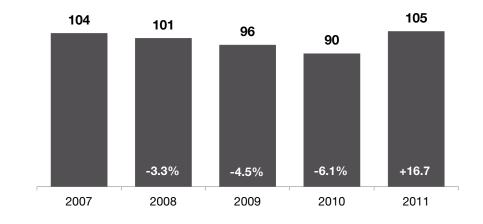
Annual Review

Historical look at key market metrics for the overall region.



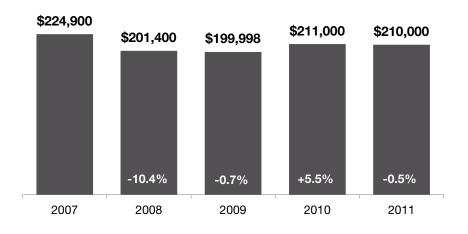


Total Days on Market

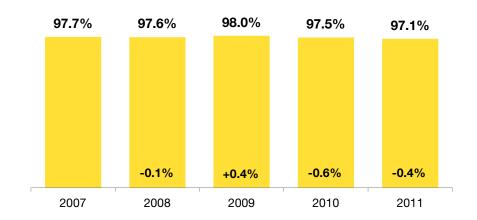


Median Sold Price*

Sold Listings



Percent of Sold Price to List Price*



 * Does not account for seller concessions and/or down payment assistance.

All data from Metrolist®. Powered by 10K Research and Marketing. Due to differences in statistical methodologies, figures may vary from other market reports provided by Metrolist®. | Click for Cover | 12