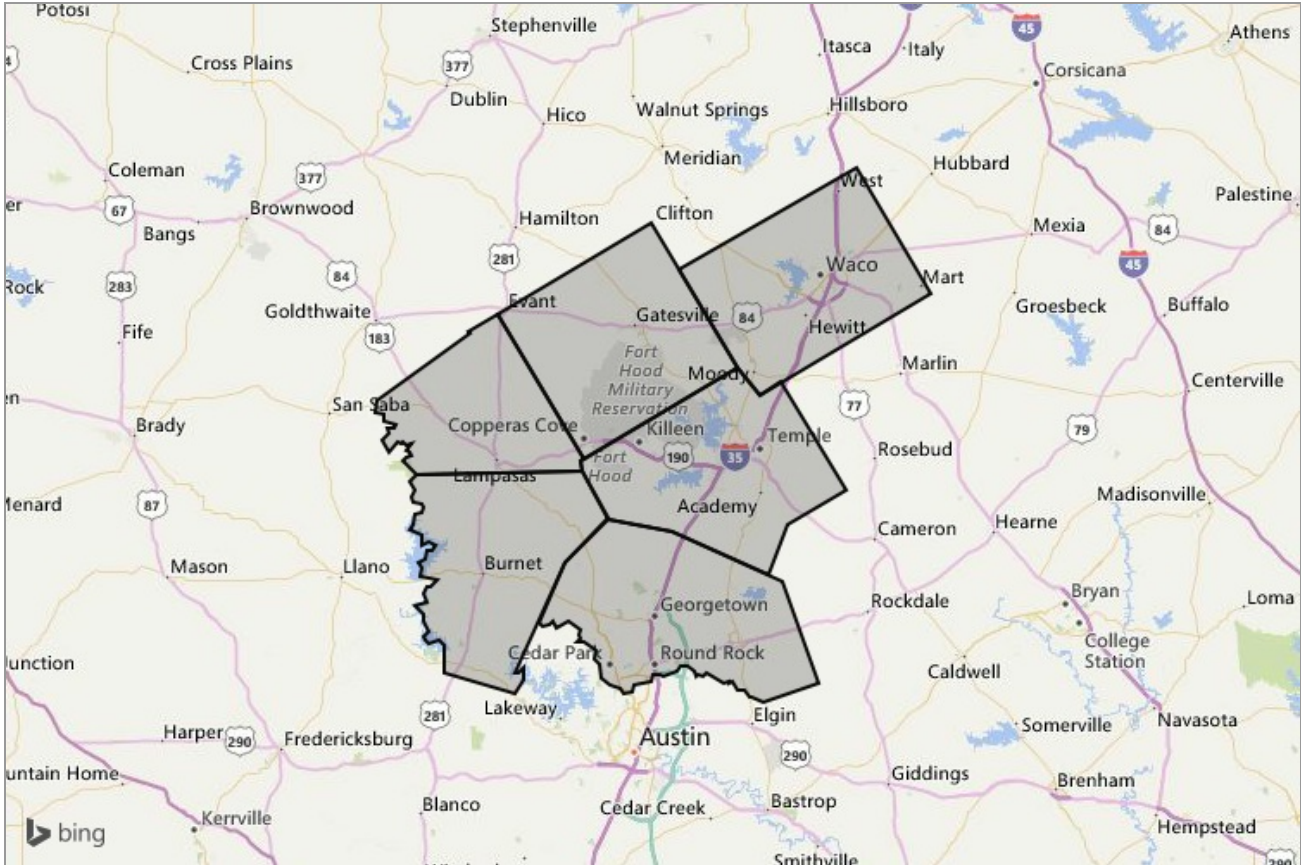




MARKET DATA REPORT

Monthly Market Data Report



Report Characteristics

Report Name:
Monthly Market Data Report

Report Date Range:
6/2015 – 6/2016

Filters Used:
Location

Avg/Med: Avg Only

Include Metrics By: County

Run Date: 07/07/2016

Scheduled: Yes

Presented by

Fort Hood Association of REALTORS®

Texas Real Estate License: 0518970

(254) 634-4412

<http://www.fhaar.org/>

306 Mary Jane Drive
Killeen, TX 76541



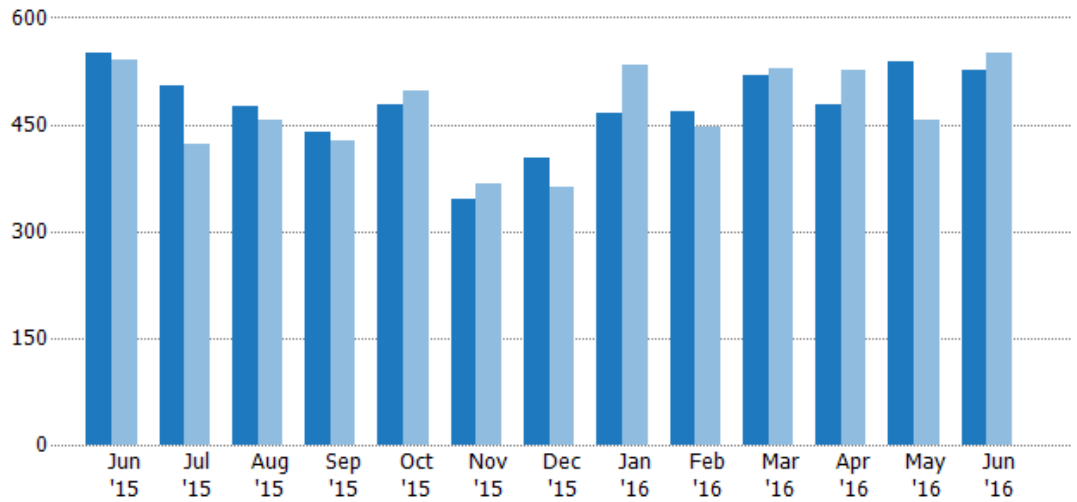
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Jun '16	526	-4.4%
Jun '15	550	1.9%
Jun '14	540	-12%



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	550	504	475	439	478	345	404	466	468	520	477	538	526
Prior Year	540	422	455	428	498	366	362	533	446	528	526	456	550
Percent Change from Prior Year	2%	19%	4%	3%	-4%	-6%	12%	-13%	5%	-2%	-9%	18%	-4%

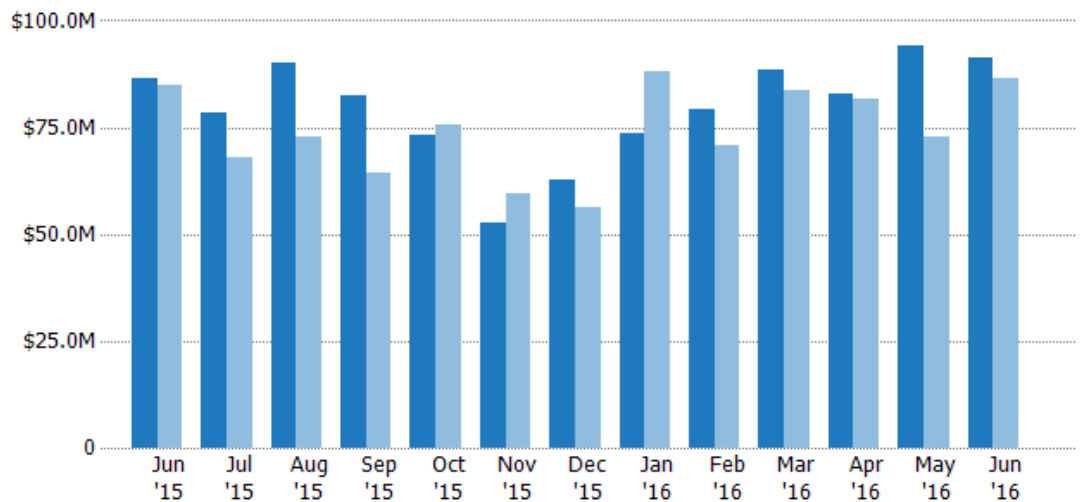
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Jun '16	\$91.4M	5.5%
Jun '15	\$86.6M	2.1%
Jun '14	\$84.9M	-15.7%



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	\$86.6M	\$78.5M	\$90.1M	\$82.4M	\$73.1M	\$52.7M	\$62.6M	\$73.7M	\$79.1M	\$88.6M	\$83M	\$94.3M	\$91.4M
Prior Year	\$84.9M	\$67.8M	\$72.6M	\$64.3M	\$75.8M	\$59.4M	\$56.2M	\$88.1M	\$70.7M	\$83.8M	\$81.5M	\$72.6M	\$86.6M
Percent Change from Prior Year	2%	16%	24%	28%	-4%	-11%	11%	-16%	12%	6%	2%	30%	6%





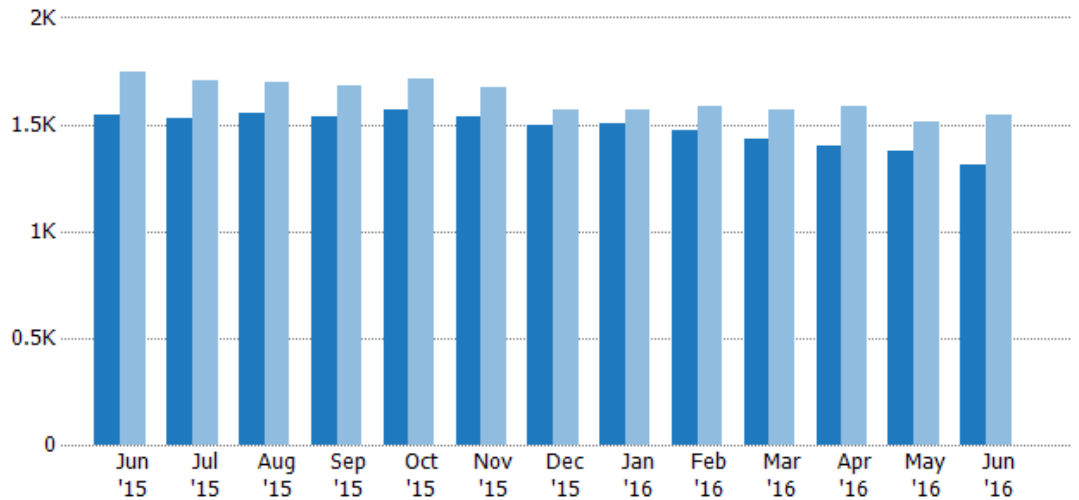
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Jun '16	1.31K	-14.9%
Jun '15	1.54K	-11.5%
Jun '14	1.75K	9.2%



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	1.54K	1.53K	1.55K	1.54K	1.57K	1.53K	1.5K	1.5K	1.47K	1.43K	1.4K	1.38K	1.31K
Prior Year	1.75K	1.7K	1.7K	1.68K	1.72K	1.67K	1.57K	1.57K	1.59K	1.57K	1.59K	1.52K	1.54K
Percent Change from Prior Year	-12%	-10%	-8%	-8%	-9%	-8%	-5%	-4%	-7%	-9%	-12%	-9%	-15%

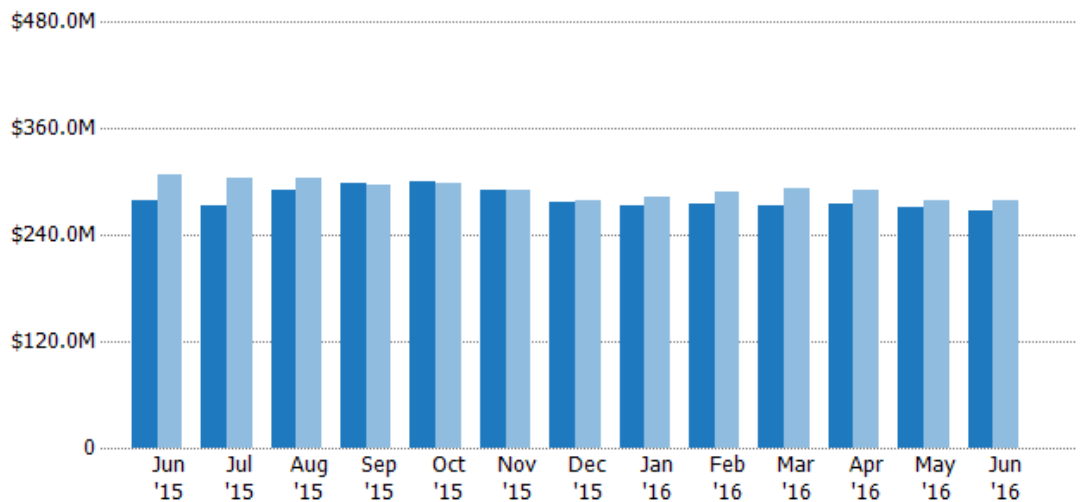
Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Jun '16	\$267M	-4.3%
Jun '15	\$279M	-9.5%
Jun '14	\$309M	33.8%



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	\$279M	\$273M	\$291M	\$299M	\$299M	\$290M	\$277M	\$272M	\$276M	\$274M	\$276M	\$271M	\$267M
Prior Year	\$309M	\$304M	\$303M	\$295M	\$298M	\$291M	\$279M	\$283M	\$288M	\$292M	\$292M	\$279M	\$279M
Percent Change from Prior Year	-10%	-10%	-4%	1%	1%	0	-1%	-4%	-4%	-6%	-5%	-3%	-4%





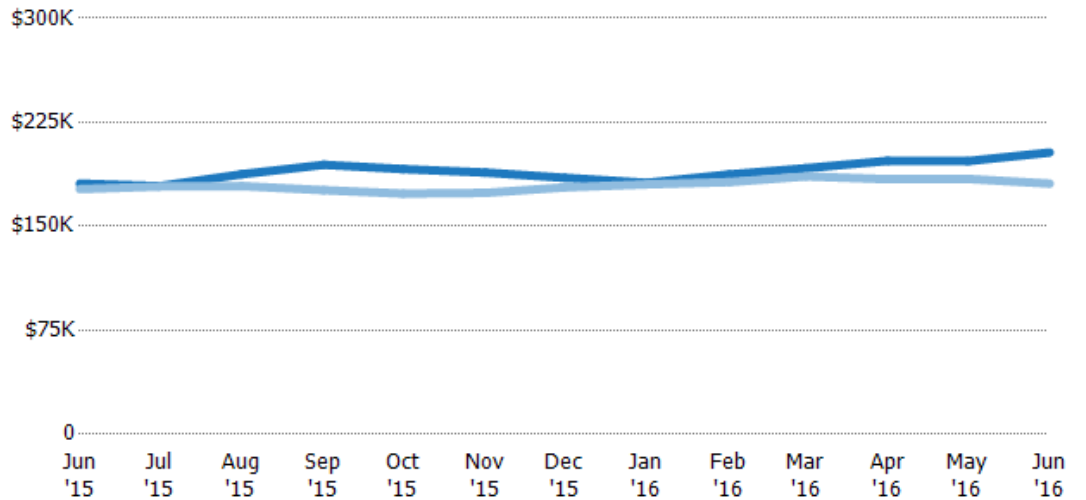
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Price	% Chg.
Jun '16	\$203K	12.4%
Jun '15	\$181K	2.2%
Jun '14	\$177K	22.6%



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	\$181K	\$179K	\$188K	\$194K	\$191K	\$189K	\$185K	\$181K	\$187K	\$192K	\$197K	\$197K	\$203K
Prior Year	\$177K	\$179K	\$179K	\$176K	\$174K	\$174K	\$178K	\$180K	\$182K	\$186K	\$184K	\$184K	\$181K
Percent Change from Prior Year	2%	0	5%	10%	10%	8%	4%	1%	3%	3%	7%	7%	12%

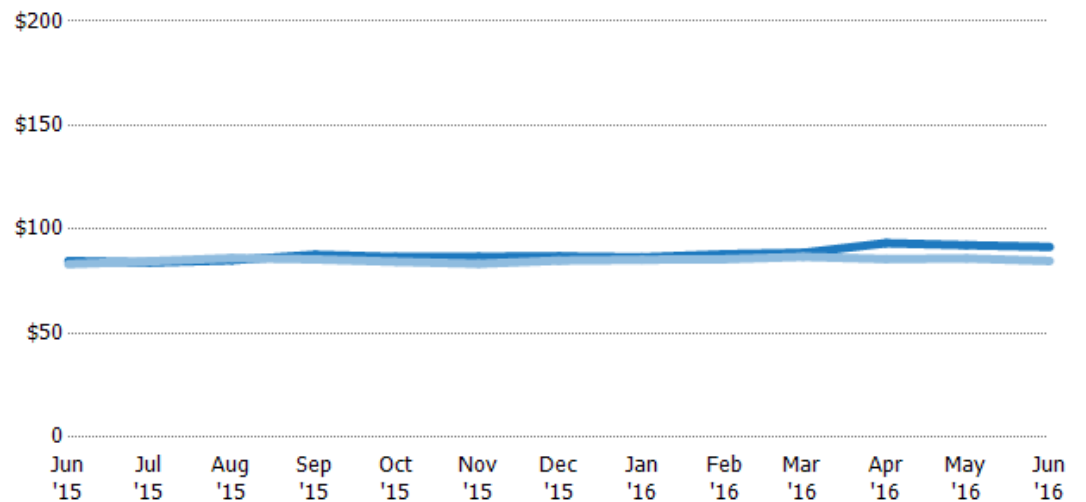
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Price/sq ft	% Chg.
Jun '16	\$91.5	8%
Jun '15	\$84.8	1.8%
Jun '14	\$83.2	41.2%



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	\$84.8	\$84	\$85.1	\$87.8	\$86.7	\$86.8	\$87	\$86.5	\$88	\$88.7	\$93.3	\$92.3	\$91.5
Prior Year	\$83.2	\$84.6	\$86.1	\$85.5	\$84.4	\$83.4	\$85	\$85.4	\$85.6	\$86.8	\$85.7	\$86	\$84.8
Percent Change from Prior Year	2%	-1%	-1%	3%	3%	4%	2%	1%	3%	2%	9%	7%	8%

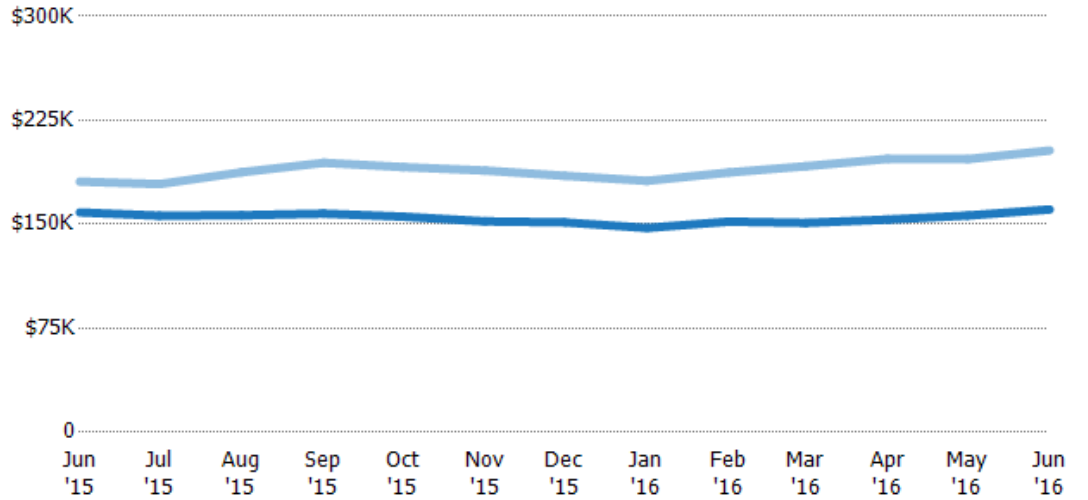


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

County: 6 Selected



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Avg Est Value	\$159K	\$156K	\$157K	\$158K	\$155K	\$152K	\$151K	\$147K	\$152K	\$151K	\$153K	\$156K	\$161K
Avg Listing Price	\$181K	\$179K	\$188K	\$194K	\$191K	\$189K	\$185K	\$181K	\$187K	\$192K	\$197K	\$197K	\$203K
Avg Listing Price as a % of Avg Est Value	114%	115%	120%	123%	123%	124%	122%	123%	123%	127%	129%	126%	126%

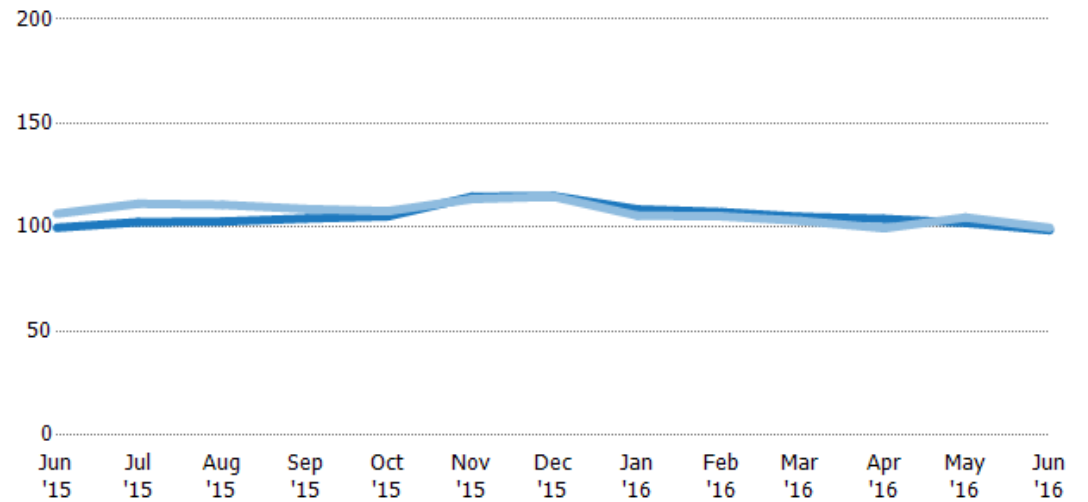
Average Days in RPR

The average number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

County: 6 Selected

Month/Year	Days	% Chg.
Jun '16	98.6	-1.2%
Jun '15	100	-6.3%
Jun '14	107	-2.9%



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	100	102	103	104	105	115	115	109	107	105	104	102	98.6
Prior Year	107	111	111	109	108	114	115	106	105	103	100	105	100
Percent Change from Prior Year	-6%	-8%	-7%	-4%	-2%	1%	0	3%	2%	2%	5%	-2%	-1%

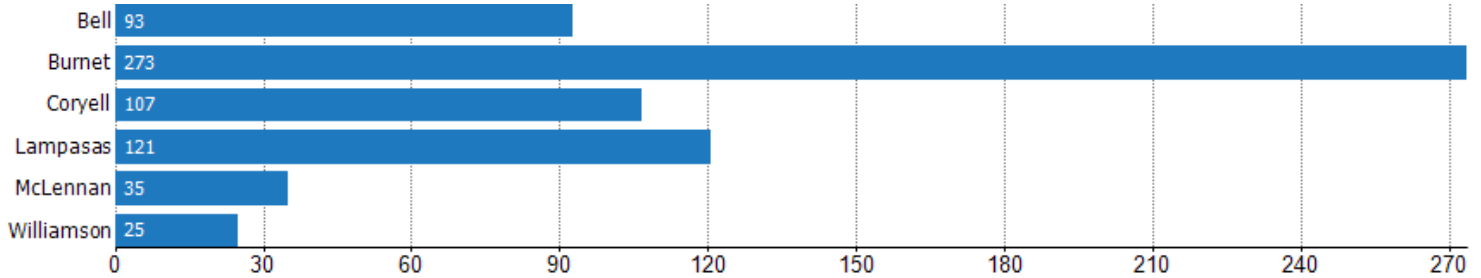




Average Days in RPR (By County)

The average number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR by county.

Filters Used: County: 6 Selected



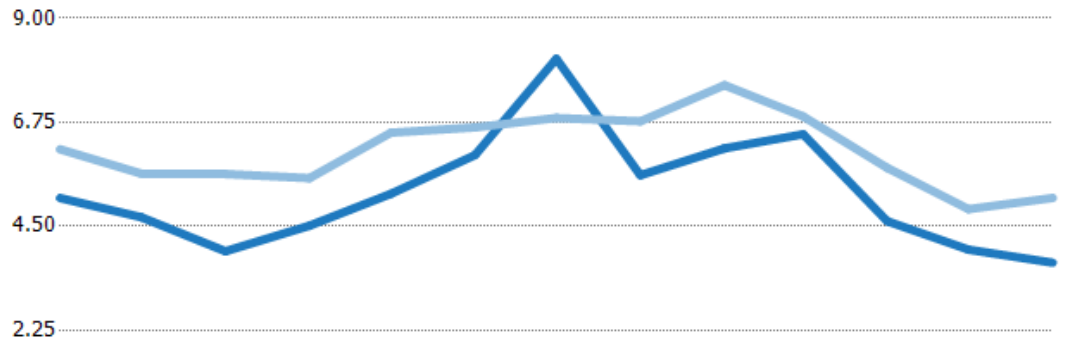
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

County: 6 Selected

Month/Year	Months	% Chg.
Jun '16	3.71	-27.4%
Jun '15	5.11	-17.1%
Jun '14	6.17	6.5%



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	5.11	4.7	3.96	4.51	5.2	6.04	8.13	5.6	6.18	6.49	4.61	3.99	3.71
Prior Year	6.17	5.64	5.63	5.54	6.52	6.64	6.84	6.77	7.55	6.88	5.76	4.87	5.11
Percent Change from Prior Year	-17%	-17%	-30%	-19%	-20%	-9%	19%	-17%	-18%	-6%	-20%	-18%	-27%



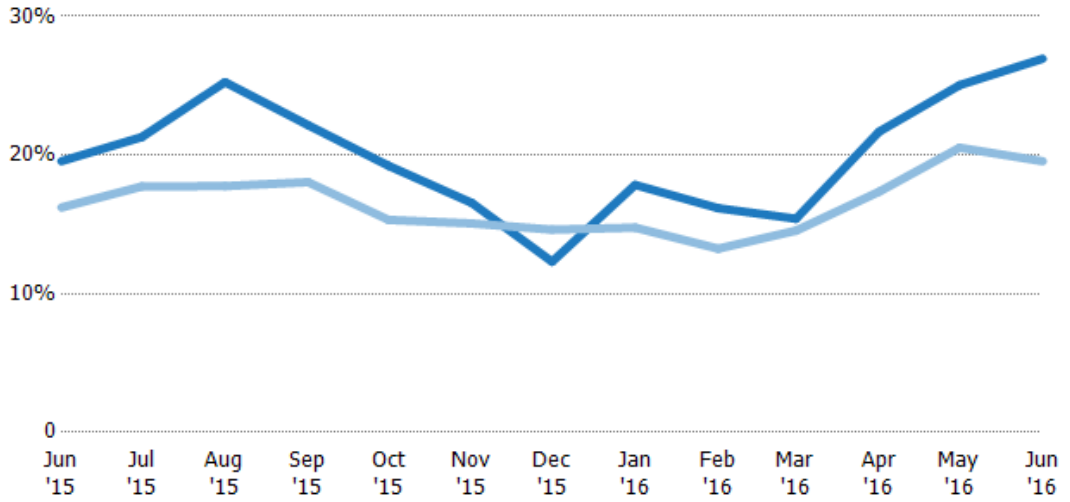
Absorption Rate

The percentage of inventory sold per month.

Filters Used

County: 6 Selected

Month/Year	Rate	Chg.
Jun '16	27%	-7.4%
Jun '15	20%	-3.3%
Jun '14	16%	-6.1%

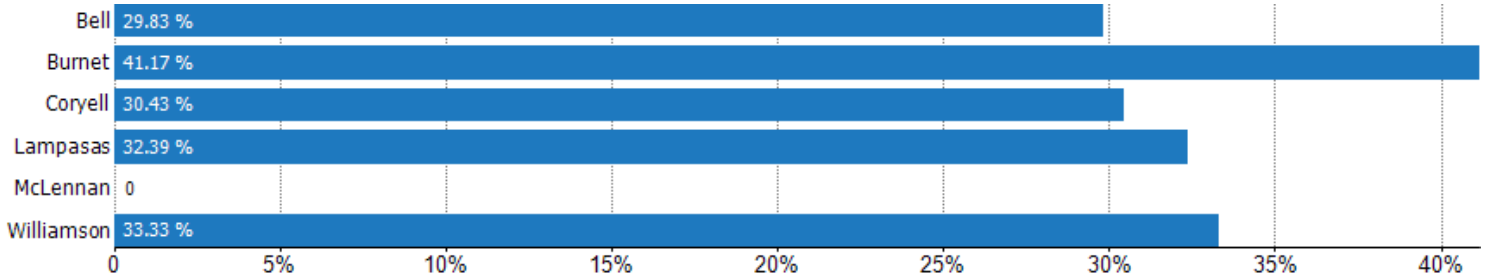


	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	20%	21%	25%	22%	19%	17%	12%	18%	16%	15%	22%	25%	27%
Prior Year	16%	18%	18%	18%	15%	15%	15%	15%	13%	15%	17%	21%	20%
Change from Prior Year	-3%	-4%	-8%	-4%	-4%	-1%	2%	-3%	-3%	-1%	-4%	-5%	-7%

Absorption Rate (By County)

The percentage of the inventory sold during the last month by county.

Filters Used: County: 6 Selected





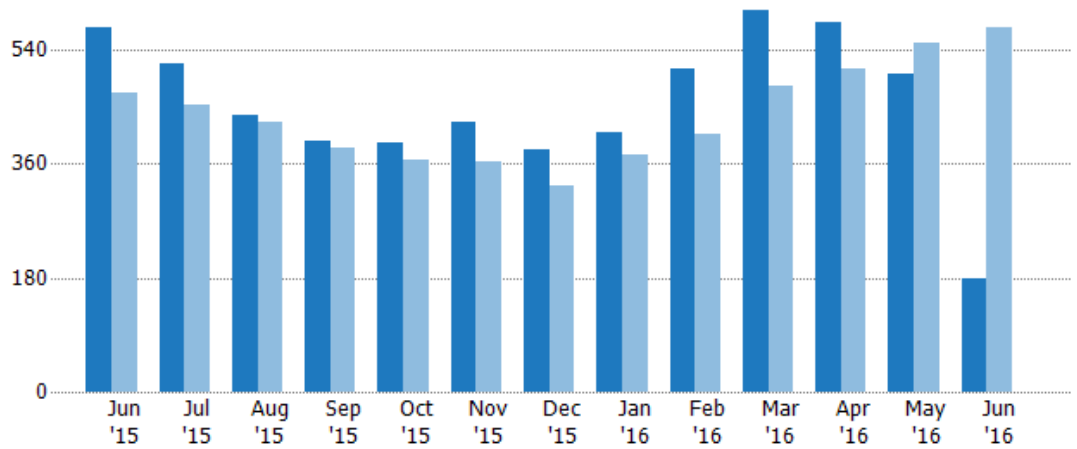
Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Jun '16	178	-69%
Jun '15	574	21.4%
Jun '14	473	-26%



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	574	518	436	395	394	425	383	409	509	601	583	503	178
Prior Year	473	453	427	385	367	362	326	374	406	484	511	550	574
Percent Change from Prior Year	21%	14%	2%	3%	7%	17%	17%	9%	25%	24%	14%	-9%	-69%

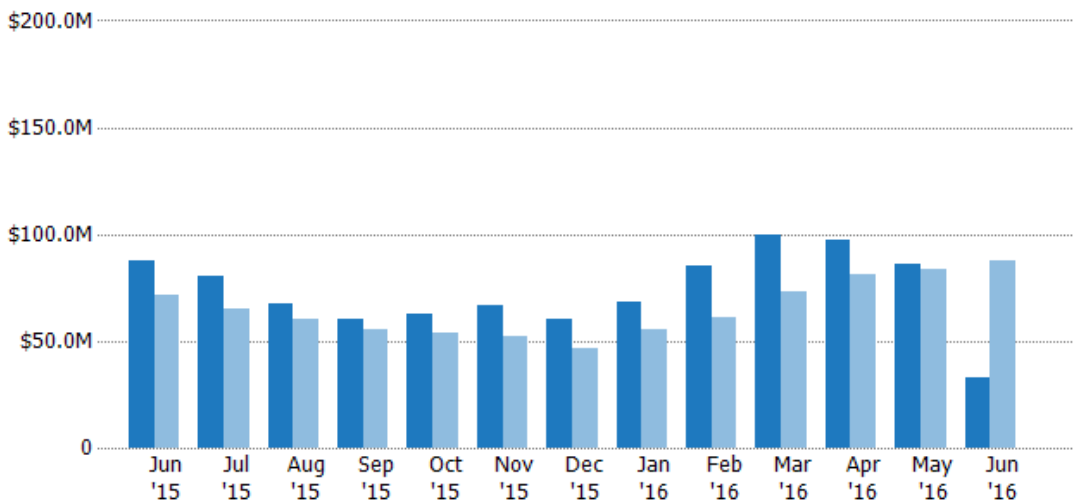
Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Jun '16	\$32.5M	-63%
Jun '15	\$87.7M	22.7%
Jun '14	\$71.5M	-27.4%



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	\$87.7M	\$80.3M	\$67.8M	\$60.1M	\$62.6M	\$66.8M	\$60.5M	\$68.1M	\$84.9M	\$100M	\$97M	\$85.8M	\$32.5M
Prior Year	\$71.5M	\$65.4M	\$60M	\$55.3M	\$53.7M	\$52.6M	\$46.2M	\$55.3M	\$61.2M	\$73M	\$80.8M	\$83.3M	\$87.7M
Percent Change from Prior Year	23%	23%	13%	9%	16%	27%	31%	23%	39%	37%	20%	3%	-63%



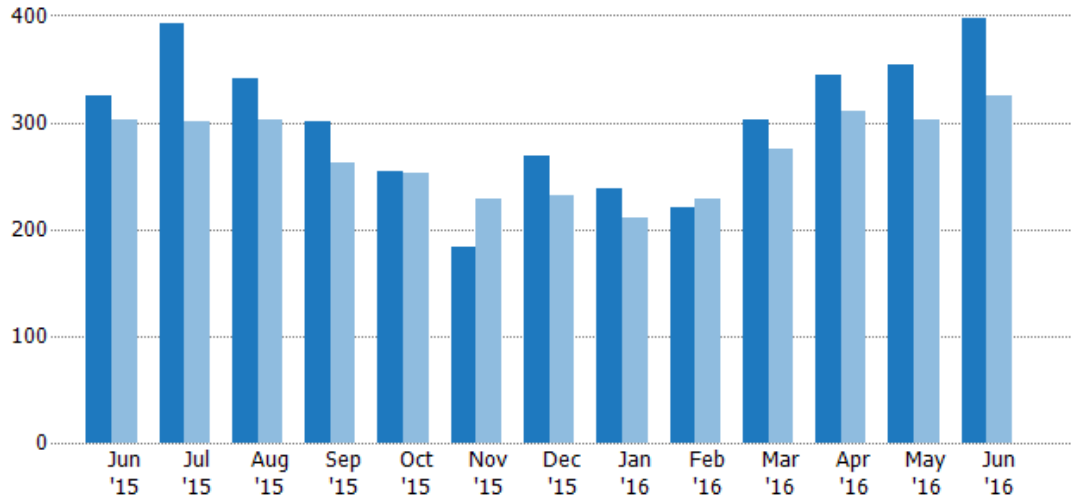
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Jun '16	397	22.2%
Jun '15	325	7.6%
Jun '14	302	-10.3%



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	325	392	341	301	254	184	268	238	220	303	345	354	397
Prior Year	302	301	303	263	252	229	232	210	228	275	311	302	325
Percent Change from Prior Year	8%	30%	13%	14%	1%	-20%	16%	13%	-4%	10%	11%	17%	22%

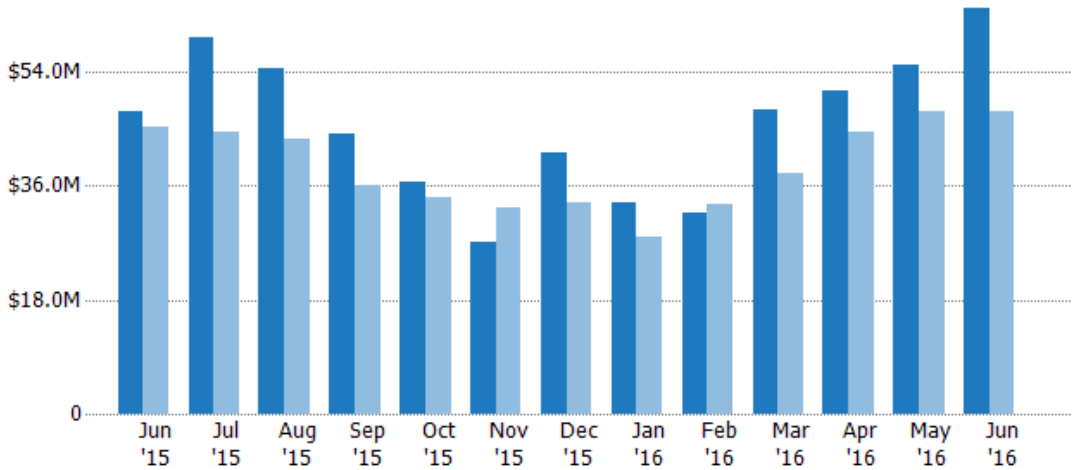
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Jun '16	\$64.1M	34.1%
Jun '15	\$47.8M	5.4%
Jun '14	\$45.3M	-15.2%



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	\$47.8M	\$59.3M	\$54.5M	\$44.3M	\$36.6M	\$27.2M	\$41.2M	\$33.3M	\$31.8M	\$48.1M	\$51M	\$55M	\$64.1M
Prior Year	\$45.3M	\$44.6M	\$43.4M	\$36.2M	\$34.2M	\$32.6M	\$33.5M	\$27.9M	\$33.1M	\$38M	\$44.6M	\$47.8M	\$47.8M
Percent Change from Prior Year	5%	33%	26%	23%	7%	-17%	23%	19%	-4%	27%	14%	15%	34%

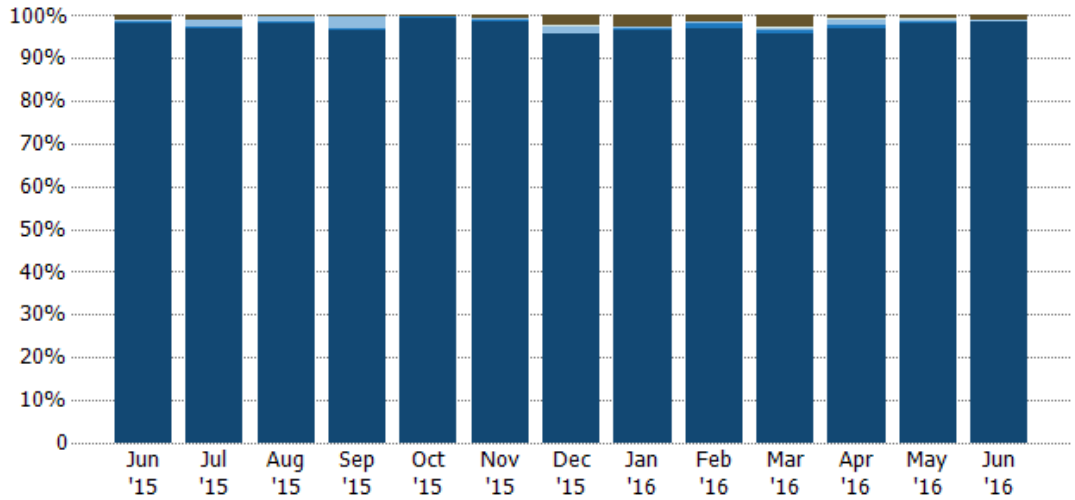




Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used
County: 6 Selected

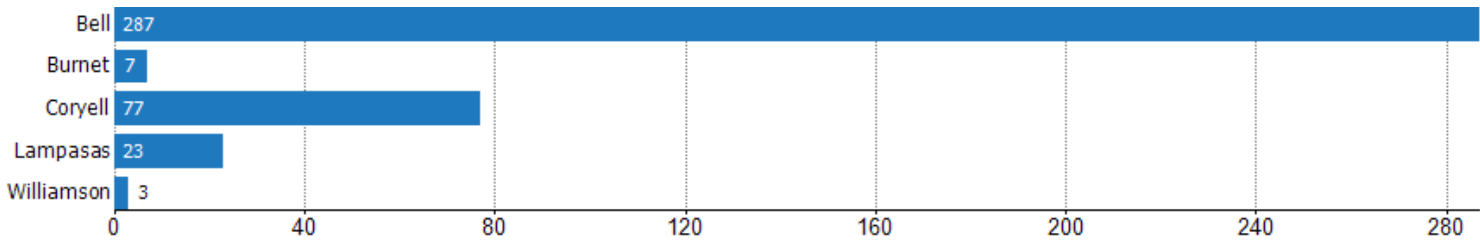


Property Type	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Farm/Ranch	1%	1%	0	0	0	1%	2%	3%	1%	3%	1%	1%	1%
Lot/Land	-	-	-	-	-	-	0	-	-	0	0	0	-
Mobile/Manufactured	1%	2%	1%	3%	-	1%	1%	0	0	1%	1%	1%	0
Condo/Townhouse	0	0	0	0	0	1%	-	0	1%	1%	1%	1%	-
Single Family Residence	98%	97%	98%	97%	99%	98%	96%	97%	97%	96%	97%	98%	99%

Closed Sales (By County)

The total number of single-family, condominium and townhome properties sold during the last month by county.

Filters Used: County: 6 Selected



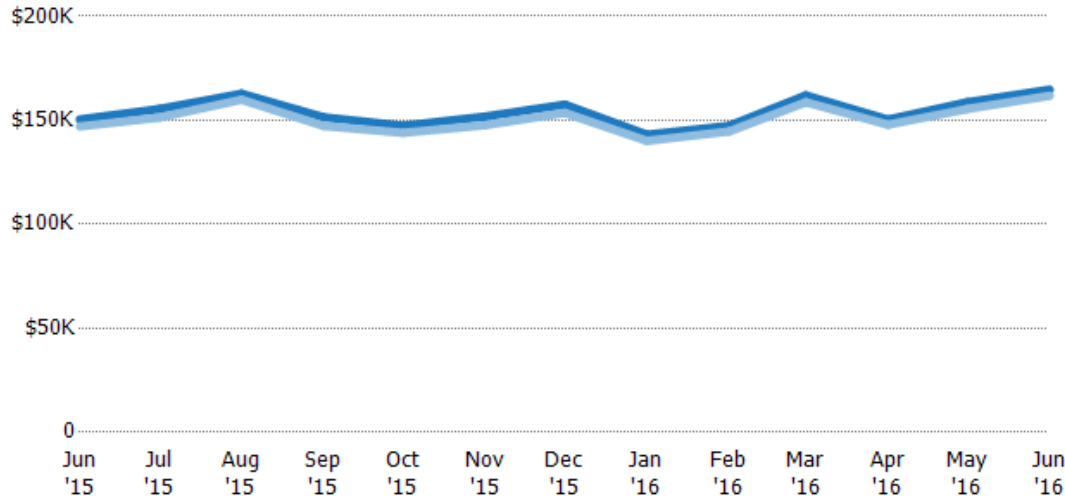


Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

County: 6 Selected



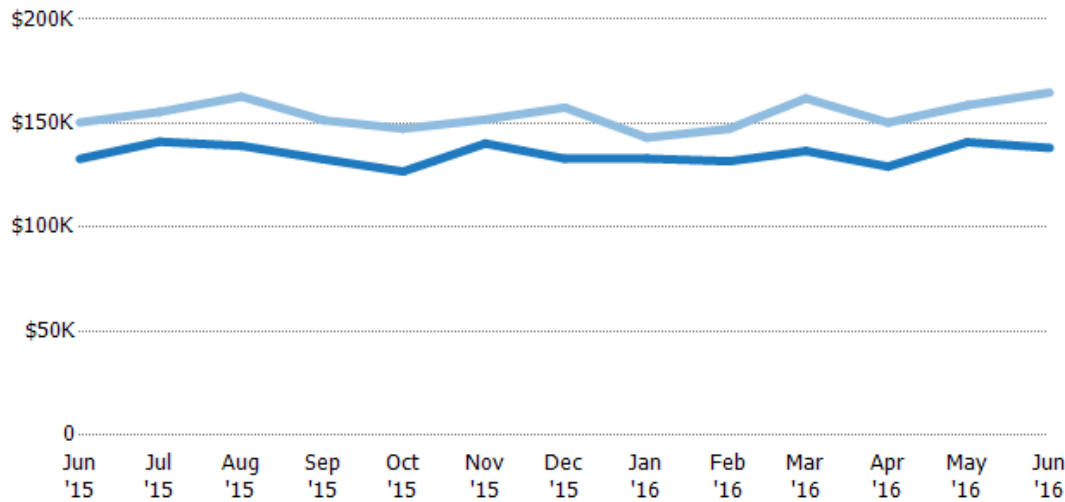
Avg List Price	\$150K	\$155K	\$163K	\$151K	\$147K	\$152K	\$158K	\$143K	\$147K	\$162K	\$150K	\$159K	\$165K
Avg Sales Price	\$147K	\$151K	\$160K	\$147K	\$144K	\$148K	\$154K	\$140K	\$145K	\$159K	\$148K	\$155K	\$162K
Avg Sales Price as a % of Avg List Price	98%	97%	98%	97%	98%	97%	97%	98%	98%	98%	98%	98%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

County: 6 Selected



Avg Est Value	\$133K	\$141K	\$139K	\$133K	\$127K	\$140K	\$133K	\$133K	\$132K	\$137K	\$129K	\$141K	\$138K
Avg Sales Price	\$150K	\$155K	\$163K	\$151K	\$147K	\$152K	\$158K	\$143K	\$147K	\$162K	\$150K	\$159K	\$165K
Avg Sales Price as a % of Avg Est Value	113%	110%	117%	114%	116%	108%	118%	108%	112%	118%	116%	113%	119%





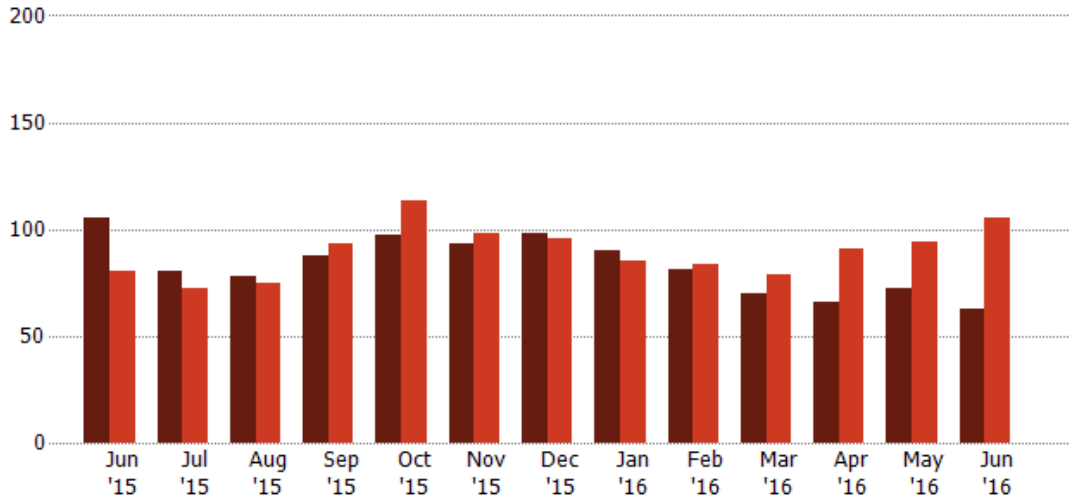
Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Jun '16	63	-40%
Jun '15	105	31.3%
Jun '14	80	41.3%

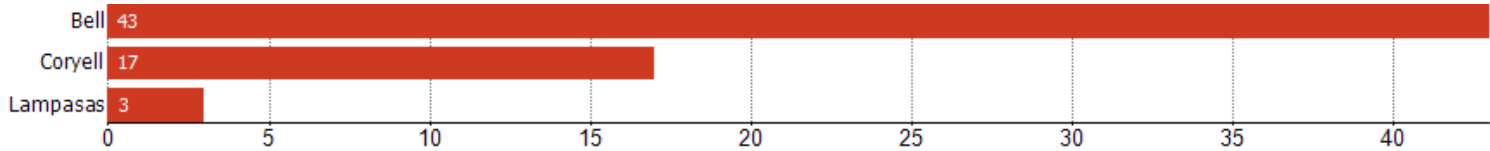


Current Year	105	80	78	88	97	93	98	90	81	70	66	72	63
Prior Year	80	72	75	93	113	98	96	85	84	79	91	94	105
Percent Change from Prior Year	31%	11%	4%	-5%	-14%	-5%	2%	6%	-4%	-11%	-27%	-23%	-40%

Distressed Listings (By County)

The number of distressed single-family, condominium and townhome properties that were for sale at the end of the last month by county.

Filters Used: County: 6 Selected





Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: Monthly Market Data Report

Run Date: 07/07/2016

Scheduled: Yes

Report Date Range: From 6/2015 To: 6/2016

Information Included

- Include Cover Sheet
- Include Key Metric Summary
- Include Metrics By: County
- Averages
- Include Appendix
- Medians

MLS Filter

MLS: All

Listing Filters

Property Types: All

Sales Types: All

Price Range: None

Location Filters

State: All

County: Bell County, Texas Burnet County, Texas Coryell County, Texas
 Lampasas County, Texas McLennan County, Texas Williamson County, Texas

ZIP Code: All

Listing Activity Charts

- New Listings
- Active Listings
- Average Listing Price
- Average Listing Price per Sq Ft
- Average Listing Price vs Est Value
- Average Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Average Sales Price
- Average Sales Price per Sq Ft
- Average Sales Price vs Listing Price
- Average Sales Price vs Est Value

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 6/2016 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area

