

# Monthly Indicators



June 2016

A RESEARCH TOOL PROVIDED BY RECOLORADO®  
RESIDENTIAL LISTINGS ONLY – SINGLE-FAMILY AND CONDO.

## Quick Facts

**+ 8.4%**      **- 16.9%**      **+ 10.8%**

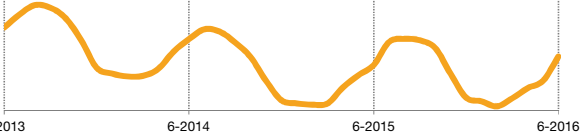
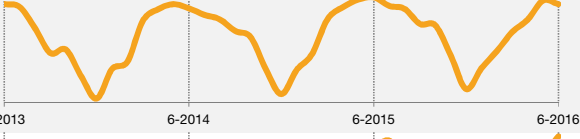
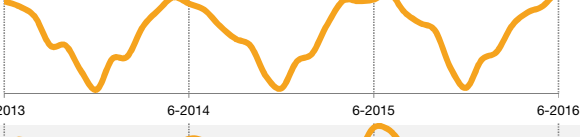
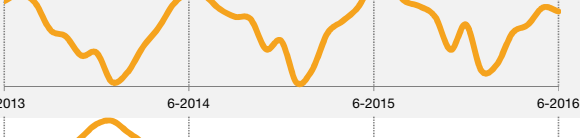
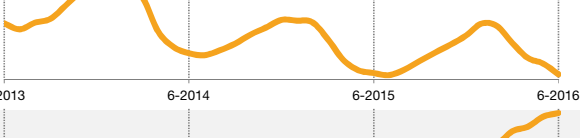
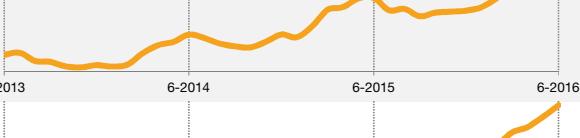
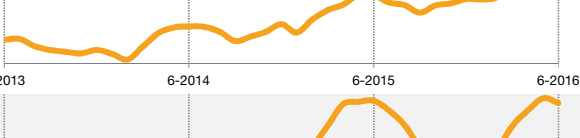

Change in **New Listings**      Change in **Sold Listings**      Change in **Median Sold Price**

Market Overview	2
Active Listings	3
Under Contract Listings	4
New Listings	5
Sold Listings	6
Total Days on Market	7
Median Sold Price	8
Average Sold Price	9
Percent of Sold Price to List Price	10
Annual Review	11



# Market Overview

Key market metrics for the current month and year-to-date. Residential Listings Only – Single-Family and Condo.

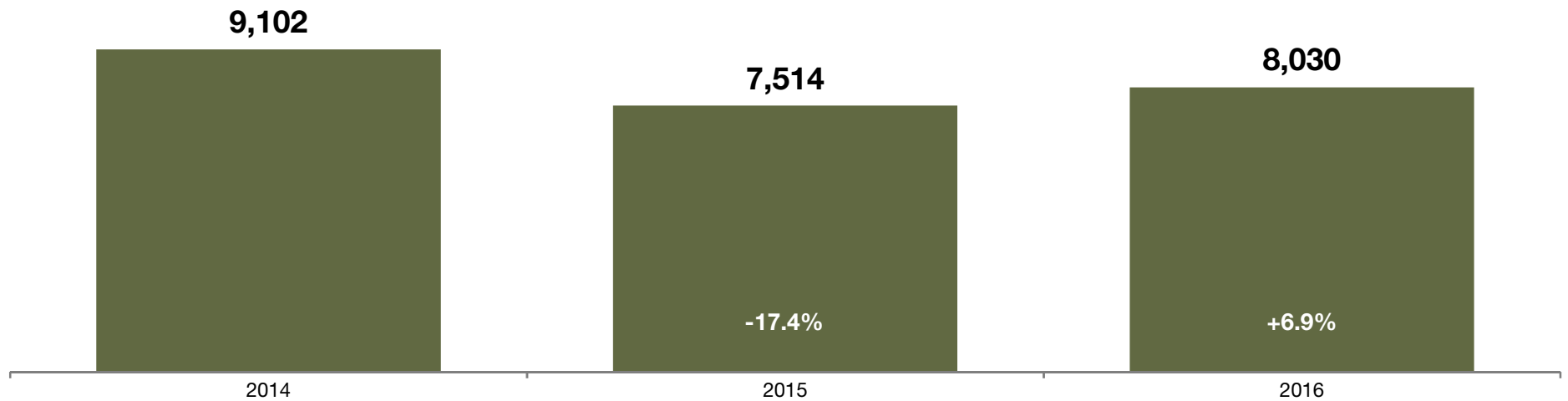
Key Metrics	Historical Sparklines	6-2015	6-2016	+ / -	Last Year YTD	This Year YTD	+ / -
Active Listings		7,514	<b>8,030</b>	+ 6.9%	--	--	--
Under Contract Listings		7,502	<b>7,220</b>	- 3.8%	38,285	<b>37,108</b>	- 3.1%
New Listings		7,612	<b>8,248</b>	+ 8.4%	37,430	<b>37,254</b>	- 0.5%
Sold Listings		6,520	<b>5,420</b>	- 16.9%	27,844	<b>27,217</b>	- 2.3%
Total Days on Market		20	<b>20</b>	0.0%	28	<b>28</b>	0.0%
Median Sold Price*		\$325,000	<b>\$360,000</b>	+ 10.8%	\$312,000	<b>\$343,423</b>	+ 10.1%
Average Sold Price*		\$372,808	<b>\$418,747</b>	+ 12.3%	\$359,773	<b>\$393,163</b>	+ 9.3%
Percent of Sold Price to List Price*		101.0%	<b>101.0%</b>	0.0%	100.5%	<b>100.4%</b>	- 0.1%

\* Does not account for seller concessions and/or down payment assistance.

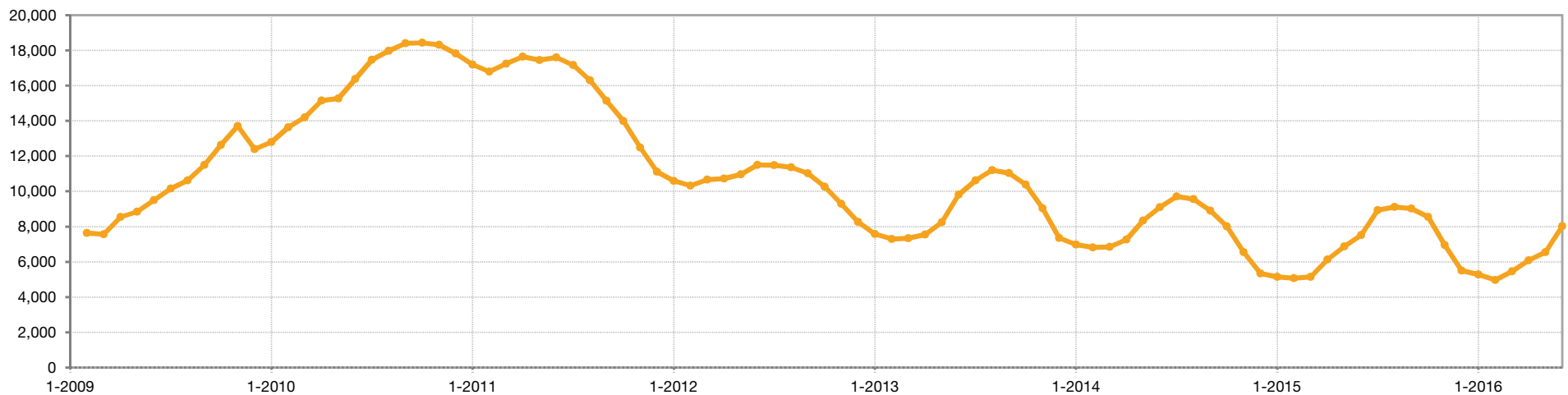
# Active Listings

The number of homes that were in "active" status at the end of the month.

## June



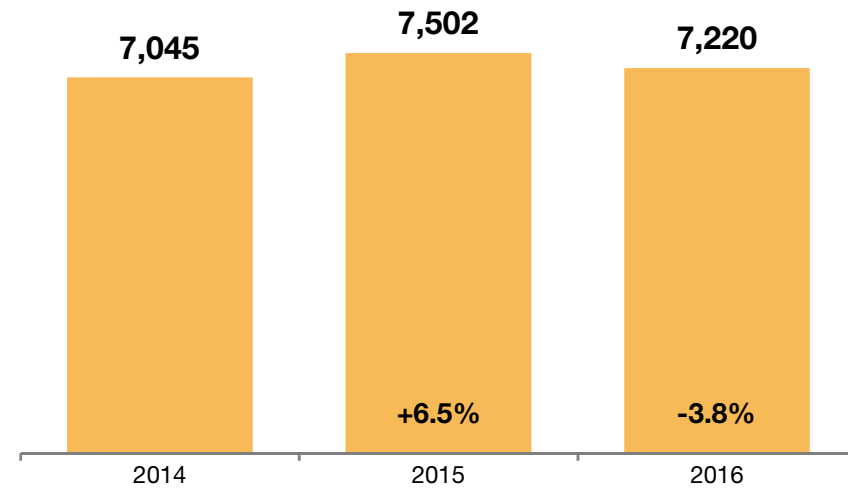
## Historical Active Listing Count



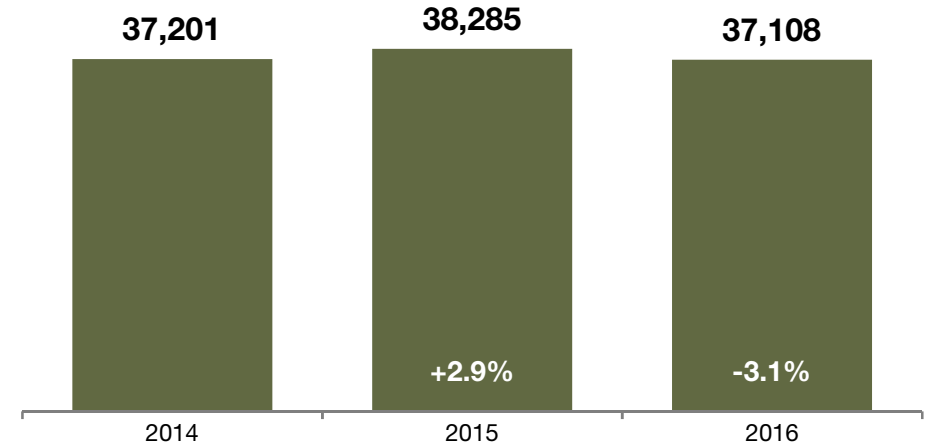
# Under Contract Listings

A count of the properties on which offers have been accepted in a given month.

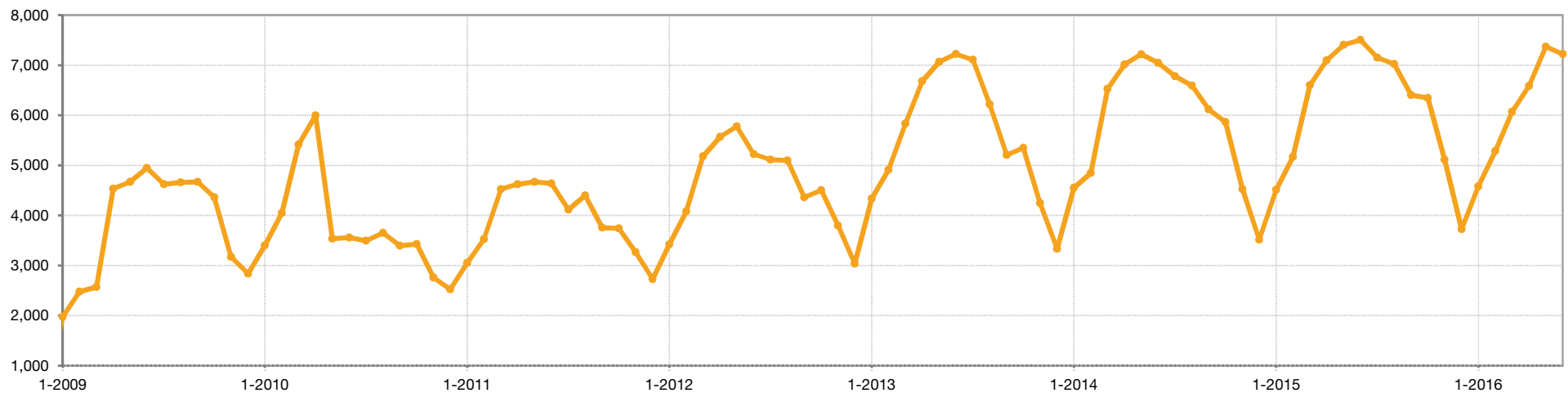
## June



## Year To Date (YTD)



## Historical Under Contract Count



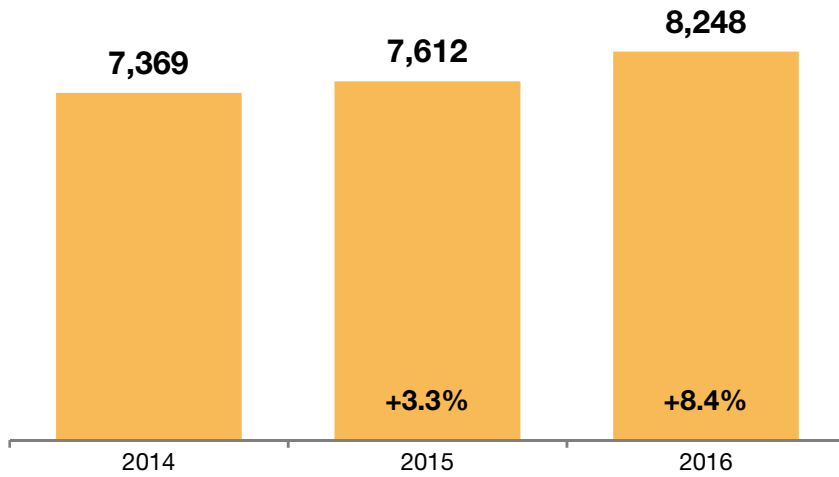
Note: The method used to calculate the "Under Contract" metric was updated in August 2012 so comparisons to previously reported figures may differ.

All data from REcolorado®. Powered by ShowingTime 10K. Due to differences in statistical methodologies, figures may vary from other market reports provided by REcolorado®. | 4

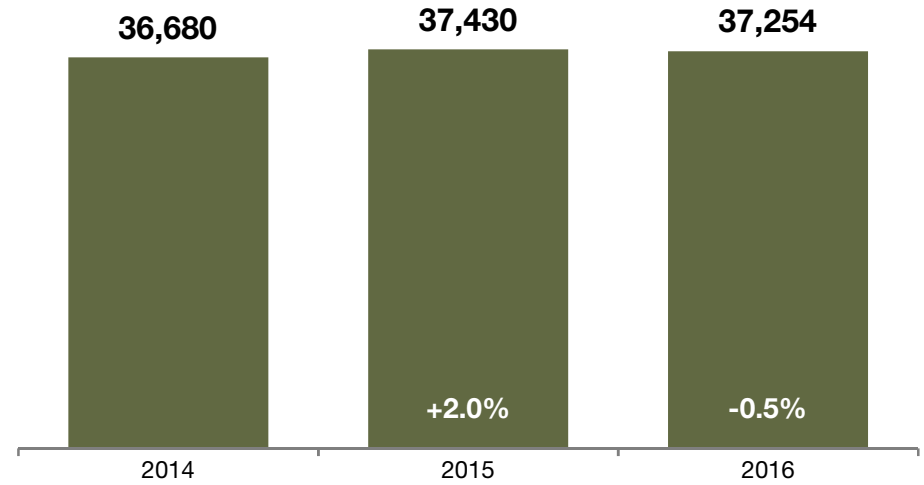
# New Listings

A count of the properties that have been newly listed on the market in a given month.

## June



## Year To Date (YTD)



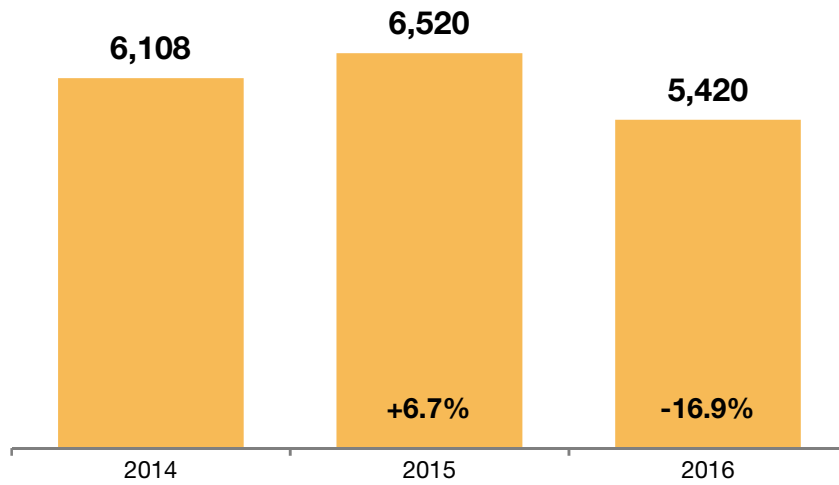
## Historical New Listing Activity



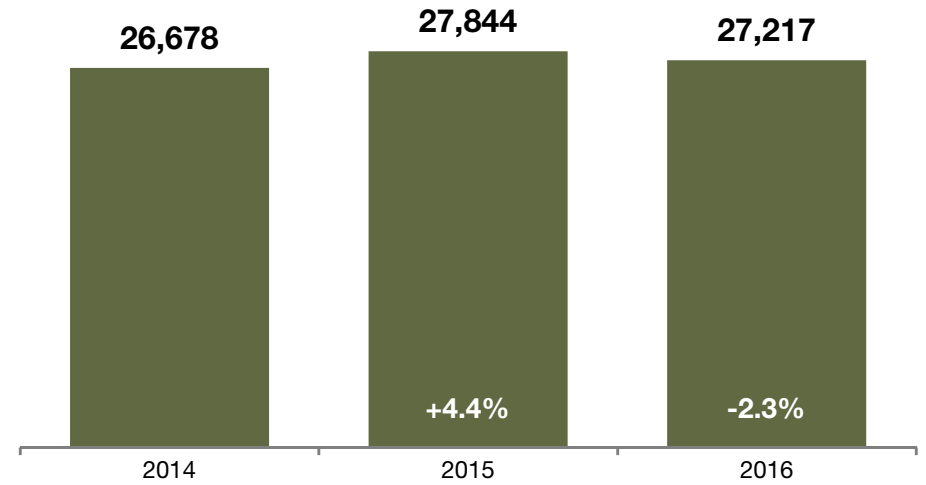
# Sold Listings

A count of the properties that have sold in a given month.

## June



## Year To Date (YTD)



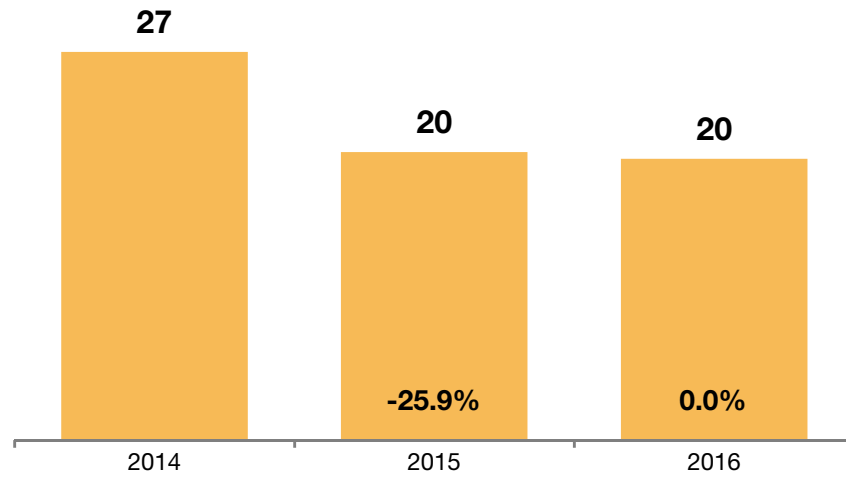
## Historical Sold Listing Activity



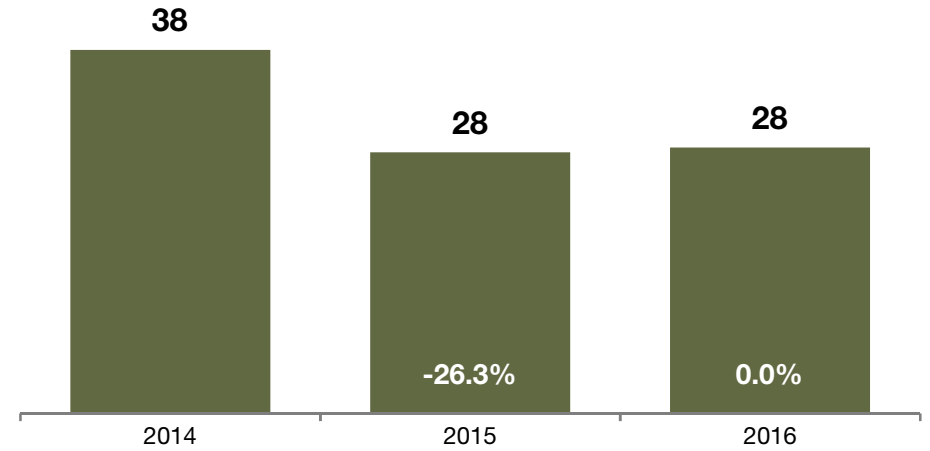
# Total Days on Market

The average number of days between when a property is first listed and when an offer is accepted. Sold listings only.

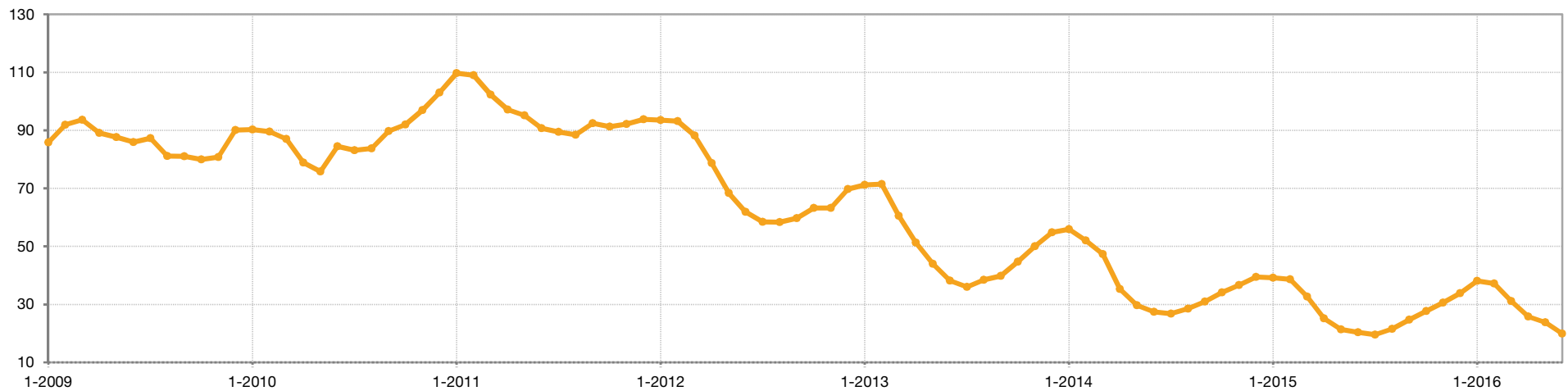
## June



## Year To Date (YTD)



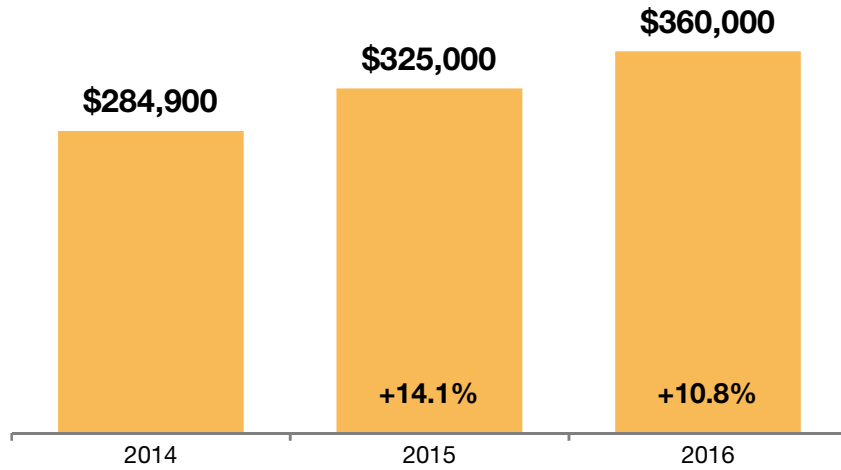
## Historical Total Days on Market



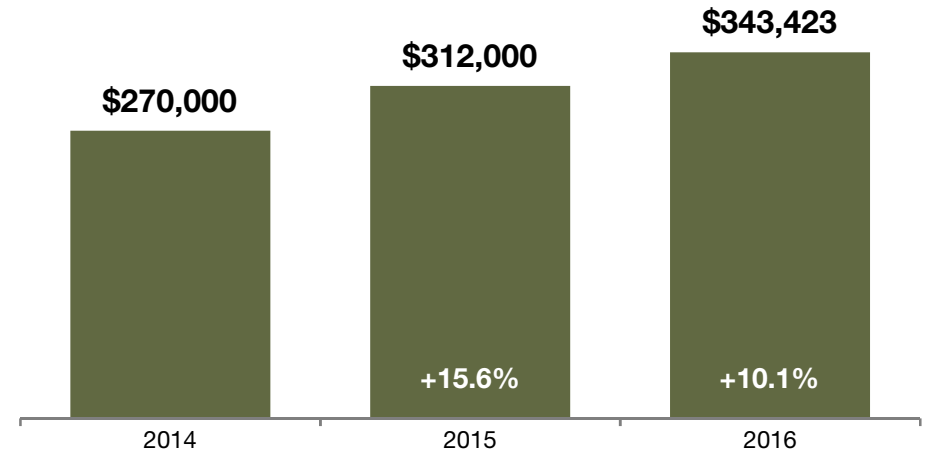
# Median Sold Price

The median sold price for all sold listings in a given month. Does not account for seller concessions and/or down payment assistance.

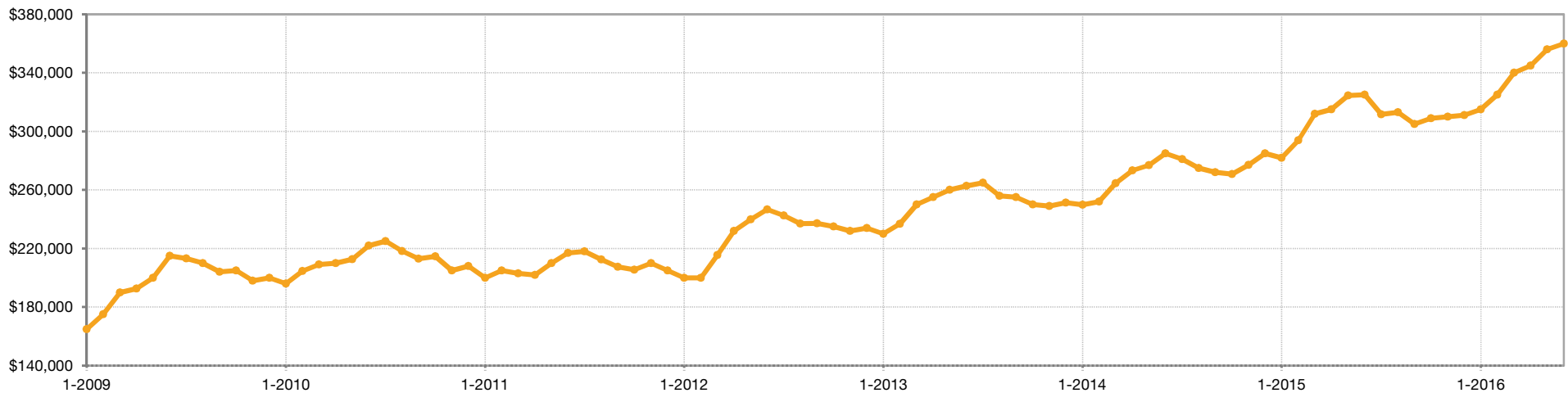
## June



## Year To Date (YTD)



## Historical Median Sold Price

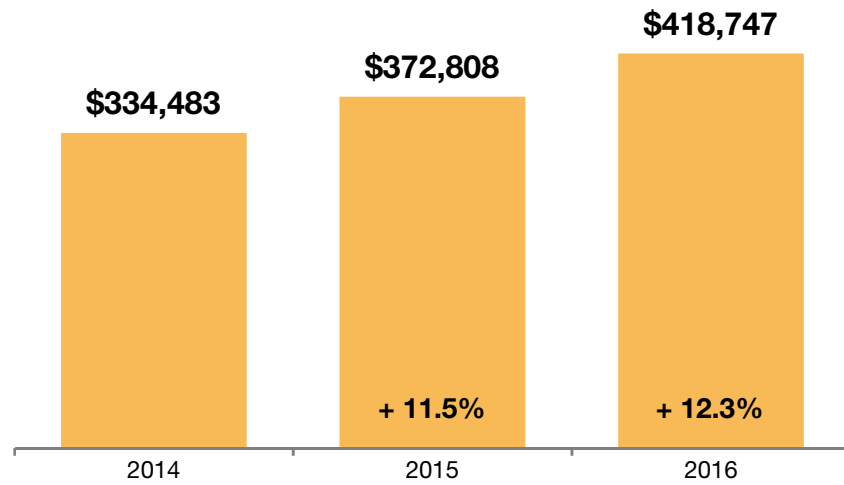




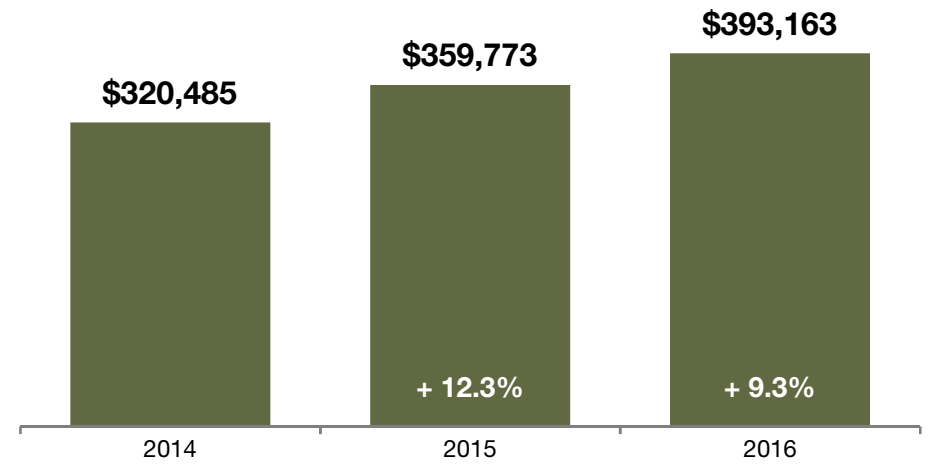
# Average Sold Price

The average sold price for all sold listings in a given month. Does not account for seller concessions and/or down payment assistance.

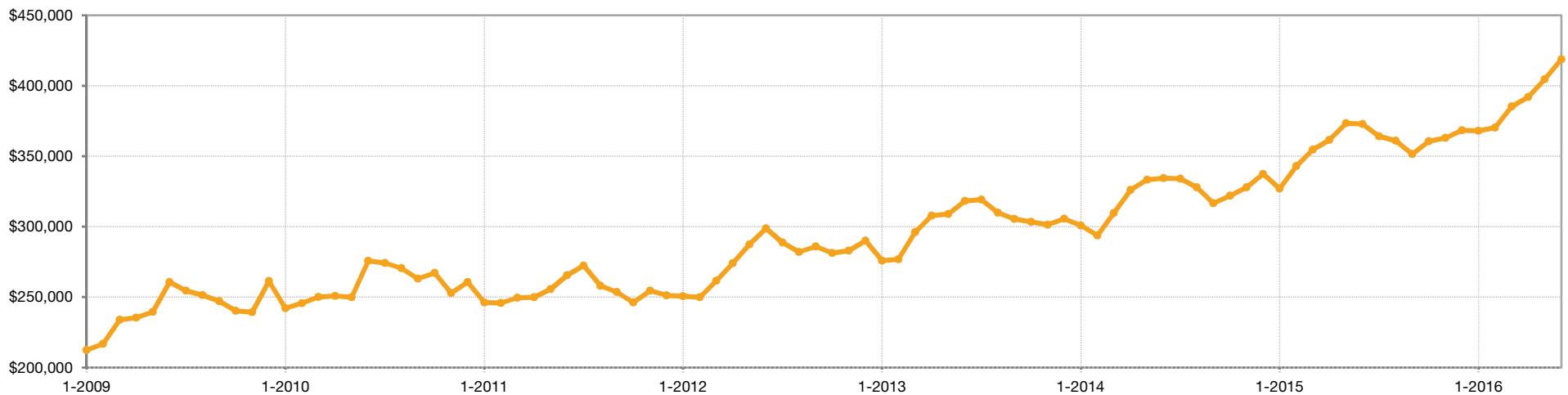
## June



## Year To Date (YTD)



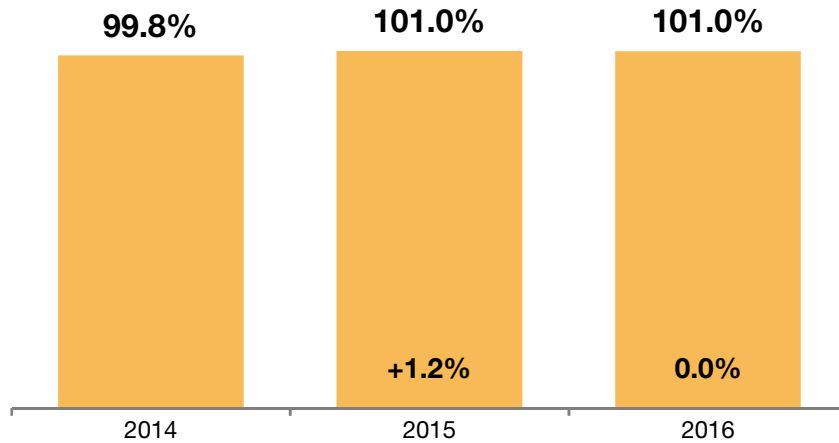
## Historical Average Sold Price



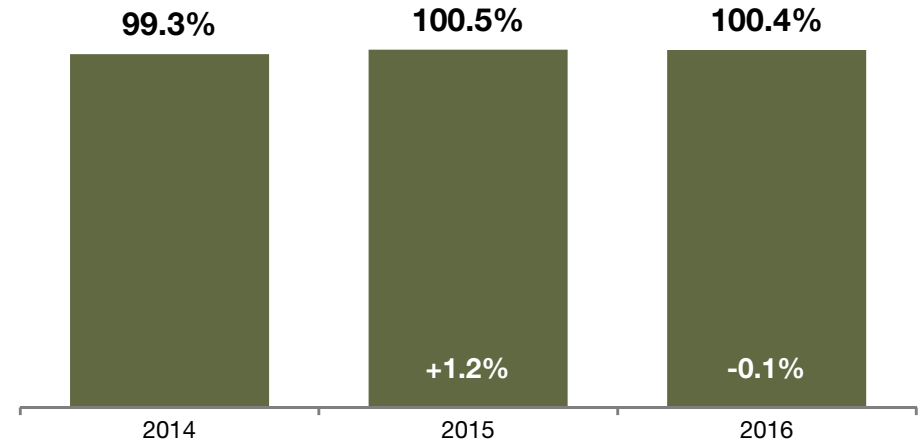
# Percent of Sold Price to List Price

Calculated by comparing final sold price to list price for sold listings. Does not account for seller concessions and/or down payment assistance.

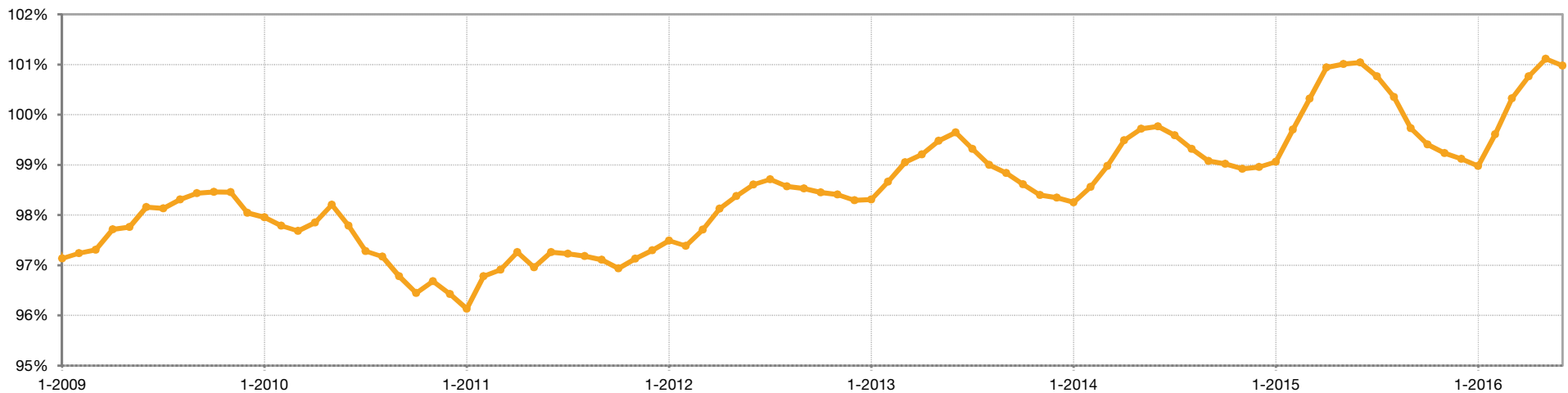
## June



## Year To Date (YTD)



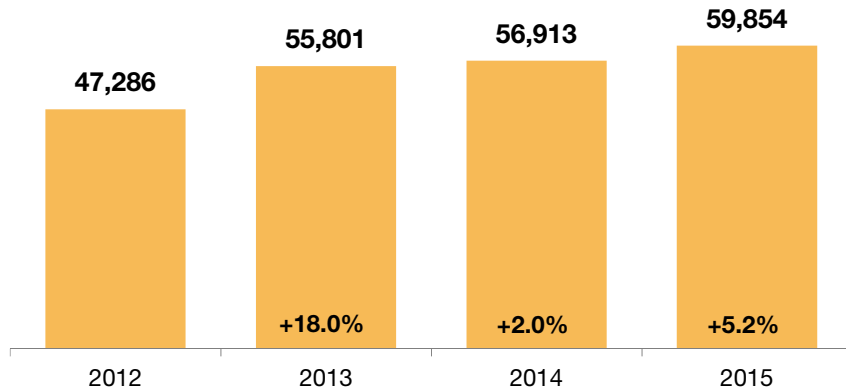
## Historical Percent of Sold Price to List Price



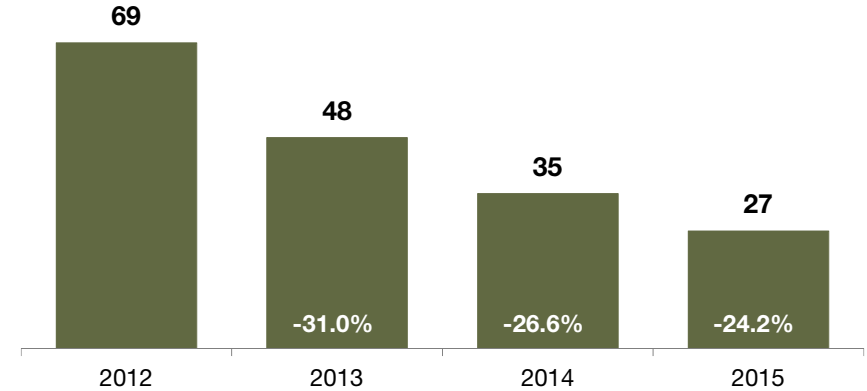
# Annual Review

Historical look at key market metrics for the overall region.

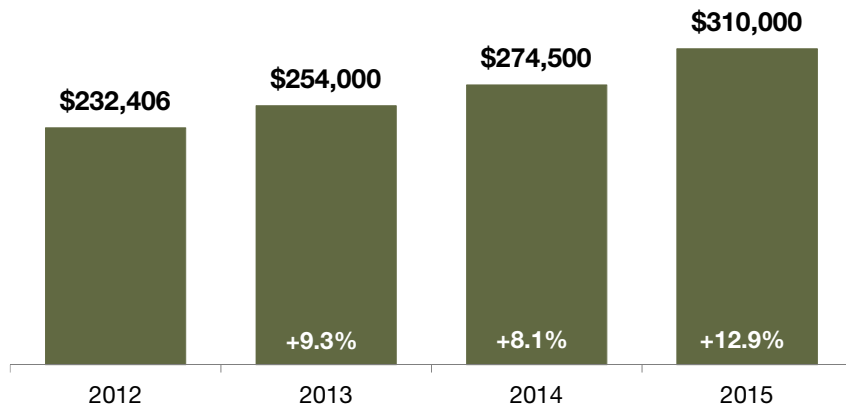
## Sold Listings



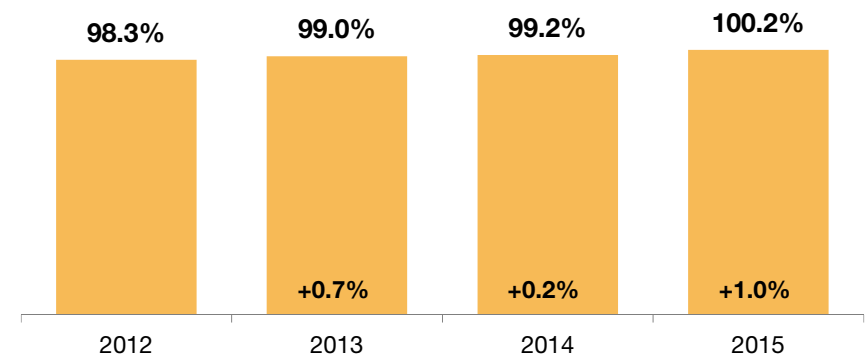
## Total Days on Market



## Median Sold Price\*



## Percent of Sold Price to List Price\*



\* Does not account for seller concessions and/or down payment assistance.