

EDWARD FARMER, REALTOR

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Professional Summary

Excellent at juggling multiple tasks, working under pressure. Sales success originates from focus on clients-listening & serving clients needs. Managing the transactional process in addition to supporting the emotional needs surrounding a real estate transaction. Full time licensed Realtor since 1994, continuing education and training working by referral & providing referrals.

Skills

Historic Home Specialist

New Home Specialist

Relocation Specialist

Marketing, Negotiating, Closing

Pricing-Make Ready-Staging Skills

Locating homes and property

Interpersonal Communication

Foundations & Inspections

Work History

Real Estate Agent, Realtor, 06/2011 to Current

Horizon Realty – Austin , TX

Listing Specialist for sales and leasing

Buyer Specialist for owner occupants and investors

Relocation Specialist for individuals & families

Ranch Sales

Real Estate Agent, Realtor, 06/1994 to 06/2011

Keller Williams Realty – Austin , TX

Listing Specialist

Buyer Specialist

Relocation Specialist

Education

Bachelor of Arts: Interpersonal Communication , 1993

Tulane University - New Orleans , LA

Licensed Real Estate Agent,Realtor in Texas: License Professional Real Estate Agent , 1994

Accomplishments, Awards, Certifications

Native Austinite exemplifying market and neighborhood knowledge in the Austin Metro Market (A.M.A.)

Statistical Analysis for pricing property to sell in current market conditions

Awards & Top Producer (see awards section of www.NativeAustinRealEstate.com)

Agent Leadership Council (ALC) for Keller Williams for multiple years

Director of Relocation for Horizon Realty

Lead training for both Horizon Realty & Keller Williams Realty focusing on sales, listings, relocation, inspection process

Executive Relocation program for Dell Computers 1997-2001

On Site Sales Associate for Buffington Homes 1993-1994

Graduate Realtor Institute, GRI

Working by Referral

Personal experience as home owner & investment property owner, family ranch