

Monthly Indicators



December 2016

A RESEARCH TOOL PROVIDED BY RECOLORADO®
RESIDENTIAL LISTINGS ONLY – SINGLE-FAMILY AND CONDO.

Quick Facts

+ 9.7%

- 10.1%

+ 11.1%

Change in
New Listings

Change in
Sold Listings

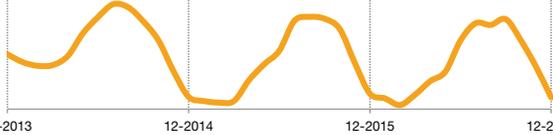
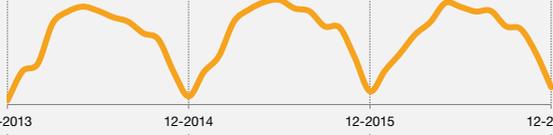
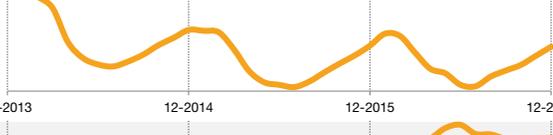
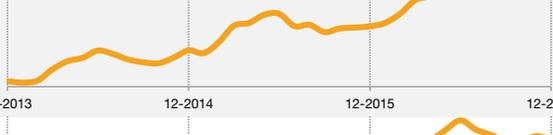
Change in
Median Sold Price

Market Overview	2
Active Listings	3
Under Contract Listings	4
New Listings	5
Sold Listings	6
Total Days on Market	7
Median Sold Price	8
Average Sold Price	9
Percent of Sold Price to List Price	10
Single-Family Market Overview	11
Condo Market Overview	12
Annual Review	13



Market Overview

Key market metrics for the current month and year-to-date. Residential Listings Only – Single-Family and Condo.

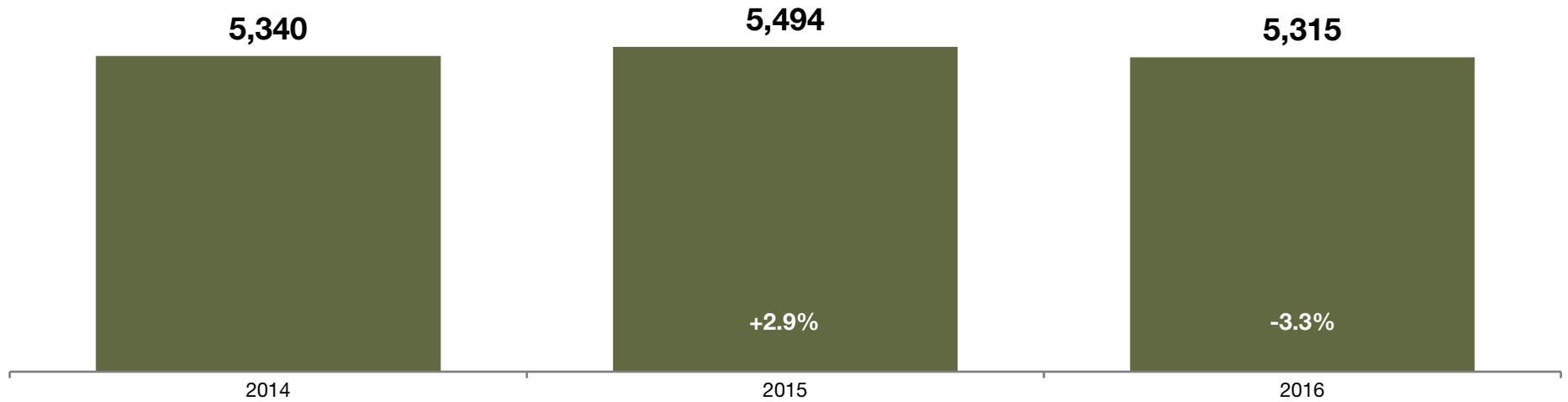
Key Metrics	Historical Sparklines	12-2015	12-2016	+ / -	Last Year YTD	This Year YTD	+ / -
Active Listings		5,494	5,315	- 3.3%	--	--	--
Under Contract Listings		3,724	3,891	+ 4.5%	74,043	73,013	- 1.4%
New Listings		2,530	2,776	+ 9.7%	70,597	70,219	- 0.5%
Sold Listings		4,935	4,435	- 10.1%	59,860	60,031	+ 0.3%
Total Days on Market		34	34	0.0%	27	27	0.0%
Median Sold Price*		\$311,300	\$346,000	+ 11.1%	\$310,000	\$345,000	+ 11.3%
Average Sold Price*		\$368,334	\$393,565	+ 6.9%	\$360,562	\$394,919	+ 9.5%
Percent of Sold Price to List Price*		99.1%	99.1%	0.0%	100.2%	100.1%	- 0.1%

* Does not account for seller concessions and/or down payment assistance.

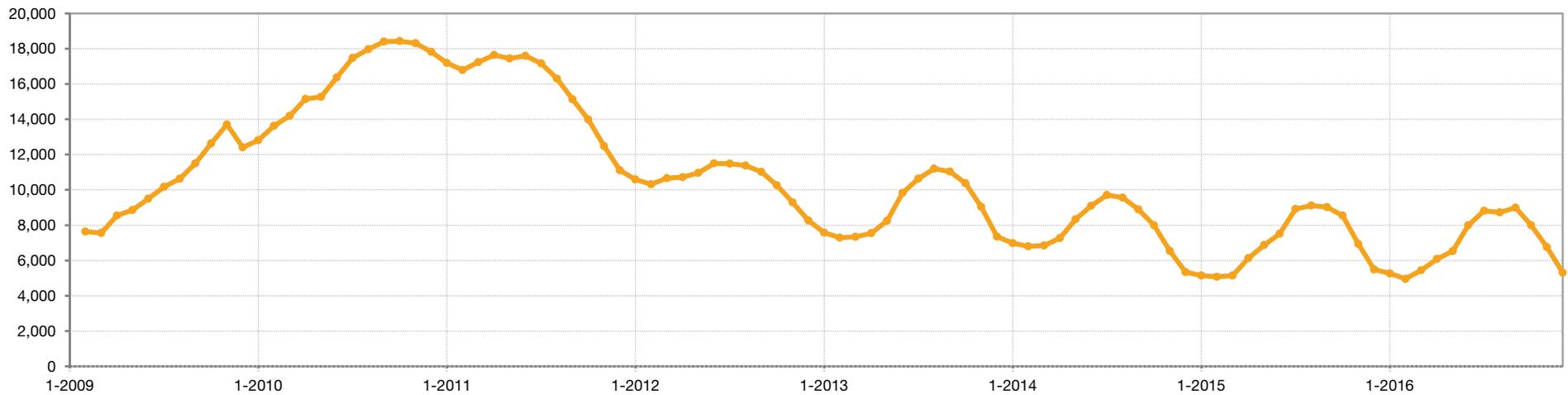
Active Listings

The number of homes that were in "active" status at the end of the month.

December



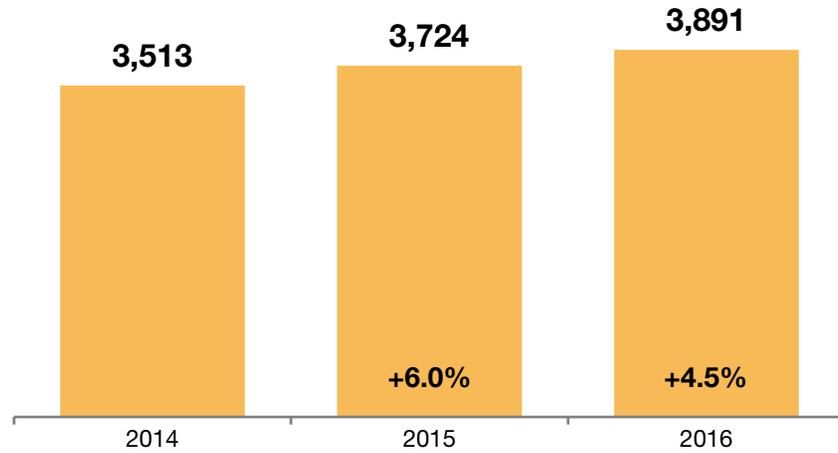
Historical Active Listing Count



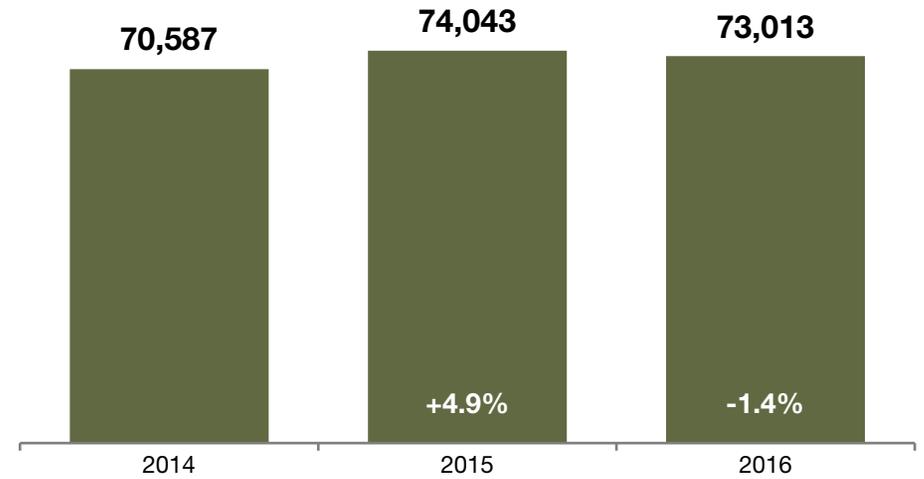
Under Contract Listings

A count of the properties on which offers have been accepted in a given month.

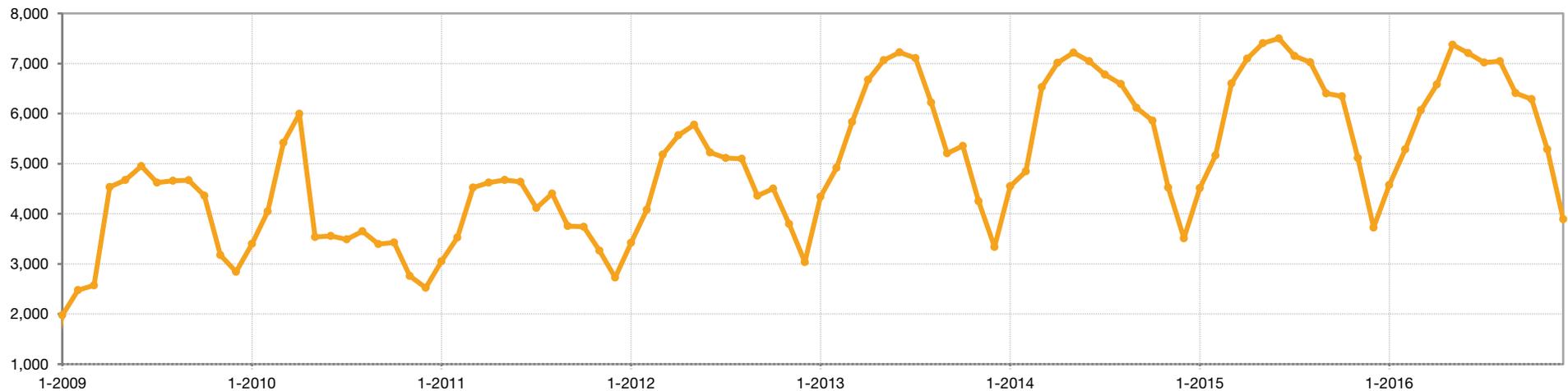
December



Year To Date (YTD)



Historical Under Contract Count



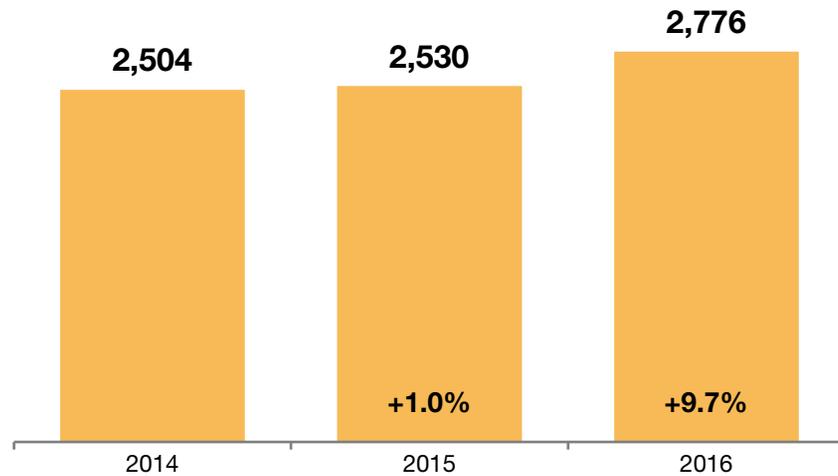
Note: The method used to calculate the "Under Contract" metric was updated in August 2012 so comparisons to previously reported figures may differ.

All data from REcolorado®. Report © 2017 ShowingTime. Due to differences in statistical methodologies, figures may vary from other market reports provided by REcolorado®. | 4

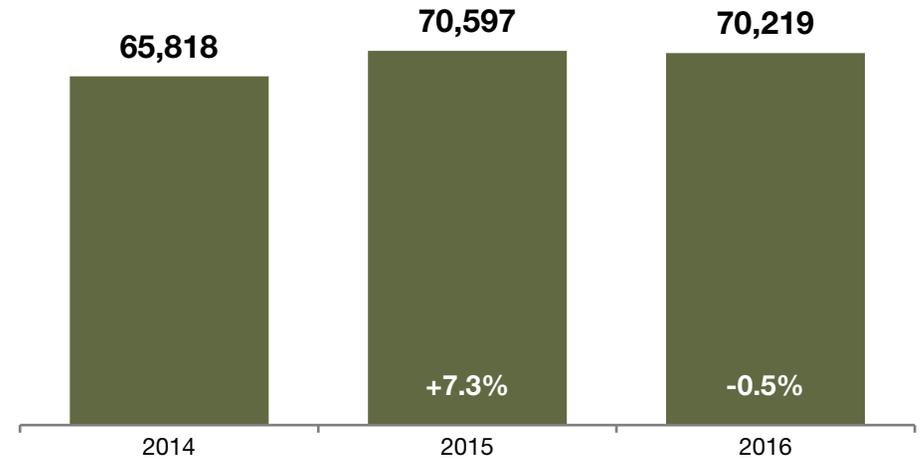
New Listings

A count of the properties that have been newly listed on the market in a given month.

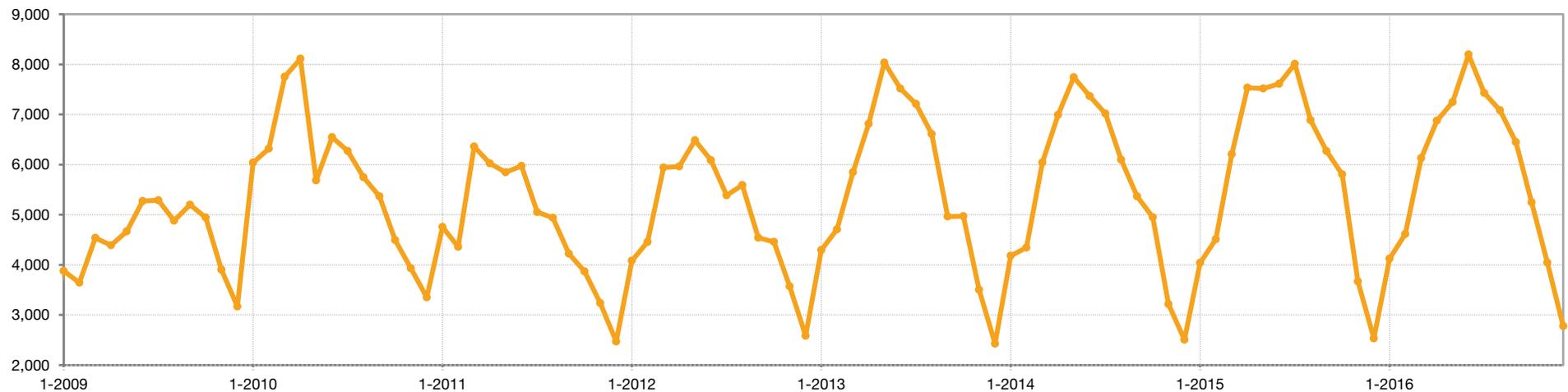
December



Year To Date (YTD)



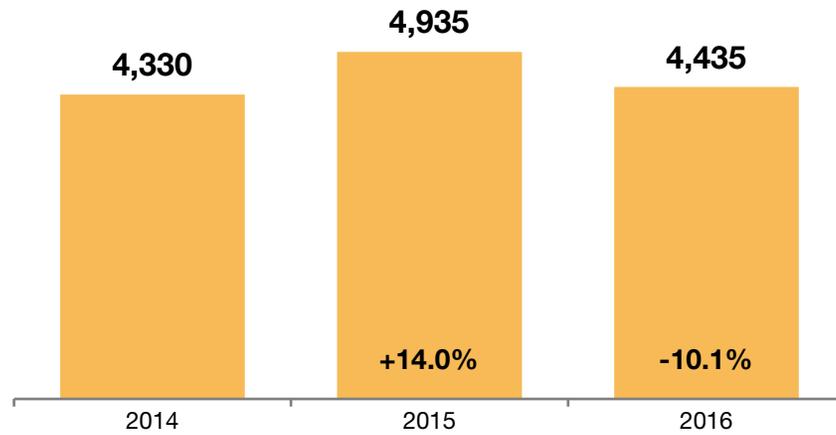
Historical New Listing Activity



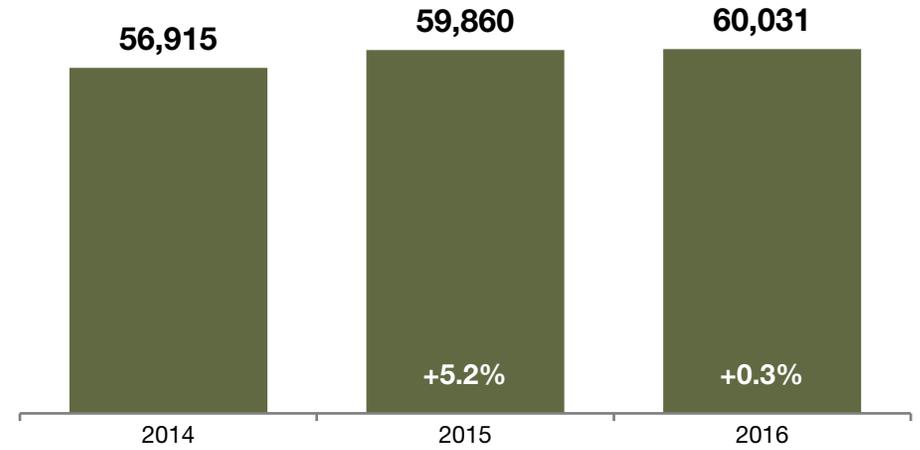
Sold Listings

A count of the properties that have sold in a given month.

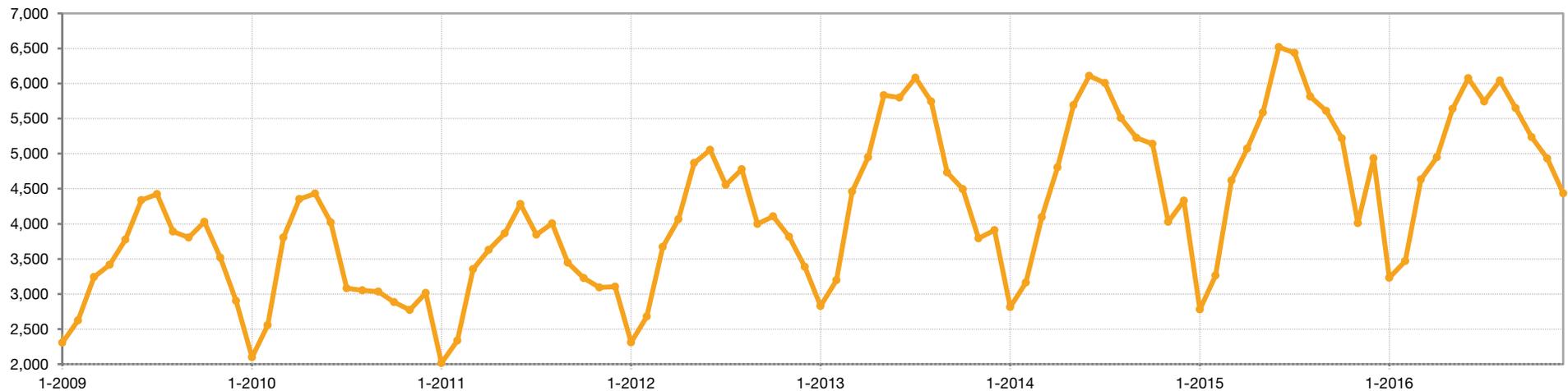
December



Year To Date (YTD)



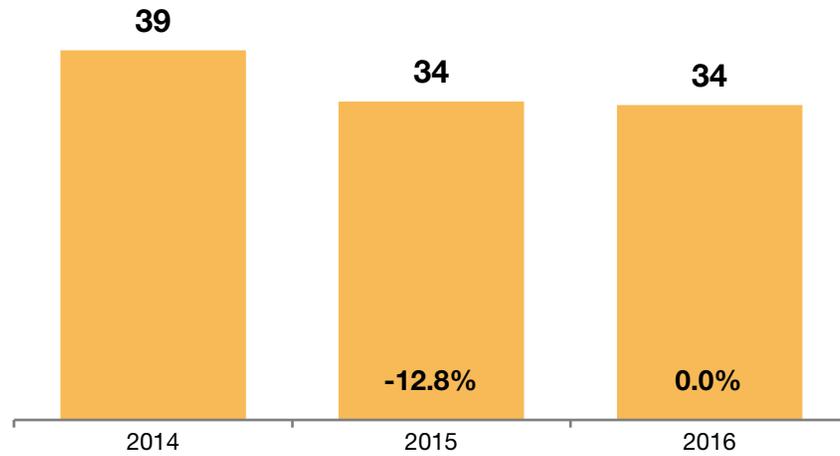
Historical Sold Listing Activity



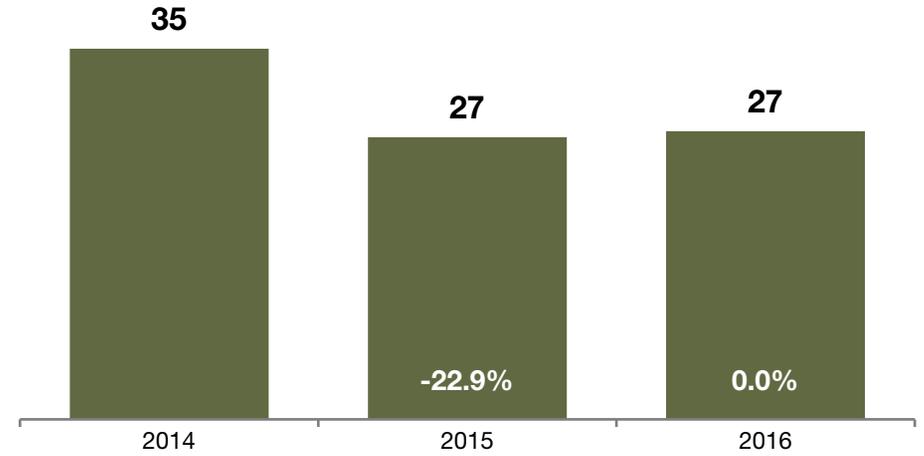
Total Days on Market

The average number of days between when a property is first listed and when an offer is accepted. Sold listings only.

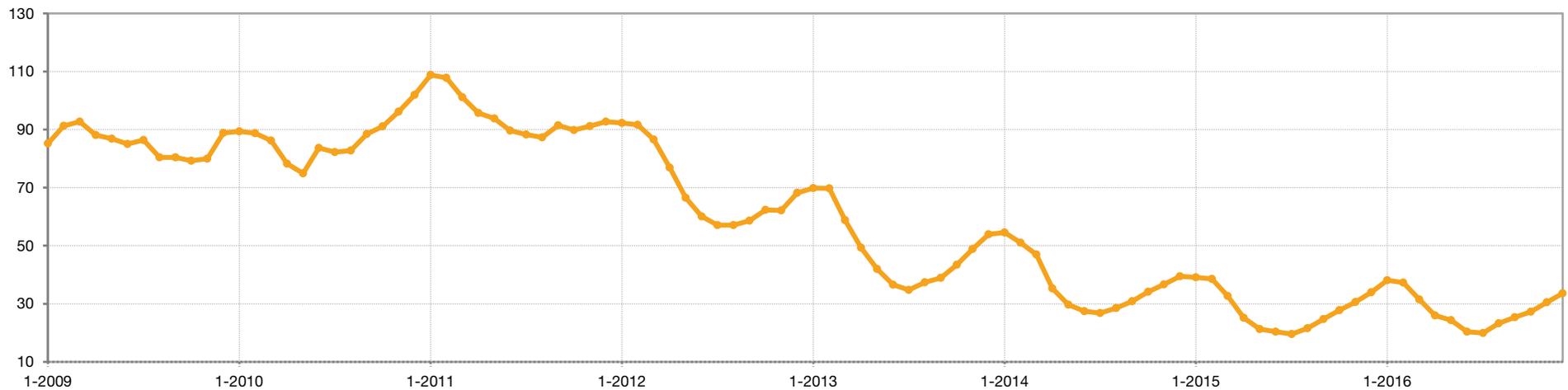
December



Year To Date (YTD)



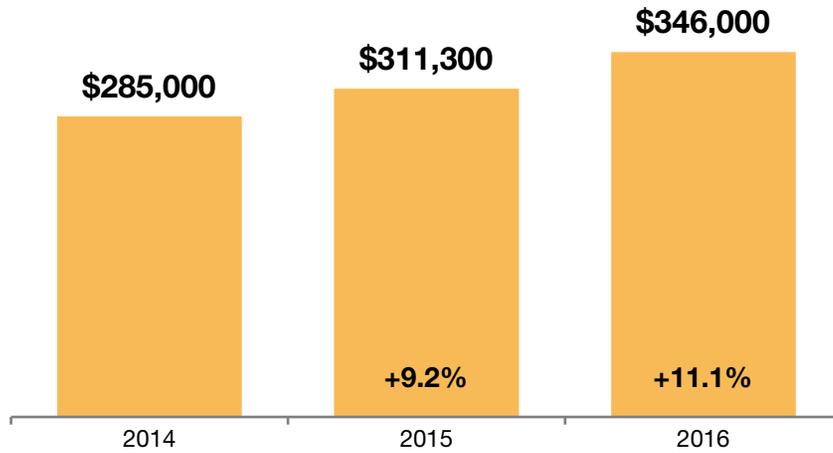
Historical Total Days on Market



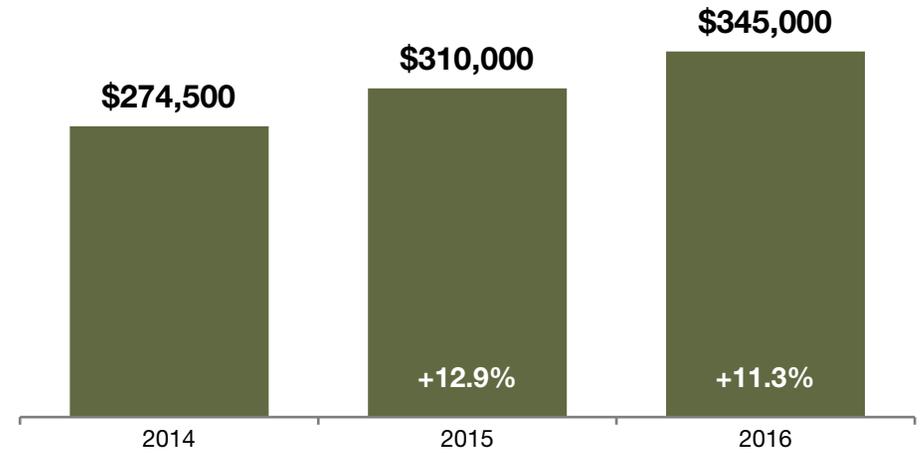
Median Sold Price

The median sold price for all sold listings in a given month. Does not account for seller concessions and/or down payment assistance.

December



Year To Date (YTD)



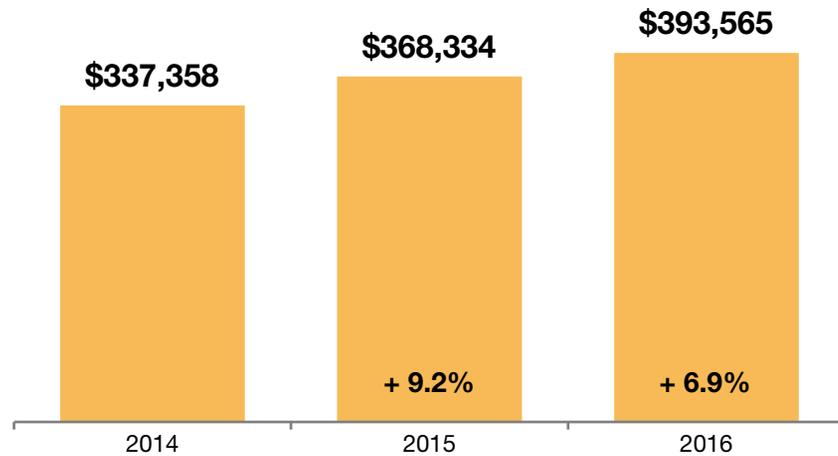
Historical Median Sold Price



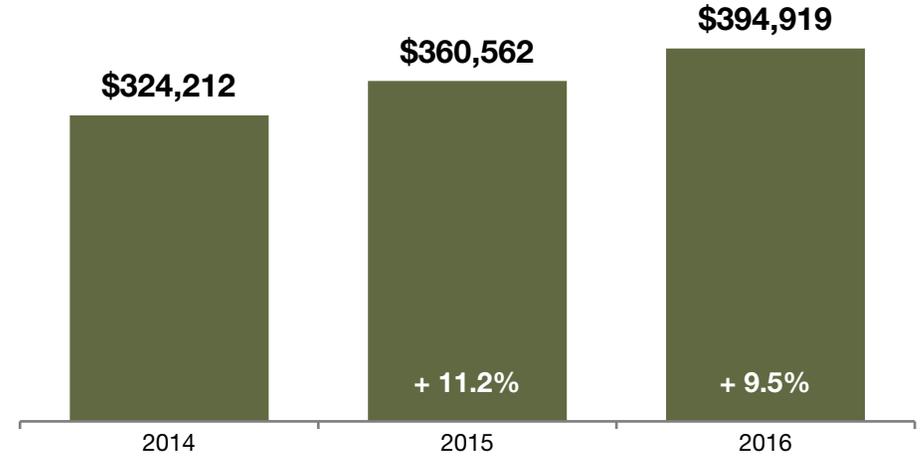
Average Sold Price

The average sold price for all sold listings in a given month. Does not account for seller concessions and/or down payment assistance.

December



Year To Date (YTD)



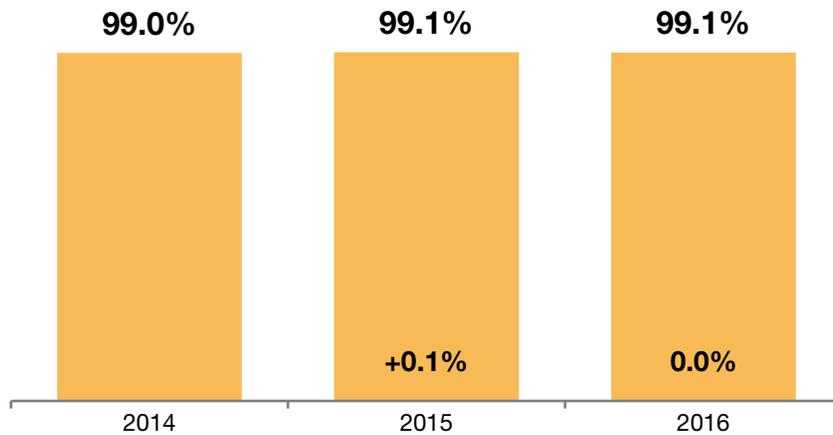
Historical Average Sold Price



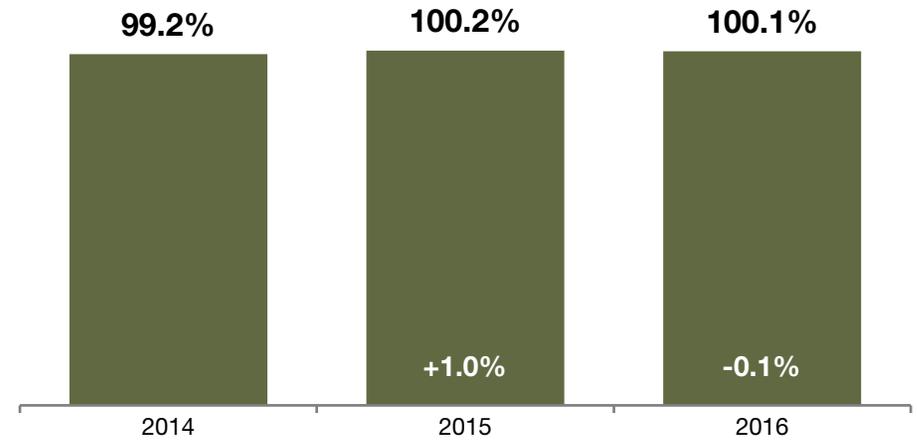
Percent of Sold Price to List Price

Calculated by comparing final sold price to list price for sold listings. Does not account for seller concessions and/or down payment assistance.

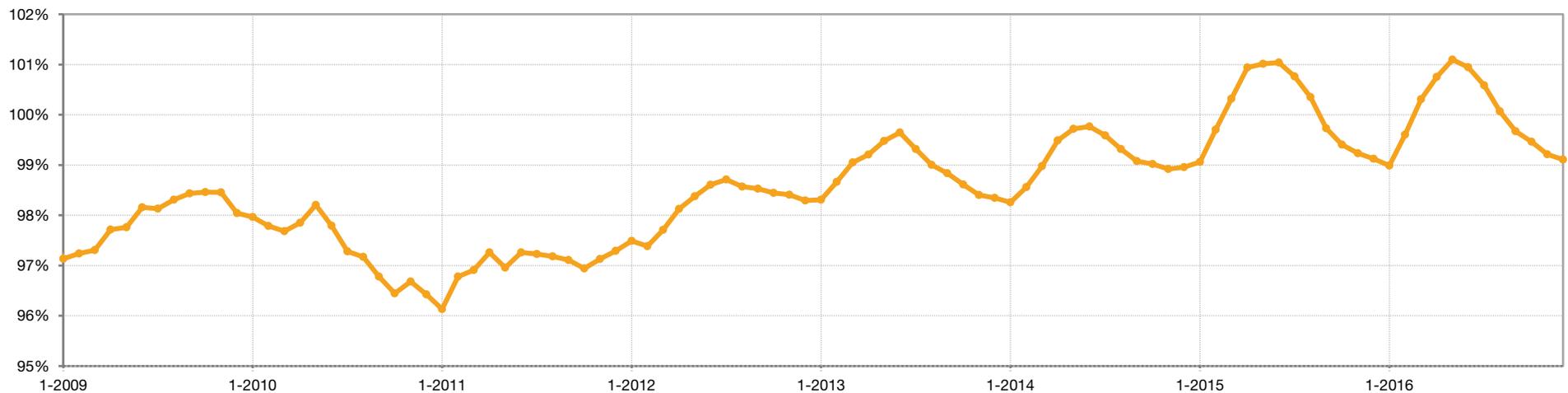
December



Year To Date (YTD)

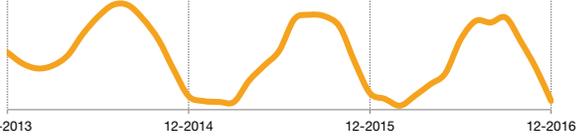
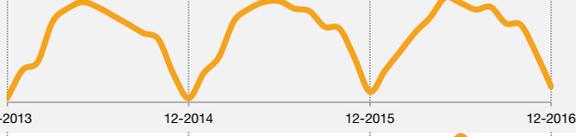
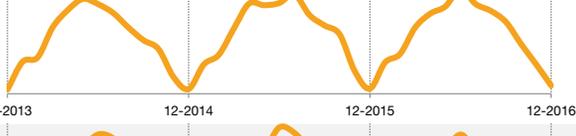
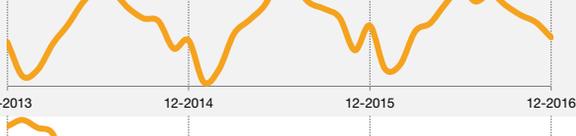
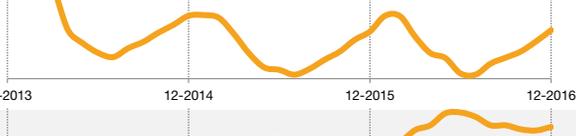
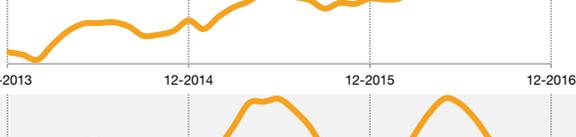
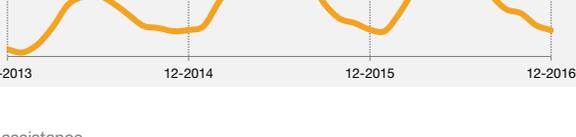


Historical Percent of Sold Price to List Price



Single-Family Market Overview

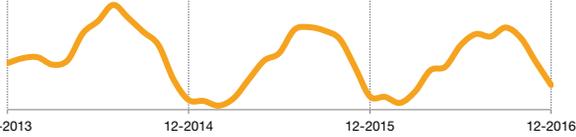
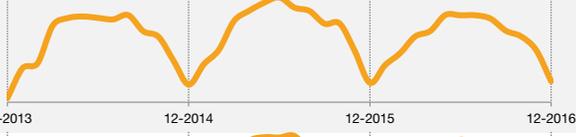
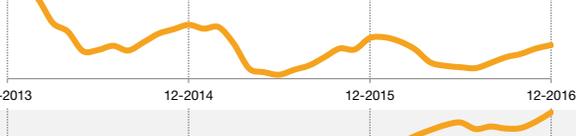
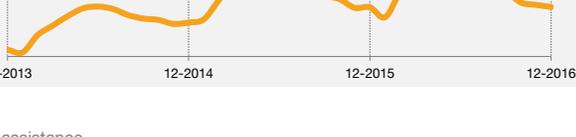
Key market metrics for the current month and year-to-date.

Key Metrics	Historical Sparklines	12-2015	12-2016	+ / -	Last Year YTD	This Year YTD	+ / -
Active Listings		4,495	4,201	- 6.5%	--	--	--
Under Contract Listings		2,750	2,896	+ 5.3%	53,671	54,018	+ 0.6%
New Listings		1,858	1,995	+ 7.4%	51,757	51,998	+ 0.5%
Sold Listings		3,542	3,221	- 9.1%	43,077	43,874	+ 1.9%
Total Days on Market		36	37	+ 1.4%	29	29	+ 2.2%
Median Sold Price*		\$342,000	\$373,130	+ 9.1%	\$343,000	\$375,000	+ 9.3%
Average Sold Price*		\$404,901	\$425,759	+ 5.2%	\$400,369	\$433,867	+ 8.4%
Percent of Sold Price to List Price*		98.9%	98.9%	0.0%	100.0%	99.9%	- 0.1%

* Does not account for seller concessions and/or down payment assistance.

Condo Market Overview

Key market metrics for the current month and year-to-date.

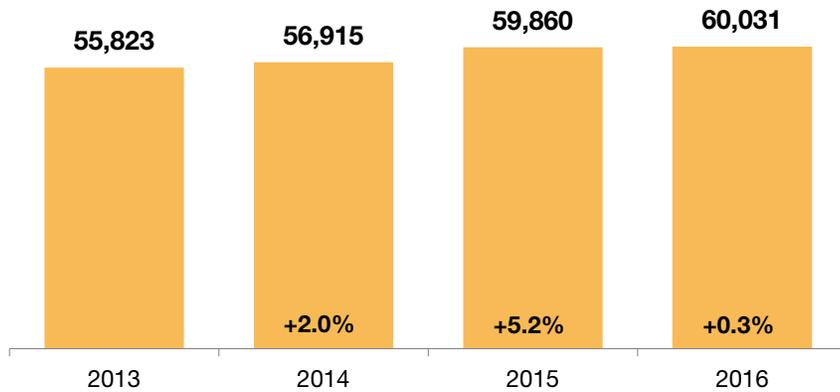
Key Metrics	Historical Sparklines	12-2015	12-2016	+ / -	Last Year YTD	This Year YTD	+ / -
Active Listings		999	1,114	+ 11.5%	--	--	--
Under Contract Listings		974	995	+ 2.2%	20,372	18,995	- 6.8%
New Listings		672	781	+ 16.2%	18,840	18,221	- 3.3%
Sold Listings		1,393	1,214	- 12.8%	16,783	16,157	- 3.7%
Total Days on Market		28	26	- 10.0%	21	21	+ 0.3%
Median Sold Price*		\$223,000	\$257,500	+ 15.5%	\$212,500	\$240,000	+ 12.9%
Average Sold Price*		\$275,379	\$308,147	+ 11.9%	\$258,409	\$289,150	+ 11.9%
Percent of Sold Price to List Price*		99.6%	99.6%	0.0%	100.6%	100.6%	0.0%

* Does not account for seller concessions and/or down payment assistance.

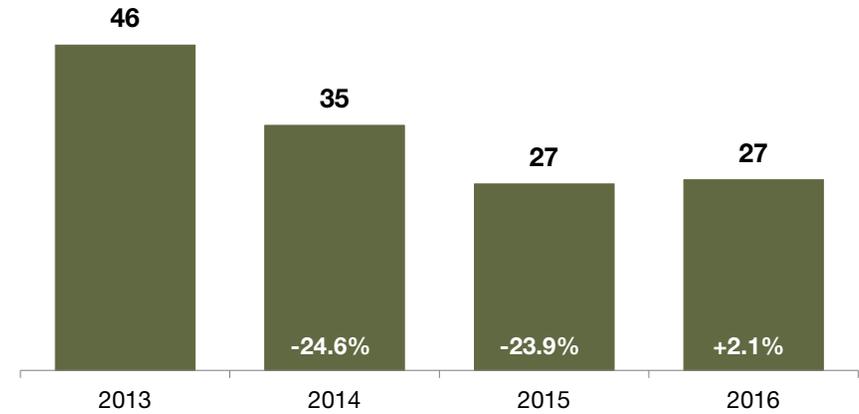
Annual Review

Historical look at key market metrics for the overall region.

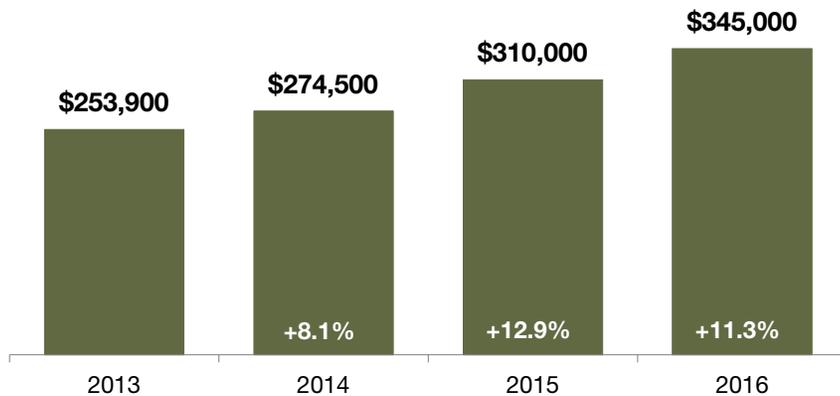
Sold Listings



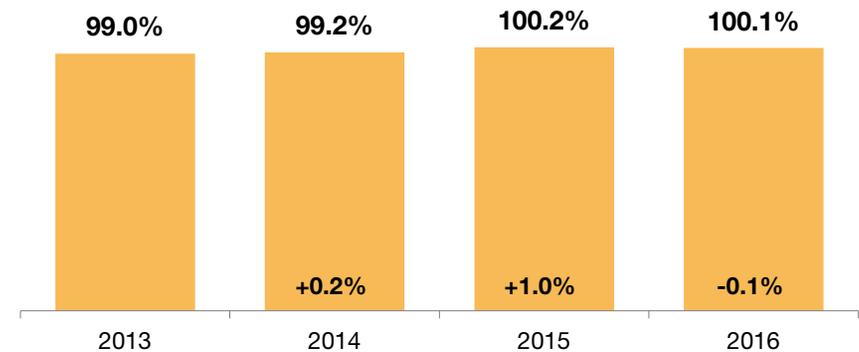
Total Days on Market



Median Sold Price*



Percent of Sold Price to List Price*



* Does not account for seller concessions and/or down payment assistance.