





## **Condo** Sold Report – Residential Real Estate Trend Indicator

Provided by: Terry Summers, ABR/ GRI

Direct Cell: (573) 216-5319

Area: All Areas Direct Office: (573) 374-3243

| Selling Price Range |                  | Closed Single-Family Units<br>Number of Bedrooms<br>Period: 01/01/07 Through 12/31/07 |     |    |       |                              | Closed Single-Family Units<br>Number of Bedrooms<br>Period: 01/01/08 Through 12/31/08 |     |    |       |                              |
|---------------------|------------------|---|-----|----|-------|------------------------------|---|-----|----|-------|------------------------------|
| From                | Through          | -2  | 3   | 4+ | Total | Average<br>Days On<br>Market | -2  | 3   | 4+ | Total | Average<br>Days On<br>Market |
| 0                   | \$19,999.00      |   |     |    |       |                              |   |     |    |       |                              |
| \$20,000.00         | \$39,999.00      | 1   |     |    | 1     | 186                          |   |     |    |       |                              |
| \$40,000.00         | \$59,999.00      | 8   |     |    | 8     | 88                           | 8   |     |    | 8     | 158                          |
| \$60,000.00         | \$79,999.00      | 26  |     |    | 26    | 163                          | 9   |     |    | 9     | 182                          |
| \$80,000.00         | \$99,999.00      | 48  | 3   |    | 51    | 141                          | 33  |     |    | 33    | 186                          |
| \$100,000.00        | \$119,999.00     | 33  | 2   |    | 35    | 168                          | 28  | 3   |    | 31    | 217                          |
| \$120,000.00        | \$139,999.00     | 70  | 17  |    | 87    | 131                          | 34  | 12  |    | 46    | 148                          |
| \$140,000.00        | \$159,999.00     | 67  | 49  | 1  | 117   | 148                          | 42  | 33  |    | 75    | 195                          |
| \$160,000.00        | \$179,999.00     | 20  | 66  | 1  | 87    | 184                          | 15  | 58  | 1  | 74    | 179                          |
| \$180,000.00        | \$199,999.00     | 15  | 63  | 3  | 81    | 194                          | 2   | 42  | 3  | 47    | 265                          |
| \$200,000.00        | \$219,999.00     | 5   | 46  | 2  | 53    | 215                          | 11  | 39  |    | 50    | 284                          |
| \$220,000.00        | \$239,999.00     | 2   | 45  | 4  | 51    | 163                          | 3   | 35  |    | 38    | 263                          |
| \$240,000.00        | \$259,999.00     | 3   | 38  |    | 41    | 186                          | 2   | 33  | 2  | 37    | 213                          |
| \$260,000.00        | \$299,999.00     |   | 63  | 6  | 69    | 169                          | 17  | 37  | 7  | 61    | 204                          |
| \$300,000.00        | \$349,999.00     |   | 41  | 12 | 53    | 193                          | 6   | 17  | 5  | 28    | 175                          |
| \$350,000.00        | \$399,999.00     |   | 36  | 3  | 39    | 187                          | 2   | 10  | 3  | 15    | 203                          |
| \$400,000.00        | \$499,999.00     |   | 5   | 4  | 9     | 220                          | 1   | 4   |    | 5     | 197                          |
| \$500,000.00        | \$999,999.00     |   | 1   | 6  | 7     | 121                          |   |     | 1  | 1     | 12                           |
| \$1,000,000.00      | \$999,999,999.00 |   |     |    |       |                              |   |     | 1  | 1     | 6                            |
|                     | Total            | 298   | 475 | 42 | 815   | 169                          | 213   | 323 | 23 | 559   | 208                          |

| Price by Bedrooms  |                 |                   |                  |                  |                                       |                 |                |                  |  |  |  |
|--------------------|-----------------|-------------------|------------------|------------------|---------------------------------------|-----------------|----------------|------------------|--|--|--|
|                    | Pe              | eriod: 01/01/2007 | Through 12/31/20 | 007              | Period: 01/01/2008 Through 12/31/2008 |                 |                |                  |  |  |  |
|                    | -2              | 3                 | 4+               | Total            | -2                                    | 3               | 4+             | Total            |  |  |  |
| Sell Price Volume  | \$37,668,272.00 | \$109,998,529.00  | \$14,221,977.00  | \$161,888,778.00 | \$31,760,164.00                       | \$70,410,749.00 | \$8,077,301.00 | \$110,248,214.00 |  |  |  |
| List Price Volume  | \$38,040,438.00 | \$106,381,569.00  | \$14,096,080.00  | \$158,518,087.00 | \$32,724,893.00                       | \$70,373,718.00 | \$7,945,300.00 | \$111,043,911.00 |  |  |  |
| Average Sell Price | \$126,403.00    | \$231,575.00      | \$338,618.00     | \$198,636.00     | \$149,108.00                          | \$217,989.00    | \$351,187.00   | \$197,223.00     |  |  |  |
| Average List Price | \$127,652.00    | \$223,961.00      | \$335,620.00     | \$194,500.00     | \$153,637.00                          | \$217,875.00    | \$345,447.00   | \$198,647.00     |  |  |  |
| List/Sell/Ratio    | 99%             | 103%              | 100%             | 102%             | 97%                                   | 100%            | 101%           | 99%              |  |  |  |

<u>Data Source</u>: Based on information from the Lake of the Ozarks Board of REALTORS® MLS for the period 01/01/2007 through 12/31/2007, and 01/01/2008 through 12/31/2008. Information contained on this page is believed to be accurate, but it should be verified through further investigation.