

Martin and Laura Uribe Honored at Tarbell Awards

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Tarbell, Realtors has announced that Martin and Laura Uribe have once again qualified for membership in the exclusive Circle of Excellence Sales Club. The Uribes produce impressive results year after year, routinely achieving Gold Circle status. They were honored for their exceptional 2011 sales production at the recent Tarbell's Excellence Awards.

"To be a member of this prestigious club, an agent has achieved a superior level of success," said Tina Jimov-Red, President of Tarbell, Realtors. "As Gold Circle agents, Martin and Laura rank among the top sales professionals in the region."

The Uribes, who work in Tarbell's East Orange County office in Tustin, combine more than thirty years of professional and hands-on experience in the service and real estate industries. Martin, a licensed broker, has always had a strong interest in real estate. He holds a Bachelors of Arts degree in Business Administration and a Bachelor of Science degree in Accounting from Pepperdine University. Laura holds a Law degree and an MBA in International Marketing from accredited universities in Argentina. She is fluent in English and Spanish. Martin and Laura have both earned Short Sale and Foreclosure Resource (SFR) certifications from the National Association of Realtors, qualifying them to assist homeowners navigate the complexities of the short sale process and avoid foreclosure. In addition, Laura is a Certified HAFA Specialist (CHS).

"Our ongoing mission is to assist both homeowners selling their homes as well as homebuyers purchasing the home of their dreams, by providing superb professional and personal assistance," says Martin Uribe. "Our clients' best interests are always of the utmost importance. The key to our success has been high quality customer service, marketing, and networking. We have a strong online marketing presence supported by virtual tours, print advertising, and direct marketing."

"Buying or selling real estate is one of the largest investments and one of the greatest satisfactions in a lifetime," adds Laura. "Buyers and sellers need experts to help them through the experience. Along with a substantial financial commitment, a real estate transaction involves risk and legal considerations. We have the expertise and knowledge to lead our clients through a smooth, rewarding, and satisfying real estate transaction."

The Uribes' clients appreciate the personal attention that Martin and Laura provide, with prompt communication, up-to-date information, and services tailored to suit their needs. They confidently recommend the team to family and friends.

“Martin and Laura are exemplary Realtors and exceptional people,” says Shirley Cattich, manager of the East Orange County branch. “They are both so valuable to me- Laura is my Assistant Manager and mentors agents in our weekly Coaches Circle group. They set the standard for how to do things right. They are professional, motivated, skilled, and totally committed to providing the best service possible.

“The knowledge they have in getting their short sales approved through a variety of lenders is amazing, and now many of the agents are working with them with great success. They’ve already had a couple of transactions close this year that surprised even them! They exhaust every avenue available and they just don’t give up. Their reputation for excellence is well deserved.”

Count on the combined experience and knowledge of Martin and Laura Uribe for all your real estate needs. Please call Martin at (949) 400-6052, Laura at (949) 400-1460, or visit MartinUribe.com.

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