

Mr. Michael Freethy

Dear Mike,

I wanted to add my name to the legions of fans you have so deservedly amassed over the years.

When I first approached you, apprehensively, as a first-time home buyer, you listened attentively to my thoughts, wishes, pipe dreams, and exclusions. When I said to you, almost flippantly, "if I had my choice, I'd be staying where I am now," little did I know that you heard that information and filed it away under high priority. When you told me that there was an available home, very similar to the one I was renting, that I might be interested in seeing, I never expected to be deeply impressed by it or to become excited about the prospect of owning (and moving). When you guided me through the labyrinthine process of negotiations, inspections, and the closing, I felt that I could trust you with my fears and neuroses. And on many occasions, I indeed took you up on your offer to reach you on your cell phone, the number of which is now indelibly etched in my memory.

I have to admit that I was always a little suspicious of real estate brokers in the past. Your astuteness, persistence, availability, approachability, perspicacity, connections, and above all, patience and honesty have completely changed my view (at least in your specific case!).

I have only the highest praise for your expert work, and I would be all too glad to recommend you to any prospective client. I am looking forward to continuing our friendship.

Sincerely,



Calvin Chou, M.D., Ph.D.

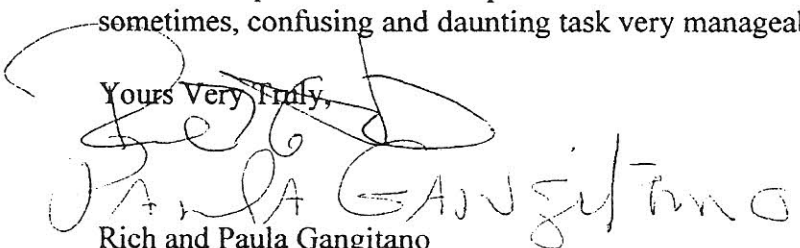
To Whom It May Concern:

It is with great pleasure that we write this letter on behalf of our real estate agent and friend, Michael Freethy.

In January of this year we began the task of searching for property in San Francisco. Although, we had come frequently to the city for business and to visit our children, we were apprehensive that finding a permanent residence here was going to prove quite a challenge. Initially, we tried to tackle the housing market on our own. We would drive here every weekend with the newspaper in hand. We attended open houses and visited with different agents. After spotting a property that looked interesting we called Mike, whose name was posted on the for sale sign as the listing agent. We left a message expressing interest in the house. He called back in a timely manner and in the nicest way inquired about our housing needs and preferred neighborhoods. He asked if he might send us properties that would be available to view on the internet.

House hunting got remarkably easier after contacting Mike. He is a careful listener and immediately understood the type of house we were seeking, as was reflected in the selections he sent to us. If we had questions he was readily available to answer or discuss them. He was so very generous with his time and information about the city. He gave us wonderful tours of the neighborhoods in which we showed interest. Being a native San Franciscan, he conveyed great stories about growing up here that provided us with a bit of history and context. We enjoyed his company from the outset of our experience. He is polite, patient, funny and altogether, a very caring person. We feel fortunate that we made his acquaintance. He helped us to define our housing needs and to make a sometimes, confusing and daunting task very manageable. Thanks, Mike!

Yours Very Truly,



Rich and Paula Gangitano

MR. MICHAEL FREETHY

Dear Mike,

The Xavier Family, Alex, Maureen, Stephen, Ann-Marie and my brother, Phillip, wish to thank you sincerely for all the hard work you did to help us sell our home and especially for finding us our new home which we fell in love with when we first saw it. It took a lot of work, on your part, to find this home but you did and it was worth the wait and the looking.

You are a fabulous realtor and we thank God that we got your name from a family friend. I really don't think too many realtors would have done what you did to assist us in selling and finding a new home. You never rushed us and always gave us the opportunity to meet with you at our convenience; you were always available when we needed you and we could call on you at any time if we had a problem or question; what an open door policy you had. You were always at our disposal.

Mike, you did a great job as a realtor and as a friend, and we will recommend you to our friends if they need to buy or sell a home. You were always up front and honest with us and we truly appreciate that special trait you possess.

Thank you once again from the bottom of our hearts and thank you for all the hard work you did for us.

Keep up the good work, and you are definitely an asset to Prudential California Realty.

Sincerely,

A handwritten signature in cursive script that reads "Alex, Maureen & Xavier". The signature is written in dark ink and is positioned above the typed name of the signatories.

Alex, Maureen and Family

