



**IIFL FINANCE LIMITED**

(Formerly known as IIFL Holdings Limited)

IIFL Finance Limited (the "Company" or "Issuer") was incorporated at Mumbai on October 18, 1995 as a private limited company with the name Probitry Research & Services Private Limited under the provisions of the Companies Act, 1956. The status of our Company was changed to a public limited company and our name was changed to Probitry Research & Services Limited pursuant to a fresh certificate of incorporation dated on April 28, 2000 issued by the Registrar of Companies, Maharashtra, Mumbai. The name of our Company was subsequently changed to IndiaInfoline.Com Limited, and a fresh certificate of incorporation, consequent upon change of name was issued by the Registrar of Companies, Maharashtra, Mumbai on May 23, 2000. The name of our Company was further changed to India Infoline Limited, and a fresh certificate of incorporation, consequent upon change of name was issued by the Registrar of Companies, Maharashtra, Mumbai on March 23, 2001. Thereafter, the name of our Company was changed to IIFL Holdings Limited, and a fresh certificate of incorporation, consequent upon change of name was issued by Registrar of Companies, Maharashtra, Mumbai on February 18, 2014. Thereafter, the name of our Company was changed to IIFL Finance Limited and a fresh certificate of incorporation, consequent upon change of name was issued by Registrar of Companies, Maharashtra, Mumbai on May 24, 2019. Also, our Company has obtained a Certificate of Registration dated March 06, 2020 bearing Registration No. N-13.02386 issued by the Reserve Bank of India ("RBI") to commence the business of a non-banking financial institution without accepting public deposits under Section 45 IA of the RBI Act, 1934. Our Company is a Systemically Important Non-Deposit taking Non-Banking Finance Company ("NBFC"). For more information about the Company, please refer "General Information" and "History and Main Objects" on pages 19 and page 143 and "History and Main Objects" on page 145 of Shelf Prospectus.

**Registered Office:** IIFL House, Sun Infotech Park, Road No. 16V, Plot No. B-23, Thane Industrial Area, Wagle Estate, Thane - 400604, Maharashtra, India; **Tel.:** +91 22 4103 5000; **Fax:** +91 22 2580 6654

**Corporate Office:** 802, 8<sup>th</sup> Floor, Hub Town Solaris, N.S. Phadke Marg, Vijay Nagar, Andheri East, Mumbai 400069, Maharashtra, India; **Tel.:** +91 22 6788 1000; **Fax:** +91 22 6788 1010;

**Chief Financial Officer:** Rajesh Rajak; **Email:** rajesh.rajak@iifl.com; **Telephone:** +91 22 6788 1000

**Company Secretary and Compliance Officer:** Sneha Patwardhan; **Email:** csteam@iifl.com; **Telephone:** +91 22 6788 1000;

**PAN:** AABC10745G; **Website:** www.iifl.com; **CIN:** L67100MH1995PLC093797

**PUBLIC ISSUE BY IIFL FINANCE LIMITED ("COMPANY" OR THE "ISSUER") OF SECURED REDEEMABLE NON-CONVERTIBLE DEBENTURES OF FACE VALUE OF ₹ 1,000 EACH ("SECURED NCDs") FOR AN AMOUNT OF ₹ 1,000 MILLION ("BASE ISSUE SIZE") WITH AN OPTION TO RETAIN OVERSUBSCRIPTION UP TO ₹ 9,000 MILLION AMOUNTING TO ₹ 10,000 MILLION ("TRANCHE II ISSUE LIMIT") ("TRANCHE II ISSUE") WHICH IS WITHIN THE SHELF LIMIT OF ₹ 50,000 MILLION AND IS BEING OFFERED BY WAY OF THIS TRANCHE II PROSPECTUS DATED SEPTEMBER 22, 2021 CONTAINING INTER ALIA THE TERMS AND CONDITIONS OF TRANCHE II ISSUE ("TRANCHE II PROSPECTUS"), WHICH SHOULD BE READ TOGETHER WITH THE SHELF PROSPECTUS DATED FEBRUARY 24, 2021 ("SHELF PROSPECTUS") FILED WITH THE REGISTRAR OF COMPANIES, MUMBAI, MAHARASHTRA ("ROC"), STOCK EXCHANGES AND SECURITIES AND EXCHANGE BOARD OF INDIA ("SEBI"). THE SHELF PROSPECTUS AND TRANCHE II PROSPECTUS CONSTITUTES THE PROSPECTUS ("PROSPECTUS").**

**THIS TRANCHE II ISSUE IS BEING MADE PURSUANT TO THE PROVISIONS OF SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021 (THE "SEBI NCS REGULATIONS"), THE COMPANIES ACT, 2013 AND RULES MADE THEREUNDER AS AMENDED AND TO THE EXTENT NOTIFIED. THE TRANCHE II ISSUE IS NOT UNDERWRITTEN.**

**OUR PROMOTER**

Mr. Nirmal Bhanwarlal Jain; Email: csteam@iifl.com; Tel: +91 22 6788 1000 and Mr. Venkataraman Rajamani; Email: csteam@iifl.com; Tel: +91 22 6788 1000. For details of our Promoter, please refer to the section "Our Promoter and Promoter Group" on page 166

**GENERAL RISKS**

Investment in debt securities involve a degree of risk and investors should not invest any funds in such securities unless they can afford to take the risk attached to such investments. Investors are advised to take an informed decision and to read the risk factors carefully before investing in this offering. For taking an investment decision, investors must rely on their own examination of the Issuer and the Tranche II Issue, including the risks involved. Specific attention of the Investors is invited to the sections titled "Risk Factors" on page 34 and "Material Developments" on page 34. These risks are not, and are not intended to be, a complete list of all risks and considerations relevant to the debt securities or investor's decision to purchase such securities. This Tranche II Prospectus has not been and will not be approved by any regulatory authority in India, including the Securities and Exchange Board of India ("SEBI"), the Reserve Bank of India ("RBI"), any registrar of companies or any stock exchange in India.

**CREDIT RATING**

The NCDs proposed to be issued under the Issue have been rated "CRISIL AA/Stable" (pronounced as CRISIL double A rating with Stable outlook) for an amount of ₹ 50,000 million by CRISIL Limited ("CRISIL") vide their rating letter dated August 16, 2021 and revalidated vide letter dated September 9, 2021 and BWR AA+/Negative (pronounced as BWR Double A plus with Negative outlook) for an amount of ₹ 50,000 million by Brickworks Ratings India Private Limited vide their rating letter dated April 1, 2021 and revalidated vide letter dated September 7, 2021. The aforesaid rating indicates that instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations and carry very low credit risk. The rating is not a recommendation to buy, sell or hold securities and investors should take their own decision. The rating may be subject to revision or withdrawal at any time by the assigning rating agency and each rating should be evaluated independently of any other rating. The rating agency has a right to suspend or withdraw the rating at any time on the basis of factors such as new information. Please refer to Annexures A and B for the rationale of the above ratings.

**COUPON RATE, COUPON PAYMENT FREQUENCY, REDEMPTION DATE, REDEMPTION AMOUNT & ELIGIBLE INVESTORS**

For the details relating to Coupon Rate, Coupon Payment Frequency, Redemption Date, Redemption Amount and Eligible Investors of the Secured NCDs, see chapter titled "Terms of the Issue" on page 253. For details relating to eligible investors please see "Issue Procedure" on page 269.

**LISTING**

The NCDs offered through this Tranche II Prospectus are proposed to be listed on the BSE Limited ("BSE") and National Stock Exchange of India Limited ("NSE"). Our Company has received an 'in-principle' approval from the BSE vide their letter bearing reference number DCS/BM/PI-BOND/002/20-21 dated July 9, 2020 and from NSE vide their letter bearing reference number NSE/LIST/0079 dated July 9, 2020 and an extension of validity for three months vide letter dated December 28, 2020 and for a further period of three months vide letter dated September 17, 2021. For the purpose of the Tranche II Issue, BSE shall be the Designated Stock Exchange.

**PUBLIC COMMENTS**

The Draft Shelf Prospectus dated June 30, 2020 was filed with BSE and NSE, pursuant to the provisions of the SEBI Debt Regulations was open for public comments for a period of seven Working Days from the date of filing of the Draft Shelf Prospectus with the BSE and NSE.

**LEAD MANAGERS TO THE ISSUE**

**REGISTRAR TO THE ISSUE**

<p><b>Edelweiss Financial Services Limited</b> Edelweiss House Off CST Road, Kalina Mumbai 400 098 Maharashtra, India <b>Tel.:</b> +91 22 4086 3535 <b>Email:</b> iifl.ncd@edelweissfin.com <b>Website:</b> www.edelweissfin.com <b>Contact Person:</b> Lokesh Singh</p>	<p><b>IIFL Securities Limited*</b> 10<sup>th</sup> Floor, IIFL Centre Kamala Centre, Senapati Bapat Marg Lower Parel (West), Mumbai - 400 013 Maharashtra, India <b>Tel.:</b> +91 22 4646 4600 <b>Email:</b> iifl.ncd2020@iiflcap.com <b>Website:</b> www.iiflcap.com <b>Contact Person:</b> Nishita Mody</p>	<p><b>Equirus Capital Private Limited</b> 12<sup>th</sup> Floor, C Wing, Marathon Futurex N.M. Joshi Marg Lower Parel, Mumbai 400 013 Maharashtra, India <b>Tel.:</b> +91 22 4332 0700 <b>Email:</b> iifl.ncd@equirus.com <b>Website:</b> www.equirus.com <b>Contact person:</b> Ankit Jain</p>	<p><b>Link Intime India Private Limited</b> C-101, 247 Park, L.B.S. Marg Vikhroli (West), Mumbai 400 083 Maharashtra, India <b>Tel.:</b> +91 22 4918 6200 <b>Fax:</b> +91 22 4918 6195 <b>Email:</b> iifl.ncd2021@linkintime.co.in <b>Website:</b> www.linkintime.co.in <b>Contact Person:</b> Shanti Gopalkrishnan</p>
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**DEBENTURE TRUSTEE TO THE ISSUE\*\***

**CREDIT RATING AGENCIES**

**STATUTORY AUDITOR**

<p><b>Catalyst Trusteeship Limited</b> GDA House, Plot No. 85, Bhusari Colony (Right), Kothrud, Pune 411 038 Maharashtra, India <b>Tel.:</b> +91 22 4922 0542 <b>Email:</b> ComplianceCTL-Mumbai@ctltrustee.com <b>Website:</b> www.catalysttrustee.com <b>Contact Person:</b> Umesh Salvi</p>	<p><b>CRISIL LIMITED</b> CRISIL House, Central Avenue, Hiranandani Business Park, Powai, Mumbai 400 076 Maharashtra, India <b>Tel.:</b> +91 22 3342 3000 <b>Email:</b> crisilratingdesk@crisil.com <b>Website:</b> www.crisil.com <b>Contact Person:</b> Krishnan Sitaraman</p>	<p><b>Brickwork Ratings India Private Limited</b> 3<sup>rd</sup> Floor, Raj Alkaa Park, Kalena Agahara, Banerghatta Road, Bengaluru 560 076 Karnataka, India <b>Tel.:</b> +91 8040409940 <b>Email:</b> info@brickworkratings.com <b>Website:</b> www.brickworkratings.com <b>Contact Person:</b> K.N. Suvarna</p>	<p><b>M/S. V. Sankar Aiyar &amp; Co</b> 2-C, Court Chambers 35, New Marine Lines, Mumbai 400020 Maharashtra, India <b>Tel.:</b> +91 22 2200 4465 <b>Email:</b> mumbai@vsa.co.in <b>Website:</b> www.vsa.co.in <b>Contact Person:</b> G. Sankar</p>
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**TRANCHE II ISSUE OPENS ON: MONDAY, SEPTEMBER 27, 2021**

**TRANCHE II ISSUE CLOSES ON: MONDAY, OCTOBER 18, 2021**

\* IIFL Securities Limited is deemed to be our associate as per the Securities and Exchange Board of India (Merchant Bankers) Regulations, 1992, as amended (Merchant Bankers Regulations). Further, in compliance with the provisions of Regulation 21A and explanation to Regulation 21A of the Merchant Bankers Regulations, IIFL Securities Limited would be involved only in marketing of the Issue.

\*\* This Tranche II Issue shall remain open for subscription on Working Days from 10 a.m. to 5 p.m. (Indian Standard Time) during the period indicated above, except that the Tranche II Issue may close on such earlier date or extended date as may be decided by the Board of Directors of our Company or the Finance Committee, thereof, subject to relevant approvals. In the event of an early closure or extension of the Tranche II Issue, our Company shall ensure that notice of the same is provided to the prospective investors through an advertisement in a daily national newspaper with wide circulation and a regional daily at the place where the registered office of the Company is situated on or before such earlier or extended date of Tranche II Issue closure. Applications Forms for the Tranche II Issue will be accepted only from 10:00 a.m. to 5:00 p.m. or such extended time as may be permitted by BSE and NSE, on Working Days during the Tranche II Issue Period. On the Tranche II Issue Closing Date, Application Forms will be accepted only between 10:00 a.m. to 3:00 p.m. and uploaded until 5:00 p.m. (Indian Standard Time) or such extended time as may be permitted by BSE and NSE. Further, pending mandate requests for bids placed on the last day of bidding will be validated by 5 PM on one Working Day after the Issue Closing Date. For further details please refer to the chapter titled "Issue Related Information" on page 247.

\*\*\* Catalyst Trusteeship Limited under regulation 4(4) of SEBI Debt Regulations has by its letter dated June 29, 2020 given its consent for its appointment as Debenture Trustee to the Issue and for its name to be included in Offer Document and in all the subsequent periodical communications sent to the holders of the NCDs issued pursuant to the Issue and the same is annexed as Annexure C in this Tranche II Prospectus

A copy of the Shelf Prospectus and this Tranche II Prospectus has been filed with the Registrar of Companies, Mumbai, Maharashtra, in terms of section 26 and 31 of Companies Act, 2013, along with the endorsed/ce rified copies of all requisite documents. For further details please refer to the chapter titled "Material Contracts and Documents for Inspection" on page 298.

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## SECTION I-GENERAL

### DEFINITIONS AND ABBREVIATIONS

Unless the context otherwise indicates, all references in this Tranche II Prospectus to “the Issuer”, “our Company”, “the Company” or “IIFL” “IIFL Finance Limited (Formerly known as IIFL Holdings Limited)” are to IIFL Finance Limited (Formerly known as IIFL Holdings Limited), public limited company incorporated under the Companies Act, 1956, registered as an NBFC with the RBI under Section 45-IA of the RBI Act and having its Registered Office at IIFL House, Sun Infotech Park, Road No. 16V, Plot No. B-23, Thane Industrial Area, Wagle Estate Thane – 400604, Maharashtra, India.

Unless the context otherwise indicates, all references in this Tranche II Prospectus to “we” or “us” or “our” are to our Company. Unless the context otherwise indicates, all references in this Tranche II Prospectus to “Subsidiaries” shall mean Subsidiaries of our Company namely, IIFL Home Finance Limited and IIFL Samasta Finance Limited (Formerly known as Samasta Microfinance Limited).

Unless the context otherwise indicates or implies, the following terms have the following meanings in this Tranche II Prospectus, and references to any statute or regulations or policies includes any amendments or re-enactments thereto, from time to time.

#### Company related terms

Term	Description
“Articles” or “Articles of Association” “AOA”	Articles of Association of our Company
Asset Liability Management Committee or ALCO	Asset Liability Management Committee of the Board of Directors
Audit Committee	Audit committee of the Board of Directors
“Auditors” or “Statutory Auditors”	The statutory auditors of the Company, M/s. V. Sankar Aiyar & Co.
“Board” or “Board of Directors” or “our Board” or “our Board of Directors”	Board of Directors of our Company or any duly constituted committee thereof.
Committee	A committee constituted by the Board, from time to time.
Corporate Social Responsibility Committee	Corporate Social Responsibility Committee of the Board of Directors
“Credit Committee” or “Group Credit Committee”	Credit Committee/ Group Credit Committee as approved by the Board of Directors depending upon the value of transactions.
Directors	Directors of the Company
DSA	Direct Selling Agent
Equity Shares	Equity shares of the Company of face value of ₹ 2 each
ESOP/s	Employee Stock Options
Finance Committee	Finance Committee as constituted by the Board of Directors
IIFL ESOP Plan	IIFL Finance Employees Stock Option Plan 2007; IIFL Finance Employee Stock Option Plan 2008; and IIFL Finance Employee Stock Option Plan 2020 - Merger Scheme
IIFHL	IIFL Home Finance Limited
Independent Director(s)	The independent Director(s) on our Board, in terms of Section 2(47) and Section 149(6) of the Companies Act, 2013
IT Strategy Committee	IT Strategy Committee as constituted by the Board of Directors
KMP / Key Managerial Personnel	Key managerial personnel of our Company as disclosed in this Tranche II Prospectus and appointed in accordance with Key Managerial Personnel, as defined under Section 2(51) of the Companies Act, 2013, as under:  <i>“key managerial personnel”, in relation to a company, means –</i> <i>i. the chief executive officer or the managing director or the manager;</i> <i>ii. the company secretary;</i> <i>iii. the whole-time director;</i> <i>iv. the chief financial officer;</i> <i>v. such other officer not more than one level below the directors who is in whole-time employment designated as key managerial personnel by the Board; and</i>

<b>Term</b>	<b>Description</b>
	<i>vi. such other officer as may be prescribed”</i>
LAP	Loan Against Property
Limited Review Financials / Limited Review Financial Results	The Unaudited Standalone Financial Results and Unaudited Consolidated Financial Results for the three months ended June 30, 2021 prepared in accordance with the provisions of the Companies Act, 2013 and the Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standard) Rules, 2015 (as amended for time to time) issued by Ministry of Corporate Affairs in exercise of the powers conferred by Section 133 read with Sub-section (1) of section 210A of Companies Act, 2013, as amended and presented in accordance with the requirements of the SEBI LODR Regulations.
Loan Book	Loan book of the Company recording relevant entries of the secured and/or unsecured loans advanced by the Company
“Memorandum” or “Memorandum of Association” or “MoA”	Memorandum of Association of our Company
Nomination and Remuneration Committee	Nomination and Remuneration Committee of the Board of Directors
Networth	As defined in Sec 2(57) of the Companies Act, 2013, as follows:  <i>“Networth means the aggregate value of the paid-up share capital and all reserves created out of the profits, securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet but does not include reserves created out of revaluation of assets, write back of depreciation and amalgamation.”</i>
Preference Shares	Preference shares of the Company
Promoter Group	Includes such persons and entities constituting the promoter group of our Company pursuant to Regulation 2 (1) (ff) of the SEBI NCS Regulations
“Promoters” or “our Promoter”	The promoters of our Company are Mr. Nirmal Bhanwarlal Jain and Mr. Venkataraman Rajamani
Reformatted Consolidated Financial Statements	The reformatted consolidated statement of Assets and Liabilities as at March 31, 2021, March 31, 2020 and March 31, 2019 and the reformatted consolidated Statement of Profit and Loss for the Fiscal 2021, Fiscal 2020 and Fiscal 2019 and the reformatted consolidated Statement of Cash Flows for the Fiscal 2021, Fiscal 2020 and Fiscal 2019 and the reformatted consolidated statement of Changes in Equity for the Fiscal 2021, Fiscal 2020 and Fiscal 2019, each prepared in accordance with IND AS, as examined by the Statutory Auditors of our Company.
Reformatted Financial Statements	Reformatted Standalone Financial Statements and Reformatted Consolidated Financial Statements
Reformatted Standalone Financial Statements	The reformatted standalone statement of Assets and Liabilities as at March 31, 2021, March 31, 2020 and March 31, 2019 and the reformatted standalone statement of profit and loss for the Fiscal 2021, Fiscal 2020 and Fiscal 2019 and the reformatted standalone statement of cash flows for the Fiscal 2021, Fiscal 2020 and Fiscal 2019 and the reformatted standalone statement of changes in equity for the Fiscal 2021, Fiscal 2020 and Fiscal 2019, each prepared in accordance with IND AS, as examined by the Statutory Auditors of our Company.
Registered Office	The registered office of our Company is at IIFL House, Sun Infotech Park, Road No. 16V, Plot No. B-23, Thane Industrial Area, Wagle Estate, Thane – 400604, Maharashtra, India
Risk Management Committee	Risk Management Committee of the Board of Directors
RoC/Registrar of Companies	Registrar of Companies, Maharashtra, Mumbai
Shareholders	The holders of the Equity Shares from time to time
Samasta	IIFL Samasta Finance Limited (Formerly known as Samasta Microfinance Limited)
Stakeholders Relationship Committee	Stakeholders Relationship Committee as constituted by the Board of Directors
Subsidiaries	Subsidiaries of our Company namely, IIFL and Samasta



## Issue related terms

Term	Description
Abridged Prospectus	A memorandum containing salient features of the Shelf Prospectus and this Tranche II Prospectus
Acknowledgement Slip	The slip or document issued by the Designated Intermediary to an Applicant as proof of registration of the Application Form
Allotment Advice	The communication sent to the Allottees conveying the details of NCDs allotted to the Allottees in accordance with the Basis of Allotment
“Allotment”, “Allot” or Allotted	Unless the context otherwise requires, the allotment of NCDs to the successful Applicants pursuant to this Tranche II Issue to the successful Allottees
Allottee(s)	A successful Applicant to whom the NCDs will be/have been allotted
“Applicant” or “Investor” or “Bidder” or “ASBA Applicant”	Any person who applies for issuance and Allotment of NCDs through ASBA process or through UPI mechanism pursuant to the terms of the Draft Shelf Prospectus, the Shelf Prospectus, this Tranche II Prospectus and Abridged Prospectus and the Application Form for this Tranche II Issue
“ASBA” or “Application Supported by Blocked Amount” or “Application” or “ASBA Application” or “Application” or “Bid”	An application (whether physical or electronic) to subscribe to the NCDs offered pursuant to the Issue by submission of a valid Application Form and authorising the relevant SCSB to block the Application Amount in the relevant ASBA Account or to block the Application Amount using the UPI Mechanism, where the Bid Amount will be blocked upon acceptance of UPI Mandate Request by retail investors for an Application Amount of upto ₹ 2,00,000 which will be considered as the application for Allotment in terms of this Tranche II Prospectus.
Application Amount/ Bid Amount	The aggregate value of the NCDs applied for, as indicated in the Application Form for this Tranche II Issue or the amount blocked in the ASBA Account.
Application Form/ASBA Form/ Bid cum Application Form	Form in terms of which an Applicant shall make an offer to subscribe to NCDs through the ASBA process or through the UPI Mechanism and which will be considered as the Application for Allotment of NCDs in terms of the Shelf Prospectus and this Tranche II Prospectus.
ASBA Account	A bank account maintained with an SCSB as specified in the ASBA Form submitted by ASBA Applicants for blocking the Bid Amount mentioned in the ASBA Form and will include a bank account of a retail individual investor linked with UPI, for retail individual investors submitting application value upto ₹ 2,00,000.
Banker(s) to the Issue	Collectively Sponsor Bank, Public Issue Account Bank(s) and Refund Bank
Base Issue Size	₹ 1,000 million
Basis of Allotment	The basis on which NCDs will be allotted to applicants under the Tranche II Issue and which is described in “ <i>Issue Procedure – Basis of Allotment</i> ” on page 291.
Bidding Centres	Centres at which the Designated Intermediaries shall accept the Application Forms, i.e., Designated Branches of SCSB, Specified Locations for Syndicate, Broker Centres for Registered Brokers, Designated RTA Locations for RTAs and Designated CDP Locations for CDPs.
Brickwork/BWR	Brickwork Ratings India Private Limited
Broker Centres	Broker centres notified by the Stock Exchanges where Applicants can submit the ASBA Forms (including ASBA Forms under UPI in case of UPI Investors) to a Registered Broker. The details of such broker centres, along with the names and contact details of the Trading Members are available on the respective websites of the Stock Exchanges at <a href="http://www.bseindia.com">www.bseindia.com</a> and <a href="http://www.nseindia.com">www.nseindia.com</a> as updated from time to time.
BSE	BSE Limited.
Category I (Institutional Investors)	<ul style="list-style-type: none"> <li>• Public financial institutions, scheduled commercial banks, Indian multilateral and bilateral development financial institutions which are authorised to invest in the NCDs;</li> <li>• Provident funds and pension funds with a minimum corpus of ₹ 250 million, superannuation funds and gratuity funds, which are authorised to invest in the NCDs;</li> <li>• Alternative Investment Funds, subject to investment conditions applicable to them under the Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012;</li> <li>• Resident Venture Capital Funds registered with SEBI;</li> </ul>

<b>Term</b>	<b>Description</b>
	<ul style="list-style-type: none"> <li>Insurance companies registered with the IRDAI;</li> <li>State industrial development corporations;</li> <li>Insurance funds set up and managed by the army, navy, or air force of the Union of India;</li> <li>Insurance funds set up and managed by the Department of Posts, the Union of India;</li> <li>Systemically Important Non-Banking Financial Company registered with the RBI and having a net-worth of more than ₹ 5,000 million as per the last audited financial statements;</li> <li>National Investment Fund set up by resolution no. F.No. 2/3/2005-DDII dated November 23, 2005 of the Government of India published in the Gazette of India; and</li> <li>Mutual funds registered with SEBI.</li> </ul>
Category II (Non Institutional Investors)	<ul style="list-style-type: none"> <li>Companies within the meaning of Section 2(20) of the Companies Act, 2013;</li> <li>statutory bodies/ corporations and societies registered under the applicable laws in India and authorised to invest in the NCDs;</li> <li>Co-operative banks and regional rural banks;</li> <li>Trusts including public/private charitable/religious trusts which are authorised to invest in the NCDs;</li> <li>Scientific and/or industrial research organisations, which are authorised to invest in the NCDs;</li> <li>Partnership firms in the name of the partners;</li> <li>Limited liability partnerships formed and registered under the provisions of the Limited Liability Partnership Act, 2008 (No. 6 of 2009);</li> <li>Association of Persons;</li> <li>Any other incorporated and/ or unincorporated body of persons</li> </ul>
Category III (High Net Worth Individual Investors)	Resident Indian individuals or Hindu Undivided Families through the Karta applying for an amount aggregating to above ₹ 10,00,000 across all options of NCDs in the Issue
Category IV (Retail Individual Investors or Retail Individual Bidder(s) or RIB(s) applying through UPI)	Resident Indian individuals or Hindu Undivided Families through the Karta applying for an amount aggregating up to and including ₹10,00,000 across all options of NCDs in the Issue and shall include Retail Individual Investors, who have submitted bid for an amount not more than ₹200,000 in any of the bidding options in the Issue (including HUFs applying through their Karta and does not include NRIs) though UPI Mechanism.
CDP/ Collecting Depository Participant	A depository participant as defined under the Depositories Act, 1996 and registered with SEBI and who is eligible to procure Applications at the Designated CDP Locations in terms of the SEBI Operational Circular.
CIBIL	TransUnion CIBIL Limited
Client ID	Client identification number maintained with one of the Depositories in relation to the demat account.
“Collecting Depository Participant” or “CDP”	A depository participant as defined under the Depositories Act, 1996, registered with SEBI and who is eligible to procure Applications in the Issue, at the Designated CDP Locations in terms of the SEBI Operational Circular
Collecting Registrar and Share Transfer Agents or CRTAs	Registrar and share transfer agents registered with SEBI and eligible to procure Applications, at the Designated RTA Locations.
Credit Rating Agencies	For the present Issue, the credit rating agencies, being CRISIL and Brickwork
CRISIL	CRISIL Limited
Debenture Holder (s) / NCD Holder(s)	The holders of the NCDs whose name appears in the database of the Depository and/or the register of NCD Holders (if any) maintained by our Company if required under applicable law.
Debenture Trust Deed(s)	The trust deed to be entered between the Debenture Trustee and our Company which shall be executed in relation to the NCDs within the time limit prescribed by applicable statutory and/or regulatory requirements.
Debenture Trustee Agreement	The agreement dated June 29, 2020 read with addendums dated December 31, 2020 and September 20, 2021, entered into between the Debenture Trustee and our Company.
Debenture Trustee/ Trustee	Debenture Trustee for the Debenture Holders, in this Issue being Catalyst Trusteeship Limited

<b>Term</b>	<b>Description</b>
Debenture(s) / NCD(s)	A collective reference to Secured NCDs
Deemed Date of Allotment	The date on which the Board of Directors/or the Finance Committee approve the Allotment of the NCDs for this Tranche II Issue or such date as may be determined by the Board of Directors/or the Finance Committee thereof and notified to the Stock Exchanges. The actual Allotment of NCDs may take place on a date other than the Deemed Date of Allotment. All benefits relating to the NCDs including interest on NCDs shall be available to the Debenture Holders from the Deemed Date of Allotment.
Demographic Details	The demographic details of the Applicants such as their respective addresses, email, PAN, investor status, MICR Code, bank account detail and UPI ID, where applicable.
Depositories Act	The Depositories Act, 1996, as amended from time to time.
Depository(ies)	National Securities Depository Limited (NSDL) and /or Central Depository Services (India) Limited (CDSL).
Designated Branches	Such branches of the SCSBs which shall collect the ASBA Applications and a list of which is available on <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a> or at such other website as may be prescribed by SEBI from time to time.
Designated CDP Locations	Such locations of the CDPs where Applicants can submit the Application Forms. The details of such Designated CDP Locations, along with names and contact details of the Collecting Depository Participants eligible to accept Application Forms are available on the respective websites of the Stock Exchange ( <a href="http://www.bseindia.com">www.bseindia.com</a> and <a href="http://www.nseindia.com">www.nseindia.com</a> ) as updated from time to time.
Designated Date	The date on which Registrar to the Issue issues instruction to SCSBs for transfer of funds from the ASBA Account to the Public Issue Account(s) or to the Refund Account, as appropriate, in terms of the Shelf Prospectus and this Tranche II Prospectus and the Public Issue Account and Sponsor Bank Agreement.
Designated Intermediary(ies)	Collectively, the Lead Managers, Syndicate Members/ Lead Brokers, Trading Members, agents, SCSBs, Registered Brokers, CDPs and CRTAs, who are authorised to collect Application Forms from the Applicants in the Issue.  In relation to ASBA applicants authorising an SCSB to block the amount in the ASBA Account, Designated Intermediaries shall mean SCSBs.  In relation to ASBA applicants submitted by Retail Individual Investors where the amount was blocked upon acceptance of UPI Mandate Request using the UPI Mechanism, Designated Intermediaries shall mean the CDPs, RTAs, Lead Managers, Members of the Syndicate, Trading Members and Stock Exchanges where applications have been submitted through the app/web interface as provided in the SEBI Operational Circular.
Designated RTA Locations	Such locations of the CRTAs where Applicants can submit the Application Forms to CRTAs. The details of such Designated CRTA Locations, along with names and contact details of the CRTAs eligible to accept ASBA Forms and Application Forms submitted using the UPI Mechanism as a payment option (for a maximum amount of INR 2,00,000) are available on the respective websites of the Stock Exchanges.
Designated Stock Exchange	BSE.
Direct Online Application	An online interface enabling direct applications through UPI by an app based/web interface, by investors to a public issue of debt securities with an online payment facility.
DP / Depository Participant	A depository participant as defined under the Depositories Act.
Draft Shelf Prospectus	The Draft Shelf Prospectus dated June 30, 2020, filed by our Company with BSE and NSE for receiving public comments, in accordance the Regulation 6(2) of the SEBI Debt Regulations and forwarded to SEBI for record purpose.
Edelweiss	Edelweiss Financial Services Limited.
ICRA	ICRA Limited
Interest Payment Date/ Coupon Payment Date	Please see the section titled “ <i>Terms of the Issue</i> ” on page 253
Issue	Public issue by the Company of secured redeemable non-convertible debentures of face value of ₹ 1,000 each (“ <b>Secured NCDs</b> ”) and/or unsecured subordinated redeemable non-convertible debentures of the face value of ₹ 1,000 each (“ <b>Unsecured NCDs</b> ”) (Secured NCDs and Unsecured NCDs are collectively referred to as “ <b>Debentures</b> ” or “ <b>NCDs</b> ”) for an amount aggregating upto ₹ 50,000 million (“ <b>Shelf Limit</b> ”) (hereinafter referred to as

Term	Description
	the “ <b>Issue</b> ”), The Unsecured Debentures will be in the nature of subordinated debt and will be eligible for inclusion as Tier II Capital.
Issue Agreement	The Issue Agreement dated June 30, 2020 read with addendums to issue agreement dated February 22, 2021 and September 20, 2021 entered between our Company and the Lead Managers.
Issue Period	The period between the Issue Opening Date and the Issue Closing Date inclusive of both days, during which prospective Applicants can submit their Application Forms.
Lead Broker Agreement	Agreement dated September 20, 2021 between our Company, the Lead Managers and the Lead Brokers.
Lead Brokers/ Syndicate Members	Edelweiss Broking Limited, ICICI Securities Limited, IIFL Securities Limited, Equirus Securities Private Limited, Trust Financial Consultancy Services Private Limited and Trust Securities Services Private Limited
Lead Managers/ LMs	Edelweiss Financial Services Limited, IIFL Securities Limited* and Equirus Capital Private Limited. *IIFL Securities Limited is deemed to be our associate as per the Securities and Exchange Board of India (Merchant Bankers) Regulations, 1992, as amended (“ <b>Merchant Bankers Regulations</b> ”). Further, in compliance with the provisions of Regulation 21A and explanation to Regulation 21A of the Merchant Bankers Regulations, IIFL Securities Limited would be involved only in marketing of the Issue.
Market Lot	1 (one) NCD.
Maturity Amount or Redemption Amount	Please see the section titled “ <i>Terms of the Issue</i> ” on page 253
Maturity Date or Redemption Date	Please see the section titled “ <i>Terms of the Issue</i> ” on page 253
Members of the Syndicate	Members of the Syndicate includes Lead Managers and Lead Broker(s)
Mobile App(s)	The mobile applications listed on the website of Stock Exchanges as may be updated from time to time, which may be used by RIBs to submit Bids using the UPI Mechanism
NSE	National Stock Exchange of India Limited.
OCB or Overseas Corporate Body	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% (sixty percent) by NRIs including overseas trusts, in which not less than 60% (sixty percent) of beneficial interest is irrevocably held by NRIs directly or indirectly and which was in existence on October 3, 2003 and immediately before such date had taken benefits under the general permission granted to OCBs under the FEMA. OCBs are not permitted to invest in the Issue.
Offer Document	The Draft Shelf Prospectus, Shelf Prospectus, this Tranche II Prospectus and Abridged Prospectus read with any notices, corrigenda, addenda thereto, the Debenture Trust Deed and other documents, if applicable, and various other documents/ agreements/ undertakings, entered or to be entered by our Company with Lead Managers, Public Issue Account and Sponsor Bank Agreement, Lead Broker Agreement and/or other intermediaries for the purpose of this Issue including but not limited to the Debenture Trust Deed, the Debenture Trustee Agreement, the Tripartite Agreements, the Registrar Agreement, the Agreement with the Lead Managers. For further details see the chapter titled “ <i>Material Contracts and Documents for Inspection</i> ” on page 298.
Public Issue Account	A bank account to be opened with the Bankers to the Issue to receive monies from the ASBA Accounts on the Designated Date as specified for in this Tranche II Prospectus.
Public Issue Account and Sponsor Bank Agreement	Agreement dated September 20, 2021 entered amongst our Company, the Registrar, the Public Issue Account Bank, the Refund Bank and the Sponsor Bank and the Lead Managers for appointment of the Sponsor Bank in accordance with the SEBI Operational Circular for collection of the Application Amounts from ASBA Accounts and where applicable, refunds of the amounts collected from the Applicants on the terms and conditions thereof.
Public Issue Account Bank	ICICI Bank Limited
Record Date	The record date for payment of interest in connection with the NCDs or repayment of principal in connection therewith shall be 15 days prior to the date on which interest is due and payable, and/or the date of redemption or such other date as may be determined by the Board of Directors and/or Finance Committee as constituted by the Board of Directors, from time to time in accordance with the applicable law. Provided that trading in the NCDs shall remain suspended between the aforementioned Record Date in

<b>Term</b>	<b>Description</b>
	<p>connection with redemption of NCDs and the date of redemption or as prescribed by the Stock Exchanges, as the case may be.</p> <p>In case the Record Date falls on a day when the Stock Exchanges are having a trading holiday, the immediate subsequent trading day or a date notified by our Company will be deemed as the Record Date.</p>
Refund Account	Account to be opened with the Refund Bank from which refunds, if any, of the whole or any part of the Application Amount shall be made and as specified in this Tranche II Prospectus.
Refund Bank(s)	ICICI Bank Limited
Register of Debenture Holders/ NCD Holders	The Register of Debenture Holders maintained by the Issuer in accordance with the provisions of the Companies Act, 2013.
Registered Brokers or Brokers	Stock brokers registered with SEBI under the Securities and Exchange Board of India (Stock Brokers) Regulations, 1992 and the stock exchanges having nationwide terminals, other than the Members of the Syndicate and eligible to procure Applications from Applicants.
Registrar Agreement	Agreement dated June 30, 2020 read with addendums to registrar agreement dated February 22, 2021 and September 20, 2021 entered into between our Company and the Registrar to the Issue, in relation to the responsibilities and obligations of the Registrar to the Issue pertaining to the Issue.
Registrar to the Issue/ Registrar	Link Intime India Private Limited.
Resident Individual	An individual who is a person resident in India
Secured Debenture Holder(s)/ Secured NCD Holder(s)	The holders of the Secured NCDs whose name appears in the database of the Depository and/or the register of Secured NCD Holders (if any) maintained by our Company if required under applicable law.
Secured NCDs	Secured Redeemable Non-Convertible Debentures of face value of ₹ 1,000 each
Self-Certified Syndicate Banks or SCSBs	The banks registered with SEBI, offering services in relation to ASBA and UPI, a list of which is available on the website of SEBI at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a> for ASBA and <a href="https://sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=40">https://sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=40</a> for UPI, updated from time to time and at such other websites as may be prescribed by SEBI from time to time.
Series	Collectively the Series of NCDs being offered to the Applicants as stated in the section titled “ <i>Issue Related Information</i> ” beginning on page 247.
Shelf Limit	The aggregate limit of the Issue, being ₹ 50,000 million to be issued under the Shelf Prospectus through one or more Tranche Issues.
Shelf Prospectus	The Shelf Prospectus dated February 24, 2021 filed by our Company with the SEBI, BSE, NSE and the RoC in accordance with the provisions of the Companies Act, 2013 and the SEBI Debt Regulations.
Simplified Listing Agreement	The Listing Agreement entered into between our Company and the relevant stock exchange(s) in connection with the listing of the debt securities of our Company.
Specified Cities/Specified Locations	Bidding Centres where the Members of the Syndicate shall accept Application Forms from Applicants a list of which is available on the website of the SEBI at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a> and updated from time to time and at such other websites as may be prescribed by SEBI from time to time.
Sponsor Bank	The Banker to the Issue registered with SEBI, which has been appointed by our Company to act as a conduit between the Stock Exchanges and the National Payments Corporation of India in order to push the mandate collect requests and/ or payment instructions of the retail individual investors into the UPI for retail individual investors applying through the app/web interface of the Stock Exchange(s) with a facility to block funds through UPI Mechanism for application value upto ₹ 2,00,000 and carry out any other responsibilities in terms of the SEBI Operational Circular and for this Tranche II Issue being ICICI Bank Limited.
Stock Exchange(s)	BSE and NSE.
Subordinated Debt	Subordinated Debt means a fully paid up instrument, which is unsecured and is subordinated to the claims of other creditors and is free from restrictive clauses and is not

Term	Description
	<p>redeemable at the instance of the holder or without the consent of the supervisory authority of the NBFC. The book value of such instrument shall be subjected to discounting as provided hereunder:</p> <p>Remaining maturity of the instruments and rate of discount:</p> <ul style="list-style-type: none"> <li>• up to one year 100%</li> <li>• more than one year but up to two years 80%</li> <li>• more than two years but up to three years 60%</li> <li>• more than three years but up to four years 40%</li> <li>• more than four years but up to five years 20%</li> </ul> <p>to the extent such discounted value does not exceed fifty per cent of Tier I capital.</p>
Syndicate ASBA	Applications through the Syndicate or the Designated Intermediaries.
Syndicate ASBA Application Locations	ASBA Applications through the Lead Managers, Syndicate Members/Lead Brokers, brokers or the Trading Members of the Stock Exchanges or the Designated Intermediaries.
Syndicate Bidding Centres	Syndicate Bidding Centres established for acceptance of Application Forms.
Syndicate SCSB Branches	<p>In relation to ASBA Applications submitted to a Member of the Syndicate, such branches of the SCSBs at the Syndicate ASBA Application Locations named by the SCSBs to receive deposits of the Application Forms from the Members of the Syndicate, and a list of which is available on</p> <p><a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised%20Intermediaries">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised Intermediaries</a> or at such other website as may be prescribed by SEBI from time to time.</p>
Tenor	Please see the section titled “ <i>Terms of the Issue</i> ” on page 253.
Tier I capital	Tier I capital means owned fund as reduced by investment in shares of other non-banking financial companies and in shares, debentures, bonds, outstanding loans and advances including hire purchase and lease finance made to and deposits with subsidiaries and companies in the same group exceeding, in aggregate, ten per cent of the owned fund; and perpetual debt instruments issued by a non-deposit taking non-banking financial company in each year to the extent it does not exceed 15% of the aggregate Tier I Capital of such company as on March 31 of the previous accounting year.
Tier II capital	<p>Tier-II capital includes the following:</p> <p>(a) preference shares other than those which are compulsorily convertible into equity;</p> <p>(b) revaluation reserves at discounted rate of 55%;</p> <p>(c) general provisions (including that for standard assets) and loss reserves to the extent these are not attributable to actual diminution in value or identifiable potential loss in any specific asset and are available to meet unexpected losses, to the extent of one and one fourth percent of risk weighted assets;</p> <p>(d) hybrid debt capital instruments;</p> <p>(e) subordinated debt; and</p> <p>(f) perpetual debt instruments issued by a non-deposit taking non-banking financial company which is in excess of what qualifies for Tier I Capital,</p> <p>to the extent the aggregate does not exceed Tier-I capital.</p>
Trading Members	Intermediaries registered with a Broker under the SEBI (Stock Brokers) Regulations, 1992 and/or with the Stock Exchanges under the applicable byelaws, rules, regulations, guidelines, circulars issued by Stock Exchanges from time to time and duly registered with the Stock Exchange for collection and electronic upload of Application Forms on the electronic application platform provided by the Stock Exchanges.
Tranche Issue	Issue of the NCDs pursuant to the respective Tranche Prospectus.
Tranche I Issue	Public Issue by the Company of Un-secured NCDs for an amount of ₹ 1,000 million with an option to retain oversubscription up to ₹ 9,000 million amounting to ₹ 10,000 million which was within the Shelf Limit of ₹ 50,000 million and was offered by way of the Tranche I Prospectus dated February 24, 2021, read together with the Shelf Prospectus filed with the RoC, SEBI and Stock Exchanges.
Tranche II Issue	Public Issue by the Company of Secured NCDs for an amount of ₹ 1,000 million with an option to retain oversubscription up to ₹ 9,000 million amounting to ₹ 10,000 million which is within the Shelf Limit of ₹ 50,000 million and is being offered by way of this Tranche II Prospectus, which should be read together with the Shelf Prospectus filed with the RoC, SEBI and Stock Exchanges.
Tranche II Issue Closing	October 18, 2021

<b>Term</b>	<b>Description</b>
Date	
Tranche II Issue Opening Date	September 27, 2021
Tranche II Issue Period	The period between the Tranche II Issue Opening Date and the Tranche II Issue Closing Date inclusive of both days, during which prospective Applicants may submit their Application Forms.
Transaction Registration Slip or TRS or Acknowledgement Slip	The slip or document issued by the Designated Intermediary to an Applicant as proof of registration of the Application Form.
Tripartite Agreements	Tripartite Agreement dated July 27, 2020 among our Company, the Registrar and CDSL and Tripartite Agreement dated March 11, 2005 among our Company, the Registrar and NSDL.
Transaction Documents	Transaction documents shall mean this Tranche II Prospectus, Shelf Prospectus(es) read with any notices, corrigenda, addenda thereto, Issue Agreement, Registrar Agreement, Debenture Trustee Agreement, Debenture Trust Deed, Tripartite Agreements executed or to be executed by our Company, as the case may be.
“UPI” or “UPI Mechanism”	Unified Payments Interface mechanism in accordance with SEBI Operational Circular as amended from time to time, to block funds for application value upto ₹ 2,00,000 submitted through intermediaries, namely the Registered Stock brokers, Registrar and Transfer Agent and Depository Participants.
UPI ID	Identification created on Unified Payment Interface (UPI) for single-window mobile payment system developed by the NPCI
“UPI Mandate Request” or “Mandate Request”	A request initiated by the Sponsor Bank on the Retail Individual Investor to authorise blocking of funds in the relevant ASBA Account through the UPI mobile app/web interface (using UPI Mechanism) equivalent to the bid amount and subsequent debit of funds in case of allotment.
UPI PIN	Password to authenticate UPI transaction
Unsecured Debenture Holder (s) / Unsecured NCD Holder(s)	The holders of the Unsecured NCDs whose name appears in the database of the Depository and/or the register of Unsecured NCD Holders (if any) maintained by our Company if required under applicable law.
Unsecured NCDs	NCDs offered under the Issue which are rated, subordinated, redeemable, non-convertible debentures and are not secured by any charge on the assets of Issuer and which will be eligible for Tier II capital.
Web Interface	Web interface developed by Designated Stock Exchange wherein the bid is automatically uploaded onto the Stock Exchanges bidding platform and the amount is blocked using the UPI mechanism.
Wilful Defaulter	Wilful defaulter shall have the same meaning as under regulation (2) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018.
Working Day(s)/ Business Day(s)	Working Day(s) shall mean all days excluding Saturdays and Sundays or a holiday of commercial banks in Mumbai, except with reference to Tranche II Issue Period, where Working Days shall mean all days, excluding Saturdays, Sundays and public holiday in India. Furthermore, for the purpose of post issue period, i.e. period beginning from Tranche II Issue Closing Date to listing of the NCDs, Working Days shall mean all trading days of stock exchanges excluding Sundays and bank holidays as per the SEBI Operational Circular. However, with reference to payment of interest/redemption of NCDs, Working Days shall mean all days, excluding Saturdays, Sundays and public holidays in India or bank holidays in Mumbai.

#### **Conventional and general terms or abbreviation**

<b>Term/Abbreviation</b>	<b>Description/ Full Form</b>
₹ or Rupees or ₹ or Indian Rupees or INR or Rs.	The lawful currency of India
ACH	Automated Clearing House
AGM	Annual General Meeting

<b>Term/Abbreviation</b>	<b>Description/ Full Form</b>
AIF	An alternative investment fund as defined in and registered with SEBI under the Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012 as amended from time to time
ALCO/ Asset Management Committee	Assets Liability Management Committee
ALM	Asset Liability Management
ALM Guidelines	Guidelines for ALM system in relation to NBFCs
AML	Anti Money Laundering
AS	Accounting Standards issued by Institute of Chartered Accountants of India
AUM	Assets Under Management
ASBA	Application Supported by Blocked Amount
Bankruptcy Code	The Insolvency and Bankruptcy Code, 2016
Billion	100,00,00,000 (One hundred crores)
BSE	BSE Limited
CAGR	Compounded annual growth rate over a specified period of time of a given value (the year-over-year growth rate)
CAR	Capital Adequacy Ratio
CDSL	Central Depository Services (India) Limited
CEIC	Census Economic Information Centre
CIN	Corporate Identification Number
Code of Criminal Procedure/ CrPC	Code of Criminal Procedure, 1973
Companies Act/ Companies Act, 2013	Companies Act, 2013 and the rules made thereunder
CPC	Code of Civil Procedure, 1908
CRAR / CAR	Capital to Risk-Weighted Assets Ratio/ Capital Adequacy Ratio
Crore	1,00,00,000 (One hundred lakhs)
CSR	Corporate Social Responsibility
Depositories Act	Depositories Act, 1996, as amended read with regulations framed thereunder
Depository(ies)	CDSL and NSDL
DIN	Director Identification Number
DP ID	Depository Participant's Identity Number
DP/ Depository Participant	Depository Participant as defined under the Depositories Act, 1996
DRR	Debenture Redemption Reserve
DSA	Direct Sales Agent
ECS	Electronic Clearing Scheme
EGM	Extraordinary General Meeting
ESOP	Employee Stock Option Scheme
Expected Credit Loss /ExCL	ExCL is a probability-weighted estimate of credit losses. A credit loss is the difference between the cash flows that are due to an entity in accordance with the contract and the cash flows that the entity expects to receive discounted at the original effective interest rate.
FDI	Foreign Direct Investment
FDI Policy	The Government policy and the regulations (including the applicable provisions of the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2000) issued by the Government of India prevailing on that date in relation to foreign investments in our Company's sector of business as amended from time to time
FEMA	Foreign Exchange Management Act, 1999, as amended
FEMA Regulations / FEMA20 (R)	FEMA (Non-debt Instruments) Rules, 2019, as amended from time to time
FII	Foreign Institutional Investor(s)
FPI	Foreign Portfolio Investor as defined and registered under the SEBI (Foreign Portfolio Investors) Regulations, 2019, as amended from time to time.
Financial Year / FY/ Fiscal/ Fiscal Year	Period of 12 months ended March 31 of that particular year
FIR	First Information Report



<b>Term/Abbreviation</b>	<b>Description/ Full Form</b>
GAAP	Generally Accepted Accounting Principles
GDP	Gross Domestic Product
GoI or Government	Government of India
Gross NPAs/ GNPA's	Aggregate of receivable from financing business considered as non-performing assets (secured and unsecured which has been shown as part of short term loans and advances and long term loans and advances) and non performing quoted and unquoted credit substitute forming part of stock in trade. Gross NPA is also referred to as GNPA's
G-Sec	Government Securities
GST	Goods and Services Tax
HNI	High Net worth Individual
HFC	Housing Finance Company
HUF	Hindu Undivided Family
ICAI	Institute of Chartered Accountants of India
IFRS	International Financial Reporting Standards
IMF	International Monetary Fund
Income Tax Act or IT Act	Income Tax Act, 1961
Ind AS	Indian accounting standards (Ind AS) as per Companies (Indian Accounting Standards) Rules, 2015, as amended notified under section 133 of the Act and other relevant provisions of the Act
India	Republic of India
IPC	Indian Penal Code, 1860
IRDAI	Insurance Regulatory and Development Authority of India
IT	Information Technology
ITR	Income Tax Returns
KYC	Know Your Customer
KYC Norms	Customer identification procedure for opening of accounts and monitoring transactions of suspicious nature followed by NBFCs for the purpose of reporting it to appropriate authority
LLP	Limited Liability Partnership
LLP Act	Limited Liability Partnership Act, 2008
LTV	Loan to value
MCA	Ministry of Corporate Affairs, GoI
million	10,00,000 (Ten lakhs)
MoF	Ministry of Finance, GoI
Mutual Funds	A mutual fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996.
NHB	National Housing Bank
NHB Act	National Housing Bank Act, 1987
N.I. Act	Negotiable Instruments Act, 1881, as amended
NBFC	Non Banking Financial Company, as defined under applicable RBI guidelines
NBFC-ND-SI	Systemically Important Non deposit taking NBFC, regulated by the RBI guidelines
NEFT	National Electronic Fund Transfer
NRI or Non-Resident Indian	A person resident outside India, as defined under the FEMA
NSDL	National Securities Depository Limited
NSE	National Stock Exchange of India Limited
p.a.	Per annum
PAN	Permanent Account Number
PAT	Profit After Tax
RBI	Reserve Bank of India
RBI Act	Reserve Bank of India Act, 1934 as amended
RBI Master Directions	Master Direction – Non-Banking Financial Company – Systemically Important Non-Deposit taking and Deposit taking Company (Reserve Bank) Directions, 2016 dated September 1, 2016, as amended
RTGS	Real Time Gross Settlement
SEBI	Securities and Exchange Board of India
SEBI Act	Securities and Exchange Board of India Act, 1992, as amended

<b>Term/Abbreviation</b>	<b>Description/ Full Form</b>
SEBI Debt Regulations	Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008, as amended and repealed w.e.f. August 16, 2021
SEBI ICDR Regulations	Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended
SEBI LODR Regulations	Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended
SEBI NCS Regulations	Securities and Exchange Board of India (Issue and Listing of Non Convertible Securities) Regulations, 2021
Stage 1 Assets	Stage 1 Assets includes financial instruments that have not had a significant increase in credit risk since initial recognition or that have low credit risk at the reporting date as defined under Ind AS
Stage 1 Provision	Stage 1 provision are 12-month ExCL resulting from default events that are possible within 12 months after the reporting date as defined under Ind AS
Stage 2 Assets	Stage 2 Assets includes financial instruments that have had a significant increase in credit risk since initial recognition but that do not have objective evidence of impairment as defined under Ind AS
Stage 2 Provision	Stage 2 provision are life time ExCL resulting from all default events that are possible over the expected life of the financial instrument as defined under Ind AS
Stage 3 Assets	Stage 3 Assets includes financial assets that have objective evidence of impairment at the reporting date as defined under Ind AS
Stage 3 Provision	Stage 3 provision are life time ExCL resulting from all default events that are possible over the expected life of the financial instrument as defined under Ind AS

#### **Business/ Industry related terms**

<b>Term/Abbreviation</b>	<b>Description/ Full Form</b>
AMC	Asset Management Company
AUM	Asset Under Management (meaning total adjusted Loans & Advances)
ECBs	External Commercial Borrowing.
FCNR	Foreign Currency Non-Resident.
Hybrid Debt	A capital instrument, which possesses certain characteristics of equity as well as debt
IFC	Infrastructure Finance Company.
IRDA	Insurance Regulatory and Development Authority.
ISO	International Organization for Standardization.
LIC	Life Insurance Corporation of India
LTV	Loan to value ratio
MFI	Microfinance institutions
MICR	Magnetic Ink Character Recognition.
MoU	Memorandum of Understanding.
MSME	Micro, Small and Medium Enterprises
NPAs	Non-Performing Assets.
Owned Funds	Paid-up equity capital, preference shares which are compulsorily convertible into equity, free reserves, balance in share premium account; capital reserve representing surplus arising out of sale proceeds of asset, excluding reserves created by revaluation of assets; less accumulated loss balance, book value of intangible assets and deferred revenue expenditure, if any
RBI	Reserve Bank of India.
UTI	Unit Trust of India.
WCDL	Working Capital Demand Loan.
XIRR	Internal rate of return for irregular cash flows.
Yield	Ratio of interest income to the daily average of interest earning assets.

Notwithstanding anything contained herein, capitalised terms that have been defined in the chapters titled “Capital Structure”, “Regulations and Policies”, “History and Main Objects”, “Statement of Tax Benefits”, “Our Management”, “Financial Indebtedness”, “Outstanding Litigation and Defaults” and “Issue Procedure” on pages 64, 174, 145, 88, 150, 190, 210 and 272, respectively will have the meanings ascribed to them in such sections of the Shelf Prospectus.

## CERTAIN CONVENTIONS, USE OF FINANCIAL, INDUSTRY AND MARKET DATA AND CURRENCY OF PRESENTATION

### Certain Conventions

All references in this Tranche II Prospectus to “**India**” are to the Republic of India and its territories and possessions. All references to the Government or State Government are to Government of India, Central or State, as applicable.

### Presentation of Financial Information

The current financial year of our Company commences on April 1 and ends on March 31 of the next year, so all references to particular “financial year”, “fiscal year” and “fiscal” or “FY”, unless stated otherwise, are to the 12 months period ended on March 31 of that year.

With effect from April 1, 2018, as per the roadmap issued by the Ministry of Corporate Affairs for Non-Banking Financial Companies dated January 18, 2016, for financial reporting purposes, our Company has followed the Accounting Standards issued by the ICAI specified under Section 133 of the Companies Act, 2013, read with Rule 3 and/or Rule 7 of the Companies (Indian Accounting Standard) Rules, 2015 (“**Ind AS**”), as applicable. Our Company’s financial statements for the year ended March 31, 2021, March 31, 2020 and March 31, 2019 have been prepared in accordance with Ind AS.

The Reformatted Financial Statements are included in the Tranche II Prospectus. The examination reports on the Reformatted Financial Statements as issued by our Company’s Statutory Auditor, M/s. V. Sankar Aiyar & Co, are included in the Tranche II Prospectus in the section titled “*Financial Information*” beginning at page 217.

The Limited Review Financial Results dated July 27, 2021 for the three months ended June 30, 2021 prepared in accordance with the provisions of the Companies Act, 2013 and the Indian Accounting Standards (Ind As) notified under the Companies (Indian Accounting Standard) Rules, 2015 (as amended for time to time) issued by Ministry of Corporate Affairs in exercise of the powers conferred by Section 133 read with Sub-section (1) of section 210A of Companies Act, 2013, as amended and presented in accordance with the requirements of the SEBI LODR Regulations (“**Limited Review Financial Results**”) are included in the Tranche II Prospectus.

Unless stated otherwise and unless the context requires otherwise, the financial data used in the Tranche II Prospectus is on a consolidated basis.

Further, limited reviewed unaudited financial results for quarter ended June 30, 2021 is not indicative of full year results and are not comparable with annual financial information.

Any discrepancies in the tables included herein between the amounts listed and the totals thereof are due to rounding off.

Unless stated otherwise, macroeconomic and industry data used throughout the Tranche II Prospectus has been obtained from publications prepared by providers of industry information, government sources and multilateral institutions. Such publications generally state that the information contained therein has been obtained from sources believed to be reliable but that their accuracy and completeness are not guaranteed and their reliability cannot be assured. Although the Issuer believes that industry data used in the Shelf Prospectus is reliable, it has not been independently verified. Further, the extent to which the market and industry data presented in the Shelf Prospectus is meaningful depends on the readers’ familiarity with and understanding of methodologies used in compiling such data.

The methodologies and assumptions may vary widely among different industry sources. There are no standard data gathering methodologies in the industry in which we conduct our business, and methodologies and assumptions may vary widely among different industry sources. Our Company has relied on the “*NBFC Report (August 2021 update)*” issued by CRISIL Limited for industry related data that has been disclosed in the Shelf Prospectus. Accordingly, no investment decision should be made solely on the basis of such information. Such data involves risks, uncertainties and numerous assumptions and is subject to change based on various factors, including those disclosed in “**Internal Risk Factor no. 31 – “Certain facts and statistics are derived from publications not independently verified by our Company, the Lead Managers or their respective advisors”**” on page no. 47. While we have compiled, extracted and reproduced data from external sources, including third parties, trade, industry or general publications, we accept responsibility for accurately reproducing such data. However, neither we nor the Lead Managers have independently verified this data and neither we nor the Lead Managers make any representation regarding the accuracy of such data. Similarly, while we believe our internal estimates to be reasonable, such estimates have not been verified by any independent sources and neither we nor the Lead Managers can assure potential investors as to their accuracy.

Entities consolidated during the preparation of financial statements of our Company, during the three years ended March 31, 2021 are as below:

Fiscal 2021	Fiscal 2020	Fiscal 2019
<b>Subsidiaries</b>		
IIFL Home Finance Limited (Formerly India Infoline Housing Finance Limited)	IIFL Home Finance Limited (Formerly India Infoline Housing Finance Limited)	IIFL Home Finance Limited (Formerly India Infoline Housing Finance Limited)
Samasta Microfinance Limited <sup>#</sup>	Samasta Microfinance Limited <sup>#</sup>	Samasta Microfinance Limited
	Clara Developers Private Limited*	Clara Developers Private Limited*
<b>Trust with Residual Beneficial Interest</b>		
Eminent Trust October 2019	Eminent Trust October 2019	-
Eminent Trust November 2019	Eminent Trust November 2019	-

\*Clara Developers Private Limited ceased to be the subsidiary of the Company with effect from July 27, 2020

<sup>#</sup>Pursuant to change of name certificate issued by the Ministry of Corporate Affairs (MCA), received on September 3, 2021, the name of Subsidiary of the Company is changed from 'Samasta Microfinance Limited' to 'IIFL Samasta Finance Limited' with effect from September 1, 2021.

### Currency and Unit of Presentation

In this Tranche II Prospectus, references to “₹”, “Indian Rupees”, “INR”, “Rs.” and “Rupees” are to the legal currency of India, references to “US\$”, “USD”, and “U.S. dollars” are to the legal currency of the United States of America, as amended from time to time. Except as stated expressly, for the purposes of this Tranche II Prospectus, data will be given in ₹ in million.

Certain figures contained in this Tranche II Prospectus, including financial information, have been subject to rounding adjustments. Unless set out otherwise, all figures in decimals, including percentage figures, have been rounded off to two decimal points. In certain instances, (i) the sum or percentage change of such numbers may not conform exactly to the total figure given; and (ii) the sum of the numbers in a column or row in certain tables may not conform exactly to the total figure given for that column or row. Further, any figures sourced from third party industry sources may be rounded off to other than two decimal points to conform to their respective sources.

India has decided to adopt the “Convergence of its existing standards with IFRS” referred to as the “Indian Accounting Standards” or “Ind AS”. In terms of a notification released by the MCA, our Company is required to prepare its financial statements in accordance with Ind AS for accounting periods beginning on April 1, 2018.

### Industry and Market Data

Any industry and market data used in this Tranche II Prospectus consists of estimates based on data reports compiled by Government bodies, professional organizations and analysts, data from other external sources including CRISIL, available in the public domain and knowledge of the markets in which we compete. These publications generally state that the information contained therein has been obtained from publicly available documents from various sources believed to be reliable, but it has not been independently verified by us, its accuracy and completeness is not guaranteed, and its reliability cannot be assured. Although we believe that the industry and market data used in this Tranche II Prospectus is reliable, it has not been independently verified by us. The data used in these sources may have been reclassified by us for purposes of presentation. Data from these sources may also not be comparable. The extent to which the industry and market data presented in this Tranche II Prospectus is meaningful depends on the reader’s familiarity with and understanding of the methodologies used in compiling such data. There are no standard data gathering methodologies in the industry in which we conduct our business and methodologies and assumptions may vary widely among different market and industry sources.

### Exchange Rates

The exchange rates (in ₹) of the USD for the respective dates are provided below:

Currency	June 30, 2021	March 31, 2021	March 31, 2020	March 31, 2019
USD	74.34	73.50	75.39	69.17

Source: [www.rbi.org.in](http://www.rbi.org.in) and [www.fbil.org.in](http://www.fbil.org.in).

In the event that March 31 or June 30 of any of the respective years is a public holiday, the previous working day not being a public holiday has been considered.

*Further, in case of specific provision in the loan agreement for a rate other than the RBI rate, the rate has been taken as prescribed as in the respective loan agreement.*

In this Tranche II Prospectus, any discrepancy in any table between total and the sum of the amounts listed are due to rounding off.

## FORWARD-LOOKING STATEMENTS

Certain statements contained in this Tranche II Prospectus that are not statements of historical fact constitute “forward-looking statements”. Investors can generally identify forward-looking statements by terminology such as “aim”, “anticipate”, “believe”, “continue”, “could”, “estimate”, “expect”, “intend”, “may”, “objective”, “plan”, “potential”, “project”, “pursue”, “shall”, “seek”, “should”, “will”, “would”, or other words or phrases of similar import. Similarly, statements that describe our strategies, objectives, plans or goals are also forward-looking statements. All statements regarding our expected financial conditions, results of operations, business plans and prospects are forward-looking statements. These forward-looking statements include statements as to our business strategy, revenue and profitability, new business and other matters discussed in this Tranche II Prospectus that are not historical facts. All statements contained in this Tranche II Prospectus that are not statements of historical fact constitute “forward-looking statements” and are not forecasts or projections relating to our Company’s financial performance. All forward-looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement. Important factors that could cause actual results to differ materially from our expectations include, among others:

- Any increase in the levels of non-performing assets (“NPA”) on our loan portfolio, for any reason; whatsoever, would adversely affect our business and results of operations;
- Any volatility in interest rates which could cause our gross spreads to decline and consequently affect our profitability;
- Unanticipated turbulence in interest rates or other rates or prices;
- Performance of the financial and capital markets in India and globally;
- Changes in the value of Rupee and other currency changes;
- Rate of growth of our Loan Book;
- Changes in Indian and/or foreign laws and regulations, including tax, accounting, banking, securities, insurance and other regulations; changes in competition and the pricing environment in India; and regional or general changes in asset valuations;
- Our inability to sustain growth or manage it effectively;
- Our inability to successfully diversify our portfolio;
- Any disruption in our sources of funding;
- Our inability to obtain or maintain statutory or regulatory approvals and licenses for conducting our business;
- Performance of, and the prevailing conditions affecting, the real estate market in India;
- Certain risks related to the microfinance industry in India due to the category of borrowers that it services; which are not generally associated with other forms of lending;
- Volatility in gold prices which may affect the value of collateral held with us.
- other factors discussed in the Shelf Prospectus and this Tranche II Prospectus, including under the section titled “*Risk Factors*” on page 24 of the Shelf Prospectus and on page 34 of this Tranche II Prospectus.

Additional factors that could cause actual results, performance or achievements to differ materially include, but are not limited to, those discussed in the chapters titled “*Our Business*”, “*Risk Factors*” and “*Outstanding Litigations*” on pages 120, 24 and 210 respectively of the Shelf Prospectus and on pages 118, 34 and 194 respectively of this Tranche II Prospectus. The forward-looking statements contained in this Tranche II Prospectus are based on the beliefs of management, as well as the assumptions made by, and information currently available to management. Although our Company believes that the expectations reflected in such forward-looking statements are reasonable as of the date of this Tranche II Prospectus, our Company cannot assure investors that such expectations will prove to be correct. Given these uncertainties, investors are cautioned not to place undue reliance on such forward-looking statements. If any of these risks and uncertainties materialize, or if any of our underlying assumptions prove to be incorrect, our actual results of operations or financial condition could differ materially from that described herein as anticipated, believed, estimated or expected. All subsequent forward-looking statements attributable to us are expressly qualified in their entirety by reference to these cautionary statements.

By their nature, certain market risk disclosures are only estimate(s) and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated. Neither our Company, its Directors and its officers, nor any of their respective affiliates or associates, Lead Managers nor any of its Directors and its officers have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with the SEBI NCS Regulations, our Company, the Lead Managers will ensure that investors in India are informed of material developments between the date of filing the Shelf Prospectus and this Tranche II Prospectus with the ROC and the date of the Allotment.

## SECTION II - INTRODUCTION

### GENERAL INFORMATION

Our Company was incorporated at Mumbai on October 18, 1995 as a private limited company with the name Probity Research & Services Private Limited under the provisions of the Companies Act, 1956. The status of our Company was changed to a public limited company and our name was changed to 'Probity Research & Services Limited' pursuant to a fresh certificate of incorporation dated on April 28, 2000 issued by the Registrar of Companies, Maharashtra, Mumbai. The name of our Company was subsequently changed to 'India Infoline.Com Limited', and a fresh certificate of incorporation, consequent upon change of name was issued by the Registrar of Companies, Maharashtra, Mumbai on May 23, 2000. The name of our Company was further changed to 'India Infoline Limited', and a fresh certificate of incorporation, consequent upon change of name was issued by the Registrar of Companies, Maharashtra, Mumbai on March 23, 2001. Thereafter, the name of our Company was changed to 'IIFL Holdings Limited', and a fresh certificate of incorporation, consequent upon change of name was issued by Registrar of Companies, Maharashtra, Mumbai on February 18, 2014. Thereafter, the name of our Company was changed to 'IIFL Finance Limited' and a fresh certificate of incorporation, consequent upon change of name was issued by Registrar of Companies, Maharashtra, Mumbai on May 24, 2019.

#### **NBFC Registration**

Our Company holds a certificate of registration dated March 06, 2020 bearing registration no. N-13.02386 issued by the RBI to carry on the activities of a NBFC under Section 45 IA of the RBI Act.

**Company Registration No.:** 093797

**CIN:** L67100MH1995PLC093797

**LEI:** 335800CZ46UJRS34JR78

**Permanent Account Number:**

AABCI0745G

#### **Registered Office**

##### ***IIFL Finance Limited\****

IIFL House, Sun Infotech Park

Road No. 16V, Plot No. B-23

Thane Industrial Area,

Wagle Estate, Thane – 400604

Maharashtra, India

**Tel.:** +91 22 4103 5000

**Fax:** +91 22 2580 6654

**Website:** www.iifl.com

**Email:** csteam@iifl.com

\*Our Company has submitted application with SEBI for surrender of registration number for Investment Advisor. The said registration has been surrendered on February 22, 2021.

#### **Corporate Office**

802, 8<sup>th</sup> Floor

Hub Town Solaris

N.S. Phadke Marg

Vijay Nagar, Andheri East

Mumbai 400069,

Maharashtra, India.

**Tel.:** +91 22 6788 1000

**Fax:** +91 22 6788 1010

**Website:** www.iifl.com

**Email:** csteam@iifl.com

For further details regarding changes to our Registered Office, see “*History and Main Objects*” beginning on page 132 of the Shelf Prospectus.

**Registrar of Companies, Maharashtra, Mumbai.**

100, Everest House  
Marine Lines  
Mumbai 400 002  
Maharashtra, India

**Chief Financial Officer**

**Rajesh Rajak**

802, 8<sup>th</sup> Floor  
Hub Town Solaris  
N.S. Phadke Marg  
Vijay Nagar, Andheri East  
Mumbai 400069,  
Maharashtra, India.  
**Tel.:** +91 22 6788 1000  
**Fax:** +91 22 6788 1010  
**Email:** rajesh.rajak@iifl.com

**Company Secretary and Compliance Officer**

**Sneha Patwardhan**

802, 8<sup>th</sup> Floor  
Hub Town Solaris  
N.S. Phadke Marg  
Vijay Nagar, Andheri East  
Mumbai 400069,  
Maharashtra, India.  
**Tel.:** +91 22 6788 1000  
**Fax:** +91 22 6788 1010  
**Email:** csteam@iifl.com

Investors may contact the Registrar to the Issue or our Company Secretary and Compliance Officer in case of any pre- Issue or post Issue related issues such as non-receipt of Allotment Advice, demat credit, refund orders, non-receipt of debentures certificates (in case of NCDs which have been re-materialised), transfers or interest on application money etc as the case may be.

All grievances relating to the Issue or this Tranche II Issue may be addressed to the Registrar to the Issue, giving full details such as name, Application Form number, address of the Applicant, Permanent Account Number, number of NCDs applied for, Series of NCDs applied for, amount paid on application, Depository Participant name and client identification number, and the collection centre of the Members of the Syndicate where the Application was submitted and ASBA Account number (for Bidders other than Retail Individual Investors bidding through the UPI Mechanism) in which the amount equivalent to the Bid Amount was blocked or UPI ID in case of Retail Individual Investors bidding through the UPI mechanism.. Further, the Bidder shall enclose the Acknowledgement Slip or provide the acknowledgement number received from the Designated Intermediaries in addition to the documents/information mentioned hereinabove.

All grievances relating to the ASBA process may be addressed to the Registrar to the Issue or Compliance Officer with a copy to the relevant SCSB, giving full details such as name, address of Applicant, Application Form number, number of NCDs applied for, amount blocked on Application and the Designated Branch or the collection centre of the SCSB where the Application Form was submitted by the ASBA Applicant.

All grievances related to the UPI process may be addressed to the Stock Exchanges, which shall be responsible for addressing investor grievances arising from applications submitted online through the App based/ web interface platform of stock exchanges or through their Trading Members. The intermediaries shall be responsible for addressing any investor grievances arising from the applications uploaded by them in respect of quantity, price or any other data entry or other errors made by them.

All grievances arising out of Applications for the NCDs made through the Online Stock Exchanges Mechanism or through Trading Members may be addressed directly to the Stock Exchanges.



## Lead Managers:



### Edelweiss Financial Services Limited

Edelweiss House  
Off CST Road  
Kalina, Mumbai 400 098  
**Tel:** +91 22 4086 3535  
**Fax:** +91 22 4086 3610  
**Email:** iifl.ncd@edelweissfin.com  
**Investor Grievance Email:** customerservice.mb@edelweissfin.com  
**Website:** www.edelweissfin.com  
**Contact Person:** Lokesh Singhi  
**Compliance Officer:** Ms. Bhavana Kapadia  
**SEBI Registration No.:** INM0000010650  
**CIN:** L99999MH1995PLC094641



### IIFL Securities Limited\*

10<sup>th</sup> Floor, IIFL Centre  
Kamala Centre  
Senapati Bapat Marg  
Lower Parel (West), Mumbai 400 013  
**Tel:** +91 22 4646 4600  
**Fax:** +91 22 2493 1073  
**Email:** iifl.ncd2020@iiflcap.com  
**Investor Grievance Email:** ig.ib@iiflcap.com  
**Website:** www.iiflcap.com  
**Contact Person:** Ms. Nishita Mody  
**Compliance Officer:** Mr. Pawan Jain  
**SEBI Registration no.:** INM000010940  
**CIN:** L99999MH1996PLC132983

*\*IIFL Securities Limited is deemed to be our associate as per the Securities and Exchange Board of India (Merchant Bankers) Regulations, 1992, as amended ("Merchant Bankers Regulations"). Further, in compliance with the provisions of Regulation 21A and explanation to Regulation 21A of the Merchant Bankers Regulations, IIFL Securities Limited would be involved only in marketing of the Issue.*



### Equirus Capital Private Limited

12<sup>th</sup> Floor, C Wing  
Marathon Futurex  
N.M. Joshi Marg  
Lower Parel, Mumbai 400 013  
**Tel:** +91 22 4332 0700  
**Fax:** +91 22 4332 0750  
**Email:** iifl.ncd@equirus.com  
**Investor Grievance Email:** investorsgrievance@equirus.com  
**Website:** www.equirus.com  
**Contact person:** Ankit Jain  
**Compliance Officer:** Parth Pankhaniya  
**SEBI Registration Number:** INM000011286  
**CIN:** U65910MH2007PTC172599

## Lead Brokers to the Issue:



### **Edelweiss Broking Limited**

2nd Floor, Office No. 201-203

Zodiac Plaza,

Xavier College Road

Off C G Road

Ahmedabad 380009

**Tel.:** +91 22 4009 4400

**E-mail:** amit.dalvi@edelweissfin.com; prakash.boricha@edelweissfin.com

**Website:** www.edelweissfin.com

**Contact Person:** Amit Dalvi / Prakash Boricha

**SEBI Registration Number:** INZ000005231

**CIN:** U65100GJ2008PLC077462



### **ICICI Securities Limited**

ICICI Centre

H.T. Parekh Marg, Churchgate

Mumbai 400 020

**Tel.:** + 91 22 2277 7626

**Email:** rajat.rawal@icicisecurities.com

**Website:** www.icicisecurities.com

**Contact Person:** Rajat Rawal

**SEBI Registration No.:** INZ000183631

**CIN:** L67120MH1995PLC086241



### **IIFL Securities Limited**

6th and 7th Floor

Ackruti Centre Point

Central Road, MIDC, Andheri (E)

Mumbai 400 093

**Tel.:** + 91 22 3929 4000/4103 5000

**Fax:** + 91 22 2580 6654

**Email:** cs@iifl.com

**Website:** www.indainfoline.com

**Contact Person:** Prasad Umarale

**SEBI Registration No.:** INZ000164132

**CIN:** L99999MH1996PLC132983



### **Equirus Securities Private Limited**

A2102 B, 21<sup>st</sup> Floor

A Wing, Marathon Futurex

N.M. Joshi Marg, Lower Parel

Mumbai 400 013

**Tel.:** + 91 79 6190 9561

**Fax:** +91 79 6190 9560

**Email:** jay.soni@equirus.com

**Website:** www.equirus.com

**Contact Person:** Jay Soni

**SEBI Registration No:** INZ000251536

**CIN:** U65993MH2007PTC176044



**Trust Financial Consultancy Services Private Limited**

1101, Naman Center, 'G' Block

C-31, Bandra Kurla Complex

Bandra (East), Mumbai 400 051

**Tel.:** + 91 22 4084 5000

**Fax:** +91 22 4084 5066

**Email:** prana.v.inamdar@trustgroup.in, mbd.trust@trustgroup.in

**Website:** www.trustgroup.in

**Contact Person:** Pranav Inamdar

**SEBI Registration No:** INZ000238639

**CIN:** U67120MH2002PTC135942



**Trust Securities Services Private Limited**

1102, Naman Center, 'G' Block

C-31, Bandra Kurla Complex

Bandra (East), Mumbai 400 051

**Tel.:** + 91 22 2656 7536

**Fax:** +91 22 2656 6598

**Email:** parth.maniar@trustgroup.in, mbd.trust@trustgroup.in

**Website:** www.trustgroup.in

**Contact Person:** Parth Maniar

**SEBI Registration No:** INZ000158031

**CIN:** U65929MH2016PTC287266

**Debenture Trustee:**



**Catalyst Trusteeship Limited (Formerly GDA Trusteeship Limited)**

'GDA House' Plot No. 85

Bhusari Colony (Right)

Kothrud, Pune 411 038

**Tel:** +92 22 4922 0542

**Fax:** +91 22 4922 0505

**Email:** ComplianceCTL-Mumbai@ctltrustee.com

**Investor Grievance Email:** grievance@ctltrustee.com

**Website:** www.catalysttrustee.com

**Contact Person:** Umesh Salvi

**Compliance Officer:** Rakhi Kulkarni

**SEBI Registration No:** IND000000034

**CIN:** U74999PN1997PLC110262

**Registrar:**



**Link Intime India Private Limited**

C 101, 1<sup>st</sup> Floor, 247 Park

L.B.S Marg, Vikhroli (West)

Mumbai 400 083

Maharashtra, India

**Tel:** +91 22 4918 6200

**Fax:** +91 22 4918 6195

**Email:** iifl.ncd2021@linkintime.co.in  
**Investor Grievance mail:** iifl.ncd2021@linkintime.co.in  
**Website:** www.linkintime.co.in  
**Contact Person:** Ms. Shanti Gopalkrishnan  
**Compliance Officer :** B. N. Ramakrishnan  
**SEBI Registration Number:** INR000004058  
**CIN:** U67190MH1999PTC118368

**Statutory Auditor:**

**M/s. V. Sankar Aiyar & Co**  
2-C, Court Chambers  
35, New Marine Lines  
Mumbai 400 020  
**Tel.:** +91 22 2200 4465  
**Email:** mumbai@vsa.co.in  
**Website:** www.vsa.co.in  
**Membership No:** 046050  
**Firm Registration No:** 109208W  
**Contact Person:** G. Sankar

M/s. V.Sankar Aiyar & Co has been the statutory auditors of our Company since June 7, 2020.

**Credit Rating Agencies:**

**CRISIL**

An S&P Global Company

**CRISIL Limited**  
CRISIL House, Central Avenue  
Hiranandani Business Park  
Powai, Mumbai 400 076  
**Tel:** +91 22 3342 3000  
**Fax:** +91 22 3342 3050  
**Email:** crisilratingdesk@crisil.com  
**Website:** www.crisil.com  
**Contact Person:** Krishnan Sitaraman  
**SEBI Registration No:** IN/CRA/001/1999  
**CIN:** L67120MH1987PLC042363



**Brickwork Ratings India Private Limited**  
3<sup>rd</sup> Floor, Raj Alka a Park  
Kalena Agahara, Banerghatta Road  
Bengaluru 560076  
**Tel:** +91 80404 09940  
**Fax:** +91 80404 09941  
**Email:** info@brickworkratings.com  
**Website:** www.brickworkratings.com  
**Contact Person:** K.N. Suvama  
**SEBI Registration No:** IN/CRA/005/2008  
**CIN:** U67190KA2007PTC043591

**Industry Report**

**CRISIL**

An S&P Global Company

**CRISIL Limited**  
CRISIL House, Central Avenue, Hiranandani Business Park,  
Powai, Mumbai - 400 076

**Tel:** +91 22 3342 3000  
**Fax:** +91 22 3342 3050  
**Website:** www.crisil.com  
**SEBI Registration No:** IN/CRA/001/1999  
**CIN:** L67120MH1987PLC042363

#### **Legal Counsel to the Issue:**



#### **Khaitan & Co**

One World Centre  
10<sup>th</sup> & 13<sup>th</sup> Floor, Tower 1C  
841 Senapati Bapat Marg  
Mumbai 400 013  
**Tel:** +91 22 6636 5000  
**Fax:** +91 22 6636 5050  
**Website:** www.khaitanco.com

#### **Public Issue Account Bank, Sponsor Bank and Refund Bank:**



#### **ICICI Bank Limited**

Capital Market Division  
1<sup>st</sup> Floor, 122, Mistry Bhavan  
Dinshaw Vachha Road,  
Backbay Reclamation, Churchgate,  
Mumbai 400020  
**Telephone:** +91 22 6681 8911/23/24  
**Fax:** +91 22 2261 1138  
**Email:** kmr.saurabh@icicibank.com  
**Website:** www.icicibank.com  
**Contact Person:** Mr. Saurabh Kumar  
**SEBI Registration Number:** INBI00000004  
**CIN:** L65190GJ1994PLC021012

#### **Bankers to our Company**

##### **HDFC Bank Limited**

FIG-OPS Department – Lodha,  
I Think Techno Campus 0-3 Level,  
Next to Kanjurmarg Railway Station,  
Kanjurmarg (East), Mumbai - 400042  
**Tel:** +91 22 30752927/28/2914  
**Fax:** +91 22 25799801  
**Email:** Vincent.Dsouza@hdfcbank.com, Siddharth.Jadhav@hdfcbank.com, Prasanna.Uchil@hdfcbank.com,  
Neerav.Desai@hdfcbank.com **Contact Person:** Vincent Dsouza, Siddharth Jadhav, Prasanna Uchil and Neerav Desai  
**Website:** www.hdfcbank.com  
**CIN:** L65920MH1994PLC080618

#### **Self-Certified Syndicate Banks**

The list of banks that have been notified by SEBI to act as the SCSBs for the ASBA and UPI Mechanism process is provided on the website of SEBI at <http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes> and <https://sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40> respectively, as updated from time to time. For a list of branches of the SCSBs named by the respective SCSBs to receive the ASBA Forms and UPI Mechanism through app/web interface from the Designated Intermediaries, refer to the above-mentioned link.

In relation to Bids submitted under the ASBA process to a Member of the Syndicate, the list of branches of the SCSBs at the Specified Locations named by the respective SCSBs to receive deposits of the ASBA Forms from the Members of the Syndicate is available on the website of SEBI <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes> and updated from time to time.

For more information on such branches collecting Bid cum Application Forms from the Members of the Syndicate at Specified Locations, see the website of SEBI at <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes>.

#### ***Self-Certified Syndicate Banks eligible as Issuer Banks for UPI***

The list of SCSBs through which Bids can be submitted by RIBs using the UPI Mechanism, including details such as the eligible Mobile Apps and UPI handle which can be used for such Bids, is available on the website of the SEBI at <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40>, which may be updated from time to time or at such other website as may be prescribed by SEBI from time to time. **Syndicate SCSB Branches**

In relation to Applications submitted to a member of the Syndicate, the list of branches of the SCSBs at the Specified Locations named by the respective SCSBs to receive deposits of ASBA Forms and Application Forms where investors have opted for payment via the UPI Mechanism, from the Members of the Syndicate is available on the website of the SEBI (<http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes>) and updated from time to time or any such other website as may be prescribed by SEBI from time to time. For more information on such branches collecting Application Forms from the Syndicate at Specified Locations, see the website of the SEBI <http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes> as updated from time to time or any such other website as may be prescribed by SEBI from time to time.

#### **Broker Centres/ Designated CDP Locations/ Designated RTA Locations**

In accordance with SEBI Circular No. CIR/CFD/14/2012 dated October 4, 2012 and CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the SEBI Operational Circular, Applicants can submit the Application Forms with the Registered Brokers at the Broker Centres, CDPs at the Designated CDP Locations or the RTAs at the Designated RTA Locations, respective lists of which, including details such as address and telephone number, are available at the websites of the Stock Exchange(s) at [www.bseindia.com](http://www.bseindia.com) and [www.nseindia.com](http://www.nseindia.com). The list of branches of the SCSBs at the Broker Centres, named by the respective SCSBs to receive deposits of the Application Forms from the Registered Brokers will be available on the website of the SEBI ([www.sebi.gov.in](http://www.sebi.gov.in)) and updated from time to time.

#### **CRTAs / CDPs**

The list of the CRTAs and CDPs, eligible to accept Applications in the Tranche II Issue, including details such as postal address, telephone number and email address, are provided on the websites of the BSE and NSE for CRTAs and CDPs, as updated from time to time.

#### **Impersonation**

As a matter of abundant caution, attention of the Investors is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

*“Any person who:*

*(a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or*

*(b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or*

*(c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447 of the Companies Act, 2013”*

The liability prescribed under Section 447 of the Companies Act 2013 for fraud involving an amount of at least ₹ 10 lakh or 1.00% of the turnover of our Company, whichever is lower, includes imprisonment for a term which shall not be less than six months extending up to 10 years (provided that where the fraud involves public interest, such term shall not be less than three years) and fine of an amount not less than the amount involved in the fraud, extending up to three times of such amount.

In case the fraud involves (i) an amount which is less than ₹ 10 lakh or 1.00% of the turnover of our Company, whichever is lower; and (ii) does not involve public interest, then such fraud is punishable with an imprisonment for a term extending up to five years or a fine of an amount extending up to ₹ 50 lakh or with both.

### Minimum Subscription

In terms of the SEBI NCS Regulations, for an issuer undertaking a public issue of debt securities the minimum subscription for public issue of debt securities shall be 75% of the Base Issue Size (i.e. ₹ 750 million). If our Company does not receive the minimum subscription of 75% of Base Issue Size (i.e. ₹ 750 million), prior to the Tranche II Issue Closing Date the entire Application Amount shall be unblocked in the relevant ASBA Account(s) of the Applicants within 8 working days from the Tranche II Issue Closing Date provided wherein, the Application Amount has been transferred to the Public Issue Account from the respective ASBA Accounts, such Application Amount shall be refunded from the Refund Account to the relevant ASBA Account(s) of the Applicants within 8 working days from the Tranche II Issue Closing Date, failing which our Company will become liable to refund the Application Amount along with interest at the rate 15 percent per annum for the delayed period.

In case of failure of the Tranche II Issue due to reasons such as non-receipt of listing and trading approval from the Stock Exchanges wherein the Application Amount has been transferred to the Public Issue Account from the respective ASBA Accounts, such Application Amount shall be unblocked in the Applicants ASBA Account within two Working Days from the scheduled listing date, failing which the Company will become liable to refund the Application Amount along with interest at the rate 15 percent per annum from the scheduled listing date till the date of actual payment.

### Underwriting

The Issue is not underwritten.

### Arrangers to the Issue

There are no Arrangers to the Issue.

### Guarantor to the Issue

There are no guarantors to the Issue.

### Credit Rating and Rationale

The NCDs proposed to be issued under the Issue have been rated CRISIL AA/Stable (pronounced as CRISIL Double A rating with Stable outlook) for an amount of ₹ 50,000 million by CRISIL Ratings Limited *vide* their rating letter dated August 16, 2021 and revalidated *vide* letter dated September 9, 2021 and further revalidated *vide* letter dated February 8, 2021, and BWR AA+/Negative (pronounced as BWR Double A Plus with Negative outlook) for an amount of ₹ 50,000 million by Brickworks Ratings India Private Limited *vide* their rating letter dated April 1, 2021 and revalidated *vide* letter dated September 7, 2021. The aforesaid rating indicates that instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations and carry very low credit risk. The rating is not a recommendation to buy, sell or hold securities and investors should take their own decision. The rating may be subject to revision or withdrawal at any time by the assigning rating agency and each rating should be evaluated independently of any other rating. The rating agency has a right to suspend or withdraw the rating at any time on the basis of factors such as new information. Please refer to *Annexures A and B* for the rationale of the above ratings.

### Utilisation of Issue proceeds

For details on utilization of Issue proceeds please see the chapter titled “*Objects of this Tranche II Issue*” on page 30.

### Tranche II Issue Programme

TRANCHE II ISSUE PROGRAMME*	
TRANCHE II ISSUE OPENS ON	September 27, 2021
TRANCHE II ISSUE CLOSES ON	October 18, 2021*
PAY IN DATE	Application Date. The entire Application Amount is payable on Application

**TRANCHE II ISSUE PROGRAMME\***

<b>DEEMED DATE OF ALLOTMENT</b>	The date on which the Board or the Finance Committee approves the Allotment of the NCDs for this Tranche II Issue or such date as may be determined by the Board of Directors or the Finance Committee and notified to the Designated Stock Exchange. The actual Allotment of NCDs may take place on a date other than the Deemed Date of Allotment. All benefits relating to the NCDs including interest on NCDs (as specified in this Tranche II Issue by way of this Tranche II Prospectus) shall be available to NCD Holders from the Deemed Date of Allotment.
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\* The Tranche II Issue shall remain open for subscription on Working Days from 10 a.m. to 5 p.m. (Indian Standard Time) during the period indicated above, except that the Tranche II Issue may close on such earlier date or extended date as may be decided by the Board or the Finance Committee of the Board of Directors of our Company. In the event of an early closure or extension of the Tranche II Issue, our Company shall ensure that notice of the same is provided to the prospective investors through an advertisement in a daily national newspaper and a regional daily at the place where the registered office of the Company is situated on or before such earlier or extended date of Issue Closure. On the Tranche II Issue Closing Date, Application Forms will be accepted only between 10:00 a.m. and 3:00 p.m. (Indian Standard Time) and uploaded until 5:00 p.m. (Indian Standard Time) or such extended time as may be permitted by BSE and NSE. Further, pending mandate requests for bids placed on the last day of bidding will be validated by 5 PM on one Working Day after the Issue Closing Date For further details please refer to the chapter titled "Issue Related Information" on page 247.

Further please note that Application Forms for the Tranche II Issue shall be accepted only between 10.00 a.m. and 5.00 p.m. (Indian Standard Time, "IST") ("Bidding Period") during the Tranche II Issue Period as mentioned above by the (a) by the Designated Intermediaries at the Bidding Centres, or (b) by the SCSBs directly at the Designated Branches of the SCSBs as mentioned on the Application Form, except that on the Tranche II Issue Closing Date when Applications shall be accepted only between 10.00 a.m. and 3.00 p.m. (Indian Standard Time) and shall be uploaded until 5.00 p.m. (IST) or such extended time as permitted by Stock Exchange(s). It is clarified that the Applications not uploaded in the Stock Exchange(s) Platform would be rejected.

Due to limitation of time available for uploading the Applications on the Tranche II Issue Closing Date, the Applicants are advised to submit their Applications one day prior to the Tranche II Issue Closing Date and, in any case, no later than 3.00 p.m. (Indian Standard Time) on the Tranche II Issue Closing Date. All times mentioned in this Tranche II Prospectus are Indian Standard Time. Applicants are cautioned that in the event a large number of Applications are received on the Tranche II Issue Closing Date, as is typically experienced in public offerings, some Applications may not get uploaded due to lack of sufficient time.

Such Applications that cannot be uploaded will not be considered for allocation under the Issue. Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holiday). Neither our Company, nor the Lead Managers, nor any Member of the Syndicate, Registered Brokers at the Broker Centres, CDPs at the Designated CDP Locations or the RTAs at the Designated RTA Locations or designated branches of SCSBs are liable for any failure in uploading the Applications due to faults in any software/hardware system or otherwise. Please note that, within each category of investors, the Basis of Allotment under the Issue will be on date priority basis except on the day of oversubscription, if any, where the Allotment will be proportionate.

**Inter-se Allocation of Responsibilities among the Lead Managers:**

The following table sets forth the inter-se allocation of responsibilities and coordination for various activities among the Lead Managers:

Sr. No.	Activities	Responsibility	Coordinator
1.	Due diligence of Company's operations/ management/ business plans/ legal etc. <ul style="list-style-type: none"> <li>Drafting and designing of the offering document.</li> <li>(The Managers shall ensure compliance with stipulated requirements and completion of prescribed formalities with the Stock Exchange, RoC and SEBI including finalization of Offering Document and RoC filing). Draft Shelf Prospectus, Shelf Prospectus, Tranche Prospectus(es) (together "Offer Documents")</li> <li>Coordination with the Stock Exchanges for in-principle approval</li> </ul>	Edelweiss/Equirus	Edelweiss
2.	Structuring of various issuance options with relative components and formalities etc.	Edelweiss/Equirus	Edelweiss



Sr. No.	Activities	Responsibility	Coordinator
3.	Co-ordination with auditors for auditor deliverables and co-ordination with lawyers for legal opinion	Edelweiss/Equirus	Edelweiss
4.	Appointment of other intermediaries viz., Registrar, Debenture Trustee, Consortium/Syndicate Members, printer, a advertising agency and Public Issue Bank cum Refund Bank.	Edelweiss/Equirus	Edelweiss
5.	<ul style="list-style-type: none"> <li>• Coordination with the printer for designing and finalization of Offer Documents, Application Form including memorandum containing salient features of the Offer Documents.</li> <li>• Drafting and approval of statutory advertisement</li> </ul>	Edelweiss/Equirus	Equirus
6.	Drafting and approval of all publicity material (excluding statutory advertisement as mentioned in 5 above) including print and online advertisement, outdoor advertisement including brochures, banners, hoardings etc.	Edelweiss/Equirus	Equirus
7.	Preparation of road show presentation, FAQs.	Edelweiss/Equirus	Equirus
8.	Marketing strategy which will cover, inter alia: <ul style="list-style-type: none"> <li>• Deciding on the quantum of the Issue material and follow-up on distribution of publicity and Issue material including Application Forms, Offer Documents, posters, banners, etc.</li> <li>• Finalise collection centres</li> <li>• Coordinate with Registrar for collection of Application Forms by ASBA banks;</li> <li>• Finalisation of list and allocation of institutional investors for one on one meetings</li> </ul>	All Lead Managers	IIFL Securities
9.	Domestic institutions/banks/mutual funds marketing strategy: Finalize the list and division of investors for one on one meetings, institutional allocation	All Lead Managers	IIFL Securities
10.	Non-institutional marketing strategy which will cover, inter alia: <ul style="list-style-type: none"> <li>• Finalize media, marketing and public relation strategy and publicity budget</li> <li>• Finalize centers for holding conferences for brokers, etc.</li> </ul>	All Lead Managers	IIFL Securities
11.	Coordination with the Stock Exchanges for use of the bidding software	Edelweiss/Equirus	Equirus
12.	Coordination for security creation by way of execution of Debenture Trust Deed	Edelweiss/Equirus	Equirus
13.	Post-issue activities including – <ul style="list-style-type: none"> <li>• Co-ordination with Bankers to the Issue for management of Public Issue Account(s), Refund Account and any other account and</li> <li>• Allotment resolution</li> </ul>	Edelweiss/Equirus	Edelweiss
14.	<ul style="list-style-type: none"> <li>• Drafting and finalization of post issue stationery items like, allotment and refund advice, etc.;</li> <li>• Coordination for generation of ISINs;</li> <li>• Corporate action for dematerialized credit /delivery of securities;</li> <li>• Coordinating approval for listing and trading of securities; and</li> <li>• Redressal of investor grievances in relation to post issue activities.</li> </ul>	Edelweiss/Equirus	Edelweiss

Note: IIFL Securities Limited is deemed to be our associate as per the Securities and Exchange Board of India (Merchant Bankers) Regulations, 1992, as amended ("**Merchant Bankers Regulations**"). Further, in compliance with the provisions of Regulation 21A and explanation to Regulation 21A of the Merchant Bankers Regulations, IIFL Securities Limited would be involved only in marketing of the Issue.

## OBJECTS OF THIS TRANCHE II ISSUE

### Tranche II Issue Proceeds

Public Issue by the Company of secured redeemable non-convertible debentures of face value of ₹ 1,000 each (“**Secured NCDs**”) for an amount of ₹ 1,000 million (“**Base Issue Size**”) with an option to retain oversubscription up to ₹ 9,000 million amounting to ₹ 10,000 million (“**Tranche II Issue Limit**”) (“**Tranche II Issue**”) which is within the Shelf Limit of ₹ 50,000 million and is being offered by way of this Tranche II Prospectus, which should be read together with the Shelf Prospectus filed with the ROC, Stock Exchanges and SEBI.

Our Company is in the business of financing, and as part of our business operations, we raise/avail funds for onward lending, for repayment/ prepayment of borrowings and general corporate purposes.

1. Our Company proposes to utilise the funds which are being raised through this Tranche II Issue, after deducting the Issue related expenses to the extent payable by our Company (“**Net Proceeds**”), towards funding the following objects i.e. onward lending, financing, refinancing the existing indebtedness of our Company (payment of interest and/or repayment/prepayment of principal of borrowings (collectively, referred to herein as the “**Objects**”), and;
2. General corporate purposes.

The main objects clause of the Memorandum of Association of our Company permits our Company to undertake the activities for which the funds are being raised through the present Tranche II Issue and also the activities which our Company has been carrying on till date.

The Tranche II Issue is being made pursuant to the provisions of the SEBI NCS Regulations, the Companies Act and rules made thereunder as amended to the extent notified.

The details of the Proceeds of the Tranche II Issue are set forth in the following table:

Sr. No.	Description	Amount
1.	Gross Proceeds of the Tranche II Issue	10,000.00
2.	Less: Issue Related Expenses*	235.20
3.	Net Proceeds	9,764.80

(₹ in million)

*\*The above expenses are indicative and are subject to change depending on the actual level of subscription to the Tranche II Issue, the number of allottees, market conditions and other relevant factors.*

### Requirement of funds and Utilisation of Net Proceeds

The following table details the objects of the Tranche II Issue and the amount proposed to be financed from the Net Proceeds:

Sr. No.	Objects of the Fresh Issue	Percentage of amount proposed to be financed from Issue Proceeds
1.	For the purpose of onward lending, financing, refinancing the existing indebtedness of IIFL Finance Limited (payment of the interest and/or repayment/prepayment of principal of borrowings)#	At least 75%
2.	General Corporate Purposes*	Maximum of up to 25%
<b>Total</b>		<b>100%</b>

*#The Company shall not utilize the proceeds of the Issue towards payment of prepayment penalty, if any.*

*\*The Net Proceeds will be first utilized towards the Objects mentioned under (1) above. The balance is proposed to be utilized for general corporate purposes, subject to such utilization not exceeding 25% of the amount raised in the Tranche II Issue, in compliance with the SEBI NCS Regulations.*

### Purpose for which there is a requirement of funds

As stated in this section.

### Funding plan

NA

## Summary of the project appraisal report

NA

## Schedule of implementation of the project

NA

## Interim Use of Proceeds

Our Management, in accordance with the policies formulated by it from time to time, will have flexibility in deploying the proceeds received from the Issue. Pending utilization of the proceeds out of the Issue for the purposes described above, our Company intends to temporarily invest funds in high-quality interest-bearing liquid instruments including money market mutual funds, deposits with banks or temporarily deploy the funds in investment grade interest bearing securities as may be approved by the Board. Such investment would be in accordance with the investment policies approved by the Board or any committee thereof from time to time.

## General Corporate Purposes

Our Company intends to deploy up to 25% of the amount raised and allotted in the Issue for general corporate purposes, including but not restricted to routine capital expenditure, renovations, strategic initiatives, meeting any expenditure in relation to our Company as well as meeting exigencies which our Company may face in the ordinary course of business, or any other purposes as may be approved by the Board of Directors.

## Monitoring of Utilization of Funds

There is no requirement for appointment of a monitoring agency in terms of the SEBI NCS Regulations. The Audit Committee of our Company shall monitor the utilisation of the proceeds of the Issue. Our Company will disclose in our Company's financial statements for the relevant financial year commencing from Fiscal 2022, the utilisation of the proceeds of the Issue under a separate head along with details, if any, in relation to all such proceeds of the Issue that have not been utilised thereby also indicating investments, if any, of such unutilized proceeds of the Issue. Our Company shall utilize the proceeds of the Issue only upon the execution of the documents pertaining to the Issue and receipt of final listing and trading approval from the Stock Exchanges.

## Tranche II Issue expenses

A portion of this Tranche II Issue proceeds will be used to meet Issue expenses. The following are the estimated Issue expenses, which shall be specified in at this Tranche II Prospectus:

Particulars	Amount (₹ in million)	As percentage of Tranche II Issue proceeds (in %)	As percentage of total expenses of the Tranche II Issue (in %)
Fee Payable to Intermediaries including Registrar to the Issue, Debenture Trustees, others	6.20	0.06%	2.64%
Lead Managers Fee, Selling and Brokerage Commission, SCSB Processing Fee, others	203.00	2.03%	86.31%
Advertising and Marketing, Printing and Stationery Costs	23.50	0.24%	9.99%
Other Miscellaneous Expenses	2.50	0.03%	1.06%
<b>Grand Total</b>	<b>235.20</b>	<b>2.35%</b>	<b>100.00%</b>

The above expenses are indicative and are subject to change depending on the actual level of subscription to the Tranche II Issue and the number of Allottees, market conditions and other relevant factors.

Our Company shall pay processing fees to the SCSBs for ASBA forms procured by Lead Managers/ Members of the Syndicate/ Sub- Members of the Syndicate /Brokers / Trading Members and submitted to the SCSBs for blocking the Application Amount of the applicant, at the rate of INR 15 per Application Form procured (inclusive of GST and other applicable taxes). However, it is clarified that in case of ASBA Application Forms procured directly by the SCSBs, the relevant SCSBs shall not be entitled to any ASBA Processing Fee. Further, our Company shall pay the Sponsor Bank ₹8 for

every valid Application that is blocked. The payment will be made on the basis of valid invoices within such timelines mutually agreed to/prescribed by the Company with the Designated Intermediaries/Sponsor Bank.

#### **Other Confirmation**

In accordance with the SEBI NCS Regulations, our Company will not utilize the proceeds of the Tranche II Issue for providing loans to or for acquisition of shares of any person who is a part of the same group as our Company or who is under the same management of our Company.

No part of the proceeds from this Tranche II Issue will be paid by us as consideration to our Promoter, our Directors, KMP, or companies promoted by our Promoter.

The Tranche II Issue proceeds shall not be used for buying, trading or otherwise dealing in equity shares of any other listed company.

The Issue Proceeds from NCDs allotted to Banks will not be utilized for any purpose which may be in contravention of the RBI guidelines on bank financing to NBFCs including those relating to classification as capital market exposure or any other sectors that are prohibited under the RBI Regulations.

Our Company confirms that it will not use the proceeds of the Tranche II Issue for the purchase of any business or in the purchase of any interest in any business whereby our Company shall become entitled to the capital or profit or losses or both in such business exceeding 50% thereof, the acquisition of any immovable property or acquisition of securities of any other body corporate.

All monies received out of the Tranche II Issue shall be credited/ transferred to a separate bank account maintained with a Scheduled Bank as referred to in section 40(3) of the Companies Act 2013.

Details of all monies utilised out of the Tranche II Issue referred above shall be disclosed under an appropriate separate head in our balance sheet indicating the purpose for which such monies have been utilised along with details, if any, in relation to all such proceeds of the Tranche II Issue that have not been utilized thereby also indicating investments, if any, of such unutilized proceeds of the Tranche II Issue.

Details of all unutilised monies out of the Tranche II Issue, if any, shall be disclosed under an appropriate separate head in our balance sheet indicating the form in which such unutilised monies have been invested.

We shall utilize the Tranche II Issue proceeds only upon execution of Debenture Trust Deed, receipt of the listing and trading approval from the Stock Exchange(s) as stated in this Tranche II Prospectus in the section titled "*Issue Related Information*" beginning on page 247.

No benefit/interest will accrue to our Promoters/Directors out of the proceeds of the Tranche II Issue.

The Tranche II Issue proceeds shall not be utilized towards full or part consideration for the purchase or any other acquisition, inter alia by way of a lease, of any immovable property.

Details of all utilized and unutilized monies out of the monies collected in the previous issue made by way of public offer shall be disclosed and continued to be disclosed in the balance sheet till the time any part of the proceeds of such previous issue remains unutilized indicating the purpose for which such monies have been utilized and the securities or other forms of financial assets in which such unutilized monies have been invested.

#### **Variation in terms of contract or objects in Tranche II Prospectus**

Our Company shall not, in terms of Section 27 of the Companies Act 2013, at any time, vary the terms of a contract referred to in this Tranche II Prospectus or objects for which this Tranche II Prospectus is issued, except subject to the approval of, or except subject to an authority given by the shareholders in general meeting by way of special resolution and after abiding by all the formalities prescribed in Section 27 of the Companies Act, 2013.

#### **Utilisation of the proceeds of the Tranche II Issue**

- (a) All monies received out of the Tranche II Issue shall be credited/transferred to a separate bank account as referred to in Section 40 of the Companies Act, 2013.

- (b) Details of all monies utilised out of the Tranche II Issue referred to in sub-item (a) shall be disclosed under an appropriate separate head in our Balance Sheet indicating the purpose for which such monies had been utilised.
- (c) Details of all unutilised monies out of issue of Secured NCDs, if any, referred to in sub-item (a) shall be disclosed under an appropriate separate head in our Balance Sheet indicating the form in which such unutilised monies have been invested.
- (d) The details of all utilized and unutilised monies out of the monies collected in the previous issue made by way of public offer shall be disclosed and continued to be disclosed in the balance sheet till the time any part of the proceeds of such previous issue remains unutilized indicating the purpose for which such monies have been utilized, and the securities or other forms of financial assets in which such unutilized monies have been invested;
- (e) We shall utilize the Tranche II Issue proceeds only upon execution of the Debenture Trust Deed as stated in this Tranche II Prospectus, receipt of the listing and trading approval from the Stock Exchanges and on receipt of the minimum subscription of 75% of the Base Issue, i.e. ₹ 750 million.
- (f) The Tranche II Issue proceeds shall not be utilized towards full or part consideration for the purchase or any other acquisition, inter alia by way of a lease, of any immovable property.
- (g) If Allotment is not made, application monies will be refunded/unblocked in the ASBA Accounts within 6 Working days from the Tranche II Issue Closing Date or such lesser time as specified by SEBI, failing which interest will be due to be paid to the Applicants in accordance with applicable laws.

**Benefit / interest accruing to Promoter/Directors out of the object of the Tranche II Issue**

Neither the Promoter nor the Directors of our Company are interested in the Objects of this Tranche II Issue.

### SECTION III - MATERIAL DEVELOPMENTS

There are no material developments in relation to our Company as disclosed in the sections titled “Risk Factors”, “Capital Structure”, “Industry Overview”, “Our Business”, “History and Main Objects”, “Our Management”, “Our Promoter”, “Financial Indebtedness”, “Outstanding Litigations”, “Financial Information” in the Shelf Prospectus except as disclosed below which would make them misleading in any material respect.

All disclosures made in this Tranche II Prospectus, read together with the Shelf Prospectus as the “Prospectus” with respect to Tranche II Issue are true, fair and adequate to enable the investors to make a well-informed decision as to the investment in the proposed Issue. The Prospectus is true and correct in all material respects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other material facts, the omission of which makes the Prospectus as a whole or any such information or the expression of any such opinions or intentions misleading in any material respect.

#### RISK FACTORS

*An investment in this type of security involves a certain degree of risk. The investor should carefully consider all the information contained in this Tranche II Prospectus, including the risks and uncertainties described below, before making an investment decision. The risk factors set forth below do not purport to be complete or comprehensive in terms of all the risks that may arise in connection with our business or any decision to purchase, own or dispose of the Debentures. Additional risks, which are currently unknown, if materialises, may in the future have a material adverse effect on our business, financial condition and results of operations. The market prices of the NCDs could decline due to such risks and you may lose all or part of your investment.*

*Unless specified or quantified in the relevant risk factors below, we are not in a position to quantify the financial or other implication of any of the risks described in this section. This Tranche II Prospectus also contains forward-looking statements that involve risks and uncertainties. Our results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including events described below and elsewhere in this Tranche II Prospectus. Unless otherwise stated, the financial information used in this section is derived from and should be read in conjunction with Reformatted Financial Statements and the Limited Review Financial Results as included in this Tranche II Prospectus.*

#### Internal Risks

- 1. The nature of our business, operations of our business and the state of affairs of our Company has changed significantly post the Scheme and hence our financial numbers will have substantial comparative difference than the past financial numbers.***

In accordance with the Composite Scheme of Arrangement, the main object of the Company was amended to carry on the lending business activity upon merger of India Infoline Finance Limited, subsidiary of the Company, with the Company on March 30, 2020 with an appointed date of April 1, 2018. The Company has received the registration as a Non-Banking Financial Company post making necessary application with RBI. Further as a part of the Scheme, the Merchant Banking Business of the Company was transferred to IIFL Securities Limited (“**IIFL Securities**”) and the Investment Advisory Business was transferred to IIFL Wealth Management Limited (“**IIFL Wealth**”). Further, in accordance with Clause 29 and other applicable clauses of the Composite Scheme of Arrangement, the business, branches, assets and liabilities, debts, obligations, permits, contracts, employees, agreements, policies, arrangements, approvals, sanctions and proceedings etc. of India Infoline Finance Limited stood vested and carried on by IIFL Finance Limited upon effectuation of the merger.

During the three months ended June 30, 2021, our Company’s total income, on a consolidated basis, amounted to ₹ 15,316.72 million as compared to ₹ 59,893.95 million for the Fiscal 2021, ₹ 49,261.25 million for the Fiscal 2020 and ₹ 51,489.57 million for the Fiscal 2019. Our profit before tax for the three months ended June 30, 2021 stood at ₹ 3,505.03 million and total comprehensive income stood at ₹ 2,495.80 million, as compared to fiscal year 2020-21 stood at ₹ 10,047.84 million and total comprehensive income post minority stood at ₹ 7,358.03 million and ₹ 7,251.84 million and ₹ 4,951.77 million respectively for the Fiscal 2020 and ₹ 11,299.25 million and ₹ 7,846.06 million for the Fiscal 2019.

It is to be noted that post the effectiveness of the Scheme, the major business of our Company has become the business of our then material subsidiary India Infoline Finance Limited and its subsidiaries i.e. NBFC business, microfinance business and home loan business and the wealth and securities business no longer forms the business of our Company, as IIFL Wealth and IIFL Securities no longer remain our subsidiaries.

**2. *Our Company, Directors, Promoter, and group companies are involved in certain legal and other proceedings. Any final judgment awarding material damages against us could have a material adverse impact on our future financial performance and our stockholders’.***

We or our directors or officers, are often involved in litigations (including civil or criminal) for a variety of reasons, which generally arise because we seek to recover our dues from borrowers or because customers seek claims against us. The majority of these cases arise in the normal course of business and we believe, based on the facts of the cases and consultation with counsel, that these cases generally do not involve the risk of a material adverse impact on our financial performance or stockholders’ equity. We estimate the probability of losses that may be incurred in connection with legal and regulatory proceedings as of the date on which our standalone and consolidated financial statements are prepared. We recognize a provision when we have a present obligation as a result of a past event, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. We determine the amount of provision based on our estimate of the amount required to settle the obligation at the balance sheet date, supplemented by our experience in similar situations. We review provisions at each balance sheet date and adjust them to reflect current estimates. In cases where the available information indicates that a loss is reasonably possible but the amount of such loss cannot be reasonably estimated, we make a disclosure to this effect in the standalone and consolidated financial statements. In certain instances, present and former employees have instituted legal and other proceedings against us alleging irregularities. When there is only a remote risk of loss, we do not recognize a provision nor do we include a disclosure in the standalone and consolidated financial statements.

There can be no assurance that a significant portion of these disputes will not be determined against our Company or that our Company will not be required to pay all or a portion of the disputed amounts or that it will be able to recover amounts for which our Company has filed recovery proceedings. In addition, even if our Company is successful in defending such cases, it will be subject to legal and other costs relating to defending such litigation, and such costs may be substantial. Further, there can be no assurance that similar proceedings will not be initiated against our Company in the future.

For further details in relation to legal proceedings, please see “*Outstanding Litigations*” on page 194.

**3. *Our Company’s inability to recover the amounts due from customers to whom it has provided secured and unsecured loans in a timely manner, or at all, and its full collateral and its customers’ failure to comply with applicable statutory or regulatory requirements in relation to such loans could adversely affect our Company’s operations and profitability.***

Our Company’s Loan Book, as on June 30, 2021, is ₹ 3,29,014.93 million which includes secured loans constituting 82.76% and unsecured loans constituting 17.24% of our Company’s Loan Book. Substantial portion of our Company’s Loan Book is secure in nature and the value of collateral that we collect is dependent on various factors, including (i) prevailing market conditions, (ii) the general economic and political conditions in India, (iii) growth real estate sector in India and the areas in which our Company operates, and (iv) any change in statutory and/or regulatory requirements; (v) fluctuation in gold prices. We maintain loan-to-value on the basis of the products being offered and product specific LTVs vary from case to case. In the event our borrowers default on the repayment of loans, we may not be able to realize the full value of the collateral due to various reasons, including a possible decline in the realizable value of the collateral, defective title as security, prolonged legal proceedings, unavailability of a ready market and fraudulent actions by borrowers, or we may not be able to foreclose on collateral at all. Further, certain kinds of loans that are advanced by us are not secured by any assets. In India, foreclosure on collateral may be subject to delays and administrative requirements that may result, or be accompanied by, a decrease in the value of the collateral. Foreclosure on collateral generally requires a written petition to an Indian court or tribunal, any proceedings brought may be subject to delays and administrative requirements that may result in, or be accompanied by, a decrease in the value of the collateral.

A decline in the value of the security could impair our ability to realize the secured assets upon any foreclosure, which may require us to increase our provision for loan losses. In the event of a default with respect to any of these loans, the amounts we receive upon sale of the secured assets may be insufficient to recover the outstanding principal and interest on the loan. If we are required to re-value the assets securing a loan to satisfy the debt during a period of reduced asset values or to increase our allowance for loan losses, our profitability could be adversely affected, which could have a material adverse effect on our business, financial condition, results of operations and prospects.

The remaining portion of the Company’s Loan Book is unsecured and in the event of defaults by such customers, our Company’s ability to realise the amounts due to it from the loans would be restricted to initiating legal proceedings for recovery as our Company will not have the benefit of enforcing any security interest. There can be no guarantee as to the length of time it could take to conclude such legal proceedings or for the legal proceedings to result in a favourable

decision for our Company.

**4. *We are subjected to supervision and regulation by the RBI as a systemically important NBFC, and changes in RBI's regulations governing us could adversely affect our business.***

Being an NBFC, the operations of the Company are subject to various regulations prescribed by the RBI and other statutory authorities including regulations relating to foreign investment in India. Pursuant to the Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016 vide its circular DNBR. PD. 008/03.10.119/2016-17 dated September 1, 2016 (Updated as on February 17, 2020) as amended from time to time, the Company has been classified as a Systemically Important Non Deposit Accepting NBFC. Pursuant to the aforesaid circular, among other things, NBFCs will be required to consider a loan as non-performing asset if it is overdue for more than 90 days than the earlier norm of 180 days overdue for loans. The Company is required to maintain a CAR of 15% besides complying with other Prudential Norms, directions and the requirements under the revised regulatory framework. Further, RBI has by way of circular dated June 24, 2021 has capped the dividend pay out ratios for NBFCs and has laid out minimum prudential guidelines for NBFCs to be eligible for declaring and paying out dividends. Restrictions as laid out by RBI may restrict our Company to pay out dividend to its shareholders. Compliance with many of the regulations applicable to the Company across jurisdictions including any restrictions on investments and other activities currently being carried out by the Company involve a number of risks, particularly in areas where applicable regulations may be subject to varying interpretations. If the interpretation of the regulators and authorities varies from our interpretation, we may be subject to penalties and the business of the Company could be adversely affected. Further, the RBI's may amend regulations/ guidelines applicable to NBFCs in future which may require us to restructure our activities, incur additional cost or could otherwise adversely affect our business and our financial performance.

While the RBI has not provided for any restriction on interest rates that can be charged by non-deposit taking NBFCs (other than NBFC-MFIs) but there can be no assurance that the RBI and/or the Government will not implement regulations or policies, including policies or regulations or legal interpretations of existing regulations, relating to or affecting interest rates, taxation, inflation or exchange controls, or otherwise take action, that could have an adverse effect on non-deposit taking NBFCs. In addition, there can be no assurance that any changes in the laws and regulations relative to the Indian financial services industry will not adversely impact our business. We work in a regulated environment and we cannot predict any restrictions that may be placed by the regulator with respect to interest that is to be charged to our customers in future. There can be no assurance that any changes in the laws and regulations relative to the Indian financial services industry will not adversely impact our business.

**5. *As an NBFC, non-compliance with the RBI's observations made during its periodic inspections could expose us to penalties and restrictions.***

Inspection by the RBI is a regular exercise and is carried out periodically by the RBI for all NBFCs registered with it under the RBI Act. Our Company, being an NBFC-ND-SI, is subject to periodic inspection by the RBI under the provisions of the RBI Act, 1934 (the "**RBI Act**"), pursuant to which the RBI inspects the books of accounts of our Company and other records. The RBI in its earlier inspection report of India Infoline Finance Limited (merged NBFC of IIFL Finance Limited) for the fiscal year ended March 31, 2019 made certain observations during the inspection which, among other things, were related to diminution in the value of the property, requirement of strengthening present gold loan disbursement systems and processes to mitigate the risk of lending to existing delinquent customers, high dependence on manual intervention on important aspects of loan management, incorrect tagging of complaints as queries/requests, delay in creation of charge by filing form CHG-1, requirement of further strengthening IT systems and training of staff etc. Our Company, vide its letters, has responded to the RBI concerning its observations and has provided information and clarifications sought by the RBI. The observations were pursuant to routine inspections of the RBI. Further, after conducting annual onsite inspection for the fiscal year ended March 31, 2020, RBI through its letters /DoS.SED.No.SUO-49355.01.006/2021-22 dated May 31, 2021 and /DoS.SED.No.SUO-50819/06.01.006/2021-22 dated June 3, 2021, released its Risk Assessment Report and Inspection Report regarding our Company. We have submitted our response to these reports on August 2, 2021. Any adverse action taken by the RBI pursuant to such inspections, or non-compliance by our Company with the RBI's observations, could materially and adversely affect our Company's business and operations.

**6. *There are outstanding legal proceedings against our group companies, if determined, could have a material adverse impact on our business, results of operations and financial conditions.***

There are certain outstanding legal proceedings against our group companies pending at various levels of adjudication before courts, tribunals, authorities and appellate bodies. There can be no assurance that these legal proceeding will be



decided in favour of our group companies. Decisions in any of such proceedings adverse to our interests may have a material adverse effect on our business, future financial performance and results of operations. If the courts or tribunals rule against our group companies, we may face monetary and/or reputational losses. Furthermore, we may also not be able to quantify all the claims in which our group companies are involved.

“IIFL” is a well-established brand among retail, institutional and corporate investors in India and we believe we have benefited extensively from the brand. We also derive substantial benefit from synergies and cross-selling opportunities generated between our company and entities within IIFL group. As a result, our company’s reputation and brand may be affected by any regulatory orders alleging non-compliance by other entities within the IIFL group with laws and regulations.

In particular, our associate company, IIFL Commodities Limited has been the subject of investigations conducted by regulatory authorities in India in connection with allegations of breaches of the Forward Contracts (Regulation) Act, 1952, false representation in respect of assured/risk free returns, failure to report suspicious transactions and failure to ensure proper segregation of assets, involving the now defunct National Spot Exchange Limited (“NSEL Case”). As a result of such investigations, the Economic Offences Wing of the Mumbai police filed a charge-sheet on April 26, 2019 before the Special Sessions Court, MPID, Mumbai against IIFL Commodities Limited, including Mr. Chintan Modi, one of the Directors of IIFL Commodities Limited. The matter is currently pending for hearing.

In February 2019, SEBI declared five major brokerage houses, including IIFL Commodities Limited, not fit and proper person to hold directly or indirectly, the certificate of registration, as a commodity derivatives broker and rejected the application filed by IIFL Commodities Limited for registration as Commodity Derivatives Broker. IIFL Commodities Limited filed an appeal against the said order of SEBI before the Securities Appellate Tribunal (“SAT”) on April 11, 2019 and SEBI filed its reply to the appeal and a rejoinder was thereafter filed by IIFL Commodities Limited on October 14, 2019. The matter is currently pending.

On June 20, 2019, an Intervening Application was filed by NSEL before SAT and the same was admitted by SAT on November 11, 2019. The Appeal filed by IIFL Commodities Limited was partly heard by the tribunal on November 11, 2019 and thereafter the matter was adjourned, for further hearing.

On November 13, 2019, the lawyers representing NSEL filed an appeal before SAT, inter-alia praying for expunging certain remarks made by SEBI against NSEL, in the aforesaid SEBI order against the brokers. After hearing, the tribunal dismissed the appeal filed by NSEL. NSEL preferred an appeal before the Supreme Court challenging the SAT Order and the Supreme Court directed issue of notice to the respondents and stayed further proceedings in the cross appeals pending before the SAT. IIFL Commodities Limited filed its Affidavit in reply and the matter before the Supreme Court is pending for hearing.

There can be no assurance that SEBI or any other regulator may not take further action against IIFL Commodities Limited in connection with the NSEL Case. IIFL Commodities Limited was a wholly owned subsidiary of IIFL Finance Limited but following the demerger of IIFL Securities Limited pursuant to the Composite Scheme of Arrangement, IIFL Commodities Limited is now a wholly owned subsidiary of IIFL Securities Limited and no longer a subsidiary of the IIFL Finance Limited (formerly IIFL Holdings Limited).

**7. *High levels of customer defaults and the resultant non-performing assets could adversely affect our Company's business, financial condition, results of operations and future financial performance.***

Our Company’s business involves lending money and accordingly, our Company is subject to risks of customer default which includes default or delays in repayment of principal and/or interest on the loans our Company provides to its customers. Customers may default on their obligations as a result of various factors, including certain external factors which may not be within our Company's control such as developments in the Indian economy and the real estate market, movements in global markets, changes in interest rates and changes in regulations. Customers could also be adversely affected by factors such as, bankruptcy, lack of liquidity, lack of business and operational failure. If customers fail to repay loans in a timely manner or at all, our Company's financial condition and results of operations will be adversely impacted. To the extent our Company is not able to successfully manage the risks associated with lending to these customers, it may become difficult for our Company to make recoveries on these loans. In addition, our Company may experience higher delinquency rates due to prolonged adverse economic conditions or a sharp increase in interest rates. An increase in delinquency rates could result in a reduction in our Company's total interest income (i.e., our Company's accrued interest income from loans, including any interest income from credit substitutes) and as a result, lower revenue from its operations, while increasing costs as a result of the increased expenses required to service and collect delinquent loans, and make loan loss provisions as per applicable laws. Our Company may also be required to make additional

provisions in respect of loans to such customers in accordance with applicable regulations and, in certain cases, may be required to write-off such loans.

**8. *Our financial performances are particularly vulnerable to interest rate risk and volatility in interest rates could adversely affect our net interest margin, the value of our fixed income portfolio, our income from treasury operations, the quality of our loan portfolio and our financial performance.***

Our Company's financial performance is substantially dependent upon the level of its net interest margins. As at June 30, 2021, March 31, 2021, March 31, 2020 and March 31, 2019, on a standalone basis, our Loan Book stood at ₹ 140,368.54 million, ₹ 146,402.49 million, ₹ 131,194.45 million and ₹ 123,058.88 million, respectively and our assets under management were ₹ 181,030.95 million, ₹ 191,987.71 million, ₹ 160,565.60 million and ₹ 144,604.01 million, respectively.

For the three months ended June 30, 2021 and fiscal years ended March 31, 2021, 2020 and 2019, our revenue from operations on a standalone basis was ₹ 8,159.30 million, ₹ 33,972.68 million, ₹ 26,496.21 million and ₹ 29,788.74 million, respectively, whereas our total comprehensive income was ₹ 815.71 million, ₹ 3,214.70 million ₹ 1,463.17 million and ₹ 4,521.68 million respectively.

As a result of certain reserve requirements of the Reserve Bank of India applicable to non-banking financial companies, we are structurally exposed to interest rate risk than other corporates. These requirements result in our maintaining a portfolio of fixed income government of India securities, and we could be materially adversely impacted by a rise in interest rates, especially if the rise were sudden or sharp. Realized and marked-to-market gains or losses on investments in fixed income securities, including government of India securities, are an important element of our profitability and are impacted by movements in market yields. If the yield on our interest-earning assets does not increase at the same time or to the same extent as our cost of funds, or if our cost of funds does not decline at the same time or to the same extent as the decrease in yield on our interest-earning assets, our net interest income and net interest margin would be adversely impacted. Further, any tightening of liquidity and volatility in markets may limit our access to capital markets and result in an increase in our cost of funding. Continued volatility in international markets could also constrain and increase the cost of our borrowings and our ability to replace maturing borrowings and fund new assets.

Furthermore, we are also exposed to interest rate risks as a result of lending to customers at fixed/ floating interest rates and in amounts and for periods which may differ from our funding sources. While we seek to match our interest rate positions to minimise interest rate risk, we are unable to assure you that significant variation in interest rates will not have an effect on our results of operations. Moreover, volatility in interest rates is sensitive to factors which are beyond our control, including the monetary policies of the RBI, deregulation of the financial sector in India, domestic and international economic and political conditions, inflation and other such considerations. In a rising interest rate environment, if the yield on our interest-earning assets does not increase simultaneously with or to the same extent as our cost of funds, or, in a declining interest rate environment, if our cost of funds does not decline simultaneously or to the same extent as the yield on our interest-earning assets, our net interest income and net interest margin would be adversely impacted and the same would adversely affect our business and results of operations.

**9. *We may not be able to successfully sustain our growth plans.***

In recent years, we have experienced steady growth. Our growth plan includes growing our secured lending and expanding our retail customer base through strategic business alliances and marketing initiatives, expanding and diversifying our loan product portfolio, growing our operations and network across the country and expanding our customer base across various business verticals in India. However, there can be no assurance that we will be able to sustain our growth plan successfully or that we will be able to expand further or diversify our product portfolio. If we grow our Loan Book too rapidly or fail to make proper assessments of credit risks associated with new borrowers, a higher percentage of our loans may become non-performing, which would have a negative impact on the quality of our assets and our financial condition.

We also face a number of operational risks in executing our growth strategy. Our Company has experienced growth in our mortgage loans and gold loans businesses; our branch network has expanded significantly as part of our growth strategy. Our rapid growth exposes us to a wide range of increased risks, including business and operational risks, such as the possibility of growth of NPAs, fraud risks and regulatory and legal risks.

Our ability to sustain our rate of growth also significantly depends upon our ability to recruit trained and efficient personnel and retain key managerial personnel, maintain effective risk management policies, continuing to offer products which are relevant to our target base of clients, developing managerial experience to address emerging challenges and

ensuring a high standard of client service. We will need to recruit new employees, who will have to be trained and integrated into our operations. We will also have to train existing employees to adhere properly to internal controls and risk management procedures. Failure to train our employees properly may result in an increase in employee attrition rates, erode the quality of customer service, divert management resources, increase our exposure to high-risk credit and impose significant costs on us.

Further, a principal component of our strategy is to continue to grow by expanding the size and geographical scope of our businesses, as well as the development of our business streams viz. mortgage loans, construction and real estate finance, small & medium enterprise loans, gold loans, microfinance and home Loans. This growth strategy will place significant demands on our management, financial and other resources. It will require us to continuously develop and improve our operational, financial and internal controls. Any inability on our part to manage such growth could disrupt our business prospects, impact our financial condition and adversely affect our results of operations.

**10. Our statutory auditors have highlighted certain emphasis of matters to their audit reports relating to our audited financial statements, which may affect our future financial results.**

Our statutory auditors have highlighted certain emphasis of matters to their audit opinion/Limited Review Report relating to our audited financial statements, and Limited Review Financial Results for the three months period ended June 30, 2021, as mentioned below:

Three months ended	Auditor remarks
June 30, 2021	<p><i>Emphasis of matter in consolidated financial statements:</i></p> <p>The auditors have drawn attention to Note 9 to the Statement, which fully describes that the Company has recognised impairment on financial assets to reflect the business impact and uncertainties arising from the COVID 19 pandemic. Such estimates are based on current facts and circumstances and may not necessarily reflect the future uncertainties and events arising from the full impact of the COVID 19 pandemic.</p> <p>The auditors have not modified their opinion in respect of these matters.</p> <p><i>Emphasis of matter in standalone financial statements:</i></p> <p>The auditors have drawn attention to Note 6 to the Statement, which fully describes that the Group has recognised impairment on financial assets to reflect the business impact and uncertainties arising from the COVID 19 pandemic. Such estimates are based on current facts and circumstances and may not necessarily reflect the future uncertainties and events arising from the full impact of the COVID 19 pandemic.</p> <p>The auditors have not modified their opinion in respect of these matters.</p>
Financial year ended	Auditor remarks
March 31, 2021	<p><i>Emphasis of matter in consolidated financial statements:</i></p> <p>The auditors have drawn attention to Note 8.3 to the Consolidated Financial Statements, which fully describes that the Company has recognised impairment on financial assets to reflect the business impact and uncertainties arising from the COVID 19 pandemic. Such estimates are based on current facts and circumstances and may not necessarily reflect the future uncertainties and events arising from the full impact of the COVID 19 pandemic.</p> <p>The auditors have not modified their opinion in respect of these matters.</p> <p><i>Emphasis of matter in standalone financial statements:</i></p> <p>i. The auditors have drawn attention to Note No.38 to the Standalone Financial Statements which describes the reasons for implementation of the composite scheme of arrangement amongst the Company, India Infoline Media and Research Services Limited, IIFL Securities Limited, IIFL Wealth Management Limited, India Infoline Finance Limited and IIFL Distribution</p>

	<p>Services Limited, and their respective shareholders, under Sections 230 - 232 and other applicable provisions of the Companies Act, 2013 (the “Scheme”), in Parts, based on the legal opinion obtained by the Company. The Scheme has been approved by the National Company Law Tribunal vide its order dated March 07, 2019 and filed with the Registrar of Companies on April 11, 2019</p> <p>ii. Subsequent to the receipt of certificate of registration by the Company for carrying on business of non-banking financial institution from the Reserve bank of India on March 11, 2020, the said Scheme has been refiled with Registrar of Companies on March 30, 2020 to give effect to the final part of the Scheme.</p> <p>The auditors have not modified their opinion in respect of these matters.</p>
<p>March 31, 2020</p>	<p>Emphasis of matter in standalone financial statements:</p> <p>i. The auditors have drawn attention to Note 38 of the standalone financial statements which describes the reasons for implementation of the composite scheme of arrangement amongst the Company, India Infoline Media and Research Services Limited, IIFL Securities Limited, IIFL Wealth Management Limited, India Infoline Finance Limited and IIFL Distribution Services Limited, and their respective shareholders, under Sections 230 - 232 and other applicable provisions of the Companies Act, 2013 (the “Scheme”), in Parts, based on the legal opinion obtained by the Company.</p> <p>The auditors have not modified their opinion in respect of these matters.</p> <p>ii. The auditors have drawn attention to Note 8.3 of the standalone financial statements, which fully describes that the Company has recognised impairment on financial assets to reflect the business impact and uncertainties arising from the COVID 19 pandemic. Such estimates are based on current facts and circumstances and may not necessarily reflect the future uncertainties and events arising from the full impact of the COVID 19 pandemic.</p> <p>Emphasis of matter in consolidated financial statements:</p> <p>i. The auditors have drawn attention to Note 41 of the consolidated financial statements which describes the reasons for implementation of the composite scheme of arrangement amongst the Holding Company, India Infoline Media and Research Services Limited, IIFL Securities Limited, IIFL Wealth Management Limited, India Infoline Finance Limited and IIFL Distribution Services Limited, and their respective shareholders, under Sections 230 - 232 and other applicable provisions of the Companies Act, 2013 (the “Scheme”), in Parts, based on the legal opinion obtained by the Company.</p> <p>ii. The auditors have drawn attention to Note 8.3 of the consolidated financial statements, which fully describes that the Group has recognised impairment on financial assets to reflect the business impact and uncertainties arising from the COVID 19 pandemic.</p> <p>The auditors have not modified their opinion in respect of these matters.</p>
<p>March 31, 2019</p>	<p>Emphasis of matter in standalone financial statements:</p> <p>The auditors have drawn attention to Note 34.1 of the standalone financial statements which describes the reasons for implementation of the composite scheme of arrangement amongst the Company, India Infoline Media and Research Services Limited, IIFL Securities Limited, IIFL Wealth Management Limited, India Infoline Finance Limited and IIFL Distribution Services Limited, and their respective shareholders, under Sections 230 - 232 and other applicable provisions of the Companies Act, 2013 (the “Scheme”), in Parts, based on the legal opinion obtained by the Company.</p> <p>The auditors have not modified their opinion in respect of these matters.</p> <p>Emphasis of matter in consolidated financial statements:</p>

	<p>The auditors have drawn attention to Note 39.1 of the consolidated financial statements which describes the reasons for implementation of the composite scheme of arrangement amongst the Holding Company, India Infoline Media and Research Services Limited, IIFL Securities Limited, IIFL Wealth Management Limited, India Infoline Finance Limited and IIFL Distribution Services Limited, and their respective shareholders, under Sections 230 - 232 and other applicable provisions of the Companies Act, 2013 (the “Scheme”), in Parts, based on the legal opinion obtained by the Company.</p> <p>The auditors have not modified their opinion in respect of these matters.</p>
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For further details, in relation to the emphasis of matter, etc. please see “*Financial Information*” on page 217. There can be no assurance that our statutory auditors will not include further matters of emphasis or other similar comments in the audit reports to our audited financial statements in the future, or that such remarks or matters of emphasis will not affect our financial results in future fiscal periods. Investors should consider the matters of emphasis and remark in evaluating our financial condition, results of operations and cash flows. Any such matter of emphasis or remark in the auditors’ report on our financial statements in the future may also adversely affect the trading price of the NCDs.

**11. *Our business requires substantial capital, and any disruption in funding sources would have a material adverse effect on our liquidity and financial condition.***

Our Company’s liquidity and ongoing profitability are, to a large extent, dependent upon its timely access to, and the costs associated with, raising capital. Our funding requirements historically have been met from various sources, including shareholder funding, term loans, working capital limits from banks, issuance of commercial papers and non-convertible debentures, cash credit facilities from banks and inter-corporate deposits. Thus, our Company’s business growth, liquidity and profitability depends and will continue to depend on its ability to access diversified, relatively stable and low-cost funding sources as well as our Company’s financial performance, capital adequacy levels, credit ratings and relationships with lenders. Any adverse developments or changes in applicable laws and regulations which limit our Company’s ability to raise funds through issuance of non-convertible debentures can disrupt its sources of funding and as a consequence, could have a material adverse effect on our Company’s liquidity and financial condition.

Our Company’s ability to borrow funds and refinance existing debt may also be affected by a variety of factors, including liquidity in the markets, the strength of the lenders from which our Company borrows, the amount of eligible collateral and accounting changes that may impact calculations of covenants in our Company’s financing agreements. An event of default, a significant negative ratings action by a rating agency, an adverse action by a regulatory authority or a general deterioration in prevailing economic conditions that constricts the availability of credit may increase our Company’s cost of funds and make it difficult for our Company to access financing in a cost-effective manner. A disruption in sources of funds or increase in cost of funds as a result of any of these factors may have a material adverse effect on our Company’s liquidity and financial condition.

**12. *Our ability to borrow from various banks may be restricted on account of guidelines issued by the RBI imposing restrictions on banks in relation to their exposure to NBFCs which could have an impact on our business and could affect our growth, margins and business operations.***

The RBI vide its Circular DBR.No.BP.BC.43/ 21.01.003/2016-17 dated December 1, 2016 and Circular DBR.No.BP.BC.31/21.01.003/2018-19 dated April 1, 2019 and circular No. DBR.No.BP.BC.43/21.01.003/2018-19 dated June 03, 2019 as amended from time to time, has amended the regulatory framework governing banks to address concerns arising from divergent regulatory requirements for banks and NBFCs. These Circulars restricts bank’s exposures to a single NBFC to 15 percent of their eligible capital base and to a group of connected NBFCs or group of connected counterparties having NBFCs in the group to 25 percent of their Tier I Capital. In September 2019, the Reserve Bank of India (RBI) again increased a banks exposure limit to a single NBFC from 15% to 20% of its Tier-I capital on May 23, 2020, the exposure to a group of connected NBFCs or group of connected counterparties having NBFCs in the group was increased from 25% to 30% of their Tier I Capital as a one-time measure due to covid-19 and the increased limit is applicable upto June 30, 2021.

Furthermore, RBI has suggested that banks may consider fixing internal limits for their aggregate exposure to all NBFCs combined. Since these circulars limit a bank’s exposure to NBFCs, the same consequently restricts our ability to borrow from banks.

Further, as per the extant guidelines by RBI, it has now been decided that rated exposures of banks to all NBFCs (including our Company), excluding Core Investment Companies (CICs), would be risk-weighted as per the ratings assigned by the accredited rating agencies, in a manner similar to that for corporates.

These circulars could affect our business and any similar notifications released by the RBI in the future, which has a similar impact on our business could affect our growth, margins and business operations.

- 13. *Our Company's inability to obtain, renew or maintain the statutory and regulatory permits and approvals which are required to operate its existing or future businesses may have a material adverse effect on its business, financial condition and results of operations.***

NBFCs in India are subject to regulations and supervision by the RBI. In addition to the numerous conditions required for the registration as an NBFC with the RBI, our Company is also required to comply with certain other regulatory requirements for its business imposed by the RBI. In the future, there could be circumstances where our Company may be required to renew applicable permits and approvals, including its registration as an NBFC-ND-SI and obtain new permits and approvals for its current and any proposed operations or in the event of a change in applicable law and regulations. There can be no assurance that RBI or other relevant authorities will issue any such permits or approvals in the timeframe anticipated by our Company, or at all. Failure by our Company to renew, maintain or obtain the required permits or approvals may result in an interruption of its operations and may have a material adverse effect on its business, financial condition and results of operation. In addition, our branches are required to be registered under the relevant shops and establishments laws of the states in which they are located. The shops and establishment laws regulate various employment conditions, including working hours, holidays and leave and overtime compensation. If we fail to obtain or retain any of these approvals or licenses, or renewals thereof, in a timely manner, or at all, our business may be adversely affected. If we fail to comply, or a regulator claims we have not complied, with any of these conditions, our certificate of registration may be suspended or cancelled and we shall not be able to carry on such activities.

- 14. *Our Company's business is dependent on relationships established through its branches with its clients. Any events that harm these relationships including closure of branches or the loss of our Company's key personnel or employees may lead to a decline in our Company's revenue and profits. Further, our Company's results of operations could be adversely affected in the event of any disputes with its employees.***

Our Company's business is dependent on the key personnel and employees who directly manage client relationships. Our Company encourages dedicated personnel to service specific clients since our Company believes that this leads to long-term client relationships, a trust based business environment and over time, better cross-selling opportunities. While no key personnel or employees contribute a significant percentage of the business, the business may suffer materially if a substantial number of them either becomes ineffective or leaves the organisation. As a result, there may be an adverse effect on our Company's business and profits. While our Company believes that our Company maintains good relationships with its employees, there can be no assurance that our Company will not experience future disruptions to its operations due to disputes or other problems with its work force which may adversely affect our Company's business and results of operations.

- 15. *As on June 30, 2021, our Company's (on a standalone basis) top 20 borrowers represented 14.81% of our total advances. Our inability to maintain relationships with these customers or any payment default by or credit losses of these customers could materially and adversely affect our business, future financial performance and results of operations.***

As on June 30, 2021, our Company's top 20 borrowers accounted for 14.81% of our total advances on a standalone basis. Our business and results of operations will be adversely affected if we are unable to maintain or further develop relationships with such significant customers. There can be no assurance that we will be able to maintain the historic levels of business from such significant customers. Further, in the event we lose any such significant customer, we cannot assure that we will be able to replace them, which could have a material adverse effect on our results of operations. Our business and results of operations depend upon the timely repayment of the interest and principal from our significant customers. We cannot assure you that we will not experience delays in servicing of the loan advanced or that we will be able to recover the interest and the principal amount of the loan. Any such delay or default will adversely affect our income from operations and consequently, our profitability. In case we are unable to recover the full amount of principal and interest or any part of thereof, and the collateral is not sufficient to recover the full amount, our financial condition may be adversely affected.

- 16. *The value of our collateral may decrease or we may experience delays in enforcing our collateral when borrowers default on their obligations to us which may result in failure to recover the expected value of collateral security***

***exposing us to a potential loss.***

A substantial portion of our loans to our customers is secured by collateral. Changes in asset prices may cause the value of our collateral to decline, and we may not be able to realize the full value of our collateral as a result of delays in bankruptcy and foreclosure proceedings, delays in the creation of security interests, defects or deficiencies in the perfection of collateral (including due to inability to obtain approvals that may be required from various persons, agencies or authorities), fraudulent transfers by borrowers and other factors, including depreciation in the value of the collateral and illiquid market for disposal of and volatility in the market prices for the collateral, current legislative provisions or changes thereto and past or future judicial pronouncements. Foreclosure on collateral consisting of property can be undertaken directly by lenders by fulfilling certain procedures and requirements (unless challenged in courts of law) or otherwise by a written petition to an Indian court or tribunal. An application, when made (or a legal challenge to the foreclosure undertaken directly), may be subject to delays or administrative requirements that may result in, or be accompanied by, a decrease in the value of collateral. These delays can last for several days and might lead to deterioration in the physical condition or market value of the collateral.

Delays in recovery, bankruptcy and foreclosure proceedings, defects in the title and delays in obtaining regulatory approvals for the enforcement of such collaterals may affect the valuation of the collateral. As a result, our Company may not be able to recover the full value of the collateral for the loans provided by it within the expected timeframe or at all. Further, legal proceedings may have to be initiated by our Company in order to recover overdue payments on loans and as a consequence, the money and time spent on initiating legal proceedings may adversely affect our Company's cash flow.

The value of the security provided by the borrowers to our Company may be subject to a reduction in value on account of various reasons. While our Company's customers may provide alternative security to cover the shortfall, the realisable value of the security for the loans provided by our Company in the event of a liquidation may continue to be lower than the combined amount of the outstanding principal amount, interest and other amounts recoverable from the customers.

Any default in the repayment of the outstanding credit obligations by our Company's customers may expose it to losses. A failure or delay to recover the loan value from sale of collateral security could expose our Company to potential losses. Any such losses could adversely affect our Company's financial condition and results of operations. Furthermore, the process of litigation to enforce our Company's legal rights against defaulting customers in India is generally a slow and potentially expensive process.

Similarly, in case of loan against securities, the value of collateral may be extremely volatile and in default scenario might not yield results same as per book value. A failure to recover the expected value of collateral security could expose us to a potential loss. Any such losses could adversely affect our financial condition and results of operations.

Further, the security for our MSME loans are usually movable assets, making it difficult to locate or seize in the event of any default by our customers. There can also be no assurance that we will be able to sell such collaterals at prices sufficient to cover the amounts under default. In addition, there may be delays associated with seizure and disposal of such collaterals, including litigations and court proceedings which is generally a slow and potentially expensive process in India. A failure or delay to recover the expected value from sale of collateral security could expose us to a potential loss. Any such losses could adversely affect our financial condition and results of operations. Accordingly, it may be difficult for us to recover amounts owed by defaulting customers in a timely manner or at all.

***17. Any increase in the levels of non-performing assets ("NPA") on our loan portfolio, for any reason whatsoever, would adversely affect our business and results of operations***

Various factors, including a rise in unemployment, prolonged recessionary conditions, our regulators' assessment and review of our loan portfolio, a sharp and sustained rise in interest rates, developments in the Indian economy, movements in global commodity markets and exchange rates and global competition, could cause an increase in the level of our non-performing assets and have a material adverse impact on the quality of our loan portfolio. Consistent with the growth of our branch network and our product portfolio, we expect an increase in our loan assets. Should the overall credit quality of our loan portfolio deteriorate, the current level of our provisions may not be adequate to cover further increases in the amount of our NPAs. Moreover, there also can be no assurance that there will be no further deterioration in our provisioning coverage as a percentage of Gross NPAs or otherwise, or that the percentage of NPAs that we will be able to recover will be similar to our past experience of recoveries of NPAs.

As of June 30, 2021, March 31, 2021, March 31, 2020 and March 31, 2019 the gross value of NPAs on a consolidated basis was ₹7,260.57 million, ₹ 7,191.95 million, ₹ 6,525.89 million and ₹ 5,398.79 million, respectively which is 2.21%,

2.14%, 2.31% and 1.96%, respectively, of our Company's Loan Book. If our provisioning requirements are insufficient to cover our existing or future levels of non-performing loans or other loan losses that may occur, or if future regulation (or change in accounting standards) requires us to increase our provisions, our results of operation and financials may get adversely affected including our ability to raise additional capital and debt funds at favourable terms. Further, if our customers are unable to meet their financial obligation in a timely manner, then it could adversely affect our results of operations. Any negative trends or financial difficulties particularly among our borrowers could increase the level of non-performing assets in our portfolio and adversely affect our business and financial performance. If a significant number of our customers are unable to meet their financial obligations in a timely manner, it may lead to an increase in our level of NPAs. If we are not able to prevent increases in our level of NPAs, our business and our future financial performance could be adversely affected.

**18. *We may be unable to realize the expected value of collateral when borrowers default on their obligations to us, which could have a material adverse effect on our business, financial condition, results of operations and cash flows.***

We follow internal risk management guidelines in relation to portfolio monitoring which, inter alia, include a periodic assessment of loan to security value on the basis of conservative market price levels and ageing analysis, amongst others. However, we may not be able to realize the full value of the collateral as a result of the following (among other factors):

- delays in bankruptcy and foreclosure proceedings;
- defects or deficiencies in the perfection of collateral (including due to inability to obtain any approvals that may be required from third parties);
- destruction / material damage to the underlying property;
- fraud by borrowers;
- errors in assessing the value of the collateral;
- illiquid market for the sale of the collateral;
- applicable legislative provisions or changes thereto and past or future judicial pronouncements; and
- variation in interest rates of gold loans.

As a result of any of the foregoing factors, we may not be able to realize the full value of collateral, which could have an adverse effect on our financial condition, results of operations and cash flows.

**19. *Any non-compliance with mandatory Anti-Money Laundering and Know Your Customer policies could expose us to additional liability and harm our business and reputation.***

In accordance with the requirements applicable to us, we are mandated to comply with rules and regulations under Prevention of Money Laundering Act (PMLA) 2002, the Prevention of Money-Laundering (Maintenance of Records) Rules, 2005 and RBI Know Your Client ("KYC") regulations in India. These laws and regulations require us, among other things, to adopt and enforce AML and KYC policies and procedures. While we have adopted policies and procedures aimed at collecting and maintaining all AML and KYC related information from our customers in order to detect and prevent the use of our networks for money-laundering activities, there may be instances where we may be used by other parties in attempts to engage in money-laundering and other illegal or improper activities. There can be no assurance that we will be able to fully control instances of any potential or attempted violation by other parties and may, accordingly, be subject to regulatory actions, including imposition of fines and other penalties by the relevant government agencies. Our business and reputation could suffer if any such parties use or attempt to use us for money-laundering or illegal or improper purposes and such attempts are not detected or reported to the appropriate authorities in compliance with applicable regulatory requirements.

**20. *In our housing finance business, we have significant exposure to the real estate sector and any negative trends affecting this sector could adversely affect our business and result of operations.***

In our housing finance business, the primary security for the loans disbursed by the Company is the underlying property; the value of this security is largely dependent on housing market conditions prevalent at that time. The value of the collateral on the loans disbursed by the Company may decline due to adverse market conditions, including an economic downturn or a downward movement in real estate prices. In the event the real estate sector is adversely affected due to a decline of demand for real properties, changes in regulations or other trends or events, which negatively impact the real estate sector, the value of our collaterals may diminish which may affect our business and results of operations.

Failure to recover the expected value of collateral could expose the Company to losses and, in turn, result in a material adverse effect on our business, results of operations and financial condition. Following the introduction of the



SARFAESI Act, we are allowed to foreclose on secured property after 60 days' notice to a borrower, whose loan has been classified as non-performing. Although the enactment of the SARFAESI Act has strengthened the rights of creditors by allowing expedited enforcement of security in an event of default, there is still no assurance that we will be able to realize the full value of our collateral, due to, among other things, delays on our part in taking action to secure the property, delays in bankruptcy foreclosure proceedings, stock market downturns, defects in the perfection of collateral and fraudulent transfers by borrowers.

Further, among the various regulatory developments that have impacted the real estate sector recently, we believe that the implementation of the Real Estate Regulation and Development Act, 2016 (RERA Act) is expected to have the biggest impact over the long term. After notification of certain Sections of the Act with effect from May 2016, the full provisions of the Act became effective from May 2017 onwards. Subsequent to this, the obligations of real estate project developers under the provisions of the Act, including mandatory project registration, enhanced disclosure norms and penal provisions for violation of rules have become effective across India. While most of the state governments have notified rules in relation to RERA, other states are in the process of doing so.

To ensure compliance with the requirements of the RERA, companies in the real estate sector may need to allocate additional resources, which may increase compliance and they may face regulatory actions or be required to undertake remedial steps, which may have an adverse effect on the business, operations and financial condition of various companies in the sector leading to less than anticipated growth in the housing sector, resulting in adverse effect on our business.

- 21. *The name of our Company has changed post implementation of the Scheme and hence change in legal title may have to be recorded with statutory or regulatory authorities, lenders, agencies, investors, Government bodies, professional organizations, etc.***

Our Company has filed the necessary forms with the regulators in relation to the Composite Scheme of Arrangement. Pursuant to the Composite Scheme of Arrangement, our Company has acquired assets, liabilities, contracts of India Infoline Finance Limited (now merged with the Company). We need to take several steps to give effect to the transfer of legal ownership of assets, liabilities, contracts, licenses, permits, approvals, etc. in the name of our Company. There may be delays in correcting the entries in obtaining the legal title of such assets, liabilities, contracts, licenses, permits, approvals, etc. which may involve registration formalities with statutory or regulatory bodies.

There can be no assurance that the name of our Company is appearing correctly in the records of statutory, regulatory authorities, lenders, agencies, investors, Government bodies, professional organizations or in the public domain.

- 22. *A significant component of our exposure is towards Mortgage loans and Real Estate sector and any factor affecting this sector could adversely affect our business.***

As of June 30, 2021 on a consolidated basis, we have assets under management aggregating to ₹ 175,558.51 million towards mortgage loans which comprises of housing loans of approximately ₹ 147,474.31 million and developer loans of ₹ 28,084.19 million. This amounts to 40.68% of our loan portfolio. In the event the real estate sector is adversely affected due to any reason whatsoever, the value of our collateral may diminish which may affect our results of operations in the event of a default in repayment by our clients.

As of June 30, 2021, the wholesale book comprise 6.51% of our AUM. The projects primarily comprise residential projects in Mumbai MMR, Delhi NCR, Bengaluru and Pune region.

- 23. *We may not be able to realise the full value of our pledged gold, which exposes us to potential loss.***

In case of loan against gold, we may not be able to realise the full value of our pledged gold, due to, among other things, defects in the quality of gold. We cannot assure you that we will be able to auction such pledged gold jewellery at prices sufficient to cover the amounts under default. Moreover, there may be delays associated with the auction process. Any failure to recover the expected value of pledged gold could expose us to a potential loss. Any such losses could adversely affect our financial condition, cash flows and results of operations.

- 24. *Inaccurate appraisal of pledged gold jewellery by our personnel may adversely affect our business and financial condition.***

The accurate appraisal of pledged gold jewellery is a significant factor in the successful operation of our business and such appraisal requires a skilled and reliable workforce. Inaccurate appraisal of gold by our workforce may result in gold being overvalued and pledged for a loan that is higher in value than the gold's actual value, which could adversely

affect our reputation and business.

Further, we are subject to the risk that our gold appraisers may engage in fraud regarding their estimation of the value of pledged gold. Any such inaccuracies or fraud in relation to our appraisal of gold may adversely affect our reputation, business and financial condition.

**25. *Majority of the gold loans we offer are due within one year of disbursement, and a failure to disburse new loans may result in a reduction of our loan portfolio and a corresponding decrease in our interest income.***

Most of the gold loans we offer are due within one year of disbursement. The relatively short-term nature of our loans means that our long-term interest income stream is less certain. In addition, our existing customers may not avail new loans from us upon maturity of their existing loans, particularly if competition increases. The potential instability of our interest income could materially and adversely affect our results of operations and financial position.

**26. *Insurance of relevant assets obtained by our borrowers may not be adequate to protect them against all potential losses, which could indirectly affect our ability to recover our loans to such borrowers.***

Pursuant to our loan agreements, where loans are extended on the basis of a charge on assets, our borrowers are required to create a charge on their assets in our favour in the form of hypothecation or mortgage, or both. In addition, the terms and conditions of the loan agreements require our borrowers to maintain insurance against damage caused by any disasters including floods, fires and earthquakes or theft on the assets charged, primarily as collateral against the loan granted by us. However, our borrowers may not have obtained the required insurance coverage, or may not renew the insurance policies, or the amount of insurance coverage may be less than the replacement cost of the relevant assets and therefore insufficient to cover all financial losses that our borrowers may suffer, or at all, resulting in an adverse effect on our business and financial condition.

**27. *A rise in the general income level of our customers may adversely affect the demand for our loans.***

The size of our loans portfolios is dependent upon the demand for loans in India, which is inversely related to the general income level of our customers. A rise in the general income level in India could make our loans unattractive to some customers due to their having increased disposable income, making them less reliant on loans. Such a shift in income levels could lower our interest income, which could in turn adversely affect our business, financial condition, cash flows and results of operations.

**28. *We may not be able to appropriately assess the credit worthiness of our customers before extending credit facilities to them. Unavailability of adequate information or inaccurate and/or incomplete information provided by our customers may adversely affect our operations and profitability.***

In deciding whether to extend credit or enter into other transactions with customers and counterparties, we may rely on information furnished to us by or on behalf of customers and counterparties, including financial statements and other financial information. We may also rely on certain representations as to the accuracy and completeness of that information and, with respect to financial statements, on reports of independent auditors. For example, in deciding whether to extend credit, we may assume that a customer's audited financial statements conform to generally accepted accounting principles and present fairly, in all material respects, the financial condition, results of operations and cash flows of the customer. Our financial condition and results of operations could be negatively affected by relying on financial statements that do not comply with generally accepted accounting principles or other information that is materially misleading. In addition, we may not be able to place a reliance on credit bureaus to assess credit worthiness of all our segment borrowers. This may affect the quality of information available to us about the credit history of our borrowers, especially individuals and small businesses. As a result, our ability to effectively manage our credit risk may be adversely affected.

Moreover, we have implemented KYC norms and other measures, to prevent money laundering. In the event of ineffectiveness of these norms and systems, our reputation, business and results of operations may be adversely affected.

**29. *The new Bankruptcy Code in India may affect our rights to recover loans from borrowers.***

The Insolvency and Bankruptcy Code, 2016, as amended from time to time ("**Bankruptcy Code**") was notified on August 5, 2016. The Bankruptcy Code offers a uniform and comprehensive insolvency legislation encompassing all companies, partnerships and individuals (other than financial firms). It allows creditors to assess the viability of a debtor as a business decision and agree upon a plan for its revival or a speedy liquidation. The Bankruptcy Code creates a new

institutional framework, consisting of a regulator, insolvency professionals, information utilities and adjudicatory mechanisms, which will facilitate a formal and time-bound insolvency resolution and liquidation process.

In case insolvency proceedings are initiated against a debtor to our Company, we may not have complete control over the recovery of amounts due to us. Under the Bankruptcy Code, upon invocation of an insolvency resolution process, a committee of creditors is constituted by the interim resolution professional, wherein each financial creditor is given a voting share proportionate to the debts owed to it. Any decision of the committee of creditors must be taken by a vote of not less than 66% of the voting share of all financial creditors. Any resolution plan approved by committee of creditors is binding upon all creditors, even if they vote against it.

In case a liquidation process is opted for, the Bankruptcy Code provides for a fixed order of priority in which proceeds from the sale of the debtor's assets are to be distributed. Before sale proceeds are distributed to a secured creditor, they are to be distributed for the costs of the insolvency resolution and liquidation processes, debts owed to workmen and other employees, and debts owed to unsecured credits. Further, under this process, dues owed to the Central and State Governments rank at par with those owed to secured creditors. Moreover, other secured creditors may decide to opt out of the process, in which case they are permitted to realise their security interests in priority.

Accordingly, if the provisions of the Bankruptcy Code are invoked against any of the borrowers of our Company, it may affect our Company's ability to recover our loans from the borrowers and enforcement of our Company's rights will be subject to the Bankruptcy Code.

Further, the GoI vide notification dated March 24, 2020 ("**Notification**") has amended section 4 of the Bankruptcy Code due the lingering impact of the COVID-19 pandemic. Pursuant to the said Notification, GoI has increased the minimum amount of default under the insolvency matters from ₹1,00,000 to ₹1,00,00,000. Therefore, the ability of our Company to initiate insolvency proceedings against the defaulters where the amount of default in an insolvency matter is less than ₹1,00,00,000 may impact the recovery of outstanding loans and profitability of our Company.

**30. *We may face tax related assessments or regulatory actions.***

The laws and regulations governing the tax liability of our Company could change in the future and any such changes could adversely affect its business and future financial performance by requiring a restructuring of its activities, which may impact its results of operations.

Our Company has filed tax returns with the tax department which are pending for assessment. There is a possibility that the tax department may impose additional tax liability on our Company upon completion of these assessments. Our Company cannot assure you that the tax department will not initiate scrutiny, investigation or regulatory action or reopen assessments for previous years. Any adverse finding by the tax department may have a material adverse effect on our Company's reputation, business, operations and financial conditions.

**31. *Certain facts and statistics are derived from publications not independently verified by our Company, the Lead Managers or their respective advisors.***

The information in the section titled "*Industry Overview*" has been derived from the report titled "*NBFC Report (August 2021 update)*", (the "**Report**") provided by CRISIL Research. While our Company has taken reasonable care to ensure that the facts and statistics presented are accurately reproduced from such sources, they have not been independently verified by our Company, the Lead Managers or their respective advisors and, therefore, they make no representation as to the accuracy of such facts and statistics, which may not be consistent with other information compiled within or outside India. Due to possibly flawed or ineffective calculation and collection methods and other problems, the facts and statistics in this Tranche II Prospectus may be inaccurate or may not be comparable to facts and statistics produced for other economies and should not be unduly relied upon. Further, there can be no assurance that they are stated or compiled on the same basis or with the same degree of accuracy as may be the case elsewhere.

**32. *The financing industry is becoming increasingly competitive and our growth will depend on our ability to compete effectively.***

The sector in which we operate is highly competitive and we face significant competition from banks and other NBFCs. Many of our competitors are larger institutions, which may have much larger customer and funding sources, larger branch networks and more capital than we do. Some of our competitors may be more flexible and better-positioned to take advantage of market opportunities. In particular, private banks in India and many of our competitors outside of India may have operational advantages in implementing new technologies and rationalising branches. These competitive

pressures affect the industry in which we operate as a whole, and our future success will depend in large part on our ability to respond in an effective and timely manner to these competitive pressures.

In our housing finance and gold loan business, we face increasing competition from commercial banks and other players in the unorganized sector. Interest rate deregulation and other liberalization measures affecting the housing finance industry, together with increased demand for home finance, have also increased our exposure to competition. The demand for housing loans has also increased due to the increase in demand of real estate, stable property prices, higher disposable incomes and increased fiscal incentives for borrowers. The demand for gold loans has also increased due to urgent borrowing or bridge financing requirements and the need for liquidity for assets held in gold and also due to increased awareness among customers of gold loans as a source of quick access to funds. All of these factors have resulted in the housing finance and gold loan industry, including our Company, facing increased competition from other lenders to the retail housing market, including commercial banks. Unlike commercial banks, we do not have access to funding from savings and current deposits of customers. Instead, we are reliant on higher cost loans and debentures for our funding requirements, which may reduce our margins compared to competitors. Our ability to compete effectively with commercial banks will depend, to some extent, on our ability to raise low-cost sources of funding in the future. If we are unable to compete effectively with other participants in the housing finance and gold loan industry, our business, future financial performance and the trading price of the NCD may be adversely affected.

Furthermore, as a result of increased competition in the housing finance and gold loan industry, home loans and gold loans are becoming increasingly standardized and terms such as floating rate interest options for housing loans, lower processing fees, monthly rest periods and no prepayment penalties are becoming increasingly common in India. There can be no assurance that we will be able to react effectively to these or other market developments or compete effectively with new and existing players in the increasingly competitive housing finance industry. Increasing competition may have an adverse effect on our net interest margin and other income, and if we are unable to compete successfully, the origination of new loans will decline and we may not be able to achieve our growth objectives.

- 33. *Any change in control of our Promoter or our Company or any other factor affecting the business and reputation of our Promoter may have a concurrent adverse effect on our Company's reputation, business and results of operations and may correspondingly adversely affect our goodwill, operations and profitability and further our Promoter has significant control in our Company, which will enable them to influence the outcome of matters submitted to shareholders for approval, and their interests may differ from those of other holders of Equity Shares.***


As on June 30, 2021, our Promoter and Promoter Group along with persons acting in concert holds 24.95% the paid up equity share capital. Any change in control of the Promoter / Promoter Group may have an adverse effect on the operations of the Company including influencing the policies of the Company. If our Promoter ceases to exercise majority control over our Company as a result of any transfer of shares or otherwise, our ability to derive any benefit from the brand name "IIFL" and our goodwill as a part of the IIFL group of companies may be adversely affected, which in turn could adversely affect our business and results of operations. Further, our Promoter has the ability to control our business including matters relating to any sale of all or substantially all of our assets, the timing and distribution of dividends and the election or termination of appointment of our officers and directors. This control could delay, defer or prevent a change in control of our Company, impede a merger, consolidation, takeover or other business combination involving our Company, or discourage a potential acquirer from making a tender offer or otherwise attempting to obtain control of our Company even if it is in our Company's best interest. In addition, for so long as our Promoter continues to exercise significant control over our Company, it may influence the material policies of our Company in a manner that could conflict with the interests of our other shareholders. Our Promoter may have interests that are adverse to the interests of our other shareholders and may take positions with which we or our other shareholders do not agree.

- 34. *We are dependent on IIFL group, for our clientele, goodwill that we enjoy in the industry and our brand name and any factor affecting the business and reputation of IIFL group may have a concurrent adverse effect on our business and results of operations.***

We are part of IIFL group and to some extent depend upon it for steady inflow of business. In the event IIFL group's goodwill is impacted the same may have impact on our business and results of operations. We operate in a competitive environment, and we believe that our brand recognition is a significant competitive advantage to us. Any failure to retain our Company name may deprive us of the associated brand equity that we have developed which may have a material adverse effect on our business and operations.

In the event IIFL group is unable to maintain the quality of its services or its goodwill deteriorates, our Company's business and results of operations may be adversely affected. Any disassociation of our Company from the IIFL group and/or our inability to have access to the infrastructure provided by other companies in the IIFL group could adversely

affect our ability to attract customers and to expand our business, which in turn could adversely affect our goodwill, operations and profitability.

35. ***We are permitted to use the IIFL trademark  IIFL FINANCE, by IIFL Securities Limited pursuant to the trademark license agreement between our Company and IIFL Securities Limited. Such right to use the IIFL trademark is subject to the termination based on the terms and conditions of the trademark license agreement and any such termination may result in us being unable to use the IIFL trademark, which could have a material adverse effect on our reputation and business.***

We have been given the right to use the IIFL trademark, owned by IIFL Securities Limited pursuant to the trademark license agreement entered into between our Company and IIFL Securities Limited. We have been provided a non-exclusive, non-transferable for a onetime fee payable to the Licensor, as set out therein, to use the trademark. Any termination of the agreement by IIFL Securities Limited may result in us being unable to use this trademark which could have a material adverse effect on our reputation and business. For further details, please see “*History and Main Objects*” on page 143.

36. ***We may not be able to adequately protect our intellectual property rights.***

Our ability to compete effectively depends in part upon protection of our intellectual property rights. On February 22, 2021, we made application for registration of our logo “**MyMoney**” and trademark “My Money”, respectively, which are currently pending approval from the Registrar of Trade Marks, Mumbai under class 36 of the Trade Marks Act. Our application for our logo has been pending, there can be no assurance that our trademark application will be accepted. Further, there are no assurances that we will be able to register this mark. In the event we are not able to obtain registrations due to opposition by third parties or if any injunctive or other adverse order is issued against us in respect of the registration of our logo or slogan, we may not be able to avail legal protections under the trade mark or prevent unauthorised use of such trademarks by third parties, and in case the logo or slogan is used or claimed by a third party, our ability to use such logo or slogan may be restricted or lost, which may adversely affect our goodwill or business. For further details, please see “*History and Main Objects*” on page 143.

37. ***Our growth will depend on our continued ability to access funds at competitive rates which are dependent on a number of factors including our ability to maintain our credit ratings.***

As we are a “systemically important non-deposit accepting” NBFC and do not have access to deposits, our liquidity and ongoing profitability are primarily dependent upon our timely access to, and the costs associated with raising capital. Our business is significantly dependent on funding from the debt capital markets and commercial borrowings. The demand for such funds is competitive and our ability to obtain funds at competitive rates will depend on various factors including our ability to maintain positive credit ratings. Ratings reflect a rating agency’s opinion of our financial strength, operating performance, strategic position, and ability to meet our obligations. In relation to our long-term debt instruments, we currently have long term ratings of “AA” with stable outlook from CRISIL, “AA” with negative outlook from ICRA and CARE and “AA+” with negative outlook from Brickwork. In relation to our short-term debt instruments, we have also received rating of “A1+” from ICRA and CRISIL. Also, the Company has raised money through MTN programme for which the rating has been obtained from international rating agencies. Currently the rating assigned to the issuance by Fitch Ratings is B+ with Rating Watch Maintained and Moody’s has downgraded the rating of B1 to B2 with Stable Outlook. Any downgrade of our credit ratings would increase borrowing costs and constrain our access to capital and debt markets and, as a result, would negatively affect our net interest margin and our business. In addition, downgrades of our credit ratings could increase the possibility of additional terms and conditions being added to any additional financing or refinancing arrangements in the future. Any such adverse development could adversely affect our business, financial condition and results of operations.

Our business depends and will continue to depend on our ability to access diversified funding sources. Changes in economic and financial conditions or continuing lack of liquidity in the market could make it difficult for us to access funds at competitive rates. While our borrowing costs have been competitive in the past due to our ability to raise debt products, credit rating and our asset portfolio, in the event we are unable to access funds at an effective cost that is comparable to or lower than our competitors, we may not be able to offer competitive interest rates for our loans. This may adversely impact our business and results of operations.

38. ***We face asset-liability mismatches which could affect our liquidity and consequently may adversely affect our operations and profitability.***

Our Company's funding requirements is met through long-term and medium-term funding sources such as bank loans and non-convertible debentures and our short-term funding requirements are met through working capital demand loans, cash credit, commercial paper and other short term loans. Our Company may face potential liquidity risks due to varying periods over which our Company's assets and liabilities mature. Our Company's inability to obtain additional credit facilities or renew its existing credit facilities in a timely and cost-effective manner to meet its maturing liabilities, or at all, may lead to gaps and mismatches between its assets and liabilities, which in turn may adversely affect our Company's liquidity position, and in turn, its operations and financial performance.

Our liquidity position may be adversely affected and we may be required to pay higher interest rates in order to meet our liquidity requirements in the future, which could have a material adverse effect on our business and financial results.

The following table describes the standalone ALM of our Company as on March 31, 2021:

(₹ in million)

	Up to 30/31 days	More than 1 month to 2 months	More than 2 months to 3 months	More than 3 months to 6 months	More than 6 months to 1 year	More than 1 year to 3 years	More than 3 years to 5 years	More than 5 years	Total
Deposits	-	-	-	-	-	-	-	-	-
Loans & Advances*	12,449.66	14,325.64	14,105.87	30,540.17	28,442.94	34,380.50	1,905.42	1,922.57	138,072.77
Other Advances	3,829.38	2,627.41	3,287.52	660.16	-	7,020.21	-	445.56	17,870.24
Investments	-	-	-	-	-	189.24	-	11,853.33	12,042.57
Borrowings (Includes foreign currency borrowings)	4,863.02	5,987.08	5,294.83	17,200.33	34,415.23	67,214.46	16,267.88	11,757.75	163,000.58
Foreign currency assets	-	-	-	-	-	-	-	-	-
Foreign currency liabilities	-	-	-	-	-	-	-	-	-

\* Net of ECL Provision of ₹ 8,329.72 million

**39. We extend margin funding loans, or loans against shares, to our clients, and any default by a client coupled with a downturn in the stock markets could result in substantial losses for us.**

We extend, margin funding loans or loans against shares which are secured by liquid, marketable securities at an appropriate or predetermined margin levels. In the event of a volatile stock market or adverse movements in stock prices, the collateral which secures the loans may decrease significantly in value, which might result in losses which our Company may be unable to support. Customers may default on their obligations to us as a result of various factors including bankruptcy, lack of liquidity, lack of business and operational failure. Although we use a technology-based risk management system and follow strict internal risk management guidelines on portfolio monitoring, which include limits on the amount of margin, the quality of collateral provided by the client and pre-determined margin call thresholds, no assurance can be given that if the financial markets witnessed a significant single-day or general downturn, our financial condition and results of operations would not be adversely affected.

**40. The MSMEs to which our Company provides loans may not perform as expected and our Company may not be able to control the non-performance of such businesses.**

Our Company provides loans to select growing MSMEs which obtain loans against their assets and profits made by them. Our Company does not manage, operate or control such businesses or entities. Further, our Company has no control over those businesses' functions or operations. As a result, such businesses may make business, financial or management decisions which our Company does not agree or the majority shareholders or the management of such companies may make business, financial or management decisions that may be adverse to, or otherwise act in a manner that does not serve, our Company's best interests. The repayment of the loans extended to such businesses will depend to a significant extent on the specific management team of the relevant borrower entity. The actions taken by the management of our Company's customers may lead to significant losses and affect their ability to repay our Company's loans. Consequently, this may adversely affect our Company's financial performance.

**41. We do not own the premises where our branch offices are located and in the event our rights over the properties is not renewed or is revoked or is renewed on terms less favourable to us, our business activities may be disrupted.**

At present we do not own the premises of any of our branch offices. All such non-owned properties are leased or licensed to us. If the owners of these properties do not renew the agreements under which we occupy the premises or only agree to renew such agreements on terms and conditions that are unacceptable to us, or if the owners of such premises withdraw their consent to our occupancy, our operations may suffer a disruption. We may be unable to locate suitable alternate facilities on favorable terms, or at all, and this may have a material adverse effect on our business, results of operations and financial condition.

**42. *We are required to comply with the requirements of certain labour laws which may impose additional costs on us.***

Our employees are required to be registered under the provisions of certain labour laws such as the Employees' State Insurance Act, 1948, the Payment of Gratuity Act, 1972, and the Employees Provident Fund and Miscellaneous Provisions Act, 1952. We are also required to maintain certain records under the provisions of these laws, which add to our costs. If we are subject to penalties under these labour laws or if we do not obtain the requisite approvals, our business, financial condition, cash flows and results of operations may be adversely affected.

**43. *Our results of operations could be adversely affected by any disputes with employees.***

As of August 31, 2021, the Company has a strong workforce of 22,638 employees. Currently, none of our employees are members of any labour union. While we believe that we maintain good relationships with our employees, there can be no assurance that we will not experience future disruptions to our operations due to disputes or other problems with our work force, which may adversely affect our business and results of operations.

**44. *We require several licenses and approvals for our business and in the event we are unable to procure or renew them in time or at all, our business may be adversely affected.***

We require several licenses, approvals and registration in order to undertake our business activities. These registrations include registrations with the RBI as a systemically important non-deposit taking NBFC. We are also required to maintain licenses under various state Shops and Establishment Acts for some of our offices. Failure by us to comply with the terms and conditions to which such permits or approvals are subject, and/or to renew, maintain or obtain the required permits or approvals may result in the interruption of our operations and may have a material adverse effect on our business, financial condition and results of operations.

**45. *Our branches are vulnerable to various operational risks, including theft, fraud, burglary and embezzlement by our employees and customers due to high volume of cash and gold jewellery handled by us.***

Our business involves carrying out cash and gold jewellery transactions that expose us to the risk of fraud by employees, agents, customers or third parties, theft, burglary and misappropriation or unauthorised transactions by our employees. Storage of cash and pledged gold jewellery as part of our business entails the risk of theft and resulting loss to our reputation and business. The short tenure of the loans advanced by us and our practice of processing loan repayments within short timelines require us to store pledged gold on our premises at all points in time. With regard to all burglaries, we may not be able to recover the entire amount of the loss suffered and may receive only a partial payment of the insurance claim. While we are insured against the risk of burglary arising from our business, such insurance may not be sufficient to fully cover the losses we suffer. Additionally, our cash in transit policies do not cover theft where an employee is involved, unless such involvement is identified within 48 hours of such thefts. Further, the actual recovery of the insured amount from the insurer requires the undertaking of certain procedures, and any delay in recovery could adversely affect our reputation and results of operation.

Pursuant to the same, while we have strengthened our security policies and procedures, we cannot guarantee that theft will not be committed in the future, which could adversely affect our reputation, business and results of operations. Further, we are exposed to the risk of fraud and other misconduct by employees and customers. While we carefully recruit all of our employees and screen all our employees who are responsible for disbursement of gold loans and custody of gold, there have in the past been acts of fraud with respect to gold loans and cash related misappropriation committed by our employees.

**46. *Our Company has entered into securitisation agreements to sell certain loans from our outstanding loan portfolio. Our business, financial condition and results of operations could be adversely affected due to some of the restrictions imposed under such agreements or downgrade in the ratings of our securitized debt or if such assignment of loan is held to be unenforceable or due to any change in the regulatory requirements.***

As part of our means of raising and/or managing our funds, we assign or securitise the receivables from our loan portfolio

to banks and other institutions. Such assignment or securitization transactions are conducted on the basis of our internal estimates of our funding requirements, which may vary from time to time. As of June 30, 2021 outstanding book value of securitized assets of ₹ 42,266.01 million and assignment of ₹ 40,389.07 million on a standalone basis. Our Company has sold and assigned a group of similar loans from our outstanding loan portfolio to Banks/financial institutions in return for an upfront fixed consideration. As of June 30, 2021, our outstanding portfolio of securitised loans on a standalone basis, constituted 23.35% of AUM. Under such agreements, we have provided credit enhancement through fixed deposits with banks to the purchaser for an amount equal to a percentage of the value of the loans being assigned as per the rating agency to enhance the rating of the pool. If there is any short fall in the scheduled cash flow promised to the investor then credit enhancement will be utilized to that extent.

Further, any change in statutory and/regulatory requirements such as securitisation guidelines issued by RBI in August 2012 in relation to assignments or securitizations by financial institutions, including the requirements prescribed by RBI and the Government of India, could have an adverse impact on our assignment or securitization transactions. Any adverse changes in the policy and/or regulations in connection with securitization of assets by NBFCs and/or new circulars and/or directions issued by the RBI in this regard, affecting NBFCs or the purchasers of assets, would affect the securitization market in general and our ability to securitize and/or assign our assets.

**47. *Our loan portfolio may no longer continue to be classified as priority sector advances by the RBI.***

The RBI currently mandates domestic commercial banks operating in India to maintain an aggregate 40% of adjusted net bank credit or credit equivalent amount of off-balance sheet exposure, whichever is higher as “priority sector advances”. These include advances to agriculture, micro and small enterprises, micro enterprises within the micro and small enterprises sector, export credit and advances to weaker sections where the government seeks to encourage flow of credit for developmental reasons. Banks in India that have traditionally been constrained or unable to meet these requirements organically have relied on specialised institutions like us that are better positioned to or exclusively focus on originating such assets through on-lending or purchase of assets or securitised and assigned pools to comply with these targets.

In the event that any part of our loan portfolio is no longer classified as a priority sector advance by the RBI, or if the laws relating to priority sector lending as applicable to the banks undergo a change, our ability to securitise our asset pool will be hampered, which may adversely affect our financial condition, results of operations and/or cash flows.

**48. *A decline in our capital adequacy ratio could restrict our future business growth.***

Pursuant to the Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016 vide its circular DNBR. PD. 008/03.10.119/2016-17 dated September 1, 2016 (Updated as on February 17, 2020) all systemically important non-deposit taking NBFCs have to maintain a minimum capital ratio, consisting of Tier I and Tier II capital, which shall not be less than 15% of its aggregate risk weighted assets on balance sheet and risk adjusted value of off-balance sheet items and Tier I capital of 10%. On a standalone basis, our capital adequacy ratio computed on the basis of applicable RBI requirements was 10% as of June 30, 2021, with Tier I capital comprising 17.81%. If we continue to grow our loan portfolio and asset base, we will be required to raise additional Tier I and Tier II capital in order to continue to meet applicable capital adequacy ratios with respect to our business. There can be no assurance that we will be able to raise adequate additional capital in the future on terms favourable to us or at all, and this may adversely affect the growth of our business.

**49. *Our Company may have to comply with stricter regulations and guidelines issued by regulatory authorities in India.***

Our Company is regulated principally by and have reporting obligations to the RBI and our subsidiary is regulated by and have reporting obligations to NHB. Our Company is also subject to the corporate, taxation and other laws in effect in India. In recent years, existing rules and regulations have been modified, new rules and regulations have been enacted and reforms have been implemented which are intended to provide tighter control and more transparency. Moreover, new regulations may be passed that restrict our ability to do business.

Our Company cannot assure you that we will not be subject to any adverse regulatory action in the future. Further, these regulations are subject to frequent amendments and depend upon government policy. The costs of compliance may be high, which may affect our profitability. If we are unable to comply with any such regulatory requirements, our business and results of operations may be materially and adversely affected.

**50. *Our contingent liabilities could adversely affect our financial condition.***



As per the Consolidated Financial Statements of our Company for the Fiscal 2021, we had certain contingent liabilities not provided for, amounting to ₹ 15.496.08 million. The contingent liability amounts disclosed in our Financial Statements represent estimates and assumptions of our management based on advice received. If, for any reason, these contingent liabilities materialize, it may adversely affect our financial condition. For more details regarding the contingent liabilities please see the “*Financial Information*” on page 217.

**51. *Certain supporting documents in connection with the forms filed with the ROC (such as form 18 in relation to situation or change of situation of registered office), biographies of certain of our Directors included in this Tranche II Prospectus are unavailable.***

Certain documents supporting the information included in the biographies pertaining to the previous work experience, for certain of Directors, disclosed in the chapter “*Our Management*” on page 146 are unavailable. Further we have lost corporate records including forms filed with the ROC (such as form 18 in relation to situation or change of situation of registered office), copies of which could not be retrieved till date. Further due to loss of records and documents in this Tranche II Prospectus has been presented on the basis of records available with us and to the best of information provided by the management.

**52. *Our Company is subject to certain restrictive covenants in our loan documents, which may restrict our operations and ability to grow and may adversely affect our business.***

There are restrictive covenants in the agreements we have entered into with our lenders. These restrictive covenants require us to maintain certain financial ratios and seek the prior permission of these banks/financial institutions for various activities, including, amongst others, selling, leasing, transferring or otherwise disposing of any part of our business or revenues, effecting any scheme of amalgamation or reconstitution, implementing a new scheme of expansion, taking up an allied line of business or making any amendments to Memorandum and Articles of Association etc. Such restrictive covenants in our loan documents may restrict our operations or ability to expand and may adversely affect our business.

A failure to observe the covenants under our financing arrangements or to obtain necessary consents required thereunder may lead to the termination of our credit facilities, acceleration of all amounts due under such facilities and the enforcement of any security provided. Any acceleration of amounts due under such facilities may also trigger cross default provisions under our other financing agreements. If the obligations under any of our financing documents are accelerated, we may have to dedicate a substantial portion of our cash flow from operations to make payments under such financing documents, thereby reducing the availability of cash for our working capital requirements and other general corporate purposes. Further, during any period in which we are in default, we may be unable to raise, or face difficulties raising, further financing. Any of these circumstances could adversely affect our business, credit rating and financial condition, cash flows and results of operations.

**53. *We may experience difficulties in expanding our business into new regions and markets in India.***

As part of our growth strategy, we continue to evaluate attractive growth opportunities to expand our business into new regions and markets in India. Factors such as competition, culture, regulatory regimes, business practices and customs and customer requirements in these new markets may differ from those in our current markets, and our experience in our current markets may not be applicable to these new markets. In addition, as we enter new markets and geographical regions, we are likely to compete not only with other banks and financial institutions but also the local unorganised or semi-organised private financiers, who are more familiar with local regulations, business practices and customs, and have stronger relationships with customers.

If we plan to expand our geographical footprint, our business may be exposed to various additional challenges, including: obtaining necessary governmental approvals; identifying and collaborating with local business and partners with whom we may have no previous working relationship; successfully gauging market conditions in local markets with which we have no previous familiarity; attracting potential customers in a market in which we do not have significant experience or visibility; being susceptible to local taxation in additional geographical areas of India; and adapting our marketing strategy and operations to different regions of India in which different languages are spoken. Our inability to expand our current operations may adversely affect our business prospects, financial conditions, results of operations and/or cash flows.

**54. *We face difficulties and incur additional expenses in operating from rural and semi urban areas, where infrastructural facilities are limited.***

A portion of our operations are conducted in rural and semi urban areas. We face certain difficulties in conducting such operations, such as accessing power facilities, transporting people and goods and maintaining profitability at branches in remote areas. We may also face increased costs in implementing security measures and expanding our advertising presence. We cannot assure that such costs will not increase in the future as we expand our network in rural and semi urban areas.

**55. *Our success largely depends on our management team and key personnel and our ability to attract, train and retain such persons. Our inability to attract and retain talented professionals, or the resignation or loss of key management personnel, may have an adverse impact on our business and future financial performance.***

Our ability to sustain our rate of growth depends significantly upon our ability to manage key issues such as selecting and retaining key managerial personnel, developing managerial experience to address emerging challenges and ensuring a high standard of client service. In order to be successful, we must attract, train, motivate and retain highly skilled employees, especially branch managers and product executives. If we cannot hire additional qualified personnel or retain them, our ability to expand our business will be impaired and our revenue could decline. We will need to recruit new employees, who will have to be trained and integrated into our operations. We will also have to train existing employees to adhere properly to internal controls and risk management procedures. Failure to train and motivate our employees properly may result in an increase in employee attrition rates, require additional hiring, erode the quality of customer service, divert management resources, increase our exposure to high-risk credit and impose significant costs on us. Hiring and retaining qualified and skilled managers are critical to our future, as our business model depends on our credit-appraisal and asset valuation mechanism, which are personnel-driven operations. Moreover, competition for experienced employees can be intense. While we have an incentive structure and an ESOP designed to encourage employee retention, our inability to attract and retain talented professionals, or the resignation or loss of key management personnel, may have an adverse impact on our business and future financial performance.

**56. *Our insurance coverage may not adequately protect us against losses.***

We maintain such insurance coverage that we believe is adequate for our operations. Our insurance policies, however, may not provide adequate coverage in certain circumstances and are subject to certain deductibles, exclusions and limits on coverage. We cannot, however, assure you that the terms of our insurance policies will be adequate to cover any damage or loss suffered by us or that such coverage will continue to be available on reasonable terms or will be available in sufficient amounts to cover one or more large claims, or that the insurer will not disclaim coverage as to any future claim.

A successful assertion of one or more large claims against us that exceeds our available insurance coverage or changes in our insurance policies, including premium increases or the imposition of a larger deductible or coinsurance requirement, could adversely affect our business, financial condition and results of operations.

**57. *If we fail to identify, monitor and manage risks and effectively implement our risk management policies, it could have a material adverse effect on our business, financial condition, results of operations and cash flows.***

Our Company has devoted resources to develop our risk management policies and procedures and aim to continue to do so in the future. Please see “*Our Business*” on page 118. Despite this, our policies and procedures to identify, monitor and manage risks may not be fully effective. Some of our risk management systems are not automated and are subject to human error. Some of our methods of managing risks are based upon the use of observed historical market behavior. As a result, these methods may not accurately predict future risk exposures, which could be significantly greater than those indicated by the historical measures.

To the extent any of the instruments and strategies we use to hedge or otherwise manage our exposure to market or credit risk are not effective, we may not be able to mitigate effectively our risk exposures in particular market environments or against particular types of risk. Further, some of our risk management strategies may not be effective in a difficult or less liquid market environment, where other market participants may be attempting to use the same or similar strategies to deal with the difficult market conditions. In such circumstances, it may be difficult for us to reduce our risk positions due to the activity of such other market participants. Other risk management methods depend upon an evaluation of information regarding markets, clients or other matters. This information may not in all cases be accurate, complete, up-to-date or properly evaluated.

Our investment and interest rate risk are dependent upon our ability to properly identify, and mark-to-market changes in the value of financial instruments caused by changes in market prices or rates. Our earnings are dependent upon the

effectiveness of our management of changes in credit quality and risk concentrations, the accuracy of our valuation models and our critical accounting estimates and the adequacy of our allowances for loan losses.

If we fail to effectively implement our risk management policies, it could materially and adversely affect our business, financial condition, results of operations and cash flows.

**58. *Our Company is exposed to many operational risks which could materially impact our business and results of operations.***

Our Company is exposed to many types of operational risks. Operational risk can result from a variety of factors, including failure to obtain proper internal authorizations, improperly documented transactions, failure of operational and information security procedures, computer systems, software or equipment, fraud, inadequate training and employee errors. We attempt to mitigate operational risk by maintaining a comprehensive system of internal controls, establishing systems and procedures to monitor transactions, maintaining key back-up procedures, undertaking regular contingency planning and providing employees with continuous training. Any failure to mitigate such risks could adversely affect our business and results of operations.

**59. *Significant fraud, system failure or calamities could adversely impact our business.***

We seek to protect our computer systems and network infrastructure from physical break-ins as well as fraud and system failures. Computer break-ins and power and communication disruptions could affect the security of information stored in and transmitted through our computer systems and network infrastructure. We employ security systems, including firewalls and password encryption, designed to minimize the risk of security breaches. Although we intend to continue to implement security technology and establish operational procedures to prevent fraud, break-ins, damage and failures, there can be no assurance that these security measures will be adequate. A significant failure of security measures or operational procedures could have a material adverse effect on our business and our future financial performance. Although we take adequate measures to safeguard against system-related and other frauds, there can be no assurance that it would be able to prevent frauds.

We are exposed to many types of operational risks, including the risk of fraud or other misconduct by employees and unauthorized transactions by employees. Although we have been careful in recruiting all our employees, we have in the past been held liable for the fraudulent acts committed by our employees adversely impacting our business. Our reputation could be adversely affected by significant frauds committed by employees, customers or outsiders.

**60. *Inaccurate appraisal of credit may adversely impact our business***

We may be affected by failure of employees to comply with internal procedures and inaccurate appraisal of credit or financial worth of our clients. Inaccurate appraisal of credit may allow a loan sanction which may eventually result in a bad debt on our books of accounts. In the event we are unable to check the risks arising out of such lapses, our business and results of operations may be adversely affected.

**61. *Our Company has entered into number of related party transactions and may continue to enter into related party transactions, which may involve conflict of interest.***

Our Company enters into transactions with the related parties in the ordinary course of business pursuant to the applicable provisions of the Companies Act, 2013. Such transactions may give rise to current or potential conflicts of interest with respect to dealings between us and such related parties. While our Company believes that all related party transactions entered into are conducted on an arms' length basis and in the ordinary course of business, there can be no assurance that it could not have achieved more favourable terms if such transactions had not been entered into with related parties. For further details, please see "*Financial Information*" on page 217. Additionally, there can be no assurance that any dispute that may arise between our Company and related parties will be resolved in our Company's favour.

**62. *Some of our Directors may have interests in entities, which are in businesses similar to ours and this may result in conflicts of interest with us.***

As on the date of this Tranche II Prospectus, some of our Directors are also directors on the board of our related parties. Commercial transactions in the future between us and related parties may result in conflicting interests which could have an adverse effect on our operations. Such factors may have an adverse effect on the results of our operations and financial condition.

**63. *We rely on direct selling agents (“DSAs”) to sell our products across the country. These DSAs may not perform their obligations satisfactorily or in compliance with law or may be part of unlawful/unethical behavior which may adversely affect the business and reputation of our Company***

We enter into direct selling arrangements with DSAs for the purpose of marketing and selling our products across India. Although adequate due diligence is conducted before entering into any DSA arrangement with any person, we cannot guarantee that there shall be no disruptions in the provision of their services to our Company or that these DSAs will adhere to their contractual obligations. If there is a disruption in the services of these DSAs, or if the DSAs discontinue their service agreement with us, our business, financial condition and results of operations will be adversely affected. In case of any dispute between our Company and the DSAs, we cannot assure you that the terms of the agreements/arrangements entered into with the DSAs will not be breached, which may result in litigation costs. Such additional cost, in addition to the cost of entering into agreements with other DSAs, may materially and adversely affect our business, financial condition and results of operations. Further, our DSAs or the personnel they employ may be engaged in unethical or unlawful behaviour or they may misrepresent or mis-sell our products and services. Due to this, we may also suffer from reputational and legal risks and these actions may materially and adversely affect our business, financial condition and results of operations.

**64. *Our Company and its Subsidiaries have availed or may avail of certain loans that are callable by lenders, at any time.***

Our Company and its subsidiaries have availed or may avail of loans that are repayable on demand at any time by the relevant lenders. Any such unexpected demand for immediate repayment may have a material adverse effect on the business, cash flows and financial condition of the entity against which repayment is sought.

**65. *Our ability to raise foreign capital may be constrained by Indian law.***

As an Indian company, we are subject to exchange control laws that regulate borrowing in foreign currencies. Such regulatory restrictions limit our financing sources and hence could constrain our ability to obtain financing on competitive terms and refinance existing indebtedness. In addition, we cannot assure you that the required approvals will be granted without onerous conditions, or at all. Limitations on raising foreign debt may have an adverse effect on our business, results of operations and financial condition.

**66. *A failure or inadequacy in our Company’s information technology and telecommunication systems or its inability to adapt to rapid technological changes may adversely affect its business, results of operation and financial condition.***

Our Company’s ability to operate and remain competitive depends in part on its ability to maintain and upgrade its information technology systems and infrastructure on a timely and cost-effective basis, including its ability to process a large number of transactions on a daily basis. Our Company’s operations also rely on the secure processing, storage and transmission of confidential and other information in its computer systems and networks. Our Company’s financial, accounting or other data processing systems and management information systems or its corporate website may fail to operate adequately or become disabled as a result of events that may be beyond its control, including a disruption of electrical or communications services. Further, the information available to and received by our Company’s management through its existing systems may not be timely and sufficient to manage risks or to plan for and respond to changes in market conditions and other developments in its operations. If any of these systems are disabled or if there are other shortcomings or failures in our Company’s internal processes or systems, it may disrupt our Company’s business or impact its operational efficiencies, and render it liable to regulatory intervention or damage to its reputation. The occurrence of any such events may adversely affect our Company’s business, results of operations and financial condition.

Our Company is dependent on various external vendors for the implementation of certain elements of its operations, including implementing information technology infrastructure and hardware, industry standard commercial off-the-shelf products, networking and back-up support for disaster recovery. Our Company is, therefore, exposed to the risk that external vendors or service providers may be unable to fulfil their contractual obligations to it (or will be subject to the risk of fraud or operational errors by their respective employees) and the risk that their (or their vendors’) business continuity and data security systems prove to be inadequate or fail to perform. Failure to perform any of these functions by our Company’s external vendors or service providers could materially and adversely affect its business, results of operations and cash flows.

In addition, the future success of our Company’s business will depend in part on its ability to respond to technological

advances and to emerging financing industry standards and practices on a cost-effective and timely basis. The development and implementation of such technology entails significant technical and business risks. There can be no assurance that our Company will successfully implement new technologies effectively or adapt its technology and systems to meet customer requirements or emerging industry standards. If our Company is unable, for technical, legal, financial or other reasons, to adapt in a timely manner to changing market conditions, customer requirements or technological changes, its financial condition could be adversely affected. Any technical failures associated with its information technology systems or network infrastructure, including those caused by power failures and other unauthorised tampering, may cause interruptions or delays in our Company's ability to provide services to its customers on a timely basis or at all, and may also result in added costs to address such system failures and/or security breaches, and for information retrieval and verification.

**67. *Microfinance loans offered by our subsidiary, SML are unsecured and are susceptible to various operational, credit and political risks which may result in increased levels of NPAs, thereby adversely affecting our business, results of operation and financial condition.***

The focus client segment for our micro-loans is women in rural areas. The clients of SML typically have limited sources of income, savings and credit histories and as a result, are usually adversely affected by declining economic conditions. Further, for most of the loans provided by SML, clients do not provide any collateral or security for their borrowings as the RBI has mandated that loans given by NBFC-MFIs should be collateral free for the purpose of "Qualifying Assets". Such clients generally do not have a high level of financial resilience, and, as a result, they can be adversely affected by declining economic conditions and natural calamities. Furthermore, although SML uses credit bureau reports to check certain background information such as the total indebtedness of each potential client and their existing repayment/default history, the information in such reports may be incomplete or unreliable and accordingly the credit risk analysis we carry out on potential clients may be limited. Further, SML relies primarily on non-traditional guarantee mechanisms rather than any tangible assets such as collateral. Most of its loans involve a joint liability mechanism whereby borrowers form an informal joint liability group and provide joint and several guarantees for loans obtained by each member of the group. Such joint liability arrangements are likely to fail if there is no meaningful personal relationship or bond among members of such group, if there is irregular participation in group meetings, if inadequate risk management procedures have been employed, or as a result of adverse external factors such as natural calamities. As a result, its clients potentially present a higher risk of loss in case of a credit default compared to that of borrowers in other asset-backed financing products. In addition, the microfinance business is susceptible to various political and social risks, including political interference in the working of MFIs at the district, state or national level; adverse publicity or litigation relating to the microfinance sector; public criticism of the microfinance sector; introduction of a stringent regulatory regime; or religious beliefs relating to loans and interest payments, which adversely affect repayment by its clients and may have an adverse effect on our business prospects and future financial performance.

Due to the underlying profile of the clients of SML, we may, in the future, experience increased levels of non-performing assets and related provisions and write-offs, which would materially and adversely impact our business and results of operations.

## **External Risk Factors**

**68. *Our results of operations have been, and may continue to be, adversely affected by Indian and international financial market and economic conditions.***

Our business is highly dependent on Indian and international markets and economic conditions. Such conditions in India include fluctuations in interest rates; changes in consumer spending; the level of consumer confidence; housing prices; corporate or other scandals that reduce confidence in the financial markets, among others. International markets and economic conditions include the liquidity of global financial markets, the level and volatility of debt and equity prices and interest rates, investor sentiment, inflation, the availability and cost of capital and credit, and the degree to which international economies are expanding or experiencing recessionary pressures. The independent and/or collective fluctuation of these conditions can directly and indirectly affect demand for our lending finance and other financial products, or increase the cost to provide such products. In addition, adverse economic conditions, such as declines in housing values, could lead to an increase in mortgage and other home loan delinquencies and higher write offs, which can adversely affect our earnings.

Global financial markets were and continue to be extremely volatile and were materially and adversely affected by a significant lack of liquidity, decreased confidence in the financial sector, disruptions in the credit markets, reduced business activity, rising unemployment, declining home prices and erosion of consumer confidence. These factors have

contributed to and may continue to adversely affect our business, financial condition and results of operations.

**69. *Financial difficulties and other problems in certain financial institutions in India could cause our business to suffer and adversely affect our results of operations.***

We are exposed to the risks of the Indian financial system, which in turn may be affected by financial difficulties and other problems faced by certain Indian financial institutions. Certain Indian financial institutions have experienced difficulties during recent years. Some co-operative banks (which tend to operate in rural sector) have also faced serious financial and liquidity crises. There has been a trend towards consolidation with weaker banks and NBFCs being merged with stronger entities. The problems faced by individual Indian financial institutions and any instability in or difficulties faced by the Indian financial system generally could create averse market perception about Indian financial institutions, banks and NBFCs. This in turn could adversely affect our business, our future financial performance, our shareholders' funds and the market price of our NCDs.

**70. *Terrorist attacks, civil unrest and other acts of violence or war involving India and other countries could adversely affect the financial markets and our business.***

Terrorist attacks and other acts of violence or war may negatively affect our business and may also adversely affect the worldwide financial markets. These acts may also result in a loss of business confidence. In addition, any deterioration in relations between India and its neighbouring countries might result in investor concern about stability in the region, which could adversely affect our business.

India has also witnessed civil disturbances in recent years and it is possible that future civil unrest as well as other adverse social, economic and political events in India could have a negative impact on us. Such incidents could also create a greater perception that investment in Indian companies involves a higher degree of risk and could have an adverse impact on our business and the market price of our NCDs.

**71. *Natural calamities could have a negative impact on the Indian economy, particularly the agriculture sector, and cause our business to suffer.***

India has experienced natural calamities such as earthquakes, a tsunami, floods and drought in the past few years. The extent and severity of these natural disasters determines their impact on the Indian economy. The erratic progress of the monsoon over the course of past few years affected sowing operations for certain crops. Further, prolonged spells of below normal rainfall or other natural calamities could have a negative impact on the Indian economy thereby, adversely affecting our business.

**72. *Any downgrading of India's debt rating by an international rating agency could have a negative impact on our business.***

Any adverse revisions to India's credit ratings for domestic and international debt by international rating agencies may adversely impact our ability to raise additional financing, the interest rates and other commercial terms at which such additional financing is available. This could have a material adverse effect on our business and financial performance, our ability to raise financing for onward lending and the price of our NCDs.

**73. *Instability of economic policies and the political situation in India could adversely affect the fortunes of the industry.***

There is no assurance that the liberalization policies of the Government will continue in the future. Protests against privatization could slow down the pace of liberalization and deregulation. The Government of India plays an important role by regulating the policies and regulations that govern the private sector. The current economic policies of the Government may change at a later date. The pace of economic liberalization could change and specific laws and policies affecting the industry and other policies affecting investments in our Company's business could change as well. A significant change in India's economic liberalization and deregulation policies could disrupt business and economic conditions in India and thereby affect our Company's business.

Unstable domestic as well as international political environment could impact the economic performance in the short term as well as the long term. The Government of India has pursued the economic liberalization policies including relaxing restrictions on the private sector over the past several years. The present Government has also announced policies and taken initiatives that support continued economic liberalization.

The Government has traditionally exercised and continues to exercise a significant influence over many aspects of the

Indian economy. Our Company's business may be affected not only by changes in interest rates, changes in Government policy, taxation, social and civil unrest but also by other political, economic or other developments in or affecting India.

**74. Companies operating in India are subject to a variety of central and state government taxes and surcharges.**

Tax and other levies including stamp duty imposed by the central and state governments in India that affect our tax liability include central and state taxes and other levies, income tax, goods and service tax, stamp duty and other special taxes and surcharges which are introduced on a temporary or permanent basis from time to time. Moreover, the central and state tax scheme in India is extensive and subject to change from time to time. The statutory corporate income tax in India (as applicable to us), which includes a surcharge on the tax and a health and education cess on the tax and the surcharge. The central or state government may in the future increase the corporate income tax it imposes. Any such future increases or amendments may affect the overall tax efficiency of companies operating in India and may result in significant additional taxes becoming payable. Additional tax exposure could adversely affect our business and results of operations.

**75. Financial instability in other countries could disrupt our business.**

The Indian market and the Indian economy are influenced by economic and market conditions in other countries. Although economic conditions are different in each country, investors' reactions to developments in one country can have adverse effects on the economy as a whole, in other countries, including India. A loss of investor confidence in the financial systems of other emerging markets may cause volatility in Indian financial markets and indirectly, in the Indian economy in general. Any worldwide financial instability could also have a negative impact on the Indian economy, including the movement of exchange rates and interest rates in India.

In the event that the current difficult conditions in the global credit markets continue or if the recovery is slower than expected or if there any significant financial disruption, this could have an adverse effect on our cost of funding, loan portfolio, business, prospects, results of operations and financial condition.

**76. Trading of the NCDs may be limited by temporary exchange closures, broker defaults, settlement delays, strikes by brokerage firm employees and disputes.**

The Indian stock exchanges have experienced temporary exchange closures, broker defaults, settlement delays and strikes by brokerage firm employees. In addition, the governing bodies of the Indian stock exchanges have from time to time imposed restrictions on trading in certain securities, limitations on price movements and margin requirements. Furthermore, from time to time, disputes have occurred between listed companies and stock exchanges and other regulatory bodies, which in some cases may have had a negative effect on market sentiment.

**Risks relating to the Issue and NCDs.**

**77. The NCD Holders may not be able to recover, on a timely basis or at all, the full value of the outstanding amounts and/or the interest accrued thereon in connection with the NCDs. Failure or delay to recover the expected value from a sale or disposition of the assets charged as security in connection with the NCDs could expose the holders to a potential loss.**

Our ability to pay interest accrued on the NCDs and/or the principal amount outstanding from time to time in connection therewith would be subject to various factors, *inter alia*, including our financial condition, profitability and the general economic conditions in India and in the global financial markets. We cannot assure you that we would be able to repay the principal amount outstanding from time to time on the NCDs and/or the interest accrued thereon in a timely manner or at all. Our Company will create appropriate security in favour of the Debenture Trustee for the Secured NCD Holders on the assets adequate to ensure 100% asset cover for the Secured NCDs. The Debenture Trustee will protect the interest of the Secured NCD Holders in the event of default by us in regard to timely payment of interest and repayment of principal and they will take necessary action at our cost. It is the duty of the debenture trustee to monitor the security cover is maintained, however, the recovery of 100% of the amount shall depend on the market scenario prevalent at the time of enforcement of the security and the realisable value of the assets charged as security, when liquidated, may be lower than the outstanding principal and/or interest accrued thereon in connection with the Secured NCDs. A failure or delay to recover the expected value from a sale or disposition of the assets charged as security in connection with the Secured NCDs could expose you to a potential loss.

**78. The Issuer, being a NBFC is not required to maintain a debenture redemption reserve ("DRR").**

Pursuant to a Ministry of Corporate Affairs notification dated August 16, 2019 amending Section 71 of the Companies Act, 2013 and Rule 18 (7) of the Companies (Share Capital and Debentures) Rules, 2014, an NBFC is not required to maintain DRR for debentures issued through a public issue. Hence, investors shall not have the benefit of reserve funds to cover the re-payment of the principal and interest on the NCDs.

**79. *There may be no active market for the NCDs on the platform of the Stock Exchanges. As a result, the liquidity and market prices of the NCDs may fail to develop and may accordingly be adversely affected.***

There can be no assurance that an active market for the NCDs will develop. If an active market for the NCDs fails to develop or be sustained, the liquidity and market prices of the NCDs may be adversely affected. The market price of the NCDs would depend on various factors, *inter alia*, including (i) the interest rate on similar securities available in the market and the general interest rate scenario in the country, (ii) the market price of our Equity Shares, (iii) the market for listed debt securities, (iv) general economic conditions, and, (v) our financial performance, growth prospects and results of operations. The aforementioned factors may adversely affect the liquidity and market price of the NCDs, which may trade at a discount to the price at which you purchase the NCDs and/or be relatively illiquid.

**80. *There may be a delay in making refund to Applicants.***

We cannot assure you that the monies refundable to you, on account of (i) withdrawal of your Applications, (ii) our failure to receive minimum subscription in connection with the Base Issue, (iii) withdrawal of the Issue, or (iv) failure to obtain the final approval from the Stock Exchange for listing of the NCDs, will be refunded to you in a timely manner. We however, shall refund such monies, with the interest due and payable thereon as prescribed under applicable statutory and/or regulatory provisions.

**81. *In the event of bankruptcy, liquidation or winding-up, there may not be sufficient assets remaining to pay amounts due on the NCDs.***

In the event of bankruptcy, liquidation or winding-up, our Company's assets will be available to pay obligations on the NCDs only after all of those liabilities that rank senior to these NCDs have been paid as per Section 327 of the Companies Act, 2013. In the event of bankruptcy, liquidation or winding-up, there may not be sufficient assets remaining to pay amounts due on the Secured NCDs.

**82. *The fund requirement and deployment mentioned in the Objects of the Issue have not been appraised by any bank or financial institution***

We intend to use the proceeds of the Issue, after meeting the expenditures of and related to the Issue, for the purpose of onward lending, our various financing activities including lending, for repayment of interest and principal of existing borrowing of the company, subject to applicable statutory and/or regulatory requirements. For further details, see "*Issue Related Information*" on page 247. The fund requirement and deployment is based on internal management estimates and has not been appraised by any bank or financial institution. The management will have significant flexibility in applying the proceeds received by us from the Issue. The utilization details of the proceeds of the Issue shall be adequately disclosed as per applicable law. Further, as per the provisions of the SEBI NCS Regulations, we are not required to appoint a monitoring agency and therefore no monitoring agency has been appointed for the Issue.

**83. *This Tranche II Prospectus includes certain unaudited financial information, which has been subjected to limited review, in relation to our Company. Reliance on such information should, accordingly, be limited.***

This Tranche II Prospectus includes unaudited financial information in relation to our Company for the three months ended June 30, 2021 in respect of which the Auditors have issued their Limited Review Report dated July 27, 2021. As Limited Review Financial Results prepared by our Company in accordance with Regulation 52(2) of the SEBI LODR Regulations have been subject only to a limited review and as described in Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information" Performed by the Independent Auditor of the Entity" issued by the ICAI, and not to an audit, any reliance by prospective investors on such Limited Review Financial Information for the three months ended June 30, 2021 should, accordingly, be limited. Additionally, in accordance with applicable law, our Company is required to publish its half yearly financial information with the stock exchanges.

Any financial results published in the future may not be consistent with past performance. Accordingly, prospective investors should rely on their independent examination of our financial position and results of operations, and should not place undue reliance on, or base their investment decision solely on the financial information included in this Tranche II Prospectus.



**84. *There is no assurance that the NCDs issued pursuant to the Issue will be listed on Stock Exchanges in a timely manner, or at all.***

In accordance with Indian law and practice, permissions for listing and trading of the NCDs issued pursuant to the Issue will not be granted until after the NCDs have been issued and allotted. Approval for listing and trading will require all relevant documents to be submitted and carrying out of necessary procedures with the stock exchanges. There could be a failure or delay in listing the NCDs on the Stock Exchanges for reasons unforeseen. If permission to deal in and for an official quotation of the NCDs is not granted by the stock exchanges, our Company will forthwith repay, with interest, all monies received from the Applicants in accordance with prevailing law in this context, and pursuant to this Tranche II Prospectus. There is no assurance that the NCDs issued pursuant to the Issue will be listed on stock exchanges in a timely manner, or at all.

**85. *There are other lenders and debenture trustees who have pari passu charge over the Security provided.***

There are other lenders and debenture trustees of the Company who have *pari passu* charge over the Security provided for the Issue. While the Company is required to maintain the outstanding amount of the NCDs and interest thereon, upon the Company's bankruptcy, winding-up or liquidation, the other lenders and debenture trustees will rank *pari passu* with the NCD holders and to that extent, may reduce the amounts recoverable by the NCD holders.

## CAPITAL STRUCTURE

### 1. Details of share capital

The following table lays down the details of our authorised, issued, subscribed and paid up share capital as on the date of the June 30, 2021:

(in ₹)

Share Capital	Aggregate value (except for securities premium)
<b>Authorised Share Capital</b>	
2,35,52,50,000 equity shares of ₹ 2 each	4,710,500,000.00
50,00,00,000 Preference Shares of ₹10 each	5,000,000,000.00
<b>Total Authorised Share Capital</b>	<b>9,710,500,000.00</b>
<b>Issued, Subscribed and Paid-Up Share Capital</b>	
37,89,74,590 equity shares of ₹ 2 each	757,949,180.00
<b>TOTAL</b>	<b>757,949,180.00</b>
<b>Securities Premium Account</b>	<b>18,421,129,632.06</b>

**Notes:**

- <sup>1</sup> The Authorised capital of the Company was changed pursuant to the Composite Scheme of Arrangement as approved by the Shareholders at their meeting held on December 12, 2018 and by Hon'ble National Company Law Tribunal, Mumbai Bench vide its Order dated March 7, 2019. The Composite Scheme of Arrangement with respect to merger of India Infoline Finance Limited with the Company was effected on March 30, 2020. The revised Authorised Share Capital stood at ₹ 9,710,500,000 comprising of 2,355,250,000 Equity Shares of ₹ 2 each and 5,000,00,000 preference shares of ₹ 10 each.
- <sup>2</sup> There will be no change in the capital structure due to the issue and allotment of the NCDs.
- <sup>3</sup> None of the equity shares held by the Promoters of our Company are either pledged or encumbered

### 2. Details of change in the authorised share capital of our Company, as on June 30, 2021, for the last three years is set out below:

Date of Approval	Authorized Share Capital (in ₹)	Particulars
May 13, 2019	760,500,000	The Authorised capital was decreased from ₹1,200,000,000 to ₹760,500,000 (Refer Note No. 1)
March 30, 2020	9710,500,000	The Authorised capital was increased from ₹760,500,000 to ₹9,710,500,000 (Refer Note No. 2)

**Note:**

- <sup>1</sup> The Authorised capital of the Company was changed pursuant to the Composite Scheme of Arrangement (Amalgamation of India Infoline Media & Research Services Limited and Demerger of the Securities Business Undertaking of Company into IIFL Securities Limited) as approved by the Shareholders at their meeting held on December 12, 2018 and by Hon'ble National Company Law Tribunal, Mumbai Bench vide its Order dated March 7, 2019. The same was effected on May 13, 2019. The revised Authorised Share Capital stood at ₹ 760,500,000 comprising of 380,250,000 Equity Shares of ₹ 2 each.
- <sup>2</sup> The Authorised capital of the Company was changed pursuant to the Composite Scheme of Arrangement (Merger of India Infoline Finance Limited with the Company) as approved by the Shareholders at their meeting held on December 12, 2018 and by Hon'ble National Company Law Tribunal, Mumbai Bench vide its Order dated March 07, 2019. The Composite Scheme of Arrangement with respect to merger of India Infoline Finance Limited with the Company was effected on March 30, 2020. The revised Authorised Share Capital stood at ₹9,710,500,000 comprising of 2,355,250,000 Equity Shares of ₹ 2 each and 500,000,000 preference shares of ₹ 10 each.

### 3. Equity Share capital history of our Company for the last three years as on June 30, 2021 is set out below:

Date of Allotment	No. of Equity Shares	Face Value (₹)	Issue Price (₹)	Consideration (Cash, other than cash, etc)	Nature of Allotment	Cumulative No. of Shares	Cumulative Equity Share Capital (₹)	Equity Share Premium (in ₹)
April 17, 2018	1,050	2	177	Cash	Allotment upon exercise of ESOPs	318,980,076	637,960,152	184,034.00
April 17, 2018	43,115	2	176	Cash	Allotment upon exercise of ESOPs	319,023,191	638,046,382	7,491,231.00
June 1, 2018	12,246	2	176	Cash	Allotment upon exercise of ESOPs	319,035,437	638,070,874	2,127,743.00

Date of Allotment	No. of Equity Shares	Face Value (₹)	Issue Price (₹)	Consideration (Cash, other than cash, etc)	Nature of Allotment	Cumulative No. of Shares	Cumulative Equity Share Capital (₹)	Equity Share Premium (in ₹)
July 23, 2018	16,090	2	176	Cash	Allotment upon exercise of ESOPs	319,051,527	638,103,054	2,795,638.00
September 10, 2018	2,400	2	177	Cash	Allotment upon exercise of ESOPs	319,053,927	638,107,854	420,648.00
September 10, 2018	6,000	2	67	Cash	Allotment upon exercise of ESOPs	319,059,927	638,119,854	387,240.00
September 10, 2018	4,720	2	176	Cash	Allotment upon exercise of ESOPs	319,064,647	638,129,294	820,100.00
November 13, 2018	1,800	2	177	Cash	Allotment upon exercise of ESOPs	319,066,447	638,132,894	315,486.00
November 13, 2018	10,000	2	132	Cash	Allotment upon exercise of ESOPs	319,076,447	638,152,894	1,295,700.00
November 13, 2018	5,145	2	176	Cash	Allotment upon exercise of ESOPs	319,081,592	638,163,184	893,944.00
January 21, 2019	4,855	2	176	Cash	Allotment upon exercise of ESOPs	319,086,447	638,172,894	843,556.00
March 19, 2019	11,000	2	55	Cash	Allotment upon exercise of ESOPs	319,097,447	638,194,894	585,860.00
March 19, 2019	12,200	2	177	Cash	Allotment upon exercise of ESOPs	319,109,647	638,219,294	2,138,294.00
March 19, 2019	93,445	2	176	Cash	Allotment upon exercise of ESOPs	319,203,092	638,406,184	16,236,069.00
April 10, 2019	27,370	2	176	Cash	Allotment upon exercise of ESOPs	319,230,462	638,460,924	4,755,538.00
April 10, 2019	4,000	2	177	Cash	Allotment upon exercise of ESOPs	319,234,462	638,468,924	701,080.00
November 18, 2019	13,280	2	82	Cash	Allotment upon exercise of ESOPs	319,247,742	638,495,484	1062,666.00
November 18, 2019	350,000	2	26	Cash	Allotment upon exercise of ESOPs	319,597,742	639,195,484	8564,500.00
November 18, 2019	14,500	2	31	Cash	Allotment upon exercise of ESOPs	319,612,242	639,224,484	421,225.00
November 18, 2019	34,700	2	26	Cash	Allotment upon exercise of ESOPs	319,646,942	639,293,884	825,513.00
January 16, 2020	14,420	2	82	Cash	Allotment upon exercise of ESOPs	319,661,362	639,322,724	1153,888.00

Date of Allotment	No. of Equity Shares	Face Value (₹)	Issue Price (₹)	Consideration (Cash, other than cash, etc)	Nature of Allotment	Cumulative No. of Shares	Cumulative Equity Share Capital (₹)	Equity Share Premium (in ₹)
March 13, 2020	25,004	2	82	Cash	Allotment upon exercise of ESOPs	319,686,366	639,372,732	2000,820.00
March 30, 2020	58,654,556	2	2	Other than Cash	Scheme of Arrangement *	378,340,922	756,681,844	-
August 14, 2020	27,135	2	61.48	Cash	Allotment upon exercise of ESOPs	378,368,057	756,736,114	1,613,989.80
September 21, 2020	18,680	2	82.02	Cash	Allotment upon exercise of the ESOPs	378,386,737	756,773,474	1494,773.60
September 21, 2020	8,830	2	61.48	Cash	Allotment upon exercise of the ESOPs	378,395,567	756,791,134	525,208.40
December 2, 2020	10,310	2	82.02	Cash	Allotment upon exercise of the ESOPs	378,405,877	756,811,754	825,006.20
December 2, 2020	2,600	2	82.73	Cash	Allotment upon exercise of the ESOPs	378,408,477	756,816,954	209,898.00
December 2, 2020	14,364	2	61.48	Cash	Allotment upon exercise of the ESOPs	378,422,841	756,845,682	854,370.72
December 02, 2020	25,000	2	61.40	Cash	Allotment upon exercise of the ESOPs	378,447,841	756,895,682	1,485,000.00
December 22, 2020	9,815	2	82.02	Cash	Allotment upon exercise of the ESOPs	378,457,656	756,915,312	785,396.30
December 22, 2020	7,803	2	61.48	Cash	Allotment upon exercise of the ESOPs	378,465,459	756,930,918	464,122.44
December 22, 2020	4,050	2	106.67	Cash	Allotment upon exercise of the ESOPs	378,469,509	756,939,018	423,913.50
February 08, 2021	15,781	2	61.48	Cash	Allotment upon exercise of the ESOPs	378,485,290	756,970,580	938,653.88
February 08, 2021	20,645	2	82.02	Cash	Allotment upon exercise of the ESOPs	378,505,935	757,011,870	1,652,012.90
February 08, 2021	20,175	2	106.67	Cash	Allotment upon exercise of the ESOPs	378,526,110	757,052,220	2,111,717.25
February 08, 2021	88	2	177.04	Cash	Allotment upon exercise of the ESOPs	378,526,198	757,052,396	15,403.52
March 16, 2021	78094	2	61.48	Cash	Allotment upon exercise of the ESOPs	378,604,292	757,208,584	4,645,031.12
March 16, 2021	39047	2	82.02	Cash	Allotment upon exercise of the ESOPs	378,643,339	757,286,678	3,124,540.94

Date of Allotment	No. of Equity Shares	Face Value (₹)	Issue Price (₹)	Consideration (Cash, other than cash, etc)	Nature of Allotment	Cumulative No. of Shares	Cumulative Equity Share Capital (₹)	Equity Share Premium (in ₹)
March 16, 2021	158,087	2	106.67	Cash	Allotment upon exercise of the ESOPs	378,801,426	757,602,852	16,546,966.30
March 16, 2021	39240	2	177.04	Cash	Allotment upon exercise of the ESOPs	378,840,666	757,681,332	6,868,569.60
March 16, 2021	10	2	182.22	Cash	Allotment upon exercise of the ESOPs	378,840,676	757,681,352	1802.20
May 20, 2021	4,860	2	61.48	Cash	Allotment upon exercise of the ESOPs	378,845,536	757,691,072	289,072.80
May 20, 2021	21,780	2	82.02	Cash	Allotment upon exercise of the ESOPs	378,867,316	757,734,632	1,742,835.60
May 20, 2021	86,935	2	106.67	Cash	Allotment upon exercise of the ESOPs	378,954,251	757,908,502	9,099,486.45
May 20, 2021	19,954	2	177.04	Cash	Allotment upon exercise of the ESOPs	378,974,205	757,948,410	3,492,748.16
May 20, 2021	385	2	182.22	Cash	Allotment upon exercise of the ESOPs	378,974,590	757,949,180	69,384.70

\* Allotment pursuant to Merger of India Infoline Finance Limited with the Company under the Composite Scheme of Arrangement

4. List of top ten holders of Equity Shares of our Company as on June 30, 2021 are as follows:

Sr. No.	Name of the Shareholder	Total number of Equity Shares	Number of shares held in dematerialized form	Total shareholding as a % of total number of Equity Shares	Shares pledged or otherwise encumbered
1.	FIH Mauritius Investments Ltd	8,46,41,445	8,46,41,445	22.33	84,641,445 number of shares are subject to an encumbrance (by way of an indirect pledge and non-disposal obligations) over equity shares of IIFL Finance Limited (held by FIH Mauritius Investments Ltd).
2.	CDC Group Plc	5,85,01,587	5,85,01,587	15.44	Nil
3.	Nirmal Bhanwarlal Jain	4,77,19,154	4,77,19,154	12.59	Nil
4.	HWIC Asia Fund Class A Shares	2,83,62,530	2,83,62,530	7.48	Nil
5.	Parajia Bharat Himatlal	1,96,95,000	1,96,95,000	5.20	Nil
6.	WF Asian Reconnaissance Fund Limited	183,97,176	1,83,97,176	4.85	Nil
7.	Bank Muscat India Fund	125,98,222	125,98,222	3.32	Nil
8.	Madhu N Jain	1,20,75,000	1,20,75,000	3.19	Nil
9.	Venkataraman Rajamani	109,84,432	109,84,432	2.90	Nil
10.	Harshita Jain And Mansukhlal Jain (in their capacity as trustee of Nirmal Madhu Family Private Trust)	100,00,000	100,00,000	2.64	Nil

5. List of top ten debentures holders of our Company (on cumulative basis) as on June 30, 2021, are as follows:

(₹ in million)

<b>Sr. No.</b>	<b>Name of Holder*</b>	<b>Amount</b>	<b>NCD holding as a % of total NCD</b>
1	Life Insurance Corporation Of India *	7,875.00	11.68
2	CDC Group PLC	3,250.00	4.82
3	Bank Of India	2,000.00	2.97
4	Canara Bank	1,250.00	1.85
5	Indian Bank	1,000.00	1.48
6	RBL Bank Limited	1,000.00	1.48
7	Punjab National Bank	1,000.00	1.48
8	State Bank Of India	1,000.00	1.48
9	Union Bank Of India	1,000.00	1.48
10	Standard Chartered Bank	1,000.00	1.48

*\* 5,000 NCDs amounting to ₹ 5,000 million were allotted to LIC on June 30, 2021, which did not reflect in the Beneficiary position received from the RTA as on June 30, 2021*

## 6. Shareholding pattern of our Company

The following table sets forth the shareholding pattern of our Company as on June 30, 2021:

**Table I - Summary Statement holding of specified securities**

Category	Category of shareholder	Nos. of shareholders	No. of fully paid up equity shares held	No. of Partly paid-up equity shares held	No. of shares underlying Depository Receipts	Total nos. shares held	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957)	Number of Voting Rights held in each class of securities				No. of Shares Underlying Outstanding convertible securities (including Warrants)	Shareholding, as a % assuming full conversion of convertible securities (as a percentage of diluted share capital)	Number of Locked in shares		Number of Shares pledged or otherwise encumbered		Number of equity shares held in dematerialised form
								No of Voting Rights			Total as a % of (A+B+C)			No. (a)	As a % of total Shares held(b)	No. (a)	As a % of total Shares held(b)	
								Class eg: X	Class eg: y	Total								
(I)	(II)	(III)	(IV)	(V)	(VI)	(VII) = (IV)+(V)+(VI)	(VIII) As a % of (A+B+C2)	(IX)				(X)	(XI) = (VII)+(X) As a % of (A+B+C2)	(XII)		(XIII)		(XIV)
(A)	Promoter & Promoter Group	8	94547490	0	0	94547490	24.95	94547490	0	94547490	24.95	0	24.95	0	0	0	0	94547490
(B)	Public	39974	284427100	0	0	284427100	75.05	284427100	0	284427100	75.05	0	75.05	0	0	0	0	284176809
(C)	Non Promoter - Non Public																	
(C1)	Shares Underlying DRs	0	0	0	0	0	0	0	0	0	0	0	0.00	0	0	0	0	0
(C2)	Shares Held By Employee Trust	0	0	0	0	0	0.00	0	0	0	0	0	0	0	0	0	0	0
	<b>Total</b>	<b>39982</b>	<b>378974590</b>	<b>0</b>	<b>0</b>	<b>378974590</b>	<b>100.00</b>	<b>378974590</b>	<b>0</b>	<b>378974590</b>	<b>100.00</b>	<b>0</b>	<b>100.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>378724299</b>

Note: No shares are pledged or encumbered by the promoter.

### Statement showing shareholding pattern of the Promoter and Promoter Group

Category	Category & Name of the shareholders	Nos. of shareholders	No. of fully paid up equity shares held	Partly paid-up equity shares held	No. of shares underlying Depository Receipts	Total nos. shares held	Shareholding % calculated as per SCRR, 1957 As a % of (A+B+C2)	Number of Voting Rights held in each class of securities				No. of Shares Underlying Outstanding convertible securities (including Warrants)	Shareholding, as a % assuming full conversion of convertible securities (as a percentage of diluted share capital)	Number of Locked in shares		Number of Shares pledged or otherwise encumbered		Number of equity shares held in dematerialised form
								No of Voting Rights			Total as a % of (A+B+C)			No. (a)	As a % of total Shares held(b)	No. (a)	As a % of total Shares held(b)	
								Class eg: X	Class eg: y	Total								
(I)	(II)	(III)	(IV)	(V)	(VI)	(VII) = (IV)+(V)+(VI)	(VIII) As a % of (A+B+C2)	(IX)				(X)	(XI) = (VII)+(X) As a % of (A+B+C2)	(XII)		(XIII)		(XIV)
<b>1</b>	<b>Indian</b>																	
(a)	Individuals / Hindu Undivided Family	6	89978586	0	0	89978586	23.74	89978586	0	89978586	23.74	0	23.74	0	0	0	0	89978586

	Category & Name of the shareholders	Nos. of shareholders	No. of fully paid up equity shares held	Partly paid-up equity shares held	No. of shares underlying Depository Receipts	Total nos. shares held	Shareholding % calculated as per SCRR, 1957 As a % of (A+B+C2)	Number of Voting Rights held in each class of securities				No. of Shares Underlying Outstanding convertible securities (including Warrants)	Shareholding, as a % assuming full conversion of convertible securities (as a percentage of diluted share capital)	Number of Locked in shares		Number of Shares pledged or otherwise encumbered		Number of equity shares held in dematerialised form
								No of Voting Rights			Total as a % of (A+B+C)			No. (a)	As a % of total Shares held(b)	No. (a)	As a % of total Shares held(b)	
								Class eg: X	Class eg: y	Total								
	(I)	(III)	(IV)	(V)	(VI)	(VII) = (IV)+(V)+(VI)	(VIII) As a % of (A+B+C2)	(IX)				(X)	(XI) = (VII)+(X) As a % of (A+B+C2)	(XII)		(XIII)		(XIV)
	Nirmal Bhanwarlal Jain	1	47719154	0	0	47719154	12.59	47719154	0	47719154	12.59	0	12.59	0	0	0	0	47719154
	Madhu N Jain	1	12075000	0	0	12075000	3.19	12075000	0	12075000	3.19	0	3.19	0	0	0	0	12075000
	Venkataraman Rajamani	1	10984432	0	0	10984432	2.90	10984432	0	10984432	2.90	0	2.90	0	0	0	0	10984432
	Harshita Jain and Mansukhlal Jain (in their capacity as Trustees of Nirmal Madhu Family Private Trust)	1	10000000	0	0	10000000	2.64	10000000	0	10000000	2.64	0	2.64	0	0	0	0	10000000
	Aditi Avinash Athavankar (in her capacity as Trustee of Kalki Family Private Trust)	1	9000000	0	0	9000000	2.37	9000000	0	9000000	2.37	0	2.37	0	0	0	0	9000000
	Aditi Athavankar	1	200000	0	0	200000	0.05	200000	0	200000	0.05	0	0.05	0	0	0	0	200000
(b)	Central Government/ State Government(s)	0	0	0	0	0	0.00	0	0	0	0.00	0	0.00	0	0	0	0	0
(c)	Financial Institutions / Banks	0	0	0	0	0	0.00	0	0	0	0.00	0	0.00	0	0	0	0	0
(d)	Any Other (Specify)	2	4568904	0	0	4568904	1.21	4568904	0	4568904	1.21	0	1.21	0	0	0	0	4568904
	Persons Acting In Concert	2	4568904	0	0	4568904	1.21	4568904	0	4568904	1.21	0	1.21	0	0	0	0	4568904
	Ardent Impex PvtLtd	1	3268904	0	0	3268904	0.86	3268904	0	3268904	0.86	0	0.86	0	0	0	0	3268904
	Orpheus Trading Pvt Ltd	1	1300000	0	0	1300000	0.34	1300000	0	1300000	0.34	0	0.34	0	0	0	0	1300000
	Sub Total (A)(1)	8	94547490	0	0	94547490	24.95	94547490	0	94547490	24.95	0	24.95	0	0	0	0	94547490
2	Foreign																	
(a)	Individuals (Non-Resident Individuals / Foreign Individuals)	0	0	0	0	0	0.00	0	0	0	0.00	0	0.00	0	0	0	0	0
(b)	Government	0	0	0	0	0	0.00	0	0	0	0.00	0	0.00	0	0	0	0	0
(c)	Institutions	0	0	0	0	0	0.00	0	0	0	0.00	0	0.00	0	0	0	0	0
(d)	Foreign Portfolio Investor	0	0	0	0	0	0.00	0	0	0	0.00	0	0.00	0	0	0	0	0
(e)	Any Other (Specify)	0	0	0	0	0	0.00	0	0	0	0.00	0	0.00	0	0	0	0	0
	Sub Total (A)(2)	0	0	0	0	0	0.00	0	0	0	0.00	0	0.00	0	0	0	0	0
	Total Shareholding Of Promoter And Promoter Group (A)=(A)(1)+(A)(2)	8	94547490	0	0	94547490	24.95	94547490	0	94547490	24.95	0	24.95	0	0	0	0	94547490



Table III - Statement showing shareholding pattern of the Public shareholder

	Category & Name of the shareholders	Nos. of shareholders	No. of fully paid up equity shares held	Partly paid-up equity shares held	No. of shares underlying Depository Receipts	Total nos. shares held	Shareholding % calculated as per SCRR, 1957 As a % of (A+B+C2)	Number of Voting Rights held in each class of securities				No. of Shares Outstanding convertible securities (including Warrants)	Shareholding, as a % assuming full conversion of convertible securities (as a percentage of diluted share capital)	Number of Locked in shares		Number of Shares pledged or otherwise encumbered		Number of equity shares held in dematerialised form	
								No of Voting Rights			Total as a % of (A+B+C)			No. (a)	As a % of total Shares held(b)	No. (a)	As a % of total Shares held(b)		
								Class eg: X	Class eg: y	Total									
	(I)	(III)	(IV)	(V)	(VI)	(VII) = (IV)+(V)+(VI)	(VIII) As a % of (A+B+C2)	(IX)				(X)	(XI) = (VII)+(X) As a % of (A+B+C2)	(XII)		(XIII)		(XIV)	
<b>1</b>	<b>Institutions</b>																		
(a)	Mutual Fund	3	69438	0	0	69438	0.02	69438	0	69438	0.02	0	0.02	0	0	0	0	0	69438
(b)	Venture Capital Funds	0	0	0	0	0	0.00	0	0	0	0.00	0	0.00	0	0	0	0	0	0
(c)	Alternate Investment Funds	1	615673	0	0	615673	0.16	615673	0	615673	0.16	0	0.16	0	0	0	0	0	615673
(d)	Foreign Venture Capital Investors	0	0	0	0	0	0.00	0	0	0	0.00	0	0.00	0	0	0	0	0	0
(e)	Foreign Portfolio Investor	92	82831319	0	0	82831319	21.86	82831319	0	82831319	21.86	0	21.86	0	0	0	0	0	82831319
	Hwic Asia Fund Class A Shares*	1	28362530	0	0	28362530	7.48	28362530	0	28362530	7.484	0	7.484	0	0	0	0	0	28362530
	WF Asian Reconnaissance Fund Limited	1	18397176	0	0	18397176	4.85	18397176	0	18397176	4.85	0	4.85	0	0	0	0	0	18397176
	Bank Muscat India Fund	1	12598222	0	0	12598222	3.32	12598222	0	12598222	3.32	0	3.32	0	0	0	0	0	12598222
(f)	Financial Institutions / Banks	2	1276	0	0	1276	0.00	1276	0	1276	0.00	0	0.00	0	0	0	0	0	1276
(g)	Insurance Companies	0	0	0	0	0	0.00	0	0	0	0.00	0	0.00	0	0	0	0	0	0
(h)	Provident Funds/ Pension Funds	0	0	0	0	0	0.00	0	0	0	0.00	0	0.00	0	0	0	0	0	0
(i)	Any Other (Specify)	0	0	0	0	0	0.00	0	0	0	0.00	0	0.00	0	0	0	0	0	0
	<b>Sub Total (B)(1)</b>	<b>98</b>	<b>83517706</b>	<b>0</b>	<b>0</b>	<b>83517706</b>	<b>22.04</b>	<b>83517706</b>	<b>0</b>	<b>83517706</b>	<b>22.04</b>	<b>0</b>	<b>22.04</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>83517706</b>
2	Central Government/ State Government(s)/ President of India	0	0	0	0	0	0.00	0	0	0	0.00	0	0.00	0	0	0	0	0	0
	<b>Sub Total (B)(2)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>3</b>	<b>Non-Institutions</b>																		
(a)	<b>Individuals</b>																		
	i. Individual shareholders holding nominal share capital up to ₹ 2 lakhs.	38228	13647060	0	0	13647060	3.60	13647060	0	13647060	3.60	0	3.60	0	0	0	0	0	13621769
	ii. Individual shareholders holding nominal share capital in excess of ₹ 2 lakhs.	34	14557403	0	0	14557403	3.84	14557403	0	14557403	3.84	0	3.84	0	0	0	0	0	14557403
(b)	NBFCs registered with RBI	2	1200	0	0	1200	0.00	1200	0	1200	0.00	0	0.00	0	0	0	0	0	1200

	Category & Name of the shareholders	Nos. of shareholders	No. of fully paid up equity shares held	Partly paid-up equity shares held	No. of shares underlying Depository Receipts	Total nos. shares held	Shareholding % calculated as per SCRR, 1957 As a % of (A+B+C2)	Number of Voting Rights held in each class of securities				No. of Shares Underlying Outstanding convertible securities (including Warrants)	Shareholding, as a % assuming full conversion of convertible securities (as a percentage of diluted share capital)	Number of Locked in shares		Number of Shares pledged or otherwise encumbered		Number of equity shares held in dematerialised form
								No of Voting Rights			Total as a % of (A+B+C)			No. (a)	As a % of total Shares held(b)	No. (a)	As a % of total Shares held(b)	
								Class eg: X	Class eg: y	Total								
	(I)	(III)	(IV)	(V)	(VI)	(VII) = (IV)+(V)+(VI)	(VIII) As a % of (A+B+C2)	(IX)				(X)	(XI) = (VII)+(X) As a % of (A+B+C2)	(XII)		(XIII)		(XIV)
(c)	Employee Trusts	0	0	0	0	0	0.00	0	0	0	0.00	0	0.00	0	0	0	0	0
(d)	Overseas Depositories(holding DRs) (balancing figure)	0	0	0	0	0	0.00	0	0	0	0.00	0	0.00	0	0	0	0	0
(e)	Any Other (Specify)	1612	172703731	0	0	172703731	45.57	172703731	0	172703731	45.57	0	45.57	0	0	0	0	172478731
	IEPF	1	44533	0	0	44533	0.01	44533	0	44533	0.01	0	0.01	0	0	0	0	44533
	Trusts	1	75000	0	0	75000	0.02	75000	0	75000	0.02	0	0.02	0	0	0	0	75000
	Foreign Nationals	2	151000	0	0	151000	0.04	151000	0	151000	0.04	0	0.04	0	0	0	0	151000
	Hindu Undivided Family	597	536317	0	0	536317	0.14	536317	0	536317	0.14	0	0.14	0	0	0	0	536317
	Foreign Companies	2	143143032	0	0	143143032	37.77	143143032	0	143143032	37.77	0	37.77	0	0	0	0	143143032
	Fih Mauritius Investments Ltd*	1	84641445	0	0	84641445	22.33	84641445	0	84641445	22.33	0	22.33	0	0	0	0	84641445
	Cdc Group Plc	1	58501587	0	0	58501587	15.44	58501587	0	58501587	15.44	0	15.44	0	0	0	0	58501587
	Non Resident Indians (Non Repat)	215	10398982	0	0	10398982	2.74	10398982	0	10398982	2.74	0	2.74	0	0	0	0	10398982
	Parajia Bharat Himatlal	1	9695000	0	0	9695000	2.56	9695000	0	9695000	2.56	0	2.56	0	0	0	0	9695000
	Non Resident Indians (Repat)	405	15915367	0	0	15915367	4.20	15915367	0	15915367	4.20	0	4.20	0	0	0	0	15690367
	Parajia Bharat Himatlal	1	10000000	0	0	10000000	2.64	10000000	0	10000000	2.64	0	2.64	0	0	0	0	10000000
	Satpal Khattar	1	5216528	0	0	5216528	1.38	5216528	0	5216528	1.38	0	1.38	0	0	0	0	5216528
	LLP	32	616082	0	0	616082	0.16	616082	0	616082	0.16	0	0.16	0	0	0	0	616082
	Office Bearers	0	0	0	0	0	0.00	0	0	0	0.00	0	0.00	0	0	0	0	0
	Foreign Portfolio Investor (Individual)	2	79388	0	0	79388	0.02	79388	0	79388	0.02	0	0.02	0	0	0	0	79388
	Clearing Member	75	158570	0	0	158570	0.04	158570	0	158570	0.04	0	0.04	0	0	0	0	158570
	Bodies Corporate	280	1585460	0	0	1585460	0.42	1585460	0	1585460	0.42	0	0.42	0	0	0	0	1585460
	Sub Total (B)(3)	39876	200909394	0	0	200909394	53.01	200909394	0	200909394	53.01	0	53.01	0	0	0	0	200659103
	Total Public Shareholding (B) = (B)(1)+(B)(2)+(B)(3)	39974	284427100	0	0	284427100	75.05	284427100	0	284427100	75.05	0	75.05	0	0	0	0	284176809

\*FIH Mauritius Investments Ltd and HWIC Asia Fund (Class A Shares) ("Fairfax Shareholders") has given an undertaking to SEBI that the voting rights in IIFL Finance Limited shall be collectively restricted to 25% of the equity share capital of the Company.

**Table IV - Statement showing shareholding pattern of the Non Promoter- Non Public shareholder**

	Category & Name of the shareholders	Nos. of shareholders	No. of fully paid up equity shares held	Partly paid-up equity shares held	No. of shares underlying Depository Receipts	Total nos. shares held	Shareholding % calculated as per SCRR, 1957 As a % of (A+B+C2)	Number of Voting Rights held in each class of securities				No. of Shares Outstanding convertible securities (including Warrants)	Shareholding, as a % assuming full conversion of convertible securities ( as a percentage of diluted share capital)	Number of Locked in shares		Number of Shares pledged or otherwise encumbered		Number of equity shares held in dematerialised form
								No of Voting Rights			Total as a % of (A+B+C)			No. (a)	As a % of total Shares held(b)	No. (a)	As a % of total Shares held(b)	
								Class eg: X	Class eg: y	Total								
	(I)	(III)	(IV)	(V)	(VI)	(VII) = (IV)+(V)+(VI)	(VIII) As a % of (A+B+C2)	(IX)				(X)	(XI) = (VII)+(X) As a % of (A+B+C2)	(XII)		(XIII)		(XIV)
1	Custodian/DR Holder	0	0	0	0	0	0.00	0	0	0	0.00	0	0.00	0	0	0	0	0
(a)	Employee Benefit Trust (under SEBI (Share based Employee Benefit) Regulations, 2014)	0	0	0	0	0	0.00	0	0	0	0.00	0	0.00	0	0	0	0	0
(b)	Total Non-Promoter- Non Public Shareholding (C) = (C)(1)+(C)(2)	0	0	0	0	0	0.00	0	0	0	0.00	0	0.00	0	0	0	0	0

7. Debt - Equity ratio

Debt to Equity Ratio of our Company as on June 30, 2021:

(₹ in million)

Particulars	Consolidated		Standalone	
	Pre- Issue	Post- Issue*	Pre- Issue	Post- Issue*
<b>Debt</b>				
Debt Securities & Subordinated Liabilities	104,100.50	114,100.50	70,985.38	80,985.38
Borrowings (Other than Debt Securities)	217,158.01	217,158.01	89,871.30	89,871.30
<b>Total Debt (A)</b>	<b>321,258.50</b>	<b>331,258.50</b>	<b>160,856.68</b>	<b>170,856.68</b>
<b>Equity</b>				
Equity and Share Capital	757.95	757.95	757.95	757.95
Other Equity	55,635.56	55,635.56	38,284.35	38,284.35
Non-Controlling Interest	56.78	56.78	-	-
<b>Total Equity (B)</b>	<b>56,450.29</b>	<b>56,450.29</b>	<b>39,042.30</b>	<b>39,042.30</b>
<b>Debt / Equity (A/ B)</b>	<b>5.69</b>	<b>5.87</b>	<b>4.12</b>	<b>4.38</b>

\* The debt - equity ratio post Issue is indicative on account of the assumed inflow of ₹ 10,000 million from the proposed Issue. The actual debt-equity ratio post the Issue would depend on the actual position of debt and equity on the Deemed Date of Allotment.

8. Details of change in the promoter holding in our Company during the last financial year beyond 26% (as prescribed by RBI)

There has been no change in the promoter holding in our Company during the last financial year beyond 26% (as prescribed by RBI).

9. The aggregate number of securities of the issuer company and its subsidiary companies purchased or sold by the promoter group and by the directors of the company which is a promoter of the issuer company and by the directors of the issuer company and their relatives within six months preceding the date of filing the Tranche II Prospectus with RoC:

Except for the details as set out in the table below, no securities of our Company and our Subsidiary have been purchased or sold by our promoter, promoter group, our directors and/or their relatives within six months immediately preceding the date of filing of this Tranche II Prospectus.

(a) Equity Shares/ Non- Convertible Debentures of our Company, sold/purchased by our Promoter and Promoter Group

Equity Shares:

No.	Name of the Person	Date of Purchase/Transfer	Whether purchase/transfer	Number of Equity Shares
Nil				

Non- Convertible Debentures:

Sr. No.	Name of the Director	Date of transaction	Nature of NCD	Face Value (In `)	Number of NCDs Purchased	Number of NCDs Sold
Nil						

(b) Equity Shares /Non-Convertible Debentures of our Company sold/purchased by our Directors & their Relatives

Sr. No.	Name of the Director	Date of transaction	Nature of NCD	Face Value (In `)	Number of NCDs Purchased	Number of NCDs Sold
Nil						

(c) Equity Shares/Non-Convertible Debentures of our Company, sold/purchased by our group companies

Equity Shares:

No.	Name of the Person	Date of Purchase/Transfer	Whether purchase/transfer	Number of Equity Shares
Nil				

Non- Convertible Debentures:

S. No.	Name of group company	Date of transaction	Nature of NCDs	Face Value (In `)	Number of NCDs purchased	Number of NCDs sold
1	IIFL Management Services Limited	15-Jul-21	IIFL FINANCE LIMITED SR D3 OPT II BR NCD 27SP22 FVRS1LAC	100,000	50.00	
2	IIFL Management Services Limited	19-Jul-21	IIFL FINANCE LIMITED SR D3 OPT II BR NCD 27SP22 FVRS1LAC	100,000	-	50.00
3	IIFL Management Services Limited	02-Aug-21	IIFL FINANCE LIMITED SR G1 BR NCD 21OT21 FVRS63921.33	63,921	690.00	-
4	IIFL Management Services Limited	04-Aug-21	IIFL FINANCE LIMITED SR G1 BR NCD 21OT21 FVRS63921.33	63,921	2,013.00	-
5	IIFL Management Services Limited	05-Aug-21	IIFL FINANCE LIMITED SR G1 BR NCD 21OT21 FVRS63921.33	63,921	-	2,703.00
6	IIFL Management Services Limited	02-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	20.00	-
7	IIFL Management Services Limited	02-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	150.00	-
8	IIFL Management Services Limited	02-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	11.00	-
9	IIFL Management Services Limited	03-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	15.00	-
10	IIFL Management Services Limited	03-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	18.00	-
11	IIFL Management Services Limited	03-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	25.00	-
12	IIFL Management Services Limited	03-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
13	IIFL Management Services Limited	03-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I	100,000	5.00	-

S. No.	Name of group company	Date of transaction	Nature of NCDs	Face Value (In `)	Number of NCDs purchased	Number of NCDs sold
			BR NCD 27SP21 FVRS1LAC			
14	IIFL Management Services Limited	03-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	50.00	-
15	IIFL Management Services Limited	03-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	50.00	-
16	IIFL Management Services Limited	03-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	50.00	-
17	IIFL Management Services Limited	03-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
18	IIFL Management Services Limited	03-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
19	IIFL Management Services Limited	06-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
20	IIFL Management Services Limited	06-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
21	IIFL Management Services Limited	06-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
22	IIFL Management Services Limited	06-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	496.00	-
23	IIFL Management Services Limited	06-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	75.00	-
24	IIFL Management Services Limited	06-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	75.00	-
25	IIFL Management Services Limited	06-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	15.00	-
26	IIFL Management Services Limited	06-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
27	IIFL Management Services Limited	06-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I	100,000	5.00	-

S. No.	Name of group company	Date of transaction	Nature of NCDs	Face Value (In `)	Number of NCDs purchased	Number of NCDs sold
			BR NCD 27SP21 FVRS1LAC			
28	IIFL Management Services Limited	06-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
29	IIFL Management Services Limited	06-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	25.00	-
30	IIFL Management Services Limited	06-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	15.00	-
31	IIFL Management Services Limited	06-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	50.00	-
32	IIFL Management Services Limited	06-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	50.00	-
33	IIFL Management Services Limited	06-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	15.00	-
34	IIFL Management Services Limited	06-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
35	IIFL Management Services Limited	06-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
36	IIFL Management Services Limited	06-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
37	IIFL Management Services Limited	06-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
38	IIFL Management Services Limited	06-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
39	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
40	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
41	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I	100,000	25.00	-

S. No.	Name of group company	Date of transaction	Nature of NCDs	Face Value (In `)	Number of NCDs purchased	Number of NCDs sold
			BR NCD 27SP21 FVRS1LAC			
42	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	45.00	-
43	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	50.00	-
44	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
45	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
46	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
47	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
48	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
49	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
50	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	14.00	-
51	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
52	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	29.00	-
53	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
54	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
55	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I	100,000	5.00	-



S. No.	Name of group company	Date of transaction	Nature of NCDs	Face Value (In `)	Number of NCDs purchased	Number of NCDs sold
			BR NCD 27SP21 FVRS1LAC			
56	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
57	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
58	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
59	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	15.00	-
60	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
61	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	2.00	-
62	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	15.00	-
63	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	15.00	-
64	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	3.00	-
65	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
66	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
67	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
68	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
69	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I	100,000	5.00	-

S. No.	Name of group company	Date of transaction	Nature of NCDs	Face Value (In `)	Number of NCDs purchased	Number of NCDs sold
			BR NCD 27SP21 FVRS1LAC			
70	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	50.00	-
71	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	25.00	-
72	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
73	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	20.00	-
74	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	14.00	-
75	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
76	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	7.00	-
77	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
78	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
79	IIFL Management Services Limited	07-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
80	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
81	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	25.00	-
82	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
83	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I	100,000	5.00	-

S. No.	Name of group company	Date of transaction	Nature of NCDs	Face Value (In `)	Number of NCDs purchased	Number of NCDs sold
			BR NCD 27SP21 FVRS1LAC			
84	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
85	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
86	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
87	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
88	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	15.00	-
89	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
90	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
91	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
92	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
93	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	15.00	-
94	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
95	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	35.00	-
96	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
97	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I	100,000	10.00	-

S. No.	Name of group company	Date of transaction	Nature of NCDs	Face Value (In `)	Number of NCDs purchased	Number of NCDs sold
			BR NCD 27SP21 FVRS1LAC			
98	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	12.00	-
99	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	15.00	-
100	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
101	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
102	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
103	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
104	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
105	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
106	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	15.00	-
107	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
108	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
109	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	25.00	-
110	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
111	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I	100,000	10.00	-

S. No.	Name of group company	Date of transaction	Nature of NCDs	Face Value (In `)	Number of NCDs purchased	Number of NCDs sold
			BR NCD 27SP21 FVRS1LAC			
112	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	20.00	-
113	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	110.00	-
114	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	15.00	-
115	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
116	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
117	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
118	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	8.00	-
119	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	25.00	-
120	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
121	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
122	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	7.00	-
123	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
124	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
125	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I	100,000	13.00	-

S. No.	Name of group company	Date of transaction	Nature of NCDs	Face Value (In `)	Number of NCDs purchased	Number of NCDs sold
			BR NCD 27SP21 FVRS1LAC			
126	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	500.00	-
127	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
128	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
129	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	500.00	-
130	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	8.00	-
131	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	25.00	-
132	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
133	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	15.00	-
134	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
135	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	8.00	-
136	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
137	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
138	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	15.00	-
139	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I	100,000	5.00	-

S. No.	Name of group company	Date of transaction	Nature of NCDs	Face Value (In `)	Number of NCDs purchased	Number of NCDs sold
			BR NCD 27SP21 FVRS1LAC			
140	IIFL Management Services Limited	08-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
141	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
142	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
143	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	300.00	-
144	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
145	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
146	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	25.00	-
147	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	25.00	-
148	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
149	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
150	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
151	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	8.00	-
152	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
153	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I	100,000	5.00	-

S. No.	Name of group company	Date of transaction	Nature of NCDs	Face Value (In `)	Number of NCDs purchased	Number of NCDs sold
			BR NCD 27SP21 FVRS1LAC			
154	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	20.00	-
155	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	7.00	-
156	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
157	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
158	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
159	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
160	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
161	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
162	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
163	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
164	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
165	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
166	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
167	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I	100,000	10.00	-



S. No.	Name of group company	Date of transaction	Nature of NCDs	Face Value (In `)	Number of NCDs purchased	Number of NCDs sold
			BR NCD 27SP21 FVRS1LAC			
168	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
169	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
170	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
171	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
172	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
173	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	1.00	-
174	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	1.00	-
175	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	1.00	-
176	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
177	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	51.00	-
178	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
179	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
180	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	7.00	-
181	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I	100,000	5.00	-

S. No.	Name of group company	Date of transaction	Nature of NCDs	Face Value (In `)	Number of NCDs purchased	Number of NCDs sold
			BR NCD 27SP21 FVRS1LAC			
182	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
183	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
184	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	12.00	-
185	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	7.00	-
186	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	15.00	-
187	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	25.00	-
188	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	15.00	-
189	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
190	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
191	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
192	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
193	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
194	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
195	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I	100,000	10.00	-

S. No.	Name of group company	Date of transaction	Nature of NCDs	Face Value (In `)	Number of NCDs purchased	Number of NCDs sold
			BR NCD 27SP21 FVRS1LAC			
196	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
197	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
198	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
199	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
200	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
201	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
202	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
203	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
204	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
205	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	50.00	-
206	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
207	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	20.00	-
208	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
209	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I	100,000	30.00	-

S. No.	Name of group company	Date of transaction	Nature of NCDs	Face Value (In `)	Number of NCDs purchased	Number of NCDs sold
			BR NCD 27SP21 FVRS1LAC			
210	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	9.00	-
211	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
212	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
213	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
214	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
215	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
216	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	25.00	-
217	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
218	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
219	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
220	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-
221	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	5.00	-
222	IIFL Management Services Limited	09-Sep-21	IIFL FINANCE LIMITED SR D3 OPT I BR NCD 27SP21 FVRS1LAC	100,000	10.00	-

(d) Equity shares of our Subsidiary i.e. Samasta, sold/purchased by our group companies.

S. No.	Name of the Person/Company	No. of Securities Equity Shares purchased	Number of Equity Shares sold	Date of transaction
1	IIFL Finance Limited	9,15,75,091	-	June 28, 2021
2	IIFL Home Finance Limited	3,05,25,030	-	June 28, 2021

(e) Non-Convertible Debentures of Samasta (Subsidiary), sold/purchased by our group companies.

Sr. No.	Name of group company	Date of transaction	Nature of NCDs	Face Value (In `)	Number of NCDs purchased	Number of NCDs sold
1	IIFL Facilities Services Limited	18-Aug-21	SAMASTA MICROFINANCE LIMITED BR NCD 19OT21 FVRS1LAC	1,00,000	3	
2	IIFL Management Services Limited	16-Apr-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	70	-
3	IIFL Management Services Limited	16-Apr-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000		53
4	IIFL Management Services Limited	29-Apr-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	10
5	IIFL Management Services Limited	30-Apr-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	80	80
6	IIFL Management Services Limited	07-May-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	50	39
7	IIFL Management Services Limited	10-May-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	10
8	IIFL Management Services Limited	14-May-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	8
9	IIFL Management Services Limited	31-May-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	500	-
10	IIFL Management Services Limited	08-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
11	IIFL Management Services Limited	08-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
12	IIFL Management Services Limited	09-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
13	IIFL Management Services Limited	09-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	5
14	IIFL Management Services Limited	09-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
15	IIFL Management Services Limited	10-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	8

Sr. No.	Name of group company	Date of transaction	Nature of NCDs	Face Value (In `)	Number of NCDs purchased	Number of NCDs sold
16	IIFL Management Services Limited	10-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	3
17	IIFL Management Services Limited	11-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
18	IIFL Management Services Limited	11-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	2
19	IIFL Management Services Limited	14-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
20	IIFL Management Services Limited	14-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
21	IIFL Management Services Limited	15-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
22	IIFL Management Services Limited	15-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	2
23	IIFL Management Services Limited	16-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
24	IIFL Management Services Limited	16-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	2
25	IIFL Management Services Limited	16-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
26	IIFL Management Services Limited	16-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
27	IIFL Management Services Limited	16-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
28	IIFL Management Services Limited	17-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	5
29	IIFL Management Services Limited	17-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
30	IIFL Management Services Limited	17-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
31	IIFL Management Services Limited	18-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
32	IIFL Management Services Limited	18-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
33	IIFL Management Services Limited	22-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	2

Sr. No.	Name of group company	Date of transaction	Nature of NCDs	Face Value (In `)	Number of NCDs purchased	Number of NCDs sold
34	IIFL Management Services Limited	22-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
35	IIFL Management Services Limited	25-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
36	IIFL Management Services Limited	25-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
37	IIFL Management Services Limited	29-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
38	IIFL Management Services Limited	30-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	2
39	IIFL Management Services Limited	30-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
40	IIFL Management Services Limited	02-Jul-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
41	IIFL Management Services Limited	09-Jul-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
42	IIFL Management Services Limited	13-Jul-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
43	IIFL Management Services Limited	16-Jul-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
44	IIFL Management Services Limited	05-Aug-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	1
45	IIFL Management Services Limited	02-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	500	-
46	IIFL Management Services Limited	04-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 30AP24 FVRS10LAC	10,00,000	-	500
47	IIFL Management Services Limited	02-Sep-21	SAMASTA MICROFINANCE LIMITED BR NCD 19OT21 FVRS1LAC	1,00,000	994	-
48	IIFL Wealth Prime Ltd	04-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 19OT21 FVRS1LAC	1,00,000	-	23
49	IIFL Wealth Prime Ltd	04-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 19OT21 FVRS1LAC	1,00,000	-	15
50	IIFL Wealth Prime Ltd	04-Jun-21	SAMASTA MICROFINANCE LIMITED BR NCD 19OT21 FVRS1LAC	1,00,000	-	26
51	IIFL Wealth Prime Ltd	17-Aug-21	SAMASTA MICROFINANCE LIMITED BR NCD 19OT21 FVRS1LAC	1,00,000	2	

**(f) Equity shares of our Subsidiary i.e. IIFL Home Finance Limited, sold/purchased by our group companies.**

S. No.	Name of the Person/Company	No. of Securities Equity Shares purchased	Number of Equity Shares sold	Date of transaction
Nil				

**(g) Non-Convertible Debentures of our Subsidiary i.e. IIFL Home Finance Limited sold/purchased by our group companies.**

Sr. No.	Name of group company	Date of transaction	Nature of NCDs	Face Value (In ₹)	Number of NCDs purchased	Number of NCDs sold
1	IIFL Wealth Prime Limited	22-Apr-21	IIFL HOME FINANCE LIMITED SERIES C 14 BR NCD 27JU24 FVRS10LAC	1000000	91	-
2	IIFL Wealth Prime Limited	26-Apr-21	IIFL HOME FINANCE LIMITED SERIES C 14 BR NCD 27JU24 FVRS10LAC	1000000	-	46
3	IIFL Wealth Prime Limited	26-Apr-21	IIFL HOME FINANCE LIMITED SERIES C 14 BR NCD 27JU24 FVRS10LAC	1000000	-	45
4	IIFL Wealth Prime Limited	15-Jun-21	IIFL HOME FINANCE LIMITED MLD-2028 SERIES C3 FVRS10LAC	1000000	-	8
5	IIFL Wealth Prime Limited	15-Jun-21	IIFL HOME FINANCE LIMITED MLD-2028 SERIES C3 FVRS10LAC	1000000	-	8
6	IIFL Wealth Prime Limited	15-Jun-21	IIFL HOME FINANCE LIMITED MLD-2028 SERIES C3 FVRS10LAC	1000000	-	4
7	IIFL Wealth Prime Limited	15-Jun-21	IIFL HOME FINANCE LIMITED MLD-2028 SERIES C3 FVRS10LAC	1000000	-	5
8	IIFL Wealth Prime Limited	15-Jun-21	IIFL HOME FINANCE LIMITED MLD-2028 SERIES C3 FVRS10LAC	1000000	-	2
9	IIFL Wealth Prime Limited	17-Jun-21	IIFL HOME FINANCE LIMITED MLD-2028 SERIES C3 FVRS10LAC	1000000	-	4
10	IIFL Wealth Prime Limited	17-Jun-21	IIFL HOME FINANCE LIMITED MLD-2028 SERIES C3 FVRS10LAC	1000000	-	24
11	IIFL Wealth Prime Limited	18-Jun-21	IIFL HOME FINANCE LIMITED MLD-2028 SERIES C3 FVRS10LAC	1000000	-	4
12	IIFL Wealth Prime Limited	18-Jun-21	IIFL HOME FINANCE LIMITED MLD-2028 SERIES C3 FVRS10LAC	1000000	-	8
13	IIFL Wealth Prime Limited	18-Jun-21	IIFL HOME FINANCE LIMITED MLD-2028 SERIES C3 FVRS10LAC	1000000	-	8
14	IIFL Wealth Prime Limited	18-Jun-21	IIFL HOME FINANCE LIMITED MLD-2028 SERIES C3 FVRS10LAC	1000000	-	4
15	IIFL Wealth Prime Limited	18-Jun-21	IIFL HOME FINANCE LIMITED MLD-2028 SERIES C3 FVRS10LAC	1000000	-	4



Sr. No.	Name of group company	Date of transaction	Nature of NCDs	Face Value (In ₹)	Number of NCDs purchased	Number of NCDs sold
16	IIFL Wealth Prime Limited	16-Jul-21	IIFL HOME FINANCE LIMITED MLD-2028 SERIES C3 FVRS10LAC	1000000	-	8
17	IIFL Wealth Prime Limited	20-Jul-21	IIFL HOME FINANCE LIMITED MLD-2028 SERIES C3 FVRS10LAC	1000000	-	6
18	IIFL Wealth Prime Limited	09-Aug-21	IIFL HOME FINANCE LIMITED SERIES C12 BR NCD 25AP24 FVRS10LAC	1000000	-	16

**(h) Non-Convertible Debentures of our Subsidiary i.e. IIFL and Samasta, sold/purchased by our Promoter and/or directors and/or their relatives**

**IIFL:**

Sr. No.	Name of the Promoter/ Director	Name of the Person	Relationship	Date of transaction	Nature of NCDs	Face Value (in `)	Number of NCDs purchased	Number of NCDs sold
1	R Venkataraman	Syamala R	Mother	August 03, 2021	IIFL - N5(monthly payout)	1000	300	-

10. For details on the total outstanding debt of our Company, please refer to “*Financial Indebtedness*” on page 170.

**11. Details of any acquisition or amalgamation in the last one year prior to the date of this Tranche II Prospectus.**

Nil

**12. Details of any reorganization or reconstruction in the last one year prior to the date of this Tranche II Prospectus.**

The Board of Directors of the Company at its meeting held on January 31, 2018, had approved the Composite Scheme of Arrangement amongst the Company, India Infoline Finance Limited (“**India Infoline**”), India Infoline Media and Research Services Limited (“**IIFL M&R**”), IIFL Securities Limited (“**IIFL Securities**”), IIFL Wealth Management Limited (“**IIFL Wealth**”), IIFL Distribution Services Limited (“**IIFL Distribution**”) and their respective shareholders, under Sections 230-232 and other applicable provisions of the Companies Act, 2013 (“**Scheme**”). The Scheme was filed with the National Stock Exchange of India Limited (“**NSE**”) and BSE Limited (“**BSE**”), and the Company received an observation letter from NSE on September 11, 2018 and September 27, 2018; and from BSE on September 14, 2018 and September 28, 2018. The proposed Scheme was then filed with the Hon’ble National Company Law Tribunal, Mumbai Bench (“**NCLT**”) on October 01, 2018, pursuant to which the Hon’ble NCLT directed the Company to hold a meeting of its equity shareholders on December 12, 2018. The equity shareholders of the Company at the NCLT convened meeting on December 12, 2018 approved the Composite Scheme of Arrangement with requisite majority. The Hon’ble NCLT vide its order passed on March 07, 2019 sanctioned the Composite Scheme of Arrangement and the Company received the order on March 15, 2019.

Further, the Board of Directors of the Company at its meeting held on May 13, 2019 approved the implementation of the Scheme except for merger of India Infoline Finance Limited with the Company. Accordingly, following parts of the Scheme were implemented:

1. Amalgamation of IIFL M&R with the Company;
2. Demerger of the Securities Business Undertaking of the Company into IIFL Securities;
3. Demerger of the Wealth Business Undertaking of the Company into IIFL Wealth;
4. Transfer of the Broking and Depository Participant Business Undertaking of IIFL Wealth to its wholly owned subsidiary i.e., IIFL Distribution, on a going-concern basis.

The Securities Business Undertaking, Wealth Business Undertaking and Broking and Depository Participant Business Undertaking are defined in the Scheme and the Scheme can be accessed on the website of the Company i.e. www.iifl.com.

The Appointed Date for the amalgamation of IIFL M&R with the Company was opening hours of April 1, 2017 and for all the other steps, the Appointed Date was opening hours of April 1, 2018.

Pursuant to the Scheme, the name of the Company was changed from “*IIFL Holdings Limited*” to “*IIFL Finance Limited*” upon receipt of fresh Certificate of Incorporation dated May 24, 2019 issued by the Registrar of Companies, Mumbai and the Main Object of the Company was amended to carry on the lending business activity as of India Infoline.

Upon the Scheme coming into effect, 18,718,281 and 45,000,000 equity shares of face value ₹ 10 each and ₹ 2 each respectively, held by the Company in IIFL Securities and IIFL Wealth respectively were extinguished and cancelled.

As consideration to the shareholders of the Company for the demerger of the Securities Business Undertaking and Wealth Business Undertaking, IIFL Securities issued and allotted 1 (One) fully paid up new equity share of ₹ 2 each of IIFL Securities for every 1 (one) equity share of ₹ 2 each of the Company; and IIFL Wealth issued and allotted 1 (One) fully paid up new equity share of ₹ 2 each of IIFL Wealth for every 7 (Seven) equity shares of ₹ 2 each of the Company on June 6, 2019 to the Shareholders of the Company holding equity shares on May 31, 2019 fixed as Record Date for the said purpose. Accordingly, 319,234,462 equity shares of ₹ 2 each of IIFL Securities and 45,604,924 equity shares of ₹ 2 each of IIFL Wealth were issued and allotted in aggregate to the Shareholders of the Company.

IIFL Securities and IIFL Wealth had filed their respective Listing Application with Stock Exchange(s) and the In principle approval for listing of equity shares of IIFL Securities and IIFL Wealth was received on August 13, 2019 (NSE) and August 21, 2019 (BSE) & August 19, 2019 (NSE) and August 21, 2019 (BSE) respectively. Accordingly, the shares of IIFL Wealth and IIFL Securities were listed on Stock Exchange(s) on September 19, 2019 and September 20, 2019 respectively.

The remainder of the Scheme, i.e. the amalgamation of India Infoline with the Company was pending its implementation for the receipt of requisite approval from the RBI for an NBFC license by the Company.

The Company received the said NBFC License dated March 6, 2020, bearing Certificate of Registration No. N-13.02386 from the RBI to carry on the Non-Banking Financial Activity on March 11, 2020. Thereafter, the Company decided to give effect to the merger of India Infoline and the Company with effect from March 30, 2020 with appointed date as April 1, 2018.

Consequently, the residual shareholders of India Infoline were allotted 5,86,54,556 shares of the Company on March 30, 2020 in the ratio 135 fully paid up equity shares of ₹ 2 each in the Company for every 100 shares of ₹ 10 each held in India Infoline. The said new shares got listed and admitted for trading w.e.f. April 27, 2020 in terms of final listing and trading approval received from NSE and BSE.

**13. Details of any outstanding borrowings taken/debt securities issued where taken/issued (i) for consideration other than cash, whether in whole or part, (ii) at a premium or discount, or (iii) in pursuance of an option.**

For details regarding any outstanding borrowings taken/debt securities issued where taken/issued (i) for consideration other than cash, whether in whole or part, (ii) at a premium or discount, or (iii) in pursuance of an option, see the Chapter “*Financial Indebtedness*” on page 170.

14. None of the Equity Shares held by our Promoters are pledged or encumbered otherwise.

15. As on June 30, 2021, 378,724,299 Equity Shares of our Company are in dematerialised form and 250,291 Equity Shares are currently in physical format.

**16. Details of Employee Stock option Scheme.**

The Company has in force the following ESOS Schemes with an object of rewarding employee:

1. IIFL Finance Employees Stock Option Plan 2007 (“**ESOS Scheme 2007**”)

Pursuant to the approval given by the shareholders at their extraordinary general meeting held on October 20, 2007, our Company has implemented “Employee Stock Option Scheme, 2007” (“**ESOS Scheme 2007**”). The Company received In Principal approval for the said scheme from National Stock Exchange of India Limited and BSE Limited on November 14, 2008 and November 25, 2008 respectively. The maximum number of options that can be granted under the Schemes shall be 7,500,000. There are no outstanding employee stock options as on June 30, 2021.

2. IIFL Finance Employee Stock Option Plan 2008 (“**ESOS Scheme 2008**”)

Pursuant to the approval given by the shareholders at their extraordinary general meeting held on December 15, 2008, our Company has implemented “Employee Stock Option Scheme, 2008” (“**ESOS Scheme 2008**”). The Company received In Principal approval for the said scheme from National Stock Exchange of India Limited and BSE Limited on December 17, 2009 and December 18, 2009 respectively. The maximum number of options that can be granted under the Schemes shall be 50,000,000.

The stock options cancelled or lapsed without being exercised will be available for allocation to other Employees, subject to compliance with the provisions of the Applicable Laws.

The Nomination & Remuneration Committee shall in accordance with ESOS Scheme 2008 and Applicable Laws approve the grant of stock options from time to time to the Employees under various series and approve terms of grant of stock options under each series, including vesting schedule for each series of grants.

The Nomination & Remuneration Committee shall, in accordance with ESOS Scheme 2008 and Applicable Laws, approve the procedure for making a fair and reasonable adjustment in case of a corporate action such as stock split /consolidation, rights issues, bonus issues, merger, de-merger, sale of division and others, to ensure that the stock option holders are compensated appropriately in case of any diminution in the value of their stock options as a result of such corporate action.

Stock options granted under ESOS Scheme 2008 would vest as per the vesting schedule as determined under each series of grant approved by the Nomination & Remuneration Committee, subject to a minimum period of one year from the date of grant of such stock options. Vesting of stock options would be subject to continued employment of the respective Employee with the Company. Any acceleration in vesting schedule of the stock option will be subject to approval of Nomination & Remuneration Committee.

Please refer below for the details of stock options as on June 30, 2021:

S. No.	Particulars	(No. of Equity Shares)
1	Stock options granted	5,50,95,000
2	Stock options vested	5,17,45,855
3	Stock options exercised	4,00,95,990
4	Total number of shares arising out of exercise of Stock options	4,00,95,990
5	Stock options lapsed	1,42,52,065
6	Exercise price (in ₹)	₹ 82.02, ₹ 82.73, ₹ 218.71, ₹ 126.64, ₹ 252

3. IIFL Finance Employee Stock Option Plan 2020 - Merger Scheme (“**ESOS Scheme 2020**”)

Pursuant to the merger of India Infoline Finance Limited with the Company under the Composite Scheme of Arrangement, the stock option holders of India Infoline Finance Limited were required to be granted 135 stock options by the Company for every 100 stock options held in India Infoline Finance Limited, on terms and conditions similar to the ESOP Scheme of India Infoline Finance Limited. Accordingly, the Board adopted new ESOP scheme named as “*IIFL Finance Limited Employee Stock Option 2020 - Merger Scheme*” and 8,281,111 stock option were granted under the scheme to option holders of India Infoline Finance Limited. The Company received In Principal approval for the said scheme from National Stock Exchange of India Limited and BSE Limited on June 01, 2020 and June 03, 2020 respectively.

The Nomination & Remuneration Committee shall in accordance with ESOS Scheme 2020 and Applicable Laws approve the grant of stock options from time to time to the Employees under various series and approve terms of grant of stock options under each series, including vesting schedule for each series of grants.

The Nomination & Remuneration Committee shall, in accordance with ESOS Scheme 2020 and Applicable Laws, approve the procedure for making a fair and reasonable adjustment in case of a corporate action such as stock split /consolidation, rights issues, bonus issues, merger, de-merger, sale of division and others, to ensure that the stock option holders are compensated appropriately in case of any diminution in the value of their stock options as a result of such corporate action.

Stock options granted under ESOS Scheme 2020 would vest as per the vesting schedule as determined under each series of grant approved by the Nomination & Remuneration Committee, subject to a minimum period of one year from the date of grant of such stock options. Vesting of stock options would be subject to continued employment of the respective Employee with the Company. Any acceleration in vesting schedule of the stock option will be subject to approval of Nomination & Remuneration Committee.

Please refer below for the details of stock options as on June 30, 2021:

Sr. No.	Particulars as on June 30, 2021	(No. of Equity Shares)
1	Stock options granted	8,281,111
2	Stock options vested	2,936,445
3	Stock options exercised	485,791
4	Total number of shares arising out of exercise of Stock options	485,791
5	Stock options lapsed	3,548,315
6	Exercise price (in ₹)	₹61.48, ₹106.67, ₹ 142.22, ₹177.04, ₹182.22

## INDUSTRY OVERVIEW

The information under this section has been derived from the industry report titled “*NBFC Report (August 2021 update)*” dated August 2021 prepared by CRISIL Research in an “as is where is basis” and the information in this section has not been independently verified by the Company, the Lead Managers, our Legal advisors or any of their respective affiliates or advisors. The information may not be consistent with other information compiled by third parties within or outside India. Industry sources and publications generally state that the information contained therein has been obtained from sources they believe to be reliable, but their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured. Industry and government publications are also prepared based on information as of specific dates and may no longer be current or reflect current trends. Industry and government sources and publications may also base their information on estimates, forecasts and assumptions which may prove to be incorrect. Accordingly, investment decisions should not be based on such information. Figures used in this section are presented as in the original sources and have not been adjusted, restated or rounded off for presentation in this Tranche II Prospectus.

### *NBFCs are an important part of the credit system*

Financing needs in India have risen in sync with the notable economic growth over the past decade. NBFCs have played a major role in meeting this need, complementing banks and other financial institutions.

NBFCs help fill gaps in the availability of financial services with respect to products as well as customer and geographic segments. A strong linkage at the grassroots level makes them a critical cog in the financial machine. They cater to the unbanked masses in rural and semi-urban reaches and lend to the informal sector and people without credit histories, thereby enabling the government and regulators to realise the mission of financial inclusion. As of March 2020, they accounted for ~23% of the overall systemic credit.

### *NBFC loan book set to grow 7-8% in fiscal 2022*

For non-banking financial companies (NBFCs), the impact of the second wave of Covid-19 has been milder than the first. The lockdowns clamped across states have been less severe, with fewer restrictions on movement of goods and services, helping most businesses remain partly functional.

In May, collection efficiency, especially in segments such as microfinance, unsecured micro small and medium enterprise (MSME), and personal loans, declined 20-30%. This, however, was less steep than the fall witnessed in the first quarter of last fiscal. And as economic activities have resumed and restrictions gradually lifted, demand, which had dropped in the first quarter, has started picking up.

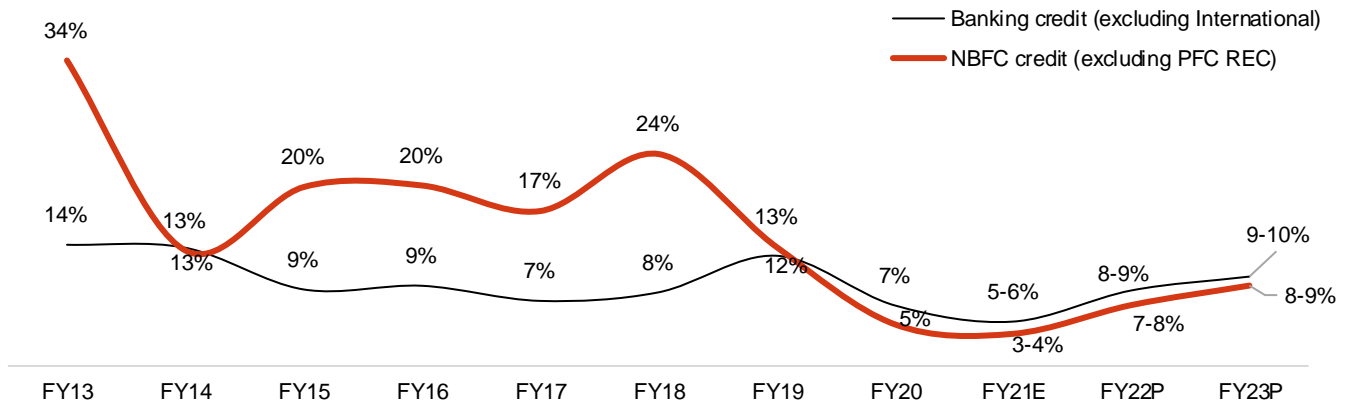
Additionally, the Resolution Framework – 2.0, announced by the Reserve Bank of India (RBI) in May, should provide a breather to the lenders in segments such as MSME, commercial vehicle (CV) financing, and personal loans, which have seen a major dent in demand, operations, and collection efficiencies. Measures such as liquidity support to emergency health services and support to smaller microfinance companies with asset size less than Rs 500 crore, with priority sector lending classification through small finance banks, should also help.

Larger NBFCs have strengthened their balance sheets and bolstered their equity bases since the onset of the pandemic, which has helped soften the blow. In the wake of the second wave, they created excess provision again in the first quarter this fiscal. This has ensured they are better placed on the liquidity front today than they were a year ago, enabling them to service their near-term obligations without much difficulty despite a fall in collections because of the second wave.

Indeed, the build-up in liquidity has been a crucial offset this time around. Going forward, as the collection efficiency improves, the NBFCs will reverse the quantum of provision in their books. Meanwhile, disbursements, which had declined in the first quarter, have seen a pickup since July as the intensity of the second wave reduced and the economy started opening up.

Assuming the anticipated third wave is not as severe as the second one, the NBFC loan book – excluding the Power Finance Corporation (PFC) and the Rural Electrification Corporation Ltd (REC) – is expected to grow 7-8% in fiscal 2022 compared with 3-4% in fiscal 2021. This is bolstered by growth in NBFC retail credit, which is expected to increase 8-10% on-year, while NBFC wholesale credit growth will likely remain muted.

### **Despite second wave, growth looking up for NBFCs**



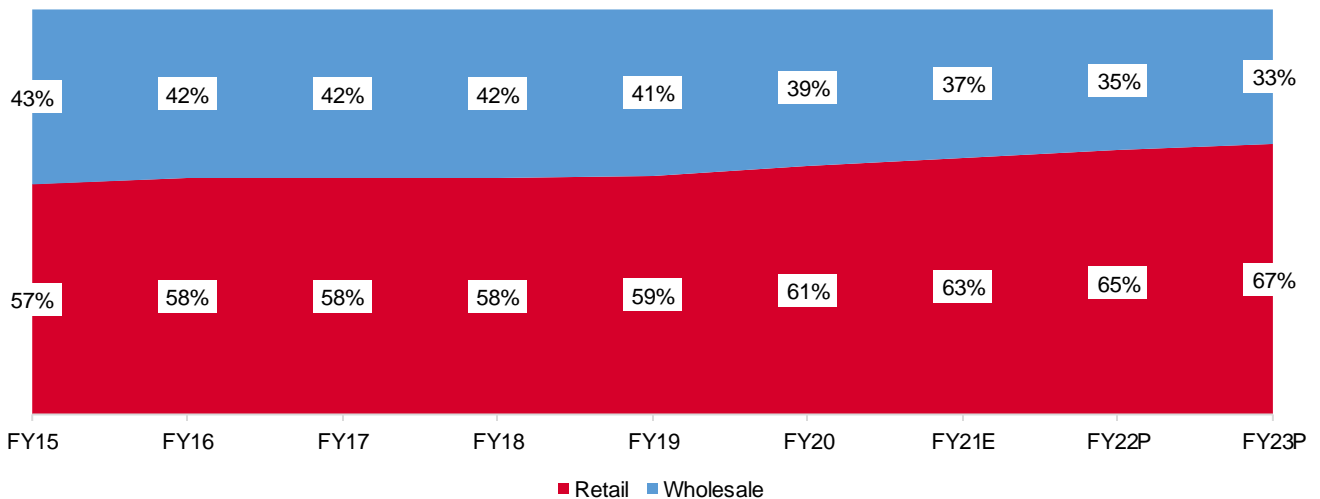
(NBFC growth excluding PFC and REC)

Source: The RBI, National Housing Bank, the Ministry of Finance, company reports, CRISIL Research

### Retail segment to drive growth again this fiscal

The retail segment is again expected to support NBFC sector growth by growing at 9-11% in fiscal 2022 as against muted growth in the wholesale segment. This will lead to the retail share increasing to 66% from 65% in fiscal 2021.

### Share of retail loans increasing over the years; trend to continue



Note: Wholesale includes MSME, real estate & corporate, infrastructure (excluding PFC and REC) and construction equipment. Retail includes housing, auto, gold, microfinance, personal loans, consumer durables and education

Source: Industry, CRISIL Research

### Segmental Overview:

**Housing:** Disbursements declined in the first half of fiscal 2021, but the second half saw a pickup, with a sharp revival in the economy that increased disbursements to all-time highs in the third and fourth quarters. In fact, compared with pre-pandemic levels, the numbers reached more than 100% in the fourth quarter. Thus, credit growth is estimated to have grown 8% last fiscal. In fiscals 2022 and 2023, credit growth is expected to increase further as lenders consider retail loans to be less risky than high-yielding corporate/real estate loans.

**Auto:** Auto finance was affected by partial lockdowns and supply-side disruptions in the first quarter, especially in the passenger vehicle (PV) segment. However, we believe a gradual improvement in consumer confidence and a pickup in economic growth will revive vehicle sales in subsequent quarters, led by two-wheelers, used cars, and new CV companies. This will help the segment recover from the stress faced in the first quarter to log 6-8% growth this fiscal. Growth will be relatively slow as the players remain cautious and also face competition from banks especially in new CV.

**MSME:** For MSMEs, outstanding book of NBFCs is estimated to have grown by 3% on-year in fiscal 2021 given an increase in demand for loan against property (LAP). Borrowers preferred LAP on the back of lower interest rates and equated monthly

instalments, and higher tenure loans, reducing their immediate financial burden. Amid a massive surge in Covid-19 cases since April 2021, several states have decided to extend the lockdown or impose fresh restrictions to contain the spread of the virus. However, we expect a gradual improvement in demand amid expectation of faster economic growth, reviving financing to MSMEs in the latter nine months of fiscal 2022.

**Real estate and corporate:** Lower disbursements resulted in decline of outstanding by 5-7% in wholesale books of NBFCs in fiscal 2021. Going forward, the wholesale segment at NBFCs is estimated to witness a further marginal decline on account of stress in the real estate and corporate sectors.

**Infrastructure**, excluding PFC and REC, will register growth of 6-8% this fiscal. The loan book reduced ~4% last fiscal, excluding PFC and REC.









**Gold loans** are expected to continue to grow in fiscal 2022. Also, reduced household earnings and unforeseen medical expenses amid the pandemic over the past 16 months or so have spurred demand for gold loans to bridge cash-flow shortages. Borrowers have also found it easier to secure credit for their personal and business needs by pledging gold jewellery at a time when lenders have turned more cautious and traditional funding avenues have dried up. As a result, the books of gold loan NBFCs will grow 14-16% in the current fiscal, lower than last fiscal's 24%.

**Microfinance** grew 11% in fiscal 2021. Disbursements in the first quarter of fiscal 2022 have fallen to 10-15% levels of the previous quarter; however, pickup is expected from the second quarter onwards, which will enable the book to grow by ~10% in fiscal 2022.

**Personal loan** books, which grew at a compound annual growth rate (CAGR) of 47% between fiscals 2018 and 2020, has grown at 11% in fiscal 2021. With lower growth in the first quarter, the book is estimated to grow at 23-25% this fiscal. Higher delinquencies last year and in the first quarter of fiscal 2022 will restrict higher growth and growth will gradually pick up from the second quarter onwards only.

Segments such as gold, personal loans, housing, microfinance and infrastructure are expected to register higher growth than the overall NBFC average, supported by good demand and lower base. Notwithstanding the optimism on growth in assets under management, NBFCs are expecting the asset quality-related pain to persist in the current fiscal as well.

With gradual easing of lockdowns, moderation in fresh cases of Covid-19, and increased vaccination, NBFC growth is expected to pick up in remainder of FY22 and post higher growth than FY21.

		Growth in credit (NBFC)			Share of NBFCs in overall credit
		CAGR FY15-20	FY21 Y-o-Y	CAGR FY21-23P	FY21
	Housing	15%	7%	9-10%	34%
	Auto (all segments)	13%	5%	6-8%	46%
	Gold	12%	24%	12-14%	23%
	Micro Finance	40%	11%	16-18%	36%
	Consumer durables	22%	-23%	12-14%	51%
	MSME	18%	3%	6-8%	21%
	Corporate, Real estate	17%	-6%	-(2-4)%	10%
	Infrastructure (ex PFC REC)	5%	-4%	6-8%	12%

Source: Company reports, CRISIL Research

### Asset quality pressure to persist in the near term

The second wave adversely affected the fragile recovery witnessed in the fourth quarter of last fiscal and is likely to impact asset quality in the near term. Credit costs will be higher and earnings subdued this fiscal as well, although a decline in

collection efficiencies seems to have been arrested to an extent since June. This is evident from the credit cost booked by the players in the first quarter. The collection efficiency, however, recovered since July 2021 following the decline witnessed in the first quarter of fiscal 2022, providing some comfort.








With the NPA standstill provision lifted in December 2021, gross non-performing assets (GNPAs) in segments such as auto, microfinance, and MSME have spiked. Although the second wave of Covid-19 has diluted the recovery gains, the restructuring 2.0 announced in May 2021 is expected to provide some relief.

Housing and gold loans will be least impacted this time as well, whereas MSME, unsecured loans, and wholesale loans will take a bigger hit because of the vulnerability of the underlying borrower class. Within housing, asset quality of housing finance companies (HFCs) focusing on low-ticket-size home loans, catering to semi-urban and rural areas, is likely to deteriorate as the income of these borrowers tends to be highly irregular.

Overall stress in the wholesale book (excluding GNPA) is in the range of 30-40%. This includes contractual moratorium, book under DCCO extension, and book that is estimated to have opted for one-time restructuring. With improving economy, demand is expected to revive in fiscal 2022 and is expected to result in better collections for real estate developers.

For MFI-NBFCs, as of March 2021, principal at risk (PAR) 30 had reached 9.2% and PAR 90 was 5.4%. Collection efficiency for March 2021 was above 90%. GNPAs of these NBFCs-MFIs are likely to increase to 4-6% in fiscal 2022 as well.

Sustenance of the improved collection efficiency in the subsequent months and no further impediments in revival trends would be crucial from an asset quality perspective.

		Collection efficiency Aug'20	Collection efficiency Apr'21	Collection efficiency June'21	GNPA FY20	Stressed assets FY21	Stressed assets FY22P
	Housing	85-90%	95-100%	90-95%	~1%	2-2.5%	2.5-3.0%
	Auto	60-70%	90-95%	80-90%	6.8%	8.5-9%	9.5-10.5%
	Gold	90-95%	95-100%	95-100%	1.8%	1.5-1.7%	1.4-1.6%
	Micro Finance	65-70%	85-90%	85-90%	1.6%	6-7%	5-7%
	MSME	60-70%	85-95%	90-95%	4.4%	8-9%	8-9%
	Real Estate, Corporate	n.m	n.m	n.m	4-5%	30-40%	30-40%
	Infrastructure (including PFC REC)	n.m	n.m	n.m	7%	6.5-7%	6-6.5%

Note: Real estate & Corporate have high stressed assets in FY21 and FY22 due to significant amount of DCCO extension and OTR, NM: Not meaningful; Stressed assets includes GNPA and likely stress on account of restructuring  
Source: Company reports, CRISIL Research

### **Banks continue to support NBFCs**

Large and mid-sized NBFCs are better placed currently on the liquidity front than they were a year ago, enabling them to service their near debt without much difficulty, despite a fall in collections because of the second wave of Covid-19. Small NBFCs, however, have been seeking additional liquidity measures to tide over the impact of the second wave.

The RBI on May 5, 2021 announced various measures like liquidity support to emergency health services, restructuring framework 2.0, and support to smaller microfinance companies with asset size less than Rs 500 crore with priority sector lending classification through small finance banks. Measures announced are intended to reduce pain in the affected segments

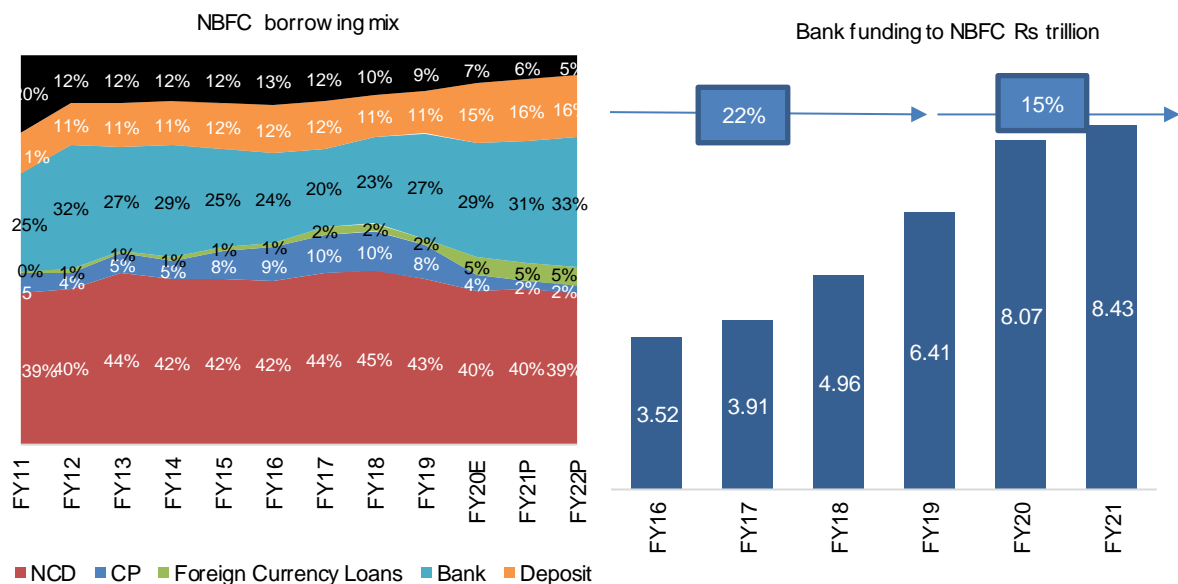


(individuals and MSMEs) and smaller MFIs with asset size less than Rs 500 crore. These steps are driven towards improving credit flow in this space as they are an unsecured portfolio and are expected to face more challenges compared with other NBFCs.

The IL&FS crisis had narrowed funding options for NBFCs, increasing their borrowing from banks, albeit at a slower rate. Credit from banks to NBFCs increased 4.5% in the last fiscal (28.6% in fiscal 2020). Mutual funds have shied from lending to NBFCs as indicated by the reducing commercial paper (CP) proportion and a slight decline in non-convertible debenture (NCD) issuances. Liquidity issues in the domestic market have led to some large NBFCs tapping overseas funding options through the external commercial borrowing (ECB) route.

Bank funding to NBFCs should continue, given the higher liquidity with banks and the limited lending opportunities until growth revives. Also, the borrowing mix of NBFCs will shift towards banks.

**Funding from banks to drive NBFC borrowings**



Source: RBI, Company report, Crisil research  
 Source: CRISIL Research

NCDs raised especially in the first half of fiscal 2021 were through schemes announced following the first wave of the pandemic, such as the targeted long-term repo operations and partial credit guarantee. Even NBFCs that did not have strong parentage raised funding through the NCD route. The fourth quarter saw the highest issuances since the first quarter of fiscal 2020.

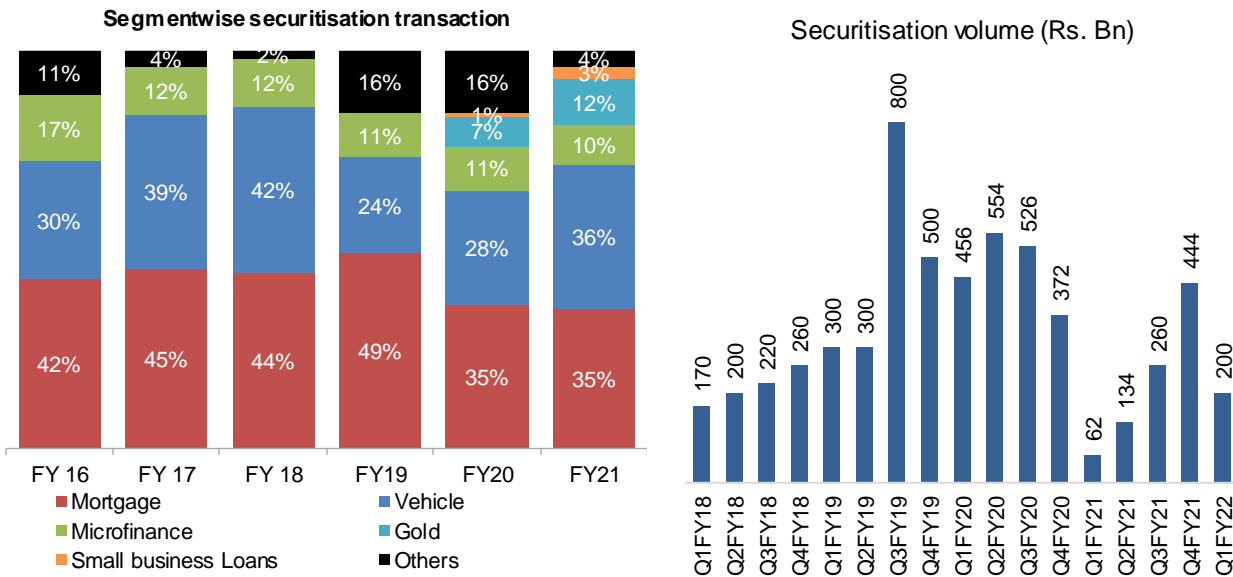
In the first quarter of fiscal 2022, issuances declined compared with the previous quarter due to the second wave. However, issuances are expected to pick up to support the projected GDP growth. CP issuances have declined over the past two years despite their cost advantage over other funding options, mainly because mutual funds, which were significant investors in CPs, have trimmed their exposures to NBFCs.

**Securitisation deals return, but still at half of pre-pandemic mark**

Securitisation deals gained traction in June 2021 after a subdued April and May, boosting the volume for the first quarter of this fiscal by nearly three times on-year to Rs 20,000 crore. However, this was still only half of the pre-pandemic average. Volumes in the first quarter of the last fiscal were muted due to a sharp impact on collections because of moratorium and the stringent lockdown across India.

Interest in securitisation transactions was rekindled in June 2021 as the Covid-19 caseload reduced. Several transactions under discussions moved ahead and were consummated. Investors such as foreign banks, private banks, public sector banks, and mutual funds continued to mark their presence through cherry-picking of investments in securitised assets through either pass-through certificates (PTCs) or direct assignments (DAs).

**June logs 60% of the volumes in the first quarter as Covid-19 caseloads reduce**



Source: CRISIL Ratings

Transactions backed by gold and business loans remained the main draw in in asset-backed securitisation (ABS). Cumulatively, ABS transactions comprised 47% of securitisation volume. On the other hand, mortgage-backed securitisation (MBS), accounting for 53% of volume, saw interest across private and public sector banks. Interestingly, in some transactions, HFCs invested in the assets of other HFCs.

A continuation of the traction in securitisations in the foreseeable future will be contingent on the steps taken to contain the pandemic, withdrawal of containment measures, and a pickup in business activity. Another factor impacting the securitisation volume will be the severity of asset-quality issues cropping up in issuer portfolios across asset classes.

**Improving collection efficiency of the pool supporting pick up**

	Jan'21	Apr'21
Housing and LAP	97%	97%
Vehicle	99%	90%
Two Wheeler	99%	98%
Microfinance	93%	85%
MSME	95%	86%

Source: CRISIL Rating

April and May, this fiscal, had seen a sequential decline in collection efficiency of securitised pools due to a spike in Covid-19 caseloads and the state-specific lockdowns that followed. Though a number of deals across originators and asset classes were under negotiation, dampened investor enthusiasm meant that most deals did not consummate. Many NBFCs also scaled down disbursements and downsized fresh business plans. Moreover, physical cash-based collection activity suffered, resulting in lower collection ratios, diminishing interest further.

**Borrowing cost benefited from low interest rates; will continue to differ among players**

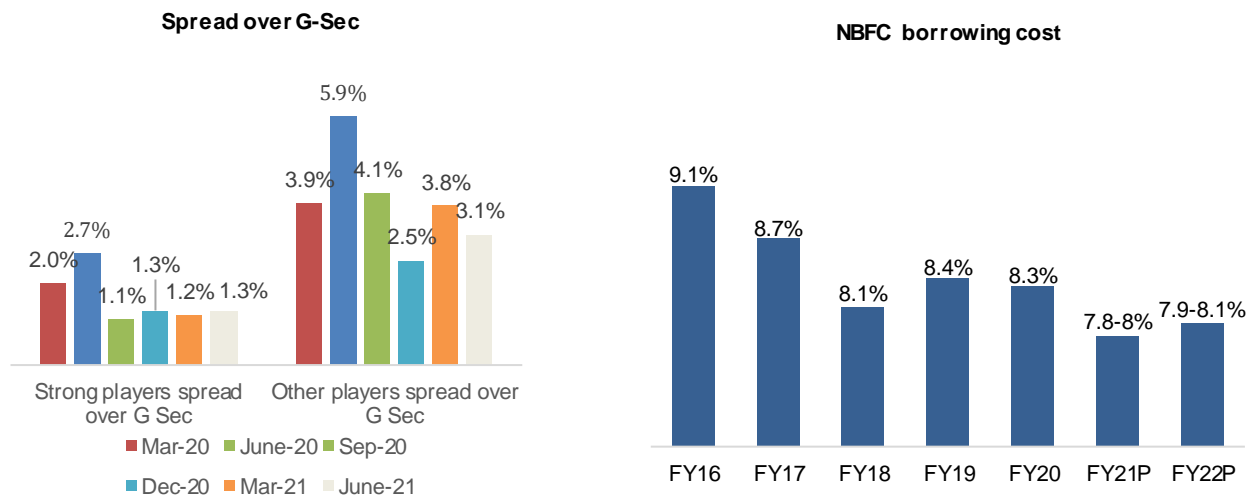
Given the abundant liquidity in the system and the RBI's accommodative stance, cost of funds is estimated to have reduced by 40-50 basis points (bps) in fiscal 2021.

Till date in the current fiscal as well, the Monetary Policy Committee (MPC) has continued its accommodative stance and kept interest rates unchanged. However, the chatter around discom fort with high inflation is getting louder in the MPC, and hence, the RBI had taken baby steps towards normalising by absorbing the excess liquidity via variable repo rate operations. We expect these measured steps to gain pace – with a change in stance from accommodative to neutral, followed by a hike in the repo rate by 25 bps by the end of this fiscal.

Also, after trading in a narrow range for the past three months, yields came under pressure in July. Yield on the 10-year government security (G-sec) averaged 6.15%, 12 bps higher on-month and 33 bps higher on-year. A sustained rise in global crude prices and inflationary pressures in the Indian economy dented sentiment. The issuance of the new benchmark 10-year paper spurred yields further; it had a higher coupon rate of 6.10% compared with 5.85% of the previous benchmark. Yields could face more pressure in the coming months with the RBI beginning to gradually exit from the extraordinarily easy monetary policy it has followed over the past year. Hence, we expect NBFC borrowing cost to inch up by 20-30 bps in fiscal 2022.

However, the borrowing cost will continue to differ for players. Large players with parentage will be able to raise debt at lower spreads, while smaller players will have to bear higher spreads as they are perceived to be riskier.

Spreads spiked for smaller players due to higher risk perception      NBFC borrowing cost to witness a declining trend



*Note: Strong players are defined by their ability to raise funds from the debt capital market. Change in player's three-year NCD spread over G-sec between July 2019 and September 2020 is considered for the same. Players with change in spread in the range of 0-100 bps are considered strong players. These players accounted for around 60% of the NBFC market in fiscal 2020.*  
 Source: CRISIL Research

**Housing Finance**

**Credit growth to recover in fiscal 2022**

Total home loans outstanding in the country was ~Rs 20.4 trillion as of fiscal 2020, more than double the figure five years ago; this effectively translated into home loans outstanding logging a healthy 16% CAGR over fiscals 2015 to 2020. However, in fiscal 2021, the pace slowed, led by a decline in credit growth across HFCs following the Covid-19 outbreak. During the year, home loans outstanding (banks and non-banks) is estimated to have grown 7-9% on-year.

The pandemic, and subsequent nationwide and local lockdowns, as well as regulations to control its spread, took a toll on the economy in the early part of the fiscal. Large scale migration of labour back to their home towns / villages during the nationwide lockdown period, and subsequent uncertainty with regard to project execution, affected buyer sentiment for under construction projects. Also, incomes were impacted, especially in the first half of the fiscal. However, there was a faster-than-expected revival in the third and fourth quarters, with the RBI, along with the Centre and state governments, providing impetus. In the case of housing / real estate, demand, which had touched a low during the lockdown period, posted faster-than-expected revival in demand in the second half, as:

- Real estate developers offered discounts and/or freebies
- Maharashtra and Karnataka cut stamp duty on real estate
- Banks and non-banks slashed housing loan interest rates to historical lows owing to low market interest rates, with a few large players even offering loans lower than 7%

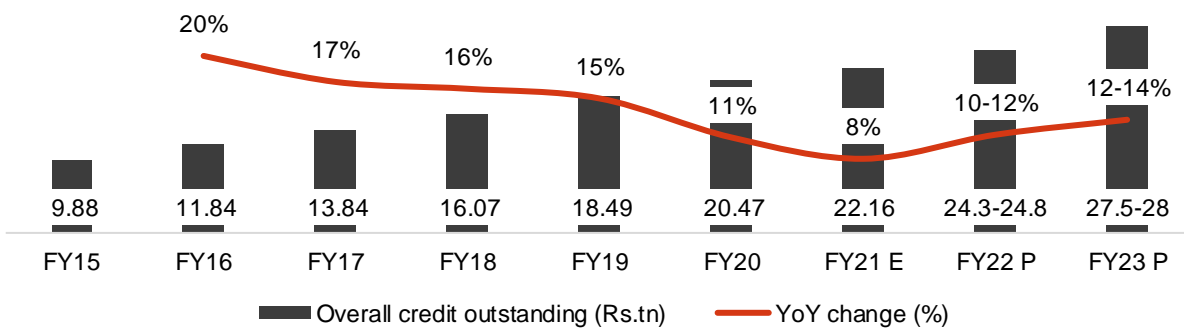
But following the second wave of Covid-19 infections, most states have re-imposed partial or full lockdowns. Hence, disbursements in May 2021 are likely to be affected once again. But, industry sources estimate that the impact of second

wave on housing loan disbursements will not be as severe as was the case in the first quarter of fiscal 2021. The reasons for this is:

- **On the supply side**, lenders have been increasing focus towards the retail housing segment, which showed resilience in fiscal 2021 despite the GDP decline to historical lows. But, lenders remain averse towards developers facing issues such as liquidity, labour shortage, etc
- **On the demand side**, while the benefit of lower stamp duty ended in March 2021 (for a state like Maharashtra), lower interest rates are expected to prevail for a few more months, aiding higher disbursements. Fundamentally too, salaries of customers have not been affected significantly, unlike the last year. In addition, the new normal of employees working from home has accelerated their decision to own a house or purchase a larger unit

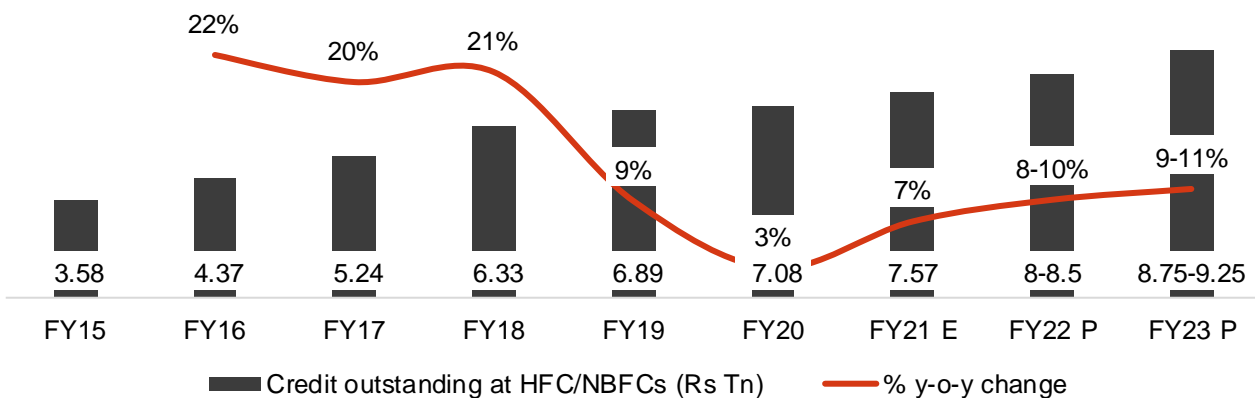
These triggers are expected to provide a tailwind over the medium term as well. Overall credit of housing loans in India is expected to grow 10-12% on-year in fiscal 2022 and 12-14% in fiscal 2023.

**Housing loans credit growth slowed down in fiscal 2021, to rebound in fiscal 2022**



E: Estimated; P: Projected  
Source: Company reports, RBI, CRISIL Research

**Housing loans outstanding at HFCs/NBFCs to grow by 8-10% in fiscal 2022**



E: Estimated; P: Projected  
Source: Company reports, CRISIL Research

Few large HFCs contributed much of the growth in fiscal 2021, trend is expected to continue in fiscal 2022

With low disbursements and low repayments in the first half of fiscal 2021, growth of housing loans outstanding of HFCs/NBFCs was low at 1-3% on-year as on September 2020 vs March 2020. Sharp revival in the economy enabled a subsequent increase in disbursements to all-time highs in the third and fourth quarters of fiscal 2021, with the disbursements reaching over 100% in the fourth quarter (compared to FY20 quarterly averages).

**Government support, regulations pertaining to housing**

**Recent announcements**

Announcements	Impact
<b>Resolution Framework for COVID-19 stress also known as One-Time Restructuring (OTR)</b> (August 2020 and May 2021) <ul style="list-style-type: none"> <li>RBI announced to permit a one-time restructuring of loans</li> <li>Scheme was announced again in May 2021 (OTR 2.0) to support customers who are undergoing financial stress due to Covid-19 second wave</li> </ul>	<b>On borrowers</b> <ul style="list-style-type: none"> <li>↑ While 0.5-1% of the outstanding home loans are estimated to have undergone OTR 1.0, the number in OTR 2.0 is expected to be marginally higher</li> </ul> <b>On lenders</b> <ul style="list-style-type: none"> <li>↑ Restructuring of loans helped shield the NPAs spike at HFCs/NBFCs and is expected to help in OTR 2.0 as well</li> </ul>
<b>Risk-weighted assets</b> (October 2020) <ul style="list-style-type: none"> <li>RBI has decided to rationalize the risk weights and link them to LTV ratios only for all new housing loans sanctioned up to March 31, 2022</li> </ul>	Housing loans above Rs 75 Lakh will benefit the most as risk weights for these loans will reduce from 50% to 35%. Lenders may use this benefit to in the form of lower cost of lending to mid and high ticket properties
<b>Moratorium on loan repayments</b> (March, April 2020) <ul style="list-style-type: none"> <li>All lending institutions are permitted to allow a moratorium of 3 months (extended by another 3 months) on repayment of installments for term loans outstanding and payment of interest on working capital facilities as on March 1, 2020</li> <li>Deferred payments are mandated not to translate into asset classification downgrades; credit history will also be unchanged</li> </ul>	<b>On borrowers</b> <ul style="list-style-type: none"> <li>↑ Moratorium was a relief for customer profiles, whose incomes were affected in first 2 quarters, enabling them to avoid EMI payments</li> <li>↓ However, the interest accumulates over the period</li> </ul> <b>On lenders</b> <ul style="list-style-type: none"> <li>↓ Longer moratoriums affect the collections, thereby liquidity of the NBFCs/HFCs who are already facing liquidity crunch</li> </ul>
<b>Partial Credit Guarantee - PCG</b> (December 2019) <ul style="list-style-type: none"> <li>Government modified the Partial Credit Guarantee (PCG) scheme to include HFCs and NBFCs rated up to BBB+</li> </ul>	<b>On lenders</b> <ul style="list-style-type: none"> <li>↑ Previously, scheme was eligible only to players rated AAA or above. However, these players faced no difficulties in raising funds. Inclusion of BBB+ or above will help other mid-rated players.</li> </ul>

Source: RBI, Government of India, CRISIL Research

#### **Pradhan Mantri Awas Yojana (PMAY)**

The 'Housing for All by 2022' scheme (launched in June 2015) aims to construct more than 20 million houses across India by 2022. The scheme's target beneficiaries would be the poor, economically weaker sections (EWS), and low income groups (LIG) in urban areas.

#### **PMAY progress status**

PMAY (Urban) – Progress (as of September 6, 2021)	Value	PMAY (Gramin) –Progress (as of May 31, 2021)	Value
Houses sanctioned	113.05 lakh	Houses registered	198.77 lakh
Houses grounded	86.41 lakh	Sanctioned with verified accounts	190.47 lakh
Houses completed	50.21 lakh	Houses completed	141.09 lakh
Central assistance committed	Rs 1.82 lakh crore	Allocation of funds	Rs 3.19 lakh crore
Central assistance released	Rs 1.08 lakh crore	Fund releases	Rs 1.84 lakh crore
Investment in projects	Rs 7.39 lakh crore	Total available funds	Rs 2.52 lakh crore

Source: Websites of Ministry of Housing and Urban Affairs and PMAY (Gramin), Government of India

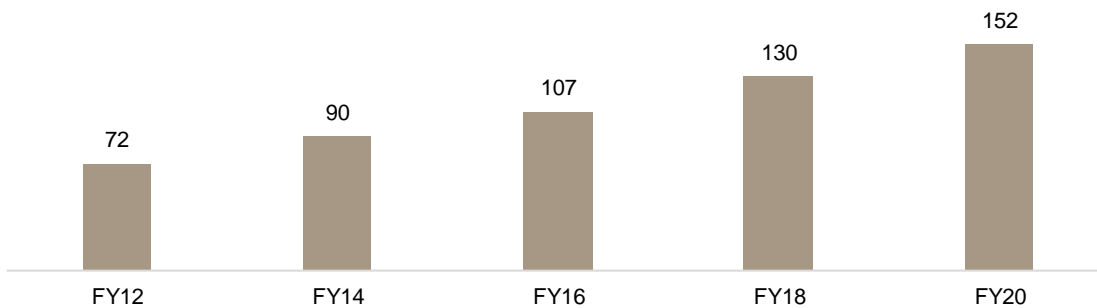
#### **Long-term growth drivers**

Although the housing finance sector witnessed limited growth in fiscal 2021 owing to the pandemic, the long-term prospects look encouraging as the economy's fundamental growth drivers are robust.

#### **Affordability led by disposable income**

India's per capita GDP grew at a healthy rate during fiscals 2016 to 2020, to Rs 152,000 (base year fiscal 2012). In fiscal 2021, private consumption contributes to ~60% of GDP.

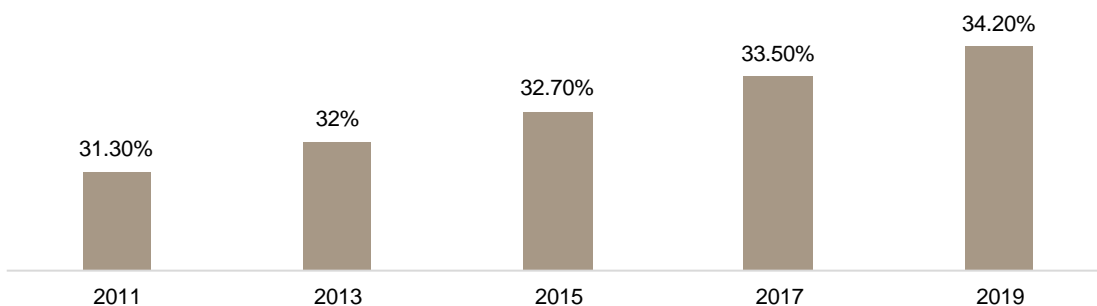
#### **GDP per capita (Rs '000)**



Source: MOSPI, CRISIL Research

**Rapid urbanisation to boost housing demand**

**Progress of urbanization level in India**



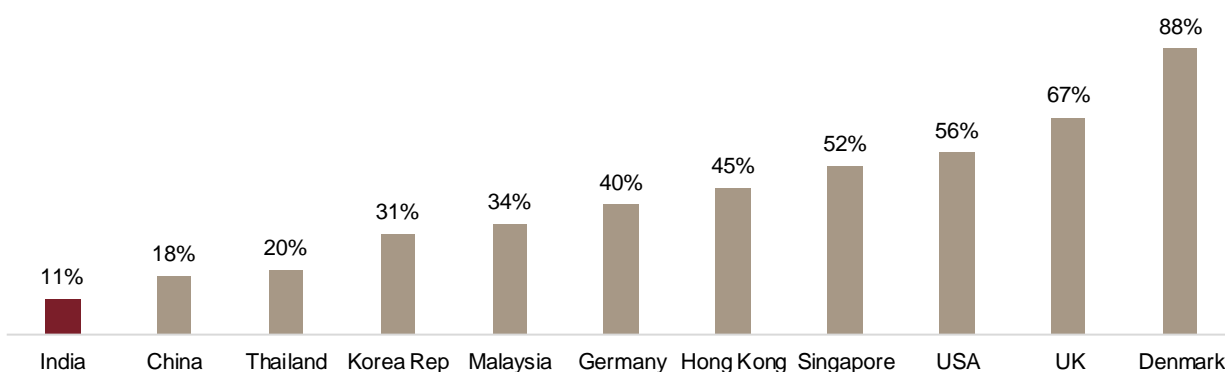
Source: MOSPI, CRISIL Research

India faces a huge shortage of houses, especially in urban areas. The situation is expected to exacerbate as people continue to move from rural areas to cities for better job opportunities, education, a better lifestyle, etc. This will drive the demand for housing. To be sure, the share of urban population has risen steadily, from 31% in 2011 to ~34% in 2019. CRISIL Research expects urbanisation to accelerate, logging 2.0-2.5% CAGR over fiscals 2019 to 2022, which is higher than the overall population growth of 1.2% during the period.

Urbanisation has a twin impact on housing demand – it increases the number of nuclear families, leading to the formation of more urban households, and reduces the area requirement per household.

**Opportunity of further mortgage penetration**

**Mortgage penetration in various economies of the world**



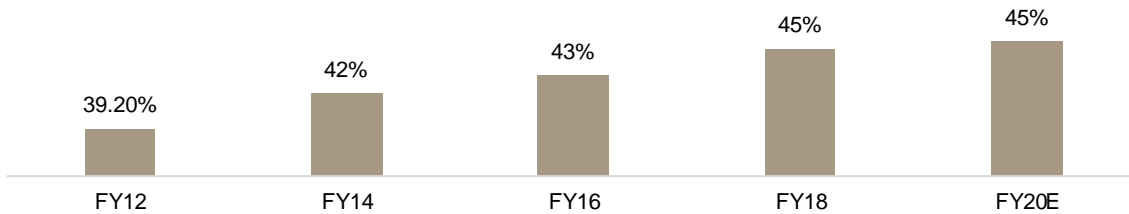
Note: India data is for FY19, Rest of the markets for CY15

Source: United Nations Department of Economic and Social affairs, IMF, European Mortgage Federation, CRISIL Research

Though still lower than other developing countries, India's mortgage-to-GDP ratio rose to 10-12% in fiscal 2019 from 7.4% in fiscal 2010. The key contributors to the increase are rising incomes, better affordability, growing urbanisation and nuclearisation of families, emergence of tier 2 and 3 cities, ease of financing, tax incentives, and widening reach of financiers.

## **Rise in finance penetration**

### **Finance penetration in India**



Source: Company reports, MOSPI, CRISIL Research

Deepening penetration of finance is also expected to support growth of the industry. Rising demand for housing in tier 2 and 3 cities, and a subsequent surge in construction have increased the focus of financiers on these geographies. Consequently, finance penetration in urban areas is estimated to have increased to 44-45% in 2019 from 39% in 2012. Boosted by low-cost housing and rising competition in big-ticket loans, we expect finance penetration in urban areas to have marginally increased to 45% in fiscal 2020. Rural areas are also likely to witness considerable improvement in finance coverage thanks to the government's efforts to provide housing for all. However, operational challenges such as timely collection of payments, smaller ticket size and higher delinquencies than the urban markets will continue to oppose rural expansion.

## **Risks and challenges**

### **Challenges to credit growth over next few quarters**

The pandemic has pushed the Indian economy off the cliff, and along with it big-ticket spending such as home buying. With the economy going through one of the most difficult times, spending on high-ticket assets such as real estate has been adversely impacted. New bookings are estimated to have declined by 10-20% in fiscal 2021 and capital values were under pressure. As employment generation and income growth face headwinds, people postponed their decisions of buying a house. Over the past 4-5 years, the government's spending on Pradhan Mantri Awas Yojana gave a fillip to affordable housing. However, in fiscal 2022, with constrained fiscal position and higher spend on healthcare, incremental spend on housing schemes by central and state governments will remain a monitorable.

### **Competition from banks**

One of the biggest risks to low-cost housing players is the threat from banks as the latter have details of borrowers' banking behaviour and their repayment history. Banks can approach these regular customers by offering them lower interest rates (than HFCs) and zero processing fee. In doing so, banks will save their operating costs and get good quality customers. HFCs need to be shrewd enough to stop this to enjoy long-term cash flows.

### **HFCs catering to low-ticket housing segment have a funding disadvantage**

As far as cost of funds is concerned, most small HFCs are disadvantaged as opposed to large banks and large HFCs. This is due to the mix of funding (mid-size and small HFCs are more bank-funded) and higher costs (as credit ratings are lower). However, securitisation and NHB could help to a certain extent.

### **Delay in project approvals and construction**

HFCs' cash flows are largely dependent on the timely completion of projects in which their customers have bought houses. If the project gets delayed, the borrower may start defaulting on loans. Additionally, project delays also impact loan book growth.

### **Collateral frauds**

Collateral frauds in the sector have been increasing. As a result, lending institutions have been forced to implement additional control measures, which has increased their underwriting expenses.

### **Lack of proper title**

Lack of proper title can be a risk, especially on the outskirts of large cities, in semi-urban areas and rural regions. With better availability of information and proper due diligence by their technical team, HFCs are trying hard to mitigate this risk.

### **Liquidity risk**

The apartment culture has still not developed in many semi-urban and rural areas, leading to financing of individual properties. It is harder to sell a property that is built according to the needs of an individual and this is a challenge for the financiers. Also, in rural areas, it may become difficult to find a buyer for a repossessed property due to cultural issues. All this leads to the liquidity risk.

**Insufficiency of data for credit appraisal**

Credit-score availability in India is still at a nascent stage despite the presence of credit bureaus. In several cases, borrowers lack a formal proof of income documents. This makes it difficult to judge the ability of the borrower to repay.

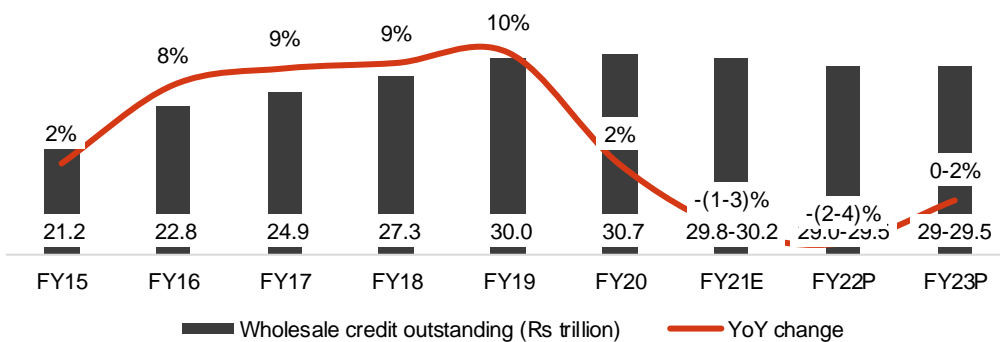
**Wholesale finance**

**Stress in the real estate sector continues to affect growth in wholesale segment**

Wholesale finance represents lending services to medium-sized and large corporate firms, institutional customers and real estate developers by banks and other financial institutions. It encompasses long- and short-term funding. CRISIL Research excludes lease rental discounting (LRD) from the wholesale book and lending to the infrastructure sector and covered only loans offered to large corporates in non-infrastructure segments.

**Cautious lending to wholesale segment to result in declining credit growth in fiscal 2022**

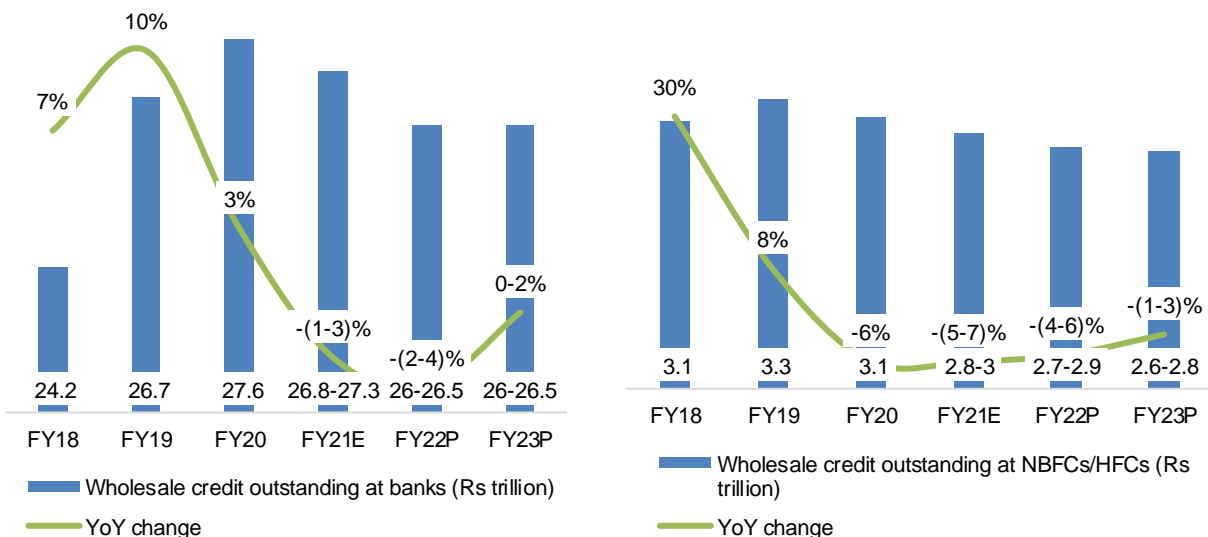
**Wholesale credit outstanding is expected to decline by 2-4% in fiscal 2022**



Source: RBI, Company Reports, CRISIL Research  
While growth slowed down in fiscal 2020 due to the partial economic slowdown, Covid-19 worsened the segment's performance in fiscal 2021.

**Wholesale book at NBFCs to decline by 4-6% in fiscal 2022**

**Wholesale credit outstanding of banks to decline by 2-4% while NBFCs to decline by 4-6% in fiscal 2022**



Source: RBI, Company Reports, CRISIL Research



Banks have a higher market share of 90% in wholesale lending vis-à-vis non-banks' 10% (fiscal 2021). However, banks also witnessed a decline (-1-3)% in fiscal 2021) in their wholesale book due to ongoing stress in the economy.

Lower disbursements resulted in negative growth of wholesale books of NBFCs (-5-7)% in fiscal 2021. Going forward, wholesale segment at NBFCs is estimated to witness further decline on account of stress in the real estate and corporate sector. As a leading indicator, over the years, players have been announcing their plans to reduce their exposure to wholesale sector due to high risks associated with it. Credit growth of wholesale segment at NBFCs is expected to be negative in fiscal 2022 and will remain muted in fiscal 2023.

**Microfinance**

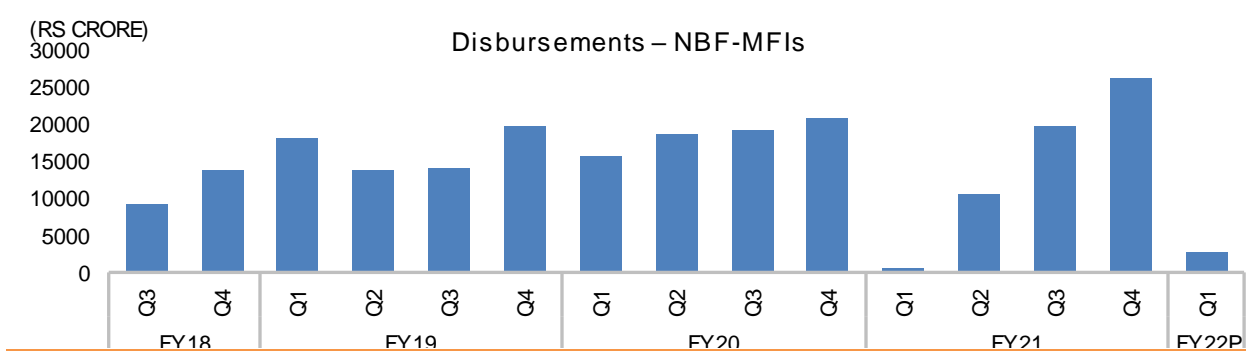
**Second wave sets back microfinance lending in the first quarter of fiscal 2022**

Strict lockdowns amid the second wave of Covid-19 infections interrupted recovery in the microfinance sector in the first quarter this fiscal, as evidenced by a plunge in disbursements and deterioration in credit quality. This followed the sector’s comeback in the third quarter last fiscal with marked improvement in disbursals and collection efficiency.

Last fiscal, the sector’s gross loan portfolio surged ~12% on-year. Improvement in economic conditions led to a healthy pick-up in the third quarter (5% on-year) and fourth quarter (~10%), after negative growth in the first two quarters. Banks, including small finance banks, saw a greater expansion of 16% on-year. Non-banking finance company – microfinance institutions (NBFC-MFIs), the second largest provider of microfinance loans, reported 11% on-year growth.

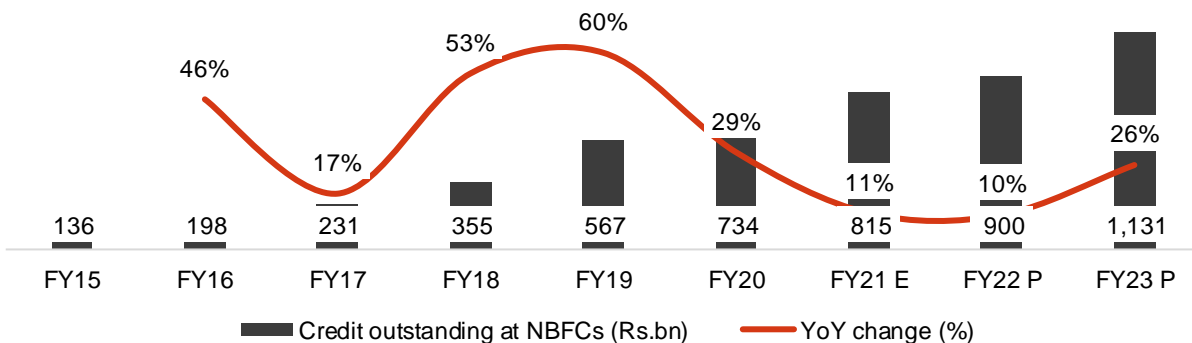
The second wave of COVID had hit the rural areas hard, leading to steep fall in disbursements in Q1 of fiscal 2022, which fell to 10-15% of Q4 fiscal 2021 levels. However as per industry interactions, disbursement growth is expected to pick up from the second quarter of fiscal 2022 as the monsoons has been good, expected demand due to the upcoming festive season, kick starting of expansion plans that were halted due to the pandemic and increased need for credit among low-income segments.

**With the outbreak of second wave of COVID, MFIs cut back on disbursements**



Note: P – Projected  
Source: Microfinance Institutions Network (MFIN), CRISIL Research

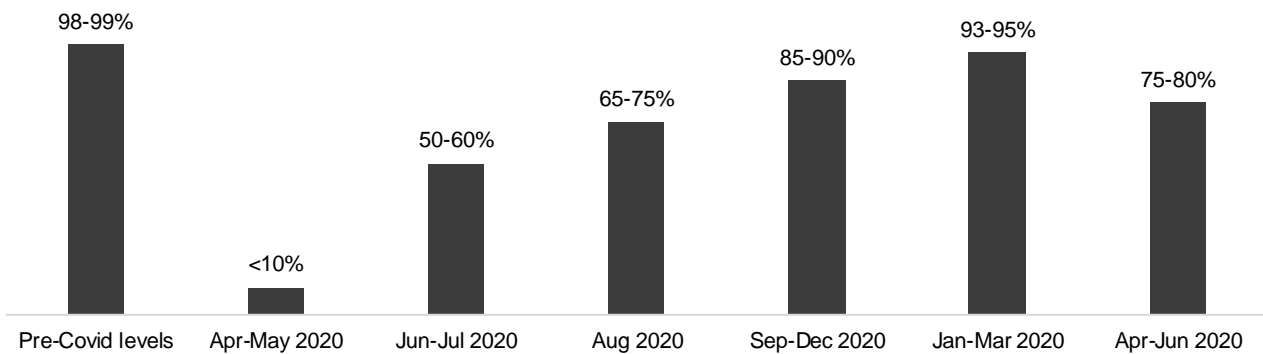
**Microfinance segment at NBFCs to grow by 10% in fiscal 2022**



Note: E – Estimated; P – Projected  
Source: CRISIL Research

Collection efficiency dropped 10-20% in the first quarter this fiscal (after recovering to above 90% in March 2021), leading to a rise of 100-150 basis points in loan delinquency. The collection lag widened in the second half of May amid the raging second wave. In June, collection efficiency improved slightly in the northern and western states as they lifted restrictions in the first half of the month. In the southern states, however, restrictions began to ease only in the second half of June – Kerala and Tamil Nadu continue to witness stricter restrictions due to rising Covid-19 infections.

**Sector recovery is expected to be gradual as collection efficiency improves.**



Source: CRISIL Research

The MFI industry’s PAR 90 levels jumped to 5.4% in fiscal 2021 (from 1.6% in fiscal 2020) due to pandemic-induced lockdowns in the first half. Transactions with microfinance customers are cash-intensive, requiring field visits. Therefore, collections were severely hampered amid the lockdowns, hurting asset quality. Economic activity improved in the fourth quarter due to lower Covid-19 infections, leading to higher collection efficiency.

PAR 90 levels are expected to stay elevated, at 4-6%, this fiscal due to uncertainties stemming from the pandemic. Loan restructuring is expected to be minimal during the year. Over-lending (evident from large ticket loans), impact from recent cyclones in some states (Goa, Maharashtra, Gujarat, Odisha and West Bengal), and further farm loan waivers could undermine asset quality. The Assam government’s announcement of the Assam Microfinance Incentive and Relief Scheme (AMFIRS) 2021 could also constrain collections in the state.

Collection efficiency for microfinance securitisation rated by CRISIL stood at ~85% in April, and is estimated to have reduced in May and June. The leading NBFC-MFI players reported efficiency of 75-80% (excluding arrears) and 80-85% (including arrears) for April-June. The sector’s collection efficiency started declining in the second half of May, leading to a drop of 60-70% for the month. It improved in July and August from the June level (to above 90% for a few top players), as about 70% of borrowers of most MFIs operate in the essential goods and services segments. By the festive season, collection efficiency is expected to cross 95%, assuming there is no third wave.

**Better collection efficiency to spur NBFC-MFI growth**

The gross loan portfolio of NBFC-MFIs surged 11% on-year last fiscal. Improved collection efficiency would drive up disbursements from the second quarter onwards this fiscal, leading to an expansion of 10-12% in the gross portfolio for the year. Growth in fiscal 2023 is expected at 26-28%.

**MSME loans**

**Covid-19 aggravates stress in MSMEs; government measures come as breather**

The Covid-19 pandemic has amplified India’s existing vulnerabilities – decadal low growth in gross domestic product (GDP) in fiscal 2020, abysmal private consumption, cautious lending by banks, poor capital expenditure (capex) and the resultant weak credit growth.

Although the pandemic’s economic impact has pervaded all sections of the society, the lower income and self-employed groups have been hurt the most. Micro, small and medium enterprises (MSMEs), which contribute over 28% of the country’s GDP, ~40% of exports and create employment for ~11 crore Indians, have borne the brunt at multiple levels.

The nationwide lockdown to contain the spread of the pandemic disrupted economic activity, hit production facilities, impacted working capital needs and supply chain along with future investments and expansions. Domestic supplies and supplies from imports have suffered, affecting both, their availability and cost. Contractual and wage labour have also been hit due to more layoffs. MSMEs in the services sector such as hotels, tourism, logistics, construction, textiles - readymade garments and gems and jewellery appear to have suffered the most. As per industry sources, these worst-affected sectors witnessed high negative working capital impact and are not expected to rebound before next fiscal.

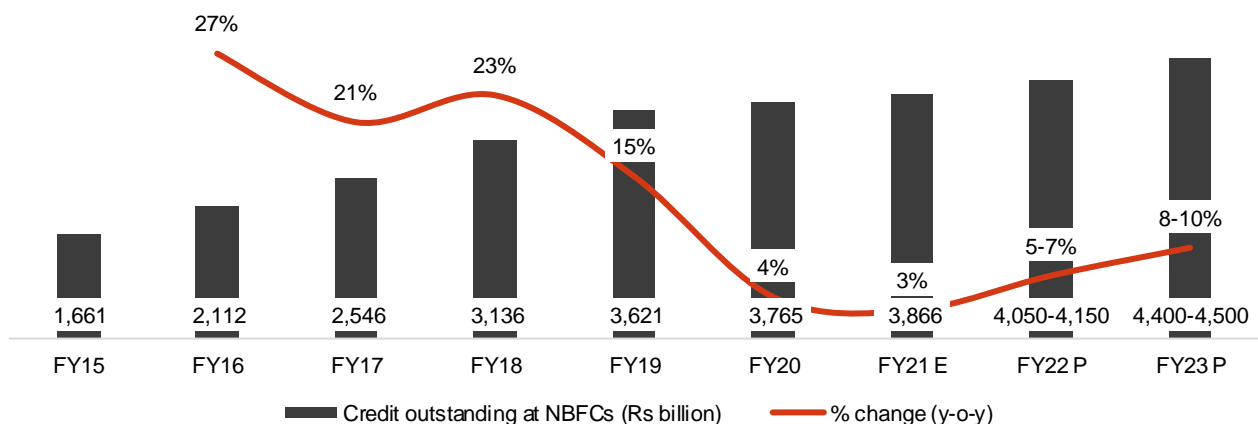
The MSME market sentiment seemed to improve in June 2020 as players started disbursing in the segment. However, the situation deteriorated in July as the pandemic spread and partial lockdowns were imposed. Going ahead, the economic slowdown will restrict demand, while supply disruption will increase the cost of raw materials, which, in turn, might impact borrowers' cash flows. Even after the country is completely unlocked, businesses would take a while to return to normalcy. NBFCs strengthened their presence in semi-urban and rural areas, which gave them extensive regional presence and understanding of the local markets, and helped them customise products to suit customer needs. Regional presence in untapped territories helped them reach out to the unorganised sectors. With low turnaround time and better service, NBFCs were better able to meet customer demand for convenience.

While banks dominated working capital loans, NBFCs managed to capture a share of asset-backed/hypothecated term loans over the past couple of years.

Unsecured loans also become a focus area for some NBFCs. As property prices remained stagnant over the past few years, the ability of borrowers to offer higher collateral declined. Hence, many NBFCs started offering their existing secured borrowers an unsecured line of credit. A few NBFCs even provided unsecured loans as a bridge finance for clients who were securing loans from banks but had an urgent requirement to fulfil and could not wait until the loan was sanctioned. A few aggressive NBFCs focused heavily on unsecured loans to increase yields and improve profitability.

Since the beginning of the IL&FS crisis in September 2018, non-banks have been facing funding constraints. Non-banks also started to witness stress on account of aggressive lending in the loan against property (LAP) segment and cash flow pressure of borrowers. Non-banks started slowing down in the LAP segment, thus pulling down the overall non-bank MSME credit growth.

**Non-bank MSME credit to pick up gradually as the economy revives**



Note: E-Provisional estimates; P-Projected,  
Source: Company reports, CRISIL Research

A faster-than-expected revival in the economic activity on the back of festive season and pent up demand instilled a slight positive economic outlook in the third quarter of fiscal 2021. Outstanding MSME book of non-bank companies are expected to have grown by 3% on-year in fiscal 2021 given the increased demand of Loan against property (LAP). Borrowers preferred LAP on the back of lower interest rates, lower EMIs and higher tenure loans reducing their immediate financial burden. Lenders on the other hand preferred security based lending in the era of uncertain cashflows and therefore, disbursements in unsecured lending was restricted given the higher risks of default in such challenging times.

However, we expect a gradual improvement in demand amid expectation of faster economic growth reviving financing to MSMEs in the latter 9 months of fiscal 2022. CRISIL Research expects the outstanding book of NBFCs in the MSME segment to grow at 5-7% in fiscal 2022. We expect that since the economy will be back on track in the later half of the fiscal

2022, unsecured loans will gain back their traction and witness relatively higher growth rates. However, non-banks will be wary of funding given the already existing stress and thus will witness moderate growth rates.

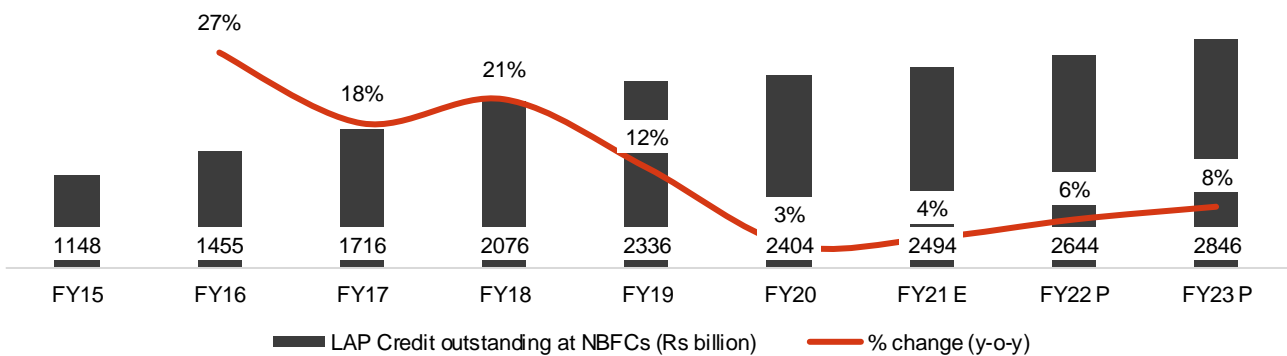
**NPAs and Restructuring of non-banks MSME portfolio continue to be key monitorable**

Non-banks MSME collection efficiency which at was ~40% level in the month of April 2020 increased to 55-65% in the month of August 2020. As economic activity gathered steam in Q3 of fiscal 2021 and business cashflows improved, borrowers started paying their loan instalments. While a few major players in SME segment reported improvement in NPA levels as of March 2021 when compared to December 2020 levels, a few of the players reported collection efficiency in the range of 85-90%. CRISIL rated SME pools witnessed a collection efficiency of ~95% in the month of January 2021 vs 38% in the month of July 2020. Few of the players have reported improvement in collection efficiency to 85-95% in March 2021. With the second wave of Covid-19, business pressures built up in the MSME sectors given impact on operations and demand. RBI has recently come up with the updated measures for restructuring for MSMEs given their importance in the economy. We expect around 2-4% of the overall MSME finance book to be restructured in fiscal 2022.

**LAP – Loan Against Property**

Loans against property (LAPs) are availed by mortgaging properties (residential or commercial) with the lender. The end-use of the loan is not closely monitored. It could be used for either business or personal purposes. It can be availed by both salaried and self-employed individuals. LAP is a secured loan, as it provides collateral to the financier in the form of property. Its interest rate is lower compared with personal or business loans. For all these reasons, LAPs have grown in popularity among borrowers in recent years.

**Non-banks LAP grew by 4% in fiscal 2021**



Note: Market share is calculated on the basis of outstanding portfolio  
 Source: Company reports, CRISIL Research

In the last few years, non-banks lost their share in the LAP market as they were focusing on containing asset quality deterioration and yield pressure. Private banks registered strong growth in the segment due to their aggressive strategies, branch network and lower cost of funds.

While non-bank lenders’ LAP book is expected to de-grow because of their conservative approach, private banks and well capitalised public sector banks will take advantage of this in the near term.

Post Covid-19, non-banks are preferring mortgage-based lending over cash-flow-based lending in the short-run given the potential risks in the unsecured segment. For fiscal 2021, non-banks are estimated to have grown at 3-4% on-year in their LAP credit segment. One of the major non-bank players in SME segment has started their new credit segment towards LAP after witnessing increased demand from the customers, highlighting increased traction in the LAP credit segment. Also, for borrowers, since the average tenure of the unsecured loans is lower (in 3-5 years range) and rate of interest is higher, EMI under unsecured loan is more than twice the EMI of a similar LAP loan amount. Therefore, during such challenging times, borrowers are now preferring property based loans.

CRISIL Research believes that the Non-Banks’ LAP loan book to increase in 6% in fiscal 2022. Though the growth is better but it will still be lower than growth rates witnessed in the past as players are likely to be risk averse in this segment.

With ~3-5% of the portfolio getting restructured, GNPA is estimated to be around 4.5-5% at the end of fiscal 2021 as against 4.4% as of fiscal 2020. Restructured accounts in fiscals 2021 and 2022 will have to be closely monitored for slippages in the coming years. Slippage of ~15-20% of the restructured portfolio would increase GNPA levels by 150-200 bps to 6-6.5% by

fiscal 2022. Therefore, slippages ratio would be a key monitorable next fiscal. The ratio might change based on the pickup in economic activities and, in turn, demand. If demand doesn't return, the ratio might be higher in fiscal 2022 and 2023.

### **Unsecured loans**

Unsecured MSME loans are given to self-employed borrowers without collateral. It is cash-flow-based lending rather than collateral-based. Unsecured loans are underwritten based on financial statements, bank statements, GST returns, number of loans taken in the past, bureau checks, scorecards etc. An unsecured small business loan is usually taken to tide over a liquidity crunch, take advantage of short-term opportunities, or for a small business expansion, mostly when cash credit limit of the bank is exhausted. Many lenders give these loans on top of existing secured loans with them.

Due to non-availability of collateral, underwriting plays a key role in maintaining asset quality of unsecured business loans. Underwriting these loans requires a different expertise and is powered by new financial technology and increasing availability of data on credit history of customers. Competition in the secured loans market (especially retail loans) led NBFCs and a few private banks to gain expertise in niche lending and build robust digital platforms to cash in on fresh opportunities in unsecured business loans space, with an eye on maximising profitability.

Unsecured business loans have outpaced overall MSME credit growth over the past years. Key drivers of the growth were better risk-adjusted returns than other MSME products; stagnant property price limiting the credit growth towards secured products; low penetration and low base; increasing availability of customer data; and faster disbursements driven by technology.

Non-bank lenders have turned more cautious towards MSME lending after the pandemic and are now preferring mortgage-based lending (LAP and non-LAP secured) to cash-flow-based (unsecured) lending. As per industry interactions, non-banks are allowing restructuring for those cases wherein the viability and sustainability of the cash flows can be established. Non-banks are selectively disbursing the loans under ECLGS in this segment weighing thin margins at one end (because of the interest cap) and high potential risks in the segment. CRISIL Research estimates unsecured loans to have remained at muted growth in fiscal 2021. However, with the pick-up in economic activity, non-banks will gradually move to more to cash flow based lending again. Therefore, unsecured loans credit growth is expected to be in the range of ~7% in fiscal 2022. With economy reverting to normalcy in fiscal 2023, credit growth is expected to be ~12%.

### **Regulatory/ government initiatives**

Considering the vital role played by MSMEs in the economy, the Reserve Bank of India (RBI) and the government have announced various measures to extend continuous support to the sector.

### **New definition of MSMEs**

The definition of MSMEs was revised after 14 years since the MSME Development Act came into existence in 2006. Low threshold in the old definition created a fear among MSMEs of graduating out of benefits and, hence, killing their urge to grow.

### **Old and new definitions**

<b>Classification</b>	<b>Micro</b>	<b>Small</b>	<b>Medium</b>
Manufacturing (old)	Investment <Rs 25 lakh	Investment <Rs 5 crore	Investment <Rs 10 crore
Services (old)	Investment <Rs 10 lakh	Investment <Rs 2 crore	Investment <Rs 5 crore
Manufacturing & services (new definition)	Investment <Rs 1 crore and turnover <Rs 5 crore	Investment <Rs 10 crore and turnover <Rs 50 crore	Investment <Rs 50 crore and turnover <Rs 250 crore

### **Key announcements**

<b>Announcement</b>	<b>Measures</b>
Rs 3 lakh crore collateral-free automatic loans	100% guarantee will be provided (principal plus interest)
	Guarantee cover will be available to existing eligible borrowers for additional working capital and term loan facilities
	Eligible borrowers means all business enterprises/MSMEs/individuals with outstanding of Rs 50 crore and with up to 60 days past due as on February 29 and annual turnover of up to Rs 250 crore in fiscal 2020

Announcement	Measures
	<p>Loan will be limited up to 20% of existing outstanding credit as of February 29 and will be capped at interest rate of 9.25% per annum for banks and financial institutions, and at 14% per annum for NBFCs</p> <p>Loans will have a four-year tenure with moratorium of 12 months on the principal amount. The scheme is valid till October 31 or till an amount of Rs 3 lakh crore is sanctioned under the ECLGS, whichever is earlier</p>
Equity infusion and subordinate debt	<p>Rs 10,000 crore fund to be set up, which, with leverage, will be able to finance equity infusion of about Rs 50,000 crore in MSMEs.</p> <p>For stressed MSMEs, Rs 20,000 crore will be provided as subordinate debt and the government will give Rs 4,000 crore to CGTMSE (Credit Guarantee Funds Trust for Micro and Small Enterprises), which will provide partial credit guarantee support to banks.</p>
One-time restructuring of MSME loans	<p>The Union Budget 2020-21 had extended the option of one-time restructuring of MSME loan accounts without classifying these as non-performing assets (NPAs) by one more year until March 31, 2021. The benefit will be available to MSME loans that were in default but 'standard' as on January 1, 2019. On February 6, the RBI further extended the scheme to MSME accounts that were in default as on January 1, 2020</p> <p>With Covid-19 continuing to disrupt normal functioning and cash flows of MSMEs thus increasing their stress, RBI extended the restructuring benefit to the MSME accounts standard as on March 1, 2020.</p> <p>Although this may provide some relief to MSMEs, it will not reflect the true asset quality of the industry in the near term. Further, it may lead to moral hazard risk, thus increasing NPAs.</p>
Moratorium on term loans and deferment of interest on working capital loans	<p>The RBI extended the moratorium on repayment of instalments on term loans, deferred interest payment on working capital facilities and provided asset classification standstill. These measures were provided from March 1 to May 31, and extended thereafter for another three months from June 1 to August 31</p> <p>The moratorium provides for deferment of principal and interest on term loans and not waiver of EMIs for three months. In case of working capital loans, interest need not be paid during these three months. These measures will neither result in asset quality downgrade, nor affect the credit history of the borrower</p>
Conversion of accumulated interest on working capital to a term loan, eased working capital financing	<p>Moratorium provides for deferment of principal and interest and not waiver of loans. The amounts will have to be paid later. In order to address the difficulties faced by borrowers in repaying the accumulated interest for the deferment period on working capital facilities in one shot, the RBI has allowed lending institutions to convert the accumulated interest on working capital facilities over the deferment period (up to August 31, 2020) into a funded interest term loan, which shall be repayable not later than March 31, 2021.</p> <p>This will provide substantial relief to borrowers and mitigate the impact on asset quality of banks and NBFCs after the moratorium</p> <p>Further, in case of working capital facilities in the form of cash credit/overdraft, the RBI has permitted lending institutions to recalculate the 'drawing power' by reducing the margins till the extended period, i.e., August 31. In order to reduce the impact on borrowers, lending institutions are permitted to restore margins to the original levels by March 31, 2021, and reassess the working capital cycle of a borrowing entity up to an extended period till March 31. This will ease working capital financing, lead to higher drawing power, and thereby higher working capital loans</p>
External benchmarking of MSME loans	<p>In an effort to strengthen monetary transmission, the RBI mandated banks that loans to medium enterprises be linked to an external benchmark effective April 1, 2020. Earlier, loans to micro and small enterprises were linked to an external benchmark effective October 1, 2019.</p>

## **Gold**

### **Gold loans shine on an unlikely blessing**

Reduced household earnings and unforeseen medical expenses amid the Covid-19 pandemic over the past 16 months or so have spurred demand for gold loans to bridge cash-flow shortages. Borrowers have also found it easier to secure credit for their personal and business needs by pledging gold jewellery at a time when lenders have turned more cautious and traditional funding avenues has dried up.

As a result, the books of gold loan non-banking financial companies (NBFCs) will grow 14-16% and gold loans of banks by 18-20% this fiscal, a CRISIL estimate shows.

This is despite the muted growth in assets under management (AUM) that gold loan NBFCs saw in the first quarter of this fiscal as many branches were either not operational or only partially functional amid the restrictions induced by the second wave of the pandemic. This hurt acquisition of new customers as well as their loan-to-value (LTV) ratio. Also, some of the borrowers prepaid their loans by selling off the gold due to increasing financial stress.

From the current quarter, however, demand for gold loans is expected to rise across customer segments as business activity picks up gradually. An improvement in LTVs as the economic situation normalises, together with increased adoption of technology and digitalisation, will support demand.

For banks, on the other hand, gold loans have never been the primary area of focus for banks – they turned towards these loans last year as the risk in other retail segments increased. As such, compared with banks, the product delivery of NBFCs is better as they offer quick loans with limited documentation. Though the interest rates of 12-26% (20-22% on average) per annum charged by NBFCs are higher than 8-10% per annum charged by banks, NBFCs and their gold loan-focused branches ensure the turnaround time for granting loans is much lower.

The business disruption amid the pandemic forced NBFCs to a shift from a branch-centric approach to increased adoption of digitisation and technology and introduction of online transactions for securing credit and repayments. Some NBFCs are also offering door-step credit and gold collection facilities. Banks, on the other hand, have tied up with smaller NBFCs and fintechs to improve their penetration.

Last fiscal, NBFC credit grew ~24%, while bank credit grew ~52% as these loans were supported by an increase in gold prices of ~10% during the fiscal, higher LTV of up to 90% allowed to banks till March 31, 2021, and the lenders' reluctance to give unsecured loans due to risk aversion. While NBFCs maintained LTVs below 70%, banks aggressively expanded their gold loan portfolio following the Reserve Bank India announcement on increasing LTVs up to 90%.

At an overall level, gold loan AUM grew at a CAGR of 17% between fiscal 2016 and fiscal 2021 and the book grew 43-45% due to the impact of the pandemic last fiscal. The need for finance has continued this fiscal as well due to the second wave of the pandemic. We expect the book to continue to grow even though growth will moderate to 16-18%.

**Industry gold loan portfolio**

Share in Gold loan book	FY 16	FY 17	FY 18	FY 19	FY 20	FY 21	FY 22P	FY 23P
NBFCs	25%	26%	26%	25%	27%	23%	23%	23%
Banks	75%	74%	74%	75%	73%	77%	77%	77%
Total AUM (Rs. In bn)	2140	2315	2508	2875	3262	4709	5524	6157
Growth				CAGR: 17%		43-45%	16-18%	12-14%

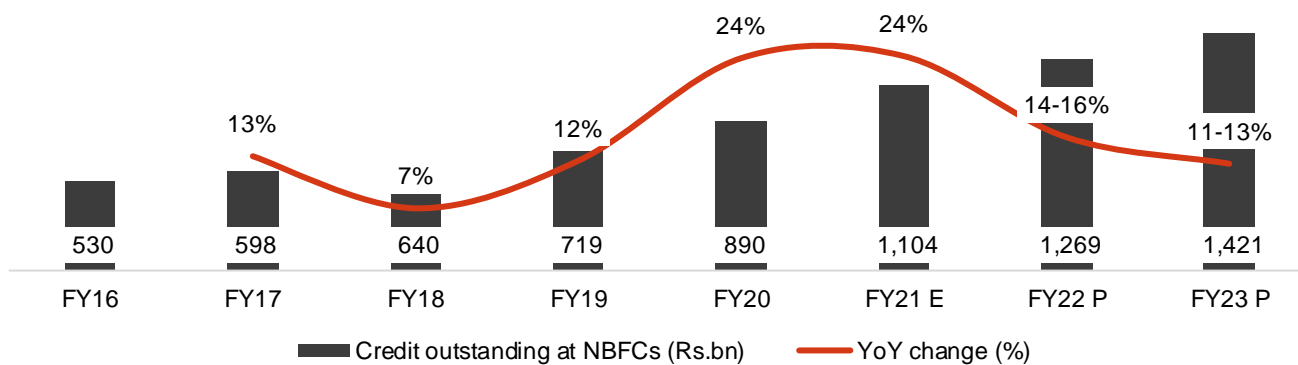
Source: Company report, CRISIL Research

**Gold loan NBFCs to grow 14-16% this fiscal**

Due to the impact of the second pandemic wave in the first quarter of this fiscal and the corresponding slowdown, the gold loan AUM has remained flat for one of the leading players and declined for another player. Growth is, however, expected to gather pace in the second quarter with the gradual unlocking of the economy and credit requirements could grow 14-16% this fiscal.

**Credit outstanding of gold loans at NBFCs**



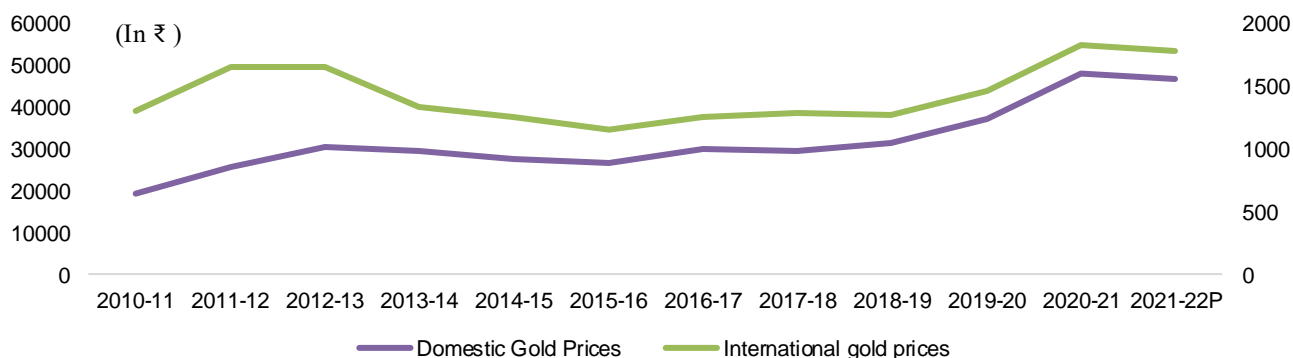


Source: Company reports, CRISIL Research

**Pandemic, dollar depreciation and Fed rate cut lifted international gold prices last fiscal**

Prices of gold, which is traditionally seen as a safe haven for investors, surged to record levels above \$2,000 an ounce early in the pandemic crisis but declined as economies reopened. As the global economy recovers and central banks begin to tighten their monetary policy, the prices are expected to moderate further.

**Domestic gold prices mirror international trends and could moderate this fiscal**



Note: P: Projected

Source: Multi Commodity Exchange (MCX), CRISIL Research

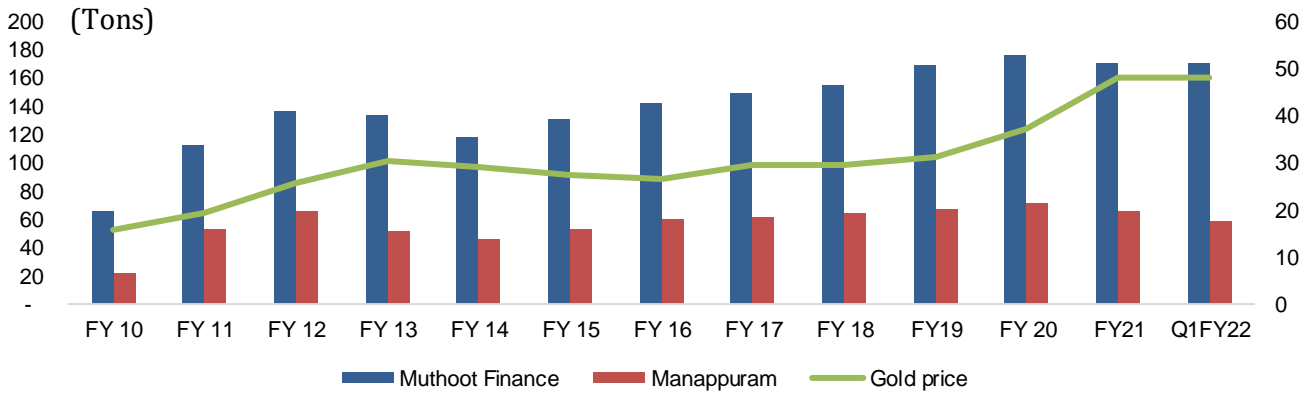
**With increased prices and higher auctions, gold stock level sees decline**

Most of the demand this fiscal and in the last has been from existing customers who have re-pledged their existing stock to avail additional funding as seen from the stagnant or lower available stock compared with fiscal 2020. Also, customers availing fresh loans have also doubled compared with fiscal 2020, with these additional loans carrying a lower gold stock due to higher prices.

Additionally, the auction process in the fourth quarter of fiscal 2021 and the first quarter of this fiscal led to a reduction in stock levels. Manappuram Finance had to auction stock worth Rs 1,500 crore in the first quarter of fiscal 2022 compared with Rs 404 crore in the fourth quarter of last fiscal. The auctions in the first three quarters together amounted merely to Rs 8 crores and aimed at managing rising stress in the portfolio.

**High prices led to lower stock levels last fiscal, auctions hit stocks in the first quarter this fiscal**





Source: Company reports, CRISIL Research

## Personal loans

### Covid-19 to crop personal loan growth this fiscal

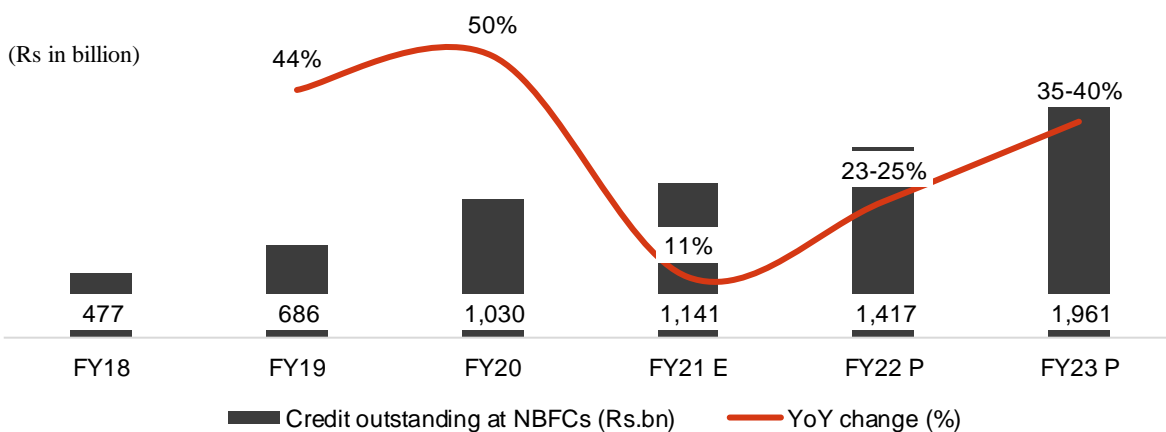
Personal-loan books of banks and non-banking financial companies (NBFCs) will reach pre-pandemic level only next fiscal, a CRISIL Research estimate shows. The overall segment is estimated to grow by 27-29% this fiscal, up from ~16% in the last. This, however, will be way below the compound annual growth rate of 39% logged between fiscals 2018 and 2020.

This fiscal, NBFCs have reported higher gross non-performing assets (GNPAs), at ~10% compared with ~5% in the previous fiscal. Banks, especially public sector banks, have reported significantly lower GNPAs (less than 1% this fiscal). The main differentiator has been the customer category the two sets of lenders cater to — banks usually cater to category-A customers (customers working with top-rated companies) salaried class, whereas NBFCs and fintech firms cater to categories B and C (which comprise of small and mid-sized companies), where the risk is higher.

As would be wont amid the pandemic-led uncertainties, the NBFC personal loan book – the faster of the two till fiscal 2020 – plunged to ~10% in fiscal 2021 from ~50% in fiscal 2020. In the first quarter this fiscal, the second wave weighed on disbursements just as the market was emerging from the first wave. Amid the stress building in the portfolio and collections impacted, lenders turned cautious in disbursing fresh loans. All this is expected to have left growth muted.

Collections, however, have started to normalise since July. With this, the NBFC personal loan book is expected to grow 23-25% this fiscal, with a likely return to pre-Covid-19 levels in the second quarter. Public and foreign banks, on the other hand, have seen low delinquencies, at less than 1% as on March 21%. Therefore, banks will likely sustain their growth trajectory this fiscal, given their lower asset quality issues and better customer profiles.

### Second wave to weigh on NBFC and fintech loan book growth



Source: Credit Bureau, CRISIL Research

## OUR BUSINESS

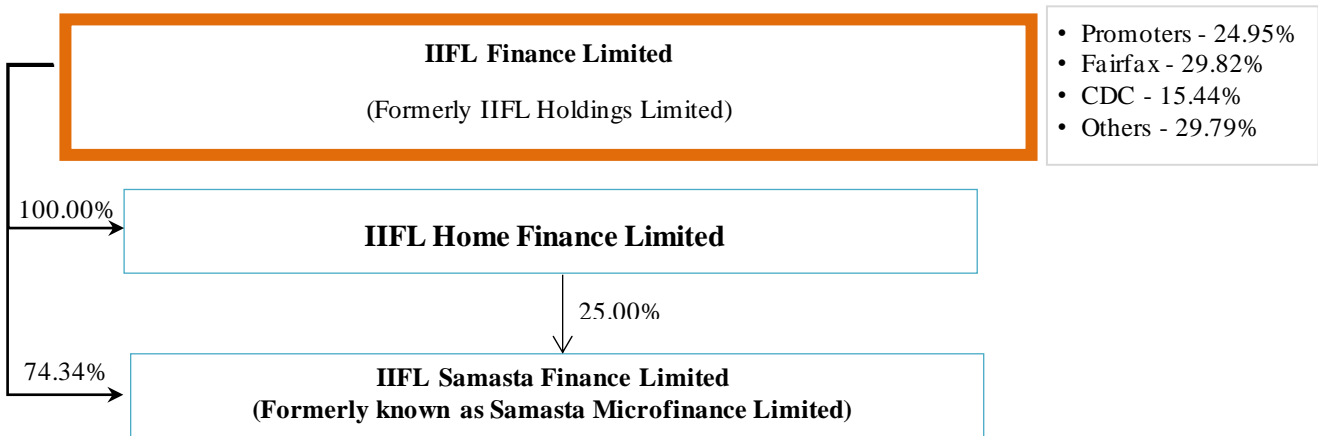
Some of the information in the following section, especially information with respect to our plans and strategies, contains forward-looking statements that involve risks, assumptions, estimates and uncertainties. This section should be read in conjunction with the sections “Forward Looking Statements”, “Risk Factors”, and “Financial Information” on pages 18, 34, and 217, respectively. Unless otherwise indicated, the financial information included herein is based on our Limited Review Financial Results as at June 30, 2021 and Reformatted Financial Statements for Fiscals 2021, 2020 and 2019, as included in this Tranche II Prospectus. Our fiscal year ends on March 31 of each year and references to a particular fiscal year are to the twelve months ended March 31 of that year.

### Overview

Our Company is a Systemically Important Non-deposit taking Non-Banking Financial Company (“NBFC-ND-SI”) registered with the RBI, catering to the credit requirements of a diverse customer base with its plethora of products. Our offerings include home loans, gold loans, business loans including loans against property and medium and small enterprise financing, micro finance, construction and real estate finance and capital market finance; catering to both retail and corporate clients.

The Company has received a registration as a Non-Banking Financial Company N-13.02386 dated March 6, 2020.

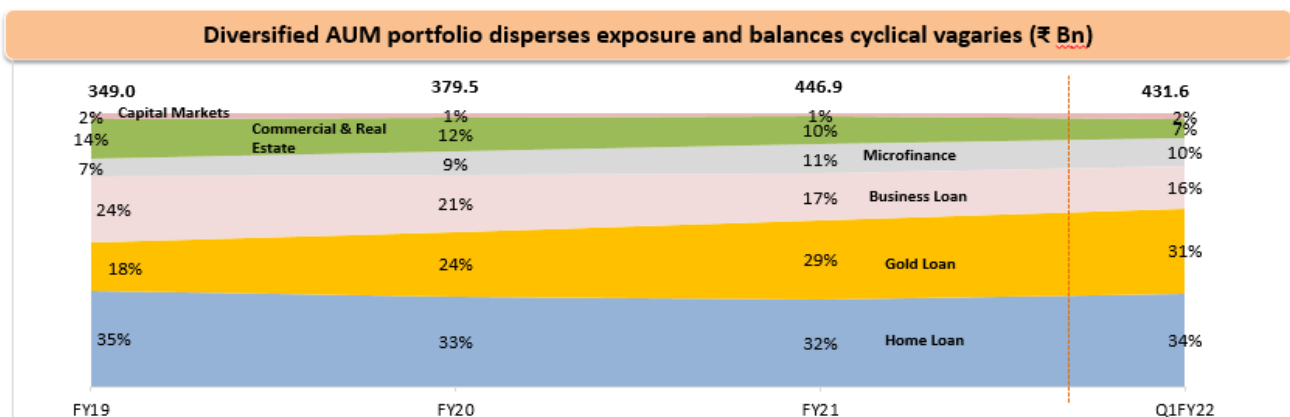
### Corporate Structure:



\*based on equity shareholding as on June 30, 2021.

### Business Description:

Over the past several years, we have diversified our products and expanded our presence into segments that are of greater relevance to the evolving business environment and customer demand trends. Our product offering evolution is depicted below:



In the Fiscal 2021 we completed the sale of our commercial vehicles' financing business as a going concern, in order to focus on scaling up existing business segments of Affordable Home Loans, Gold Loans, Business Loans and Microfinance.

Our key strategy is to steadily grow high quality, diversified retail assets focusing on under-banked segments, with effective risk management and cost optimization through well-defined processes and leveraging technology.

Our product offerings are detailed below:

- **Home Loans:** include finance for purchase of flats, construction of houses, extension and for improvement in the flats/homes.
- **Business Loans:** include loans against property and small and medium enterprise financing. Loan against property (LAP) is availed for working capital requirements, business use or acquisition of new commercial property. In the medium and small enterprise financing segment (MSME), we provide working capital finance to small business owners. We provide small ticket loans, thereby being able to meet the needs of small scale businesses including standalone shops etc.
- **Gold Loans:** includes finance against security of mainly used gold ornaments. We offer loan against gold to small businessmen, vendors, traders, farmers and salaried people for their personal needs as well as for working capital needs.
- **Microfinance:** includes credit support mainly to women, who have either limited or no access to formal banking channels. We provide financial services to the economically weaker sections of society with an aim to bring microfinance services to the doorstep of the rural and semi-urban BoP (Bottom of Pyramid) families in India. Loans are offered under various categories such as income generation, education, sanitation etc. We follow the Grameen Model (also regarded as joint liability group).
- **Construction and Real Estate finance:** includes loans to developers for construction and development of predominantly affordable residential projects and a small proportion of mixed-use projects. In line with our broader retail strategy, the construction finance vertical is an enabler for providing retail loans under the approved project route, wherein the Company has tie-ups with developers for funding the property buyers under the retail home loan category.
- **Capital Market Finance:** includes Loans against Securities, Margin Funding, IPO financing and other structured lending transactions.

As at June 30, 2021, March 31, 2021, March 31, 2020 and March 31, 2019, our consolidated assets under management were ₹ 431,602.28 million, ₹ 446,880.31 million, ₹ 379,511.30 million and ₹ 349,034.73 million, respectively.

Our product wise split of assets under management on a consolidated basis is as under:

Products	AUM (Consolidated basis)			
	June 30, 2021	March 31, 2021	March 31, 2020	March 31, 2019
Mortgage Loans	147,474.31	144,392.42	124,430.62	121,965.70
Construction and Real Estate Finance	28,084.19	42,349.09	47,269.76	50,549.24
Gold Loan	132,616.37	131,491.32	91,250.87	61,950.66
Capital Markets Financing	8,420.84	6,629.53	4,508.55	6,598.69
SME Loans & Others	71,144.61	74,642.29	78,267.38	85,157.28
Microfinance	43,861.95	47,375.65	33,784.12	22,813.16
<b>Total AUM</b>	<b>431,602.28</b>	<b>446,880.31</b>	<b>379,511.30</b>	<b>349,034.73</b>

The following table sets forth certain key performance metrics on a consolidated basis, as of and for the periods indicated:

Particulars	AUM (Consolidated basis)			
	June 30, 2021	March 31, 2021	March 31, 2020	March 31, 2019
AUM	431,602.28	446,880.31	379,511.30	349,034.73
Total Comprehensive Income/Profit After Tax (post minority/non-controlling interest)	2,495.80	7,358.03	4,951.77	7,846.04
NIM (on average loans) (%)	8.94%	9.15%	8.60%	7.10%
Cost/income ratio (%)	37.94%	35.28%	51.55%	45.55%
ROA (%)	2.63%	2.03%	1.49%	2.18%
ROE (%)	19.73%	15.34%	11.25%	17.81%
GNPA (%)	2.21%	2.14%	2.31%	1.96%

Particulars	June 30, 2021	March 31, 2021	March 31, 2020	March 31, 2019
NNPA (%)	1.02%	0.97%	0.97%	0.63%
PCR (%) {including Stage 1, Stage 2 and SICR provision/ standard asset provision}	180.44%	185.76%	130.55%	153.23%
No. of employees <sup>^</sup>	21,012	19,825	18,569	16,779
No. of branches <sup>^</sup>	2,682	2,563	2,377	1,947

<sup>^</sup>The no. of employees & branches for the Fiscal 2019, are of India Infoline Finance Limited (now merged with our Company)

Our revenue from operations on a consolidated basis grew at a CAGR of 15.27% and on a standalone basis grew at a CAGR of 177.63% over the last three Fiscals.

During the three months ended June 30, 2021, our Company's total income, on a consolidated basis, amounted to ₹ 15,316.72 million as compared to ₹ 59,893.95 for the Fiscal 2021, ₹ 49,261.25 for the Fiscal 2020, ₹ 51,489.57 million for the Fiscal 2019. Our profit before tax for the three months ended June 30, 2021 stood at ₹ 3,505.03 million.

During the three months ended June 30, 2021, our Company's total income, on a standalone basis, amounted to ₹ 8,197.95 million as compared to ₹ 34,362.05 million for the Fiscal 2021, ₹ 26,712 million for the Fiscal 2020, ₹ 29,881.31 million for the Fiscal 2019. Our profit before tax for the three months ended June 30, 2021 stood at ₹ 1,393.29 million

The following table sets forth the Key Operational and Financial Parameters on a consolidated basis:

(₹ in million, unless stated otherwise)

Parameters	Fiscal 2021	Fiscal 2020	Fiscal 2019
<b>Balance Sheet</b>			
Net Fixed assets	4,101.88	3,950.21	1,119.07
Current assets	208,009.66	174,057.91	175,971.02
Non-current assets	194,557.61	165,726.02	156,082.39
<b>Total assets</b>	<b>406,669.15</b>	<b>343,734.15</b>	<b>333,172.47</b>
<b>Non-Current Liabilities (including maturities of long-term borrowings and short term borrowings)</b>			
Financial (borrowings, trade payables, and other financial liabilities)	205,051.49	191,713.43	204,325.10
Provisions	120.91	326.20	121.08
<b>Current Liabilities (including maturities of long-term borrowings)</b>	<b>147,562.49</b>	<b>104,038.37</b>	<b>85,139.26</b>
Financial (borrowings, trade payables, and other financial liabilities)	146,634.40	103,423.94	84,003.48
Provisions	418.48	357.86	589.39
Current tax liabilities (net)	509.61	256.57	546.39
Equity (including other equity)	53,934.23	47,656.13	43,587.03
<b>Total equity and liabilities</b>	<b>406,669.14</b>	<b>343,734.15</b>	<b>333,172.47</b>
<b>Profit and Loss</b>			
Total revenue	<b>59,893.95</b>	<b>49,261.25</b>	<b>51,489.57</b>
From operations	58,397.75	48,443.20	50,418.74
Other income	1,496.20	818.05	1,070.83
Total Expenses	49,846.11	42,009.41	41,236.44
<b>Exceptional Item</b>	-	-	1,046.12
Profit / (Loss) before tax	10,047.84	7,251.84	11,299.25
Profit / (Loss) after tax	7,608.10	5,034.73	7,957.95
Other comprehensive income	(243.17)	(66.60)	(101.12)
Total comprehensive income	7,364.93	4,968.13	7,856.85
<b>EPS</b>			
(a) Basic	20.09	13.27	20.77
(b) Diluted	20.04	13.24	20.63
<b>Cash Flow</b>			

Net cash generated from operating activities	(35,905.77)	11,007.69	4,220.16
Net cash used in / generated from investing activities	2,111.96	(9,192.34)	4,081.55
Net cash used in financing activities	44,295.24	1,086.60	201.49
Add : Opening cash and cash equivalents as at the beginning of the year	15,656.01	12,754.06	2,715.50
Add: Cash and cash equivalents transferred through Composite Scheme of Arrangement due to scheme of merger as on April 01 2018	-	-	1,535.36
Cash and cash equivalents	26,157.44	15,656.01	12,754.06
<b>Additional information</b>			
Net worth	52,657.47	46,676.58	42,917.33
Cash and Cash Equivalents	26,157.44	15,656.01	12,754.07
Assets under Management	446,880.31	379,511.30	349,034.73
Off Balance Sheets Assets	110,760.52	97,171.21	73,786.89
Total Debts to Total assets	0.79	0.81	0.81
Debt Service Coverage Ratios	0.11	0.11	0.13
Interest Income	54,116.81	46,188.85	47,506.76
Interest Expense	26,258.27	24,050.18	25,875.56
Interest service coverage ratio	1.38	1.30	1.44
Provisioning & Write-Offs	11,686.32	4,662.04	3,693.23
Gross NPA (%)	2.14%	2.31%	1.96%
Net NPA (%)	0.97%	0.97%	0.63%
Tier I Capital Adequacy Ratio (%)*	17.51%	12.71%	13.13%
Tier II Capital Adequacy Ratio (%)*	7.89%	3.88%	5.13%

\* On Standalone basis

**Notes:**

1. Networth means share capital plus reserves less miscellaneous expenditure to the extent not written off.
2. "Debt to equity ratio" refers to aggregate of Debt securities, Borrowings (other than debt securities), Subordinated Liabilities at the end of the period divided by equity.

The following table sets forth the Key Operational and Financial Parameters on a standalone basis:

(₹ in million, unless stated otherwise)

Parameters	Fiscal 2021	Fiscal 2020	Fiscal 2019
<b>Balance Sheet</b>			
Net Fixed assets	3,824.13	3,529.90	961.65
Current assets	148,015.09	106,940.71	113,514.31
Non-current assets	70,268.03	83,032.15	64,260.13
Total assets	222,107.25	193,502.76	178,736.09
Non-Current Liabilities (including maturities of long-term borrowings and short term borrowings)	99,204.99	89,580.26	63,022.61
Financial (borrowings, trade payables, and other financial liabilities)	99,142.56	89,300.38	62,735.97
Provisions	62.43	279.88	286.64
Current Liabilities (including maturities of long-term borrowings)	84,694.94	67,844.42	80,289.91
Financial (borrowings, trade payables, and other financial liabilities)	84,256.30	67,491.07	79,783.61
Provisions	253.20	172.93	202.75
Current tax liabilities (net)	185.44	180.42	303.55
Equity (including other equity)	38,207.32	36,078.08	35,423.57
Total equity and liabilities	222,107.25	193,502.76	178,736.09
<b>Profit and Loss</b>			
Total revenue	34,362.05	26,712.00	29,881.31
From operations	33,972.68	26,496.21	29,788.74
Other income	389.37	215.79	92.57

Parameters	Fiscal 2021	Fiscal 2020	Fiscal 2019
Total Expenses	30,617.60	24,391.71	24,804.42
Exceptional Item	530.50	46.06	1,153.30
Profit / (Loss) before tax	4,274.95	2,366.35	6,230.19
Profit / (Loss) after tax	3,425.77	1,488.03	4,511.09
Other comprehensive income	(211.07)	(24.86)	10.59
Total comprehensive income	3,214.70	1,463.17	4,521.68
<b>EPS</b>			
(a) Basic	9.05	3.94	11.94
(b) Diluted	9.03	3.93	11.86
<b>Cash Flow</b>			
Net cash generated from operating activities	(7,943.27)	1,086.73	25,393.84
Net cash used in / generated from investing activities	4,581.82	(7,222.41)	2,086.84
Net cash used in financing activities	17,817.46	8,051.09	(24,879.18)
Add : Opening cash and cash equivalents as at the beginning of the year	6,062.71	4,147.30	10.44
Add: Cash and cash equivalents transferred through Composite Scheme of Arrangement due to scheme of merger as on April 1 2018	-	-	1,535.36
Cash and cash equivalents	20,518.72	6,062.71	4,147.30
<b>Additional information</b>			
Net worth	37,286.30	35,413.87	35,104.05
Cash and Cash Equivalents	20,518.72	6,062.71	4,147.30
Assets under Management	191,987.71	160,565.60	144,604.01
Off Balance Sheets Assets	45,585.22	29,371.14	21,545.14
Total Debts to Total assets	0.73	0.74	0.74
Debt Service Coverage Ratios	0.12	0.10	0.13
Interest Income	30,703.91	25,143.71	28,082.93
Interest Expense	15,549.75	12,483.57	13,676.97
Interest service coverage ratio	1.27	1.19	1.37
Provisioning & Write-Offs	7,667.13	2,864.47	3,258.25
Gross NPA (%)	2.40%	3.15%	3.37%
Net NPA (%)	0.98%	0.88%	0.68%
Tier I Capital Adequacy Ratio (%)	17.51%	12.71%	13.13%
Tier II Capital Adequacy Ratio (%)	7.89%	3.88%	5.13%

**\* Notes:**

1. Networth means share capital plus reserves less miscellaneous expenditure to the extent not written off.
2. "Debt to equity ratio" refers to aggregate of Debt securities, Borrowings (other than debt securities), Subordinated Liabilities at the end of the period divided by equity.

We have maintained our asset quality over the years, which is reflected in our low levels of NPAs (gross and net). The NPAs as a percentage of our consolidated Loan Book is as set out below:

Financial Year	Gross NPA as a % of the loan book	Net NPA as a % of the Loan Book (net of provisioning)
March 31, 2019	1.96%	0.63%
March 31, 2020	2.31%	0.97%
March 31, 2021	2.14%	0.97%
June 30, 2021	2.21%	1.02%

The following table sets forth details of our non-performing assets and provisions as at June 30, 2021 and March 31, 2021, 2020 and 2019 on a consolidated basis.

(₹ in million)

Particulars	June 30, 2021	March 31, 2021	March 31, 2020	March 31, 2019
Loan Book	329,014.93	336,119.79	282,340.09	275,247.84
GNPA	7,260.57	7,191.95	6,525.89	5,398.79

Particulars	June 30, 2021	March 31, 2021	March 31, 2020	March 31, 2019
GNPA as % of Loan Book	2.21%	2.14%	2.31%	1.96%
Provision against NPA	3,889.21	3,920.30	3,799.02	3,669.56
NNPA	3,371.36	3,271.65	2,726.87	1,729.23
NNPA as % of Loan Book	1.02%	0.97%	0.97%	0.63%
Provision towards Standard assets	9,211.85	9,439.61	4,720.25	4,603.18
PCR % - Specific provision	53.57%	54.51%	58.21%	67.97%
PCR % - Overall provision	180.44%	185.76%	130.55%	153.23%

The following table sets forth details of our non-performing assets and provisions as at June 30, 2021 and March 31, 2021, 2020 and 2019 on a standalone basis.

(₹ in million)

Particulars	June 30, 2021	March 31, 2021	March 31, 2020	March 31, 2019
Loan Book	1,40,368.54	1,46,402.49	1,31,194.45	1,23,058.88
GNPA	3,079.87	3,519.55	4,130.47	4,148.94
GNPA as % of Loan Book	2.19%	2.40%	3.15%	3.37%
Provision against NPA	1,704.98	2,087.08	2,973.14	3,313.91
NNPA	1,374.89	1,432.47	1,157.33	835.03
NNPA as % of Loan Book	0.98%	0.98%	0.88%	0.68%
Provision towards Standard assets	5,017.64	5,679.00	3,109.76	3,839.60
PCR % - Specific provision	55.36%	59.30%	71.98%	79.87%
PCR % - Overall provision	218.28%	220.66%	147.27%	172.42%

We are subject to capital adequacy ratio (“CAR”) requirements prescribed by RBI. We are currently required to maintain a minimum of 15% as prescribed under the Prudential Norms of RBI based on our total capital to risk weighted assets. As part of our governance policy, we ordinarily maintain capital adequacy higher than statutorily prescribed CAR. As of June 30, 2021, our capital adequacy ratio computed on the basis of applicable RBI requirement was 25.56% as compared to a minimum of capital adequacy requirement of 15% stipulated by RBI.

Set forth below is our capital adequacy ratio for quarter ended June 30, 2021 and the last three fiscal years on a standalone basis:

Particulars	June 30, 2021	March 31, 2021	March 31, 2020	March 31, 2019
Capital Adequacy Ratio	25.56%	25.40%	16.59%	18.26%
Tier I Capital	17.81%	17.51%	12.71%	13.13%
Tier II Capital	7.75%	7.89%	3.88%	5.13%

## Our Credit Ratings

Our current credit ratings for our Company are set forth below:

### Credit Ratings for IIFL Finance Limited:

Credit Rating Agency	Instruments	Ratings
CRISIL	Long Term Bank Lines	CRISIL AA/Stable
	Long Term Principal Protected Market Linked Debentures	CRISIL PP-MLD AAr/Stable
	Subordinated Debt	CRISIL AA/Stable
	Non-Convertible Debentures	CRISIL AA/Stable
	Commercial Paper Programme (IPO Financing)	CRISIL A1+
ICRA	Long-term Bank Lines	[ICRA] AA (negative)
	Secured NCD Programme	[ICRA] AA (negative)
	Subordinated Debt Programme	[ICRA] AA (negative)
	Unsecured NCD Programme	[ICRA] AA (negative)
	Long-term Principal Protected Equity Linked Debenture Programme	PP-MLD[ICRA]AA (negative)
	Long-term Principal Protected Market Linked Debenture	PP-MLD[ICRA]AA (negative)

Credit Rating Agency	Instruments	Ratings
	Programme	
	Commercial Paper Programme	[ICRA]A1+
	Commercial Paper Programme (IPO Financing)	[ICRA]A1+
CARE	Long Term Bank Lines	CARE AA Negative
	Non-convertible Debenture	CARE AA Negative
	Subordinated Debt	CARE AA Negative
Brickworks	Secured NCDs	BWR AA+ 'Negative'
	Unsecured Subordinated NCDs	BWR AA+ 'Negative'
Moody's	Corporate family rating (CFR)	B2 / Stable Outlook
	Long-term foreign- and local-currency senior secured ratings to USD1 billion Medium Term Note (MTN) program.	B2 / Stable Outlook
Fitch	Long-Term Issuer Default Rating (IDR)	B+ / Stable
	Senior secured notes issued under USD1 billion Medium Term Note (MTN) Programme	B+ / Stable

### ***Our Strengths***

We believe that the following are our key strengths:

#### **Diversified product portfolio catering to a wide customer base**

Our Company aims at promoting inclusive growth and with a wide variety of loan products including home loans, loans against property, gold loans, loans against securities, small and medium enterprise financing and micro finance, caters to all types of customers in the country – salaried, self-employed, informal sector, HNIs and corporates. We have a widespread network of branches spanning the length and breadth of the country which facilitates servicing a broad customer base while reducing dependency on a single or small number of regions. Our branch network also helps us adopt best practices developed in a region across all our branches. We provide multiple products from our branches thereby providing better accessibility to clients, reducing operating costs and improving total sales.

#### **Strong asset quality with consistent low level of NPAs**

The quality of our loan portfolio is reflected in the consistent low level of NPAs. We believe that our robust credit approval mechanisms, credit control processes, audit and risk management processes and policies help us maintain the quality of our loan portfolio. We have in place product specific lending policies, credit approval committees and regular monitoring of exposures. We routinely monitor credit risk, risk concentration and compliance with board approved policies. Credit monitoring for retail products is undertaken at portfolio level wherein risk assessment is undertaken on various parameters like demographics, sector, geography, etc. As part of the credit assessment, we analyze past financial information, applicant's business performance/earnings history to assess their ability to repay loans. In addition to document verification and credit bureau reports, we conduct site verifications, interviews, as well as market and banking reference checks on the applicant, co-applicant and guarantor, as applicable. For institutional borrowers, additional assessment is undertaken on parameters of viability of business, credit history, and reputation and experience of the relevant promoters/founders/management of the organization. Additionally, as on June 30, 2021, 85.95% of our consolidated Loan Book is secured with adequate collaterals which helps mitigate risks further.

As on June 30, 2021, on a consolidated basis, our Net NPA constituted 1.0% of our loan book, as compared to 1.0% of our loan book as on March 31, 2021. As on June 30, 2021 on a consolidated basis, our Gross NPA constituted 2.2% of our Loan Book, as compared to 2.1% of our Loan Book as on March 31, 2021. Total provisions coverage ratio (including Stage 1 and Stage 2 provisions (as defined hereinafter)) for June 30, 2021 on a consolidated basis is 180%. Our specific provision coverage ratio is 53.57% of gross NPAs as on June 30, 2021.

#### **Diversified funding sources and strong credit profile**

Our funding requirements are currently predominantly sourced through term loans from banks, issue of redeemable non-convertible debentures on public and private placement basis and cash credit from banks including working capital loans. We have access to funds from multiple classes of credit providers, including public sector banks, private commercial banks, insurance companies and mutual funds. We believe that we have developed stable long term relationships with our lenders and have established a track record of timely servicing of our debts. As such, we are able to borrow from a range of sources at competitive rates and remain well funded, keeping a margin of safety.



In relation to our long-term debt instruments, we currently have long term ratings of AA (stable) from CRISIL, AA (negative) from ICRA and CARE, and AA+ (negative) from Brickworks.

Further, in relation to our short-term debt instruments, we currently have short term rating of A1+ from CRISIL and ICRA.

Set forth below is our average cost of borrowing for the last three fiscal years on a consolidated basis.

Year	June 30, 2021	March 31, 2021	March 31, 2020	March 31, 2019
Average cost of borrowing	8.94%	9.00%	9.28%	8.85%

### **Well-defined processes with a strong focus on technology**

We believe our well-defined business processes ensure efficient achievement of organisational tasks and in turn effective service to our customers. Our robust credit approval and credit control processes, centralized operations unit, independent audit unit for checking compliance with the prescribed policies, and risk management processes and policies provide for multiple checks and verifications for both legal and technical parameters. Our loan approval and administration procedures, collection and enforcement procedures are designed to minimize delinquencies and maximize recoveries.

Further, we have a strong focus on digitization across all organisational functions and believe technology is a business enabler for our Company. Our technology driven processes aid in product innovation, reduced turnaround times, cost optimization and superior customer experience thereby creating balanced scalable growth models. We are incrementally leveraging technology to streamline processes across the loan lifecycle including sourcing and on-boarding, underwriting, administration, monitoring and collection in order to further improve turnaround times, enhance the quality of service provided to customers as well as achieve a higher degree of productivity within the organization. We believe technology driven processes will facilitate us to respond to market opportunities and challenges swiftly, help monitor process and performance, and improve our risk management capabilities.

We believe that our end-to-end digitized processes, robust loan management system and strong analytics abilities offer us a significant competitive advantage. Our systems have the capability of end to end customer data capture, computation of income, margin monitoring, collateral data capture, and repayment management. Our loan approval is controlled by the loan application system. Our systems are customised for our services and help us reduce turnaround time and enhance our processes and operational excellence. Our systems fully integrate businesses in every aspect bringing together various departments in simple transitions and customer information updates. Continuous enhancement of our technology capabilities allows us better informed decision making and faster execution along with strong internal control mechanisms.

We have completely digitized our business loans journey, right from customer on-boarding to underwriting, disbursements and collections. We are collaborating with the fintech ecosystem to further enhance our platform and customer experience. With these strong partnerships, we intend to co-create solutions for enhanced experience in SME lending. We have launched 'My Money' app for paperless instant unsecured business loans. We have enabled digital top-up to retain quality customers in home loan and secured MSME loan, wherein the entire journey is paperless – communication for accepting sanction letter and e-agreement is sent to eligible customers sent *via* sms. The disbursement is automatic with no manual intervention.

### **Strong physical and digital footprint**

A strong physical as well as digital footprint is very important in our business, as it increases reach and access to customers. Physical presence is required in the gold and micro finance business whereas a digital identity provides wider access in the home, personal and MSME loan categories. We have steadily expanded our branches over time and have 2,682 branches as of June 30, 2021. Our widespread branch network enhances the brand equity and enriches customer experience. Our branch network is well spread across Tier I/II and Tier III cities across the country, effectively providing credit to the underserved segments of customers in these areas. Our microfinance branches are well entrenched in rural and semi-urban areas as well, effectively serving the relevant customer segment. In line with our strategy to achieve greater digitization in the organisation and considering the ever increasing penetration of internet and mobile services in the country, we also have in place advanced technology led systems for loan applications through our website and portable tablet based applications. This caters to the growing section of population which prefers or is incrementally relying on digital channels to access services. Our cross-country branch presence coupled with well-developed digital infrastructure gives us a widespread presence across channels and enables us to access and service a diverse customer base and their multiple credit requirements.

### **Well established brand along with a strong and experienced management team**

'IIFL' is a well-established brand among retail, institutional and corporate clientele in India. We believe we have benefited extensively from the Promoters' experience in the financial services industry to develop deep understanding of the market and related opportunities, gauge customer expectations and design suitable products for our target customer base.

We derive synergies from our group companies owing to the common brand. Our Company is able to leverage on the relationships of the promoter and the group companies for competitive advantage. IIFL Securities has a vast broker network and relationships with mutual funds, insurance companies etc which can be leveraged for cross sell of our loan products, cross sell insurance to our customers, and for raising funds. IIFL Wealth is one of the leading wealth management firms in the country and their large HNI customer base can be tapped for our bond placements, investments in real estate projects etc. Our company's wide branch network in turn offers reach and brand recognition, we are able to provide capital market funding to IIFL Securities clients and our vast customer base is a strong opportunity for cross sell of investment products and advisory services. All our group company transactions are strictly done on arms-length basis.

We are led by a qualified and experienced Board of Directors and key managerial personnel. The Board comprises eight directors with significant experience in the banking and finance sector. The members of our executive management team also have significant experience in the products and services offered by us. We believe that our senior management and experienced executives are and would continue to be the principal drivers of our growth and success in all of our businesses; and that their extensive relevant experience and financial acumen will continue to provide us with a distinct competitive advantage. Our management organization structure is designed to support each product line with a dedicated team of executives with substantial experience in their particular business segment.

### ***Our strategies***

Our key strategy is to steadily grow high quality, diversified retail assets focusing on under-banked segments, with effective risk management and cost optimization through well-defined processes and leveraging technology. Key elements of our strategy are:

#### **Address growing financial needs in under-served markets**

With a significant portion of population still being outside the reach of the formal credit system, our Company believes in contributing to bridging the credit gap in the country. We aim to efficiently and effectively provide credit to the underserved segment of customers and our diversified offerings have been built on a sound understanding of customer needs. With our widespread branch network, retail focus and a product suite catering to all classes of customers, we aim to contribute to financial inclusion in the country.

#### **Build capacity and grow customer base through retail focus and geographic expansion**

We are focused on high growth, dispersed risk- retail lending. We have innovatively designed our product and distribution strategies to fulfil our clients' various credit requirements. Our product portfolio caters to all segments of customers - salaried, self-employed, informal sector, HNIs and corporates. We seek to further increase our presence in retail segments including home loans, gold loans, MSME and micro financing with an aim to capitalize on the opportunity arising from underserved customer segments as well as provide scale and diversify the risk across industries and collaterals.

We intend to utilize our extensive branch network to access a larger customer base and plan to expand our network as relevant with the aim of achieving deeper penetration in existing products and regions as well as tap new, lucrative markets. While assessing a potential branch site, we analyse the local market and proximity to target customers with the objective of providing ease of access to customers as well as enhancing brand visibility for the Company. Our diversification and expansion strategy aims to adapt to a constantly changing digital milieu, and thereby seize growth opportunities whilst remaining cognizant to associated risks to our value chain.

#### **Achieve superior performance with further strengthening our operating processes and risk management system**

We are focused on building a process driven organization with a culture of compliance, audit and risk management. Operations excellence and risk management forms an integral part of our business. Our processes have been standardized with the objective of providing high levels of service quality and we have implemented high levels of digitization in our operational processes which contribute to faster turnaround times with lesser incidence and occurrence of errors.

Our risk management procedures are integrated seamlessly across our business operations and ensure constant measurement and monitoring of various risks we are subject to. The risk management model involves initial management control at business entity level, risk control and compliance oversight functions and overall independent audit and assurance functions.

We intend to continue to improve our operating processes and risk management systems that will further enhance our ability to manage the risks inherent to our business.

### **Continue to invest in digitization and technology which will reduce cost and improve efficiency**

As retail lending needs a high degree of operational excellence and automation to reduce turnaround time, we have our own proprietary system for loan processing and booking. Our loan application system has been built in-house by leveraging the expertise of the business and technology teams. We regularly update our systems and continue to streamline our credit approval, administration and monitoring processes to meet customer requirements and maintain our risk profile. We continue to focus on developing and strengthening our technological capabilities to support our growth and improve the quality of our services.

### **Ensure effective asset-liability management, diversify borrowing sources and strengthen our credit profile**

The Company has in place Risk Management Committee and Asset Liability Management Committee (ALCO), consisting of Directors and senior officials. They regularly meet and review the policies, systems, controls, and positions of the financing business. Since our Company is a non-deposit taking NBFC and has a varied product mix of lending portfolio resulting into maturities of loans in different time buckets, efforts are made to match the maturity of liabilities with those of the assets and minimize the asset liability mismatch. We monitor liquidity risk through our ALCO Committee with the help of fortnightly and monthly liquidity and Asset Liability mismatch reviews. This involves the categorisation of all assets and liabilities in different maturity buckets and evaluating them for any mismatches in any particular maturity bucket, especially in the short-term. The ALM Policy has capped the maximum mismatches in the various maturities in line with RBI guidelines.

We secure funding from a variety of sources to meet our capital requirements. We believe that we have been able to access cost-effective debt financing and reduced our average cost of borrowings over the years due to several factors, including our financial performance and improving credit ratings. We will continue to focus on developing a diversified funding model to achieve an optimum cost of funds while balancing liquidity and concentration risks. We believe we will continue to improve our credit ratings and thereby access a greater pool of diversified funding sources.

#### **Details of securitisation transactions undertaken by our Company in the last three financial years**

(₹ in million)

Sr. No.	Particulars	March 31, 2021	March 31, 2020	March 31, 2019
1.	No. of Accounts /Pool	572,218	416,055	184,570
2.	Total book value of loan assets	31,650.00	34,088.37	13,335.89
3.	Sale Consideration Received	31,650.00	34,088.37	13,335.89

#### **Details of Assignment transactions undertaken by our Company in the last three financial years**

(₹ in million)

Sr. No.	Particulars	March 31, 2021	March 31, 2020	March 31, 2019
1.	No. of Accounts /Pool	1,083,460	1,159,950	932,082
2.	Total book value of loan assets	60,807.91	62,132.09	60,589.67
3.	Sale Consideration Received	60,807.91	62,132.09	60,589.67

### **Capital Optimized Value Innovation Driven (COVID) strategy**

We are slowly transforming to a new business strategy- from a lending institution to a lending platform, which is Capital Optimized Value Innovation Driven (COVID) strategy. Banks have a strong capital base and risk appetite whereas we have access to customers and advanced niche underwriting skills. Working together will turn into a win-win approach wherein banks profitably expand their retail and priority loan assets and we are able to leverage our capital resources more effectively. The key metric to measure this strategy is income from assignment and cross sell, i.e. 'Income without use of risk capital' (non-fund based income). Several fintech players have also partnered with us to get access to lending platform for their innovative strategies to source and underwrite. We are uniquely placed due to our vast branch network to source, service & collect, strong online presence and proprietary technology and large base of existing customers coupled with a culture of innovation.

We have recently entered into agreements with banks for (a) Origination of gold loans assets. (b) Sourcing and servicing arrangement to partner in extending credit to the affordable housing loans & secured MSME loans; and (c) Co-lending agreement for extending secured MSME loans. We have already commenced disbursements under these tie-ups and are

gaining good traction.

### ***Our Products and Services***

We operate in the following lines of business: (i) home loan; (ii) business loans including loans against property and medium and small enterprise financing (iii) gold loan; (iv) micro finance; (v) construction and real estate finance and (vi) capital market finance

***Details of each product, originations, operations, underwriting policies and risk management are given below***

#### **(A) Home Loans**

Home loans include finance for purchase of flats, construction of houses, extension and for improvement in the flats/homes and for acquiring plots of land (which are intended to be used for construction of houses). Pricing of retail home loans is driven by the risk profile of the borrower, the product and market demand for the product. Loan applications are sourced through direct sourcing and other alternate channels. These loans are mortgage backed secured loans. Home loans are secured by equitable mortgage or a registered mortgage of the residential property, land, under construction residential/commercial properties and fully constructed properties, as applicable. As on June 30, 2021, our home loans accounted for 34.17% of the consolidated AUM with an average ticket size of ₹ 1.72 million, portfolio yield of 10.2% and tenor ranging upto 20 years.

#### ***Business origination***

For our home loan business, we rely on multiple sourcing channels including our direct sales teams (DSTs), direct selling agents (DSAs), our website, walk-ins at our branches as well as cross-sell options. We have a stringent selection criterion for the recruitment of DSTs and a dedicated policy defining the norms to be complied with for empanelling a DSA.

Our target customers include salaried and self-employed individuals with low to middle range income levels. Self-employed individuals include both professionals and small business owners and salaried individuals hail from a broad spectrum of companies/firms across industries. We cater to the broad segment with a range of loans with suitable ticket-sizes.

Our loan on-boarding is majorly being done via portable tablet based applications which is provided to our sales teams/ DSTs. Our tablet application is also embedded with basic credit appraisal checks for assessing proposals (up to pre-defined limits) using analytical scorecards (as per our internal policy) and applications are processed through the same. For proposals within acceptable scorecard criteria, an instant, in-principal approval is granted thereby reducing the turnaround time. For cases where additional details are necessary to be assessed, the DSA/ DSTs collect all requisite documents as per policy norms and submit to credit appraisal teams for assessment.

#### ***Credit policy and controls***

For all our products, the credit policy is approved by the Board of Directors. The policy ensures multiple checks are conducted through the process. The appraisal model requires an independent credit appraisal process, which ensures superior quality of loans owing to multiple check points and standard processes.

We conduct digital underwriting for salaried and small ticket self-employed borrowers, which involves utilizing logical and rule- managers, in-built in the tablet application, to provide instant decision on eligibility of the prospective borrower. Loan proposals are evaluated on the various prescribed parameters defined in our credit policy such as past repayment history, income source, KYC and property acceptance norms.

Upon sourcing of a customer and obtaining their loan application, the loan officer submits all the requisite documents to the credit team for assessment. Our credit team consists of highly qualified professionals, experienced in various appraisal and due diligence processes. The credit underwriting is done as specified in the credit control policies and procedures manual, which includes the following:

- checking the eligibility based on defined credit parameters. If these parameters are met, then the case is logged in for further processing;
- performing various checks on the documents provided by the borrower to assess genuineness. These checks are done through an independent Fraud Control Unit;
- conducting in-person meetings and/or video PD with borrowers by our loan officers at their business premises or residence;
- conducting credit and financial background check on each borrower; and

- conducting legal and technical evaluation of the offered security. We have empanelled professionally qualified legal vendors and valuation agencies to carry out security evaluation for us. These vendors are supervised by our professionally qualified, independent legal and technical teams.

### ***Risk management***

The company has a dedicated risk management team which works to achieve the below mentioned objectives:

- to identify the various types of risks involved in the business;
- to define the methodology to measure/quantify the risks;
- to control and mitigate the variety of risks involved in business;
- to specify the risk tolerance of the Company;
- to ensure regulatory and statutory compliance on risk management and prudential norms;
- to improve the asset quality of the Company by using risk management tools; and
- to maximize the return on equity with an acceptable level of risk, for the purpose of protecting, preserving and increasing the net worth of the Company.

### **(B) Business Loans**

Business loans include loans against property and small and medium enterprise financing.

Loan against property (LAP) is availed for working capital requirements, business use, acquisition of new commercial property. These loans are mortgage backed secured loans. Pricing of the product is driven by risk profile of borrower and the type of property being funded along with current prevailing property market rates.

In the medium and small enterprise financing segment (MSME), we provide working capital finance to small business owners. We provide small ticket loans, thereby being able to meet the needs of small scale businesses including standalone shops etc. This product helps facilitate customers having little or no access to banking channels, for loans, capital essential to keep their business running, and provides support to the plethora of micro and small-scale enterprises that are crucial to India's economy. We use a combination of direct sales force and direct selling agents for our sourcing. The pricing is driven by the risk profile of the borrower, the product and the market demand.

As of June 30, 2021, our business loans segment accounted for 16.48% of our AUM on a consolidated basis with an average ticket size of ₹ 1.13 million, portfolio yield of 15.4% and tenor ranging upto 12 years. 76% of the portfolio as on June 30, 2021 was collateralized.

### ***Business origination***

Business loan facilities are extended to entities with profitable business operations for certain pre-defined period as a mandatory criterion.

We source these loans through multiple channels like direct sales teams (DST), direct sales agents (DSA), website, walk-ins at our branches, and cross sell. Incrementally, most of our low-ticket loan originations are being done using our proprietary portable tablet-based application. Upon lead identification, our sales executives equipped with tablets visit and obtain requisite information including identity and address proof, business financials, bank statements and income tax returns. The application is entrenched with basic credit appraisal checks using analytical tools which analyses the basic data obtained from customer. Upon preliminary assessment of basic parameters, an instant in-principle approval for the loan application is granted. For cases where additional details are necessary to be assessed, the DSA/DSTs collect all requisite documents as per policy norms and submit to credit appraisal teams for assessment. Our on-field presence provides greater convenience to our customers and increases access to customers for the Company without incurring additional operational costs.

### ***Credit policy and controls***

For all our products, the credit policy is approved by the Board of Directors, senior management members, risk and audit committees.

We undertake digital underwriting for small ticket loan borrowers where logical policy checks and underwriting rule engines are in-built in the tablet-based loan application as well as in the Loan Processing System. In most cases the digital underwriting process is sufficient to assess eligibility of a prospective borrower and provide instant credit decision. For

appraisal of applications of big-ticket customers, multiple document checks, financial and credit history and risk control checks are carried out and an assessment is conducted/considered by various credit committees and at the board level, depending on the value of the transaction. Senior members of the credit teams are empowered at the local level to take credit decisions. Credit team members are authorized to underwrite and approve the cases depending on the value of the transaction and assigned approval authority.

In accordance with our credit policy, once a customer has been identified and has completed an application, the loan proposal is evaluated on the prescribed parameters such as past repayment history, income source, KYC and business profile. Credit underwriting is done as specified in the credit control policies and procedures manual.

The credit appraisal process is summarized as follows:

- Bureau Credit score is the gatekeeper for accepting a loan application. If score parameters defined in policy are met, then the case is logged in for further processing.
- Various checks are performed on the documents provided by the borrower to assess genuineness. These checks are done through an independent fraud control unit.
- Depending on the loan size, our loan officers either connect digitally or meet the borrowers at their business premises and carry out a personal discussion.
- A credit and financial background check on each borrower is mandatorily conducted.
- For collateralized loans, we conduct legal and technical evaluation of the offered security. We have empanelled professionally qualified legal vendors and valuation agencies to carry out security evaluation for us. These vendors are supervised by our professionally qualified, independent legal and technical teams.

In addition to the aforesaid, we have empanelled experienced and qualified vendors and agencies to carry out customer profile evaluation for us. These vendors are supervised by our independent credit and fraud control team.

### ***Risk management***

Our robust risk management procedures include monthly portfolio quality reports 'analysis and portfolio performance review TTD (Through-The-Door) population monitoring based these reports. We generate, analyze and review extensive MIS reports which are broken down by multiple segments (sourcing channels, Salaried/Self-employed etc.) in order to better understand each segment we are active in, logically analyse performance trends and mitigate potential/perceived risks in the portfolio by way of modification in credit policy or other measures as relevant.

### **(C) Gold loans**

We offer loan against gold to small businessmen, vendors, traders, farmers and salaried people for their personal needs as well as for working capital needs, at competitive rates and a fast turnaround time. We provide a range of schemes for our customers' diverse requirements along with multiple disbursement modes and repayment options for convenience of transacting.

As at June 30, 2021, gold loans accounted for 30.73% of the consolidated AUM with an average ticket size of ₹ 0.06 million portfolio yield of 17.9% and tenor upto 2 years.

### ***Business origination***

We source clients directly at our branches which are conveniently spread across the country to grant ease of access to our diverse customer base, along with sourcing through our website, other online channels, customer referrals, DSA and partners. Our sales staff periodically conduct promotional activities and events around the catchment areas to drive visibility and generate leads. The campaigns create awareness on the various schemes on offer and contribute to brand recall. The fulfilment of all gold loan leads sourced are through branches or at customer doorstep.

Once a prospective customer walks into any of our gold branch, the customer care executive in the branch explains the various product schemes on offer and helps in identification of best scheme for the customer based on the current requirement. In case of doorstep service, loan manager explains the scheme on offer based on customer requirement. Upon selection of a suitable scheme by the customer, the customer care executive enters client details and uploads mandatory KYC documents into our in-house loan origination tablet application. This application is equipped to screen customers for earlier defaults, frauds and presence in negative customer list as circulated by concerned regulatory and government bodies from time to time.

### ***Credit policy and controls***

Post successful authentication of the mandatory documents, the customer proceeds for valuation where the physical gold is valued independently by an experienced team of valuers. Dual underwriting helps in enhancing controls further. We follow a strong verification process and our officers are certified and trained in asset quality practices. The pricing is driven by the risk profile of the borrower, the product and the market demand.

Our branch staff are trained to observe and/or handle fraudulent customers by observing their behaviour, verifying ownership of the gold and matching the jewellery with customer profile or location. For some of high ticket loans, a secondary evaluation may be required to be conducted by an independent internal auditor. After our branch staff have opened and verified the loan account, the loan is sanctioned/approved by the appropriate authorities. The disbursement is processed post completion of mandatory checks as per our credit policy.

### ***Risk management***

Ensuring the safety and security of the branch premises is vital to our business since our cash reserves and gold inventory are stored in each branch. The gold ornaments pledged with us are kept in a tamperproof packet with its details mentioned on the packet and then placed into a fire and burglary proof vault. The branch is also under electronic surveillance at all times.

We follow mark-to-market process for valuation of the underlying collateral. In the event of drop in gold prices, collection is initiated from the customer to cover the margin. IIFL reserves the right to sell the collateral in the event of fall in prices below prescribed threshold.

Majority of our loans go through an audit process at a transaction level where, apart from a valuation done by independent valuers at the time of loan disbursement, an experienced and trained audit executive re-appraises the pledged jewels to ensure the purity of the gold is the same as mentioned. Basis risk based sampling criteria, gold loan cases are audited by our audit executives, customers' KYC and financing documents are checked and scrutinised by offsite auditors and additionally, the fraud triggers in place are well defined and identify early warning alarms of unusual behaviour and suspicious customers.

### **(D) Micro finance**

In the microfinance segment, we offer credit support to women who have either limited or no access to formal banking channels. We provide financial services to the economically weaker sections of society with an aim to bring microfinance services to the doorstep of the rural and semi-urban BoP (Bottom of Pyramid) families in India. Loans are offered under various categories such as income generation, education, emergency etc. We follow the Grameen Model (also regarded as joint liability group). Through the group lending methodology, loan is disbursed to each individual in the group, and the group guarantees for each other's loans.

As of June 30, 2021, the segment accounted for 10.16% of our AUM on a consolidated basis with an average ticket size of ₹ 0.02 million, portfolio yield of 20.2% and tenor up to 2 years.

### ***Business origination***

Before establishing any branch, a detailed survey is conducted at field level which takes into account the credit culture, economic activity, political stability law and order situation, climatic condition, demographic detail etc. Based on the survey report and assessment and branch approval being signed off jointly by risk and business centrally, the Company is able to minimise the risk of operating in high risk areas.

A customer relationship officer is responsible for customer acquisition and maintenance while a branch manager and credit manager scrutinize and validate KYC documents. We have a dedicated credit manager at every branch, who carries out all the pre-disbursement checks in addition to that done by the branch manager, which helps in establishing the veracity of application documents. The loan application is processed only after the branch manager approves the customer upon physical verification of customer's address and documents provided.

### ***Credit policy and controls***

We require each member seeking a loan from us to submit an application in the centre meeting that is managed by our customer relationship officers. Once complete, a new loan application is only accepted at a group meeting if the majority of members in a group are present. Once we have accepted the loan application, we review the information provided by the

member on items such as the purpose of the loan, the amount, and the relevant expertise of the member in the business, as well as the experience, if any. We also review the previous loan of customers with us as well as other lenders through the credit bureau reports.

A credit check is done for every customer through an automated system-to-system integration with the credit bureau. As part of this check, certain parameters are looked at to verify a customer's credit-worthiness and also to ensure they are not overburdened.

We approve new loans based on internal and external credit recommendations with respect to an applicant.

This approval process follows the following steps:

- credit bureau check;
- consent from the centre members;
- customer understanding on company process and policy;
- customer agreement for joint liability; and
- approval of loan application by the branch manager.

Most of the application and approval mechanism is controlled and validated through the technology so that policy and regulatory aspects are addressed. In addition, we do have a maker checker concept in branch to reduce the errors and ensure proper control of the laid down process and policies.

### ***Risk management***

The initial focus of our loan portfolio management efforts is on our customer relationship officers, who are given primary responsibility for both the issuance of loans and the collection of repayments from our borrowers. They also regularly conduct checks or reviews of our borrowers and the end use of loans.

We regularly monitor defaults in the field and get in touch with the field teams to conduct prompt follow up. Central teams also report the observations to the management and seek guidance for further action to improve collections. In addition, we have an internal audit team, which reports on the operational and other processes and systems.

We have in place a dedicated risk management team to understand and formulate various risk mitigation plans for various types of risks. The identified risks are reported to risk management committee of the Board for review. A quality assurance department has been formed to improve the customer service experience and strengthen adherence to the Fair Practice Code and Code of Conduct stipulated by Regulators. A dedicated vigilance setup has been constituted to conduct screening of centers, visit certain customers, and seek to identify fraud at early stages.

### **(E) Construction and Real Estate finance**

Construction and Real Estate finance includes loans to developers for construction and development of predominantly affordable residential projects and a small proportion of mixed-use projects. In line with our broader retail strategy, the construction finance vertical is an enabler for providing retail loans under the approved project route, the Company has tie-ups with developers for funding the property buyers under the retail home loan category.

As at June 30, 2021, our construction and real estate finance accounted for 6.51% of the consolidated AUM with an average ticket size of ₹ 378.59 million, portfolio yield of 16.1% and tenor upto 5 years or till completion of project sales or to a maximum of 6 months after the legal completion date, whichever is earlier. During the quarter ended June 30, 2021 a significant part of the CRE asset portfolio has been sold to an AIF.

### ***Business origination***

In the real estate financing business, we endeavour to enter into and maintain a relationship with the client, understanding their business requirement and structuring appropriate mix of construction finance option to the developer. In order to determine demand and supply in a market, we conduct surveys, either directly or through external vendors. We lend largely to residential projects and developers that are not subject to any concentration risks. We have also formulated a prudent lending criteria for borrowers in this segment.

Our sales teams meet with clients for deal origination and receive preliminary information. A name clearance memorandum



is generated for the credit committee of the Board and post the committee's deliberation, the borrower may be considered for a loan. Our team then proceeds to collect requisite information and documentation from the prospective customer, prepares a proposal with case details for relevant authorities to review and logs the case into our loan management system for further processing.

### ***Credit policy and controls***

The loan application submitted by the sales team is checked for various parameters including the completeness of the application form, relevant KYC documents, etc. A legal and technical assessment by reputed external vendors is initiated to verify the authenticity of the documents, the legal title to the collateral property and its market value. Our credit team also conducts in-person meeting with the prospective customer to gain understanding of their business, revenue streams, expenses and cash management. The credit team then prepares a credit appraisal note which is sent to our sanctioning authority for final approval.

We follow a strict underwriting and risk assessment mechanism for our real estate loan cases, which include the following:

- *Borrower group and promoter profile check*: wherein we check the developers' past and ongoing project details, financial and banking details, debt history and other outstanding loans etc.
- *Project assessment/overview*: wherein, in case of a developed/partially developed project, we check the location, total saleable area, number of units available for sale and the market conditions in the geographic region for assessing demand etc; and in case of a new/under construction project, we check the committed commencement and completion dates, percentage of work done, total cost incurred and projections for the planned duration of the project.
- *Financial performance appraisal*: which involves an in-depth assessment of the financial statements and health of the developer using ratio analysis, sensitivity analysis, credit worthiness assessments and total project cost and expected sales assessments.
- *Collateral/security evaluation by external agencies*: which involves assessment of the external valuation report along with various approvals received by the developer for the project, and the title search report.
- *Cash flow and sensitivity analysis*: wherein cash flows of the project are analysed on the rationale of sales, construction, approvals, contingencies and debt cost assumptions. A sensitivity check is performed to ascertain the project level debt service coverage ratio.
- *Completion of requisite documentation*: Prescribed financing documents and KYC documents are obtained and included in the loan application file.

### ***Risk management***

Our construction and real estate loan application proposals are screened by the senior management and a multi-level committee depending on the loan amount. We seek to mitigate the risk of default by including specific covenants in the financing documentation in addition to our general terms and conditions, on a case-to-case basis.

Our risk management system involves monitoring projects and assessing the facility on a regular basis. Strict project monitoring process post disbursement is followed which includes a quarterly site visit by the technical manager to evaluate technical progress of the project, monitoring of fund transfers, NOC issuances and sales, audit of escrow account, and annual asset quality review. Performance of the portfolio is also regularly reviewed at senior management level and suitable actions are taken either by change in credit policy or by other requisite actions.

### **(F) Capital Market finance**

Our capital market finance products are short term loans secured by pledge of listed equity shares, vested ESOPs, equity and debt mutual fund units, structured notes, bonds, debentures and collateral as approved by the credit policy ("**Approved Securities**"). In case of IPO financing, margins are dependent on over-subscription of the issue.

As at June 30, 2021, our capital market finance accounted for 1.95% of our AUM on a consolidated basis with an average ticket size of ₹ 14.06 million, portfolio yield of 11.9% and tenor upto 2 years. Capital market finance includes loan against shares, mutual fund units, debentures etc., margin funding, IPO financing and ESOP financing.

### ***Business origination***

In our loan against security product we offer an opportunity to borrowers generally HNIs, corporates, private trusts, HUFs, limited liability partnership firms etc. to monetise their investments (listed equity shares, mutual fund units, structured notes, bonds, debentures etc.) in order to raise capital for their personal, investments, or business financing needs. The shares or securities are generally very liquid, from high quality companies, and highly valued securities. The amount depends on valuation of the shares, margin allowed by the company, and client's past credit history.

The origination/sourcing team is our group wealth and broking entities which directly meets with clients for deal origination and receives preliminary information

### ***Credit policy and controls***

A proper due diligence is conducted on the profile of the borrower and collateral offered for the loan, keeping in mind the concentration risk involved against the funding of the particular security at borrower level as well as entity level. The eligibility criteria for loan are very stringent with regards to borrower profile and nature of the security. The proposals are presented to the credit committee who decides on the final eligibility of a particular client before sanctioning the loan.

Upon sourcing a customer and obtaining a loan application along with the relevant documentation, the relationship officers fill in the case details on the online loan management portal or in hard copy format and hand over the documents and credit appraisal note to a credit officer. Thereafter, credit bureau checks and other relevant checks like watchout investor, google search, SEBI search etc. are conducted to identify any fraudulent activity at an early stage by our credit team. A credit bureau report is then generated where the credit score of the applicant is reviewed along with a track record of loan repayments, where relevant.

The loan application is checked by our internal audit team for various parameters including the completeness of the application form, relevant KYC documents, and income proofs, where applicable. Upon the receipt of security documents, which are to be used as collateral, the disbursement officer initiates a legal and technical assessment, to verify the authenticity of the collateral, the legal title to the collateral and its market value. A personal discussion is conducted by our credit managers over the telephone as well as through in-person meetings at the customer's house or place of business to understand their business, revenue streams, expenses etc., and based on income validations, determine their loan eligibility.

The credit risk team sends documents to the credit committee or sanctioning authority for final approval. We use a risk based pricing matrix to determine the interest rate to be charged for different loans. We seek to mitigate the risk of default by including specific covenants in the financing documentation in addition to our general terms and conditions, on a case-by-case basis.

We have implemented a robust process of credit assessment comprising:

- **Underwriting:** We have a credit team comprising credit managers and disbursement officers who conduct an independent verification of customers, evaluate their securities, and analyse their ability to repay loans;
- **Legal assessments:** We conduct legal assessments through our in-house team of lawyers and by engaging external vendors who help us perform functions such as the verification of documents and title to securities;
- **Technical assessments:** We conduct technical assessments through our in-house team of internal audit and by engaging external vendors who help us perform functions such as conducting valuation of collateral and the periodical review of overall portfolio; and
- **Risk Control Unit:** Our risk containment unit conducts credit bureau checks, security checks, scrutinizes documents, visits certain customers and seeks to identify fraud at early stages. They also conduct risk assessment of the portfolio on daily basis to maintain a healthy portfolio within the regulatory purview. Daily mark to mark valuation of securities is performed by the risk team so as to track portfolio quality and take necessary corrective action.

### ***Risk management***

A robust risk management process is conducted on a daily basis on the overall portfolio to maintain the portfolio quality.

The prices of the securities are updated daily on the basis of end of day price file received from the stock exchanges. On volatile days price files are uploaded on a real-time basis. The clients are then intimated of the margin shortfalls by business teams via phones/emails/letters. The collateral in the loan management system is reconciled with the securities lying with the depositories on a daily basis through an automated process by the operations team. Margins on each of the loans are monitored on regular basis and further margin is called for as and when the need arises. This helps us to maintain comfortable margins and enables us to mitigate risks against potential defaults. Margin calls are sent to clients on a daily basis and in case of a shortfall when the client is unable to maintain the margin, the loan value is realised through the sale of the securities at the earliest. Our centralized risk management system helps us monitor our client's credit exposure on a real time basis, enabling us to make margin calls on a dynamic basis and take suitable action in volatile markets.

### **Operational controls**

We have well defined policies and procedures that help maintain operational control across the lifecycle of the loan. The function is independent and centralized and among other tasks, majorly checks loan cases for adherence to policy parameters. For every loan proposal, disbursements are approved by the front-end operations after conducting proper non-discrepancy checks.

### **Collections and monitoring**

We have developed a comprehensive collection mechanism leveraging both technology and on-field strength. Our collection mechanism strategy is centred on four important pillars comprising centralized tele-calling centres, on-field collection agents, NPA collection teams and legal recovery teams.

At the time of loan disbursement, customers are provided with various payment options like automated clearance house, cheque, ECS and digital mode (Quick Pay and Virtual Account). Prior to monthly EMI due-date, customers are reminded of their dues either in form of voice-blasts or SMS reminders. Customers are also sensitized about the implication of default on their credit history and bureau score.

For customers defaulting on payments, collection visits are carried out by our field agents to collect instalments in various methods. Our field agents have the responsibility for a specified number of borrowers, depending on the volume, past collection performance and business performance in the region. Additional measures are undertaken in order to balance customer accounts and effectively manage performance on periodic basis. We ensure that there is continuous monitoring of all customer accounts by collection agents, especially for strategic high-ticket cases and adopt various collection strategies (including legal and settlement) on a case-to-case basis.

Considering our business caters to diverse clientele, our company has a separate in-house collection mechanism for various products depending upon product characteristics, business origination type and legal recovery options. For a customer defaulting on payments, reasons for default are identified and prompt actions are initiated pursuant to well-defined internal collection policy. For secured loans with customers' default, our company may initiate the process for repossessing collateral. In spite of regular reminders with strong efforts of collection teams, if the customer continues to default over a period of time, and in cases where there is suspicion on customer's intent to service the loan, legal action is initiated. A dedicated team is in place for review of high delinquent geographic locations or resolution of certain strategic cases. Additionally, an experienced legal team having extensive experience in various legal recovery mechanisms has been established for supporting the collections teams. We have an independent risk department responsible for monitoring portfolio performance region, product and channel wise.

### **Branch Network**

As on June 30, 2021, our Company had 2,682 branches across India. A distribution of our branches across the country is depicted below:



## IIFL Samasta Finance Limited (Formerly known as Samasta Microfinance Limited)

Samasta is a subsidiary of our Company and is registered with the Reserve Bank of India. As on June 30, 2021, the Company holds 74.34% of the paid up share capital of Samasta. Samasta holds Certificate of Registration (not valid for acceptance of public deposits) from the RBI dated May 17, 2011 to carry on the business of microfinance. Samasta began operations as a MFI in March 2008 with an aim to provide financial services to the financially weaker sections in the country.

(₹ in million)

AUM	June 30, 2021	March 31, 2021	March 31, 2020	March 31, 2019
Microfinance loan	43,861.95	47,375.65	33,998.35	22,852.41
Loan against Property	566.48	580.07	-	-
<b>Total</b>	<b>43,861.95</b>	<b>47,375.65</b>	<b>33,998.35</b>	<b>22,852.41</b>

Key financial numbers of Samasta for last three financial years

(₹ in million)

Particulars	June 30, 2021	March 31, 2021	March 31, 2020	March 31, 2019
Total Income	2,300.52	7,021.30	5,821.08	3,397.54
Total Comprehensive Income	108.53	663.92	1,068.02	527.73

### Provisioning norms

With the introduction of new accounting standards – Ind AS from Fiscal 2019, our Company has started computing provisions on expected credit loss (ECL) model. Primarily, ECL accounts for credit losses in future based on observed portfolio behaviour rather than incidental provision computation in IGAAP. ECL Credit losses can be considered as difference observed between contractual future cash inflows and expected cash inflows. ECL accounts for two major characteristics: current behaviour of a financial instrument and observed portfolio losses in the portfolio over a period of time considering the time value of money and has following important parameters:

1. Exposure at default – Estimate of contractual cash inflows in future as on reporting date
2. Probability of default – Indicator of likelihood of default of financial instrument for a time period
3. Loss given default – Indicator of normalised loss incurred post default of financial instrument

Stage 1 includes financial instruments that have low credit risk as on the reporting date. For such assets, 12-month expected credit losses are computed on the exposure and interest revenue is accounted on gross asset value (without considering expecting credit losses). ECL is computed based on expected default events within 12 months since reporting date. It is a measure of likelihood of low credit risk portfolio transitioning to high credit risk (and losses post its transition) in next 12 months (“**Stage 1**”).

Stage 2 includes financial instruments that have higher credit risk than Stage 1 but with no objective impairment evidence. For such assets, lifetime expected credit losses are computed on the exposure yet interest revenue is accounted on gross asset value (without considering expecting credit losses). ECL is computed based on expected default events over the balanced loan tenure (“**Stage 2**”).

Stage 3 includes financial assets that have high credit risk and are considered default as per regulatory norms at the reporting date. For these assets, losses are computed based on empirical data and interest revenue is accounted on net asset value (considering credit losses) (“**Stage 3**”).

Further, additional provisions are provided for certain weak accounts.

### Sales and Marketing

Marketing activities for our Company are managed by our marketing and corporate communications department. Through in-house teams, external creative agencies and execution partners, the marketing department conducts various activities ranging from brand awareness, product awareness, creative development, lead generation activities and enhancing customer experience, with a focus on aligning product communication to create an economic, social and environmental impact and an overall aim to make our brand ‘IIFL’ the brand of choice for its customers. The above activities are implemented through

various modes such as broadcast media (TV, print, radio), digital assets (website, social media platforms), digital advertising, out-of-home media and on-ground activities.

### **Risk and Asset-Liability Management**

Risk management is a key element of our business strategy and is integrated seamlessly across all of its business operations. The objective of the Company’s risk management process is to optimise the risk-return equation and ensure meticulous compliance to all extant laws, rules, and regulations applicable for its business. We take a holistic view of risk management and undertakes an enterprise-wide risk management approach under the Enterprise Risk Management (“ERM”) framework.

In order to address the risks that are inherent to our business, we have developed a risk management architecture that includes monitoring by our Board through the Audit Committee, the Asset Liability Committee and the Risk Management Committee. We adopt a ‘three lines-of-defence’ model wherein management control at the business entity level is the first line of defence in risk management. Various risk control and compliance oversight functions, established by the management are the second line of defence. Finally, the third line comprises the internal audit/assurance function. In order to maintain financial soundness of the company, it seeks to promote a strong risk culture throughout the organization. All major risk classes viz credit risk, market risk, operational risk, fraud risk, liquidity risk, business risk and reputational risk are managed via well-defined risk management processes.

<b>Risk</b>	<b>Risk Response Strategies</b>
Credit, liquidity and finance risk	<ul style="list-style-type: none"> <li>● Our Company has separate multi-level credit and investment committee, consisting of Directors of the Board/head of the departments, to consider medium to large credit proposals. However, smaller proposals are decided at appropriate level as per the approval matrix.</li> <li>● The Company has in place a risk management committee and asset liability management committee (ALCO), consisting of directors and senior officials. They regularly meet and review the policies, systems, controls, and positions of the financing business. The committee reviews the risk management processes, covering credit and underwriting controls, operations, technology and compliance risks.</li> <li>● Liquidity risk arises due to non-availability of adequate funds or non-availability of adequate funds at an appropriate price, or of appropriate tenure, to meet our business requirements. This risk is minimised through a mix of strategies, including asset securitisation and temporary asset liability gap.</li> <li>● We monitor liquidity risk through our ALCO Committee with the help of fortnightly and monthly liquidity and Asset Liability mismatch reviews. This involves the categorisation of all assets and liabilities in different maturity buckets and evaluating them for any mismatches in any particular maturity bucket, especially in the short-term. The ALM Policy has capped the maximum mismatches in the various maturities in line with RBI guidelines.</li> </ul>
Technology Risk	<ul style="list-style-type: none"> <li>● Our management periodically reviews various technology risks such as protecting sensitive customer data, identity theft, cybercrimes, data leakage, business continuity, access controls, etc.</li> <li>● We have put in processes, systems and tools for ensuring vigilant monitoring, audit logging and suspicious activity reporting.</li> <li>● We have implemented tools for mitigating various security risks -privileged identity management, advanced malware detection and protection, end-point encryption, mobile device management and secured internet access.</li> <li>● We successfully completed the ISO 27001:2013 annual re-certification in January 2020. During the year, many processes are automated to reduce the risk of manual error and frauds.</li> </ul>
Compliance Risk	<ul style="list-style-type: none"> <li>● We have implemented business-specific Compliance Manuals, limit monitoring systems and AML/KYC policies.</li> <li>● The compliance requirements across various service points have been communicated comprehensively to all through compliance manuals and circulars. To ensure complete involvement in the compliance process, reporting processes have been instituted by heads of all businesses/zones/area offices and departments, through submission of quarterly compliance reports. The compilations of these reports are reviewed by the Audit Committee/Board and are also submitted to regulatory authorities, periodically. Besides, the internal auditors verify the compliances as part of their audit process.</li> </ul>
Operational risk management	<ul style="list-style-type: none"> <li>● Operational risk is the risk of loss resulting from inadequate or failed internal processes, people, systems and controls or from external events (as defined by Basel Committee on Banking Supervision).</li> </ul>

Risk	Risk Response Strategies
	<ul style="list-style-type: none"> <li>Independent operational risk management team reporting to the risk head is in place which is responsible for coordinating all the operational risk activities including building an understanding of the risk profile, implementing tools related to operational risk management, branch operations, cash handling, customer lifecycle management, etc., and working towards the goals of improved controls and lower risk.</li> </ul>
Credit risk management	<ul style="list-style-type: none"> <li>Credit Risk is a measure of loss arising due to failure of borrower to meet the contractual obligation of repayment as per agreement. Our Company has defined processes for identification, ongoing assessment and mitigation of credit risk for various products on regular basis.</li> <li>Our Company routinely monitors credit risk including asset impairment risks and ensures compliance within the board approved policies and risk limits. Additionally, we monitor risk concentrations based on various characteristics. Portfolio reviews are undertaken on monthly basis highlighting behaviour of products on various financial and non-financial parameters.</li> <li>Our Company's credit concentration monitoring is undertaken on continual basis. Our Company has board-approved policy capping credit concentration to entities. This is effectively undertaken to ensure avoidance of default of large exposures affecting our Company's financial performance.</li> </ul>
Fraud Risk Management:	Our Company has a comprehensive Fraud Risk Management framework in place with an independent Fraud Control Unit (FCU) team responsible for fraud prevention, fraud detection and fraud investigations supported by offsite Audit team, internal audit function, outsourced verification vendors and fraud analytics.

### Internal Controls

The Company has an Internal Control System which is commensurate with the size, scale and complexity of its operation. The Internal Audit team monitors and evaluates the efficacy and adequacy of Internal Control systems in the Company, its compliance with operating systems and accounting procedures. Based on the report of the Internal Auditor, process owners undertake corrective action in their respective areas and thereby strengthen the controls. Significant audit observations, if any and corrective actions and implementation thereof are presented to the Audit Committee of the Board. Status of resolution tracking as well as pending issues is reported to senior management and audit committee of the Board on a regular basis as an 'Action Taken Report'.

### Human Resources

Our human resource management systems and processes are future ready and go hand-in-hand with the demands of the business and environment. We have got a scalable talent acquisition system which seamlessly interacts with business and stakeholders to hire and onboard talent. Training and development which is central to our people development theme has the right mix of classroom, online, MDP trainings and certification courses.

We have been taking employee feedback through our annual Pulse Survey, which enables us to constantly recalibrate our policies and initiatives and improve on areas, based on the feedback. As of August 31, 2021, the Company has a strong workforce of 22,638 employees.

### Corporate Social Responsibility

On the social front, IIFL Foundation (the CSR arm of the group) has undertaken many initiatives for community welfare, with a special focus on education. Out-of-school children are one of the biggest challenges in India today and to address this, IIFL Foundation's Sakhiyon ki Baadi (SKB) is an initiative aimed at eradication of female illiteracy from Rajasthan, by setting up community based non-formal learning centres for girls in the age group of 4 yrs. to 14 yrs. old. The learning centres are established in the areas dominated by native Scheduled Tribe communities, where girls often dropout of school or are never enrolled at one. The lockdown phase brought quite a few 'blessings in disguise' for us. Since our SKB learning centers were brought to a halt, owing to the imposed lockdown, our team started to build an online connect with the children over apps like Google meet and Zoom. Over the course of time about 40% of the SKB Learning Centers are now successfully conducting online sessions, led by the teacher and supported by the training team. The children, those who have access to mobile phone and internet connectivity are now learning from their teachers over Google meet. Since the onset of pandemic, schools and students have faced numerous challenges to keep the educational activity sustained. Owing to the nature of threat (Covid-19), classroom sessions have been moved to 'online sessions', which require access to a Device (Mobile/Laptop) and

Internet connectivity. IIFL Foundation has donated 150 Android Based Tablets to students attending Govt. School at rural villages in Rajasthan. The devices have been offered to those attending 9th, 10th, 11th and 12th class & are in crucial years of their academic career. The android based tablets are equipped with the 'Diksha App', offering learning material developed by Ministry of Education (Govt. of India) that can be accessed offline as well. The devices shall be used by students as a shared resource.

During the last one year, because of COVID-19 pandemic, government schools have been closed and that has led to interruption in provision of Nutritional meal to children, which used to be distributed through Mid-Day Meal programme in Madhya Pradesh. The situation had adversely affected, in the rural villages with financially weaker population, as the dependency over mid-day meal was high among the children. IIFL Foundation supported provision for nutritional and healthy meals, both Lunch and Dinner to children, at 5 such villages by establishing Seva Kutirs. Financial Literacy programs in West Bengal and north-east India and rural Maharashtra, free eye surgery camps in Uttar Pradesh, cancer care camp in Karnataka, free medical and dental treatment at Pandharpur (Maharashtra) and addressing environment sustainability through river rejuvenation initiatives are some more ways in which IIFL foundation is proactively contributing towards community building as a responsible organization.

During the Covid-19 pandemic, the Company also undertook many measures to help fight the healthcare crisis. IIFL Foundation contributed ₹ 50 Mn. to the PM Cares Fund. IIFL Foundation supported the initiative of FICCI Socio Economic Development Foundation with ₹ 0.5 Mn for procurement of medical kits for hospitals in Mumbai. IIFL Foundation also made a contribution of ₹ 1 Mn to 'Mumbai Police Foundation' towards procurement of protective gears for the on-duty personnel. Also, to help battle the Covid-19 crisis for patients residing at higher altitudes, such as inhabitants of Kashmir, IIFL Foundation has donated 24 oxygen concentrators to the community, to help patient's during their home quarantine period.

### **Competition**

Our Company offers a diversified range of products including home, gold, business and micro finance loans, loans against property and loans against securities. These are provided to a broad segment of customers including salaried and self-employed personnel and corporates. We face competition primarily from other NBFCs. The major competitive factors among the peer group are an extensive branch network, greater funding capabilities, wider range of products and services, and advanced technology offerings.

### **Insurance**

Our Company has insured its various properties and facilities against the risk of fire, burglary, breakdown of office equipment, risk of financial loss due to fraud and other perils including public liability which covers the legal liability arising out of third party bodily injury or third-party property damage in company premises. Our Company has obtained money policy to cover "money in safe and till counter and money in transit" for the branches and various offices.

Our Company also has in place a group mediclaim policy for its employees and their dependent family members, group term life and group personal accident policies, which provide uniform benefits to all the employees.

Further, our Company has a Directors and Officers Liability Policy which provides a cover for the personal liability of directors and officers arising due to wrongful acts in their managerial capacity.

For a discussion of certain risks relating to our insurance coverage, please see the section "Risk Factors - Internal Risks and Risks Associated with our Business - Our insurance coverage may not adequately protect us against on page 54.

### **Property**

Our Registered office is located at IIFL House, Sun Infotech Park, Road No. 16V, Plot No. B-23, Thane Industrial Area, Wagle Estate, Thane – 400 604, Maharashtra, this office is leased by the Company. Our Corporate office is located at 802, 8th Floor, Hubtown Solaris, N. S. Phadke Marg, Vijay Nagar, Andheri East, Mumbai – 400 069, Maharashtra, this office is leased by the Company. We have entered into lease / leave and license agreements for terms ranging from one to ten years for all of our branches.

Our Company owns the following properties\* as at August 31, 2021:

- (i) Unit no.12A/10, Unit no.14A/10 and Unit no.14A/09 at Parinee Cresenzo, G Block, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051.



- (ii) Shop No. G 22B, Revenue Survey No. 1001/1, Paiki Town Planning Scheme No.4, Final Plot No. 110, Paiki, City Survey No. 7396, Municipal Survey No. 1/12/94, Unjha, Mehsana.

\* *Note: The above mentioned properties were owned by India Infoline Finance Limited (now merged with our Company). The said properties are in the process of transfer in the name of our Company.*

### **Intellectual Property**

Our Company has entered into a trademark license agreement with IIFL Securities Limited dated March 19, 2019. Pursuant to which, IIFL Securities Limited has granted our Company with a non-exclusive right and license to use the trademark, service mark and logos pertaining to "IIFL". The term for which the license is granted is in perpetuity, subject to the terms and conditions contained in the trademark license agreement. For details please see "*History and Main Objects*" on page 143. Further, our Company has applied for trademark application with the trademark and logo 'My Money' in class 36.

### **Information Technology**

Information Technology in our Company is the core element which drives business growth and forms the backbone of our organization. Information technology is used as a strategic tool which comprises industry standard business applications and robust IT infrastructure setup which are used to manage business operations which improves our overall productivity and efficiency and provide seamless and world class experience to our customers. We believe that through our information systems and adequate controls we are able to manage our nationwide operations efficiently, market effectively to our target customers, and effectively monitor and control risks. Business applications including loan operating system are designed, developed and implemented to meet our business and regulatory requirements round the clock and is being used in all our branches across India to manage business operations, improve customer services and efficiency from time to time. IT and Information security and processes are aligned with RBI Master Directions, ISO 27001 and Industry best practices and industry standard security solutions are implemented to control security and CyberRisks.

### **Treasury Operations**

Our treasury operations are mainly focused on meeting our funding requirements and managing short term surpluses. Our funding requirements are currently predominantly sourced through term loans, issuance of debentures, commercial paper and securitisation of receivables. We believe that through our treasury operations we are able to maintain our ability to repay borrowings as they mature and obtain new loans at competitive rates. Our treasury department undertakes liquidity management by seeking to maintain an optimum level of liquidity and complying with the RBI requirements of asset liability management. The objective is to ensure smooth functioning of all our operations and at the same time avoid the holding of excessive cash. Our treasury maintains a balance between interest earning liquid assets and cash to optimize earnings. We actively manage our cash and funds flow using various cash management services provided by banks. As part of our treasury activities we also invest our temporary surplus funds in fixed deposits with banks, liquid debt-based mutual funds and government securities. Our investments are made in accordance with the investment policy approved by the Board.

### **Awards and Accolades**

During the last 12 months, the Company received the following awards and accolades

- Received recognition as one of the 'Economic Times Best Brands 2020'.
- Received Golden Peacock National Training Award 2020.
- IIFL Finance's TVC with Rohit Sharma received the Best Marketing Campaign Award at the National Awards for Marketing Excellence.
- IIFL Finance's #SeedhiBaat campaign received the Best PR Campaign award at the Global Marketing Excellence Awards.
- IIFL Home Loan recognized as one of The Best BFSI Brands by Economic Times
- IIFL Foundation's flagship girl child literacy program 'Sakhion Ki Baadi' received Women Empowerment Award at Golden Globe Tigers International Awards.
- IIFL Foundation received Award for 'Best Use of CSR Practices in Banking & Finance Industry' at Asian CSR Leadership Awards
- IIFL Foundation received 'outstanding contribution to the cause of education' award at National Award for CSR Excellence
- 'Sakhion Ki Baadi' project received the award for 'Innovation in CSR Practices' at Asian CSR Leadership Awards.

- IIFL Foundation's 'Sakhiyon Ki Baadi' initiative received the most promising CSR program at Goodera Karma Awards
- Ms Madhu Jain, Director, IIFL Foundation received the CSR Leadership Award at Golden Globe Tigers International Awards 2020.
- Ms Madhu Jain, Director, IIFL Foundation received 'Social Entrepreneur of the Year Award' at Asian CSR Leadership Awards.
- Received 'India Most Admired Financial Services Provider' Award at Asian BFSI Leadership Awards.
- MyMoney app recognised for Quick Loan Approval at Asian BFSI Leadership Awards.
- Received 'Iconic Brand' recognition from The Economic Times.
- IIFL Finance received 'Great Place To Work' for the third year in a row.

## HISTORY AND MAIN OBJECTS

### *Key terms of Material Agreements and Material Contracts*

Other than the below-mentioned agreements, our Company has not entered into material agreements and material contracts which are not in the ordinary course of business, in the last two years.

(i) **Business Transfer Agreement with IIFL Samasta Finance Limited (Formerly known as Samasta Microfinance Limited):**

The Company in its Board meeting dated November 29, 2019 approved the sale of Micro Finance business of the company to the purchaser. The company had agreed for the sale with its respective assets and liabilities as a going concern on a slump sale basis for a lump sum purchase consideration of ₹ 1,723.50 million. The sale of Micro Finance business was executed by way of Business Transfer Agreement (“**Agreement**”) on December 19, 2019 between the company and the purchaser. The Company vide a Deed of Assignment (“**Deed**”) dated December 19, 2019 agreed to sell, transfer and assign the receivables along with the corresponding rights, title, interest, benefits in relation to the receivables including the underlying security as defined in the deed. The company and the purchaser, both, agreed to the terms and conditions as laid down in the agreement.

### **Subsidiaries of our Company**

The Company has following subsidiaries:

(i) **IIFL Home Finance Limited:**

IIFL Home Finance Limited was incorporated under the provisions of the Companies Act, 1956 bearing CIN U65993MH2006PLC166475 on December 26, 2006, under the name of India Infoline Housing Finance Limited. Its name was changed to ‘IIFL Home Finance Limited’ pursuant to fresh certificate of incorporation dated May 02, 2018 issued by the Registrar of Companies, Maharashtra, Mumbai. It is registered with the NHB as housing finance company vide registration no. 09.0175.18 dated September 14, 2018. The NHB registration no. before change of name of IIFL Home Finance Limited was 02.0070.09 dated February 03, 2009. The IIFL Home Finance Limited has been notified as a financial institution under SARFAESI Act vide Government notification dated June 23, 2010.

IIFL Home Finance is primarily engaged in providing mortgage loans, which includes housing loans and loans against property (“**LAP**”) and developer loans. Housing loans include finance for purchase of flats, construction of houses, extension and for improvement in the flats/homes and for acquiring plots of land (which are intended to be used for construction of houses). LAP is availed for, working capital requirements, for business and personal use.

### **Change in registered office of IIFL Home Finance Limited:**

The Registered office of the Company was subsequently changed from IIFL House, Sun Infotech Park, Road No. 16V, Plot No. B-23, Thane Industrial Area, Wagle Estate, Thane – 400 604 to 12A-10, 13th Floor, Parinee Crescenzo, C-38 & 39, G-Block, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051, with effect from June 18, 2013. Further, IIFL Home Finance Limited shifted its Registered office from 12A-10, 13th Floor, Parinee Crescenzo, C-38 & 39, G-Block, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051 to IIFL House, Sun Infotech Park, Road No. 16V, Plot No. B-23, MIDC Thane Industrial Area, Wagle Estate, Thane – 400 604 with effect from April 15, 2019.

### **Principal Business**

IIFL Home Finance Limited is involved in carrying out activities of Housing Finance.

### **Board of Directors**

Details of Board of Directors of IIFL Home Finance Limited is as set out in the below table:

S. No.	Name of Directors	Designation	DIN No.
1.	S. Sridhar	Chairman & Independent Director	00004272
2.	Kranti Sinha	Independent Director	00001643
3.	Mohua Mukherjee	Additional Director (Independent Director)	08714909

S. No.	Name of Directors	Designation	DIN No.
4.	Nirmal Bhanwarlal Jain	Non-Executive Director	00010535
5.	Venkataraman Rajamani	Non-Executive Director	00011919
6.	Monu Ratra	Executive Director & CEO	07406284
7.	Arun Kumar Purwar	Independent Director	00026383

### **Shareholding Pattern**

The Shareholding pattern of IIFL Home Finance Limited as on June 30, 2021 is as set out in the table below:

S. No.	Name of Equity Shareholders	No. of Equity Shares of ₹ 10 each	% of Equity Shares
1.	IIFL Finance Limited	2,09,67,581	100.00%
2.	Govind Modani*	100	0.00%
3.	Narendra Jain*	100	0.00%
4.	Rajesh Rajak*	100	0.00%
5.	Monu Ratra*	100	0.00%
6.	Amit Kumar Gupta*	100	0.00%
7.	Sneha Patwardhan*	100	0.00%
	<b>Total</b>	<b>2,09,68,181</b>	<b>100.00%</b>

\*Note: Six (6) nominee shareholders are holding 100 equity shares each on behalf of IIFL Finance Limited.

### **(ii) IIFL Samasta Finance Limited (Formerly known as Samasta Microfinance Limited)**

Samasta\* was incorporated as a public limited under the Companies Act, 1956 on August 09, 1995, in Bangalore, Karnataka bearing CIN U65191KA1995PLC057884. Its registered office is situated at 110/3, Lal Bagh Main Rd, Krishnappa Layout, Bengaluru, Karnataka 560027, India. Since its inception in March 2008, Samasta has been providing innovative and affordable financial products to women from unbanked sections of society in both rural and semi urban areas. Samasta as the organisation caters to 17 states across India, Samasta with its wide array of responsible financial products and services acts as a catalyst for sustainable and inclusive economic growth. As on June 30, 2021 Samasta has 634 branches across 17 states.

\*Pursuant to change of name certificate issued by the Ministry of Corporate Affairs (MCA), received on September 3, 2021, the name of Subsidiary of the Company is changed from 'Samasta Microfinance Limited' to 'IIFL Samasta Finance Limited' with effect from September 1, 2021.

Samasta has applied to RBI for change of its name in the Certificate of Registration to IIFL Samasta Finance Limited pursuant to change of its name w.e.f. September 1, 2021.

As a business correspondent, Samasta uses its market know-how and accessibility to the rural and semi urban bottom of pyramid families in India to bring microfinance services like micro loans, credit linked insurance, group based savings account etc. to their doorstep.

### **Investment in Samasta by our Company**

Pursuant to the approval of the Board of Directors of the Company at its meeting held on December 18, 2020, the Company subscribed for 42,426,147 equity shares of ₹ 10 each for an amount aggregating to ₹ 675 million at a price of ₹ 15.91 per share in the right issue of Samasta.

Pursuant to the approval of the Finance Committee at its meeting held on June 12, 2021, the Company subscribed for 91,575,091 equity shares of ₹ 10 each for an amount aggregating to ₹ 1500 million at a price of ₹ 16.38 per share in the right issue of Samasta

### **Principal Business**

Samasta is involved in the business of microfinance lending.

### **Board of Directors**

Details of the board of directors of Samasta is as set out in the table below:

S. No.	Name of Directors	Designation	DIN
1.	Seshadri Badrinarayanan	Independent Director	00507371
2.	Malini Benjamin Eden	Independent Director	00732954
3.	Narayanaswamy Venkatesh	Managing Director	01018821
4.	Vikraman Ampalakkat	Independent Director	01978341
5.	Shivaprakash Deviah	Wholetime Director	02216802
6.	Ramanathan Annamalai	Independent Director	02645247
7.	Monu Ratra	Director	07406284

### **Shareholding Pattern**

The Shareholding pattern of Samasta as on June 30, 2021 is as set out in the table below:

S. No.	Name of the Share holder	No. of Equity Shares held	% of Share Holding
1.	Shivaprakash. Deviah	3,45,000	0.08
2.	Venkatakrishnama Appa Naidu Narayanaswamy	10,52,938	0.24
3.	Anitha Shivanna	1,93,200	0.04
4.	Venkatesh Narayanaswamy	13,35,840	0.30
5.	IIFL Finance Limited	32,92,58,113	74.34
6.	IIFL Home Finance Limited	11,07,28,364	25.00
7.	Prema Narayanaswamy	1	0.00
8.	Vidhya Anand	1	0.00
<b>TOTAL</b>		<b>44,29,13,457</b>	<b>100.00</b>

*Note: Prema Narayanaswamy and Vidhya Anand holding 1 equity share of ₹ 10 each respectively are Registered owners and Beneficial Interest of such shares lies with Narayanaswamy V.A*

## OUR MANAGEMENT

### Board of Directors

The general superintendence, direction and management of our affairs and business are vested in our Board of Directors. The Articles of Association sets out that the number of Directors in our Company shall be not less than three and not more than Fifteen.

As of the date of this Tranche II Prospectus, we have nine Directors on the Board, out of which two Directors are Executive Directors and seven Directors are Non-Executive Directors. Out of the seven Non-Executive Directors, six Directors are Independent Directors. Our Company has 1 (one) woman director on the Board.

#### *Details of Board of Directors as on the date of this Tranche II Prospectus:*

Name, Designation, DIN, Nationality, Occupation and Term	Age (years)	Address	Date of Appointment	Other Directorships
<p>Nirmal Bhanwarlal Jain</p> <p><i>Designation:</i> Chairman &amp; Whole time Director</p> <p><i>Nationality:</i> Indian</p> <p><i>Occupation:</i> Business</p> <p><i>DIN:</i> 00010535</p> <p><i>Term of Appointment:</i> Five years w.e.f. April 23, 2020</p>	54	<p>103 A Wing, Guruprasad CHS Limited, TPS II, CTS 777, F.P., 10 Hanuman Road, Vile Parle (East), Mumbai – 400 057</p>	October 18, 1995	<p>1. IIFL Wealth Management Limited 2. IIFL Home Finance Limited 3. MNJ Consultants Private Limited 4. Pratham Education Foundation</p>
<p>Venkataraman Rajamani</p> <p><i>Designation:</i> Managing Director</p> <p><i>Nationality:</i> Indian</p> <p><i>Occupation:</i> Business</p> <p><i>DIN:</i> 00011919</p> <p><i>Term of Appointment:</i> Five years w.e.f. April 23, 2020</p>	54	<p>604, Glen Heights, Hiranandani Gardens, Powai, Mumbai – 400 076.</p>	July 5, 1999	<p>1. IIFL Wealth Management Limited 2. IIFL Home Finance Limited 3. IIFL Management Services Limited 4. IIFL Securities Limited 5. IIFL Asset Management Limited 6. Orpheus Trading Private Limited</p>
<p>Arun Kumar Purwar</p> <p><i>Designation:</i> Independent Director</p> <p><i>Nationality:</i> Indian</p> <p><i>Occupation:</i> Professional</p> <p><i>DIN:</i> 00026383</p> <p><i>Term of Appointment:</i> Five years w.e.f. April 01, 2019</p>	75	<p>C-2303/4, Flr- 23, Ashok Tower, Dr. SS Rao Road, Parel, Mumbai – 400 012</p>	March 10, 2008	<p>1. Alkem Laboratories Limited 2. Balaji Telefilms Ltd. 3. IIFL Home Finance Limited 4. Eroute Technologies Private Limited 5. Energy Infotech Private Limited 6. Mizuho Securities India Private Limited</p>

<b>Name, Designation, DIN, Nationality, Occupation and Term</b>	<b>Age (years)</b>	<b>Address</b>	<b>Date of Appointment</b>	<b>Other Directorships</b>
<p>Geeta Mathur</p> <p><i>Designation:</i> Independent Director</p> <p><i>Nationality:</i> Indian</p> <p><i>Occupation:</i> Professional</p> <p><i>DIN:</i> 02139552</p> <p><i>Term of Appointment:</i> Five Years w.e.f. September 18, 2019</p>	54	B-1/8, Vasant Vihar 1, New Delhi 110057.	September 18, 2014	<ol style="list-style-type: none"> <li>1. Motherson Sumi Systems Limited</li> <li>2. NIIT Limited</li> <li>3. IIFL Wealth Management Limited</li> <li>4. TATA Communications Transformation Services Limited</li> <li>5. Sentiss Pharma Private Limited</li> <li>6. IPE Global Centre For Knowledge And Development</li> <li>7. Info Edge (India) Limited</li> <li>8. Onmobile Global Limited</li> <li>9. Canara HSBC Oriental Bank of Commerce life Insurance Company Limited</li> <li>10. Healthcare Global Enterprises Limited</li> <li>11. Ummeed Housing Finance Private Limited.</li> <li>12. Samvardhana Motherson Automotive Systems Group BV (SMRP B.V.) (Subsidiary of Motherson Sumi Systems Limited)</li> <li>13. SMP Deutschland GmbH Germany (Indirect subsidiary of Motherson Sumi Systems Limited)</li> </ol>
<p>Vijay Kumar Chopra</p> <p><i>Designation:</i> Independent Director</p> <p><i>Nationality:</i> Indian</p> <p><i>Occupation:</i> Professional</p> <p><i>DIN:</i> 02103940</p> <p><i>Term of Appointment:</i> Five Years w.e.f. May 21, 2019</p>	75	4-A, Harmony Tower, Dr. E. Moses Road, Worli, Mumbai – 400018, Maharashtra	May 21, 2019	<ol style="list-style-type: none"> <li>1. Pegasus Asset Reconstruction Private Limited</li> <li>2. Milestone Capital Advisors Private Limited</li> <li>3. Greenlam Industries Limited</li> <li>4. Sheela Foam Limited</li> <li>5. Nippon Life India Trustee Limited</li> </ol>
<p>Nilesh Vikamsey</p> <p><i>Designation:</i> Independent Director</p> <p><i>Nationality:</i> Indian</p> <p><i>Occupation:</i> Professional</p> <p><i>DIN:</i> 00031213</p> <p><i>Term of Appointment:</i> Five Years w.e.f. April 01, 2019</p>	57	Kalpataru Habitat, 184 / A Wing, Dr. SS. Rao Road, near Gandhi Hospital, Parel, Mumbai 400012.	February 11, 2005	<ol style="list-style-type: none"> <li>1. IIFL Wealth Management Limited</li> <li>2. Navneet Education Limited</li> <li>3. Thomas Cook (India) Limited</li> <li>4. PNB Housing Finance Limited</li> <li>5. SOTC Travel Limited</li> <li>6. Nippon Life India Trustee Limited</li> <li>7. Gati Limited</li> <li>8. Gati-Kintesu Express Private Limited</li> </ol>

<b>Name, Designation, DIN, Nationality, Occupation and Term</b>	<b>Age (years)</b>	<b>Address</b>	<b>Date of Appointment</b>	<b>Other Directorships</b>
<p>Vibhore Sharma</p> <p>Designation: Additional Director (Independent Director)</p> <p><i>Nationality:</i> Indian</p> <p><i>Occupation:</i> Professional</p> <p>DIN: 03314559</p> <p><i>Term of Appointment:</i> Upto the ensuing General Meeting</p>	47	P-3/03, Tower 3 Silver City Sector 93, Noida UP – 201301	July 1, 2021	1. Redstart Labs (India) Limited
<p>Chandran Ratnaswami</p> <p><i>Designation:</i> Non-Executive Director</p> <p><i>Nationality:</i> Canadian</p> <p><i>Occupation:</i> Professional DIN: 00109215</p> <p><i>Term of Appointment:</i> Retirement by rotation</p>	72	177 Mckee Avenue, Ontario, M2N4C6 Toronto M2N4C6 CA	May 15, 2012	<ol style="list-style-type: none"> <li>1. Thomas Cook (India) Limited</li> <li>2. Qess Corp Limited</li> <li>3. Chemplast Sanmar Limited</li> <li>4. Bangalore International Airport Limited</li> <li>5. Sanmar Engineering Services Limited</li> <li>6. Go Digit General Insurance Limited</li> <li>7. Fairbridge Capital Private Limited</li> <li>8. National Commodities Management Services Limited Management Services Limited</li> <li>9. Go Digit Infoworks Services Private Limited</li> <li>10. Zoomer Media Limited, Canada</li> <li>11. Thai Reinsurance Public Company Limited</li> <li>12. ORE Holdings Limited</li> <li>13. HWIC Asia Fund</li> <li>14. FAL Corporation</li> <li>15. Fairfax India Holdings Corporation,</li> <li>16. Fairbridge Capital (Mauritius) Limited</li> <li>17. FIH Mauritius Investments Limited,</li> <li>18. FIH Private Investments Limited</li> <li>19. Fairfirst Insurance Limited (Union Assurance General Limited amalgamated with Asian Alliance General Limited)</li> <li>20. Primary Real Estate Investments</li> <li>21. H Investments Limited</li> <li>22. I Investments Limited</li> <li>23. HW Private Investments Limited</li> <li>24. Fairbridge Investments (Mauritius) Limited</li> <li>25. Fairfax Consulting Services India Limited</li> <li>26. 11470370 Canada Inc.</li> </ol>



Name, Designation, DIN, Nationality, Occupation and Term	Age (years)	Address	Date of Appointment	Other Directorships
<p>Ramakrishnan Subramanian</p> <p><i>Designation:</i> Additional Director (Independent Director)</p> <p><i>Nationality:</i> Singapore</p> <p><i>Occupation:</i> Professional</p> <p><i>DIN:</i> 02192747</p> <p><i>Term of Appointment:</i> Upto the ensuing General Meeting</p>	53	9, Nathan Road, #22-02, Singapore-248730, Singapore	September 06, 2021	1. Fincrest Management Advisors Pte Ltd

### Relationship between Directors

None of our Directors are related to each other:

None of our Directors is, or was, a director of any listed company, which has been or was delisted from any recognised stock exchange, during the term of his/her directorship in such company.

### Brief profile/particulars of the Directors of the Company

**Nirmal Bhanwarlal Jain**, is the founder and Chairman of the Company. He holds a PGDM (Post Graduate Diploma in Management) from the Indian Institute of Management (IIM), Ahmedabad and is a rank holder Chartered Accountant and a Cost Accountant. He started his career in 1989 with Hindustan Unilever Limited. He founded IIFL group in 1995. It started as an independent equity research company in India. Over the last 25 years, he has led the expansion of the group, while remaining focused on financial services. The group through four listed entities, has leading presence in India's Wealth & Asset management, consumer lending, securities trading & discount Broking spaces. With an impeccable track record of governance and growth, the group has attracted marquee investors and won accolades internationally.

**Venkataraman Rajamani**, is the Co-Promoter and Managing Director of the Company. He holds Post Graduate Diploma in Management from Indian Institute of Management (IIM), Bangalore and Bachelor in Electronics and Electrical Communications Engineering from IIT Kharagpur. He joined the Company's Board in July 1999. He has been contributing immensely in the establishment of various businesses and spearheading key initiatives of the group over the past 21 years. He previously held senior managerial positions in ICICI Limited, including ICICI Securities Limited, their investment banking joint venture with J P Morgan of US and Barclays – BZW. He worked as an Assistant Vice President with G E Capital Services India Limited in their private equity division. He has a varied experience of more than 29 years in the financial services sector.

**Arun Kumar Purwar**, works as Chairman of Eroute Technologies Private Limited, a fintech Co. He also works as an Independent Director in Companies across diverse sectors like power, telecom, steel, engineering consultancy, pharma and financial services. He also acts as an advisor to Mizuho Securities, Japan. He was Chairman of the State Bank of India ("SBI") from 2002 to 2006 and Chairman of the Indian Bank Association during 2005 to 2006. He has previously held positions such as Managing Director of State Bank of Patiala and has been associated in the setting up of SBI Life. Post his retirement from SBI, he was associated with a leading industry house in setting up the first healthcare focused private equity fund as well as a non-banking finance company focused on funding real estate projects as well as educational institutions. He has won a number of awards including the CEO of the year award from the Institute of Technology and Management (2004), "Outstanding Achiever of the Year" award from the Indian Banks' Association (2004) and "Finance Man of the Year" Award by the Bombay Management Association in 2006.

**Geeta Mathur**, a Chartered Accountant, specialises in the area of project, corporate and structured finance, treasury, investor relations and strategic planning. She started her career with ICICI, where she worked for over 10 years in the field of project, corporate and structured finance as well represented ICICI on the Board of reputed companies such as Eicher Motors, SIEL

Limited etc. She then worked in various capacities in large organisations such as IBM and Emaar MGF where she developed diversified expertise across Corporate Finance, Treasury, M&A, Strategy, Supply Chain, Investor Relations, Restructuring, Accounts & Audit, Corporate Governance and General Administration. Besides finance, she is equipped with strong understanding and experience in operations and commercial contracts. She has developed, reorganised, streamlined and led large national teams. She transitioned from the Corporate sector to the development sector as CFO of Helpage India, where besides successful implementation of Oracle ERP and setting up processes for budgeting and MIS was consistently awarded by the Institute of Chartered Accountants and South Asian Federation of Accountants for best presented and transparency in accounts. She currently serves as an independent director in various large organisations across manufacturing and services such as Motherson Sumi Ltd, Infoedge Ltd and NIIT Ltd. She also serves as a co-chair of the India chapter of Women Corporate Directors Foundation (WCD). WCD is a 501(c)(3) organisation, the only global membership organisation and community of women corporate directors. The WCD mission is to foster a powerful, trusted community of influential women corporate directors and increase the pipeline of qualified female board candidates.

**Vijay Kumar Chopra**, is a fellow member of the Institute of Chartered Accountants of India. He was the whole-time member of SEBI for two years; prior to that he has been a career banker and has held several top positions during his 36 years of experience in banking industry. Some of his accomplishments include being the Chairman and Managing Director in Corporation Bank and SIDBI, 3 years as an Executive Director in Oriental Bank of Commerce and 31 years in various capacities in Central Bank of India.

**Nilesh Vikamsey**, is a Senior Partner at Khimji Kunverji & Co LLP, an 85-year-old Chartered Accountants firm which is member firm of HLB International, which is a network of independent professional accounting firms and business advisers. Mr. Vikamsey is the Ex-President of the Institute of Chartered Accountant of India (ICAI). He is on the Board of a number of listed and public companies as an Independent Director. Mr. Vikamsey is member of SEBI's Mutual Funds Advisory Committee MFAC & earlier was Chairman of its Qualified Audit Report Committee (QARC), member of Corporate Governance Committee chaired by Uday Kotak, Primary Market Advisory Committee & Committee on Disclosures and Accounting Standards (SCODA), LLP Committee of Ministry of Corporate Affairs (MCA). He is currently a member of Risk Management Committee of Central Depository Services (India) Limited (CDSL). Mr. Vikamsey was in the Past Chairman of Federal Bank Ltd & IRDA Board member, Committee member of committees of MCA, CAG & IRDA. Mr. Vikamsey is Committee member of organisations like West India Council of Indo American Chamber of Commerce, Core Group of Bombay Chartered Accountants' Society (BCAS), Managing Council of The Chamber of Tax Consultants (CTC). He is Trustee in Sayagi U Ba Khin Memorial Trust (Vipassana International Academy, Igatpuri) & few educational trusts in Mumbai. He is a Speaker/Chairman, at various seminars, meetings, lectures held by ICAI, Bankers Training College of the RBI, Comptroller & Auditor General of India (C&AG) and various other organisations.

**Vibhore Sharma**, is an Engineering and Product leader with over 20 years of experience in building and leading teams engaged in software and systems engineering. He has helped to build and evolve some decent money-making products of both B2C as well as B2B archetypes. He was amongst the earliest team members of InfoEdge India and played a pivotal role in scaling the company's technology and products.

**Chandran Ratnaswami** is a Non-Executive Director of the Company. He is the Chief Executive Officer and Director of Fairfax India Holdings Corporation, a Company listed on the Toronto Stock Exchange and is also a Managing Director of Hamblin Watsa Investment Counsel Limited, a wholly owned investment management company of Fairfax Financial Holdings Limited. Hamblin Watsa provides discretionary investment management to all the insurance and reinsurance subsidiaries of Fairfax and currently manages approximately \$40 Billion of assets. Mr. Ratnaswami serves on the Boards of, among others, Qess Corp Limited, Bangalore International Airport Limited, National Collateral Management Services Limited, Go Digit General Insurance Limited, Thomas Cook (India) Limited, Fairbridge Capital Private Limited in India, Zoomer Media, Fairfax India Holdings Corporation in Canada, Thai Reinsurance, Thailand, and Fairfirst Insurance Limited, Sri Lanka. He holds a Bachelor's degree in Civil Engineering from IIT Madras, India and an MBA from the Rotman School of Management, University of Toronto, Canada.

**Ramakrishnan Subramanian**, is a Chartered Accountant, Cost Accountant and Masters in Commerce. He has served several leading Banks, FIs in leadership roles since 1990 in India and abroad. He has also served as a Boards member of ING Vysya Bank and Shriram Capital, Shriram Transport, Shriram city union, in the past apart from having done senior Executive roles such as CEO, MD, Country Head, Asia Regional head roles in domestic and international banks. He is currently engaged as a Sr. Advisor, Operating Partner, Consultant with PE, VC, FIs and Fintech in India. He is deeply engaged on a daily basis with the Indian financial sector with in-depth familiarity across the length and breadth of the country. Within financial services, his deep expertise and experience are in Retail Financing - Mortgage, LAP, Personal Loans, Business Loans, SME, LAS, Gold, Auto, CV/CE, Securitisation. He has worked in senior capacities involving Strategy, Board, Governance coupled with strong track record on execution across functions covering Channels, Product, Pricing,

Portfolio management, Funding, Credit policy, Credit underwriting, Collections management of large Universal banks, NBFCs and Fintech.

## Remuneration of Directors

The Nomination and Remuneration Committee (“NRC”) determines and recommends to the Board the compensation to Directors. The Board of Directors or the shareholders, as the case may be, approve the compensation to Directors. The tables and details below sets forth the details of the remuneration pertaining to the last three financial years which has been paid or was payable to the Directors by the Company. The Directors do not receive any remuneration from our subsidiary and associate companies except Mr. Venkataraman Rajamani who was paid remuneration upto May 14, 2019 by the subsidiary of the Company i.e. India Infoline Finance Limited which got merged with the Company w.e.f March 30, 2020 under the Composite Scheme of Arrangement approved by the Hon’ble NCLT vide its Order dated March 07, 2019. Mr. Venkataraman Rajamani was also appointed as the Managing Director of IIFL Securities Limited, another group company with effect from May 15, 2019 and thereafter his entire Remuneration was paid by IIFL Securities Limited.

## Remuneration paid to our Directors in the last Fiscal by our Company, Subsidiary Company and Associate companies

Details of remuneration paid to the Executive Directors for the three months ended June 30, 2021 and financial years ended March 31, 2021, March 31, 2020 and March 31, 2019, by our Company:

(₹ in million)				
Name of Director	As on June 30, 2021	Fiscal 2021 <sup>#</sup>	Fiscal 2020 <sup>#</sup>	Fiscal 2019 <sup>#</sup>
Nirmal Bhanwarlal Jain <sup>^</sup>	20.11	80.01	86.97	68.71
Venkataraman Rajamani <sup>*</sup>	-	-	5.50	48.57

<sup>#</sup>Inclusive of charge towards Gratuity / leave liability.

<sup>^</sup>Till Fiscal 2020, the entire remuneration was paid by the subsidiary of the Company i.e. India Infoline Finance Limited which got merged with the Company w.e.f March 30, 2020 under the Composite Scheme of Arrangement approved by the Hon’ble NCLT vide its Order dated March 07, 2019.

<sup>\*</sup>Mr. Venkataraman Rajamani who was paid remuneration upto May 14, 2019 by the subsidiary of the Company i.e. India Infoline Finance Limited which got merged with the Company w.e.f March 30, 2020 under the Composite Scheme of Arrangement approved by the Hon’ble NCLT vide its Order dated March 07, 2019. Mr. Venkataraman Rajamani was also appointed as the Managing Director of IIFL Securities Limited, one of the group company w.e.f May 15, 2019 and thereafter his entire Remuneration was paid by IIFL Securities Limited.

## Remuneration paid by Subsidiary and associate companies to the Directors

Except Mr. Arun Kumar Purwar who has received the sitting fees amounting to ₹ 3,30,000 during the Fiscal 2021 from IIFL Home Finance Limited (subsidiary of the Company), none of our Directors have received any remuneration from Subsidiary and Associate companies.

The terms of remuneration of the Executive Directors are as below:

### 1. Nirmal Bhanwarlal Jain, Chairman & Whole Time Director

The following table sets forth Terms of Remuneration to Nirmal Bhanwarlal Jain, Whole Time Director reappointed with effect from April 23, 2020, as approved by the Shareholders of the Company at their Annual General Meeting held on September 30, 2019 and by Board as on May 28, 2020:

Particulars	Terms of Remuneration
Basic Salary (w.e.f. April 01, 2020)	₹ 3.13 million per month.
Housing/ HRA	He shall be entitled to a Company provided house or house rent allowance of upto 50 % of basic salary.
Leave Travel	Expenses for him and his family, once in a year subject to a maximum of one month’s basic salary.
Other benefits (w.e.f. April 01, 2020)	In addition to the above, he will be entitled to claim reimbursement of expenses on account of home furnishing, residence telephones, two cars, business promotion, entertainment, professional development and traveling, full reimbursement of the education expenses of his children and other incidental expenses incurred in the normal course of the company’s business, full medical expenses

Particulars	Terms of Remuneration
	incurred for self and his family, including premium for medical insurance. Other benefits will be subject to a maximum of ₹ 1.25 million per month.
Increment	Board / Nomination and Remuneration Committee can determine the remuneration on an annual basis subject to increment not exceeding 25% p.a. of basic salary, allowances and perquisites.
Commission	He shall be paid commission as permissible under the Companies Act, 2013 and as determined by the Board / Nomination and Remuneration Committee from time to time. In addition, he will be eligible for contribution to provident funds, gratuity and superannuation and leave encashment as per the rules of the Company.

## 2. Venkataraman Rajamani, Managing Director

Mr. Venkataraman Rajamani is also a Managing Director of IIFL Securities Limited, an IIFL group company. He is drawing his entire remuneration from IIFL Securities Limited and not drawing any remuneration from the Company.

### Remuneration of Non-Executive and Independent Directors

The Non-Executive Independent Directors are paid remuneration by way of sitting fees, commission and other expenses (travelling, boarding and lodging incurred for attending the Board/Committee meetings). The Non-Executive Non-Independent Directors are not paid any sitting fees.

With effect from October 1, 2020 the Company shall pay sitting fees of ₹ 1,00,000 (Rupees One Lakh only) per meeting to Non – Executive Independent Directors for attending meetings of the Board and Audit Committee and ₹ 30,000 (Rupees Thirty Thousand only) per meeting for attending other Committee meetings plus reimbursement directly related to the actual travel and out-of-pocket expenses, if any, incurred by them. Except the Corporate Social Responsibility Committee meetings for which there is no sitting fees is payable.

Before October 01, 2020 the Company was paying sitting fees of ₹ 30,000 (Rupees Thirty Thousand only) per meeting to the Non-Executive Independent Directors for attending meetings of the Board and Audit Committee and ₹ 15,000 (Rupees Fifteen Thousand only) towards attending each of the other committee meetings plus reimbursement directly related to the actual travel and out-of-pocket expenses, if any, incurred by them. Except the Corporate Social Responsibility Committee meetings for which there is no sitting fees is payable.

Apart from above, the Non-Executive Directors and Independent Directors are eligible for commission as approved by the shareholders of the Company at the Annual General Meeting held on July 29, 2016. The amount of commission is based on the overall financial performance of the Company and Board of Directors. The commission payable to the Non-Executive Independent Directors of the Company is as decided by the Board of the Company from time to time provided it does not exceed one percent of the net profit of the Company for the respective year.

The following table sets forth all compensation recorded by the Company to the Non-Executive Independent Directors for the three months ended June 30, 2021 and financial years ended March 31, 2021, March 31, 2020 and March 31, 2019, by our Company:

(in ₹ million)

Name of Director	Quarter ended June 30, 2021		March 31, 2021		March 31, 2020		March 31, 2019	
	Commission	Sitting Fees	Commission	Sitting Fees	Commission	Sitting Fees*	Commission	Sitting Fees
Nilesh Vikamsey	-	0.49	-	1.56	1.00	1.2	1.00	0.495
Geeta Mathur	-	0.46	-	1.41	1.00	1.005	1.00	0.42
Arun Kumar Purwar	-	0.32	-	0.88	1.00	0.39	1.00	0.345
Kranti Sinha <sup>#</sup>	-	-	-	-	-	0.195	1.00	0.45
S Narayan <sup>#</sup>	-	-	-	-	-	0.12	1.00	0.09
Vijay Kumar Chopra <sup>##</sup>	-	0.49	-	1.51	1.00	1.23	NA	NA

Notes:

\*The sitting fees includes the fees paid as Independent Director of India Infoline Finance Limited for its Committees and Board Meetings attended.

<sup>#</sup> Mr. Kranti Sinha and Mr. S Narayan ceased to be Directors w.e.f. May 21, 2019

*## Mr. Vijay Kumar Chopra was appointed as Independent Director w.e.f. May 21, 2019 and subsequently his appointment was approved by the shareholders at the 24<sup>th</sup> Annual General Meeting of the Company held on September 30, 2019.*

## **Terms of Appointment of Independent Directors**

### **The following are the terms and conditions for the Independent Directors of the Company:**

#### **1. Appointment**

Appointment will be for a term of five years from the date of appointment unless terminated earlier or extended, as per the provisions of this letter or applicable laws (“**Term**”). Independent Director will not be liable to retire by rotation.

Re-appointment for another term of maximum period of five years at the end of the current term shall be based on the recommendation of the Nomination and Remuneration Committee and subject to the approval of the Board and the shareholders by way of Special Resolution. Re-appointment would be considered by the Board based on the outcome of the performance evaluation process and upon continuance of meeting the independence criteria.

#### **2. Role, duties and responsibilities**

I. As member of the Board Independent Directors’ along with the other Directors will be collectively responsible for ensuring the objectives of the Board which include:

- (a) The Company ensuring the requirements under the Companies Act, 2013
- (b) Responsibilities of the Board as outlined in the Corporate Governance requirements as prescribed by SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015
- (c) Accountability under the Directors’ Responsibility Statement,
- (d) Overseeing the maintenance of high standards of company’s values and ethical conduct of business,
- (e) Reviewing the business plan, model and monitoring the action plan,
- (f) Overseeing the Company’s contribution to enhancing the corporate social responsibility
- (g) Act not in a manner that unfairly obstructs the functioning of the board and its committees
- (h) Strive to attend all meetings of the board and its committees

II. Independent Directors’ shall abide by the ‘Code for Independent Directors’ as outlined in Schedule IV to Section 149(8) of the 2013 Act, and duties of directors as provided in the 2013 Act (including Section 166), in Listing Agreement/SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 and in other applicable laws as may be applicable from time to time.

#### **3. Time Commitment**

Independent Directors’ shall devote such time as is prudent and necessary for the proper performance of their role, duties and responsibilities as an Independent Director.

#### **4. Remuneration**

(a) An Independent Director shall be paid sitting fees for attending the meetings of the Board and the Committees of which the Independent Director is a member as fixed by the Board from time to time. In addition to the sitting fees, Independent Director may be eligible for commission as may be decided by the Board subject to the necessary approval of the shareholders of the Company.

(b) Further, the Company may pay or reimburse such reasonable travel, hotel or other related expenditure, as may have been incurred by while performing their role as an Independent Director of the Company. This could include reimbursement of expenditure incurred for attending Board/ Committee meetings, Annual General Meetings, Extraordinary General Meetings, court convened meetings, meetings with shareholders/ creditors/ management, induction and training (organized by the Company for Directors) and in obtaining, subject to prior consultation with the Board, professional advice from independent advisors in the furtherance of the duties as an Independent Director

#### **5. Insurance**

The Company has obtained Directors’ and Officers’ liability insurance policy and Independent Directors’ will be covered under the same.

## 6. Code of Conduct

The Independent Director of the Company agrees to comply with the Code of Conduct for Non-Executive Directors (NEDs) as outlined below:

- (a) Non-Executive Directors of a Company will always act in the interest of the Company and ensure that any other business or personal association which they may have, does not involve any conflict of interest with the operations of the Company and his/ her role therein,
- (b) Non-Executive Directors will comply with all applicable laws and regulations of all the relevant regulatory and other authorities as may be applicable to such Directors in their individual capacities,
- (c) Non-Executive Directors will strictly safeguard the confidentiality of all information received by them by virtue of their position.
- (d) Unless specifically authorised by the Company, you shall not disclose company and business information to public constituencies such as the media, the financial community, employees, shareholders, agents, franchisees, dealers, distributors and importers.
- (e) Your obligation of confidentiality shall survive termination or cessation of your directorship with the Company.
- (f) We would also like to draw your attention to the applicability of both, SEBI (Prohibition of Insider Trading) Regulations, 2015 and the Code of Conduct on Prevention of Insider Trading Policy, prohibiting disclosure or use of unpublished price sensitive information.

Additionally, they shall not participate in any business activity which might impede the application of your independent judgment in the best interest of the Company. they are required to sign a confirmation of acceptance of the Code of Conduct for NEDs on annual basis.

## 7. Familiarization program

The Company shall, if required, conduct formal familiarization program for its Independent Directors.

## 8. Performance Appraisal/ Evaluation Process

As a member of the Board, Independent Director's performance as well as the performance of the entire Board and its Committees shall be evaluated annually. Evaluation of each director shall be done by all the other directors. The criteria for evaluation shall be determined by the Nomination and Remuneration Committee and disclosed in the Company's Annual Report.

However, the actual evaluation process shall remain confidential and shall be a constructive mechanism to improve the effectiveness of the Board / Committee.

## 9. Disclosures, other directorships and business interests

During the Term, Independent Directors' agree to promptly notify the Company of any change in their directorships and provide such other disclosures and information as may be required under the Applicable Laws. They also agree that upon becoming aware of any potential conflict of interest with their position as Independent Director of the Company, they shall promptly disclose the same to the Chairman and the Company Secretary. As on date of this letter, they have no such conflict of interest issues with your existing directorships. Further, they are required to obtain prior consent of the Company in case they intent to join the board of any companies engaged in the same sphere of activities that of IIFL group.

During their term, they agree to promptly provide a declaration under Section 149(7) of the 2013 Act, every year and upon any change in circumstances within 20 days which may affect their status as an Independent Director.

## 10. Changes of personal details

During the term, Independent Directors' shall promptly intimate the Company Secretary and the Registrar of Companies in the prescribed manner, of any change in address or other contact and personal details provided to the Company.

## 11. Termination

Your directorship on the Board of the Company shall terminate or cease in accordance with law. Apart from the grounds of termination as specified in the 2013 Act, your directorship may be terminated in case of violation of any provision of the Code of Conduct as applicable to Non-Executive Directors.

You may resign from the directorship of the Company by giving a notice in writing to the Company stating the reasons for resignation and also to Registrar of Companies (RoC). The resignation shall take effect from the date on which the notice is received by the Company or the date, if any, specified by you in the notice, whichever is later.

If at any stage during the Term, there is a change that may affect your status as an Independent Director as envisaged in Section 149(6) of the 2013 Act or, if applicable, you fail to meet the criteria for “independence” pursuant to SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, you agree to promptly submit your resignation to the Company with effect from the date of such change.

## 12. Co-operation

In the event of any claim or litigation against the Company, based upon any alleged conduct, act or omission on Independent Directors’ part during the term, they agree to render all reasonable assistance and co-operation to the Company and provide such information and documents as are necessary and reasonably requested by the Company or its counsel.

## 13. Miscellaneous

This letter represents the entire understanding, and constitutes the whole agreement, in relation to your appointment and supersedes any previous agreement between yourself and the Company with respect thereto and, without prejudice to the generality of the foregoing, excludes any warranty, condition or other undertaking implied at law or by custom.

No waiver or modification of this letter shall be valid unless made in writing and signed by Independent Director and the Company.

As per the provisions of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the terms of the letter along with their detailed profile shall be disclosed on the website of the Company and the relevant stock exchange.

## Confirmations

- None of our Directors have been restrained or prohibited or debarred by SEBI from accessing the securities market or dealing in securities.
- None of our directors is a promoter or director of another company which is debarred from accessing the securities market or dealing in securities by the SEBI.
- None of our Directors have been identified as a ‘Wilful Defaulter’, as defined under SEBI NCS Regulations.
- None of the whole time directors of our Company is a promoter or whole time director of another company that is a wilful defaulter.
- None of the Directors of our Company interested in the appointment of or acting as lead managers, credit rating agency(ies), underwriter, registrar, debenture trustee, advertising agency, printers, banker to the Issue or any other such intermediary appointed in connection with the Issue.

## Changes in the Board of Directors during the last three years preceding the date of this Tranche II Prospectus:

Name of Director, Designation and DIN	Appointment / Resignation/ Change in Designation	Date of Appointment/ Resignation	Director of the Company since (in case of resignation)	Remarks (if any)
Vijay Kumar Chopra Designation: Independent Director DIN: 02103940	Appointment	May 21, 2019	-	-
Nagarajan Srinivasan	Appointment	May 21, 2019	-	-

Name of Director, Designation and DIN	Appointment / Resignation/ Change in Designation	Date of Appointment/ Resignation	Director of the Company since (in case of resignation)	Remarks (if any)
Designation: Non-Executive Director DIN: 01480303				
Kranti Sinha Designation: Independent Director DIN: 00001643	Resignation	May 21, 2019	January 27, 2005	-
Subbaraman Narayan Designation: Independent Director DIN: 00094081	Resignation	May 21, 2019	August 1, 2012	-
Nagarajan Srinivasan Designation: Non-Executive Director DIN: 01480303	Resignation	June 15, 2021	May 21, 2019	-
Vibhore Sharma Designation: Additional Director (Independent Director) DIN: 03314559	Appointment	July 1, 2021		-
Ramakrishnan Subramanian Designation: Additional Director (Independent Director) DIN: 02192747	Appointment	September 6, 2021		-

### Interest of the Directors

All the directors of our Company, including our independent directors, may be deemed to be interested to the extent of fees, if any, payable to them for attending meetings of the Board or a committee thereof as well as to the extent of other remuneration and reimbursement of expenses payable to them. All the non-executive independent directors of our Company are entitled to sitting fees for every meeting of the Board or a committee thereof except the Corporate Social Responsibility Committee meetings for which no sitting fees is payable. The whole-time Directors of our Company are interested to the extent of remuneration paid for services rendered / ESOP granted, if any, as an officer or employee of our Company. The Non-Executive Non-Independent Directors are not paid any sitting fees and commission.

All the directors of our Company, including independent directors, may also be deemed to be interested to the extent of Equity Shares, if any, held by them or by companies, firms and trusts in which they are interested as directors, partners, members or trustees and also to the extent of any dividend payable to them and other distributions in respect of the said Equity Shares.

All our Directors may be deemed to be interested in the contracts, agreements/arrangements entered into or to be entered into by our Company with any company in which they hold directorships or any partnership firm in which they are partners as declared in their respective declarations. Except as otherwise stated in this Tranche II Prospectus and statutory registers maintained by our Company in this regard, our Company has not entered into any contract, agreements or arrangements during the preceding two years from the date of this Tranche II Prospectus in which the directors are interested directly or indirectly and no payments have been made to them in respect of these contracts, agreements or arrangements which are proposed to be made with them. Our Company's directors have not taken any loan from our Company.

As on the date of this Prospectus, our Directors have not taken any loan from our Company. Except as disclosed in the Section "*Financial Information*" on page 217 none of our Directors may be deemed to be interested to the extent of consideration received/paid or any loans or advances provided to anybody corporate, including companies, firms, and trusts, in which they are interested as directors, members, partners or trustees.

None of our Directors are interested in their capacity as a member of any firm or company and no sums have been paid or are proposed to be paid to any Director or to such firm of company in which he is interested, by any person, in cash or shares or otherwise, either to induce them to become, or to help them qualify as a director, or otherwise for services rendered by him or by such firm or company, in connection with the promotion or formation of our Company.

None of our Directors' relatives have been appointed to an office or place of profit.



Except as disclosed hereinabove and the section titled “*Risk Factors*” page 34, the Directors do not have an interest in any venture that is involved in any activities similar to those conducted by our Company.

Except as stated in the section titled “*Financial Information*” on page 217 and to the extent of compensation and commission if any, and their shareholding in our Company, our Directors do not have any other interest in our business.

Our Directors have no interest in any immovable property acquired or proposed to be acquired by the Company in the preceding two years of filing this Tranche II Prospectus with the Designated Stock Exchange nor do they have any interest in any transaction regarding the acquisition of land, construction of buildings and supply of machinery, etc. with respect to the Company.

### Shareholding of Directors

As on June 30, 2021, none of our Directors hold any qualification shares in our Company.

Details of the shares held in the Company by the Directors, as on June 30, 2021 are provided in the table given below:

S. No.	Name of the Director, Designation and DIN	No. of Equity Shares of ₹ 2 each	% of total shares of our Company
1.	Mr. Nirmal Bhanwarlal Jain <i>Designation:</i> Chairman & Whole-Time Director <i>DIN:</i> 00010535	4,77,19,154	12.59
2.	Mr. Venkataraman Rajamani <i>Designation:</i> Managing Director <i>DIN:</i> 00011919	1,09,84,432	2.90
3.	Mr. Nilesh Vikamsey <i>Designation:</i> Independent Director <i>DIN:</i> 00031213	165,000	0.04
4.	Mr. Arun Kumar Purwar <i>Designation:</i> Independent Director <i>DIN:</i> 00026383	95,000	0.03

As on June 30, 2021, none of our Directors hold any stock options of our Company.

**Details of the shares held in Subsidiary Company by the Directors, as on June 30, 2021 are provided in the table given below. Further, our Company does not have associate company as on the date of this Tranche II Prospectus:**

As of the date of this Tranche II Prospectus, none of our Directors hold any shares in our Subsidiary companies and any associate company.

### Borrowing Powers of the Board:

Pursuant to resolution passed by the shareholders of our Company at their AGM held on September 30, 2019 and in accordance with provisions of Section 180 (1)(c) and all other applicable provisions of the Companies Act, 2013 and Articles of Association the Board has been authorised to borrow sums of money as they may deem necessary for the purpose of the business of our Company, which together with the monies already borrowed by our Company (apart from temporary loans obtained from our Company’s bankers in the ordinary course of business), may exceed at any time, the aggregate of the paid-up capital of our Company and its free reserves (that is to say, reserves, not set apart for any specific purposes) by a sum not exceeding ₹ 350,000 million.

### Debenture holding of Directors

Except as mentioned below, as on June 30, 2021, none of our Directors hold any debentures in our Company.

Sr. No.	Name of the Director	ISIN	Debenture Holding	Amount (₹ in million)
1.	Nirmal Bhanwarlal Jain	INE866I08337	10	2.90
2.	Venkataraman Rajamani	INE530B07054	203	20.30

## Key Managerial Personnel

**Rajesh Rajak**, the Chief Financial Officer comes with more than 23 years of work experience in the Financial Sector. Prior to this, he was working as Senior Vice President with HDFC Bank Ltd., where he has been for the past 14 years, heading the Business Finance function across all business of the Bank. Mr. Rajesh has also worked with IDBI Bank, Union National Bank-UAE and Ernst & Young.

**Sneha Patwardhan**, the Company Secretary & Compliance Officer, is a qualified member of the Institute of Company Secretaries of India, a Law Graduate and Post Graduate in Commerce. She has around 14 years of experience in the field of Secretarial, Compliance, Legal, Corporate Advisory, Corporate Governance and Mergers & Acquisitions. Prior to joining IIFL, she was part of the General Corporate Law Practice at Cyril Amarchand Mangaldas.

Apart from the Key Managerial Personnel's of our Company as disclosed above, Nirmal Jain and Venkataraman Rajamani are also the Key Managerial Personnel of the Company and their profiles are stated in this section under the head "Brief profiles / particulars of the Directors of the Company".

## Corporate Governance

We are in compliance with the requirements in relation to the composition of the Board of Directors and constitution of Committees such as Audit Committee, Nomination and Remuneration Committee, Corporate Social Responsibility Committee, Stakeholders' Relationship Committee and Risk Management Committee as mandated under the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Pursuant to a RBI Circular dated May 8, 2007 (including modifications made from time to time) and the Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016, all NBFC-ND-SIs are required to adhere to certain corporate governance norms including constitution of Audit Committee, Nomination and Remuneration Committee, Asset Liability Management Committee, Risk Management committee, IT Strategy Committee and certain other norms in connection with disclosure and transparency and connected lending. Our Company is in compliance with these corporate governance requirements.

## Committees of the Board

### Audit Committee

The Audit Committee was last reconstituted vide a resolution passed by the Board on June 15, 2021. As on the date of this Tranche II Prospectus, it comprises of:

Name	Designation	Nature of Directorship
Vijay Kumar Chopra	Chairman	Independent Director
Nilesh Vikamsey	Member	Independent Director
Geeta Mathur	Member	Independent Director

The scope of the Audit Committee includes the references made under Regulation 18 read with part C of Schedule II of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as well as Section 177 and other applicable provisions of the Companies Act, 2013 besides the other terms that may be referred by the Board of Directors. The broad terms of reference of the Audit Committee are:

1. Oversight of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
2. Recommendation for appointment, remuneration and terms of appointment of auditors of the Company to the Board/Shareholders;
3. Approval of payment to statutory auditors for any other services rendered by the statutory auditors;
4. Reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the board for approval, with particular reference to:
  - a. Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 3 of Section 134 of the Companies Act, 2013;

- b. Changes, if any, in accounting policies and practices and reasons for the same;
  - c. Major accounting entries involving estimates based on the exercise of judgment by management;
  - d. Significant adjustments made in the financial statements arising out of audit findings;
  - e. Compliance with listing and other legal requirements relating to financial statements;
  - f. Disclosure of any related party transactions;
  - g. Modified opinion(s) in the draft audit report.
5. Reviewing, with the management, the quarterly financial statements before submission to the Board for approval;
  6. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document / prospectus / notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter;
  7. Review and monitor and access the auditor's independence, performance, conflict of interest position in terms of relevant regulatory provisions, standards and best practices and effectiveness of audit process;
  8. Approval or any subsequent modification of transactions of the Company with related parties;
  9. Scrutiny of inter-corporate loans and investments;
  10. Valuation of undertakings or assets of the Company, wherever it is necessary;
  11. Evaluation of internal financial controls and risk management systems;
  12. Reviewing annually, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
  13. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
  14. Discussion with internal auditors of any significant findings and follow up there on;
  15. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure or internal control systems or a material nature and reporting the matter to the board;
  16. Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
  17. To look into the reasons for substantial defaults in the payment to the depositors, debenture-holders, shareholders (in case of non-payment of declared dividends) and creditors;
  18. To review the functioning of the Whistle Blower Mechanism;
  19. Approval of appointment of CFO (i.e., the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience and background, etc. of the candidate;
  20. Carrying out any other function as is mentioned in the terms of reference of the Audit Committee.
  21. Reviewing the utilization of loans and/ or advances from/investment by the Company in its subsidiaries exceeding rupees 100 crore or 10% of the asset size of the subsidiary, whichever is lower including existing loans / advances / investments existing.
  22. Reviewing the following information:
    - a. Management discussion and analysis of financial condition and results of operations;
    - b. Statement of significant related party transactions (as defined by the Audit Committee), submitted by management;
    - c. Management letters/letters of internal control weaknesses issued by the statutory auditors;
    - d. Internal audit reports relating to internal control weaknesses; and
    - e. The appointment, removal and terms of remuneration of the Chief Internal Auditor shall be subject to review by the Audit Committee.
    - f. statement of deviations:
      - i. Quarterly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of Regulation 32(1).
      - ii. annual statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice in terms of Regulation 32(7)
  23. consider and comment on rationale, cost-benefits and impact of schemes involving merger, demerger, amalgamation etc., on the listed entity and its shareholders.
  24. examine and ensure that the income of the partner from the firm/LLP is adequate for considering them as full-time exclusively associated partners, which will ensure the capability of the firm.

#### ***Nomination and Remuneration Committee***

The Nomination and Remuneration Committee was last reconstituted vide a resolution passed by the Board on June 15, 2021. As on the date of this Tranche II Prospectus, it comprises:

<b>Name</b>	<b>Designation</b>	<b>Nature of Directorship</b>
Vijay Kumar Chopra	Chairman	Independent Director
Arun Kumar Purwar	Member	Independent Director

Name	Designation	Nature of Directorship
Nilesh Vikamsey	Member	Independent Director

The scope of activities of the Nomination and Remuneration Committee is as set out in Regulation 19 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and as amended read with Section 178 of the Companies Act, 2013. The terms of reference of the Nomination and Remuneration Committee are broadly as follows:

1. Succession planning of the Board of Directors and Senior Management Employees;
2. Identifying and selection of candidates for appointment as Directors / Independent Directors based on certain laid down criteria;
3. Identifying potential individuals for appointment as Key Managerial Personnel and to other Senior Management positions;
4. Formulate and review from time to time the policy for selection and appointment of Directors, Key Managerial Personnel and senior management employees and their remuneration;
5. Review the performance of the Board of Directors and Senior Management Employees based on certain criteria as approved by the Board. In reviewing the overall remuneration of the Board of Directors and Senior Management, the Committee ensures that the remuneration is reasonable and sufficient to attract, retain and motivate the best managerial talent, it also ensures that the relationship of remuneration to performance is clear, that the performance meets the appropriate performance benchmarks and that the remuneration involves a balance between fixed and incentive pay, reflecting the short- term and long- term objectives of the Company;
6. Devising a policy on diversity of Board of Directors;
7. Administer, monitor and formulate detailed terms and conditions of the employees' stock option scheme;
8. Recommend to the Board, all remuneration, in whatever form, payable to senior management;
9. Ensure 'fit and proper' status of proposed/ existing directors as per RBI guidelines.

#### ***Stakeholders' Relationship Committee***

The Stakeholders' Relationship Committee was last reconstituted vide a resolution passed by the Board on May 6, 2021. As on the date of this Tranche II Prospectus, it comprises:

Name	Designation	Nature of Directorship
Arun Kumar Purwar	Chairman	Independent Director
Vijay Kumar Chopra	Member	Independent Director
Venkataraman Rajamani	Member	Managing Director

The broad terms of reference of committee are as under:

1. Approval of transfer/ transmission of shares/ debentures and such other securities as may be issued by the Company from time to time;
2. Approval to issue of duplicate share certificates for shares/ debentures and other securities reported lost, defaced or destroyed, as per the laid down procedure;
3. Approval to issue new certificates against subdivision of shares, renewal, split or consolidation of share certificates/ certificates relating to other securities;
4. Approval to issue and allot right shares/ bonus shares pursuant to a Rights Issue/ Bonus Issue made by the Company, subject to such approvals as may be required;
5. To approve and monitor dematerialization of shares/ debentures/ other securities and all matters incidental or related thereto;
6. Monitoring expeditious redressal of investors/ stakeholders grievances;
7. Review of measures taken for effective exercise of voting rights by shareholders;
8. Review of adherence to the service standards adopted by the listed entity in respect of various services being rendered by the Registrar & Share Transfer Agent;
9. Review of the various measures and initiatives taken by the listed entity for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/annual reports/ statutory notices by the shareholders of the Company;
10. All other matters incidental or related to shares, debentures and other securities of the Company.

#### ***Risk Management Committee***

The Risk Management Committee was last reconstituted *vide* a resolution passed by the Board on June 15, 2021. As on the date of this Tranche II Prospectus, it comprises:

Name	Designation	Nature of Directorship
Arun Kumar Purwar	Chairman	Independent Director
Nilesh Vikamsey	Member	Independent Director
Geeta Mathur	Member	Independent Director
Venkataraman Rajamani	Member	Managing Director
Sanjeev Srivastava	Member	Chief Risk Officer

The broad terms of reference of the Committee are as under:

1. Reviewing risks including cyber security and evaluating the treatment including initiating mitigation actions;
2. To monitor and review the overall risk management plan of the Company including liquidity risk;
3. To ensure there is an embedded, robust process in place throughout the Company to identify, assess, mitigate and report business risks with clear lines of ownership;
4. To drive and co-ordinate risk management process covering all areas of risk (including operational, strategic, financial, commercial, regulatory, reputational etc);
5. To ensure that the business risk strategy and management processes comply with applicable regulatory requirements and corporate governance principles;
6. To ensure that the business risk management principles and processes are widely understood across the Company through adequate induction, training and awareness programmes;
7. To periodically monitor and review Company's key business risks and risk mitigation plans, and advise the Board of business risks which could materially impact Company's delivery of its business plans, strategy, and reputation, if left untreated;
8. To monitor external developments in the business environment which may have an adverse impact on Company's risk profile, and make recommendations, as appropriate;
9. To sponsor specialist reviews of key risk areas as appropriate;
10. To report to the Board on key risks, risk management performance and the effectiveness of internal controls;
11. To constitute operating risk management committee and delegate such powers to it as may be deemed necessary;
12. To formulate a detailed risk management policy which shall include:
  - a) A framework for identification of internal and external risks specifically faced by the Company, in particular including financial, operational, sectoral, sustainability (particularly, ESG related risks), information, cyber security risks or any other risk as may be determined by the Committee.
  - b) Measures for risk mitigation including systems and processes for internal control of identified risks.
  - c) Business continuity plan.
13. To ensure that appropriate methodology, processes and systems are in place to monitor and evaluate risks associated with the business of the Company;
14. To monitor and oversee implementation of the risk management policy, including evaluating the adequacy of risk management systems;
15. To periodically review the risk management policy, at least once in two years, including by considering the changing industry dynamics and evolving complexity;
16. To keep the board of directors informed about the nature and content of its discussions, recommendations and actions to be taken;
17. To review the appointment, removal and terms of remuneration of the Chief Risk Officer (if any).
18. To seek information from any employee, obtain outside legal or other professional advice and secure attendance of outsiders with relevant expertise, if it required.
19. Any other matter as may be mandated/referred by the Authority/Board.

#### **Corporate Social Responsibility Committee ("CSR Committee")**

The Corporate Social Responsibility Committee was constituted *vide* a resolution passed by the Board on March 29, 2014. As on the date of this Tranche II Prospectus, it comprises:

Name	Designation	Nature of Directorship
Nirmal Bhanwarlal Jain	Chairman	Whole Time Director

Name	Designation	Nature of Directorship
Nilesh Vikamsey	Member	Independent Director
Venkataraman Rajamani	Member	Managing Director

The terms of reference of Corporate Social Responsibility Committee (CSR) is mentioned below:

1. To review the existing CSR Policy indicating activities to be undertaken as specified in Schedule VII of the Companies Act, 2013. The CSR policy of the Company may be accessed on the website of the company i.e. www.iifl.com
2. To provide guidance on various CSR activities and to monitor the same.

#### **Asset Liability Management Committee (“ALCO”)**

The Asset Liability Management Committee was last reconstituted vide a resolution passed by the Board on January 29, 2021. As on the date of this Tranche II Prospectus, it comprises:

Name	Designation	Nature of Directorship
Venkataraman Rajamani	Chairman	Managing Director
Vijay Kumar Chopra	Member	Independent Director
Rajesh Rajak	Member	Chief Financial Officer
Sanjeev Srivastava	Member	Chief Risk Officer
Govind Modani	Member	VP Treasury

The broad terms of reference of committee are as under:

1. Ensuring adherence to the limits set by the Board as well as for deciding the business strategy of the Company (on the assets and liabilities sides) in line with the Company's budget and decided risk management objectives;
2. Prepare forecasts (simulations) showing the effects of various possible changes in market conditions related to the balance sheet and recommend the action needed to adhere to Company's internal limits;
3. Ensure that the Company operates within the limits / parameters set by the Board;
4. ALCO would also articulate the current interest rate view of the Company and base its decisions for future business strategy on this view;
5. Measuring and managing liquidity needs and ensure Company's ability to meet its liabilities as they become due, liquidity management can reduce probability of an adverse situation developing;
6. Present to the Board statement of assets and liabilities;
7. Update Board on various assets and securitization of mortgage loans, commercial vehicle & gold loans;
8. Recommending Board about the viable source of finance to cater fund requirements of the Company;
9. Any other matter as may be mandated/referred by the Authority/Board.

#### **Finance Committee**

The Finance Committee was last reconstituted vide a resolution passed by the Board on January 29, 2021. As on the date of this Tranche II Prospectus, it comprises:

Name	Designation	Nature of Directorship
Venkataraman Rajamani	Chairman	Managing Director
Nirmal Bhanwarlal Jain	Member	Whole-Time Director
Rajesh Rajak	Member	Chief Financial Officer
Sanjeev Srivastava	Member	Chief Risk Officer

**The terms of reference of the Finance Committee inter alia includes the following:**

1. To borrow funds for and on behalf of the Company up to the maximum amount as determined by the Board of Directors of the Company from time to time.
2. To invest funds of the Company from time to time in equity shares, preference shares, debt securities, bonds, whether listed or unlisted, secured or unsecured, fixed deposits, units of mutual fund, security receipts, securities, etc taking into consideration all investment parameters subject to such amount and limits as provided in the Investment policy of the Company and any amount above this said amount shall require the approval of Board at its Board Meeting;
3. To allot securities of the Company including equity shares, preference shares, debt securities, bonds, etc from time to time;

4. To enter into derivative transactions viz. Generic and/or Structured derivative transactions on behalf of the Company subject to condition that structured derivative shall not have any naked position.
5. To enter into securitization/assignment transaction/s in the name of Company in terms of RBI Guidelines.
6. To borrow funds for meeting short term requirements of funds of the Company by issuing Commercial Paper.
7. To authorize various persons from time to time to open, operate and close Bank Accounts, Demat Accounts, Trading Account, Subsidiary General Ledger Account, Constituent Subsidiary General Ledger Account, Gilt Account, Custodian Account in the name of the Company;
8. Addition / Substitution / Withdrawal of the Signatories from time to time to operate the Bank Accounts, Demat Accounts, Trading Account, Subsidiary General Ledger Account, Constituent Subsidiary General Ledger Account, Gilt Account, Custodian Account, etc necessitated on account of change in, relocation or separation of employees;
9. To avail various value added services from the Banks for operation of account(s) held with the Banks including but not limited to cash management services, internet banking, operation of the accounts by fax or such other mode as may be feasible from time to time;
10. To authorize various persons from time to time for various operational purposes including signing of master loan agreements, loan documents, subscription agreement, escrow agreements, security documents, term sheets, non-disclosure agreement, other agreements, sanction letter, power of attorney, complaints, notices, applications, documents, submissions, instructions, etc;
11. To authorize various persons from time to time to perform various acts under the Loan Agreements or Documents, Power of Attorney(s) executed by the borrowers in favor of the Company, to open and operate bank and demat accounts on behalf of the borrower and to generally act under the said Power of Attorney(s);
12. To authorize various persons from time to time to sanction loans under various financial products and matters pertaining to credit, risk, release of collateral, sale of collateral, signing and execution of loan document, etc;
13. To authorize various persons from time to time to sign the Vakalatnamas, Complaints, Applications, Replies, Written Statements, Affidavits and other paper/documents in the legal proceedings, appeals etc filed by the Company or against the Company and to appear before the Court, Tribunal and other Judicial/Quasi Judicial bodies, Local Authority and other Government Authorities;
14. To avail guarantee from companies, body corporates and any person from time to time in connection with a loan, financial assistance, etc availed by the Company from Bank, Financial Institution, Non-Banking Financial Companies, other body corporates, etc;
15. To avail security from Companies, body corporates and any person from time to time to be provided as collateral/security in connection with a loan, financial assistance, etc availed by the Company from Bank, Financial Institution, Non-Banking Financial Companies, other body corporates, etc;
16. To offer assurances on behalf of other Companies, body corporates and any person from time to time, in the form of guarantee, security, undertakings, letters (including without limitation, letter of comfort), deeds, declarations or any other instruments in connection with loan availed by them from Bank, Financial Institution, Non-Banking Financial Companies, other body corporates, etc upto such limit, if applicable, as delegated / decided by the Board from time to time;
17. To appoint Direct Selling Agent (DSA) for sourcing the business, fix criteria for selecting DSA, adopt code of conduct for DSAs and lay down guidelines for outsourcing;
18. To authorize various persons from time to time to act as a representative of the Company in respect of a) the investments in shares, securities, debentures, instruments, etc held by the Company; and b) companies to which Company is a creditor and to do the following:-
  - (i) To attend the general meetings & meetings of the creditors;
  - (ii) To sign proxy form, postal ballot form, shorter consent notice, consent for dispensation from holding meeting in case of Merger and Amalgamation and other documents;
  - (iii) To exchange correspondence & communication with the Investee companies, companies to which the Company is a creditor;
  - (iv) Approving the request of transfer and transmission of securities of the Company; and
  - (v) Approving the request for issue of duplicate Security certificate, split Security certificates, etc.
19. To write off/ waivers and settlement cases involving POS/interest of ₹ 25 Lakhs to ₹ 1 Crore.
20. Powers relating to issuance and allotment of Debentures:
  - (a) To determine terms and conditions and number of debentures to be issued.
  - (b) Determining timing, nature, type, pricing and such other terms and conditions of the issue including coupon rate, minimum subscription, retention of oversubscription, if any and early redemption thereof.
  - (c) To approve and make changes to the Tranche II prospectus, to approve the final prospectus, including any corrigendum, amendments supplements thereto, and the issue thereof.

- (d) To identify the select group of persons to whom the debentures shall be issued & allotted.
  - (e) To do all such acts, deeds and things which the Board is empowered to do as per Section 42 of the Companies Act, 2013 read with rules framed thereunder, as may be necessary or expedient, from time to time.
  - (f) To approve all other matters relating to the issue and do all such acts, deeds, matters and things including execution of all such deeds, documents, instruments, applications and writings as it may, at its discretion, deem necessary and desirable for such purpose including without limitation the utilization of the issue proceeds, modify or alter any of the terms and conditions, including size of the Issue, as it may deem expedient, extension of Issue and/or early closure of the Issue
21. To authorize various persons from time to time to sign and execute applications, documents and agreements related to lease, rent, telephone connection, electricity connection, shops and establishment license, trade license, road permit and Internet and broadband connection, opening of new branches and other operational matters in the ordinary course of business of the Company or incidental or in connection thereto.
  22. To authorize various persons from time to time under Income Tax Act, Goods and Services Tax and other taxation laws.
  23. To authorize various persons from time to time to sign and execute various agreements, papers, documents, undertakings, letters, memorandum of understanding, applications, statements, submissions, etc including any modification of the above, and other necessary documents, for and on behalf of the Company, as may be required in the ordinary course of business of the Company.
  24. To do all such acts, deeds, matter and things, as may be necessary in connection with the Median Term Notes (Notes), including but not limited to appointment of various intermediaries//agencies/exchanges, seeking necessary regulatory consents and further to delegate the powers extended unto them to such person(s) as they may deem fit for execution of documents pertaining to the Notes.
  25. To do all such acts, deeds, matter and things, as may be necessary in connection with the Public Issue of NCDs, including but not limited to appointment of various intermediaries//agencies/exchanges, seeking necessary regulatory consents and further to delegate the powers extended unto them to such person(s) as they may deem fit for execution of documents pertaining to the NCDs.

### ***IT Strategy Committee***

The IT Strategy Committee was last reconstituted vide a resolution passed by the Board on July 27, 2021. As on the date of this Tranche II Prospectus, it comprises:

Constitution of the IT Strategy Committee is as set out below:

<b>Name of Member</b>	<b>Designation</b>	<b>Nature of Directorship</b>
Vibhore Sharma	Chairman	Additional Director (Independent Director)
Nilesh Vikamsey	Member	Independent Director
Aditya Sisodia	Member	Chief Information Officer
Raghunathan Balaji	Member	Chief Technology Officer
Sanjay Tiwari	Member	Chief Information Security Officer
Sanjeev Srivastava	Member	Chief Risk Officer
Geeta Mathur	Member	Independent Director

The broad terms of reference of committee are as under:

1. Approving IT strategy and policy documents and ensuring that the management has put an effective strategic planning process in place;
2. Ascertaining that management has implemented processes and practices that ensure that the IT delivers value to the business;
3. Ensuring IT investments represent a balance of risks and benefits and that budgets are acceptable;
4. Monitoring the method that management uses to determine the IT resources needed to achieve strategic goals and provide high-level direction for sourcing and use of IT resources;
5. Ensuring proper balance of IT investments for sustaining NBFC's growth and becoming aware about exposure towards IT risks and controls;
6. Instituting an appropriate governance mechanism for outsourced processes, comprising of risk based policies and procedures, to effectively identify, measure, monitor and control risks associated with outsourcing in an end to end manner;
7. Defining approval authorities for outsourcing depending on nature of risks and materiality of outsourcing;





8. Developing sound and responsive outsourcing risk management policies and procedures commensurate with the nature, scope, and complexity of outsourcing arrangements;
9. Undertaking a periodic review of outsourcing strategies and all existing material outsourcing arrangements;
10. Evaluating the risks and materiality of all prospective outsourcing based on the framework developed by the Board;
11. Periodically reviewing the effectiveness of policies and procedures;
12. Communicating significant risks in outsourcing to the NBFC's Board on a periodic basis;
13. Ensuring an independent review and audit in accordance with approved policies and procedures;
14. Ensuring that contingency plans have been developed and tested adequately;
15. Ensuring that the business continuity preparedness is not adversely compromised on account of outsourcing;
16. To work in partnership with other Board committees and Senior Management to provide input to them. It will also carry out review and amend the IT strategies in line with the corporate strategies, Board Policy reviews, cyber security arrangements and any other matter related to IT Governance;
17. Any other matter as may be mandated/referred by the Authority/Board.

Further, the Board of Directors of the Company has constituted various other committees comprising of senior management persons for day to day operations of the Company viz. Credit Committee, Group Credit Committee and Environment Social and Governance Committee.

## OUR PROMOTER AND PROMOTER GROUP

The Promoters of our Company are Nirmal Bhanwarlal Jain and Venkataraman Rajamani. As on June 30, 2021, our Promoters collectively with other Promoter Group and persons acting in concert hold 94,547,490 Equity Shares equivalent to 24.95% of the Equity Share capital of our Company.

	<p>Nirmal Bhanwarlal Jain</p> <p>Date of Birth: December 11, 1966</p> <p>PAN: ABRPJ9235G</p> <p>Address: 103 A Wing, Guruprasad CHS Limited, TPS II, CTS 777, F.P., 10 Hanuman Road, Vile Parle (East), Mumbai – 400 057</p>
	<p>Venkataraman Rajamani</p> <p>Date of Birth: July 27, 1967</p> <p>PAN: ADHPR6633G</p> <p>Address: 604, Glen Heights, Hiranandani Gardens, Powai, Mumbai – 400 076</p>

The Permanent Account Number, Aadhaar Number, Driving License Number, Bank Account Number(s) and Passport Number of the Promoters and Permanent Account Number of Directors will be submitted to the Stock Exchanges, at the time of filing the Tranche II Prospectus with the Stock Exchanges.

For detailed profile of our Promoters please see “*Our Management*” on page 146.

### Other Confirmations

Our Promoter has not been identified as Wilful Defaulter by any financial institution or bank or a consortium thereof in accordance with the guidelines on identification of Wilful Defaulters prescribed by the RBI.

No violations of securities laws have been committed by our Promoter in the past or no proceedings are currently pending against them.

None of the promoter of the Company is a promoter of another company that is a wilful defaulter.

Our Promoter has not been restrained or debarred or prohibited from accessing the capital markets or restrained or debarred or prohibited from buying, selling or dealing in securities under any order or directions passed for any reasons by SEBI or any other authority or refused listing of any of the securities issued by any stock exchange in India or abroad. Further, our Promoter is not a promoter of another company which is debarred from accessing the securities market or dealing in securities under any order or directions passed for any reasons by SEBI.

None of the member forming part of our Promoter Group have been restrained or debarred or prohibited from accessing the capital markets or restrained or debarred or prohibited from buying, selling or dealing in securities under any order or directions passed for any reasons by SEBI or any other authority or refused listing of any of the securities issued by any stock exchange in India or abroad.

### Shareholding of our Promoter in the Company

As on June 30, 2021 our Promoters shareholding is as follows:

Name of Promoter shareholder	Total Number of Equity Shares	Number of shares in demat form	Total shareholding as % of total no of equity shares	Number of shares pledged	% of shares pledged with respect to shares owned
Nirmal Bhanwarlal Jain	47,719,154	47,719,154	12.59	Nil	Nil
Venkataraman Rajamani	10,984,432	10,984,432	2.90	Nil	Nil

There have been no changes in the Promoters' holding in our Company during last financial year beyond the threshold prescribed by RBI.

#### **Interest of our Promoter in the Company**

Except as stated under the “*Related Party Transaction*” segment of the Financial Statements of the Company, available at page 168 and other than as our shareholders, our Promoter and / or Promoter Group and persons acting in concert, to the extent of the dividend declared by our Company, do not have any other interest in our Company.

#### **Payment of benefit to the Promoter in last three years**

Other than as disclosed under the “*Related Party Transactions*” segment of the Financial Statements of the Company, available at page 168 and other than the dividend declared and paid by our Company, the Company has not made payments of any benefits to the Promoter during the last three years preceding the date of this Tranche II Prospectus.

#### **Details of shares pledged or encumbered by our Promoter**

No shares have been pledged or encumbered by our Promoter as of the date of this Tranche II Prospectus.

#### **Promoter Group and persons acting in concert**

In addition to the Promoters named above, the names of the persons and entities constituting the Promoter Group of our Company in terms of Regulation 2(I)(zb) of the SEBI ICDR Regulations and Section 2(1)(ff) of SEBI NCS Regulations along with their shareholding as on June 30, 2021 are set out below:

<b>Sr. No.</b>	<b>Name of Promoter Group</b>	<b>No. of Equity Shares</b>	<b>% Percentage</b>
1.	Madhu N Jain	12,075,000	3.19
2.	Aditi Athavankar	200,000	0.05
3.	Harshita Jain and Mansukhlal Jain (In their capacity as Trustees of Nirmal Madhu Family Private Trust)	10,000,000	2.64
4.	Aditi Avinash Athavankar (In her capacity as Trustee of Kalki Family Private Trust)	9,000,000	2.37
5.	Ardent Impex Private Limited	3,268,904	0.86
6.	Orpheus Trading Private Limited	1,300,000	0.34

## RELATED PARTY TRANSACTIONS

Related party transactions entered during the last three Fiscals i.e. 2019, 2020 and 2021 with regard to loans made or, guarantees given or securities provided:

*On Consolidated basis:*

Nature of Transaction	Relationship	Fiscal 2021	Fiscal 2020	Fiscal 2019
<b>ICD/loan taken</b>				
IIFL Facilities Services Limited	Other related parties	51,081.50	83,080.00	21,270.00
IIFL Securities Limited		25,650.00	30,785.00	-
IIFL Insurance Brokers Limited		-	146.60	-
IIFL Wealth Finance Limited		-	1,000.00	-
<b>ICD/loan returned</b>				
IIFL Facilities Services Limited	Other related parties	51,081.50	83,080.00	21,270.00
IIFL Securities Limited		25,650.00	30,785.00	-
IIFL Insurance Brokers Limited		-	146.60	-
IIFL Wealth Finance Limited		-	1,000.00	-
<b>ICD/loan given</b>				
5paise Capital Limited	Other related parties	28,130.00	3,418.10	1,072.00
IIFL Facilities Services Limited		27,037.00	58,659.20	23,592.50
IIFL Management Services Limited		-	6,628.60	2,740.00
IIFL Securities Limited		4,367.50	5,590.00	26,330.00
<b>ICD/loan received back</b>				
5paise Capital Limited	Other related parties	29,130.00	2,418.10	1,072.00
IIFL Management Services Limited		569.10	6,349.50	2,450.00
IIFL Facilities Services Limited		29,761.50	56,462.20	23,065.00
IIFL Securities Limited		4,367.50	5,590.00	26,330.00

### Closing balances with related parties

(₹ in millions)

Nature of Transaction	Relationship	Fiscal 2021	Fiscal 2020	Fiscal 2019
<b>Outstanding ICD given</b>				
IIFL Management Services Limited	Other related parties	-	569.10	290.00
5paise Capital Limited		-	1,000.00	-
IIFL Facilities Services Limited		-	2,724.50	527.50
<b>Corporate Guarantee</b>				
IIFL Securities Limited	Other related parties	-	-	900.00

### Standalone

(₹ in millions)

Nature of transaction	Relationship	Fiscal 2021	Fiscal 2020	Fiscal 2019
<b>ICD/loan taken</b>				
IIFL Home Finance Limited	Direct subsidiaries	82,387.10	67,796.20	4,410.00
Samasta Microfinance Limited*		3,450.00	1,720.00	-
IIFL Securities Limited	Other related parties	22,080.00	15,374.00	-
IIFL Wealth Finance Limited		-	1,000.00	-
IIFL Insurance Brokers Limited		-	146.60	-
IIFL Facilities Services Limited		51,061.50	83,080.00	21,270.00
<b>ICD/loan returned</b>				
IIFL Home Finance Limited	Direct subsidiaries	82,387.10	67,796.20	4,410.00
Samasta Microfinance Limited*		3,950.00	1,220.00	-
IIFL Securities Limited	Other related parties	22,080.00	15,374.00	-
IIFL Wealth Finance Limited		-	1,000.00	-
IIFL Insurance Brokers Limited		-	146.60	-
IIFL Facilities Services Limited		51,061.50	83,080.00	21,270.00
<b>ICD/loan given</b>				
IIFL Securities Limited	Other related parties	4,040.00	5,590.00	26,330.00

Nature of transaction	Relationship	Fiscal 2021	Fiscal 2020	Fiscal 2019
IIFL Management Services Limited		-	1,933.00	2,740.00
IIFL Facilities Services Limited		18,963.50	24,676.00	22,092.50
IIFL Home Finance Limited	Direct subsidiaries	11,950.00	25,566.94	77,147.00
Samasta Microfinance Limited*		9,480.00	610.00	3,545.00
5paisa Capital Limited	Other related parties	28,130.00	3,418.10	1,072.00
<b>ICD/loan received back</b>				
IIFL Securities Limited	Other related parties	4,040.00	5,590.00	26,330.00
IIFL Facilities Services Limited		20,722.00	23,445.00	21,565.00
IIFL Management Services Limited		-	2,223.00	2,450.00
IIFL Home Finance Limited	Direct subsidiaries	11,950.00	25,566.94	77,147.00
5paisa Capital Limited	Other related parties	29,130.00	2,418.10	1,072.00
Samasta Microfinance Limited*	Direct subsidiaries	9,480.00	610.00	4,489.74

\* name now changed to IIFL Samasta Finance Limited

### Closing balances with related parties

(₹ in millions)

Nature of Transaction	Relationship	Fiscal 2021	Fiscal 2020	Fiscal 2019
<b>Outstanding ICD given</b>				
IIFL Management Services Limited	Other related parties	-	-	290.00
5paisa Capital Limited		-	1,000.00	
IIFL Facilities Services Limited		-	1,758.50	527.50
<b>Outstanding ICD taken</b>				
Samasta Microfinance Limited*	Direct Subsidiary	-	500	-
<b>Corporate Guarantee</b>				
Samasta Microfinance Limited*	Direct Subsidiaries	-	-	500.00
IIFL Home Finance Limited		12,255.43	17,524.37	24,427.85
IIFL Securities Limited	Other related parties	-	-	811.00

\* name now changed to IIFL Samasta Finance Limited

## FINANCIAL INDEBTEDNESS

The outstanding borrowings of our Company, on standalone basis as on June 30, 2021, are as follows:

(₹ in million)

Sr. No.	Nature of Borrowings	Amount Outstanding	%
1	Secured borrowings	144,926.56	90.10%
2	Unsecured borrowings	15,930.12	9.90%
<b>Total Borrowings</b>		160,856.68	100%

### A. Details of Secured Borrowings

Our Company's secured borrowings amounts to ₹ 144,926.56 million as on June 30, 2021 on standalone basis. The details of the borrowings are set out below:

#### 1. Term Loans from Banks:

(₹ in million)

Sr. No.	Lender's Name	Date of Sanction	Sanctioned Amount	Amount outstanding	Repayment schedule	Security	Prepayment
1	Bank of Baroda	June 19, 2018	12,500.00	5,624.97	Repayable in 20 quarterly instalments from the date of first disbursement	First <i>pari-passu</i> charge on receivables pertaining to non-capital market exposure with minimum security cover of 1.15 times the sanction amount throughout the tenure of the loan	Nil if the prepaid lock in period of 12- month out of internally generated cash accruals of fresh equity infusion. Otherwise prepayment penalty @2% p. a. for the amount prepaid.
2	Bank of India	December 27, 2019	5,000.00	3,985.61	Repayment in 20 equal quarterly instalments of ₹ 250 million each commencing from 9 months from the date of disbursement	First <i>pari passu</i> first charge by way of hypothecation of standard receivables (excluding capital market receivables) of the Company along with a minimum security cover of 1.10 times of the sanction amount.	Prepayment penalty at 0.50% of the prepaid loan amount. No prepayment penalty if term loan is prepaid within 30 days from the last interest reset date with prior notice of 3 days.
3.	ICICI Bank	September 11, 2018	3,000.00	450.00	Repayable in 10 quarterly instalments after moratorium of 2 quarter from the date of drawdown of respective tranche amounts.	First <i>pari passu</i> charge by way of hypothecation of pool of standard assets including loans & advances with minimum security cover of 1.15 times of the sanction amount.	Prepayment Penalty of 1% on the entire amount outstanding shall be applicable at the time of prepayment.
4.	Punjab National Bank	November 29, 2019	1,000.00	747.98	8 equal Half Yearly	First <i>pari passu</i> charge by way of	No prepayment penalty if

Sr. No.	Lender's Name	Date of Sanction	Sanctioned Amount	Amount outstanding	Repayment schedule	Security	Prepayment
	(Erst.Oriental Bank of Commerce				instalments after a moratorium of 3 months from date of first disbursement	hypothecation on the standard receivable (except capital market) with a security cover of 1.10 times of the sanction amount.	prepayment is made via internal accruals and/or equity infusion during the tenor of the loan by giving at least 15 days prior written notice of the same to the Lender.
5.	Punjab and Sind Bank	November 15, 2017	6,000.00	2248.01	Repayable in 8 equal annual instalments after moratorium of 12 months from the date of disbursement	First <i>paripassu</i> charge by way of hypothecation on the receivables, with minimum asset cover of 1.1 times of the loan amount.	No prepayment penalty if prepayment is made via internal accruals and/or equity infusion during the tenor of the loan by giving at least 15 days prior written notice of the same to the Lender.
6.	Small Industries Development Bank of India (SIDBI)	March 1, 2018	5,000.00	2,250.00	Repayable in 20 quarterly instalment, commencing from 10th day of the month immediately after the expiry of 6 months from the date of first disbursement	First <i>paripassu</i> charge by way of hypothecation of book debts and receivables of the company of the company with minimum asset cover of 1.1 times the sanction amount.	No prepayment of the outstanding principal amount of loan in full or part permitted before the due dates except after obtaining prior approval of SIDBI in writing which may be granted subject to such conditions as SIDBI may deem fit including levy of interest (currently 1-3%) on such prepayment.
7.	Canara Bank (Erstwhile Syndicate Bank)	May 15, 2018	1,500.00	937.50	Repayment in 8 equal half yearly instalments after moratorium period of 12 months from the dated of first disbursement.	First <i>paripassu</i> charge by way of hypothecation on the standard receivables of the company with asset cover of 1.15 times of the sanction amount.	No prepayment penalty if the prepayment is made out of Equity infusion/ Internal Reserves or surplus, otherwise as per the terms of the Lender.
8.	Canara Bank (Erstwhile Syndicate Bank)	May 21, 2019	2,000.00	1,368.42	Repayment in 19 equal quarterly instalments after	First <i>paripassu</i> charge by way of hypothecation on the standard receivables of the	No prepayment penalty if the prepayment is made out of Equity infusion/ Internal

Sr. No.	Lender's Name	Date of Sanction	Sanctioned Amount	Amount outstanding	Repayment schedule	Security	Prepayment
					moratorium period of 3 months from the dated of first disbursement.	company with asset cover of 1.15 times of the sanction amount.	Reserves or surplus, otherwise as per the terms of the Lender.
9.	Export Development Canada	July 30, 2019	6870.00	6,870.00	Repay loan in full on Final Repayment Date.	First <i>paripassu</i> charge by way of hypothecation on the standard receivables of the company with asset cover of 1.20 times of the sanction amount.	the Borrower will promptly prepay all outstanding Loans together with all amounts accrued under the Finance Documents immediately due and payable, whereupon the Facility will be cancelled and all such outstanding Utilisations and amounts will become immediately due and payable.
10	Canara Bank	November 10, 2020	5,000.00	4999.64	Repayable in equal 8 half yearly instalments after the moratorium period of 9 months.	First <i>paripassu</i> charge by way of hypothecation on the standard receivables of the company with asset cover of 1.11 times of the sanction amount.	No Prepayment if the company prepays through internally generated cash accruals or fresh equity infusion, otherwise 2%
11	Canara Bank	March 18, 2021	5000.00	5000.00	Repayable in 19 quarterly instalments after the moratorium of 3 months from the first drawdown of the loan	First Pari-Passu Charge by way of hypothecation of standard receivables of the company arising out of related transactions with Asset Cover of 1.11 times.	2% of the prepaid amount. No prepayment penalty, if the company prepays the loan at any time during the tenor of the loan through internally generated cash accrual and/or fresh equity infusion.
12	Indian Bank	December 5, 2020	3,000.00	2836.73	Repayable in 5 years (inclusive of moratorium of 3 months) in 19 equal Quarterly instalments	First <i>paripassu</i> charge by way of hypothecation of book debts and receivables of the company of the company with minimum asset cover of 1.1 times the sanction amount.	No Prepayment if the company prepays through internally generated cash accruals or fresh equity infusion
13	Karnataka Bank	December 30, 2020	1,000.00	999.52	Repayment in 10 Quarterly	First <i>paripassu</i> charge by way of	Pre-closure charges of 2% shall be



Sr. No.	Lender's Name	Date of Sanction	Sanctioned Amount	Amount outstanding	Repayment schedule	Security	Prepayment
					instalment of ₹100 million each after the holiday period of 4 months	hypothecation of book debts and receivables of the company of the company with minimum asset cover of 1.1 times the sanction amount.	charged only in case of takeover of liabilities by other banks.
14	NABARD	November 5, 2020	2,000.00	1800.00	Repayable in 5 years quarterly instalment of 5% at each quarter	First <i>paripassu</i> charge by way of hypothecation of book debts and receivables of the company of the company with minimum asset cover of 1.25times the sanction amount.	Penalty of 2.5% P.A for each instalment due separately for the entire period from the date of prepayment to the date on which the instalment is actually due for payment
15	State Bank of India	March 19, 2021	3000.00	2848.32	20 quarterly instalments of ₹150 million each to be commenced after 3 months of first disbursement. Instalment will fall due on last day of quarter.	First Pari Passu Charge on receivables net of NPA, overdues and finance charges comprising receivables/book debts present and future to the extent of 1.25 time	2% of prepaid amount. No prepayment charges if (a) Payment at instance of lenders (b) Loans prepaid out of internal accruals/equity infusion by promoters (c) Payment made out of cash sweep/ insurance proceeds
Adjustment on account of EIR							(230.62)
Adjustment on account MTM							563.00
Interest Accrued but not due							178.75
<b>Total</b>							<b>43,477.82</b>

<sup>#</sup>The above-mentioned amounts are exclusive of the interest component as on that date.

**Penalty:** The loan documentation executed with respect to the term loans mentioned above set out penalty provisions for compliance with the provisions of the loan documents. Such provisions include, but are not limited to:

- Additional interest of upto 2% per month on overdue portion of the amount for the period of default in case of any delay / default in payment of principal or interest.
- Penalty of upto 2% per month in cases of pre-payment of the loan / facility.
- Penalty of 1% per annum in case the Company fails to obtain and keep alive external credit rating form any one of the RBI approved agency.
- Penalty of upto 2% per annum in case of breach of terms and conditions of the loan agreements.
- Penalty of upto 2% per annum in case of non-creation of security as per the loan agreements.

**Rescheduling:** None of the loan documents provides for rescheduling provision.

**Events of Default:** The facility documents executed by the Company stipulates certain events as "Events of Default", pursuant to which the Company may be required to immediately repay the entire loan facility availed by it and be subject to additional penalties by the relevant lenders. Such events include, but are not limited to:

- (a) Any of the instalment amount referred to herein above being unpaid on the due date for payment thereof.
- (b) Any representation and/or the statements made by the Company in the application being found to be incorrect and/or the Company committing any breach or default in the performance or observance of any terms, conditions or provisions contained in the said application and/or the letter of sanction.
- (c) Any deterioration or impairment of the security provided by the Company to the lenders or any decline or depreciation in the value or market price thereof which causes the security rendered to become unsatisfactory as to character or value.
- (d) Company entering into any arrangement or composition with Company's creditors or committing any act the consequence of which may lead to Company being ordered to be wound up.
- (e) Any process being issued against the Company for execution of a decree and/or for attachment before judgment resulting in any of the property belonging to and/or under the control of the Company being attached.
- (f) Any order being made or a resolution being passed for the winding up of the Company.
- (g) A receiver being appointed of the entire properties or any part thereof belonging to or under the control of Company.
- (h) If any attachment, distress, execution or other process is initiated against the Company or any of the security provided by the Company is enforced.
- (i) If the Company enters into amalgamation, reorganisation or reconstruction or there is a change of control of the Company without the prior consent of the lenders/debenture trustee in writing.
- (j) The Company ceasing or threatening to cease to carry on business or giving or threatening to give notice of Company's intention to do so.
- (k) A firm of accountants appointed by the lender certifying that the liabilities of the Company exceed the assets owned and/or under the control of the Company and/or that the Company is carrying on business in loss.
- (l) The occurrence of any event or circumstances which would or is likely to prejudicially or adversely affect in any manner the capacity of the Company to either repay the said advance or to carry out the said proposal.
- (m) Failure of the Company to pay on the due date upon which any amount is due and payable whether by way of interest, principal or any other sum stated as payable under this facility.
- (n) If the borrower commits any breach of or omit to observe any of its covenants, obligations or undertakings under the term loan and in case of any such breach or omission capable of being remedied, such breach or omission is not remedied within 30 days.

**2. Cash Credit/ Working Capital Loans/ Working Capital Demand Loans/ Short Term Loans from Banks:**

(₹ in million)

Sr. No.	Lender's name	Amount Sanctioned	Amount outstanding	Repayment Schedule	Security
1.	Standard Chartered Bank	1,000.00	0.00	On demand	Secured by 1.25 times general charge on receivables
2.	Union Bank (Earlier Andhra Bank)	500.00	301.36	On demand	First pari passu charge by way of hypothecation on the receivables of company, 1.25 times the
3.	Punjab National Bank (Earlier Oriental Bank of Commerce)	500.00	177.26	On demand	First pari passu charge over standard loan receivables eligible for bank finance excluding capital market receivables with an asset cover of 1.20 times the loan amount

Sr. No.	Lender's name	Amount Sanctioned	Amount outstanding	Repayment Schedule	Security
4.	Bank of Baroda	750.00	455.41	On demand	First Pari Passu Charge on receivables pertaining to non capital market exposure with minimum security cover of 1.25 times
5.	RBL Bank Limited	1750.00	1524.70	On demand	First pari passu charge over standard loan receivables eligible for bank finance excluding capital market loans with an asset cover of 1.20 times
6.	Interest Accrued but not due		3.24		
	<b>Total</b>	<b>4,500.00</b>	<b>2461.97</b>		

**Penalty:** The loan documentation executed with respect to the term loans mentioned above set out penalty provisions for compliance with the provisions of the loan documents. Such provisions include, but are not limited to:

- a) Additional interest of upto 2% per month on overdue portion of the amount for the period of default in case of any delay / default in payment of principal or interest.
- b) Penalty of upto 2% per month in cases of pre-payment of the loan / facility.
- c) Penalty of 1% per annum in case the Company fails to obtain and keep alive external credit rating form any one of the RBI approved agency.
- d) Penalty of upto 2% per annum in case of breach of terms and conditions of the loan agreements.
- e) Penalty of upto 2% per annum in case of non-creation of security as per the loan agreements.

**Rescheduling:** None of the loan documents provides for rescheduling provision.

**Events of Default:** The facility documents executed by the Company stipulates certain events as "*Events of Default*", pursuant to which the Company may be required to immediately repay the entire loan facility availed by it and be subject to additional penalties by the relevant lenders. Such events include, but are not limited to:

- a) Any of the installment amount referred to herein above being unpaid on the due date for payment thereof.
- b) Any representation and/or the statements made by the Company in the application being found to be incorrect and / or the Company committing any breach or default in the performance or observance of any terms, conditions or provisions contained in the said application and/or the letter of sanction.
- c) Any deterioration or impairment of the security provided by the Company to the lenders or any decline or depreciation in the value or market price thereof which causes the security rendered to become unsatisfactory as to character or value.
- d) Company entering into any arrangement or composition with Company's creditors or committing any act the consequence of which may lead to Company being ordered to be wound up.
- e) Any process being issued against the Company for execution of a decree and/or for attachment before judgment resulting in any of the property belonging to and/or under the control of the Company being attached.
- f) Any order being made or a resolution being passed for the winding up of the Company.
- g) A receiver being appointed of the entire properties or any part thereof belonging to or under the control of Company.
- h) If any attachment, distress, execution or other process is initiated against the Company or any of the security provided by the Company is enforced.
- i) If the Company enters into amalgamation, reorganisation or reconstruction or there is a change of control of the Company without the prior consent of the lenders/debenture trustee in writing.

- j) The Company ceasing or threatening to cease to carry on business or giving or threatening to give notice of Company's intention to do so.
- k) A firm of accountants appointed by the lender certifying that the liabilities of the Company exceed the assets owned and/or under the control of the Company and/or that the Company is carrying on business in loss.
- l) The occurrence of any event or circumstances which would or is likely to prejudicially or adversely affect in any manner the capacity of the Company to either repay the said advance or to carry out the said proposal.
- m) Failure of the Company to pay on the due date upon which any amount is due and payable whether by way of interest, principal or any other sum stated as payable under this facility.
- n) If the borrower commits any breach of or omit to observe any of its covenants, obligations or undertakings under the term loan and in case of any such breach or omission capable of being remedied, such breach or omission is not remedied within 30 days.

### 3. *Overdraft against Fixed Deposit ("ODFD") facility availed by our Company*

(₹ in million)

Sr. No.	Bank	Amount Sanctioned	Amount Outstanding as on June 30, 2021	Repayment date / schedule	Security
1.	HDFC Bank	3312.00	1,760.02	On demand	100% secured by fixed deposits
2.	RBL Bank	142.50	0.00	On demand	Fixed deposits to the extent of 110% of the facility amount
3.	Canara Bank	1900.00	0.00	On demand	Fixed Deposits
4.	ICICI Bank	135.10	0.00	On demand	Fixed Deposit receipts amounting to ₹ 142.2 million
<b>Total</b>		<b>5,497.00</b>	<b>1,760.02</b>		

### 4. *Secured Redeemable Non-Convertible Debentures*

- i. Public Issue of non-convertible debentures, as on June 30, 2021

The Company has issued secured, redeemable, non-convertible debentures on a public issue basis, under various series of which ₹ 7,444.10 million was cumulatively outstanding as on June 30, 2021, the details of which as on June 30, 2021, are set out below:

(₹ in million)

S. No.	Debenture Name / Series	ISIN	Amount Outstanding	Date of Allotment	Maturity Date	Coupon (p.a.) in %	Tenor/Period (Days)	Credit Rating
1	9.50% Secured Rated Listed Redeemable Non Convertible Debenture. Series I. Maturity Date - 07/05/2022	INE866I07BY4	2,605.00	February 07, 2019	May 07, 2022	9.50%	1185	CRISIL AA/Stable, [ICRA] AA/Negative & BWR AA+/Negative
2	9.60% Secured Rated Listed Redeemable Non Convertible Debenture. Series I. Maturity Date - 07/05/202	INE866I07BZ1	362.10	February 07, 2019	May 07, 2022	9.60%	1185	CRISIL AA/Stable, [ICRA] AA/Negative & BWR AA+/Negative
3	Zero Coupon Secured Rated Listed Redeemable Non Convertible Debenture. Series II - Category II, III &	INE866I07CB0	434.15	February 07, 2019	May 07, 2022	Zero Coupon	1185	CRISIL AA/Stable, [ICRA] AA/Negative & BWR AA+/Negative

S. No.	Debenture Name / Series	ISIN	Amount Outstanding	Date of Allotment	Maturity Date	Coupon (p.a.) in %	Tenor/Period (Days)	Credit Rating
	IV. . Maturity Date - 07/05/2022							
4	9.75% Secured Rated Listed Redeemable Non Convertible Debenture. Series III Maturity Date - 07/02/2024	INE866I07CD6	1,723.10	February 07, 2019	February 07, 2024	9.75%	1826	CRISIL AA/Stable, [ICRA] AA/Negative & BWR AA+/Negative
5	10.20% Secured Rated Listed Redeemable Non Convertible Debenture. Series IV Maturity Date - 07/02/2024	INE866I07CF1	1,129.24	February 07, 2019	February 07, 2024	10.20%	1826	CRISIL AA/Stable, ICRA AA/Negative & BWR AA+/Negative
6	9.50% Secured, Not Guaranteed, Senior, Taxable, Non Cumulative, Rated, Redeemable, Non Convertible Public Issue Of Debentures Series - II	INE866I07CK1	339.88	September 06, 2019	December 06, 2022	9.50%	1,187	ICRA AA/Negative, CRISIL AA/Stable, BWR AA+/Negative
7	Zero Coupon, Secured, Not Guaranteed, Senior, Taxable, Rated, Redeemable, Non Convertible Public Issue Of Debentures Series - III	INE866I07CL9	113.17	September 06, 2019	December 06, 2022	Zero Coupon	1187	ICRA AA/Negative, CRISIL AA/Stable, BWR AA+/Negative
8	9.85% Secured, Not Guaranteed, Senior, Taxable, Non Cumulative, Rated, Redeemable, Non Convertible Public Issue Of Debentures Series - IV	INE866I07CM7	646.52	September 06, 2019	December 06, 2022	9.85%	1187	ICRA AA/Negative, CRISIL AA/Stable/& BWR AA+/Negative
Adjustment on account of Effective Interest Rate			(232.04)					
Adjustment on account MTM			-					
Interest Accrued but not due			322.98					
<b>Total</b>			<b>7,444.10</b>					

### Security Clause

Above debentures are fully secured by first pari passu charge on receivables of the Company/ current assets / book debts, and first pari passu charge on the identified immovable property.

### Penalty Clause

- a) In case of default in payment of interest and/or principal redemption on the due dates, additional interest of at least 2% p.a. over the coupon rate shall be payable by our Company for the defaulting period

- b) In case of delay in listing of the debt securities beyond the stipulated, our Company shall pay penal interest of at least 1% p.a. over the coupon rate from the deemed date of allotment till the listing of such debt securities to the investor
- c) Security to be created in accordance with applicable SEBI regulations. In case of delay in execution of trust deed and charge documents, the Company would refund the subscription with a agreed rate of interest or will pay penal interest of at least 2% p.a. over the coupon rate till these conditions are complied with at the option of the investor.

#### **Event of Default**

- a) When the Company defaults in payment of the principal amounts of Secured Debentures on the due dates(s);
- b) When the Company makes a default in the payment of any interest on the Secured Debentures on the relevant due dates which ought to have been paid in accordance with the terms of the issue;
- c) When the default is committed in payment of any another monies including costs, charges and expenses incurred by the Debenture Trustee and such default continues for a period of 30 (thirty) continuous Business Days;
- d) When the default is committed in the performance or observance of any covenant, condition or provision in relation to the secured debentures, except where the Debenture Trustee certifies that such default is in its final and confirmed reasonable opinion incapable of remedy (in which case no notice shall be required), such default continues for 30 days after written notice has been given thereof by the Debenture Trustee to the company requiring the same to be remedied;
- e) Any material indebtedness of the company for and in respect of monies borrowed or raised by the company by whatever means becomes due prior to its stated maturity by reason of default of the terms thereof, or there is a default in making payments due under any guarantee or indemnity given by the company in respect of the material indebtedness or borrowed monies of any other Person, and proceedings are initiated by the relevant lender or creditor in connection with such default, for recovery of such indebtedness or for enforcement or invocation of such guarantee or indemnity;
- f) Any information, representation, warranty, statement, certificate given by the Company to the Secured Debenture Holders or the Debenture Trustee and the warranties given or deemed to have been given by it to the Secured Debenture Holders or the Debenture Trustee is misleading or incorrect in any material respect;
- g) If the company is unable to pay its material debts (in the reasonable opinion of the Debenture Trustee) or proceedings for taking it into voluntary liquidation may be or have been commenced or a competent court admits any petition for winding up, which is not stayed or vacated within 45 (forty five) days of being admitted;
- h) The Company has voluntarily become the subject of proceedings which is not stayed or vacated within 45 (forty five) days of being admitted under any bankruptcy or insolvency law or the Company is voluntarily or involuntarily dissolved;
- i) The company is unable to or has admitted in writing its inability to pay the material debts as and when the same are due by the reason of the Company's liquidity position, insufficiency of cash flows, or otherwise, it is unlikely that Company would be in a position to pay its obligations in connection with the Secured Debentures or the Company is 'unable to pay its debts' as obligated under the Act;
- j) If any extra ordinary circumstances have occurred which makes it improbable for the Company to fulfill its material obligations under these presents and/or the Secured Debentures;
- k) The Company ceases to carry on its business or gives notice of its intention to do so, otherwise than in pursuance of a scheme of amalgamation or reconstruction previously approved in writing by the Debenture Trustee and duly carried out into effect;
- l) If the Company makes or attempts to make any alteration to its Memorandum and Articles of Association which in the reasonable opinion of the Debenture Trustee prejudicially affects the interest of the Secured Debenture Holders, without the prior intimation of the Debenture Trustee in writing at least 30 (thirty) days prior to such change or amendment being affected. Provided that the Company prior to the proposed date on which such change or amendment is to be effected, failing which the Debenture Trustee would have deemed to have consented to such change or amendment;
- m) The company enters into any arrangement or composition with its creditors which affects the ability of the Company to fulfill its obligations towards payment of amounts outstanding on the Secured Debentures;

n) In the event any breach of the terms of the Shelf Prospectus read with the Tranche I Prospectus, these presents and/or Financial Covenants and Conditions (other than the obligations to pay principal and interest) in relation to the Secured Debentures and except where the Debenture Trustee certifies that such default is in its opinion incapable of remedy (in which case no notice shall be required) such default continues for 30 (thirty) days after written notice has been given by the Debenture Trustee to the Company requiring the same to be remedied.

ii. Private Placement of non-convertible debentures as on June 30, 2021

Our Company has issued on private placement basis, secured, redeemable, non-convertible debentures under various series of which ₹ 19,292.41 million is outstanding as on June 30, 2021, the details of which are set forth below:

(₹ in million)

S. No.	Debenture Name / Series	ISIN	Amount Outstanding	Date of Allotment	Maturity Date	Coupon (p.a.) in %	Tenor/Period (Days)	Credit Rating
1.	10.20% Redeemable Non-Convertible Debentures of Face Value ₹1,000,000 Each Redeemable on November 3, 2021	INE866I07750	2,875.00	November 3, 2014	November 3, 2021	10.20%	2557	CARE AA/Negative
2.	Redeemable Non-Convertible Debentures of Face Value ₹100,000 Each MLD 2021- D3 Option I - Redeemable on Sep 27, 2021	INE866I07CH7	1,070.12	June 26, 2019	September 27, 2021	Market Linked	824	CRISIL PP MLD AA/Stable
3.	Redeemable Non-Convertible Debentures of Face Value ₹100,000 Each Nifty Enhancer Structure, MLD 2022-D3 Option II - Redeemable on Sep 27, 2022	INE866I07CI5	254.50	June 26, 2019	September 27, 2022	Market Linked	1189	CRISIL PP MLD AA/Stable
4.	9.85% Redeemable NCD Face Value ₹ 100,000 Each Series D4 Redeemable on Jan 17, 2023	INE866I07CO3	50.00	September 17, 2019	January 17, 2023	9.85%	1218	CRISIL AA/Stable / BWR AA+/Negative
5.	9.00% Redeemable NCD Face Value 1000,000 each Series D5	INE530B07021	1,000.00	May 08, 2020	May 08, 2023	9.00%	1095	CRISIL AA/Stable

S. No.	Debenture Name / Series	ISIN	Amount Outstanding	Date of Allotment	Maturity Date	Coupon (p.a.) in %	Tenor/Period (Days)	Credit Rating
	Redeemable on May 08, 2023							
6.	Redeemable NCD Face value of ₹ 1000,000 each Series D7 Redeemable on Feb 18, 2022	INE530B07047	1,000.00	August 19, 2020	February 18, 2022	8.00%	548	CRISIL AA/Stable
7.	Secured Redeemable Non-Convertible Debentures Series D9 Date of Maturity March 30, 2022	INE530B07062	2,250.00	September 30, 2020	March 30, 2022	8.00%	546	CRISIL AA/Stable/ Negative
8.	10 Year G-Sec Rate Linked Redeemable NCD Series D8. Redeemable on Dec 01, 2021	INE530B07054	751.80	August 28, 2020	December 01, 2021	8.00%	460	PP-MLD AA by CRISIL Limited
9.	Secured Redeemable Non-Convertible Debentures Series D6 Redeemable on Jan 07, 2022	INE530B07039	2,000.00	July 09, 2020	January 07, 2022	8.00%	547	CRISIL AA/Stable
10.	Secured Redeemable Non-Convertible Debentures Series D10 Redeemable on May 17, 2022	INE530B07070	1,000.00	November 17, 2020	May 17, 2022	8.00%	546	CRISIL AA/Stable
11.	Secured Redeemable Non Convertible Debentures Series D11 Redeemable on May 26, 2022	INE530B07088	250.00	November 26, 2020	May 26, 2022	8.00%	546	CRISIL AA/ Stable
12.	7.70% Secured Rated Listed Senior Redeemable Non Convertible Debentures. Series D12. Redeemable on March 24, 2022	INE530B07096	1,000.00	February 24, 2021	March 24, 2022	7.70%	393	CRISIL AA/ Stable



S. No.	Debenture Name / Series	ISIN	Amount Outstanding	Date of Allotment	Maturity Date	Coupon (p.a.) in %	Tenor/Period (Days)	Credit Rating
13.	8.33% Secured Rated Listed Senior Redeemable Non Convertible Debentures. Series D13. Redeemable on June 30, 2021	INE530B07104	5,000.00	June 30, 2021	June 30, 2031	8.33%	3652	CRISIL AA/ Stable
Adjustment on account of EIR			-					
Adjustment on account MTM			-					
Interest Accrued but not due			790.99					
<b>Total</b>			<b>19,292.41</b>					

### Security Clause

Above debentures are fully secured by first pari passu charge on receivables of the Company/ current assets / book debts, and first pari passu charge on the identified immovable property, ranging from 1 to 1.25 times the outstanding amount.

### Penalty Clause

- In case of default in payment of interest and/or principal redemption on the due dates, additional interest of at least 2% p.a. over the coupon rate shall be payable by our Company for the defaulting period
- In case of delay in listing of the debt securities beyond the stipulated, our Company shall pay penal interest of at least 1% p.a. over the coupon rate from the deemed date of allotment till the listing of such debt securities to the investor
- Security to be created in accordance with applicable SEBI regulations. In case of delay in execution of trust deed and charge documents, the Company would refund the subscription with agreed rate of interest or will pay penal interest of at least 2% p.a. over the coupon rate till these conditions are complied with at the option of the investor.

### Event of Default

The occurrence of any of the following events shall constitute an event of default by the company in relation to the Secured Debentures:

- When the Company defaults in payment of the principal amounts of Secured Debentures on the due dates(s);
- When the Company makes a default in the payment of any interest on the Secured Debentures on the relevant due dates which ought to have been paid in accordance with the terms of the issue;
- When the default is committed in payment of any another monies including costs, charges and expenses incurred by the Debenture Trustee and such default continues for a period of 30 (thirty) continuous Business Days;
- When the default is committed in the performance or observance of any covenant, condition or provision in relation to the secured debentures, except where the Debenture Trustee certifies that such default is in its final and confirmed reasonable opinion incapable of remedy (in which case no notice shall be required), such default continues for 30 days after written notice has been given thereof by the Debenture Trustee to the company requiring the same to be remedied;
- Any material indebtedness of the company for and in respect of monies borrowed or raised by the company by whatever means becomes due prior to its stated maturity by reason of default of the terms thereof, or there is a default in making payments due under any guarantee or indemnity given by the company in respect of the material indebtedness or borrowed monies of any other Person, and proceedings are initiated by the relevant lender or creditor in connection with such default, for recovery of such indebtedness or for enforcement or invocation of such guarantee or indemnity;
- Any information, representation, warranty, statement, certificate given by the Company to the Secured Debenture Holders or the Debenture Trustee and the warranties given or deemed to have been given by it to the Secured Debenture Holders or the Debenture Trustee is misleading or incorrect in any material respect;

- g) If the company is unable to pay its material debts (in the reasonable opinion of the Debenture Trustee) or proceedings for taking it into voluntary liquidation may be or have been commenced or a competent court admits any petition for winding up, which is not stayed or vacated within 45 (forty five) days of being admitted;
- h) The Company has voluntarily become the subject of proceedings which is not stayed or vacated within 45 (forty five) days of being admitted under any bankruptcy or insolvency law or the Company is voluntarily or involuntarily dissolved;
- i) The company is unable to or has admitted in writing its inability to pay the material debts as and when the same are due by the reason of the Company's liquidity position, insufficiency of cash flows, or otherwise, it is unlikely that Company would be in a position to pay its obligations in connection with the Secured Debentures or the Company is 'unable to pay its debts' as obligated under the Act;
- j) If any extra ordinary circumstances have occurred which makes it improbable for the Company to fulfill its material obligations under these presents and/or the Secured Debentures;
- k) The Company ceases to carry on its business or gives notice of its intention to do so, otherwise than in pursuance of a scheme of amalgamation or reconstruction previously approved in writing by the Debenture Trustee and duly carried out into effect;
- l) If the Company makes or attempts to make any alteration to its Memorandum and Articles of Association which in the reasonable opinion of the Debenture Trustee prejudicially affects the interest of the Secured Debenture Holders, without the prior intimation of the Debenture Trustee in writing at least 30 (thirty) days prior to such change or amendment being affected. Provided that the Company prior to the proposed date on which such change or amendment is to be effected, failing which the Debenture Trustee would have deemed to have consented to such change or amendment;
- m) The company enters into any arrangement or composition with its creditors which affects the ability of the Company to fulfill its obligations towards payment of amounts outstanding on the Secured Debentures;
- n) In the event any breach of the terms of the Shelf Prospectus read with the Tranche I Prospectus, these presents and/or Financial Covenants and Conditions (other than the obligations to pay principal and interest) in relation to the Secured Debentures and except where the Debenture Trustee certifies that such default is in its opinion incapable of remedy (in which case no notice shall be required) such default continues for 30 (thirty) days after written notice has been given by the Debenture Trustee to the Company requiring the same to be remedied.

### iii. Medium Term Notes as on June 30, 2021

Our Company has issued Medium Term Notes of face value of USD 1,000 each of which USD 378.804 million is outstanding as on June 30, 2021, the details of which are set forth below:

S. no.	Name / Series	Principal Amount Outstanding (in ₹ million)	Date of Allotment	Redemption Date	Coupon (p.a.) in %	Tenor (Days)	Rating
1.	5.875% Medium Term Notes of face value USD 1000 Each Redeemable on April 20, 2023 at par	26,843.52	February 20, 2020	April 20, 2023	5.875%	1155	Moody's : B2/Stable Fitch : B+/Stable
	Adjustment on account of Effective Interest Rate	(31.22)					
	Adjustment on account of Mark to Market	1104.56					
	Interest Accrued but not due	401.89					
	<b>Total</b>	<b>28,318.75</b>					

### Security

All rights, titles, interest, benefits, claims and demands, whatsoever of the Issuer in, to and in respect of, all present and future, receivables/assets, including Issuer's accounts, operating cash flows, current assets, book debts, stock in trade, loans

and advances and receivables, both present and future to the extent of complying with the Security Coverage Ratio, but excluding the Ineligible Assets

#### **Events of Default**

- a) Non-payment - if default is made in the payment of any principal or interest due in respect of the Notes or any of them and, in the case of interest, the default continues for a period of seven (7) days; or
- b) Breach of Other Obligations - If the Issuer fails to perform or observe any of its other obligations under these conditions or the Trust Deed, which failure is, in the opinion of the Trustee, incapable of being remedied or, if in the opinion of the Trustee it is capable of being remedied, is not, in the opinion of the Trustee, remedied within 30 days after notice requiring such failure to be remedied shall have been given to the Issuer by the Trustee; or
- c) Cross-Acceleration (i) the acceleration of any present or future Indebtedness of the Issuer or any of its Principal Subsidiaries prior to its stated maturity by reason of any event of default or potential event of default (however described), which acceleration is not rescinded or waived; or (ii) if the Issuer or any of its Principal Subsidiaries fails to make any payment in respect of any Indebtedness for borrowed money on the due date for payment; or (iii) if any security given by the Issuer or any of its Principal Subsidiaries for any Indebtedness for borrowed money becomes enforceable; or (iv) if default is made by the Issuer or any of its Principal Subsidiaries in making any payment due under any guarantee and/or indemnity given by it in relation to any Indebtedness for borrowed money of any other person,
- d) Winding-up -if any order is made by any competent court (to which there is no further appeal) or resolution is passed for the winding up or dissolution of the Issuer
- e) Cessation of Business- if the Issuer or any of its Principal Subsidiaries ceases or threatens to cease to carry on the whole or a substantial part of its business, save for the Scheme or for the purposes of reorganisation on terms previously approved in writing by the Trustee or by an Extraordinary Resolution of the Noteholders,
- f) Insolvency- if the Issuer or any of its Principal Subsidiaries is declared by a court or other authority to be insolvent or bankrupt
- g) Judicial Proceedings- if the Issuer or any of its Principal Subsidiaries initiates or consents to judicial proceedings relating to itself under any applicable liquidation, insolvency, composition, reorganisation or other similar laws.
- h) Moratorium- (which expression shall not include any deferral or principal originally contemplated and made in accordance with the terms of any loan or other financing related agreement) is agreed or declared by the Issuer in respect of any Indebtedness for borrowed money (including any obligations arising under guarantees) of the Issuer or any of its Principal Subsidiaries; or
- i) Unlawfulness- it is or will become unlawful for the Issuer to perform or comply with any one or more of its obligations under any of the Notes or any of the Transaction Documents; or
- j) Security Enforced- an encumbrancer takes possession or an administrative or other receiver, manager or other similar person is appointed over, or an attachment order is issued in respect of, the whole or any material part of the undertaking, property, assets or revenues of the Issuer (l) Enforcement of Deed of Hypothecation or Security Documents in respect of any Series of Senior Secured Notes only, (i) any other Series of Senior Secured Notes is (or becomes capable of being) accelerated, (ii) the Security Documents is enforced, (iii) any Security under the Security Documents at any time ceases to be in full force and effect for any reason other than the satisfaction in full of all obligations under the Trust Deed in relation to all Series of Senior Secured Notes, (iv) any Security created under the Security Documents shall be declared invalid or unenforceable or (v) the Issuer shall assert, in any pleading in any court of competition jurisdiction, that any Security is invalid or unenforceable;

#### iv. PTC Transactions as on June 30, 2021

*Our company has raised funds by way of PTC Transaction amounting to ₹ 42,171.49 million as on June 30, 2021 as stated below:*

*(₹ in million)*

Sr No.	Deal Name	Date of Allotment	Amount Securitized	Amount outstanding	Maturity Date	Credit rating	Underlying Pool
1	Insta SME Trust March 2019	March 27, 2019	4,535.64	1,124.24	May 15, 2025	IND AAA /Stable Outlook	SME Loan Pool
2	Insta SME Trust April 2019	April 30, 2019	1,252.96	266.3	February 15, 2025	IND AAA /Stable Outlook	SME Loan Pool
3	Insta SME Trust May 2019	May 21, 2019	1,104.52	377.44	February 15, 2026	IND AAA /Stable Outlook	SME Loan Pool
4	Insta SME Trust June 2019	June 21, 2019	1,374.32	317.09	June 12, 2025	IND AAA /Stable Outlook	SME Loan Pool
5	Insta SME Trust July 2019	July 26, 2019	561.18	162.77	December 12, 2024	IND AAA /Stable Outlook	SME Loan Pool
6	Insta SME Trust Sep 2019	September 30, 2019	732.74	210.53	August 12, 2025	IND AAA /Stable Outlook	SME Loan Pool
7	Eminent Trust Oct 2019	October 15, 2019	3,302.43	1,525.46	October 21, 2021	Unrated	Gold Loan Pool
8	Eminent Trust Nov 2019	November 16, 2019	5,000.00	2,705.44	November 21, 2021	Unrated	Gold Loan Pool
9	Insta SME Trust Nov 2019	November 26, 2019	776.35	298.54	March 12, 2025	IND AAA /Stable Outlook	SME Loan Pool
10	Insta SME Trust Dec 2019	December 26, 2019	771.10	314.71	May 12, 2025	IND AAA /Stable Outlook	SME Loan Pool
11	Insta SME Trust Jan 2020	January 23, 2020	601.07	294.22	January 12, 2025	IND AAA /Stable Outlook	SME Loan Pool
12	Shining Metal Trust October 2020	October 29, 2020	3,920.28	1,550.93	November 07, 2022	[ICRA]AAA/Stable Outlook	Gold Loan Pool
13	Liquid Gold Series I - Oct 2020	October 31, 2020	2,200.07	2,200.07	October 30, 2023	CARE AA /Stable Outlook	Gold Loan Pool
14	Liquid Gold Series 2 - Nov 2020	November 26, 2020	3,300.20	3,300.20	November 20, 2023	CARE AA /Stable Outlook	Gold Loan Pool
15	Liquid Gold Series 3 - Dec 2020	December 17, 2020	5,500.00	5,500.00	December 20, 2023	[ICRA]AA/Stable Outlook	Gold Loan Pool
16	Shining Metal Trust December 2020	December 23, 2020	5,911.89	3,467.37	December 21, 2022	[ICRA]AAA/Stable Outlook	Gold Loan Pool
17	Liquid Gold Series 4	February 15, 2021	3,300.00	3,300.00	February 20, 2024	[ICRA]AA/Stable Outlook	Gold Loan Pool
18	Shining Metal Trust I	February 26, 2021	1,091.45	739.85	February 15, 2022	A1+ /Stable Outlook	Gold Loan Pool
19	Shining Metal Trust March 2021	March 22, 2021	4,197.02	3,165.33	March 14, 2023	[ICRA]AAA/Stable Outlook	Gold Loan Pool
20	Liquid Gold Series 5	March 22, 2021	3,041.15	2,346.40	March 15, 2022	A1+ /Stable Outlook	Gold Loan Pool
21	Liquid Gold Series 6	June 16, 2021	5,637.53	5224.8	January 15, 2023	[ICRA]AAA/Stable Outlook	Gold Loan Pool
22	Shining Metal Trust June 2021	June 30, 2021	3,981.21	3,874.31	July 14, 2023	[ICRA]AAA/Stable Outlook	Gold Loan Pool
<b>Less: EIR Impact</b>				<b>(94.51)</b>			
<b>Total</b>				<b>42,171.49</b>			

### ***Collateralised borrowing and lending obligation***

As on June 30, 2021 our outstanding Collateralised borrowing and lending obligation amounts to Nil.

### **B. Details of Unsecured Borrowings:**

Our Company has ₹ 15,930.12 million unsecured borrowings outstanding as on June 30, 2021. The details of the individual borrowings are set out below:

### 1. Commercial Papers

The total face value of commercial papers outstanding as on June 30, 2021 is ₹ 247.00 millions, having a face value of ₹250.00 millions the details of which are set forth below:

(₹ in million)

S. No.	ISIN of Commercial Paper	Maturity Date	Amount Outstanding
1	INE530B14AM4	September 07, 2021	247.00

### 2. Loan from Directors and Relatives of Directors

Our Company does not have any borrowings from directors and relatives of directors as on June 30, 2021 which are in the nature of demand loans and are unsecured.

### 3. Subordinated Debts

#### i. Public Issue

Our Company has, vide public offering, issued unsecured, redeemable, non-convertible debentures under various series of which ₹ 7,357.53 million is outstanding as on June 30, 2021 the details of which are set forth below:

(₹ in million)

S. No.	Debenture Name / Series	ISIN	Amount Outstanding	Date of Allotment	Maturity Date	Coupon (p.a.) in %	Tenor / Period (Days)	Credit Rating
1	10% Unsecured Rated Listed Redeemable Non Convertible Debenture. Series V. Maturity Date - 07/02/2029	INE866I08279	307.65	February 07, 2019	February 07, 2029	10.00 %	3653	CRISIL AA/Stable, ICRA AA/Negative & BWR AA+/Negative
2	10.50% Unsecured Rated Listed Redeemable Non Convertible Debenture. Series VI. Maturity Date - 26/02/2029	INE866I08295	154.48	February 07, 2019	February 07, 2029	10.50 %	3653	CRISIL AA/Stable, ICRA AA/Negative & BWR AA+/Negative
3	10% Unsecured, Not Guaranteed, Subordinate - Tier 2, Taxable, Non Cumulative, Rated, Redeemable, Non Convertible Public Issue Of Debentures Series - V	INE866I08303	259.25	September 06, 2019	June 06, 2025	10.00 %	2100	ICRA AA/Negative/CRI SIL AA/Stable/BWR AA+/Negative
4	Zero Coupon, Unsecured, Not Guaranteed, Subordinate - Tier 2, Taxable, Rated, Redeemable, Non Convertible Public Issue Of Debentures Series - Vi	INE866I08311	57.83	September 06, 2019	June 06, 2025	Zero Coupon	2100	ICRA AA/Negative/CRI SIL AA/Stable/BWR AA+/Negative
5	10% Unsecured Rated Listed Redeemable Non Convertible Debenture Series I. Date Of Maturity 24/06/2028	INE530B08094	2,746.92	March 24, 2021	June 24, 2028	10.00 %	2649	CRISIL AA/Stable/BWR AA+/Negative
6	9.6% Unsecured Rated Listed Redeemable Non Convertible Debenture Series II. Date Of Maturity 24/06/2028	INE530B08102	3,280.23	March 24, 2021	June 24, 2028	9.60%	2649	CRISIL AA/Stable/BWR AA+/Negative

S. No.	Debenture Name / Series	ISIN	Amount Outstanding	Date of Allotment	Maturity Date	Coupon (p.a.) in %	Tenor / Period (Days)	Credit Rating
7	Zero Coupon Unsecured Rated Listed Redeemable Non Convertible Debenture Series III . Date Of Maturity 24/06/2028	INE530B08110	681.44	March 24, 2021	June 24, 2028	Zero Coupon	2649	CRISIL AA/ Stable/ BWR AA+/Negative
Adjustment on account of Effective Interest Rate			(270.94)					
Adjustment on account MTM			-					
Interest Accrued but not due			140.67					
<b>Total</b>			<b>7,357.53</b>					

### Penalty Clause

In case of default in payment of interest and/or principal redemption on the due dates, additional interest of at least 2% p.a. over the coupon rate shall be payable by our Company for the defaulting period (ii) In case of delay in listing of the debt securities beyond the stipulated, our Company shall pay penal interest of at least 1% p.a. over the coupon rate from the deemed date of allotment till the listing of such debt securities to the investor

### Event of Default

The occurrence of any of the following events shall constitute an event of default by the company in relation to the Unsecured Debentures:

- a) When the Company defaults in payment of the principal amounts of Unsecured Debentures on the due dates(s);
- b) When the Company makes a default in the payment of any interest on the Unsecured Debentures on the relevant due dates which ought to have been paid in accordance with the terms of the issue;
- c) When the default is committed in payment of any another monies including costs, charges and expenses incurred by the Debenture Trustee and such default continues for a period of 30 (thirty) continuous Business Days;
- d) When the default is committed in the performance or observance of any covenant, condition or provision in relation to the unsecured debentures, except where the Debenture Trustee certifies that such default is in its final and confirmed reasonable opinion incapable of remedy (in which case no notice shall be required), such default continues for 30 days after written notice has been given thereof by the Debenture Trustee to the company requiring the same to be remedied;
- e) Any material indebtedness of the company for and in respect of monies borrowed or raised by the company by whatever means becomes due prior to its stated maturity by reason of default of the terms thereof, or there is a default in making payments due under any guarantee or indemnity given by the company in respect of the material indebtedness or borrowed monies of any other Person, and proceedings are initiated by the relevant lender or creditor in connection with such default, for recovery of such indebtedness or for enforcement or invocation of such guarantee or indemnity;
- f) Any information, representation, warranty, statement, certificate given by the Company to the Unsecured Debenture Holders or the Debenture Trustee and the warranties given or deemed to have been given by it to the Unsecured Debenture Holders or the Debenture Trustee is misleading or incorrect in any material respect;
- g) If the company is unable to pay its material debts (in the reasonable opinion of the Debenture Trustee) or proceedings for taking it into voluntary liquidation may be or have been commenced or a competent court admits any petition for winding up, which is not stayed or vacated within 45 (forty five) days of being admitted;
- h) The Company has voluntarily become the subject of proceedings which is not stayed or vacated within 45 (forty five) days of being admitted under any bankruptcy or insolvency law or the Company is voluntarily or involuntarily dissolved;
- i) The company is unable to or has admitted in writing its inability to pay the material debts as and when the same are due by the reason of the Company's liquidity position, insufficiency of cash flows, or otherwise, it is unlikely that Company would be in a position to pay its obligations in connection with the Unsecured Debentures or the Company is 'unable to pay its debts' as obligated under the Act;

- j) If any extra ordinary circumstances have occurred which makes it improbable for the Company to fulfill its material obligations under these presents and/or the Unsecured Debentures;
- k) The Company ceases to carry on its business or gives notice of its intention to do so, otherwise than in pursuance of a scheme of amalgamation or reconstruction previously approved in writing by the Debenture Trustee and duly carried out into effect;
- l) If the Company makes or attempts to make any alteration to its Memorandum and Articles of Association which in the reasonable opinion of the Debenture Trustee prejudicially affects the interest of the Unsecured Debenture Holders, without the prior intimation of the Debenture Trustee in writing at least 30 (thirty) days prior to such change or amendment being affected. Provided that the Company prior to the proposed date on which such change or amendment is to be effected, failing which the Debenture Trustee would have deemed to have consented to such change or amendment;
- m) The company enters into any arrangement or composition with its creditors which affects the ability of the Company to fulfill its obligations towards payment of amounts outstanding on the Unsecured Debentures;
- n) In the event any breach of the terms of the Shelf Prospectus read with the Tranche I Prospectus, these presents and/or Financial Covenants and Conditions (other than the obligations to pay principal and interest) in relation to the Unsecured Debentures and except where the Debenture Trustee certifies that such default is in its opinion incapable of remedy (in which case no notice shall be required) such default continues for 30 (thirty) days after written notice has been given by the Debenture Trustee to the Company requiring the same to be remedied.

## ii. Private Placement

Our Company has issued on private placement basis, unsecured, redeemable, non-convertible debentures under various series of which ₹ 5,073.05 million is cumulatively outstanding as on June 30, 2021, the details of which are set forth below:

(₹ in million)

S. no.	Debenture Name / Series	ISIN	Amount Outstanding	Date of Allotment	Redemption Date	Coupon (p.a.) In %	Tenor (Days)	Credit Rating
1.	12.15% Non-Convertible Debentures of Face value ₹1,000,000 Each Redeemable on 30-Aug-2022	INE866I08121	200.00	August 31, 2012	August 30, 2022	12.15%	3651	CRISIL AA/Stable & ICRA AA/Negative
2.	12.20% Non-Convertible Debentures of Face value ₹1,000,000 Each Redeemable on 4-Nov-2022	INE866I08162	230.00	November 5, 2012	November 4, 2022	12.20%	3651	CRISIL AA/Stable & ICRA AA/Negative
3.	12.10% Non-Convertible Debentures of Face value ₹1,000,000 Each Redeemable on 24-May-2023	INE866I08170	100.00	May 24, 2013	May 24, 2023	12.10%	3652	ICRA AA/Negative
4.	10.75% Non-Convertible Debentures Series U01 of Face value ₹1,000,000 Each Redeemable on 10-Sept-2021	INE866I08220	200.00	September 11, 2015	September 10, 2021	10.75%	2191	ICRA AA/Negative & Brickwork AA+

S. no.	Debenture Name / Series	ISIN	Amount Outstanding	Date of Allotment	Redemption Date	Coupon (p.a.) In %	Tenor (Days)	Credit Rating
5.	10.50% Non-Convertible Debentures Series U-02 of Face value ₹1,000,000 Each Redeemable on 16-Sept-2021	INE866I08238	150.00	September 16, 2015	September 16, 2021	10.50%	2192	ICRA AA/Negative & Brickwork AA+
6.	8.70% Non-Convertible Debentures series U-03 of Face value ₹1,000,000 Each Redeemable on 19-Nov-2027	INE866I08246	1,000.00	November 21, 2017	November 19, 2027	8.70%	3650	ICRA AA/Negative + CARE AA
7.	Unsecured Redeemable Non-Convertible Debentures IIFL MLD-2028 Series U04 Face value ₹1,000,000 Each Redeemable on 25-Aug-2028	INE866I08253	500.00	August 28, 2018	August 25, 2028	Market linked	3650	PPMLD ICRA AA/Negative
8.	Unsecured, Redeemable Non-Convertible Market Linked Debenture G-SEC Linked Covered PPMLD Series G1	INE866I08329	421.28	October 31, 2019	October 21, 2021	Market linked	721	CRISIL PPMLD AAr (CE)
9.	Unsecured, Redeemable Non-Convertible Market Linked Debenture G-SEC Linked Covered PPMLD Series G2	INE866I08337	1,159.51	November 19, 2019	November 22, 2021	Market linked	734	CRISIL PPMLD AAr (CE)
Adjustment on account of Effective Interest Rate			-					
Interest Accrued but not due			1,112.26					
<b>Total</b>			<b>5,073.05</b>					

### Penalty Clause

In case of default in payment of interest and/or principal redemption on the due dates, additional interest of at least 2% p.a. over the coupon rate shall be payable by our Company for the defaulting period (ii) In case of delay in listing of the debt securities beyond the stipulated, our Company shall pay penal interest of at least 1% p.a. over the coupon rate from the deemed date of allotment till the listing of such debt securities to the investor

### Event of Default

The occurrence of any of the following events shall constitute an event of default by the company in relation to the Unsecured Debentures:

- When the Company defaults in payment of the principal amounts of Unsecured Debentures on the due dates(s);
- When the Company makes a default in the payment of any interest on the Unsecured Debentures on the relevant due dates which ought to have been paid in accordance with the terms of the issue;



- c) When the default is committed in payment of any another monies including costs, charges and expenses incurred by the Debenture Trustee and such default continues for a period of 30 (thirty) continuous Business Days;
- d) When the default is committed in the performance or observance of any covenant, condition or provision in relation to the unsecured debentures, except where the Debenture Trustee certifies that such default is in its final and confirmed reasonable opinion incapable of remedy (in which case no notice shall be required), such default continues for 30 days after written notice has been given thereof by the Debenture Trustee to the company requiring the same to be remedied;
- e) Any material indebtedness of the company for and in respect of monies borrowed or raised by the company by whatever means becomes due prior to its stated maturity by reason of default of the terms thereof, or there is a default in making payments due under any guarantee or indemnity given by the company in respect of the material indebtedness or borrowed monies of any other Person, and proceedings are initiated by the relevant lender or creditor in connection with such default, for recovery of such indebtedness or for enforcement or invocation of such guarantee or indemnity;
- f) Any information, representation, warranty, statement, certificate given by the Company to the Unsecured Debenture Holders or the Debenture Trustee and the warranties given or deemed to have been given by it to the Unsecured Debenture Holders or the Debenture Trustee is misleading or incorrect in any material respect;
- g) If the company is unable to pay its material debts (in the reasonable opinion of the Debenture Trustee) or proceedings for taking it into voluntary liquidation may be or have been commenced or a competent court admits any petition for winding up, which is not stayed or vacated within 45 (forty five) days of being admitted;
- h) The Company has voluntarily become the subject of proceedings which is not stayed or vacated within 45 (forty five) days of being admitted under any bankruptcy or insolvency law or the Company is voluntarily or involuntarily dissolved;
- i) The company is unable to or has admitted in writing its inability to pay the material debts as and when the same are due by the reason of the Company's liquidity position, insufficiency of cash flows, or otherwise, it is unlikely that Company would be in a position to pay its obligations in connection with the Unsecured Debentures or the Company is 'unable to pay its debts' as obligated under the Act;
- j) If any extra ordinary circumstances have occurred which makes it improbable for the Company to fulfill its material obligations under these presents and/or the Unsecured Debentures;
- k) The Company ceases to carry on its business or gives notice of its intention to do so, otherwise than in pursuance of a scheme of amalgamation or reconstruction previously approved in writing by the Debenture Trustee and duly carried out into effect;
- l) If the Company makes or attempts to make any alteration to its Memorandum and Articles of Association which in the reasonable opinion of the Debenture Trustee prejudicially affects the interest of the Unsecured Debenture Holders, without the prior intimation of the Debenture Trustee in writing at least 30 (thirty) days prior to such change or amendment being affected. Provided that the Company prior to the proposed date on which such change or amendment is to be effected, failing which the Debenture Trustee would have deemed to have consented to such change or amendment;
- m) The company enters into any arrangement or composition with its creditors which affects the ability of the Company to fulfill its obligations towards payment of amounts outstanding on the Unsecured Debentures;
- n) In the event any breach of the terms of the Shelf Prospectus read with the Tranche I Prospectus, these presents and/or Financial Covenants and Conditions (other than the obligations to pay principal and interest) in relation to the Unsecured Debentures and except where the Debenture Trustee certifies that such default is in its opinion incapable of remedy (in which case no notice shall be required) such default continues for 30 (thirty) days after written notice has been given by the Debenture Trustee to the Company requiring the same to be remedied.

### **iii. Rupee Denominated Bonds**

Our Company has issued rupee denominated masala bonds of face value of ₹ 10,000,000 each of which ₹ 3,252.54 million is cumulatively outstanding as on June 30, 2021, the details of which are set forth below:

S. No.	Name / Series	Principal Amount Outstanding (in ₹ million)	Date of Allotment	Redemption Date	Coupon (p.a.) in %	Tenor (Days)	Rating
1.	9.00% Rupee denominated bond of face value ₹10,000,000 each Redeemable on June 28, 2028 at par	3,250.00	June 28, 2018	June 28, 2028	9.00%	3653	NA
Adjustment on account of EIR		0.00					
Adjustment on account MTM		-					
Interest Accrued but not due		2.54					
<b>Total</b>		<b>3,252.54</b>					

### Prepayment penalty

1.0% percent of prepayment between 60 to 90 months from the deemed date of allotment

0.5% Percent of prepayment between 90 months to date to redemption

In case revised interest rate is not acceptable, then issuer has the option to call back whole/any part of the RDB subject to approval by RBI

### Events of Default

Each holder of a Note may, by written notice to the Issuer at the specified office of the Fiscal Agent, effective upon the date of receipt thereof by the Fiscal Agent, declare any Note held by it to be immediately due and payable and such Note accordingly shall become immediately repayable at its principal amount, together with accrued interest to the date of repayment, on the occurrence of any of the following events (each, an Event of Default):

- a) If default is made in the payment of any principal, premium or interest due in respect of the Notes or any of them, unless the failure to pay is caused by administrative or technical error and payment is made within two Business Days of its due date; or
- b) If the Issuer fails to perform or observe any of its other obligations under these Conditions and (except in any case where the failure is incapable of remedy, when no such continuation or notice as is hereinafter mentioned will be required) the failure continues for the period of 14 days next following the service by any of the Noteholders on the Issuer of notice requiring the same to be remedied; or
- c) If the Issuer fails to make any payment in respect of any Indebtedness for borrowed money on the due date for payment; provided that no event described in this Condition [ 9.1(ce)] shall constitute an Event of Default unless the relevant amount of Indebtedness for borrowed money due and unpaid, either alone or when aggregated without duplication) with other amounts of Indebtedness for borrowed money due and unpaid, amounts to at least INR100,000,000 (or its equivalent in any other currency); or
- d) if any order is made by any competent court or resolution is passed for the winding up or dissolution of the Issuer, save for the purposes of the Permitted Restructuring or any other reorganisation on terms previously approved in writing by an Extraordinary Resolution (as defined in the Fiscal Agency Agreement) of the Noteholders; or
- e) if the Issuer ceases or threatens to cease to carry on the whole or a substantial part of its business, save for the purposes of the Permitted Restructuring or any other reorganisation on terms previously approved in writing by an Extraordinary Resolution of the Noteholders, or the Issuer stops or threatens to stop payment of, or is unable to, or admits inability to, pay its debts (or any class of its debts) as they fall due, or is deemed unable to pay its debts pursuant to or for the purposes of any applicable law, or is adjudicated or found bankrupt or insolvent; or
- f) the Issuer is declared by a competent court or other authority insolvent or
- g) if the Issuer initiates or consents to judicial proceedings relating to itself under any applicable liquidation, insolvency, composition, reorganisation or other similar laws (including the obtaining of a moratorium) or makes a conveyance or assignment for the benefit of, or enters into any composition or other arrangement with, its creditors generally (or any class of its creditors) or any meeting is convened to consider a proposal for an arrangement or composition with its creditors generally (or any class of its creditors); or
- h) a moratorium (which expression shall not include any deferral of principal originally contemplated and made in accordance with the terms of any loan or other financing related agreement) is agreed or declared by the Issuer in respect of any Indebtedness for borrowed money (including any obligations arising under guarantees) of the Issuer or any of its Subsidiaries; or
- i) it is or will become unlawful for the Issuer to perform or comply with any one or more of its obligations under any of the Notes; or

- j) a breach by the Issuer or any of its Subsidiaries of the environmental, social and business integrity requirements set forth in Schedule B hereto; or
- k) a breach by the Issuer or any of its Subsidiaries of Sanctions Laws; or
- l) any merger or consolidation involving the Issuer adversely impacting the rights of the Noteholders; or
- m) any material disposal of assets otherwise than in ordinary course of the Issuer's business; or
- n) any withdrawal of a credit rating or a credit rating downgrade by two notches (i.e. lower than A+ level by either CARE Ratings or ICRA Limited or a similar agency);
- o) if any representation or warranty contained in Schedule A is found to be incorrect in any material respect

**C. Details of any inter-corporate loans, deposits and other borrowings**

Sr. No.	Lender's Name	Date of disbursement	Rate of Interest	Maturity date	Amount outstanding as on June 30, 2021
NIL					

**D. Servicing behaviour on existing debt securities, payment of due interest on due dates on financing facilities or debt securities**

In the past 3 years preceding the date of this Tranche II Prospectus, there has been no delay and/or default in servicing of debt/interest or in payment of principal or interest on any financing facilities or term loan or debt security including corporate guarantee issued by the Company.

**E. The amount of corporate guarantee issued by the company along with the name of the counter party on behalf of whom it has been issued**

The Company has issued corporate guarantee on behalf of IIFL Home Finance Limited as on June 30, 2021, the details of which are set out below:

Company Name / Bank Name	Nature of Facility	Amount Sanctioned	Amount Outstanding (₹million)
Canara Bank	Term Loan	2,000.00	528.66
National Housing Bank	Term Loan	18,250.00	10,015.70
State Bank of India	Term Loan	2,000.00	227.21
Canara Bank (Erstwhile Syndicate Bank)	Term Loan	2,000.00	1,000.00
<b>Total</b>		<b>24,250.00</b>	<b>11,771.52</b>

**F. List of top 10 debenture holders\* (secured and unsecured) as on June 30, 2021:**

(₹ in million)

Sr. No.	Name of Holder	Amount	Holding %
1	Life Insurance Corporation of India*	7,875.00	11.68
2	CDC Group Plc	3,250.00	4.82
3	Bank of India	2,000.00	2.97
4	Canara Bank	1,250.00	1.85
5	Indian Bank	1,000.00	1.48
6	RBL Bank Limited	1,000.00	1.48
7	Punjab National Bank	1,000.00	1.48
8	State Bank of India	1,000.00	1.48
9	Union Bank of India	1,000.00	1.48
10	Standard Chartered Bank	1,000.00	1.48

\* including debentures issued on June, 30, 2021 to LIC which is not currently included in the beneficiary position received from the RTA as on June 30, 2021

**G. Details of any outstanding borrowings taken/ debt securities issued where taken/ issued (a) for consideration other than cash, whether in whole or in part, (b) at a premium or discount, or (c) in pursuance of an option as on June 30, 2021.**

For the Point (C), our Company has issued the following NCDs having embedded option in it:

(₹ in million)

S. No.	Particulars	Date of Allotment	ISIN	Coupon	Date of Maturity	Call option period	Amount Outstanding
1	9.50% Secured Rated Listed Redeemable Non Convertible Debenture. Series I. Maturity Date - 07/05/2022	February 07, 2019	INE866I07BY4	9.50%	May 07, 2022	24 Months From Date Of Allotment. Ex-Feb 07 2021	2,605.00
2	9.60% Secured Rated Listed Redeemable Non Convertible Debenture. Series I. Maturity Date - 07/05/2022	February 07, 2019	INE866I07BZ1	9.60%	May 07, 2022	24 Months From Date Of Allotment. Ex-Feb 07 2021	362.10
3	Zero Coupon Secured Rated Listed Redeemable Non Convertible Debenture. Series II - Category II,III & IV. . Maturity Date - 07/05/2022	February 07, 2019	INE866I07CB0	NA	May 07, 2022	24 Months From Date Of Allotment. Ex-Feb 07 2021	434.15
4	9.75% Secured Rated Listed Redeemable Non-Convertible Debenture. Series III of Face Value of ₹ 1,000 redeemable on 07-Feb-2024 at par.	February 07, 2019	INE866I07CD6	9.75%	February 07, 2024	30 Months From Date Of Allotment. Ex-Aug 07 2021	1,723.10
5	10.20% Secured Rated Listed Redeemable Non-Convertible Debenture. Series IV of Face Value of ₹ 1,000 redeemable on 07-Feb-2024 at par.	February 07, 2019	INE866I07CF1	10.20%	February 07, 2024	30 Months From Date Of Allotment. Ex-Aug 07 2021	1,129.24
6	10% Unsecured Rated Listed Redeemable Non-Convertible Debenture. Series V of Face Value of ₹ 1,000 redeemable on 07-Feb-2029 at par.	February 07, 2019	INE866I08279	10.00%	February 07, 2029	66 Months From Date Of Allotment. Ex Aug 07, 2024	307.65
7	10.50% Unsecured Rated Listed Redeemable Non-Convertible Debenture. Series VI of Face Value of ₹ 1,000 redeemable on 07-Feb-2029 at par.	February 07, 2019	INE866I08295	10.50%	February 07, 2029	66 Months From Date Of Allotment Ex-07-Aug-24	154.48
	Adjustments on account of EIR						(96.45)
	Interest Accrued but not due						339.99
	<b>Total</b>						<b>6,953.26</b>

Other than the securities mentioned above, our Company has nil outstanding borrowings taken / debt securities issued where taken/issued (a) for consideration other than cash, whether in whole or in part, (b) at a premium or discount, or (c) in pursuance of an option as on June 30, 2021.

**H. Details of rest of borrowings if any, including hybrid debt instruments such as foreign currency convertible bonds or convertible debentures and preference shares as on June 30, 2021**

Our Company does not have any other borrowings including hybrid debt instruments, such as foreign currency convertible bonds or convertible debentures and preference shares, as on June 30, 2021.

***Restrictive covenants under the financing arrangements:***

The Company requires the prior written consent of lenders/debenture trustee to undertake the following actions:

- (a) Change or in any way alter the capital structure.
- (b) Effect any scheme of amalgamation or reconstruction.
- (c) Effect any change in control of the Company
- (d) Implement a new scheme of expansion or take up an allied line of business or manufacture.
- (e) Declare a dividend or distribute profits after deduction of taxes, except where the instalments or principal and interest payable to the lenders in respect of the aforesaid arrangements are being paid regularly and there are no irregularities whatsoever in respect of any of the aforesaid arrangements.
- (f) Enter into contractual obligations of a long-term nature or affecting the company financially to a significant extent.
- (g) Permit any transfer of the controlling interest or make any drastic change in the management set-up.

## SECTION IV - LEGAL AND OTHER INFORMATION

### OUTSTANDING LITIGATIONS

*Except as stated in this section, there are no outstanding: (i) criminal proceedings; (ii) actions by statutory/regulatory authorities; (iii) claims for any indirect and direct tax liability; and (iv) other litigations which are identified as material in terms of the Materiality Threshold (as defined hereinafter below), each involving our Company, Directors, Subsidiary Company or Promoter.*

*Effective from May 28, 2020, the Board of Directors of our Company has adopted policy for determination of materiality for disclosure of events or information (“**Materiality Policy**”). The Materiality Policy sets out that all pending litigation involving our Company, Promoter, Directors, Subsidiaries and group companies, other than criminal proceedings and taxation matters (which would be disclosed in a consolidated manner), would be considered ‘material’ for the purposes of disclosure in this Tranche II Prospectus if: (i) the monetary amount of claim by or against the entity or person in any such pending litigation is in excess of an amount of ₹ 100 million or 1% of the net worth of our Company as on March 31, 2021, whichever is less, or (ii) any such litigation or regulatory action the outcome of which has a bearing on the business, operations, prospects or reputation of our Company, irrespective of the amount involved in such litigation.*

*Further, except as mentioned in this section, there are no proceedings involving our group companies, which may have a material adverse effect on the position of our Company.*

*It is clarified that for the purposes of the above, pre-litigation notices received by our Company, Directors, Promoter, Subsidiary Company or group companies shall, unless otherwise decided by our Board of Directors, not be considered as litigation until such time that our Company or Directors or Promoter or group companies, as the case may be, is impleaded as a defendant in litigation proceedings before any judicial forum.*

*Further, except as stated in this section, there are no: (i) litigation or legal action pending or taken by any Ministry or Department of the Government or a statutory authority against our Promoter during the last three years immediately preceding the year of the issue of this Tranche II Prospectus and any direction issued by such Ministry or Department or statutory authority; (ii) pending litigation involving our Company, our Promoter, our Directors, group companies, Subsidiary Company or any other person, whose outcome could have material adverse effect on the position of our Company; (iii) pending proceedings initiated against our Company for economic offences; (iv) default and non-payment of statutory dues, etc; (v) inquiries, inspections or investigations initiated or conducted against our Company and/ or our Subsidiary under the Companies Act or any previous companies law in the three years immediately preceding the year of this Tranche II Prospectus; (vi) prosecutions filed (whether pending or completed), fines imposed or compounding of offences done in the three years immediately preceding the year of this Tranche II Prospectus; and (vii) material frauds committed against our Company in the last three years.*

*Further from time to time, we have been and shall continue to be involved in legal proceedings filed by and/or against us, arising in the ordinary course of our business. We believe that the number of proceedings in which we are/were involved is not unusual for a company of our size doing business in India.*

*Unless stated to the contrary, the information provided below is as of the date of this Tranche II Prospectus.*

*All terms defined in a particular litigation disclosure below are for that particular litigation only.*

#### **1. Material litigations and regulatory actions involving our Company**

**(a) As on the date of this Tranche II Prospectus, following are material litigations in our Company:**

##### **(i) Civil Litigation**

##### **By our Company**

Except as disclosed below there are no civil cases filed by our Company:

1. Company application nos.222/2019 to 227/2019 dated May 22, 2019 were filed by IIFL before the High Court, Bombay (“**Court**”) against Shree Urban Infrastructure Limited to seek leave of this Hon<sup>ble</sup> Court under Section 446 of the Companies Act, 1956 to file proceedings against the Company i.e. Shree Ram Urban Infrastructure Limited, before this Hon<sup>ble</sup> Court thereby seeking specific performance of the Agreement for sale of the

premises. The Company Applications are currently on stay as CIRP has commenced against Shree Urban Infrastructure Limited and claims filed by the Company.

2. IIFL (“**Petitioner**”) filed a writ petition number 7508 of 2012 (“**Writ**”) dated March 06, 2012 before the High Court of Bangalore (“**Bangalore High Court**”) against the State of Karnataka (“**Respondent**”) under Article 226 of the Constitution of India (“**Constitution**”) challenging the notice dated August 17, 2011 seeking to bring the Petitioner under the provisions of the Karnataka Money Lenders Act, 1961 and the Karnataka Prohibition of Charging Exorbitant Interest Act, 2004. The Petitioner has submitted that the said notice is illegal and unconstitutional and violative of the Reserve Bank of India Act, 1934. The matter is currently pending.
3. Company petition has been filed by India Infoline Finance Limited (Now known as IIFL Finance Ltd) bearing no C.P. (IB) No. 229/BB/2019 on May 29, 2019 before the National Company Law Tribunal (**NCLT**) at Bangalore, against M/s Unishire Regency Park, LLP under the provision of the Insolvency and Bankruptcy Code (**IBC**), due to the alleged default in repayment of ₹152.21 million towards a construction finance facility and for the recovery of the same. The said petition was admitted vide order dated May 25, 2020 and an interim resolution professional has been appointed by the NCLT.
4. Company appeal/ application has been filed under section 60(5) of Insolvency and Bankruptcy Code (IBC) before National Company Law Tribunal (NCLT) Delhi in original application bearing No. C.P No. IB 654(PB)/2019 filed by Vishal Fabric against AVJ Developers (India) Pvt Ltd (AVJ) against Interim Professional for seeking appropriate directions against Resolution (IRP) for non-verification and admission of claim against AVJ amounting to 1340.00 million and conducting the meeting of Committee of Creditors. The said matter is pending before the Tribunal.
5. A petition has been filed by India Infoline Finance Limited bearing no C.P. (IB) No. 173/PB/2021 on 19-02-2021 before the National Company Law Tribunal (**NCLT**) at Delhi, against Jaipuria Buildcon Private Ltd. under the provision of the Insolvency and Bankruptcy Code (**IBC**), due to the alleged default in repayment of ₹110.61 million finance facility and for the recovery of the same. The matter is currently pending before the Tribunal.

A petition under Section 9 of the Arbitration and Conciliation Act (“**Act**”) has been filed by IIFL (“**Petitioner**”) against Mr. Praful Satra (“**Respondent**”) before the hon’ble Delhi High Court. The Petitioner, before the hon’ble court, claimed for interim relief in the form of an injunction from creating rights against the properties of the Respondent. The High Court, via order dated May 24, 2021, directed the Petitioner to approach the Arbitration tribunal under Section 17 of the Act for claiming interim reliefs. The matter pending before the arbitrator and is listed for settling the points of determination and fixing the schedule for final arguments.

#### **Against our Company**

Except as disclosed below there are no civil cases against proceedings involving our Company:

1. An application dated March 9, 2017 was filed by Shattaf Construction Company Pvt Ltd : (“**Guarantor**”) before the Debt Recovery Tribunal, at Mumbai (“**DRT**”) against India Infoline Finance Limited praying that the possession notice dated September 27, 2019, issued by India Infoline Finance Limited in relation to the alleged default in repayment of ₹511.83 million by the Borrower, be declared null and void. The matter is currently pending.
2. Rakesh Sheth (“**Petitioner**”) had filed a public interest litigation on January 21, 2019 against SEBI, the Ministry of Corporate Affairs, Serious Fraud Investigation Office and India Infoline Finance Limited before the High Court of Madras. The Petitioner had stated that India Infoline Finance Limited is set to raise ₹ 2000 crore via retail bonds and since India Infoline Finance Limited Commodities Limited (an associate company of India Infoline Finance Limited with common shareholders and common directors) is an accused in the NSEL scam case, India Infoline Finance Limited should not be allowed to access funds from the market. The matter is currently pending.
3. India Infoline Finance Limited issued a demand notice dated August 25, 2016 and the possession notice dated November 16, 2016 (“**Possession Notice**”) under the SARFEASI Act against the Borrower, towards outstanding dues of ₹ 110.61 million in relation to a loan availed by Borrower. Mr. Ashish Agarwal, Akhil Agarwal (Borrowers) has filed an application before the Debt Recovery Tribunal DRT (Delhi) challenging the action under SARFAESI. Further, Union Bank of India (“**third party**”) have also filed applications before the Debt Recovery Tribunal, at Delhi (“**DRT**”) to the extent of their respective units in the project against India Infoline Finance Limited seeking the demand notice dated August 25, 2016 and the Possession Notice, be declared null and void. India Infoline Finance Limited is contesting the matter and the matter is pending before the DRT.

4. Appeal bearing Nos. 255/18, 256/18 and 257/18 filed by IIFL in the Debt Recovery Appellate Tribunal ('DRAT') against Yakati E services, Akshita, Antriksh cold storage, Sumeer Infotech Pvt Ltd, the investors in the project together with the Borrower and Builder M/s Jaipuria Buildcon, was disposed in favour of IIFL. Consequently, Yakati E-Services Pvt. Ltd., Akshita & Antriksh cold storage Pvt. Ltd. and Sumeer Infotech Pvt Ltd has filed three corresponding writ petitions in Delhi High Court. The matter is currently pending.
5. A writ petition dated November 12, 2018 was filed by Jaipuria Buildcon against India Infoline Finance Limited before the High Court at Allahabad under Article 226 of Constitution of India seeking order under Writ of Mandamus against India Infoline Finance Limited to set aside the notice dated August 25, 2016 and the possession notice dated November 16, 2016 ("Possession Notice"), issued by India Infoline Finance Limited be declared null and void. India Infoline Finance Limited had issued the Possession Notice in accordance with the provisions of the SARFAESI Act, for the possession and sale of the property mortgaged by Jaipuria Buildcon Private Limited ("Borrower"), due to the alleged non-repayment of ₹110.61 million in relation to a loan availed by Borrower. India Infoline Finance Limited is contesting the matter and the matter is pending before the DRT.
6. A Contempt Application Number No. 1623 of 2021, dated June 14, 2021 has been filed by Praful Satra ('Applicant') against IIFL ('Respondent') before the hon'ble National Company Law Tribunal ('NCLT'), Mumbai, seeking a relief to declare that IIFL has committed contempt of court by not adhering to terms of consent term dated September 9, 2019 agreed to by parties by virtue of NCLT's order dated September 13, 2019. The matter is yet to be listed for hearing.
7. A commercial suit no. C.S COMM 77 OF 2021 is filed by Amit Mavi against IIFL for recovery of money of ₹9,66,92,511/- subject matter of the suit is a 'Commercial Dispute' as defined under 2 (c) (x) of the commercial courts Act 2015. Further, a recovery suit, C.S COMM 82 of 2021 along with, as per Commercial Courts Act 2015 under Order 11 Rule 12 for discovery of documents has been filed by Mr. Amit Mavi against IIFL. Additionally, Commercial Suit No.4077 of 2021 is pending in Bombay High Court. The said suit is filed for recovery of an amount of ₹ 100,97,19,919/- being the amount illegally debited from the project account during moratorium. Amit Mavi has also filed a company petition in NCLT Mumbai seeking investigation in the affairs of IIFL Finance Ltd, forensic audit to be conducted into the accounts and entries of IIFL, conduct an inspection and audit into the accounts of the IIFL entities, the matter is yet to be listed.
8. Company Appeal No 626 of 2021 has been filed by AVJ Heights Apartment Owners Association against IIFL at NCLAT, Delhi objecting to the admission of IIFL's claim in COC pursuant to IB No. 654 P.B/2019. Currently, the matter is pending before the authority.

## **Criminal Cases**

### **By our Company**

1. IIFL in the ordinary course of business, in relation to its home loan/loan against property portfolio, has lodged the first information report dated November 16, 2015 against Uttam Kr. Asrani for cheating under various sections - 420, 406, 463, 464, 467, 468, 471, 120B of Indian Penal Code, 1860. The matter is pending for further investigation by the concerned officers.
2. IIFL filed an appeal bearing No. 3085/2019 admitted on June 24, 2019 before the PMLA Appellate Tribunal, Delhi against the order passed by the Adjudicating Authority (PMLA Tribunal). In this matter, the Enforcement Directorate has attached the property which is mortgaged with India Infoline Finance Limited and India Infoline Finance Limited challenged the before the PMLA Appellate Tribunal. In this matter, India Infoline Finance Limited initiated SARFAESI proceedings due to the alleged non-repayment of ₹13.29 million in relation to a loan availed by the Borrower (Arvind Casting). India Infoline Finance Limited is contesting the matter and the matter is pending before the PMLA Appellate Tribunal, Delhi.
3. A complaint was filed by Praveen Murthy at the Cubbon Park Police Station, Bangalore against certain third parties namely Ramesh Mangoji & Others suspected alleging involvement in the unauthorised sale and auction of gold jewels, who were in no way connected with our Company. However, a storage room containing 63 kilograms of gold at the Bangalore gold loan office of our Company, was sealed by the police on September 6, 2014 in connection with the investigation of the said complaint. Aggrieved by the action of the police, our Company filed a writ petition dated September 30, 2014 before the Karnataka High Court requesting the court to direct the police to release the gold. During the pendency of the writ petition, the police vide its letter dated January 5, 2015



addressed to our Company, permitted the auction of the gold under the supervision of one of their investigating officers. The gold was duly auctioned. The writ petition is presently pending before the High Court of Karnataka.

4. A Complaint having Complaint number 77 of 21 was filed with the Economic Offence Wing by our Company against M/s Shattaf Construction Company and Mr. Shrenik Siroya. Currently, an FIR having reference number 0970 of 2021 has been registered under section 403, 420 and 120B in relation to the same. Here, the matter is pending for further investigation

#### **Against our Company**

1. Manju Rajesh (“**Complainant**”) filed a criminal complaint bearing number C.M.P. No. 1479/2018 dated November, 30 2018 before the Learned Judicial Magistrate First Class, Chenganoor (“**Complaint**”), against IIFL and its director Nirmal Jain under Section 190 of the Code for Criminal Procedure, 1973 levelling charges under Section 420 and 34 of the Indian Penal Code, 1860 alleging cheating for not returning gold. IIFL and its director Nirmal Jain is contesting the said Complaint and Quashing petition bearing number 1 of 2018 under section 482 of the Cr.p.c has been filed Before the Hon’ble High Court of Kerala at Ernakulam, wherein by an interim order dated December 3, 2018, all further proceedings in the said complaint have been stayed. The Matter is pending for hearing.
2. A first information report (“**FIR**”) no. 77/19 dated March 4, 2019 was lodged by Vijay Baniranka at Kothwali Police Station, Ranchi against IIFL and its employees (“**Accused**”), under Sections 420/467/468/471/409/120(B) of the Indian Penal Code, 1860, alleging inter-alia, cheating and criminal breach of trust for not returning the pledged gold. The matter is under investigation.
3. A notice of cease and desist dated February 19, 2019 (“**Notice**”) was issued by Muthoot Finance Ltd to the employee of our Company. By way of the receipt of Notice our Company received knowledge of first information report no. 59/2018 dated November 11, 2018 (“**FIR**”) filed with Special Cell Delhi under Section 60 of Information and Technology Act, 2000, as amended, by Muthoot Finance Ltd against the said employee. Our Company is in the process of filing quashing petition against the said FIR. As on the date of the Tranche II Prospectus, the Company has not received any further notices in connection with the FIR from the concerned Police department.

#### **(ii) Cases filed by the Company under Section 138 of the Negotiable Instruments Act, 1881**

1. Our Company has filed 4812 proceedings against various borrowers under Section 138 of the Negotiable Instruments Act, 1881 and/or Section 25 of the Payment and Settlement Systems Act, 2007 for dishonour of cheques / electronic clearing system in various courts, involving an amount of approximately ₹ 2916.19 million. The cases are pending before various courts at various stages of adjudication.
2. A criminal complaint proceeding has been initiated by our company in its ordinary course of business under section 138 of Negotiable Instrument act of 1881 at Mumbai and a complaint has been filed on October 06, 2019 vide criminal complaint No.5456/SS/2019 against Rajesh Habitat Pvt Ltd (RHPL) for dishonour of cheque towards the repayment of Term loan facility. The claim amount is ₹ 8.62million. The said case is pending before the court
3. A criminal complaint proceeding has been initiated by our company in its ordinary course of business under section 138 of Negotiable Instrument act of 1881 at Jaipur and a complaint has been filed on October 16,2018 vide criminal complaint No.11783/2018 against Advance Diagnostic & Research Centre and others (“ADRC”) for dishonour of cheque towards the repayment of finance facility availed under Health Care Facility (“HCF”). The claim amount is ₹ 22.31 million. The said case is pending before the court.
4. IIFL, in the ordinary course of business, in relation to its home loan/loan against property portfolio, has filed a complaint dated February 9, 2018 before the Court against Royal Heritage Builders Colonisers Infrastructure Private Limited under Section 138 of Negotiable Instrument Act, involving an amount of approximately ₹ 0.89 million. Against the said complaint, Zeeshan Ali, the director of Royal Heritage Builders Colonisers Infrastructure Private Limited has filed three petitions under Section 482 of the Code of Criminal Procedure, 1973, before the

High Court of Punjab and Haryana to set aside the proceedings initiated by India Infoline Finance Limited. India Infoline Finance Limited is contesting the matter and the matter is pending the court.

**(iii) Gold Loan cases**

In relation to our gold loan portfolio, the Company has lodged 92 first information reports ("FIR") against various borrowers and other persons for offences under Sections 395, 405, 406, 409, 415, 419, 420, 441, 447, 467, 468, 471, 120(b), 156(3) and 34 of Indian Penal Code, 1860, involving a cumulative amount of ₹ 762.68 million. The said FIRs are under investigation by various police stations.

**(iv) Legal or regulatory actions taken by statutory or regulatory authorities against our Company :**

1. A direction dated July 17, 2018 was received by our Company from Pension Fund Regulatory and Development Authority ("PFRDA"), listing out the required actions to be complied with, in regard to pending amount of ₹0.76 million by the subscribers' deposits with our Company as registered point of presence for National Pension Scheme as on March 31, 2018. In this regard, IIFL had A direction dated July 17, 2018 was received by our Company from Pension Fund Regulatory and Development Authority ("PFRDA"), listing out the required actions to be complied with, in regard to pending amount of ₹0.76 million by the subscribers' deposits with our Company as registered point of presence for National Pension Scheme as on March 31, 2018. In this regard, IIFL had completed the required compliances and de-registration with the authority is under process.
2. SEBI had issued a show-cause notice dated February 4, 2016 under Rule 4(1) of the SEBI (Procedure for Holding Inquiry and imposing penalties by Adjudicating Officer) Rules, 1995 ("SEBI Regulations") requiring our Company to explain the steps implemented towards redressal of investors grievances. The matter was disposed of by the adjudicating officer vide an order dated August 23, 2017 pursuant to the detailed reply submitted explaining the redressal process and requesting disposal of the proceedings.
3. An investigation was launched by SEBI due to front-running alerts generated between December 2019 and August 2020 against Mr. Santosh Brijraj Singh, amongst other parties. Mr. Singh is an employee of IIFL Asset Management Limited. SEBI's investigation determined that Mr. Singh engaged in front-running by using non-public information to execute trades in various accounts in advance of the mutual funds and other large clients advised by IIFL Asset Management Limited in violation of SEBI regulations. Mr. Singh and other parties then withdrew monies from such personal accounts and profited off the front-running trades. SEBI determined that as a result of the aforementioned violations, Mr. Singh is now barred from the financial services industry and his bank accounts have been frozen. Further sanctions may be issued by SEBI at its discretion. SEBI has passed a confirmatory order dated August 31, 2021 confirming its interim order dated October 1, 2020.
4. RBI issued a show because notice dated April 26, 2017 in connection with loans extended by our Company to National Stock Exchange Limited clients, specifically in relation to the deficiencies with regard to KYC, loan documents, securities furnished by such client. RBI concluded the matter with the cautionary advice and the same has been suitably implemented by our Company.

**2. Material litigations involving our Subsidiary Company as on the date of this Tranche II Prospectus**

**(a) IIFL Home Finance Limited ("IIHFL") (Formerly India Infoline Housing Finance Limited)**

**(i) Civil proceedings by IIHFL**

1. IIHFL has initiated 2 arbitration proceeding before a sole arbitrator at Delhi, against Yamuna Reality Pvt. Ltd. (YRPL) under the provisions of the Arbitration and Conciliation Act, 1996, in relation to recovery of ₹ 112.83 million advanced towards its home loan/loan against property portfolio to YRPL. The arbitration proceeding is presently under adjudication before the sole arbitrator.
2. An arbitration proceeding was initiated by IIHFL on November 01, 2019 before a sole arbitrator at Delhi, against Rupin Hemant Banker (RHB) under the provisions of the Arbitration and Conciliation Act, 1996, in relation to recovery of ₹ 106.83 million advanced towards its home loan/loan against property portfolio to RHB. The arbitration proceeding is presently under adjudication before the sole arbitrator.

**(ii) Civil proceedings against IIHFL**

1. An application dated June 10, 2019 was filed by Corporation Bank (the “Third Party”) before the Debt Recovery Tribunal II, at Delhi (“DRT”) against IIHFL and Elegant Infracon Private Limited (“Borrower”) seeking to create security interest on the units funded by Corporation Bank. The Corporation Bank funded seven units, out of which five were sold and two remained unsold, whereas the entire project was funded by IIHFL. In this matter, IIHFL has initiated SARFAESI proceedings due to non-repayment of ₹ 105.58 million in relation to a loan availed by the Borrower. IIHFL is contesting the matter and the matter is pending before the DRT.
2. An application dated May 15, 2019 was filed by Yamuna Reality Pvt. Limited (“Borrower”) before the Debt Recovery Tribunal, Mumbai (“DRT”) against IIHFL seeking that to set aside the SARFAESI Proceeding. In this matter, IIFL has initiated SARFAESI proceeding due to the alleged non-repayment of ₹ 112.83 million in relation to a loan availed by Borrower. IIHFL is contesting the matter and the matter is pending before the DRT.
3. An application was filed by Pavan Kapoor (Borrower) before the Debt Recovery Tribunal II, at Delhi against IIFL Home Finance Limited in respect of SARFAESI proceedings initiated by IIHFL due to non-repayment of ₹ 156 million in relation to a loan availed by the Borrower. IIHFL is contesting the matter and the matter is pending before the DRT, Delhi.
4. An application under section 9 of Arbitration Act has been filed in Delhi High Court against Nav Bharat Impex due to non payment a loan having an outstanding of 101.5 million availed by the Borrower. The court has issued notice to the other party and the matter is pending.

**(iii) Criminal proceedings against IIHFL**

1. An FIR dated November 16, 2015 was registered by Ramesh Janjani at the Adarsh Nagar Ajmer Police Station under Section 384, 409 & 420 of Indian Penal Code (IPC) against the employees of IIHFL for the offence of, inter alia, cheating and criminal breach of trust. Complaint has been withdrawn as the matter has been settled and compromised. However, the final report by the investigating officer is yet to be filed before court for closure of the complaint.
2. An FIR dated June 18, 2019 was registered by Devender Kumar at the Faridabad Kotwali Police Station under Section 120B, 406, 419, 420, 467, 468 and 471 of Indian Penal Code (IPC) against unknown person and IIHFL alleging that fraud committed against him. The FIR is presently being investigated by the police.

**(iv) Criminal proceedings by IIHFL**

1. IIHFL, in relation to its mortgage loan portfolio, has filed 5 Section 156(3) applications under Criminal Procedure Code, 1973 filed against the Borrowers, for cheating and criminal breach of trust under Sections 420 and 406 of the Indian Penal Code, 1860. The aggregate of claim amounts filed by IIHFL is approximately ₹ 165.10 million. The matters are pending before the different Courts for adjudication. Complaint has been withdrawn as the matter has been settled and compromised. However, the final report by the investigating officer is yet to be filed before court for closure of the complaint.
2. First information report dated February 15, 2017 was lodged by IIHFL at the Navrangpura Police Station, Ahmedabad, against Mihir Desai and other co-borrowers (“Accused”) alleging inter alia, cheating and criminal breach of trust under Sections 420 and 406 of the Indian Penal Code, 1860. It was alleged that the Accused had conspired to cause a loss to IIHFL by creating a subsequent mortgage and making a transfer of title and possession of the mortgage property to third parties despite the subsistence of an existing mortgage on the property in favour of IIHFL. Subsequently, IIHFL filed an appeal before City Civil and Session Court and prayed cancellation of bail given by Ld. Court below. The matter is pending investigation and IIHFL contesting the matter. Further, IIHFL has sold the secured asset as per the provisions of SARAFESI Act. The matter is pending investigation
3. A first information report dated April 6, 2016 was filed by IIHFL at the Ashok Nagar Police Station, Bengaluru, against Tanveer Pasha and other co-borrowers (“Accused”) alleging, inter alia, cheating and criminal breach of trust under Sections 420 and 406 of the Indian Penal Code, 1860. It was alleged that the Accused had conspired with certain builders to cause a loss to IIHFL by way of wrongfully inducing IIHFL to disburse a loan in their favour. The claim involved in the matter is ₹ 11.75 million. The matter is pending investigation.

4. A first information report dated September 10, 2015 was lodged by IIHFL at the Vidhayak Puri, Police Station, Jaipur against Prem Chand Sharma and other co-borrowers (“Accused”) alleging inter alia, cheating and criminal breach of trust under Sections 420 and 406 of the Indian Penal Code, 1860. It was alleged that the Accused had conspired to cause a loss to IIHFL by transferring the title and possession of the mortgage property to third parties, despite the subsistence of an existing mortgage on the property, in favour of IIHFL and entering into an agreement for transfer of title and possession of the mortgaged property to third parties. The matter is pending investigation.
5. A first information report dated November 8, 2016 (“FIR”) was registered by IIHFL at the Kalyan Police Station, District Thane, Mumbai under Section 467, 420, 468, 120(B) of the Indian Penal Code, 1860 against Anand Rajaram Yadav and other co-borrowers (“Accused”), alleging inter alia, cheating and criminal breach of trust. It was alleged that the Accused had conspired to cause a loss to IIHFL by raising funds on the same property from different lenders multiple times. The matter is pending investigation.
6. A first information report dated May 21, 2019 and October 16, 2018 (“FIR”) was registered by IIHFL at the Malad Police Station, District Mumbai under Sections 448, 427 and 34 of the Indian Penal Code, 1860 against Subir Chakrabourty and other co-borrowers and also at the Jahangirabad Police Station under Section 448 of the Indian Penal Code, 1860, against Ramesh Bachhani (“Accused”), alleging inter alia, trespassing and damaging the mortgaged property. It was alleged that the Accused had conspired to cause a loss to IIHFL. The matter is pending investigation.
7. A first information report dated October 21, 2019 (“FIR”) was registered by IIHFL at Kotwali Police Station, Kanpur City against Rajveer Singh Bhaduria and other co-borrowers under Section 120B, 504, 406 and 420 of the Indian Penal Code, 1860, alleging that the accused had conspired to commit cheating, criminal breach of trust and cause a wrongful loss to our Company. IIHFL had disbursed a loan of ₹ 3.46 million in favour of the accused. Chargesheet has been filed by the Police.
8. A first information report dated October, 2019 (“FIR”) was registered by Udyog Vihar Police Station on September 7, 2019 under Section 420 and 120B of the Indian Penal Code, 1860 after getting direction from Judicial Magistrate, Gurgaon against Dwarkadheesh Project Private Limited and also against 6 customers of IIHFL who had conspired to cause loss to IIHFL. Matter is pending for Investigation and filing of Chargesheet.
9. A first information report no. 266/20 dated June 11, 2020 was registered by IIHFL at the Para Police Station, Lucknow against Ankit Gupta, Santosh Kumar and Meewati (“Accused”) under Section 419, 420, 467, 468 and 471 of Indian Penal Code, 1860, alleging inter alia, cheating and criminal breach of trust, forgery and caused a wrongful loss to IIHFL. The matter is under investigation.
10. A first information report dated January 24, 2020 was registered by IIHFL at the Ashok Nagar Police Station, Jaipur against Giriraj Ratan Daga and other co-borrowers under Section 120B, 406, 409, 420, 467, 468 and 471 of the Indian Penal Code, 1860, alleging that the accused had conspired to commit cheating, forgery and cause a wrongful loss to IIHFL. IIHFL had disbursed a loan of ₹ 38 million in favour of the accused. Chargesheet has been filed by the Police.
11. A first information report dated January 27, 2021 was registered by IIHFL at the Udyog Vihar Police Station, Gurugram against Ashok Kumar and others co-borrowers under Section 120B, 419, 420, 467, 468 and 471 of IPC, alleging that the accused had conspired to commit cheating, cheating by personation, forgery and cause a wrongful loss to IIHFL. IIHFL had disbursed a loan of ₹ 22.5 million in favour of the Accused. The matter is under investigation.

#### **Cases filed by IIHFL under Section 138 of the Negotiable Instruments Act, 1881**

1. India Infoline Home Finance Limited has filed 22556 proceedings against various borrowers under Section 138 of the Negotiable Instruments Act, 1881 and Section 25 of Payment and Settlement System Act, 2007, for dishonour of cheques/ electronic clearance service/ automated clearing house in Judicial Magistrate, Gurgaon. The aggregate of claim amounts filed by IIFL Home Finance Limited is approximately ₹ 5635.58 million. The matters are pending before the courts at various stages of adjudication.
2. There are Section 138 of NI Act and section 25 of Payment and Settlement Act filed against borrowers and order passed by the JM Courts against the borrowers namely Vijay Pratap Singh, Indrasis Sinha.

Subsequently, these borrowers filed Criminal revisions before Punjab & Haryana High Court at Chandigarh for transferring the matters from Faridabad to Gurgarm and the petitions are pending for adjudication.

3. There are Section 138 of NI Act and section 25 of Payment and Settlement Act filed against borrower M/s Orbit Food and order passed by the JM Courts against M/s Orbit Food. Subsequently, borrower filed a criminal revision before Punjab & Haryana High Court at Chandigarh against the said order and the petitions are pending for adjudication.
4. There are Section 138 of NI Act and section 25 of Payment and Settlement Act filed against borrower James Paskal Desilva and order passed by the JM Courts against James Paskal Desilva. Subsequently, borrower filed 8 Criminal revisions before District Judge at Gurgaon to set aside PO order, the petitions are pending for adjudication.
5. There are 25 proceedings filed by IIHFL under section 138 of NI Act and section 25 of Payment and Settlement Act against Kajal Gupta. Against the proceedings, Kajal Gupta, owner of Shri Venkateshwar Enterprises ("Borrower") has filed a Transfer Petition dated April 1, 2018 before the High Court at Chandigarh to transfer all the pending proceedings, which were initiated under dishonor of instrument under Section 138 of the Negotiable Instrument Act, 1881 and/or Section 25 of the Payment and Settlement Systems Act, 2007. These cases were initiated by IIHFL due to non-payment of ₹24.25 million by the Borrower. IIHFL is contesting the matter and the matter is pending before the Court.
6. IIHFL, in the ordinary course of business, in relation to its home loan/loan against property portfolio, has filed various Criminal complaints under section 138 of NI Act before Judicial Magistrate, Gurgaon against Yamuna Reality Pvt Ltd. Yamuna Pvt Reality Limited has filed Two nos. of quashing petition under Section 482 of the Code of Criminal Procedure, 1973, against the said Complaint before the High Court of Punjab and Haryana to set aside the proceedings initiated by IIHFL. IIHFL is contesting the matter and the matter is pending the court.

**(b) IIFL Samasta Finance Limited (Formerly Samasta Microfinance Limited) (Samasta)**

**Criminal Proceedings by Samasta**

A complaint dated December 11, 2013 was filed by Ayusha Dairy Private Limited ("Complainant/Amalgamated with Samasta") before the Judicial Magistrate, Coimbatore against Sabari Dairy Private Limited ("Accused") under the Section 138 of the Negotiable Instruments Act, 1881 for dishonor of cheques. The claim amount involved is ₹2.5 million. The Judicial Magistrate, Coimbatore, directed the case to be transferred to Judicial Magistrate, Udumalpet, as the cheques which were dishonored were initially presented at Udumalpet. The parties mutually agreed that the Accused will pay ₹2.30 million to Ayusha Dairy Private Limited, however Ayusha Dairy Private Limited has only received ₹1.08 until the date of this Letter of Offer. The matter is pending before the Judicial Magistrate, Udumalpet for hearing.

**3. Material litigation or legal or regulatory actions involving our Promoter as of the date of this Tranche II Prospectus**

**(a) Material litigation involving our Promoter as on the date of this Tranche II Prospectus**

The material litigation involving promoters of the Company (being Mr. Nirmal Jain and Mr. Venkataraman Rajamani) are covered in section 4 (*Material litigations involving our Directors as on the date of this Tranche II Prospectus*) of this *Outstanding Litigations* Chapter on page 194 below.

**(b) Legal or regulatory action pending or taken by any Ministry, Government Department or a statutory body or any direction issued by such Ministry or Department or statutory authority upon conclusion of such legal or regulatory action against our Promoter during the last five years immediately preceding the date of this Tranche II Prospectus.**

SEBI issued a show cause notice to the Promoter and Promoter Group vide its letter dated December 02, 2020 for acquisition of additional 4,54,000 shares from the open market which led to an increase in the total shareholding of the Promoter Group from 24.94% to 25.06% of the total share capital of the Company. In view of the acquisition beyond 25% without making a public announcement of an open offer, SEBI has alleged violation of Regulation 3(1) and Regulation 13 of the SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011

(hereinafter referred to as “SAST Regulations”) under Rule 4 of the SEBI (Procedure for Holding Inquiry and Imposing Penalties by Adjudicating Officer) Rules, 1995 seeking to impose monetary penalty for alleged violation. Mr. Nirmal Jain on behalf himself and other Promoter & Promoter Group on December 19, 2020 submitted the reply to SEBI stating that the charging provisions will not be attracted since the entitlement to exercise voting rights is not acquired. The matter is currently pending.

#### 4. Material litigations involving our Directors as on the date of this Tranche II Prospectus

##### (i) Civil litigation

1. A commercial suit admitted on January 19, 2017 was filed by Harish Thawani a client of National Spot Exchange Limited (“NSEL”), before the Bombay High Court (“**Court**”), against India Infoline Commodities Limited (“**IICL**”) its directors and ISL, IIFL Holdings Limited (now IIFL Finance Limited), and its directors, including its key managerial personnel and employees, alleging losses, refund of brokerage, warehouse charges, damages and legal costs. IICL filed its written statement before the Court and the matter is pending for hearing. The claim is valued at ₹168.10 million.
2. A commercial suit dated July 19, 2016 was filed by Vishvanidhi Dalmia, a client of National Spot Exchange Limited (“NSEL”), before the Bombay High Court (“**Court**”), against India Infoline Commodities Limited (“**IICL**”), its directors, employees including the chairman of IIFL Holdings Limited (now IIFL Finance Limited) and NSEL, claiming (a) an amount of ₹76 million along with interest thereon at the rate of 18% per annum from August 1, 2013 to May 6, 2016 amounting to ₹37.85 million and further interest thereon on the total claim at the rate of 18% per annum from the date of filing of the suit till final realization. It was also prayed for interim/ad-interim relief (b) pending hearing and final disposal appropriate orders for injunction restraining IICL from directly or indirectly assign, selling, mortgage, creating any third party on movable and immovable assets (c) injunction restraining IICL from using ₹113.85 million without the leave of the court (d) independent audit or investigating agency like forensic audit to examine the affairs of IICL (e) order and direction to IICL to pay any amount realized from NSEL and to preserve all the records of the relevant period. The total amount involved in the matter is ₹113.85 million. IICL received the summons on September 12, 2018. The matter is yet to be admitted.

##### (i) Criminal litigation

1. An FIR dated February 03, 2008, was lodged by Namo Jain at Lalkurti Police Station, Meerut, against our director Nirmal Bhanwarlal Jain and two other ex-employees of IIFL Securities Limited (formerly known as India Infoline Limited) (“**Accused Persons**”), under Sections 406 and 420 of the Indian Penal Code, 1860, alleging inter-alia, cheating and criminal breach of trust by unauthorised trading in the account. The matter was investigated by the police and a charge sheet was filed before the Chief Judicial Magistrate, Meerut against all the persons named as the accused in the FIR. Subsequently, a writ petition was filed by the Accused Persons, before the Allahabad High Court, for quashing of the charge sheet. The Allahabad High Court directed the Accused Persons to file a discharge application before the Chief Judicial Magistrate, Meerut. Accordingly, a discharge application was filed by the Accused Persons. The case is presently pending before Chief Judicial Magistrate, Meerut for hearing.
2. A complaint dated July 12, 2011 was filed by Sushama Agarwal before Chief Judicial Magistrate, Meerut, against our director Nirmal Bhanwarlal Jain and ex-employees of ISL (“**Accused Persons**”) under Sections 406, 420 and 464 of the Indian Penal Code, 1860, alleging unauthorised trading, criminal breach of trust, cheating and forgery. Pursuant to the Complaint, the Chief Judicial Magistrate, passed an order for issuance of process on July 25, 2011. The Accused Persons filed a petition before the Allahabad High Court on April 7, 2014 (“**Petition**”) for quashing the aforesaid order of the Chief Judicial Magistrate. The Allahabad High Court vide its order dated April 22, 2014 admitted the Petition and stayed the proceedings before the Chief Judicial Magistrate, Meerut. The case is presently pending before the Allahabad High Court for hearing.
3. Anil Kumar Tibrewal lodged a first information report dated October 24, 2010 (“**FIR**”) at Sunlight Colony, South East District, Delhi against our directors, Nirmal Bhanwarlal Jain and Venkataraman Rajamani for the offences of cheating, forgery and conspiracy, under Sections 420, 464 along with 120B of the Indian Penal Code, 1860. The FIR is placed before Delhi District Court, Saket, New Delhi and is currently under investigation.
4. A complaint dated October 18, 2013 was filed by Gouri Manjunath Jonniya before Chief Judicial Magistrate, Nagpur, against our directors Nirmal Bhanwarlal Jain and Venkataraman Rajamani (“**Accused Persons**”), for offence of, *inter alia*, cheating, forgery, criminal breach of trust and misuse of her insurance license under Sections 406, 420 and 464 of the Indian Penal Code, 1860. The Chief Judicial Magistrate, Nagpur passed an order of

issuance of process on January 31, 2014. Aggrieved by the order of the Chief Judicial Magistrate, Nagpur, the Accused Persons filed a revision application before the Sessions Court, Nagpur on April 4, 2014 for quashing and setting aside the order of issuance of process. The Sessions Court, Nagpur vide its order dated June 6, 2014 admitted the revision application and stayed the proceedings before the Chief Judicial Magistrate, Nagpur. The case is presently pending before the Sessions Court, Nagpur for hearing.

5. A complaint was received by ISL on December 9, 2012 filed by Arunava Patra before the Chief Metropolitan Magistrate, Paschim Medinipur, West Bengal, against our directors Nirmal Bhanwarlal Jain, Venkataraman Rajamani and Nilesh Vikamsey (“**Accused Persons**”) under Sections 406 and 120B of the Indian Penal Code, 1860, alleging inter-alia, forgery and criminal conspiracy and certain offences under the Companies Act, 1956. Pursuant to the complaint, the Court passed an order for issuance of process on June 16, 2014. The Accused Persons filed a writ petition dated April 10, 2015 before the Calcutta High Court for quashing of the proceedings before Chief Metropolitan Magistrate, Paschim Medinipur, West Bengal. The Calcutta High Court passed an order and the certified copy of the order was received by us on June 18, 2015 staying the proceedings before Chief Metropolitan Magistrate, Paschim Medinipur, West Bengal. The matter is presently pending before the Calcutta High Court for further hearing.
6. A first information report dated October 10, 2015 was lodged by Dalip Kumar Garg at Vasant Vihar Police Station, Delhi against IICL and Nirmal Jain and others, under Sections 406, 420 and 120B of the Indian Penal Code, 1860, alleging inter-alia, unauthorised trading, cheating, forgery and criminal breach of trust. The matter is presently being investigated by the police. An application was filed before the Sessions Court for grant of anticipatory bail and the same was granted by the court (“**Order**”). The matter is currently pending.
7. A first information report no. 629/19 dated November 1, 2019 was filed by Manoj R Kumar (“**Complainant**”) at Hari Parvat Police Station, Agra under section 120B, 506 and 120B of IPC in Agra District of UP against our Company through Mr. Nirmal Jain and ARCIL through Mr. Vinayak Bahuguna (“**Accused**”). Complainant alleged that the Accused had misused the cheques given by him as security and filed complaint under Section 138 against these cheques in Gurugram district court. The parties have mutually agreed to settle the dispute amicably and entered into a compromise by virtue of an order passed by the Hon’ble Civil Judge, Agra, Senior division. This matter has been settled and the police based on the compromise filed the final report.
8. Manju Rajesh (“**Complainant**”) filed a criminal complaint bearing number C.M.P. No. 1479/2018 dated November, 30 2018 before the Learned Judicial Magistrate First Class, Chenganoor (“**Complaint**”), against IIFL and its director Nirmal Jain under Section 190 of the Code for Criminal Procedure, 1973 levelling charges under Section 420 and 34 of the Indian Penal Code, 1860 alleging cheating for not returning gold. IIFL and its director Nirmal Jain is contesting the said Complaint and Quashing petition bearing number 1 of 2018 under section 482 of the Cr.P.C. has been filed Before the Hon’ble High Court of Kerala at Ernakulam, wherein by an interim order dated December 3, 2018, all further proceedings in the said complaint have been stayed. The matter is currently pending for hearing.
9. A first information report (FIR) no. 0143 dated August 02, 2019 was filed by Vinay Jain (Complainant) before economic offences wing, Delhi against Nirmal Bhanwarlal Jain, Venkataraman Rajamani and other persons (Accused) under Sections 420, 465, 468, 471, 120B of the Indian Penal Code, 1860. The matter is under investigation.

## 5. Litigations involving group companies

Except as disclosed below there are no litigations involving our group companies:

### (a) IIFL Commodities Limited (“**IICL**”) (Formerly India Infoline Commodities Limited)

#### (i) Civil Proceedings against IICL

1. A commercial suit admitted on January 19, 2017 was filed by Harish Thawani, a client of National Spot Exchange Limited (“**NSEL**”), before the Bombay High Court (“**Court**”), against India Infoline Commodities Limited (“**IICL**”) its directors and ISL, IIFL Holdings Limited (now IIFL Finance Limited), and its directors, including its key managerial personnel and employees, alleging losses, refund of brokerage, warehouse charges, damages and legal costs. IICL filed its written statement before the Court and the matter is pending for hearing. The claim is valued at ₹168.10 million.

2. A commercial suit dated July 19, 2016 was filed by Vishvanidhi Dalmia (“**Plaintiff**”), a client of National Spot Exchange Limited (“**NSEL**”), before the Bombay High Court (“**Court**”), against IICL, its directors, employees including the chairman of IIFL Holdings Limited (now IIFL Finance Limited) and NSEL, claiming an amount of ₹76 million along with interest thereon at the rate of 18% per annum from August 1, 2013 to May 6, 2016 amounting to ₹37.85 million and further interest thereon on the total claim at the rate of 18% per annum from the date of filing of the suit till final realization. The Plaintiff also prayed for interim/ad-interim relief pending hearing and final disposal of the suit (a) restraining IICL from directly or indirectly assigning, selling, mortgaging, creating any third party on its movable and immovable assets, (b) restraining IICL from using ₹113.85 million without the leave of the Court (c) conducting independent / forensic audit through an investigating agency to examine the affairs of IICL (d) IICL to pay any amount realized from NSEL and (e) to preserve all the records of the relevant period. The total amount involved in the matter is ₹ 113.85 million. IICL received the summons on September 12, 2018. The matter is yet to be admitted by the Court.

**(ii) Criminal Proceedings against IICL**

1. A complaint dated September 30, 2013 (“**Complaint**”) was lodged by Pankaj Saraf, an investor in National Spot Exchange Limited (“**NSEL**”), at the MRA Marg Police Station Mumbai against NSEL and other brokers, including IICL, alleging inter-alia, criminal conspiracy, fraud and criminal breach of trust, under Sections 406, 420 and 120B of the Indian Penal Code, 1860. Basis the Complaint, the economic offences wing Mumbai (“**EOW**”), lodged a first information report against the Accused (“**FIR**”). IICL provided all the required details and documents and also personally appeared before the EOW and clarified its position in the matter. In connection with the FIR, one of the directors of IICL, Chintan Modi, was arrested by EOW in March, 2015 and was subsequently released on bail by the court established under Maharashtra Protection of Interest of Depositors (in Financial Establishments) Act, 1999. EOW has filed chargesheet against 63 individuals and companies, including IICL. Mr. Chintan Modi, Director was served with Summons. As directed, Mr. Chintan Modi appeared before the MPID court on April 26, 2019 when his presence was marked and a copy of the Charge sheet was handed over by the Court. The matter is pending for hearing.
2. A first information report dated October 24, 2010 (“**FIR**”) was registered by Anil Kumar Tibrewal at Sunlight Colony, South East District, Delhi against IICL for the offences of cheating, forgery and conspiracy under Sections 420, 464 along with 120B of the Indian Penal Code, 1860. The FIR is placed before Delhi District Court, Saket, New Delhi, and is currently under investigation.
3. A show cause notice dated January 6, 2017 was received by IICL from the Serious Fraud Investigation Office (“**SFIO**”), Mumbai, seeking various details and documents with respect to certain transactions which IICL carried out in National Spot Exchange Limited (“**NSEL**”). A detailed reply dated January 30, 2017 was submitted with the SFIO, along with all the supporting documents. Further, SFIO issued a notice dated February 24, 2017, addressed to the directors of the IICL for personal appearance before the additional director, SFIO. Chintan Modi, one of the directors of IICL, appeared and provided the requisite details, clarifications and documents as sought by the SFIO. No further communication was received from SFIO.
4. A summons (“**Summons**”) was received by IICL from the Enforcement Directorate (“**ED**”) in relation to the on-going probe in matter concerning NSEL. The matter relates to NSEL default in payouts to its clients in the year 2013 where IICL was the member of National Spot Exchange Limited (“**NSEL**”) in the relevant period. The Summons sought personal appearance of the directors of IICL, on July 16, 2016 before the ED. Prasanth Prabhakaran and Chintan Modi, directors of IICL, appeared before the ED and provided the necessary explanation and details, as sought by the ED. Further, the ED sought certain additional details and documents from IICL and the same were duly submitted to the ED. Fresh summons dated May 7, 2019 were received from the ED seeking certain details and also the personal appearance of the director, Mr. Chintan Modi on May 15, 2019. Mr. Chintan Modi appeared before the ED on May 15, 2019 and submitted the required details and documents. No further communication has been received from ED.
5. A first information report dated July 7, 2015 (“**FIR**”) was lodged by Sumita Kalra at the Moti Nagar Police Station, Delhi against IICL, under Sections 406 and 464 of the Indian Penal Code, 1860, alleging inter-alia, unauthorised trading, forgery and criminal breach of trust. The FIR is being investigated by the police.
6. A first information report dated October 10, 2015 was lodged by Dalip Kumar Garg at Vasant Vihar Police Station, Delhi against IICL and Nirmal Jain and others, under Sections 406, 420 and 120B of the Indian Penal Code, 1860, alleging inter-alia, unauthorised trading, cheating, forgery and criminal breach of trust. The matter is presently being investigated by the police. An application was filed before the Sessions Court for grant of



anticipatory bail and the same was granted by the court (“**Order**”). Against the Order, the complainant has preferred an appeal before the Delhi High Court and matter is pending at the stage of issuance of notice.

**(iii) Other material pending litigation**

A demand notice dated September 1, 2014 was received by IICL from the Rajasthan Stamp Office, demanding payment of stamp duty, for the period commencing from September 2007 to March 2012 in relation to the trades carried out by IICL’s clients (“**Clients**”), residing in the state of Rajasthan. IICL, vide its reply dated June 21, 2015, stated that the stamp duty with respect to the trades, was paid to state of Maharashtra until 2011, as the central office of IICL was located in Mumbai. Subsequently, the central office was shifted to the state of Tamil Nadu wherein no stamp duty was levied. Hence, the same was not levied and collected from the Client. The contract notes for the above period were issued to the Clients from both, the Mumbai and Chennai offices. Aggrieved by the demand notice, IICL filed a writ petition dated December 30, 2015 before Rajasthan High Court, requesting it to quash the demand notice. The matter has not been listed and is pending.

**(iv) Pending actions by statutory or regulatory authorities against IICL**

1. A show-cause notice dated October 28, 2016 was received by IICL from designated authority, SEBI (“**DA SEBI**”), under Regulation 25(1) of the SEBI (Intermediaries) Regulations, 2008 and SEBI (Stock Brokers) Regulations, 1992 in the matter of National Spot Exchange Limited payout default. A detailed reply was filed by IICL, along with supporting documents on November 25, 2016. Subsequently, IICL received a fresh show because notice dated April 25, 2017, from DA SEBI under Regulation 28(1) r/w Regulation 7(2) of the SEBI (Intermediaries) Regulations, 2008, along with a copy of the enquiry report, seeking IICL’s reply and clarification. IICL sought inspection of the documents and appeared in personal hearings held on January 24, 2018 and February 7, 2018 before the whole-time member, SEBI (“**WTM SEBI**”). Further, subject to receipt of pending documents sought for inspection, IICL submitted its detailed reply along with all the supporting documents with WTM SEBI on June 18, 2018. WTM SEBI passed an interim order dated August 30, 2018 in this matter (“**WTM Order**”) and directed IICL to submit any additional written submissions within 2 weeks from the date of order and appear for personal hearing on September 27, 2018 before WTM SEBI. Pending hearing before WTM SEBI, IICL vide its letter dated September 17, 2018 applied for withdrawal of its application for registration with the stock exchanges as well as SEBI. SEBI vide its letter dated September 4, 2018 and the stock exchanges vide their emails informed IICL that pending enquiry/SCN, the application for withdrawal of the registration application cannot be entertained. IICL preferred a writ petition before the Bombay High Court against the said letter dated September 4, 2018 issued by SEBI and the WTM Order. The Writ Petition was rejected by the High Court vide its order dated October 4, 2018. Subsequent thereto, the matter was heard by WTM SEBI on October 11, 2018 and October 24, 2018 whereat written and oral submissions were made by IICL. IICL has filed additional written submissions with the WTM SEBI on November 6, 2018. IICL has filed the consent application before SEBI on December 31, 2018. IICL received the second show because notice dated December 27, 2018 from SEBI. IICL submitted its reply along with all the supporting documents with SEBI vide its letter dated January 23, 2019. IICL filed a consent application with SEBI on December 31, 2018 under the SEBI (Settlement of Administrative & Civil Proceedings) Regulation 2017. The said Application was returned by SEBI. Further, SEBI vide its order dated February 22, 2019, has declared IICL as “not a fit and proper person” to hold directly or indirectly, the certificate of registration as a commodity derivatives broker and has rejected the application dated December 23, 2015 filed by IICL for registration as commodity derivatives Broker. IICL has preferred an appeal against the said Order before Securities Appellate Tribunal on April 11, 2019 and SEBI filed its reply to the appeal and a rejoinder was thereafter filed by IIFL Commodities Limited on 14 October 2019. On 20 June 2019, an Intervening Application was filed by NSEL before SAT and the same was admitted by SAT on 11 November 2019. NSEL had also filed an appeal before SAT, inter-alia praying for expunging certain remarks made by SEBI against NSEL, in the aforesaid SEBI order against the brokers. The tribunal after hearing NSEL and the Brokers dismissed the said appeal filed by NSEL. NSEL preferred an appeal before the Supreme Court challenging the SAT Order and the Supreme Court directed an issue of notice to the respondents and stayed further proceedings in the cross appeals pending before the SAT. IIFL Commodities Limited filed its affidavit in reply and the matter is pending before the Supreme Court. The appeal is scheduled for hearing on September 21, 2021.

**(b) IIFL Securities Limited (“ISL”) (Formerly India Infoline Limited)**

**(i) Civil Proceedings against ISL**

1. An arbitration application dated August 25, 2015 was filed by Central Business Services Limited (“**CBSL**”) along with Jain Industrial & Commercial Services Private Limited (“**JICSL**”) (collectively, “**Claimants**”) before a private arbitration tribunal (“**Tribunal**”) against ISL. A consolidated statement of claim (“**Claims**”) for an amount of ₹260 million along with interest thereon was filed before the Tribunal. A statement of defense was filed by ISL along with preliminary objections on the maintainability of the claim filed by JICSL and on the clubbing of Claims filed by the Claimants. The Tribunal dismissed the preliminary objections filed by ISL. The Claimants filed a rejoinder and an affidavit of evidence. The pleadings in the matter are completed. The hearing of the matter concluded on March 26, 2018 and the claim is valued at approximately ₹260 million. An award dated October 3, 2018 (“**Award**”) was received partly in favour of ISL and partly in favour of CBSL. ISL is in the process of filing of an execution petition in respect of the net receivable of ₹3.2 million and application for the return of the amount held in escrow. CBSL has filed an Arbitration Application u/s 34 of the Arbitration Act before the High Court, Kolkata challenging the Award. ISL is in the process of filing its reply. The matter is currently pending.

**(ii) Civil proceedings by ISL**

1. An application u/s section 9 of the Arbitration Act dated February 13, 2019 was filed by ISL before the High Court, Mumbai (“**Court**”) against Harshad Thakkar, claiming an amount of ₹30,29,49,793 for defaulting in the payment of outstanding dues. The Court was pleased to allow the application and issued an interim order. The Court issued an order of injunction on the pledged shares and also attachment order on all the properties disclosed in income tax returns. The Court has directed issue of notice to the respondent and publication of notice. The matter is currently pending.

**(iii) Criminal proceedings against ISL**

1. A summons received by ISL on November 24, 2008 (“**Complaint**”) was filed by GHCL Employees Stock Option Trust (“**GHCL ESOP Trust**”) under the Indian Penal Code, 1860, before the Court of Additional Chief Judicial Magistrate, Patiala House Court, New Delhi (“**Lower Court**”) against ISL. The trustees of the GHCL ESOP Trust had opened a dematerialized account with ISL and continued purchasing shares through the dematerialized account. By its letter dated April 30, 2008, ISL informed the GHCL ESOP Trust of its outstanding debit of ₹104.80 million and the existence of lien on the 2,046,195 shares purchased by it. In its response, GHCL ESOP Trust: (a) claimed that ₹104.80 million had been duly paid by it, and later it had noted that the correct amount, as reflected in its statement of account was ₹102.28 million; and (b) alleged that ISL instead of refunding the difference amount of ₹2.52 million asked the GHCL ESOP Trust to clear the debits of five companies, and on failing to do so, ISL sold 876,668 shares belonging to the GHCL ESOP Trust illegally and without any authorization. A summons order dated September 27, 2008 (“**summons order**”) was passed by the Lower Court, summoning ISL to face trial for the offences under the provisions of the Indian Penal Code, 1860. ISL filed a petition in the Delhi High Court (“**Petition**”) on March 22, 2009 challenging the Summons order. The Delhi High Court by its order dated December 14, 2009 quashed and set aside the Complaint and the summons order as against ISL. GHCL ESOP Trust filed an Appeal before the Supreme Court against the order of the Delhi High Court on March 11, 2010. By its order dated March 22, 2013, the Supreme Court confirmed the order of the Delhi High Court and held that no offence of cheating is made out against ISL and the matter is presently pending before the Lower Court against ISL.
2. A complaint dated July 12, 2011 was filed by Sushama Agarwal before Chief Judicial Magistrate, Meerut, against ISL under Sections 406, 420 and 464 of the Indian Penal Code, 1860, alleging unauthorised trading, criminal breach of trust, cheating and forgery. Pursuant to the complaint, the Court, passed an order for issuance of process on July 25, 2011. ISL filed a Petition before the Allahabad High Court on April 7, 2014 (“**petition**”) for quashing the order of the Court. The petition was admitted and the Allahabad High Court vide its order dated April 22, 2014 stayed the proceedings before the Chief Judicial Magistrate, Meerut. The case is presently pending before the Allahabad High Court for hearing.
3. A first information report dated October 12, 2012 (“**FIR**”) was lodged by Mohinder Singh (“**Complainant**”) at the Moti Nagar Police Station, New Delhi against ISL under Sections 420 and 120B of the Indian Penal Code, 1860, alleging unauthorised trading and cheating. A notice was received from the police directing ISL to provide the details of the transactions of the Complainant along with the supporting documents. The same has been provided by the Complainant. No further communication received from the police.
4. A first information report bearing number 76/2015 (“**FIR**”) was lodged by Mohit Gujral (“**Complainant**”) at the Economic Offences Wing (“**EOW**”), New Delhi against ISL under Sections 405, 120B, 420 and 120B of

the Indian Penal Code, 1860, alleging unauthorised trading, cheating and criminal breach of trust. A notice was received from the EOW to provide the details of the transactions of the Complainant along with the supporting documents. The same has been provided by the Complainant. No further communication received from the EOW.

5. A first information report dated March 19, 2014 was lodged by Devender Mohan Singh Negi (“**Complainant**”) at the Moti Nagar Police Station, New Delhi, against ISL, under Sections 420, 468, 471, 406, 34 and 120B of the Indian Penal Code, 1860, alleging unauthorised trading and cheating, forgery and criminal breach of trust. The notice received from the police directing ISL to provide the details of the transactions of the Complainant along with the supporting documents and the same has been provided by ISL. No further communication received from the police.
6. A first information report dated May 20, 2014 (“**FIR**”) was lodged by Renu Jain (“**Complainant**”) at the Moti Nagar Police Station, New Delhi, against ISL under Sections 406, 420 and 468 of the Indian Penal Code, 1860 for unauthorised trading and cheating, forgery and criminal breach of trust. The notice received from the police in respect of the FIR directing ISL to provide the details of the transactions of the Complainant along with the supporting documents and the same has been provided. No further communication received from the police.
7. A Complaint received by ISL on December 9, 2012 was filed by Arunava Patra before the Chief Metropolitan Magistrate, Paschim Medinipur, West Bengal, against IIFL, ISL, its directors Nirmal Bhanwarlal Jain, Venkataraman Rajamani and others under Sections 406 and 120B of the Indian Penal Code, 1860, alleging inter-alia, forgery and criminal conspiracy and certain offences under the Companies Act, 1956. Pursuant to the complaint, the Court passed an order for issuance of process on June 16, 2014. ISL filed a writ petition dated April 10, 2015 (“**Petition**”) before the Calcutta High Court for quashing of the proceedings before Chief Metropolitan Magistrate, Paschim Medinipur, West Bengal. The Calcutta High Court passed an order and the certified copy of the order was received by us on June 18, 2015 staying the proceedings before Chief Metropolitan Magistrate, Paschim Medinipur, West Bengal. The matter is presently pending before the Calcutta High Court for further hearing.
8. A complaint dated November 23, 2011 was filed by Seema Bulsara (“**Complainant**”) with the Economic Offence Wing (“**EOW**”), Mumbai, and the first information report was lodged against Mukti Laheri and ‘unknown officials’ of ISL, alleging unauthorized trading. A charge sheet was filed by the EOW, Mumbai before the 19th Court, Esplanade, Mumbai against Mukti Laheri and Manish Kumar, an ex-employee of ISL. Further, a supplementary charge sheet (“**Supplementary Charge Sheet**”) was filed by EOW, Mumbai against ISL on April 17, 2015. The matter is presently pending before the 19th Court, Esplanade, Mumbai for hearing and for taking on record the Supplementary Charge Sheet.
9. A criminal complaint dated May 25, 2013 was filed by Ravindra Kumar Thakur before Chief Judicial Magistrate, Bhagalpur, Bihar against ISL and others, alleging, inter alia, criminal breach of trust, cheating and forgery under sections 406, 417, 420, 467, 468 & 471 of Indian Penal Code, 1860. A summons dated May 04, 2019 was received by ISL on May 08, 2019. The matter is currently pending.

**(iv) Criminal proceedings by ISL**

1. A complaint dated March 7, 2008 was filed by ISL before the Metropolitan Magistrate’s Court, Tis Hazari, Delhi, against Kuldeep Singh and Surender Kumar, Ex-employees, for theft and criminal conspiracy under sections 120A and 379 of Indian Penal Code, 1860. The matter is presently pending for hearing before the said court.
2. A complaint dated February 25, 2013 was filed by ISL before Chief Judicial Magistrate Court, Pune against Devdutt Musale a former employee of ISL, for, the offences of criminal breach of trust, cheating and forgery. The matter is presently pending for evidence.
3. A criminal revision dated December 22, 2016 was filed by ISL before the District and Sessions Court, Hisar, against Tarun Malhotra for restoration of the complaint filed by ISL for offence of, cheating, criminal breach of trust and also for offences punishable under the provisions of the Information Technology Act, 2000. The matter is presently pending for hearing.
4. A complaint dated November 2, 2007 was filed by ISL before the Metropolitan Magistrate Court, Ahmedabad against Ragvendra Singh (former employee), Harsh Dinesh Kaushik (former employee) for offences of,

cheating and criminal breach of trust for carrying out unauthorized trading in a client account. The matter is presently pending for hearing before the said court.

5. A complaint was filed by ISL before Police Station PS Kotwali, Bharatpur, Rajasthan against Mukesh Kuntal (“**Accused**”) for the offences of, cheating, forgery and theft. Thereafter, a first information report (“**FIR**”) was registered against the Accused. The FIR is presently being investigated by the police.
6. A complaint was filed by ISL before Civil Line Police Station, Amritsar against Pankaj Ohri (“**Accused**”) for the offences of, cheating, forgery and theft. Thereafter, a first information report (“**FIR**”) was registered against the Accused. The FIR is presently being investigated by the police.
7. A complaint dated May 20, 2011 was filed by ISL before Gautam Buddha Nagar Police Station, Uttar Pradesh against Mohd. Tariq (“**Accused**”) for the offences of cheating and forgery of documents. Thereafter, a first information report (“**FIR**”) was registered against the Accused. The FIR is presently being investigated by the police.
8. A complaint dated December 23, 2015 was filed by ISL before Kothrud Police Station, Pune against Ashpak Hamid Sayyad, Rakesh Natwarlal Solanki, Kalpesh Kantilal Waghela, Prabhat Bhura Patel, ex- employees of ISL (“**Accused**”) for the offence of cheating and forgery of documents. Thereafter, a first information report (“**FIR**”) was registered against the Accused. The FIR is presently being investigated by the police.

#### **Cases filed by ISL under Section 138 of the Negotiable Instruments Act, 1881**

- 1) ISL has filed 17 proceedings against defaulting customers under Section 138 of the Negotiable Instruments Act, 1881 for dishonour of cheques, in various courts. The aggregate of claim amounts filed by ISL are approximately ₹ 431.46 million. The matters are pending before various courts at various stages of adjudication

#### **(v) Other material pending litigation involving ISL**

1. A demand notice dated June 5, 2014 (“**Notice**”) was received by ISL from the Rajasthan Stamp Office, demanding payment of stamp duty for the period commencing from September 2007 to March 2012, in relation to the trades carried out by ISL’s clients residing in the state of Rajasthan. ISL, through its reply dated June 21, 2014, stated that the stamp duty with respect to the trades was paid to the State of Maharashtra as the central office of ISL is located in Mumbai and contract notes were issued to the clients from the Mumbai office. Aggrieved by the notice, ISL filed a writ petition before Rajasthan High Court on April 25, 2015, requesting it to quash the notice. The matter has not been listed and is presently pending before the Rajasthan High Court.
2. IIFL (“**Petitioner**”) filed a writ petition numbered 1650 of 2012 (“**Writ**”) dated January 27, 2012 before the High Court of Madhya Pradesh (“**Jabalpur High Court**”) against the State of Madhya Pradesh (“**Respondent**”) under Article 226 of the Constitution of India (“**Constitution**”) challenging the demand notice dated December 1, 2012 issued by the State of Madhya Pradesh seeking to levy stamp duty on the transactions done by the clients of the Petitioner through their trading accounts. The contention raised by the Petitioner is that unless there is a provision made under the relevant act, no demand for payment of stamp duty in such transaction can be made. The Madhya Pradesh High Court passed an order dated February 10, 2012 directing that no coercive steps be taken against the petitioner till further consideration of the interim prayer. The matter is currently pending.

#### **(vi) Legal action taken by statutory or regulatory authorities against ISL :**

1. A notice dated May 2, 2017 was received by ISL from SEBI, basis an inspection conducted by SEBI during the period between January 30, 2014 and February 3, 2014 covering period from 2011 to 2014. The matter relates to SEBI’s observations for non-segregation of own funds from clients’ funds, misuse of credit balance of clients’ funds for debit balance clients’ funds and improper designation of the client bank account. ISL had applied for the inspection of documents, which were relied upon by SEBI, in relation to issuance of the enquiry notice. Upon the receiving such documents, ISL submitted reply to SEBI notice providing clarification with supporting documents and highlighting the corrective measures adopted and implemented including compliance with circulars issued by SEBI on enhanced risk based supervision. During the period of three years beginning the date of conclusion of the onsite inspection, three supplementary reports were issued in this matter which has been suitably replied to. Further, IIFL filed a fresh Consent Application on May 30, 2019 under SEBI Settlement

Regulation 2018. The said Consent Application was modified and resubmitted to SEBI and the matter is currently pending with SEBI.

2. SEBI issued an adjudication show case notice dated April 16, 2021 under Rule 4 (1) of the SEBI (Procedure for Holding Inquiry and imposing penalties by Adjudicating Officer) Rules, 1995 in the matter of Alkem Laboratories Ltd. SEBI conducted an examination of block deals to check any manipulation of reference price considered for execution of block deal trades in the scrip of Alkem Laboratories Ltd during the period April 01, 2019 to September 30, 2019 to examine the violation of SEBI Act, 1992, Rules and Regulations, if any. It was alleged that ISL has knowingly manipulated the reference price of Alkem for block deal during the afternoon window i.e. VWAP price for the period 13:45 to 14:00 hrs on August 22, 2019 and thereby violating provision of SEBI Act, 1992 and regulations of SEBI (Prohibition of Fraudulent and Unfair Trade Practices relating to Securities Market Regulations), 2003 and provisions of code of conduct prescribed under Schedule II read with Regulation 9(f) of SEBI (Stock Broker) Regulations, 1992. ISL has filed a Consent Application on July 12, 2021 with SEBI under SEBI Settlement Regulation 2018. Matter is pending with SEBI

SEBI issued an adjudication show case notice dated June 10, 2021 under Rule 4 (1) of the SEBI (Procedure for Holding Inquiry and imposing penalties by Adjudicating Officer) Rules, 1995 in the matter of ICICI Lombard General Insurance Company Ltd. SEBI conducted an examination of block deals to check any manipulation of reference price considered for execution of block deal trades in the scrip of ICICI Lombard General Insurance Company Ltd. during the period April 01, 2019 to September 30, 2019 to examine the violation of SEBI Act, 1992, Rules and Regulations, if any. It was alleged that ISL has knowingly manipulated the reference price of ICICI Lombard General Insurance Company Ltd. for block deal during the afternoon window for the period 14:05 to 14:20 hrs on September 26, 2019 and thereby violating provision of SEBI Act, 1992 and regulations of SEBI (Prohibition of Fraudulent and Unfair Trade Practices relating to Securities Market Regulations), 2003 and provisions of code of conduct prescribed under Schedule II read with Regulation 9(f) of SEBI (Stock Broker) Regulations, 1992. ISL has filed a Consent Application on July 12, 2021 with SEBI under SEBI Settlement Regulation 2018. Matter is pending with SEBI.

**(c) IIFL Insurance Brokers Limited (“IIIBL”) (Formerly IIFL Insurance Brokers Limited)**

**(i) Criminal proceedings against IIIBL**

1. A first information report bearing no. 25/2015 dated September 16, 2015 (“**FIR**”) was lodged by Ravindra Nath Gangele at the Cyber and Hi-Tech Crime Police Station, Bhopal, against IIIBL alleging mis-selling of insurance. IIIBL has replied to the notice and requisition received from the police in connection with the FIR and no further communication has been received.

**(ii) Legal action taken by statutory or regulatory authorities against IIIBL**

1. Insurance Regulatory Development Authority (“**IRDA**”) issued a show cause notice dated February 26, 2019 stating their observations of inspection on insurance broking business during the period of 2014-15 and 2015-16. A detailed reply was issued to IRDA with the compliances submitted vide a letter dated April 08, 2019. IRDA concluded the proceedings vide order dated November 27, 2019 and imposed penalty of 2,04,00,000/- (Rupees Two Crore and Four Lakh Only). IIIBL has filed an appeal with SAT against the IRDA order dated November 27, 2019 and currently the matter is pending in SAT

**(d) IIFL Facilities Services Limited (Formerly known as IIFL Realty Limited) (“IFSL”)**

**(i) Criminal proceedings filed by IFSL**

**Cases filed by IFSL under Section 138 of the Negotiable Instruments Act, 1881**

IFSL has filed three proceedings against defaulting vendors under Section 138 of the Negotiable Instruments Act, 1881, for dishonour of cheques in various courts. The aggregate of claim amounts filed by IFSL is approximately ₹7.5 million. The matters are pending before the courts for adjudication.

**(e) IIFL Management Services Limited (“IMSL”)**

**(i) Civil Proceeding by IMSL**

Company Application nos.171/2019 & 173/2019 dated April 9, 2019 was filed by IMSL before the High Court, Bombay (“Court”) against Shree Urban Infrastructure Limited to seek leave of this Hon’ble Court under Section 446 of the Companies Act, 1956 to file proceedings against Shree Ram Urban Infrastructure Limited, before this Hon’ble Court thereby seeking specific performance of the Agreement for sale of the premises. The matter is currently pending.

**(ii) Criminal proceedings against IMSL**

A complaint dated October 18, 2013 was filed by Gouri Manjunath Jonniya before Chief Judicial Magistrate, Nagpur, against IMSL and its directors, Nirmal Bhanwarlal Jain and Venkataraman Rajamani, alleging, inter alia, cheating, forgery, criminal breach of trust and misuse of her insurance license under Sections 406, 420 and 464 of the Indian Penal Code, 1860. The Chief Judicial Magistrate, Nagpur passed an order of issuance of process on January 31, 2014. Aggrieved by the order of the Chief Judicial Magistrate, Nagpur, IMSL filed a revision application before the Sessions Court, Nagpur on April 04, 2014 for quashing and setting aside the order of issuance of process. The Sessions Court, Nagpur vide its order dated June 6, 2014 admitted the revision application and stayed the proceedings before the Chief Judicial Magistrate, Nagpur. The case is presently pending before the Sessions Court, Nagpur for hearing.

**(f) IIFL Wealth (UK) Limited (“IIFL UK”)**

**(i) Civil Proceedings against IIFL (UK) Ltd**

A civil suit has been filed before the High Court of Justice, Business and Property courts of England and Wales, Queens Bench division, Commercial Court (“Court”) against IIFL UK, Ramu Ramasamy, Palaniyapan Ramasamy and Amit Shah (collectively, the “Defendants”) by Prashant Hasmukh Manek, Sanjay Chandi and EAGM Ventures (India) Private Limited (“Claimants”). The Claimants claim that they had agreed to sell their shares in Hermes i-Tickets Private Limited to Great Indian Retail Private Limited as a result of certain representations purportedly made by the Defendants. IIFL UK and Amit Shah filed a joint statement of defence with the Court and also responded to Claimants’ request for further information. In June 2018, the Claimants filed their reply to the joint statement of defence with the Court. The claim amount in the matter is € 26.53 million, in addition to such further sums that are to be assessed in respect of consequential losses relating to the earn out consideration. Ramu Ramasamy & Palaniyapan Ramasamy vide their application dated 25 April 2019 to the UK Court, challenged the jurisdiction of the UK Court. Ramu and Palaniyapan have been successful on the jurisdictional grounds, the case has been dismissed against them and their claim was inter alia on basis that claim against IIFL UK is unsound. The Claimants have preferred an appeal against the said judgement. The matter is currently pending.

**(g) IIFL Wealth Management Limited (“IIFLWM”)**

**(i) Legal action taken by statutory or regulatory authorities against IIFLWM**

1. IIFLWM filed with NSE/BSE the Corporate Governance Report for the quarter ended December 31, 2019 with one-day delay. For the same it paid a fine of ₹ 2000/- each to NSE / BSE.

**(h) IIFL Trustee Limited**

**(i) Material pending litigations**

1. IIFL Income Opportunities Fund Series – Special Situations, a Close Ended Debt Scheme of IIFL Private Equity Fund, had subscribed to 1,500 Series I Debentures of face value of ₹ 1,00,000/- (Rupees one lakh) each aggregating to ₹ 150,00,00,000/- (Rupees one hundred and fifty crore) issued by Ashvi Developers Private Limited. The investment was secured, among other securities, by a security provided by Ariisto Developers Private Limited (“ADPL”). There was a default in repayment of debentures, and therefore, an event of default had occurred. One, M/s Dipco Private Limited (DIPCO), in its capacity as financial creditor of ADPL, initiated NCLT proceedings against ADPL. NCLT ordered the commencement of corporate insolvency resolution process of ADPL on 20.11.2018. NCLT appointed an Insolvency Resolution Professional (IRP). The said IRP issued public announcement calling upon the creditors of ADPL to submit their claims to IRP. In response, IIFL Trustee Limited, acting on behalf of the aforesaid Fund, submitted the Fund’s claim amounting to ₹ 365,59,05,019 (Rupees three hundred sixty five crore fifty nine lakh five thousand nineteen) as a financial

creditor of ADPL. Some of the creditors who had also filed their claims, challenged the acceptance of the Fund's claim by the IRP filing an application before the NCLT, Mumbai. IIFL Trustee Limited, on behalf of the Fund, has filed the reply in the matter. Pursuant to the order dated 13 November 2019 passed by Hon'ble NCLT, the NCLT rejected the objections made by some creditors to the claim filed by IIFL Trustee Limited. Also, the resolution plan submitted by Prestige Estate Projects Limited was approved by the Committee of Creditors. The same is pending for final approval from the NCLT. On 16.11.2019, Dipco filed an appeal before NCLAT, against the dismissal by NCLT of its application. NCLAT rejected the appeal on 24.01.2020 on grounds that challenge to collation of claims by the IRP/RP does not lie after the COC approval of resolution plan. Dipco filed an appeal before the Supreme court against the NCLAT order dated 24.01.2020. The Supreme court dismissed the appeal on 10.02.2020 with a leave to raise appropriate objections before the NCLT in accordance with law. The application for approval of resolution plan i.e. M.A. 3714 of 2020 was listed along with all the pending applications for hearing on October 7, 2020 and October 13, 2020. During the hearing on the aforesaid dates, Hon'ble Adjudicating Authority had directed the RP to file a summary of the effect of the inter-se arrangement between creditors on the distribution matrix. In compliance of the said direction, the RP has e-filed third additional affidavit in M.A. 3714 of 2020. The matter was heard on 27th October, 2020 and it is reserved for final order. The matter was listed on January 20, 2021. The opponent requested to keep back the matter since its Counsel was before some other court. The Adjudicating Authority adjourned the matter to February 1, 2021. After hearing parties, the matter was reserved for final order. Techengg Project Services & Equipments (India) Pvt. Ltd. has filed an appeal with Hon'ble NCLAT (Comp. App. (AT) (Ins) No. 227 of 2021). The matter was listed at Sr No 3 before Principal Bench of NCLAT on 24.03.2021. Mr. Tishampati Sen along with Devesh Juvekar & Dikshat Mehra appeared on behalf of Resolution Professional and Mr. Apratim Animesh Thakur appeared on behalf of Appellant. The Bench directed Mr. Sen to file Affidavit in Reply in the matter. We have filed the Affidavit in reply by RP with the NCLAT and it has been served to the applicant. The next date of hearing is 26.04.2021. We have also filed Caveat with NCLAT for appeal (if any) filed by Ariisto Alert Residents Association. Ariisto Alert Residents Association filed an appeal before the NCLAT in May 2021. The matter came up for hearing on 16.07.2021 but, due to paucity of time, it got adjourned to 27.08.2021. The matter is currently pending.

2. IDBI Trusteeship Services Limited, in its capacity as the debenture trustee has filed this present Interim Application & Suit inter alia against Opportune Property Developers India Private Limited & Others in relation to issuance of non-convertible debentures ("NCDs") aggregating to ₹ 130,00,00,000 (Rupees One Hundred and Thirty Crores only) in two tranches of ₹ 96,00,00,000 (Rupees Ninety Six Crores only) and ₹ 34,00,00,000 (Rupees Thirty Four Crores only) under two Debenture Trust Deeds both dated March 20, 2018 (hereinafter referred to as "Opportune DTDs"). IIFL Trustee Limited, the trustee for IIFL Yield Enhancer Fund is a debenture holder and also Plaintiff in the said suit. The total outstanding under Opportune DTDs as on October 19, 2020 is ₹ 184,81,28,546 (Rupees One Hundred and Eighty Four Crores, Eighty One Lakhs Twenty Eight Thousand Five Hundred and Forty Six only). The Hon'ble Bombay High Court was pleased to grant ad-interim reliefs restraining the Respondents from, indirectly or directly, transferring or dealing with their assets and properties

**(i) IIFL Asset Management Limited ("IIFLAMIL")**

**(i) Civil Proceedings Against IIFLAMIL**

1. In the year 2015, certain IIFL real estate funds subscribed to non convertible debentures ("NCDs") issued by Sutlej Housing Private Limited ("Sutlej") for an amount of ₹ 88 crore (approx.) against the security of mortgage of a land ("Mortgaged Property"). The Mortgaged Property was owned jointly by Sutlej and Nagindas Properties Private Limited ("NPPL") pursuant to certain conveyance deeds, development contract and certain other documents and agreements ("Contracts"). NPPL and certain other persons filed a suit in the Bombay High Court in October 2019 against Sutlej, promoters of Sutlej and connected persons/entities of Sutlej, and certain lenders of Sutlej seeking, among other reliefs, (i) a direction that the Contracts be declared void, (ii) a permanent injunction against lenders including IIFL Asset Management Limited, who is acting as investment manager to IIFL real estate funds that had invested in NCDs of Sutlej, restraining them from acting on the encumbrance created and taking any steps to enforce their charge. However, as one of creditor's application for corporate insolvency resolution process was accepted by the Hon'ble NCLT, Mumbai vide order dated 25 September 2019 a corporate insolvency resolution process got commenced in respect of Sutlej. Such NCLT order further directed the moratorium on all pending suits against Sutlej, and, as such the suit filed by NPPL before the Bombay High Court has been placed in abeyance.

2. IIFL Cash Opportunities Fund had through its Investment Manager IIFL Asset Management Limited subscribed to certain Optionally Convertible Debentures issued by Marvel Sigma Homes Private Limited. The investment was secured, among other securities, by a property situated at Village Hadapsar, Taluka - Haveli, District – Pune. Shri Pramod Tukaram Magar (“**Plaintiff No. 1**”) and 7 others (“the Plaintiffs”) have claimed that they are the rightful owners of the concerned property and that Marvel Sigma Homes Private Limited (“Defendant No. 1”), the developer of the property, was not authorised to provide the said property as collateral. Therefore, Plaintiffs have filed a Commercial Civil Suit before District and Sessions Court, Pune, against Defendant No. 1 and 11 others praying that the Debenture Trust Deed, pursuant to which the Debenture Subscription was made, be declared null and void. IIFL Cash Opportunities Fund and IIFL Asset Management Limited have also been made defendants although there is no claim made against IIFL Cash Opportunities Fund and IIFL Asset Management Limited. The advocate for the defendants requested for a complete set (with exhibits) of the Suit filed by the Plaintiffs. The advocate for the Plaintiffs agreed that they had not provided the entire set to the Defendants and that they would do so the same day. The matter is posted for January 21, 2021. After the last hearing, along with copies of complete set of the Suit (with exhibits) an injunction application of the Plaintiffs was provided. Adjournment applications on behalf of the defendant Nos.5 to 12 was filed seeking time to file reply to the injunction application and the same was allowed. We are also in the process of filing an application for striking off of IIFL name from the proceedings. The matter is currently pending.

**(j) IIFL Wealth Prime Limited (earlier known as IIFL Wealth Finance Limited)**

IIFL Wealth Prime Limited (“IIFL”) has filed a commercial suit under the provisions of the Commercial Court Act, 2015 in the Hon’ble High Court, Bombay in its capacity as the lender under the Master Financing Agreement dated 29<sup>th</sup> December 2017 (“*the Master Financing Agreement*”) and the mortgagee of certain immovable properties mortgaged with IIFL as security. IIFL has filed the said suit, as the Defendants have committed breaches of the terms and conditions of the Master Financing Agreement including failure to pay to IIFL the outstanding amounts, which compelled IIFL to declare an Event of Default in terms of the Master Financing Agreement and call upon the Defendants to pay the outstanding dues. The Defendants have however, failed and/or neglected to repay IIFL its dues. The said suit has thus been filed by IIFL against (i) Fastgrowth Hospitality LLP; (ii) Purvi Parikh; (iii) Shweta Parikh; (iv) Vrunda Parikh [persons at (i) to (iv) are hereinafter collectively referred to as “*Defendant Nos.1 to 4*”]; (v) Diagrams Realty LLP; (vi) Miten Parikh; and (vii) Bha ven Parikh [persons at (v) to (vii) are hereinafter collectively referred to as “*Defendant Nos.5 to 7*”] *inter alia* seeking (i) to recover from the Defendant Nos. 1 to 4 an aggregate sum of ₹ 24,39,28,178 being their loan repayment obligations under Master Financing Agreement along with further interest and costs etc.; (ii) enforcement of the mortgages created by the Defendant Nos. 5 to 7 in favour of IIFL as and by way of security for repayment of the said loan in respect of their various immovable properties; and (iii) specific performance/ enforcement of a covenant/ undertaking by which the Defendants have promised to create a mortgage in the favour of IIFL in respect of an immovable property situated in Mumbai. In the said Suit, IIFL is the lender *vis-a-vis* Defendant Nos. 1 to 4 and mortgagee *vis-a-vis* Defendant Nos. 5 to 7. IIFL has been granted ad-interim reliefs of injunction and disclosure to be made by the Defendants vide Order dated 2nd August 2021 passed in the Interim Application. The case is currently pending

**(k) IIFL Capital Inc. (“IIFCI”)**

IIFCI is registered as a broker dealer with the Financial Industry Regulatory Authority, United States of America (“FINRA”). IIFCI, for a period of time, missed to meet the regulatory minimum net capital requirement, due to an inadvertent miss - classification of receivables in books of accounts. IIFCI settled the non-compliance by payment of USD 15,000 to FINRA and since then has duly complied with minimum net capital requirement.

**(l) 5Paisa Capital Limited (“5Paisa”)**

**Legal action taken by statutory or regulatory authorities against 5Paisa**

1. With respect to NSE regular inspection conducted in February 2019 for the period 2018-19, a penalty of ₹ 1,60,000 was levied on 5Paisa for the observations pertaining to non-settlement of client funds and securities, non-maintenance of register of securities in the prescribed format, co-mingling of collateral stocks and funded stocks made during the course of said inspection. The penalty in connection with the said observations has been paid by 5Paisa.
2. A penalty of ₹ 2,00,000 was levied on 5Paisa by NSE for non-upload of Client Funds & Securities Balances for the month of March 2019. The penalty in connection with the same has been paid by 5Paisa.



3. A penalty of ₹ 80,000 was levied on 5Paisa by BSE for delay in upload of holding statement for the month of December 2019. The penalty in connection with the same has been paid by 5Paisa.
4. A penalty of ₹ 50,000 was levied on 5Paisa by NSE for release of advertisement without seeking approval of the Exchange. The penalty in connection with the same has been paid by 5Paisa.
5. A penalty of ₹ 3,600 was levied on 5Paisa by NSE and BSE for delay in submission of Half Yearly Networth Certificate.
6. A penalty of ₹ 1,500 was levied on 5Paisa by NSE for delay in submission of Weekly Client Fund Monitoring.
7. A penalty of ₹ 11,000 was levied on 5Paisa by BSE for non-compliances/violations reported in Internal Audit Report submitted for the half year ended March 2020.
8. A penalty of ₹ 17,500 was levied on 5Paisa by MCX for non-compliances/violations reported in Internal Audit Report submitted for the half year ended September 2020.
9. With respect to SEBI inspection conducted jointly with BSE, NSE, MCX and CDSL in June 2019 for the period April 01, 2018 to May 31, 2019, a penalty of ₹ 1,362,791 was levied on 5paisa Capital Limited for the observations pertaining to handling of client's funds and securities, Client Funding, Client Registration Process, Analysis of Enhanced Supervision Data made during the course of said inspection. The penalty in connection with the said observations has been paid by 5paisa Capital Limited.
10. A penalty of ₹ 5,000 was levied on 5Paisa by MCX for not assigning proper nomenclature for Bank Account details.
11. A penalty of ₹ 8,000 was levied on 5Paisa by NSE for non-compliances/violations reported in Internal Audit Report submitted for the half year ended September 2020.
12. A penalty of ₹ 6,000 was levied on 5Paisa by BSE for non-compliances/violations reported in Internal Audit Report submitted for the half year ended September 2020.

## 6. Litigations involving Key Managerial Personnel of the Company

Save and except the litigations against our Directors and KMPs disclosed in the section titled as “*Outstanding Litigations*” on page 194 of this Tranche II Prospectus, there are no litigations pending or taken against the KMPs of our Company.

## 7. Taxation

Details of tax proceedings against our Company and the group companies:

### (i) Our Company

Please see below the table setting out details of tax proceeding against our Company -

(₹ in million)

Entity	No. of Cases		Amount Involved	
	Direct	Indirect Tax	Direct Tax	Indirect Tax
IIFL Finance Limited	15	6	579.98	626.82

1. Our Company (IIFL Finance Limited “earlier known as “IIFL Holdings Limited” ) has earned exempt income i.e. dividend during the period AY 2008-09 to AY 2017-18, being 8 different assessment years. The assessing officer has disallowed expenses in proportionate to the exempt income earned as per Section 14A of Income Tax Act by applying Rule 8D of Income Tax Rules. The total tax impact of such disallowance amounts to ₹ 231.72 million. Our Company has filed the appeal against such disallowances made under Section 14A of the Income Tax Act and the matters are pending for disposal before various Income Tax Appellate Authorities.
2. In the similar line, India Infoline Finance Limited now (now merged with IIFL Finance Limited), has earned exempt income i.e. dividend during the period AY 2012-13 to AY 2017-18, being 5 different assessment years. The assessing officer has disallowed expenses in proportionate to the exempt income earned as per Section 14A of

Income Tax Act by applying Rule 8D of Income Tax Rules. The total tax impact of such disallowance amounts to ₹ 79.96 millions. Our Company has filed the appeal against such disallowances made under Section 14A of the Income Tax Act and the matters are pending for disposal before various Income Tax Appellate Authorities.

3. The Show cause notice. 1358/COMMR/2014-15 dated 19 Sept 2014 has been issued to the company demanding service tax amounting to ₹ 321.28 millions covering the period 01.07.2012 to 31.03.2014 on the Brokerage Income earned from FII Clients treating as an Exempt Income by the company. Further, the department issued Original No. 143-144/COMMR/(Dr. KNR)/CGST&CEX/MC/2018-19 dated 10.01.2019 confirming the Service Tax demand on FII Brokerage earned. The Company have filed an appeal against the order of the Service Tax authorities before the CESTAT Mumbai. The matter is pending for disposal before CESTAT Mumbai.

**(ii) Our group companies**

Please see below the table setting out details of material tax proceeding against our group companies-

(₹ in million)

Sr. No.	Entity	No. of Cases		Amount Involved	
		Direct Tax	Indirect Tax	Direct Tax	Indirect Tax
i.	IIFL Securities Limited	1	2	22.41	394.92
ii.	IIFL Commodities Ltd	2	1	109.29	14.82
iii.	IIFL Home Finance Limited	0	0	-	-
iv.	IIFL Wealth Management Limited	4	0	134.82	-
v.	IIFL Wealth Prime Limited	2	0	135.82	-
vi.	IIFL Investment Advisers and Trustee Services Limited	1	0	15.23	-
vii.	IIFL Alternate Asset Advisors Limited	1	0	86.61	-

1. Our group company has earned exempt income i.e. dividend during the period AY 2015-16 & AY 2016-17. The assessing officer has disallowed expenses in proportionate to the exempt income earned as per Section 14A of Income Tax Act by applying Rule 8D of Income Tax Rules. The total tax impact of such disallowance amounts to ₹ 242.18 million. Our Company has filed the appeal against such disallowances made under Section 14A of the Income Tax Act and the matters are pending for disposal before various Income Tax Appellate Authorities.
2. The Show cause notice F. No. DGCEI/DZU/INV/B/India/545/2015/9295 dated 29.11.2016 was received for the period April 2014 to March 2016 towards Service Tax on delayed payment charges earned by the company demanding tax of ₹ 281.52 million. Further, the department issued order no. 92/2018-ST Dated 31.07.2018 confirming the Service Tax demand on Delayed payment charges. The Company have filed an appeal against the order of the Service Tax authorities before the CESTAT Delhi. The matter is pending for disposal before CESTAT Delhi
3. The Show cause notice. 06/COMMR/ST-III/2015-16 dated 07 April 2016 has been issued to the company demanding service tax amounting to ₹ 113.40 million covering the period 01.04.2014 to 30.09.2014 on the Brokerage Income earned from FII Clients treating as an Exempt Income by the company. Further, the department issued Original No. 143-144/COMMR/(Dr.KNR)/CGST&CEX/MC/2018-19 dated 10.01.2019 confirming the Service Tax demand on FII Brokerage earned. The Company have filed an appeal against the order of the Service Tax authorities before the CESTAT Mumbai. The matter is pending for disposal before CESTAT Mumbai.

**8. *Litigation or legal action pending or taken by any ministry or government department or statutory authority against our Promoter during the last three years immediately preceding the year of the issue of this Tranche II Prospectus and any direction issued by any such ministry or department or statutory authority upon conclusion of such litigation or legal action***

SEBI issued a show cause notice to the Promoter and Promoter Group vide its letter dated December 02, 2020 for acquisition of additional 14,54,000 shares from the open market which led to an increase in the total shareholding of the Promoter Group from 24.94% to 25.06% of the total share capital of the Company. In view of the acquisition beyond 25% without making a public announcement of an open offer, SEBI has alleged violation of Regulation 3(1) and Regulation 13 of the SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 (hereinafter referred to as "SAST Regulations") under Rule 4 of the SEBI (Procedure for Holding Inquiry and Imposing Penalties by Adjudicating Officer) Rules, 1995 seeking to impose monetary penalty for alleged violation. Mr. Nirmal Jain on behalf himself and other Promoter & Promoter Group on December 19, 2020 submitted the reply to SEBI stating that the

charging provisions will not be attracted since the entitlement to exercise voting rights is not acquired. The matter is currently pending.

**9. Inquiries, inspections or investigations initiated or conducted under the Companies Act or any previous companies' law in the last three years immediately preceding the year of issue of this Tranche II Prospectus against our Company and / or our Subsidiary Company (whether pending or not); fines imposed or compounding of offences done by our Company and/ or our Subsidiary in the last three years immediately preceding the year of this Tranche II Prospectus.**

The Ministry of Corporate Affairs, through the office of Registrar of Companies, Mumbai has issued an order dated December 17, 2018 under Section 206(4) of the Companies Act, 2013 ("Order") to IIFL Finance Limited, inter alia, seeking information / details of its business, directors, capital structure, financial statements, profit and loss account and other schedules, reports and documents filed by IIFL Finance Limited from time to time. IIFL Finance Limited has submitted the information / details sought in the Order on January 14, 2019 with the Registrar of Companies, Mumbai. The matter is currently pending.

**10. Details of any other contingent liabilities of the issuer based on the last audited financial statements including amount and nature of liability.**

For details see "Financial Information" on page 217.

**11. Details of acts of material frauds committed against our Company in the last three Fiscals, if any, and if so, the action was taken by our Company**

Details of fraud committed against our Company in the last three financial years and up to the date of this Tranche II Prospectus is set forth below:

(₹ in millions)

Sl. No.	Fiscal	Gross Amount	Modus Operandi	Recovery	Provisions	Action Taken by the Company
1	2019	15.05	The frauds included pledging of spurious/ stolen gold by customers, misappropriation of our Company's funds by our staff and valuer and cash shortages	2.87	75.36	In all these cases, our Company has conducted detailed inquiry into the frauds and analyzed the causes of such frauds. Based on the analysis, requisite corrective actions like strengthening of controls and internal processes have been taken wherever required. In case of involvement of the employees of our Company in a fraud, on a case-to-case basis, appropriate disciplinary action, including termination has been taken. Police complaints have been filed against such delinquents.  Our Company also has in place a robust framework for prevention and timely detection of fraud which includes dual valuation of gold pre-disbursement, verification / declaration of ownership of gold, evaluating borrower profile, Monitoring of collateral risks, understand end use of funds, surprise audits, mystery shopping, analytics based fraud triggers, continuous training to branch staffs, utmost care by valuers while appraising of heavyweight and unused ornaments, sending of alert across branches along with image of spurious ornaments to be vigilant during appraising of gold etc. We continue to further enhance our systems and
2	2020	13.10		0.57	68.68	
3	2021	13.87		12.3	129.26	

Sl. No.	Fiscal	Gross Amount	Modus Operandi	Recovery	Provisions	Action Taken by the Company
						processes and take proactive actions to deter frauds and offences

12. *Summary of reservations, qualifications, emphasis of matter or adverse remarks of auditors during the last three Fiscals immediately preceding the year of issue of this Tranche II Prospectus and of their impact on the financial statements and financial position of our Company and the corrective steps taken and proposed to be taken by our Company for each of the said reservations or qualifications or emphasis of matter or adverse remarks*

Nil

13. *Summary of other observations of the auditors during the last three Fiscals immediately preceding the year of issue of this Tranche II Prospectus and of their impact on the financial statements and financial position of our Company and the corrective steps taken and proposed to be taken by our Company for each of the said observation:*

Nil

14. *Details of disciplinary action taken by SEBI or Stock Exchanges against the Promoters/group companies in the last five financial years, including outstanding action*

Nil

## FINANCIAL INFORMATION

<b>Sr. No.</b>	<b>Particulars</b>	<b>Page No.</b>
1.	Examination Report and Reformatted Consolidated Financial Statements	F-1
2.	Examination Report and Reformatted Standalone Financial Statements	F-107
3.	Limited review report and Unaudited Consolidated Financial Results	F-234
4.	Limited review report and Unaudited Standalone Financial Results	F-239

**Auditors' report on the reformatted consolidated statement of assets and liabilities as at March 31, 2021, 2020, and 2019, reformatted consolidated statements of profit and loss and reformatted consolidated cash flows statement for the each of the years ended March 31, 2021, 2020 and 2019 of IIFL Finance Limited (collectively, the "Reformatted Consolidated Financial Statements")**

**The Board of Directors**

**IIFL Finance Limited** (Formerly known as IIFL Holdings Limited)

8<sup>th</sup> Floor, Unit no 802, Hubtown Solaris,

N S Phadke Marg, Vijay Nagar,

Andheri East - Mumbai - 400 069

Dear Sirs / Madams,

1. We have examined the attached reformatted consolidated financial statements ("**Reformatted Consolidated Financial Statements**") of IIFL Finance Limited (Formerly known as IIFL Holdings Limited) (the "**Company**" or the "**Holding Company**"), its subsidiary company (the Company, its subsidiary together referred to as "**the Group**") as at and for the years ended March 31, 2021, March 31, 2020 and March 31, 2019 annexed to this report and prepared by the Company for the purpose of inclusion in the offer document in connection with its proposed issue of secured and/or unsecured redeemable non-convertible debentures of face value of ₹ 1,000 each ("**Issue**"). The Reformatted Consolidated Financial Statements, which have been approved by [Finance Committee of the Board of Directors of the Company at their meeting held on September 18, 2021, have been prepared by the Company in accordance with the requirements of:
  - a) Section 26 of Part I of Chapter III of the Companies Act, 2013, as amended (the "**Act**");
  - b) relevant provisions of the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021, as amended (the "**SEBI NCS Regulations**") issued by the Securities and Exchange Board of India ("**SEBI**"); and
  - c) The Guidance Note on Reports in Company Prospectus (Revised 2019) issued by the Institute of Chartered Accountants of India, as amended from time to time (the "**Guidance Note**").
2. The Management of the Company is responsible for the preparation of the Reformatted Consolidated Financial Statements for the purpose of inclusion in the Tranche II Prospectus ("**Offer Document**") to be filed with SEBI, BSE Limited, National Stock Exchange of India Limited and Registrar of Companies, Mumbai in connection with the Issue. The Reformatted Consolidated Financial Statements has been prepared by the Management of the Company on the basis of preparation stated in Note No.1 to the Reformatted Consolidated Financial Statements. The Management's responsibility includes designing, implementing and maintaining adequate internal control relevant to the preparation and presentation of the Reformatted Consolidated Financial Statements. The Management of the Company is also responsible for identifying and ensuring that the Group complies with the Act, the SEBI NCS Regulations and the Guidance Note.
3. We have examined such Reformatted Consolidated Financial Statements taking into consideration:
  - a) The terms of reference and terms of our engagement agreed upon with you in accordance with our engagement letter dated September 16, 2021 requesting us to carry out work on such Reformatted Consolidated Financial Statements in connection with the Company's Issue;
  - b) The Guidance Note. The Guidance Note also requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI;
  - c) Concepts of test checks and materiality to obtain reasonable assurance based on verification of evidence supporting the Reformatted Consolidated Financial Statements; and
  - d) The requirements of Section 26 of the Act and the SEBI NCS Regulations. Our work was performed solely to assist you in meeting your responsibilities in relation to your compliance with the Act, the SEBI NCS Regulations and the Guidance Note in connection with the Issue.
4. These Reformatted Consolidated Financial Statements have been compiled by the Management of the Company from the audited consolidated financial statements of the Group as at and for the years ended March 31, 2021, March 31,

2020 and March 31, 2019 prepared in accordance with Indian Accounting Standard (IND AS) which comprises mandatory Accounting Standards as prescribed under section 133 of the Companies Act, 2013 read with rule 7 of the Companies (Accounts) Rules, 2014, and other accounting principles generally accepted in India, which have been approved by the Board of Directors at their meeting held on May 6, 2021, May 28, 2020 and May 15, 2019 respectively and audited by us for the year ended on March 31, 2021 and by previous auditors for the year ended on March 31, 2020 and 2019 respectively. In relation to the aforesaid consolidated financial statements audited by the previous auditors of the Company, we have not carried out any audit tests or review procedures, and, accordingly reliance has been placed on the financial statements audited by the previous auditors for the said years. The figures as at and for the year ended March 31, 2019 have been recast to give effect to the Composite Scheme of Arrangement as more detailed in Note 38 since the Scheme was effective from April 1, 2018, being the date of merger as per the court approved scheme and had been included in the previous year figures in the audited standalone financial statements for the year ended March 31, 2020..

5. The Consolidated Financial Statements as at and for the years ended March 31, 2020 and 2019 reported upon by the previous auditors of the Company on which reliance has been placed by us, have been regrouped / reclassified wherever necessary to correspond with the presentation / disclosure requirements of the financial year ended March 31, 2021. The figures included in the Reformatted Consolidated Financial Statements, do not reflect the effects of changes in accounting policies or events that occurred subsequent to the date of the reports of the previous auditors referred to in Para 6 below.
6. For the purpose of our examination, we have relied on the auditors' report issued by us dated May 6, 2021 for the year ended March 31, 2021 and the auditors' report for the years ended March 31, 2020 and 2019 approved by the Board of Directors of the company in those years and audited and reported thereon by the previous auditors of the Company *vide* their reports dated June 7, 2020 and May 15, 2019, as referred in paragraph 4 above.
  - a. Our audit report dated May 6, 2021 on the audited consolidated financial statements for the year ended March 31, 2021, included the following Emphasis of Matter and Other matter:

#### Emphasis Of Matter

We draw attention to Note 8.3 to the Consolidated Financial Statements, which fully describes that the Company has recognised impairment on financial assets to reflect the business impact and uncertainties arising from the COVID 19 pandemic. Such estimates are based on current facts and circumstances and may not necessarily reflect the future uncertainties and events arising from the full impact of the COVID 19 pandemic.

Our opinion is not modified in respect of this matter.

#### Other matters:

We did not audit the financial statements of 1 wholly owned subsidiary company, whose financial statements reflect total assets of Rs 159,778.10 Million as at March 31, 2021, total revenues of Rs 20,677.50 Million and net cash outflows amounting to Rs 5,128.40 Million for the year ended on that date, as considered in the consolidated financial statements. These financial statements have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these subsidiary company, and our report in terms of sub-section (3) and (11) of section 143 of the Act, in so far as it relates to the aforesaid subsidiary company is based solely on the reports of the other auditors.

Our opinion above on the audited consolidated financial statements, and our report on Other Legal and Regulatory Requirements above, is not modified in respect of the above matters.

- b. Audit report dated June 7, 2020 on the audited consolidated financial statements for the year ended March 31, 2020 issued by the previous auditors, included the following Emphasis of matter and Other matter paragraph:

#### Emphasis Of Matter

“We draw attention Note No. 41 to the Consolidated Financial Statements which describes the reasons for implementation of the composite scheme of arrangement amongst the Company, India Infoline Media and Research Services Limited, IIFL Securities Limited, IIFL Wealth Management Limited, India Infoline Finance Limited and IIFL Distribution Services Limited, and their respective shareholders, under Sections 230 - 232 and

other applicable provisions of the Companies Act, 2013 (the “Scheme”), in Parts, based on the legal opinion obtained by the Company. The Scheme has been approved by the National Company Law Tribunal vide its order dated March 07, 2019 and filed with the Registrar of Companies on April 11, 2019.

Subsequent to the receipt of certificate of registration by the Company for carrying on business of non-banking financial institution from the Reserve bank of India on March 11, 2020, the said Scheme has been refiled with Registrar of Companies on March 30, 2020 to give effect to the final part of the Scheme.

Our report is not modified in respect of this matter.

We draw attention to Note 8.3 to the Consolidated Financial Statements, which fully describes that the Group has recognised impairment on financial assets to reflect the business impact and uncertainties arising from the COVID 19 pandemic. Such estimates are based on current facts and circumstances and may not necessarily reflect the future uncertainties and events arising from the full impact of the COVID 19 pandemic.

Our report is not modified in respect of this matter.”

Other matters:

“We did not audit the financial statements of two subsidiaries and two trusts with residual beneficial interest, whose financial statements / Financial Statements reflect total assets of Rs. 36,192.59 million as at 31 March 2020, total revenues of Rs.6,681.93 million and net cash outflows amounting to Rs. 190.21 million for the year ended on that date, as considered in the consolidated financial statements. These financial statements / Financial Statements have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and trusts with residual beneficial interest, and our report in terms of subsection (3) of Section 143 of the Act, in so far as it relates to the aforesaid subsidiaries and trusts with residual beneficial interest is based solely on the reports of the other auditors.

Our opinion above on the audited consolidated financial statements, and our report on Other Legal and Regulatory Requirements above, is not modified in respect of the above matters.”

- c. Auditors report dated May 15, 2019 on the audited consolidated financial statements for the year ended March 31, 2019 (without giving effect to the Composite Scheme of Arrangement) issued by the previous auditors, included the following Emphasis of matter and Other matter:

Emphasis Of Matter

We draw attention Note No. 39.1 to the consolidated financial statements which describes the reasons for implementation of the Composite Scheme of Arrangement amongst the IIFL Holdings Limited, India Infoline Media and Research Services Limited, IIFL Securities Limited, IIFL Wealth Management Limited, India Infoline Finance Limited, IIFL Distribution Services Limited and their respective shareholders, under Sections 230 – 232 and other applicable provisions of the Companies Act, 2013 (the “Scheme”), in Parts, based on the legal opinion obtained by the Company. The Scheme has been approved by the National Company Law Tribunal vide its order dated March 7, 2019 and filed with the Registrar of Companies on April 11, 2019.

Our report is not modified in respect of this matter.”

Other matters:

We did not audit the financial statements of two subsidiaries, whose financial statements reflect total assets of Rs. 19,309.11 million as at March 31, 2019, total revenues of Rs. 3,397.54 million and net cash inflows amounting to Rs. 368.55 million for the year ended on that date, as considered in the consolidated financial statements. These financial statements have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and our report in terms of subsection (3) of Section 143 of the Act, in so far as it relates to the aforesaid subsidiaries is based solely on the reports of the other auditors.

Our opinion on the consolidated financial statements above and our report on Other Legal and Regulatory Requirements below, is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors.



The comparative financial statements for the year ended March 31, 2018 in respect of 22 subsidiaries, which includes its share of profit in its a joint venture prepared in accordance with the Ind AS and included in these consolidated financial statements have been audited by other auditors, whose reports have been furnished to us by the Management and in so far as it relates to the comparative amounts and disclosures included in respect of these subsidiaries and joint venture made in these consolidated financial statements, is based solely on the reports of the other auditors.

Our opinion on the consolidated financial statements is not modified in respect of the above matters on the comparative Financial Statements.”

7. We have performed adequate tests and procedures which in our opinion were necessary for the purpose of issuing our examination report on the Reformatted Consolidated Financial Statements of the Group for the aforesaid periods. These procedures mainly involved comparison of the attached Reformatted Consolidated Financial Statements with the Group’s audited consolidated financial statements for financial years ended March 31, 2021, March 31, 2020 and March 31, 2019 and regrouping and reclassification as per schedule III of Companies Act 2013 and requirements of SEBI NCS Regulations.
7. Based on our examination and according to the statements and explanations given to us, we report that the Reformatted Consolidated Financial Statements are prepared, in all material aspects, on the basis described in Note no 1 to the Reformatted Consolidated Financial Statements.
8. The Reformatted Consolidated Financial Statements do not reflect the effects of events that occurred subsequent to the respective dates of the reports on the audited consolidated financial statements mentioned in paragraph 4 above.
9. At the request of the Company, we have also examined the Consolidated statement of Dividend enclosed as Annexure VI for the years ended March 31, 2021, 2020 and 2019 prepared by the Management and approved by the Finance Committee of the Board of Directors vide Resolution dated September 18, 2021 :
10. This report should not in any way be construed as a reissuance or re-dating of any of the previous audit reports issued by us or by previous auditors nor should this report be construed as a new opinion on any of the financial statements referred to herein.
11. We have no responsibility to update our report for events and circumstances occurring after the date of the report.
12. Our report is intended solely for use of the Management of the Company for inclusion in the Offer Document to be filed with Securities and Exchange Board of India, BSE Limited, National Stock Exchange of India Limited and Registrar of Companies, Mumbai in connection with the proposed Issue and is not be used, referred to, or distributed for any other purpose except with our prior consent.

For **V Sankar Aiyar & Co.,**  
Chartered Accountants  
(FRN 109208W)

Place: Mumbai  
Date : September 18,2021

**(G.SANKAR)**  
**Partner**  
(M.No.46050)  
UDIN: 21046050AAAHS2468

**REFORMATTED CONSOLIDATED FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED**  
**(FORMERLY KNOWN AS IIFL HOLDINGS LIMITED)**  
**CONSOLIDATED REFORMATTED STATEMENT OF ASSETS AND LIABILITIES**

(₹ in millions)

Sr. No	Particulars	Notes	As at	As at	As at
			March 31, 2021	March 31, 2020	March 31, 2019
	<b>Assets</b>				
	<b>Financial assets</b>				
(a)	Cash and cash equivalents	4	26,157.44	15,656.01	12,754.07
(b)	Bank balance other than (a) above	5	21,683.13	16,503.17	12,462.28
(c)	Derivative financial instruments	6	503.87	2,426.49	55.42
(d)	Receivables				
	(i) Trade receivables	7	1,924.63	298.35	392.01
	(ii) Other receivables	7	5.10	-	20,177.78
(e)	Loans	8	335,331.60	285,346.51	274,554.70
(f)	Investments	9	315.71	7,703.86	2,123.93
(g)	Other financial assets	10	4,901.83	3,581.47	2,018.53
			<b>390,823.31</b>	<b>331,515.86</b>	<b>324,538.72</b>
	<b>Non-financial assets</b>				
(a)	Current tax assets (net)		2,628.37	2,115.98	1,633.14
(b)	Deferred tax assets (net)	11	3,111.43	2,429.46	2,952.58
(c)	Investment property	12	2,710.60	2,142.63	2,634.85
(d)	Property, plant and equipment	13	1,042.92	1,141.50	1,027.80
(e)	Capital work-in-progress		65.60	24.94	67.77
(f)	Right to use assets	14	2,981.91	2,771.26	-
(g)	Other intangible assets	15	11.45	12.51	23.50
(h)	Other non-financial assets	16	3,154.10	1,580.00	294.13
(i)	Assets held for sale		139.46	-	-
			<b>15,845.84</b>	<b>12,218.28</b>	<b>8,633.76</b>
	<b>Total assets</b>		<b>406,669.15</b>	<b>343,734.14</b>	<b>333,172.48</b>
	<b>Liabilities And Equity</b>				
	<b>Liabilities</b>				
	<b>Financial liabilities</b>				
(a)	Derivative financial instruments	6	1,565.76	439.18	483.33
(b)	Payables				
	(I) Trade payables				
	(i) total outstanding dues of micro enterprises and small enterprises and small enterprises	17	-	-	-
	(ii) total outstanding dues of creditors other than micro enterprises and small enterprises		1,104.29	787.23	1,083.77
	(II) Other payables				
	(i) total outstanding dues of micro enterprises and small enterprises and small enterprises		-	-	-
	(ii) total outstanding dues of creditors other than micro enterprises and small enterprises		-	-	-
(c)	Finance lease obligation	14	3,265.02	2,913.53	-
(d)	Debt securities	18	83,303.50	87,047.31	109,722.47
(e)	Borrowings (other than debt securities)	19	216,243.58	168,316.12	144,598.63
(f)	Subordinated liabilities	20	23,019.28	21,683.77	16,578.09
(g)	Other financial liabilities	21	20,859.75	13,085.81	14,790.24
			<b>349,361.18</b>	<b>294,272.95</b>	<b>287,256.52</b>
	<b>Non-financial liabilities</b>				
(a)	Current tax liabilities (net)		1,024.39	424.97	546.39
(b)	Provisions	22	539.39	684.06	710.47
(c)	Other non-financial liabilities	23	1,809.95	696.03	1,072.06
			<b>3,373.73</b>	<b>1,805.06</b>	<b>2,328.92</b>
	<b>Total Liabilities</b>		<b>352,734.91</b>	<b>296,078.01</b>	<b>289,585.44</b>
	<b>Equity</b>				
(a)	Equity share capital	24	757.68	756.68	638.41
(b)	Incremental shares pending issuance	24	-	-	117.31
(c)	Other equity	24.1	53,117.45	46,843.05	42,787.25
(d)	Non-controlling interest	24.1	59.11	56.40	44.07
			<b>53,934.23</b>	<b>47,656.13</b>	<b>43,587.03</b>
	<b>Total Liabilities and Equity</b>		<b>406,669.14</b>	<b>343,734.14</b>	<b>333,172.48</b>
	See accompanying notes forming part of the financial statements	1 - 47			

In terms of our report attached  
**For V Sankar Aiyar & Co.**  
Chartered Accountants  
Firm Registration No. 109208W

For and on behalf of the Board of Directors  
of IIFL FINANCE LIMITED  
(Formerly Known as IIFL Holdings Limited)

**G. Sankar**  
Partner  
Membership No. 046050

**Nirmal Jain**  
Chairman  
DIN : 00010535

**R. Venkataraman**  
Managing Director  
DIN : 00011919

Place : Mumbai  
Dated: September 18, 2021

**Rajesh Rajak**  
Chief Financial Officer

**Sneha Patwardhan**  
Company Secretary

**REFORMATTED CONSOLIDATED FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED**  
**(FORMERLY KNOWN AS IIFL HOLDINGS LIMITED)**  
**CONSOLIDATED REFORMATTED STATEMENT OF PROFIT AND LOSS**

(₹ in millions)

Sr. No	Particulars	Notes	Year ended March 31, 2021	Year ended March 31, 2020	Year ended March 31, 2019
	<b>Revenue from operations</b>				
(i)	Interest income	25.1	54,116.81	46,188.85	47,506.76
(ii)	Dividend income	25.2	59.44	10.90	800.24
(iii)	Fees and commission income	26	1,112.55	1,185.06	1,310.23
(iv)	Net gain on fair value changes	27	1,716.05	-	120.02
(v)	Net gain on derecognition of financial instruments under amortised cost category	30	1,392.90	1,058.39	681.50
(I)	<b>Total revenue from operations</b>		<b>58,397.75</b>	<b>48,443.20</b>	<b>50,418.74</b>
(II)	<b>Other income</b>	28	1,496.20	818.05	1,070.83
(III)	<b>Total Income (I+II)</b>		<b>59,893.95</b>	<b>49,261.25</b>	<b>51,489.57</b>
	<b>Expenses</b>				
(i)	Finance costs	29	26,258.27	24,050.18	25,875.56
(ii)	Net loss on fair value changes	27	-	619.75	-
(iii)	Net loss on derecognition of financial instruments under amortised cost category	30	6,482.98	4,431.65	3,505.94
(iv)	Impairment on financial instruments	31	5,203.35	230.39	187.29
(v)	Employee benefits expenses	32	7,230.91	7,460.92	6,901.08
(vi)	Depreciation, amortisation and impairment	12, 13, 14 & 15	1,053.44	1,056.49	318.49
(vii)	Others expenses	33	3,617.16	4,160.03	4,448.08
(IV)	<b>Total Expenses (IV)</b>		<b>49,846.11</b>	<b>42,009.41</b>	<b>41,236.44</b>
(V)	<b>Profit before exceptional items and tax (III-IV)</b>		<b>10,047.84</b>	<b>7,251.84</b>	<b>10,253.13</b>
(VI)	Exceptional items	34	-	-	1,046.12
(VII)	<b>Profit before tax (V +VI)</b>		<b>10,047.84</b>	<b>7,251.84</b>	<b>11,299.25</b>
(VIII)	<b>Tax expense:</b>				
	(1) Current tax	35	3,173.53	1,778.98	2,891.55
	(2) Deferred tax	11 & 35	(779.46)	(32.69)	446.77
	(3) Current tax expenses relating to previous years	35	45.67	(28.21)	2.97
	<b>Total tax expense</b>		<b>2,439.74</b>	<b>1,718.08</b>	<b>3,341.29</b>
(IX)	<b>Profit for the year from continuing operations (VII-VIII)</b>		<b>7,608.10</b>	<b>5,533.76</b>	<b>7,957.96</b>
(X)	Impact of change in the rate of opening deferred tax	11	-	499.03	-
(XI)	<b>Profit for the year (IX-X)</b>		<b>7,608.10</b>	<b>5,034.73</b>	<b>7,957.95</b>
	Attributable to:				
	Owners of the Company		7,601.18	5,018.30	7,947.05
	Non-controlling interest		6.92	16.43	10.90
(XII)	<b>Other Comprehensive Income</b>				
	<b>(A) (i) Items that will not be reclassified to profit or loss</b>				
	(a) Remeasurement of defined benefit (liabilities)/assets	35	21.48	(45.42)	(4.37)
	(ii) Income tax relating to items that will not be reclassified to profit or loss	11 & 35	(5.41)	11.43	1.27
	<b>Subtotal (A)</b>		<b>16.07</b>	<b>(33.99)</b>	<b>(3.10)</b>
	<b>(B) (i) Items that will be reclassified to profit or loss</b>				
	(a) Cash flow hedge (net)	35	(338.79)	(43.58)	(245.24)
	(b) Fair value of loans carried at FVTOCI	35	(7.64)	-	-
	(ii) Income tax relating to items that will be reclassified to profit or loss	11 & 35	87.19	10.97	147.23
	<b>Subtotal (B)</b>		<b>(259.24)</b>	<b>(32.61)</b>	<b>(98.01)</b>
	<b>Other Comprehensive Income (A+B)</b>		<b>(243.17)</b>	<b>(66.60)</b>	<b>(101.12)</b>
(XIII)	<b>Total Comprehensive Income for the year</b>		<b>7,364.93</b>	<b>4,968.13</b>	<b>7,856.85</b>
	Attributable to:				
	Owners of the Company		7,358.03	4,951.77	7,846.06
	Non-controlling interest		6.90	16.36	10.79
(XIV)	<b>Earnings per equity share of face value ₹ 2 each</b>	36			
	Basic (₹)		20.09	13.27	20.77
	Diluted (₹)		20.04	13.24	20.63
See accompanying notes forming part of the financial statements		1 - 47			

In terms of our report attached  
**For V Sankar Aiyar & Co.**  
**Chartered Accountants**  
Firm Registration No. 109208W

**For and on behalf of the Board of Directors**  
**of IIFL FINANCE LIMITED**  
**(Formerly Known as IIFL Holdings Limited)**

**G. Sankar**  
Partner  
Membership No. 046050

**Nirmal Jain**  
Chairman  
DIN : 00010535

**R. Venkataraman**  
Managing Director  
DIN : 00011919

Place : Mumbai  
Dated: September 18, 2021

**Rajesh Rajak**  
Chief Financial Officer  
F - 223

**Sneha Patwardhan**  
Company Secretary

REFORMATTED CONSOLIDATED FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY KNOWN AS IIFL HOLDINGS LIMITED)  
CONSOLIDATED REFORMATTED STATEMENT OF CASH FLOWS

Annexure III

(₹ in millions)

Particulars	Notes	Year ended March 31, 2021		Year ended March 31, 2020		Year ended March 31, 2019	
<b>A. CASH FLOWS FROM OPERATING ACTIVITIES</b>							
Profit before tax			10,047.84		7,251.84		11,299.25
<b>Adjustments for:</b>							
Depreciation, amortisation and impairment	12, 13, 14 & 15		1,053.49		1,056.49		318.49
Impairment on loans	31		4,842.85		134.94		160.13
Impairment on other financial instruments			360.49		56.95		25.72
(Profit)/ loss on sale of assets			2.97		6.76		1.29
(Gain)/Loss on termination - Ind AS 116			(9.81)		(12.20)		-
Net (Gain)/ loss on fair value changes on investment - realised			(1,616.74)		634.81		(117.37)
Net (Gain)/ loss on fair value changes on investment - unrealised			(97.86)		44.43		(3.02)
Net (Gain)/ loss on derecognition of financial instruments under amortised cost			(1,297.66)		(1,058.39)		(681.50)
Employee benefit expenses - share based			4.36		89.36		68.46
Employee benefit expenses - others			157.38		105.03		112.40
Interest on loans			(53,160.40)		(44,528.77)		(46,232.69)
Interest on deposits with banks	25.1		(827.29)		(897.87)		(816.59)
Interest on investments			(129.12)		(73.79)		(498.18)
Dividend Income	25.2		(59.44)		(10.90)		-
Finance cost			24,461.34		24,241.82		25,695.26
Interest expenses - Ind AS 116	29		269.45		239.02		-
Loss on buy back of commercial paper (net)			-		9.92		54.02
Loss/(Gain) on buy back of debentures (net)			(7.06)		(581.33)		(0.79)
Premium paid on early redemption of debentures			-		-		-
Exchange fluctuation on foreign currency borrowings realised			(23.46)		8.31		(2.99)
Exchange fluctuation on foreign currency borrowings unrealised			(1,436.77)		2,206.05		3.47
MTM on derivatives financial instruments			2,137.58		(2,137.58)		-
Forward premium for hedge accounting			810.01		-		-
Net (gain)/ loss on future contract			-		(15.37)		-
Income received on loans			47,295.45		44,442.50		44,913.08
Interest received on deposits with banks			859.62		898.16		782.52
Income received on investments			103.34		9.58		619.35
Finance cost paid			(23,865.72)		(22,992.89)		(24,520.53)
<b>Operating profit before working capital changes</b>			<b>9,874.84</b>		<b>9,126.88</b>		<b>11,179.77</b>
Decrease/ (increase) in financial and non financial assets			(2,485.37)		17,415.90		(19,744.08)
Increase/ (decrease) in financial and non financial liabilities			8,922.94		(2,311.85)		1,605.09
<b>Cash (used in)/ generated from operations</b>							
Taxes paid			16,312.41		24,230.93		(6,959.21)
			(2,952.89)		(2,275.87)		(2,917.12)
<b>Net cash (used in)/ generated from operating activities</b>			<b>13,359.52</b>		<b>21,955.06</b>		<b>(9,876.34)</b>
Loans (disbursed)/ repaid (net)			(49,265.29)		(10,947.37)		14,096.50
<b>Net cash (used in)/ generated from operating activities (A)</b>			<b>(35,905.77)</b>		<b>11,007.69</b>		<b>4,220.16</b>
<b>B. CASH FLOWS FROM INVESTING ACTIVITIES</b>							
Purchase of property, plant and equipment and other intangible assets			(363.05)		(564.62)		(682.25)
Sale of property, plant and equipment and other intangible assets			20.25		73.68		13.95
Impairment of goodwill			-		-		107.18
Purchase of investment property			(63.08)		(111.83)		(183.71)
Proceeds from investments property			24.10		20.00		-
Purchase of investments			(360,519.20)		(1,391,522.59)		(1,557,045.41)
Proceeds from sale/ maturity of investments			369,203.73		1,385,847.47		1,563,819.06
Dividend received			59.44		10.90		-
Deposits placed with banks			(173,722.61)		(48,367.35)		(14,071.15)
Proceeds from maturity of deposits placed with banks			167,472.38		45,422.00		12,123.87
<b>Net cash (used in)/ generated from investing activities (B)</b>			<b>2,111.96</b>		<b>(9,192.34)</b>		<b>4,081.55</b>
<b>C. CASH FLOWS FROM FINANCING ACTIVITIES</b>							
Proceeds from issue of equity share capital			45.59		20.45		32.83
Adjustment due to Composite Scheme of Arrangement on account of merger			-		(22.10)		9.64
Share issue expenses			-		-		(1.00)
Premium on issue of debentures			-		-		10.24
Dividend paid (including dividend distribution tax)			(1,136.87)		(986.76)		(1,917.41)
Proceeds from debt securities			217,261.80		196,493.61		536,998.51
Repayment of debt securities			(220,351.56)		(221,592.72)		(569,760.75)
Proceeds from borrowings (other than debt securities)			121,238.50		163,873.39		856,472.25
Repayment of borrowings (other than debt securities)			(72,693.40)		(141,013.67)		(823,348.75)
Proceeds from subordinated liabilities			6,708.60		7,036.78		6,710.09
Repayment of subordinated liabilities			(6,010.29)		(2,002.50)		(5,004.17)
Payment of lease liability			(767.11)		(719.88)		-
<b>Net cash (used in)/ generated from financing activities (C)</b>			<b>44,295.24</b>		<b>1,086.60</b>		<b>201.49</b>
<b>Net increase in cash and cash equivalents (A + B + C)</b>			<b>10,501.43</b>		<b>2,901.95</b>		<b>8,503.20</b>
<b>Add: Opening cash and cash equivalents as at the beginning of the year</b>			<b>15,656.01</b>		<b>12,754.06</b>		<b>2,715.50</b>
<b>Add: Cash and cash equivalents transferred through Composite Scheme of Arrangement due to scheme of merger as on April 01 2018</b>							1,535.36
<b>Cash and cash equivalents as at the end of the year</b>	4		<b>26,157.44</b>		<b>15,656.01</b>		<b>12,754.06</b>
See accompanying notes forming part of the financial statements	1 - 47						

In terms of our report attached  
For V Sankar Aiyar & Co.  
Chartered Accountants  
Firm Registration No. 109208W

For and on behalf of the Board of Directors  
of IIFL FINANCE LIMITED  
(Formerly Known as IIFL Holdings Limited)

G. Sankar  
Partner  
Membership No. 046050

Nirmal Jain  
Chairman  
DIN : 00010535

R. Venkataraman  
Managing Director  
DIN : 00011919

Place : Mumbai  
Dated: September 18, 2021

Rajesh Rajak  
Chief Financial Officer

Sneha Patwardhan  
Company Secretary

**REFORMATTED CONSOLIDATED FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY KNOWN AS IIFL HOLDINGS LIMITED)  
CONSOLIDATED REFORMATTED STATEMENT OF CHANGES IN EQUITY**

**A. Equity Share Capital** (₹ in millions)

Particulars	Balance at the beginning of the reporting year	Changes in equity share capital during the year	Balance at the end of the reporting year
As at March 31, 2021 (refer note 24)	756.68	1.00	757.68
As at March 31, 2020 (refer note 24)	638.41	118.27	756.68
As at March 31, 2019 (refer note 24)	637.96	0.45	638.41

**B. Other Equity**

(₹ in millions)

Particulars	Share Application Money (Note 1)	Reserves & Surplus								Other Comprehensive Income				Total	Non-Controlling Interest
		Capital Reserve (Note 2)	Securities Premium Reserve (Note 3)	General Reserve (Note 4)	Special Reserve Pursuant to Section 45 IC of Reserve Bank of India Act, 1934 (Note 5)	Special Reserve Pursuant to Section 29C of National Housing Bank Act, 1987 (Note 6)	Capital Redemption Reserve (Note 7)	Debenture Redemption Reserve (Note 8)	Retained Earnings (Note 9)	Stock Compensation Reserve (Note 10)	Effective portion of Cash Flow Hedges (Note 11)	Fair value of loans carried at FVTOCI	Remeasurements of defined benefit (Note 12)		
<b>Balance as at April 01, 2018</b>	<b>4.16</b>	<b>598.60</b>	<b>18,233.87</b>	<b>1,040.45</b>	<b>3,875.30</b>	<b>962.70</b>	<b>2,301.11</b>	<b>4,979.50</b>	<b>4,471.36</b>	<b>71.55</b>	-	-	<b>(16.59)</b>	<b>36,522.00</b>	<b>33.28</b>
Profit for the year	-	-	-	-	-	-	-	-	7,946.20	-	-	-	-	7,946.20	10.90
Other comprehensive income	-	-	-	-	-	-	-	-	-	-	(98.01)	(2.15)	(100.16)	(0.11)	
Interim dividend	-	-	-	-	-	-	-	-	(1,725.75)	-	-	-	(1,725.75)	-	
Dividend distribution tax on interim dividend	-	-	-	-	-	-	-	-	(191.66)	-	-	-	(191.66)	-	
Change in minority	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Transfer to/ from reserves	-	-	19.49	4,946.46	875.42	613.00	-	(4,465.75)	(1,968.92)	(19.70)	-	-	-	(0.00)	
Addition on debentures (net)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Addition during the year	(4.16)	-	65.76	-	-	-	-	-	68.46	-	-	-	-	130.07	
On account of merger	-	240.25	-	-	-	-	-	-	(10.34)	-	-	-	-	(10.34)	
On account of demerger	-	-	-	-	-	-	-	-	1.59	(24.94)	-	-	-	216.90	
<b>Balance as at March 31, 2019</b>	<b>-</b>	<b>838.85</b>	<b>18,319.12</b>	<b>5,986.91</b>	<b>4,750.72</b>	<b>1,575.70</b>	<b>2,301.11</b>	<b>513.75</b>	<b>8,522.47</b>	<b>95.37</b>	<b>-</b>	<b>(98.01)</b>	<b>(18.74)</b>	<b>42,787.26</b>	<b>44.07</b>
Profit for the year	-	-	-	-	-	-	-	-	5,018.30	-	-	-	-	5,018.30	16.43
Other comprehensive income	-	-	-	-	-	-	-	-	-	-	(32.61)	-	(33.92)	(66.53)	(0.07)
Interim dividend	-	-	-	-	-	-	-	-	(817.05)	-	-	-	-	(817.05)	(1.46)
Dividend distribution tax on interim dividend	-	-	-	-	-	-	-	-	(167.95)	-	-	-	-	(167.95)	(0.30)
Change in minority	-	-	-	-	-	-	-	-	2.27	-	-	-	-	2.27	(2.27)
Transfer to/ from reserves	-	-	10.26	537.74	832.22	493.00	-	(385.71)	(1,476.92)	(10.59)	-	-	-	-	
On account of merger	-	-	-	-	-	-	-	-	(25.83)	-	-	-	-	(25.83)	
Addition during the year	-	-	23.22	-	-	-	-	-	-	89.36	-	-	-	112.58	
<b>Balance as at March 31, 2020</b>	<b>-</b>	<b>838.85</b>	<b>18,352.60</b>	<b>6,524.65</b>	<b>5,582.94</b>	<b>2,068.70</b>	<b>2,301.11</b>	<b>128.04</b>	<b>10,957.29</b>	<b>174.14</b>	<b>(32.61)</b>	<b>(98.01)</b>	<b>(52.66)</b>	<b>46,843.05</b>	<b>56.40</b>
Profit for the year	-	-	-	-	-	-	-	-	7,601.18	-	-	-	-	7,601.18	6.92
Other comprehensive income	-	-	-	-	-	-	-	-	-	-	(253.52)	(5.72)	16.09	(243.15)	(0.02)
Interim dividend	-	-	-	-	-	-	-	-	(1,135.41)	-	-	-	-	(1,135.41)	(1.46)
Change in minority	-	-	-	-	-	-	-	-	2.73	-	-	-	-	2.73	(2.73)
Transfer to/ from reserves	-	-	12.62	6.82	819.59	805.00	-	-	(1,624.59)	(19.44)	-	-	-	-	
Ind AS impact	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
On account of merger	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Addition during the year	-	-	44.59	-	-	-	-	-	0.10	4.36	-	-	-	49.05	
<b>Balance as at March 31, 2021</b>	<b>-</b>	<b>838.85</b>	<b>18,409.81</b>	<b>6,531.47</b>	<b>6,402.53</b>	<b>2,873.70</b>	<b>2,301.11</b>	<b>128.04</b>	<b>15,801.30</b>	<b>159.06</b>	<b>(286.13)</b>	<b>(103.73)</b>	<b>(36.57)</b>	<b>53,117.45</b>	<b>59.11</b>

**REFORMATTED CONSOLIDATED FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY KNOWN AS IIFL HOLDINGS LIMITED)  
CONSOLIDATED REFORMATTED STATEMENT OF CHANGES IN EQUITY**

**Notes:**

- 1. Share application money pending allotment:** Money received for share application for which allotment is pending.
- 2. Capital Reserves:** Capital reserve is created on account of Composite Scheme of Arrangement.
- 3. Securities Premium Reserve:** The amount received in excess of face value of the equity shares is recognised in Securities Premium Reserve (including debenture premium). Total additions to Securities Premium is after netting of share issue expenses.
- 4. General Reserve:** The reserve can be distributed/utilised by the Group, in accordance with the Companies Act, 2013
- 5. Special Reserve:** Pursuant to section 45-IC of the Reserve Bank of India Act 1934, being 20% of the profit after tax for the year of IIFL Finance Limited and Samasta Microfinance Limited has been transferred from Retained Earnings to Special Reserve.
- 6. Special Reserve:** Pursuant to section 29C of the National Housing Bank Act, 1987 the Housing Finance Company ("HFC") is required to transfer atleast 20% of its net profit every year to a reserve before any dividend is declared.
- 7. Capital Redemption Reserve:** This reserve has been created on redemption of preference shares capital as per section 55 of the Companies Act, 2013.
- 8. Debenture Redemption Reserve:** Pursuant to Section 71 of the Companies Act, 2013 read with Rule 18 of the Companies (Share Capital and Debentures) Rules, 2014, Non Banking Finance Company ("NBFC") and Housing Finance Company ("HFC") are required to create Debenture Redemption Reserve of a value equivalent to 25% of the debentures offered through public issue. Pursuant to Ministry of Corporate Affairs circular dated August 16, 2019, reserve is not required to be created for the Non Convertible Debentures going forward.
- 9. Retained Earnings:** These are the profits that the Group has earned till date, less any transfers to Statutory Reserve, Debenture Redemption Reserve, General Reserve, Dividend distribution and capital redemption reserve.
- 10. Stock Compensation Reserve:** The employee stock options reserve represents reserve in respect of equity settled share options granted to the employees of the Company and its Group in pursuance of employee stock options plan.
- 11. Effective portion of Cash Flow Hedges:** This reserve refers to changes in the fair value of Derivative Financial Contracts which are designated as effective Cash Flow Hedge.
- 12. Remeasurements of defined benefit:** This reserve refers to remeasurement of gains and losses arising from experience adjustments, changes in actuarial assumptions and return on plan assets of the defined benefit plan.

See accompanying notes forming part of the financial statements (1 - 47)

In terms of our report attached

**For V Sankar Aiyar & Co.**  
**Chartered Accountants**  
Firm Registration No. 109208W

**For and on behalf of the Board of Directors**  
**of IIFL FINANCE LIMITED**  
**(Formerly Known as IIFL Holdings Limited)**

**G. Sankar**  
Partner  
Membership No. 046050

**Nirmal Jain**  
Chairman  
DIN : 00010535

**R. Venkataraman**  
Managing Director  
DIN : 00011919

Place : Mumbai  
Dated : September 18, 2021

**Rajesh Rajak**  
Chief Financial Officer

**Sneha Patwardhan**  
Company Secretary

**REFORMATTED CONSOLIDATED FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY IIFL HOLDINGS LIMITED)**

**Notes forming part of the Reformatted Consolidated Financial Statements for the year ended March 31, 2021; March 31, 2020 and March 31, 2019**

**Annexure V**

**Note 1.**

The Group has prepared the Reformatted Consolidated Statement of Assets and Liabilities as at March 31, 2021, 2020 and 2019 and Reformatted Consolidated Statements of Profit and Loss and the Reformatted Consolidated Statements of Cash Flows for the years ended March 31, 2021, 2020 and 2019 and the significant accounting policies and other explanatory information (together comprising the “Reformatted Consolidated Financial Statements”). Accordingly these Reformatted Consolidated Financial Statements will be included in the prospectus proposed to be filed by the Company with the National Stock Exchange of India Limited, BSE Limited, Securities and Exchange Board of India (the “SEBI”) and the Registrar of Companies – Mumbai (the “Prospectus”) in connection with the proposed issue by the Company.

The Reformatted Consolidated Financial Statements are based on and have been extracted by the Management of the Company from the Audited Consolidated Financial Statements of the Group for the years ended March 31, 2021, 2020 and 2019. The figures as at and for the year ended March 31, 2019 have been recast to the Composite Scheme of Arrangement as more detailed in Note 41 since the Scheme was effective from April 01, 2018 being the date of merger as per the court approved scheme and has been included as previous year figure in the Audited Consolidated Financial Statements of the Group for the year ended March 31, 2021. The Reformatted Consolidated Financial Statements as at and for the years ended March 31, 2019 has been regrouped / reclassified wherever necessary to correspond with the presentation / disclosure in line with the Audited Consolidated Financial Statements for the year ended March 31, 2021 to comply with requirements of Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2021, as amended from time to time (the “SEBI (NCS) Regulations”) issued by the Securities and Exchange Board of India (the “SEBI”).

These Reformatted Consolidated Financial Statements, do not reflect the effects of events that occurred subsequent to the dates of approval of the audited consolidated financial statements of the respective years by the Board of Directors of the Company and also do not reflect the effects of change in accounting policies from one year to another, if any.

These Reformatted Consolidated Financial Statements have been approved by the Finance Committee of the Board of Directors on its meeting held on September 18, 2021.

**Note 1.1 CORPORATE INFORMATION**

**(a) Company overview**

IIFL Finance Limited (the “Company/ Parent/ Holding Company”) is a Systemically Important Non-Banking Financial Company not accepting public deposits (“NBFC-ND-SI”) registered with the Reserve Bank of India (“the RBI”) under section 45-IA of the Reserve Bank of India Act, 1934 and primarily engaged in financing and related activities. The Company had received the certificate of registration from RBI on Mar 12, 2020, enabling the Company to carry on business as a Non-Banking Financial Company. The Company offers a broad suite of financial products such as mortgage loan, gold loan, loan against securities and loans to small & medium enterprise (“SME”) to retail and corporate clients.

## Note 2. Basis of consolidation

### i. Basis of preparation of financial statements

The consolidated financial statements relates to IIFL Finance Limited (the “Company”) and its subsidiary/group companies (together hereinafter referred to as “Group”). The consolidated financial statements of the Group have been prepared in accordance with Indian Accounting Standards (“Ind AS”) notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended from time to time).

Control is achieved when the Company has:

- Power over the investee
- Is exposed or has rights to variable returns from its involvement with the investee, and
- Has the ability to use its power over investee to affect its returns

Generally, there is a presumption that a majority of voting rights result in control. To support this presumption and when the Holding Company has less than a majority of the voting or similar rights of an investee, the Company considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Holding Company’s voting rights and potential voting rights
- The size of the Company’s holding of voting rights relative to the size and dispersion of the holdings of the other voting rights holders.

The consolidated financial statements of the Group have been prepared in accordance with the Ind AS as per the Companies (Indian Accounting Standards) Rules, 2015 as amended and notified under Section 133 of the Companies Act, 2013 and relevant amendment rules issued thereafter (“Ind AS”) on the historical cost basis except for certain financial instruments that are measured at fair values at the end of each reporting period as explained below, the relevant provisions of the Companies Act, 2013 (the “Act”) and the guidelines issued by the Reserve Bank of India (“RBI”) and National Housing Bank (“NHB”) to the extent applicable.

### ii. Principles of consolidation:

- a) The consolidated financial statements have been prepared in accordance with the Indian Accounting Standards (“Ind AS”) on the historical cost basis except for certain financial instruments that are measured at fair values at the end of each reporting period as explained in the accounting policies below and the relevant provisions of The Companies Act, 2013 (“Act”).

Accounting policies have been consistently applied except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use.

Historical cost is generally based on the fair value of the consideration given in exchange for



**REFORMATTED CONSOLIDATED FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY IIFL HOLDINGS LIMITED)**

**Notes forming part of the Reformatted Consolidated Financial Statements for the year ended March 31, 2021; March 31, 2020 and March 31, 2019**

goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/ or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share based payment transactions that are within the scope of Ind AS 102, leasing transactions that are within the scope of Ind AS 116, and measurements that have some similarities to fair value but are not fair value, such as value in use in Ind AS 36.

Fair value measurements under Ind AS are categorised into Level 1, 2, or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company can access at measurement date;
  - Level 2 inputs are inputs, other than quoted prices included within level 1, that are observable for the asset or liability, either directly or indirectly; and
  - Level 3 inputs are unobservable inputs for the valuation of assets or liabilities.
- b) The effects of all inter-Group transactions and balances have been eliminated on consolidation. The accounting policies adopted in the preparation of the consolidated financial statements are consistent with those followed in the previous year by the Group.
- c) The consolidated financial statements of the subsidiary companies used in the consolidation are drawn up to the same reporting date as that of the Group, March 31, 2021.
- d) The consolidated financial statements of the Group have been combined on a line-by-line basis by adding together like items of assets, liabilities, income and expenses, after eliminating intra-group balances, intra-group transactions and resulting unrealised profits or losses, unless cost cannot be recovered.
- e) Business combinations: Business combinations are accounted for using the acquisition method. At the acquisition date, identifiable assets acquired and liabilities assumed are measured at fair value. For this purpose, the liabilities assumed include contingent liabilities representing present obligation and they are measured at their acquisition date fair values irrespective of the fact that outflow of resources embodying economic benefits is not probable. The consideration transferred is measured at fair value at acquisition date and includes the fair value of any contingent consideration. However, deferred tax asset or liability and any liability or asset relating to employee benefit arrangements arising from a business combination are measured and recognised in accordance with the requirements of Ind AS 12, Income Taxes and Ind AS 19, Employee Benefits, respectively. Where the consideration transferred exceeds the fair value of the net identifiable assets acquired and liabilities assumed, the excess is recorded as goodwill. Alternatively, in case of a bargain purchase wherein the consideration transferred is lower than the fair value of the net identifiable assets acquired and liabilities assumed, the difference is recorded as a gain in other comprehensive income and accumulated in equity as capital reserve. The costs of acquisition excluding those relating to issue of equity or debt securities are charged to the

**REFORMATTED CONSOLIDATED FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY IIFL HOLDINGS LIMITED)**

**Notes forming part of the Reformatted Consolidated Financial Statements for the year ended March 31, 2021; March 31, 2020 and March 31, 2019**

Statement of Profit and Loss in the period in which they are incurred Business combinations involving entities under common control are accounted for using the pooling of interests method. The net assets of the transferor entity or business are accounted at their carrying amounts on the date of the acquisition subject to necessary adjustments required to harmonise accounting policies.

- f) Goodwill is an asset representing the future economic benefits arising from other assets acquired in a business combination that are not individually identified and separately recognised. Goodwill is initially measured at cost, being the excess of the consideration transferred over the net identifiable assets acquired and liabilities assumed, measured in accordance with Ind AS 103 – Business Combinations.

Goodwill is considered to have indefinite useful life and hence is not subject to amortisation but tested for impairment at least annually. After initial recognition, goodwill is measured at cost less any accumulated impairment.

Any impairment loss on goodwill is recognised in the Statement of Profit and Loss. An impairment loss recognised on goodwill is not reversed in subsequent periods.

For the purpose of impairment testing, goodwill acquired in a business combination, is from the acquisition date.

The excess of cost to the Group of its investments in the subsidiary companies over its share of equity of the subsidiary companies, at the dates on which the investments in the subsidiary companies are made, is recognised as ‘Goodwill’ being an asset in the consolidated financial statements. Alternatively, where the share of equity in the subsidiary companies as on the date of investment is in excess of cost of investment of the Group, it is recognised as ‘Capital Reserve’ and shown under the head ‘Reserves and Surplus’, in the consolidated financial statements. Goodwill/ Capital reserve has been netted off and disclosed in the consolidated financial statements. Goodwill arising on consolidation is not amortised but tested for impairment.

- g) Non-controlling Interest in the net assets of the consolidated subsidiaries consist of the amount of equity attributable to the minority shareholders at the date on which investments in the subsidiary companies were made and further movements in their share in the equity, subsequent to the dates of investments. Net profit and loss/ other comprehensive income (“OCI”) for the year of the subsidiaries attributable to non-controlling interest is identified and adjusted against the profit after tax/ other comprehensive income (“OCI”) of the Group in order to arrive at the income attributable to shareholders of the Group.
- h) Profit or loss and each component of other comprehensive income (“OCI”) are attributed to the equity holders of the Holding Company and to the non-controlling interests, if any.

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**iii. List of subsidiaries consolidated**

The individual Balance Sheet as at March 31, 2021, Statement of Profit and Loss and cash flow statement for the year ended March 31, 2021 of following subsidiaries are included in consolidation:

Name of the entity	Relationship	Country of Incorporation	% of holding and voting power either directly or indirectly through subsidiary		
			As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
IIFL Home Finance Limited (formerly India Infoline Housing Finance Limited (IIHFL))	Direct Subsidiary	India	100%	100%	100%
Samasta Microfinance Limited (Samasta)#	Direct Subsidiary	India	99.09%	98.89%	98.36%
Clara Developers Private Limited (Clara) (Upto July 26, 2020)	Direct Subsidiary	India	N.A	100%	100%
Eminent Trust October 2019	Trust with Residual Beneficial Interest	India	N.A	N.A	N.A
Eminent Trust November 2019	Trust with Residual Beneficial Interest	India	N.A	N.A	N.A

# During the year ended March 31, 2021, the Company transferred 66,061,285 number of fully paid equity shares of Rs.10/- each constituting of 25% equity shares held by the Company in Samasta Microfinance Limited, a subsidiary Company, to IIFL Home Finance Limited, a Wholly-owned subsidiary Company.

The percentage of holding in IIFL Samasta Finance Limited (Formerly known as Samasta Microfinance Limited) increased to 99.09% for the year ended March 31, 2021 from 98.89% for the year ended March 31, 2020 and to 98.89 % for the year ended March 31, 2020 from 98.36% for the year ended March 31, 2019 to , consequently as on March 31, 2021, the net worth increased by 0.20%, as on March 31, 2020 by 0.54% and as on March 31, 2019 by 0.98% amounting to ₹ 12.84 (March 31, 2020 ₹ 27.31 million, March 31, 2019 ₹ 26.18 million) and profit after tax increased by ₹ 1.31 million (March 31, 2020 ₹ 5.73 million, March 31, 2019 ₹ 5.09 million).

On the consolidation of Eminent Trust October 2019 Profit after Tax decreased by ₹ 139.00 million (March 31, 2020 ₹ 86.70 million, March 31, 2019 NIL), and the net worth decreased by ₹ 225.70 million (March 31, 2020 ₹ 86.70 million, March 31, 2019 NIL)

On the consolidation of Eminent Trust November 2019 during the year the Profit after Tax decreased by ₹ 207.38 million (March 31, 2020 ₹ 81.70 million, March 31, 2019 NIL), and the net worth decreased by ₹ 289.08 million (March 31, 2020 ₹ 81.70 million, March 31, 2019 NIL).

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**(b) Use of estimates and judgments**

The preparation of the consolidated financial statements in conformity with Indian Accounting Standards ("Ind AS") requires the management to make estimates, judgments and assumptions. These estimates, judgements and assumptions affect the application of accounting policies and the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities at the date of the consolidated financial statements and reported amounts of revenues and expenses during the period. Accounting estimates could change from period to period. Actual results could differ from those estimates. Appropriate changes in estimates are made as the management becomes aware of changes in circumstances surrounding the estimates. Changes in estimates are reflected in the consolidated financial statements in the period in which changes are made and, if material, their effects are disclosed in the notes to the consolidated financial statements.

**(c) Statement of compliance**

The consolidated financial statements of the Group have been prepared in accordance with the provisions of the Act and the Ind AS notified under the Companies (Indian Accounting Standards) Rules, 2015 issued by Ministry of Corporate Affairs in exercise of the powers conferred by section 133 read with sub-section (1) of section 210A of the Companies Act, 2013 along with the applicable guidelines issued by Reserve Bank of India ("RBI") and National Housing Bank ("NHB"). In addition, the guidance notes/ announcements issued by the Institute of Chartered Accountants of India ("ICAI") are also applied except where compliance with other statutory promulgations require a different treatment.

**(d) Presentation of financial statements**

The Balance Sheet and the Statement of Profit and Loss are prepared and presented in the format prescribed in the Division III to Schedule III to the Act applicable for Non-Banking Finance Companies ("NBFC"). The Statement of Cash Flows has been prepared and presented as per the requirements of Ind AS 7 "Statement of Cash Flows". The disclosure requirements with respect to items in the Balance Sheet and Statement of Profit and Loss, as prescribed in the Schedule III to the Act, are presented by way of notes forming part of the consolidated Financial Statements along with the other notes required to be disclosed under the notified Accounting Standards and regulations issued by the RBI and NHB.

**Note 3. SIGNIFICANT ACCOUNTING POLICIES**

**(a) Revenue recognition**

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured and there exists reasonable certainty of its recovery.

**i. Interest income and dividend income**

Interest income on financial instruments at amortised cost is recognised on a time proportion basis taking into account the amount outstanding and the effective interest rate ("EIR") applicable.

Interest on financial instruments measured at fair value is included within the fair value movement during the period.

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The EIR is the rate that exactly discounts estimated future cash flows of the financial instrument through the expected life of the financial instrument or, where appropriate, a shorter period, to the net carrying amount of the financial instrument. The future cash flows are estimated taking into account all the contractual terms of the instrument.

The calculation of the EIR includes all fees paid or received between parties to the contract that are incremental and directly attributable to the specific lending arrangement, transaction costs, and all other premiums or discounts. For financial assets at fair value through profit and loss ("FVTPL"), transaction costs are recognised in the Statement of Profit and Loss at initial recognition.

Penal Interest are recognised as income only when revenue is virtually certain which generally coincides with receipts.

Dividend on equity shares, preference shares and on mutual fund units is recognised as income when the right to receive the dividend is established.

**ii. Fees and charges**

Fees and charges include fees other than those that are an integral part of EIR. The fees included in this part of the Group's Statement of Profit and Loss include, among other things, fees charged for servicing a loan.

Fee and commission expenses with regards to services are accounted for as and when the services are received.

**iii. Income from financial instruments at FVTPL**

Income from financial instruments at FVTPL includes all gains and losses from changes in the fair value of financial assets and financial liabilities at FVTPL.

**iv. Assignment transactions**

In accordance with Ind AS 109, in case of assignment transactions with complete transfer of risks and rewards without any retention of residual interest, gain arising on such assignment transactions is recorded upfront in the Statement of Profit and Loss and the corresponding asset is derecognised from the Balance Sheet immediately upon execution of such transaction. Further, the transfer of financial assets qualifies for derecognition in its entirety, the whole of the interest spread at its present value (discounted over the life of the asset) is recognised on the date of derecognition itself as interest only strip receivable (interest strip on assignment) and correspondingly recognised as profit on derecognition of financial asset.

**v. Securitisation transactions**

In accordance with Ind AS 109, in case of securitisation transactions, the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

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**vi. Other operational revenue**

Other operational revenue represents income earned from the activities incidental to the business and is recognised when the right to receive the income is established as per the terms of the contract.

**(b) Property, plant and equipment ("PPE")**

PPE is recognised when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. PPE is stated at original cost net of tax, if any, less accumulated depreciation. Cost includes professional fees related to the acquisition of PPE and, for qualifying assets, borrowing costs capitalised in accordance with the Group's accounting policy.

Depreciation is charged using the straight-line method, based on the useful life of fixed assets as estimated by the Management, as specified below. Depreciation is charged from the month in which new assets are put to use. No depreciation is charged from the month in which assets are sold. In case of transfer of used fixed assets from group companies, depreciation is charged over the remaining useful life of the asset. Individual assets / group of similar assets costing up to ₹ 5,000 have been depreciated in full in the year of purchase. Leasehold land is depreciated on a straight line basis over the leasehold period.

**The estimated useful life of assets is as under:**

<b>Class of assets</b>	<b>Useful life</b>
Buildings*	20 years
Computers*	3 years
Office equipment	5 years
Plant and Equipment*	5 years
Furniture and fixtures*	5 years
Vehicles*	5 years

\* For these class of assets, based on internal assessment and independent technical evaluation carried out by external valuers, the Management believes that the useful lives as given above best represent the period over which Management expects to use these assets. Hence, the useful lives for these assets are different from the useful lives as prescribed under Part C of Schedule II of Act.

An item of PPE is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of PPE is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the Statement of Profit and Loss.

**Capital work in progress**

Projects under which tangible fixed assets are not yet ready for their intended use are carried at cost, comprising direct cost, related incidental expenses and attributable interest and are disclosed as "capital work-in-progress".

**(c) Intangible assets**

Intangible assets are recognised when it is probable that the future economic benefits that are attributable to the asset will flow to the enterprise and the cost of the asset can be measured reliably. Intangible assets are stated at original cost net of tax, less accumulated amortisation and cumulative impairment.

Intangible assets i.e. Software are amortised on straight-line basis over the estimated useful life of 3 years. Amortisation on impaired assets is provided by adjusting the amortisation charge in the remaining periods so as to allocate the assets revised carrying amount over its remaining useful life.

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset are recognised in the Statement of Profit and Loss when the asset is derecognised.

**(d) Investment property**

Investment properties are properties held to earn rentals and/ or for capital appreciation (including property under construction for such purposes). Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at cost, net of accumulated depreciation and accumulated impairment loss, if any.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from the disposal. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in Statement of Profit and Loss in the period in which the Investment property is derecognised. Freehold land and properties under construction are not depreciated.

**(e) Non-current Assets held for Sale**

Non-current assets are classified as held for sale if their carrying amount is intended to be recovered principally through a sale (rather than through continuing use) when the asset is available for immediate sale in its present condition subject only to terms that are usual and customary for sale of such asset and the sale is highly probable and is expected to qualify for recognition as a completed sale within one year from the date of classification.

The Group repossess properties or other assets to settle outstanding recoverable and the surplus (if any) post auction is refunded to the obligors. These assets physically acquired by the company under SARFASI Act, 2002 and sale is highly probable has been classified as assets held for sale, as their carrying amounts will be recovered principally through a sale of asset. In accordance with Ind AS 105, the company is committed to sell these assets. Non-current assets classified as held for sale are measured at lower of their carrying amount and fair value less costs to sell.

**(f) Impairment of tangible and intangible assets**

As at the end of each accounting year, the Group reviews the carrying amounts of its PPE, intangible assets and investment property assets to determine whether there is any indication that those assets have suffered an impairment loss. If such indication exists, the PPE, intangible assets and

investment property are tested for impairment so as to determine the impairment loss, if any.

Recoverable amount is the higher of fair value less costs of disposal and value in use. If recoverable amount of an asset is estimated to be less than its carrying amount, such deficit is recognised immediately in the Statement of Profit and Loss as impairment loss and the carrying amount of the asset is reduced to its recoverable amount.

When an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in the Statement of Profit and Loss.

#### **(g) Share-based payment arrangements**

Equity-settled share-based payments to employees and others providing similar services are measured at the fair value of the equity instruments at the grant date.

The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the Group's estimate of equity instruments that will eventually vest, with a corresponding increase in equity.

Securities premium includes:

- The difference between the face value of the equity shares and the consideration received in respect of shares issued pursuant to Stock Option Scheme.
- The fair value of the stock options which are treated as expense, if any, in respect of shares allotted pursuant to Stock Options Scheme

#### **(h) Employee benefits**

##### *Defined contribution plans*

The Group's contribution towards Provident Fund and Family Pension Fund are considered as defined contribution plans and are charged as an expense based on the amount of contribution required to be made as and when services are rendered by the employees and are accounted for on an accrual basis and recognised in the Statement of Profit and loss.

##### *Defined benefit plans*

Short term employee benefits: Employee benefits falling due wholly within twelve months of rendering the service are classified as short term employee benefits and are expensed in the period in which the employee renders the related service. Liabilities recognised in respect of short-term employee benefits are measured at the undiscounted amount of the benefits expected to be paid in exchange for the related service. These benefits include performance incentive and compensated absences.

Post employment benefits: The employees' gratuity fund scheme represents defined benefit plan. The present value of the obligation under defined benefit plan is determined based on actuarial valuation using the Projected Unit Credit Method.



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The obligation is measured at the present value of the estimated future cash flows using a discount rate based on the market yield on government securities of a maturity period equivalent to the weighted average maturity profile of the defined benefit obligations at the Balance Sheet date.

Re-measurement, comprising actuarial gains and losses, the return on plan assets (excluding amounts included in net interest on the net defined benefit liability or asset) and any change in the effect of asset ceiling (if applicable) is recognised in other comprehensive income and is reflected in retained earnings and the same is not eligible to be reclassified to the Statement of Profit and Loss.

Defined benefit costs comprising current service cost, past service cost and gains or losses on settlements are recognised in the Statement of Profit and Loss as employee benefit expenses. Gains or losses on settlement of any defined benefit plan are recognised when the settlement occurs. Past service cost is recognised as expense at the earlier of the plan amendment or curtailment and when the Group recognises related restructuring costs or termination benefits.

In case of funded plans, the fair value of the plan assets is reduced from the gross obligation under the defined benefit plans to recognise the obligation on a net basis.

Long term employee benefits: The obligation recognised in respect of long term benefits such as long term compensated absences, is measured at present value of estimated future cash flows expected to be made by the Group and is recognised in a similar manner as in the case of defined benefit plan above.

**(i) Earnings per share**

Basic earnings per share is calculated by dividing the net profit or loss for the year attributable to equity shareholders (after deducting attributable taxes) by the weighted average number of equity shares outstanding during the year.

For the purpose of calculating diluted earnings per share, the net profit or loss for the year attributable to equity shareholders (after deducting attributable taxes) and the weighted average number of equity shares outstanding during the year are adjusted for the effects of all dilutive potential equity shares. Potential equity shares are deemed to be dilutive only if their conversion to equity shares would decrease the net profit per share from continuing ordinary operations. Potential dilutive equity shares are deemed to be converted as at the beginning of the period, unless they have been issued at a later date. The dilutive potential equity shares are adjusted for the proceeds receivable had the shares been actually issued at fair value (i.e. average market value of the outstanding shares). Dilutive potential equity shares are determined independently for each period presented.

**(j) Taxes on income**

*Current tax*

Current tax is the amount of tax payable on the taxable income for the year as determined in accordance with the applicable tax rates and the provisions of the Income Tax Act, 1961 and other applicable tax laws.

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*Deferred tax*

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the Group's financial statements and the corresponding tax bases used in computation of taxable profit and quantified using the tax rates and laws enacted or substantively enacted as on the Balance Sheet date.

Deferred tax is not recognized for:

- Temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss
- Temporary differences related to investments in subsidiaries, associates and joint arrangements to the extent that the Group is able to control the timing of the reversal of the temporary differences and it is probable that they will not reverse in the foreseeable future; and
- Taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on business plans and the reversal of temporary differences.

Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised; such reductions are reversed when the probability of future taxable profits improves.

The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the company expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities. For this purpose, the carrying amount of investment property measured at fair value is presumed to be recovered through sale, and the company has not rebutted this presumption.

For transactions and other events recognised in profit or loss, any related tax effects are also recognised in profit or loss. For transactions and other events recognised outside profit or loss (either in other comprehensive income or directly in equity), any related tax effects are also recognised outside profit or loss (either in other comprehensive income or directly in equity, respectively).

Deferred tax assets and liabilities are offset only if certain criteria are met.

*Current and deferred tax for the year*

Current and deferred tax are recognised in the Statement of profit and loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively.

**(k) Financial instruments**

Financial assets and financial liabilities are recognised in the Group's Balance Sheet when the Group becomes a party to the contractual provisions of the instrument.

Recognised financial assets and financial liabilities are initially measured at fair value. Transaction costs and revenues that are directly attributable to the acquisition or issue of financial assets and

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financial liabilities (other than financial assets and financial liabilities at FVTPL) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs and revenues directly attributable to the acquisition of financial assets or financial liabilities at FVTPL are recognised immediately in the Statement of Profit and Loss.

***Financial assets***

*Classification and measurement*

The Group classifies its financial assets into the following measurement categories: amortised cost; fair value through other comprehensive income; and fair value through profit or loss.

All recognised financial assets that are within the scope of Ind AS 109 are required to be subsequently measured at amortised cost or fair value on the basis of the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets.

*Financial instruments measured at amortised cost*

Debt instruments that meet the following criteria are measured at amortised cost (except for debt instruments that are designated as at fair value through profit or loss on initial recognition):

- the asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and
- the contractual terms of the instrument give rise on specified dates to cash flows that are solely payments of principal and interest ("SPPI") on the principal amount outstanding.

For the purpose of SPPI test, principal is the fair value of the financial asset at initial recognition. The principal amount may change over the life of the financial asset (e.g. if there are repayments of principal). Interest consists of consideration for the time value of money, for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs, as well as a profit margin. The SPPI assessment is made in the currency in which the financial asset is denominated.

Contractual cash flows that are SPPI are consistent with a basic lending arrangement. Contractual terms that introduce exposure to risks or volatility in the contractual cash flows that are unrelated to a basic lending arrangement, such as exposure to changes in equity prices or commodity prices, do not give rise to contractual cash flows that are SPPI. An originated or an acquired financial asset can be a basic lending arrangement irrespective of whether it is a loan in its legal form.

An assessment of business models for managing financial assets is fundamental to the classification of a financial asset. The Group determines the business models at a level that reflects how financial assets are managed together to achieve a particular business objective. The Group's business model does not depend on management's intentions for an individual instrument, therefore the business model assessment is performed at a higher level of aggregation rather than on an instrument-by-instrument basis.

Debt instruments that are subsequently measured at amortised cost are subject to impairment.

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*Financial instruments measured at fair value through other comprehensive income ("FVTOCI")*

Debt instruments that meet the following criteria are measured at fair value through other comprehensive income (except for debt instruments that are designated as at fair value through profit or loss on initial recognition):

- the asset is held within a business model whose objective is achieved both by collecting contractual cash flows and selling financial assets; and
- the contractual terms of the instrument give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Interest income is recognised in Statement of profit and loss for FVTOCI debt instruments. Other changes in fair value of FVTOCI financial assets are recognised in other comprehensive income. When the asset is disposed of, the cumulative gain or loss previously accumulated in reserve is transferred to Statement of Profit and Loss.

*Financial instruments measured at fair value through Profit and Loss ("FVTPL")*

Instruments that do not meet the amortised cost or FVTOCI criteria are measured at FVTPL. Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any gains or losses arising on re-measurement recognised in the Statement of Profit and Loss. The gain or loss on disposal is recognised in the Statement of Profit and Loss.

Interest income is recognised in the Statement of Profit and Loss for FVTPL debt instruments. Dividend on financial assets at FVTPL is recognised when the Group's right to receive dividend is established.

*Investments in equity instruments at FVTOCI*

On initial recognition, the Group makes an irrevocable election (on an instrument-by-instrument basis) to present the subsequent changes in fair value in other comprehensive income pertaining to investments in equity instruments. This election is not permitted if the equity investment is held for trading. These elected investments are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value with gains and losses arising from changes in fair value recognised in other comprehensive income and accumulated in the 'Reserve for equity instruments through other comprehensive income'. The cumulative gain or loss is not reclassified to Statement of Profit and Loss on disposal of the investments. Dividends from these investments are recognised in the Statement of Profit and Loss when the Group's right to receive dividends is established.

*Reclassifications*

If the business model under which the Group holds financial assets changes, the financial assets affected are reclassified. The classification and measurement requirements related to the new category apply prospectively from the first day of the first reporting period following the change in business model that result in reclassifying the Group's financial assets. Changes in contractual cash flows are considered under the accounting policy on modification and derecognition of financial assets described below.

### *Impairment of financial assets*

Group recognizes loss allowances using the Expected Credit Loss ("ECL") model for the financial assets which are not fair valued through profit and loss. ECL is calculated using a model which captures portfolio performance over a period of time. ECL is a probability-weighted estimate of credit losses. A credit loss is the difference between the cash flows that are due to an entity in accordance with the contract and the cash flows that the entity expects to receive discounted at the original EIR. Vintage loss curve model is used for ECL computation of retail portfolio which involves assessment of performance of segmented portfolio over a time period. The model tracks month-wise losses during the loan tenor. Vintage loss rate models provide a simple, reasonable model for both one-year and lifetime expected credit loss forecasts. For wholesale portfolio, ECL computation is done for each loan account based on CRISIL default study and International Review Board ("IRB") guidelines.

ECL is measured through a loss allowance at an amount equal to:

- 12-month ECL, i.e. ECL that result from those default events on the financial instrument that are possible within 12 months after the reporting date (referred to as Stage 1); or
- full lifetime ECL, i.e. lifetime ECL that result from all possible default events over the life of the financial instrument (referred to as Stage 2 and Stage 3).

A loss allowance for full lifetime ECL is required for a financial instrument if the credit risk on that financial instrument has increased significantly since initial recognition. For all other financial instruments, ECLs are measured at an amount equal to the 12-month ECL.

The Group measures ECL on an individual basis, or on a collective basis for portfolios of loans that share similar economic risk characteristics. The measurement of the loss allowance is based on the present value of the asset's expected cash flows using the asset's original EIR, regardless of whether it is measured on an individual basis or a collective basis.

Key elements of ECL computation are outlined below:

- Probability of default ("PD") is an estimate of the likelihood that customer will default over a given time horizon. A default may only happen at a certain time over the assessed period, if the facility has not been previously de-recognised and is still in the portfolio.
- Loss given default ("LGD") estimates the normalised loss which Group incurs post customer default. It is usually expressed as a percentage of the Exposure at default ("EAD").
- Effective interest rate ("EIR") is the rate that discounts estimated future cash flows through the expected life of financial instrument. For calculating EIR any upfront fees needs to be excluded from the loans and advance amount.

### *Credit impaired financial assets*

A financial asset is 'credit impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred. Credit-impaired financial assets are referred to as Stage 3 assets. Evidence of credit-impairment includes observable data about the following events:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past due event;
- the lender of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession that the lender would not otherwise consider;

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- the disappearance of an active market for a security because of financial difficulties; or
- the purchase of a financial asset at a deep discount that reflects the incurred credit losses.

A loan is considered credit-impaired when a concession is granted to the borrower due to a deterioration in the borrower's financial condition, unless there is evidence that as a result of granting the concession the risk of not receiving the contractual cash flows has reduced significantly and there are no other indicators of impairment.

*Definition of default*

Critical to the determination of ECL is the definition of default. The definition of default is used in measuring the amount of ECL and in the determination of whether the loss allowance is based on 12-month or lifetime ECL, as default is a component of the probability of default ("PD") which affects both the measurement of ECLs and the identification of a significant increase in credit risk.

Default considered for computation of ECL computation is as per the applicable prudential regulatory norms.

*Significant increase in credit risk*

The Group monitors all financial assets, issued loan commitments and financial guarantee contracts that are subject to the impairment requirements to assess whether there has been a significant increase in credit risk since initial recognition. The Group's accounting policy is not to use the practical expedient that financial assets with 'low' credit risk at the reporting date are deemed not to have had a significant increase in credit risk.

In assessing whether the credit risk on a financial instrument has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument at the reporting date based on the remaining maturity of the instrument with the risk of a default occurring that was anticipated for the remaining maturity at the current reporting date when the financial instrument was first recognised. In making this assessment, the Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort, based on the Group's expert credit assessment.

*Modification and derecognition of financial assets*

A modification of a financial asset occurs when the contractual terms governing the cash flows of a financial asset are renegotiated or otherwise modified between initial recognition and maturity of the financial asset. A modification affects the amount and/ or timing of the contractual cash flows either immediately or at a future date. In addition, the introduction or adjustment of existing covenants of an existing loan would constitute a modification even if these new or adjusted covenants do not yet affect the cash flows immediately but may affect the cash flows depending on whether the covenant is or is not met (e.g. a change to the increase in the interest rate that arises when covenants are breached).

The Group renegotiates loans to customers in financial difficulty to maximise collection and minimise the risk of default. Loan forbearance is granted in cases where although the borrower made all reasonable efforts to pay under the original contractual terms, there is a high risk of default or default has already happened and the borrower is expected to be able to meet the revised terms.

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The revised terms in most of the cases include an extension of the maturity of the loan, changes to the timing of the cash flows of the loan (principal and interest repayment), reduction in the amount of cash flows due (principal and interest forgiveness) and amendments to covenants.

When a financial asset is modified, the Group considers the following:

Qualitative factors, such as contractual cash flows after modification are no longer SPPI, change in currency or change of counterparty, the extent of change in interest rates, maturity, covenants. If these do not clearly indicate a substantial modification, then a quantitative assessment is performed to compare the present value of the remaining contractual cash flows under the original terms with the contractual cash flows under the revised terms, both amounts discounted at the original effective interest.

In the case where the financial asset is derecognised, the loss allowance for ECL is remeasured at the date of derecognition to determine the net carrying amount of the asset at that date. The difference between this revised carrying amount and the fair value of the new financial asset with the new terms will lead to a gain or loss on derecognition. The new financial asset will have a loss allowance measured based on 12-month ECL except in the rare occasions where the new loan is considered to be originated-credit impaired. This applies only in the case where the fair value of the new loan is recognised at a significant discount to its revised par amount because there remains a high risk of default which has not been reduced by the modification. The Group monitors credit risk of modified financial assets by evaluating qualitative and quantitative information, such as if the borrower is in past due status under the new terms.

When the contractual terms of a financial asset are modified and the modification does not result in derecognition, the Group determines if the financial asset's credit risk has increased significantly since initial recognition.

For financial assets modified, where modification did not result in derecognition, the estimate of PD reflects the Group's ability to collect the modified cash flows taking into account the Group's previous experience of similar forbearance action, as well as various behavioural indicators, including the borrower's payment performance against the modified contractual terms. If the credit risk remains significantly higher than what was expected at initial recognition the loss allowance will continue to be measured at an amount equal to lifetime ECL. The loss allowance on forborne loans will generally only be measured based on 12-month ECL when there is evidence of the borrower's improved repayment behaviour following modification leading to a reversal of the previous significant increase in credit risk.

Where a modification does not lead to derecognition the Group calculates the modification gain/loss comparing the gross carrying amount before and after the modification (excluding the ECL allowance). Then the Group measures ECL for the modified asset, where the expected cash flows arising from the modified financial asset are included in calculating the expected cash shortfalls from the original asset.

***Derecognition of financial assets***

The Group derecognises a financial asset only when the contractual rights to the asset's cash flows expire (including expiry arising from a modification with substantially different terms), or when the financial asset and substantially all the risks and rewards of ownership of the asset are transferred to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of

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ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain/loss that had been recognised in OCI and accumulated in equity is recognised in the Statement of Profit and Loss, with the exception of equity investment designated as measured at FVTOCI, where the cumulative gain/loss previously recognised in OCI is not subsequently reclassified to the Statement of Profit and Loss.

***Write-off***

Loans and debt securities are written off when the Group has no reasonable expectations of recovering the financial asset (either in its entirety or a portion of it). This is the case when the Group determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. A write-off constitutes a derecognition event. The Group may apply enforcement activities to financial assets written off. Recoveries resulting from the Group's enforcement activities will result in impairment gains.

**Financial liabilities and equity Instruments**

Debt and equity instruments that are issued by the Group are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement.

***Equity instruments***

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Group are recognised at the proceeds received, net of direct issue costs.

***Compound instruments***

The component parts of compound instruments (e.g. convertible notes) issued by the Group are classified separately as financial liabilities and equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument. A conversion option that will be settled by the exchange of a fixed amount of cash or another financial asset for a fixed number of the Group's own equity instruments is an equity instrument.

At the date of issue, the fair value of the liability component is estimated using the prevailing market interest rate for similar non-convertible instruments.

A conversion option classified as equity is determined by deducting the amount of the liability component from the fair value of the compound instrument as a whole. This is recognised and included in equity, net of income tax effects, and is not subsequently re-measured. In addition, the conversion option classified as equity will remain in equity until the conversion option is exercised, in which case, the balance recognised in equity will be transferred to other component of equity. Where the conversion option remains unexercised at the maturity date of the convertible note, the balance recognised in equity will be transferred to retained earnings. No gain/ loss is recognised in Statement of Profit and Loss upon conversion or expiration of the conversion option.



Transaction costs that relate to the issue of the convertible notes are allocated to the liability and equity components in proportion to the allocation of the gross proceeds. Transaction costs relating to the equity component are recognised directly in equity. Transaction costs relating to the liability component are included in the carrying amount of the liability component and are amortised over the life of the convertible notes using the effective interest rate method.

#### *Financial liabilities*

All financial liabilities are subsequently measured at amortised cost using the effective interest rate method.

Financial liabilities that are not held-for-trading and are not designated as at FVTPL are measured at amortised cost. The carrying amounts of financial liabilities that are subsequently measured at amortised cost are determined based on the effective interest rate method.

The effective interest rate method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or (where appropriate) a shorter period, to the amortised cost of a financial liability.

#### *Derecognition of financial liabilities*

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in the Statement of Profit and Loss.

### **(l) Cash and bank balances**

Cash comprises cash on hand and demand deposits with banks. Cash equivalents are short-term balances (with an original maturity of three months or less from the date of acquisition), highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value. Cash and bank balances also include fixed deposits, margin money deposits, earmarked balances with banks and other bank balances which have restrictions on repatriation. Short term and liquid investments being subject to more than insignificant risk of change in value, are not included as part of cash and cash equivalents.

### **(m) Goods and service tax input credit**

Goods and service tax input credit is accounted for in the books in the period in which the supply of goods or service received is accounted and when there is no uncertainty in availing/ utilising the credits.

### **(n) Borrowing costs**

Borrowing costs include interest expense calculated using the EIR method.

**(o) Foreign currencies**

In preparing the consolidated financial statements of, transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are generally recognised in the Statement of Profit and Loss.

Non-monetary items carried at fair value that are denominated in foreign currencies are translated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences on monetary items are recognised in the Statement of Profit and Loss in the period in which they arise.

**(p) Segment reporting**

The Group's primary business segments are reflected based on the principal business carried out, i.e. financing. All other activities of the Group revolve around the main business. The risk and returns of the business of the Group is not associated with geographical segmentation, hence there is no secondary segment reporting based on geographical segment. As such, there are no separate reportable segments.

**(q) Provisions, contingent liabilities and contingent assets**

Provisions are recognised only when:

- an entity has a present obligation (legal or constructive) as a result of a past event; and
- it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and
- a reliable estimate can be made of the amount of the obligation

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Provisions (excluding retirement benefits) are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the Balance Sheet date. These are reviewed at each Balance Sheet date and adjusted to reflect the current best estimates.

***Onerous contracts***

Present obligations arising under onerous contracts are recognised and measured as provisions. An onerous contract is considered to exist where the Group has a contract under which the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received from the contract.

Contingent liability is disclosed in case of:

- a present obligation arising from past events, when it is not probable that an outflow of resources will be required to settle the obligation; and
- a present obligation arising from past events, when no reliable estimate is possible.

Contingent liabilities are disclosed in the Notes. Contingent assets are neither recognised nor disclosed in the consolidated financial statements.

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**(r) Commitments**

Commitments are future liabilities for contractual expenditure, classified and disclosed as follows:

- a) Estimated amount of contracts remaining to be executed on capital account and not provided for;
- b) Funding related commitment to associate and joint venture companies; and
- c) Other non-cancellable commitments, if any.

**(s) Statement of cash flows**

Statement of Cash Flows is prepared segregating the cash flows into operating, investing and financing activities. Cash flow from operating activities is reported using indirect method adjusting the net profit for the effects of:

- changes during the period in operating receivables and payables transactions of a non-cash nature;
- non-cash items such as depreciation, provisions, deferred taxes and unrealised foreign currency gains and losses.
- all other items for which the cash effects are investing or financing cash flows.

Cash and cash equivalents (including bank balances) shown in the Statement of Cash Flows exclude items which are not available for general use as on the date of balance sheet.

**(t) Exceptional Items**

When items of income and expense within profit or loss from ordinary activities are of such size, nature or incidence that their disclosure is relevant to explain the performance of the enterprise for the period, the nature and amount of such items is disclosed separately as Exceptional items.

**(u) Derivative financial instruments and hedging**

The Group enters into derivative financial instruments to manage its exposure to interest rate and foreign exchange rate risks, including foreign exchange forward contracts, interest rate swaps and cross currency swaps.

Derivatives are initially recognised at fair value at the date the derivative contracts are entered into and are subsequently remeasured to their fair value at the end of each reporting period. The resulting gain or loss is recognised in the Statement of Profit and Loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in the Statement of Profit and Loss depends on the nature of the hedging relationship and the nature of the hedged item.

*Hedge accounting*

The Group designates certain hedging instruments, which include derivatives in respect of foreign currency risk, as cash flow hedge.

At the inception of the hedge relationship, the entity documents the relationship between the hedging instrument and the hedged item, along with its risk management objectives and its strategy for undertaking various hedge transactions. Furthermore, at the inception of the hedge and on an

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ongoing basis, the Group documents whether the hedging instrument is highly effective in offsetting changes in fair values or cash flows of the hedged item attributable to the hedged risk.

*Cash flow hedges*

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in other comprehensive income and accumulated under the heading of cash flow hedge reserve. The gain or loss relating to the ineffective portion is recognised immediately in profit or loss, and is included in the 'Other income' line item.

Amounts previously recognised in other comprehensive income and accumulated in equity relating to (effective portion as described above) are reclassified to profit or loss in the periods when the hedged item affects profit or loss, in the same line as the recognised hedged item. However, when the hedged forecast transaction results in the recognition of a non-financial asset or a non-financial liability, such gains and losses are transferred from equity (but not as a reclassification adjustment) and included in the initial measurement of the cost of the non-financial asset or non-financial liability. Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated, or exercised, or when it no longer qualifies for hedge accounting. Any gain or loss recognised in other comprehensive income and accumulated in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in profit or loss. When a forecast transaction is no longer expected to occur, the gain or loss accumulated in equity is recognised immediately in profit or loss.

**(v) IND AS 116 Leases**

The Group assesses whether a contract contains a lease, at the inception of the contract. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Group considers whether (i) the contract involves the use of identified asset; (ii) the Group has substantially all of the economic benefits from the use of the asset through the period of lease and (iii) the Group has right to direct the use of the asset.

**As a lessee**

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the site on which it is located, less any lease incentives received.

Certain lease arrangements include the option to extend or terminate the lease before the end of the lease term. The right-of-use assets and lease liabilities include these options when it is reasonably certain that the option will be exercised.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The estimated useful lives of right-of-use assets are determined on the same basis as those of property, plant and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain re-measurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate

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cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

Lease payments included in the measurement of the lease liability comprises of fixed payments, including in-substance fixed payments, amounts expected to be payable under a residual value guarantee and the exercise price under a purchase option that the Group is reasonably certain to exercise, lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option.

The lease liability is subsequently measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, or if Group changes its assessment of whether it will exercise a purchase, extension or termination option.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

Lease liability and the right of use asset have been separately presented in the balance sheet and lease payments have been classified as financing activities.

The Group has elected not to recognise right-of-use assets and lease liabilities for short term leases that have a lease term of less than or equal to 12 months with no purchase option and assets with low value leases. The Group recognises the lease payments associated with these leases as an expense in statement of profit and loss over the lease term. The related cash flows are classified as operating activities.

**As a lessor**

Leases for which the Group is a lessor is classified as finance or operating leases. When the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee, the contract is classified as a finance lease. All other leases are classified as operating leases.

When the Group is an intermediate lessor, it accounts for its interests in the head lease and the sublease separately. The sublease is classified as a finance or operating lease by reference to the right of use asset arising from the head lease.

**Critical accounting estimate and judgement**

**1. Determination of lease term**

Ind AS 116 Leases requires lessee to determine the lease term as the non-cancellable period of a lease adjusted with any option to extend or terminate the lease, if the use of such option is reasonably certain. The Group makes assessment on the expected lease term on lease by lease basis and thereby assesses whether it is reasonably certain that any options to extend or terminate the contract will be exercised. In evaluating the lease term, the Group considers factors such as any significant leasehold improvements undertaken over the lease term, costs relating to the termination of lease and the importance of the underlying to the Group's operations taking into account the location of the underlying asset and the availability of the suitable alternatives. The lease term in future periods is reassessed to ensure that the lease term reflects the current economic circumstances.

**2. Discount rate**

The discount rate is generally based on the incremental borrowing rate specific to the lease being evaluated or for a portfolio of leases with similar characteristics.

**Changes in accounting policies / Transition note:**

On 30 March 2019, the Ministry of Corporate Affairs (“MCA”) through the Companies (Indian Accounting Standards) Amendment Rules, 2019 and the Companies (Indian Accounting Standards) Second Amendment Rules, has notified Ind AS 116 Leases which replaces the existing lease standard, Ind AS 17 leases and other interpretations.

Ind AS 116 sets out the principles for the recognition, measurement, presentation and disclosure of leases for both lessees and lessors. It introduces a single, on-balance sheet lease accounting model for lessees.

**The Group as a lessee**

As a lessee, the Group leases assets which includes gold loan branches/office premises and vehicles to employees. The Group previously classified leases as operating or finance leases based on its assessment of whether the lease transferred significantly all of the risks and rewards incidental to ownership of the underlying asset to the Group. Under Ind AS 116, the Group recognises right-of-use assets and lease liabilities for these leases.

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**Note 4. Cash and Cash Equivalents**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Cash and Cash Equivalents</b>			
Cash on hand	225.25	805.91	445.19
Cheques on hand	-	-	50.71
Balance with Banks			8,256.80
- In current accounts	24,763.18	11,169.28	
- In deposit accounts	1,168.10	3,680.00	4,000.00
- Interest accrued on fixed deposits	0.91	0.82	1.37
<b>Total</b>	<b>26,157.44</b>	<b>15,656.01</b>	<b>12,754.07</b>

Note (i) Includes Nil (March 31, 2020- Nil, March 31, 2019 - ₹ 2.07 million) cash in transit to bank, subsequently deposited.

**Note 5. Bank balance (other than cash and cash equivalents)**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Balance with Banks in earmarked accounts towards unclaimed amount on NCD and dividend	131.11	1,169.06	73.23
In deposit accounts (refer note 5.1 below)	21,453.12	15,202.89	12,257.53
Interest accrued on fixed deposits	98.90	131.22	131.52
<b>Total</b>	<b>21,683.13</b>	<b>16,503.17</b>	<b>12,462.28</b>

**Note 5.1 Out of the Fixed Deposits shown above**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Lien marked	14,632.11	8,596.90	8,246.96
Margin for credit enhancement	6,417.33	5,934.59	4,006.33
Other deposits	403.68	671.40	4.24
<b>Total</b>	<b>21,453.12</b>	<b>15,202.89</b>	<b>12,257.53</b>

Note 6: Derivative Financial Instruments

(₹ in millions)

Particulars	As at March 31, 2021			As at March 31, 2020			As at March 31, 2019		
	Notional amounts	Fair Value - Assets	Fair Value - Liabilities	Notional amounts	Fair Value - Assets	Fair Value - Liabilities	Notional amounts	Fair Value - Assets	Fair Value - Liabilities
<b>(i) Currency derivatives:</b>									
Spot and forwards	39,396.29	416.88	973.81	40,648.82	2,405.21	-	-	-	-
Cross Currency Interest Rate Swaps	3,630.75	-	292.08	3,630.75	-	150.27	3,630.75	-	413.13
<b>(ii) Interest rate derivatives</b>									
Forward Rate Agreements and Interest Rate Swaps	6,955.00	-	212.88	6,955.00	-	267.63	-	-	-
Options Purchased (Note ii)	55.62	86.99	86.99	55.62	21.28	21.28	55.62	55.42	55.42
<b>(iii) Credit derivatives</b>									
(iv) Equity linked derivatives	-	-	-	-	-	-	-	-	-
<b>(v) Other derivatives</b>									
Forward exchange contract	-	-	-	-	-	-	630.00	-	14.78
<b>Total Derivative Financial Instruments</b>	<b>50,037.66</b>	<b>503.87</b>	<b>1,565.76</b>	<b>51,290.19</b>	<b>2,426.49</b>	<b>439.18</b>	<b>4,316.37</b>	<b>55.42</b>	<b>483.33</b>

(₹ in millions)

Part II	As at March 31, 2021			As at March 31, 2020			As at March 31, 2019		
	Notional amounts	Fair Value - Assets	Fair Value - Liabilities	Notional amounts	Fair Value - Assets	Fair Value - Liabilities	Notional amounts	Fair Value - Assets	Fair Value - Liabilities
Included in above (Part I) are derivatives held for hedging and risk management purposes as follows:									
<b>(i) Fair value hedging</b>									
Options Purchased	55.62	86.99	86.99	55.62	21.28	21.28	55.62	55.42	55.42
<b>(ii) Cash flow hedging</b>									
Currency derivatives	43,027.04	416.88	1,265.89	3,630.75	-	150.27	3,980.75	-	421.32
Interest rate derivative	6,955.00	-	212.88	-	-	-	-	-	-
<b>(iii) Net investment hedging</b>									
(iv) Undesignated derivatives									
Currency derivative	-	-	-	40,648.82	2,405.21	-	-	-	-
Interest rate derivative	-	-	-	6,955.00	-	267.63	-	-	-
Forward exchange contract	-	-	-	-	-	-	280.00	-	6.59
<b>Total Derivative Financial Instruments</b>	<b>50,037.66</b>	<b>503.87</b>	<b>1,565.76</b>	<b>51,290.19</b>	<b>2,426.49</b>	<b>439.18</b>	<b>4,316.37</b>	<b>55.42</b>	<b>483.33</b>

Credit Risk and Currency Risk

(₹ in millions)

	Total		Exchange Traded		Over the Counter	
	Notional	Fair value	Notional	Fair value	Notional	Fair value
<b>As at March 31, 2021</b>						
Derivative Asset	6,925.62	503.87	55.62	86.99	6,870.00	416.88
Derivative Liabilities	43,167.66	1,565.76	55.62	86.99	43,112.04	1,478.77
<b>As at March 31, 2020</b>						
Derivative Asset	40,704.44	2,426.49	55.62	21.28	40,648.82	2,405.21
Derivative Liabilities	10,641.37	439.18	55.62	21.28	10,585.75	417.90
<b>As at March 31, 2019</b>						
Derivative Asset	55.62	55.42	55.62	55.42	-	-
Derivative Liabilities	4,316.37	483.33	55.62	55.42	4,260.75	427.91

Note:

(i) During the previous year ended as at March 31, 2020 the Group had open derivatives contracts of USD 2,643,750 and as at March 31, 2019 'NIL' without any corresponding financial instruments. The Group had subsequently cancelled the same on May 26, 2020.

(ii) Options invested are tied up to Secured Non Convertible Debentures of ₹ 1.23 million (March 31, 2020 - ₹ 1.23 million, March 31, 2019 - Nil) and Secured Non Convertible Debentures of ₹ 20.05 million (March 31, 2020 - ₹ 20.05 million, March 31, 2019 - Nil) made as per the terms of issue and on maturity will be transferred to the investors of the NCD.



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**6.1 Hedging activities and derivatives**

The Group is exposed to certain risks relating to its ongoing business operations. The primary risks managed using derivative instruments are interest rate and currency risk.

**6.1.1 Derivatives designated as hedging instruments**

The foreign currency and interest rate risk on borrowings have been actively hedged through a combination of forward contracts and cross currency interest rate swaps.

The Group is exposed to interest rate risk arising from its foreign currency borrowings. Interest on the borrowing is payable at a floating rate linked to USD LIBOR Plus Margin. The Group economically hedged the interest rate risk arising from the debt with a 'receive floating pay fixed' cross currency interest rate swap.

The Group uses Cross Currency Interest Rate Swaps (IRS) Contracts (Floating to Fixed) and Forward Exchange Contracts to hedge its risks associated with interest rate and currency fluctuations relating interest rate and currency risk arising from foreign currency loans / external commercial borrowings. The Group designates such contracts in a cash flow hedging relationship by applying the hedge accounting principles as per IND AS standards. These contracts are stated at fair value of the Spot element of the forward exchange contracts at each reporting date. Changes in the fair value of these contracts that are designated and effective as hedges of future cash flows are recognised directly in "Cash Flow Hedge Reserve" under Other Equity and the ineffective portion is recognised immediately in the Statement of Profit and Loss. Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated, or exercised, or no longer qualifies for hedge accounting.

There is an economic relationship between the hedged item and the hedging instrument as the terms of the Forward contracts/Cross Currency Interest Rate Swaps match that of the foreign currency borrowings (notional amount, interest payment dates, principal repayment date, etc.). The Group has established a hedge ratio of 1:1 for the hedging relationships as the underlying risk of the Forward contracts/Cross currency interest rate swaps are identical to the hedged risk components.

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Notional amount	49,982.04	3,630.75	3,980.75
Carrying amount	1,061.89	150.27	421.32
Line item in the statement of financial position	Derivative financial instrument	Derivative financial instrument	Derivative Financial Liability
Change in fair value used for measuring ineffectiveness for the year	(253.52)	(32.61)	(98.01)

(₹ in millions)

Impact of hedging item	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Change in fair value	(253.52)	(32.61)	(98.01)
Cash flow hedge reserve	(253.52)	(32.61)	(98.01)
Cost of hedging	-	-	-

(₹ in millions)

Effect of Cash flow hedge	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Total hedging gain / (loss) recognised in OCI	(253.52)	(32.61)	(98.01)
Ineffectiveness recognised in profit or (loss)	-	(53.10)	-

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**Note 7. Receivables**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>(i) Trade Receivables</b>			
Receivables considered good - Secured	1,564.65	-	59.23
Receivables considered good - Unsecured*	359.98	298.35	332.78
Receivables - credit impaired	2.95	2.95	-
<b>Total (i) - Gross</b>	<b>1,927.58</b>	<b>301.30</b>	<b>392.01</b>
Less: Impairment loss allowance	(2.95)	(2.95)	-
<b>Total (i) - Net</b>	<b>1,924.63</b>	<b>298.35</b>	<b>392.01</b>
<b>(ii) Other Receivables</b>			
Receivables considered good - Unsecured	5.10	-	20,177.78

\* including receivable from Group Companies (refer note 40.2)

**Notes:**

1. No trade or other receivables are due from directors or other officer of the Group either severally or jointly, with any other person. Nor trade or other receivables are due from firms including limited liability partnerships, private companies in which any director is a partner or a director or a member.
2. The Group had adopted simplified approach for impairment allowance on trade receivables. Expected credit loss ("ECL") has been recognised on credit impaired receivables.
3. Trade receivables are non-interest bearing.
4. During the year ended March 2019, the Group executed definitive agreement for divestment of its "Vehicle Financing Business" as a going concern on a slump sale basis to IndoStar Capital Finance Limited ("Indostar"). In terms of the Business Transfer Agreement, the Group will be receiving the outstanding purchase consideration of ₹ 20,177.78 million from Indostar in 12 (twelve) equal monthly instalments from the closing date March 31, 2019, with interest. The outstanding amount for this transaction is reflected under 'Other Receivables'.

Note 8. Loans

(₹ in millions)

Particulars	As at March 31, 2021		
	Amortised cost	At Fair Value Through Other Comprehensive Income *	Total
<b>(A)</b>			
(i) Term Loans	260,513.84	52,662.86	313,176.70
(ii) Non Convertible Debentures - for financing real estate projects	22,713.41	-	22,713.41
(iii) Inter corporate deposit	-	-	-
(iv) Others (Dues from Customers etc)	13,881.16	-	13,881.16
<b>Total (A) - Gross</b>	<b>297,108.41</b>	<b>52,662.86</b>	<b>349,771.27</b>
Less: Impairment loss allowance (including Stage 3 ECL on Principal ₹ 3,828.96 million and Stage 3 Interest ₹ 1,169.47 million)	(13,948.47)	(491.20)	(14,439.67)
<b>Total (A) - Net</b>	<b>283,159.94</b>	<b>52,171.66</b>	<b>335,331.60</b>
<b>(B)</b>			
(i) Secured by tangible assets (refer note 8.1 and 8.2)	238,337.53	49,451.28	287,788.81
(ii) Secured by intangible assets	-	-	-
(iii) Covered by Bank/ Government guarantees	3,359.70	34.91	3,394.61
(iv) Unsecured	55,411.18	3,176.67	58,587.85
<b>Total (B) - Gross</b>	<b>297,108.41</b>	<b>52,662.86</b>	<b>349,771.27</b>
Less: Impairment loss allowance	(13,948.47)	(491.20)	(14,439.67)
<b>Total (B) - Net</b>	<b>283,159.94</b>	<b>52,171.66</b>	<b>335,331.60</b>
<b>(C)</b>			
<b>(I) Loans in India</b>	<b>297,108.41</b>	<b>52,662.86</b>	<b>349,771.27</b>
(i) Public Sector	-	-	-
(ii) Others	297,108.41	52,662.86	349,771.27
Less: Impairment loss allowance	(13,948.47)	(491.20)	(14,439.67)
<b>Total (C) (I) - Net</b>	<b>283,159.94</b>	<b>52,171.66</b>	<b>335,331.60</b>
<b>(II) Loans outside India</b>	-	-	-
Less: Impairment loss allowance	-	-	-
<b>Total (C) (II) - Net</b>	-	-	-
<b>Total C (I) and C (II)</b>	<b>283,159.94</b>	<b>52,171.66</b>	<b>335,331.60</b>

\* Loans classified under Fair Value Through Other Comprehensive Income relate to those available for sale in their present condition.

(₹ in millions)

Particulars	As at March 31, 2020		
	Amortised cost	At Fair Value Through Other Comprehensive Income *	Total
<b>(A)</b>			
(i) Term Loans	200,039.38	58,513.66	258,553.04
(ii) Non Convertible Debentures - for financing real estate projects	23,787.05	-	23,787.05
(iii) Inter Corporate Deposit (refer note 40.2)	4,293.60	-	4,293.60
(iv) Others (Dues from Customers etc)	8,684.98	-	8,684.98
<b>Total (A) - Gross</b>	<b>236,805.01</b>	<b>58,513.66</b>	<b>295,318.67</b>
Less: Impairment loss allowance (including Stage 3 ECL on Principal ₹ 3,798.87 million and Stage 3 Interest ₹ 1,608.83 million)	(9,569.16)	(403.00)	(9,972.16)
<b>Total (A) - Net</b>	<b>227,235.85</b>	<b>58,110.66</b>	<b>285,346.51</b>
<b>(B)</b>			
(i) Secured by tangible assets (refer note 8.1 and 8.2)	186,510.56	54,543.88	241,054.44
(ii) Secured by intangible assets	-	-	-
(iii) Covered by Bank/ Government guarantees	-	-	-
(iv) Unsecured	50,294.45	3,969.78	54,264.23
<b>Total (B) - Gross</b>	<b>236,805.01</b>	<b>58,513.66</b>	<b>295,318.67</b>
Less: Impairment loss allowance	(9,569.16)	(403.00)	(9,972.16)
<b>Total (B) - Net</b>	<b>227,235.85</b>	<b>58,110.66</b>	<b>285,346.51</b>
<b>(C)</b>			
<b>(I) Loans in India</b>	<b>236,805.01</b>	<b>58,513.66</b>	<b>295,318.67</b>
(i) Public Sector	-	-	-
(ii) Others	236,805.01	58,513.66	295,318.67
Less: Impairment loss allowance	(9,569.16)	(403.00)	(9,972.16)
<b>Total (C) (I) - Net</b>	<b>227,235.85</b>	<b>58,110.66</b>	<b>285,346.51</b>
<b>(II) Loans outside India</b>	-	-	-
Less: Impairment loss allowance	-	-	-
<b>Total (C) (II) - Net</b>	-	-	-
<b>Total C (I) and C (II)</b>	<b>227,235.85</b>	<b>58,110.66</b>	<b>285,346.51</b>

\* Loans classified under Fair Value Through Other Comprehensive Income relate to those available for sale in their present condition.

(₹ in millions)

Particulars	As at March 31, 2019		
	Amortised cost	At Fair Value Through Other Comprehensive Income *	Total
<b>(A)</b>			
(i) Term Loans	195,130.90	60,000.00	255,130.90
(ii) Non Convertible Debentures - for financing real estate projects	21,317.45	-	21,317.45
(iii) Inter Corporate Deposit (refer note 40.2)	817.50	-	817.50
(iv) Others (Dues from Customers etc)	6,323.51	-	6,323.51
<b>Total (A) - Gross</b>	<b>223,589.36</b>	<b>60,000.00</b>	<b>283,589.36</b>
Less: Impairment loss allowance	(8,786.19)	(248.48)	(9,034.68)
<b>Total (A) - Net</b>	<b>214,803.17</b>	<b>59,751.52</b>	<b>274,554.70</b>
<b>(B)</b>			
(i) Secured by tangible assets (refer note 8.1 and 8.2)	186,690.27	57,001.49	243,691.76
(ii) Secured by intangible assets	-	-	-
(iii) Covered by Bank/ Government guarantees	-	-	-
(iv) Unsecured	36,899.09	2,998.51	39,897.60
<b>Total (B) - Gross</b>	<b>223,589.35</b>	<b>60,000.00</b>	<b>283,589.36</b>
Less: Impairment loss allowance	(8,786.19)	(248.48)	(9,034.68)
<b>Total (B) - Net</b>	<b>214,803.16</b>	<b>59,751.52</b>	<b>274,554.70</b>
<b>(C)</b>			
<b>(I) Loans in India</b>	<b>223,589.35</b>	<b>60,000.00</b>	<b>283,589.36</b>
(i) Public Sector	-	-	-
(ii) Others	223,589.35	60,000.00	283,589.35
Less: Impairment loss allowance	(8,786.19)	(248.48)	(9,034.68)
<b>Total (C) (I)-Net</b>	<b>214,803.16</b>	<b>59,751.52</b>	<b>274,554.70</b>
<b>(II) Loans outside India</b>	-	-	-
Less: Impairment loss allowance	-	-	-
<b>Total (C) (II)- Net</b>	-	-	-
<b>Total C (I) and C (II)</b>	<b>214,803.16</b>	<b>59,751.52</b>	<b>274,554.70</b>

\* Loans classified under Fair Value Through Other Comprehensive Income relate to those available for sale in their present condition.

**Notes:**

8.1 Secured loans are secured by way of equitable mortgage of property, pledge of shares, hypothecation of assets, company personal guarantees, physical gold, undertaking to create security. Loans secured by Government Guarantee are credit facilities provided under the Emergency Credit Line Guarantee Scheme backed by an unconditional and irrevocable guarantee provided by Government of India.

8.2 Secured loans include loans aggregating to ₹ 2,677.98 million (31st March 2020 ₹ 3,467.03 million, 31st March 2019 ₹ 5,407.56 million ) in respect of which the creation of security is under process.

8.3 The Group's assessment of impairment loss allowance on its loans and other assets is subject to a number of management judgments and estimates. In relation to COVID-19, judgments and assumptions included the extent and duration of the pandemic, the impacts of actions of governments and other authorities, and the responses of businesses and consumers in different industries, along with the associated impact on the global economy. Given the dynamic nature of pandemic situation, the Group's impairment loss allowance estimates are inherently uncertain due to severity and duration of the pandemic and, as a result, actual Consolidated Financial Statements may differ from these estimates as on the date of approval of these Consolidated Financial Statements. The Group will continue to monitor any material changes to the future economic conditions. The Group as on March 31, 2021 as a management overlay on account of COVID is carrying additional ECL provision of ₹ 2,477.00 million (March 31, 2020 ₹ 1,523.20 million, March 31, 2019 Nil)

Note 9. Investments

(₹ in millions)

Particulars	As at March 31, 2021		
	At Fair Value through profit and loss	At Amortised cost	Total
<b>(A)</b>			
Mutual funds	118.18	-	118.18
Alternate investment funds	71.06	-	71.06
Debt securities	-	125.97	125.97
Equity instruments	0.50	-	0.50
<b>Total – Gross (A)</b>	<b>189.74</b>	<b>125.97</b>	<b>315.71</b>
<b>(B)</b>			
(i) Investments outside India	-	-	-
(ii) Investments in India	189.74	125.97	315.71
<b>Total – (B)</b>	<b>189.74</b>	<b>125.97</b>	<b>315.71</b>
Less: Impairment loss allowance - (C)	-	-	-
<b>Total Net (D) = A - C</b>	<b>189.74</b>	<b>125.97</b>	<b>315.71</b>

(₹ in millions)

Particulars	As at March 31, 2020		
	At Fair Value through profit and loss	At Amortised cost	Total
<b>(A)</b>			
Mutual funds	66.32	-	66.32
Alternate investment funds	50.01	-	50.01
Government securities	5,220.80	-	5,220.80
Debt securities	0.23	155.57	155.80
in subsidiaries	-	-	-
in others	-	-	-
Equity instruments	2,192.16	-	2,192.16
in subsidiaries	-	-	-
in others	-	-	-
Others	18.77	-	18.77
<b>Total – Gross (A)</b>	<b>7,548.29</b>	<b>155.57</b>	<b>7,703.86</b>
<b>(B)</b>			
(i) Investments outside India	-	-	-
(ii) Investments in India	7,548.29	155.57	7,703.86
<b>Total – (B)</b>	<b>7,548.29</b>	<b>155.57</b>	<b>7,703.86</b>
Less: Impairment loss allowance - (C)	-	-	-
<b>Total Net (D) = A - C</b>	<b>7,548.29</b>	<b>155.57</b>	<b>7,703.86</b>

(₹ in millions)

Particulars	As at March 31, 2019		
	At Fair Value through profit and loss	At Cost	Total
<b>(A)</b>			
Mutual funds	86.82	-	86.82
Alternate investment funds	63.19	-	63.19
Government securities	-	-	-
Debt securities	610.65	-	610.65
in subsidiaries	-	-	-
in others	-	-	-
Equity instruments	592.00	-	592.00
in subsidiaries	-	-	-
in others	771.27	-	771.27
<b>Total – Gross (A)</b>	<b>2,123.93</b>	<b>-</b>	<b>2,123.93</b>
<b>(B)</b>			
(i) Investments outside India	-	-	-
(ii) Investments in India	2,123.93	-	2,123.93
<b>Total – (B) to tally with Total (A)</b>	<b>2,123.93</b>	<b>-</b>	<b>2,123.93</b>
Less: Impairment loss allowance - (C)	-	-	-
<b>Total Net (D) = A - C</b>	<b>2,123.93</b>	<b>-</b>	<b>2,123.93</b>

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Note 9.1 Investment Details Script Wise

Particulars	As at March 31, 2021			As at March 31, 2020			As at March 31, 2019		
	Quantity (in actuals)	Face value per unit (in ₹)	Carrying Value (₹ in millions)	Quantity (in actuals)	Face value per unit (in ₹)	Carrying Value (₹ in millions)	Quantity (in actuals)	Face value per unit (in ₹)	Carrying Value (₹ in millions)
<b>Mutual funds</b>			<b>118.18</b>			<b>66.32</b>			<b>86.82</b>
IIFL Focused Equity Fund-Direct Plan-Growth	4,562,418.45	10.00	118.18	4,562,418.45	10.00	66.32	4,562,418.45	10	76.10
ICICI Prudential Ultra Short Term Fund	-	-	-	-	-	-	1,004,396.98	10	10.72
<b>Alternate investment fund</b>			<b>71.06</b>			<b>50.01</b>			<b>63.19</b>
Phi Capital Growth Fund-I	298.40	100,000.00	43.08	173.97	100,000.00	21.17	156.93	100,000	9.27
Indiareit Apartment Fund - Class B	22.63	100,000.00	3.58	23.20	100,000.00	4.27	28.32	100,000	4.42
IIFL Income Opportunities Fund- Special Situation - Class B	932,923.14	3.9963	2.03	932,923.14	3.9963	2.04	932,923.14	3.9963	4.11
IIFL Income Opportunities Fund- Special Situation - Class S	10,278,484.68	3.9963	22.37	10,278,484.68	3.9963	22.53	10,278,484.68	3.9963	45.39
<b>Government securities</b>			<b>-</b>			<b>5,220.80</b>			<b>-</b>
Government securities	-	-	-	50,000,000.00	100.00	5,220.80	-	-	-
<b>Debt securities</b>			<b>125.97</b>			<b>155.80</b>			<b>610.65</b>
9.25% DHFL - 2023	-	-	-	8,908.00	1,000.00	0.23	768,843.00	748,346	610.65
Elite Mortgage HL Trust June 2019 Series A PTC	5.00	35,854,404.00	125.97	5.00	35,854,404.00	155.57	130,000.00		
<b>Equity instruments</b>			<b>0.50</b>			<b>2,192.16</b>			<b>592.00</b>
TransUnion CIBIL Limited	-	-	-	250,000.00	10.00	988.50	250,000.00	250,000	591.50
SBI Cards and Payment Services Limited (formerly known as SBI Cards and Payment Services Private Limited)	-	-	-	1,944,804.00	10.00	1,203.16			
Alpha Microfinance Consultants Private Limited	50,000.00	10.00	0.50	50,000.00	10.00	0.50	50,000.00	50,000	0.50
<b>Others</b>			<b>-</b>			<b>18.77</b>			<b>771.27</b>
IRB InvIT Fund	-	-	-	732,500.00	93.50	18.77	19,110,000.00	11,565,000.00	771.27
<b>Total Gross</b>			<b>315.71</b>			<b>7,703.86</b>			<b>2,123.93</b>

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**Note 10. Other financial assets**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>(Unsecured, considered good)</b>			
Security deposits	324.19	292.03	322.75
Deposit with Exchange/Clearing Corporation of India Ltd	2.80	25.40	2.40
Interest strip asset on assignment	3,843.01	2,545.35	1,486.96
Staff advances	1.41	1.04	0.66
Insurance receivable	525.24	353.93	152.99
Less: Provisions on insurance receivables (refer note 10.2)	(181.73)	(112.48)	(71.38)
Other receivables	340.21	326.78	37.44
Accrued interest on investments	-	102.72	38.50
Other advance	46.70	46.70	48.20
<b>(Unsecured, considered doubtful)</b>			
Security deposit for rented premises	11.26	12.99	16.34
Less: Impairment loss allowance on security deposit (refer note 10.3)	(11.26)	(12.99)	(16.34)
<b>Total</b>	<b>4,901.83</b>	<b>3,581.47</b>	<b>2,018.53</b>

**Note 10.1: Impairment loss allowance on other advances**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Opening</b>	-	-	<b>70.60</b>
Addition	-	-	-
Less: Transfer to Loans	-	-	(70.60)
<b>Closing</b>	-	-	-

**Note 10.2: Provisions on insurance receivables**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Opening</b>	<b>112.48</b>	<b>71.38</b>	<b>41.03</b>
Addition	72.80	59.04	40.25
Reduction	(3.55)	(17.94)	(9.90)
<b>Closing</b>	<b>181.73</b>	<b>112.48</b>	<b>71.38</b>

**Note 10.3: Provisions on security deposit**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Opening</b>	12.99	16.34	-
Addition	4.79	3.51	16.34
Reduction	(6.52)	(6.86)	-
<b>Closing</b>	<b>11.26</b>	<b>12.99</b>	<b>16.34</b>

Note 11. Deferred Tax Assets and Liabilities

(₹ in millions)

Particulars	Opening balance (as on April 1, 2020)	Recognised in profit or loss *	Recognised in/ reclassified from OCI **	Closing balance (as on March 31, 2021)
<b>Deferred tax assets</b>				
Property, plant and equipment	212.03	34.21	-	246.24
Provisions, allowances for doubtful receivables / loans	2,351.63	1,040.41	-	3,392.04
Compensated absences and retirement benefits	67.12	(3.09)	(5.41)	58.62
MTM on derivative financial instruments	68.88	(36.44)	35.69	68.13
Expenses deductible in future years	89.26	41.71	-	130.97
C/f losses on investments	142.19	(142.19)	-	-
Cash flow hedge reserve	-	-	73.24	73.24
Fair value of loans carried at FVTOCI	-	-	1.92	1.92
Leases - Ind AS 116	47.47	23.91	-	71.38
Income amortisation (net)	(549.12)	(305.39)	-	(854.51)
Provision for 36(1)(viiia)	-	(76.60)	-	(76.60)
<b>Deferred tax assets (net)</b>	<b>2,429.46</b>	<b>576.53</b>	<b>105.44</b>	<b>3,111.43</b>

\* Includes prior period amount of ₹ 202.94 million.

\*\* Excluding amount of ₹ 23.66 million towards tax expense for MTM on derivative financial instruments

Significant components of deferred tax assets and liabilities for the year ended March 31, 2020 are as follows:

(₹ in millions)

Particulars	Opening balance (as on April 1, 2019)	Effect of Rate Change (refer note 11.1)	Recognised in profit or loss	Recognised in/ reclassified from OCI *	Closing balance (as on March 31, 2020)
<b>Deferred tax assets</b>					
Property, plant and equipment	210.74	(28.96)	30.25	-	212.03
Provisions, allowances for doubtful receivables / loans	2,617.63	(408.33)	142.33	-	2,351.63
Compensated absences and retirement benefits	57.31	(10.21)	8.59	11.43	67.12
MTM on derivative financial instruments	188.34	(58.04)	6.80	(68.22)	68.88
Expenses deductible in future years	187.38	(85.11)	(13.01)	-	89.26
C/f losses on investments	68.36	(9.28)	83.11	-	142.19
Leases - Ind AS 116	-	-	47.47	-	47.47
Income amortisation (net)	(361.07)	96.39	(284.44)	-	(549.12)
Provision for 36(1)(viiia)	(16.11)	4.51	11.60	-	-
<b>Deferred tax assets (net)</b>	<b>2,952.58</b>	<b>(499.03)</b>	<b>32.70</b>	<b>(56.79)</b>	<b>2,429.46</b>

\*Excluding amount of ₹ 79.19 million towards tax expense for MTM on derivative financial instruments

Significant components of deferred tax assets and liabilities for the year ended March 31, 2019 are as follows:

(₹ in millions)

Particulars	Opening balance (as on April 1, 2018)	Effect of Rate Change (refer note 11.1)	On Account of Merger	Recognised in profit or loss	Recognised in/ reclassified from OCI *	Closing balance (as on March 31, 2019)
<b>Deferred tax assets</b>						
Property, plant and equipment	0.99	-	248.04	(38.29)	-	210.74
Provisions, allowances for doubtful receivables / loans	395.42	-	2,524.14	(301.93)	-	2,617.63
Compensated absences and retirement benefits	11.74	-	26.42	17.88	1.27	57.31
MTM on derivative financial instruments	-	-	50.64	(9.53)	147.23	188.34
Expenses deductible in future years	130.46	-	0.67	56.25	-	187.38
C/f losses on investments	68.36	-	-	-	-	68.36
Leases - Ind AS 116	-	-	-	-	-	-
Income amortisation (net)	(280.86)	-	117.45	(197.66)	-	(361.07)
Provision for 36(1)(viiia)	(73.56)	-	-	57.45	-	(16.11)
<b>Deferred tax assets (net)</b>	<b>248.97</b>	<b>-</b>	<b>2,967.36</b>	<b>(446.77)</b>	<b>148.49</b>	<b>2,952.58</b>

\*Excluding amount of ₹ 79.19 million towards tax expense for MTM on derivative financial instruments

The recently promulgated Taxation Laws (Amendment) Ordinance 2019, has inserted section 115BAA in the Income Tax Act, 1961, providing existing domestic companies with an option to pay tax at concessional rate of 22% plus applicable surcharge and cess. The reduced tax rates come with the consequential surrender of specified deductions/ incentives. The options needs to be exercised within the prescribed time for filing the return of income under Section 139 (1) of the Income Tax Act, 1961, for assessment year (AY) 2020-21 or subsequent AYs. Once exercised, such an option cannot be withdrawn for the same or subsequent AYs.

These consolidated financial statements are prepared on the basis that the parent company and some of its subsidiaries would avail the option to pay income tax at the lower rate. Consequently, wherever applicable, the opening deferred tax asset (net) has been measured at the lower rate, with a one-time charge of ₹ 499.03 million to the statement of Profit & Loss during the year ended March 31, 2020.



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**Note 12. Investment property (at cost)**

(₹ in millions)

Particulars	Property (Flats) (refer note 12.1 & 12.2) *	Building	Land (refer note 12.1 & 12.2)	Total
<b>Gross carrying value</b>				
<b>As at April 1, 2020</b>	<b>1,556.02</b>	<b>111.83</b>	<b>1,058.85</b>	<b>2,726.70</b>
Additions during the year	-	-	63.08	63.08
Deductions/adjustments during the year	-	(36.99)	-	(36.99)
<b>As at March 31, 2021</b>	<b>1,556.02</b>	<b>74.84</b>	<b>1,121.93</b>	<b>2,752.79</b>
Less : Impairment loss allowance/Adjustment	(0.07)	(4.79)	(37.33)	(42.19)
<b>Net carrying value as at March 31, 2021</b>	<b>1,555.95</b>	<b>70.05</b>	<b>1,084.60</b>	<b>2,710.60</b>
Fair value as on March 31, 2021 (Fair value hierarchy : Level 3)	1,710.35	70.05	1,084.82	2,865.22

\*Distress value of above flats is ₹ 1,596.10 millions as on March 31, 2021.

(₹ in millions)

Particulars	Property (Flats) (refer note 12.1) *	Building	Land (refer note 12.1)	Total
<b>Gross carrying value</b>				
<b>As at April 1, 2019</b>	<b>1,556.02</b>	-	<b>1,078.85</b>	<b>2,634.87</b>
Additions during the year	-	111.83	-	111.83
Deductions/adjustments during the year	-	-	(20.00)	(20.00)
<b>As at March 31, 2020</b>	<b>1,556.02</b>	<b>111.83</b>	<b>1,058.85</b>	<b>2,726.70</b>
Less : Impairment loss allowance	(478.20)	-	(105.87)	(584.07)
<b>Net carrying value as at March 31, 2020</b>	<b>1,077.82</b>	<b>111.83</b>	<b>952.98</b>	<b>2,142.63</b>
Fair value as on March 31, 2020 (Fair value hierarchy : Level 3)	1,710.38	111.83	1,067.45	2,889.66

\*Distress value of above flats is ₹ 1,197.07 millions as on March 31, 2020.

(₹ in millions)

Particulars	Property (Flats) (refer note 12.1) *	Building	Land (refer note 12.1)	Total
<b>Gross carrying value</b>				
<b>As at April 1, 2018</b>	<b>1,551.21</b>	-	<b>900.53</b>	<b>2,451.74</b>
Additions during the year	4.81	-	178.32	183.13
Deductions/adjustments during the year	-	-	-	-
<b>As at March 31, 2019</b>	<b>1,556.02</b>	-	<b>1,078.85</b>	<b>2,634.87</b>
Less : Impairment loss allowance	(0.02)	-	-	(0.02)
<b>Net carrying value as at March 31, 2019</b>	<b>1,556.00</b>	-	<b>1,078.85</b>	<b>2,634.85</b>
Fair value as on March 31, 2019 (Fair value hierarchy : Level 3)	1,710.00	-	1,081.15	2,791.15

**12.1:** Management has acquired possession of these properties in satisfaction of the debts and intends to dispose them in due course, subject to conducive market conditions. These properties have been valued taking into consideration various factors such as location, facilities & amenities, quality of construction, percentage of completion of construction (as for some properties the construction is currently on hold), residual life of building, business potential, supply & demand, local nearby enquiry, market feedback of investigation and ready reckon published by government. These valuations have been performed by external independent valuers, having appropriate recognised professional qualification and experience in the location and category of property being valued. The fair values are based on market values, being the estimated amount for which a property could be exchanged in an arm's length transaction. These properties are not depreciated as they have not been put to use.

**12.2:** In respect of an investment property being situated in the city of Mumbai the Supreme Court vide their order dated October 24, 2019 held that there was deemed permission for PPL under DCR 6(4) as per notice of architect dated May 07,2011 and hence there was no question of regularisation of the PPL and no further interference was called for. Accordingly the MCGM was directed to take over the PPL and proceed further to decide the issue concerning 13 floors, i.e: 44 to 56 floors of the residential building. In view of the above the builder is permitted to continue with the construction of the building. Considering this development the Group has obtained fair value of the said property from the property valuer during the year and in accordance with the accounting policy has reversed the provision for impairment to the tune of ₹ 478.16 million.

The Group has also reversed provision for impairment in respect of another investment property to the tune of ₹ 68.54 million during the year based on the fair valuation of the land carried out by the property valuer.

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**Note 13. Property, Plant and Equipment**

Particulars	Freehold Land *	Electrical Equipment	Furniture And Fixtures	Vehicles	Office Equipment	Buildings	Plant & Equipment	Computer	Total
<b>Cost as at April 1, 2020</b>	0.86	17.94	732.04	17.12	136.04	359.31	198.85	472.81	1,934.97
Additions during the year	-	2.36	176.24	-	15.52	-	45.80	62.12	302.04
Deductions/adjustments	-	(2.96)	(28.48)	-	(38.16)	-	32.96	(54.30)	(90.94)
<b>As at March 31, 2021</b>	<b>0.86</b>	<b>17.34</b>	<b>879.80</b>	<b>17.12</b>	<b>113.40</b>	<b>359.31</b>	<b>277.61</b>	<b>480.63</b>	<b>2,146.07</b>
<b>Depreciation</b>									
<b>As at April 1, 2020</b>	-	10.33	296.40	12.01	67.85	63.45	85.02	258.41	793.47
Depreciation for the year	-	2.81	138.54	2.65	16.24	21.15	50.19	143.16	374.74
Deductions/adjustments	-	(2.14)	(10.27)	-	(14.64)	-	1.59	(39.60)	(65.06)
<b>Up to March 31, 2021</b>	-	<b>11.00</b>	<b>424.67</b>	<b>14.66</b>	<b>69.45</b>	<b>84.60</b>	<b>136.80</b>	<b>361.97</b>	<b>1,103.15</b>
<b>Net block as at March 31, 2021</b>	<b>0.86</b>	<b>6.34</b>	<b>455.13</b>	<b>2.46</b>	<b>43.95</b>	<b>274.71</b>	<b>140.81</b>	<b>118.66</b>	<b>1,042.92</b>

\* The above freehold Land is hypothecated with Debenture Trustee(s) for issue of secured non-convertible debentures.

Particulars	Freehold Land *	Electrical Equipment	Furniture And Fixtures	Vehicles	Office Equipment	Buildings	Plant & Equipment	Computer	Total
<b>Cost as at April 1, 2019</b>	0.86	14.09	446.64	15.55	117.49	359.31	98.91	414.12	1,466.97
Additions during the year	-	4.87	297.18	-	20.15	-	109.84	163.28	595.32
Deductions/adjustments	-	(1.02)	(11.78)	1.57	(1.60)	-	(9.90)	(104.59)	(127.32)
<b>As at March 31, 2020</b>	<b>0.86</b>	<b>17.94</b>	<b>732.04</b>	<b>17.12</b>	<b>136.04</b>	<b>359.31</b>	<b>198.85</b>	<b>472.81</b>	<b>1,934.97</b>
<b>Depreciation</b>									
<b>As at April 1, 2019</b>	-	5.20	150.82	7.22	50.29	42.30	35.33	148.01	439.17
Depreciation for the year	-	3.73	144.22	3.19	27.85	21.15	55.21	153.50	408.85
Deductions/adjustments	-	1.40	1.36	1.60	(10.29)	-	(5.52)	(43.10)	(54.55)
<b>Up to March 31, 2020</b>	-	<b>10.33</b>	<b>296.40</b>	<b>12.01</b>	<b>67.85</b>	<b>63.45</b>	<b>85.02</b>	<b>258.41</b>	<b>793.47</b>
<b>Net block as at March 31, 2020</b>	<b>0.86</b>	<b>7.61</b>	<b>435.64</b>	<b>5.11</b>	<b>68.19</b>	<b>295.86</b>	<b>113.83</b>	<b>214.40</b>	<b>1,141.50</b>

\* The above freehold Land is hypothecated with Debenture Trustee(s) for issue of secured non-convertible debentures.

Particulars	Freehold Land *	Electrical Equipment	Furniture And Fixtures	Vehicles	Office Equipment	Buildings	Plant & Equipment	Computer	Total
<b>Cost as at April 1, 2018</b>	0.86	4.36	181.54	15.48	69.97	366.52	48.73	188.86	876.31
Additions during the year	-	10.10	274.69	0.13	56.06	-	56.65	241.12	638.76
Deductions/adjustments	-	(0.37)	(7.92)	(0.06)	(5.31)	-	(5.80)	(15.66)	(35.12)
Transfer in due to merger (refer note 41.1)	-	-	(1.67)	-	(3.23)	(7.21)	(0.67)	(0.20)	(12.98)
<b>As at March 31, 2019</b>	<b>0.86</b>	<b>14.09</b>	<b>446.64</b>	<b>15.55</b>	<b>117.49</b>	<b>359.31</b>	<b>98.91</b>	<b>414.12</b>	<b>1,466.97</b>
<b>Depreciation</b>									
<b>As at April 1, 2018</b>	-	1.48	49.11	3.00	26.38	21.85	15.37	42.99	160.19
Depreciation for the year	-	3.88	106.32	4.26	28.44	21.15	24.34	113.53	301.92
Deductions/adjustments	-	(0.16)	(3.93)	(0.04)	(3.30)	-	(4.12)	(8.36)	(19.91)
Transfer in due to merger (refer note 41.1)	-	-	(0.68)	-	(1.23)	(0.70)	(0.26)	(0.15)	(3.02)
<b>Up to March 31, 2019</b>	-	<b>5.20</b>	<b>150.82</b>	<b>7.22</b>	<b>50.29</b>	<b>42.30</b>	<b>35.33</b>	<b>148.01</b>	<b>439.17</b>
<b>Net block as at March 31, 2019</b>	<b>0.86</b>	<b>8.89</b>	<b>295.81</b>	<b>8.33</b>	<b>67.21</b>	<b>317.01</b>	<b>63.58</b>	<b>266.10</b>	<b>1,027.80</b>

\* The above freehold Land is hypothecated with Debenture Trustee(s) for issue of secured non-convertible debentures.

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**Note 14. Leases**

During the year ended March 31, 2020 the Group has adopted Ind AS 116 – “Leases” with effect from April 01, 2019 and applied the standard to its leases retrospectively. In accordance with the requirements of the standard, the lease liability at the present value of remaining lease payments at the date of initial application i.e. April 01, 2019 has been recognised and “Right to use assets” has been recognised at an amount equal to the “Lease liability” as at that date. In the Statement of Profit and Loss for the current period, the nature of expenses in respect of leases has changed from lease rent in previous periods to depreciation cost for “Right to use lease assets” and interest accrued on “Lease liability”. The Group has not restated the comparative information in this respect.

(i) As a Lessee

**a) Changes in the carrying value of right to use assets:**

(₹ in millions)

Particulars	Premises	Vehicle	Total
<b>Opening Balance as at April 01, 2020</b>	<b>2,749.84</b>	<b>21.42</b>	<b>2,771.26</b>
Addition during the year	1,012.37	1.54	1,013.91
Deduction/Adjustment	(149.78)	(3.63)	(153.41)
Depreciation during the year	(638.94)	(10.91)	(649.85)
<b>Closing Balance as at March 31, 2021</b>	<b>2,973.49</b>	<b>8.42</b>	<b>2,981.91</b>

(₹ in millions)

Particulars	Premises	Vehicle	Total
<b>Opening Balance as at April 01, 2019</b>	<b>2,141.65</b>	<b>27.68</b>	<b>2,169.33</b>
Addition during the year	1,514.15	9.38	1,523.53
Deduction/Adjustment	(285.66)	(3.77)	(289.43)
Depreciation during the year	(620.30)	(11.87)	(632.17)
<b>Closing Balance as at March 31, 2020</b>	<b>2,749.84</b>	<b>21.42</b>	<b>2,771.26</b>

**b) Break up value of the Current and Non - Current Lease Liabilities:**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020
Current lease liabilities	515.51	478.68
Non-current lease liabilities	2,749.51	2,434.85
<b>Total</b>	<b>3,265.02</b>	<b>2,913.53</b>

**c) Movement in lease liabilities:**

(₹ in millions)

Particulars	Premises	Vehicle	Total
<b>Balance as at April 01, 2020</b>	<b>2,890.93</b>	<b>22.60</b>	<b>2,913.53</b>
Addition during the year	1,011.46	1.55	1,013.01
Deduction/Adjustment	(160.00)	(3.86)	(163.86)
Finance cost accrued during the period	268.04	1.41	269.45
Payment of lease liabilities	(754.73)	(12.38)	(767.11)
<b>Closing Balance as at March 31, 2021</b>	<b>3,255.70</b>	<b>9.31</b>	<b>3,265.02</b>

(₹ in millions)

Particulars	Premises	Vehicle	Total
<b>Balance as at April 01, 2019</b>	<b>2,141.65</b>	<b>27.68</b>	<b>2,169.33</b>
Addition during the year	1,514.15	9.38	1,523.53
Deduction/Adjustment	(294.79)	(3.70)	(298.49)
Finance cost accrued during the period	236.74	2.28	239.02
Payment of lease liabilities	(706.82)	(13.04)	(719.88)
<b>Closing Balance as at March 31, 2020</b>	<b>2,890.93</b>	<b>22.60</b>	<b>2,913.53</b>

d) Details regarding the contractual maturities of lease liabilities on an undiscounted basis:

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020
Less than one year	764.28	698.48
One to two years	743.59	638.54
Two to five years	1,660.16	1,537.89
More than five years	1,189.18	941.25
<b>Total</b>	<b>4,357.21</b>	<b>3,816.16</b>

e) Rental expense recorded for short-term leases was ₹ 133.47 million (March 31, 2020 ₹ 230.83 million)

f) Amounts recognised in profit or loss

(₹ in millions)

Particulars	FY 2020-21	FY 2019-20
Interest on lease liabilities	269.45	239.02
Expenses relating to leases of low-value assets, excluding short-term leases of low value assets	4.66	6.62
Depreciation relating to leases	649.86	632.17
<b>Total</b>	<b>923.97</b>	<b>877.81</b>

g) Amounts recognised in the statement of cash flows

(₹ in millions)

Particulars	FY 2020-21	FY 2019-20
Total cash outflow for leases	767.11	719.87

(ii) As a Lessor

Operating Lease

The Group has entered into operating lease for one of its office building. These leases have terms of between 2 to 3 years. All leases include a clause to enable upward revision of the rental charge on an annual basis according to prevailing market conditions. The total contingent rents recognised as income during the year is ₹ 26.62 million (March 31, 2020 ₹ 32.88 million). Future minimum rentals receivable under non-cancellable operating leases are as follows:

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020
Upto 1 Year	-	36.41
Upto 2 Year	-	36.41
Upto 3 Year	-	6.07

Effective from 1 April 2019 ('the date of transition'), the Group applied Ind AS 116 using the modified retrospective approach, wherein Right-of-use ('ROU') asset is recognised at an amount equal to the lease liability. Accordingly, the comparative information is not restated – i.e. it is presented, as previously reported, under Ind AS 17. Additionally, the disclosure requirements in Ind AS 116 have not generally been applied to comparative information.

The Group has taken office premises on operating lease at various locations. Lease rents in respect of the same have been charged to the Statement of Profit and Loss. The total of future minimum lease rentals under non cancellable operating leases, outstanding as at March 31, 2019, are as under:

(₹ in millions)

Minimum Lease Rentals	FY 2018-2019
Up to One year	15.54
One to Five years	16.99
<b>Total</b>	<b>32.53</b>

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Note 15. Other Intangible Assets (other than internally generated)

(₹ in millions)

Particulars	Software
<b>Cost or valuation as at April 01, 2020</b>	<b>56.69</b>
Additions during the year	23.01
Deductions /Adjustments	-
<b>As at March 31, 2021</b>	<b>79.70</b>
<b>Amortisations</b>	
<b>As at April 01, 2020</b>	<b>44.18</b>
Additions during the year	24.07
Deductions /Adjustments	-
<b>Up to March 31, 2021</b>	<b>68.25</b>
<b>Net block as at March 31, 2021</b>	<b>11.45</b>

(₹ in millions)

Particulars	Software
<b>Cost or valuation as at April 01, 2019</b>	<b>52.27</b>
Transfer in due to merger (refer note 41.2)	
Additions during the year	4.54
	-
Deductions /Adjustments	(0.12)
<b>As at March 31, 2020</b>	<b>56.69</b>
<b>Amortisations</b>	
<b>As at April 01, 2019</b>	<b>28.77</b>
Transfer in due to merger (refer note 41.2)	
Additions during the year	15.44
Deductions /Adjustments	(0.03)
<b>Up to March 31, 2020</b>	<b>44.18</b>
<b>Net block as at March 31, 2020</b>	<b>12.51</b>

(₹ in millions)

Particulars	Software
<b>Cost or valuation as at April 01, 2018</b>	<b>40.93</b>
Transfer in due to merger (refer note 41.2)	(9.10)
Additions during the year	20.44
	-
Deductions /Adjustments	-
<b>As at March 31, 2019</b>	<b>52.27</b>
<b>Amortisations</b>	
<b>As at April 01, 2018</b>	<b>15.94</b>
Transfer in due to merger (refer note 41.2)	(3.74)
Additions during the year	16.57
Deductions /Adjustments	-
<b>Up to March 31, 2019</b>	<b>28.77</b>
<b>Net block as at March 31, 2019</b>	<b>23.50</b>

Note 15.1: Movement of Goodwill

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Opening</b>	-	-	<b>107.18</b>
Addition	-	-	-
Impairment	-	-	107.18
<b>Closing</b>	-	-	-

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**Note 16. Other non-financial assets**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Unsecured, considered good</b>			
Prepaid expenses	148.04	295.05	121.23
Receivable from securitisation trust	2,312.07	843.04	-
Advances for operational expenses*	501.77	262.45	32.19
Deposit with government	18.92	18.92	29.66
GST / Service tax input	159.43	155.13	94.92
Advance towards gratuity (refer note 32.2)	8.25	-	-
Capital Advance	1.82	0.53	0.52
Other assets	3.80	4.88	15.61
<b>Total</b>	<b>3,154.10</b>	<b>1,580.00</b>	<b>294.13</b>

\* Includes foreign currency payments amounting to ₹ 90.70 million (March 31, 2020 ₹ 90.70 million, March 31, 2019 "Nil")

**Note 17. Payables**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Trade payables</b>			
(i) Total outstanding dues of micro enterprises and small enterprises (Refer note 17.1)	-	-	-
(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises			
Outstanding dues of creditors	146.91	55.61	198.77
Accrued salaries and benefits	33.48	53.14	105.45
Provision for expenses	914.13	676.18	723.99
Other trade payables *	9.77	2.30	55.55
<b>Total</b>	<b>1,104.29</b>	<b>787.23</b>	<b>1,083.76</b>

\* including payable to Group Companies (refer note 40.2)

**Note 17.1 Disclosure under the Micro, Small and Medium Enterprises Development Act, 2006**

The following disclosure is made as per the requirement under The Micro, Small and Medium Enterprises Development Act, 2016 ("MSMED Act") on the basis of confirmations sought from suppliers on registration with the specified authorities under MSMED:

Particulars	2020-2021	2019-2020	2018-2019
(a) Principal amount remaining unpaid to any supplier at the year end	-	-	-
(b) Interest due thereon remaining unpaid to any supplier at the year end	-	-	-
(c) Amount of interest paid and payments made to the supplier beyond the appointed day during the year	-	-	-
(d) Amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the Act	-	-	-
(e) Amount of interest accrued and remaining unpaid at the year end	-	-	-
(f) Amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues above are actually paid to the small enterprise, for the purpose of disallowance of a deductible expenditure under section 23 of the Act	-	-	-

The aforementioned is based on the responses received by the Group to its inquiries with suppliers with regard to applicability under the said Act. This has been relied upon by the auditors.

No interest has been paid/is payable by the Group during the year to the suppliers registered under this Act.

**Note 18. Debt Securities**

(₹ in millions)

Particulars	At Amortised Cost		
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
(i) Non Convertible Debentures (Refer Note (a), (b), (c), (d) and 18.1) - Secured	78,377.98	82,352.74	64,690.33
Less : Unamortised debenture issue expenses	(338.26)	(451.40)	(309.99)
Less : Unexpired discount on NCD	(36.29)	(56.19)	-
(ii) Commercial Papers (Refer Note 18.1) - Unsecured	-	-	41,800.00
Less : Unexpired discount on Commercial Paper (Refer Note (b))	-	-	(307.67)
Less: Derivative Financial Liability	-	-	(11.17)
(iii) Interest accrued but not due	5,300.07	5,202.16	3,860.97
<b>Total (A)</b>	<b>83,303.50</b>	<b>87,047.31</b>	<b>109,722.47</b>
Debt Securities in India	54,555.68	57,967.05	109,722.47
Debt Securities outside India	28,747.82	29,080.26	-
<b>Total (B)</b>	<b>83,303.50</b>	<b>87,047.31</b>	<b>109,722.47</b>

(a) These Non Convertible Debentures are secured by way of first pari-passu charge on immovable property, current assets, book debts, loans and advances including receivables other than those specifically charged.

(b) Unexpired discount on Commercial Papers is net of Nil (March 31, 2020: Nil; March 31, 2019: ₹ 661.38 million), towards discount accrued but not due.

(c) During the previous year ending March 31, 2020 the Group has borrowed ₹ 28,557.00 million (equivalent to USD 400 million) under Secured Medium Term Note Programme. These are secured by way of all rights, titles, interest, benefits, claims and demands, whatsoever of the Company in, to and in respect of, all present and future, receivables/assets, including Company's accounts, operating cash flows, current assets, book debts, stock in trade, loans and advances and receivables, both present and future to the extent of complying with the Security Coverage Ratio, but excluding the Ineligible Assets.

(d) Non Convertible Debentures – Secured includes redeemable non convertible debenture which carries call option and contain a repayment clause by way of reduction in face value ₹ 843.75 million (May 15, 2021 and every six months thereafter), ₹ 150.00 million (from December 20, 2023) and ₹ 150.00 million (from March 20, 2024) (as at March 31, 2020 ₹ 1,406.25 million (May 15, 2020 and every six months thereafter), ₹ 150.00 million (from December 20, 2023) and ₹ 150.00 million (from March 20, 2024)), Secured includes redeemable Non convertible debenture amounting to ₹ 140.00 million which carries call option effective from July 13, 2018, (March 31, 2019 ₹ 140.00 million)

(e) Includes redeemable non convertible debenture amounting to ₹ 140 million (March 31, 2020 ₹ 140 million, March 31, 2019 ₹ 140 million) which carries call option effective from July 13, 2018.

(f) Includes option contacts undesignated Nil (Notional amount March 31, 2020 ₹ 12.50 million, March 31, 2019 ₹ 11.17 million)

**Note 18.1 - Terms of repayment**

Residual Maturity	As at March 31, 2021		As at March 31, 2020		As at March 31, 2019	
	Rate of Interest / Yield	Amount (₹ in millions)	Rate of Interest / Yield	Amount (₹ in millions)	Rate of Interest / Yield	Amount (₹ in millions)
<b>Secured NCD:</b>		<b>78,377.98</b>		<b>82,352.74</b>		<b>64,690.33</b>
<b>Fixed:</b>		<b>62,093.63</b>		<b>56,411.91</b>		<b>38,062.13</b>
More than 5 years	8.60% - 9.18%	6,370.00	9.18% - 10.33%	3,300.00	10.05% - 10.33%	300.00
3- 5 years	10.05% - 10.33%	300.00	9.75% - 10.20%	32,058.40	8.61% - 15.25%	10,958.18
1-3 years	8.00% - 15.25%	39,746.83	8.00% - 15.25%	13,020.18	8.00% - 10.80%	16,279.45
Less than 1 years	7.70% - 10.50%	15,676.80	8.65% - 11.08%	8,033.33	7.50% - 10.80%	10,524.50
<b>Floating:<sup>^</sup></b>		<b>2,843.75</b>		<b>8,406.25</b>		<b>9,000.00</b>
1-3 years	8.56%	281.25	8.56% - 9.85%	2,843.75	8.77% - 9.20%	7,000.00
Less than 1 years	8.56% - 9.40%	2,562.50	8.56% - 8.77%	5,562.50	8.15% - 8.44%	2,000.00
<b>Zero Coupon:</b>		<b>13,440.60</b>		<b>17,534.58</b>		<b>17,628.20</b>
More than 5 years		-	-	-	9.12% - 10.30%	701.89
3- 5 years	9.00% - 10.30%	1,291.89	9.12% - 10.30%	701.89	9.35% - 9.60%	2,464.23
1-3 years	9.35% - 9.85%	2,259.53	8.20% - 10.20%	8,903.90	8.10% - 10.20%	13,524.08
Less than 1 years	8.20% - 10.20%	9,889.18	8.10% - 10.00%	7,928.79	8.10% - 9.55%	938.00
<b>Commercial Papers</b>		<b>-</b>		<b>-</b>		<b>41,800.00</b>
Less than 1 years	-	-	-	-	8.70% - 9.10%	41,800.00
<b>Total</b>		<b>78,377.98</b>		<b>82,352.74</b>		<b>106,490.33</b>

<sup>^</sup> The floating rate non convertible debentures are linked with Government securities / Treasury Bills interest rates plus applicable spread.

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**Note 18.2 - Non Convertible Debentures - instrument wise details**

(₹ in millions)

Description of security	Coupon/ Yield	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Zero Coupon Secured Rated Listed Redeemable Non Convertible Debentures. Series C5. Date of Maturity 06/04/2020	9.20%	-	350.00	380.00
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series B3 Option Ii. Date of Maturity 07/04/2020	8.85%	-	110.00	110.00
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series B3 Option II. Date of Maturity 07/04/2020	8.85%	-	110.00	110.00
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series A11. Date of Maturity 20/04/2020	9.30%	-	1,093.00	1,500.00
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series A13. Date of Maturity 20/04/2020	9.40%	-	2,500.00	2,500.00
Zero Coupon 10 Year G-Sec Rate Linked Secured Listed Rated Redeemable Non Convertible Debentures. Series C11. Date of Maturity 21/04/2020	8.75%	-	262.00	500.00
Zero Coupon 10 Year G-Sec Rate Linked Secured Listed Rated Redeemable Non Convertible Debentures. Series C12. Date of Maturity 27/04/2020	9.00%	-	295.52	574.16
Secured Redeemable Non Convertible Debentures. Date of Maturity 30/04/2020	8.77%	-	5,000.00	5,000.00
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series B3 Option I. Date of Maturity 12/05/2020	8.85%	-	640.00	640.00
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series B4. Date of Maturity 12/05/2020	8.64%	-	180.00	180.00
10.80% Secured Listed Redeemable Non-Convertible Debentures. Date of Maturity 22/05/2020	10.80%	-	1,500.00	1,500.00
Zero Coupon Secured Non Convertible Debentures - 10 Year G-Sec Price MLD 2020. Series D2. Date of Maturity - 09/07/2020	9.00%	-	285.58	-
Zero Coupon Secured Listed Redeemable Non Convertible Debentures. Series B5. Date of Maturity 17/08/2020	8.10%	-	1,150.00	1,150.00
9.98% Secured Listed Rated Redeemable Non Convertible Debentures. Series C14 Option II. Date of Maturity 28/09/2020	9.98%	-	1,000.00	1,000.00
11.08% Secured Redeemable Non-Convertible Debentures. Date of Maturity 28/09/2020	11.08%	-	33.33	100.00
8.65% Secured Rated Listed Redeemable Non-Convertible Debentures. Series B9 Option A. Date of Maturity 05/10/2020	8.65%	-	625.00	753.33
9.75% Secured Redeemable Non Convertible Debentures - Series F1. Date of Maturity - 09/10/2020	9.75%	-	1,500.00	-
10.20% Secured Redeemable Non Convertible Debentures. Date of Maturity 03/11/2020	10.20%	-	2,875.00	2,875.00
9.87% Secured Rated Listed Redeemable Non Convertible Debentures. Series C10. Date of Maturity 20/11/2020	9.87%	-	500.00	502.45
Zero Coupon Secured Non Convertible Debentures - Tranche II. Series I. Date of Maturity - 06/12/2020	10.00%	-	952.69	-
Zero Coupon Secured Listed Redeemable Non Convertible Debentures. Series B8 Option B. Date of Maturity 06/04/2021	8.20%	270.60	270.60	298.96
8.00% Secured Redeemable Non-Convertible Debentures. Series C6. Date of Maturity 29/04/2021	8.00%	2,500.00	2,500.00	2,500.00
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series C8. Date of Maturity 30/04/2021	8.75%	100.00	100.00	100.00
Zero Coupon Secured Rated Listed Redeemable Non-Convertible Debentures. Series B9 Option B. Date of Maturity 30/04/2021	8.70%	532.56	532.56	532.56
Zero Coupon Secured Rated Listed Redeemable Non Convertible Debentures. Series B12 Option 1. Date of Maturity 19/05/2021	9.25%	500.00	500.00	500.00
Zero Coupon Secured Listed Rated Redeemable Non Convertible Debentures. Series C10. Date of Maturity 25/05/2021	9.25%	260.00	260.00	260.00
Zero Coupon Secured Rated Listed Redeemable Non Convertible Debentures. Series B10 Option B. Date of Maturity 25/05/2021	8.80%	260.00	260.00	260.00



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Notes forming part of consolidated Financial Statements for the year ended March 31, 2021, March 31, 2020, March 31, 2019

**Note 18.2 - Non Convertible Debentures - instrument wise details**

(₹ in millions)

Description of security	Coupon/ Yield	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
IDFC MCLR Linked Secured Rated Listed Redeemable Non Convertible Debentures. Series B11. Date of Maturity 28/06/2021	9.20%	2,000.00	2,000.00	2,000.00
Zero Coupon Non Convertible Debentures - G-Sec MLD 2021. D3 Option I Date of Maturity - 27/09/2021	9.50%	1,070.13	1,070.13	-
Zero Coupon Secured Rated Listed Redeemable Non Convertible Debentures. Series C3 Option 2. Date of Maturity 15/07/2021	9.35%	240.00	240.00	240.00
Zero Coupon Secured Rated Listed Redeemable Non Convertible Debentures. Series C3 Option 1. Date of Maturity 26/07/2021	9.35%	2,350.59	2,350.59	2,350.59
Zero Coupon Secured Rated Listed Redeemable Non Convertible Debentures. Series B12 Option 2. Date of Maturity 05/08/2021	9.25%	250.00	250.00	250.00
Zero Coupon Secured Rated Listed Redeemable Non Convertible Debentures. Series C4. Date of Maturity 11/08/2021	9.35%	967.80	987.80	987.80
Nifty Linked Secured Listed Redeemable Non Convertible Debentures. Date of Maturity 19/10/2021	9.96%	1,110.00	1,110.00	1,110.00
Nifty Linked Secured Listed Redeemable Non Convertible Debentures. Date of Maturity 19/10/2021	9.75%	1,000.00	1,000.00	1,000.00
Nifty Linked Secured Listed Redeemable Non Convertible Debentures. Date of Maturity 19/10/2021	9.87%	500.00	500.00	500.00
Nifty Linked Secured Listed Redeemable Non Convertible Debentures. Date of Maturity 19/10/2021	9.93%	250.00	250.00	250.00
Zero Coupon Secured Rated Listed Redeemable Non Convertible Debentures. Series C9. Date of Maturity 26/10/2021	10.20%	100.00	100.00	100.00
10.20% Secured Redeemable Non Convertible Debentures. Date of Maturity 03/11/2021	10.20%	2,875.00	2,875.00	2,875.00
8.90% Secured Redeemable Non-Convertible Debentures. Series B2 Option I. Date of Maturity 03/11/2021	8.90%	50.00	50.00	50.00
8.00% 10 Year G-SEC Rate Linked Secured Rated Listed Redeemable Non Convertible Debenture Series D8. Date of Maturity 01/12/2021	8.00%	751.80	-	-
8.00% Secured Rated Listed Redeemable Non Convertible Debenture Series D6. Date of Maturity 07/01/2022	8.00%	2,000.00	-	-
9.38% Secured Rated Listed Redeemable Non Convertible Debentures. Series C3 Option 3. Date of Maturity 24/01/2022	9.38%	500.00	500.00	500.00
8.00% Secured Rated Listed Redeemable Non Convertible Debenture Series D7. Date of Maturity 18/02/2022	8.00%	1,000.00	-	-
Nifty Linked Secured Listed Redeemable Non Convertible Debentures. Date of Maturity 14/03/2022	8.73%	127.50	127.50	138.68
7.70% Secured Rated Listed Redeemable Senior Non Convertible Debenture Series D12. Date of Maturity 24/03/2022	7.70%	1,000.00	-	-
8.00% Secured Rated Listed Redeemable Senior Non Convertible Debenture Series D9. Date of Maturity 30/03/2022	8.00%	2,250.00	-	-
Zero Coupon Secured Rated Listed Redeemable Non Convertible Debentures. Series C7. Date of Maturity 04/04/2022	9.45%	240.00	240.00	240.00
G-Sec Linked Secured Rated Listed Redeemable Non Convertible Debentures. Series C6. Date of Maturity 21/04/2022	9.35%	334.00	334.00	1,150.00
9.50% Secured Rated Listed Redeemable Non Convertible Debenture. Series I. Date of Maturity 07/05/2022	9.50%	2,605.00	2,605.00	2,605.00
9.60% Secured Rated Listed Redeemable Non Convertible Debenture. Series I. Date of Maturity 07/05/2022	9.60%	364.44	380.38	389.15
Zero Coupon Secured Rated Listed Redeemable Non Convertible Debenture. Series II - Category II, III & IV. . Date of Maturity 07/05/2022	9.60%	437.10	468.79	494.23
10.00% Secured Rated Listed Redeemable Non Convertible Debentures. SMFL NCD Series 5 Date of Maturity 11/02/2022	10.00%	250.00	-	-
10.00% Secured Rated Listed Redeemable Non Convertible Debentures. SMFL NCD Series 5 Date of Maturity 11/02/2022	10.00%	250.00	-	-
10.00% Secured Rated Listed Redeemable Non Convertible Debentures. SMFL NCD Series 5 Date of Maturity 11/02/2022	10.00%	500.00	-	-

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**Note 18.2 - Non Convertible Debentures - instrument wise details**

(₹ in millions)

Description of security	Coupon/ Yield	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
8.00% Secured Redeemable Non Convertible Debentures. Series Series D1. Date of Maturity: 18/02/2022	8.00%	1,250.00	-	-
8.61% Secured Rated Listed Redeemable Non Convertible Debentures. Series B10 Option A. Date of Maturity 13/05/2022	8.56%	843.75	1,406.25	1,968.75
8.00% Secured Rated Listed Redeemable Senior Non Convertible Debenture Series D10. Date of Maturity 17/05/2022	8.00%	1,000.00	-	-
8.00% Secured Rated Listed Redeemable Non Convertible Debenture Series D11. Date of Maturity 26/05/2022	8.00%	250.00	-	-
GSEC Linked Secured Rated Listed Senior Redeemable Principal Protected Market Linked Non Convertible Debentures. Series 1. Date of Maturity 02/06/2022	9.55%	150.00	-	-
15.25% Secured Redeemable Non-Convertible Debentures. Date of Maturity 29/06/2022	15.25%	50.00	50.00	50.00
Zero Coupon Secured Rated Listed Redeemable Non Convertible Debentures. Series C8. Date of Maturity 29/09/2022	9.55%	580.00	580.00	580.00
Zero Coupon Secured Non Convertible Debentures - Nifty Enhancer Structure- MLD 2022. D3 Option II. Date of Maturity 27/09/2022	9.50%	254.50	254.50	-
9.50% Secured Non Convertible Debentures - Tranche II. Series II. Date of Maturity 06/12/2022	9.50%	343.16	360.07	-
Zero Coupon Secured Non Convertible Debentures - Tranche II. Series III. Date of Maturity 06/12/2022	9.85%	113.93	117.44	-
9.85% Secured Non Convertible Debentures - Tranche II. Series IV. Date of Maturity 06/12/2022	9.85%	646.96	649.72	-
GSEC Linked Secured Rated Listed Senior Redeemable Principal Protected Market Linked Non Convertible Debentures. Series 2. Date of Maturity 02/01/2023	9.65%	150.00	-	-
9.75% Secured Redeemable Non Convertible Debentures - Series D4. Date of Maturity 17/01/2023	9.85%	50.00	50.00	-
10.50% Secured Rated Unlisted Redeemable Non Convertible Debentures. Date of Maturity 18/03/2023	10.50%	1,000.00	-	-
9.00% Secured Rated Listed Redeemable Non Convertible Debenture Series D5. Date of Maturity 08/05/2023	9.00%	1,000.00	-	-
11.50% Rated, Listed, Senior, Secured, Taxable, Redeemable Non Convertible Debentures. Series 1. Date of Maturity 05/06/2023	11.50%	200.00	-	-
11.50% Rated, Listed, Senior, Secured, Taxable, Redeemable Non Convertible Debentures. Series 1. Date of Maturity 05/06/2023	11.50%	150.00	-	-
11.50% Rated, Listed, Senior, Secured, Taxable, Redeemable Non Convertible Debentures. Series 1. Date of Maturity 05/06/2023	11.50%	250.00	-	-
11.50% Secured Listed, Rated Senior Taxable Redeemable Non-Convertible Debentures. SMFL NCD Series 3. Date of Maturity 21/04/2023	11.50%	1,000.00	-	-
11.50% Secured Listed, Rated Senior Taxable Redeemable Non-Convertible Debentures. SMFL NCD Series 3. Date of Maturity 21/04/2023	11.50%	150.00	-	-
11.50% Rated, Listed, Senior, Secured, Redeemable, Taxable, INR Denominated Non-Convertible Debentures. SMFL NCD Series 4. Date of Maturity 10/07/2023	11.50%	250.00	-	-
9.75% Secured Rated Listed Redeemable Non Convertible Debenture. Series III. Date of Maturity - 07/02/2024	9.75%	1,729.16	1,812.85	6,368.09
10.20% Secured Rated Listed Redeemable Non Convertible Debenture. Series IV. Date of Maturity - 07/02/2024	10.20%	1,133.88	1,221.98	1,264.69
G- Sec Linked Secured Rated Listed Principal Protected Redeemable Non Convertible Debentures. Series C 12. Date of Maturity 25/04/2024	9.12%	501.89	501.89	501.89
GSEC Linked Secured Rated Listed Senior Redeemable Market Linked Principal Protected Non Convertible Debentures. Date of Maturity 30/04/2024	9.00%	590.00	-	-

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**Note 18.2 - Non Convertible Debentures - instrument wise details**

(₹ in millions)

Description of security	Coupon/ Yield	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
G- Sec Linked Secured Rated Unlisted Principal Protected Redeemable Non Convertible Debentures. Series C 14. Date of Maturity 27/06/2024	10.30%	200.00	200.00	200.00
10.33% Secured Rated Listed Redeemable Non Convertible Debenture. Series C11. Date of Maturity - 19/12/2025	10.33%	150.00	150.00	150.00
10.05% Secured Rated Listed Redeemable Non Convertible Debenture. Series C13. Date of Maturity 20/03/2026	10.05%	150.00	150.00	150.00
5.875% Secured MTN Dollar Bond. Date of Maturity- 20/04/2023 *	11.09%	28,074.23	29,023.57	-
8.60% Secured Redeemable Non Convertible Debentures. Series.Seris D3.Date of Maturity : 11/02/2028	8.60%	180.00	-	-
8.62% Secured Redeemable Non Convertible Debentures. Series. Series D4.Date of Maturity 12/03/2028	8.62%	190.00	-	-
9.18% Secured Redeemable Non Convertible Debentures. Series C15. Date of Maturity 03/10/2029	9.18%	3,000.00	3,000.00	-
8.69% Secured Redeemable Non Convertible Debentures. Series. Series D2. Date of Maturity 12/11/2030.	8.69%	3,000.00	-	-
9.30 % Redeemable Non Convertible Debentures Date of Maturity 5/04/2019	9.30%	-	-	2,000.00
Secured Redeemable Non-Convertible Debentures. Series C7. Date of Maturity 21/05/2019	8.15%	-	-	1,000.00
Secured Redeemable Non-Convertible Debentures. Date of Maturity 06/06/2019	7.75%	-	-	1,500.00
Secured Redeemable Non-Convertible Debentures. Series C9. Date of Maturity 05/07/2019	8.44%	-	-	1,000.00
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series A10 Option II. Date Of Maturity 15/07/2019	9.50%	-	-	163.00
9.50% Secured Redeemable Non-Convertible Debentures. Series A10 Option I. Date Of Maturity 22/07/2019	9.50%	-	-	1,600.00
8.056% Secured Listed Redeemable Non Convertible Debentures. Series B8 Option A. Date Of Maturit 01/08/2019	8.10%	-	-	250.00
Secured Redeemable Non-Convertible Debentures. Series C5. Date of Maturity 26/08/2019	7.85%	-	-	1,250.00
7.50% Secured Listed Redeemable Non Convertible Debentures. Series B6. Date Of Maturit 05/09/2019	7.50%	-	-	300.00
Zero Coupon Non Convertible Debentures with Maturity Date of 12/09/2019	9.30%	-	-	65.00
Zero Coupon Non Convertible Debentures With Maturity Date of 24/09/2019	9.30%	-	-	105.00
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series B2 Option II. Date Of Maturity 08/10/2019	9.15%	-	-	80.00
9.20 % Redeemable Non Convertible Debentures Date of Maturity 4/11/2019	9.20%	-	-	300.00
Zero Coupon Non Convertible Debentures with Maturity Date of 12/11/2019	8.85%	-	-	50.00
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series B3 Option III. Date Of Maturity 12/11/2019	8.85%	-	-	50.00
8.10% Secured Listed Redeemable Non Convertible Debentures. Series B7. Date Of Maturit 21/11/2019	8.10%	-	-	512.00
9.50% Secured Rated Listed Redeemable Non Convertible Debentures. Series E1. Date of Maturity 31/12/2019	9.50%	-	-	1,750.00
G-Sec Index Principal Protected Market Linked Listed Secured Redeemable Non Convertible Debentures. Series C-13. Date of Maturity 10/01/2020	9.00%	-	-	175.00
10.05% Secured Listed Redeemable Non-Convertible Debentures. Date of Maturity 20/04/2020	10.05%	-	-	250.00
<b>TOTAL</b>		<b>78,377.98</b>	<b>82,352.74</b>	<b>64,690.33</b>

\* includes hedging cost

Note 19. Borrowings (other than debt securities)

(₹ in millions)

Particulars	At Amortised Cost		
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>(A)</b>			
(a) Term loan			
(i) From Banks, NHB and Financial Institutions (refer note (a) and 19.1)	163,852.17	132,381.10	125,444.22
(ii) From others (refer note (b) and 19.1)	7,311.00	7,538.59	-
Less : Prepaid expenses	(494.07)	(320.33)	(236.33)
(b) Other loans			
(i) Cash credit/ overdraft (refer note (a) and 19.2)	6,693.66	8,409.70	9,115.34
(ii) CBLO (Secured) (Refer note (b))	-	-	-
Less : Unexpired discount on CBLO	-	-	-
(ii) Securitisation liability	38,405.62	19,709.62	9,493.35
Less : Prepaid expenses	(104.09)	-	(3.34)
(iv) Inter - Corporate Deposit			
(c) Interest accrued but not due	579.29	597.44	785.38
<b>Total (A)</b>	<b>216,243.58</b>	<b>168,316.12</b>	<b>144,598.63</b>
<b>(B)</b>			
Borrowings in India	205,285.38	157,062.27	141,183.78
Borrowings outside India	10,958.20	11,253.85	3,414.85
<b>Total (B)</b>	<b>216,243.58</b>	<b>168,316.12</b>	<b>144,598.63</b>

Notes:

(a) These loans are secured by way of a first pari-passu charge over the current assets in the form of receivables, book debts, bills, outstanding monies receivables including future movable assets, other than those specifically charged.

(b) During the previous year the Group has borrowed an amount of ₹ 6,870.00 million (equivalent to USD 100 million) as external commercial borrowings under automatic route and secured by way of first pari-passu charge by way of hypothecation on the standard receivables of the company with asset cover of 1.20 times of the sanction amount.

Note 19.1 - Terms of repayment of Term loans

(₹ in millions)

Residual Maturity	As at March 31, 2021		As at March 31, 2020		As at March 31, 2019	
	Rate of Interest/ Yield	Amount	Rate of Interest/ Yield	Amount	Rate of Interest/ Yield	Amount
<b>Term loans from Banks and Financial institutions:*</b>						
<b>Fixed:</b>		<b>14,811.63</b>		<b>4,663.66</b>		<b>3,537.14</b>
More than 5 years	8.70%	90.00	-	-	-	-
3- 5 years	8.62% - 11.50%	983.66	11.50%	450.00	-	-
1-3 years	8.10% - 12.00%	8,388.25	11.25% - 12.00%	1,807.26	9.70% - 11.50%	1,691.09
Less than 1 year	7.00% - 12.00%	5,349.72	9.30% - 12.00%	2,406.40	9.70% - 13.10%	1,846.05
<b>Floating:</b>		<b>121,584.57</b>		<b>108,232.38</b>		<b>106,071.78</b>
More than 5 years	7.80% - 9.50%	10,623.50	9.10% - 9.50%	3,973.38	-	-
3- 5 years	7.60% - 10.30%	17,387.04	8.40% - 11.20%	16,881.47	8.40% - 10.25%	23,489.92
1-3 years	7.50% - 11.75%	52,238.16	8.20% - 12.15%	51,474.43	8.40% - 12.60%	50,825.46
Less than 1 year	6.21% - 12.15%	41,335.87	8.00% - 12.20%	35,903.10	8.40% - 14.00%	31,756.40
<b>Term loans from NHB:</b>						
<b>Fixed:</b>		<b>27,455.97</b>		<b>19,485.06</b>		<b>15,835.32</b>
More than 5 years	3.00% - 8.95%	6,030.37	4.86% - 8.95%	6,425.64	4.61% - 9.95%	7,792.08
3- 5 years	3.00% - 8.95%	5,763.08	4.61% - 8.95%	5,302.38	4.61% - 9.95%	3,078.69
1-3 years	3.00% - 8.95%	7,319.86	4.61% - 8.95%	5,618.60	4.61% - 9.95%	3,309.70
Less than 1 year	3.00% - 8.95%	8,342.65	4.61% - 8.95%	2,138.44	4.61% - 9.95%	1,654.85
<b>Term loans from others:**</b>						
<b>Floating:</b>		<b>7,311.00</b>		<b>7,538.59</b>		<b>-</b>
3- 5 years	8.62%	7,311.00	8.62%	7,538.59	-	-
<b>Total</b>		<b>171,163.17</b>		<b>139,919.69</b>		<b>125,444.24</b>

\* The rate of interest for the above term loans is linked to marginal cost of funds based lending rate/ treasury bills plus applicable spread. The above categorisation of loans has been based on the interest rates prevalent as on the respective reporting dates.

\*\* The rate of interest for the above loan is linked to 6 month U.S. LIBOR plus margin 1.85% p.a.

Note 19.2 - Terms of repayment of Other loans

Residual Maturity	As at March 31, 2021		As at March 31, 2020		As at March 31, 2019	
	Rate of Interest/ Yield	Amount (₹ in millions)	Rate of Interest/ Yield	Amount (₹ in millions)	Rate of Interest/ Yield	Amount (₹ in millions)
Less than 1 year - CC/ ODFD ***	3.75% - 10.50%	6,693.66	6.97% - 10.95%	8,409.70	8.40% - 13.65%	9,008.68
Less than 1 year - CC/ ODFD - Fixed			-	-	9.75% - 12.50%	106.66
<b>Subtotal</b>		<b>6,693.66</b>		<b>8,409.70</b>		<b>9,115.34</b>
<b>Securitisation:</b>		<b>38,405.62</b>		<b>19,709.62</b>		<b>9,493.34</b>
<b>Fixed:</b>		<b>33,031.36</b>		<b>13,140.77</b>		<b>4,994.58</b>
3- 5 years	10.00%	713.81	10.03% - 10.10%	9.36	10.10%	0.48
1-3 years	7.50% - 10.10%	28,430.53	10.05% - 10.10%	2,373.43	9.75% - 10.10%	2,578.22
Less than 1 year	7.72%	3,887.02	9.57% - 10.75%	10,757.98	9.75% - 10.10%	2,415.89
<b>Floating:****</b>		<b>5,374.26</b>		<b>6,568.85</b>		<b>4,498.76</b>
More than 5 years	6.45% - 8.20%	3,852.22	7.25% - 9.25%	4,721.06	7.20% - 7.90%	3,072.62
3- 5 years	6.45% - 8.20%	641.88	7.25% - 9.25%	743.63	7.20% - 7.90%	635.90
1-3 years	6.45% - 8.20%	605.81	7.25% - 9.25%	656.89	7.20% - 7.90%	541.33
Less than 1 year	6.45% - 8.20%	274.35	7.25% - 9.25%	447.27	7.20% - 7.90%	248.91
<b>Total</b>		<b>45,099.28</b>		<b>28,119.32</b>		<b>18,608.68</b>

\*\*\*The rate of interest for the above loans is linked to marginal cost of funds based lending rate/ fixed deposits plus applicable spread. The above categorisation of loans has been based on the interest rates prevalent as on the respective reporting dates.

\*\*\*\*The rate of interest for the above loans is linked to base rate of Bank's plus applicable spread. The above categorisation of loans has been based on the interest rates prevalent as on the respective reporting dates.

**Note 20. Subordinated liabilities** (₹ in millions)

Particulars	At Amortised Cost		
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>(A)</b>			
(i) Non Convertible Debentures (Refer Note 20.1.1 and 20.1.2)	21,349.52	20,651.21	15,615.84
Less : Unamortised debenture issue expenses	(340.35)	(207.81)	(120.05)
(ii) Interest accrued but not due	2,010.11	1,240.37	1,082.30
<b>Total (A)</b>	<b>23,019.28</b>	<b>21,683.77</b>	<b>16,578.09</b>
<b>(B)</b>			
Subordinated liabilities in India	19,536.10	18,216.63	16,578.09
Subordinated liabilities outside India	3,483.18	3,467.14	-
<b>Total (B)</b>	<b>23,019.28</b>	<b>21,683.77</b>	<b>16,578.08</b>

**Note 20.1 - Terms of repayment**

Residual Maturity	As at March 31, 2021		As at March 31, 2020		As at March 31, 2019	
	Rate of Interest / Yield	Amount (₹ in millions)	Rate of Interest / Yield	Amount (₹ in millions)	Rate of Interest / Yield	Amount (₹ in millions)
<b>Non Convertible Debenture (Unsecured)</b>						
<b>Fixed:</b>		<b>14,598.54</b>		<b>12,121.39</b>		<b>13,693.51</b>
More than 5 years	8.70% - 10.50%	12,289.29	8.70% - 10.50%	6,521.39	8.70% - 10.50%	7,265.72
3- 5 years	10.00%	259.25	8.93% - 12.10%	1,750.00	8.93% - 16.90%	1,259.21
1-3 years	8.93% - 16.90%	1,230.00	9.30% - 16.90%	1,300.00	9.30% - 12.00%	5,168.58
Less than 1 years	9.30% - 10.75%	820.00	10.75% - 11.25%	2,550.00	-	-
<b>Zero Coupon</b>		<b>6,750.98</b>		<b>8,529.82</b>		<b>1,922.33</b>
More than 5 years	9.35% - 10.03%	2,446.60	9.35% - 10.50%	1,779.82	9.35% - 9.40%	1,720.91
3- 5 years	9.05% - 10.50%	1,014.67	-	-	-	-
1-3 years	-	-	9.00%	6,750.00	12.00%	201.42
Less than 1 years	9.00%	3,289.71	-	-	-	-
<b>Total</b>		<b>21,349.52</b>		<b>20,651.21</b>		<b>15,615.84</b>

**20.1.1:** Non Convertible Debentures – Unsecured includes redeemable non convertible debenture which carries call option ₹ 100.00 million (from February 28, 2024) , ₹ 1,265.16 million (from May 14, 2024), ₹ 400.00 million (from June 18, 2025) and ₹ 300.00 million (from July 14, 2025) {as at March 31, 2020 Non Convertible Debentures – Unsecured includes redeemable non convertible debenture which carries call option ₹ 100.00 million (from February 28, 2024) , ₹ 1,265.16 million (from May 14, 2024), ₹ 400.00 million (from June 18, 2025) and ₹ 300.00 million (from July 14, 2025)}.

**20.1.2:** Includes debentures amounting to ₹ 110 million (March 31, 2020 Nil, March 31, 2019 Nil) in respect of which the company is having a call option at the end of the 5th year from the date of allotment July 20, 2018 and every year there after.

**20.1.3:** Includes option contacts undesignated Nil (Notional amount March 31, 2020 ₹ 43.16 million, March 31, 2019 ₹ 44.25 million)

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**Note 20.2 - Non Convertible Debentures - instrument wise details**

(₹ in millions)

Description of security	Coupon/ Yield	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
10.75% Unsecured Redeemable Non Convertible Debentures. Date of Maturity 30/04/2020	10.75%	-	450.00	450.00
10.75% Unsecured Redeemable Non Convertible Subordinated Debentures In The Nature of Tier II Capital. Date of Maturity 03/06/2020	10.75%	-	100.00	100.00
11.25% Unsecured Redeemable Non Convertible Debentures. Date of Maturity 05/09/2020	11.25%	-	2,000.00	2,000.00
10.50% Unsecured Redeemable Non Convertible Subordinated Debentures. Series U01. Date of Maturity 26/07/2021	10.50%	170.00	170.00	170.00
10.50% Unsecured Redeemable Non Convertible Subordinated Debentures. Series U02. Date of Maturity 10/08/2021	10.50%	100.00	100.00	100.00
10.75% Unsecured Redeemable Non Convertible Debentures. Series U01. Date of Maturity 10/09/2021	10.75%	200.00	200.00	200.00
10.50% Unsecured Redeemable Non Convertible Debentures. Series U02. Date of Maturity 16/09/2021	10.50%	150.00	150.00	150.00
Zero Coupon Unsecured Redeemable Non Convertible Debentures. G-Sec Linked Covered PPMLD Series G1. Date of Maturity 21/10/2021	9.00%	1,130.09	2,750.00	-
Zero Coupon Unsecured Redeemable Non Convertible Debentures. G-Sec Linked Covered PPMLD Series G2. Date of Maturity 22/11/2021	9.00%	2,159.63	4,000.00	-
9.30% Unsecured Subordinate Non Convertible Debentures. Series U03. Date of Maturity 25/01/2022	9.30%	100.00	100.00	100.00
9.30% Unsecured Subordinate Non Convertible Debentures. Series U04. Date of Maturity 11/02/2022	9.30%	100.00	100.00	100.00
16.90% Unsecured Subordinated Redeemable Non-Convertible Debentures. Date of Maturity 30/06/2022	16.90%	50.00	50.00	50.00
12.15% Unsecured Redeemable Non-Convertible Debenture. Date of Maturity 30/08/2022	12.15%	200.00	200.00	200.00
12.20% Unsecured Redeemable Subordinated Taxable Non Convertible Debentures. Date of Maturity 04/11/2022	12.20%	230.00	230.00	230.00
8.93% Unsecured Subordinated Listed Redeemable Non-Convertible Debentures. Series U07. Date of Maturity 14/04/2023	8.93%	500.00	500.00	529.22
12.10% Unsecured Redeemable Non Convertible Debentures. Series 1. Date of Maturity 24/05/2023	12.10%	100.00	100.00	100.00
9.30% Unsecured Redeemable Non Convertible Subordinated Debentures. Series Uo5. Date of Maturity 29/05/2023	9.30%	150.00	150.00	150.00
Nifty Linked Unsecured Listed Subordinated Redeemable Non-Convertible Debentures. Date of Maturity 19/04/2024	10.24%	218.50	218.50	218.50
Nifty Linked Unsecured Listed Subordinated Redeemable Non-Convertible Debentures. Date of Maturity 19/04/2024	10.15%	671.50	671.50	671.50
Nifty Linked Unsecured Listed Subordinated Redeemable Non-Convertible Debentures. Date of Maturity 19/04/2024	9.05%	66.84	66.84	66.84
10.00% Unsecured Redeemable Non Convertible Debentures. Tranche II. Series V. Date of Maturity - 06/06/2025	10.50%	259.25	259.25	-
Zero Coupon Unsecured Redeemable Non Convertible Debentures. Tranche II. Series VI. Date of Maturity 06/06/2025	8.85%	57.83	57.83	-
8.85% Unsecured Subordinated Listed Redeemable Non-Convertible Debentures. Series U06. Date of Maturity 27/07/2027	8.85%	750.00	750.00	750.00
8.70% Unsecured Redeemable Non-Convertible Subordinated Debentures – Series U03. Date of Maturity 19/11/2027	8.70%	1,000.00	1,000.00	1,000.00
9.05% Unsecured Subordinated Rated Listed Redeemable Non-Convertible Debentures. Series U08. Date of Maturity 28/02/2028	9.05%	100.00	100.00	100.00
9.85% Unsecured Subordinated Rated Listed Redeemable Non-Convertible Debentures. Series U09. Date of Maturity 16/06/2028	9.85%	400.00	400.00	400.00

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**Note 20.2 - Non Convertible Debentures - instrument wise details**

(₹ in millions)

Description of security	Coupon/ Yield	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
10.00% Unsecured Rated Listed Redeemable Non Convertible Debenture. Series I. Date of Maturity 24/06/2028	10.00%	2,746.92	-	-
9.60% Unsecured Rated Listed Redeemable Non Convertible Debenture. Series II. Date of Maturity 24/06/2028	9.60%	3,280.23	-	-
Zero Coupon Unsecured Rated Listed Redeemable Non Convertible Debenture. Series III. Date of Maturity 24/06/2028	10.03%	681.44	-	-
9.00% India Infoline (Regs) 18-2028_Rupee Denominated Bond. Date of Maturity - 28/06/2028	9.00%	3,250.00	3,250.00	3,250.00
9.85% Unsecured Subordinated Rated Listed Redeemable Non-Convertible Debentures. Series U010. Date of Maturity 13/07/2028	9.85%	300.00	300.00	300.00
G-Sec Linked Unsecured Rated Listed Redeemable Non-Convertible Debentures. Series Ua3. Date of Maturity 11/08/2028	9.40%	1,265.16	1,265.16	1,265.16
Zero coupon Unsecured Rated Listed Redeemable Non Convertible Subordinated Debentures IIFL MLD-2028. Series U04. Date of Maturity 25/08/2028	9.35%	500.00	500.00	500.00
10.00% Unsecured Rated Listed Redeemable Non Convertible Debenture. Series V. Date of Maturity - 07/02/2029	10.00%	307.65	307.65	310.15
10.50% Unsecured Rated Listed Redeemable Non Convertible Debenture. Series VI. Date of Maturity - 07/02/2029	10.50%	154.48	154.48	154.48
12% Unsecured Subordinate Non Convertible Debentures. Option I. Date of Maturity 02/04/2020	12.00%	-	-	1,798.58
Unsecured Subordinate Non Convertible Debentures. Option II. Date of Maturity 02/04/2020	12.00%	-	-	201.42
<b>TOTAL</b>		<b>21,349.52</b>	<b>20,651.21</b>	<b>15,615.84</b>

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**Note 21. Other financial liabilities**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Temporary overdrawn bank balances	4,633.92	36.01	3,983.87
Payable on account of assignment/securitisation	15,812.93	3,818.93	10,652.10
Payable towards NCD	41.13	1,100.94	38.37
Unclaimed Dividend	5.52	13.57	13.56
Payable to Indostar	-	2,721.70	-
Payable towards purchase of Government Securities	-	5,326.11	-
Other payables (auction proceeds, retention payable, etc.) (refer note 21.1 and 21.2)	366.25	68.55	102.29
Others - Security Deposit Payable	-	-	0.05
<b>Total</b>	<b>20,859.75</b>	<b>13,085.81</b>	<b>14,790.24</b>

**Note 21.1:** During the year, amount of ₹ 3.45 million (March 31, 2020 ₹ 1.29 million, March 31, 2019 ₹ 1.53 million ) was transferred to Investor Education and Protection Fund. Also, amount of ₹ 0.71 million (March 31, 2020 ₹ 0.95 million, March 31, 2019 ₹ 1.12 million) was due for transfer on March 31, 2021 and the said amount was transferred within 30 days of becoming due. As on March 31, 2021 Nil (March 31, 2020 ₹ 0.03 million, March 31, 2019 Nil) pending transfer due to pandemic and for which extension was granted was transferred during the year ending March 31, 2020.

Note 21.2: Includes liability towards Credit Link Subsidy Scheme received from NHB of ₹ 0.16 million (March 31, 2020 Nil, March 31, 2019 ₹ 0.24 million )

**Note 22: Provisions**

(₹ in millions)

Particulars	March 31, 2021	March 31, 2020	March 31, 2019
Provision for employee benefits	317.96	314.66	315.02
Provision for leave encashment	154.53	123.49	105.45
Provision for gratuity (refer note 32.2)	30.50	52.44	15.62
Expected loan loss provision on loans sanctioned but undrawn	36.40	193.47	274.37
Contingent Provisions against Standard Assets			
<b>Total</b>	<b>539.39</b>	<b>684.06</b>	<b>710.47</b>

**Note 23. Other non-financial liabilities**

(₹ in millions)

Particulars	March 31, 2021	March 31, 2020	March 31, 2019
Income received in advance	31.64	74.82	166.19
Advances from customers	1,535.84	480.12	688.26
Statutory remittances	242.47	141.09	217.61
<b>Total</b>	<b>1,809.95</b>	<b>696.03</b>	<b>1,072.06</b>



Note 24: Equity Share Capital

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Authorised Share Capital</b>			
2,355,250,000 Equity Shares (March 31, 2020 2,355,250,000, March 31, 2019 600,000,000) of ₹ 2 each	4,710.50	4,710.50	3,000.00
Reduction due to Composite Scheme of Arrangement (Equity Shares of ₹ 2 each) - on account of demerger (refer note 41.1)	-	-	(439.50)
<b>Addition to authorised share capital on part of Composite Scheme of Arrangement on account of merger (refer note 41.2)</b>			
Nil Equity Shares (March 31, 2020 :1,975,000,000 ,March 31, 2019 1,975,000,000) of ₹ 2 each	-	3,950.00	3,950.00
500,000,000 Preference Shares (March 31, 2020 500,000,000, March 31, 2019 500,000,000) of ₹ 10 each	5,000.00	5,000.00	5,000.00
<b>Total</b>	<b>9,710.50</b>	<b>13,660.50</b>	<b>11,510.50</b>
<b>Issued, Subscribed and Paid-up Share Capital</b>			
378,840,676 Equity Shares (March 31, 2020 378,340,922, March 31, 2019 : 319,203,092) of ₹ 2 each fully paid with voting rights	757.68	756.68	638.41
<b>Total</b>	<b>757.68</b>	<b>756.68</b>	<b>638.41</b>

(ii) Reconciliation of the shares outstanding at the beginning and at the end of the year

Particulars	As at March 31, 2021		As at March 31, 2020		As at March 31, 2019	
	No. of Shares	₹ in millions	No. of Shares	₹ in millions	No. of Shares	₹ in millions
<b>Equity Shares</b>						
At the beginning of the year	378,340,922	756.68	319,203,092	638.41	318,979,026	637.96
Add: Issued during the year	-	-	-	-	224,066.00	0.45
Add: Stock options exercised under employee stock option plan	-	-	-	-	-	-
Add: Shares issued during the year	499,754	1.00	483,274	0.96	-	-
Add: Shares issued due to Composite Scheme of Arrangement	-	-	58,654,556	117.31	-	-
Outstanding at the end of the year	<b>378,840,676</b>	<b>757.68</b>	<b>378,340,922</b>	<b>756.68</b>	<b>319,203,092</b>	<b>638.41</b>

(iii) Movement of shares pursuant to the composite scheme of arrangement

Particulars	As at March 31, 2021		As at March 31, 2020		As at March 31, 2019	
	No. of Shares	₹ in millions	No. of Shares	₹ in millions	No. of Shares	₹ in millions
<b>Equity Shares</b>						
Equity Shares of ₹ 2/- pending issuance pursuant to the Composite scheme of arrangement	-	-	-	-	58,654,556	117.31
Less: Equity shares of ₹ 2/- held by the Company to be cancelled	-	-	-	-	-	-
<b>Incremental shares to be issued</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>58,654,556</b>	<b>117.31</b>

(iv) Rights attached to equity shares

The Company has issued only one class of equity shares having a par value of ₹ 2/- per share. Each holder of equity share is entitled to one vote per share. The Company declares and pays dividends in Indian Rupees. During the year ended March 31, 2021, equity shareholders were paid an interim dividend of ₹ 3/- (March 31, 2020 : ₹ 2.25/-, March 31, 2019 ₹5/-) per share.

In the event of liquidation of the Company, the holders of equity shares will be entitled to receive any of the remaining assets of the Company after distribution of all preferential amounts. However, no such preferential amount exists currently. The distribution will be in proportion to the number of equity shares held by the shareholders.

(v) Details of shareholders holding more than 5% shares in the Company

Name of the shareholder	As at March 31, 2021		As at March 31, 2020		As at March 31, 2019	
	No. of Shares	% Holdings	No. of Shares	% Holdings	No. of Shares	% Holdings
<b>Equity shares of ₹ 2 each fully paid up</b>						
FIH Mauritius Investments Ltd.	84,641,445	22.34%	84,641,445	22.37%	84,641,445	22.40%
CDC Group PLC (Equity shares of ₹ 10 each fully paid up in FY19)	58,501,587	15.44%	58,501,587	15.46%	58,501,587	15.48%
Nirmal Bhanwarlal Jain	47,719,154	12.60%	47,265,154	12.49%	46,402,000	12.28%
HWIC Asia Fund Class A shares	28,362,530	7.49%	28,362,530	7.50%	28,362,530	7.51%

\* Equity Shares to CDC Group PLC have been allotted on March 30, 2020 post giving effect of the merger of India Infoline Finance Limited basis appointed date April 01, 2018.

(v) During the period of five years immediately preceding the Balance Sheet date, the Company has not issued any shares without payment being received in cash or by way of bonus shares or shares bought back except for (vi) Shares reserved for issue under options and contracts/ commitments for sale of shares/ disinvestments, including the terms and amount: Refer note 38 for details of shares reserved for issue under Employee Stock Option Plan of the Group.

Note 24.1: Other Equity

(₹ in millions)

Particulars	Share Application Money	Reserves & Surplus									Other Comprehensive Income			Total	Non-Controlling Interest
		Capital Reserve	Securities Premium Reserve	General Reserve	Special Reserve Pursuant to Section 45 IC of Reserve Bank of India Act, 1934	Special Reserve Pursuant to Section 29C of National Housing Bank Act, 1987	Capital Redemption Reserve	Debenture Redemption Reserve	Retained Earnings	Stock Compensation Reserve	Effective portion of Cash Flow Hedges	Fair value of loans carried at FVTOCI	Remeasurements of defined benefit		
<b>Balance as at April 01, 2018</b>	<b>4.16</b>	<b>598.60</b>	<b>18,233.87</b>	<b>1,040.45</b>	<b>3,875.30</b>	<b>962.70</b>	<b>2,301.11</b>	<b>4,979.50</b>	<b>4,471.36</b>	<b>71.55</b>	-	-	<b>(16.59)</b>	<b>36,522.00</b>	<b>33.28</b>
Profit for the year	-	-	-	-	-	-	-	-	7,946.20	-	-	-	-	7,946.20	10.90
Other comprehensive income	-	-	-	-	-	-	-	-	-	-	-	(98.01)	(2.15)	(100.16)	-
Interim dividend	-	-	-	-	-	-	-	-	(1,725.75)	-	-	-	-	(1,725.75)	-
Dividend distribution tax on interim dividend	-	-	-	-	-	-	-	-	(191.66)	-	-	-	-	(191.66)	-
Change in minority	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer to/ from reserves	-	-	19.49	4,946.46	875.42	613.00	-	(4,465.75)	(1,968.92)	(19.70)	-	-	-	(0.00)	-
Addition during the year	(4.16)	-	65.76	-	-	-	-	-	-	68.46	-	-	-	130.07	-
On account of merger	-	-	-	-	-	-	-	-	(10.34)	-	-	-	-	(10.34)	-
On account of demerger	-	240.25	-	-	-	-	-	-	1.59	(24.94)	-	-	-	216.90	-
<b>Balance as at March 31, 2019</b>	<b>-</b>	<b>838.85</b>	<b>18,319.12</b>	<b>5,986.91</b>	<b>4,750.72</b>	<b>1,575.70</b>	<b>2,301.11</b>	<b>513.75</b>	<b>8,522.48</b>	<b>95.37</b>	-	<b>(98.01)</b>	<b>(18.74)</b>	<b>42,787.26</b>	<b>44.18</b>
Profit for the year	-	-	-	-	-	-	-	-	5,018.30	-	-	-	-	5,018.30	16.43
Other comprehensive income	-	-	-	-	-	-	-	-	-	-	(32.61)	-	(33.92)	(66.53)	(0.07)
Interim dividend	-	-	-	-	-	-	-	-	(817.05)	-	-	-	-	(817.05)	(1.46)
Dividend distribution tax on interim dividend	-	-	-	-	-	-	-	-	(167.95)	-	-	-	-	(167.95)	(0.30)
Change in minority	-	-	-	-	-	-	-	-	2.27	-	-	-	-	2.27	(2.27)
Transfer to/ from reserves	-	-	10.26	537.74	832.22	493.00	-	(385.71)	(1,476.92)	(10.59)	-	-	-	-	-
Deferred Tax Liability	-	-	-	-	-	-	-	-	(25.83)	-	-	-	-	(25.83)	-
On account of merger	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shares issued under ESOP	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Addition during the year	-	-	23.22	-	-	-	-	-	-	89.36	-	-	-	112.58	-
<b>Balance as at March 31, 2020</b>	<b>-</b>	<b>838.85</b>	<b>18,352.60</b>	<b>6,524.65</b>	<b>5,582.93</b>	<b>2,068.70</b>	<b>2,301.11</b>	<b>128.04</b>	<b>10,957.29</b>	<b>174.14</b>	<b>(32.61)</b>	-	<b>(52.66)</b>	<b>46,843.05</b>	<b>56.40</b>
Profit for the year	-	-	-	-	-	-	-	-	7,601.18	-	-	-	-	7,601.18	6.92
Other comprehensive income	-	-	-	-	-	-	-	-	-	-	(253.52)	(5.72)	16.09	(243.15)	(0.02)
Interim dividend	-	-	-	-	-	-	-	-	(1,135.41)	-	-	-	-	(1,135.41)	(1.46)
Change in minority	-	-	-	-	-	-	-	-	2.73	-	-	-	-	2.73	(2.73)
Transfer to/ from reserves	-	-	12.62	6.82	819.59	805.00	-	-	(1,624.59)	(19.44)	-	-	-	-	-
On account of merger	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Addition during the year	-	-	44.59	-	-	-	-	-	0.10	4.36	-	-	-	49.05	-
<b>Balance as at March 31, 2021</b>	<b>-</b>	<b>838.85</b>	<b>18,409.81</b>	<b>6,531.47</b>	<b>6,402.53</b>	<b>2,873.70</b>	<b>2,301.11</b>	<b>128.04</b>	<b>15,801.30</b>	<b>159.06</b>	<b>(286.13)</b>	<b>(5.72)</b>	<b>(36.57)</b>	<b>53,117.45</b>	<b>59.11</b>

Particulars	FY 2020-21			FY 2019-20			FY 2018-19			Total
	On financial assets measured at amortised cost	On financial assets classified at fair value through profit or loss	On financial assets classified at fair value through OCI	On financial assets measured at amortised cost	On financial assets classified at fair value through profit or loss	On financial assets classified at fair value through OCI	On financial assets measured at amortised cost	On financial assets classified at fair value through profit or loss	On financial assets classified at fair value through OCI	
Interest on bills	45,599.93	-	7,480.78	35,571.23	-	8,595.41	39,414.20	-	6,777.28	46,191.98
Interest on investments	12.34	129.12	-	12.28	73.79	-	-	86.07	-	498.18
Interest on deposits with banks	827.29	-	-	827.29	-	-	-	897.87	-	498.18
Interest on inter corporate deposit	267.35	-	-	349.85	-	-	816.59	-	-	816.59
Other income	-	-	-	688.42	-	-	-	688.42	-	-
<b>Total</b>	<b>46,506.91</b>	<b>129.12</b>	<b>7,480.78</b>	<b>37,519.65</b>	<b>73.79</b>	<b>8,595.41</b>	<b>40,231.29</b>	<b>498.18</b>	<b>6,777.28</b>	<b>47,506.76</b>

**Note 25.1A:** The Hon'ble Supreme Court of India has pronounced its judgement in the matter of Small Scale Industrial Manufacturers Association vs UOI & Ors. and other connected matters on March 23, 2021. Reserve Bank of India vide its circular dated April 07, 2021 instructed all lending institutions to refund / adjust 'interest on interest' to all borrowers including those who had availed of working capital facilities during the moratorium period, irrespective of whether moratorium had been fully or partially availed, or not availed. Pursuant to these instructions, The Group has estimated an amount of ₹ 169.84 millions and charged the same to Profit and Loss Account for the year ended March 31, 2021, on the basis of the methodology for calculation of the amount of such 'interest on interest' finalised by the Indian Banks Association (IBA) in consultation with other industry participants / bodies.

**Note 25.2 Dividend Income**  
The Group received dividend income amounting to ₹ 59.44 million (March 31, 2020 ₹10.90 million, March 31, 2019 ₹800.24 million).

**Note 26. Fees and commission income**

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
Administration Fees & Other charges	978.73	3,113.56	1,120.61
Insurance Commission	133.82	71.50	189.62
<b>Total</b>	<b>1,112.55</b>	<b>1,185.06</b>	<b>1,310.23</b>

**Note 27. Net gain/(loss) on fair value changes**

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
Net gain/(loss) on financial instruments at fair value through profit or loss	-	-	-
On trading portfolio	-	-	-
- Investments	1,716.05	(619.75)	120.02
- Derivatives	-	-	-
Fair value changes	-	-	-
- Unrealised	1,618.19	(603.67)	117.00
- Realised	97.86	(16.08)	3.02
<b>Total net gain/(loss) on fair value changes</b>	<b>1,716.05</b>	<b>(619.75)</b>	<b>120.02</b>

**Note 28. Other Income**

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
Interest on income tax refund	1.22	27.20	-
Rent Income	26.62	32.88	-
Profit on sale of fixed assets	-	5.44	0.01
Gain/(loss) on cancellation of forwards, swaps, options and modification	174.98	-	-
Miscellaneous income	1,293.38	752.53	1,070.82
<b>Total</b>	<b>1,496.20</b>	<b>818.05</b>	<b>1,070.83</b>

Note 29. Finance costs

Particulars	On Financial Liabilities measured at Amortised Cost (₹ in millions)	
	FY 2020-21	FY 2018-19
Interest on debt securities (refer note 29.2)	8,411.72	12,685.10
Interest on borrowings (Other than debt securities) (refer note 29.2)	15,091.90	11,039.69
Interest on subordinated liabilities	1,830.54	1,948.68
Interest on inter corporate deposit	88.93	8.17
Interest expense on lease - Ind AS 116	269.45	-
Other borrowing cost (refer note 29.1 and 29.2)	635.73	485.87
<b>Total</b>	<b>26,238.27</b>	<b>25,875.56</b>

Note 29.1: Statement showing exchange fluctuation on account of foreign currency borrowings measured through Other Comprehensive Income:

Particulars	₹ (in millions)	
	FY 2020-21	FY 2018-19
Revaluation Gain/(Loss) on Foreign currency loan	94.06	(314.63)
Recognised in Other Comprehensive Income	(94.06)	176.08

Note 29.2: Includes foreign currency expenses amounting to ₹ 2,014.39 million (March 31, 2020 ₹ 939.47 million, March 31, 2019 ₹ 22.28 million)

Note 30. Net (gain)/ loss on derecognition of financial instruments under amortised cost category

Particulars	₹ (in millions)	
	FY 2020-21	FY 2018-19
(A) Net (gain) on derecognition of financial instruments under amortised cost category	-	-
- Interest strip on assignment of loans	(1,392.90)	(681.50)
(B) Net loss on derecognition of financial instruments under amortised cost category	-	-
- Bad debts written off (net)	6,482.98	3,505.94

Note 31. Impairment on financial instruments

Particulars	₹ (in millions)			
	FY 2020-21		FY 2018-19	
	On financial assets measured at amortised cost	On financial assets classified at fair value through OCI	Total	Total
Loans (refer note 8.3)	4,754.65	88.20	4,842.85	160.13
Other financial assets	360.50	-	360.50	27.16
	5,115.15	88.20	5,203.35	-
	-	-	-	6.12
	-	(121.46)	-	(6.12)
<b>Total</b>	<b>193.41</b>	<b>230.39</b>	<b>423.80</b>	<b>187.29</b>

Note 32. Employee benefit expenses

(₹ in millions)

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
Salaries	6,448.56	6,633.34	6,262.89
Contribution to provident and other funds (refer note 32.1)	412.14	422.95	288.73
Leave encashment	88.67	60.37	81.21
Gratuity (refer note 32.2)	67.09	44.88	31.19
Staff welfare expenses	196.94	241.98	209.74
Share based payments	17.51	57.40	27.32
<b>Total</b>	<b>7,230.91</b>	<b>7,460.92</b>	<b>6,901.08</b>

32.1 Defined contribution plans

The Group has recognised the following amounts as an expense and included in the Employee benefit expenses

(₹ in millions)

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
Contribution to Provident fund	242.42	200.49	109.07
Contribution to Employee State Insurance Corporation	64.25	72.99	75.59
Contribution to Labour welfare fund	0.99	0.82	0.49
Company contribution to employee pension scheme	100.46	144.30	103.32
Contribution to NPS & IVTB	4.02	4.35	0.25
<b>Total</b>	<b>412.14</b>	<b>422.95</b>	<b>288.73</b>

32.2 Gratuity disclosure statement

Particulars	FY 2020-21			FY 2019-20			FY 2018-19		
	Finance	HFC	Samasta	Finance	HFC	Samasta	Finance	HFC	Samasta
Type of Benefit	Gratuity			Gratuity			Gratuity		
Country	India			India			India		
Reporting Currency	INR			INR			INR		
Reporting Standard	Indian Accounting Standard 19 (Ind AS 19)			Indian Accounting Standard 19 (Ind AS 19)			Indian Accounting Standard 19 (Ind AS 19)		
Funding Status	Funded			Funded			Funded		
Starting Period	1-Apr-20			1-Apr-19			1-Apr-18		
Date of Reporting	31-Mar-21			31-Mar-20			31-Mar-19		
Period of Reporting	12 Months			12 Months			12 Months		

Assumptions	FY 2020-21			FY 2019-20			FY 2018-19		
Expected Return on Plan Assets	5.18% - 6.85%			5.45% - 6.84%			6.76% - 7.64%		
Rate of Discounting	5.18% - 6.85%			5.45% - 6.84%			6.76% - 7.79%		
Rate of Salary Increase	6.00% - 9.00%			6.00% - 9.00%			5% - 10%		
Rate of Employee Turnover	For service 4 years and below 28.00% p.a. & thereafter 2.00% p.a.	For service 4 years and below 28.00% p.a. For service 5 years and above 1.00% p.a.	For service 4 years and below: 35.00% p.a. For service 5 years and above: 10.00% p.a.	For service 4 years and below 27.00% p.a. & thereafter 3.00% p.a.	For service 4 years and below 27.00% p.a. & thereafter 1.00% p.a.	24.00%	For service 4 years and below 31% p.a. & thereafter 2% p.a. For service 4 years and below 15%	For service 4 years and below 29% p.a. & thereafter 1% p.a.	24%
Mortality Rate During Employment	Indian Assured Lives Mortality (2006-08)			Indian Assured Lives Mortality (2006-08)			Indian Assured Lives Mortality (2006-08)		
Mortality Rate After Employment	N.A.			N.A.			N.A.		

(₹ in millions)

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
<b>Table Showing Change in the Present Value of Projected Benefit Obligation</b>			
Present Value of Benefit Obligation at the Beginning of the	246.37	161.42	130.09
Interest Cost	15.32	12.19	10.09
Current Service Cost	63.92	43.74	30.68
Past Service Cost	-	-	-
Liability Transferred In/ Acquisitions	11.54	4.22	1.43
(Liability Transferred Out/ Divestments)	(13.52)	(2.70)	(0.42)
(Gains)/ Losses on Curtailment	-	-	-
(Liabilities Extinguished on Settlement)	-	-	-
(Benefit Paid Directly by the Employer)	(8.28)	(2.02)	(0.29)
(Benefit Paid From the Fund)	(17.50)	(13.94)	(16.92)
The Effect Of Changes in Foreign Exchange Rates	-	-	-
Actuarial (Gains)/Losses on Obligations - Due to Change in Demographic Assumptions	(6.81)	8.64	3.31
Actuarial (Gains)/Losses on Obligations - Due to Change in Financial Assumptions	(6.83)	30.54	(13.18)
Actuarial (Gains)/Losses on Obligations - Due to Experience	(3.04)	4.28	16.63
Present Value of Benefit Obligation at the End of the Year	281.17	246.37	161.42

(₹ in millions)

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
<b>Table Showing Change in the Fair Value of Plan Assets</b>			
Fair Value of Plan Assets at the Beginning of the Year	193.93	145.80	122.56
Interest Income	12.15	11.05	9.51
Contributions by the Employer	65.54	52.98	28.22
Expected Contributions by the Employees	-	-	-
Assets Transferred In/Acquisitions	-	-	-
(Assets Transferred Out/ Divestments)	-	-	-
(Benefit Paid from the Fund)	(17.50)	(13.94)	(16.92)
(Assets Distributed on Settlements)	-	-	-
Effects of Asset Ceiling	-	-	-
The Effect of Changes In Foreign Exchange Rates	-	-	-
Return on Plan Assets, Excluding Interest Income	4.80	(1.97)	2.43
Fair Value of Plan Assets at the End of the Year	258.92	193.93	145.80

(₹ in millions)

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
<b>Amount Recognized in the Balance Sheet</b>			
(Present Value of Benefit Obligation at the end of the Year)	(281.17)	(246.37)	(161.42)
Fair Value of Plan Assets at the end of the Year	258.92	193.93	145.80
Funded Status (Surplus/ (Deficit))	(22.25)	(52.44)	(15.62)
Net (Liability)/Asset Recognized in the Balance Sheet	(22.25)	(52.44)	(15.62)
Assets recognised in the Balance Sheet under "Other non-financial assets"	8.25	-	-
Liabilities recognised in the Balance Sheet under "Provisions"	(30.50)	(52.44)	(15.62)

(₹ in millions)

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
<b>Net Interest Cost for Current Year</b>			
Present Value of Benefit Obligation at the Beginning of the	246.37	161.42	130.09
(Fair Value of Plan Assets at the Beginning of the Year)	(193.93)	(145.80)	(122.56)
Net Liability/(Asset) at the Beginning	52.44	15.62	7.53
Interest Cost	15.32	12.19	10.09
(Interest Income)	(12.15)	(11.05)	(9.51)
Net Interest Cost for Current Year	3.17	1.14	0.57

(₹ in millions)

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
<b>Expenses Recognized in the Statement of Profit or Loss for Current Year</b>			
Current Service Cost	63.92	43.74	30.68
Net Interest Cost	3.17	1.14	0.57
Past Service Cost	-	-	-
(Expected Contributions by the Employees)	-	-	-
(Gains)/Losses on Curtailments And Settlements	-	-	-
Net Effect of Changes in Foreign Exchange Rates	-	-	-
Expenses Recognized	67.09	44.88	31.25

(₹ in millions)

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
<b>Expenses Recognized in the Other Comprehensive Income (OCI) for Current Year</b>			
Actuarial (Gains)/Losses on Obligation For the Year	(16.68)	43.46	6.80
Return on Plan Assets, Excluding Interest Income	(4.80)	1.95	(2.43)
Change in Asset Ceiling	-	-	-
Net (Income)/Expense For the Year Recognized in OCI	(21.48)	45.42	4.37

CONSOLIDATED FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY KNOWN AS IIFL HOLDINGS LIMITED)

Notes forming part of consolidated Financial Statements for the year ended March 31, 2021, March 31, 2020, March 31, 2019

(₹ in millions)

Balance Sheet Reconciliation	FY 2020-21	FY 2019-20	FY 2018-19
Opening Net Liability	52.44	15.62	7.53
Expenses Recognized in Statement of Profit or Loss	67.09	44.88	31.25
Expenses Recognized in OCI	(21.48)	45.42	4.37
Net Liability/(Asset) Transfer In	11.54	4.22	1.43
Net (Liability)/Asset Transfer Out	(13.52)	(2.70)	(0.42)
(Benefit Paid Directly by the Employer)	(8.28)	(2.02)	(0.29)
(Employer's Contribution)	(65.54)	(52.98)	(28.25)
Net Liability/(Asset) Recognized in the Balance Sheet	22.25	52.44	15.62

(₹ in millions)

Category of Assets	FY 2020-21	FY 2019-20	FY 2018-19
Government of India Assets	-	-	-
State Government Securities	-	-	-
Special Deposits Scheme	-	-	-
Debt Instruments	-	-	-
Corporate Bonds	-	-	-
Cash And Cash Equivalents	-	-	-
Insurance fund	258.22	193.93	145.81
Asset-Backed Securities	-	-	-
Structured Debt	-	-	-
Other	-	-	-
Total	258.22	193.93	145.81

Information for major category of plan assets of gratuity fund is not available with the Group and hence not disclosed.

(₹ in millions)

Net interest cost for next year	FY 2020-21	FY 2019-20	FY 2018-19
Present value of benefit obligation at the end of the year	281.16	246.37	161.42
(Fair value of plan assets at the end of the year)	(258.91)	(193.93)	(145.80)
Net liability/ (asset) at the end of the year	22.25	52.44	15.62
Interest cost	17.91	15.32	12.19
(Interest income)	(16.89)	(12.15)	(11.05)
Net interest cost for next year	1.03	3.17	1.14

(₹ in millions)

Expenses recognised in the Statement of Profit or Loss for next year	FY 2020-21	FY 2019-20	FY 2018-19
Current service cost	62.95	63.92	43.74
Net interest cost	1.02	3.17	1.14
(Expected contributions by the employees)	-	-	-
Expenses recognised	63.97	67.09	44.88

(₹ in millions)

Maturity Analysis of the Benefit Payments: From the Fund	FY 2020-21	FY 2019-20	FY 2018-19
Projected Benefits Payable in Future Years From the Date of Reporting			
1st Following Year	15.74	15.28	9.98
2nd Following Year	5.47	6.76	4.34
3rd Following Year	7.24	7.48	4.73
4th Following Year	8.29	9.98	5.10
5th Following Year	8.68	10.79	7.03
Sum of Years 6 To 10	56.07	53.70	36.35
Sum of Years 11 and above	822.81	642.77	585.05

(₹ in millions)

Sensitivity Analysis	FY 2020-21	FY 2019-20	FY 2018-19
Projected Benefit Obligation on Current Assumptions	281.17	246.37	161.42
Delta Effect of +1% Change in Rate of Discounting	(38.67)	(31.77)	(21.44)
Delta Effect of -1% Change in Rate of Discounting	47.85	39.14	26.45
Delta Effect of +1% Change in Rate of Salary Increase	42.02	33.75	23.11
Delta Effect of -1% Change in Rate of Salary Increase	(35.66)	(28.93)	(19.70)
Delta Effect of +1% Change in Rate of Employee Turnover	(3.84)	(3.95)	(0.20)
Delta Effect of -1% Change in Rate of Employee Turnover	4.17	4.32	0.04

The sensitivity analysis have been determined based on reasonably possible changes of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant.

The sensitivity analysis presented above may not be representative of the actual change in the projected benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated.

Furthermore, in presenting the above sensitivity analysis, the present value of the projected benefit obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same method as applied in calculating the projected benefit obligation as recognised in the balance sheet.

There was no change in the methods and assumptions used in preparing the sensitivity analysis from prior years.

#### Notes

Actuarial gains/losses are recognised in the period of occurrence under Other Comprehensive Income (OCI). All above reported figures of OCI are gross of taxation.

Salary escalation & attrition rate are in line with the industry practice considering promotion and demand and supply of the employees.

Maturity analysis of benefit payments is undiscounted cashflows considering future salary, attrition & death in respective year for members as mentioned above.

Average Expected Future Service represents Estimated Term of Post - Employment Benefit Obligation.

Value of asset is considered as fair value of plan asset for the period of reporting.

#### Qualitative disclosures

##### Characteristics of defined benefit plan

The Company has a defined benefit gratuity plan in India (funded). The company's defined benefit gratuity plan is a final salary plan for employees, which requires contributions to be made to a separately administered fund.

The fund is managed by a trust which is governed by the Board of Trustees. The Board of Trustees are responsible for the administration of the plan assets and for the definition of the investment strategy.

##### Risks associated with defined benefit plan

Gratuity is a defined benefit plan and company is exposed to the following risks:

**Interest rate risk:** A fall in the discount rate which is linked to the G.Sec. Rate will increase the present value of the liability requiring higher provision. A fall in the discount rate generally increases the mark to market value of the assets depending on the duration of asset.

**Salary risk:** The present value of the defined benefit plan liability is calculated by reference to the future salaries of members. As such, an increase in the salary of the members more than assumed level will increase the plan's liability.

**Investment risk:** The present value of the defined benefit plan liability is calculated using a discount rate which is determined by reference to market yields at the end of the reporting period on government bonds. If the return on plan asset is below this rate, it will create a plan deficit. Currently, for the plan in India, it has a relatively balanced mix of investments in government securities, and other debt instruments.

**Asset liability matching risk:** The plan faces the ALM risk as to the matching cash flow. Since the plan is invested in lines of Rule 101 of Income Tax Rules, 1962, this generally reduces ALM risk.

**Mortality risk:** Since the benefits under the plan is not payable for life time and payable till retirement age only, plan does not have any longevity risk.

##### Characteristics of defined benefit plans

During the year, there were no plan amendments, curtailments and settlements.

A separate trust fund is created to manage the Gratuity plan.

**Note:** The above information is as provided by the Actuary, which has been relied upon by the auditors.



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**Note 33. Other expenses**

(₹ in millions)

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
Advertisement and marketing expenses (refer note 33.1)	323.70	434.79	450.94
Direct operating expenses	170.77	288.56	367.22
Bank charges	124.98	79.70	80.16
Commission to non whole-time directors	-	4.14	2.60
Communication costs	103.69	133.92	116.82
Electricity	114.87	175.33	140.48
Exchange and statutory charges	10.48	31.53	21.63
Legal & professional fees (refer note 33.1)	550.30	820.39	910.37
Directors sitting fees	12.01	8.52	-
Office expenses	160.93	163.29	173.76
Postage & courier	42.42	80.02	67.17
Printing & stationery	56.92	64.52	69.72
Rates & taxes	7.81	89.01	11.18
Rent	133.47	230.83	768.27
Repairs & maintenance			-
- Computer	18.52	21.83	17.99
- Others	73.66	119.96	95.81
Remuneration to auditors			-
- Audit fees	7.52	5.43	3.41
- Certification / other services (refer note 33.2)	2.60	3.22	0.56
- Out of pocket expenses	0.77	1.68	0.88
Software charges (refer note 33.1)	226.72	301.43	286.66
Travelling & conveyance (refer note 33.1)	227.93	402.10	358.25
Corporate social responsibility expenses (refer note 42)	126.16	183.66	145.10
Miscellaneous expenses	58.51	85.95	32.34
Insurance premium	236.23	102.30	82.30
Security expenses	814.78	327.92	243.17
Loss on sale of fixed assets (net)	11.41	-	1.29
<b>Total</b>	<b>3,617.16</b>	<b>4,160.03</b>	<b>4,448.08</b>

**Note 33.1:** Includes below payments done in foreign currency

(₹ in millions)

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
Advertisement and marketing expenses	1.39	0.57	5.67
Travelling & conveyance	-	0.09	-
Software charges	0.92	4.05	4.24
Legal & professional fees	1.76	7.00	1.81

**Note 33.2:** During the year the Group has paid ₹ 2.30 million (March 31, 2020 ₹ 11.99 million, March 31, 2019 Nil) to the auditors towards certification required under its Public Issue of Non Convertible Debentures and Secured Medium Term Note Programme, the same has been amortised over the tenure of the borrowings.

**Note 34: Exceptional items**

a) During the year ended March 2019, the Group executed definitive agreement for the sale of its "Vehicle Financing Business" as a going concern on a slump sale basis to IndoStar Capital Finance Limited ("Indostar"). The profit on sale aggregating to ₹ 1,153.30 million has been disclosed as an exceptional item. In terms of the Business Transfer Agreement, the Group has received the outstanding purchase consideration of ₹ 20,177.78 million from Indostar in 12 (twelve) equal monthly instalments from the closing date March 31, 2019 with interest.

b) During the year ending March 31, 2019, goodwill amounting to ₹ 107.18 million has been impaired and disclosed as an exception item.

Note 35. Income taxes

Amounts recognised in statement of profit or loss	FY 2020-21		FY 2019-20		FY 2018-19	
	Amount	Net of tax	Tax expense	Net of tax	Tax expense	Net of tax
<b>Current tax expense</b>						
Current year	3,173.53	1,778.98	2,891.55			
Changes in estimates related to prior years	45.67	(28.21)	2.97			
<b>Deferred tax expense</b>						
Origination and reversal of temporary differences	(779.46)	466.34	446.77			
<b>Total</b>	<b>2,439.74</b>	<b>2,217.11</b>	<b>3,341.29</b>			

Amounts recognised in other comprehensive income	FY 2020-21		FY 2019-20		FY 2018-19	
	Amount	Net of tax	Tax expense	Net of tax	Tax expense	Net of tax
Remeasurements of defined benefit liability / (asset)	21.48	(5.41)	16.07			
Cash flow hedge (net)	(338.79)	85.27	(253.52)			
Fair value of loans carried at FVTOCI	(7.64)	1.92	(5.72)			
<b>Total</b>	<b>(324.95)</b>	<b>81.78</b>	<b>(243.17)</b>			

Reconciliation of income tax expense of the year to accounting year	FY 2020-21		FY 2019-20		FY 2018-19	
	Amount	Net of tax	Tax expense	Net of tax	Tax expense	Net of tax
<b>Profit before tax</b>	<b>10,047.84</b>	<b>7,251.84</b>	<b>11,299.25</b>	<b>11,299.25</b>	<b>11,299.25</b>	<b>11,299.25</b>
<b>Tax using the Group's domestic tax rate</b>	<b>2,845.62</b>	<b>1,920.26</b>	<b>3,595.50</b>	<b>3,595.50</b>	<b>3,595.50</b>	<b>3,595.50</b>
Tax effect of:						
Non-deductible expenses	35.88	30.93	42.04			
Tax-exempt income - others (includes deduction under section 80JAA)	(303.66)	(196.32)	(263.43)			
Tax-exempt income- dividend	(186.90)	(111.19)	(244.97)			
Income taxed at different rates	(72.90)	1.75	(9.28)			
Others	6.37	10.52	-			
Change in tax rates (refer note 11.1)	-	499.03	496.31			
Adjustments for current tax for prior periods	-	-	-			
Income routed through OCI	-	-	61.53			
Adjustments for current tax for prior periods	45.68	(28.21)	1.46			
Differential tax rate in subsidiary	66.97	32.56	-			
Past-year losses for which no deferred tax asset is recognised	-	-	(284.77)			
Recognition of previously unrecognised deductible temporary	2.68	57.78	(53.09)			
<b>Total income tax expense</b>	<b>2,439.74</b>	<b>2,217.11</b>	<b>3,341.29</b>			

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Note 36. Earnings Per Share

(₹ in millions)

Particulars		FY 2020-2021	FY 2019-2020	FY 2018-2019
Face value of equity shares in ₹ fully paid up		2	2	2
<b>BASIC</b>				
Profit after tax as per statement of Profit and Loss		7,601.18	5,018.30	7,846.06
Profit after tax attributable to equity share holders	A	7,601.18	5,018.30	7,846.06
Weighted average number of equity shares outstanding	B	378,417,476	378,044,762	377,715,954
<b>Basic EPS (In ₹)</b>	<b>A/B</b>	<b>20.09</b>	<b>13.27</b>	<b>20.77</b>
<b>DILUTED</b>				
Weighted average number of equity shares for computation of basic EPS		378,417,476	378,044,762	377,715,954
Add: Potential equity shares on account conversion of Employees Stock Options		806,252	936,649	2,581,740
Weighted average number of equity shares for computation of diluted EPS	C	379,223,728	378,981,411	380,297,694
<b>Diluted EPS (In ₹)</b>	<b>A/C</b>	<b>20.04</b>	<b>13.24</b>	<b>20.63</b>

**Note 37. Risk Management**

Risk management is integral to the Group's strategy. An enterprise wide risk management framework is in place to govern the Group's risk management processes. A strong risk management team and an effective credit operations structure ensures that risks are properly identified and timely addressed to ensure minimal impact on the Group's growth and performance.

The Group has developed the necessary competency to identify early stress signals and has also defined processes, including corrective and remedial actions as regards people and processes, for mitigation to ensure minimum damage.

A stress testing mechanism is put in place to carry out the event based sensitivity analysis and identify the accounts under stress due to expected market movement.

The Group's central treasury department identifies, evaluates and hedges financial risks in close co-operation with the Group's operating units. The Board provides written principles for overall risk management, as well as policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments and investment of excess liquidity. The Group's Treasury is responsible for managing its assets and liabilities and the overall financial structure. It is also primarily responsible for the funding and liquidity risks of the Group.

Risk management is integral to Group's strategy. The comprehensive understanding of risk management throughout the various levels of an organization aids in driving key decisions related to risk-return balance, capital allocation and product pricing. The Group operates under the guidance of the Board approved risk appetite statement that covers business composition, guidance around gross non-performing assets and net non-performing assets, leverage, funding and liquidity, etc.

Additionally, it is also ensured that appropriate focus is on managing risk proactively by ensuring business operations are in accordance with laid-down risk. A strong risk management team and an effective credit operations structure ensures that risks are properly identified and timely addressed, to ensure minimal impact on the Group's growth and performance.

**Risk Management Structure**

The Group has established multi-level risk governance for monitoring & control of product and entity level risks. The Board of Directors are responsible for the overall risk management approach and for approving the risk management strategies and principles. The Board has constituted the Risk Management Committee ("RMC") which is responsible for monitoring the overall risk process within the Group. The RMC is empowered to develop an independent risk strategy comprising of principles, frameworks, policies and limits and ensuring its effective implementation. Independent function of Risk management is in place headed by the Chief Risk Officer ("CRO") who reports to the Chief Executive Officer ("CEO") with oversight of RMC of the Board. The Risk department primarily operationalises risk management framework approved by RMC.

The group has a well –defined risk framework constituting various lines of defence – the first line of defence, consisting of management, is responsible for seamless integration of risk principles across all businesses. Additionally, it ensures adequate managerial and supervisory controls to ensure compliance and highlight inadequate processes and unexpected events. The Group has well-defined internal control measures in every process.

Independent risk and policy team constitutes second line of defence which is responsible for identification and assessment of entity-wide risks. Post its identification, it aims to mitigate risks either through portfolio trigger and caps (Credit risk) or through ongoing risk control and self assessment (Operational risk)

Internal Audit function is the third line of defence that independently reviews activities of the first two lines of defence and reports to the Audit Committee of the Board.

**Risk Management Practices**

The Group has developed the necessary competency to identify early stress signals and has also defined processes, including corrective and remedial actions as regards people and processes, for mitigation to ensure minimum damage. A stress testing mechanism is put in place to carry out the event based sensitivity analysis and identify the accounts under stress due to expected market movement. In event of susceptibility to external triggers, appropriate risk mitigation would be undertaken and thereby minimize the losses to the Group.

It has initiated a detailed portfolio quality review mechanism which enables analysis of portfolio along various behavioural, demographic and financial parameters. Additionally, through tie-ups with external bureaus, an analysis of collection performance coupled with continuous credit assessment for various key segments is undertaken. The practices aid in proactive course correction thereby modifying credit or sourcing mechanisms, if required. Additionally, application scorecard has been developed enabling the Group to standardize credit underwriting & improve sourcing quality in the long run.

The Group's policy is to measure and monitor the overall risk-bearing capacity in relation to the aggregate risk exposure across all risk types and activities. Information pertaining to different type of risks are identified, analysed and tested on timely basis. The same is presented to Risk Management Committee at periodic intervals.

In order to minimise any adverse effects on the financial performance of the Group, derivative financial instruments, such as cross currency interest rate swaps are entered to hedge certain foreign currency risk exposures and variable interest rate exposures.

The Group's central treasury department identifies, evaluates and hedges financial risks in close co- operation with the Group's operating units. The Board provides written principles for overall risk management, as well as policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments and investment of excess liquidity. The Group's Treasury is responsible for managing its assets and liabilities and the overall financial structure. It is also primarily responsible for the funding and liquidity risks of the Group.

**37A.1. Credit Risk**

Credit risk refers to risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group.

Credit risk arises primarily from financial assets such as trade receivables, investments, derivative financial instruments, other balances with banks, loans and other receivables.

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**Credit quality analysis**

The following tables sets out information about the credit quality of financial assets measured at amortised cost. Unless specifically indicated, for financial assets, the amounts in the table represent gross carrying amounts.

(₹ in millions)

Particulars	As at March 31, 2021				Total
	Financial Assets where loss allowance measured at 12-month ECL	Financial assets for which credit risk has increased significantly and credit not impaired	Financial assets for which credit risk has increased significantly and credit impaired	Financial Assets where loss allowance measured using simplified approach	
Cash and cash equivalents	-	-	-	26,157.44	26,157.44
Bank Balance other than above	-	-	-	21,683.13	21,683.13
Receivables					
(i) Trade Receivables	-	-	2.95	1,921.68	1,924.63
(ii) Other Receivables	-	-	-	5.10	5.10
Loans *	250,831.64	36,661.05	8,121.48	-	295,614.17
Other Financial assets	-	-	-	5,094.82	5,094.82

\* Loans comprises of outstanding principal, interest accrued but not due and principal and interest overdue.

(₹ in millions)

Particulars	As at March 31, 2020				Total
	Financial Assets where loss allowance measured at 12-month ECL	Financial assets for which credit risk has increased significantly and credit not impaired	Financial assets for which credit risk has increased significantly and credit impaired	Financial Assets where loss allowance measured using simplified approach	
Cash and cash equivalents	-	-	-	15,656.01	15,656.01
Bank Balance other than above	-	-	-	16,503.17	16,503.17
Receivables					
(i) Trade Receivables	-	-	2.95	295.40	298.35
(ii) Other Receivables	-	-	-	-	-
Loans *	212,832.85	13,701.75	8,134.58	1,535.10	236,204.28
Other Financial assets	-	-	-	3,706.96	3,706.96

\* Loans comprises of outstanding principal, interest accrued but not due and principal and interest overdue.

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(₹ in millions)

Particulars	As at March 31, 2019				Total
	Financial Assets where loss allowance measured at 12-month ECL	Financial assets for which credit risk has increased significantly and credit not impaired	Financial assets for which credit risk has increased significantly and credit impaired	Financial Assets where loss allowance measured using simplified approach	
Cash and cash equivalents	-	-	-	12,754.07	12,754.07
Bank Balance other than above	-	-	-	12,462.28	12,462.28
Receivables					
(i) Trade Receivables	-	-	-	392.01	392.01
(ii) Other Receivables	-	-	-	20,177.78	20,177.78
Loans *	200,887.69	15,665.93	6,440.85	-	222,994.47
Other Financial assets	-	-	-	2,106.24	2,106.24

\* Loans comprises of outstanding principal, interest accrued but not due and principal and interest overdue.

**Financial Assets measured using simplified approach:**

The Group follows 'simplified approach' for recognition of impairment loss allowance on Cash and Cash Equivalents, Bank Balances, Trade Receivables, other receivables and Other Financial Assets. The application of simplified approach does not require the Group to track changes in credit risk. Rather, it recognises impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition.

**37A.2. Collateral held**

The Group holds collateral and other credit enhancements against certain of its credit exposures. The loans are collateralised against equitable mortgage of property, pledge of shares, hypothecation of assets, company personal guarantees, physical gold, undertaking to create security.

37A.3. Loss allowance and Exposure at default

The following tables show reconciliations from the opening to the closing balance of the loss allowance by class of financial instrument.

(₹ in millions)

Reconciliation of loss allowance	Financial Assets where loss allowance measured at 12-month ECL		Financial assets for which credit risk has increased significantly and credit not impaired		Financial assets for which credit risk has increased significantly and credit impaired		Total	
	Principal	Others	Principal	Others	Principal	Others	Principal	Others
Opening ECL Mar-20	3,366.21	309.50	908.96	173.25	3,798.87	1,608.83	8,074.04	2,091.58
New loans disbursed during the year	1,808.82	145.65	506.54	412.97	895.56	34.83	3,210.92	593.45
Loans closed/written off during the year	(639.66)	(57.53)	(245.86)	(38.07)	(2,738.92)	(1,186.70)	(3,624.44)	(1,282.30)
Movement in provision without change in asset staging	1,914.63	282.17	567.95	(35.75)	594.16	428.52	3,076.74	674.94
Movement in provision due to change in asset staging	(150.08)	(6.91)	209.44	45.41	1,279.29	283.99	1,338.65	322.49
Closing ECL Mar-21	6,299.92	672.88	1,947.03	557.81	3,828.97	1,169.47	12,075.91	2,400.16

(₹ in millions)

Reconciliation of loss allowance	Financial Assets where loss allowance measured at 12-month ECL		Financial assets for which credit risk has increased significantly and credit not impaired		Financial assets for which credit risk has increased significantly and credit impaired		Total	
	Principal	Others	Principal	Others	Principal	Others	Principal	Others
Opening ECL Mar-19	1,546.04	112.23	2,139.64	1,010.10	3,701.87	986.09	7,387.56	2,108.42
New loans disbursed during the year	1,352.03	99.12	167.99	7.25	513.23	86.51	2,033.25	192.88
Loans closed/written off during the year	(468.47)	(22.27)	(368.73)	(54.59)	(3,004.03)	(756.67)	(3,841.23)	(833.53)
Movement in provision without change in asset staging	885.64	96.08	(71.97)	(76.80)	260.72	174.40	1,074.39	193.68
Movement in provision due to change in asset staging	50.97	24.34	(957.97)	(712.71)	2,327.08	1,118.50	1,420.08	430.13
Closing ECL Mar-20	3,366.21	309.50	908.96	173.25	3,798.87	1,608.83	8,074.04	2,091.58



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Reconciliation of loss allowance(for loans sanctioned but not disbursed)	Financial Assets where loss allowance measured at 12-month ECL		Financial assets for which credit risk has increased significantly and credit not impaired		Financial assets for which credit risk has increased significantly and credit impaired		Total	
	Principal	Others	Principal	Others	Principal	Others	Principal	Others
<b>Opening ECL Mar-18</b>	<b>2,241.53</b>	<b>129.95</b>	<b>2,576.40</b>	<b>246.72</b>	<b>3,131.07</b>	<b>711.58</b>	<b>7,949.00</b>	<b>1,088.25</b>
Incremental loans disbursed in FY17-18	932.29	67.85	334.54	180.59	343.90	43.13	1,610.72	291.30
Loans closed/written off during the year	(1,492.90)	(73.73)	(1,317.74)	(103.17)	(1,792.20)	(362.63)	(4,604.63)	(539.54)
Stage same in both years- change in provisioning	(19.04)	(0.25)	(0.00)	(0.00)	(1.94)	(0.01)	(20.98)	(0.25)
Movement in provision without change in asset staging	(112.88)	(8.32)	(2.04)	(28.31)	(16.23)	45.43	(131.16)	8.80
Movement in provision due to change in asset staging	(2.94)	(3.27)	548.46	714.54	2,037.28	548.60	2,582.81	1,259.87
<b>Closing ECL Mar-19</b>	<b>1,546.04</b>	<b>112.23</b>	<b>2,139.64</b>	<b>1,010.37</b>	<b>3,701.87</b>	<b>986.09</b>	<b>7,385.76</b>	<b>2,108.42</b>

The following tables show reconciliations from the opening to the closing balance of the exposure at default (EAD) by class of financial instrument.

(₹ in millions)

Reconciliation of exposure at default	Financial Assets where loss allowance measured at 12-month ECL		Financial assets for which credit risk has increased significantly and credit not impaired		Financial assets for which credit risk has increased significantly and credit impaired		Total	
	Principal	Others	Principal	Others	Principal	Others	Principal	Others
<b>Opening EAD Mar-2020</b>	<b>263,416.60</b>	<b>24,479.69</b>	<b>12,397.62</b>	<b>1,739.06</b>	<b>6,525.87</b>	<b>1,608.70</b>	<b>282,340.09</b>	<b>27,827.45</b>
New loans disbursed during the year	157,798.00	10,176.67	17,084.87	1,091.60	1,279.17	32.55	176,162.04	11,300.82
Loans closed/written off during the year	(78,533.05)	(4,528.73)	(4,108.63)	(1,005.19)	(3,906.97)	(1,189.24)	(86,548.65)	(6,723.16)
Movement in EAD without change in asset staging	(28,939.48)	(6,140.77)	(343.38)	(25.73)	(59.66)	326.82	(29,342.52)	(5,839.68)
Movement in EAD due to change in asset staging	(18,791.93)	(127.81)	8,947.22	881.77	3,123.86	384.70	(6,720.85)	1,138.66
<b>Closing EAD Mar-2021</b>	<b>294,950.14</b>	<b>23,859.05</b>	<b>33,977.70</b>	<b>2,681.50</b>	<b>6,962.27</b>	<b>1,163.53</b>	<b>335,890.11</b>	<b>27,704.09</b>

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Reconciliation of exposure at default	Financial Assets where loss allowance measured at 12-month ECL		Financial assets for which credit risk has increased significantly and credit not impaired		Financial assets for which credit risk has increased significantly and credit impaired		Total	
	Principal	Others	Principal	Others	Principal	Others	Principal	Others
Opening EAD Mar-2019	255,955.30	26,177.84	13,840.52	2,457.71	5,405.39	988.83	275,201.21	29,624.38
New loans disbursed during the year	132,569.21	11,604.96	4,619.13	199.98	960.69	85.49	138,149.03	11,890.43
Loans closed/written off during the year	(92,829.98)	(2,756.50)	(5,472.73)	(366.78)	(3,873.87)	(759.41)	(102,176.58)	(3,882.69)
Movement in EAD without change in asset staging	(26,319.61)	(10,202.21)	(943.16)	(91.90)	(109.50)	54.08	(27,372.27)	(10,240.03)
Movement in EAD due to change in asset staging	(5,958.32)	(344.40)	353.86	(459.95)	4,143.16	1,239.71	(1,461.30)	435.36
Closing EAD Mar-2020	263,416.60	24,479.69	12,397.62	1,739.06	6,525.87	1,608.70	282,340.09	27,827.45

(₹ in millions)

Reconciliation of exposure at default	Financial Assets where loss allowance measured at 12-month ECL		Financial assets for which credit risk has increased significantly and credit not impaired		Financial assets for which credit risk has increased significantly and credit impaired		Total	
	Principal	Others	Principal	Others	Principal	Others	Principal	Others
Opening EAD Mar-2018	123,367.56	12,197.45	5,725.44	(42.70)	5,204.13	711.61	134,297.13	12,866.36
New loans disbursed during the year	76,074.18	8,155.21	16,712.25	(3.29)	559.37	31.89	93,345.79	8,183.81
Loans closed/written off during the year	(61,305.57)	(7,841.07)	(3,177.88)	(782.16)	(3,382.79)	(393.06)	(67,866.24)	(9,016.29)
Movement in EAD without change in asset staging	118,157.06	19,041.64	1,355.51	1,344.21	(27.18)	45.42	119,485.39	20,431.28
Movement in EAD due to change in asset staging	(2,049.80)	(257.55)	1,226.25	233.39	3,051.86	592.96	2,228.29	568.81
Closing EAD Mar-2019	254,243.42	31,295.69	21,841.56	749.46	5,405.39	988.83	281,490.36	33,033.97

37A.4. Write off

Contractual amount outstanding on financial assets that were written off during the reporting period is ₹ 6,482.98 million (March 31, 2020 ₹ 4,431.65 million, March 31, 2019 ₹ 3,505.94 million)

37A.5. Modified Financial Instruments

For financial assets, such as a loan to a customer, when the terms and conditions have been renegotiated to the extent that the modification does not result in cash flows that are substantially different (thereby not resulting into derecognition), the Group has recorded a modification gain or loss based on the change in cash flows discounted at the original EIR (Effective Interest Rate).

(₹ in millions)

Particulars	FY 2020-2021	FY 2019-2020	FY 2018-2019
Value of Modified Assets at the time of modification	30,311.96	758.55	147.16
Value of Modified Assets outstanding at end of year	29,561.57	686.01	138.11
Modification Gain/ (Loss)	(294.66)	(3.67)	(0.93)

The above modification is in accordance with the provisions defined in the Master Direction Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016 Circular No DNBR.PD.008/03.10.119/2016-17 dated September 01, 2016 (updated as on February 22, 2019) and the "The Housing Finance Companies (NHB) Directions, 2010".

**CONSOLIDATED FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY KNOWN AS IIFL HOLDINGS LIMITED)**

Notes forming part of consolidated Financial Statements for the year ended March 31, 2021, March 31, 2020, March 31, 2019

**37A.6. Credit Risk Grading of loans**

Credit Risk Grading is an important tool for credit risk management as it helps in understanding and evaluating risks for different credit transactions.

The Group has established overall credit limits at the level of individual borrowers and counterparties, and groups of connected counterparties. It manages and controls credit risk by confining the amount of risk it is willing to accept for individual counterparties, for geographical concentrations, and by closely monitoring such exposures.

The Group has a Credit Risk Policy which is board approved and shared with all credit approving authorities. All customers will be evaluated on a set of pre-defined parameters as detailed below and accordingly classified into any of the following categories:

1. Low Risk
2. Medium Risk
3. High Risk – This category of customers will not be actively sourced by the Group. Any customer, identified as High Risk, can be funded by the Group basis exceptional comfort and availability of justifying mitigates. The extent and nature of due diligence will be the highest for this category.

The assessment of a customer being classified into high, medium or low is based on various parameters at the time of on-boarding which are captured in the Credit Approval Memorandum by the credit manager and validated by the relevant approving authority. The parameters are as follows:

1. Customer Profile
2. Financial health
3. Business vintage
4. Credit history
5. Industry feedback
6. Other qualitative/ quantitative factors as mentioned in the policy

Every customer once being stamped into a risk category on a periodic basis would further be subjected to change of his risk profile depending on the repayment history and DPDs through an independent credit quality review process. This process aims to allow the Group to assess the potential loss as a result of the risks to which it is exposed and take corrective actions.

**Credit Grading details :**

(₹ in millions)

Period	Stage 1	Stage 2	Stage 3	Total EAD
March 31, 2021	318,809.19	36,659.20	8,125.81	363,594.19
March 31, 2020	287,896.29	14,136.68	8,134.57	310,167.54
March 31, 2019	282,133.14	16,298.23	6,440.85	304,872.22

**37A.7. Concentration of Credit Risk**

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographical region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions.

In order to avoid excessive concentrations of risk, the Group's policies and procedures include specific guidelines to focus on spreading its lending portfolio across various products/states/customer base with a cap on maximum limit of exposure for an individual/Group. Accordingly, the Group does not have concentration risk.

37B Liquidity Risk

(i) Maturities of financial liabilities

(₹ in millions)

Contractual maturities of financial liabilities (including financial guarantee) As at March 31, 2021	Total	Upto 3 months	Over 3 months to 6 months	Over 6 months to 1 year	Over 1 year to 3 years	Over 3 to 5 years	Over 5 years
Derivative financial instruments	1,565.76	-	212.88	18.13	1,265.89	68.86	-
Trade payables	1,104.29	1,042.09	-	62.20	-	-	-
Other payables	-	-	-	-	-	-	-
Finance lease obligation *	4,357.21	193.78	191.42	379.08	1,380.88	1,022.86	1,189.19
Debt securities	78,341.69	6,829.41	5,003.51	16,308.06	42,238.82	1,591.89	6,370.00
Borrowings (other than debt securities) (Note 1)	216,262.45	25,077.17	26,172.76	33,008.04	78,614.62	32,329.98	21,059.88
Subordinated liabilities	21,349.52	-	620.00	3,489.71	1,230.00	1,317.08	14,692.73
Other financial liabilities	20,859.75	20,808.46	-	2.18	49.11	-	-
Financial guarantee contracts	12,255.43	12,255.43	-	-	-	-	-
<b>Total</b>	<b>356,096.10</b>	<b>66,206.34</b>	<b>32,200.57</b>	<b>53,267.40</b>	<b>124,779.32</b>	<b>36,330.67</b>	<b>43,311.80</b>

\* The amount represent undiscounted cash flows

(₹ in millions)

Contractual maturities of financial liabilities (including financial guarantee) As at March 31, 2020	Total	Upto 3 months	Over 3 months to 6 months	Over 6 months to 1 year	Over 1 year to 3 years	Over 3 to 5 years	Over 5 years
Derivative financial instruments	439.18	-	267.63	-	-	171.55	-
Trade payables	787.23	763.47	-	23.76	-	-	-
Other payables	-	-	-	-	-	-	-
Finance lease obligation *	3,816.16	184.15	178.54	335.78	1,232.45	943.98	941.26
Debt securities	82,296.55	12,338.44	2,452.25	6,733.94	24,767.82	32,704.10	3,300.00
Borrowings (other than debt securities) (Note 1)	168,039.01	13,927.68	12,706.88	28,442.61	66,916.33	30,925.44	15,120.07
Subordinated liabilities	20,651.21	550.00	2,000.00	-	8,050.00	1,750.00	8,301.21
Other financial liabilities	13,085.81	13,067.61	-	-	18.20	-	-
Financial guarantee contracts	17,524.37	17,524.37	-	-	-	-	-
<b>Total</b>	<b>306,639.52</b>	<b>58,355.72</b>	<b>17,605.30</b>	<b>35,536.09</b>	<b>100,984.80</b>	<b>66,495.07</b>	<b>27,662.54</b>

\* The amount represent undiscounted cash flows

(₹ in millions)

Contractual maturities of financial liabilities (including financial guarantee) As at March 31, 2019	Total	Upto 3 months	Over 3 months to 6 months	Over 6 months to 1 year	Over 1 year to 3 years	Over 3 to 5 years	Over 5 years
Derivative financial instruments	483.33	6.59	8.19	-	-	468.55	-
Trade payables	1,083.77	965.89	-	117.88	-	-	-
Other payables	-	-	-	-	-	-	-
Finance lease obligation *	-	-	-	-	-	-	-
Debt securities	106,182.66	46,290.25	4,749.67	3,231.58	37,536.87	13,372.40	1,001.89
Borrowings (other than debt securities) (Note 1)	144,052.91	12,438.59	8,838.04	20,511.18	64,193.38	27,207.03	10,864.70
Subordinated liabilities	15,615.84	-	-	-	5,370.00	1,730.00	8,515.84
Other financial liabilities	14,790.24	14,790.24	-	-	-	-	-
Loan commitments - Other outflows	-	-	-	-	-	-	-
Financial guarantee contracts	25,738.85	25,738.85	-	-	-	-	-
<b>Total</b>	<b>307,947.61</b>	<b>100,230.40</b>	<b>13,595.90</b>	<b>23,860.64</b>	<b>107,100.24</b>	<b>42,777.99</b>	<b>20,382.43</b>

\* The amount represent undiscounted cash flows

Note 1: Borrowings includes cash credit facilities, has been slotted in "over 6 months to 1 year" and "over 1 year to 3 years" in the ratio of 40% and 60% respectively.

Note 2: In computing the above information with respect to cash credit and overdraft facilities with Banks, the Management has made certain estimates and assumptions which have been relied upon by the auditors.

(ii) Financing arrangements

The Group had access to the following undrawn borrowing facilities at the end of the reporting period:

(₹ in millions)

	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Floating rate</b>			
- Expiring within one year (bank overdraft and other facilities)	6,131.55	3,173.43	4,896.82
- Expiring beyond one year (bank loans)	-	-	-

37C Market Risk

Market Risk is the risk that the value of on and off-balance sheet positions of a financial institution will be adversely affected by movements in market rates or prices such as interest rates, foreign exchange rates, equity prices, credit spreads and/or commodity prices resulting in a loss to earnings and capital.

Financial institutions may be exposed to Market Risk in variety of ways. Market risk exposure may be explicit in portfolios of securities / equities and instruments that are actively traded. Conversely it may be implicit such as interest rate risk due to mismatch of loans and deposits. Besides, market risk may also arise from activities categorized as off-balance sheet item. Therefore market risk is potential for loss resulting from adverse movement in market risk factors such as interest rates, forex rates, equity and commodity prices.

The Group's exposure to market risk is primarily on account of interest rate risk and Foreign exchange risk.

37C.1 Interest rate risk

(a) The exposure of the Group's borrowing to interest rate changes at the end of the reporting period are as follows:

(₹ in millions)

	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Variable rate borrowings	143,807.25	139,155.77	128,579.22
Fixed rate borrowings	172,146.41	131,831.00	137,568.71
<b>Total borrowings</b>	<b>315,953.66</b>	<b>270,986.77</b>	<b>266,147.93</b>

The Group had the following variable rate borrowings outstanding and cross currency interest rate swap contracts outstanding:

(₹ in millions)

	As at March 31, 2021			As at March 31, 2020			As at March 31, 2019		
	Weighted average interest rate (%)	Balance	% of total borrowings	Weighted average interest rate (%)	Balance	% of total borrowings	Weighted average interest rate (%)	Balance	% of total borrowings
Bank overdrafts, bank loans	8.63%	133,652.50	42.30%	9.30%	123,210.93	45.44%	9.13%	119,579.22	44.93%
External Commercial borrowings	8.62%	7,311.00	2.31%	8.62%	7,538.59	2.78%	0.00%	-	-
Non convertible debentures	9.15%	2,843.75	0.90%	8.99%	8,406.25	3.10%	8.82%	9,000.00	3.38%
<b>Net exposure to cash flow interest rate risk</b>		<b>143,807.25</b>			<b>139,155.77</b>		<b>0.00%</b>	<b>128,579.22</b>	
<b>Currency Interest Rate Swaps</b>	<b>9.36%</b>	<b>3,675.23</b>	<b>1.16%</b>	<b>9.36%</b>	<b>3,769.29</b>	<b>1.39%</b>	<b>9.36%</b>	<b>3,458.57</b>	<b>1.30%</b>

An analysis by maturities is provided in note 36(B)(i) above. The percentage of total loans shows the proportion of loans that are currently at floating rates in relation to the total amount of borrowings.

The Group had the following variable rate loans outstanding:

(₹ in millions)

	As at March 31, 2021			As at March 31, 2020			As at March 31, 2019		
	Weighted average interest rate (%)	Balance	% of total loans	Weighted average interest rate (%)	Balance	% of total loans	Weighted average interest rate (%)	Balance	% of total loans
Floating rate loans	11.66%	150,243.89	42.95%	11.87%	129,532.84	43.86%	11.90%	140,376.86	49.60%

(b) Sensitivity

Profit or loss is sensitive to higher/lower interest expense from borrowings as a result of changes in interest rates (assuming other variable constant)

(₹ in millions)

Particulars	Impact on profit after tax			Impact on other components of equity		
	March 31, 2021	March 31, 2020	31 March 2019	March 31, 2021	March 31, 2020	31 March 2019
Interest rates – increase by 30 basis points	(322.84)	(312.40)	(252.02)	-	-	-
Interest rates – decrease by 30 basis points	322.84	312.40	252.02	-	-	-

Profit or loss is sensitive to higher/lower interest income from loans as a result of changes in interest rates (assuming other variable constant)

(₹ in millions)

Particulars	Impact on profit after tax			Impact on other components of equity		
	March 31, 2021	March 31, 2020	31 March 2019	March 31, 2021	March 31, 2020	31 March 2019
Interest rates – increase by 30 basis points	337.29	290.80	273.97	-	-	-
Interest rates – decrease by 30 basis points	(337.29)	(290.80)	(273.97)	-	-	-

### 37C.2. Exposure to currency risks

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign currency rates. The Group's exposure to the risk of changes in foreign exchange rates relates primarily to the foreign currency borrowings taken from banks and External Commercial Borrowings (ECB).

The Group follows a conservative policy of hedging its foreign currency exposure through Forwards and / or Cross Currency Interest Rate Swaps in such a manner that it has fixed determinate outflows in its functional currency and as such there would be no significant impact of movement in foreign currency rates on the Group's profit before tax (PBT) and equity.

The Group's currency position is as under

Particulars	USD	EUR	CHF	JPY	SGD	Other Currencies
Foreign Currency Assets (in INR)*	416.88	-	-	-	-	-
Foreign Currency Liabilities (in INR)*	1,478.77	-	-	-	-	-
<b>Net Gap as at 31.03.2021</b>	<b>(1,061.89)</b>	-	-	-	-	-

Particulars	USD	EUR	CHF	JPY	SGD	Other Currencies
Foreign Currency Assets (in INR)*	2,405.21	-	-	-	-	-
Foreign Currency Liabilities (in INR)*	417.90	-	-	-	-	-
<b>Net Gap as at 31.03.2020</b>	<b>1,987.31</b>	-	-	-	-	-

\*It is fully hedged by forward contract and CCIRS

Particulars	USD	EUR	CHF	JPY	SGD	Other Currencies
Foreign Currency Assets (in INR)*	-	-	-	-	-	-
Foreign Currency Liabilities (in INR)*	427.91	-	-	-	-	-
<b>Net Gap as at 31.03.2019</b>	<b>(427.91)</b>	-	-	-	-	-

### Sensitivity :

The sensitivity of profit or loss to changes in the exchange rates arises mainly from foreign currency denominated financial instruments.

(₹ in millions)

Particulars	Impact on profit after tax			Impact on other components of equity		
	March 31, 2021	March 31, 2020	31 March 2019	March 31, 2021	March 31, 2020	31 March 2019
<b>USD sensitivity</b>						
INR/USD -Increase by 5%	-	(1,368.01)	(9.81)	(1,323.97)	-	-
INR/USD -Decrease by 5%	-	1,368.01	9.81	1,323.97	-	-

The sensitivity on profit and loss is due to the timing difference of the maturity of the Cross currency interest rate swap. On the date of maturity of the Cross currency interest rate swap, the sensitivity of profit and loss to changes in the exchange rates will be Nil.

### 37C.3. Price Risk

#### (a) Exposure

The Group's exposure to assets having price risk is as under

(₹ in millions)

Particulars	Equity Share	Mutual Funds /Alternate investment funds/ others	Bonds	Government Securities	Total
Market Value as on March 31, 2021	0.50	189.24	-	-	189.74
Market Value as on March 31, 2020	2,192.16	135.10	0.23	5,220.80	7,548.29
Market Value as on March 31, 2019	592.00	921.28	610.65	-	2,123.93

To manage its price risk arising from investments in equity securities/other assets, the Group diversifies its portfolio.

#### (b) Sensitivity

The table below summarises the impact of increases/decreases of the index on the Group's equity/other assets and profit for the period. The analysis is based on the assumption that the instrument index has increased by 5% or decreased by 5% with all other variables held constant.

(₹ in millions)

Particulars	Impact on profit after tax			Impact on other components of equity		
	March 31, 2021	March 31, 2020	March 31, 2019	March 31, 2021	March 31, 2020	March 31, 2019
Increase 5%	7.10	282.43	91.97	-	-	-
Decrease 5%	(7.10)	(282.43)	(91.97)	-	-	-

### 37D. Capital Management

For the purpose of the Group's capital management, capital includes issued equity capital, share premium and all other equity reserves attributable to the equity holders of the Group. The primary objective of the Group's capital management is to maximise the shareholder value. The Group monitors capital in accordance with the capital adequacy ratio prescribed by the Reserve Bank of India ("RBI")/ National Housing Bank ("NHB") as applicable.

### 37E. Fair values of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or most advantageous) market at the measurement date under current market conditions, regardless of whether that price is directly observable or estimated using a valuation technique. In order to show how fair values have been derived, financial instruments are classified based on a hierarchy of valuation techniques.

The following table shows an analysis of financial instruments recorded at Fair Value hierarchy:

(₹ in millions)

Particulars	As at March 31, 2021		
	Fair Value through profit or loss	Fair value through Other Comprehensive Income	Amortised cost / Cost
<b>Financial assets</b>			
Cash and cash equivalents	-	-	26,157.44
Bank Balance other than (a) above	-	-	21,683.13
Derivative financial instruments	86.99	416.88	-
Receivables			
(i) Trade receivables	-	-	1,924.63
(ii) Other receivables	-	-	5.10
Loans	-	52,171.66	283,159.94
Investments	189.74	-	125.97
Other financial assets	-	-	4,901.83
<b>Total financial assets</b>	<b>276.73</b>	<b>52,588.54</b>	<b>337,958.04</b>
<b>Financial liabilities</b>			
Derivative financial instruments	86.99	1,478.77	-
Trade payables	-	-	1,104.29
Finance lease obligation	-	-	3,265.02
Debt securities	-	-	83,303.50
Borrowings (other than debt securities)	-	-	216,243.58
Subordinated liabilities	-	-	23,019.28
Other financial liabilities	-	-	20,859.75
<b>Total financial liabilities</b>	<b>86.99</b>	<b>1,478.77</b>	<b>347,795.42</b>

(₹ in millions)

Particulars	As at March 31, 2020		
	Fair Value through profit or loss	Fair value through Other Comprehensive Income	Amortised cost / Cost
<b>Financial assets</b>			
Cash and cash equivalents	-	-	15,656.01
Bank Balance other than (a) above	-	-	16,503.17
Derivative financial instruments	2,426.49	-	-
Receivables			
(i) Trade receivables	-	-	298.35
(ii) Other receivables	-	-	-
Loans	-	58,110.66	227,235.85
Investments	7,548.29	-	155.57
Other financial assets	-	-	3,581.47
<b>Total financial assets</b>	<b>9,974.78</b>	<b>58,110.66</b>	<b>263,430.42</b>
<b>Financial liabilities</b>			
Derivative financial instruments	288.91	150.27	-
Trade payables	-	-	787.23
Finance lease obligation	-	-	2,913.53
Debt securities	-	-	87,047.31
Borrowings (other than debt securities)	-	-	168,316.12
Subordinated liabilities	-	-	21,683.77
Other financial liabilities	-	-	13,085.81
<b>Total financial liabilities</b>	<b>288.91</b>	<b>150.27</b>	<b>293,833.77</b>

(₹ in millions)

Particulars	As at March 31, 2019		
	Fair Value through profit or loss	Fair value through Other Comprehensive Income	Amortised cost / Cost
<b>Financial assets</b>			
Cash and cash equivalents	-	-	12,754.07
Bank Balance other than (a) above	-	-	12,462.28
Derivative financial instruments	55.42	-	-
Receivables			
(i) Trade receivables	-	-	392.01
(ii) Other receivables	-	-	20,177.78
Loans	-	59,751.52	214,803.17
Investments	2,123.93	-	-
Other financial assets	-	-	2,018.53
<b>Total financial assets</b>	<b>2,179.35</b>	<b>59,751.52</b>	<b>262,607.85</b>
<b>Financial liabilities</b>			
Derivative financial instruments	55.42	383.76	-
Trade payables	-	-	1,083.77
Finance lease obligation	-	-	-
Debt securities	-	-	109,722.47
Borrowings (other than debt securities)	-	-	144,598.63
Subordinated liabilities	-	-	16,578.09
Other financial liabilities	-	-	14,790.24
<b>Total financial liabilities</b>	<b>55.42</b>	<b>383.76</b>	<b>286,773.19</b>

**37E.1. Financial instruments measured at fair value – Fair value hierarchy**

The following table analyses financial instruments measured at fair value at the reporting date, by the level in the fair value hierarchy into which the fair value measurement is categorised. The amounts are based on the values recognised in the statement of financial position.

**37E.2. Valuation methodologies of financial instruments measured at fair value**

- (i) Quoted equity/instruments are measured based on the last traded price in the exchange and are classified as level 1.
- (ii) Mutual Funds are measured based on the published net asset value (NAV) by AMFI and are classified as level 1.
- (iii) Alternate Investment Funds are measured based on the latest NAV provided by the fund house and are classified as level 3.
- (iv) Equity instruments in non-listed entities are initially recognised at transaction price and re-measured (to the extent information is available) and valued by external independent valuer and classified as Level 3.
- (v) Equity instruments in listed entities that are quoted market prices (unadjusted) in active markets for identical instruments are classified at level 1.
- (vi) Government Securities are valued based on the closing price published by CCIL/ FIMMDA for March 2020 respectively and are classified as level 2.
- (vii) Unquoted debt securities are measured based on average of security level prices received from AMFI appointed/designated agencies viz: CRISIL and ICRA and are classified as level 2.
- (viii) The fair value of interest rate swaps is calculated as the present value of the net of Pay and Receive side estimated future cash flows based on observable appropriate yield curve inputs.
- (vix) Fair value of loans measured at FVOCI approximates its carrying value and are classified as level 3.
- (x) Fair value of forward foreign exchange contracts is determined by computing present value of payoff between contractual rate (Strike) and forward exchange rates at the testing date and are classified as Level 2.
- (xi) The fair value principal swap is calculated as the present value of the net of Pay and Receive side estimated future cash flows based on observable appropriate yield curve inputs and spot exchange rate as of the testing date and are classified as Level 2.

(₹ in millions)

Financial assets and liabilities measured at fair value - recurring fair value measurements	Level 1	Level 2	Level 3	Total	Carrying Value
<b>As at March 31, 2021</b>					
<b>Financial assets</b>					
Forward rate agreements and interest rate swaps	-	416.88	-	416.88	416.88
Call option included under Debt securities & Subordinated liabilities	-	86.99	-	86.99	86.99
Loans - classified under FVOCI	-	-	52,171.66	52,171.66	52,171.66
Investments	118.18	-	71.56	189.74	189.74
(i) Mutual Funds/Alternate Investment fund / Others	118.18	-	71.06	189.24	189.24
(ii) Government Securities	-	-	-	-	-
(iii) Debt Securities	-	-	-	-	-
(iv) Equity	-	-	0.50	0.50	0.50
<b>Total financial assets</b>	<b>118.18</b>	<b>503.87</b>	<b>52,243.22</b>	<b>52,865.27</b>	<b>52,865.27</b>
<b>Financial liabilities</b>					
Forward rate agreements /CCIRS	-	1,265.89	-	1,265.89	1,265.89
Interest rate derivative	-	212.88	-	212.88	212.88
Call option included under Debt securities & Subordinated liabilities	-	86.99	-	86.99	86.99
<b>Total financial liabilities</b>	<b>-</b>	<b>1,565.76</b>	<b>-</b>	<b>1,565.76</b>	<b>1,565.76</b>

(₹ in millions)

Financial assets and liabilities measured at fair value - recurring fair value measurements	Level 1	Level 2	Level 3	Total	Carrying Value
<b>As at March 31, 2020</b>					
<b>Financial assets</b>					
Forward rate agreements and interest rate swaps	-	2,405.21	-	2,405.21	2,405.21
Call option included under Debt securities & Subordinated liabilities	-	21.28	-	21.28	21.28
Loans - classified under FVOCI	-	-	58,110.66	58,110.66	58,110.66
Investments	1,288.48	5,220.80	1,039.01	7,548.29	7,548.29
(i) Mutual Funds/Alternate Investment fund / Others	85.09	-	50.01	135.10	135.10
(ii) Government Securities	-	5,220.80	-	5,220.80	5,220.80
(iii) Debt Securities	0.23	-	-	0.23	0.23
(iv) Equity	1,203.16	-	989.00	2,192.16	2,192.16
<b>Total financial assets</b>	<b>1,288.48</b>	<b>7,647.29</b>	<b>59,149.67</b>	<b>68,085.44</b>	<b>68,085.44</b>
<b>Financial liabilities</b>					
Forward rate agreements /CCIRS	-	150.27	-	150.27	150.27
Interest rate derivative	-	267.63	-	267.63	267.63
Call option included under Debt securities & Subordinated liabilities	-	21.28	-	21.28	21.28
<b>Total financial liabilities</b>	<b>-</b>	<b>439.18</b>	<b>-</b>	<b>439.18</b>	<b>439.18</b>

(₹ in millions)

Financial assets and liabilities measured at fair value - recurring fair value measurements	Level 1	Level 2	Level 3	Total	Carrying Value
<b>As at March 31, 2019</b>					
<b>Financial assets</b>					
Forward rate agreements and interest rate swaps	-	(55.42)	-	(55.42)	(55.42)
Call option included under Debt securities & Subordinated liabilities	-	55.42	-	55.42	55.42
Loans - classified under FVOCI	-	-	59,751.52	59,751.52	59,751.52
Investments	1,468.74	-	655.19	2,123.92	2,123.92
(i) Mutual Funds/Alternate Investment fund / Others	858.09	-	63.19	921.27	921.27
(ii) Government Securities	-	-	-	-	-
(iii) Debt Securities	610.65	-	-	610.65	610.65
(iv) Equity	-	-	592.00	592.00	592.00
<b>Total financial assets</b>	<b>1,468.74</b>	<b>-</b>	<b>60,406.71</b>	<b>61,875.44</b>	<b>61,875.44</b>
<b>Financial liabilities</b>					
Forward rate agreements /CCIRS	-	421.32	-	421.32	421.32
Interest rate derivative	-	-	-	-	-
Call option included under Debt securities & Subordinated liabilities	-	55.42	-	55.42	55.42
<b>Total financial liabilities</b>	<b>-</b>	<b>476.74</b>	<b>-</b>	<b>476.74</b>	<b>476.74</b>

**37E.3. Valuation methodologies of financial instruments not measured at fair value**

Below are the methodologies and assumptions used to determine fair values for the above financial instruments which are not recorded and measured at fair value in the Group's financial statements. These fair values were calculated for disclosure purposes only.

**Short-term financial assets and liabilities**

For financial assets and financial liabilities that have a short-term nature, the carrying amounts, which are net of impairment, are a reasonable approximation of their fair value. Such instruments include: cash and bank balances, Trade receivables, other receivables, balances other than cash and cash equivalents and trade payables.



**Loans, Debts, Borrowings and Subordinated Debts**

The fair values of these instruments are estimated by determining the price of the instrument taking into consideration the origination date, maturity date, coupon rate, actual or approximation of frequency of interest payments and incorporating the actual or estimated/proxy yields of identical or similar instruments through the discounting factor. For instruments, having contractual residual maturity less than one year, the carrying value has been considered as fair value. Loans and advances are presented net of provisions for impairment.

(₹ in millions)

<i>Assets and liabilities which are measured at amortised cost for which fair values are disclosed</i>	Total fair value	Carrying Value	Valuation Hierarchy
<b>As at March 31, 2021</b>			
<b>Financial assets</b>			
Cash and cash equivalents	26,157.44	26,157.44	
Bank Balance other than included above	21,683.13	21,683.13	
Receivables			
(i) Trade Receivables	1,924.63	1,924.63	
(ii) Other Receivables	5.10	5.10	
Loans	280,587.05	283,159.94	Level 3
Investment in debt securities	125.97	125.97	
Other Financial assets	4,901.83	4,901.83	
<b>Total financial assets</b>	<b>335,385.15</b>	<b>337,958.04</b>	
<b>Financial Liabilities</b>			
Trade Payables	1,104.29	1,104.29	
Finance lease obligation	3,265.02	3,265.02	
Debt Securities *	82,107.08	83,303.50	Level 3
Borrowings (Other than debt securities)	216,335.22	216,243.58	Level 3
Subordinated Liabilities	23,278.11	23,019.28	Level 3
Other financial liabilities	20,859.75	20,859.75	
<b>Total financial liabilities</b>	<b>346,949.47</b>	<b>347,795.42</b>	

\* For MTN Bond book value is been considered as fair value.

(₹ in millions)

<i>Assets and liabilities which are measured at amortised cost for which fair values are disclosed</i>	Total fair value	Carrying Value	Valuation Hierarchy
<b>As at March 31, 2020</b>			
<b>Financial assets</b>			
Cash and cash equivalents	15,656.01	15,656.01	
Bank Balance other than included above	16,503.17	16,503.17	
Receivables			
(i) Trade Receivables	298.35	298.35	
(ii) Other Receivables	-	-	
Loans	233,370.39	227,235.85	Level 3
Investment in debt securities	155.57	155.57	
Other Financial assets	3,581.47	3,581.47	
<b>Total financial assets</b>	<b>269,564.96</b>	<b>263,430.42</b>	
<b>Financial Liabilities</b>			
Trade Payables	787.23	787.23	
Debt Securities *	91,511.85	87,047.31	Level 3
Borrowings (Other than Debt Securities)	168,820.19	168,316.12	Level 3
Subordinated Liabilities	22,689.48	21,683.77	Level 3
Other financial liabilities	13,085.81	13,085.81	
<b>Total financial liabilities</b>	<b>296,894.56</b>	<b>290,920.24</b>	

\* For MTN Bond book value is been considered as fair value.

(₹ in millions)

<i>Assets and liabilities which are measured at amortised cost for which fair values are disclosed</i>	Total fair value	Carrying Value	(₹ in millions)
<b>As at March 31, 2019</b>			
<b>Financial assets</b>			
Cash and cash equivalents	12,754.07	12,754.07	
Bank Balance other than included above	12,462.28	12,462.28	
Receivables			
(i) Trade Receivables	392.01	392.01	
(ii) Other Receivables	20,177.78	20,177.78	
Loans	219,492.08	214,803.17	Level 3
Investment in debt securities	610.65	610.65	
Other Financial assets	2,018.53	2,018.53	
<b>Total financial assets</b>	<b>267,907.41</b>	<b>263,218.50</b>	
<b>Financial Liabilities</b>			
Trade Payables	1,083.77	1,083.77	
Debt Securities *	106,060.57	109,722.47	Level 3
Borrowings (Other than Debt Securities)	148,942.25	144,598.63	Level 3
Subordinated Liabilities	15,448.98	16,578.09	Level 3
Other financial liabilities	14,790.24	14,790.24	
<b>Total financial liabilities</b>	<b>286,325.81</b>	<b>286,773.19</b>	

\* For MTN Bond book value is been considered as fair value.

37.E.4 Movements in Level 3 financial instruments measured at fair value :

The following tables show the reconciliation of the opening and closing amounts of Level 3 financial assets and liabilities measured at fair value:

(₹ in millions)

Particulars	Loans - Classified under FVOCI	Alternate Investment fund	Equity
<b>Balances as at April 1, 2020</b>	<b>58,110.66</b>	<b>50.01</b>	<b>989.00</b>
Issuances	69,756.05	12.44	-
Sale of financial instrument classified as level 3 at the beginning of the financial year	(75,695.05)	(0.06)	(1,450.00)
Total gain /losses recognised in profit and loss	-	8.67	461.50
Transfers in	-	-	-
Transfers out	-	-	-
<b>Balances as at March 31, 2021</b>	<b>52,171.66</b>	<b>71.06</b>	<b>0.50</b>
Unrealised gain /losses related to balances held at the end of financial year	-	(9.46)	-

(₹ in millions)

Particulars	Loans - Classified under FVOCI	Alternate Investment fund	Equity
<b>Balances as at April 1, 2019</b>	<b>59,751.52</b>	<b>63.19</b>	<b>592.00</b>
Issuances	81,323.75	1.70	-
Sale of financial instrument classified as level 3 at the beginning of the financial year	(82,964.61)	(0.50)	-
Total gain /losses recognised in profit and loss	-	(14.38)	397.00
Transfers in	-	-	-
Transfers out	-	-	-
<b>Balances as at March 31, 2020</b>	<b>58,110.66</b>	<b>50.01</b>	<b>989.00</b>
Unrealised gain /losses related to balances held at the end of financial year	-	(18.12)	833.50

(₹ in millions)

Particulars	Loans - Classified under FVOCI	Alternate Investment fund	Equity
<b>Balances as at April 1, 2018</b>	<b>43,012.38</b>	<b>90.27</b>	<b>381.75</b>
Purchases	-	-	-
Issuances	113,902.38	9.27	-
Settlements	-	-	-
Sale of financial instrument classified as level 3 at the beginning of the financial year	(97,163.24)	(7.93)	-
Total gain /losses recognised in profit and loss	-	(28.42)	210.25
Transfers in	-	-	-
Transfers out	-	-	-
<b>Balances as at March 31, 2019</b>	<b>59,751.52</b>	<b>63.19</b>	<b>592.00</b>
Unrealised gain /losses related to balances held at the end of financial year	-	(3.74)	436.50

37 F. Transferred financial assets that are derecognised in their entirety

During the year ended March 31, 2021, the Group has sold some loans and advances measured at FVTOCI as per assignment deals, as a source of finance. As per the terms of deal, since the derecognition criteria as per IND AS 109, including transfer of substantially all the risks and rewards relating to assets being transferred to the buyer being met, the assets have been derecognised. The management has evaluated the impact of the assignment transactions done during the year for its business model. Based on the future business plans, the Group's business model remains to hold the assets for collecting contractual cash flows.

The following table provide a summary of the amount of the derecognised financial assets during the year and the gain/(loss) on derecognition, which qualify for derecognition:

(₹ in millions)

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
Financial assets derecognised during the year	75,695.04	82,964.61	97,163.24
Gain from derecognition	2,445.34	2,026.63	1,486.94

37 G. Transferred financial assets that are recognised in their entirety:

The Group uses securitisations as a source of finance. Such transaction resulted in the transfer of contractual cash flows from portfolios of financial assets to holders of issued debt securities. Such deals resulted in continued recognition of the securitised assets since the Group retains substantial risks and rewards. The table below outlines the carrying amounts and fair values of all financial assets transferred that are not derecognised in their entirety and associated liabilities.

(₹ in millions)

Securitisations	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Carrying amount of transferred assets measured at amortised cost	38,405.62	19,709.62	9,493.35
Carrying amount of associated liabilities	38,484.40	19,839.00	9,493.35
Fair value of assets	38,418.47	20,039.66	9,596.03
Fair value of associated liabilities	38,497.25	20,169.05	9,596.03
<b>Net position at Fair value</b>	<b>-</b>	<b>-</b>	<b>-</b>

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**Note 38. Capital, Other Commitments and Contingent Liabilities at Balance Sheet date:**

**Contingent Liabilities**

Particulars	(₹ in millions)		
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
In respect of Income tax demands (refer note (a) below)	486.49	539.76	493.12
In respect of Service tax demands (including interest accrued and refer note (b))	617.50	342.01	620.71
In respect of Profession Tax demands (refer note (c) below)	1.55	1.53	1.55
In respect of Bank guarantees given (refer note (d) below)	12,255.43	17,524.37	25,738.85
In respect of Corporate guarantees given	233.40	253.40	20.00
In respect of legal case/ penalties/others	1.15	-	0.30
Contingent liability in respect of credit enhancement for securitisation transaction	1,900.56	1,868.12	1,322.91

(a) The Group has filed appeal against the said demands raised by the Income Tax Department.

(b) Amount paid under protest with respect to service tax demand ₹ 18.92 million (March 31, 2020 ₹ 18.92 million, March 31, 2019 - ₹ 29.66 million)

(c) Amount paid under protest with respect to profession tax demand ₹ 0.47 million (March 31, 2020 ₹ 0.47 million, March 31, 2019 - ₹ 0.47 million)

(d) The above guarantee has been given on behalf of subsidiaries/group companies.

(e) Amount paid under protest with respect to income tax demand is ₹ 233.89 million ( March 31, 2020 ₹ 267.16 million, P.Y 2019 ₹ 260.09 million).

(f) Apart from the above, Group is subject to legal proceedings and claims which have arisen in the ordinary course of the business. The Group's Management does not reasonably expect that these legal actions, when ultimately concluded and determined, will have material and adverse effect on the Group's financial position.

**Commitments not provided for:**

Particulars	(₹ in millions)		
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Commitments related to loans sanctioned but undrawn	15,670.79	17,536.15	24,063.64
Estimated amount of contracts remaining to be executed on capital and operating account	325.42	169.28	126.82
Commitments related to Alternate Investment Funds	20.16	32.60	34.31

**Note 39. Employee stock option**

a) The details of various Employee Stock Option Schemes are as under:

Particulars	As at March 2021 ESOP 2008	As at March 2020 ESOP 2008	As at March 31 2019 ESOP 2008
Number of Option outstanding	331,525	434,937	948,456
Method of accounting	Fair Value	Fair Value	Fair value
Vesting Plan	Options granted would vest over a period of five years subject to a minimum period of one year from the date of grant of options.		
Exercise Period	Seven years from the date of grant		
Grant Date	05-Aug-2014, 02-Mar-2015, 08-Mar-2016, 29-Apr-2017 and 04-Sep-2020	05-Aug-2014, 02-Mar-2015, 08-Mar-2016 and 29-Apr-2017	10-Aug-2012, 29-Oct-2012, 05-Nov-2013, 05-Aug-2014, 02-Mar-2015, 08-Mar-2016 and 29-Apr-2017
Grant Price (₹ Per Share)	₹ 61.40, ₹ 82.73, ₹ 82.02, ₹ 218.71 and ₹ 126.64	₹ 61.40, ₹ 82.73, ₹ 82.02 and ₹ 218.71	₹ 25.79, ₹ 31.05, ₹ 26.47, ₹ 61.40, ₹ 82.73, ₹ 82.02 and ₹ 218.71

(b) (i) Movement of options during the year ended March 31, 2021

Particulars	Option Outstanding	Range of exercise price (in ₹)	Weight average exercise price (in ₹)	Weight average remaining
<b>Outstanding as on April 01, 2020</b>	<b>434,937</b>	<b>61.40-218.71</b>	<b>87.76</b>	<b>2.89</b>
Granted during the year	50,000	126.64	126.64	-
Expired/forfeited during the year	27,315	82.02-218.71	132.06	-
Exercised during the year	126,097	61.40-82.73	77.95	-
<b>Outstanding as on March 31, 2021</b>	<b>331,525</b>	<b>82.02-218.71</b>	<b>93.70</b>	<b>2.65</b>
<b>Exercisable as on March 31, 2021</b>	<b>276,725</b>	<b>82.02-218.71</b>	<b>85.58</b>	<b>1.96</b>

b) (ii) Movement of options during year ended March 31, 2020

Particulars	Option Outstanding	Range of exercise price (in ₹)	Weight average exercise price (in ₹)	Weight average remaining
<b>Outstanding as on April 01, 2019</b>	<b>948,456</b>	<b>25.79-218.71</b>	<b>62.76</b>	<b>2.88</b>
Granted during the year	-	-	-	-
Expired/forfeited during the year	30,245	82.02-218.71	127.21	-
Exercised during the year	483,274	25.79-82.73	36.23	-
<b>Outstanding as on March 31, 2020</b>	<b>434,937</b>	<b>61.40-218.71</b>	<b>87.76</b>	<b>2.89</b>
<b>Exercisable as on March 31, 2020</b>	<b>419,537</b>	<b>61.40-218.71</b>	<b>82.95</b>	<b>2.85</b>

b) (iii) Movement of options during year ended March 31, 2019

Particulars	Option Outstanding	Range of exercise price (in ₹)	Weight average exercise price (in ₹)	Weight average remaining
<b>Outstanding as on April 01, 2018</b>	<b>1,205,392</b>	<b>25.79-218.71</b>	<b>66</b>	<b>4.03</b>
Granted during the year	-	-	-	-
Expired/forfeited during the year	32,870	82.02-218.71	99	-
Expired during the year				
Exercised during the year	224,066	25.79-82.73	77	-
<b>Outstanding as on March 31, 2019</b>	<b>948,456</b>	<b>25.79-218.71</b>	<b>63</b>	<b>2.88</b>
<b>Exercisable as on March 31, 2019</b>	<b>620,676</b>	<b>25.79-218.71</b>	<b>46</b>	<b>2.27</b>

**Fair Value Methodology:**

The fair value of the shares are measured using Black scholes formulae. Measurement inputs include share price on measurement date, exercise date of the instrument, exercise price, expected life, risk free interest rate, dividend yield, expected volatility .

Key Assumptions used in Black-Scholes model for calculating fair value as on the date of grant are as follows:

Particulars	ESOP 2008		
	2020-21	2019-20	2018-19
Stock price (₹)	87.85	-	-
Volatility	10.00%	-	-
Risk-free Rate	6.56%	-	-
Exercise price (₹)	126.64	-	-
Time to Maturity (Years)	5.00	-	-
Dividend yield	3.00%	-	-
Weight Average Value (₹)	21.10	-	-

**Stock Price:** The closing market price on NSE one day prior to the date of grant has been considered for the purpose of Option valuation.

**Volatility:** The daily volatility of the stock prices on BSE, over a period prior to the date of grant, corresponding with the expected life of the Options has been considered to calculate the fair value.

**Risk-free rate of return:** The risk-free rate being considered for the calculation is the India Government Bond Generic Bid Yield with a maturity about equal to the expected life of the options.

**Exercise Price:** Price of each specific grant has been considered.

**Time to Maturity:** Time to Maturity / Expected Life of Options is the period for which the Company expects the Options to be live. The minimum life of a stock option is the minimum period before which the Options cannot be exercised and the maximum life is the period after which the Options

**Expected dividend yield:** Expected dividend yield has been calculated as an average of dividend yields for the three financial years preceding the date of the grant. The dividend yield for the year is derived by dividing the dividend per share by the average price per share of the respective period.

The Group has granted Employee Stock Options under IIFL Finance Employee Stock Option Plan 2020 – Merger Scheme pursuant to aforesaid Composite Scheme of Arrangement.

a) The details of various Employee Stock Option Schemes are as under:

Particulars	As at March 2021 ESOP 2020	As at March 2020 ESOP 2020	As at March 2019 ESOP 2020
Number of Option outstanding	4,433,233	8,265,678	9,173,539
Method of accounting	Fair Value	Fair Value	Fair Value
Vesting Plan	Options granted would vest over a period of five years subject to a minimum period of one year from the date of grant of options.		
Exercise Period	Seven years from the date of grant		
Grant Date	02-Dec-2015, 09-Mar-2016, 08-Feb-2017, 02-May-2018, 04-Sep-2018, 21-Nov-2018,	02-Dec-2015, 09-Mar-2016, 08-Feb-2017, 02-May-2018, 04-Sep-2018, 21-Nov-2018,	02-Dec-2015, 09-Mar-2016, 08-Feb-2017, 02-May-2018, 04-Sep-2018, 21-Nov-2018 and 18-Jan-2019
Grant Price (₹ Per Share)	₹ 61.48, ₹ 61.48, ₹ 106.67, ₹ 142.22, ₹ 177.04, ₹ 177.04, ₹ 182.22, ₹ 129.63	₹ 61.48, ₹ 61.48, ₹ 106.67, ₹ 142.22, ₹ 177.04, ₹ 177.04, ₹ 182.22, ₹ 129.63	₹ 61.48, ₹ 61.48, ₹ 106.67, ₹ 142.22, ₹ 177.04, ₹ 177.04, ₹ 182.22

(b) (i) Movement of options during the year ended March 31, 2021

Particulars	Option Outstanding	Range of exercise price (in ₹)	Weight average exercise price (in ₹)	Weight average remaining
Outstanding as on April 01, 2020	8,265,678	61.48 -182.22	157.65	5.15
Granted during the year	-	-	-	-
Expired/forfeited during the year	3,458,788	61.48-182.22	173.65	-
Exercised during the year	373,657	61.48-182.22	95.69	-
Outstanding as on March 31, 2021	4,433,233	61.48 -182.22	150.40	4.06
Exercisable as on March 31, 2021	1,795,582	61.48 -182.22	132.44	3.57

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(b) (ii) Movement of options during the year ended March 31, 2020

Particulars	Option Outstanding	Range of exercise price (in ₹)	Weight average exercise price (in ₹)	Weight average remaining
<b>Outstanding as on April 01, 2019</b>	<b>9,173,539</b>	<b>61.48 -182.22</b>	<b>157.60</b>	<b>6.15</b>
Granted during the year	13,500	129.63	129.63	-
Expired/forfeited during the year	921,361	61.48 -182.22	156.73	-
Exercised during the year	-	-	-	-
<b>Outstanding as on March 31, 2020</b>	<b>8,265,678</b>	<b>61.48 -182.22</b>	<b>157.65</b>	<b>5.15</b>
<b>Exercisable as on March 31, 2020</b>	<b>1,795,582</b>	<b>61.48 -182.22</b>	<b>125.01</b>	<b>4.34</b>

(c) (ii) Movement of options during the year ended March 31, 2019

Particulars	Option Outstanding	Range of exercise price (in ₹)	Weight average exercise price (in ₹)	Weight average remaining
<b>Outstanding as on April 01, 2018</b>	<b>2,457,600</b>	<b>61.48 -106.67</b>	<b>98.40</b>	<b>5.65</b>
Granted during the year	7,982,562	142.22-182.22	172.14	-
Expired/forfeited during the year	1,266,623	61.48 -182.22	134.34	-
Exercised during the year	-	-	-	-
<b>Outstanding as on March 31, 2019</b>	<b>9,173,539</b>	<b>61.48 -182.22</b>	<b>157.60</b>	<b>6.15</b>
<b>Exercisable as on March 31, 2019</b>	<b>569,298</b>	<b>61.48 -106.67</b>	<b>91.12</b>	<b>4.46</b>

**Fair Value Methodology:**

The fair value of the shares are measured using Black scholes formulae. Measurement inputs include share price on measurement date, exercise date of the instrument, exercise price, expected life, risk free interest rate, dividend yield, expected volatility .

Key Assumptions used in Black-Scholes model for calculating fair value as on the date of grant are as follows:

Particulars	ESOP 2020			
	21-Nov-18	4-Sep-18	2-May-18	2-May-18
Stock price (₹)	179.63	179.63	179.63	179.63
Volatility	59%	59%	59%	59%
Risk-free Rate	7.21% - 7.40%	7.21% - 7.44%	7.13% - 7.40%	7.13% - 7.34%
Exercise price (₹)	177.04	177.04	142.22	142.22
Time to Maturity (Years)	5.39	5.43	5.09	4.84
Dividend yield	1.00%	1.00%	1.00%	1.00%
Weight Average Value (₹)	102.29	102.87	106.78	106.94

Particulars	ESOP 2020		
	18-Sep-19	18-Jan-19	18-Jan-19
Stock price (₹)	179.63	179.63	179.63
Volatility	59%	59%	59%
Risk-free Rate	7.34% - 7.49%	7.28% - 7.49%	7.28% - 7.44%
Exercise price (₹)	129.63	182.22	182.22
Time to Maturity (Years)	6.22	5.80	5.55
Dividend yield	1.00%	1.00%	1.00%
Weight Average Value (₹)	118.06	161.25	102.16

**Stock Price:** The fair value of stock as on Appointed Date, i.e., April 1, 2018 (“the Effective date” or the “Date of Modification”) has been used to value the outstanding grants based on Merchant Banker’s Report.

**Volatility:** The daily volatility of the stock prices on BSE, based on post demerger traded prices, has been considered to calculate the fair value.

**Risk-free rate of return:** The risk-free rate being considered for the calculation is the India Government Bond Generic Bid Yield with a maturity about equal to the expected life of the options.

**Exercise Price:** Price of each specific grant has been considered based on equity swap ratio of the Composite Scheme of Arrangement.

**Time to Maturity:** Time to Maturity / Expected Life of Options is the period for which the Company expects the Options to be live. The minimum life of a stock option is the minimum period before which the Options cannot be exercised and the maximum life is the period after which the Options

**Expected dividend yield:** Expected dividend yield has been calculated as an average of dividend yields for the three financial years preceding the date of the grant. The dividend yield for the year is derived by dividing the dividend per share by the average price per share of the respective period.

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**40. List of Related Parties**

<b>Nature of relationship</b>	<b>Name of party *</b>
<b>Key managerial personnel</b>	Mr.Nirmal Jain
	Mr.R. Venkataraman
	Mr.Sumit Bali (Upto June 30, 2020)
	Mr.Prabodh Agarwal (Upto February 01, 2020)
	Mr.Rajesh Rajak (w.e.f March 12,2020)
<b>Relatives of key managerial personnel</b>	Mrs.Aditi Athavankar (Spouse of R. Venkataraman)
<b>Other related parties</b>	IIFL Securities Limited
	IIFL Management Services Limited
	IIFL Insurance Brokers Limited (Formerly India Infoline Insurance Brokers Limited)
	IIFL Wealth Management Limited
	IIFL Facilities Services Limited (Formerly IIFL Real Estate Limited)
	India Infoline Foundation
	India Infoline Employee Trust
	IIFL Wealth Portfolio Managers Limited (Formerly IIFL Alternate Asset Advisors Limited)
	IIFL Asset Management Limited (Formerly India Infoline Asset Management Company Limited)
	IIFL Wealth Finance Limited
	Spaisa Capital Limited
	Spaisa P2P Limited

\* The above list includes related parties with whom the transactions have been carried out during the year.



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**40.1 Significant transactions with related parties**

(₹ in millions)

Nature of Transaction	Relationship	2020-2021	2019-2020	2018-2019
<b>Interest income</b>				
Spaisa Capital Limited	Other related parties	118.20	53.63	6.64
IIFL Management Services Limited		28.17	82.96	7.12
IIFL Facilities Services Limited		119.67	211.76	4.53
IIFL Securities Limited		1.30	2.92	28.04
<b>Interest expense</b>				
IIFL Facilities Services Limited	Other related parties	84.47	223.97	114.41
IIFL Wealth Finance Limited		-	23.54	2.26
IIFL Insurance Brokers Limited		-	2.16	-
IIFL Alternate Asset Advisor Limited		-	-	1.82
IIFL Securities Limited		4.45	-	-
<b>Referral fees income</b>				
IIFL Wealth Management Limited	Other related parties	-	-	14.35
<b>Trademark License Fee</b>				
IIFL Securities Limited	Other related parties	0.10	-	-
<b>Investment Banking Income Pass Through</b>				
IIFL Securities Limited	Other related parties	-	15.69	-
<b>Donation paid</b>				
India Infoline Foundation	Other related parties	118.60	178.81	145.10
<b>Arranger/ processing fees /brokerage on non convertible debenture/merchant banking fees</b>				
IIFL Wealth Management Limited	Other related parties	129.62	114.63	154.23
IIFL Securities Limited		4.08	148.39	249.15
IIFL Facilities Services Limited		-	-	25.00
IIFL Investment Advisors And Trustee Services Limited		-	-	25.00
IIFL Management Services Limited		-	97.76	59.55
Spaisa Capital Limited		0.68	11.18	1.17
<b>Rent expenses</b>				
IIFL Facilities Services Limited	Other related parties	17.50	17.50	62.33
Aditi Athavankar	Key managerial personnel and their relatives	-	1.80	2.40
<b>Commission / brokerage expense</b>				
IIFL Securities Limited	Other related parties	0.19	0.90	5.06
<b>Remuneration paid</b>				
Mr.Nirmal Jain	Key managerial personnel and their relatives	80.01	86.97	68.71
Mr.R. Venkataraman		-	5.50	48.57
Mr.Sumit Bali		5.41	62.50	46.27

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(₹ in millions)

Nature of Transaction	Relationship	2020-2021	2019-2020	2018-2019
<b>Equity dividend paid</b>				
India Infoline Emoloyee Trust	Other related parties	0.23	0.17	0.38
<b>ICD/loan taken</b>				
IIFL Facilities Services Limited	Other related parties	51,081.50	83,080.00	21,270.00
IIFL Securities Limited		25,650.00	30,785.00	-
IIFL Insurance Brokers Limited		-	146.60	-
IIFL Wealth Finance Limited		-	1,000.00	-
<b>ICD/loan returned</b>				
IIFL Facilities Services Limited	Other related parties	51,081.50	83,080.00	21,270.00
IIFL Securities Limited		25,650.00	30,785.00	-
IIFL Insurance Brokers Limited		-	146.60	-
IIFL Wealth Finance Limited		-	1,000.00	-
<b>ICD/loan given</b>				
Spaisa Capital Limited	Other related parties	28,130.00	3,418.10	1,072.00
IIFL Facilities Services Limited		27,037.00	58,659.20	23,592.50
IIFL Management Services Limited		-	6,628.60	2,740.00
IIFL Securities Limited		4,367.50	5,590.00	26,330.00
<b>ICD/loan received back</b>				
Spaisa Capital Limited	Other related parties	29,130.00	2,418.10	1,072.00
IIFL Management Services Limited		569.10	6,349.50	2,450.00
IIFL Facilities Services Limited		29,761.50	56,462.20	23,065.00
IIFL Securities Limited		4,367.50	5,590.00	26,330.00
<b>Allocation / reimbursement of expenses paid</b>				
IIFL Securities Limited	Other related parties	124.95	377.82	650.04
IIFL Management Services Limited		5.22	20.32	15.19
IIFL Facilities Services Limited		17.29	37.70	47.00
5 Paisa Capital Limited		-	-	0.02
IIFL Asset Management Limited		-	7.50	-
IIFL Wealth Management Limited		4.15	-	-

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(₹ in millions)

Nature of Transaction	Relationship	2020-2021	2019-2020	2018-2019
<b>Allocation / reimbursement of expenses paid others</b>				
IIFL Facilities Services Limited	Other related parties	3.17	0.79	0.55
IIFL Insurance Brokers Limited		0.57	2.50	0.07
Spaia Capital Limited		3.03	2.43	0.15
IIFL Commodities Limited		-	-	0.05
Spaia P2P Limited		0.03	-	-
IIFL Management Services Limited		0.43	0.82	0.13
IIFL Securities Limited		12.17	50.05	9.80
IIFL Wealth Management Limited		0.12	1.12	0.11
<b>Allocation / reimbursement of expenses received</b>				
IIFL Facilities Services Limited	Other related parties	3.96	0.62	0.01
IIFL Management Services Limited		0.31	0.64	0.99
Spaia Capital Limited		4.57	8.26	2.69
IIFL Securities Limited		33.53	40.10	39.05
IIFL Insurance Brokers Limited		-	-	0.64
IIFL Wealth Management Limited		0.18	5.64	-
<b>Allocation / reimbursement of expenses received others</b>				
IIFL Facilities Services Limited	Other related parties	1.33	0.23	0.53
IIFL Management Services Limited		0.94	3.26	31.01
IIFL Insurance Brokers Limited		0.29	2.10	-
IIFL Asset Management Limited		0.59	2.47	-
India Infoline Foundation		-	0.04	-
Spaia Capital Limited		0.95	4.60	0.06
Spaia P2P Limited		0.08	-	-
IIFL Commodities Limited		0.63	-	-
IIFL Wealth Management Limited		-	0.29	0.00
IIFL Securities Limited		7.96	50.04	3.19
<b>Security deposit paid towards rent</b>				
IIFL Facilities Services Limited	Other related parties	-	-	11.70
<b>Purchase of investment</b>				
IIFL Wealth Finance Limited	Other related parties	-	513.93	-

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(₹ in millions)

Nature of Transaction	Relationship	2020-2021	2019-2020	2018-2019
<b>Sale of investment</b>				
IIFL Wealth Finance Limited	Other related parties	2,011.10	507.93	-
<b>Dividend Income</b>				
IIFL Wealth Management Limited		-	-	450.00
IIFL Commodities Limited	Other related parties	-	-	12.54
IIFL Insurance Brokers Limited		-	-	50.00
IIFL Securities Limited		-	-	280.77
<b>Non convertible debenture Issued</b>				
IIFL Alternate Asset Advisors Limited		-	500.00	1,019.54
IIFL Wealth Finance Limited			4,483.00	1,731.61
IIFL Facilities Services Limited	Other related parties	1,000.00	-	-
IIFL Securities Limited		751.80	-	-
IIFL Management Services Limited		-	2,322.00	-
<b>Non convertible debenture Redeemed</b>				
IIFL Wealth Finance Limited		1,038.43	1,523.79	65.25
IIFL Alternate Asset Advisors Limited	Other related parties			286.74
IIFL Facilities Services Limited		222.11	3,475.00	197.10

**Note 40.2 Closing balances with related parties**

(₹ in millions)

Nature of Transaction		2020-2021	2019-2020	2018-2019
<b>Other payable</b>				
IIFL Facilities Services Limited		-	1.24	0.12
Spaisa Capital Limited		2.17	-	0.50
Spaisa P2P Limited		0.01	-	-
IIFL Wealth Management Limited	Other related parties	10.90	-	-
IIFL Management Services Limited		0.00	-	17.57
IIFL Insurance Brokers Limited		0.36	-	-
IIFL Securities Limited		4.52	0.69	24.68
<b>Other receivable</b>				
IIFL Management Services Limited		-	0.03	-
IIFL Insurance Brokers Limited		-	-	0.02
IIFL Facilities Services Limited	Other related parties	1.87	-	-
IIFL Asset Management Limited		-	2.47	-
IIFL Wealth Management Limited		-	0.63	4.87

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(₹ in millions)

Nature of Transaction	Relationship	2020-2021	2019-2020	2018-2019
<b>Security Deposit receivable</b>				
IIFL Facilities Services Limited	Other related parties	8.75	8.75	11.70
Aditi Athavankar	Key managerial personnel and their relatives	-	-	50.00
<b>Outstanding ICD given</b>				
IIFL Management Services Limited	Other related parties	-	569.10	290.00
Spaisa Capital Limited		-	1,000.00	
IIFL Facilities Services Limited		-	2,724.50	527.50
<b>Outstanding non convertible debenture issued</b>				
IIFL Facilities Services Limited	Other related parties	-	200.00	200.00
IIFL Management Services Limited		22.22	221.30	-
IIFL Securities Limited		40.90	-	-
IIFL Wealth Finance Limited		218.00	11.00	-
<b>Interest accrued on outstanding non convertible debenture issued</b>				
IIFL Facilities Services Limited	Other related parties	-	12.88	12.82
IIFL Management Services Limited		3.46	7.88	-
IIFL Securities Limited		1.91	-	-
IIFL Wealth Finance Limited		-	1.24	-
<b>Corporate Guarantee</b>				
IIFL Securities Limited	Other related parties	-	-	900.00
<b>Gratuity payable*</b>				
Mr.Nirmal Jain	Key managerial personnel and their relatives	1.43	1.42	1.20
Mr.R. Venkataraman		-	1.44	1.20
Mr.Sumit Bali		-	0.46	0.11
<b>Leave encashment payable*</b>				
Mr.Nirmal Jain	Key managerial personnel and their relatives	4.59	6.69	4.84
Mr.R. Venkataraman		-	3.54	3.44
Mr.Sumit Bali		-	0.24	0.28

\* Based on actuarial valuation report

#Amount is less than ₹ 0.01 mn hence shown as ₹ 0.00 mn wherever applicable.

**Note 41: Composite Scheme of Arrangement**

**Particulars**

The Board of Directors of the Company at their meeting held on January 31, 2018, had approved the Composite Scheme of Arrangement amongst The Appointed Date for the amalgamation of IIFL M&R with the Company is opening hours of April 01, 2017 and for all the other steps, the Appointed Date is opening hours of April 01, 2018.

The National Company Law Tribunal Bench at Mumbai (Tribunal) approved the Scheme on March 07, 2019 under the applicable provisions of the Companies Act, 2013.

Certified copy of the said order of the Tribunal was received by the Company on March 15, 2019 and filed with the Registrar of Companies on April 11, 2019 for complying with the provisions of Section 232 (5) of the Companies Act, 2013. .

Clause 56.2.4 of the Scheme states that Part V of the Scheme dealing with the merger of India Infoline Finance with the Company shall be made effective upon receipt of Non-Banking Finance Company (NBFC) registration by the Company from the Reserve Bank of India (RBI). Pending the receipt of NBFC registration from RBI and based on the legal opinion obtained by the Company, the Board of Directors at its meeting held on May 13, 2019 decided to give effect to the Scheme (except for the part relating to amalgamation of India Infoline Finance with the Company) in the following manner:

- a) Merger of IIFL M&R with the Company with effect from the Appointed Date i.e. April 01, 2017;
- b) Demerger of Securities Business Undertaking and the Wealth Business Undertaking from the Company with effect from the Appointed Date i.e. April 01, 2018; and
- c) Transfer of the Broking and Depository Participant Business Undertaking from IIFL Wealth to its wholly owned subsidiary, IIFL Distribution with effect from the Appointed Date April 01, 2018.
- d) Merger of India Infoline Finance with the Company to be given effect after receipt of necessary registration from the RBI.

The Company fixed May 31, 2019 as the Record date for determining the eligibility of the shareholders of the Company for allotting shares of IIFL Securities and IIFL Wealth in the ratio of 1 (One) fully paid up new equity share of Rs. 2 each of IIFL Securities for every 1 (One) equity share of Rs. 2 each of the Company and 1 (One) fully paid up new equity share of Rs. 2 each of IIFL Wealth for every 7 (Seven) equity shares of Rs. 2 each of the Company. Accordingly on June 6, 2019, IIFL Securities and IIFL Wealth allotted 31,92,34,462 & 4,56,04,924 equity shares respectively to eligible shareholders of the Company. IIFL Securities and IIFL Wealth had filed their respective Listing Application with Stock exchange(s) and the In principle approval for listing of equity shares of IIFL Securities and IIFL Wealth was received on August 13, 2019 (NSE) and August 21, 2019 (BSE) & August 19, 2019 (NSE) and August 21, 2019 (BSE) respectively. Accordingly, the shares of IIFL Wealth and IIFL Securities were listed on Stock Exchanges(s) on September 19, 2019 and September 20, 2019 respectively.

In accordance with the accounting treatment, as provided under the Scheme of Arrangement;

(I) Following Assets and Liabilities were transferred to Respective undertakings on April 01, 2018 as per the composite scheme of arrangement

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(₹ in millions)

Particulars	Securities Undertaking	Wealth Undertaking
<b>ASSETS</b>		
<b>1. Financial Assets</b>		
(a) Cash and cash equivalents	187.25	38.46
(b) Bank Balance other than (a) above	2.49	0.07
(c) Receivables		
(I) Trade receivables	23.04	2.38
(II) Other receivables	1.54	-
(d) Investments	1,256.67	66.02
(e) Other financial assets	40.11	3.36
<b>Sub-total</b>	<b>1,511.10</b>	<b>110.29</b>
<b>2. Non-financial Assets</b>		
(a) Current tax assets (net)	-	-
(b) Deferred tax Assets (net)	-	20.08
(c) Property, Plant and Equipment	6.57	3.39
(d) Other intangible assets	3.62	1.75
(e) Other non-financial assets	3.05	2.06
<b>Sub-total</b>	<b>13.24</b>	<b>27.28</b>
<b>Total Assets</b>	<b>1,524.34</b>	<b>137.57</b>
<b>LIABILITIES AND EQUITY</b>		
<b>LIABILITIES</b>		
<b>1. Financial Liabilities</b>		
(a) Payables		
(I) Trade payables		
(i) Total outstanding dues of micro enterprises and small enterprises	-	-
(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	3.48	2.83
(II) Other payables		
(i) Total outstanding dues of micro enterprises and small enterprises	-	-
(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	-	-
(b) Other financial liabilities	-	34.61
<b>Sub-total</b>	<b>3.48</b>	<b>37.44</b>
<b>2. Non-Financial Liabilities</b>		
(a) Current tax liabilities (Net)	-	-
(b) Provisions	28.38	2.10
(c) Deferred tax liabilities (Net)	8.41	-
(d) Other non-financial liabilities	13.92	0.97
<b>Sub-total</b>	<b>50.71</b>	<b>3.07</b>
<b>Total Liabilities</b>	<b>54.19</b>	<b>40.51</b>
<b>Net Assets transferred</b>	<b>1,470.15</b>	<b>97.06</b>

(II) Following is the table showing movement of capital reserve

(₹ in millions)

Particulars	As at March 31, 2019	As at April 01, 2018
Net assets value of Securities Business Undertaking (a)	1,414.99	1,470.15
Net assets value of Wealth Business Undertaking (b)	116.47	97.06
Cancellation of investments in IIFL Securities and IIFL Wealth (c)	2,678.13	2,678.13
ESOP reserves (d)	24.95	-
Retain earnings (e)	179.56	-
<b>Adjustments to Capital Reserve out of above (a+b+c-d-e) *</b>	<b>4,005.08</b>	<b>4,245.33</b>

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\* As there is no cash settlement, movement of assets and liabilities and profit and loss and other comprehensive income for the period ended March 31, 2019 has been adjusted against capital reserve.

The Company received the Non-banking Financial Company License dated March 06, 2020, bearing Certificate of Registration No. N-13.02386 from the Reserve Bank of India to carry on the Non Banking Financial Activity on March 11, 2020. Thereafter, the Company had decided to give effect to the amalgamation of India Infoline Finance and the Company with effect from March 30, 2020 with Appointed date as April 1, 2018.

Consequently, the residual shareholders of India Infoline Finance Limited were allotted 58,654,556 shares of the Company on March 30, 2020 in the ratio 135 fully paid up equity shares of ₹ 2 each in the Company for every 100 shares held in India Infoline Finance Limited. The said new shares got listed and admitted for trading w.e.f. April 27, 2020 in terms of final listing and trading approval received from NSE and BSE.

(I) In accordance with the accounting treatment, as provided under the Scheme of Arrangement, following Assets Liabilities and Other Equity were transferred from India Infoline Finance Limited as on April 01, 2018 as per the composite scheme of arrangement

Particulars	(₹ in millions) As at April 01, 2018
<b>ASSETS</b>	
<b>1. Financial Assets</b>	
(a) Cash and cash equivalents	1,535.36
(b) Bank Balance other than (a) above	8,946.97
(c) Receivables	
(I) Trade receivables	207.19
(d) Loans	155,971.83
(e) Investments	17,235.69
(f) Other financial assets	1,013.61
<b>Sub-total</b>	<b>184,910.65</b>
<b>2. Non-financial Assets</b>	
(a) Current tax assets (net)	1,186.54
(b) Deferred tax assets (net)	2,967.34
(c) Investment property	2,451.14
(d) Property, plant and equipment	626.96
(e) Capital work-in-progress	41.93
(f) Other intangible assets	13.07
(g) Other non-financial assets	122.76
<b>Sub-total</b>	<b>7,409.74</b>
<b>Total Assets</b>	<b>192,320.39</b>
<b>LIABILITIES AND EQUITY</b>	
<b>LIABILITIES</b>	
<b>1. Financial Liabilities</b>	
(a) Payables	
(I) Trade payables	
(i) Total outstanding dues of micro enterprises and small enterprises	-
(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	412.66
(II) Other payables	
(i) Total outstanding dues of micro enterprises and small enterprises	-
(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	-
(b) Debt securities	92,958.27
(c) Borrowings (other than debt securities)	50,535.75
(d) Subordinated liabilities	9,413.66
(e) Other financial liabilities	5,424.09
<b>Sub-total</b>	<b>158,744.43</b>



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(₹ in millions)

Particulars	As at April 01, 2018
<b>2. Non-Financial Liabilities</b>	
(a) Current tax liabilities (Net)	459.49
(b) Provisions	160.73
(c) Other non-financial liabilities	864.94
<b>Sub-total</b>	<b>1,485.16</b>
<b>Total Liabilities</b>	<b>160,229.59</b>
<b>Net Assets</b>	<b>32,090.80</b>
Less : Other equity	(29,283.38)
<b>Net Assets transferred</b>	<b>2,807.42</b>

(II) Following table showing movement of capital reserve

(₹ in millions)

Particulars	As at April 01, 2018
Cancellation of investments in IIFL Finance Limited (a)	10,189.71
Net Assets transferred (b)	2,807.42
Securities premium to be cancelled on account of merger (c)	7,816.25
Cancellation of Non Controlling Interest (d)	4,527.28
Issue of new equity share of IIFL Finance Limited in Ratio 135:100 (e)	117.31
<b>Capital reserve created on account out of above (a-b-c-d+e)</b>	<b>(4,843.93)</b>

Previous year numbers have been recasted to give effect to the above scheme of merger w.e.f April 01, 2018, being the appointed date of merger as per the Court approved scheme.

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Note 42.1. Maturity analysis of assets and liabilities as at March 31, 2021

(₹ in millions)

Sr. No	Particulars	Within 12 months	After 12 months	Total
	<b>Assets</b>			
[1]	<b>Financial assets</b>			
(a)	Cash and cash equivalents	26,157.44	-	26,157.44
(b)	Bank balance other than (a) above	18,644.80	3,038.33	21,683.13
(c)	Derivative financial instruments	-	503.87	503.87
(d)	Receivables			
	(i) Trade receivables	1,924.63	-	1,924.63
	(ii) Other receivables	5.10	-	5.10
(e)	Loans	158,733.12	176,598.48	335,331.60
(f)	Investments	4.23	311.48	315.71
(g)	Other financial assets	1,921.52	2,980.31	4,901.83
[2]	<b>Non-financial assets</b>			
(a)	Current tax assets (net)	16.13	2,612.24	2,628.37
(b)	Deferred tax assets (net)	-	3,111.43	3,111.43
(c)	Investment property	-	2,710.60	2,710.60
(d)	Property, plant and equipment	-	1,042.92	1,042.92
(e)	Capital work-in-progress	-	65.60	65.60
(f)	Right to use assets	-	2,981.91	2,981.91
(g)	Other intangible assets	-	11.45	11.45
(h)	Other non-financial assets	463.23	2,690.87	3,154.10
(i)	Assets held for sale	139.46	-	139.46
	<b>Total Assets</b>	<b>208,009.66</b>	<b>198,659.49</b>	<b>406,669.15</b>
	<b>Liabilities And Equity</b>			
	<b>Liabilities</b>			
[1]	<b>Financial liabilities</b>			
(a)	Derivative financial instruments	212.88	1,352.88	1,565.76
(b)	Payables			
	(I) Trade payables			
	(i) total outstanding dues of micro enterprises and small enterprises	-	-	-
	(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	1,104.29	-	1,104.29
	(II) Other payables			
	(i) total outstanding dues of micro enterprises and small enterprises	-	-	-
	(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	-	-	-
(c)	Finance lease obligation	515.51	2,749.51	3,265.02
(d)	Debt securities	32,601.10	50,702.40	83,303.50
(e)	Borrowings (other than debt securities)	84,287.27	131,956.31	216,243.58
(f)	Subordinated liabilities	5,292.78	17,726.50	23,019.28
(g)	Other financial liabilities	20,810.63	49.12	20,859.75
[2]	<b>Non-financial liabilities</b>			
(a)	Current tax liabilities (net)	509.61	514.78	1,024.39
(b)	Provisions	418.48	120.91	539.39
(c)	Other non-financial liabilities	1,809.95	-	1,809.95
[3]	<b>EQUITY</b>			
(a)	Equity share capital	-	757.68	757.68
(b)	Other equity	-	53,117.45	53,117.45
(c)	Non-controlling interest	-	59.11	59.11
	<b>Total Liabilities and Equity</b>	<b>147,562.50</b>	<b>259,106.64</b>	<b>406,669.14</b>

CONSOLIDATED FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY KNOWN AS IIFL HOLDINGS LIMITED)

Notes forming part of consolidated Financial Statements for the year ended March 31, 2021, March 31, 2020, March 31, 2019

Note 42.2. Maturity analysis of assets and liabilities as at March 31, 2020

(₹ in millions)

Sr. No	Particulars	Within 12 months	After 12 months	Total
	<b>Assets</b>			
[1]	<b>Financial assets</b>			
(a)	Cash and cash equivalents	15,656.01	-	15,656.01
(b)	Bank balance other than (a) above	15,483.00	1,020.17	16,503.17
(c)	Derivative financial instruments	-	2,426.49	2,426.49
(d)	Receivables			
	(i) Trade receivables	298.35	-	298.35
	(ii) Other receivables	-	-	-
(e)	Loans	133,801.95	151,544.56	285,346.51
(f)	Investments	6,449.77	1,254.09	7,703.86
(g)	Other financial assets	926.58	2,654.89	3,581.47
[2]	<b>Non-financial assets</b>			
(a)	Current tax assets (net)	41.89	2,074.09	2,115.98
(b)	Deferred tax assets (net)	-	2,429.46	2,429.46
(c)	Investment property	-	2,142.63	2,142.63
(d)	Property, plant and equipment	-	1,141.50	1,141.50
(e)	Capital work-in-progress	-	24.94	24.94
(f)	Right to use assets	-	2,771.26	2,771.26
(g)	Other intangible assets	-	12.51	12.51
(h)	Other non-financial assets	1,400.36	179.64	1,580.00
	<b>Total Assets</b>	<b>174,057.91</b>	<b>169,676.23</b>	<b>343,734.14</b>
	<b>Liabilities And Equity</b>			
	<b>Liabilities</b>			
[1]	<b>Financial liabilities</b>			
(a)	Derivative financial instruments	267.63	171.55	439.18
(b)	Payables			
	(I) Trade payables			
	(i) total outstanding dues of micro enterprises and small enterprises	-	-	-
	(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	787.23	-	787.23
	(II) Other payables			
	(i) total outstanding dues of micro enterprises and small enterprises	-	-	-
	(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	-	-	-
(c)	Finance lease obligation	478.68	2,434.85	2,913.53
(d)	Debt securities	24,566.52	62,480.79	87,047.31
(e)	Borrowings (other than debt securities)	60,444.05	107,872.07	168,316.12
(f)	Subordinated liabilities	3,118.46	18,565.31	21,683.77
(g)	Other financial liabilities	13,065.35	20.46	13,085.81
[2]	<b>Non-financial liabilities</b>			
(a)	Current tax liabilities (net)	256.57	168.40	424.97
(b)	Provisions	357.86	326.20	684.06
(c)	Other non-financial liabilities	696.03	-	696.03
[3]	<b>EQUITY</b>			
(a)	Equity share capital	-	756.68	756.68
(b)	Other equity	-	46,843.05	46,843.05
(c)	Non-controlling interest	-	56.40	56.40
	<b>Total Liabilities and Equity</b>	<b>104,038.38</b>	<b>239,695.76</b>	<b>343,734.14</b>

CONSOLIDATED FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY KNOWN AS IIFL HOLDINGS LIMITED)

Notes forming part of consolidated Financial Statements for the year ended March 31, 2021, March 31, 2020, March 31, 2019

Note 42.3. Maturity analysis of assets and liabilities as at March 31, 2019

(₹ in millions)

Sr. No	Particulars	Within 12 months	After 12 months	Total
	<b>Assets</b>			
[1]	<b>Financial assets</b>			
(a)	Cash and cash equivalents	12,754.07	-	12,754.07
(b)	Bank balance other than (a) above	12,227.76	234.52	12,462.28
(c)	Derivative financial instruments	-	55.42	55.42
(d)	Receivables			
	(i) Trade receivables	392.01	-	392.01
	(ii) Other receivables	20,177.78	-	20,177.78
(e)	Loans	127,685.54	146,869.17	274,554.70
(f)	Investments	2,002.72	121.21	2,123.93
(g)	Other financial assets	444.76	1,573.77	2,018.53
[2]	<b>Non-financial assets</b>			
(a)	Current tax assets (net)	26.24	1,606.90	1,633.14
(b)	Deferred tax assets (net)	-	2,952.58	2,952.58
(c)	Investment property	-	2,634.85	2,634.85
(d)	Property, plant and equipment	-	1,027.80	1,027.80
(e)	Capital work-in-progress	-	67.77	67.77
(f)	Other Intangible assets	-	23.50	23.50
(g)	Other non-financial assets	260.16	33.97	294.13
	<b>Total Assets</b>	<b>175,971.02</b>	<b>157,201.46</b>	<b>333,172.48</b>
	<b>Liabilities And Equity</b>			
	<b>Liabilities</b>			
[1]	<b>Financial liabilities</b>			
(a)	Derivative financial instruments	14.78	468.55	483.33
(b)	Payables			
	(I) Trade payables			
	(i) total outstanding dues of micro enterprises and small enterprises	-	-	-
	(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	1,083.77	-	1,083.77
	(II) Other payables			
	(i) total outstanding dues of micro enterprises and small enterprises	-	-	-
	(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	-	-	-
(c)	Debt securities	55,262.50	54,459.97	109,722.47
(d)	Borrowings (other than debt securities)	11,780.14	132,818.49	144,598.63
(e)	Subordinated liabilities	-	16,578.09	16,578.09
(f)	Other financial liabilities	14,790.24	-	14,790.24
[2]	<b>Non-financial liabilities</b>			
(a)	Current tax liabilities (net)	546.39	-	546.39
(b)	Provisions	589.39	121.08	710.47
(c)	Other non-financial liabilities	1,072.06	-	1,072.06
[3]	<b>EQUITY</b>			
(a)	Equity Share capital	-	638.41	638.41
(b)	Incremental shares pending issuance	-	117.31	117.31
(c)	Other Equity	-	42,787.25	42,787.25
(d)	Non-controlling interest	-	44.07	44.07
	<b>Total Liabilities and Equity</b>	<b>85,139.27</b>	<b>248,033.21</b>	<b>333,172.48</b>

**Note 43. Corporate Social Responsibility:**

During the financial year 2020-2021, the Group has spent ₹ 126.16 million (March 31, 2020 ₹ 183.66 million, March 31, 2019 ₹ 145.07 million) out of the total amount of ₹ 126.16 million (March 31, 2020 ₹ 183.66 million, March 31, 2019 ₹ 145.07 million) required to be spent as per section 135 of the Companies Act, 2013 in respect of Corporate Social Responsibility (CSR). The aforementioned amount has been contributed to India Infoline Foundation.

**Note 44. Additional information pursuant to para 2 of general instructions for the preparations of Consolidated Financial Statements:**

Name of entity in the Group	Net Assets i.e Total Assets less Total Liabilities		Share in profit or loss		Share in other comprehensive income		Share in total comprehensive income	
	As % of consolidated net assets	Amount (₹ in millions)	As % of consolidated profit or loss	Amount (₹ in millions)	As % of consolidated other comprehensive income	Amount (₹ in millions)	As % of consolidated total comprehensive income	Amount (₹ in millions)
IIFL Finance Limited (Formerly IIFL Holdings Limited)	51.99%	28,043.09	43.60%	3,317.39	86.80%	(211.07)	42.18%	3,106.32
<b>Indian Subsidiaries</b>								
IIFL Home Finance Limited (formerly India Infoline Housing Finance Limited)	36.92%	19,910.87	52.19%	3,970.86	12.25%	(29.79)	53.51%	3,941.07
Samasta Microfinance Limited	11.93%	6,435.95	8.67%	659.31	0.94%	(2.29)	8.92%	657.02
Clara Developers Private Limited (upto July, 2020)	0.00%	-	0.00%	-	-	-	0.00%	-
<b>Trust with Residual Beneficial Interest</b>								
Eminent Trust October 2019	(0.42%)	(225.70)	(1.83%)	(139.00)	-	-	(1.89%)	(139.00)
Eminent Trust November 2019	(0.54%)	(289.08)	(2.73%)	(207.38)	-	-	(2.82%)	(207.38)
<b>Subtotal</b>	<b>99.89%</b>	<b>53,875.13</b>	<b>99.91%</b>	<b>7,601.18</b>	<b>99.99%</b>	<b>(243.15)</b>	<b>99.91%</b>	<b>7,358.03</b>
Non Controlling interest in subsidiaries	0.11%	59.11	0.09%	6.92	0.01%	(0.02)	0.09%	6.90
<b>Total</b>		<b>53,934.24</b>		<b>7,608.10</b>		<b>(243.17)</b>		<b>7,364.93</b>

**Note 45. Segment Reporting**

The Group's primary business segments are reflected based on the principal business carried out, i.e. financing. All other activities of the Group revolve around the main business. The risk and returns of the business of the Group is not associated with geographical segmentation, hence there is no secondary segment reporting based on geographical segment. As such, there are no separate reportable segments as per the Indian Accounting Standard 108 on 'Segment Reporting'.

**Note 46. Shared services**

The Group operates from and uses the premises, infrastructure and other facilities and services as provided to it by its group companies, which are termed as 'Shared Services'. Hitherto, such shared services consisting of administrative and other revenue expenses paid for by the Group were identified and recovered/recoverable from them based on reasonable management estimates, which are constantly refined in the light of additional knowledge gained relevant to such estimation. These expenses are recovered on an actual basis and the estimates are used only where actual were difficult to determine.

**Note 47.** Previous year's figures are regrouped, reclassified and rearranged wherever considered necessary to confirm to current year's presentation.

**For and on behalf of the Board of Directors  
of IIFL FINANCE LIMITED  
(Formerly Known as IIFL Holdings Limited)**

**Nirmal Jain**  
Chairman  
DIN : 00010535

**R. Venkataraman**  
Managing Director  
DIN : 00011919

**Rajesh Rajak**  
Chief Financial Officer

**Sneha Patwardhan**  
Company Secretary

Place : Mumbai  
Dated: September 18, 2021

## Form AOC-I

Salient features of financial statements of Subsidiaries as per Companies Act, 2013 as on March 31, 2021

(₹ in millions)

Sr. No.	Particulars	IIFL Home Finance Limited (formerly India Infoline Housing Finance Limited)	Samasta Microfinance Limited
1	Share Capital	209.68	3,208.13
2	Other Equity	21,247.41	3,286.94
3	Total Assets	159,778.10	44,082.15
4	Total Liabilities	138,321.01	37,587.08
5	Investments	1,672.20	0.50
6	Total Turnover	20,677.50	7,021.30
7	Profit/ (loss) before taxation	5,099.84	821.54
8	Provision for taxation (including deferred tax)	1,088.89	155.30
9	Total Comprehensive Income	3,981.16	663.92
10	Proposed preference dividend	-	-
11	Extent of interest in subsidiary *	100.00%	99.09%

\* IIFL Finance Limited have holding of 74.09% in Samasta Microfinance Limited and balance of 25.00% is been hold by IIFL Home Finance Limited.

Note: Reporting period for the subsidiary is the same as holding company.

**For and on behalf of the Board of Directors  
of IIFL FINANCE LIMITED  
(Formerly Known as IIFL Holdings Limited)**

**NIRMAL JAIN**  
Chairman  
DIN : 00010535

**R. VENKATARAMAN**  
Managing Director  
DIN : 00011919

**RAJESH RAJAK**  
Chief Financial Officer

**SNEHA PATWARDHAN**  
Company Secretary

Place : Mumbai  
Dated: September 18, 2021

## Consolidated Statement of Dividends

Particulars		FY 2020-21	FY 2019-20	FY 2018-19
Equity Share Capital (₹ in Million)		757.68	756.68	755.72
Face Value Per Equity Share (₹)	(a)	2.00	2.00	2.00
Interim Dividend on Equity Shares (₹ per Equity Share)	(b)	3.00	2.25	5.00
Total interim dividend on Equity Shares (₹ in Million)		1,135.41	817.05	1,725.75
Dividend Declared Rate (In %)	(c=b/a)	150.00%	112.50%	250.00%
Dividend tax (gross) on interim dividend (₹ in Million)		-	167.95	191.66

For and on behalf of the Board of Directors  
of IIFL FINANCE LIMITED  
(Formerly Known as IIFL HOLDINGS LIMITED)

**NIRMAL JAIN**  
Chairman  
DIN : 00010535

**R. VENKATARAMAN**  
Managing Director  
DIN : 00011919

**RAJESH RAJAK**  
Chief Financial Officer

**SNEHA PATWARDHAN**  
Company Secretary

Place : Mumbai  
Dated: September 18, 2021

**Auditors' report on the reformatted standalone statement of assets and liabilities as at March 31, 2021, 2020 and 2019, reformatted standalone statements of profit and loss and reformatted standalone cash flows statement for the each of the years ended March 31, 2021, 2020 and 2019 of IIFL Finance Limited (collectively, the "Reformatted Standalone Financial Statements")**

**The Board of Directors**

**IIFL Finance Limited** (Formerly known as IIFL Holdings Limited)

8" Floor, Unit no 802, Hubtown Solaris,

N S Phadke Marg, Vijay Nagar,

Andheri East - Mumbai - 400 069

Dear Sirs / Madams,

1. We have examined the attached reformatted standalone financial statements ("**Reformatted Standalone Financial Statements**") of IIFL Finance Limited (formerly known as IIFL Holdings Limited) (the "**Company**" or the "**Issuer**") as at and for the years ended March 31, 2021, March 31, 2020 and March 31, 2019 annexed to this report and prepared by the Company for the purpose of inclusion in the offer document in connection with its proposed issue of secured and/or unsecured redeemable non-convertible debentures of face value of ₹ 1,000 each ("**Issue**"). The Reformatted Standalone Financial Statements, which have been approved by Finance Committee of the Board of Directors of the Company at their meeting held on September 18, 2021, have been prepared by the Company in accordance with the requirements of:
  - a) Section 26 of Part I of Chapter III of the Companies Act, 2013, as amended (the "**Act**");
  - b) relevant provisions of the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021, as amended (the "**SEBI NCS Regulations**") issued by the Securities and Exchange Board of India ("**SEBI**"); and
  - c) The Guidance Note on Reports in Company Prospectus (Revised 2019) issued by the Institute of Chartered Accountants of India, as amended from time to time (the "**Guidance Note**").
2. The Management of the Company is responsible for the preparation of the Reformatted Standalone Financial Statements for the purpose of inclusion in the Tranche II Prospectus ("**Offer Documents**") to be filed with SEBI, BSE Limited, National Stock Exchange of India Limited and Registrar of Companies, Mumbai in connection with the Issue. The Reformatted Standalone Financial Statements has been prepared by the Management of the Company on the basis of preparation stated in Note no.1 to the Reformatted Standalone Financial Statements. The Management's responsibility includes designing, implementing and maintaining adequate internal control relevant to the preparation and presentation of the Reformatted Standalone Financial Statements. The Management of the Company is also responsible for identifying and ensuring that the Company complies with the Act, the SEBI NCS Regulations and the Guidance Note.
3. We have examined such Reformatted Standalone Financial Statements taking into consideration:
  - a) The terms of reference and terms of our engagement agreed upon with you in accordance with our engagement letter dated September 16, 2021 requesting us to carry out work on such Reformatted Standalone Financial Statements in connection with the Company's Issue;
  - b) The Guidance Note. The Guidance Note also requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI;
  - c) Concepts of test checks and materiality to obtain reasonable assurance based on verification of evidence supporting the Reformatted Standalone Financial Statements; and
  - d) The requirements of Section 26 of the Act and the SEBI NCS Regulations. Our work was performed solely to assist you in meeting your responsibilities in relation to your compliance with the Act, the SEBI NCS Regulations and the Guidance Note in connection with the Issue.
4. These Reformatted Standalone Financial Statements have been compiled by the Management of the Company from the audited standalone financial statements of the Company as at and for the years ended March 31, 2021, March 31, 2020 and March 31, 2019 prepared in accordance with Indian Accounting Standard (IND AS) which comprises



mandatory Accounting Standards as prescribed under section 133 of the Companies Act, 2013 read with rule 7 of the Companies (Accounts) Rules, 2014, and other accounting principles generally accepted in India, which have been approved by the Board of Directors at their meeting held on May 6, 2021, May 28, 2020 and May 15, 2019 respectively and audited by us for the year ended on March 31, 2021 and by previous auditors for the year ended on March 31, 2020 and March 31, 2019. In relation to the aforesaid standalone financial statements audited by the previous auditors of the Company and furnished to us by the management, we have not carried out any audit tests or review procedures, and, accordingly reliance has been placed on the financial statements audited by the previous auditors for the said years. The figures as at and for the year ended March 31, 2019 have been recast to give effect to the Composite Scheme of Arrangement as more detailed in Note 38 since the Scheme was effective from April 1, 2018, being the date of merger as per the court approved scheme and had been included in the previous year figures in the audited standalone financial statements for the year ended March 31, 2020.

5. The Standalone Financial Statements as at and for the years ended March 31, 2020 and March 31, 2019 reported upon by the previous auditors of the Company on which reliance has been placed by us, have been regrouped / reclassified wherever necessary to correspond with the presentation / disclosure requirements of the financial year ended March 31, 2021. The figures included in the Reformatted Standalone Financial Statements, do not reflect the effects of changes in accounting policies or events that occurred subsequent to the date of the reports of the previous auditors referred to in Para 6 below.
6. For the purpose of our examination, we have relied on the auditor's report issued by us dated May 6, 2021 for the year ended March 31, 2021 and the auditor's report for the years ended March 31, 2020 and 2019 approved by the Board of Directors of the company in those years and audited and reported thereon by the then statutory auditors of the Company *vide* their reports dated June 7, 2020 and May 15, 2019, as referred in paragraph 4 above.
  - a. Our audit report dated May 6, 2021 on the audited standalone financial statements for the year ended March 31, 2021, included the following Emphasis of Matter paragraph:

#### Emphasis Of Matter

We draw attention to Note 8.3 to the Standalone Financial Statements, which fully describes that the Company has recognised impairment on financial assets to reflect the business impact and uncertainties arising from the COVID 19 pandemic. Such estimates are based on current facts and circumstances and may not necessarily reflect the future uncertainties and events arising from the full impact of the COVID 19 pandemic.

Our opinion above on the audited standalone financial statements, and our report on Other Legal and Regulatory Requirements above, is not modified in respect of the above matters.

- b. Auditors' report dated June 7, 2020 on the audited standalone financial statements for the year ended March 31, 2020 issued by the previous auditors, included the following Emphasis of matter paragraph:

#### Emphasis Of Matter

"We draw attention Note No.38 to the Standalone Financial Statements which describes the reasons for implementation of the composite scheme of arrangement amongst the Company, India Infoline Media and Research Services Limited, IIFL Securities Limited, IIFL Wealth Management Limited, India Infoline Finance Limited and IIFL Distribution Services Limited, and their respective shareholders, under Sections 230 - 232 and other applicable provisions of the Companies Act, 2013 (the "Scheme"), in Parts, based on the legal opinion obtained by the Company. The Scheme has been approved by the National Company Law Tribunal *vide* its order dated March 07, 2019 and filed with the Registrar of Companies on April 11, 2019

Subsequent to the receipt of certificate of registration by the Company for carrying on business of non-banking financial institution from the Reserve bank of India on March 11, 2020, the said Scheme has been refiled with Registrar of Companies on March 30, 2020 to give effect to the final part of the Scheme.

We draw attention to Note 8.3 to the Standalone Financial Statements, which fully describes that the Company has recognised impairment on financial assets to reflect the business impact and uncertainties arising from the COVID 19 pandemic. Such estimates are based on current facts and circumstances and may not necessarily reflect the future uncertainties and events arising from the full impact of the COVID 19 pandemic.

Our opinion above on the audited standalone financial statements, and our report on Other Legal and Regulatory

Requirements above, is not modified in respect of the above matters.

- c. Auditors' report dated May 15, 2019 on the audited standalone financial statements for the year ended March 31, 2019 (without giving effect to the Composite Scheme of Arrangement) issued by the previous auditors, included the following Emphasis of matter and Other Matter paragraph:

Emphasis Of Matter

“We draw attention Note No. 34.1 to the standalone financial statements which describes the reasons for implementation of the Composite Scheme of Arrangement amongst the Company, India Infoline Media and Research Services Limited, IIFL Securities Limited, IIFL Wealth Management Limited, India Infoline Finance Limited, IIFL Distribution Services Limited and their respective shareholders, under Sections 230 - 232 and other applicable provisions of the Companies Act, 2013 (the “Scheme”), in Parts, based on the legal opinion obtained by the Company. The Scheme has been approved by the National Company Law Tribunal vide its order dated 07 March 2019 and filed with the Registrar of Companies on 11 April 2019.

Other matters:

“We did not audit the financial statements of India Infoline Media and Research Services Limited (“IMRL”), which has been merged with the Company with effect from April 1, 2017 as per the Scheme, whose financial statements reflect total assets of ` 267.28 million as at March 31, 2018 and ` 248.09 million as at April 01, 2017, total revenues of ` 164.19 million and net cash inflows 25.79 million for the year ended March 31, 2018, as considered in the standalone financial statements. These financial statements have been audited by other auditors whose report in terms of subsection (3) of the Section 143 of the Act, in so far as it relates to the IMRL is based solely on the report of the other auditors.”

Our opinion above on the audited standalone financial statements, and our report on Other Legal and Regulatory Requirements above, is not modified in respect of the above matters.

7. We have performed adequate tests and procedures which in our opinion were necessary for the purpose of issuing our examination report on the Reformatted Standalone Financial Statements of the Company for the aforesaid periods. These procedures mainly involved comparison of the attached Reformatted Standalone Financial Statements with the Company's audited standalone financial statements for financial years ended March 31, 2021, March 31, 2020 and March 31, 2019 and regrouping and reclassification as per schedule III of Companies Act 2013 and requirements of SEBI NCS Regulations.
8. Based on our examination and according to the statements and explanations given to us, we report that the Reformatted Standalone Financial Statements are prepared, in all material aspects, on the basis described in Note 1 to the Reformatted Standalone Financial Statements.
9. At the request of the Company, we have also examined the Standalone Statement of Dividend enclosed as Annexure VI for the years ended March 31, 2021, 2020 and 2019 prepared by the Management and approved by the Finance Committee of the Board of Directors vide Resolution dated September 18, 2021
10. The Reformatted Standalone Financial Statements do not reflect the effects of events that occurred subsequent to the respective dates of the reports on the audited standalone financial statements mentioned in paragraph 6 above.
11. This report should not in any way be construed as a reissuance or re-dating of any of the previous audit reports issued by us or by previous auditors nor should this report be construed as a new opinion on any of the financial statements referred to herein.
12. We have no responsibility to update our report for events and circumstances occurring after the date of the report.
13. Our report is intended solely for use of the management of the Company for inclusion in the Offer Documents to be filed with Securities and Exchange Board of India, BSE Limited, National Stock Exchange of India Limited and Registrar of Companies, Mumbai in connection with the proposed Issue and is not to be used, referred to, or distributed for any other purpose except with our prior consent.

For **V Sankar Aiyar & Co.,**  
Chartered Accountants  
(FRN 109208W)

Place: Mumbai  
Date : September 18,2021

**(G.SANKAR)**  
**Partner**  
(M.No.46050)  
UDIN: 21046050AAAAHS2468

**REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED**  
**(FORMERLY KNOWN AS IIFL HOLDINGS LIMITED)**  
**REFORMATTED STANDALONE STATEMENT OF ASSETS AND LIABILITIES**

(₹ in millions)

Sr. No	Particulars	Notes	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
	<b>Assets</b>				
[1]	<b>Financial assets</b>				
(a)	Cash and cash equivalents	4	20,518.72	6,062.71	4,147.30
(b)	Bank balance other than (a) above	5	15,406.27	10,444.00	10,049.99
(c)	Derivative financial instruments	6	416.88	2,405.21	-
(d)	Receivables				
	(i) Trade receivables	7	1,593.73	122.20	119.64
	(ii) Other receivables	7	5.10	-	20,177.78
(e)	Loans	8	155,942.99	142,191.73	122,483.90
(f)	Investments	9	12,042.57	19,585.47	13,052.71
(g)	Other financial assets	10	2,079.67	1,623.10	800.03
			<b>208,005.93</b>	<b>182,434.42</b>	<b>170,831.35</b>
[2]	<b>Non-financial assets</b>				
(a)	Current tax assets (net)		2,468.67	1,946.04	1,465.75
(b)	Deferred tax assets (net)	11	2,063.60	2,028.08	2,581.97
(c)	Investment property	12	2,640.02	2,030.24	2,634.27
(d)	Property, plant and equipment	13	955.44	1,012.00	886.19
(e)	Capital work-in-progress		65.60	24.94	60.21
(f)	Right to use assets	14	2,793.94	2,486.56	-
(g)	Other intangible assets	15	9.15	6.39	15.25
(h)	Other non-financial assets	16	3,104.90	1,534.09	261.10
			<b>14,101.32</b>	<b>11,068.34</b>	<b>7,904.74</b>
	<b>Total assets</b>		<b>222,107.25</b>	<b>193,502.76</b>	<b>178,736.09</b>
	<b>Liabilities And Equity</b>				
	<b>Liabilities</b>				
[1]	<b>Financial liabilities</b>				
(a)	Derivative financial instruments	6	1,186.69	267.63	6.59
(b)	Payables				
	(I) Trade payables				
	(i) total outstanding dues of micro enterprises and small enterprises	17	-	-	-
	(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	17	664.22	477.28	543.66
	(II) Other payables				
	(i) total outstanding dues of micro enterprises and small enterprises		-	-	-
	(ii) total outstanding dues of creditors other than micro enterprises and small enterprises		-	-	-
(c)	Finance lease obligation	14	3,054.22	2,613.31	-
(d)	Debt securities	18	53,446.73	58,188.16	73,635.60
(e)	Borrowings (other than debt securities)	19	92,179.83	69,315.91	49,665.34
(f)	Subordinated liabilities	20	17,373.98	16,304.08	9,181.49
(g)	Other financial liabilities	21	14,854.73	9,164.14	8,947.68
			<b>182,760.40</b>	<b>156,330.51</b>	<b>141,980.36</b>
[2]	<b>Non-financial liabilities</b>				
(a)	Current tax liabilities (net)		185.44	180.42	303.55
(b)	Provisions	22	315.63	452.81	489.39
(c)	Other non-financial liabilities	23	638.46	460.94	539.22
			<b>1,139.53</b>	<b>1,094.17</b>	<b>1,332.16</b>
	<b>Total Liabilities</b>		<b>183,899.93</b>	<b>157,424.68</b>	<b>143,312.52</b>
[3]	<b>Equity</b>				
(a)	Equity share capital	24	757.68	756.68	638.41
(b)	Incremental shares pending issuance	24	-	-	117.31
(c)	Other equity	24.1	37,449.64	35,321.40	34,667.85
			<b>38,207.32</b>	<b>36,078.08</b>	<b>35,423.57</b>
	<b>Total Liabilities and Equity</b>		<b>222,107.25</b>	<b>193,502.76</b>	<b>178,736.09</b>
	See accompanying notes forming part of the financial statements	1 - 56			

In terms of our report attached

For V Sankar Aiyar &amp; Co.

Chartered Accountants

Firm Registration No. 109208W

For and on behalf of the Board of Directors

of IIFL FINANCE LIMITED

(Formerly Known as IIFL HOLDINGS LIMITED)

G. Sankar

Partner

Membership No. 046050

Nirmal Jain

Chairman

DIN : 00010535

R. Venkataraman

Managing Director

DIN : 00011919

Place : Mumbai

Dated : September 18, 2021

Rajesh Rajak

Chief Financial Officer

Sneha Patwardhan

Company Secretary

**REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY KNOWN AS IIFL HOLDINGS LIMITED)  
REFORMATTED STANDALONE STATEMENT OF PROFIT AND LOSS**

(₹ in millions)

Sr. No	Particulars	Notes	Year ended March 31, 2021	Year ended March 31, 2020	Year ended March 31, 2019
	<b>Revenue from operations</b>				
(i)	Interest income	25.1	30,703.91	25,143.71	28,082.93
(ii)	Dividend income	25.2	701.88	441.81	841.25
(iii)	Fees and commission income		362.31	480.78	568.46
(iv)	Net gain on fair value changes	26	1,553.43	-	-
(v)	Net gain on derecognition of financial instruments under amortised cost category	29	651.15	429.91	296.10
(I)	<b>Total revenue from operations</b>		<b>33,972.68</b>	<b>26,496.21</b>	<b>29,788.74</b>
(II)	<b>Other income</b>	27	389.37	215.79	92.57
(III)	<b>Total Income (I+II)</b>		<b>34,362.05</b>	<b>26,712.00</b>	<b>29,881.31</b>
	<b>Expenses</b>				
(i)	Finance costs	28	15,549.75	12,483.57	13,676.97
(ii)	Net loss on fair value changes	26	-	943.69	166.00
(iii)	Net loss on derecognition of financial instruments under amortised cost category	29	5,686.45	3,540.74	3,246.66
(iv)	Impairment on financial instruments	30	1,980.68	(676.27)	11.59
(v)	Employee benefits expenses	31	4,071.14	4,407.39	4,156.12
(vi)	Depreciation, amortisation and impairment	13, 14 & 15	908.83	894.09	241.05
(vii)	Other expenses	32	2,420.75	2,798.50	3,306.03
(IV)	<b>Total Expenses (IV)</b>		<b>30,617.60</b>	<b>24,391.71</b>	<b>24,804.42</b>
(V)	<b>Profit before exceptional items and tax (III-IV)</b>		<b>3,744.45</b>	<b>2,320.29</b>	<b>5,076.89</b>
(VI)	Exceptional items	33	530.50	46.06	1,153.30
(VII)	<b>Profit before tax (V +VI)</b>		<b>4,274.95</b>	<b>2,366.35</b>	<b>6,230.19</b>
(VIII)	<b>Tax expense:</b>				
	(1) Current tax	34	972.83	419.33	1,258.27
	(2) Deferred tax	11 & 34	(167.48)	98.60	449.46
	(3) Current tax expenses relating to previous years	34	43.83	(20.69)	11.37
	<b>Total tax expense</b>		<b>849.18</b>	<b>497.24</b>	<b>1,719.10</b>
(IX)	<b>Profit before impact of change in the rate of opening deferred tax (VII-VIII)</b>		<b>3,425.77</b>	<b>1,869.11</b>	<b>4,511.09</b>
(X)	Impact of change in the rate of opening deferred tax	11	-	381.08	-
(XI)	<b>Profit for the year (IX-X)</b>		<b>3,425.77</b>	<b>1,488.03</b>	<b>4,511.09</b>
(XII)	<b>Other Comprehensive Income</b>				
(A)	(i) Items that will not be reclassified to profit or loss				
	(a) Remeasurement of defined benefit liability/(asset)	34	8.99	(33.22)	16.13
	(ii) Income tax relating to items that will not be reclassified to profit or loss	11 & 34	(2.26)	8.36	(5.54)
	<b>Subtotal (A)</b>		<b>6.73</b>	<b>(24.86)</b>	<b>10.59</b>
(B)	(i) Items that will be reclassified to profit or loss				
	(a) Cash flow hedge (net)	34	(291.04)	-	-
	(ii) Income tax relating to items that will be reclassified to profit or loss	11 & 34	73.24	-	-
	<b>Subtotal (B)</b>		<b>(217.80)</b>	<b>-</b>	<b>-</b>
	<b>Other Comprehensive Income (A+B)</b>		<b>(211.07)</b>	<b>(24.86)</b>	<b>10.59</b>
(XIII)	<b>Total Comprehensive Income for the year</b>		<b>3,214.70</b>	<b>1,463.17</b>	<b>4,521.68</b>
(XIV)	<b>Earnings per equity share of face value ₹ 2 each</b>	35			
	Basic (₹)		9.05	3.94	11.94
	Diluted (₹)		9.03	3.93	11.86
See accompanying notes forming part of the financial statements		1 - 56			

In terms of our report attached  
For V Sankar Aiyar & Co.  
Chartered Accountants  
Firm Registration No. 109208W

For and on behalf of the Board of Directors  
of IIFL FINANCE LIMITED  
(Formerly Known as IIFL HOLDINGS LIMITED)

G. Sankar  
Partner  
Membership No. 046050

Nirmal Jain  
Chairman  
DIN : 00010535

R. Venkataraman  
Managing Director  
DIN : 00011919

Place : Mumbai  
Dated: September 18, 2021

Rajesh Rajak  
Chief Financial Officer

Sneha Patwardhan  
Company Secretary

**REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED**  
**(FORMERLY KNOWN AS IIFL HOLDINGS LIMITED)**  
**REFORMATTED STANDALONE STATEMENT OF CASH FLOWS**

(₹ in millions)

Particulars	Notes	Year ended March 31, 2021		Year ended March 31, 2020		Year ended March 31, 2019	
<b>A. CASH FLOWS FROM OPERATING ACTIVITIES</b>							
Profit before tax			4,274.95		2,366.35		6,230.19
<b>Adjustments for:</b>							
Depreciation, amortisation and impairment	13, 14 & 15	908.83		894.09		241.05	
Impairment on loans	30	1,691.11		(719.10)		(15.57)	
Impairment on other financial instruments		289.58		4.33		25.72	
(Profit)/ loss on sale of assets		1.53		6.19		0.41	
(Gain)/ loss on termination - Ind AS 116		(4.45)		(12.20)		-	
Net (gain)/ loss on fair value changes on investments- realised	26 & 33	(2,043.68)		958.05		168.65	
Net (gain)/ loss on fair value changes on investments- unrealised	26	(40.25)		(14.36)		(3.02)	
Net (gain)/ loss on derecognition of financial instruments under amortised cost	29	(651.15)		(429.91)		(296.10)	
Employee benefit expenses - share based		4.36		89.36		68.46	
Employee benefit expenses - others		78.41		48.39		68.81	
Exchange fluctuation on foreign currency borrowings realised		(23.46)		8.31		-	
Exchange fluctuation on foreign currency borrowings unrealised		(1,436.77)		2,206.05		3.47	
MTM on derivatives financial instruments		2,137.58		(2,137.58)		-	
Forward premium for hedge accounting		810.01		-		-	
Net (gain)/ loss on future contract		-		(15.37)		-	
Interest on loans		(30,015.51)		(23,652.21)		(26,973.31)	
Interest on deposits with banks	25.1	(530.90)		(689.64)		(645.30)	
Interest on investments	25.1	(157.50)		(113.43)		(505.03)	
Dividend income	25.2	(701.88)		(441.81)		-	
Finance cost		13,784.18		12,687.74		13,557.51	
Interest expenses - Ind AS 116	14	245.87		211.60		-	
Net (gain)/ loss on buy back of commercial paper		-		8.21		39.00	
Net (gain)/ loss on buy back of debentures		(2.67)		(546.19)		0.37	
Income received on loans		23,257.46		23,604.88		25,995.58	
Interest received on deposits with banks		549.51		706.77		627.41	
Income received on investments		162.18		49.09		595.86	
Finance cost paid		(13,067.18)		(12,640.00)		(13,008.96)	
<b>Operating profit/(loss) before working capital changes</b>			<b>(479.84)</b>		<b>2,437.62</b>		<b>6,175.20</b>
Decrease/ (increase) in financial and non financial assets		(3,079.94)		18,549.98		(19,546.34)	
Increase/(decrease) in financial and non financial liabilities		6,005.72		3.76		4,643.50	
<b>Cash (used in)/ generated from operations</b>			<b>2,925.78</b>		<b>18,553.74</b>		<b>(14,902.84)</b>
Taxes paid			(1,331.32)		(919.50)		(1,342.05)
<b>Net cash (used in)/ generated from operating activities</b>			<b>1,114.62</b>		<b>20,071.86</b>		<b>(10,069.69)</b>
Loans (disbursed)/ repaid (net)			(9,057.89)		(18,985.13)		35,463.53
<b>Net cash (used in)/ generated from operating activities (A)</b>			<b>(7,943.27)</b>		<b>1,086.73</b>		<b>25,393.84</b>
<b>B. CASH FLOWS FROM INVESTING ACTIVITIES</b>							
Purchase of property, plant and equipment and other intangible assets			(321.31)		(462.50)		(522.14)
Sale of property, plant and equipment and other intangible assets			15.77		47.37		12.20
Purchase of equity investments in subsidiary			(675.00)		(1,500.00)		(2,000.00)
Proceeds from equity investment in subsidiary			1,321.23		-		-
Investment in debentures of subsidiary			-		(472.83)		(491.00)
Redemption in debentures of subsidiary			499.88		471.96		-
Purchase of investment property			(63.08)		-		(183.12)
Proceeds from investment property			-		20.00		-
Purchase of investments			(168,775.96)		(550,358.55)		(769,131.13)
Proceeds from sale/ maturity of investments			176,838.47		544,966.98		775,639.48
Dividend income			701.88		441.81		-
Deposits placed with banks			(82,259.45)		(36,869.86)		(8,841.78)
Proceeds from maturity of deposits placed with banks			77,299.39		36,493.21		7,604.33
<b>Net cash (used in)/ generated from investing activities (B)</b>			<b>4,581.82</b>		<b>(7,222.41)</b>		<b>2,086.84</b>

(₹ in millions)

Particulars	Notes	Year ended March 31, 2021		Year ended March 31, 2020		Year ended March 31, 2019	
<b>C. CASH FLOWS FROM FINANCING ACTIVITIES</b>							
Proceeds from issue of equity share			45.59		20.45		32.83
Adjustment due to Composite Scheme of Arrangement on account of merger			-		(22.09)		9.65
Dividend paid (including dividend distribution tax)			(1,135.41)		(896.39)		(1,908.79)
Proceeds from debt securities			195,501.80		160,092.29		386,630.30
Repayment of debt securities			(199,935.10)		(176,536.84)		(407,968.91)
Proceeds from borrowings (other than debt securities)			121,298.60		132,906.30		804,825.89
Repayment of borrowings (other than debt securities)			(97,956.56)		(113,931.32)		(805,710.61)
Proceeds from subordinated liabilities			6,708.60		7,067.08		4,214.63
Repayment of subordinated liabilities			(6,010.29)		(2.50)		(5,004.17)
Payment of lease liability			(699.77)		(645.89)		-
<b>Net cash (used in)/ generated from financing activities (C)</b>			<b>17,817.46</b>		<b>8,051.09</b>		<b>(24,879.18)</b>
<b>Net increase in cash and cash equivalents ( A + B + C )</b>			<b>14,456.01</b>		<b>1,915.41</b>		<b>2,601.50</b>
<b>Add : Opening cash and cash equivalents as at the beginning of the year</b>			<b>6,062.71</b>		<b>4,147.30</b>		<b>10.44</b>
<b>Add: Cash and cash equivalents transferred through Composite Scheme of Arrangement due to scheme of merger as on April 01 2018</b>			<b>-</b>		<b>-</b>		<b>1,535.36</b>
<b>Cash and cash equivalents as at the end of the year</b>	<b>4</b>		<b>20,518.72</b>		<b>6,062.71</b>		<b>4,147.30</b>
See accompanying notes forming part of the financial statements	1 - 56						

In terms of our report attached  
For V Sankar Aiyar & Co.  
Chartered Accountants  
Firm Registration No. 109208W

For and on behalf of the Board of Directors  
of IIFL FINANCE LIMITED  
(Formerly Known as IIFL HOLDINGS LIMITED)

**G. Sankar**  
Partner  
Membership No. 046050

**Nirmal Jain**  
Chairman  
DIN : 00010535

**R. Venkataraman**  
Managing Director  
DIN : 00011919

Place : Mumbai  
Dated: September 18, 2021

**Rajesh Rajak**  
Chief Financial Officer

**Sneha Patwardhan**  
Company Secretary

**REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY KNOWN AS IIFL HOLDINGS LIMITED)**

**REFORMATTED STANDALONE STATEMENT OF CHANGES IN EQUITY**

A. Equity Share Capital				(₹ in millions)							
Particulars	Balance at the beginning of the reporting year	Changes in equity share capital during the year	Balance at the end of the reporting year								
As at March 31, 2021 (Refer Note 24)	756.68	1.00	757.68								
As at March 31, 2020 (Refer Note 24)	638.41	118.27	756.68								
As at March 31, 2019 (Refer Note 24)	637.96	0.45	638.41								

B. Other Equity													(₹ in millions)
Particulars	Share application money pending allotment (Note 1)	Reserves & Surplus									Other Comprehensive Income		Total
		Capital Reserve (Note 2)	Securities Premium Reserve (Note 3)	General Reserve (Note 4)	Special Reserve pursuant to Section 45 IC of Reserve Bank of India Act, 1934 (Note 5)	Capital Redemption Reserve (Note 6)	Debenture Redemption Reserve (Note 7)	Retained Earnings (Note 8)	Stock Compensation Reserve (Note 9)	Effective portion of Cash Flow Hedges (Note 10)	Remeasurements of defined benefit (Note 11)		
<b>Balance as at April 01, 2018</b>	<b>4.16</b>	-	<b>10,604.07</b>	<b>577.45</b>	-	<b>51.11</b>	-	<b>2,900.14</b>	<b>52.19</b>	-	-	<b>14,189.10</b>	
Addition due to Composite Scheme of Arrangement (Refer note 38.1)	-	(4,245.33)	-	-	-	-	-	-	-	-	-	<b>(4,245.34)</b>	
Addition due to Composite Scheme of Arrangement (Refer note 38.2)	-	4,843.93	7,630.80	463.00	3,868.50	2,250.00	3,845.70	(1,137.51)	19.36	-	-	<b>21,783.77</b>	
<b>Opening restated balance as on April 01, 2018</b>	<b>4.16</b>	<b>598.60</b>	<b>18,234.87</b>	<b>1,040.45</b>	<b>3,868.50</b>	<b>2,301.11</b>	<b>3,845.70</b>	<b>1,763.61</b>	<b>71.55</b>	-	<b>(0.98)</b>	<b>31,727.56</b>	
Profit for the year	-	-	-	-	-	-	-	4,510.25	-	-	-	4,510.25	
Other comprehensive income	-	-	-	-	-	-	-	-	-	-	-	-	
Remeasurement of defined benefit (net of tax)	-	-	-	-	-	-	-	-	-	-	11.43	11.43	
Interim dividend	-	-	-	-	-	-	-	(1,725.75)	-	-	-	(1,725.75)	
Dividend distribution tax on interim dividend	-	-	-	-	-	-	-	(183.04)	-	-	-	(183.04)	
Preference dividend	-	-	-	-	-	-	-	-	-	-	-	-	
Transfer to/ from reserves	-	-	19.49	4,007.86	769.00	-	(4,007.65)	(769.00)	(19.70)	-	-	(0.00)	
Deferred Tax Liability	-	-	-	-	-	-	-	-	-	-	-	-	
On account of merger	-	-	-	-	-	-	-	(10.33)	-	-	-	(10.33)	
Ind AS impact	-	-	-	-	-	-	-	-	-	-	-	-	
Shares issued under ESOP	-	-	-	-	-	-	-	-	-	-	-	-	
On account of demerger	-	240.25	-	-	-	-	-	1.59	(24.94)	-	-	216.90	
Addition/(Reduction) during the year	(4.16)	-	56.52	-	-	-	258.95	(258.95)	68.46	-	-	120.83	
<b>Balance as at March 31, 2019</b>	<b>-</b>	<b>838.85</b>	<b>18,310.88</b>	<b>5,048.31</b>	<b>4,637.50</b>	<b>2,301.11</b>	<b>97.00</b>	<b>3,328.38</b>	<b>95.37</b>	-	<b>10.45</b>	<b>34,667.85</b>	
Profit for the year	-	-	-	-	-	-	-	1,488.03	-	-	-	1,488.03	
Other comprehensive income	-	-	-	-	-	-	-	-	-	-	(24.86)	(24.86)	
Interim dividend	-	-	-	-	-	-	-	(817.05)	-	-	-	(817.05)	
Dividend distribution tax on interim dividend	-	-	-	-	-	-	-	(79.34)	-	-	-	(79.34)	
Transfer to/ from reserves	-	-	10.26	37.74	617.61	-	31.04	(686.05)	(10.59)	-	-	-	
On account of merger	-	-	-	-	-	-	-	(25.82)	-	-	-	(25.82)	
Addition during the year	-	-	23.22	-	-	-	-	-	89.36	-	-	112.58	
<b>Balance as at March 31, 2020</b>	<b>-</b>	<b>838.85</b>	<b>18,344.36</b>	<b>5,086.05</b>	<b>5,255.11</b>	<b>2,301.11</b>	<b>128.04</b>	<b>3,208.15</b>	<b>174.14</b>	-	<b>(14.41)</b>	<b>35,321.40</b>	
Profit for the year	-	-	-	-	-	-	-	3,425.77	-	-	-	3,425.77	
Other comprehensive income	-	-	-	-	-	-	-	-	-	(217.80)	6.73	(211.07)	
Interim dividend	-	-	-	-	-	-	-	(1,135.41)	-	-	-	(1,135.41)	
Transfer to/ from reserves	-	-	12.62	6.82	686.80	-	-	(686.80)	(19.44)	-	-	-	
Addition during the year	-	-	44.59	-	-	-	-	-	4.36	-	-	48.95	
<b>Balance as at March 31, 2021</b>	<b>-</b>	<b>838.85</b>	<b>18,401.57</b>	<b>5,092.87</b>	<b>5,941.91</b>	<b>2,301.11</b>	<b>128.04</b>	<b>4,811.71</b>	<b>159.06</b>	<b>(217.80)</b>	<b>(7.68)</b>	<b>37,449.64</b>	



**REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY KNOWN AS IIFL HOLDINGS LIMITED)  
REFORMATTED STANDALONE STATEMENT OF CHANGES IN EQUITY**

**Notes:**

1. **Share application money pending allotment:** Money received for share application for which allotment is pending.
2. **Capital Reserves:** Capital reserve is created on account of Composite Scheme of Arrangement.
3. **Securities Premium Reserve:** The amount received in excess of face value of the equity shares is recognised in Securities Premium Reserve.
4. **General Reserve:** The reserve can be distributed/ utilised by the Company, in accordance with The Companies Act, 2013.
5. **Special Reserve:** Pursuant to section 45-IC of the Reserve Bank of India Act, 1934, 20% of the profit after tax for the year has been transferred from Retained Earnings to Special Reserve.
6. **Capital Redemption Reserve:** This reserve has been created on redemption of preference shares capital as per section 55 of The Companies Act, 2013.
7. **Debenture Redemption Reserve:** Pursuant to Section 71 of The Companies Act, 2013 read with Rule 18 of the Companies (Share Capital and Debentures) Rules, 2014 the Company being an NBFC is required to create Debenture Redemption Reserve of a value equivalent to 25% of the debentures offered through public issue. Pursuant to Ministry of Corporate Affairs circular dated August 16, 2019, reserve is not required to be created for the Non Convertible Debentures going forward.
8. **Retained Earnings:** These are the profits that the Company has earned till date, less any transfers to Statutory Reserve, Debenture Redemption Reserve, General Reserve, Dividend distribution and Capital Redemption Reserve.
9. **Stock Compensation Reserve:** The employee stock options reserve represents reserve in respect of equity settled share options granted to the employees of the Company and its Group in pursuance of employee stock options plan.
10. **Effective portion of Cash Flow Hedges:** These reserve refers to changes in the fair value of Derivative Financial Contracts which are designated as effective Cash Flow Hedge.
11. **Remeasurements of defined benefit:** These reserve refers to remeasurement of gains and losses arising from experience adjustments, changes in actuarial assumptions and return on plan assets of the defined benefit plan.

See accompanying notes forming part of the financial statements ( 1 - 56 )

In terms of our report attached  
**For V Sankar Aiyar & Co.**  
**Chartered Accountants**  
Firm Registration No. 109208W

**For and on behalf of the Board of Directors  
of IIFL FINANCE LIMITED  
(Formerly Known as IIFL HOLDINGS LIMITED)**

**G. Sankar**  
Partner  
Membership No. 046050

**Nirmal Jain**  
Chairman  
DIN : 00010535

**R. Venkataraman**  
Managing Director  
DIN : 00011919

Place : Mumbai  
Dated: September 18, 2021

**Rajesh Rajak**  
Chief Financial Officer

**Sneha Patwardhan**  
Company Secretary

**REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY IIFL HOLDINGS LIMITED)**

**Notes forming part of Reformatted Standalone Financial Statements for the year ended March 31, 2021, March 31, 2020 and March 31, 2019**

**Annexure V**

**Note 1.**

The Company has prepared the Reformatted Standalone Statement of Assets and Liabilities as at March 31, 2021, 2020 and 2019 and Reformatted Standalone Statements of Profit and Loss and the Reformatted Standalone Statement of Cash Flows for the years ended March 31, 2021, 2020 and 2019 and the significant accounting policies and other explanatory information (together comprising the “Reformatted Standalone Financial Statements”). Accordingly these Reformatted Standalone Financial Statements will be included in prospectus proposed to be filed by the Company with the National Stock Exchange of India Limited, BSE Limited, Securities and Exchange Board of India (the “SEBI”) (the “Prospectus”) in connection with the proposed issue by the Company.

The Reformatted Standalone Financial Statement are based on and have been extracted by the Management of the Company from the Audited Standalone Financial Statements of the Company for the years ended March 31, 2021, 2020 and 2019. The figures as at and for the year ended March 31, 2019 have been recast to give effect to the Composite Scheme of Arrangement as more detailed in Note 38 since the Scheme was effective from April 01, 2018, being the date of merger as per the court approved scheme and has been included as previous year figure in the Audited Standalone Financial Statements of the Company for the year ended March 31, 2021. The Reformatted Standalone Financial Statements as at and for the years ended March 31, 2019 has been regrouped / reclassified wherever necessary to correspond with the presentation / disclosure in line with the Audited Standalone Financial Statements for the year ended March 31, 2021 to comply with requirements of Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2021, as amended from time to time (the “SEBI (NCS) Regulations”) issued by the Securities and Exchange Board of India (the “SEBI”).

These Reformatted Standalone Financial Statements, do not reflect the effects of events that occurred subsequent to the dates of approval of the audited standalone financial statements of the respective years by the Board of Directors of the Company and also do not reflect the effects of change in accounting policies from one year to another, if any.

These Reformatted Standalone Financial Statements have been approved by the Finance Committee of the Board of Directors on its meeting held on September 18, 2021.

**Note 1.1 CORPORATE INFORMATION:**

**Company overview**

IIFL Finance Limited (the “Company”) is a Systemically Important Non-Banking Financial Company not accepting public deposits (“NBFC-ND-SI”) registered with the Reserve Bank of India (“the RBI”) under section 45-IA of the Reserve Bank of India Act, 1934 and primarily engaged in financing and related activities. The Company had received the certificate of registration from RBI on March 12, 2020, enabling the Company to carry on business as a Non-Banking Financial Company. The Company offers a broad suite of financial products such as gold loan, loans to Micro, small & medium enterprise (“MSME”), loan against securities.

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(FORMERLY IIFL HOLDINGS LIMITED)**

**Notes forming part of Reformatted Standalone Financial Statements for the year ended March 31, 2021, March 31, 2020 and March 31, 2019**

**Note 2. BASIS OF PREPARATION AND PRESENTATION OF FINANCIAL STATEMENTS:**

The financial statements have been prepared in accordance with the Indian Accounting Standards ("Ind AS") on the historical cost basis except for certain financial instruments that are measured at fair values at the end of each reporting period as explained in the accounting policies below and the relevant provisions of The Companies Act, 2013 ("Act").

Accounting policies have been consistently applied except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Company takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/ or disclosure purposes in these financial statements is determined on such a basis, except for share based payment transactions that are within the scope of Ind AS 102, leasing transactions that are within the scope of Ind AS 116, and measurements that have some similarities to fair value but are not fair value, such as value in use in Ind AS 36.

Fair value measurements under Ind AS are categorised into Level 1, 2, or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company can access at measurement date;
- Level 2 inputs are inputs, other than quoted prices included within level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the valuation of assets or liabilities.

**(a) Use of estimates and judgments**

The preparation of the financial statements in conformity with Indian Accounting Standards ("Ind AS") requires the management to make estimates, judgements and assumptions. These estimates, judgements and assumptions affect the application of accounting policies and the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the period. Accounting estimates could change from period to period. Actual results could differ from those estimates. Appropriate changes in estimates are made as the management becomes aware of changes in circumstances surrounding the estimates. Changes in estimates are reflected in the financial statements in the period in which changes are made and, if material, their effects are disclosed in the notes to the financial statements.

**REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY IIFL HOLDINGS LIMITED)**

**Notes forming part of Reformatted Standalone Financial Statements for the year ended March 31, 2021, March 31, 2020 and March 31, 2019**

**(b) Statement of compliance**

The standalone financial statements of the Company have been prepared in accordance with the provisions of the Act and the Ind AS notified under the Companies (Indian Accounting Standards) Rules, 2015 issued by Ministry of Corporate Affairs in exercise of the powers conferred by section 133 read with sub-section (1) of section 210A of the Companies Act, 2013 along with the applicable guidelines issued by Reserve Bank of India ("RBI"). In addition, the guidance notes/ announcements issued by the Institute of Chartered Accountants of India ("ICAI") are also applied except where compliance with other statutory promulgations requires a different treatment.

**(c) Presentation of financial statements**

The Balance Sheet and the Statement of Profit and Loss are prepared and presented in the format prescribed in the Division III to Schedule III to Act applicable for Non-Banking Finance Companies ("NBFC"). The Statement of Cash Flows has been prepared and presented as per the requirements of Ind AS 7 "Statement of Cash Flows". The disclosure requirements with respect to items in the Balance Sheet and Statement of Profit and Loss, as prescribed in the Schedule III to the Act, are presented by way of notes forming part of the Financial Statements along with the other notes required to be disclosed under the notified Accounting Standards and regulations issued by the RBI.

**Note 3. SIGNIFICANT ACCOUNTING POLICIES**

**(a) Revenue recognition**

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured and there exists reasonable certainty of its recovery.

**i. Interest income and dividend income**

Interest income on financial instruments at amortised cost is recognised on a time proportion basis taking into account the amount outstanding and the effective interest rate ("EIR") applicable.

Interest on financial instruments measured at fair value is included within the fair value movement during the period.

The EIR is the rate that exactly discounts estimated future cash flows of the financial instrument through the expected life of the financial instrument or, where appropriate, a shorter period, to the net carrying amount of the financial instrument. The future cash flows are estimated taking into account all the contractual terms of the instrument.

The calculation of the EIR includes all fees paid or received between parties to the contract that are incremental and directly attributable to the specific lending arrangement, transaction costs, and all other premiums or discounts. For financial assets at fair value through profit and loss ("FVTPL"), transaction costs are recognised in the Statement of Profit and Loss at initial recognition.

**REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
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Dividend on equity shares, preference shares and on mutual fund units is recognised as income when the right to receive the dividend is established.

**ii. Fees and charges**

Fees and charges include fees other than those that are an integral part of EIR. The fees included in this part of the Company's Statement of Profit and Loss include, among other things, fees charged for servicing a loan.

Fee and commission expenses with regards to services are accounted for as and when the services are received.

**iii. Income from financial instruments at FVTPL**

Income from financial instruments at FVTPL includes all gains and losses from changes in the fair value of financial assets and financial liabilities at FVTPL.

**iv. Assignment transactions**

In accordance with Ind AS 109, in case of assignment transactions with complete transfer of risks and rewards without any retention of residual interest, gain arising on such assignment transactions is recorded upfront in the Statement of Profit and Loss and the corresponding asset is derecognised from the Balance Sheet immediately upon execution of such transaction. Further, the transfer of financial assets qualifies for derecognition in its entirety, the whole of the interest spread at its present value (discounted over the life of the asset) is recognised on the date of derecognition itself as interest only strip receivable (interest strip on assignment) and correspondingly recognised as profit on derecognition of financial asset.

**v. Securitisation transactions**

In accordance with Ind AS 109, in case of securitisation transactions, the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

**vi. Other operational revenue**

Other operational revenue represents income earned from the activities incidental to the business and is recognised when the right to receive the income is established as per the terms of the contract.

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**(b) Property, plant and equipment (“PPE”)**

PPE is recognised when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. PPE is stated at original cost net of tax, if any, less accumulated depreciation. Cost includes professional fees related to the acquisition of PPE and, for qualifying assets, borrowing costs capitalised in accordance with the Company’s accounting policy.

Depreciation is charged using the straight-line method, based on the useful life of fixed assets as estimated by the Management, as specified below. Depreciation is charged from the month in which new assets are put to use. No depreciation is charged from the month in which assets are sold. In case of transfer of used fixed assets from group companies, depreciation is charged over the remaining useful life of the asset. Individual assets / group of similar assets costing up to ₹ 5,000 have been depreciated in full in the year of purchase.

**The estimated useful life of assets is as under:**

<b>Class of assets</b>	<b>Useful life</b>
Buildings*	20 years
Computers*	3 years
Office equipment	5 years
Plant and Equipment*	5 years
Furniture and fixtures*	5 years
Vehicles*	5 years

\* For these class of assets, based on internal assessment and independent technical evaluation carried out by external valuers, the Management believes that the useful lives as given above best represent the period over which Management expects to use these assets. Hence, the useful lives for these assets are different from the useful lives as prescribed under Part C of Schedule II of Act.

An item of PPE is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of PPE is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the Statement of Profit and Loss.

**Capital work in progress**

Projects under which tangible fixed assets are not yet ready for their intended use are carried at cost, comprising direct cost, related incidental expenses and attributable interest and are disclosed as “capital work-in-progress”.

**(c) Intangible assets**

Intangible assets are recognised when it is probable that the future economic benefits that are attributable to the asset will flow to the enterprise and the cost of the asset can be measured reliably. Intangible assets are stated at original cost net of tax, less accumulated amortisation and cumulative impairment.

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Intangible assets i.e. Software are amortised on straight-line basis over the estimated useful life of 3 years.

Amortisation on impaired assets is provided by adjusting the amortisation charge in the remaining periods so as to allocate the assets revised carrying amount over its remaining useful life.

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset are recognised in the Statement of Profit and Loss when the asset is derecognised.

**(d) Investment property**

Investment properties are properties held to earn rentals and/ or for capital appreciation (including property under construction for such purposes). Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at cost, net of accumulated depreciation and accumulated impairment loss, if any.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from the disposal. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in Statement of Profit and Loss in the period in which the Investment property is derecognised. Freehold land and properties under construction are not depreciated.

**(e) Impairment of tangible and intangible assets**

As at the end of each accounting year, the Company reviews the carrying amounts of its PPE, intangible assets and investment property assets to determine whether there is any indication that those assets have suffered an impairment loss. If such indication exists, the PPE, intangible assets and investment property are tested for impairment so as to determine the impairment loss, if any.

Recoverable amount is the higher of fair value less costs of disposal and value in use. If recoverable amount of an asset is estimated to be less than its carrying amount, such deficit is recognised immediately in the Statement of Profit and Loss as impairment loss and the carrying amount of the asset is reduced to its recoverable amount.

When an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in the Statement of Profit and Loss.

**(f) Share-based payment arrangements**

Equity-settled share-based payments to employees and others providing similar services are measured at the fair value of the equity instruments at the grant date.

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The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the Company's estimate of equity instruments that will eventually vest, with a corresponding increase in equity.

Securities premium includes:

- The difference between the face value of the equity shares and the consideration received in respect of shares issued pursuant to Stock Option Scheme.
- The fair value of the stock options which are treated as expense, if any, in respect of shares allotted pursuant to Stock Options Scheme

**(g) Employee benefits**

*Defined contribution plans*

The Company's contribution towards Provident Fund and Family Pension Fund are considered as defined contribution plans and are charged as an expense based on the amount of contribution required to be made as and when services are rendered by the employees and are accounted for on an accrual basis and recognised in the Statement of Profit and loss.

*Defined benefit plans*

Short term employee benefits: Employee benefits falling due wholly within twelve months of rendering the service are classified as short term employee benefits and are expensed in the period in which the employee renders the related service. Liabilities recognised in respect of short-term employee benefits are measured at the undiscounted amount of the benefits expected to be paid in exchange for the related service. These benefits include performance incentive and compensated absences

Post employment benefits: The employees' gratuity fund scheme represents defined benefit plan. The present value of the obligation under defined benefit plan is determined based on actuarial valuation using the Projected Unit Credit Method.

The obligation is measured at the present value of the estimated future cash flows using a discount rate based on the market yield on government securities of a maturity period equivalent to the weighted average maturity profile of the defined benefit obligations at the Balance Sheet date.

Re-measurement, comprising actuarial gains and losses, the return on plan assets (excluding amounts included in net interest on the net defined benefit liability or asset) and any change in the effect of asset ceiling (if applicable) is recognised in other comprehensive income and is reflected in retained earnings and the same is not eligible to be reclassified to the Statement of Profit and Loss.

Defined benefit costs comprising current service cost, past service cost and gains or losses on settlements are recognised in the Statement of Profit and Loss as employee benefit expenses. Gains or losses on settlement of any defined benefit plan are recognised when the settlement occurs. Past service cost is recognised as expense at the earlier of the plan amendment or curtailment and when the



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Company recognises related restructuring costs or termination benefits.

In case of funded plans, the fair value of the plan assets is reduced from the gross obligation under the defined benefit plans to recognise the obligation on a net basis.

Long term employee benefits: The obligation recognised in respect of long term benefits being long term compensated absences, is measured at present value of estimated future cash flows expected to be made by the Company and is recognised in a similar manner as in the case of defined benefit plan above.

**(h) Earnings per share**

Basic earnings per share is calculated by dividing the net profit or loss for the year attributable to equity shareholders (after deducting attributable taxes) by the weighted average number of equity shares outstanding during the year.

For the purpose of calculating diluted earnings per share, the net profit or loss for the year attributable to equity shareholders (after deducting attributable taxes) and the weighted average number of equity shares outstanding during the year are adjusted for the effects of all dilutive potential equity shares. Potential equity shares are deemed to be dilutive only if their conversion to equity shares would decrease the net profit per share from continuing ordinary operations. Potential dilutive equity shares are deemed to be converted as at the beginning of the period, unless they have been issued at a later date. The dilutive potential equity shares are adjusted for the proceeds receivable had the shares been actually issued at fair value (i.e. average market value of the outstanding shares). Dilutive potential equity shares are determined independently for each period presented.

**(i) Taxes on income**

*Current tax*

Current tax is the amount of tax payable on the taxable income for the year as determined in accordance with the applicable tax rates and the provisions of the Income Tax Act, 1961 and other applicable tax laws.

*Deferred tax*

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the Company's financial statements and the corresponding tax bases used in computation of taxable profit and quantified using the tax rates and laws enacted or substantively enacted as on the Balance Sheet date.

Deferred tax is not recognized for:

- Temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss
- Temporary differences related to investments in subsidiaries, associates and joint arrangements to the

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extent that the Group is able to control the timing of the reversal of the temporary differences and it is probable that they will not reverse in the foreseeable future; and  
- Taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on business plans and the reversal of temporary differences.

Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised; such reductions are reversed when the probability of future taxable profits improves.

The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the company expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities. For this purpose, the carrying amount of investment property measured at fair value is presumed to be recovered through sale, and the company has not rebutted this presumption.

For transactions and other events recognised in profit or loss, any related tax effects are also recognised in profit or loss. For transactions and other events recognised outside profit or loss (either in other comprehensive income or directly in equity), any related tax effects are also recognised outside profit or loss (either in other comprehensive income or directly in equity, respectively).

Deferred tax assets and liabilities are offset only if certain criteria are met.

*Current and deferred tax for the year*

Current and deferred tax are recognised in the Statement of profit and loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively.

**(j) Financial instruments**

Financial assets and financial liabilities are recognised in the Company's Balance Sheet when the Company becomes a party to the contractual provisions of the instrument.

Recognised financial assets and financial liabilities are initially measured at fair value. Transaction costs and revenues that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at FVTPL) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs and revenues directly attributable to the acquisition of financial assets or financial liabilities at FVTPL are recognised immediately in the Statement of Profit and Loss.

***Financial assets***

*Classification and measurement*

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The Company classifies its financial assets into the following measurement categories: amortised cost; fair value through other comprehensive income; and fair value through profit or loss.

All recognised financial assets that are within the scope of Ind AS 109 are required to be subsequently measured at amortised cost or fair value on the basis of the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets.

*Financial instruments measured at amortised cost*

Debt instruments that meet the following criteria are measured at amortised cost (except for debt instruments that are designated as at fair value through profit or loss on initial recognition):

- the asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and
- the contractual terms of the instrument give rise on specified dates to cash flows that are solely payments of principal and interest ("SPPI") on the principal amount outstanding.

For the purpose of SPPI test, principal is the fair value of the financial asset at initial recognition. The principal amount may change over the life of the financial asset (e.g. if there are repayments of principal). Interest consists of consideration for the time value of money, for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs, as well as a profit margin. The SPPI assessment is made in the currency in which the financial asset is denominated.

Contractual cash flows that are SPPI are consistent with a basic lending arrangement. Contractual terms that introduce exposure to risks or volatility in the contractual cash flows that are unrelated to a basic lending arrangement, such as exposure to changes in equity prices or commodity prices, do not give rise to contractual cash flows that are SPPI. An originated or an acquired financial asset can be a basic lending arrangement irrespective of whether it is a loan in its legal form.

An assessment of business models for managing financial assets is fundamental to the classification of a financial asset. The Company determines the business models at a level that reflects how financial assets are managed together to achieve a particular business objective. The Company's business model does not depend on management's intentions for an individual instrument, therefore the business model assessment is performed at a higher level of aggregation rather than on an instrument-by-instrument basis.

Debt instruments that are subsequently measured at amortised cost are subject to impairment.

*Financial instruments measured at fair value through other comprehensive income ("FVTOCI")*

Debt instruments that meet the following criteria are measured at fair value through other comprehensive income (except for debt instruments that are designated as at fair value through profit or loss on initial recognition):

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- the asset is held within a business model whose objective is achieved both by collecting contractual cash flows and selling financial assets; and
- the contractual terms of the instrument give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Interest income is recognised in Statement of profit and loss for FVTOCI debt instruments. Other changes in fair value of FVTOCI financial assets are recognised in other comprehensive income. When the asset is disposed of, the cumulative gain or loss previously accumulated in reserve is transferred to Statement of Profit and Loss.

*Financial instruments measured at fair value through Profit and Loss (“FVTPL”)*

Instruments that do not meet the amortised cost or FVTOCI criteria are measured at FVTPL. Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any gains or losses arising on re-measurement recognised in the Statement of Profit and Loss. The gain or loss on disposal is recognised in the Statement of Profit and Loss.

Interest income is recognised in the Statement of Profit and Loss for FVTPL debt instruments. Dividend on financial assets at FVTPL is recognised when the Company’s right to receive dividend is established.

*Investments in equity instruments at FVTOCI*

On initial recognition, the Company can make an irrevocable election (on an instrument-by-instrument basis) to present the subsequent changes in fair value in other comprehensive income pertaining to investments in equity instruments. This election is not permitted if the equity investment is held for trading. These elected investments are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value with gains and losses arising from changes in fair value recognised in other comprehensive income and accumulated in the 'Reserve for equity instruments through other comprehensive income'. The cumulative gain or loss is not reclassified to Statement of Profit and Loss on disposal of the investments. Dividends from these investments are recognised in the Statement of Profit and Loss when the Company’s right to receive dividends is established.

*Reclassifications*

If the business model under which the Company holds financial assets changes, the financial assets affected are reclassified. The classification and measurement requirements related to the new category apply prospectively from the first day of the first reporting period following the change in business model that result in reclassifying the Company’s financial assets. Changes in contractual cash flows are considered under the accounting policy on modification and derecognition of financial assets described below.

*Impairment of financial assets*

Company recognizes loss allowances using the Expected Credit Loss (“ECL”) model for the financial assets which are not fair valued through profit and loss. ECL is calculated using a model which captures portfolio

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performance over a period of time. ECL is a probability-weighted estimate of credit losses. A credit loss is the difference between the cash flows that are due to an entity in accordance with the contract and the cash flows that the entity expects to receive discounted at the original EIR. Vintage loss curve model is used for ECL computation of retail portfolio which involves assessment of performance of segmented portfolio over a time period. The model tracks month-wise losses during the loan tenor. Vintage loss rate models provide a simple, reasonable model for both one-year and lifetime expected credit loss forecasts. For wholesale portfolio, ECL computation is done for each loan account based on CRISIL default study and International Review Board ("IRB") guidelines.

ECL is measured through a loss allowance at an amount equal to:

- 12-month ECL, i.e. ECL that result from those default events on the financial instrument that are possible within 12 months after the reporting date (referred to as Stage 1); or
- full lifetime ECL, i.e. lifetime ECL that result from all possible default events over the life of the financial instrument (referred to as Stage 2 and Stage 3).

A loss allowance for full lifetime ECL is required for a financial instrument if the credit risk on that financial instrument has increased significantly since initial recognition. For all other financial instruments, ECLs are measured at an amount equal to the 12-month ECL.

The Company measures ECL on an individual basis, or on a collective basis for portfolios of loans that share similar economic risk characteristics. The measurement of the loss allowance is based on the present value of the asset's expected cash flows using the asset's original EIR, regardless of whether it is measured on an individual basis or a collective basis.

Key elements of ECL computation are outlined below:

- Probability of default ("PD") is an estimate of the likelihood that customer will default over a given time horizon. A default may only happen at a certain time over the assessed period, if the facility has not been previously de-recognised and is still in the portfolio.
- Loss given default ("LGD") estimates the normalised loss which Company incurs post customer default. It is usually expressed as a percentage of the Exposure at default ("EAD").
- Effective interest rate ("EIR") is the rate that discounts estimated future cash flows through the expected life of financial instrument. For calculating EIR any upfront fees needs to be excluded from the loans and advance amount.

*Credit impaired financial assets*

A financial asset is 'credit impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred. Credit-impaired financial assets are referred to as Stage 3 assets. Evidence of credit-impairment includes observable data about the following events:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past due event;
- the lender of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession that the lender would not otherwise consider;
- the disappearance of an active market for a security because of financial difficulties; or
- the purchase of a financial asset at a deep discount that reflects the incurred credit losses.

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A loan is considered credit-impaired when a concession is granted to the borrower due to a deterioration in the borrower's financial condition, unless there is evidence that as a result of granting the concession the risk of not receiving the contractual cash flows has reduced significantly and there are no other indicators of impairment.

*Definition of default*

Critical to the determination of ECL is the definition of default. The definition of default is used in measuring the amount of ECL and in the determination of whether the loss allowance is based on 12-month or lifetime ECL, as default is a component of the probability of default ("PD") which affects both the measurement of ECLs and the identification of a significant increase in credit risk.

Default considered for computation of ECL computation is as per the applicable prudential regulatory norms.

*Significant increase in credit risk*

The Company monitors all financial assets, issued loan commitments and financial guarantee contracts that are subject to the impairment requirements to assess whether there has been a significant increase in credit risk since initial recognition. The Company's accounting policy is not to use the practical expedient that financial assets with 'low' credit risk at the reporting date are deemed not to have had a significant increase in credit risk.

In assessing whether the credit risk on a financial instrument has increased significantly since initial recognition, the Company compares the risk of a default occurring on the financial instrument at the reporting date based on the remaining maturity of the instrument with the risk of a default occurring that was anticipated for the remaining maturity at the current reporting date when the financial instrument was first recognised. In making this assessment, the Company considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort, based on the Company's expert credit assessment.

*Modification and derecognition of financial assets*

A modification of a financial asset occurs when the contractual terms governing the cash flows of a financial asset are renegotiated or otherwise modified between initial recognition and maturity of the financial asset. A modification affects the amount and/ or timing of the contractual cash flows either immediately or at a future date. In addition, the introduction or adjustment of existing covenants of an existing loan would constitute a modification even if these new or adjusted covenants do not yet affect the cash flows immediately but may affect the cash flows depending on whether the covenant is or is not met (e.g. a change to the increase in the interest rate that arises when covenants are breached).

The Company renegotiates loans to customers in financial difficulty to maximise collection and minimise the risk of default. Loan forbearance is granted in cases where although the borrower made all

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reasonable efforts to pay under the original contractual terms, there is a high risk of default or default has already happened and the borrower is expected to be able to meet the revised terms. The revised terms in most of the cases include an extension of the maturity of the loan, changes to the timing of the cash flows of the loan (principal and interest repayment), reduction in the amount of cash flows due (principal and interest forgiveness) and amendments to covenants.

When a financial asset is modified, the Company assesses whether this modification results in derecognition. In accordance with the Company's policy, a modification results in derecognition when it gives rise to substantially different terms. To determine if the modified terms are substantially different from the original contractual terms the Company considers the following:

Qualitative factors, such as contractual cash flows after modification are no longer SPPI, change in currency or change of counterparty, the extent of change in interest rates, maturity, covenants. If these do not clearly indicate a substantial modification, then a quantitative assessment is performed to compare the present value of the remaining contractual cash flows under the original terms with the contractual cash flows under the revised terms, both amounts discounted at the original effective interest.

In the case where the financial asset is derecognised, the loss allowance for ECL is remeasured at the date of derecognition to determine the net carrying amount of the asset at that date. The difference between this revised carrying amount and the fair value of the new financial asset with the new terms will lead to a gain or loss on derecognition. The new financial asset will have a loss allowance measured based on 12-month ECL except in the rare occasions where the new loan is considered to be originated-credit impaired. This applies only in the case where the fair value of the new loan is recognised at a significant discount to its revised par amount because there remains a high risk of default which has not been reduced by the modification. The Company monitors credit risk of modified financial assets by evaluating qualitative and quantitative information, such as if the borrower is in past due status under the new terms.

When the contractual terms of a financial asset are modified and the modification does not result in derecognition, the Company determines if the financial asset's credit risk has increased significantly since initial recognition.

For financial assets modified, where modification did not result in derecognition, the estimate of PD reflects the Company's ability to collect the modified cash flows taking into account the Company's previous experience of similar forbearance action, as well as various behavioural indicators, including the borrower's payment performance against the modified contractual terms. If the credit risk remains significantly higher than what was expected at initial recognition the loss allowance will continue to be measured at an amount equal to lifetime ECL. The loss allowance on forborne loans will generally only be measured based on 12-month ECL when there is evidence of the borrower's improved repayment behaviour following modification leading to a reversal of the previous significant increase in credit risk.

Where a modification does not lead to derecognition the Company calculates the modification gain/ loss comparing the gross carrying amount before and after the modification (excluding the ECL allowance). Then the Company measures ECL for the modified asset, where the expected cash flows arising from the modified financial asset are included in calculating the expected cash shortfalls from the original asset.

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*Derecognition of financial assets*

The Company derecognises a financial asset only when the contractual rights to the asset's cash flows expire (including expiry arising from a modification with substantially different terms), or when the financial asset and substantially all the risks and rewards of ownership of the asset are transferred to another entity. If the Company neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Company recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain/loss that had been recognised in OCI and accumulated in equity is recognised in the Statement of Profit and Loss, with the exception of equity investment designated as measured at FVTOCI, where the cumulative gain/loss previously recognised in OCI is not subsequently reclassified to the Statement of Profit and Loss.

*Write-off*

Loans and debt securities are written off when the Company has no reasonable expectations of recovering the financial asset (either in its entirety or a portion of it). This is the case when the Company determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. A write-off constitutes a derecognition event. The Company may apply enforcement activities to financial assets written off. Recoveries resulting from the Company's enforcement activities will result in impairment gains.

**Financial liabilities and equity Instruments**

Debt and equity instruments that are issued by the Company are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement.

*Equity instruments*

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recognised at the proceeds received, net of direct issue costs.

*Compound instruments*

The component parts of compound instruments (e.g. convertible notes) issued by the Company are classified separately as financial liabilities and equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument. A conversion option that will be settled by the exchange of a fixed amount of cash or another financial asset for a fixed number of the Company's own equity instruments is an equity instrument.



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At the date of issue, the fair value of the liability component is estimated using the prevailing market interest rate for similar non-convertible instruments.

A conversion option classified as equity is determined by deducting the amount of the liability component from the fair value of the compound instrument as a whole. This is recognised and included in equity, net of income tax effects, and is not subsequently re-measured. In addition, the conversion option classified as equity will remain in equity until the conversion option is exercised, in which case, the balance recognised in equity will be transferred to other component of equity. Where the conversion option remains unexercised at the maturity date of the convertible note, the balance recognised in equity will be transferred to retained earnings. No gain/ loss is recognised in Statement of Profit and Loss upon conversion or expiration of the conversion option.

Transaction costs that relate to the issue of the convertible notes are allocated to the liability and equity components in proportion to the allocation of the gross proceeds. Transaction costs relating to the equity component are recognised directly in equity. Transaction costs relating to the liability component are included in the carrying amount of the liability component and are amortised over the life of the convertible notes using the effective interest rate method.

*Financial liabilities*

All financial liabilities are subsequently measured at amortised cost using the effective interest rate method.

Financial liabilities that are not held-for-trading and are not designated as at FVTPL are measured at amortised cost. The carrying amounts of financial liabilities that are subsequently measured at amortised cost are determined based on the effective interest rate method.

The effective interest rate method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or (where appropriate) a shorter period, to the amortised cost of a financial liability.

*Derecognition of financial liabilities*

The Company derecognises financial liabilities when, and only when, the Company's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in the Statement of Profit and Loss.

**(k) Cash and bank balances**

Cash comprises cash on hand and demand deposits with banks. Cash equivalents are short-term balances (with an original maturity of three months or less from the date of acquisition), highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of

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changes in value. Cash and bank balances also include fixed deposits, margin money deposits, earmarked balances with banks and other bank balances which have restrictions on repatriation. Short term and liquid investments being subject to more than insignificant risk of change in value, are not included as part of cash and cash equivalents.

**(l) Goods and service tax input credit**

Goods and service tax input credit is accounted for in the books in the period in which the supply of goods or service received is accounted and when there is no uncertainty in availing/ utilising the credits.

**(m) Borrowing costs**

Borrowing costs include interest expense calculated using the EIR method.

**(n) Foreign currencies**

In preparing the financial statements, transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are generally recognised in the Statement of Profit and Loss.

Non-monetary items carried at fair value that are denominated in foreign currencies are translated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences on monetary items are recognised in the Statement of Profit and Loss in the period in which they arise.

**(o) Segment reporting**

The Company's primary business segments are reflected based on the principal business carried out, i.e. financing. All other activities of the Company revolve around the main business. The risk and returns of the business of the Company is not associated with geographical segmentation, hence there is no secondary segment reporting based on geographical segment. As such, there are no separate reportable segments.

**(p) Provisions, contingent liabilities and contingent assets**

Provisions are recognised only when:

- an entity has a present obligation (legal or constructive) as a result of a past event; and
- it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and
- a reliable estimate can be made of the amount of the obligation

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The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Provisions (excluding retirement benefits) are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the Balance Sheet date. These are reviewed at each Balance Sheet date and adjusted to reflect the current best estimates.

Contingent liability is disclosed in case of:

- a present obligation arising from past events, when it is not probable that an outflow of resources will be required to settle the obligation; and
- a present obligation arising from past events, when no reliable estimate is possible.

Contingent liabilities are disclosed in the Notes. Contingent assets are neither recognised nor disclosed in the financial statements.

**(q) Statement of Cash Flows**

Statement of Cash Flows is prepared segregating the cash flows into operating, investing and financing activities. Cash flow from operating activities is reported using indirect method adjusting the net profit for the effects of:

- changes during the period in operating receivables and payables transactions of a non-cash nature;
- non-cash items such as depreciation, provisions, deferred taxes and unrealised foreign currency gains and losses.
- all other items for which the cash effects are investing or financing cash flows.

Cash and cash equivalents (including bank balances) shown in the Statement of Cash Flows exclude items which are not available for general use as on the date of balance sheet.

**(r) Derivative financial instruments and hedging**

The company holds derivative financial instruments to hedge its foreign currency and interest rate risk exposures relating to foreign currency borrowings. Embedded derivatives are separated from the host contract and accounted for separately if certain criteria are met.

The company designates only the change in fair value of the spot element of the forward exchange contract as the hedging instrument in cash flow hedging relationships. The effective portion of changes in fair value of hedging instruments is accumulated in a cash flow hedge reserve as a separate component of equity.

The forward cost are separately accounted for as a cost of hedging and are recognised in OCI and accumulated in a cost of hedging reserve as a separate component within equity.

Derivatives are initially recognised at fair value at the date the derivative contracts are entered into and are subsequently remeasured to their fair value at the end of each reporting period. The resulting gain or

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loss is recognised in the Statement of Profit and Loss for the year ending March 31, 2019 immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in the Statement of Profit and Loss depends on the nature of the hedging relationship and the nature of the hedged item.

**Cash flow hedges**

When a derivative is designated as a cash flow hedging instrument, the effective portion of changes in the fair value of the derivative is recognised in OCI and accumulated under the heading of Cash Flow Hedge Reserve. Any ineffective portion of changes in the fair value of the derivative is recognised immediately in profit or loss, and is included in the other Income line item.

The amount accumulated in equity is retained in OCI and reclassified to profit or loss in the same period or periods during which the hedged forecast cash flows affect profit or loss or the hedged item affects profit or loss.

If the forecast transaction is no longer expected to occur, the hedge no longer meets the criteria for hedge accounting, the hedging instrument expires or is sold, terminated or exercised, or the designation is revoked, then hedge accounting is discontinued prospectively. If the forecast transaction is no longer expected to occur, then the amount accumulated in equity is reclassified to profit or loss.

**(s) IND AS 116 Leases**

The Company assesses whether a contract contains a lease, at the inception of the contract. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Company considers whether (i) the contract involves the use of identified asset; (ii) the Company has substantially all of the economic benefits from the use of the asset through the period of lease and (iii) the Company has right to direct the use of the asset.

**As a lessee**

The Company recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the site on which it is located, less any lease incentives received.

Certain lease arrangements include the option to extend or terminate the lease before the end of the lease term. The right-of-use assets and lease liabilities include these options when it is reasonably certain that the option will be exercised.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The estimated useful lives of right-of-use assets are determined on the same basis as those of property, plant and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain re-measurements of the lease liability.

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The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate. Generally, the Company uses its incremental borrowing rate as the discount rate.

Lease payments included in the measurement of the lease liability comprises of fixed payments, including in-substance fixed payments, amounts expected to be payable under a residual value guarantee and the exercise price under a purchase option that the Company is reasonably certain to exercise, lease payments in an optional renewal period if the Company is reasonably certain to exercise an extension option.

The lease liability is subsequently measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Company's estimate of the amount expected to be payable under a residual value guarantee, or if Company changes its assessment of whether it will exercise a purchase, extension or termination option.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

Lease liability and the right of use asset have been separately presented in the balance sheet and lease payments have been classified as financing activities.

The Company has elected not to recognise right-of-use assets and lease liabilities for short term leases that have a lease term of less than or equal to 12 months with no purchase option and assets with low value leases. The Company recognises the lease payments associated with these leases as an expense in statement of profit and loss over the lease term. The related cash flows are classified as operating activities.

**As a lessor**

Leases for which the Company is a lessor is classified as finance or operating leases. When the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee, the contract is classified as a finance lease. All other leases are classified as operating leases.

When the Company is an intermediate lessor, it accounts for its interests in the head lease and the sublease separately. The sublease is classified as a finance or operating lease by reference to the right of use asset arising from the head lease.

**Critical accounting estimate and judgement**

**1. Determination of lease term**

Ind AS 116 Leases requires lessee to determine the lease term as the non-cancellable period of a lease adjusted with any option to extend or terminate the lease, if the use of such option is reasonably certain. The Company makes assessment on the expected lease term on lease by lease basis and thereby assesses

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whether it is reasonably certain that any options to extend or terminate the contract will be exercised. In evaluating the lease term, the Company considers factors such as any significant leasehold improvements undertaken over the lease term, costs relating to the termination of lease and the importance of the underlying to the Company's operations taking into account the location of the underlying asset and the availability of the suitable alternatives. The lease term in future periods is reassessed to ensure that the lease term reflects the current economic circumstances.

**2. Discount rate**

The discount rate is generally based on the incremental borrowing rate specific to the lease being evaluated or for a portfolio of leases with similar characteristics.

**Changes in accounting policies / Transition note:**

On 30 March 2019, the Ministry of Corporate Affairs ("MCA") through the Companies (Indian Accounting Standards) Amendment Rules, 2019 and the Companies (Indian Accounting Standards) Second Amendment Rules, has notified Ind AS 116 Leases which replaces the existing lease standard, Ind AS 17 leases and other interpretations.

Ind AS 116 sets out the principles for the recognition, measurement, presentation and disclosure of leases for both lessees and lessors. It introduces a single, on-balance sheet lease accounting model for lessees.

**The Company as a lessee**

As a lessee, the Company leases assets which includes gold loan branches/office premises and vehicles to employees. The Company previously classified leases as operating or finance leases based on its assessment of whether the lease transferred significantly all of the risks and rewards incidental to ownership of the underlying asset to the Company. Under Ind AS 116, the Company recognises right-to-use assets and lease liabilities for these leases.

**Note 4. Cash and Cash Equivalents**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Cash and cash equivalents</b>			
Cash on hand	202.19	799.73	429.71
Cheques on hand	-	-	12.30
Balance with Banks			
- In current accounts	20,210.04	1,962.37	3,705.29
- In Deposit accounts	106.32	3,300.00	-
- Interest accrued on above fixed deposits	0.17	0.61	-
<b>Total</b>	<b>20,518.72</b>	<b>6,062.71</b>	<b>4,147.30</b>

**Note 5. Bank Balance (other than Cash and cash equivalents)**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Balance with Banks in earmarked accounts towards unclaimed amount on NCD and dividend	116.53	95.70	61.21
In Deposit accounts (refer note 5.1 below)	15,230.05	10,270.00	9,893.35
Interest accrued on fixed deposits	59.69	78.30	95.43
<b>Total</b>	<b>15,406.27</b>	<b>10,444.00</b>	<b>10,049.99</b>

**Note 5.1 Out of the Fixed Deposits shown above**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Lien marked	10,713.29	5,978.41	7,219.62
Margin for credit enhancement	4,516.76	4,027.59	2,672.73
Other deposits	-	264.00	1.00
<b>Total</b>	<b>15,230.05</b>	<b>10,270.00</b>	<b>9,893.35</b>

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Note 6: Derivative Financial Instruments

(₹ in millions)

Part I	As at March 31, 2021			As at March 31, 2020			As at March 31, 2019		
	Notional amounts	Fair Value - Assets	Fair Value - Liabilities	Notional amounts	Fair Value - Assets	Fair Value - Liabilities	Notional amounts	Fair Value - Assets	Fair Value - Liabilities
(i) Currency derivatives									
- Spot and forwards	39,396.29	416.88	973.81	40,648.82	2,405.21	-	-	-	-
(ii) Interest rate derivatives									
- Forward rate agreements and interest rate swaps	6,955.00	-	212.88	6,955.00	-	267.63	-	-	-
(iii) Credit derivatives	-	-	-	-	-	-	-	-	-
(iv) Equity linked derivatives	-	-	-	-	-	-	-	-	-
(v) Other derivatives	-	-	-	-	-	-	-	-	-
Forward exchange contract	-	-	-	-	-	-	280.00	-	6.59
<b>Total Derivative Financial Instruments</b>	<b>46,351.29</b>	<b>416.88</b>	<b>1,186.69</b>	<b>47,603.82</b>	<b>2,405.21</b>	<b>267.63</b>	<b>280.00</b>	<b>-</b>	<b>6.59</b>

(₹ in millions)

Part II	As at March 31, 2021			As at March 31, 2020			As at March 31, 2019		
	Notional amounts	Fair Value - Assets	Fair Value - Liabilities	Notional amounts	Fair Value - Assets	Fair Value - Liabilities	Notional amounts	Fair Value - Assets	Fair Value - Liabilities
Included in above (Part I) are derivatives held for hedging and risk management purposes as follows:									
(i) Fair value hedging	-	-	-	-	-	-	-	-	-
(ii) Cash flow hedging									
- Currency derivatives	39,396.29	416.88	973.81	-	-	-	-	-	-
- Interest rate derivative	6,955.00	-	212.88	-	-	-	-	-	-
(iii) Net investment hedging	-	-	-	-	-	-	-	-	-
(iv) Undesignated derivatives									
- Currency derivative	-	-	-	40,648.82	2,405.21	-	-	-	-
- Interest rate derivative	-	-	-	6,955.00	-	267.63	-	-	-
Forward exchange contract	-	-	-	-	-	-	280.00	-	6.59
<b>Total Derivative Financial Instruments</b>	<b>46,351.29</b>	<b>416.88</b>	<b>1,186.69</b>	<b>47,603.82</b>	<b>2,405.21</b>	<b>267.63</b>	<b>280.00</b>	<b>-</b>	<b>6.59</b>

Credit Risk and Currency Risk

(₹ in millions)

	Total		Exchange Traded		Over the Counter	
	Notional	Fair value	Notional	Fair value	Notional	Fair value
<b>Year ended March 31, 2021</b>						
Derivative Asset	6,870.00	416.88	-	-	6,870.00	416.88
Derivative Liabilities	39,481.29	1,186.69	-	-	39,481.29	1,186.69
<b>Year ended March 31, 2020</b>						
Derivative Asset	40,648.82	2,405.21	-	-	40,648.82	2,405.21
Derivative Liabilities	6,955.00	267.63	-	-	6,955.00	267.63
<b>Year ended March 31, 2019</b>						
Derivative Asset	-	-	-	-	-	-
Derivative Liabilities	280.00	6.59	-	-	280.00	6.59

**Note:** During the year ended March 31, 2020 the Company had open derivatives contracts of USD 2,643,750 without any corresponding financial instruments. The Company had subsequently cancelled the same on May 26, 2020.



**6.1 Hedging activities and derivatives**

The Company is exposed to certain risks relating to its ongoing business operations. The primary risks managed using derivative instruments are interest rate and currency risk.

**6.1.1 Derivatives designated as hedging instruments**

The foreign currency and interest rate risk on borrowings have been actively hedged through a combination of forward contracts and interest rate swaps.

The Company is exposed to interest rate risk arising from its foreign currency borrowings. Interest on the borrowing is payable at a floating rate linked to USD LIBOR plus Margin. The Company has hedged the interest rate risk arising from the debt with a 'receive floating pay fixed' interest rate swap.

The Company uses Interest Rate Swaps (IRS) Contracts (Floating to Fixed) and Forward Exchange Contracts to hedge its risks associated with interest rate and currency risk arising from the foreign currency loans. The Company designates such contracts in a cash flow hedging relationship by applying the hedge accounting principles as per IND AS standards. These contracts are stated at fair value of the spot element of the forward exchange contracts at each reporting date. Changes in the fair value of these contracts that are designated as effective hedge of future cash flows are recognised directly in the "Cash Flow Hedge Reserve" under Other Comprehensive Income and the ineffective portion is recognised immediately in the Statement of Profit and Loss. Hedge accounting is discontinued when the hedged instrument expires or is sold, terminated, or exercised, or no longer qualifies for hedge accounting.

There is an economic relationship between the hedged item and the hedging instrument as the terms of the Forward contracts/Interest Rate Swaps match that of the foreign currency borrowings (notional amount, interest payment dates, principal repayment date, etc.). The Company has established a hedge ratio of 1:1 for the hedging relationships as the underlying risk of the Forward contracts/interest rate swaps are identical to the hedged risk components.

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Notional amount	46,351.29	-	-
Carrying amount	769.81	-	-
Line item in the statement of financial position	Derivative financial instrument	Derivative financial instrument	-
Change in fair value used for measuring ineffectiveness for the year (Profit/ (Loss))	(217.80)	-	-

(₹ in millions)

Impact of hedging item	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Change in fair value (Profit/ (Loss))	(217.80)	-	-
Cash flow hedge reserve (Profit/ (Loss))	(217.80)	-	-
Cost of hedging	-	-	-

(₹ in millions)

Effect of Cash flow hedge	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Total hedging gain / (loss) recognised in OCI	(217.80)	-	-
Ineffectiveness recognised in profit or (loss)	-	(53.10)	-

## Note 7. Receivables

(₹ in millions)

Receivables	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>(i) Trade Receivables</b>			
Receivables considered good - Secured	1,564.65	-	59.23
Receivables considered good - Unsecured *	29.08	122.20	60.41
Receivables - credit impaired	2.95	2.95	-
<b>Total (i) - Gross</b>	<b>1,596.68</b>	<b>125.15</b>	<b>119.64</b>
Less: Impairment loss allowance	(2.95)	(2.95)	-
<b>Total (i) - Net</b>	<b>1,593.73</b>	<b>122.20</b>	<b>119.64</b>
<b>(ii) Other Receivables</b>			
Receivables considered good - Unsecured	5.10	-	20,177.78

\* Including receivables from Group/Subsidiaries Company (refer note 40.2)

**Notes:**

1. No trade or other receivables are due from directors or other officer of the company either severally or jointly, with any other person. No trade or other receivables are due from firms including limited liability partnerships, private companies in which any director is a partner or a director or a member.
2. The Company has adopted simplified approach for impairment allowance on trade receivables. Expected credit loss ("ECL") has been recognised on credit impaired receivables.
3. Trade receivables are non-interest bearing.
4. During the year ended March 2019, the Company executed definitive agreement for divestment of its "Vehicle Financing Business" as a going concern on a slump sale basis to IndoStar Capital Finance Limited ("Indostar"). In terms of the Business Transfer Agreement, the Company received the outstanding purchase consideration of ₹ 20,177.78 million from Indostar in 12 (twelve) equal monthly instalments with interest. The outstanding amount for this transaction is reflected under 'Other Receivables'.

Note 8. Loans

(₹ in millions)

Particulars	As at March 31, 2021		
	Amortised cost	At Fair Value Through Other Comprehensive Income *	Total
<b>(A)</b>			
(i) Term Loans	94,549.65	29,139.42	123,689.07
(ii) Non Convertible Debentures - for financing real estate projects	22,713.41	-	22,713.41
(iii) Inter corporate deposit	4,842.14	-	4,842.14
(iv) Others (Dues from Customers etc)	13,028.09	-	13,028.09
<b>Total (A) - Gross</b>	<b>135,133.29</b>	<b>29,139.42</b>	<b>164,272.71</b>
Less: Impairment loss allowance (including Stage 3 ECL on Principal ₹ 2,087.08 million and Stage 3 Interest ₹ 560.88 million)	(8,095.05)	(234.67)	(8,329.72)
<b>Total (A) - Net</b>	<b>127,038.24</b>	<b>28,904.75</b>	<b>155,942.99</b>
<b>(B)</b>			
(i) Secured by tangible assets (refer note 8.1 and 8.2)	112,943.47	25,962.75	138,906.22
(ii) Secured by intangible assets	-	-	-
(iii) Covered by Bank/ Government guarantees	1,478.08	-	1,478.08
(iv) Unsecured	20,711.74	3,176.67	23,888.41
<b>Total (B) - Gross</b>	<b>135,133.29</b>	<b>29,139.42</b>	<b>164,272.71</b>
Less: Impairment loss allowance	(8,095.05)	(234.67)	(8,329.72)
<b>Total (B) - Net</b>	<b>127,038.24</b>	<b>28,904.75</b>	<b>155,942.99</b>
<b>(C)</b>			
<b>(I) Loans in India</b>	<b>135,133.29</b>	<b>29,139.42</b>	<b>164,272.71</b>
(i) Public Sector	-	-	-
(ii) Others	135,133.29	29,139.42	164,272.71
Less: Impairment loss allowance	(8,095.05)	(234.67)	(8,329.72)
<b>Total (C) (I) - Net</b>	<b>127,038.24</b>	<b>28,904.75</b>	<b>155,942.99</b>
<b>(II) Loans outside India</b>	<b>-</b>	<b>-</b>	<b>-</b>
Less: Impairment loss allowance	-	-	-
<b>Total (C) (II) - Net</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total C (I) and C (II)</b>	<b>127,038.24</b>	<b>28,904.75</b>	<b>155,942.99</b>

\* Loans classified under Fair Value Through Other Comprehensive Income relate to those available for sale in their present condition.

(₹ in millions)

Particulars	As at March 31, 2020		
	Amortised cost	At Fair Value Through Other Comprehensive Income *	Total
<b>(A)</b>			
(i) Term Loans	78,893.74	28,513.66	107,407.40
(ii) Non Convertible Debentures - for financing real estate projects	23,787.05	-	23,787.05
(iii) Inter corporate deposit (refer note 40.2)	11,060.93	-	11,060.93
(iv) Others (Dues from Customers etc)	7,175.28	-	7,175.28
<b>Total (A) - Gross</b>	<b>120,917.00</b>	<b>28,513.66</b>	<b>149,430.66</b>
Less: Impairment loss allowance (including Stage 3 ECL on Principal ₹ 2,973.14 million and Stage 3 Interest ₹ 1,318.26 million)	(6,973.37)	(265.56)	(7,238.93)
<b>Total (A) - Net</b>	<b>113,943.63</b>	<b>28,248.10</b>	<b>142,191.73</b>
<b>(B)</b>			
(i) Secured by tangible assets (refer note 8.1 and 8.2)	86,394.50	24,543.88	110,938.38
(ii) Secured by intangible assets	-	-	-
(iii) Covered by Bank/ Government guarantees	-	-	-
(iv) Unsecured	34,522.50	3,969.78	38,492.28
<b>Total (B) - Gross</b>	<b>120,917.00</b>	<b>28,513.66</b>	<b>149,430.66</b>
Less: Impairment loss allowance	(6,973.37)	(265.56)	(7,238.93)
<b>Total (B) - Net</b>	<b>113,943.63</b>	<b>28,248.10</b>	<b>142,191.73</b>
<b>(C)</b>			
<b>(I) Loans in India</b>	<b>120,917.00</b>	<b>28,513.66</b>	<b>149,430.66</b>
(i) Public Sector	-	-	-
(ii) Others	120,917.00	28,513.66	149,430.66
Less: Impairment loss allowance	(6,973.37)	(265.56)	(7,238.93)
<b>Total (C) (I)-Net</b>	<b>113,943.63</b>	<b>28,248.10</b>	<b>142,191.73</b>
<b>(II) Loans outside India</b>	<b>-</b>	<b>-</b>	<b>-</b>
Less: Impairment loss allowance	-	-	-
<b>Total (C) (II)- Net</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total C (I) and C (II)</b>	<b>113,943.63</b>	<b>28,248.10</b>	<b>142,191.73</b>

\* Loans classified under Fair Value Through Other Comprehensive Income relate to those available for sale in their present condition.

(₹ in millions)

Particulars	As at March 31, 2019		
	Amortised cost	At Fair Value Through Other Comprehensive	Total
<b>Loans</b>			
<b>(A)</b>			
(i) Term Loans	76,741.43	25,000.00	101,741.43
(ii) Non Convertible Debentures - for financing real estate projects	21,317.45	-	21,317.45
(iii) Inter corporate deposit (refer note 40.2)	817.50	-	817.50
(iv) Others (Dues from Customers etc)	6,347.93	-	6,347.93
<b>Total (A) - Gross</b>	<b>105,224.31</b>	<b>25,000.00</b>	<b>130,224.31</b>
Less: Impairment loss allowance (including Stage 3 ECL on Principal ₹ 3,313.91 million and Stage 3 Interest ₹ 824.10 million)	(7,612.84)	(127.57)	(7,740.41)
<b>Total (A) - Net</b>	<b>97,611.47</b>	<b>24,872.43</b>	<b>122,483.90</b>
<b>(B)</b>			
(i) Secured by tangible assets (refer note 8.1 and 8.2)	82,878.50	22,001.49	104,879.99
(ii) Secured by intangible assets	-	-	-
(iii) Covered by Bank/ Government guarantees	-	-	-
(iv) Unsecured	22,345.81	2,998.51	25,344.32
<b>Total (B) - Gross</b>	<b>105,224.31</b>	<b>25,000.00</b>	<b>130,224.31</b>
Less: Impairment loss allowance	(7,612.84)	(127.57)	(7,740.41)
<b>Total (B) - Net</b>	<b>97,611.47</b>	<b>24,872.43</b>	<b>122,483.90</b>
<b>(C)</b>			
<b>(I) Loans in India</b>	<b>105,224.31</b>	<b>25,000.00</b>	<b>130,224.31</b>
(i) Public Sector	-	-	-
(ii) Others	105,224.31	25,000.00	130,224.31
Less: Impairment loss allowance	(7,612.84)	(127.57)	(7,740.41)
<b>Total (C) (I)-Net</b>	<b>97,611.47</b>	<b>24,872.43</b>	<b>122,483.90</b>
<b>(II) Loans outside India</b>	-	-	-
Less: Impairment loss allowance	-	-	-
<b>Total (C) (II)- Net</b>	-	-	-
<b>Total C (I) and C (II)</b>	<b>97,611.47</b>	<b>24,872.43</b>	<b>122,483.90</b>

\* Loans classified under Fair Value Through Other Comprehensive Income relate to those available for sale in their present condition.

**Notes:**

8.1 Secured loans are secured by way of equitable mortgage of property, pledge of shares, hypothecation of assets, company personal guarantees, physical gold, undertaking to create security.

8.2 Secured loans include loans aggregating to ₹ 2,664.76 million (March 31, 2020 ₹ 3,434.30 million, March 31, 2019 ₹ 5,388.13 million) in respect of which the creation of security is under process.

8.3 The Company's assessment of impairment loss allowance on its loans and other assets is subject to a number of management judgments and estimates. In relation to COVID-19, judgments and assumptions included the extent and duration of the pandemic, the impacts of actions of governments and other authorities, and the responses of businesses and consumers in different industries, along with the associated impact on the global economy. Given the dynamic nature of pandemic situation, the Company's impairment loss allowance estimates are inherently uncertain due to severity and duration of the pandemic and, as a result, actual Standalone Financial Statements may differ from these estimates as on the date of approval of these Standalone Financial Statements. The Company will continue to monitor any material changes to the future economic conditions. The Company as on March 31, 2021 as a management overlay on account of COVID is carrying additional ECL provision of ₹ 1,206.39 million (March 31, 2020 ₹ 1,382.55 million, March 31, 2019 NIL).

## Note 9. Investments

(₹ in millions)

Particulars	As at March 31, 2021		
	At Fair Value through profit and loss	At Cost	Total
(A)			
Mutual funds	118.18	-	118.18
Alternate investment funds	71.06	-	71.06
Equity instruments:			
in subsidiaries	-	11,853.33	11,853.33
in others	-	-	-
<b>Total – Gross (A)</b>	<b>189.24</b>	<b>11,853.33</b>	<b>12,042.57</b>
(B)			
(i) Investments outside India	-	-	-
(ii) Investments in India	189.24	11,853.33	12,042.57
<b>Total – (B) to tally with Total (A)</b>	<b>189.24</b>	<b>11,853.33</b>	<b>12,042.57</b>
Less: Impairment loss allowance - (C)	-	-	-
<b>Total Net (D) = A - C</b>	<b>189.24</b>	<b>11,853.33</b>	<b>12,042.57</b>

(₹ in millions)

Particulars	As at March 31, 2020		
	At Fair Value through profit and loss	At Cost	Total
(A)			
Mutual funds	66.32	-	66.32
Alternate investment funds	50.01	-	50.01
Government securities	5,220.80	-	5,220.80
Debt securities:			
in subsidiaries	447.01	-	447.01
in others	0.23	-	0.23
Equity instruments:			
in subsidiaries	-	11,969.21	11,969.21
in others	1,813.13	-	1,813.13
Others	18.76	-	18.76
<b>Total – Gross (A)</b>	<b>7,616.26</b>	<b>11,969.21</b>	<b>19,585.47</b>
(B)			
(i) Investments outside India	-	-	-
(ii) Investments in India	7,616.26	11,969.21	19,585.47
<b>Total – (B) to tally with Total (A)</b>	<b>7,616.26</b>	<b>11,969.21</b>	<b>19,585.47</b>
Less: Impairment loss allowance - (C)	-	-	-
<b>Total Net (D) = A - C</b>	<b>7,616.26</b>	<b>11,969.21</b>	<b>19,585.47</b>

(₹ in millions)

Particulars	As at March 31, 2019		
	At Fair Value through profit and loss	At Cost	Total
(A)			
Mutual funds	76.10	-	76.10
Alternate investment funds	63.19	-	63.19
Government securities	-	-	-
Debt securities:			
in subsidiaries	470.79	-	470.79
in others	610.65	-	610.65
Equity instruments:			
in subsidiaries	-	10,469.21	10,469.21
in others	591.50	-	591.50
Others	771.27	-	771.27
<b>Total – Gross (A)</b>	<b>2,583.50</b>	<b>10,469.21</b>	<b>13,052.71</b>
(i) Investments outside India	-	-	-
(ii) Investments in India	2,583.50	10,469.21	13,052.71
<b>Total – (B) to tally with Total (A)</b>	<b>2,583.50</b>	<b>10,469.21</b>	<b>13,052.71</b>
Less: Impairment loss allowance - (C)	-	-	-
<b>Total Net (D) = A - C</b>	<b>2,583.50</b>	<b>10,469.21</b>	<b>13,052.71</b>

REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY IIFL HOLDINGS LIMITED)

Notes forming part of Reformatted Standalone Financial Statements for the year ended March 31,2021, March 31,2020 and March31,2019

Note 9.1 Investment details script wise

Particulars	As at March 31, 2021			As at March 31, 2020			As at March 31, 2019		
	Quantity (in actuals)	Face value per unit (in ₹)	Carrying Value (₹ in millions)	Quantity (in actuals)	Face value per unit (in ₹)	Carrying Value (₹ in millions)	Quantity (in actuals)	Face value per unit (in ₹)	Carrying Value (₹ in millions)
<b>Mutual funds</b>			<b>118.18</b>			<b>66.32</b>			<b>76.10</b>
IIFL Focused Equity Fund-Direct Plan-Growth	4,562,418.45	10.00	118.18	4,562,418.45	10.00	66.32	4,562,418.45	10.00	76.10
<b>Alternate investment fund</b>			<b>71.06</b>			<b>50.01</b>			<b>63.19</b>
Phi Capital Growth Fund-I	298.40	100,000	43.08	173.97	100,000	21.17	156.93	100,000.00	9.27
Indiareit Apartment Fund - Class B	22.63	100,000	3.58	23.20	100,000	4.27	28.32	100,000.00	4.42
IIFL Income Opportunities Fund- Special Situation - Class B	932,923.14	3.9963	2.03	932,923.14	3.9963	2.04	932,923.14	4.00	4.11
IIFL Income Opportunities Fund- Special Situation - Class S	10,278,484.68	3.9963	22.37	10,278,484.68	3.9963	22.53	10,278,484.68	4.00	45.39
<b>Government securities</b>			-			<b>5,220.80</b>			
Government securities	-	-	-	50,000,000.00	100.00	5,220.80	-	-	-
<b>Debt securities (in subsidiaries)</b>			-			<b>447.01</b>			<b>470.79</b>
8.93 % IIFL Home Finance-2023 (formerly known as India Infoline Housing Finance Limited)	-	-	-	500.00	1,000,000	447.01	500.00	1,000,000.00	470.79
<b>Debt securities (other than subsidiaries)</b>			-			<b>0.23</b>			<b>610.65</b>
9.25% DHFL - 2023	-	-	-	8,908.00	1,000.00	0.23	748,346.00	1,000.00	610.65
<b>Equity instruments (other than subsidiaries)</b>			-			<b>1,813.13</b>			<b>591.50</b>
TransUnion CIBIL Limited	-	-	-	250,000.00	10.00	988.50	250,000.00	10.00	591.50
SBI Cards and Payment Services Limited (formerly known as SBI Cards and Payment Services Private Limited)	-	-	-	1,332,955.00	10.00	824.63	-	-	-
<b>Equity instruments (in subsidiaries)</b>			<b>11,853.33</b>			<b>11,969.21</b>			<b>10,469.21</b>
IIFL Home Finance Limited (formerly known as India Infoline Housing Finance Limited)	20,968,181.00	10.00	8,254.77	20,968,181.00	10.00	8,254.77	20,968,181.00	10.00	8,254.77
IIFL Samasta Finance Limited (formerly known as Samasta Microfinance Limited)	237,683,022.00	10.00	3,598.56	261,318,160.00	10.00	3,714.29	175,112,133.00	10.00	2,214.29
Clara Developers Private Limited	-	-	-	10,000.00	10.00	0.15	10,000.00	10.00	0.15
<b>Others</b>			-			<b>18.76</b>			<b>771.27</b>
IRB InvIT Fund	-	-	-	732,500.00	93.50	18.76	11,565,000.00	96.60	771.27
<b>Total Gross</b>			<b>12,042.57</b>			<b>19,585.47</b>			<b>13,052.71</b>

REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY IIFL HOLDINGS LIMITED)

Notes forming part of Reformatted Standalone Financial Statements for the year ended March 31,2021,March 31,2020 and March31,2019

Note 10. Other financial assets

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>(Unsecured, considered good)</b>			
Security deposits	259.45	232.24	271.82
Deposit with Exchange/Clearing Corporation of India Ltd	2.80	25.40	2.40
Interest strip asset on assignment	1,423.99	772.84	320.12
Staff advances	0.47	0.76	0.63
Insurance receivable	472.77	286.10	152.99
Less: Provisions on insurance receivable (refer note 10.2 below)	(129.26)	(59.87)	(71.38)
Other receivables	2.75	185.75	6.36
Accrued interest on investments	-	133.18	68.84
Receivable on account of Assignment	-	-	0.05
Other advance	46.70	46.70	48.20
<b>(Unsecured, considered doubtful)</b>			
Security deposits	2.81	4.90	8.05
Less : Provisions on security deposits (refer note 10.3 below)	(2.81)	(4.90)	(8.05)
<b>Total</b>	<b>2,079.67</b>	<b>1,623.10</b>	<b>800.03</b>

Note 10.1 Impairment loss allowance on Other advances

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Opening</b>	-	-	<b>70.60</b>
Addition	-	-	-
Less: Transfer to Loans	-	-	(70.60)
<b>Closing</b>	-	-	-

Note 10.2 Provision on insurance receivable:

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Opening</b>	<b>59.87</b>	<b>71.38</b>	<b>41.03</b>
Addition	72.79	6.43	40.25
Reduction	(3.40)	(17.94)	(9.90)
<b>Closing</b>	<b>129.26</b>	<b>59.87</b>	<b>71.38</b>

Note 10.3 Provisions on security deposits:

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Opening</b>	<b>4.90</b>	<b>8.05</b>	-
Addition	4.43	2.88	8.05
Reduction	(6.52)	(6.03)	-
<b>Closing</b>	<b>2.81</b>	<b>4.90</b>	<b>8.05</b>

**Note 11. Deferred Tax Assets and Liabilities**

Significant components of deferred tax assets and liabilities for the year ended March 31, 2021 are as follows:

(₹ in millions)

Particulars	Opening balance (as on April 01, 2020)	Recognised in profit and loss account *	Recognised in/ reclassified from OCI	Closing balance (as on March 31, 2021)
<b>Deferred tax assets</b>				
Property, plant and equipment	209.38	14.82	-	224.20
Provisions, allowances for doubtful receivables / loans	1,745.21	251.72	-	1,996.93
Compensated absences and retirement benefits	34.36	0.29	(2.26)	32.39
Income amortisation (net)	(149.86)	(179.51)	-	(329.37)
Expenses deductible in future years	4.84	1.23	-	6.07
Carry-forward losses on investments	121.19	(121.19)	-	-
MTM on investment and derivative financial instruments	31.06	(36.44)	-	(5.38)
Cash flow hedge reserve	-	-	73.24	73.24
Leases- Ind AS 116	31.90	33.62	-	65.52
<b>Total</b>	<b>2,028.08</b>	<b>(35.46)</b>	<b>70.98</b>	<b>2,063.60</b>

\* Includes prior period amount of ₹ 202.94 million.

Significant components of deferred tax assets and liabilities for the year ended March 31, 2020 are as follows:

(₹ in millions)

Particulars	Opening balance (as on April 01, 2019)	Transfer through slump sale (refer note 33)	Effect of Rate Change (refer note 11.1)	Recognised in profit and loss account	Recognised in/ reclassified from OCI	Closing balance (as on March 31, 2020)
<b>Deferred tax assets</b>						
Property, plant and equipment	203.69	-	(27.64)	33.33	-	209.38
Provisions, allowances for doubtful receivables / loans	2,179.38	(74.60)	(275.89)	(83.68)	-	1,745.21
Compensated absences and retirement benefits	35.08	-	(4.76)	(4.32)	8.36	34.36
Income amortisation (net)	0.01	(7.97)	3.37	(145.27)	-	(149.86)
Expenses deductible in future years	54.34	-	(50.03)	0.53	-	4.84
Carry-forward losses on investments	68.36	-	(9.28)	62.11	-	121.19
MTM on investment and derivative financial instruments	41.11	-	(16.85)	6.80	-	31.06
Leases- Ind AS 116	-	-	-	31.90	-	31.90
<b>Total</b>	<b>2,581.97</b>	<b>(82.57)</b>	<b>(381.08)</b>	<b>(98.60)</b>	<b>8.36</b>	<b>2,028.08</b>



Significant components of deferred tax assets and liabilities for the year ended March 31, 2019 are as follows:

(₹ in millions)

Particulars	Opening balance (as on April 1, 2018)	Addition on account of Merger (refer note 38.2)	Recognised in profit or loss	Recognised in/ reclassified from OCI	Closing balance (as on March 31, 2019)
<b>Deferred tax assets</b>					
Property, plant and equipment	(0.15)	248.04	(44.20)	-	203.69
Provisions, allowances for doubtful receivables / loans	-	2,524.14	(344.76)	-	2,179.38
Compensated absences and retirement benefits	1.40	26.42	12.80	(5.54)	35.08
Income amortisation (net)	-	117.45	(117.44)	-	0.01
Expenses deductible in future years	-	0.67	53.67	-	54.34
Carry-forward losses on investments	68.36	-	-	-	68.36
Unrealised losses on investments	-	50.64	(9.53)	-	41.11
<b>Total</b>	<b>69.61</b>	<b>2,967.36</b>	<b>(449.46)</b>	<b>(5.54)</b>	<b>2,581.97</b>

**Note 11.1:**

The recently promulgated Taxation Laws (Amendment) Ordinance 2019 had inserted section 115BAA in the Income Tax Act, 1961 providing existing domestic companies with an option to pay tax at concessional rate of 22% plus applicable surcharge & cess. The reduced tax rates come with the consequential surrender of specified deductions & incentives. The option was to be exercised within the prescribed time for filing the return of income under section 139(1) of the Income Tax Act, 1961 for assessment year (AY) 20-21 or subsequent AYs. Once exercised, such an option cannot be withdrawn for the same or subsequent AYs.

The Company availed the option from previous year to pay income tax at the lower rate. Consequently, the opening deferred tax asset (net) was measured at the lower rate, with a one-time charge of ₹ 381.08 million to the statement of Profit & Loss during the year ended March 31, 2020.

## Note 12. Investment property (at cost)

(₹ in millions)

Particulars	Property (Flats)*	Land	Total
Gross carrying value			
As at April 1, 2020	1,555.53	1,058.74	2,614.27
Additions during the year	-	63.08	63.08
Deductions/ adjustments during the year	-	-	-
As at March 31, 2021	1,555.53	1,121.82	2,677.35
Less : Impairment loss allowance	-	(37.33)	(37.33)
Net carrying value as at March 31, 2021	1,555.53	1,084.49	2,640.02
Fair value as on March 31, 2021 (Fair value hierarchy : Level 3)	1,710.10	1,084.53	2,794.63

\*Distress value of above flats is ₹ 1,596.10 millions.

(₹ in millions)

Particulars	Property (Flats)*	Land	Total
Gross carrying value			
As at April 1, 2019	1,555.53	1,078.74	2,634.27
Additions during the year	-	-	-
Deductions/ adjustments during the year	-	(20.00)	(20.00)
As at March 31, 2020	1,555.53	1,058.74	2,614.27
Less : Impairment loss allowance	(478.16)	(105.87)	(584.03)
Net carrying value as at March 31, 2020	1,077.37	952.87	2,030.24
Fair value as on March 31, 2020 (Fair value hierarchy : Level 3)	1,710.13	1,067.16	2,777.29

\*Distress value of above flats is ₹ 1,197.07 millions.

(₹ in millions)

Particulars	Property (Flats)*	Land	Total
Gross carrying value			
As at April 1, 2018	1,550.72	900.43	2,451.15
Additions during the year	4.81	178.31	183.12
Acquisition through business combinations			
Deductions/ adjustments during the year	-	-	-
As at March 31, 2019	1,555.53	1,078.74	2,634.27
Less : Impairment loss allowance	-	-	-
Net carrying value as at March 31, 2019	1,555.53	1,078.74	2,634.27
Fair value as on March 31, 2019 (Fair value hierarchy : Level 3)	1,710.00	1,081.15	2,791.15

Note 12.1: Management had acquired possession of these properties in satisfaction of the debts and intends to dispose them in due course, subject to conducive market conditions. These properties have been valued taking into consideration various factors such as location, facilities & amenities, quality of construction, percentage of completion of construction (as for some properties the construction is currently on hold), residual life of building, business potential, supply & demand, local nearby enquiry, market feedback of investigation and ready recknor published by government. These valuations have been performed by external independent valuers, having appropriate recognised professional qualification and experience in the location and category of property being valued. The fair values are based on market values, being the estimated amount for which a property could be exchanged in an arm's length transaction. These properties are not depreciated as they have not been put to use.

Note 12.2: In respect of an investment property being situated in the city of Mumbai the Supreme Court vide their order dated October 24, 2019 held that there was deemed permission for PPL under DCR 6(4) as per notice of architect dated May 07,2011 and hence there was no question of regularisation of the PPL and no further interference was called for. Accordingly the MCGM was directed to take over the PPL and proceed further to decide the issue concerning 13 floors, i.e: 44 to 56 floors of the residential building. In view of the above the builder is permitted to continue with the construction of the building. Considering this development the Company has obtained fair value of the said property from the property valuer during the year and in accordance with the accounting policy has reversed the provision for impairment to the tune of ₹ 478.16 million.

The Company has also reversed provision for impairment in respect of another investment property to the tune of ₹ 68.54 million during the year based on the fair valuation of the land carried out by the property valuer.

## Note 13. Property, Plant and Equipment

(₹ in millions)

Particulars	Furniture And Fixtures	Vehicles	Office Equipment	Buildings	Plant & Equipment	Computer	Total
<b>Cost as at April 1, 2020</b>	660.02	11.50	102.24	359.31	195.93	296.07	<b>1,625.07</b>
Additions during the year	169.12	-	11.00	-	45.77	28.80	<b>254.69</b>
Deductions/ adjustments	(21.01)	-	(37.54)	-	32.96	(40.76)	<b>(66.35)</b>
<b>As at March 31, 2021</b>	<b>808.13</b>	<b>11.50</b>	<b>75.70</b>	<b>359.31</b>	<b>274.66</b>	<b>284.11</b>	<b>1,813.41</b>
<b>Depreciation</b>							
<b>As at April 1, 2020</b>	244.52	7.38	50.64	63.45	84.43	162.65	<b>613.07</b>
Depreciation for the year	127.76	1.98	9.74	21.15	49.62	86.84	<b>297.09</b>
Deductions/ adjustments	(7.20)	-	(14.27)	-	1.59	(32.31)	<b>(52.19)</b>
<b>Up to March 31, 2021</b>	<b>365.08</b>	<b>9.36</b>	<b>46.11</b>	<b>84.60</b>	<b>135.64</b>	<b>217.18</b>	<b>857.97</b>
<b>Net block as at March 31, 2021</b>	<b>443.05</b>	<b>2.14</b>	<b>29.59</b>	<b>274.71</b>	<b>139.02</b>	<b>66.93</b>	<b>955.44</b>

(₹ in millions)

Particulars	Furniture And Fixtures	Vehicles	Office Equipment	Buildings	Plant & Equipment	Computer	Total
<b>Cost as at April 1, 2019</b>	398.13	11.50	92.65	359.31	98.50	271.71	<b>1,231.80</b>
Additions during the year	273.67	-	11.17	-	107.33	103.02	<b>495.19</b>
Deductions/ adjustments	(11.78)	-	(1.58)	-	(9.90)	(78.66)	<b>(101.92)</b>
<b>As at March 31, 2020</b>	<b>660.02</b>	<b>11.50</b>	<b>102.24</b>	<b>359.31</b>	<b>195.93</b>	<b>296.07</b>	<b>1,625.07</b>
<b>Depreciation</b>							
<b>As at April 1, 2019</b>	123.14	5.00	39.12	42.30	35.26	100.79	<b>345.61</b>
Depreciation for the year	127.75	2.38	12.59	21.15	54.74	97.28	<b>315.89</b>
Deductions/ adjustments	(6.37)	-	(1.07)	-	(5.57)	(35.42)	<b>(48.43)</b>
<b>Up to March 31, 2020</b>	<b>244.52</b>	<b>7.38</b>	<b>50.64</b>	<b>63.45</b>	<b>84.43</b>	<b>162.65</b>	<b>613.07</b>
<b>Net block as at March 31, 2020</b>	<b>415.50</b>	<b>4.12</b>	<b>51.60</b>	<b>295.86</b>	<b>111.50</b>	<b>133.42</b>	<b>1,012.00</b>

REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED

(FORMERLY IIFL HOLDINGS LIMITED)

Notes forming part of Reformatted Standalone Financial Statements for the year ended March 31,2021, March 31,2020 and March31,2019

(₹ in millions)

Particulars	Furniture And Fixture	Vehicles	Office Equipment	Buildings	Plant & Equipment	Computer	Total
<b>Cost as at April 1, 2018</b>	<b>1.67</b>	<b>9.90</b>	<b>3.37</b>	<b>7.21</b>	<b>0.67</b>	<b>0.30</b>	<b>23.12</b>
Transfer in due to merger (refer note 38.2)	157.84	1.60	49.17	359.31	47.99	144.83	<b>760.74</b>
Additions during the year	246.99	-	48.33	-	56.31	140.87	<b>492.50</b>
Transfer out due to demerger (refer note 38.1)	(1.67)	-	(3.23)	(7.21)	(0.67)	(0.20)	<b>(12.98)</b>
Deductions/ adjustments	(6.70)	-	(4.99)	-	(5.80)	(14.09)	<b>(31.58)</b>
<b>As at March 31, 2019</b>	<b>398.13</b>	<b>11.50</b>	<b>92.65</b>	<b>359.31</b>	<b>98.50</b>	<b>271.71</b>	<b>1,231.80</b>
<b>Depreciation</b>							
<b>As at April 1, 2018</b>	<b>0.68</b>	<b>1.82</b>	<b>1.26</b>	<b>0.70</b>	<b>0.26</b>	<b>0.18</b>	<b>4.90</b>
Transfer in due to merger (refer note 38.2)	44.44	0.60	22.03	21.15	15.11	30.45	<b>133.78</b>
Depreciation for the year	82.20	2.58	20.36	21.15	24.26	78.35	<b>228.89</b>
Transfer out due to demerger (refer note 38.1)	(0.68)	-	(1.23)	(0.70)	(0.26)	(0.15)	<b>(3.02)</b>
Deductions/ adjustments	(3.50)	-	(3.30)	-	(4.11)	(8.04)	<b>(18.95)</b>
<b>Up to March 31, 2019</b>	<b>123.14</b>	<b>5.00</b>	<b>39.12</b>	<b>42.30</b>	<b>35.26</b>	<b>100.79</b>	<b>345.61</b>
<b>Net block as at March 31, 2019</b>	<b>274.99</b>	<b>6.50</b>	<b>53.53</b>	<b>317.01</b>	<b>63.24</b>	<b>170.92</b>	<b>886.19</b>

**Note 14. Leases**

During the year ended March 31, 2020 the Company has adopted Ind AS 116 – “Leases” with effect from April 01, 2019 and applied the standard to its leases retrospectively. In accordance with the requirements of the standard, the lease liability at the present value of remaining lease payments at the date of initial application i.e. April 01, 2019 has been recognised and “Right to use assets” has been recognised at an amount equal to the “Lease liability” as at that date. In the Statement of Profit and Loss for the current period, the nature of expenses in respect of leases has changed from lease rent in previous periods to depreciation cost for “Right to use lease assets” and interest accrued on “Lease liability”. The Company has not restated the comparative information in this respect.

(i) As a Lessee

**a) Changes in the carrying value of right to use assets:**

(₹ in millions)

Particulars	Premises	Vehicle	Total
Opening Balance as at April 01, 2020	2,478.39	8.17	2,486.56
Addition during the year	987.79	0.56	988.35
Deduction/Adjustment	(88.17)	(1.12)	(89.29)
Depreciation during the year	(588.51)	(3.17)	(591.68)
Closing Balance as at March 31, 2021	2,789.50	4.44	2,793.94

(₹ in millions)

Particulars	Premises	Vehicle	Total
Opening Balance as at April 01, 2019	1,854.83	6.27	1,861.10
Addition during the year	1,468.06	7.19	1,475.25
Deduction/Adjustment	(280.65)	(2.31)	(282.96)
Depreciation during the year	(563.85)	(2.98)	(566.83)
Closing Balance as at March 31, 2020	2,478.39	8.17	2,486.56

**b) Break up value of the Current and Non - Current Lease Liabilities:**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020
Current lease liabilities	480.76	426.11
Non-current lease liabilities	2,573.46	2,187.20
Total	3,054.22	2,613.31

**c) Movement in lease liabilities:**

(₹ in millions)

Particulars	Premises	Vehicle	Total
Balance as at April 01, 2020	2,604.81	8.50	2,613.31
Addition during the year	987.79	0.56	988.35
Deduction/Adjustment	(92.38)	(1.16)	(93.54)
Finance cost accrued during the period	245.27	0.60	245.87
Payment of lease liabilities	(696.10)	(3.67)	(699.77)
Closing Balance as at March 31, 2021	3,049.39	4.83	3,054.22

(₹ in millions)

Particulars	Premises	Vehicle	Total
Balance as at April 01, 2019	1,854.83	6.27	1,861.10
Addition during the year	1,468.06	7.19	1,475.25
Deduction/Adjustment	(286.51)	(2.24)	(288.75)
Finance cost accrued during the period	210.91	0.69	211.60
Payment of lease liabilities	(642.48)	(3.41)	(645.89)
Closing Balance as at March 31, 2020	2,604.81	8.50	2,613.31

**d) Details regarding the contractual maturities of lease liabilities on an undiscounted basis:**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020
Less than one year	712.31	621.82
One to two years	697.95	560.66
Two to five years	1,548.28	1,384.91
More than five years	1,121.78	858.38
Total	4,080.32	3,425.77

e) Rental expense recorded for short-term leases was ₹ 7.84 million (March 31, 2020 ₹ 86.59 million)

## f) Amounts recognised in profit or loss

(₹ in millions)

Particulars	As at	As at
	March 31, 2021	March 31, 2020
Interest on lease liabilities	245.87	211.60
Expenses relating to leases of low-value assets, excluding short-term leases of low value assets	2.84	4.25
Depreciation for the year	591.68	566.83
<b>Total</b>	<b>840.39</b>	<b>782.68</b>

## g) Amounts recognised in the statement of cash flows

(₹ in millions)

Particulars	As at	As at
	March 31, 2021	March 31, 2020
Total cash outflow for leases	699.77	645.89

(ii) As a Lessor

**Operating Lease**

The Company had entered into operating lease for one of its office premises. The lease had tenure between 2 to 3 years. All leases include a clause to enable upward revision of the rental charge on an annual basis according to prevailing market conditions. The total rent recognised as income during the year is ₹ 26.62 million (March 31, 2020 ₹ 32.88 million). Future minimum rentals receivable under non-cancellable operating leases as at March 31, 2021 are, as follows:

(₹ in millions)

Particulars	As at	As at
	March 31, 2021	March 31, 2020
Upto 1 Year	-	36.41
Upto 2 Year	-	36.41
Upto 3 Year	-	6.07

Effective from 1 April 2019 ('the date of transition'), the Company applied Ind AS 116 using the modified retrospective approach, wherein Right-of-use ('ROU') asset is recognised at an amount equal to the lease liability. Accordingly, the comparative information is not restated – i.e. it is presented, as previously reported, under Ind AS 17. Additionally, the disclosure requirements in Ind AS 116 have not generally been applied to comparative information.

The Company has taken office premises on operating lease at various locations. Lease rents in respect of the same have been charged to the Statement of Profit and Loss. The total of future minimum lease rentals under non cancellable operating leases, outstanding as at March 31, 2019, are as under:

(₹ in millions)

Minimum Lease Rentals	FY 2018-2019
Up to One year	4.17
One to Five years	1.25
<b>Total</b>	<b>5.42</b>

## Note 15. Other Intangible Assets (other than internally generated)

(₹ in millions)

Particulars	Software
Cost or valuation as at April 1, 2020	39.24
Additions during the year	22.84
Deductions /Adjustments	-
<b>As at March 31, 2021</b>	<b>62.08</b>
<b>Amortisation</b>	
<b>As at April 1, 2020</b>	<b>32.85</b>
Amortisation during the year	20.08
<b>Up to March 31, 2021</b>	<b>52.93</b>
<b>Net block as at March 31, 2021</b>	<b>9.15</b>

(₹ in millions)

Particulars	Software
Cost or valuation as at April 1, 2019	36.73
Additions during the year	2.59
Deductions /Adjustments	(0.08)
<b>As at March 31, 2020</b>	<b>39.24</b>
<b>Amortisations</b>	
<b>As at April 1, 2019</b>	<b>21.48</b>
Amortisation during the year	11.37
<b>Up to March 31, 2020</b>	<b>32.85</b>
<b>Net block as at March 31, 2020</b>	<b>6.39</b>

(₹ in millions)

Particulars	Software
Cost or valuation as at April 1, 2018	14.36
Transfer in due to merger (refer note 38.2)	20.11
Additions during the year	11.36
Acquisitions through business combinations	-
Deductions /Adjustments during the year	-
Transfer out due to demerger (refer note 38.1)	(9.10)
<b>As at March 31, 2019</b>	<b>36.73</b>
<b>Amortisations</b>	
<b>As at April 1, 2018</b>	<b>6.03</b>
Transfer in due to merger (refer note 38.2)	7.04
Acquisitions through business combinations	-
Amortisation during the year	12.15
Transfer out due to demerger (refer note 38.1)	(3.74)
<b>Up to March 31, 2019</b>	<b>21.48</b>
<b>Net block as at March 31, 2019</b>	<b>15.25</b>

## Note 16. Other non-financial assets

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Unsecured, considered good</b>			
Prepaid expenses	109.73	255.03	103.77
Receivable from securitisation trust	2,312.07	843.04	-
Advances for operational expenses*	501.04	260.87	30.53
Deposits with government	18.92	18.92	29.66
GST input	159.43	155.13	94.92
Advance towards gratuity (refer note 31.2)	2.35	-	-
Other assets	1.36	1.10	2.22
<b>Total</b>	<b>3,104.90</b>	<b>1,534.09</b>	<b>261.10</b>

\* Includes foreign currency payments amounting to ₹ 90.70 million (March 31, 2020 ₹ 90.70 million, March 31, 2019 Nil)

## Note 17. Payables

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Trade payables</b>			
(i) Total outstanding dues of micro enterprises and small enterprises (Refer note 17.1)	-	-	-
(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises			
Outstanding dues of creditors	115.28	36.17	101.04
Accrued salaries and benefits	22.55	45.46	58.07
Provision for expenses	518.79	393.30	325.53
Other trade payables *	7.60	2.35	59.02
<b>Total</b>	<b>664.22</b>	<b>477.28</b>	<b>543.66</b>

\* Including payable to Group /Subsidiaries Company (refer note 40.2)

## Note 17.1 Disclosure under the Micro, Small and Medium Enterprises Development Act, 2006

The following disclosure is made as per the requirement under The Micro, Small and Medium Enterprises Development Act, 2016 ("MSMED Act") on the basis of confirmations sought from suppliers on registration with the specified authorities under MSMED Act:

Particulars	2020-2021	2019-2020	2018-2019
(a) Principal amount remaining unpaid to any supplier at the year end	-	-	-
(b) Interest due thereon remaining unpaid to any supplier at the year end	-	-	-
(c) Amount of interest paid and payments made to the supplier beyond the appointed day during the year	-	-	-
(d) Amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the Act	-	-	-
(e) Amount of interest accrued and remaining unpaid at the year end	-	-	-
(f) Amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues above are actually paid to the small enterprise, for the purpose of disallowance of a deductible expenditure under section 23 of the MSMED Act	-	-	-

The aforementioned is based on the responses received by the Company to its inquiries with suppliers with regard to applicability under the MSMED Act. This has been relied upon by the auditors.



**Note 18. Debt Securities**

(₹ in millions)

Particulars	At Amortised Cost		
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
(i) Non Convertible Debentures (refer note (a) and (b) and 18.1 below) - Secured	51,809.28	57,123.20	37,610.30
<b>Less : Unamortised debenture issue expenses</b>	<b>(266.23)</b>	<b>(383.15)</b>	<b>(205.66)</b>
<b>Less : Unexpired discount on NCD</b>	<b>(36.29)</b>	<b>(56.19)</b>	<b>-</b>
(ii) Commercial Papers (refer note 18.1 below) - Unsecured	-	-	34,950.00
<b>Less : Unexpired discount on Commercial Paper (refer note (b) below)</b>	<b>-</b>	<b>-</b>	<b>(237.97)</b>
(ii) Interest accrued but not due	1,939.97	1,504.30	1,518.93
<b>Total (A)</b>	<b>53,446.73</b>	<b>58,188.16</b>	<b>73,635.60</b>
Debt securities in India	24,698.91	29,107.90	73,635.60
Debt securities outside India (refer note (b))	28,747.82	29,080.26	-
<b>Total (B) to tally with (A)</b>	<b>53,446.73</b>	<b>58,188.16</b>	<b>73,635.60</b>

(a) The Non Convertible Debentures are secured by way of first pari-passu charge on immovable property, current assets, book debts, loans and advances including receivables other than those specifically charged.

(b) During the year ended March 31, 2020 the Company had borrowed ₹ 28,557.00 million (equivalent to USD 400 million) under Secured Medium Term Note Programme. These are secured by way of all rights, titles, interest, benefits, claims and demands, whatsoever of the Company in, to and in respect of, all present and future, receivables/assets, including Company's accounts, operating cash flows, current assets, book debts, stock in trade, loans and advances and receivables, both present and future to the extent of complying with the Security Coverage Ratio, but excluding the Ineligible Assets.

(c) Unexpired discount on Commercial Papers for the year ended March 31, 2019 is net of ₹ 538.39 million towards discount accrued but not due.

**Note 18.1 - Terms of repayment**

Residual Maturity	As at March 31, 2021		As at March 31, 2020		As at March 31, 2019	
	Rate of Interest / Yield	Amount (₹ in million)	Rate of Interest / Yield	Amount (₹ in million)	Rate of Interest / Yield	Amount (₹ in million)
<b>Non Convertible Debentures (secured)</b>		<b>51,809.28</b>		<b>57,123.20</b>		<b>37,610.30</b>
<b>Fixed:</b>		<b>49,573.63</b>		<b>46,853.57</b>		<b>26,676.91</b>
More than 5 years	-	-	-	-	-	-
3-5 Years	-	-	9.75% - 10.20%	32,058.40	9.50% - 10.20%	10,626.91
1-3 Years	8.00% - 11.09%	37,196.83	8.00% - 10.20%	9,420.17	8.00% - 10.20%	9,250.00
Less than 1 year	7.70% - 10.20%	12,376.80	9.75% - 10.20%	5,375.00	7.75% - 9.50%	6,800.00
<b>Floating:<sup>^</sup></b>		<b>-</b>		<b>5,000.00</b>		<b>7,000.00</b>
More than 5 years	-	-	-	-	-	-
3-5 Years	-	-	-	-	-	-
1-3 Years	-	-	-	-	8.87%	5,000.00
Less than 1 year	-	-	8.77%	5,000.00	8.15% - 8.44%	2,000.00
<b>Zero Coupon:</b>		<b>2,235.65</b>		<b>5,269.63</b>		<b>3,933.39</b>
More than 5 years	-	-	-	-	-	-
3-5 Years	-	-	-	-	9.60%	494.23
1-3 Years	9.5% - 9.85%	805.53	8.75% - 9.85%	2,270.85	8.75% - 9.30%	3,044.16
Less than 1 year	8.75% - 9.50%	1,430.12	8.75% - 10.00%	2,998.78	8.85% - 9.30%	395.00
<b>Commercial Papers</b>		<b>-</b>		<b>-</b>		<b>34,950.00</b>
Less than 1 year	-	-	-	-	8.90% - 9.10%	34,950.00
<b>TOTAL</b>		<b>51,809.28</b>		<b>57,123.20</b>		<b>72,560.30</b>

<sup>^</sup>The floating rate Non Convertible Debentures are linked with Government securities / Treasury Bills interest rates plus applicable spread.

REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY IIFL HOLDINGS LIMITED)

Notes forming part of Reformatted Standalone Financial Statements for the year ended March 31,2021, March 31,2020 and March31,2019

Note 18.2 - Non Convertible Debentures - instrument wise details

(₹ in millions)

Description of security	Coupon/ Yield	As at March 31, 2021	As at March 31, 2020	As at March 31,2019
Zero Coupon Non Convertible Debentures with Date of Maturity 07/04/2020	8.85%	-	110.00	110.00
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series A11. Date of Maturity 20/04/2020	9.30%	-	1,093.00	1,500.00
Zero Coupon 10 Year G-Sec Rate Linked Secured Listed Rated Redeemable Non Convertible Debentures. Series C11. Date of Maturity 21/04/2020	8.75%	-	262.00	500.00
Zero Coupon 10 Year G-Sec Rate Linked Secured Listed Rated Redeemable Non Convertible Debentures. Series C12. Date of Maturity 27/04/2020	9.00%	-	295.52	574.16
Secured Redeemable Non Convertible Debentures. Date of Maturity 30/04/2020	8.77%	-	5,000.00	5,000.00
Zero Coupon Secured Non Convertible Debentures - 10 Year G-Sec Price MLD 2020. Series D2. Date of Maturity 09/07/2020	9.00%	-	285.58	-
9.98% Secured Listed Rated Redeemable Non Convertible Debentures. Series C14 Option ii. Date of Maturity 28/09/2020	9.98%	-	1,000.00	1,000.00
9.75% Secured Redeemable Non Convertible Debentures - Series F1. Date of Maturity 09/10/2020	9.75%	-	1,500.00	-
10.20% Secured Redeemable Non Convertible Debentures. Date of Maturity 03/11/2020	10.20%	-	2,875.00	2,875.00
Zero Coupon Secured Non Convertible Debentures - Tranche II. Series I. Date of Maturity 06/12/2020	10.00%	-	952.69	-
8.00% Secured Redeemable Non-Convertible Debentures. Series C6. Date of Maturity 29/04/2021	8.00%	2,500.00	2,500.00	2,500.00
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series C8. Date of Maturity 30/04/2021	8.75%	100.00	100.00	100.00
Zero Coupon Secured Listed Rated Redeemable Non Convertible Debentures. Series C10. Date of Maturity 25/05/2021	9.25%	260.00	260.00	260.00
Zero Coupon Secured Non Convertible Debentures - Nifty 50 Index MLD 2021. D3 Option I. Date of Maturity- 27/09/2021	9.50%	1,070.12	1,070.12	-
10.20% Secured Redeemable Non Convertible Debentures. Date of Maturity 03/11/2021	10.20%	2,875.00	2,875.00	2,875.00
8.00% 10 Year G-SEC Rate Linked Secured Rated Listed Redeemable Non Convertible Debenture Series D8. Date of maturity 01/12/2021	8.00%	751.80	-	-
8.00% Secured Rated Listed Redeemable Non Convertible Debenture Series D6. Date of Maturity 07/01/2022	8.00%	2,000.00	-	-
8.00% Secured Rated Listed Redeemable Non Convertible Debenture Series D7. Date of maturity 18/02/2022	8.00%	1,000.00	-	-
7.70% Secured Rated Listed Redeemable Senior Non Convertible Debenture Series D12. Date of maturity 24/03/2022	7.70%	1,000.00	-	-
8.00% Secured Rated Listed Redeemable Senior Non Convertible Debenture Series D9. Date of maturity 30/03/2022	8.00%	2,250.00	-	-
9.50% Secured Rated Listed Redeemable Non Convertible Debenture. Series I. Date of Maturity 07/05/2022	9.50%	2,605.00	2,605.00	2,605.00
9.60% Secured Rated Listed Redeemable Non Convertible Debenture. Series I. Date of Maturity 07/05/2022	9.60%	364.44	380.38	389.15
Zero Coupon Secured Rated Listed Redeemable Non Convertible Debenture. Series II - Category II,III & IV. Date of Maturity 07/05/2022	9.60%	437.10	468.79	494.23
8.00% Secured Rated Listed Redeemable Senior Non Convertible Debenture Series D10. Date of maturity 17/05/2022	8.00%	1,000.00	-	-
8.00% Secured Rated Listed Redeemable Non Convertible Debenture Series D11. Date of maturity 26/05/2022	8.00%	250.00	-	-
Zero Coupon Secured Non Convertible Debentures - NIFTY ENHANCER STRUCTURE - MLD 2022. D3 Option II. Date of Maturity 27/09/2022	9.50%	254.50	254.50	-
9.50% Secured Non Convertible Debentures - Tranche II. Series II. Date of Maturity 06/12/2022	9.50%	343.16	360.07	-
Zero Coupon Secured Non Convertible Debentures - Tranche II. Series III. Date of Maturity 06/12/2022	9.85%	113.93	117.44	-
9.85% Secured Non Convertible Debentures - Tranche II. Series IV. Date of Maturity 06/12/2022	9.85%	646.96	649.72	-
9.75% Secured Redeemable Non Convertible Debentures - Series D4. Date of Maturity 17/01/2023	9.85%	50.00	50.00	-
5.875% Secured MTN Dollar Bond. Date of Maturity- 20/04/2023 *	11.09%	28,074.23	29,023.57	-

REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY IIFL HOLDINGS LIMITED)

Notes forming part of Reformatted Standalone Financial Statements for the year ended March 31,2021, March 31,2020 and March 31,2019

Note 18.2 - Non Convertible Debentures - instrument wise details

(₹ in millions)

Description of security	Coupon/ Yield	As at March 31, 2021	As at March 31, 2020	As at March 31,2019
9.00% Secured Rated Listed Redeemable Non Convertible Debenture Series D5. Date of maturity 08/05/2023	9.00%	1,000.00	-	-
9.75% Secured Rated Listed Redeemable Non Convertible Debenture. Series III. Date of Maturity 07/02/2024	9.75%	1,729.16	1,812.85	6,368.09
10.20% Secured Rated Listed Redeemable Non Convertible Debenture. Series IV. Date of Maturity 07/02/2024	10.20%	1,133.88	1,221.97	1,264.68
9.30 % Redeemable Non Convertible Debentures Date of Maturity 05/04/2019	9.30%			2,000.00
Secured Redeemable Non-Convertible Debentures. Series C7. Date of Maturity 21/05/2019	8.15%			1,000.00
Secured Redeemable Non-Convertible Debentures. Date of Maturity 06/06/2019	7.75%			1,500.00
Secured Redeemable Non-Convertible Debentures. Series C9. Date of Maturity 05/07/2019	8.44%			1,000.00
Secured Redeemable Non-Convertible Debentures. Series C5. Date of Maturity 26/08/2019	7.85%			1,250.00
Zero Coupon Non Convertible Debentures with Maturity Date of 12/09/2019	9.30%			65.00
Zero Coupon Non Convertible Debentures With Maturity Date of 24/09/2019	9.30%			105.00
9.20 % Redeemable Non Convertible Debentures Date of Maturity 4/11/2019	9.20%			300.00
Zero Coupon Non Convertible Debentures with Maturity Date of 12/11/2019	8.85%			50.00
9.50% Secured Rated Listed Redeemable Non Convertible Debentures. Series E1. Date of Maturity 31/12/2019	9.50%			1,750.00
G-Sec Index Principal Protected Market Linked Listed Secured Redeemable Non Convertible Debentures. Series C-13. Date of Maturity 10/01/2020	9.00%			175.00
<b>TOTAL</b>		<b>51,809.28</b>	<b>57,123.20</b>	<b>37,610.30</b>

\* Includes hedging cost

Note 19. Borrowings (Other than Debt securities)

(₹ in millions)

Particulars	At Amortised Cost		
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>(A)</b>			
<b>(a) Term loan (refer note 19.1 below)</b>			
(i) From banks and financial institution (refer note (a))	40,542.59	31,036.61	37,676.84
(ii) From others (refer note (b))	7,311.00	7,538.59	-
Less : Prepaid expenses	(255.64)	(126.86)	(66.20)
<b>(b) Other loans (refer note 19.2 below)</b>			
(i) Cash credit/ overdraft (refer note (a) below)	5,433.07	7,829.56	7,512.78
(ii) Securitisation liability	39,138.16	22,405.61	4,474.06
Less : Prepaid expenses	(104.09)	-	(3.34)
(c) Inter corporate deposit (refer note 40.2)	-	500.00	-
(d) Interest accrued but not due	114.74	132.40	71.20
<b>Total (A)</b>	<b>92,179.83</b>	<b>69,315.91</b>	<b>49,665.34</b>
<b>(B)</b>			
Borrowings in India	84,872.52	61,797.33	49,665.34
Borrowings outside India (refer note (b))	7,307.31	7,518.58	-
<b>Total (B) to tally with (A)</b>	<b>92,179.83</b>	<b>69,315.91</b>	<b>49,665.34</b>

Notes:

(a) These loans are secured by way of a first pari-passu charge over the current assets in the form of receivables, book debts, bills, outstanding monies receivables including future movable assets, other than those specifically charged.

(b) During the previous year ended March 31, 2020 the Company had borrowed an amount of ₹ 6,870.00 million (equivalent to USD 100 million) as external commercial borrowings under automatic route and secured by way of first paripassu charge by way of hypothecation on the standard receivables of the company with asset cover of 1.20 times of the sanction amount.

Note 19.1 - Terms of repayment of term loans

(₹ in millions)

Residual Maturity	As at March 31, 2021		As at March 31, 2020		As at March 31, 2019	
	Rate of Interest/ Yield	Amount (₹ in million)	Rate of Interest/ Yield	Amount (₹ in million)	Rate of Interest/ Yield	Amount
<b>(i) From Banks and Financial Institution</b>						
<b>Floating:*</b>		<b>40,542.59</b>		<b>31,036.61</b>		<b>37,676.84</b>
More than 5 years	-	-	9.35%	250.00	-	-
3 - 5 Years	8.50% - 10.30%	8,377.39	9.35% - 10.30%	4,088.82	8.40% - 10.25%	6,687.34
1 - 3 Years	8.50% - 10.30%	19,445.30	9.10% - 10.30%	15,837.46	8.40% - 10.80%	16,165.58
Less than 1 year	6.21% - 10.30%	12,719.90	9.00% - 10.50%	10,860.33	8.40% - 10.80%	14,823.92
<b>(ii) From Others</b>						
<b>Floating:**</b>		<b>7,311.00</b>		<b>7,538.59</b>		<b>-</b>
3 - 5 Years	8.62%	7,311.00	8.62%	7,538.59	-	-
<b>Total</b>		<b>47,853.59</b>		<b>38,575.20</b>		<b>37,676.84</b>

\* The rate of interest for the above term loans from banks is linked to marginal cost of funds based lending rate/ treasury bills plus applicable spread. The above categorisation of loans has been based on the interest rates prevalent as on the respective reporting dates.

\*\* The rate of interest for the above loan is linked to 6 month U.S. LIBOR plus margin 1.85% p.a.

Note 19. 2 - Terms of repayment of other loans

(₹ in millions)

Residual Maturity	As at March 31, 2021		As at March 31, 2020		As at March 31, 2018	
	Rate of Interest/ Yield	Amount (₹ in million)	Rate of Interest/ Yield	Amount (₹ in million)	Rate of Interest/ Yield	Amount
<b>Floating:</b>						
Cash credit/ overdraft : Less than 1 year ***	3.75% - 10.50%	5,433.07	6.97% - 10.95%	7,829.56	8.40% - 10.95%	7,512.78
<b>Securitisation liability</b>						-
<b>Fixed:</b>		<b>33,031.36</b>		<b>13,005.14</b>		<b>4,363.35</b>
More than 5 years	-	-	-	-	-	-
3- 5 Years	10.00%	713.81	10.03% - 10.10%	9.36	10.10%	0.48
1-3 Years	7.50% - 10.10%	28,430.53	10.05% - 10.10%	2,373.43	10.10%	2,467.38
Less than 1 year	7.72%	3,887.02	9.57% - 10.75%	10,622.35	10.10%	1,895.49
<b>Floating:****</b>		-		-		<b>110.71</b>
More than 5 years	-	-	-	-	7.20%	57.10
3- 5 Years	-	-	-	-	7.20%	24.34
1-3 Years	-	-	-	-	7.20%	20.25
Less than 1 year	-	-	-	-	7.20%	9.02
<b>Project IRR</b>		<b>6,106.80</b>		<b>9,400.47</b>		-
Less than 1 year	20.23% - 20.89%	6,106.80	20.65% -21.93%	9,400.47		
<b>Inter corporate deposit</b>						
<b>Floating:</b>		-		<b>500.00</b>		-
Less than 1 year (refer note 40.2)	-	-	11.40%	500.00		
<b>Total</b>		<b>44,571.23</b>		<b>30,735.17</b>		<b>11,986.84</b>

\*\*\*The rate of interest for the above loans is linked to marginal cost of funds based lending rate/ fixed deposits plus applicable spread. The above categorisation of loans has been based on the interest rates prevalent as on the respective reporting dates.

**Note 20. Subordinated liabilities**

(₹ in millions)

Particulars	At Amortised Cost		
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>(A)</b>			
(i) Non Convertible Debentures (unsecured)	16,407.52	15,709.21	8,644.63
Less: Unamortised debenture issue expenses	(295.05)	(154.19)	(44.31)
(ii) Interest accrued but not due	1,261.51	749.06	581.17
<b>Total (A)</b>	<b>17,373.98</b>	<b>16,304.08</b>	<b>9,181.49</b>
<b>(B)</b>			
Subordinated liabilities in India	13,890.80	12,836.94	5,709.51
Subordinated liabilities outside India	3,483.18	3,467.14	3,471.98
<b>Total (B) to tally with (A)</b>	<b>17,373.98</b>	<b>16,304.08</b>	<b>9,181.49</b>

**Note 20.1 - Terms of repayment**

(₹ in millions)

Residual Maturity	As at March 31, 2021		As at March 31, 2020		As at March 31, 2019	
	Rate of Interest / Yield	Amount (₹ in million)	Rate of Interest / Yield	Amount (₹ in million)	Rate of Interest / Yield	Amount
<b>Non Convertible Debenture (unsecured)</b>						
<b>Fixed</b>		<b>11,878.54</b>		<b>8,401.39</b>		<b>8,144.63</b>
More than 5 years	8.70% - 10.50%	10,739.29	8.70% - 10.50%	4,971.39	8.70% - 10.50%	4,714.63
3- 5 Years	10.00%	259.25	12.10%	100.00	12.10% - 12.20%	530.00
1-3 Years	12.10% - 12.20%	530.00	10.50% - 12.20%	780.00	10.50% -11.25%	2,900.00
Less than 1 year	10.50% - 10.75%	350.00	10.75% - 11.25%	2,550.00	-	-
<b>Zero Coupon</b>		<b>4,528.98</b>		<b>7,307.82</b>		<b>500.00</b>
More than 5 years	9.35% - 10.03%	1,181.44	9.35% - 10.50%	557.82	9.35%	500.00
3- 5 Years	10.50%	57.83	-	-	-	-
1-3 Years	-	-	9.00%	6,750.00	-	-
Less than 1 year	9.00%	3,289.71	-	-	-	-
<b>Total</b>		<b>16,407.52</b>		<b>15,709.21</b>		<b>8,644.63</b>

## Note 20.2 - Non Convertible Debentures - instrument wise details

(₹ in millions)

Description of security	Coupon/ Yield	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
10.75% Unsecured Redeemable Non Convertible Debentures. Date of Maturity 30/04/2020	10.75%	-	450.00	450.00
10.75% Unsecured Redeemable Non Convertible Subordinated Debentures In The Nature of Tier II Capital. Date of Maturity 03/06/2020	10.75%	-	100.00	100.00
11.25% Unsecured Redeemable Non Convertible Debentures. Date of Maturity 05/09/2020	11.25%	-	2,000.00	2,000.00
10.75% Unsecured Redeemable Non Convertible Debentures. Series U01. Date of Maturity 10/09/2021	10.75%	200.00	200.00	200.00
10.50% Unsecured Redeemable Non Convertible Debentures. Series U02. Date of Maturity 16/09/2021	10.50%	150.00	150.00	150.00
Zero Coupon Unsecured Redeemable Non Convertible Debentures. G-Sec Linked Covered PPMLD Series G1. Date of Maturity 21/10/2021	9.00%	1,130.09	2,750.00	-
Zero Coupon Unsecured Redeemable Non Convertible Debentures. G-Sec Linked Covered PPMLD Series G2. Date of Maturity 22/11/2021	9.00%	2,159.62	4,000.00	-
12.15% Unsecured Redeemable Non-Convertible Debenture. Date of Maturity 30/08/2022	12.15%	200.00	200.00	200.00
12.20% Unsecured Redeemable Subordinated Taxable Non Convertible Debentures. Date of Maturity 04/11/2022	12.20%	230.00	230.00	230.00
12.10% Unsecured Redeemable Non Convertible Debentures. Series 1. Date of Maturity 24/05/2023	12.10%	100.00	100.00	100.00
10.00% Unsecured Redeemable Non Convertible Debentures. Tranche II. Series V. Date of Maturity 06/06/2025	10.00%	259.25	259.25	-
Zero Coupon Unsecured Redeemable Non Convertible Debentures. Tranche II. Series VI. Date of Maturity 06/06/2025	10.50%	57.83	57.83	-
8.70% Unsecured Redeemable Non-Convertible Subordinated Debentures – Series U03. Date of Maturity 19/11/2027	8.70%	1,000.00	1,000.00	1,000.00
9.00% India Infoline (Regs) 18-2028_Rupee Denominated Bond. Date of Maturity 28/06/2028	9.00%	3,250.00	3,250.00	3,250.00
Zero coupon Unsecured Rated Listed Redeemable Non Convertible Subordinated Debentures IIFL MLD-2028. Series U04. Date of Maturity 25/08/2028	9.35%	500.00	500.00	500.00
10.00% Unsecured Rated Listed Redeemable Non Convertible Debenture. Series V. Date of Maturity 07/02/2029	10.00%	307.65	307.65	310.15
10.50% Unsecured Rated Listed Redeemable Non Convertible Debenture. Series VI. Date of Maturity 07/02/2029	10.50%	154.48	154.48	154.48
10.00% Unsecured Rated Listed Redeemable Non Convertible Debenture. Series I . Date of Maturity 24/06/2028	10.00%	2,746.92	-	-
9.60% Unsecured Rated Listed Redeemable Non Convertible Debenture. Series II . Date of Maturity 24/06/2028	9.60%	3,280.24	-	-
Zero Coupon Unsecured Rated Listed Redeemable Non Convertible Debenture. Series III . Date of Maturity 24/06/2028	10.03%	681.44	-	-
<b>TOTAL</b>		<b>16,407.52</b>	<b>15,709.21</b>	<b>8,644.63</b>

**Note 21. Other financial liabilities**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Payable on account of assignment/securitisation	14,454.01	988.26	8,749.45
Temporary overdrawn bank balances	128.15	36.01	120.93
Payables towards NCD	26.87	30.39	28.63
Unpaid dividends	5.52	13.57	13.56
Payable to Indostar	-	2,721.70	-
Payable towards purchase of Government Securities	-	5,326.11	-
Other payables (auction proceeds, retention payable, etc.) (refer note 21.1 below)	240.18	48.10	35.11
Others (specify nature)			
<b>Total</b>	<b>14,854.73</b>	<b>9,164.14</b>	<b>8,947.68</b>

**Note 21.1** During the year, ₹ 3.20 million (March 31, 2020 ₹ 1.29 million, March 31, 2019 ₹ 0.10 million) was transferred to Investor Education and Protection Fund. ₹ 0.66 million (March 31, 2020 ₹ 0.95 million, March 31, 2019 ₹ 1.12 million) pending to be transferred as on March 31, 2021 was transferred within 30 days of becoming due. As on March 31, 2020 ₹ 0.03 million pending transfer due to pandemic and for which extension was granted was transferred during the year.

**Note 22. Provisions**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Provision for employee benefits	196.30	168.87	185.96
Provision for leave encashment	82.93	65.76	59.47
Provision for gratuity (refer note 31.2)	-	24.71	6.76
ECL provision on sanctioned undisbursed loans	36.40	193.47	237.20
<b>Total</b>	<b>315.63</b>	<b>452.81</b>	<b>489.39</b>

**Note 23. Other non-financial liabilities**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Income received in advance	28.22	28.77	41.94
Advances from customers	491.37	363.67	396.01
Statutory remittances	118.87	68.50	101.27
<b>Total</b>	<b>638.46</b>	<b>460.94</b>	<b>539.22</b>



**Note 24: Equity Share Capital**

**(i) Authorised, Issued, Subscribed and Paid-up Share Capital**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Authorised Share Capital</b>			
2,355,250,000 Equity Shares (March 31, 2020- 2,355,250,000; March 31, 2019- 600,000,000) of ₹ 2 each	4,710.50	4,710.50	1,200.00
Reduction due to Composite Scheme of Arrangement (Equity Shares of ₹ 2 each) - on account of demerger (refer note 38.1)	-	-	(439.50)
<b>Addition to authorised share capital due to Composite Scheme of Arrangement on account of merger (refer note 38.2)</b>			
1,975,000,000 Equity Shares (March 31, 2019) of ₹ 2 each	-	-	3,950.00
500,000,000 Preference Shares (March 31, 2020- 500,000,000; March 31, 2019- 500,000,000) of ₹ 10 each	5,000.00	5,000.00	5,000.00
<b>Total</b>	<b>9,710.50</b>	<b>9,710.50</b>	<b>9,710.50</b>
<b>Issued, Subscribed and Paid-up Share Capital</b>			
378,840,676 Equity Shares (March 31, 2020- 378,340,922; March 31, 2019-319,203,092 ) of ₹ 2 each fully paid with voting rights	757.68	756.68	638.41
<b>Total</b>	<b>757.68</b>	<b>756.68</b>	<b>638.41</b>

**(ii) Reconciliation of the shares outstanding at the beginning and at the end of the year**

Particulars	As at March 31, 2021		As at March 31, 2020		As at March 31, 2019	
	No. of Shares	₹ in millions	No. of Shares	₹ in millions	No. of Shares	₹ in millions
<b>Equity Shares</b>						
At the beginning of the year	378,340,922	756.68	319,203,092	638.41	318,979,026	637.96
Add: Shares issued during the year	499,754	1.00	483,274	0.96	224,066	0.45
Add: Shares issued due to Composite Scheme of Arrangement	-	-	58,654,556	117.31	-	-
<b>Outstanding at the end of the year</b>	<b>378,840,676</b>	<b>757.68</b>	<b>378,340,922</b>	<b>756.68</b>	<b>319,203,092</b>	<b>638.41</b>

**(iii) Movement of shares pursuant to the composite scheme of arrangement**

Particulars	As at March 31, 2021		As at March 31, 2020		As at March 31, 2019	
	No. of Shares	₹ in millions	No. of Shares	₹ in millions	No. of Shares	₹ in millions
<b>Equity Shares</b>						
Equity Shares of ₹ 2/- pending issuance pursuant to the Composite scheme of arrangement	-	-	-	-	58,654,556	117.31
<b>Incremental shares to be issued</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>58,654,556</b>	<b>117.31</b>

**REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY IIFL HOLDINGS LIMITED)**

Notes forming part of Reformatted Standalone Financial Statements for the year ended March 31,2021, March 31,2020 and March31,2019

**(iv) Rights attached to equity shares**

The Company has issued only one class of equity shares having a par value of ₹ 2/- per share. Each holder of equity share is entitled to one vote per share. The Company declares and pays dividends in Indian Rupees. During the year ended March 31, 2021, equity shareholders were paid an interim dividend of ₹ 3/- (March 31, 2020- ₹ 2.25/- , March 31, 2019 ₹ 5/-) per share.

In the event of liquidation of the Company, the holders of equity shares will be entitled to receive any of the remaining assets of the Company after distribution of all preferential amounts. However, no such preferential amount exists currently. The distribution will be in proportion to the number of equity shares held by the shareholders.

**(v) Details of shareholders holding more than 5% shares in the Company**

Name of the shareholder	As at March 31, 2021		As at March 31, 2020		As at March 31, 2019	
	No. of Shares	% Holdings	No. of Shares	% Holdings	No. of Shares	% Holdings
<b>Equity shares of ₹ 2 each fully paid up</b>						
FIH Mauritius Investments Ltd.	84,641,445	22.34%	84,641,445	22.37%	84,641,445	22.40%
CDC Group PLC*	58,501,587	15.44%	58,501,587	15.46%	58,501,587	15.48%
Nirmal Bhanwarlal Jain	47,719,154	12.60%	47,265,154	12.49%	46,402,000	12.28%
HWIC Asia Fund Class A shares	28,362,530	7.49%	28,362,530	7.50%	28,362,530	7.51%

\* Equity Shares to CDC Group PLC have been allotted on March 30, 2020 post giving effect of the merger of India Infoline Finance Limited basis appointed date April 01, 2018.

(vi) During the period of five years immediately preceding the Balance Sheet date, the Company has not issued any shares without payment being received in cash or by way of bonus shares or shares bought back except for 58,654,556 equity shares allotted on account of merger. (refer note 38)

(vii) Shares reserved for issue under options and contracts/ commitments for sale of shares/ disinvestments, including the terms and amount: Refer note 39 for details of shares reserved for issue under Employee Stock Option Plan of the Company.

Note 24.1: Other Equity

(₹ in millions)

Particulars	Share application money pending allotment	Reserves & Surplus								Other Comprehensive Income		Total
		Capital Reserve	Securities Premium Reserve	General Reserve	Special Reserve pursuant to Section 45 IC of Reserve Bank of India Act, 1934	Capital Redemption Reserve	Debenture Redemption Reserve	Retained Earnings	Stock Compensation Reserve	Effective portion of Cash Flow Hedges	Remeasurements of defined benefit	
<b>Balance as at April 01, 2018</b>	<b>4.16</b>	-	<b>10,604.07</b>	<b>577.45</b>	-	<b>51.11</b>	-	<b>2,900.14</b>	<b>52.19</b>	-	-	<b>14,189.11</b>
Changes in accounting policy/prior period errors	-	-	-	-	-	-	-	-	-	-	-	-
Addition due to Composite Scheme of Arrangement (Refer note 38.1)	-	(4,245.33)	-	-	-	-	-	-	-	-	-	(4,245.33)
Addition due to Composite Scheme of Arrangement (Refer note 38.2)	-	4,843.93	7,630.80	463.00	3,868.50	2,250.00	3,845.70	(1,137.51)	19.36	-	-	21,783.78
<b>Opening restated balance as on April 01,2018</b>	<b>4.16</b>	<b>598.60</b>	<b>18,234.87</b>	<b>1,040.45</b>	<b>3,868.50</b>	<b>2,301.11</b>	<b>3,845.70</b>	<b>1,763.61</b>	<b>71.55</b>	-	(0.98)	<b>31,727.56</b>
Profit for the year	-	-	-	-	-	-	-	4,510.25	-	-	-	4,510.25
Other comprehensive income	-	-	-	-	-	-	-	-	-	-	-	-
Remeasurement of defined benefit (net of tax)	-	-	-	-	-	-	-	-	-	-	11.43	11.43
Interim dividend	-	-	-	-	-	-	-	(1,725.75)	-	-	-	(1,725.75)
Dividend distribution tax on interim dividend	-	-	-	-	-	-	-	(183.04)	-	-	-	(183.04)
Preference dividend	-	-	-	-	-	-	-	-	-	-	-	-
Transfer to/ from reserves	-	-	19.49	4,007.86	769.00	-	(4,007.65)	(769.00)	(19.70)	-	-	(0.00)
Deferred Tax Liability	-	-	-	-	-	-	-	-	-	-	-	-
On account of merger	-	-	-	-	-	-	-	(10.33)	-	-	-	(10.33)
Ind AS impact	-	-	-	-	-	-	-	-	-	-	-	-
Shares issued under ESOP	-	-	-	-	-	-	-	-	-	-	-	-
On account of demerger	-	240.25	-	-	-	-	-	1.59	(24.94)	-	-	216.90
<b>Addition/(Reduction) during the year</b>	<b>(4.16)</b>	<b>-</b>	<b>56.52</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>258.95</b>	<b>(258.95)</b>	<b>68.46</b>	<b>-</b>	<b>-</b>	<b>120.83</b>
<b>Balance as at March 31, 2019</b>	<b>-</b>	<b>838.85</b>	<b>18,310.88</b>	<b>5,048.31</b>	<b>4,637.50</b>	<b>2,301.11</b>	<b>97.00</b>	<b>3,328.38</b>	<b>95.37</b>	<b>-</b>	<b>10.45</b>	<b>34,667.85</b>
Profit for the year	-	-	-	-	-	-	-	1,488.03	-	-	-	1,488.03
Other comprehensive income	-	-	-	-	-	-	-	-	-	-	(24.86)	(24.86)
Interim dividend	-	-	-	-	-	-	-	(817.05)	-	-	-	(817.05)
Dividend distribution tax on interim dividend	-	-	-	-	-	-	-	(79.34)	-	-	-	(79.34)
Transfer to/ from reserves	-	-	10.26	37.74	617.61	-	31.04	(686.05)	(10.59)	-	-	-
On account of merger	-	-	-	-	-	-	-	(25.82)	-	-	-	(25.82)
Addition during the year	-	-	23.22	-	-	-	-	-	89.36	-	-	112.58
<b>Balance as at March 31, 2020</b>	<b>-</b>	<b>838.85</b>	<b>18,344.36</b>	<b>5,086.05</b>	<b>5,255.11</b>	<b>2,301.11</b>	<b>128.04</b>	<b>3,208.15</b>	<b>174.14</b>	<b>-</b>	<b>(14.41)</b>	<b>35,321.40</b>
Profit for the year	-	-	-	-	-	-	-	3,425.77	-	-	-	3,425.77
Other comprehensive income	-	-	-	-	-	-	-	-	-	(217.80)	6.73	(211.07)
Interim dividend	-	-	-	-	-	-	-	(1,135.41)	-	-	-	(1,135.41)
Transfer to/ from reserves	-	-	12.62	6.82	686.80	-	-	(686.80)	(19.44)	-	-	-
Addition during the year	-	-	44.59	-	-	-	-	-	4.36	-	-	48.95
<b>Balance as at March 31, 2021</b>	<b>-</b>	<b>838.85</b>	<b>18,401.57</b>	<b>5,092.87</b>	<b>5,941.91</b>	<b>2,301.11</b>	<b>128.04</b>	<b>4,811.71</b>	<b>159.06</b>	<b>(217.80)</b>	<b>(7.68)</b>	<b>37,449.64</b>

**Note 25.1 Interest income**

(₹ in millions)

Particulars	FY 2020-21				FY 2019-20				FY 2018-19			
	On financial assets measured at amortised cost	On financial assets classified at fair value through profit or loss	On financial assets classified at fair value through OCI	Total	On financial assets measured at amortised cost	On financial assets classified at fair value through profit or loss	On financial assets classified at fair value through OCI	Total	On financial assets measured at amortised cost	On financial assets classified at fair value through profit or loss	On financial assets classified at fair value through OCI	Total
Interest on loans	24,249.29	-	5,507.96	29,757.25	18,425.82	-	4,975.12	23,400.94	23,449.50	-	3,438.14	26,887.65
Interest on investments	-	157.50	-	157.50	-	113.43	-	113.43	-	505.03	-	505.03
Interest on deposits with banks	530.90	-	-	530.90	689.64	-	-	689.64	645.30	-	-	645.30
Interest on inter corporate deposit	258.26	-	-	258.26	251.28	-	-	251.28	44.95	-	-	44.95
Other income	-	-	-	-	688.42	-	-	688.42	-	-	-	-
<b>Total</b>	<b>25,038.45</b>	<b>157.50</b>	<b>5,507.96</b>	<b>30,703.91</b>	<b>20,055.16</b>	<b>113.43</b>	<b>4,975.12</b>	<b>25,143.71</b>	<b>24,139.75</b>	<b>505.03</b>	<b>3,438.14</b>	<b>28,082.93</b>

**Note 25.1A:** The Hon'ble Supreme Court of India has pronounced its judgement in the matter of Small Scale Industrial Manufacturers Association vs UOI & Ors. and other connected matters on March 23, 2021. Reserve Bank of India vide its circular dated April 07, 2021 instructed all lending institutions to refund / adjust 'interest on interest' to all borrowers including those who had availed of working capital facilities during the moratorium period, irrespective of whether moratorium had been fully or partially availed, or not availed. Pursuant to these instructions, the company has estimated an amount of ₹ 109.12 millions and charged the same to Profit and Loss Account for the year ended March 31, 2021, on the basis of the methodology for calculation of the amount of such 'interest on interest' finalised by the Indian Banks Association (IBA) in consultation with other industry participants / bodies.

**Note 25.2 Dividend income**

The Company received dividend income amounting to ₹ 701.88 million (March 31, 2020 ₹ 441.81 million, March 31, 2019 ₹ 841.25 million). Dividend received from subsidiary company amounts to ₹ 643.05 million (March 31, 2020 ₹ 431.06 million, March 31, 2019 ₹ 41.94 million)

**Note 26. Net gain/ (loss) on fair value changes**

(₹ in millions)

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
Net gain/ (loss) on financial instruments at fair value through profit or loss			
On trading portfolio			
- Investments	1,553.43	(943.69)	(166.00)
<b>Total net gain/(loss) on fair value changes</b>	<b>1,553.43</b>	<b>(943.69)</b>	<b>(166.00)</b>
Fair value changes			
- Realised	1,513.18	(958.05)	(169.02)
- Unrealised	40.25	14.36	3.02
<b>Total net gain/(loss) on fair value changes</b>	<b>1,553.43</b>	<b>(943.69)</b>	<b>(166.00)</b>

**Note 27. Other income**

(₹ in millions)

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
Interest on income tax refund	-	27.09	-
Rent Income	26.62	32.88	-
Profit on sale of fixed assets	2.92	6.00	-
Gain/(loss) on cancellation of forwards, swaps and options	174.98	-	-
Miscellaneous income	184.85	149.82	92.57
<b>Total</b>	<b>389.37</b>	<b>215.79</b>	<b>92.57</b>

**Note 28. Finance costs** (₹ in millions)

Particulars	On Financial liabilities measured at Amortised Cost		
	FY 2020-21	FY 2019-20	FY 2018-19
Interest on debt securities*	5,803.90	3,559.30	7,930.55
Interest on borrowings other than debt securities*	7,301.57	6,823.67	4,426.44
Interest on subordinated liabilities*	1,313.48	1,130.26	1,056.24
Interest on inter corporate deposit	466.16	333.58	79.00
Interest expense on lease - INDAS 116	245.87	211.60	-
Other borrowing cost *	418.77	425.16	184.77
<b>Total</b>	<b>15,549.75</b>	<b>12,483.57</b>	<b>13,677.00</b>

\* Includes foreign currency expenses incurred amounting to ₹ 2,014.39 million (March 31, 2020 ₹ 939.47 million, March 31, 2019 ₹ 22.28 million)

**Note 29. Net (gain)/ loss on derecognition of financial instruments under amortised cost category**

(₹ in millions)

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
<b>(i) Net gain on derecognition of financial instruments under amortised cost category</b>			
Interest strip on assignment of loans	(651.15)	(429.91)	(296.10)
<b>(ii) Net loss on derecognition of financial instruments under amortised cost category</b>			
Bad debts written off (net)	5,686.45	3,540.74	3,246.66
<b>Total</b>	<b>5,035.30</b>	<b>3,110.83</b>	<b>2,950.56</b>

**Note 30. Impairment on financial instruments**

(₹ in millions)

Particulars	FY 2020-21			FY 2019-20			FY 2018-19		
	On financial assets measured at amortised cost	On financial assets classified at fair value through OCI	Total	On financial assets measured at amortised cost	On financial assets classified at fair value through OCI	Total	On financial assets measured at amortised cost	On financial assets classified at fair value through OCI	Total
Loans (refer note 8.3)	1,721.99	(30.89)	1,691.10	(581.11)	(137.99)	(719.10)	38.61	(54.18)	(15.57)
Other financial assets	289.58	-	289.58	42.83	-	42.83	27.16	-	27.16
<b>Total</b>	<b>2,011.57</b>	<b>(30.89)</b>	<b>1,980.68</b>	<b>(538.28)</b>	<b>(137.99)</b>	<b>(676.27)</b>	<b>65.77</b>	<b>(54.18)</b>	<b>11.59</b>

**Note 31. Employee benefit expenses**

(₹ in millions)

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
Salaries	3,621.17	3,894.83	3,705.85
Contribution to provident and other funds (refer note 31.1 below)	236.75	258.55	183.94
Leave encashment	43.44	26.93	48.13
Gratuity (refer note 31.2 below)	34.97	21.46	20.67
Staff welfare expenses	117.30	148.22	148.79
Share based payments	17.51	57.40	48.72
<b>Total</b>	<b>4,071.14</b>	<b>4,407.39</b>	<b>4,156.12</b>

**31.1 Defined contribution plans**

The Company has recognised the following amounts as an expense and included in the Employee benefit expenses

(₹ in millions)

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
Contribution to Provident fund	122.42	95.56	56.07
Contribution to Employee State Insurance Corporation	32.18	37.54	43.21
Contribution to Labour welfare fund	0.57	0.58	0.29
Company contribution to employee pension scheme	78.79	121.22	84.10
Contribution to NPS	2.79	3.65	0.26
<b>Total</b>	<b>236.75</b>	<b>258.55</b>	<b>183.94</b>

**31.2 Gratuity disclosure statement**

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
Type of benefit	Gratuity	Gratuity	Gratuity
Country	India	India	India
Reporting currency	INR	INR	INR
Reporting standard	Indian Accounting Standard 19 (Ind AS 19)	Indian Accounting Standard 19 (Ind AS 19)	Indian Accounting Standard 19 (Ind AS 19)
Funding status	Funded	Funded	Funded
Starting period	1-Apr-20	1-Apr-19	1-Apr-18
Date of reporting	31-Mar-21	31-Mar-20	31-Mar-19
Period of reporting	12 Months	12 Months	12 Months

**Assumptions (current year)**

Expected return on plan assets	6.44%	6.04%	7.64%
Rate of discounting	6.44%	6.04%	7.64% - 7.79%
Rate of salary increase	6.00%	6.00%	5% - 6%
Rate of employee turnover	For service 4 years and below 28% p.a. & thereafter 2% p.a.	For service 4 years and below 27% p.a. & thereafter 3% p.a.	For service 4 years and below 31% p.a. & thereafter 2% p.a. For service 4 years and below 15% p.a. & thereafter 1% p.a.
Mortality rate during employment	Indian Assured Lives Mortality (2006-08)	Indian Assured Lives Mortality (2006-08)	Indian Assured Lives Mortality (2006-08)
Mortality rate after employment	N.A.	N.A.	N.A.

(₹ in millions)

Table showing change in the present value of projected benefit obligation	FY 2020-21	FY 2019-20	FY 2018-19
Present value of benefit obligation at the beginning of the year	145.72	96.76	98.25
Interest cost	8.80	7.40	7.66
Current service cost	33.48	20.94	20.16
Past service cost	-	-	-
Liability transferred in/ acquisitions	5.32	3.44	1.29
(Liability transferred out/ divestments)	(9.55)	(2.51)	(0.38)
(Gains)/ losses on curtailment	-	-	-
(Liabilities extinguished on settlement)	-	-	-
(Benefit paid directly by the employer)	(8.21)	(1.75)	(0.29)
(Benefit paid from the fund)	(10.23)	(11.46)	(16.35)
The effect of changes in foreign exchange rates	-	-	-
Actuarial (gains)/losses on obligations - due to change in demographic	(2.15)	7.26	3.88
Actuarial (gains)/losses on obligations - due to change in financial	(10.11)	27.87	(27.91)
Actuarial (gains)/losses on obligations - due to experience	4.28	(2.23)	10.45
Present value of benefit obligation at the end of the year	157.35	145.72	96.76

(₹ in millions)

Table showing change in the Fair Value of Plan Assets	FY 2020-21	FY 2019-20	FY 2018-19
Fair value of plan assets at the beginning of the year	121.01	90.00	90.85
Interest income	7.31	6.88	7.09
Contributions by the employer	40.60	35.92	5.84
Expected contributions by the employees	-	-	-
Assets transferred in/ acquisitions	-	-	-
(Assets transferred out/ divestments)	-	-	-
(Benefit paid from the fund)	(10.23)	(11.46)	(16.35)
(Assets distributed on settlements)	-	-	-
Effects of asset ceiling	-	-	-
The effect of changes in foreign exchange rates	-	-	-
Return on plan assets, excluding interest income	1.01	(0.33)	2.57
Fair value of plan assets at the end of the year	159.70	121.01	90.00

(₹ in millions)

Amount recognised in the Balance Sheet	FY 2020-21	FY 2019-20	FY 2018-19
(Present value of benefit obligation at the end of the year)	(157.35)	(145.72)	(96.76)
Fair value of plan assets at the end of the year	159.70	121.01	90.00
Funded status (surplus/ (deficit))	2.35	(24.71)	(6.76)
Net (liability)/asset recognised in the Balance Sheet	2.35	(24.71)	(6.76)

(₹ in millions)

Net interest cost for current year	FY 2020-21	FY 2019-20	FY 2018-19
Present value of benefit obligation at the beginning of the year	145.72	96.76	98.25
(Fair value of plan assets at the beginning of the year)	(121.01)	(90.00)	(90.85)
Net liability/(asset) at the beginning	24.71	6.76	7.40
Interest cost	8.80	7.40	7.66
(Interest income)	(7.31)	(6.88)	(7.09)
Net interest cost for current year	1.49	0.52	0.57

(₹ in millions)

Expenses recognised in the Statement of Profit or Loss for current year	FY 2020-21	FY 2019-20	FY 2018-19
Current service cost	33.48	20.94	20.10
Net interest cost	1.49	0.52	0.57
Past service cost	-	-	-
(Expected contributions by the employees)	-	-	-
(Gains)/losses on curtailments and settlements	-	-	-
Net effect of changes in foreign exchange rates	-	-	-
Expenses recognised	34.97	21.46	20.67

REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED

(FORMERLY IIFL HOLDINGS LIMITED)

Notes forming part of Reformatted Standalone Financial Statements for the year ended March 31,2021, March 31,2020 and March 31,2019

(₹ in millions)

Expenses recognised in OCI for current year	FY 2020-21	FY 2019-20	FY 2018-19
Actuarial (gains)/ losses on obligation for the year	(7.97)	32.90	(13.56)
Return on plan assets, excluding interest income	(1.02)	0.32	(2.57)
Change in asset ceiling	-	-	-
Net (income)/ expense for the year recognised in OCI	(8.99)	33.22	(16.13)

(₹ in millions)

Balance Sheet reconciliation	FY 2020-21	FY 2019-20	FY 2018-19
Opening net liability	24.71	6.76	7.40
Expenses recognised in Statement of Profit or Loss	34.97	21.46	20.73
Expenses recognised in OCI	(8.99)	33.22	(16.13)
Net liability/(asset) transfer in	5.32	3.44	1.29
Net (liability)/asset transfer out	(9.55)	(2.51)	(0.38)
(Benefit paid directly by the employer)	(8.21)	(1.75)	(0.29)
(Employer's contribution)	(40.60)	(35.91)	(5.86)
Net liability/(asset) recognised in the Balance Sheet	(2.35)	24.71	6.76

(₹ in millions)

Category of Assets	FY 2020-21	FY 2019-20	FY 2018-19
Government of India Assets	-	-	-
State Government Securities	-	-	-
Special Deposits Scheme	-	-	-
Debt Instruments	-	-	-
Corporate Bonds	-	-	-
Cash And Cash Equivalents	-	-	-
Insurance fund	159.71	121.01	90.00
Asset-Backed Securities	-	-	-
Structured Debt	-	-	-
Other	-	-	-
Total	159.71	121.01	90.00

Information for major category of plan assets of gratuity fund is not available with the Company and hence not disclosed

(₹ in millions)

Net interest cost for next year	FY 2020-21	FY 2019-20	FY 2018-19
Present value of benefit obligation at the end of the year	157.35	145.72	96.76
(Fair value of plan assets at the end of the year)	(159.70)	(121.01)	(90.00)
Net liability/ (asset) at the end of the year	(2.35)	24.71	6.76
Interest cost	10.13	8.80	7.40
(Interest income)	(10.29)	(7.31)	(6.88)
Net interest cost for next year	(0.15)	1.49	0.52

(₹ in millions)

Expenses recognised in the Statement of Profit or Loss for next year	FY 2020-21	FY 2019-20	FY 2018-19
Current service cost	33.08	33.48	20.94
Net interest cost	(0.15)	1.49	0.52
(Expected contributions by the employees)	-	-	-
Expenses recognised	32.93	34.97	20.86

(₹ in millions)

Maturity analysis of the benefit payments: From the Fund	FY 2020-21	FY 2019-20	FY 2018-19
Projected benefits payable in future years from the date of reporting			
1st following year	11.59	12.21	7.29
2nd following year	3.08	3.96	2.45
3rd following year	3.62	4.31	2.78
4th following year	4.18	4.81	2.96
5th following year	4.38	5.32	3.99
Sum of years 6 To 10	31.70	33.56	25.17
Sum of years 11 and above	463.37	342.35	329.08

(₹ in millions)

Sensitivity analysis	FY 2020-21	FY 2019-20	FY 2018-19
Projected benefit obligation on current assumptions	157.36	145.72	96.76
Delta effect of +1% change in rate of discounting	(21.75)	(18.32)	(12.29)
Delta effect of -1% change in rate of discounting	27.06	22.58	15.09
Delta effect of +1% change in rate of salary increase	25.38	20.59	14.03
Delta effect of -1% change in rate of salary increase	(20.90)	(17.27)	(11.81)
Delta effect of +1% change in rate of employee turnover	0.33	(0.68)	2.25
Delta effect of -1% change in rate of employee turnover	(0.59)	0.63	(2.74)



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The sensitivity analysis have been determined based on reasonably possible changes of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant.

The sensitivity analysis presented above may not be representative of the actual change in the projected benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated.

Furthermore, in presenting the above sensitivity analysis, the present value of the projected benefit obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same method as applied in calculating the projected benefit obligation as recognised in the balance sheet.

There was no change in the methods and assumptions used in preparing the sensitivity analysis from prior years.

**Notes**

Actuarial gains/losses are recognised in the period of occurrence under Other Comprehensive Income (OCI). All above reported figures of OCI are gross of taxation.

Salary escalation & attrition rate are in line with the industry practice considering promotion and demand and supply of the employees.

Maturity analysis of benefit payments is undiscounted cashflows considering future salary, attrition & death in respective year for members as mentioned above.

Average Expected Future Service represents Estimated Term of Post - Employment Benefit Obligation.

Value of asset is considered as fair value of plan asset for the period of reporting.

**Qualitative disclosures****Characteristics of defined benefit plan**

The Company has a defined benefit gratuity plan in India (funded). The company's defined benefit gratuity plan is a final salary plan for employees, which requires contributions to be made to a separately administered fund.

The fund is managed by a trust which is governed by the Board of Trustees. The Board of Trustees are responsible for the administration of the plan assets and for the definition of the investment strategy.

**Risks associated with defined benefit plan**

Gratuity is a defined benefit plan and company is exposed to the following risks:

**Interest rate risk:** A fall in the discount rate which is linked to the G.Sec. Rate will increase the present value of the liability requiring higher provision. A fall in the discount rate generally increases the mark to market value of the assets depending on the duration of asset.

**Salary risk:** The present value of the defined benefit plan liability is calculated by reference to the future salaries of members. As such, an increase in the salary of the members more than assumed level will increase the plan's liability.

**Investment risk:** The present value of the defined benefit plan liability is calculated using a discount rate which is determined by reference to market yields at the end of the reporting period on government bonds. If the return on plan asset is below this rate, it will create a plan deficit. Currently, for the plan in India, it has a relatively balanced mix of investments in government securities, and other debt instruments.

**Asset liability matching risk:** The plan faces the ALM risk as to the matching cash flow. Since the plan is invested in lines of Rule 103 of Income Tax Rules, 1962, this generally reduces ALM risk.

**Mortality risk:** Since the benefits under the plan is not payable for life time and payable till retirement age only, plan does not have any longevity risk.

**Characteristics of defined benefit plans**

During the year, there were no plan amendments, curtailments and settlements.

A separate trust fund is created to manage the Gratuity plan.

**Note 32. Other expenses**

(₹ in millions)

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
Advertisement and marketing expenses*	283.68	362.42	369.87
Direct operating expenses	100.14	184.44	215.54
Bank charges	41.08	27.24	52.17
Commission to non whole-time directors	-	4.14	6.00
Communication costs	62.43	96.38	92.16
Electricity	89.70	140.86	114.31
Exchange and statutory charges	5.93	12.43	10.26
Legal & professional fees*	336.71	565.62	664.35
Directors sitting fees	5.79	4.33	5.17
Office expenses	100.88	98.70	95.98
Postage & courier	28.33	59.46	43.72
Printing & stationary	30.22	37.78	38.03
Rates & taxes	1.79	76.30	6.08
Rent	7.84	86.59	600.22
Repairs & maintenance			
- Computer	10.58	12.78	11.49
- Others	65.71	112.13	88.70
Remuneration to auditors			
- Audit fees	4.46	3.07	2.10
- Certification / other services **	0.44	2.61	5.58
- Out of pocket expenses	-	0.24	0.34
Software charges*	111.32	194.99	224.58
Travelling & conveyance*	53.37	153.86	208.09
Corporate social responsibility expenses (refer note 40.1)	47.10	120.19	109.02
Miscellaneous expenses	4.44	27.86	28.69
Insurance premium	236.23	102.30	82.30
Loss on sale of fixed assets	-	-	0.41
Security expenses	792.58	311.77	230.86
<b>Total</b>	<b>2,420.75</b>	<b>2,798.50</b>	<b>3,306.03</b>

\*Includes below payments done in foreign currency

(₹ in millions)

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
Advertisement and marketing expenses	1.39	0.57	1.33
Travelling & conveyance	-	0.09	-
Software charges	0.92	3.82	4.24
Legal & professional fees	1.76	7.00	1.81

\*\* During the year the Company has paid ₹ 2.30 million (March 31, 2020 ₹ 11.99 million) to the auditors towards certification required towards Public Issue of Non Convertible Debentures (March 31, 2020 Secured Medium Term Note Programme), the same has been amortised over the tenure of the borrowings.

**Note 33. Exceptional items**

i) During the year ended March 31, 2021, IIFL Finance Limited has transferred 6,60,61,285 number of fully paid equity shares of ₹ 10/- each constituting of 25% equity shares held by the Company in Samsata Microfinance Limited, a subsidiary Company, to IIFL Home Finance Limited (Formerly Known as 'India Infoline Housing Finance Limited'), a Wholly-owned subsidiary Company, at fair value of ₹ 20 per share. The Profit on sale aggregating to ₹ 530.50 million has been disclosed as exceptional item.

ii) During the previous year ended March 31, 2020, the Company had transferred its mortgage loan business undertaking with its respective assets and liabilities as a going concern on a slump sale basis, to IIFL Home Finance Limited (Formerly Known as 'India Infoline Housing Finance Limited'), a Wholly Owned Subsidiary of the Company w. e. f. June 30, 2019. The profit on sale aggregating to ₹ 15.04 million has been disclosed as exceptional item.

iii) During the previous year ended March 31, 2020, the Company had transferred its Microfinance Business undertaking with its respective assets and liabilities as a going concern on a slump sale basis, to IIFL Samasta Finance Limited (formerly known as Samasta Microfinance Limited) a subsidiary Company w.e.f October 31, 2019. The profit on sale aggregating to ₹ 31.02 million has been disclosed as exceptional item.

iv) During the year ended March 2019, the Company executed definitive agreement for the sale of its "Vehicle Financing Business" as a going concern on a slump sale basis to IndoStar Capital Finance Limited ("Indostar"). The profit on sale aggregating to ₹ 1,153.30 million has been disclosed as an exceptional item. In terms of the Business Transfer Agreement, the Company will be receiving the outstanding purchase consideration of ₹ 20,177.78 million from Indostar in 12 (twelve) equal monthly instalments from the closing date March 31, 2019, with interest.

**Note 34. Income taxes**

(₹ in millions)

Amounts recognised in statement of profit or loss	FY 2020-21	FY 2019-20	FY 2018-19
<b>Current tax expense</b>			
Current year	972.83	419.33	1,258.27
Changes in estimates related to prior years	43.83	(20.69)	11.37
<b>Deferred tax expense</b>			
Origination and reversal of temporary differences	(167.48)	479.68	449.46
<b>Total</b>	<b>849.18</b>	<b>878.32</b>	<b>1,719.10</b>

(₹ in millions)

Amounts recognised in other comprehensive income	FY 2020-21			FY 2019-20			FY 2018-19		
	Amount	Tax expense	Net of tax	Amount	Tax expense	Net of tax	Amount	Tax expense	Net of tax
Remeasurements of defined benefit liability/ (asset)	8.99	(2.26)	6.73	(33.22)	8.36	(24.86)	16.13	(5.54)	10.59
Cash flow hedge reserve	(291.04)	73.24	(217.80)	-	-	-	-	-	-

(₹ in millions)

Reconciliation of income tax expense of the year to accounting year	FY 2020-21	FY 2019-20	FY 2018-19
<b>Profit before tax</b>	4,274.95	2,366.35	6,230.19
<b>Tax using the Company's domestic tax rate</b>	1,075.92	595.57	1,814.23
Tax effect of:			
Non-deductible expenses	11.85	15.55	24.74
Tax-exempt income- Others (includes deduction under section 80JJAA)	(37.44)	(44.89)	(34.19)
Tax-exempt income- Dividend	(176.65)	(111.19)	(244.97)
Income taxed at different rates	(68.67)	(2.43)	(7.84)
Others	-	10.52	-
Change in tax rate (refer note 11.1)	-	381.08	496.31
Adjustments for current tax for prior periods	43.83	(20.69)	11.37
Past-year losses for which no deferred tax asset is recognised	-	-	(284.77)
De-Recognition of previously recognised deductible temporary differences	0.34	54.80	(55.80)
<b>Total income tax expense</b>	<b>849.18</b>	<b>878.32</b>	<b>1,719.10</b>

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**Note 35. Earnings Per Share**

(₹ in millions)

Basic and Diluted Earnings Per Share ("EPS") computed in accordance with INDAS 33 'Earnings per share'

Particulars		FY 2020-2021	FY 2019-2020	FY 2018-19
Face value of equity shares in ₹ fully paid up		2.00	2.00	2.00
<b>BASIC</b>				
Profit after tax as per statement of Profit and Loss		3,425.77	1,488.03	4,511.09
Less: Preference dividend and dividend distribution tax on preference dividend		-	-	
Profit after tax attributable to equity share holders	A	3,425.77	1,488.03	4,511.09
Weighted average number of equity shares outstanding	B	378,417,476	378,044,762	377,715,954
<b>Basic EPS (In ₹)</b>	<b>A/B</b>	<b>9.05</b>	<b>3.94</b>	<b>11.94</b>
<b>DILUTED</b>				
Weighted average number of equity shares for computation of basic EPS		378,417,476	378,044,762	377,715,954
Add: Potential equity shares on account conversion of Employees Stock Options		806,252	936,649	2,581,740
Weighted average number of equity shares for computation of diluted EPS	C	379,223,728	378,981,411	380,297,694
<b>Diluted EPS (In ₹)</b>	<b>A/C</b>	<b>9.03</b>	<b>3.93</b>	<b>11.86</b>

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**Note 36. Risk Management**

The Company's activities expose it to market risk, liquidity risk and credit risk.

Risk management is integral to Company's strategy. The comprehensive understanding of risk management throughout the various levels of an organization aids in driving key decisions related to risk-return balance, capital allocation and product pricing. The Company operates under the guidance of the Board approved risk appetite statement that covers business composition, guidance around gross non-performing assets and net non-performing assets, leverage, funding and liquidity, etc.

Additionally, it is also ensured that appropriate focus is on managing risk proactively by ensuring business operations are in accordance with laid-down risk. A strong risk management team and an effective credit operations structure ensures that risks are properly identified and timely addressed, to ensure minimal impact on the Company's growth and performance.

**Risk Management Structure**

The Company has established multi-level risk governance for monitoring and control of product and entity level risks. The Board of Directors are responsible for the overall risk management approach and for approving the risk management strategies and principles. The Board has constituted the Risk Management Committee ("RMC") which is responsible for monitoring the overall risk process within the Company. The RMC is empowered to develop an independent risk strategy comprising of principles, frameworks, policies and limits and ensuring its effective implementation. Independent function of Risk management is in place headed by the Chief Risk Officer ("CRO") who reports to the Chairman with oversight of RMC of the Board. The Risk department primarily operationalises risk management framework approved by RMC.

The Company has a well defined risk framework constituting various lines of defence – the first line of defence, consisting of management, is responsible for seamless integration of risk principles across all businesses. Additionally, it ensures adequate managerial and supervisory controls to ensure compliance and highlight inadequate processes and unexpected events. The Company has well-defined internal control measures in every process.

Independent risk and policy team constitutes second line of defence which is responsible for identification and assessment of entity-wide risks. Post its identification, it aims to mitigate risks either through portfolio trigger and caps (Credit risk) or through ongoing risk control and self assessment (Operational risk).

Internal Audit function is the third line of defence that independently reviews activities of the first two lines of defence and reports to the Audit Committee of the Board.

**Risk Management Practices**

The Company has developed the necessary competency to identify early stress signals and has also defined processes, including corrective and remedial actions as regards people and processes, for mitigation to ensure minimum damage. A stress testing mechanism is put in place to carry out the event based sensitivity analysis and identify the accounts under stress due to expected market movement. In event of susceptibility to external triggers, appropriate risk mitigation would be undertaken and thereby minimize the losses to the company.

It has initiated a detailed portfolio quality review mechanism which enables analysis of portfolio along various behavioural, demographic and financial parameters. Additionally, through tie-ups with external bureaus, an analysis of collection performance coupled with continuous credit assessment for various key segments is undertaken. The practices aid in proactive course correction thereby modifying credit or sourcing mechanisms, if required. Additionally, application scorecard has been developed enabling the Company to standardise credit underwriting and improve sourcing quality in the long run.

The Company's policy is to measure and monitor the overall risk-bearing capacity in relation to the aggregate risk exposure across all risk types and activities. Information pertaining to different type of risks are identified, analysed and tested on timely basis. The same is presented to RMC at periodic intervals.

In order to minimise any adverse effects on the financial performance of the Company, derivative financial instruments, such as cross currency interest rate swaps are entered to hedge certain foreign currency risk exposures and variable interest rate exposures.

The Company's central Treasury department identifies, evaluates and hedges financial risks in close co-operation with the Company's operating units. The Board provides written principles for overall risk management, as well as policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments and investment of excess liquidity. The Company's Treasury is responsible for managing its assets and liabilities and the overall financial structure. It is also primarily responsible for the funding and liquidity risks of the Company.

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**Note: 36A.1. Credit Risk**

Credit risk refers to risk that a counterparty will default on its contractual obligations resulting in financial loss to the Company.

Credit risk arises primarily from financial assets such as loans, trade receivables, investments, derivative financial instruments, and other receivables.

**Credit quality analysis**

The following tables sets out information about the credit quality of financial assets measured at amortised cost. Unless specifically indicated, for financial assets, the amounts in the table represent gross carrying amounts.

(₹ in millions)

As at March 31, 2021					
Particulars	Financial Assets where loss allowance measured at 12-month ECL	Financial assets for which credit risk has increased significantly and credit not impaired	Financial assets for which credit risk has increased significantly and credit impaired	Financial Assets where loss allowance measured using simplified approach/ cost	Total
Cash and cash equivalents	-	-	-	20,518.72	20,518.72
Bank balance other than above	-	-	-	15,406.27	15,406.27
Receivables					
(i) Trade receivables	-	-	2.95	1,590.78	1,593.73
(ii) Other receivables	-	-	-	5.10	5.10
Loans*	102,250.10	25,888.83	4,080.43	-	132,219.36
Investments**	-	-	-	11,853.33	11,853.33
Other financial assets	-	-	-	2,211.74	2,211.74

\* Loans comprises of outstanding principal, interest accrued but not due and principal and interest overdue.

\*\*Investments in subsidiaries are carried at cost.

(₹ in millions)

As at March 31, 2020					
Particulars	Financial Assets where loss allowance measured at 12-month ECL	Financial assets for which credit risk has increased significantly and credit not impaired	Financial assets for which credit risk has increased significantly and credit impaired	Financial Assets where loss allowance measured using simplified approach/ cost	Total
Cash and cash equivalents	-	-	-	6,062.71	6,062.71
Bank Balance other than above	-	-	-	10,444.00	10,444.00
Receivables					
(i) Trade receivables	-	-	2.95	119.26	122.20
(ii) Other receivables	-	-	-	-	-
Loans*	108,291.42	6,218.77	5,448.73	-	119,958.92
Investments**	-	-	-	11,969.21	11,969.21
Other Financial assets	-	-	-	1,687.87	1,687.87

\* Loans comprises of outstanding principal, interest accrued but not due and principal and interest overdue.

\*\*Investments in subsidiaries are carried at cost.

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(₹ in millions)

Particulars	As at March 31, 2019				Total
	Financial Assets where loss allowance measured at 12-month ECL	Financial assets for which credit risk has increased significantly and credit not impaired	Financial assets for which credit risk has increased significantly and credit impaired	Financial Assets where loss allowance measured using simplified approach/ cost	
Cash and cash equivalents	-	-	-	4,147.30	4,147.30
Bank Balance other than above	-	-	-	10,049.99	10,049.99
Receivables					
(i) Trade receivables	-	-	-	119.64	119.64
(ii) Other receivables	-	-	-	20,177.78	20,177.78
Loans*	114,219.94	10,642.95	4,975.78	-	129,838.68
Investments**	-	-	-	10,469.21	10,469.21
Other Financial assets	-	-	-	879.45	879.45

\* Loans comprises of outstanding principal, interest accrued but not due and principal and interest overdue.

\*\*Investments in subsidiaries are carried at cost.

#### Financial assets measured using simplified approach

The Company follows 'simplified approach' for recognition of impairment loss allowance on cash and cash equivalents, bank balances, trade receivables, other receivables and other financial assets. The application of simplified approach does not require the Company to track changes in credit risk. Rather, it recognises impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition.

#### 36A.2. Collateral held

The Company holds collateral and other credit enhancements against certain of its credit exposures. The loans are collateralised against equitable mortgage of property, pledge of shares, hypothecation of assets, company personal guarantees, physical gold, undertaking to create security.

#### 36A.3. Loss allowance and Exposure at Default

The following tables show reconciliations from the opening to the closing balance of the loss allowance on loans and advances

(₹ in millions)

Reconciliation of loss allowance	Financial Assets where loss allowance measured at 12-month ECL		Financial assets for which credit risk has increased significantly and credit not impaired		Financial assets for which credit risk has increased significantly and credit impaired		Total	
	Principal	Others	Principal	Others	Principal	Others	Principal	Others
Opening ECL Mar-20	2,240.64	293.43	457.45	149.48	2,973.14	1,318.26	5,671.23	1,761.17
New loans disbursed during the year	751.89	88.20	412.10	408.62	146.46	32.55	1,310.45	529.37
Loans closed/ written off during the year	(421.19)	(44.92)	(232.68)	(36.93)	(2,250.74)	(1,147.79)	(2,904.61)	(1,229.64)
Movement in provision without change in asset staging	1,243.22	278.15	42.32	(63.33)	(31.39)	65.05	1,254.15	279.87
Movement in provision due to change in asset staging	(269.45)	(15.77)	391.11	45.82	1,249.61	292.81	1,371.27	322.86
Closing ECL Mar-21	3,545.11	599.09	1,070.30	503.66	2,087.08	560.88	6,702.49	1,663.63

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(₹ in millions)

Reconciliation of loss allowance	Financial Assets where loss allowance measured at 12-month ECL		Financial assets for which credit risk has increased significantly and credit not impaired		Financial assets for which credit risk has increased significantly and credit impaired		Total	
	Principal	Others	Principal	Others	Principal	Others	Principal	Others
<b>Opening ECL Mar-19</b>	<b>803.34</b>	<b>63.39</b>	<b>1,973.97</b>	<b>998.90</b>	<b>3,313.91</b>	<b>824.10</b>	<b>6,091.22</b>	<b>1,886.39</b>
New loans disbursed during the year	861.78	110.43	10.91	3.92	90.51	20.85	963.20	135.20
Loans closed/ written off during the year	(259.12)	(20.25)	(358.84)	(53.28)	(2,821.92)	(705.10)	(3,439.88)	(778.63)
Movement in provision without change in asset staging	910.39	141.76	(299.22)	(87.75)	21.18	34.07	632.35	88.08
Movement in provision due to change in asset staging	(75.75)	(1.90)	(869.37)	(712.31)	2,369.46	1,144.34	1,424.34	430.13
<b>Closing ECL Mar-20</b>	<b>2,240.64</b>	<b>293.43</b>	<b>457.45</b>	<b>149.48</b>	<b>2,973.14</b>	<b>1,318.26</b>	<b>5,671.23</b>	<b>1,761.17</b>

(₹ in millions)

Reconciliation of loss allowance	Financial Assets where loss allowance measured at 12-month ECL		Financial assets for which credit risk has increased significantly and credit not impaired		Financial assets for which credit risk has increased significantly and credit impaired		Total	
	Principal	Others	Principal	Others	Principal	Others	Principal	Others
<b>Opening ECL Mar-18</b>	<b>1,618.10</b>	<b>76.23</b>	<b>2,402.41</b>	<b>232.47</b>	<b>2,833.25</b>	<b>557.42</b>	<b>6,853.76</b>	<b>866.12</b>
New loans disbursed during the year	517.60	40.84	332.31	179.72	258.77	30.35	1,108.67	250.91
Loans closed/ written off during the year	(1,153.98)	(36.01)	(1,337.51)	(91.65)	(1,849.43)	(372.98)	(4,340.93)	(500.63)
Movement in provision without change in asset staging	(112.88)	(8.32)	(2.04)	(28.31)	(16.23)	45.43	(131.16)	8.80
Movement in provision due to change in asset staging	(65.50)	(9.36)	578.81	706.67	2,087.56	563.88	2,600.87	1,261.20
<b>Closing ECL Mar-19</b>	<b>803.34</b>	<b>63.39</b>	<b>1,973.97</b>	<b>998.90</b>	<b>3,313.91</b>	<b>824.10</b>	<b>6,091.22</b>	<b>1,886.39</b>

The following tables show reconciliations from the opening to the closing balance of the exposure at default ("EAD")

(₹ in millions)

Reconciliation of Exposure at Default	Financial Assets where loss allowance measured at 12-month ECL		Financial assets for which credit risk has increased significantly and credit not impaired		Financial assets for which credit risk has increased significantly and credit impaired		Total	
	Principal	Others	Principal	Others	Principal	Others	Principal	Others
<b>Opening EAD Mar-2020</b>	<b>121,932.77</b>	<b>19,085.90</b>	<b>5,131.22</b>	<b>1,344.22</b>	<b>4,130.46</b>	<b>1,318.26</b>	<b>131,194.46</b>	<b>21,748.38</b>
New loans disbursed during the year	74,792.48	2,102.38	15,062.35	1,009.82	502.25	32.55	90,357.08	3,144.75
Loans closed/ written off during the year	(53,778.27)	(7,699.73)	(3,763.26)	(981.73)	(3,050.05)	(1,147.79)	(60,591.58)	(9,829.25)
Movement in EAD without change in asset staging	(9,476.92)	(241.77)	(120.00)	(152.11)	(49.34)	65.05	(9,646.26)	(328.83)
Movement in EAD due to change in asset staging	(13,990.39)	199.10	7,092.96	668.19	1,986.22	292.81	(4,911.21)	1,160.10
<b>Closing EAD Mar-2021</b>	<b>119,479.67</b>	<b>13,445.88</b>	<b>23,403.27</b>	<b>1,888.39</b>	<b>3,519.54</b>	<b>560.88</b>	<b>146,402.48</b>	<b>15,895.15</b>



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(₹ in millions)

Reconciliation of Exposure at Default	Financial Assets where loss allowance measured at 12-month ECL		Financial assets for which credit risk has increased significantly and credit not impaired		Financial assets for which credit risk has increased significantly and credit impaired		Total	
	Principal	Others	Principal	Others	Principal	Others	Principal	Others
Opening EAD Mar-2019	109,888.92	9,420.49	8,974.40	2,119.33	4,148.94	826.84	123,012.26	12,366.66
New loans disbursed during the year	82,729.46	14,212.96	2,367.92	158.03	218.55	20.85	85,315.93	14,391.84
Loans closed/written off during the year	(60,307.58)	(2,591.32)	(4,974.69)	(326.14)	(3,409.35)	(707.85)	(68,691.62)	(3,625.31)
Movement in EAD without change in asset staging	(7,000.32)	(1,822.12)	(361.99)	(32.88)	(52.88)	34.07	(7,415.19)	(1,820.93)
Movement in EAD due to change in asset staging	(3,377.71)	(134.11)	(874.42)	(574.12)	3,225.20	1,144.35	(1,026.93)	436.12
Closing EAD Mar-2020	121,932.77	19,085.90	5,131.22	1,344.22	4,130.46	1,318.26	131,194.46	21,748.38

(₹ in millions)

Reconciliation of Exposure at Default	Financial Assets where loss allowance measured at 12-month ECL		Financial assets for which credit risk has increased significantly and credit not impaired		Financial assets for which credit risk has increased significantly and credit impaired		Total	
	Principal	Others	Principal	Others	Principal	Others	Principal	Others
Opening EAD Mar-2018	135,324.73	8,092.77	19,991.15	1,416.79	4,237.05	557.48	159,552.93	10,067.03
New loans disbursed during the year	75,554.60	6,454.74	4,184.52	1,163.82	410.88	25.39	80,149.99	7,643.95
Loans closed/written off during the year	(81,510.77)	(1,756.61)	(12,298.04)	(623.53)	(2,908.75)	(372.98)	(96,717.56)	(2,753.11)
Movement in EAD without change in asset staging	(13,094.15)	(1,928.00)	(91.03)	(1.85)	(25.31)	45.43	(13,210.49)	(1,884.41)
Movement in EAD due to change in asset staging	(6,385.48)	(1,442.41)	(2,812.20)	164.09	2,435.06	571.52	(6,762.62)	(706.80)
Closing EAD Mar-2019	109,888.92	9,420.49	8,974.40	2,119.33	4,148.94	826.84	123,012.26	12,366.66

#### 36A.4. Write off

Contractual amount outstanding on financial assets that were written off (net of recovery) during the reporting period is ₹ 5,686.45 million (March 31, 2020 ₹ 3,540.74 million, March 31, 2019 ₹ 3,246.66 million)

#### 36A.5. Modified financial instruments

For financial assets, such as a loan to a customer, when the terms and conditions have been renegotiated to the extent that the modification does not result in cash flows that are substantially different (thereby not resulting into derecognition), the Company has disclosed modification gain/ loss based on discounted cash flows.

(₹ in millions)

Particulars	FY 2020-2021	FY 2019-2020	FY 2018-2019
Value of modified assets at the time of modification	25,796.17	758.55	143.88
Value of modified assets outstanding at end of year	25,574.78	686.01	134.35
Modification gain/ (loss)	(221.39)	(3.67)	0.03

The above modification is in accordance with the provisions defined in the Master Direction Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016 Circular No DNBR.PD.008/03.10.119/2016-17 dated September 01, 2016 (updated as on February 17, 2020)

**REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY IIFL HOLDINGS LIMITED)**

**Notes forming part of Reformatted Standalone Financial Statements for the year ended March 31,2021, March 31,2020 and March31,2019**

**36A.6. Credit risk grading of loans**

Credit risk is the risk that the Company will incur a loss because its customers or counterparties fail to discharge their contractual obligations. The Company manages and controls credit risk by setting limits on the amount of risk it is willing to accept for individual counterparties.

The Company ensures effective monitoring of credit facilities through a portfolio quality review framework. As per this process, an asset is reviewed at a frequency determined based on the risk it carries at the review date.

For effective risk management, the company monitors its portfolio, based on product, underlying security and credit risk characteristics.

The credit quality review process aims to allow the Company to assess the potential loss as a result of the risks to which it is exposed and take corrective actions. An independent risk and policy team reviews adherence to policies and processes and carries out audit on periodic basis.

Additionally, the Company evaluates risk based on staging as defined in Ind AS, details of which are mentioned below.

**Credit grading details**

(₹ in millions)

Period	Stage 1	Stage 2	Stage 3	Total EAD
March 31, 2021	132,925.55	25,291.66	4,080.42	162,297.63
March 31, 2020	141,018.67	6,475.44	5,448.72	152,942.84
March 31, 2019	119,309.41	11,093.73	4,975.78	135,378.94

**36A.7. Concentration of credit risk**

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographical region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions.

In order to avoid excessive concentrations of risk, the Company's policies and procedures include specific guidelines to focus on spreading its lending portfolio across various products/states/customer base with a cap on maximum limit of exposure for an individual/Group. Accordingly, the Company does not have concentration risk.

### 36B Liquidity Risk

Liquidity risk refers to the risk that the Company may not be able to meet its short-term financial obligations. The Company manages liquidity risk by maintaining sufficient cash and marketable securities and by having access to funding through an adequate amount of credit lines. Further, the Company has well defined Asset Liability Management (ALM) framework with an appropriate organizational structure to regularly monitor and manage maturity profiles of financial assets and financial liabilities including debt financing plans, cash and cash equivalent instruments to ensure liquidity. The Company seeks to maintain flexibility in funding mix by way of sourcing the funds through money markets, debt markets and banks to meet its business and liquidity requirements.

#### (i) Maturities of financial liabilities

(₹ in millions)

Contractual maturities of financial liabilities (including financial guarantee) As at March 31, 2021	Total	Upto 3 months	Over 3 months to 6 months	Over 6 months to 1 year	Over 1 year to 3 years	Over 3 to 5 years	Over 5 years
Derivative financial instruments	1,186.69	-	212.88	-	973.81	-	-
Trade payables	664.22	664.22	-	-	-	-	-
Other payables	-	-	-	-	-	-	-
Finance lease obligation*	4,080.32	180.31	178.03	353.96	1,292.83	953.41	1,121.78
Debt securities	51,772.99	2,860.00	1,070.12	9,876.80	37,966.07	-	-
Borrowings (other than debt securities)	92,424.82	11,894.29	15,350.65	20,252.42	28,626.77	16,300.69	-
Subordinated liabilities	16,407.52	-	350.00	3,289.71	530.00	317.08	11,920.73
Other financial liabilities	14,854.73	14,805.62	-	-	49.11	-	-
Financial guarantee contracts	12,255.43	12,255.43	-	-	-	-	-
<b>Total</b>	<b>193,646.71</b>	<b>42,659.87</b>	<b>17,161.68</b>	<b>33,772.89</b>	<b>69,438.59</b>	<b>17,571.18</b>	<b>13,042.51</b>

\* The amount represent undiscounted cash flows

(₹ in millions)

Contractual maturities of financial liabilities (including financial guarantee) As at March 31, 2020	Total	Upto 3 months	Over 3 months to 6 months	Over 6 months to 1 year	Over 1 year to 3 years	Over 3 to 5 years	Over 5 years
Derivative financial instruments	267.63	-	267.63	-	-	-	-
Trade payables	477.28	477.28	-	-	-	-	-
Other payables	-	-	-	-	-	-	-
Finance lease obligation*	3,425.77	165.21	159.31	297.30	1,100.56	845.01	858.38
Debt securities	57,067.01	6,760.52	1,285.58	5,327.68	11,691.02	32,002.21	-
Borrowings (other than debt securities)	69,310.37	7,937.31	3,972.01	22,605.65	22,908.63	11,636.77	250.00
Subordinated liabilities	15,709.21	550.00	2,000.00	-	7,530.00	100.00	5,529.21
Other financial liabilities	9,164.14	9,145.94	-	-	18.20	-	-
Financial guarantee contracts	17,524.37	17,524.37	-	-	-	-	-
<b>Total</b>	<b>172,945.78</b>	<b>42,560.63</b>	<b>7,684.53</b>	<b>28,230.63</b>	<b>43,248.41</b>	<b>44,583.99</b>	<b>6,637.59</b>

Note : Borrowings includes cash credit facilities, has been slotted in "over 6 months to 1 year" and "over 1 year to 3 years" in the ratio of 40% and 60% respectively.

(₹ in millions)

Contractual maturities of financial liabilities (including financial guarantee) As at March 31, 2019	Total	Upto 3 months	Over 3 months to 6 months	Over 6 months to 1 year	Over 1 year to 3 years	Over 3 to 5 years	Over 5 years
Derivative financial instruments	6.59	6.59	-	-	-	-	-
Trade payables	543.66	543.66	-	-	-	-	-
Other payables	-	-	-	-	-	-	-
Finance lease obligation*	-	-	-	-	-	-	-
Debt securities	72,322.34	39,212.03	2,420.00	2,275.00	17,294.16	11,121.15	-
Borrowings (other than debt securities)	49,663.67	7,964.14	3,312.48	8,456.92	23,160.87	6,712.17	57.09
Subordinated liabilities	8,644.63	-	-	-	2,900.00	530.00	5,214.63
Other financial liabilities	8,947.68	8,947.68	-	-	-	-	-
Financial guarantee contracts	25,738.85	25,738.85	-	-	-	-	-
<b>Total</b>	<b>165,867.41</b>	<b>82,412.94</b>	<b>5,732.48</b>	<b>10,731.92</b>	<b>43,355.03</b>	<b>18,363.32</b>	<b>5,271.72</b>

#### (ii) Financing arrangements

The Company had access to the following undrawn borrowing facilities at the end of the reporting period

(₹ in millions)

	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Floating rate</b>			
- Expiring within one year (bank overdraft and other facilities)	4,556.55	1,503.43	2,767.22
- Expiring beyond one year (bank loans)	-	-	-

**36C Market Risk**

Market risk is the risk of any loss in future earnings, in realisable fair values or in future cash flows that may result from a change in the price of a financial instrument.

**36C.1 Interest rate risk**

The exposure of the Company's borrowing and loans to interest rate changes at the end of the reporting period are as follows:

(₹ in millions)

	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Floating rate borrowings	53,286.66	51,904.76	52,300.33
Fixed rate borrowings	101,211.87	80,781.35	78,330.31
Project IRR	6,106.80	9,400.47	-
<b>Total borrowings</b>	<b>160,605.33</b>	<b>142,086.58</b>	<b>130,630.64</b>

The Company had the following floating rate borrowings and cross currency interest rate swap contracts outstanding

(₹ in millions)

	As at March 31, 2021			As at March 31, 2020			As at March 31, 2019		
	Weighted average interest rate (%)	Balance	% of total borrowings	Weighted average interest rate (%)	Balance	% of total borrowings	Weighted average interest rate (%)	Balance	% of total borrowings
Bank overdrafts, bank loans	8.63%	45,975.66	28.63%	9.40%	38,866.17	27.35%	9.26%	45,300.32	34.68%
Non convertible debentures	-	-	-	8.77%	5,000.00	3.52%	8.71%	7,000.00	5.36%
External Commercial borrowings	8.62%	7,311.00	4.55%	8.62%	7,538.59	5.31%	-	-	-
Inter corporate deposit	-	-	-	11.40%	500.00	0.35%	-	-	-
<b>Net exposure to cash flow interest rate risk</b>		<b>53,286.66</b>			<b>51,904.76</b>			<b>52,300.32</b>	

**Sensitivity**

Profit or loss is sensitive to higher/ lower interest expense from borrowings as a result of changes in interest rates (assuming other variables constant)

(₹ in millions)

Particulars	Impact on profit after tax			Impact on other components of equity		
	March 31, 2021	March 31, 2020	March 31, 2019	March 31, 2021	March 31, 2020	March 31, 2019
Interest rates – increase by 30 basis points	(119.63)	(116.52)	(111.21)	-	-	-
Interest rates – decrease by 30 basis points	119.63	116.52	111.21	-	-	-

The Company had the following variable rate loans outstanding

(₹ in millions)

	As at March 31, 2021			As at March 31, 2020			As at March 31, 2019		
	Weighted average interest rate (%)	Balance	% of total loans	Weighted average interest rate (%)	Balance	% of total loans	Weighted average interest rate (%)	Balance	% of total loans
Floating rate loans	-	-	-	-	-	-	13.87%	6,468.03	5.26%

**Sensitivity**

Profit or loss is sensitive to higher/ lower interest income from loans as a result of changes in interest rates (assuming other variables constant)

(₹ in millions)

Particulars	Impact on profit after tax			Impact on other components of equity		
	March 31, 2021	March 31, 2020	March 31, 2019	March 31, 2021	March 31, 2020	March 31, 2019
Interest rates – increase by 30 basis points	-	-	13.75	-	-	-
Interest rates – decrease by 30 basis points	-	-	(13.75)	-	-	-

### 36C.2. Exposure to currency risks

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign currency rates. The Company's exposure to the risk of changes in foreign exchange rates relates primary to the foreign currency borrowings taken from Financial Institutions, External Commercial Borrowings (ECB) and foreign bond markets.

During the year ended March 31, 2021, the Company has hedged its foreign currency exposure through Forwards/ Future and / or Currency Interest Rate Swaps in such a manner that it has fixed determinate outflows in its functional currency and as such there would be no significant impact of movement in foreign currency rates on the Company's profit before tax (PBT) and equity.

(₹ in millions)						
Particulars	USD	EUR	CHF	JPY	SGD	Other Currencies
Foreign currency assets (in INR)*	416.88	-	-	-	-	-
Foreign currency liabilities (in INR)*	1,186.69	-	-	-	-	-
<b>Net gap as at March 31, 2021</b>	<b>(769.81)</b>	-	-	-	-	-

(₹ in millions)						
Particulars	USD	EUR	CHF	JPY	SGD	Other Currencies
Foreign currency assets (in INR)*	2,405.21	-	-	-	-	-
Foreign currency liabilities (in INR)*	267.63	-	-	-	-	-
<b>Net gap as at March 31, 2020</b>	<b>2,137.58</b>	-	-	-	-	-

(₹ in millions)						
Particulars	USD	EUR	CHF	JPY	SGD	Other Currencies
Foreign currency assets	-	-	-	-	-	-
Foreign currency liabilities (in INR)*	6.59	-	-	-	-	-
<b>Net gap as at March 31, 2019</b>	<b>(6.59)</b>	-	-	-	-	-

\* Fully hedged by forward contract, future contract and Currency Interest Rate Swaps.

### Sensitivity

The sensitivity of profit or loss to changes in the exchange rates arises mainly from foreign currency denominated financial instruments

Particulars	Impact on profit after tax			Impact on other components of equity		
	March 31, 2021	March 31, 2020	March 31, 2019	March 31, 2021	March 31, 2020	March 31, 2019
<b>USD sensitivity*</b>						
INR/ USD - increase by 5%	-	(1,368.01)	(9.81)	(1,323.97)	-	-
INR/ USD - decrease by 5%	-	1,368.01	9.81	1,323.97	-	-

\* Holding all other variables constant. The sensitivity on profit and loss is due to the timing difference of the maturity of the forward exchange contract. On the date of maturity of the forward exchange contract, the sensitivity of profit and loss to changes in the exchange rates will be Nil.

### 36C.3. Price Risk

#### (a) Exposure

The Company's exposure to assets having price risk is as under

(₹ in millions)					
Particulars	Equity Shares (Other than Subsidiary)	Mutual Funds / Alternate investment funds/ Others	Bonds	Government Securities	Total
Market value as on March 31, 2021	-	189.24	-	-	<b>189.24</b>
Market value as on March 31, 2020	1,813.13	135.09	447.24	5,220.80	<b>7,616.26</b>
Market value as on March 31, 2019	591.50	910.56	1,081.44	-	<b>2,583.50</b>

To manage its price risk arising from investments in equity shares/ other assets, the Company diversifies its portfolio.

#### (b) Sensitivity

The table below summarises the impact of increases/ decreases of the index on the Company's equity/ other assets and profit for the period. The analysis is based on the assumption that the instrument index has increased/ decreased by 5% with all other variables held constant.

Particulars	Impact on profit after tax			Impact on other components of equity		
	March 31, 2021	March 31, 2020	March 31, 2019	March 31, 2021	March 31, 2020	March 31, 2019
Increase 5%	7.08	284.97	91.56	-	-	-
Decrease 5%	(7.08)	(284.97)	(91.56)	-	-	-

REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED

(FORMERLY IIFL HOLDINGS LIMITED)

Notes forming part of Reformatted Standalone Financial Statements for the year ended March 31,2021, March 31,2020 and March 31,2019

**36D. Capital Management**

For the purpose of the Company's capital management, capital includes issued equity capital, share premium and all other equity reserves attributable to the equity holders of the Company. The primary objective of the Company's capital management is to maximise the shareholder value. The Company monitors capital using a capital adequacy ratio as prescribed by the Reserve Bank Of India.

**36E. Fair values of financial instruments**

**Financial instruments by category**

(₹ in millions)

Particulars	As at March 31, 2021		
	Fair Value through profit or loss	Fair value through Other Comprehensive Income	Amortised cost / Cost
<b>Financial assets</b>			
Cash and cash equivalents	-	-	20,518.72
Bank Balance other than above	-	-	15,406.27
Derivative financial instruments	-	416.88	-
Receivables			
(i) Trade receivables	-	-	1,593.73
(ii) Other receivables	-	-	5.10
Loans	-	28,904.75	127,038.24
Investments	189.24	-	11,853.33
Other financial assets	-	-	2,079.67
<b>Total financial assets</b>	<b>189.24</b>	<b>29,321.63</b>	<b>178,495.06</b>
<b>Financial liabilities</b>			
Derivative financial instruments	-	1,186.69	-
Trade payables	-	-	664.22
Other payables	-	-	-
Finance lease obligation	-	-	3,054.22
Debt securities	-	-	53,446.73
Borrowings (other than debt securities)	-	-	92,179.83
Subordinated liabilities	-	-	17,373.98
Other financial liabilities	-	-	14,854.73
<b>Total financial liabilities</b>	<b>-</b>	<b>1,186.69</b>	<b>181,573.71</b>

(₹ in millions)

Particulars	As at March 31, 2020		
	Fair Value through profit or loss	Fair value through Other Comprehensive Income	Amortised cost / Cost
<b>Financial assets</b>			
Cash and cash equivalents	-	-	6,062.71
Bank Balance other than above	-	-	10,444.00
Derivative financial instruments	2,405.21	-	-
Receivables			
(i) Trade receivables	-	-	122.20
(ii) Other receivables	-	-	-
Loans	-	28,248.10	113,943.63
Investments	7,616.26	-	11,969.21
Other financial assets	-	-	1,623.10
<b>Total financial assets</b>	<b>10,021.47</b>	<b>28,248.10</b>	<b>144,164.85</b>
<b>Financial liabilities</b>			
Derivative financial instruments	267.63	-	-
Trade payables	-	-	477.28
Other payables	-	-	-
Finance lease obligation	-	-	2,613.31
Debt securities	-	-	58,188.16
Borrowings (other than debt securities)	-	-	69,315.91
Subordinated liabilities	-	-	16,304.08
Other financial liabilities	-	-	9,164.14
<b>Total financial liabilities</b>	<b>267.63</b>	<b>-</b>	<b>156,062.88</b>

Financial instruments by category

(₹ in millions)

Particulars	As at March 31, 2019		
	Fair Value through profit or loss	Fair value through Other Comprehensive Income	Amortised cost / Cost
<b>Financial assets</b>			
Cash and cash equivalents	-	-	4,147.30
Bank Balance other than (a) above	-	-	10,049.99
Derivative financial instruments	-	-	-
Receivables			
(i) Trade receivables	-	-	119.64
(ii) Other receivables	-	-	20,177.78
Loans	-	24,872.43	97,611.47
Investments	2,583.50	-	10,469.21
Other financial assets			800.03
<b>Total financial assets</b>	<b>2,583.50</b>	<b>24,872.43</b>	<b>143,375.42</b>
<b>Financial liabilities</b>			
Derivative financial instruments	6.59	-	-
Trade payables	-	-	543.66
Other payables	-	-	-
Debt securities	-	-	73,635.60
Borrowings (other than debt securities)	-	-	49,665.34
Subordinated liabilities	-	-	9,181.49
Other financial liabilities	-	-	8,947.68
<b>Total financial liabilities</b>	<b>6.59</b>	<b>-</b>	<b>141,973.77</b>

36E. 1. Financial instruments measured at fair value – Fair value hierarchy

The following table analyses financial instruments measured at fair value at the reporting date, by the level in the fair value hierarchy into which the fair value measurement is categorised. The amounts are based on the values recognised in the statement of financial position.

36E.2. Valuation methodologies of financial instruments measured at fair value

- Quoted equity/ debt instruments are measured based on the last traded price in the recognised stock exchange and are classified as level 1.
- Quoted Mutual Funds are measured based on the published net asset value (NAV) by AMFI and are classified as level 1.
- Alternate Investment Funds and unquoted Mutual Funds are measured based on the latest NAV provided by the fund house and are classified as level 3.
- Equity instruments in non-listed entities are initially recognised at transaction price and re-measured (to the extent information is available) and valued by external independent valuer and classified as Level 3.
- Government Securities are valued based on the closing price published by FBIL and are classified as level 2.
- Unquoted debt securities are measured based on average of security level prices received from AMFI appointed/designated agencies viz: CRISIL and ICRA and are classified as level 2.
- Fair value of loans measured at FVOCI approximates its carrying value and are classified as level 3.
- Fair value of forward foreign exchange contracts is determined by computing present value of payoff between contractual rate (Strike) and forward exchange rates at the testing date and are classified as Level 2.

(₹ in millions)

Financial assets and liabilities measured at fair value - recurring fair value measurements	Level 1	Level 2	Level 3	Total	Carrying Value
<b>As at March 31, 2021</b>					
<b>Financial assets</b>					
Forward rate agreements and interest rate swaps	-	416.88	-	416.88	416.88
Loans - classified under FVTOCI	-	-	28,904.75	28,904.75	28,904.75
Investments	<b>118.18</b>	-	<b>71.06</b>	<b>189.24</b>	<b>189.24</b>
(i) Mutual funds/ Alternate investment fund / Others	118.18	-	71.06	189.24	189.24
(ii) Government securities	-	-	-	-	-
(iii) Debt securities	-	-	-	-	-
(iv) Equity	-	-	-	-	-
<b>Total financial assets</b>	<b>118.18</b>	<b>416.88</b>	<b>28,975.81</b>	<b>29,510.87</b>	<b>29,510.87</b>
<b>Financial liabilities</b>					
Forward rate agreements and interest rate swaps	-	1,186.69	-	1,186.69	1,186.69
<b>Total financial liabilities</b>	<b>-</b>	<b>1,186.69</b>	<b>-</b>	<b>1,186.69</b>	<b>1,186.69</b>

(₹ in millions)

Financial assets and liabilities measured at fair value - recurring fair value measurements	Level 1	Level 2	Level 3	Total	Carrying Value
<b>As at March 31, 2020</b>					
<b>Financial assets</b>					
Forward rate agreements and interest rate swaps	-	2,405.21	-	2,405.21	2,405.21
Loans - classified under FVTOCI	-	-	28,248.10	28,248.10	28,248.10
Investments	<b>909.94</b>	<b>5,667.81</b>	<b>1,038.51</b>	<b>7,616.26</b>	<b>7,616.26</b>
(i) Mutual funds/ Alternate investment fund / Others	85.08	-	50.01	135.09	135.09
(ii) Government securities	-	5,220.80	-	5,220.80	5,220.80
(iii) Debt securities	0.23	447.01	-	447.24	447.24
(iv) Equity	824.63	-	988.50	1,813.13	1,813.13
<b>Total financial assets</b>	<b>909.94</b>	<b>8,073.02</b>	<b>29,286.61</b>	<b>38,269.57</b>	<b>38,269.57</b>
<b>Financial liabilities</b>					
Forward rate agreements and interest rate swaps	-	267.63	-	267.63	267.63
<b>Total financial liabilities</b>	<b>-</b>	<b>267.63</b>	<b>-</b>	<b>267.63</b>	<b>267.63</b>

(₹ in millions)

Financial assets and liabilities measured at fair value - recurring fair value measurements	Level 1	Level 2	Level 3	Total	Carrying Value
<b>As at March 31, 2019</b>					
<b>Financial assets</b>					
Forward rate agreements and interest rate swaps	-	-	-	-	-
Loans - classified under FVTOCI	-	-	24,872.43	24,872.43	24,872.43
Investments	<b>1,458.02</b>	<b>470.79</b>	<b>654.69</b>	<b>2,583.50</b>	<b>2,583.50</b>
(i) Mutual funds/ Alternate investment fund / Others	847.37	-	63.19	910.56	910.56
(ii) Government securities	-	-	-	-	-
(iii) Debt securities	610.65	470.79	-	1,081.44	1,081.44
(iv) Equity	-	-	591.50	591.50	591.50
<b>Total financial assets</b>	<b>1,458.02</b>	<b>470.79</b>	<b>25,527.12</b>	<b>27,455.93</b>	<b>27,455.93</b>
<b>Financial liabilities</b>					
Forward rate agreements and interest rate swaps	-	6.59	-	6.59	6.59
<b>Total financial liabilities</b>	<b>-</b>	<b>6.59</b>	<b>-</b>	<b>6.59</b>	<b>6.59</b>

**36E.3. Valuation methodologies of financial instruments not measured at fair value**

Below are the methodologies and assumptions used to determine fair values for the above financial instruments which are not recorded and measured at fair value in the Company's financial statements. These fair values were calculated for disclosure purposes only.

**Short-term financial assets and liabilities**

For financial assets and financial liabilities that have a short-term nature, the carrying amounts, which are net of impairment, are a reasonable approximation of their fair value. Such instruments include: cash and bank balances, Trade receivables, other receivables, balances other than cash and cash equivalents, other financial assets and other financial liabilities and trade payables.

**Loans, Debts, Borrowings and Subordinated Debts**

The fair values of these instruments are estimated by determining the price of the instrument taking into consideration the origination date, maturity date, coupon rate, actual or approximation of frequency of interest payments and incorporating the actual or estimated/proxy yields of identical or similar instruments through the discounting factor. For instruments, having contractual residual maturity or original maturity less than one year, the carrying value has been considered as fair value. Fair values of Loans and advances are presented net of provisions for impairment.

(₹ in millions)

Assets and liabilities which are measured at amortised cost for which fair values are disclosed	Total Fair value	Carrying value	Valuation hierarchy
<b>As at March 31, 2021</b>			
<b>Financial assets</b>			
Cash and cash equivalents	20,518.72	20,518.72	-
Bank Balance other than included above	15,406.27	15,406.27	-
Receivables			
(i) Trade receivables	1,593.73	1,593.73	-
(ii) Other receivables	5.10	5.10	-
Loans	124,479.83	127,038.24	Level 3
Investment in subsidiary*	11,853.33	11,853.33	-
Other financial assets	2,079.67	2,079.67	-
<b>Total financial assets</b>	<b>175,936.65</b>	<b>178,495.06</b>	
<b>Financial Liabilities</b>			
Trade payables	664.22	664.22	-
Other payables	-	-	-
Debt securities **	72,911.52	53,446.73	Level 3
Borrowings (other than debt securities)	49,768.02	92,179.83	Level 3
Subordinated liabilities	8,727.35	17,373.98	Level 3
Other financial liabilities	14,854.73	14,854.73	-
<b>Total financial liabilities</b>	<b>146,925.83</b>	<b>178,519.49</b>	

\* Investments in subsidiaries are carried at amortised cost and hence fair value is not disclosed.

\*\* For MTN Bond book value is been considered as fair value.



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(₹ in millions)

<i>Assets and liabilities which are measured at amortised cost for which fair values are disclosed</i>	Total Fair value	Carrying value	Valuation hierarchy
<b>As at March 31, 2020</b>			
<b>Financial assets</b>			
Cash and cash equivalents	6,062.71	6,062.71	-
Bank Balance other than included above	10,444.00	10,444.00	-
Receivables	-	-	-
(i) Trade receivables	122.20	122.20	-
(ii) Other receivables	-	-	-
Loans	120,078.17	113,943.63	Level 3
Investment in subsidiary*	11,969.21	11,969.21	-
Other financial assets	1,623.10	1,623.10	-
<b>Total financial assets</b>	<b>150,299.39</b>	<b>144,164.85</b>	
<b>Financial Liabilities</b>			
Trade payables	477.28	477.28	-
Other payables	-	-	-
Debt securities**	58,362.80	58,188.16	Level 3
Borrowings (other than debt securities)	69,645.95	69,315.91	Level 3
Subordinated liabilities	15,967.85	16,304.08	Level 3
Other financial liabilities	9,164.14	9,164.14	-
<b>Total financial liabilities</b>	<b>153,618.02</b>	<b>153,449.57</b>	

\* Investments in subsidiaries are carried at amortised cost and hence fair value is not disclosed

\*\* For MTN Bond book value is been considered as fair value

(₹ in millions)

<i>Assets and liabilities which are measured at amortised cost for which fair values are disclosed</i>	Total Fair value	Carrying value	Valuation hierarchy
<b>As at March 31, 2019</b>			
<b>Financial assets</b>			
Cash and cash equivalents	4,147.30	4,147.30	-
Bank Balance other than included above	10,049.99	10,049.99	-
Receivables	-	-	-
(i) Trade receivables	119.64	119.64	-
(ii) Other receivables	20,177.78	20,177.78	-
Loans	97,107.55	97,611.47	Level 3
Investment in subsidiary*	23,696.58	10,469.21	Level 3
Other financial assets	800.03	800.03	-
<b>Total financial assets</b>	<b>156,098.86</b>	<b>143,375.42</b>	
<b>Financial Liabilities</b>			
Trade payables	543.66	543.66	-
Other payables	-	-	-
Debt securities	72,911.52	73,635.60	Level 3
Borrowings (other than debt securities)	49,768.02	49,665.34	Level 3
Subordinated liabilities	8,727.35	9,181.49	Level 3
Other financial liabilities	8,947.68	8,947.68	-
<b>Total financial liabilities</b>	<b>140,898.22</b>	<b>141,973.77</b>	

\* Investments in subsidiaries are carried at amortised cost and hence fair value is not disclosed

**36.E.4 Movements in Level 3 financial instruments measured at fair value :**

The following tables show the reconciliation of the opening and closing amounts of Level 3 financial assets and liabilities measured at fair value:

(₹ in millions)

Particulars	Loans - Classified under FVOCI	Alternate Investment fund	Equity
<b>Balances as at April 1, 2020</b>	<b>28,248.10</b>	<b>50.01</b>	<b>988.50</b>
Issuances	61,464.56	12.44	-
Sale of financial instrument classified as level 3 at the beginning of the financial year	(60,807.91)	(0.06)	(1,450.00)
Total gain/ (loss) recognised in profit and loss	-	8.67	461.50
Transfers in	-	-	-
Transfers out	-	-	-
<b>Balances as at March 31, 2021</b>	<b>28,904.75</b>	<b>71.06</b>	<b>-</b>
Unrealised gain /(loss) related to balances held at the end of financial year	-	(9.46)	-

(₹ in millions)

Particulars	Loans - Classified under FVOCI	Alternate Investment fund	Equity
<b>Balances as at April 1, 2019</b>	<b>24,872.43</b>	<b>63.19</b>	<b>591.50</b>
Issuances	65,507.76	1.70	-
Sale of financial instrument classified as level 3 at the beginning of the financial year	(62,132.09)	(0.50)	-
Total gain/ (loss) recognised in profit and loss	-	(14.38)	397.00
Transfers in	-	-	-
Transfers out	-	-	-
<b>Balances as at March 31, 2020</b>	<b>28,248.10</b>	<b>50.01</b>	<b>988.50</b>
Unrealised gain/ losses related to balances held at the end of financial year	-	(18.12)	833.50

(₹ in millions)

Particulars	Loans - Classified under FVOCI	Alternate Investment fund	Equity
<b>Balances as at April 1, 2018</b>	<b>19,251.38</b>	<b>90.27</b>	<b>381.25</b>
Purchases	-	-	-
Issuances	66,210.72	9.27	-
Settlements	-	-	-
Sale of financial instrument classified as level 3 at the beginning of the financial year	(60,589.67)	(7.93)	-
Total gain/ (loss) recognised in profit and loss	-	(28.42)	210.25
Transfers in	-	-	-
Transfers out	-	-	-
<b>Balances as at March 31, 2019</b>	<b>24,872.43</b>	<b>63.19</b>	<b>591.50</b>
Unrealised gain/ losses related to balances held at the end of financial year	-	(3.74)	436.50

**36 F. Transferred financial assets that are derecognised in their entirety**

During the year ended March 31, 2021, the Company has sold some loans and advances measured at FVTOCI as per assignment deals, as a source of finance. As per the terms of deal, since the derecognition criteria as per IND AS 109, including transfer of substantially all the risks and rewards relating to assets being transferred to the buyer being met, the assets have been derecognised.

The table below summarises the carrying amount of the derecognised financial assets measured at FVTOCI and the gain/ (loss) on derecognition, per type of asset.

(₹ in millions)

Particulars	FY 2020-21	FY 2019-20	FY 2018-19
Financial assets derecognised during the year	60,807.91	62,132.09	60,589.67
Gain from derecognition	1,674.58	1,565.76	934.16

**36 G Transferred financial assets that are recognised in their entirety**

The Company uses securitisations as a source of finance. Such transaction resulted in the transfer of contractual cash flows from portfolios of financial assets to holders of issued debt securities. Such deals resulted in continued recognition of the securitised assets since the Company retains substantial risks and rewards. The table below outlines the carrying amounts and fair values of all financial assets transferred that are not derecognised in their entirety and associated liabilities.

(₹ in millions)

Securitisations	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Carrying amount of transferred assets measured at amortised cost	39,138.16	22,405.61	4,474.06
Carrying amount of associated liabilities	39,138.16	22,405.61	4,474.06
Fair value of assets	39,151.01	22,735.65	4,576.74
Fair value of associated liabilities	39,151.01	22,735.65	4,576.74
<b>Net position at Fair value</b>	<b>-</b>	<b>-</b>	<b>-</b>

**Note 37. Capital, Other Commitments and Contingent Liabilities at Balance Sheet date:****Contingent liabilities**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
In respect of Income tax demands (refer note (a) and (e) below)	486.49	539.76	493.12
In respect of Service tax demands (including interest accrued and refer note (b) below)	617.50	342.01	620.71
In respect of Profession tax demands (refer note (c) below)	1.55	1.53	1.55
In respect of Bank guarantees given (refer note (d) below)	12,255.43	17,524.37	25,738.85

(a) The Company has filed appeal against the said demands raised by the Income Tax Department.

(b) Amount paid under protest with respect to service tax demand ₹ 18.92 million (March 31, 2020 - ₹ 18.92 million, March 31, 2019 - ₹29.66 million)

(c) Amount paid under protest with respect to profession tax demand ₹ 0.47 million (March 31, 2020 - ₹ 0.47 million, March 31, 2019 - ₹ 0.47 million)

(d) The above guarantee has been given on behalf of subsidiaries/group companies.

(e) Amount paid under protest with respect to income tax demand is ₹ 233.89 million ( March 31, 2020 ₹ 267.16 million, March 31, 2019 ₹ 260.09 million).

(f) Apart from the above, Company is subject to legal proceedings and claims which have arisen in the ordinary course of the business. The Company's management does not reasonably expect that these legal actions, when ultimately concluded and determined, will have material and adverse effect on the Company's financial position.

**Commitments not provided for**

(₹ in millions)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Commitments related to loans sanctioned but undrawn	913.64	4,817.78	8,158.22
Estimated amount of contracts remaining to be executed on capital and operating account	325.42	169.28	117.90
Commitments related to Alternate Investment Funds	20.16	32.60	34.31

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**Note 38: Composite Scheme of Arrangement**

**Note 38.1: Demerged Operation in the previous year March 31, 2019**

The Board of Directors of the Company at their meeting held on January 31, 2018, had approved the Composite Scheme of Arrangement amongst India Infoline Finance Limited ("India Infoline Finance"), IIFL Finance Limited ("the Company"), India Infoline Media and Research Services Limited ("IIFL M&R"), IIFL Securities Limited ("IIFL Securities"), IIFL Wealth Management Limited ("IIFL Wealth") and IIFL Distribution Services Limited ("IIFL Distribution"), and their respective shareholders, under Sections 230 - 232 and other applicable provisions of the Companies Act, 2013 ("Scheme") which inter-alia, envisages the following:

- i. amalgamation of IIFL M&R with the Company;
- ii. demerger of the Securities Business Undertaking (as defined in the Scheme) of Company into IIFL Securities;
- iii. demerger of the Wealth Business Undertaking (as defined in the Scheme) of Company into IIFL Wealth;
- iv. transfer of the Broking and Depository Participant Business Undertaking (as defined in the Scheme) of IIFL Wealth to its wholly owned subsidiary i.e., IIFL Distribution, on a going-concern basis; and
- v. Amalgamation of India Infoline Finance with the Company.

The Appointed Date for the amalgamation of IIFL M&R with the Company is opening hours of April 01, 2017 and for all the other steps, the Appointed Date is opening hours of April 01, 2018.

The National Company Law Tribunal Bench at Mumbai (Tribunal) approved the Scheme on March 07, 2019 under the applicable provisions of the Companies Act, 2013.

Certified copy of the said order of the Tribunal was received by the Company on March 15, 2019 and filed with the Registrar of Companies on April 11, 2019 for complying with the provisions of Section 232 (5) of the Companies Act, 2013. .

Clause 56.2.4 of the Scheme states that Part V of the Scheme dealing with the merger of India Infoline Finance with the Company shall be made effective upon receipt of Non-Banking Finance Company (NBFC) registration by the Company from the Reserve Bank of India (RBI). Pending the receipt of NBFC registration from RBI and based on the legal opinion obtained by the Company, the Board of Directors at its meeting held on May 13, 2019 decided to give effect to the Scheme (except for the part relating to amalgamation of India Infoline Finance with the Company) in the following manner:

- a) Merger of IIFL M&R with the Company with effect from the Appointed Date i.e. April 01, 2017;
- b) Demerger of Securities Business Undertaking and the Wealth Business Undertaking from the Company with effect from the Appointed Date i.e. April 01, 2018; and
- c) Transfer of the Broking and Depository Participant Business Undertaking from IIFL Wealth to its wholly owned subsidiary, IIFL Distribution with effect from the Appointed Date April 01, 2018.
- d) Merger of India Infoline Finance with the Company to be given effect after receipt of necessary registration from the RBI.

The Company fixed May 31, 2019 as the Record date for determining the eligibility of the shareholders of the Company for allotting shares of IIFL Securities and IIFL Wealth in the ratio of 1 (One) fully paid up new equity share of Rs. 2 each of IIFL Securities for every 1 (One) equity share of Rs. 2 each of the Company and 1 (One) fully paid up new equity share of Rs. 2 each of IIFL Wealth for every 7 (Seven) equity shares of Rs. 2 each of the Company. Accordingly on June 6, 2019, IIFL Securities and IIFL Wealth allotted 31,92,34,462 & 4,56,04,924 equity shares respectively to eligible shareholders of the Company. IIFL Securities and IIFL Wealth had filed their respective Listing Application with Stock exchange(s) and the In principle approval for listing of equity shares of IIFL Securities and IIFL Wealth was received on August 13, 2019 (NSE) and August 21, 2019 (BSE) & August 19, 2019 (NSE) and August 21, 2019 (BSE) respectively. Accordingly, the shares of IIFL Wealth and IIFL Securities were listed on Stock Exchanges(s) on September 19, 2019 and September 20, 2019 respectively.

In accordance with the accounting treatment, as provided under the Scheme of Arrangement;

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(I) Following Assets and Liabilities were transferred to Respective undertakings on April 01, 2018 as per the composite scheme of arrangement

(₹ in millions)		
Particulars	Securities Undertaking	Wealth Undertaking
<b>ASSETS</b>		
<b>1. Financial Assets</b>		
(a) Cash and cash equivalents	187.25	38.46
(b) Bank Balance other than (a) above	2.49	0.07
(c) Receivables		
(I) Trade receivables	23.04	2.38
(II) Other receivables	1.54	-
(d) Investments	1,256.67	66.02
(e) Other financial assets	40.11	3.36
<b>Sub-total</b>	<b>1,511.10</b>	<b>110.29</b>
<b>2. Non-financial Assets</b>		
(a) Current tax assets (net)	-	-
(b) Deferred tax Assets (net)	-	20.08
(c) Property, Plant and Equipment	6.57	3.39
(d) Other intangible assets	3.62	1.75
(e) Other non-financial assets	3.05	2.06
<b>Sub-total</b>	<b>13.24</b>	<b>27.28</b>
<b>Total Assets</b>	<b>1,524.34</b>	<b>137.57</b>
<b>LIABILITIES AND EQUITY</b>		
<b>LIABILITIES</b>		
<b>1. Financial Liabilities</b>		
(a) Payables		
(I) Trade payables		
(i) Total outstanding dues of micro enterprises and small enterprises	-	-
(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	3.48	2.83
(II) Other payables		
(i) Total outstanding dues of micro enterprises and small enterprises	-	-
(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	-	-
(b) Other financial liabilities	-	34.61
<b>Sub-total</b>	<b>3.48</b>	<b>37.44</b>
<b>2. Non-Financial Liabilities</b>		
(a) Current tax liabilities (Net)	-	-
(b) Provisions	28.38	2.10
(c) Deferred tax liabilities (Net)	8.41	-
(d) Other non-financial liabilities	13.92	0.97
<b>Sub-total</b>	<b>50.71</b>	<b>3.07</b>
<b>Total Liabilities</b>	<b>54.19</b>	<b>40.51</b>
<b>Net Assets transferred</b>	<b>1,470.15</b>	<b>97.06</b>

(II) Following is the table showing movement of capital reserve

(₹ in millions)		
Particulars	As at March 31, 2019	As at April 01, 2018
Net assets value of Securities Business Undertaking (a)	1,414.99	1,470.15
Net assets value of Wealth Business Undertaking (b)	116.47	97.06
Cancellation of investments in IIFL Securities and IIFL Wealth (c)	2,678.13	2,678.13
ESOP reserves (d)	24.95	-
Retain earnings (e)	179.56	-
<b>Adjustments to Capital Reserve out of above (a+b+c-d-e) *</b>	<b>4,005.08</b>	<b>4,245.33</b>

\* As there is no cash settlement, movement of assets and liabilities and profit and loss and other comprehensive income for the period ended March 31, 2019 has been adjusted against capital reserve.

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**Note 38.2: Merger**

The Company received the Non-banking Financial Company License dated March 06, 2020, bearing Certificate of Registration No. N-13.02386 from the Reserve Bank of India to carry on the Non Banking Financial Activity on March 11, 2020. Thereafter, the Company had decided to give effect to the amalgamation of India Infoline Finance and the Company with effect from March 30, 2020 with Appointed date as April 1, 2018.

Consequently, the residual shareholders of India Infoline Finance Limited were allotted 58,654,556 shares of the Company on March 30, 2020 in the ratio 135 fully paid up equity shares of ₹ 2 each in the Company for every 100 shares held in India Infoline Finance Limited. The said new shares got listed and admitted for trading w.e.f. April 27, 2020 in terms of final listing and trading approval received from NSE and BSE.

(I) In accordance with the accounting treatment, as provided under the Scheme of Arrangement, following Assets Liabilities and Other Equity were transferred from India Infoline Finance Limited as on April 01, 2018 as per the composite scheme of arrangement

(₹ in millions)	
Particulars	As at April 01, 2018
<b>ASSETS</b>	
<b>1. Financial Assets</b>	
(a) Cash and cash equivalents	1,535.36
(b) Bank Balance other than (a) above	8,946.97
(c) Receivables	
(I) Trade receivables	207.19
(d) Loans	155,971.83
(e) Investments	17,235.69
(f) Other financial assets	1,013.61
<b>Sub-total</b>	<b>184,910.65</b>
<b>2. Non-financial Assets</b>	
(a) Current tax assets (net)	1,186.54
(b) Deferred tax assets (net)	2,967.34
(c) Investment property	2,451.14
(d) Property, plant and equipment	626.96
(e) Capital work-in-progress	41.93
(f) Other intangible assets	13.07
(g) Other non-financial assets	122.76
<b>Sub-total</b>	<b>7,409.74</b>
<b>Total Assets</b>	<b>192,320.39</b>
<b>LIABILITIES AND EQUITY</b>	
<b>LIABILITIES</b>	
<b>1. Financial Liabilities</b>	
(a) Payables	
(I) Trade payables	
(i) Total outstanding dues of micro enterprises and small enterprises	-
(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	412.66
(II) Other payables	
(i) Total outstanding dues of micro enterprises and small enterprises	-
(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	-
(b) Debt securities	92,958.27
(c) Borrowings (other than debt securities)	50,535.75
(d) Subordinated liabilities	9,413.66
(e) Other financial liabilities	5,424.09
<b>Sub-total</b>	<b>158,744.43</b>

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(₹ in millions)

Particulars	As at April 01, 2018
<b>2. Non-Financial Liabilities</b>	
(a) Current tax liabilities (Net)	459.49
(b) Provisions	160.73
(c) Other non-financial liabilities	864.94
<b>Sub-total</b>	<b>1,485.16</b>
<b>Total Liabilities</b>	<b>160,229.59</b>
<b>Net Assets</b>	<b>32,090.80</b>
Less : Other equity	(29,283.38)
<b>Net Assets transferred</b>	<b>2,807.42</b>

(II) Following table showing movement of capital reserve

(₹ in millions)

Particulars	As at April 01, 2018
Cancellation of investments in IIFL Finance Limited (a)	10,189.71
Net Assets transferred (b)	2,807.42
Securities premium to be cancelled on account of merger (c)	7,816.25
Cancellation of Non Controlling Interest (d)	4,527.28
Issue of new equity share of IIFL Finance Limited in Ratio 135:100 (e)	117.31
<b>Capital reserve created on account out of above (a-b-c-d+e)</b>	<b>(4,843.93)</b>

Previous year numbers have been recasted to give effect to the above scheme of merger w.e.f April 01, 2018, being the appointed date of merger as per the Court approved scheme.

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**Note 39. Employee stock option**

The Company has implemented Employee Stock Option Scheme 2008 (ESOP Schemes) and has outstanding options granted under the said Schemes. The options vest in graded manner and must be exercised within a specified period as per the terms of the grants made by the Nomination and Remuneration Committee and ESOP Schemes.

a) The details of various Employee Stock Option Schemes are as under:

Particulars	As at March 2021 ESOP 2008	As at March 2020 ESOP 2008	As at March 2019 ESOP 2015
Number of Option outstanding	331,525	434,937	948,456
Method of accounting	Fair Value	Fair Value	Fair Value
Vesting Plan	Options granted would vest over a period of five years subject to a minimum period of one year from the date of grant of options.		
Exercise Period	Seven years from the date of grant		
Grant Date	05-Aug-2014, 02-Mar-2015, 08-Mar-2016, 29-Apr-2017 and 04-Sep-2020	05-Aug-2014, 02-Mar-2015, 08-Mar-2016 and 29-Apr-2017	2-Dec-2015, 9-Mar-2016 and 8-Feb-2017, 2-May-2018, 4-Sep-2018, 21-Nov-2018, 18-Jan-2019
Grant Price (₹ Per Share)	₹ 61.40, ₹ 82.73, ₹ 82.02, ₹ 218.71 and ₹ 126.64	₹ 61.40, ₹ 82.73, ₹ 82.02 and ₹ 218.71	₹ 83, ₹ 144, ₹ 192, ₹ 239, ₹ 239, and ₹ 246

(b) (i) Movement of options during the year ended March 31, 2021

Particulars	Option Outstanding	Range of exercise price (in ₹)	Weight average exercise price (in ₹)	Weight average remaining contractual life (Years)
<b>Outstanding as on April 01, 2020</b>	<b>434,937</b>	<b>61.40-218.71</b>	<b>87.76</b>	<b>2.89</b>
Granted during the year	50,000	126.64	126.64	-
Expired/forfeited during the year	27,315	82.02-218.71	132.06	-
Exercised during the year	126,097	61.40-82.73	77.95	-
<b>Outstanding as on March 31, 2021</b>	<b>331,525</b>	<b>82.02-218.71</b>	<b>93.70</b>	<b>2.65</b>
<b>Exercisable as on March 31, 2021</b>	<b>276,725</b>	<b>82.02-218.71</b>	<b>85.58</b>	<b>1.96</b>

b) (ii) Movement of options during year ended March 31, 2020

Particulars	Option Outstanding	Range of exercise price (in ₹)	Weight average exercise price (in ₹)	Weight average remaining contractual life (Years)
<b>Outstanding as on April 01, 2019</b>	<b>948,456</b>	<b>25.79-218.71</b>	<b>62.76</b>	<b>2.88</b>
Granted during the year	-	-	-	-
Expired/forfeited during the year	30,245	82.02-218.71	127.21	-
Exercised during the year	483,274	25.79-82.73	36.23	-
<b>Outstanding as on March 31, 2020</b>	<b>434,937</b>	<b>61.40-218.71</b>	<b>87.76</b>	<b>2.89</b>
<b>Exercisable as on March 31, 2020</b>	<b>419,537</b>	<b>61.40-218.71</b>	<b>82.95</b>	<b>2.85</b>



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b) (iii) Movement of options during year ended March 31, 2019

Particulars	Option Outstanding	Range of exercise price (in ₹)	Weight average exercise price (in ₹)	Weight average remaining contractual life (Years)
Outstanding as on April 01, 2018	1,205,392	25.79-218.71	66.39	4.03
Granted during the year	-	-	-	-
Expired/forfeited during the year	32,870	82.02-218.71	98.70	-
Exercised during the year	224,066	25.79-82.73	77.03	-
Outstanding as on March 31, 2019	948,456	25.79-218.71	62.76	2.88
Exercisable as on March 31, 2019	620,676	25.79-218.71	46.25	2.27

**Fair Value Methodology:**

The fair value of the shares are measured using Black scholes formulae. Measurement inputs include share price on measurement date, exercise date of the instrument, exercise price, expected life, risk free interest rate, dividend yield, expected volatility .

Key Assumptions used in Black-Scholes model for calculating fair value as on the date of grant are as follows:

Particulars	ESOP 2008		
	2020-21	2019-20	2018-19
Stock price (₹)	87.85	-	-
Volatility	10.00%	-	-
Risk-free Rate	6.56%	-	-
Exercise price (₹)	126.64	-	-
Time to Maturity (Years)	5.00	-	-
Dividend yield	3.00%	-	-
Weight Average Value (₹)	21.10	-	-

**Stock Price:** The closing market price on NSE one day prior to the date of grant has been considered for the purpose of Option valuation.

**Volatility:** The daily volatility of the stock prices on BSE, over a period prior to the date of grant, corresponding with the expected life of the Options has been considered to calculate the fair value.

**Risk-free rate of return:** The risk-free rate being considered for the calculation is the India Government Bond Generic Bid Yield with a maturity about equal to the expected life of the options.

**Exercise Price:** Price of each specific grant has been considered.

**Time to Maturity:** Time to Maturity / Expected Life of Options is the period for which the Company expects the Options to be live. The minimum life of a stock option is the minimum period before which the Options cannot be exercised and the maximum life is the period after which the Options cannot be exercised.

**Expected dividend yield:** Expected dividend yield has been calculated as an average of dividend yields for the three financial years preceding the date of the grant. The dividend yield for the year is derived by dividing the dividend per share by the average price per share of the respective period.

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The Company has granted Employee Stock Options under IIFL Finance Employee Stock Option Plan 2020 – Merger Scheme pursuant to aforesaid Composite Scheme of Arrangement.

a) The details of various Employee Stock Option Schemes are as under:

Particulars	As at March 2021 ESOP 2020	As at March 2020 ESOP 2020	As at March 2019 ESOP 2020
Number of Option outstanding	4,433,233	8,265,678	9,173,539
Method of accounting	Fair Value	Fair Value	Fair Value
Vesting Plan	Options granted would vest over a period of five years subject to a minimum period of one year from the date of grant of options.		
Exercise Period	Seven years from the date of grant		
Grant Date	02-Dec-2015, 09-Mar-2016, 08-Feb-2017, 02-May-2018, 04-Sep-2018, 21-Nov-2018, 18-Jan-2019 and 18-Sep-2019	02-Dec-2015, 09-Mar-2016, 08-Feb-2017, 02-May-2018, 04-Sep-2018, 21-Nov-2018, 18-Jan-2019 and 18-Sep-2019	02-Dec-2015, 09-Mar-2016, 08-Feb-2017, 02-May-2018, 04-Sep-2018, 21-Nov-2018 and 18-Jan-2019
Grant Price (₹ Per Share)	₹ 61.48, ₹ 61.48, ₹ 106.67, ₹ 142.22, ₹ 177.04, ₹ 177.04, ₹ 182.22, ₹ 129.63	₹ 61.48, ₹ 61.48, ₹ 106.67, ₹ 142.22, ₹ 177.04, ₹ 177.04, ₹ 182.22, ₹ 129.63	₹ 61.48, ₹ 61.48, ₹ 106.67, ₹ 142.22, ₹ 177.04, ₹ 177.04, ₹ 182.22

(b) (i) Movement of options during the year ended March 31, 2021

Particulars	Option Outstanding	Range of exercise price (in ₹)	Weight average exercise price (in ₹)	Weight average remaining contractual life (Years)
Outstanding as on April 01, 2020	8,265,678	61.48 -182.22	157.65	5.15
Granted during the year	-	-	-	-
Expired/forfeited during the year	3,458,788	61.48-182.22	173.65	-
Exercised during the year	373,657	61.48-182.22	95.69	-
Outstanding as on March 31, 2021	4,433,233	61.48-182.22	150.40	4.06
Exercisable as on March 31, 2021	2,001,004	61.48-182.22	132.44	3.57

(b) (ii) Movement of options during the year ended March 31, 2020

Particulars	Option Outstanding	Range of exercise price (in ₹)	Weight average exercise price (in ₹)	Weight average remaining contractual life (Years)
Outstanding as on April 01, 2019	9,173,539	61.48 -182.22	157.60	6.15
Granted during the year	13,500	129.63	129.63	-
Expired/forfeited during the year	921,361	61.48 -182.22	156.73	-
Exercised during the year	-	-	-	-
Outstanding as on March 31, 2020	8,265,678	61.48 -182.22	157.65	5.15
Exercisable as on March 31, 2020	1,795,582	61.48 -182.22	125.01	4.34

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(b) (ii) Movement of options during the year ended March 31, 2019

Particulars	Option Outstanding	Range of exercise price (in ₹)	Weight average exercise price (in ₹)	Weight average remaining contractual life (Years)
<b>Outstanding as on April 01, 2018</b>	<b>2,457,600</b>	<b>61.48 -106.67</b>	<b>98.40</b>	<b>5.65</b>
Granted during the year	7,982,562	142.22-182.22	172.14	-
Expired/forfeited during the year	1,266,623	61.48 -182.22	134.34	-
Expired during the year	-	-	-	-
Exercised during the year	-	-	-	-
<b>Outstanding as on March 31, 2019</b>	<b>9,173,539</b>	<b>61.48 -182.22</b>	<b>157.60</b>	<b>6.15</b>
<b>Exercisable as on March 31, 2019</b>	<b>569,298</b>	<b>61.48 -106.67</b>	<b>91.12</b>	<b>4.46</b>

**Fair Value Methodology:**

The fair value of the shares are measured using Black scholes formulae. Measurement inputs include share price on measurement date, exercise date of the instrument, exercise price, expected life, risk free interest rate, dividend yield, expected volatility .

Key Assumptions used in Black-Scholes model for calculating fair value as on the date of grant are as follows:

Particulars	ESOP 2020			
	21-Nov-18	4-Sep-18	2-May-18	2-May-18
Stock price (₹)	179.63	179.63	179.63	179.63
Volatility	59%	59%	59%	59%
Risk-free Rate	7.21% - 7.40%	7.21% - 7.44%	7.13% - 7.40%	7.13% - 7.34%
Exercise price (₹)	177.04	177.04	142.22	142.22
Time to Maturity (Years)	5.39	5.43	5.09	4.84
Dividend yield	1.00%	1.00%	1.00%	1.00%
Weight Average Value (₹)	102.29	102.87	106.78	106.94

Particulars	ESOP 2020		
	18-Sep-19	18-Jan-19	18-Jan-19
Stock price (₹)	179.63	179.63	179.63
Volatility	59%	59%	59%
Risk-free Rate	7.34% - 7.49%	7.28% - 7.49%	7.28% - 7.44%
Exercise price (₹)	129.63	182.22	182.22
Time to Maturity (Years)	6.22	5.80	5.55
Dividend yield	1.00%	1.00%	1.00%
Weight Average Value (₹)	118.06	161.25	102.16

**Stock Price:** The fair value of stock as on Appointed Date, i.e., April 1, 2018 (“the Effective date” or the “Date of Modification”) has been used to value the outstanding grants based on Mercant Banker’s Report.

**Volatility:** The daily volatility of the stock prices on BSE, based on post demerger traded prices, has been considered to calculate the fair value.

**Risk-free rate of return:** The risk-free rate being considered for the calculation is the India Government Bond Generic Bid Yield with a maturity about equal to the expected life of the options.

**Exercise Price:** Price of each specific grant has been considered based on equity swap ratio of the Composite Scheme of Arrangement.

**Time to Maturity:** Time to Maturity / Expected Life of Options is the period for which the Company expects the Options to be live. The minimum life of a stock option is the minimum period before which the Options cannot be exercised and the maximum life is the period after which the Options cannot be exercised.

**Expected dividend yield:** Expected dividend yield has been calculated as an average of dividend yields for the three financial years preceding the date of the grant. The dividend yield for the year is derived by dividing the dividend per share by the average price per share of the respective period.

**Note 40. List of Related Parties**

Nature of relationship	Name of party *
<b>Direct subsidiaries</b>	IIFL Home Finance Limited (Formerly India Infoline Housing Finance Limited)
	Clara Developers Private Limited (Upto July 26, 2020)
	IIFL Samasta Finance Limited (formerly known as Samasta Microfinance Limited)
<b>Other related parties</b>	IIFL Securities Limited
	IIFL Management Services Limited
	IIFL Insurance Brokers Limited (Formerly India Infoline Insurance Brokers Limited)
	IIFL Wealth Management Limited
	IIFL Facilities Services Limited (Formerly IIFL Real Estate Limited)
	India Infoline Foundation
	India Infoline Employee Trust
	IIFL Alternate Asset Advisors Limited
	IIFL Wealth Portfolio Managers Limited (Formerly IIFL Alternate Asset Advisors Limited)
	IIFL Asset Management Limited (Formerly India Infoline Asset Management Company Limited)
	IIFL Wealth Finance Limited
	Spaisa Capital Limited
	Spaisa P2P Limited
<b>Key managerial personnel</b>	Mr.Nirmal Jain
	Mr.R. Venkataraman
	Mr.Sumit Bali (Upto June 30, 2020)
	Mr.Prabodh Agarwal (Upto February 01, 2020)
	Mr.Rajesh Rajak (w.e.f March 12,2020)
<b>Relatives of key managerial personnel</b>	Mrs.Aditi Athavankar (Spouse of R. Venkataraman)

\* The above list includes related parties with whom the transactions have been carried out during the year.

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Note 40.1 Significant transactions with related parties

(₹ in millions)

Nature of transaction	Relationship	20-21	19-20	18-19
<b>Interest income</b>				
IIFL Securities Limited	Other related parties	1.30	2.92	28.04
IIFL Home Finance Limited	Direct subsidiaries	28.38	45.33	27.64
IIFL Facilities Services Limited	Other related parties	71.05	172.80	3.12
IIFL Management Services Limited		-	20.95	7.12
Spaisa Capital Limited		118.20	53.63	6.64
IIFL Samasta Finance Limited (formerly known as Samasta Microfinance Limited)	Direct subsidiaries	67.70	36.24	11.31
<b>Interest expense</b>				
IIFL Facilities Services Limited	Other related parties	84.47	223.97	114.41
IIFL Home Finance Limited	Direct subsidiaries	333.59	129.94	24.67
IIFL Samasta Finance Limited (formerly known as Samasta Microfinance Limited)	Direct subsidiaries	43.65	8.42	-
IIFL Wealth Finance Limited	Other related parties	-	18.41	2.26
IIFL Alternate Asset Advisor Limited		-	-	1.05
IIFL Securities Limited		4.45	-	-
IIFL Insurance Brokers Limited		-	2.16	-
<b>Service charges income</b>				
IIFL Home Finance Limited	Direct subsidiaries	-	0.77	4.17
<b>Referral fees income</b>				
IIFL Home Finance Limited	Direct subsidiaries	1.27	2.00	-
IIFL Wealth Management Limited	Other related parties	-	-	14.35
<b>Trademark License Fee</b>				
IIFL Securities Limited	Other related parties	0.10	-	-
<b>Investment Banking Income Pass Through</b>				
IIFL Securities Limited	Other related parties	-	15.69	-
<b>Donation paid</b>				
India Infoline Foundation	Other related parties	47.10	120.19	109.02
<b>Arranger/ processing fees /brokerage on non convertible debenture/merchant banking fees</b>				
IIFL Securities Limited	Other related parties	-	143.54	222.35
Spaisa Capital Limited		0.68	11.18	1.17
IIFL Facilities Services Limited		-	-	25.00
IIFL Management Services Limited		-	97.76	59.55
IIFL Wealth Management Limited		121.34	114.63	18.87
IIFL Samasta Finance Limited (formerly known as Samasta Microfinance Limited)	Direct subsidiaries	-	104.79	189.91
IIFL Home Finance Limited		6.47	16.20	12.41
<b>Rent expenses</b>				
IIFL Facilities Services Limited	Other related parties	17.50	17.50	43.09
IIFL Management Services Limited		-	-	-
Aditi Athavankar	Key managerial personnel and their relatives	-	1.80	2.40
<b>Commission/ brokerage expense/Delayed Payin Charges</b>				
IIFL Securities Limited	Other related parties	0.19	0.86	5.04
<b>Remuneration paid</b>				
Mr.Nirmal Jain	Key managerial personnel and their relatives	80.01	86.97	68.71
Mr.R. Venkataraman		-	5.50	48.57
Mr.Sumit Bali (Upto 30-Jun-2020)		5.41	62.50	46.27

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(₹ in millions)

Nature of transaction	Relationship	20-21	19-20	18-19
<b>Equity dividend received</b>				
IIFL Home Finance Limited	Direct subsidiaries	524.20	314.52	41.94
IIFL Samasta Finance Limited(formerly known as Samasta Microfinance Limited)		118.84	116.53	-
IIFL Commodities Limited	Other related parties	-	-	12.54
IIFL Insurance Brokers Limited		-	-	50.00
IIFL Securities Limited		-	-	280.77
IIFL Wealth Management Limited		-	-	450.00
<b>Equity dividend paid</b>				
India Infoline Employee Trust Limited	Other related parties	0.23	0.17	0.38
<b>ICD/loan taken</b>				
IIFL Home Finance Limited	Direct subsidiaries	82,387.10	67,796.20	4,410.00
IIFL Samasta Finance Limited(formerly known as Samasta Microfinance Limited)		3,450.00	1,720.00	-
IIFL Securities Limited	Other related parties	22,080.00	15,374.00	-
IIFL Wealth Finance Limited		-	1,000.00	-
IIFL Insurance Brokers Limited		-	146.60	-
IIFL Facilities Services Limited		51,061.50	83,080.00	21,270.00
<b>ICD/loan returned</b>				
IIFL Home Finance Limited	Direct subsidiaries	82,387.10	67,796.20	4,410.00
IIFL Samasta Finance Limited(formerly known as Samasta Microfinance Limited)		3,950.00	1,220.00	-
IIFL Securities Limited	Other related parties	22,080.00	15,374.00	-
IIFL Wealth Finance Limited		-	1,000.00	-
IIFL Insurance Brokers Limited	Other related parties	-	146.60	-
IIFL Facilities Services Limited		51,061.50	83,080.00	21,270.00
<b>ICD/loan given</b>				
IIFL Securities Limited	Other related parties	4,040.00	5,590.00	26,330.00
IIFL Management Services Limited		-	1,933.00	2,740.00
IIFL Facilities Services Limited		18,963.50	24,676.00	22,092.50
IIFL Home Finance Limited	Direct subsidiaries	11,950.00	25,566.94	77,147.00
IIFL Samasta Finance Limited(formerly known as Samasta Microfinance Limited)		9,480.00	610.00	3,545.00
Spaisa Capital Limited	Other related parties	28,130.00	3,418.10	1,072.00
<b>ICD/loan received back</b>				
IIFL Securities Limited	Other related parties	4,040.00	5,590.00	26,330.00
IIFL Facilities Services Limited		20,722.00	23,445.00	21,565.00
IIFL Management Services Limited		-	2,223.00	2,450.00
IIFL Home Finance Limited	Direct subsidiaries	11,950.00	25,566.94	77,147.00
Spaisa Capital Limited	Other related parties	29,130.00	2,418.10	1,072.00
IIFL Samasta Finance Limited(formerly known as Samasta Microfinance Limited)	Direct subsidiaries	9,480.00	610.00	4,489.74
<b>Investment in subsidiaries</b>				
IIFL Home Finance Limited	Direct subsidiaries	-	-	1,000.00
IIFL Samasta Finance Limited(formerly known as Samasta Microfinance Limited)		675.00	1,500.00	1,000.00
<b>Purchase of investment</b>				
IIFL Wealth Finance Limited	Other related parties	-	513.93	-

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(₹ in millions)

Nature of transaction	Relationship	20-21	19-20	18-19	
<b>Sell of investment</b>					
IIFL Home Finance Limited	Direct subsidiaries	1,821.23	-	-	
IIFL Wealth Finance Limited	Other related parties	2,011.10	507.93	-	
<b>Investment in non convertible debenture</b>					
IIFL Home Finance Limited	Direct subsidiaries	-	-	491.00	
<b>Allocation / reimbursement of expenses paid</b>					
IIFL Securities Limited	Other related parties	79.82	309.45	604.35	
IIFL Asset Management Limited		-	7.50	-	
5 Paisa Capital Limited		-	-	0.02	
IIFL Wealth Management Limited		4.15	-	-	
IIFL Home Finance Limited	Direct subsidiaries	5.55	6.99	5.65	
IIFL Management Services Limited	Other related parties	3.95	14.32	12.45	
IIFL Facilities Services Limited		11.65	27.72	34.97	
<b>Allocation / reimbursement of expenses paid others</b>					
IIFL Securities Limited	Other related parties	10.06	43.49	8.49	
IIFL Wealth Management Limited		0.06	0.98	0.11	
Spaisa P2P Limited		0.03	-	-	
IIFL Commodities Limited		-	-	0.05	
IIFL Facilities Services Limited		3.16	0.62	0.52	
IIFL Home Finance Limited	Direct subsidiaries	13.12	31.76	0.22	
Spaisa Capital Limited	Other related parties	2.92	1.97	0.15	
IIFL Management Services Limited		0.42	0.82	0.12	
IIFL Insurance Brokers Limited		0.51	2.05	0.07	
<b>Allocation / reimbursement of expenses received</b>					
IIFL Facilities Services Limited	Other related parties	3.96	0.62	0.01	
IIFL Management Services Limited		0.29	0.48	0.88	
IIFL Securities Limited		28.25	29.29	25.20	
IIFL Home Finance Limited	Direct subsidiaries	30.15	42.28	33.17	
Spaisa Capital Limited	Other related parties	4.43	8.17	2.66	
IIFL Wealth Management Limited		0.18	5.64	-	
IIFL Insurance Brokers Limited		-	-	0.64	
IIFL Samasta Finance Limited (formerly known as Samasta Microfinance Limited)	Direct subsidiaries	-	-	0.13	
<b>Allocation / reimbursement of expenses received others</b>					
Spaisa Capital Limited	Other related parties	0.89	2.54	0.06	
Spaisa P2P Limited		0.08	-	-	
IIFL Securities Limited	Direct subsidiaries	6.15	46.89	3.14	
IIFL Home Finance Limited		32.35	53.17	26.12	
IIFL Management Services Limited		0.94	3.05	31.01	
IIFL Facilities Services Limited		1.28	0.22	0.51	
IIFL Insurance Brokers Limited		0.22	1.81	-	
IIFL Asset Management Limited		0.59	2.47	-	
India Infoline Foundation		-	0.04	-	
IIFL Wealth Management Limited		-	0.29	0.00	
<b>Security deposit paid towards rent</b>					
IIFL Facilities Services Limited		Other related parties	-	-	11.70
<b>Payment towards assignment transaction</b>					
IIFL Samasta Finance Limited (formerly known as Samasta Microfinance Limited)	Direct subsidiaries	-	0.83	-	
IIFL Home Finance Limited		-	9.29	68.54	

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(₹ in millions)

Nature of transaction	Relationship	20-21	19-20	18-19
<b>Receipt towards assignment transaction</b>				
IIFL Samasta Finance Limited (formerly known as Samasta Microfinance Limited)	Direct subsidiaries	-	3.39	87.95
IIFL Home Finance Limited		-	4.24	30.70
<b>Assignment/Secu transactions paid on HFC behalf</b>				
IIFL Home Finance Limited	Direct subsidiaries	902.18	954.16	-
<b>Non convertible debenture issued</b>				
IIFL Management Services Limited	Other related parties	-	2,322.00	-
IIFL Facilities Services Limited		1,000.00	-	-
IIFL Securities Limited		751.80	-	-
IIFL Alternate Asset Advisors Limited		-	500.00	290.00
IIFL Wealth Finance Limited		-	4,483.00	353.92
<b>Non convertible debenture redeemed/buyback</b>				
IIFL Wealth Finance Limited	Other related parties	813.46	783.96	65.25
IIFL Facilities Services Limited		222.11	3,475.00	197.10
IIFL Alternate Asset Advisors Limited		-	-	139.61
<b>Sale of Portfolio</b>				
IIFL Home Finance Limited	Direct subsidiaries	-	6,050.00	-
IIFL Samasta Finance Limited(formerly known as Samasta Microfinance Limited)		-	1,723.50	-

Note 40.2 Closing balances with related parties

(₹ in millions)

Nature of transaction	Relationship	20-21	19-20	18-19
<b>Other payable</b>				
Spaisa Capital Limited	Other related parties	2.08	-	0.50
Spaisa P2P Limited		0.01	-	-
IIFL Insurance Brokers Limited		0.30	-	-
IIFL Securities Limited		2.74	0.27	23.74
IIFL Management Services Limited		0.00	-	16.94
IIFL Facilities Services Limited		-	1.22	0.07
IIFL Wealth Management Limited		1.74	-	-
IIFL Samasta Finance Limited (formerly known as IIFL Samasta Finance Limited (formerly known as Samasta Microfinance	Direct subsidiaries	-	0.86	17.20
<b>Other receivable</b>				
IIFL Wealth Management Limited	Other related parties	-	0.63	4.87
IIFL Insurance Brokers Limited		-	-	0.02
IIFL Asset Management Limited		-	2.47	-
IIFL Facilities Services Limited		1.95	-	-
IIFL Home Finance Limited	Direct subsidiaries	7.93	22.89	38.02
<b>Security deposit receivable</b>				
Aditi Athavankar	Key managerial personnel and their relatives	-	-	50.00
IIFL Facilities Services Limited	Other related parties	8.75	8.75	11.70
<b>Receivable towards assignment</b>				
IIFL Home Finance Limited	Direct subsidiaries	-	-	1.89
IIFL Samasta Finance Limited (formerly known as Samasta Microfinance Limited)		-	-	0.05



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(₹ in millions)

Nature of transaction	Relationship	20-21	19-20	18-19
<b>Payable towards assignment</b>				
IIFL Home Finance Limited	Direct subsidiaries	-	-	5.35
<b>Outstanding ICD (given)</b>				
IIFL Management Services Limited	Other related parties	-	-	290.00
Spaisa Capital Limited		-	1,000.00	-
IIFL Facilities Services Limited		-	1,758.50	527.50
<b>Outstanding ICD (Taken)</b>				
IIFL Samasta Finance Limited (formerly known as Samasta Microfinance Limited)	Direct subsidiaries	-	500.00	-
<b>Outstanding loan amount of Assigned book Purchased</b>				
IIFL Samasta Finance Limited (formerly known as Samasta Microfinance Limited)	Direct subsidiaries	-	-	3.43
IIFL Home Finance Limited		-	-	137.48
<b>Outstanding loan amount of Assigned book Sold</b>				
IIFL Home Finance Limited	Direct subsidiaries	-	-	125.48
<b>Corporate guarantee given</b>				
IIFL Samasta Finance Limited (formerly known as Samasta Microfinance Limited)	Direct subsidiaries	-	-	500.00
IIFL Home Finance Limited		12,255.43	17,524.37	24,427.85
IIFL Securities Limited	Other related parties	-	-	811.00
<b>Outstanding non convertible debenture issued</b>				
IIFL Management Services Limited	Other related parties	22.22	221.30	-
IIFL Wealth Finance Limited		-	11.00	-
IIFL Securities Limited		40.90	-	-
IIFL Facilities Services Limited		-	200.00	200.00
<b>Interest accrued on non convertible debenture issued</b>				
IIFL Management Services Limited	Other related parties	3.46	7.88	-
IIFL Wealth Finance Limited		-	1.24	-
IIFL Securities Limited		1.91	-	-
IIFL Facilities Services Limited		-	12.88	12.82
<b>Investment in non convertible debenture (including interest accrued)</b>				
IIFL Home Finance Limited	Direct subsidiaries	-	530.46	521.34
<b>Gratuity payable *</b>				
Mr.Nirmal Jain	Key managerial personnel and their relatives	1.43	1.42	1.20
Mr.R. Venkataraman		-	1.44	1.20
Mr.Sumit Bali		-	0.46	0.11
<b>Leave encashment payable *</b>				
Mr.Nirmal Jain	Key managerial personnel and their relatives	4.59	6.69	4.84
Mr.R. Venkataraman		-	3.54	3.44
Mr.Sumit Bali		-	0.24	0.28

\* Based on actuarial valuation report

Amount is less than ₹ 0.01 million hence shown ₹ 0.00 wherever applicable

**Note 41. Corporate Social Responsibility**

During the financial year 2020-2021, the Company has spent ₹ 47.10 million (March 31, 2020- ₹ 120.19 million, March 31, 2019- ₹109.02 million) out of the total amount of ₹ 47.10 million (March 31, 2020- ₹ 120.19 million, March 31, 2019- ₹ 109.02 million) required to be spent as per section 135 of The Companies Act, 2013 in respect of Corporate Social Responsibility (CSR). The aforementioned amount has been contributed to India Infoline Foundation.

## Note 42.1 Maturity analysis of assets and liabilities as at March 31, 2021

(₹ in millions)

Sr. No	Particulars	Within 12 months	After 12 months	Total
	<b>Assets</b>			
[1]	<b>Financial assets</b>			
(a)	Cash and cash equivalents	20,518.72	-	20,518.72
(b)	Bank balance other than (a) above	13,749.36	1,656.91	15,406.27
(c)	Derivative financial instruments	-	416.88	416.88
(d)	Receivables			
(i)	Trade receivables	1,593.73	-	1,593.73
(ii)	Other receivables	5.10	-	5.10
(e)	Loans	110,268.74	45,674.25	155,942.99
(f)	Investments	-	12,042.57	12,042.57
(g)	Other financial assets	1,458.46	621.21	2,079.67
[2]	<b>Non-financial assets</b>			
(a)	Current tax assets (net)	-	2,468.67	2,468.67
(b)	Deferred tax assets (net)	-	2,063.60	2,063.60
(c)	Investment property	-	2,640.02	2,640.02
(d)	Property, plant and equipment	-	955.44	955.44
(e)	Capital work-in-progress	-	65.60	65.60
(f)	Right of-use assets	-	2,793.94	2,793.94
(g)	Other intangible assets	-	9.15	9.15
(h)	Other non-financial assets	420.98	2,683.92	3,104.90
	<b>Total Assets</b>	<b>148,015.09</b>	<b>74,092.16</b>	<b>222,107.25</b>
	<b>Liabilities and Equity</b>			
	<b>Liabilities</b>			
[1]	<b>Financial liabilities</b>			
(a)	Derivative financial instruments	212.88	973.81	1,186.69
(b)	Payables			
(I)	Trade payables			
(i)	total outstanding dues of micro enterprises and small enterprises	-	-	-
(ii)	total outstanding dues of creditors other than micro enterprises and small enterprises	664.22	-	664.22
(II)	Other payables			
(i)	total outstanding dues of micro enterprises and small enterprises	-	-	-
(ii)	total outstanding dues of creditors other than micro enterprises and small enterprises	-	-	-
(c)	Finance lease obligation	480.76	2,573.46	3,054.22
(d)	Debt securities	15,318.20	38,128.53	53,446.73
(e)	Borrowings (other than debt securities)	47,442.26	44,737.57	92,179.83
(f)	Subordinated liabilities	4,693.89	12,680.09	17,373.98
(g)	Other financial liabilities	14,805.62	49.11	14,854.73
[2]	<b>Non-financial liabilities</b>			
(a)	Current tax liabilities (net)	185.44	-	185.44
(b)	Provisions	253.20	62.43	315.63
(c)	Other non-financial liabilities	638.46	-	638.46
[3]	<b>Equity</b>			
(a)	Equity share capital	-	757.68	757.68
(b)	Other equity	-	37,449.64	37,449.64
	<b>Total Liabilities and Equity</b>	<b>84,694.93</b>	<b>137,412.32</b>	<b>222,107.25</b>

## Note 42.2 Maturity analysis of assets and liabilities as at March 31, 2020

(₹ in millions)

Sr. No	Particulars	Within 12 months	After 12 months	Total
	<b>Assets</b>			
[1]	<b>Financial assets</b>			
(a)	Cash and cash equivalents	6,062.71	-	6,062.71
(b)	Bank balance other than (a) above	9,841.33	602.67	10,444.00
(c)	Derivative financial instruments	-	2,405.21	2,405.21
(d)	Receivables			
	(i) Trade receivables	122.20	-	122.20
	(ii) Other receivables	-	-	-
(e)	Loans	82,658.70	59,533.03	142,191.73
(f)	Investments	6,511.43	13,074.04	19,585.47
(g)	Other financial assets	387.04	1,236.06	1,623.10
[2]	<b>Non-financial assets</b>			
(a)	Current tax assets (net)	-	1,946.04	1,946.04
(b)	Deferred tax assets (net)	-	2,028.08	2,028.08
(c)	Investment property	-	2,030.24	2,030.24
(d)	Property, plant and equipment	-	1,012.00	1,012.00
(e)	Capital work-in-progress	-	24.94	24.94
(f)	Right of-use assets	-	2,486.56	2,486.56
(g)	Other intangible assets	-	6.39	6.39
(h)	Other non-financial assets	1,357.30	176.79	1,534.09
	<b>Total Assets</b>	<b>106,940.71</b>	<b>86,562.05</b>	<b>193,502.76</b>
	<b>Liabilities and Equity</b>			
	<b>Liabilities</b>			
[1]	<b>Financial liabilities</b>			
(a)	Derivative financial instruments	267.63	-	267.63
(b)	Payables			
	(I) Trade payables			
	(i) total outstanding dues of micro enterprises and small enterprises	-	-	-
	(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	477.28	-	477.28
	(II) Other payables			
	(i) total outstanding dues of micro enterprises and small enterprises	-	-	-
	(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	-	-	-
(c)	Finance lease obligation	426.11	2,187.20	2,613.31
(d)	Debt securities	14,439.46	43,748.70	58,188.16
(e)	Borrowings (other than debt securities)	39,309.39	30,006.52	69,315.91
(f)	Subordinated liabilities	2,964.32	13,339.76	16,304.08
(g)	Other financial liabilities	9,145.94	18.20	9,164.14
[2]	<b>Non-financial liabilities</b>			
(a)	Current tax liabilities (net)	180.42	-	180.42
(b)	Provisions	172.93	279.88	452.81
(c)	Other non-financial liabilities	460.94	-	460.94
[3]	<b>Equity</b>			
(a)	Equity share capital	-	756.68	756.68
(b)	Other equity	-	35,321.40	35,321.40
	<b>Total Liabilities and Equity</b>	<b>67,844.42</b>	<b>125,658.34</b>	<b>193,502.76</b>

## Note 42.3 Maturity analysis of assets and liabilities as at March 31, 2019

(₹ in millions)

Sr. No	Particulars	Within 12 months	After 12 months	Total
	<b>Assets</b>			
[1]	<b>Financial assets</b>			
(a)	Cash and cash equivalents	4,147.30	-	4,147.30
(b)	Bank balance other than (a) above	10,044.51	5.48	10,049.99
(c)	Derivative financial instruments	-	-	-
(d)	Receivables			
	(i) Trade receivables	119.64	-	119.64
	(ii) Other receivables	20,177.78	-	20,177.78
(e)	Loans	76,514.99	45,968.91	122,483.90
(f)	Investments	1,992.00	11,060.71	13,052.71
(g)	Other financial assets	288.12	511.90	800.03
[2]	<b>Non-financial assets</b>			
(a)	Current tax assets (net)	-	1,465.75	1,465.75
(b)	Deferred tax assets (net)	-	2,581.97	2,581.97
(c)	Investment property	-	2,634.27	2,634.27
(d)	Property, plant and equipment	-	886.19	886.19
(e)	Capital work-in-progress	-	60.21	60.21
(f)	Other intangible assets	-	15.25	15.25
(g)	Other non-financial assets	229.97	31.14	261.11
	<b>Total Assets</b>	<b>113,514.31</b>	<b>65,221.78</b>	<b>178,736.09</b>
	<b>Liabilities and Equity</b>			
	<b>Liabilities</b>			
[1]	<b>Financial liabilities</b>			
(a)	Derivative financial instruments	6.59	-	6.59
(b)	Payables			
	(I) Trade payables			
	(i) total outstanding dues of micro enterprises and small enterprises	-	-	-
	(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	543.66	-	543.66
	(II) Other payables			
	(i) total outstanding dues of micro enterprises and small enterprises	-	-	-
	(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	-	-	-
(c)	Debt securities	44,907.71	28,727.88	73,635.60
(d)	Borrowings (other than debt securities)	24,284.94	25,380.40	49,665.34
(e)	Subordinated liabilities	553.80	8,627.69	9,181.49
(f)	Other financial liabilities	8,947.68	-	8,947.68
[2]	<b>Non-financial liabilities</b>			
(a)	Current tax liabilities (net)	303.55	-	303.55
(b)	Provisions	202.75	286.64	489.39
(c)	Other non-financial liabilities	539.22	-	539.22
[3]	<b>Equity</b>			
(a)	Equity share capital	-	638.41	638.41
(b)	Incremental shares pending issuance	-	117.31	117.31
(c)	Other equity	-	34,667.85	34,667.85
	<b>Total Liabilities and Equity</b>	<b>80,289.91</b>	<b>98,446.18</b>	<b>178,736.09</b>

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43. Disclosure as required under Annex XII- RBI Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016 dated September 01, 2016 as may be amended from time to time:

<b>(i) Capital Adequacy Ratio</b>				<b>(₹ in millions)</b>
<b>Particulars</b>	<b>March 31, 2021</b>	<b>March 31, 2020</b>	<b>March 31, 2019</b>	
CRAR (%)*	25.40%	16.59%	18.26%	
CRAR - Tier I Capital (%)	17.51%	12.71%	13.13%	
CRAR - Tier II Capital (%)	7.89%	3.88%	5.13%	
Amount of subordinate debt raised as Tier- II capital **	13,117.81	8,959.21	8,644.63	
Amount raised by issue of perpetual debt instruments	-	-	-	

\*March 20 Numbers recalculated to conform to the current year methodology

\*\*Gross of Unamortised Debenture Issue Expenses as on March 2021 ₹295.05 millions (March 2020 ₹154.19 millions; March 2019 ₹44.31 millions)

<b>(ii) Disclosure of Investments</b>				<b>(₹ in millions)</b>
<b>Particulars</b>	<b>March 31, 2021</b>	<b>March 31, 2020</b>	<b>March 31, 2019</b>	
<b>Value of Investments</b>				
<b>Gross value of Investments*</b>	<b>12,066.59</b>	<b>19,876.25</b>	<b>13,551.47</b>	
(a) In India	12,066.59	19,876.25	13,551.47	
(b) Outside India	-	-	-	
<b>Provision for depreciation/diminution</b>	<b>24.02</b>	<b>290.78</b>	<b>498.77</b>	
(a) In India	24.02	290.78	498.77	
(b) Outside India	-	-	-	
<b>Net value of investments</b>	<b>12,042.57</b>	<b>19,585.47</b>	<b>13,052.71</b>	
(a) In India	12,042.57	19,585.47	13,052.71	
(b) Outside India	-	-	-	

**Movement of provisions held towards depreciation on Investments**

Opening Balance	290.78	498.77	366.30
Add: Provision made during the year	-	212.00	156.70
Less : Write -off / write-back of excess provisions during the year	(266.76)	(419.99)	(24.23)
Closing balance	<b>24.02</b>	<b>290.78</b>	<b>498.77</b>

\* Includes Mark to Market Gain of ₹82.75 millions (March 2020 ₹855.95 millions; March 2019 ₹465.58 millions)

**(iii) Derivatives:**

<b>(a) Forward Rate Agreement / Interest Rate Swap</b>				<b>(₹ in millions)</b>
<b>Particulars</b>	<b>March 31, 2021</b>	<b>March 31, 2020</b>	<b>March 31, 2019</b>	
The notional principal of Forward/swap agreements	46,351.29	47,603.82	280.00	
Losses which would be incurred if counterparties failed to fulfill their obligation under the agreements.	-	-	-	
Collateral required by the NBFC upon entering into swaps	-	-	-	
Concentration of credit risk arising from the swaps	-	-	-	
The fair value of swap book	(769.81)	2,137.58	6.59	

<b>(b) Exchange traded Interest Rate "IR" derivatives</b>				<b>(₹ in millions)</b>
<b>Particulars</b>	<b>March 31, 2021</b>	<b>March 31, 2020</b>	<b>March 31, 2019</b>	
<b>Notional principal amount of exchange traded IR derivatives undertaken</b>				
- Forward Rate agreements	-	280.30	-	
<b>Total</b>	<b>-</b>	<b>280.30</b>	<b>-</b>	
<b>Notional principal amount of exchange traded IR derivatives outstanding</b>				
- Forward Rate agreements	-	280.30	-	
<b>Total</b>	<b>-</b>	<b>280.30</b>	<b>-</b>	
<b>Notional principal amount of exchange traded IR derivatives outstanding and not "highly effective"</b>				
Mark to market value of exchange traded IR derivative outstanding and not highly effective	-	15.37	-	

**(c) Disclosures on Risk Exposure in Derivatives**

**(i) Qualitative disclosure:**

**a) Structure and organization for management of risk in derivatives trading:**

The Board of Directors, the Asset Liability Management Committee (ALCO), the Risk Management Committee (RMC) and the Market Risk Management Department are entrusted with the management of risks in derivatives.

The philosophy and framework for the derivative business is laid out in the Board approved policies including limits. It also reviews the market risk exposures of derivatives against the limits. The Risk Management Committee reviews all risks on a consolidated basis and also reviews Stress Testing.

The monitoring and measurement of risk in derivatives is carried out by the Market Risk Management Department. The Market Risk Management Department is independent of the Treasury Front office, back office and directly reports into the Chief Risk Officer.

**b) Scope and nature of risk measurement, risk reporting and risk monitoring systems:**

All significant risks of the derivative portfolio are monitored and measured daily. The Market Risk Management Department measures and reports Market Risk metrics like VaR, PV01, Option Greeks like Delta, Gamma, Vega, Theta, Rho, etc. The Credit Risk from the derivatives portfolio is also measured daily.

The Market Risk Management Department monitors these exposures against the set limits and also reviews profitability on a daily basis. MIS is sent to relevant teams on a periodic basis. Exception reports are also sent so that emerging risks are reviewed and managed on a timely basis. Stress testing is also performed on the Derivative portfolio.

**c) Policies for hedging and / or mitigating risk and strategies and processes for monitoring the continuing effectiveness of hedges / mitigants:**

The Board Approved 'Hedging Policy' details the hedging strategies, hedging processes, accounting treatment, documentation requirements and effectiveness testing for hedges.

Hedges are monitored for effectiveness periodically, in accordance with the Board Approved Policy.

**d) Accounting policy for recording hedge and non-hedge transactions; recognition of income, premiums and discounts; valuation of outstanding contracts; provisioning, collateral and credit risk mitigation:**

Initial and additional margin paid over and above initial margin for entering into contracts for Equity Index/Stock Futures/Currency Futures/Interest Rate Futures and/or Equity Index/Stock Options/ Currency Options as the case may be ("Derivatives Portfolio") which are released on final settlement/squaring-up of underlying contracts are disclosed under the head "Other Current Assets".

"Equity Index/Stock Option/Currency Option Premium Account" represents premium paid or received for buying or selling the Options, respectively which is amortised over the period of contract.

On final settlement or squaring up of contracts for Derivatives Portfolio, the realized profit or loss after adjusting the unrealized loss already accounted, if any, is recognized in the Statement of Profit and Loss. On settlement or squaring up of Derivatives Portfolio before expiry, the premium, prevailing in "Equity Index/Stock Option/Currency Option Premium Account" on that date is recognized in the Statement of Profit and Loss.

As at the Balance Sheet date, the Mark to Market/Unrealised Profit/(Loss) on all outstanding Derivative portfolio comprising of Securities and Equity/Currency Derivatives positions is determined on scrip basis with net unrealized losses on scrip basis being recognized in the Other Comprehensive Income.

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(II) Quantitative Disclosure

(₹ in millions)

Particulars	2020-2021		2019-2020		2018-2019	
	Currency Derivatives	Interest Rate Derivatives	Currency Derivatives	Interest Rate Derivatives	Currency Derivatives	Interest Rate Derivatives
Derivatives (Notional Principle Amount):						
- For hedging *	39,396.29	6,955.00	40,648.82	6,955.00	280.00	-
Marked to market positions:						
a) Asset	416.88	-	2,405.21	-	-	-
b) Liability	973.81	212.88	-	267.63	6.59	-
Credit Exposure	-	-	-	-	-	-
Unhedged Exposures	-	-	-	-	-	-

\* The Company has opted for hedge accounting under IND AS 109 as stated under the significant accounting policies. During 2018-2019 the Company had not opted for hedge accounting under IND AS 109 as there was no formal designation and documentation of hedging relationship at the inception. However, since the cash flows of the underlying borrowing and the derivative contract is back to back with the same counterparty, it offers economic hedge, and accordingly, the gain or loss relating to the ineffective portion is recognised immediately in the Statement of Profit and Loss.

(iv) Disclosures pertaining to securitisation transactions

The Company sells loans through securitisation and direct assignment.

(A) The information on securitisation of the Company as an originator in respect of securitisation transaction done during the year is given below:

(₹ in millions)

Particulars	March 31, 2021	March 31, 2020	March 31, 2019
Total number of loan assets under par structure	5,72,218	4,16,055	1,84,570
Total book value of loan assets	31,650.00	34,088.37	13,335.89
Sale consideration received	31,650.00	34,088.37	13,335.89

(B) The information on securitisation of the Company as an originator in respect of outstanding amount of securitised assets is given below:

(₹ in millions)

Particulars	March 31, 2021	March 31, 2020	March 31, 2019
No. of SPVs sponsored by the company for securitisation transactions	20	17	2
Total amount of securitised assets as per the books of SPVs sponsored by the company	33,031.37	13,005.13	4,474.06
Total amount of exposures retained by the company to comply with MRR as on the date of Balance Sheet	-	-	-
Other amount of Securitised assets as per the books of SPV sponsored by the company	6,106.80	9,400.47	-
<b>a) Off - Balance Sheet Exposures</b>			
First Loss	-	-	-
Others	602.90	737.10	-
<b>b) On - Balance Sheet Exposures</b>			
First Loss	3,096.84	1,978.26	517.50
Investment in PTC	-	-	-
Overcollateralization	2,312.07	843.04	-
Amount of exposures to securitisation transaction other than MRR	26.94	357.38	-
<b>a) Off - Balance Sheet Exposures</b>			
i) Exposures to own securitisations	-	-	-
First Loss	-	-	-
Others	-	-	-
ii) Exposures to third party securitisations	-	-	-
First Loss	-	-	-
Others	-	-	-
<b>b) On - Balance Sheet Exposures</b>			
i) Exposures to own securitisations	-	-	-
First Loss	-	-	-
Others	-	-	-
ii) Exposures to third party securitisations	-	-	-
First Loss	-	-	-
Others	-	-	-

(C) The information on direct assignment of the Company as an originator in respect of par transaction done during the year is given below:

(₹ in millions)

Particulars	March 31, 2021	March 31, 2020	March 31, 2019
Total number of loan assets under par structure	10,83,460	11,59,950	9,32,082
Total book value of loan assets	60,807.91	62,132.09	60,589.67
Sale consideration received	60,807.91	62,132.09	60,589.67

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(D) The information on direct assignment of the Company as an originator in respect of outstanding amount of assets assigned under par structure is given below:

(₹ in millions)			
Particulars	March 31, 2021	March 31, 2020	March 31, 2019
No. of transactions assigned by the Company	22	21	24
Total amount outstanding	50,241.91	32,679.99	26,130.90
Total amount of exposures retained by the company to comply with MRR as on the date of Balance Sheet	4,953.93	3,272.17	2,600.54
<b>a) Off - Balance Sheet Exposures</b>			
First Loss	-	-	-
Others	-	-	-
<b>b) On - Balance Sheet Exposures</b>			
First Loss	-	-	-
Investment in PTC	-	-	-
Exposures to own assigned transactions	-	-	-
Amount of exposures to assigned transaction other than MRR	-	-	-
<b>a) Off - Balance Sheet Exposures</b>			
i) Exposures to own assigned transactions			
First Loss	-	-	-
Others	-	-	-
ii) Exposures to third party assigned transactions			
First Loss	-	-	-
Others	-	-	-
<b>b) On - Balance Sheet Exposures</b>			
i) Exposures to own assigned transactions			
First Loss	-	-	-
Others	-	-	-
ii) Exposures to third party assigned transactions			
First Loss	-	-	-
Others	-	-	-

(E) Details of Financial Assets sold to Securitisation/ Reconstruction Company for Assets Reconstruction:

(₹ in millions)			
Particulars	March 31, 2021	March 31, 2020	March 31, 2019
Number of accounts	-	-	-
Aggregate value (net of provisions) of accounts sold to SC/RC	-	-	-
Aggregate consideration	-	-	-
Additional consideration realised in respect of accounts transferred in earlier years	-	-	-
Aggregate loss over net book value	-	-	-

The aforementioned disclosure excludes sale of Non Performing Assets given in F (ii) below.

F) Details of non - performing financial assets purchased/ sold:

i. Details of non-performing financial assets purchased:

(₹ in millions)			
Particulars	March 31, 2021	March 31, 2020	March 31, 2019
Number of accounts purchased during the year	-	-	-
Aggregate outstanding	-	-	-
Of these, number of accounts restructured during the year	-	-	-
Aggregate outstanding	-	-	-

ii. Details of non-performing financial assets sold:

(₹ in millions)			
Particulars	March 31, 2021	March 31, 2020	March 31, 2019
Number of accounts sold	-	-	30
Aggregate outstanding	-	-	260.70
Aggregate consideration received	-	-	158.60

Note: The above excludes divestment of Mortgage Financing business, Microfinance business and divestment of Vehicle Financing Business on slump sale basis.



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(v) Asset liability management maturity pattern:

March 31, 2021

(₹ in millions)

Particulars	Upto 30/31 days	Over 1 month upto 2 month	Over 2 months upto 3 months	Over 3 months & upto 6 months	Over 6 months & upto 1 year	Over 1 year & upto 3 year	Over 3 year & upto 5 year	Over 5 years	Total
Deposits	-	-	-	-	-	-	-	-	-
Loans & Advances*	12,449.66	14,325.64	14,105.87	30,540.17	28,442.94	34,380.50	1,905.42	1,922.57	1,38,072.77
Other Advances	3,829.38	2,627.41	3,287.52	660.16	-	7,020.21	-	445.56	17,870.24
Investments	-	-	-	-	-	189.24	-	11,853.33	12,042.57
Borrowings (Includes foreign currency borrowings)	4,863.02	5,987.08	5,294.83	17,200.33	34,415.23	67,214.46	16,267.88	11,757.75	1,63,000.58
Foreign currency assets	-	-	-	-	-	-	-	-	-
Foreign currency liabilities	-	-	-	-	-	-	-	-	-

\* Net of ECL Provision of ₹8,329.72 million

March 31, 2020

(₹ in millions)

Particulars	Upto 30/31 days	Over 1 month upto 2 month	Over 2 months upto 3 months	Over 3 months & upto 6 months	Over 6 months & upto 1 year	Over 1 year & upto 3 year	Over 3 year & upto 5 year	Over 5 years	Total
Deposits	-	-	-	-	-	-	-	-	-
Loans & Advances*	1,843.75	3,775.85	7,009.04	21,713.31	40,280.29	41,365.80	6,091.04	1,694.14	1,23,773.22
Other Advances	4,324.28	1,896.87	1,000.00	815.31	-	10,382.04	-	-	18,418.50
Investments	5,221.03	-	-	-	1,290.40	-	116.34	12,957.71	19,585.48
Borrowings (Includes foreign currency borrowings)	9,667.33	1,289.23	5,418.74	7,752.70	31,625.01	41,772.56	41,039.42	5,243.16	1,43,808.15
Foreign currency assets	-	-	-	-	-	-	-	-	-
Foreign currency liabilities	-	-	-	-	-	-	-	-	-

\* Net of ECL Provision of ₹7,238.93 million

March 31, 2019

(₹ in millions)

Particulars	Upto 30/31 days	Over 1 month upto 2 month	Over 2 months upto 3 months	Over 3 months & upto 6 months	Over 6 months & upto 1 year	Over 1 year & upto 3 year	Over 3 year & upto 5 year	Over 5 years	Total
Deposits	-	-	-	-	-	-	-	-	-
Loans & Advances*	12,646.38	15,611.18	7,230.94	7,180.25	27,002.60	33,931.53	7,832.53	3,558.34	1,14,993.75
Other Advances	5,774.84	-	817.50	873.18	1.22	-	-	23.39	7,490.13
Investments	-	-	-	470.79	1,521.21	-	-	11,060.71	13,052.71
Borrowings (Includes foreign currency borrowings)	25,588.19	13,343.03	9,226.76	6,118.94	11,039.69	43,816.36	18,098.09	5,251.37	1,32,482.43
Foreign currency assets	-	-	-	-	-	-	-	-	-
Foreign currency liabilities	-	-	-	-	-	-	-	-	-

\* Net of ECL Provision of ₹7,740.41 million

Note : EIR on borrowings has been considered in the last bucket.

(vi) Exposure to Real Estate Sector

(₹ in millions)

Category	March 31, 2021	March 31, 2020	March 31, 2019
<b>a) Direct Exposure</b>			
<b>(i) Residential Mortgages</b>			
Lending fully secured by mortgages on residential property that is or will be occupied by the borrower or that is rented.	30,288.27	31,094.54	38,655.60
<b>(ii) Commercial Real Estate</b>			
Lending secured by mortgages on commercial real estate (office buildings, retail space, multi-purpose commercial premises, multi-family residential building, multi tenanted commercial premises, industrial or warehouse space, hotels, land acquisition, development and construction, etc.) Exposure would also include non-fund based limits.	5,300.72	5,150.12	4,447.65
<b>(iii) Investments in Mortgage back securities (MBS) and other securitised exposure-</b>			
(a) Residential	-	-	-
(b) Commercial real estate	-	-	-
<b>Total Direct Exposure (A)</b>	<b>35,588.99</b>	<b>36,244.66</b>	<b>43,103.25</b>
<b>b) Indirect Exposure (B)</b>	<b>23,224.90</b>	<b>28,332.31</b>	<b>36,500.59</b>
<b>Total Exposure to Real Estate Sector (A+B)</b>	<b>58,813.89</b>	<b>64,576.97</b>	<b>79,603.86</b>

Note: Exposure includes amount outstanding including principal and interest overdue but excluding sanctioned undisbursed amounts.

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(vii) Exposure to Capital Market:			(₹ in millions)		
Particulars	March 31, 2021		March 31, 2020		March 31, 2019
	(i) Direct investment in equity shares, convertibles bonds, convertible debentures and unit of equity-oriented mutual funds the corpus of which is not exclusively invested in corporate debt;	118.18		1,879.46	
(ii) Advances against shares/bonds/debentures or other securities or on clean basis to individuals for investments in shares ( including IPOs/ ESOPs), convertible bonds, convertible debentures, and unit of equity-oriented mutual funds;	2,697.00		902.53		4,429.43
(iii) Advances for any other purpose where shares or convertible bonds or convertibles debentures or units of equity-oriented mutual funds are taken as primary security;	1,598.32		1,544.08		2,345.75
(iv) Advances for any other purposes to the extent secured by the collateral security of shares or convertible bonds or convertible debentures or unit or equity-oriented mutual funds i.e. where the primary security other than shares/ convertible bonds / convertible debentures / units of equity-oriented mutual funds does not fully cover the advances;	-		-		-
(v) Secured and unsecured advances to stockbrokers and guarantees issued on behalf of stockbroker and market makers;	-		-		-
(vi) Loan sanctioned to corporates against the security of shares/bonds/debentures or other securities or on clean basis for meeting promoter's contribution to the equity of new companies in anticipation of raising resources;	-		-		-
(vii) Bridge loans to companies against expected equity flows/issues;	-		-		-
(viii) All exposures to Venture Capital Funds (both registered and unregistered)	71.05		68.77		834.46
<b>Total Exposure to Capital Market</b>	<b>4,484.55</b>		<b>4,394.84</b>		<b>8,277.24</b>

Note:

- (a) Exposure includes amount outstanding including principal and interest overdue.  
(b) The above excludes direct equity and debt investment in own subsidiary companies.

(viii) Details of penalties imposed by RBI or other regulators:

No penalty has been imposed during the year by RBI or other regulators.

(ix) Details of Credit Ratings:

A) Ratings assigned by Credit Rating Agencies:

		(₹ in millions)					
Rating Agency	Product	March 31, 2021		March 31, 2020		March 31, 2019	
		Amount	Rating assigned	Amount	Rating assigned	Amount	Rating assigned
CARE Ratings Limited	Non Convertible Debenture <sup>A</sup>	8,250.00	CARE AA; Negative (Double A; Outlook: Negative)	16,300.00	CARE AA; Stable [Double A; Outlook: Stable]	16,300.00	CARE AA; Stable [Double A; Outlook: Stable]
CARE Ratings Limited	Long Term Bank Facilities <sup>A</sup>	4,000.00	CARE AA; Negative (Double A; Outlook: Negative)	20,000.00	CARE AA; Stable [Double A; Outlook: Stable]	20,000.00	CARE AA; Stable [Double A; Outlook: Stable]
CARE Ratings Limited	Preference Shares	-	-	500.00	CARE AA(RPS); Stable [Double A (RPS); Outlook: Stable]	500.00	CARE AA(RPS); Stable [Double A (RPS); Outlook: Stable]
CARE Ratings Limited	Subordinate Debt	1,000.00	CARE AA; Negative (Double A; Outlook: Negative)	2,000.00	CARE AA; Stable [Double A; Outlook: Stable]	2,000.00	CARE AA; Stable [Double A; Outlook: Stable]
ICRA Limited	Non Convertible Debentures Programme	49,032.70	[ICRA]AA(Negative) reaffirmed	50,000.00	[ICRA]AA (Negative); outstanding	50,000.00	[ICRA]AA (Stable)
ICRA Limited	Commercial Paper programme	80,000.00	[ICRA]A1+; reaffirmed	80,000.00	[ICRA]A1+; outstanding	80,000.00	[ICRA]A1+
ICRA Limited	Subordinate Debt Programme	7,450.00	[ICRA]AA(Negative) reaffirmed	10,000.00	[ICRA]AA (Negative); outstanding	10,000.00	[ICRA]AA (Stable)

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Rating Agency	Product	March 31, 2021		March 31, 2020		March 31, 2019	
		Amount	Rating assigned	Amount	Rating assigned	Amount	Rating assigned
ICRA Limited	Long Term Bank Lines	57,750.00	[ICRA]AA(Negative) reaffirmed	57,750.00	[ICRA]AA (Negative); outstanding	57,750.00	[ICRA]AA (Stable)
ICRA Limited	Long Term Principle Protected Equity Linked Debenture Programme	5,000.00	PP-MLD[ICRA]AA (Negative) reaffirmed	5,000.00	PP-MLD[ICRA] AA (Negative); outstanding	5,000.00	PP-MLD[ICRA]AA (Stable)
ICRA Limited	Long Term Principle Protected Market Linked Debenture Programme	3,640.00	PP-MLD[ICRA]AA (Negative) reaffirmed	5,000.00	PP-MLD[ICRA] AA (Negative); outstanding	5,000.00	PP-MLD[ICRA]AA (Stable)
ICRA Limited	Commercial Paper programme (IPO financing)	80,000.00	[ICRA]A1+; reaffirmed	80,000.00	[ICRA]A1+; assigned/ outstanding	-	-
ICRA Limited	Non convertible debenture programme	42,490.00	[ICRA]AA (Negative); reaffirmed	-	-	-	-
ICRA Limited	Long Term Programme^	-	-	25,100.00	[ICRA]AA (Negative); outstanding	25,100.00	[ICRA]AA (Stable)
ICRA Limited	Secured NCD Programme^	-	-	20,000.00	[ICRA]AA (Negative); outstanding	20,000.00	[ICRA]AA (Stable)
ICRA Limited	Unsecured NCD Programme^	-	-	5,000.00	[ICRA]AA (Negative); outstanding	5,000.00	[ICRA]AA (Stable)
CRISIL Limited	Non Convertible Debentures *	50,000.00	CRISIL AA/Stable (Reaffirmed)	50,000.00	CRISIL AA/Stable (Reaffirmed)	50,000.00	CRISIL AA/Stable
CRISIL Limited	Subordinate Debt	3,483.70	CRISIL AA/Stable (Reaffirmed)	4,983.70	CRISIL AA/Stable (Reaffirmed)	10,000.00	CRISIL AA/Stable
CRISIL Limited	Long Term Principal Protected Market Linked Debentures	15,000.00	CRISIL PP-MLD AAr/Stable (Reaffirmed)	15,000.00	CRISIL PP-MLD AAr/Stable (Reaffirmed)	5,000.00	CRISIL PP-MLD AAr/Stable
CRISIL Limited	Commercial Paper programme (IPO financing)	80,000.00	CRISIL A1+ (Reaffirmed)	80,000.00	CRISIL A1+ (Reaffirmed)	60,000.00	CRISIL A1+
CRISIL Limited	Commercial Paper	85,000.00	CRISIL A1+ (Reaffirmed)	80,000.00	CRISIL A1+ (Reaffirmed)	80,000.00	CRISIL A1+
CRISIL Limited	Total Bank Loan Facilities Rated (Long Term Rating)	20,000.00	CRISIL AA/Stable (Reaffirmed)	20,000.00	CRISIL AA/Stable (Reaffirmed)	-	-
CRISIL Limited	Non Convertible Debentures	-	-	3,250.00	CRISIL AA/Stable (Reaffirmed)	-	-
CRISIL Limited	Non Convertible Debentures	28,250.00	CRISIL AA/Stable	-	-	-	-
CRISIL Limited	Non Convertible Debentures	24,020.00	CRISIL AA/Stable	-	-	5,000.00	CRISIL AA/Stable
Brickwork Ratings	NCDs (Public Issue)*	50,000.00	BWR AA+ Negative Reaffirmed with outlook Negative	50,000.00	BWR AA+ 'Negative' Reaffirmed with change in outlook to Negative	50,000.00	BWR AA+ (Stable)
Brickwork Ratings	Non Convertible Debentures	13,050.00	BWR AA+ Negative Reaffirmed with outlook Negative	-	-	-	-

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Rating Agency	Product	March 31, 2021		March 31, 2020		March 31, 2019	
		Amount	Rating assigned	Amount	Rating assigned	Amount	Rating assigned
Brickwork Ratings	Secured Non Convertible Debentures	500.00	BWR AA+ Negative Reaffirmed with outlook Negative	500.00	BWR AA+ 'Negative' Reaffirmed with change in outlook to Negative	500.00	BWR AA+ (Stable)
Brickwork Ratings	Unsecured Subordinated Non Convertible Debentures	350.00	BWR AA+ Negative Reaffirmed with outlook Negative	350.00	BWR AA+ 'Negative' Reaffirmed with change in outlook to Negative	350.00	BWR AA+ (Stable)
Moody's	Corporate family rating (CFR)	NA	B2 / Stable	NA	Ba3 / Stable	-	-
Moody's	Long-term foreign- and local-currency senior secured ratings to USD 1 billion Medium Term Note (MTN) program	USD 1000	B2 / Stable	USD 1000	Ba3 / Stable	-	-
Fitch	Senior secured notes issued under USD 1 billion Medium Term Note (MTN) Programme	USD 1000	B+ / Stable	USD 1000	B+ / Negative Watch	-	-
Fitch	Senior secured notes issued under USD 400 million bond	USD 400	B+ / Stable	-	-	-	-
Fitch	Long-Term Issuer Default Rating (IDR)	-	-	NA	B+ / Negative Watch	-	-

^Transferred from India Infoline Finance Limited to IIFL Finance Limited

\*Interchangeable between secured and subordinated debt.

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B) (i) Details of migration of credit ratings during the year: (FY-2020-2021)

Rating Agency	Product	Rating assigned	Migration in ratings during the year
CARE Ratings Limited	Non Convertible Debenture	CARE AA; Negative (Double A; Outlook: Negative)	Change in outlook from CARE AA (stable) to CARE AA (Negative)
CARE Ratings Limited	Long Term Bank Facilities	CARE AA; Negative (Double A; Outlook: Negative)	Change in outlook from CARE AA (stable) to CARE AA (Negative)
CARE Ratings Limited	Subordinate Debt	CARE AA; Negative (Double A; Outlook: Negative)	Change in outlook from CARE AA (stable) to CARE AA (Negative)
Fitch	Senior secured notes issued under USD 1 billion Medium Term Note (MTN) Programme	B+ / Stable	Change in outlook from B+ / Negative Watch to B+ / Stable
Moody's	Long-term foreign- and local-currency senior secured ratings to USD 1 billion Medium Term Note (MTN) program.	B2 / Stable	Change in rating from Ba3 / Stable to B2 / Stable

B) (ii) Details of migration of credit ratings during the year: (FY-2019-2020)

Rating Agency	Product	Rating assigned	Migration in ratings during the year
ICRA Limited	Long term Debt Programme^	[ICRA]AA (negative); outstanding	Change in outlook from ICRA AA (Stable) to ICRA AA (Negative);outstanding
ICRA Limited	Secured NCD Programme^	[ICRA]AA (negative); outstanding	Change in outlook from ICRA AA (Stable) to ICRA AA (Negative);outstanding
ICRA Limited	Un-secured NCD Programme^	[ICRA]AA (negative); outstanding	Change in outlook from ICRA AA (Stable) to ICRA AA (Negative);outstanding
ICRA Limited	Non Convertible Debentures Programme^	[ICRA]AA (negative); outstanding	Change in outlook from ICRA AA (Stable) to ICRA AA (Negative);outstanding
ICRA Limited	Commercial Paper programme^	[ICRA]A1+; outstanding	Change in outlook from ICRA A1+ to ICRA A1+ (Outstanding)
ICRA Limited	Subordinate Debt Programme^	[ICRA]AA (negative); outstanding	Change in outlook from ICRA AA (Stable) to ICRA AA (Negative);outstanding
ICRA Limited	Long Term Bank Lines^	[ICRA]AA (negative); outstanding	Change in outlook from ICRA AA (Stable) to ICRA AA (Negative);outstanding
ICRA Limited	Long Term Principle Protected Equity Linked Debenture Programme^	PP-MLD[ICRA] AA (negative); outstanding	Change in outlook from PP-MLD[ICRA] AA (stable); to PP-MLD[ICRA] AA (negative); outstanding
ICRA Limited	Long Term Principle Protected Market Linked Debenture Programme^	PP-MLD[ICRA] AA (negative); outstanding	Change in outlook from PP-MLD[ICRA] AA (stable); to PP-MLD[ICRA] AA (negative); outstanding
Brickwork Ratings	NCDs (Public Issue)^*	BWR AA+ 'Negative' Reaffirmed with change in outlook to Negative	Change in outlook from BWR AA+ Stable to BWR AA+ Negative
Brickwork Ratings	Secured NCD^	BWR AA+ 'Negative' Reaffirmed with change in outlook to Negative	Change in outlook from BWR AA+ Stable to BWR AA+ Negative
Brickwork Ratings	Unsecured Subordinated NCD^	BWR AA+ 'Negative' Reaffirmed with change in outlook to Negative	Change in outlook from BWR AA+ Stable to BWR AA+ Negative

^Transferred from India Infoline Finance Limited to IIFL Finance Limited

\*Interchangeable between secured and subordinated debt.

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B) (iii) Details of migration of credit ratings during the year: (FY-2018-2019)

Rating Agency	Product	Rating assigned	Migration in ratings during the year
CARE Ratings	Non Convertible Debenture	CARE AA; Stable [Double A; Outlook: Stable]	Change in outlook from CARE AA;Positive to CARE AA;Stable
CARE Ratings	Long Term Bank Facilities	CARE AA; Stable [Double A; Outlook: Stable]	Change in outlook from CARE AA;Positive to CARE AA;Stable
CARE Ratings	Preference Shares	CARE AA(RPS); Stable [Double A (RPS); Outlook: Stable]	Change in outlook from CARE AA(RPS);Positive to CARE AA (RPS);Stable
CARE Ratings	Subordinate Debt	CARE AA; Stable [Double A; Outlook: Stable]	Change in outlook from CARE AA;Positive to CARE AA;Stable
CRISIL Limited	Subordinate Debt	CRISIL AA/ Stable	Change in outlook from CRISIL AA/(Continues on 'Rating watch with Developing implications'); to CRISIL AA/Stable

(x) During the previous year, company has received Certificate of Registration from the Reserve Bank of India as Non – Banking Financial institution without accepting public deposits under section 45-IA of Reserve Bank of India Act, 1934 pursuant to merger of India Infoline Finance Limited with IIFL Finance Limited wef March 30, 2020.

(xi) Considering the nature of the business of the entity and transactions entered during the year ended March 31, 2021, March 31, 2020 & March 31,2019 following are having Nil disclosure:

- Draw down from reserves.
- Overseas assets (for those with joint ventures and subsidiaries abroad).
- Off- Balance Sheet SPVs sponsored.
- Financing of parent company products.
- Postponement of revenue recognition.

(xii) The Company during the year ended has not exceeded single borrower limit (SGL)/ group borrower limit (GBL) while performing its lending operations.

(xiii) Remuneration paid to Non Executive Directors:

(₹ in millions)

Name of the Director	March 31, 2021	March 31, 2020	March 31, 2019
Mr. V. K Chopra	1.51	2.23	2.17
Mrs. Geeta Mathur	1.41	2.01	2.79
Mr. Nilesh Vikamsey	1.56	2.20	2.28
Mr. Subbaraman Narayan	-	0.12	1.09
Mrs. Shubhalakshmi Panse	-	-	0.06
Mr. Arun Kumar Purwar	0.88	1.39	1.35
Mr. Kranti Sinha	-	0.20	1.45
<b>Total</b>	<b>5.36</b>	<b>8.15</b>	<b>11.19</b>

(xiv) Details of Provisions and Contingencies

(₹ in millions)

Particulars	March 31, 2021	March 31, 2020	March 31, 2019
Provision for depreciation on investment	24.02	290.78	498.77
Provision towards non performing advances	(886.06)	(42.52)	709.46
<b>Other Provision and Contingencies:</b>			
Bad debts written off/(back)	5,686.45	3,540.74	3,246.66
Provision for Contingencies/Other financial assets	289.58	42.83	27.16
Provision for Standard Assets	2,577.17	(676.58)	(725.03)
<b>Total</b>	<b>7,691.16</b>	<b>3,155.25</b>	<b>3,757.02</b>
Provision made towards Income Tax	849.18	878.32	1,719.10

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(xv). Details of concentration of advances, exposures & NPA:

a) Concentration of Advances

Particulars	₹ in millions		
	March 31, 2021	March 31, 2020	March 31, 2019
Total advances to twenty largest borrowers	28,318.14	29,237.60	29,753.65
Outstanding Advances	1,46,402.49	1,31,194.45	1,23,058.88
Percentage of advances to twenty largest borrowers to total advances	19.34%	22.29%	24.18%

b) Concentration of Exposures

Particulars	₹ in millions		
	March 31, 2021	March 31, 2020	March 31, 2019
Total Exposure to twenty largest borrowers / customers	28,653.48	29,900.14	29,902.08
Percentage of exposure to twenty largest borrowers / customers to total exposure	19.20%	22.53%	24.04%

c) Concentration of NPAs

Particulars	₹ in millions		
	March 31, 2021	March 31, 2020	March 31, 2019
Total exposure to top four NPA accounts	696.90	2,481.73	2,555.26

d) Details of sectorwise NPA:

Particulars	% of NPAs to total advances in that sector		
	March 31, 2021	March 31, 2020	March 31, 2019
Agriculture & allied activities	0.00%	0.00%	2.70%
MSME	11.09%	5.36%	3.10%
Corporate borrowers	1.23%	4.57%	5.33%
Services	0.00%	0.00%	6.49%
Unsecured personal loans	6.97%	3.18%	3.80%
Auto Loans	0.00%	0.00%	0.00%
Other loans*	1.19%	1.50%	2.00%

\* Other loans include all loans that cannot be classified under any of the other sectors.

xvi. Movement of NPAs:

Particulars	₹ in millions		
	March 31, 2021	March 31, 2020	March 31, 2019
(i) Net NPAs to Net Advances (%)	0.98%	0.88%	0.72%

(ii) Movement of NPAs (Gross)

(a) Opening balance*	5,448.72	5,022.41	4,794.53
(b) Addition during the year	2,813.84	4,608.95	3,489.48
(c) Reduction during the year	(4,182.13)	(4,182.64)	3,261.60
(d) Closing balance*	4,080.43	5,448.72	5,022.41

\* Includes Interest of ₹560.88 millions (March 31,2020 ₹1,318.26 millions; March 31,2019 ₹824.10 millions)

(iii) Movement of Net NPAs

(a) Opening balance	1,157.31	884.40	1,403.86
(b) Addition during the year	1,092.40	928.52	548.93
(c) Reduction during the year	(817.25)	(655.61)	1,068.39
(d) Closing balance	1,432.46	1,157.31	884.40

(iv) Movement of provision for NPAs (excluding provision on standard assets)

(a) Opening balance**	4,291.41	4,138.01	3,390.67
(b) Addition during the year	1,721.43	3,680.43	2,940.55
(c) Reduction during the year	(3,364.87)	(3,527.03)	2,193.22
(d) Closing balance**	2,647.97	4,291.41	4,138.01

\*\* Includes Interest of ₹560.88 millions (March 31,2020 ₹1,318.26 millions; March 31,2019 ₹824.10 millions)

Note: The above has been computed basis EAD for credit impaired advances.

xvii. Disclosure of Complaints:

Particulars	₹ in millions		
	2020-21	2019-20	2018-19
i. Number of complaints pending at the beginning of year	5	8	-
ii. Number of complaints received during the year	1,007	694	418
iii. Number of complaints redressed during the year	1,001	697	410
iv. Number of complaints pending at the end of the year	11	5	8

Note: It excludes any customer complaints received and redressed by Fintech Partners of the Company

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(xviii) Disclosure of restructured accounts

Details for 2020-21

(₹ in millions)

Sr. No.	Asset Classification	Type of Restructuring	Under CDR Mechanism / SME Debt Restructuring					Others			Total	Total	
			Standard	Sub-Standard	Doubtful	Loss	Total	Standard	Sub-Standard	Doubtful			Loss
1	Restructured Accounts as on April 1 of the FY 2020 (opening figures)*	No. of borrowers	-	-	-	-	-	470	97	20	828	1,415	1,415
		Amount outstanding	-	-	-	-	-	219.66	73.30	149.98	352.85	795.80	795.80
		Provision thereon	-	-	-	-	-	16.89	50.33	74.91	298.05	440.18	440.18
2	Fresh restructuring during the year 2020-2021	No. of borrowers	-	-	-	-	-	3,953	6	-	234	4,193	4,193
		Amount outstanding	-	-	-	-	-	2,259.75	3.20	-	132.35	2,395.30	2,395.30
		Provision thereon	-	-	-	-	-	207.73	2.41	-	111.81	321.96	321.96
3	Upgradations to restructured standard category during the FY 2020-2021	No. of borrowers	-	-	-	-	-	-	-	-	-	-	-
		Amount outstanding	-	-	-	-	-	-	-	-	-	-	-
		Provision thereon	-	-	-	-	-	-	-	-	-	-	-
4	Increase / Decrease in existing restructured accounts <sup>1</sup>	No. of borrowers	-	-	-	-	-	-	-	-	-	-	-
		Amount outstanding	-	-	-	-	-	(5.73)	(0.33)	(1.45)	(1.87)	(9.38)	(9.38)
		Provision thereon	-	-	-	-	-	(0.46)	(0.28)	(0.71)	(1.52)	(2.97)	(2.97)
5	Restructured standard advances which cease to attract higher provisioning and / or additional risk weight at the end of the FY 2021 and hence need not be shown as restructured standard advances at the beginning of the next FY 2022	No. of borrowers	-	-	-	-	-	-	-	-	-	-	-
		Amount outstanding	-	-	-	-	-	-	-	-	-	-	-
		Provision thereon	-	-	-	-	-	-	-	-	-	-	-
6	Downgradations of restructured accounts during the FY 2020-2021 <sup>2</sup>	No. of borrowers	-	-	-	-	-	(183)	(34)	8	209	-	-
		Amount outstanding	-	-	-	-	-	(67.83)	(41.12)	44.85	56.47	(7.63)	(7.63)
		Provision thereon	-	-	-	-	-	(6.33)	(23.14)	23.73	51.14	45.39	45.39
7	Fully recovered / Write-offs of restructured accounts during the FY 2020-2021	No. of borrowers	-	-	-	-	-	(178)	(57)	(5)	(563)	(803)	(803)
		Amount outstanding	-	-	-	-	-	(82.66)	(29.56)	(16.00)	(273.75)	(401.97)	(401.97)
		Provision thereon	-	-	-	-	-	(3.87)	(24.98)	(9.97)	(234.45)	(273.26)	(273.26)
8	Restructured Accounts as on March 31 of the FY 2021(closing figures)*	No. of borrowers	-	-	-	-	-	4,062	12	23	708	4,805	4,805
		Amount outstanding	-	-	-	-	-	2,323.19	5.49	177.38	266.05	2,772.12	2,772.12
		Provision thereon including provision for diminution in fair value	-	-	-	-	-	213.96	4.34	87.96	225.03	531.30	531.30

\* Excluding the figures of Standard Restructured Advances which do not attract higher provisioning or risk weight (if applicable).

<sup>1</sup>PD & LGD rate of last year has been considered for calculation

<sup>2</sup>For accounts which have transitioned from one asset category to another, Mar'20 provision has been considered for previous asset category and Mar'21 Provision has been considered for updated asset category

Details of MSME Accounts Restructured as per instructions given by RBI in its circular dated January 1, 2019

No. of Accounts Restructured	Amount (₹ in millions)
3004	1,660.14



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Details for 2019-20

(₹ in millions)

Sr. No.	Type of Restructuring Asset Classification	Under CDR Mechanism / SME Debt Restructuring Mechanism					Others					Total
		Standard	Sub-Standard	Doubt-ful	Loss	Total	Stand-ard	Sub-Standard	Doubt-ful	Loss	Total	
1	Restructured Accounts as on April 1 of the FY 2019 (opening figures)*	No. of borrowers	-	-	-	-	77	11	1	2	91	91
		Amount outstanding	-	-	-	-	70.09	60.52	0.08	3.73	134.43	134.43
		Provision thereon	-	-	-	-	3.91	28.33	0.02	3.30	35.56	35.56
2	Fresh restructuring during the year 2019-2020	No. of borrowers	-	-	-	-	497	102	8	795	1,402	1,402
		Amount outstanding	-	-	-	-	229.73	75.39	76.58	330.31	712.01	712.01
		Provision thereon	-	-	-	-	20.81	52.15	38.75	279.76	391.47	391.47
3	Upgradations to restructured standard category during the year 2019-2020	No. of borrowers	-	-	-	-	-	-	-	-	-	-
		Amount outstanding	-	-	-	-	-	-	-	-	-	-
		Provision thereon	-	-	-	-	-	-	-	-	-	-
4	Increase / Decrease in existing restructured accounts <sup>1</sup>	No. of borrowers	-	-	-	-	-	-	-	-	-	-
		Amount outstanding	-	-	-	-	(4.03)	-	-	(0.15)	(4.18)	(4.18)
		Provision thereon	-	-	-	-	(0.22)	-	-	(0.14)	(0.36)	(0.36)
5	Restructured standard advances which cease to attract higher provisioning and / or additional risk weight at the end of the FY 2019 and hence need not be shown as restructured standard advances at the beginning of the next FY 2020	No. of borrowers	-	-	-	-	-	-	-	-	-	-
		Amount outstanding	-	-	-	-	-	-	-	-	-	-
		Provision thereon	-	-	-	-	-	-	-	-	-	-
6	Downgradations of restructured accounts during the FY 2019-2020 <sup>2</sup>	No. of borrowers	-	-	-	-	(39)	(10)	12	37	-	-
		Amount outstanding	-	-	-	-	(39.27)	(60.45)	73.40	20.60	(5.72)	(5.72)
		Provision thereon	-	-	-	-	(2.18)	(28.31)	36.16	16.65	22.32	22.32
7	Fully recovered / Write-offs of restructured accounts during the FY 2019-2020	No. of borrowers	-	-	-	-	(65)	(6)	(1)	(6)	(78)	(78)
		Amount outstanding	-	-	-	-	(36.86)	(2.16)	(0.08)	(1.64)	(40.74)	(40.74)
		Provision thereon	-	-	-	-	(5.43)	(1.84)	(0.02)	(1.52)	(8.81)	(8.81)
8	Restructured Accounts as on March 31 of the FY 2020(closing figures)*	No. of borrowers	-	-	-	-	470	97	20	828	1,415	1,415
		Amount outstanding	-	-	-	-	219.66	73.30	149.98	352.85	795.80	795.80
		Provision thereon including provision for diminution in fair value	-	-	-	-	16.89	50.33	74.91	298.05	440.18	440.18

\* Excluding the figures of Standard Restructured Advances which do not attract higher provisioning or risk weight (if applicable).

<sup>1</sup>PD & LGD rate of last year has been considered for calculation

<sup>2</sup>For accounts which have transitioned from one asset category to another, Mar'19 provision has been considered for previous asset category and Mar'20 Provision has been considered for updated asset category

Details of MSME Accounts Restructured as per instructions given by RBI in its circular dated January 1, 2019

No. of Accounts Restructured	Amount (₹ in millions)
468	218.01

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Details for 2018-19

(₹ in millions)

Sr. No.	Type of Restructuring Asset Classification Details	Under CDR Mechanism / SME Debt Restructuring					Others					Total
		Standard	Sub- Standard	Doubtful	Loss	Total	Standard	Sub- Standard	Doubtful	Loss	Total	
1	Restructured Accounts as on April 1 of the FY 2018 (opening figures)*	No. of borrowers	-	-	-	-	-	11	1	2	14	14
		Amount outstanding	-	-	-	-	70.09	60.52	0.08	3.73	134.44	134.44
		Provision thereon	-	-	-	-	3.91	28.33	0.02	3.30	35.55	35.55
2	Fresh restructuring during the year 2018-2019	No. of borrowers	-	-	-	-	442	97	8	789	1,336	1,336
		Amount outstanding	-	-	-	-	202.50	73.30	76.58	328.67	681.05	681.05
		Provision thereon	-	-	-	-	15.96	50.34	38.75	278.41	383.47	383.47
3	Upgradations to restructured standard category during the FY 2018-2019	No. of borrowers	-	-	-	-	-	-	-	-	-	-
		Amount outstanding	-	-	-	-	-	-	-	-	-	-
		Provision thereon	-	-	-	-	-	-	-	-	-	-
4	Increase / Decrease in existing restructured accounts1	No. of borrowers	-	-	-	-	-	-	-	-	-	-
		Amount outstanding	-	-	-	-	(4.03)	-	-	(0.15)	(4.19)	(4.19)
		Provision thereon**	-	-	-	-	(0.22)	-	-	(0.14)	(0.36)	(0.36)
5	Restructured standard advances which cease to attract higher provisioning and / or additional risk weight at the end of the FY 2018 and hence need	No. of borrowers	-	-	-	-	-	-	-	-	-	-
		Amount outstanding	-	-	-	-	-	-	-	-	-	-
		Provision thereon	-	-	-	-	-	-	-	-	-	-
6	Downgradations of restructured accounts during the FY 2019-20202	No. of borrowers	-	-	-	-	(39)	(10)	12	37	-	-
		Amount outstanding	-	-	-	-	(39.27)	(60.45)	73.40	20.60	(5.72)	(5.72)
		Provision thereon	-	-	-	-	(2.18)	(28.31)	36.16	16.48	22.16	22.16
7	Fully recovered / Write-offs of restructured accounts during the FY 2018-2019	No. of borrowers	-	-	-	-	(10)	(1)	(1)	-	(12)	(12)
		Amount outstanding	-	-	-	-	(9.64)	(0.07)	(0.08)	-	(9.79)	(9.79)
		Provision thereon	-	-	-	-	(0.57)	(0.02)	(0.02)	-	(0.62)	(0.62)
8	Restructured Accounts as on March 31 of the FY 2019(closing figures)*	No. of borrowers	-	-	-	-	442	107	8	791	1,348	1,348
		Amount outstanding	-	-	-	-	272.60	133.75	76.58	332.40	805.69	805.69
		Provision thereon including provision for diminution in fair value	-	-	-	-	19.86	78.64	38.78	281.71	419.00	419.00

\* Excluding the figures of Standard Restructured Advances which do not attract higher provisioning or risk weight (if applicable).

1PD & LGD rate of last year has been considered for calculation

2For accounts which have transitioned from one asset category to another, Mar'19 provision has been considered for previous asset category and Mar'20 Provision has been considered for updated asset category

**Details of MSME Accounts Restructured as per instructions given by RBI in its circular**

No. of Accounts Restructured	Amount (₹ in millions)
77	70.09

Particulars	(₹ in millions)					
	2020-2021		2019-2020		2018-2019	
	Outstanding Balance	Provision	Outstanding Balance	Provision	Outstanding Balance	Provision
Standard Assets	1,58,217.21	5,718.16	1,47,494.11	3,140.99	1,30,403.15	3,839.55
Sub-Standard Assets	3,168.10	1,948.53	4,752.36	3,848.25	4,371.79	3,739.99
Doubtful Assets	912.32	699.43	696.36	443.16	650.62	398.02
Loss Assets	-	-	-	-	-	-

**Note:**

- ECL provisioning for Stage 1,2 & SICR of ₹5,718.16 millions (March-2020 ₹3,140.99 millions, March-2019 ₹3,839.55) consists of interest accrued but not due and Interest overdue of ₹660.60 millions (March-2020 ₹218.2 millions, March-2019 ₹827.7 millions).
- Asset classification is as per Reserve Bank of India guidelines and provision is as per Expected Credit Loss methodology as per IND AS which is higher than the minimum required as per prudential norms.
- As the ECL provisions is higher than provision required under IRACP (Income Recognition, Assets Classification & Provisioning, there is no requirement to create Impairment allowance.

(xx) Particulars as per RBI Directions as required in terms of paragraph 18 of Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016 dated September 01, 2016:

**1. Loans and advances availed by the NBFCs inclusive of interest accrued there on but not paid:**

Particulars	March 31, 2021				March 31, 2020				March 31, 2019			
	Principal Amount outstanding	Interest Accrued but not due	Amount overdue	Total	Principal Amount outstanding	Interest Accrued but not due	Amount overdue	Total	Principal Amount outstanding	Interest Accrued but not due	Amount overdue	Total
<b>Liability side:</b>												
a) Debentures												
Secured	23,468.81	1,097.55	-	24,566.36	27,716.48	1,197.73	-	28,914.21	37,404.65	1,518.93	-	38,923.58
Unsecured (other than falling within the meaning of public deposits)	16,112.47	1,261.51	-	17,373.98	15,555.02	749.05	-	16,304.07	8,600.32	581.16	-	9,181.48
(b) Deferred credits	-	-	-	-	-	-	-	-	-	-	-	-
(c) (i) Term loans from Banks	40,286.95	54.65	-	40,341.60	30,984.55	55.01	-	31,039.56	37,610.65	71.20	-	37,681.84
(ii) Term loans from Financial Institutions	7,311.00	53.91	-	7,364.91	7,463.80	54.78	-	7,518.58	-	-	-	-
(ii) Secured Medium Term Notes	28,037.95	842.42	-	28,880.37	28,967.38	306.57	-	29,273.95	-	-	-	-
(d) Inter-corporate loans and borrowings	-	-	-	-	500.00	-	-	500.00	-	-	-	-
(e) Commercial Paper	-	-	-	-	-	-	-	-	34,712.03	-	-	34,712.03
(f) Other Loans (Overdraft)	5,433.07	6.16	-	5,439.24	7,829.56	22.61	-	7,852.17	7,512.78	-	-	7,512.78
(g) Securitisation	39,034.07	-	-	39,034.07	22,405.61	-	-	22,405.61	4,470.71	-	-	4,470.71
<b>Total</b>	<b>1,59,684.33</b>	<b>3,316.21</b>	<b>-</b>	<b>1,63,000.54</b>	<b>1,41,422.40</b>	<b>2,385.75</b>	<b>-</b>	<b>1,43,808.15</b>	<b>1,30,311.14</b>	<b>2,171.29</b>	<b>-</b>	<b>1,32,482.42</b>

**2. Break – up of Loans and Advances including Bills Receivables [Other than included in (4) below]:**

Particulars	(₹ in millions)		
	March 31, 2021	March 31, 2020	March 31, 2019
<b>Assets side (Gross Value)</b>			
(a) Secured	1,40,384.30	1,10,938.38	1,05,697.49
(b) Unsecured	23,888.41	38,492.28	24,526.82
<b>Total</b>	<b>1,64,272.71</b>	<b>1,49,430.66</b>	<b>1,30,224.31</b>

Note: The above include overdue principal.

**3. Break- up of leased assets and stock on hire and other assets counting towards AFC activities:**

Particulars	(₹ in millions)		
	March 31, 2021	March 31, 2020	March 31, 2019
<b>(i) Lease assets including lease rentals under sundry debtors</b>			
(a) Financial lease	-	-	-
(b) Operating lease	-	-	-
<b>(ii) Stock on hire including hire charges under sundry debtors</b>			
(a) Assets on hire	-	-	-
(b) Repossessed Assets	-	-	-
<b>(iii) Other Loans counting towards AFC activities</b>			
(a) Loans where assets have been repossessed	-	-	-
(b) Loans other than (a) above	-	-	-

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4. Break-up of Investments (Net of Provisions):

(₹ in millions)

Particulars	March 31,2021	March 31,2020	March 31,2019
<b>Current Investments :</b>			
1 Quoted :			
(i) Shares:			
(a) Equity	-	824.63	-
(b) Preference	-	-	-
(ii) Debentures and Bonds	-	0.23	610.65
(iii) Units of mutual funds	-	-	-
(iv) Government Securities	-	-	-
(v) Others (Certificate of Deposits)	-	-	-
IRB InvIT	-	18.76	771.27
2 Unquoted:			
(i) Shares:			
(a) Equity	-	-	-
(b) Preference	-	-	-
(ii) Debentures and Bonds	-	447.01	470.79
(iii) Units of mutual funds	-	-	76.10
(iv) Government Securities	-	5,220.80	-
(v) Others (please specify)	-	-	-
Alternative Investment Funds	-	-	63.19
<b>Total (A)</b>	-	<b>6,511.43</b>	<b>1,992.00</b>
<b>Long Term Investments :</b>			
1 Quoted:			
(i) Shares:			
(a) Equity	-	-	-
(b) Preference	-	-	-
(ii) Debentures and Bonds	-	-	-
(iii) Units of mutual funds	-	-	-
(iv) Government Securities	-	-	-
(v) Others (please specify)	-	-	-
2 Unquoted:			
(i) Shares:			
(a) Equity of subsidiary companies	11,853.33	11,969.21	10,469.21
(b) Preference of subsidiary companies	-	-	-
(ii) Debentures and Bonds	-	-	-
(iii) Units of mutual funds	118.18	66.32	-
(iv) Government Securities	-	-	-
(v) Others (please specify)	-	-	-
Alternative Investment Funds	71.06	50.01	-
Equity Shares	-	988.50	591.50
<b>Total (B)</b>	<b>12,042.57</b>	<b>13,074.04</b>	<b>11,060.71</b>
<b>Grand Total (A+B)</b>	<b>12,042.57</b>	<b>19,585.47</b>	<b>13,052.71</b>

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5. Borrower Group-wise Classification of all assets financed as in (2) and (3) above:

(₹ in millions)

Category	March 31,2021			March 31,2020			March 31,2019		
	Secured	Unsecured	Total	Secured	Unsecured	Total	Secured	Unsecured	Total
<b>1. Related Parties</b>	-	-	-	-	2,758.50	2,758.50	-	-	-
a) Subsidiaries	-	-	-	-	-	-	-	-	-
b) Companies in the same group	-	-	-	-	-	-	-	-	-
c) Other related parties	-	-	-	-	2,758.50	2,758.50	-	-	-
<b>2. Other than related parties</b>	1,40,384.30	23,888.41	1,64,272.72	1,10,938.38	35,733.78	1,46,672.16	1,05,697.49	24,526.82	1,30,224.31
<b>Total</b>	<b>1,40,384.30</b>	<b>23,888.41</b>	<b>1,64,272.72</b>	<b>1,10,938.38</b>	<b>38,492.28</b>	<b>1,49,430.66</b>	<b>1,05,697.49</b>	<b>24,526.82</b>	<b>1,30,224.31</b>

\*Including ICD, Interest etc of ₹ 17,870.23 millions (March 31,2020 ₹ 18,236.21 millions; March 31,2019 ₹ 7,165.43 millions)

6. Investor group wise classification of all investments (Current and Long Term) in shares and securities (Both quoted and unquoted) :

(₹ in millions)

Category	March 31,2021		March 31,2020		March 31,2019	
	Market Value Breakup or fair value or NAV	Book value (Net of provisions)	Market Value Breakup or fair value or NAV	Book value (Net of provisions)	Market Value Breakup or fair value or NAV	Book value (Net of provisions)
<b>1 Related Parties</b>						
a) Subsidiaries*	11,853.33	11,853.33	12,416.22	12,416.22	10,940.00	10,940.00
b) Companies in the same group	-	-	-	-	-	-
c) Other related parties	-	-	-	-	-	-
<b>2 Other than related parties</b>	189.24	189.24	7,169.25	7,169.25	2,112.71	2,112.71
<b>Total</b>	<b>12,042.57</b>	<b>12,042.57</b>	<b>19,585.47</b>	<b>19,585.47</b>	<b>13,052.72</b>	<b>13,052.72</b>

\* Includes Investments in equity shares of subsidiaries carried at cost and fair value is not disclosed

7. Other Information:

(₹ in millions)

Particulars	March 31,2021	March 31,2020	March 31,2019
(i) Gross Non-Performing Assets			
(a) Related parties	-	-	-
(b) Other than related parties*	4,080.43	5,448.72	5,022.41
(ii) Net Non-Performing Assets			
(a) Related parties	-	-	-
(b) Other than related parties	1,432.46	1,157.31	884.40
(iii) Assets acquired in satisfaction of debt (Fair Value)	1,384.28	1,352.18	1,366.15

\* Includes Interest of ₹560.88 millions (March 31,2020 ₹1,318.26 millions; March 31,2019 ₹824.10 millions)

(xxi) Particulars as per RBI Directions for auction details (As required in terms of paragraph 26 (4)(d) of Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016 dated September 01, 2016:

(₹ in millions)

Particulars	March 31,2021	March 31,2020	March 31,2019
Number of gold loan accounts	57,058	38,682	40,366
Outstanding amount (₹ millions)	3,099.00	1,200.31	1,395.10
Amount recovered in auction (₹ millions)	3,083.30	1,487.55	1,590.60

None of the group companies have participated in the above auctions. The above details have been compiled by the Management and relied upon by the auditors.

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**44. Unhedged Foreign Currency Exposure:**

The unhedged foreign currency exposure as on March 31, 2021, 2020 & 2019 is Nil.

Note: During the year ended March 31, 2020 the Company had open derivatives contracts of USD 2,643,750 without any corresponding financial instruments. The Company had subsequently cancelled the same on May 26, 2020.

**45. Gold Loan Portfolio**

As on March 31, 2021 the gold loan portfolio comprises 39.16% (March 2020 32.85%, March 2019 25.70%) of the total assets of the Company.

**46. Segment Reporting**

The Company's primary business segments are reflected based on the principal business carried out, i.e. financing. All other activities of the Company revolve around the main business. The risk and returns of the business of the Company is not associated with geographical segmentation, hence there is no secondary segment reporting based on geographical segment. As such, there are no separate reportable segments as per the IND AS 108 on 'Segment Reporting'.

**47. Shared services**

The Company operates from and uses the premises, infrastructure and other facilities and services as provided to it by its Holding Company/group companies, which are termed as 'Shared Services'. Hitherto, such shared services consisting of administrative and other revenue expenses paid for by the Company were identified and recovered/recoverable from them based on reasonable management estimates, which are constantly refined in the light of additional knowledge gained relevant to such estimation. These expenses are recovered on an actual basis and the estimates are used only where actual were difficult to determine.

**48. Fraud**

During the year under review, the Company had come across frauds totalling to ₹138.87 millions (March 2020 ₹13.11 millions, March 2019 ₹15.06 millions) in respect of its lending operations. Out of the above, frauds amounting to ₹12.30 millions (March 2020 ₹0.57 millions, March 2019 ₹2.87 millions) has already been recovered. Suitable action has been taken by the Company to recover the balance amounts.

**49. Disclosure of Loan and advances pursuant to Regulation 53(f) of the Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations, 2015:**

(₹ in millions)

Name of Related Party	Outstanding as on March 31, 2021	Maximum Outstanding during the year
Spaisa Capital Limited	-	3,350.00
IIFL Management Services Limited (Formerly India Infoline Insurance Services Limited)	-	-
IIFL Home Finance Limited	-	2,260.00
IIFL Securities Limited (Formerly India Infoline Limited)	-	800.00
IIFL Facilities Services Limited (Formerly IIFL Real Estate Limited)	-	6,640.00
Samasta Microfinance Limited	-	3,700.00

(₹ in millions)

Name of Related Party	Outstanding as on March 31, 2020	Maximum Outstanding during the year
Spaisa Capital Limited	1,000.00	1,000.00
IIFL Management Services Limited (Formerly India Infoline Insurance Services Limited)	-	320.00
IIFL Home Finance Limited	-	600.00
IIFL Securities Limited (Formerly India Infoline Limited)	-	890.00
IIFL Facilities Services Limited (Formerly IIFL Real Estate Limited)	1,758.50	3,520.00
Samasta Microfinance Limited	-	610.00

(₹ in millions)

Name of Related Party	Outstanding as on March 31, 2019	Maximum Outstanding during the year
Spaisa Capital Limited	-	350.00
IIFL Management Services Limited (Formerly India Infoline Insurance Services Limited)	290.00	790.00
IIFL Securities Limited (Formerly India Infoline Limited)	-	5,000.00
IIFL Home Finance Limited (Formerly India Infoline Housing Finance Limited)	-	350.00
IIFL Facilities Services Limited (Formerly IIFL Real Estate Limited)	527.50	15,640.00
Samasta Microfinance Limited	-	748.62

REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY KNOWN AS IIFL HOLDINGS LIMITED)

Notes forming part of Reformatted standalone Financial Statements for the year ended March 31, 2021, March 31, 2020 and March 31, 2019

50. Disclosure pursuant to SEBI Circular no. SEBI/HO/DDHS/CIR/P/2018/144 dated November 26, 2018 for fund raising by issuance of debt securities by large entities:

Particulars	(₹ in millions)		
	March 31, 2021	March 31, 2020	March 31, 2019
Borrowings Outstanding having original maturity more than 1 year (excluding External Commercial Borrowings and Securitisation Liabilities)	76,868.15	70,845.45	78,954.89
	BWR AA+ (Pronounced as BWR Double A Plus) Outlook: Negative by Brickwork Ratings India Pvt Ltd	BWR AA+ (Pronounced as BWR Double A Plus) Outlook: Negative by Brickwork Ratings India Pvt Ltd	BWR AA+ (Pronounced as BWR Double A Plus) Outlook: Stable by Brickwork Ratings India Pvt Ltd
	ICRA AA (Pronounced as ICRA Double A) Outlook: Negative by ICRA Ltd	ICRA AA (Pronounced as ICRA Double A) Outlook: Negative by ICRA Ltd	
Highest Credit Rating During the previous FY along with name of the Credit Rating Agency	CARE AA (Pronounced as CARE Double A) Outlook: Negative by CARE Ratings Ltd	CARE AA (Pronounced as CARE Double A) Outlook: Negative by CARE Ratings Ltd	
	CRISIL AA (Pronounced as CRISIL Double A) Outlook: Stable by CRISIL Ltd	CRISIL AA (Pronounced as CRISIL Double A) Outlook: Stable by CRISIL Ltd	

Details of the borrowings	(₹ in millions)		
	2020-21	2019-20	2018-19
i. Incremental borrowing done (a)	34,960.35	20,352.37	41,344.99
ii. Mandatory borrowing to be done through issuance of debt securities (b) = (25% of a)	8,740.09	5,088.09	10,336.25
iii. Actual borrowings done through debt securities in FY (c)	15,960.35	12,352.37	20,344.99
iv. Shortfall in the mandatory borrowing through debt securities, if any	Nil	Nil	Nil
v. Reasons for short fall, if any, in mandatory borrowings through debt securities	NA	NA	NA

51. Public disclosure on liquidity risk:

(i) Funding Concentration based on significant counterparty (both deposits and borrowings):

Number of Significant Counterparties	(₹ in millions)		
	Amount*	% of Total deposits	% of Total Liabilities
24	1,00,690.49	NA	54.75%

Note : Total Liabilities represent Total Liabilities as per Balance Sheet less Total Equity

(ii) Top 20 large deposits

N.A

(iii) Top 10 borrowings:

Particulars	Amount *	% of Total Borrowings
Top 10 Borrowings	62,363.07	38.26%

\* The above table excludes details of beneficiary holders of the medium term note bonds as at March 31, 2021

(iv) Funding Concentration based on significant instrument/product:

Name of the instrument/product	(₹ in millions)	
	Amount	% of Total Liabilities
Non Convertible Debentures	70,820.72	38.51%
Term Loans	47,712.68	25.94%
Securitisation	39,034.07	21.23%
Commercial Paper	-	0.00%
Cash Credit / Overdraft Facilities	5,433.07	2.95%

Note : Total Liabilities represent Total Liabilities as per Balance Sheet less Total Equity

**REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY KNOW AS IIFL HOLDINGS LIMITED)**

Notes forming part of Reformatted standalone Financial Statements for the year ended March 31, 2021, March 31, 2020 and March 31, 2019

**(v) Stock Ratios:**

Particulars	Percentage
Commercial papers as a % of total liabilities	Nil
Commercial papers as a % of total assets	Nil
Non-convertible debentures (original maturity of less than one year) as a % of total liabilities	Nil
Non-convertible debentures (original maturity of less than one year) as a % of total assets	Nil
Other short-term liabilities* as a % of total liabilities	9.37%
Other short-term liabilities* as a % of total assets	7.76%

\* Short Term liabilities means total of current liabilities as per note 42.1 to the financial statements as reduced by current portion of Debt Securities, Borrowings (other than debt securities) and Subordinated Liabilities.

**(vi) Institutional set-up for Liquidity Risk Management**

The Board of Directors of the Company has an overall responsibility and oversight for the management of all the risks, including liquidity risk, to which the Company is exposed to in the course of conducting its business.

The Board approves the governance structure, policies, strategy and the risk limits for the management of liquidity risk.

The Board of Directors approves the constitution of the Risk Management Committee (RMC) for the effective supervision, evaluation, monitoring and review of various aspects and types of risks, including liquidity risk, faced by the Company.

Further, the Board of Directors also approves constitution of Asset Liability Committee (ALCO), which functions as the strategic decision-making body for the asset-liability management of the Company from risk return perspective and within the risk appetite and guard-rails approved by the Board.

The main objective of ALCO is to assist the Board and RMC in effective discharge of the responsibilities of asset-liability management, market risk management, liquidity and interest rate risk management and also to ensure adherence to risk tolerance/limits set up by the Board.

ALCO provides guidance and directions in terms of interest rate, liquidity, funding sources, and investment of surplus funds. ALCO meetings are held once in a month or more frequently as warranted from time to time.

**52. Disclosure pursuant to Reserve Bank of India Circular no. RBI/2019-20/220 DOR.No.BP.BC.63/21.04.048/2019-20 dated April 17, 2020:**

Particulars	₹ in millions)	
	March 31, 2021	March 31, 2020
i) Respective amounts in SMA/overdue categories, where the moratorium/deferment was extended *	14,103.11	11,261.75
ii) Respective amount where asset classification benefits is extended **	-	1,999.34
iii) Provision made during Q4FY2020 and Q1FY2021 in terms of paragraph 5 (as on June 30, 2020)	2,852.26	563.09
iv) Provisions adjusted during the respective accounting periods against slippages and the residual provisions	958.27	-
v) Residual provisions in terms of paragraph 6 of the circular	1,893.99	-

\* Outstanding as on March 31, 2021 and March 31, 2020 respectively on account of all cases where moratorium benefit was extended by the Company up to August 31, 2020.

\*\*There are Nil accounts where asset classification benefit is extended till March 31, 2021. Post the moratorium period, the movement of ageing has been at actuals.



REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY KNOWN AS IIFL HOLDINGS LIMITED)

Notes forming part of Reformatted standalone Financial Statements for the year ended March 31, 2021, March 31, 2020 and March 31, 2019

53. Disclosure pursuant to Reserve Bank of India Circular no. RBI/2019-20/170 DOR (NBFC).CC.PD.No.109/22.10.106/2019-20 dated March 13, 2020

As on 31 st March 2021

(₹ in millions)

Asset Classification as per RBI Norms (1)	Asset Classification as per Ind AS 109 (2)	Gross Carrying Amount as per Ind AS (3)			Loss Allowances (Provisions) as per required under Ind AS 109 (4)			Net Carrying Amount (5)=(3)-(4)	Provision Required as per IRACP norms (6)	Difference between Ind AS 109 provisions and IRACP norms (7)=(4)-(6)
		Principal	Others	Total	Principal	Others	Total			
Standard	Stage 1	1,19,479.67	7,041.26	1,26,520.93	3,545.11	528.19	4,073.30	1,22,447.63	826.93	3,246.38
	Stage 2	23,403.27	1,888.39	25,291.66	1,070.30	132.42	1,202.73	24,088.93	93.61	1,109.11
<b>Subtotal</b>		<b>1,42,882.94</b>	<b>8,929.65</b>	<b>1,51,812.59</b>	<b>4,615.41</b>	<b>660.61</b>	<b>5,276.03</b>	<b>1,46,536.56</b>	<b>920.54</b>	<b>4,355.49</b>
<b>Non Performing Assets (NPA)</b>										
<b>Substandard (Sub- Total -(A))</b>	Stage 3	2,794.32	373.78	3,168.10	1,574.76	373.78	1,948.53	1,219.57	295.26	1,653.27
<b>Doubtful</b>										
Upto 1 Year	Stage 3	465.61	97.74	563.35	366.58	97.74	464.32	99.03	128.10	336.22
1 to 3 years	Stage 3	224.23	56.76	280.99	119.79	56.76	176.55	104.44	127.96	48.59
More than 3 years	Stage 3	35.38	32.60	67.98	25.96	32.60	58.56	9.42	35.28	23.28
<b>Doubtful (Sub- Total -(B))</b>		<b>725.22</b>	<b>187.10</b>	<b>912.32</b>	<b>512.33</b>	<b>187.10</b>	<b>699.43</b>	<b>212.89</b>	<b>291.34</b>	<b>408.09</b>
<b>Loss (Sub- Total -(C))</b>	Stage 3	-	-	-	-	-	-	-	-	-
<b>Subtotal of NPA (Sub- Total -(A+B+C))</b>		<b>3,519.54</b>	<b>560.88</b>	<b>4,080.42</b>	<b>2,087.08</b>	<b>560.88</b>	<b>2,647.96</b>	<b>1,432.46</b>	<b>586.60</b>	<b>2,061.36</b>
Other items such as guarantees, loan commitments, ICD's etc, which are in the scope of Ind AS 109 but not covered under current income Recognition, Assets Classifications and Provisioning (IRACP) norms	Stage 1	-	6,404.62	6,404.62	-	70.90	70.90	6,333.72	-	70.90
	Stage 2	-	-	-	-	371.24	371.24	-371.24	-	371.24
	Stage 3	-	-	-	-	-	-	-	-	-
<b>Subtotal</b>		<b>-</b>	<b>6,404.62</b>	<b>6,404.62</b>	<b>-</b>	<b>442.14</b>	<b>442.14</b>	<b>5,962.48</b>	<b>-</b>	<b>442.14</b>
<b>Total</b>	Stage 1	1,19,479.67	13,445.88	1,32,925.55	3,545.11	599.09	4,144.20	1,28,781.35	826.93	3,317.28
	Stage 2	23,403.27	1,888.39	25,291.66	1,070.30	503.66	1,573.96	23,717.70	93.61	1,480.35
	Stage 3	3,519.54	560.88	4,080.42	2,087.08	560.88	2,647.96	1,432.46	586.60	2,061.36
	<b>Total</b>	<b>1,46,402.48</b>	<b>15,895.15</b>	<b>1,62,297.63</b>	<b>6,702.49</b>	<b>1,663.63</b>	<b>8,366.12</b>	<b>1,53,931.51</b>	<b>1,507.15</b>	<b>6,858.99</b>

REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY KNOW AS IIFL HOLDINGS LIMITED)

Notes forming part of Reformatted standalone Financial Statements for the year ended March 31, 2021, March 31, 2020 and March 31, 2019

As on 31 March 2020

(₹ in millions)

Asset Classification as per RBI Norms (1)	Asset Classification as per Ind AS 109 (2)	Gross Carrying Amount as per Ind AS (3)			Loss Allowances (Provisions) as per required under Ind AS 109 (4)			Net Carrying Amount (5)=(3)-(4)	Provision Required as per IRACP norms (6)	Difference between Ind AS 109 provisions and IRACP norms (7)=(4)-(6)
		Principal	Others	Total	Principal	Others	Total			
Standard	Stage 1	1,21,932.77	3,811.38	1,25,744.15	2,240.64	156.79	2,397.43	1,23,346.70	843.71	1,553.72
	Stage 2	5,131.22	490.38	5,621.60	457.44	61.43	518.87	5,102.73	227.98	290.89
<b>Subtotal</b>		<b>1,27,063.99</b>	<b>4,301.76</b>	<b>1,31,365.75</b>	<b>2,698.08</b>	<b>218.22</b>	<b>2,916.30</b>	<b>1,28,449.43</b>	<b>1,071.69</b>	<b>1,844.61</b>
<b>Non Performing Assets (NPA)</b>										
<b>Substandard (Sub- Total -(A))</b>	Stage 3	3,578.75	1,173.61	4,752.36	2,674.58	1,173.67	3,848.25	904.11	359.58	3,488.67
<b>Doubtful</b>										
Upto 1 Year	Stage 3	280.09	54.59	334.68	150.31	54.51	204.82	129.86	100.22	104.60
1 to 3 years	Stage 3	221.55	48.75	270.30	115.74	48.75	164.49	105.81	112.28	52.21
More than 3 years	Stage 3	50.08	41.31	91.39	32.52	41.32	73.84	17.55	39.80	34.04
<b>Doubtful (Sub- Total -(B))</b>		<b>551.72</b>	<b>144.65</b>	<b>696.37</b>	<b>298.57</b>	<b>144.58</b>	<b>443.15</b>	<b>253.22</b>	<b>252.30</b>	<b>190.85</b>
<b>Loss (Sub- Total -(C))</b>	Stage 3	-	-	-	-	-	-	-	-	-
<b>Subtotal of NPA (Sub- Total -(A+B+C))</b>		<b>4,130.47</b>	<b>1,318.26</b>	<b>5,448.73</b>	<b>2,973.15</b>	<b>1,318.25</b>	<b>4,291.40</b>	<b>1,157.33</b>	<b>611.88</b>	<b>3,679.52</b>
Other items such as guarantees, loan commitments, ICD's etc, which are in the scope of Ind AS 109 but not covered under current income Recognition, Assets Classifications and Provisioning (IRACP) norms	Stage 1	-	15,274.52	15,274.52	-	136.65	136.65	15,137.88	-	136.65
	Stage 2	-	853.84	853.84	-	88.05	88.05	765.79	-	88.05
	Stage 3	-	-	-	-	-	-	-	-	-
<b>Subtotal</b>		<b>-</b>	<b>16,128.36</b>	<b>16,128.36</b>	<b>-</b>	<b>224.70</b>	<b>224.70</b>	<b>15,903.67</b>	<b>-</b>	<b>224.70</b>
<b>Total</b>	Stage 1	1,21,932.77	19,085.90	1,41,018.67	2,240.64	293.44	2,534.08	1,38,484.58	843.71	1,690.37
	Stage 2	5,131.22	1,344.22	6,475.44	457.44	149.48	606.92	5,868.52	227.98	378.94
	Stage 3	4,130.47	1,318.26	5,448.73	2,973.15	1,318.25	4,291.40	1,157.33	611.88	3,679.52
	<b>Total</b>	<b>1,31,194.46</b>	<b>21,748.38</b>	<b>1,52,942.84</b>	<b>5,671.23</b>	<b>1,761.17</b>	<b>7,432.40</b>	<b>1,45,510.43</b>	<b>1,683.57</b>	<b>5,748.83</b>

## REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED

(FORMERLY KNOWN AS IIFL HOLDINGS LIMITED)

Notes forming part of Reformatted standalone Financial Statements for the year ended March 31, 2021, March 31, 2020 and March 31, 2019

As on 31 March 2019

(₹ in millions)

Asset Classification as per RBI Norms (1)	Asset Classification as per Ind AS 109 (2)	Gross Carrying Amount as per Ind AS (3)			Loss Allowances (Provisions) as per required under Ind AS 109 (4)			Net Carrying Amount (5)=(3)-(4)	Provision Required as per IRACP norms (6)	Difference between Ind AS 109 provisions and IRACP norms (7)=(4)-(6)
		Principal	Others	Total	Principal	Others	Total			
Standard	Stage 1	1,09,888.92	9,420.49	1,19,309.41	803.34	63.39	866.72	1,18,442.69	439.56	427.17
	Stage 2	8,974.40	2,119.33	11,093.73	1,973.97	998.90	2,972.87	8,120.86	35.90	2,936.97
<b>Subtotal</b>		<b>1,18,863.32</b>	<b>11,539.82</b>	<b>1,30,403.15</b>	<b>2,777.31</b>	<b>1,062.28</b>	<b>3,839.59</b>	<b>1,26,563.55</b>	<b>475.45</b>	<b>3,364.14</b>
<b>Non Performing Assets (NPA)</b>										
<b>Substandard (Sub- Total -(A))</b>	Stage 3	3,664.63	666.19	4,330.82	3,079.10	663.48	3,742.58	634.88	371.73	3,370.85
<b>Doubtful</b>										
Upto 1 Year	Stage 3	292.11	56.19	348.30	137.56	56.16	193.73	154.57	103.29	90.44
1 to 3 years	Stage 3	159.64	65.99	225.64	74.02	65.99	140.01	85.62	98.64	41.37
More than 3 years	Stage 3	32.55	38.46	71.01	23.23	38.46	61.69	9.32	29.81	31.88
<b>Doubtful (Sub- Total -(B))</b>		<b>484.30</b>	<b>160.65</b>	<b>644.95</b>	<b>234.81</b>	<b>160.62</b>	<b>395.43</b>	<b>249.52</b>	<b>231.74</b>	<b>163.69</b>
<b>Loss (Sub- Total -(C))</b>	Stage 3	-	-	-	-	-	-	-	-	-
<b>Subtotal of NPA (Sub- Total -(A+B+C))</b>		<b>4,148.93</b>	<b>826.84</b>	<b>4,975.77</b>	<b>3,313.91</b>	<b>824.10</b>	<b>4,138.01</b>	<b>884.40</b>	<b>603.48</b>	<b>3,534.54</b>
Other items such as guarantees, loan commitments, ICD's etc, which are in the scope of Ind AS 109 but not covered under current income Recognition, Assets Classifications and Provisioning (IRACP) norms	Stage 1	-	-	-	-	-	-	-	-	-
	Stage 2	-	-	-	-	-	-	-	-	-
	Stage 3	-	-	-	-	-	-	-	-	-
<b>Subtotal</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total</b>	Stage 1	1,09,888.92	9,420.49	1,19,309.41	803.34	63.39	866.72	1,18,442.69	439.56	427.17
	Stage 2	8,974.40	2,119.33	11,093.73	1,973.97	998.90	2,972.87	8,120.86	35.90	2,936.97
	Stage 3	4,148.93	826.84	1,30,403.15	3,313.91	824.10	4,138.01	884.40	603.48	3,534.54
	<b>Total</b>	<b>1,23,012.25</b>	<b>12,366.66</b>	<b>2,60,806.29</b>	<b>6,091.22</b>	<b>1,886.39</b>	<b>7,977.60</b>	<b>1,27,447.95</b>	<b>1,078.93</b>	<b>6,898.67</b>

REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY KNOW AS IIFL HOLDINGS LIMITED)

Notes forming part of Reformatted standalone Financial Statements for the year ended March 31, 2021, March 31, 2020 and March 31, 2019

54. Disclosure pursuant to Reserve Bank of India Circular no. RBI/2019-20/88 DOR.NBFC (PD) CC. No.102/03.10.001/2019-20 dated Nov 04, 2019

Liquidity Risk Management Framework

(₹ in millions)

Sr. No.	Particulars	March 31, 2021		December 31, 2020		September 30, 2020		June 30, 2020	
		Total Unweighted Value (average)	Total Weighted Value (average)	Total Unweighted Value (average)	Total Weighted Value (average)	Total Unweighted Value (average)	Total Weighted Value (average)	Total Unweighted Value (average)	Total Weighted Value (average)
1	<b>Total High Quality Liquid Assets (HQLA)</b>	<b>12,589.63</b>	<b>12,589.63</b>	<b>9,574.41</b>	<b>9,496.35</b>	<b>4,211.73</b>	<b>3,980.18</b>	<b>8,373.25</b>	<b>8,148.20</b>
	Cash and Bank Balance	8,137.31	8,137.31	3,576.81	3,576.81	1,330.37	1,330.37	1,495.00	1,495.00
	Unencumbered Fixed Deposits	193.11	193.11	2,776.06	2,776.06	181.38	181.38	595.46	595.46
	Undrawn Sanctioned Limits	4,259.21	4,259.21	3,065.42	3,065.42	2,236.87	2,236.87	2,351.68	2,351.68
	Liquid Investments	-	-	156.12	78.06	463.10	231.55	3,931.10	3,706.05
	<b>Cash Outflows</b>								
2	Deposits (for deposit taking companies)	-	-	-	-	-	-	-	-
3	Unsecured wholesale funding	-	-	4,196.64	4,826.14	-	-	1,700.00	1,955.00
4	Secured wholesale funding	15,694.31	18,048.46	1,385.43	1,593.25	2,873.77	3,304.84	4,358.58	5,012.37
5	Additional requirements, of which								
(i)	Outflows related to derivative exposures and other collateral requirements	-	-	-	-	-	-	-	-
(ii)	Outflows related to loss of funding on debt products	-	-	-	-	-	-	-	-
(iii)	Credit and liquidity facilities	-	-	-	-	-	-	-	-
6	Other contractual funding obligations	13,070.74	15,031.35	11,143.08	12,814.54	6,857.32	7,885.91	2,969.03	3,414.38
7	Other contingent funding obligations	-	-	-	-	-	-	-	-
8	<b>Total Cash outflows</b>	<b>28,765.06</b>	<b>33,079.82</b>	<b>16,725.15</b>	<b>19,233.93</b>	<b>9,731.09</b>	<b>11,190.75</b>	<b>9,027.61</b>	<b>10,381.75</b>
	<b>Cash Inflows</b>								
9	Secured lending	-	-	-	-	-	-	-	-
10	Inflows from fully performing exposures	27,771.61	20,828.71	14,454.78	10,841.09	11,977.09	8,982.82	5,362.03	4,021.52
11	Other cash inflows	-	-	-	-	-	-	-	-
12	<b>Total Cash Inflows</b>	<b>27,771.61</b>	<b>20,828.71</b>	<b>14,454.78</b>	<b>10,841.09</b>	<b>11,977.09</b>	<b>8,982.82</b>	<b>5,362.03</b>	<b>4,021.52</b>
13	Total HQLA		12,589.63		9,496.35		3,980.18		8,148.20
14	Total Net Cash Outflows		12,251.11		8,392.84		2,797.69		6,360.23
15	Liquidity Coverage Ratio(%)		102.76%		113.15%		142.27%		128.11%

**Qualitative Disclosure**

Liquidity Coverage Ratio (LCR) aims to ensure that NBFC's maintains an adequate level of unencumbered High Quality Liquidity Asset (HQLAs) that can be converted into cash to meet liquidity needs for a 30 calendar day time horizon under a significantly severe liquidity stress scenario.

The Company has robust liquidity risk management framework in place that ensures sufficient liquidity including a cushion of unencumbered, high quality liquid assets, to withstand a range of stress events, including those involving the loss or impairment of both unsecured and secured funding sources. The Company has been able to manage LCR quite higher than the minimum requirement of 50%.

HQLA comprises of unencumbered Bank Balances and Fixed Deposit, Cash in Hand, Liquid Investments after appropriate haircut. The Company maintains sufficient balance of Cash and Bank Balance and liquid Investments which can be easily liquidated in times of stress.

Liquidity Coverage Ratio results drive by inflow of next 30 days receivable on loans and advances and corresponding outflow over the next 30 days towards borrowings and other liabilities.

REFORMATTED STANDALONE FINANCIAL STATEMENTS OF IIFL FINANCE LIMITED  
(FORMERLY KNOW AS IIFL HOLDINGS LIMITED)

Notes forming part of Reformatted standalone Financial Statements for the year ended March 31, 2021, March 31, 2020 and March 31, 2019

55. Disclosure pursuant to Reserve Bank of India Circular no RBI/2020-21/16 DOR.No.BP.BC/3/21.04.048/2020-21 dated August 6, 2020 on resolution framework for COVID-19-related stress:

Type of Borrower	(A) Number of accounts where resolution plan has been implemented under this window	(B) exposure to accounts mentioned at (A) before implementation of the plan	(C) Of (B), aggregate amount of debt that was converted into other securities	(D) Additional funding sanctioned, if any, including between invocation of the plan and implementation	(E) Increase in provisions on account of the implementation of the resolution plan #
Personal Loans	329.00	45.22	-	-	1.32
Corporate Loans *#	3,849.00	4,598.84	-	-	(6.64)
of which, MSME's	3,823.00	2,245.55	-	-	200.92
Others	10.00	5.36	-	-	0.35
<b>Total</b>	<b>4,188.00</b>	<b>4,649.41</b>	<b>-</b>	<b>-</b>	<b>(4.98)</b>

\*As defined in Section 3(7) of the Insolvency and Bankruptcy Code, 2016

#Negative provision due to closure of loan accounts.

\*\*Increase in provision is as on March 31, 21 compared to the date of resolution

56. Previous year's figures are regrouped, reclassified and rearranged wherever considered necessary to confirm to current year's presentation.

For and on behalf of the Board of Directors  
of IIFL FINANCE LIMITED  
(Formerly Known as IIFL HOLDINGS LIMITED)

**NIRMAL JAIN**  
Chairman  
DIN : 00010535

**R. VENKATARAMAN**

Managing Director  
DIN : 00011919

**RAJESH RAJAK**  
Chief Financial Officer

**SNEHA PATWARDHAN**  
Company Secretary

Place : Mumbai  
Dated: September 18, 2021

## Standalone Statement of Dividends

Particulars		FY 2020-21	FY 2019-20	FY 2018-19
Equity Share Capital (₹ in Million)		0.00	756.68	755.72
Face Value Per Equity Share (₹)	(a)	2.00	2.00	2.00
Interim Dividend on Equity Shares (₹ per Equity Share)	(b)	3.00	2.25	5.00
Total interim dividend on Equity Shares (₹ in Million)		-	817.05	1,725.75
Dividend Declared Rate (In %)	(c=b/a)	150.00%	112.50%	250.00%
Dividend tax (gross) on interim dividend (₹ in Million)		-	79.34	183.04

For and on behalf of the Board of Directors  
of IIFL FINANCE LIMITED  
(Formerly Known as IIFL HOLDINGS LIMITED)

**NIRMAL JAIN**  
Chairman  
DIN : 00010535

**R. VENKATARAMAN**  
Managing Director  
DIN : 00011919

**RAJESH RAJAK**  
Chief Financial Officer

**SNEHA PATWARDHAN**  
Company Secretary

Place : Mumbai  
Dated: September 18, 2021

Tel : 2200 4465, 2206 7440  
Fax : 91-22- 2200 0649  
E-mail : [Mumbai@vsa.co.in](mailto:Mumbai@vsa.co.in)  
Website : [www.vsa.co.in](http://www.vsa.co.in)

**V. Sankar Aiyar & Co.**  
CHARTERED ACCOUNTANTS  
2-C, Court Chambers  
35, New Marine Lines  
Mumbai – 400 020

**Independent Auditor's Review Report on Consolidated Unaudited Quarterly and Year to Date Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

**TO THE BOARD OF DIRECTORS OF**

**IIFL Finance Limited (formerly known as IIFL Holding Ltd)**

1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of IIFL Finance Limited (formerly known as IIFL Holdings Limited) ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group") for the quarter ended June 30, 2021 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

4. The statement includes the results of the following entities

S No	Name of the Entities	Relationship
1	IIFL Finance Limited	Parent
2	IIFL Home Finance Limited (Formerly, India Infoline Housing Finance Limited)	Subsidiary
3	Samasta Microfinance Limited	Subsidiary
4	Eminent Trust October 2019	Trust with residual beneficial interest
5	Eminent Trust November 2019	Trust with residual beneficial interest

5. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and

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Chennai Office : 11, Circular Road, United India Colony, Kodambakkam, Chennai- 600 024 • Tel : 044-2372 5720 & 044- 2372 5730 • E-mail : [chennai@vsa.co.in](mailto:chennai@vsa.co.in)





## V. Sankar Aiyar & Co.

Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

### Emphasis of Matter

6. We draw attention to Note 6 to the Statement, which fully describes that the Group has recognised impairment on financial assets to reflect the business impact and uncertainties arising from the COVID 19 pandemic. Such estimates are based on current facts and circumstances and may not necessarily reflect the future uncertainties and events arising from the full impact of the COVID 19 pandemic.

Our conclusion on the statement is not modified in respect of the above matter.

### Other Matters

7. We did not review the interim financial results of 1 subsidiary company included in the consolidated unaudited financial results, whose interim financial results reflect total revenues of Rs. 50,907.80 Lakhs for the quarter ended June 30,2021, total net profit after tax of Rs. 13,058.39 Lakhs for the quarter ended June 30,2021 and total comprehensive income of Rs. 13,677.52 lakhs for the quarter ended June 30,2021, as considered in the standalone unaudited interim financial results of the subsidiary company included in the Group. These interim financial results have been reviewed by another auditor whose reports have been furnished to us by the Management and conclusion on the Statement, in so far as it related to the amounts and disclosures included in respect of this subsidiary is based on the report of the other auditor and the procedure performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of the above matter.

For V. Sankar Aiyar & Co.,  
Chartered Accountants  
(FRN. 109208W)



G Sankar  
Partner  
(Membership No. 46050)

UDIN: 21046050AAAAGN1504



Place: Mumbai  
Date: July 27,2021



## IIFL Finance Limited (Formerly Known as IIFL Holdings Limited)

CIN: L67100MH1995PLC093797

Regd. Office - IIFL House, Sun Infotech Park, Road No. 16V, Plot No. B-23, MIDC, Thane Industrial Estate, Wagle Estate, Thane - 400604

## STATEMENT OF CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2021

(Rs in Lakhs)

Sr. No.	Particulars	Quarter Ended			Year Ended
		Jun 30, 2021	Mar 31, 2021	Jun 30, 2020	Mar 31, 2021
		Unaudited	(See note 10)	Unaudited	Audited
<b>1</b>	<b>Income</b>				
(I)	Revenue from operations				
(i)	Interest income	143,360.22	145,924.54	124,864.77	541,168.08
(ii)	Dividend income	-	0.46	18.99	594.45
(iii)	Fees and commission income	2,491.93	3,214.85	1,404.74	11,125.53
(iv)	Net gain on fair value changes	622.37	6,375.39	556.01	17,160.50
(v)	Net gain on derecognition of financial instruments under amortised cost category	4,964.24	4,334.39	1,850.74	13,929.02
(I)	<b>Total Revenue from operations</b>	<b>151,438.76</b>	<b>159,849.63</b>	<b>128,695.25</b>	<b>583,977.58</b>
(II)	Other income	1,728.47	4,996.41	823.38	14,981.95
(III)	<b>Total Income (I+II)</b>	<b>153,167.23</b>	<b>164,846.04</b>	<b>129,518.63</b>	<b>598,939.53</b>
<b>2</b>	<b>Expenses</b>				
(i)	Finance cost	70,090.40	68,060.11	69,303.49	262,582.71
(ii)	Net loss on derecognition of financial instruments under amortised cost category	18,265.77	26,106.15	10,732.46	64,829.78
(iii)	Impairment on financial instruments	(1,761.34)	6,882.69	16,209.39	52,033.45
(iv)	Employee benefits expenses	19,641.89	18,956.18	17,123.69	72,309.17
(v)	Depreciation, amortisation and impairment	2,807.29	2,869.62	2,375.11	10,534.39
(vi)	Other expenses	9,072.93	9,912.99	8,043.04	36,171.59
(IV)	<b>Total Expenses (IV)</b>	<b>118,116.94</b>	<b>132,787.74</b>	<b>123,787.18</b>	<b>498,461.09</b>
(V)	<b>Profit before exceptional items and tax (III-IV)</b>	<b>35,050.29</b>	<b>32,058.30</b>	<b>5,731.45</b>	<b>100,478.44</b>
(VI)	Exceptional Items	-	-	-	-
(VII)	<b>Profit before tax (V+VI)</b>	<b>35,050.29</b>	<b>32,058.30</b>	<b>5,731.45</b>	<b>100,478.44</b>
<b>3</b>	<b>Tax Expense:</b>				
(i)	Current tax	6,981.11	7,612.39	5,054.61	31,735.33
(ii)	Deferred tax	1,428.37	(346.37)	(2,547.91)	(7,794.57)
(iii)	Current tax expense relating to prior years	58.49	9.83	41.05	456.68
(VIII)	<b>Total Tax Expense</b>	<b>8,467.97</b>	<b>7,275.85</b>	<b>2,547.75</b>	<b>24,397.44</b>
(IX)	<b>Net profit after tax (VII-VIII)</b>	<b>26,582.32</b>	<b>24,782.45</b>	<b>3,183.70</b>	<b>76,081.00</b>
	Attributable to :				
	Owners of the Company	26,572.22	24,762.80	3,156.40	76,011.77
	Non-controlling interest	10.10	19.65	27.30	69.23
(X)	<b>Other Comprehensive Income</b>				
A (i)	Items that will not be reclassified to profit or loss				
(a)	Remeasurement of defined benefit liability/(asset)	(158.77)	125.67	(11.39)	214.76
(ii)	Income tax relating to items that will not be reclassified to profit or loss	39.96	(31.63)	2.87	(54.05)
	<b>Subtotal (A)</b>	<b>(118.81)</b>	<b>94.04</b>	<b>(8.52)</b>	<b>160.71</b>
B (i)	Items that will be reclassified to profit or loss				
(a)	Cash flow hedge (net)	(1,998.00)	2,891.45	(222.29)	(3,387.91)
(b)	Others	(0.76)	(76.45)	-	(76.45)
(ii)	Income tax relating to items that will be reclassified to profit or loss	503.04	(708.48)	55.95	871.91
	<b>Subtotal (B)</b>	<b>(1,495.72)</b>	<b>2,106.52</b>	<b>(166.34)</b>	<b>(2,592.45)</b>
	<b>Other Comprehensive Income / (loss) (A+B)</b>	<b>(1,614.53)</b>	<b>2,200.56</b>	<b>(174.86)</b>	<b>(2,431.74)</b>
(XI)	<b>Total Comprehensive Income for the period/year (IX+X)</b>	<b>24,967.79</b>	<b>26,982.99</b>	<b>3,008.84</b>	<b>73,649.26</b>
	Attributable to :				
	Owners of the Company	24,957.97	26,963.42	2,981.45	73,580.26
	Non-controlling interest	9.82	19.57	27.39	69.00
	Paid up Equity Share Capital (Face value of Rs 2 each)	7,579.49	7,575.81	7,566.82	7,576.81
	Other Equity				531,174.53
(XII)	<b>Earnings Per Share (Face value of Rs 2 each)</b>				
	Basic (Rs) *	7.01	8.54	0.83	20.09
	Diluted (Rs) *	6.98	6.53	0.83	20.04

\* Quarter ended numbers are not annualised

In terms of report attached

For IIFL Finance Limited  
(Formerly known as IIFL Holdings Limited)

R. Venkataraman

R Venkataraman  
Managing Director  
DIN: 00011919

Date : July 27, 2021

Place : Mumbai

**IIFL FINANCE LIMITED**  
**(FORMERLY KNOWN AS IIFL HOLDINGS LIMITED)**  
**CIN : L67100MH1995PLC093797**

**Regd. Office:- IIFL House, Sun Infotech Park, Road No. 16V, Plot No. B-23, Thane Industrial Estate, Wagle Estate, Thane – 400604**

1. The above consolidated unaudited financial results for the quarter ended June 30, 2021, have been reviewed and recommended by the Audit Committee and approved by the Board of Directors of the Company at its meeting held on July 27, 2021. The Statutory Auditors of the Company have carried out the Limited Review of the aforesaid results and have issued an unmodified report.
2. These consolidated unaudited financial results have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with relevant Rules issued there under and other accounting principles generally accepted in India and in accordance with the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
3. During the quarter ended June 30, 2021, the Company has allotted 2,37,098 equity shares (previous quarter: 3,71,167) having face value of Rs. 2/- each on exercise of stock options under the Employee Stock Option Scheme(s).
4. The Group's main business is Financing and Investing activities. All other activities revolve around the main business. Further all activities are carried out within India. As such there are no separate reportable segments as per the Indian Accounting Standard 108 (IND AS) on Operating Segment.
5. All secured Non-Convertible Debentures issued by the Group are secured by First pari passu charge on Future Receivables of the Group, as also against specified Immovable Property of the Group to the extent of at least 100% of outstanding secured Non-Convertible Debentures.
6. The Group's assessment of impairment loss allowance on its loans and other assets is subject to a number of management judgments and estimates. In relation to COVID-19, judgments and assumptions included the extent and duration of the pandemic, the impacts of actions of governments and other authorities, and the responses of businesses and consumers in different industries, along with the associated impact on the global economy. Given the dynamic nature of pandemic situation, the Group's impairment loss allowance estimates are inherently uncertain due to severity and duration of the pandemic and, as a result, actual results may differ from these estimates as on the date of approval of these Standalone Financial Results. The Group will continue to monitor any material changes to the future economic conditions. The Group as on June 30, 2021 as a management overlay on account of COVID is carrying additional ECL provision of Rs. 15,060.87 lakhs (March 31,2021 Rs. 24,770.04 lakhs).
7. During the quarter ended June 30, 2021 the Group invested in rights Issue of equity shares of Samasta Microfinance Limited, a Subsidiary of the Company at Rs.16.38/- per share for an amount of Rs. 15,000 lakhs. The post allotment holding of the Group in Samasta Microfinance Limited is 74.34% and the post allotment holding of IIFL Home Finance Limited, a wholly owned subsidiary of the Company in Samasta Microfinance Limited is 25.00%.



11



**IIFL FINANCE LIMITED**  
**(FORMERLY KNOWN AS IIFL HOLDINGS LIMITED)**  
**CIN : L67100MH1995PLC093797**

**Regd. Office:- IIFL House, Sun Infotech Park, Road No. 16V, Plot No. B-23, Thane Industrial Estate, Wagle Estate, Thane – 400604**

8. The Group has made Investment in IIFL One Value Fund Series B scheme (AIF) for Rs. 90,315 lakhs during the quarter.
9. The Group has during the quarter ended June 30, 2021 entered into an agreement with Assets Care and Reconstruction Enterprise Ltd (ACRE) in respect of certain borrower accounts which are covered under SARFAESI ACT, and realized Rs. 6,750 lakhs. As per the terms of the agreement, the Trust created for this purpose, will make distributions on the Security Receipts only when the Trust recovers from the underlying borrowers.
10. The figures for the quarter ended March 31, 2021 are the balancing figures between audited figures in respect of the year ended March 31, 2021 and the unaudited figures of nine months ended December 31, 2020.
11. Previous period/year figures have been regrouped/ reclassified to make them comparable with those of current period.

In terms of report attached

By order of the Board  
For **IIFL Finance Limited**  
(Formerly known as IIFL Holdings Limited)

Date: July 27, 2021  
Place: Mumbai



*R. Venkataraman*

**R. Venkataraman**  
Managing Director  
DIN: 00011919



Tel : 2200 4465, 2206 7440  
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**V. Sankar Aiyar & Co.**  
CHARTERED ACCOUNTANTS  
2-C, Court Chambers  
35, New Marine Lines  
Mumbai – 400 020

**Independent Auditor's Review Report on Standalone Unaudited Quarterly and Year to Date Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

TO THE BOARD OF DIRECTORS OF

**IIFL Finance Limited (formerly known as IIFL Holdings Limited)**

1. We have reviewed the accompanying statement of standalone unaudited financial results of IIFL Finance Limited (formerly known as IIFL Holdings Limited) ("the Company") for the quarter ended June 30, 2021.
2. This statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on these financial statements based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

**Emphasis of Matter**

5. We draw attention to Note 9 to the Statement, which fully describes that the Company has recognised impairment on financial assets to reflect the business impact and uncertainties arising from the COVID 19 pandemic. Such estimates are based on current facts and circumstances and may not necessarily reflect the future uncertainties and events arising from the full impact of the COVID 19 pandemic.

Our conclusion on the statement is not modified in respect of the above matter.

For V. Sankar Aiyar & Co.,  
Chartered Accountants  
(FRN. 109208W)

*G Sankar*

G Sankar  
Partner

(Membership No. 46050)

UDIN: 21046050 AAAA G M 7076



Place: Mumbai  
Date: July 27, 2021

STATEMENT OF STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2021

(Rs in Lakhs)

Sr. No.	Particulars	Quarter Ended			Year Ended
		Jun 30 2021	Mar 31 2021	Jun 30 2020	Mar 31 2021
		Unaudited	(See note 13)	Unaudited	Audited
<b>1</b>	<b>Income</b>				
(I)	<b>Revenue from operations</b>				
(i)	Interest income	75,761.67	81,674.50	70,863.18	307,039.09
(ii)	Dividend income	-	6,430.46	13.33	7,018.79
(iii)	Fees and commission income	832.16	915.73	625.17	3,623.10
(iv)	Net gain on fair value changes	468.45	6,223.69	510.52	15,534.35
(v)	Net gain on derecognition of financial instruments under amortised cost category	4,530.76	2,336.36	1,154.17	6,511.47
(I)	<b>Total Revenue from operations</b>	<b>81,593.04</b>	<b>97,580.74</b>	<b>73,166.37</b>	<b>339,726.80</b>
(II)	Other income	386.44	611.24	294.37	3,893.64
(III)	<b>Total Income (I+II)</b>	<b>81,979.48</b>	<b>98,191.98</b>	<b>73,460.74</b>	<b>343,620.44</b>
<b>2</b>	<b>Expenses</b>				
(i)	Finance cost	40,229.35	39,869.82	44,616.10	155,497.49
(ii)	Net loss on derecognition of financial instruments under amortised cost category				
(iii)	Impairment on financial instruments	18,133.40	18,582.98	10,928.79	56,864.51
(iv)	Employee benefits expenses	(9,975.04)	2,618.95	3,349.62	19,806.82
(v)	Depreciation, amortisation and impairment	10,902.94	9,791.80	10,212.08	40,711.30
(vi)	Depreciation, amortisation and impairment	2,491.02	2,475.20	2,017.73	9,088.35
(vii)	Other expenses	6,264.91	6,172.10	5,888.14	24,207.48
(IV)	<b>Total Expenses</b>	<b>68,046.58</b>	<b>79,510.85</b>	<b>77,012.46</b>	<b>306,175.95</b>
(V)	<b>Profit before exceptional items and tax (III-IV)</b>	<b>13,932.90</b>	<b>18,681.13</b>	<b>(3,551.72)</b>	<b>37,444.49</b>
(VI)	<b>Exceptional Items (Refer note 7)</b>	-	-	5,304.96	5,304.96
(VII)	<b>Profit before tax (V+VI)</b>	<b>13,932.90</b>	<b>18,681.13</b>	<b>1,753.24</b>	<b>42,749.45</b>
<b>3</b>	<b>Tax Expense:</b>				
(i)	Current tax	414.02	2,202.95	-	9,728.28
(ii)	Deferred tax	3,094.30	563.59	92.18	(1,674.78)
(iii)	Current tax expense relating to prior years	65.29	-	32.51	438.31
(VIII)	<b>Total Tax Expense</b>	<b>3,573.61</b>	<b>2,771.54</b>	<b>124.69</b>	<b>8,491.81</b>
(IX)	<b>Net profit/(loss) after tax (VII-VIII)</b>	<b>10,359.29</b>	<b>15,909.59</b>	<b>1,628.55</b>	<b>34,257.64</b>
(X)	<b>Other Comprehensive Income</b>				
A (i)	Items that will not be reclassified to profit or loss				
(a)	Remeasurement of defined benefit liability/(asset)	(86.31)	59.63	8.99	89.87
(ii)	Income tax relating to items that will not be reclassified to profit or loss	21.72	(15.01)	(2.26)	(22.62)
	<b>Subtotal (A)</b>	<b>(64.59)</b>	<b>44.62</b>	<b>6.73</b>	<b>67.25</b>
B (i)	Items that will be reclassified to profit or loss				
(a)	Cash flow hedge (net)	(2,856.60)	3,340.15	-	(2,910.40)
(ii)	Income tax relating to items that will be reclassified to profit or loss	718.95	(840.65)	-	732.49
	<b>Subtotal (B)</b>	<b>(2,137.65)</b>	<b>2,499.50</b>	<b>-</b>	<b>(2,177.91)</b>
	<b>Other Comprehensive Income/(loss) (A+B)</b>	<b>(2,202.24)</b>	<b>2,544.12</b>	<b>6.73</b>	<b>(2,110.66)</b>
(XI)	<b>Total Comprehensive Income/(loss) for the period/year (IX+X)</b>	<b>8,157.05</b>	<b>18,453.71</b>	<b>1,635.28</b>	<b>32,146.98</b>
	Paid up Equity Share Capital (Face value of Rs 2 each)	7,579.49	7,576.81	7,566.82	7,576.81
	Other Equity				374,496.41
(XII)	<b>Earnings Per Share (Face value of Rs 2 each)</b>				
	Basic (Rs) *	2.73	4.20	0.43	9.05
	Diluted (Rs) *	2.72	4.19	0.43	9.03

\* Quarter ended numbers are not annualised

In terms of report attached

For IIFL Finance Limited  
(Formerly known as IIFL Holdings Limited)

*R. Venkataraman*

R Venkataraman  
Managing Director  
DIN: 00011919



Date : July 27, 2021  
Place : Mumbai







**IIFL FINANCE LIMITED**  
**(FORMERLY KNOWN AS IIFL HOLDINGS LIMITED)**  
**CIN : L67100MH1995PLC093797**

House, Sun Infotech Park, Road No. 16V, Plot No. B-23, Thane Industrial Estate, Wagle Estate, Thane – 400604

1. The unaudited financial results for the quarter ended June 30, 2021, have been reviewed and recommended by the Statutory Auditors of the Company approved by the Board of Directors of the Company at its meeting held on July 27, 2021. The Statutory Auditors of the Company have carried out the Limited Review of the aforesaid results and have issued an unmodified report.
2. These standalone unaudited financial results have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with relevant Rules issued there under and other accounting principles generally accepted in India and in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
3. Revenue from operations for quarter ended June 30, 2021, includes dividend from subsidiary companies of Rs. Nil (previous quarter Rs. 6,430.46 lakhs).
4. During the quarter ended June 30, 2021, the Company has allotted 2,37,098 equity shares (previous quarter: 3,71,167) having face value of Rs. 2/- each on exercise of stock options under the Employee Stock Option Scheme(s).
5. The Company's main business is Financing and Investing activities. All activities are carried out within India. As such there are no separate reportable segments as per Indian Accounting Standard 108 (Ind AS) on "Operating Segments".
6. During the quarter ended June 30, 2021 the Company invested in rights Issue of equity shares of Samasta Microfinance Limited, a Subsidiary of the Company at Rs. 16.38/- per share for an amount of Rs. 15,000 lakhs. The post allotment holding of the Company in Samasta Microfinance Limited is 74.34% and the post allotment holding of IIFL Home Finance Limited, a wholly owned subsidiary of the Company in Samasta Microfinance Limited is 25.00%.
7. During the quarter ended June 30, 2020, the Company transferred 6,60,61,285 number of fully paid equity shares of Rs.10/- each constituting of 25% equity shares held by the Company in Samasta Microfinance Limited, a subsidiary Company, to IIFL Home Finance Limited, a Wholly-owned subsidiary Company, at fair value of Rs. 20 per share. The Profit on sale aggregating to Rs. 5,304.96 Lakhs had been disclosed as exceptional item.



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8. All secured Non-convertible Debentures issued by the Company are secured by First pari passu charge on Future Receivables of the Company, as also against specified Immovable Property of the Company to the extent of at least 100% of outstanding secured Non-Convertible Debentures.
9. The Company's assessment of impairment loss allowance on its loans and other assets is subject to a number of management judgments and estimates. In relation to COVID-19, judgments and assumptions included the extent and duration of the pandemic, the impacts of actions of governments and other authorities, and the responses of businesses and consumers in different industries, along with the associated impact on the global economy. Given the dynamic nature of pandemic situation, the Company's impairment loss allowance estimates are inherently uncertain due to severity and duration of the pandemic and, as a result, actual results may differ from these estimates as on the date of approval of these Standalone Financial Results. The Company will continue to monitor any material changes to the future economic conditions. The Company as on June 30, 2021 as a management overlay on account of COVID is carrying additional ECL provision of Rs. 9,014.87 lakhs (March 31,2021 Rs. 12,063.89 lakhs)
10. The Company has made Investment in IIFL One Value Fund Series B scheme (AIF) for Rs. 90,315 Lakhs during the quarter
11. The Company has during the quarter ended June 30, 2021 entered into an agreement with Assets Care and Reconstruction Enterprise Ltd (ACRE) in respect of certain borrower accounts which are covered under SARFAESI ACT, and realised 6,750 lakhs. As per the terms of the agreement, the Trust created for this purpose, will make distributions on the Security Receipts only when the Trust recovers from the underlying borrowers.
12. During the quarter ended June 30, 2021, the Company has invoked resolution plans to relieve COVID-19 pandemic related stress to eligible borrowers. The resolution plans are based on the parameters laid down in the resolution policy approved by the Board of Directors of the Company and in accordance with the guidelines issued by the RBI on August 06, 2020. The staging of accounts and provisioning for the eligible accounts where the resolution plans are invoked and implemented is in accordance with the Board Approved Policy in this regard.

Disclosure as per the format prescribed as per the notification no. RBI/2020-21/16 DOR.NO.BP.BC/3/21.04.048/2020-21 for the quarter ended June 30, 2021



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Type of Borrower	Rs in Lakhs				
	(A) Number of accounts where resolution plan has been implemented under this window	(B) exposure to accounts mentioned at (A) before implementation of the plan	(C) Of (B), aggregate amount of debt that was converted into other securities	(D) Additional funding sanctioned, if any, including between invocation of the plan and implementation	(E) Increase in provisions on account of the implementation of the resolution plan**
Personal Loans	329	452.19	-	-	19.99
Corporate Persons*#	3,849	45,988.37	-	-	(244.70)
-of which, MSMEs	3,823	22,455.48	-	-	1,826.54
Others	10	53.55	-	-	8.49
<b>Total</b>	<b>4,188</b>	<b>46,494.11</b>	-	-	<b>(216.22)</b>

\*As defined in Section 3(7) of the Insolvency and Bankruptcy Code, 2016

#Negative provision due to closure of loan accounts.

\*\*Increase in provision is as on June 30, 21 compared to the date of resolution

13. The figures for the quarter ended March 31, 2021 are the balancing figures between audited figures in respect of the year ended March 31, 2021 and the unaudited figures of nine months ended December 31, 2020.
14. Previous period/year figures have been regrouped/reclassified to make them comparable with those of current period.

In terms of report attached



Date: July 27, 2021

Place: Mumbai

By order of the Board  
For IIFL Finance Limited  
(Formerly known as IIFL Holdings Limited)

*R. Venkataraman*

**R Venkataraman**  
Managing Director  
DIN: 00011919



*AK*



## STATEMENT OF TAX BENEFITS

To,  
**The Board of Directors**  
**IIFL Finance Limited**  
IIFL House, Sun Infotech Park,  
Road No. 16V, Plot No. B-23, MIDC,  
Thane Industrial Area, Wagle Estate  
Thane 400 604, Maharashtra, India

Dear Sirs,

**Sub : PROPOSED PUBLIC ISSUE BY IIFL FINANCE LIMITED (FORMERLY KNOWN AS IIFL HOLDINGS LIMITED) (THE "COMPANY" OR THE "ISSUER") OF SECURED REDEEMABLE NON-CONVERTIBLE DEBENTURES AND/OR UNSECURED SUBORDINATED REDEEMABLE NON-CONVERTIBLE DEBENTURES (THE "DEBENTURES" OR THE "NCDS") AMOUNTING TO ₹ 5,000 CRORE (HEREINAFTER REFERRED TO AS THE "ISSUE"). THE UNSECURED NCDS WILL BE IN THE NATURE OF SUBORDINATED DEBT AND SHALL BE ELIGIBLE FOR TIER II CAPITAL**

The following note discusses the special tax provisions applicable to the Clients investing in the NCDs of IIFL Finance Limited (the "Company") under the Income-tax Act, 1961 (the "IT Act").

We have performed the following procedures:

- i. Read the statement of tax benefits as given in Annexure I, and
- ii. Evaluated with reference to the provisions of the IT Act to confirm that statements made are correct in all material respect.

We confirm that the Statement of Tax Benefits as set out in Annexure I materially covers all the provisions of the IT Act as amended with respect to Debenture Holders. Several of these benefits are dependent on the debenture holders fulfilling the conditions prescribed under the relevant tax laws.

The benefits discussed in the enclosed Annexure I are not exhaustive. The statement is only intended to provide general information and is neither designed nor intended to be a substitute for the professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult their own tax consultant with respect to specific tax implications arising out of their participation.

The contents of the enclosed Annexure I are based on the information, explanations and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company.

No assurance is given that the revenue authorities/ Courts will concur with the views expressed herein. Our views are based on existing provisions of law and its interpretation, which are subject to change from time to time. We do not assume any responsibility to update the views consequent to such changes.

We hereby consent to inclusion of the extracts of this certificate in the draft shelf prospectus, shelf prospectus and respective Tranche Prospectus(es) and/or any other document in relation to the Issue.

This certificate has been issued at the request of IIFL Finance Limited for use in connection with the Issue and may accordingly be furnished as required to SEBI, the National Stock Exchange of India Limited, BSE Limited or any other regulatory authorities, as required, and shared with and relied on as necessary by the Company's advisors and intermediaries duly appointed in this regard.

For V Sankar Aiyar & Co  
Chartered Accountants  
**ICAI Firm registration number: 109208W**

**Per G Sankar Partner**  
Membership No. 046050  
**UDIN: 21046050AAAAHT9645**  
Date : September 21,2021  
Place : Mumbai

## Annexure I

### **STATEMENT OF POSSIBLE TAX BENEFITS AVAILABLE TO THE DEBENTURE HOLDER(S)**

The note is based on the provisions of the IT Act, as on date, taking into account the amendments made by the Finance Act, 2020 (FA 2020)<sup>1</sup>.

This note intends to provide general information on the applicable provisions of the IT Act. However, in view of the nature of the implications, the investors are best advised to consult their respective tax advisors/consultants for appropriate counsel with respect to the specific tax and other implications arising out of their participation in the Portfolio as indicated herein.

### **STATEMENT OF POSSIBLE DIRECT TAX BENEFITS AVAILABLE TO THE DEBENTURE HOLDERS**

#### **A. Under the Income-Tax Act, 1961 ("I.T. Act")**

##### **I. Tax benefits available to the Resident Debenture Holders**

1. Interest on debentures received by resident debenture holders would be subject to tax at the normal rates of tax in accordance with and subject to the provisions of the I.T. Act.
2. As per section 2(29A) read with section 2(42A) of the I.T. Act, a listed debenture is treated as a long term capital asset if the same is held for more than 12 months immediately preceding the date of its transfer.

Long-term Capital Gains (other than long-term capital gains chargeable under section 112A of the IT Act) will be chargeable to tax under Section 112 of the IT Act, at a rate of 20 per cent (plus applicable surcharge and health and education cess respectively – Refer Note 2) with indexation.

Alternatively, the tax rate may be reduced to 10 per cent without indexation (plus applicable surcharge and health and education cess – Refer Note 2) in respect of listed securities (other than a unit) or zero-coupon bonds (as defined).

However, as per the fourth proviso to section 48 of the IT Act, benefit of indexation of cost of acquisition under second proviso to section 48 of the IT Act, is not available in case of bonds, debentures, except capital indexed bonds. Accordingly, long term capital gains on listed bonds arising to the bond holders, should be subject to tax at the rate of 10 per cent, computed without indexation, as the benefit of indexation of cost of acquisition is not available in the case of debentures.

In case of an individual or HUF, being a resident, where the total income as reduced by such long-term capital gains is below the maximum amount which is not chargeable to income-tax, then, such long term capital gains shall be reduced by the amount by which the total income as so reduced falls short of the maximum amount which is not chargeable to income-tax and the tax on the balance of such long-term capital gains shall be computed at the rate mentioned above.

3. As per section 2(42A) of the I.T. Act, a listed debenture is treated as a short term capital asset if the same is held for not more than 12 months immediately preceding the date of its transfer.

Short-term capital gains are chargeable to tax as per the applicable general tax rates (discussed in Note 1 and Note 2 above).

In case of FIIs/FPIs, as per section 115AD of the IT Act, short term capital gains on transfer or sale of NCDs are taxable at the rate of 30 per cent (plus applicable surcharge and health and education cess)

4. **As per Section 74 of the I.T. Act, short-term capital loss on transfer of debentures suffered during the year is allowed to be set-off against short-term as well as long-term capital gains of the said year. Balance loss, if any could be carried forward for eight years for claiming set-off against subsequent years' as well as long-term capital gains. Long-term capital loss on debentures suffered during the year is allowed to be set-off only against long-term capital gains. Balance loss, if any, could be carried forward for eight years for claiming set-off against subsequent year's long-term capital gains.**
5. In case debentures are held as stock in trade, the income on transfer of debentures would be taxed as

business income or loss in accordance with and subject to the provisions of the I.T. Act.

6. Income tax is deductible at source on interest on debentures, payable to resident debenture holders at the time of credit / payment as per the provisions of section 193 of the I.T. Act. However, no income tax is deductible at source in respect of any security issued by a Company in a dematerialized form and is listed on a recognized stock exchange in India in accordance with the Securities Contracts (Regulation) Act 1956 and the rules made thereunder.
7. Interest on application money and interest on refund application money would be subject to tax at the normal rates of tax in accordance with and subject to the provisions of the I.T. Act and such tax would need to be withheld at the time of credit/payment as per the provisions of Section 194A of the I.T. Act.
8. In case of every Individual, being a resident in India, who is of the age sixty years or more but less than eighty years at any time during the previous year rate of income tax is nil (where total income does not exceed Rs.3,00,000), 5% of amount by which total income exceeds Rs. 3,00,000 (where total income is more than Rs. 3,00,000 but does not exceed Rs. 5,00,000), 20% of the amount by which the total income exceeds Rs.5,00,000 (where total income exceeds Rs. 5,00,000 but does not exceed Rs. 10,00,000) and 30% of the amount by which the total income exceeds Rs. 10,00,000. Plus Surcharge, if any, and Health and Education Cess @4% on the aggregate of Income Tax and Surcharge.
9. In case of every Individual, being a resident in India, who is of the age eighty years or more at any time during the previous year rate of income tax is nil (where total income does not exceed Rs.5,00,000), 20% of the amount by which the total income exceeds Rs.5,00,000 (where total income exceeds Rs. 5,00,000 but does not exceed Rs. 10,00,000) and 30% of the amount by which the total income exceeds Rs. 10,00,000. Plus Surcharge, if any, and Health and Education Cess @ 4% on the aggregate of Income Tax and Surcharge.
10. Alternatively, where an individual or a HUF exercises the option to be assessed to tax under the provisions of section 115BAC of the IT Act inserted by FA 2020, the following shall be the rate of tax applicable:

Slab	Tax Rate
Total income up to Rs 250,000	Nil
More than Rs 250,000 but up to Rs 500,000	5 per cent of excess over Rs 250,000
More than Rs 500,000 but up to Rs 750,000	10 per cent of excess over Rs 500,000 + Rs 12,500
More than Rs 750,000 but up to Rs 1,000,000	15 per cent of excess over Rs 750,000 + Rs 37,500
More than Rs 1,000,000 but up to Rs 1,250,000	20 per cent of excess over Rs 1,000,000 + Rs 75,000
More than Rs 1,250,000 but up to Rs 1,500,000	25 per cent of excess over Rs 1,250,000 + Rs 1,25,000
More than Rs 1,500,000	30 per cent of excess over Rs 1,500,000 + Rs 1,87,500

11. In the case of Resident Indian, surcharge at the rate of 10% of such tax liability (if net income exceeds Rs. 50,00,000 and does not exceed Rs. 1,00,00,000), 15% of such tax liability (if net income exceeds Rs. 1,00,00,000 and does not exceed Rs. 2,00,00,000), 25% of such tax liability (if net income exceeds Rs. 2,00,00,000 and does not exceed Rs. 5,00,00,000) and 37% of such tax liability (if net income exceeds Rs. 5,00,00,000). However, the enhanced surcharge does not apply to capital gain on sale of listed equity shares or units of equity oriented fund or business trust liable to securities transaction tax. In such cases where the net income exceeds Rs.2,00,00,000 the surcharge shall be payable at the rate of 15% on such capital gains from sale of listed equity shares or units of equity oriented fund or business trust liable to securities transaction tax.
12. In the case of every domestic Indian company where total turnover or gross receipts does not exceed Rs.400 crore in FY 2018-19, tax shall be payable at the rate of 25%. In case of other domestic Indian companies, tax shall be payable at the rate of 30%. Surcharge shall be payable at the rate of 12% if the total income exceeds Rs.10 crore; 7% if the total income exceeds Rs.1 crore but does not exceed Rs.10 crore and no surcharge if the total income does not exceed Rs.1 crore. In addition to this, cess at the rate of 4% shall be payable on the income-tax plus surcharge.
13. According to the Taxation Laws (Amendment) Act, 2019, domestic Indian companies have an option to pay tax at concessional rates as specified in sections 115BAA and 115BAB.

Any domestic company has an option to pay income-tax at the rate of 22% subject to condition that they will not avail any prescribed exemption/incentive/losses. Surcharge shall be payable at the rate of 10% and Cess shall be payable at the rate of 4% on the income-tax plus surcharge. The effective tax rate for these companies shall be 25.17% inclusive of surcharge & cess. Also, such companies shall not be required to pay Minimum Alternate Tax.

Any new domestic company incorporated on or after 1st October 2019 making fresh investment in manufacturing, has an option to pay income-tax at the rate of 15%. This benefit is available to companies which do not avail any prescribed exemption/incentive/losses and commences their production on or before 31st March, 2023. Surcharge shall be payable at the rate of 10% and Cess shall be payable at the rate of 4% on the income- tax plus surcharge. The effective tax rate for these companies shall be 17.16% inclusive of surcharge and cess. Also, such companies shall not be required to pay Minimum Alternate Tax.

A company which does not opt for the concessional tax regime and avails the tax exemption/incentive shall continue to pay tax at the pre-amended rate. However, these companies can opt for the concessional tax regime after expiry of their tax holiday/exemption period. After the exercise of the option they shall be liable to pay tax at the rate of 22% (subject to fulfillment of prescribed conditions) and option once exercised cannot be subsequently withdrawn. Further, in order to provide relief to companies which continue to avail exemptions/incentives, the rate of Minimum Alternate Tax has been reduced from existing 18.5% to 15%.

## **II. Tax benefits available to the Non - Resident Debenture Holders**

1. A non-resident Indian has an option to be governed by Chapter XII-A of the I. T. Act, subject to the provisions contained therein which are given in brief as under:
  - a. As per section 115C(e) of the I. T. Act, the term "non-resident Indian" means an individual, being a citizen of India or a person of Indian origin who is not a "resident". A person shall be deemed to be of Indian origin if he, or either of his parents or any of his grand-parents, was born in undivided India.
  - b. In case of non-residents, under the IT Act, the interest income will be chargeable to tax at the rate of 30/40 per cent depending on the status of the non-resident (plus applicable surcharge and health and education cess). However, the above is subject to any relief available under DTAA and any Covered Tax Agreement (CTA) entered into by the Government of India
  - c. As per section 115E of the I.T. Act, interest income from debentures acquired or purchased with or subscribed to in convertible foreign exchange will be taxable at 20%, whereas, long term capital gains on transfer of such debentures will be taxable at 10% of such capital gains without indexation of cost of acquisition.

Long-term capital gains (other than long-term capital gains chargeable under section 112A of the IT Act) in case of listed securities will be chargeable under Section 112 of the IT Act at a rate of 20 per cent (plus applicable surcharge and health and education cess) with applicable foreign exchange fluctuation benefit or indexation, as the case may be. The tax payable (for other than a listed unit) could alternatively be determined at 10 per cent (plus applicable surcharge and health and education cess) without indexation.

The above-mentioned rates would be subject to applicable treaty relief.

Short-term capital gains will be taxable at the normal rates of tax in accordance with and subject to the provisions contained therein.

- a. As per section 115F of the I.T. Act, long term capital gains arising to a non-resident Indian from transfer of debentures acquired or purchased with or subscribed to in convertible foreign exchange will be exempt from capital gain tax if the net consideration is invested within six months after the date of transfer of the debentures in any specified asset or in any saving certificates referred to in section 10(4B) of the I. T. Act in accordance with and subject to the provisions contained therein. However, if the new assets are transferred or converted into money within a period of three years from their date of acquisition, the amount of capital gains claimed earlier would become chargeable to tax as long term capital gains in the year in which the new assets are transferred or converted into money.
- b. As per section 115G of the I.T. Act, it shall not be necessary for a non-resident Indian to file a return

of income under section 139(1) of the I.T. Act, if his total income consists only of investment income as defined under section 115C and / or long term capital gains earned on transfer of such investment acquired out of convertible foreign exchange, and the tax has been deducted at source from such income under the provisions of Chapter XVII-B of the I.T. Act in accordance with and subject to the provisions contained therein.

- c. As per section 115H of the I.T. Act, where a non-resident Indian becomes assessable as resident in India in any subsequent year, he may furnish to the Assessing Officer a declaration in writing along with return of income under section 139 for the assessment year for which he is assessable as a resident, to the effect that the provisions of Chapter XII-A shall continue to apply to him in relation to the investment income (other than on shares in an Indian Company) derived from any foreign exchange assets in accordance with and subject to the provisions contained therein. On doing so, the provisions of Chapter XII-A shall continue to apply to him in relation to such income for that assessment year and for every subsequent assessment year until the transfer or conversion (otherwise than by transfer) into money of such assets.
  - d. In accordance with and subject to the provisions of section 115-I of the I.T. Act, a non-resident Indian may opt not to be governed by the provisions of Chapter XII-A of the I.T. Act. In that case,
    - i) Long term capital gains on transfer of listed debentures would be subject to tax at the rate of 10% computed without indexation.
    - ii) Investment income and Short-term capital gains on the transfer of listed debentures, where debentures are held for a period of not more than 12 months preceding the date of transfer, would be taxed at the normal rates of tax in accordance with and subject to the provisions of the I.T. Act
    - iii) where debentures are held as stock in trade, the income on transfer of debentures would be taxed as business income or loss in accordance with and subject to the provisions of the I.T. Act.
2. Under Section 195 of the I.T. Act, the applicable rate of tax deduction at source is 20% on investment income and 10% on any long-term capital gains as per section 115E of the I.T. Act, and at the normal rates for Short Term Capital Gains if the payee debenture holder is a Non - resident Indian.
  3. Interest on application money and interest on refund application money would be subject to tax at the normal rates of tax in accordance with and subject to the provisions of the I.T. Act and such tax would need to be withheld at the time of credit/payment as per the provisions of Section 195 of the I.T. Act.
  4. The income tax deducted shall be increased by surcharge as under:
    - a. In the case of non-resident Indian, surcharge at the rate of 10% of such tax liability (if net income exceeds Rs. 50,00,000 and does not exceed Rs. 1,00,00,000), 15% of such tax liability (if net income exceeds Rs. 1,00,00,000 and does not exceed Rs. 2,00,00,000), 25% of such tax liability (if net income exceeds Rs. 2,00,00,000 and does not exceed Rs. 5,00,00,000) and 37% of such tax liability (if net income exceeds Rs. 5,00,00,000). However, the enhanced surcharge does not apply to capital gain on sale of listed equity shares or units of equity oriented fund or business trust liable to securities transaction tax. In such cases where the net income exceeds Rs.2,00,00,000 the surcharge shall be payable at the rate of 15% on such capital gains from sale of listed equity shares or units of equity oriented fund or business trust liable to securities transaction tax.
    - b. In the case of Foreign companies, surcharge is applicable at the rate of 2% of such tax liability where the income or the aggregate of such income paid or likely to be paid and subject to deduction exceeds Rs. 1,00,00,000 but does not exceed Rs. 10,00,00,000. Surcharge at the rate of 5% of such income tax where the income or the aggregate of such income paid or likely to be paid and subject to the deduction exceeds Rs. 10,00,00,000.
    - c. Cess is to be applied at 4% on aggregate of base tax and surcharge.
  5. As per section 90(2) of the I.T. Act read with the Circular no. 728 dated October 30, 1995 issued by the Central Board of Direct Taxes, in the case of a remittance to a country with which a Double Tax Avoidance Agreement (DTAA) read with Multi Lateral Instrument (MLI) is in force, the tax should be deducted at the rate provided in the Finance Act of the relevant year or at the rate provided in the DTAA, whichever is more beneficial to the assessee. However, submission of tax residency certificate ("TRC"), is a mandatory

condition for availing benefits under any DTAA. If the TRC does not contain the prescribed particulars, a self-declaration in Form 10F would need to be provided by the assessee along with TRC.

6. Alternatively, to ensure non-deduction or lower deduction of tax at source, as the case may be, the Debenture Holder should furnish a certificate under section 197(1) of the I.T. Act, from the Assessing Officer before the prescribed date of closure of books for payment of debenture interest.

### **III. Tax benefit available to the Foreign Institutional Investors / foreign portfolio investors (FII's/ FPIs)**

1. As per Section 2(14) of the I.T. Act, any securities held by FIIs which has invested in such securities in accordance with the regulations made under the Securities and Exchange Board of India Act., 1992, shall be treated as capital assets. Accordingly, any gains arising from transfer of such securities shall be chargeable to tax in the hands of FIIs as capital gains.
- 2.
3. In accordance with and subject to the provisions of section 115AD of the I.T. Act, long term capital gains on transfer of debentures by FIIs are taxable at 10% (plus applicable surcharge and cess) and short-term capital gains are taxable at 30% (plus applicable surcharge and cess). The benefit of cost indexation will not be available. Further, benefit of provisions of the first proviso of section 48 of the I.T. Act will not apply.
- 4.
5. Interest on NCD may be eligible for concessional tax rate of 5 per cent (plus applicable surcharge and health and education cess) under section 194LD or 194LC of the IT Act. Further, in case where section 194LD or 194LC is not applicable, the interest income earned by FPI should be chargeable tax at the rate of 20 per cent under section 115AD of the IT Act. Vide Finance Act, 2021, a new provision has been introduced under section 196LD, wherein if DTAA is applicable to the payee, the rate of tax deduction shall be lower of rate as per DTAA or 20%, subject to the conditions prescribed therein.
6. Section 194LD in the I. T. Act provides for lower rate of withholding tax at the rate of 5% (plus applicable surcharge and cess) on payment by way of interest paid by an Indian company to FIIs and Qualified Foreign Investor in respect of rupee denominated bond of an Indian company till July 1, 2020 provided such rate does not exceed the rate as may be notified by the Government.
7. The income tax deducted shall be increased by applicable surcharge and health and education cess.
8. In accordance with and subject to the provisions of section 196D(2) of the I.T. Act, no deduction of tax at source is applicable in respect of capital gains arising on the transfer of debentures by FIIs.
9. The CBDT has issued a Notification No. 9 dated 22 January 2014 which provides that Foreign Portfolio Investors (FPI) registered under SEBI (Foreign Portfolio Investors) Regulations, 2014 shall be treated as FII for the purpose of Section 115AD of the I.T. Act.

### **IV. Tax benefits available to Mutual Funds**

As per section 10(23D) of the Act, any income of Mutual Funds registered under the Securities and Exchange Board of India Act, 1992 or Regulations made thereunder, Mutual Funds set up by public sector banks or public financial institutions and Mutual Funds authorized by the Reserve Bank of India will be exempt from income tax, subject to such conditions as the Central Government may, by notification in the Official Gazette, specify in this behalf.

### **V. Exemption under Section 54F & 54E of the I.T. Act**

1. As per provisions of section 54F of the I.T. Act, any long-term capital gains on transfer of a long term capital asset (not being residential house) arising to a debenture holder who is an individual or Hindu Undivided Family, is exempt from tax if the entire net sales consideration is utilized, within a period of one year before, or two years after the date of transfer, in purchase of a new residential house, or for construction of residential house within three years from the date of transfer. If part of such net sales consideration is invested within the prescribed period in a residential house, then such gains would be chargeable to tax on a proportionate basis. This exemption is available, subject to the condition that the debenture holder does not own more than one residential house at the time of such transfer. If the residential house in which the investment has been made is transferred within a period of three years from the date of its purchase or construction, the amount of capital gains tax claimed earlier would become chargeable to tax as long term capital gains in the year in which such

residential house is transferred. Similarly, if the debenture holder purchases within a period of two years or constructs within a period of three years after the date of transfer of capital asset, another residential house (other than the new residential house referred above), then the original exemption will be taxed as capital gains in the year in which the additional residential house is acquired.

2. As per provisions of section 54E of the I.T. Act, any long term capital gain on the transfer of a long-term capital asset, arising to a debenture holders is exempt from tax, if the assessee invested the whole or any part of capital gains in the long-term specified asset at any time within a period of six months. If the cost of the long-term specified asset is less than the capital gain arising from the transfer of the original asset, then such gains would be chargeable to tax on a proportionate basis. This exemption is available, subject to the condition that the investment in the long-term specified asset by an assessee during any financial year does not exceed fifty lakh rupees: If the long term specified asset in which the investment has been made is transferred within a period of three years from the date of its acquisition, the amount of capital gains tax claimed earlier would become chargeable to tax as long term capital gains in the year in which such long term specified asset is transferred. Specified Asset means a unit or units, issued before the 1st day of April, 2019, of such fund as may be notified by the Central Government in this behalf.

## **VI. General Anti-Avoidance Rule ('GAAR')**

In terms of Chapter XA of the I.T. Act, General Anti-Avoidance Rule may be invoked notwithstanding anything contained in the I.T. Act. By this Rule, any arrangement entered into by an assessee may be declared to be impermissible avoidance arrangement as defined in that Chapter and the consequence would be inter alia denial of tax benefit. The GAAR provisions can be said to be not applicable in certain circumstances viz. the main purpose of arrangement is not to obtain a tax benefit etc. including circumstances enumerated in CBDT Notification No. 75/2013 dated September 23, 2013.

## **VII. Requirement to furnish PAN under the I.T. Act**

1. Section 139A(5A) of the I.T. Act requires every person receiving any sum or income or amount from which tax has been deducted under Chapter XVII-B of the I.T. Act to furnish his PAN to the person responsible for deducting such tax.
2. Section 206AA of the I.T. Act requires every person entitled to receive any sum or income or amount, on which tax is deductible under Chapter XVII-B ("deductee") to furnish his PAN to the deductor, failing which tax shall be deducted at the higher of the following rates:
  - i. at the rate specified in the relevant provision of the I. T. Act; or
  - ii. at the rate or rates in force; or
  - iii. at the rate of twenty per cent.
3. As per Rule 37BC, the higher rate under section 206AA shall not apply to a non-resident, not being a company, or to a foreign company, in respect, of payment of interest, if the non-resident deductee furnishes the prescribed details *inter alia* TRC and Tax Identification Number (TIN). A declaration under Section 197A(1) or 197A(1A) or 197A(1C) shall not be valid unless the person furnishes his PAN in such declaration and the deductor is required to deduct tax as per para (2) above in such a case.
4. Where a wrong PAN is provided, it will be regarded as non-furnishing of PAN and para (2) above will apply apart from penal consequences.
5. Section 206AA read with Rule 114AAA requires every person to link its PAN Card with Aadhar No. In case, the person fails to link the same, then his PAN No. will be treated as In-operative and higher TDS @ 20% will be deducted on the payments.
6. Finance Act, 2021 has introduced a new section for higher withholding tax rate for non-filers of return of income. As per section 206AB of the IT Act, inserted by the FA 2021, with effect from 1 July 2021, payments made to specified persons will be subject to TDS at rate which is higher of the following:
  - twice the rate specified in the relevant provision of the Act; or
  - twice the rate or rates in force; or
  - the rate of 5%



For the purpose of this section, specified person means any person who has not filed an income-tax return for two preceding AYs relevant to the previous years immediately prior to the previous year in which the tax is required to be deducted and the prescribed time limit to file the income-tax return has expired and the aggregate amount of TDS exceeds INR 50,000 or more in each of these previous years.

However, the provisions of this section will not apply on a non-resident who does not have permanent establishment in India.

### **VIII. Withholding Tax deduction on Purchase of Goods**

As per section 194Q of the IT Act, inserted by FA, 2021, any sum payable by a 'buyer' to a resident for purchase of 'goods' of the value exceeding INR 50 Lakhs shall be liable to withholding at the rate of 0.1 percent.

Buyer means a person whose total sales, turnover or gross receipts from the business carried on by him exceeds INR 10 crores in the financial year immediately preceding the financial year in which the purchase is carried out.

TDS shall not be applicable where:

- a) Tax is deductible under any of the provisions of the IT Act; or
- b) Tax is collectible under the provisions of section 206C of the IT Act other than a transaction to which section 206C(1H) of the IT Act applies

Given that the term 'goods' has not been defined under the section 194Q of the Act and there exists lack of clarity on whether the term 'goods' would include 'securities', it is advisable that the investors obtain specific advice from their tax advisors regarding the same.

### **IX. Taxability of Gifts received for nil or inadequate consideration**

As per section 56(2)(x) of the I.T. Act, where any person receives debentures from any person on or after 1<sup>st</sup> April, 2017:

- a. without consideration, aggregate fair market value of which exceeds fifty thousand rupees, then the whole of the aggregate fair market value of such debentures or;
- b. for a consideration which is less than the aggregate fair market value of the debenture by an amount exceeding fifty thousand rupees, then the aggregate fair market value of such debentures as exceeds such consideration shall be taxable as the income of the recipient at the normal rates of tax. The above is subject to few exceptions as stated in section 56(2)(x) of the I. T. Act.

#### **NOTES:**

- Surcharge is levied on individuals, HUF, association of persons, body of individuals and artificial juridical person as per para I (10) and para II(4) above.
- Surcharge is levied on firm, co-operative society and local authority at the rate of 12% on tax where the total income exceeds ₹ 1 crore.
- Surcharge is levied on domestic companies as per para I(10) or I(11) above.
- Surcharge is levied on every company other than domestic company as per para II(4) above.
- Health and Education Cess is to be applied at the rate of 4% on aggregate of base tax and surcharge.
- The above statement covers only certain relevant benefits under the Income Tax Act, 1961 and does not cover benefits under any other law
- This statement is intended only to provide general information to the Debenture Holders and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of tax consequences, each Debenture Holder is advised to consult his/her/its own tax advisor with respect to specific tax consequences of his/her/its holding in the debentures of the Company.
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- No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to changes from time to time. We do not assume responsibility to update the views consequent to such changes. We shall not be liable to any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith or intentional misconduct. We will not be liable to any other person in respect of this statement

## OTHER MATERIAL UPDATES

Other than as disclosed in this Tranche II Prospectus, the following material updates have taken place in the Company since the date of filing of the Shelf Prospectus and Tranche I Prospectus dated February 24, 2021:

1. **Private placement of Secured, Redeemable, Non-convertible Debentures**

Our Company has allotted 5,000 Secured, Redeemable, Non-Convertible Debentures of face value of ₹1,000,000 each aggregating to ₹ 5000,000,000 under series D13 on a private placement basis on June 30, 2021. The said debentures are listed on NSE.

Our Company has further allotted 1,000 Secured, Redeemable, Non-Convertible Market Linked Debentures of Face Value of ₹ 1,000,000 each aggregating to ₹ 1000,000,000 under series D14 on a private placement basis on September 7, 2021. The said debentures are listed on BSE.

2. **Resignation of a Director**

Mr. Nagarajan Srinivasan resigned as a Non-Executive Director of the Company with effect from close of business hours of June 15, 2021.

3. **Appointment of Director**

The Board of Directors of the Company through Resolution by Circulation dated June 15, 2021 appointed Mr. Vibhore Sharma (DIN: 03314559), as an Additional Director (Independent Director) of the Company with the effect from July 01, 2021.

The Board of Directors of the Company through Resolution by Circulation dated September 06, 2021 appointed Mr. Ramakrishnan Subramanian, (DIN: 02192747) as an Additional Director (Independent Director) of the Company with the effect from September 6, 2021.

4. **Allotment of Equity Shares under ESOP**

The Nomination and Remuneration Committee of the Board of Directors through Resolution by Circulation dated July 15, 2021 allotted 103,184 Equity Shares to eligible employee(s) on exercise of stock options.

The Nomination and Remuneration Committee of the Board of Directors through Resolution by Circulation dated September 15, 2021 allotted 174,725 Equity Shares to eligible employee(s) on exercise of stock options.

5. **Appointment of Joint Statutory Auditor**

The Board of Directors at their meeting held on July 27, 2021 appointed M/s. Chhajer & Doshi, Chartered Accountants (ICAI Registration No. 101794W) as the Joint Statutory Auditor of the Company subject to the approval of shareholders in the ensuing Extra Ordinary General Meeting of the Company.

6. **Grant of Employee Stock options under ESOP**

The Nomination and Remuneration Committee and Board of Directors of the Company by way of circular resolution dated August 20, 2021 respectively approved the grant of 450,000 stock options at ₹ 252 per share to the identified employee(s) under the Employee Stock Option Scheme 2008.

7. **Appointment of Auditor for Information System Audit**

The Board of Directors through Resolution by Circulation dated August 20, 2021 appointed M/s. Grant Thornton Bharat LLP as an Auditor for Fiscal 2022 for conducting Information System Audit.

8. **Listing of bonds on NSE IFSC Limited**

The Board of Directors of the Company through the resolution dated May 06, 2021, listed bonds, issued under Medium Term Note Programme, on NSE IFSC Limited w.e.f September 7, 2021.

9. **Public Issue of Unsecured, Subordinated, Redeemable, Non-convertible Debentures**

Our Company has allotted 6,708,599 unsecured, subordinated, redeemable, non-convertible debentures of face value of ₹ 1,000 each aggregating to ₹ 6708,599,000 on a Public Issue basis on March 24, 2021. The said debentures are listed on BSE and NSE.

10. **Opening of 700 Branches**

The Company had made an application to Reserve Bank of India vide its letter dated March 15, 2021 for opening of 700 new branches in India with aim to contribute to financial inclusion in the country and efficiently and effectively provide credit to undeserved section of the Country. RBI vide its letter dated June 9, 2021 permitted to open the above branches during Fiscal 2022.

To the best of the knowledge and in the opinion of the Board of Directors, save and except disclosed elsewhere in this Tranche II Prospectus,

- (a) there have arisen no circumstances that materially or adversely affect the operations or financial condition or profitability of the Company or the value of its assets or its ability to pay out material liabilities over the next 12 months or
- (b) any material event / development or change having implications on the business of the Company at the time of Issue which may affect the Issue or investor's decision to invest or continue to invest in the Issue.

## OTHER REGULATORY AND STATUTORY DISCLOSURES

### Issuer's Absolute Responsibility

*"The Issuer, having made all reasonable inquiries, accepts responsibility for and confirms that this Tranche II Prospectus contains all information with regard to the Issuer and the issue which is material in the context of the issue, that the information contained in the Tranche II Prospectus is true and correct in all material aspects and is not misleading in, that the opinions and intentions expressed herein are honestly stated and that there are no other facts, the omission of which make this document as a whole or any of such information or the expression of any such opinions or intentions misleading."*

### Authority for the Issue

At the meeting of the Board of Directors of our Company held on May 28, 2020, the Board of Directors approved the issuance of Secured NCDs of the face value ₹ 1,000 (Indian Rupees One Thousand only) each and/or Unsecured NCDs of the face value ₹ 1,000 (Indian Rupees One Thousand only) each, aggregating up to ₹50,000 million (Indian Rupees Fifty Thousand million only) ("Shelf Limit") to the public, hereinafter called the "Issue".

### Authority for the Tranche II Issue

At the meeting of the Finance Committee held on September 22, 2021, the committee approved this Tranche II Prospectus.

Further, the present borrowing is within the borrowing limits of ₹350,000 million under Section 180(1)(c) of the Companies Act, 2013 duly approved by the members of Company at the Annual General Meeting held on September 30, 2019.

### Prohibition by SEBI

Our Company, persons in control of our Company, Directors of our Company and/or our Promoter have not been restrained, prohibited or debarred by SEBI from accessing the securities market or dealing in securities and no such order or direction is in force. Further, no member of our promoter group has been prohibited or debarred by SEBI from accessing the securities market or dealing in securities due to fraud.

### Categorisation as a Wilful Defaulter

Our Company, our Directors and/or our Promoters have not been categorised as a Wilful Defaulter nor are they in default of payment of interest or repayment of principal amount in respect of debt securities, for a period of more than six months.

None of our Promoters or our whole time directors is a promoter or a whole time director of any other company which is a wilful defaulter.

### Declaration as a Fugitive Economic Offender

None of our Promoters or Directors have been declared as a Fugitive Economic Offender.

### Other confirmations

None of our Company or our Directors or our Promoters, or person(s) in control of our Company was a promoter, director or person in control of any company which was delisted within a period of ten years preceding the date of this Tranche II Prospectus, in accordance with Chapter V of the SEBI Delisting Regulations.

None of our Directors or our Promoters was a promoter or a director of any other company which was debarred from accessing the securities market or dealing in securities by SEBI.

The Company confirms that there are no fines or penalties levied by SEBI or the Stock Exchanges pending to be paid by the Company as on the date of this Tranche II Prospectus.

Further, no regulatory action before SEBI or RBI is currently pending against the Company, its Promoters, and the Directors.

The Company, as on date of this Tranche II Prospectus, has not defaulted in the last three financial years and the current financial year in:

1. the repayment of deposits or interest payable thereon; or
2. redemption of preference shares; or
3. redemption of debt securities and interest payable thereon; or
4. payment of dividend to any shareholder; or
5. repayment of any term loan or interest payable thereon.

#### **Disclaimer statement from our Company, our Directors and the Lead Managers**

Our Company, our Directors and the Lead Managers accepts no responsibility for statements made other than in this Tranche II Prospectus or in the advertisements or any other material issued by or at our Company's instance in connection with the Issue of the NCDs and anyone placing reliance on any other source of information including our Company's website, or any website of any affiliate of our Company would be doing so at their own risk. The Lead Managers accept no responsibility, save to the limited extent as provided in the Issue Agreement.

None among our Company or the Lead Managers or any Member of the Syndicate is liable for any failure in uploading the Application due to faults in any software/ hardware system or otherwise; the blocking of Application Amount in the ASBA Account on receipt of instructions from the Sponsor Bank on account of any errors, omissions or non-compliance by various parties involved in, or any other fault, malfunctioning or breakdown in, or otherwise, in the UPI Mechanism.

Investors who make an Application in the Issue will be required to confirm and will be deemed to have represented to our Company, the Lead Managers and their respective directors, officers, agents, affiliates, and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire the NCDs and will not issue, sell, pledge, or transfer the NCDs to any person who is not eligible under any applicable laws, rules, regulations, guidelines and approvals to acquire the NCDs. Our Company, the Lead Managers and their respective directors, officers, agents, affiliates, and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire the NCDs being offered in the Issue.

#### **Disclaimer Clause of SEBI**

**IT IS TO BE DISTINCTLY UNDERSTOOD THAT FILING OF THE TRANCHE II PROSPECTUS TO THE SECURITIES AND EXCHANGE BOARD OF INDIA (SEBI) SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE TRANCHE II PROSPECTUS. THE LEAD MANAGERS, EDELWEISS FINANCIAL SERVICES LIMITED AND EQUIRUS CAPITAL PRIVATE LIMITED, HAS CERTIFIED THAT THE DISCLOSURES MADE IN THE TRANCHE II PROSPECTUS ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE SEBI (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021 IN FORCE FOR THE TIME BEING. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING INVESTMENT IN THE PROPOSED ISSUE.**

**IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE ISSUER IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THE TRANCHE II PROSPECTUS, THE LEAD MANAGERS ARE EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE ISSUER DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, EDELWEISS FINANCIAL SERVICES LIMITED AND EQUIRUS CAPITAL PRIVATE LIMITED, HAS FURNISHED TO SEBI A DUE DILIGENCE CERTIFICATE SEPTEMBER 22, 2021, WHICH READS AS FOLLOWS:**

1. **WE CONFIRM THAT NEITHER THE ISSUER NOR ITS PROMOTER OR DIRECTORS HAVE BEEN PROHIBITED FROM ACCESSING THE CAPITAL MARKET UNDER ANY ORDER OR DIRECTION PASSED BY THE BOARD. WE ALSO CONFIRM THAT NONE OF THE INTERMEDIARIES NAMED IN THE TRANCHE II PROSPECTUS HAVE BEEN DEBARRED FROM FUNCTIONING BY ANY**

**REGULATORY AUTHORITY.**

2. WE CONFIRM THAT ALL THE MATERIAL DISCLOSURES IN RESPECT OF THE ISSUER HAVE BEEN MADE IN THE TRANCHE II PROSPECTUS AND CERTIFY THAT ANY MATERIAL DEVELOPMENT IN THE ISSUE OR RELATING TO THE ISSUE UP TO THE COMMENCEMENT OF LISTING AND TRADING OF THE NCDs OFFERED THROUGH THIS ISSUE SHALL BE INFORMED THROUGH PUBLIC NOTICES/ADVERTISEMENTS IN ALL THOSE NEWSPAPERS IN WHICH PRE-ISSUE ADVERTISEMENT AND ADVERTISEMENT FOR OPENING OR CLOSURE OF THE ISSUE HAVE BEEN GIVEN.
3. WE CONFIRM THAT THE TRANCHE II PROSPECTUS CONTAINS ALL DISCLOSURES AS SPECIFIED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021.
4. WE ALSO CONFIRM THAT ALL RELEVANT PROVISIONS OF THE COMPANIES ACT, SECURITIES CONTRACTS (REGULATION) ACT, 1956, SECURITIES AND EXCHANGE BOARD OF INDIA ACT, 1992 AND THE RULES, REGULATIONS, GUIDELINES, CIRCULARS ISSUED THEREUNDER ARE COMPLIED WITH.

WE CONFIRM THAT NO COMMENTS/ COMPLAINTS WERE RECEIVED ON THE DRAFT SHELF PROSPECTUS DATED JUNE 30, 2020 FILED WITH THE STOCK EXCHANGES. BSE LIMITED IS THE DESIGNATED STOCK EXCHANGE FOR THE ISSUE.

IIFL Securities Limited is deemed to be our associate as per the Securities and Exchange Board of India (Merchant Bankers) Regulations, 1992, as amended (Merchant Bankers Regulations). Further, in compliance with the provisions of Regulation 25 (3) of SEBI NCS Regulations and Regulation 21A of the Merchant Bankers Regulations, IIFL Securities Limited would be involved only in marketing of the Issue and would not be issuing the due diligence certificate.

**DISCLAIMER CLAUSE OF BSE**

BSE LIMITED ("THE EXCHANGE") HAS GIVEN, APPROVAL DATED JULY 09, 2020, PERMISSION TO THIS COMPANY TO USE THE EXCHANGE'S NAME IN THIS OFFER DOCUMENT AS ONE OF THE STOCK EXCHANGES ON WHICH THIS COMPANY'S SECURITIES ARE PROPOSED TO BE LISTED. THE EXCHANGE HAS SCRUTINIZED THIS OFFER DOCUMENT FOR ITS LIMITED INTERNAL PURPOSE OF DECIDING ON THE MATTER OF GRANTING THE AFORESAID PERMISSION TO THIS COMPANY. THE EXCHANGE DOES NOT IN ANY MANNER:

- A. WARRANT, CERTIFY OR ENDORSE THE CORRECTNESS OR COMPLETENESS OF ANY OF THE CONTENTS OF THIS OFFER DOCUMENT; OR
- B. WARRANT THAT THIS COMPANY'S SECURITIES WILL BE LISTED OR WILL CONTINUE TO BE LISTED ON THE EXCHANGE; OR
- C. TAKE ANY RESPONSIBILITY FOR THE FINANCIAL OR OTHER SOUNDNESS OF THIS COMPANY, ITS PROMOTERS, ITS MANAGEMENT OR ANY SCHEME OR PROJECT OF THIS COMPANY;

AND IT SHOULD NOT FOR ANY REASON BE DEEMED OR CONSTRUED THAT THIS OFFER DOCUMENT HAS BEEN CLEARED OR APPROVED BY THE EXCHANGE. EVERY PERSON WHO DESIRES TO APPLY FOR, OR OTHERWISE ACQUIRES ANY SECURITIES OF THIS COMPANY MAY DO SO PURSUANT TO INDEPENDENT INQUIRY, INVESTIGATION AND ANALYSIS AND SHALL NOT HAVE ANY CLAIM AGAINST THE EXCHANGE WHATSOEVER BY ANY REASON OF ANY LOSS WHICH MAY BE SUFFERED BY SUCH PERSON CONSEQUENT TO OR IN CONNECTION WITH SUCH SUBSCRIPTION/ACQUISITION WHETHER BY REASON OF ANYTHING STATED OR OMITTED TO BE STATED HEREIN OR FOR ANY OTHER REASON WHATSOEVER.

**DISCLAIMER CLAUSE OF NSE**

AS REQUIRED, A COPY OF THIS OFFER DOCUMENT HAS BEEN SUBMITTED TO NATIONAL STOCK EXCHANGE OF INDIA LIMITED (HEREINAFTER REFERRED TO AS "NSE"). NSE HAS GIVEN VIDE ITS

**LETTER REF.: NSE/LIST/0079 DATED JULY 9, 2020 AND AN EXTENSION OF VALIDITY FOR THREE MONTHS VIDE LETTER DATED DECEMBER 28, 2020 AND FURTHER EXTENSION OF VALIDITY FOR THREE MONTHS VIDE LETTER DATED SEPTEMBER 17, 2021 PERMISSION TO THE ISSUER TO USE THE EXCHANGE'S NAME IN THIS OFFER DOCUMENT AS ONE OF THE STOCK EXCHANGES ON WHICH THE ISSUER'S SECURITIES ARE PROPOSED TO BE LISTED. THE EXCHANGE HAS SCRUTINIZED THE TRANCHE II OFFER DOCUMENT FOR ITS LIMITED INTERNAL PURPOSE OF DECIDING ON THE MATTER OF GRANTING THE AFORESAID PERMISSION TO THE ISSUER.**

**IT IS TO BE DISTINCTLY UNDERSTOOD THAT THE AFORESAID PERMISSION GIVEN BY NSE SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE OFFER DOCUMENT HAS BEEN CLEARED OR APPROVED BY NSE; NOR DOES IT IN ANY MANNER WARRANT, CERTIFY OR ENDORSE THE CORRECTNESS OR COMPLETENESS OF ANY OF THE CONTENTS OF THIS OFFER DOCUMENT; NOR DOES IT WARRANT THAT THE ISSUER'S SECURITIES WILL BE LISTED OR WILL CONTINUE TO BE LISTED ON THE EXCHANGE; NOR DOES IT TAKE ANY RESPONSIBILITY FOR THE FINANCIAL OR OTHER SOUNDNESS OF THIS ISSUER, ITS PROMOTERS, ITS MANAGEMENT OR ANY SCHEME OR PROJECT OF THIS ISSUER. EVERY PERSON WHO DESIRES TO APPLY FOR OR OTHERWISE ACQUIRE ANY SECURITIES OF THIS ISSUER MAY DO SO PURSUANT TO INDEPENDENT INQUIRY, INVESTIGATION AND ANALYSIS AND SHALL NOT HAVE ANY CLAIM AGAINST THE EXCHANGE WHATSOEVER BY REASON OF ANY LOSS WHICH MAY BE SUFFERED BY SUCH PERSON CONSEQUENT TO OR IN CONNECTION WITH SUCH SUBSCRIPTION /ACQUISITION WHETHER BY REASON OF ANYTHING STATED OR OMITTED TO BE STATED HEREIN OR ANY OTHER REASON WHATSOEVER.**

#### **DISCLAIMER CLAUSE OF RBI**

**THE COMPANY IS HAVING A VALID CERTIFICATE OF REGISTRATION DATED MARCH 06, 2020 ISSUED BY THE RESERVE BANK OF INDIA UNDER SECTION 45I-A OF THE RESERVE BANK OF INDIA ACT, 1934. IT MUST BE DISTINCTLY UNDERSTOOD THAT THE ISSUING OF THIS CERTIFICATE AND GRANTING A LICENSE AND APPROVAL BY RBI IN ANY OTHER MATTER SHOULD NOT IN ANY WAY, BE DEEMED OR CONSTRUED TO BE AN APPROVAL BY RBI TO THIS TRANCHE II PROSPECTUS NOR SHOULD IT BE DEEMED THAT RBI HAS APPROVED IT.**

**HOWEVER, THE RESERVE BANK OF INDIA DOES NOT ACCEPT ANY RESPONSIBILITY OR GUARANTEE ABOUT THE PRESENT POSITION AS TO FINANCIAL SOUNDNESS OF THE COMPANY OR CORRECTNESS OF ANY OF THE STATEMENTS OR REPRESENTATIONS MADE OR OPINIONS EXPRESSED BY THE COMPANY AND FOR REPAYMENT OF DEPOSITS / DISCHARGE OF LIABILITIES BY THE COMPANY.**

#### **DISCLAIMER CLAUSE OF CRISIL**

Following is the disclaimer clause of CRISIL in relation to the Industry Report:

**CRISIL RESEARCH, A DIVISION OF CRISIL LIMITED (CRISIL) HAS TAKEN DUE CARE AND CAUTION IN PREPARING THIS REPORT BASED ON THE INFORMATION OBTAINED BY CRISIL FROM SOURCES WHICH IT CONSIDERS RELIABLE (DATA). HOWEVER, CRISIL DOES NOT GUARANTEE THE ACCURACY, ADEQUACY OR COMPLETENESS OF THE DATA / REPORT AND IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS OR FOR THE RESULTS OBTAINED FROM THE USE OF DATA / REPORT. THIS REPORT IS NOT A RECOMMENDATION TO INVEST / DISINVEST IN ANY COMPANY / ENTITY COVERED IN THE REPORT AND NO PART OF THIS REPORT SHOULD BE CONSTRUED AS AN INVESTMENT ADVICE. CRISIL ESPECIALLY STATES THAT IT HAS NO FINANCIAL LIABILITY WHATSOEVER TO THE SUBSCRIBERS/ USERS/ TRANSMITTERS/ DISTRIBUTORS OF THIS REPORT. CRISIL RESEARCH OPERATES INDEPENDENTLY OF AND DOES NOT HAVE ACCESS TO INFORMATION OBTAINED BY CRISIL'S RATINGS DIVISION / CRISIL RISK AND INFRASTRUCTURE SOLUTIONS LIMITED (CRIS), WHICH MAY, IN THEIR REGULAR OPERATIONS, OBTAIN INFORMATION OF A CONFIDENTIAL NATURE. THE VIEWS EXPRESSED IN THIS REPORT ARE THAT OF CRISIL RESEARCH AND NOT OF CRISIL'S RATINGS DIVISION / CRIS. NO PART OF THIS REPORT MAY BE PUBLISHED / REPRODUCED IN ANY FORM WITHOUT CRISIL'S PRIOR WRITTEN APPROVAL .**

#### **DISCLAIMER CLAUSE OF CRISIL RATINGS LIMITED**

**CRISIL RESEARCH, A DIVISION OF CRISIL LIMITED (CRISIL) HAS TAKEN DUE CARE AND CAUTION IN**



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#### **DISCLAIMER STATEMENT OF BRICKWORKS RATINGS INDIA PRIVATE LIMITED**

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#### **Disclaimer statement from the Issuer**

THE ISSUER ACCEPTS NO RESPONSIBILITY FOR STATEMENTS MADE OTHER THAN IN THIS TRANCHE II PROSPECTUS OR IN ADVERTISEMENT OR ANY OTHER MATERIAL ISSUED BY OR AT THE INSTANCE OF OUR COMPANY IN CONNECTION WITH THE ISSUE OF THE NCDS AND ANYONE PLACING RELIANCE ON ANY OTHER SOURCE OF INFORMATION WOULD BE DOING SO AT THEIR OWN RISK.

#### **Disclaimer statement from the Lead Managers**

THE LEAD MANAGERS ACCEPT NO RESPONSIBILITY FOR STATEMENTS MADE OTHERWISE THAN IN THIS TRANCHE II PROSPECTUS OR IN ADVERTISEMENT OR ANY OTHER MATERIAL ISSUED BY OR AT THE INSTANCE OF THE COMPANY IN CONNECTION WITH THE ISSUE OF THE NCDS AND THAT ANYONE PLACING RELIANCE ON ANY OTHER SOURCE OF INFORMATION WOULD BE DOING SO AT THEIR OWN RISK.

#### **Disclaimer in Respect of Jurisdiction**

THE ISSUE IS BEING MADE IN INDIA, TO INVESTORS FROM CATEGORY I, CATEGORY II, CATEGORY III AND CATEGORY IV. THE DRAFT SHELF PROSPECTUS, THE SHELF PROSPECTUS AND THIS TRANCHE II PROSPECTUS WILL NOT, HOWEVER CONSTITUTE AN OFFER TO SELL OR AN INVITATION TO SUBSCRIBE FOR THE NCDS OFFERED HEREBY IN ANY JURISDICTION OTHER THAN INDIA TO ANY PERSON TO WHOM IT IS UNLAWFUL TO MAKE AN OFFER OR INVITATION IN SUCH JURISDICTION. ANY PERSON INTO WHOSE POSSESSION THE DRAFT SHELF PROSPECTUS, THE SHELF

**PROSPECTUS AND THIS TRANCHE II PROSPECTUS COMES IS REQUIRED TO INFORM HIMSELF OR HERSELF ABOUT, AND TO OBSERVE, ANY SUCH RESTRICTIONS.**

#### **Undertaking by the Issuer**

**INVESTORS ARE ADVISED TO READ THE RISK FACTORS CAREFULLY BEFORE TAKING AN INVESTMENT DECISION IN THIS ISSUE. FOR TAKING AN INVESTMENT DECISION, INVESTORS MUST RELY ON THEIR OWN EXAMINATION OF THE ISSUER AND THE OFFER INCLUDING THE RISKS INVOLVED. THE NCDs HAVE NOT BEEN RECOMMENDED OR APPROVED BY ANY REGULATORY AUTHORITY IN INDIA, INCLUDING THE SECURITIES AND EXCHANGE BOARD OF INDIA (SEBI) NOR DOES SEBI GUARANTEE THE ACCURACY OR ADEQUACY OF THIS DOCUMENT. SPECIFIC ATTENTION OF INVESTORS IS INVITED TO THE STATEMENT OF THE “RISK FACTORS” CHAPTER ON PAGE 34 OF THE TRANCHE II PROSPECTUS.**

**OUR COMPANY, HAVING MADE ALL REASONABLE INQUIRIES, ACCEPTS RESPONSIBILITY FOR, AND CONFIRMS THAT THE SHELF PROSPECTUS AND THIS TRANCHE II PROSPECTUS CONTAINS ALL INFORMATION WITH REGARD TO THE ISSUER AND THE ISSUE, THAT THE INFORMATION CONTAINED IN THE SHELF PROSPECTUS AND THIS TRANCHE II PROSPECTUS IS TRUE AND CORRECT IN ALL MATERIAL ASPECTS AND IS NOT MISLEADING IN ANY MATERIAL RESPECT, THAT THE OPINIONS AND INTENTIONS EXPRESSED HEREIN ARE HONESTLY HELD AND THAT THERE ARE NO OTHER FACTS, THE OMISSION OF WHICH MAKE THE SHELF PROSPECTUS AND THIS TRANCHE II PROSPECTUS AS A WHOLE OR ANY OF SUCH INFORMATION OR THE EXPRESSION OF ANY SUCH OPINIONS OR INTENTIONS MISLEADING IN ANY MATERIAL RESPECT.**

**THE COMPANY HAS NO SIDE LETTER WITH ANY DEBT SECURITIES HOLDER EXCEPT THE ONE(S) DISCLOSED IN THIS TRANCHE II PROSPECTUS. ANY COVENANTS LATER ADDED SHALL BE DISCLOSED ON THE STOCK EXCHANGES WEBSITES.**

**OUR COMPANY DECLARES THAT NOTHING IN THIS TRANCHE II PROSPECTUS IS CONTRARY TO THE PROVISIONS OF COMPANIES ACT, 2013 (18 OF 2013), THE SECURITIES CONTRACTS (REGULATION) ACT, 1956 AND THE SECURITIES AND EXCHANGE BOARD OF INDIA ACT, 1992 AND THE RULES AND REGULATIONS MADE THEREUNDER.**

#### **Track record of past public issues handled by the Lead Managers**

The track record of past issues handled by the Lead Managers, as required by SEBI circular number CIR/MIRSD/1/2012 dated January 10, 2012, are available at the following website:

<b>Name of Lead Manager</b>	<b>Website</b>
Edelweiss Financial Services Limited	<a href="http://www.edelweissfin.com">www.edelweissfin.com</a>
IIFL Securities Limited	<a href="http://www.iiflcap.com">www.iiflcap.com</a>
Equirus Capital Private Limited	<a href="http://www.equirus.com">www.equirus.com</a>

#### **Listing**

An application will be made to the Stock Exchanges for permission to deal in and for an official quotation of our NCDs. BSE has been appointed as the Designated Stock Exchange.

If permissions to deal in and for an official quotation of our NCDs are not granted by Stock Exchanges, our Company will forthwith repay, without interest, all moneys received from the Applicants in pursuance of this Tranche II Prospectus.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the Stock Exchange mentioned above are taken within 6 Working Days from the date of closure of the issue.

#### **Consents**

Consents in writing of: (a) the Directors, (b) Company Secretary and Compliance Officer, (c) Chief Financial Officer, (d) Lead Managers, (e) the Registrar to the Issue, (f) Legal Advisor to the Issue; (g) CRISIL; (h) Brickwork, (i) Bankers to the Company and (j) the Debenture Trustee in the Shelf Prospectus and this Tranche II Prospectus and from the (a) Public Issue Account Bank; (b) Refund Bank; (c) Sponsor Bank; (d) CRISIL in relation to industry reports have been and (e) Lead Brokers this Tranche II Prospectus, in their respective capacities and the same will be filed along with a copy of this Tranche II Prospectus with the ROC as required under Section 26 of the Companies Act, 2013 and such consents have not been withdrawn up to the time of delivery of this Tranche II Prospectus with the Stock Exchange. Our Company has received consents from the relevant lenders, debenture trustees and security trustees for ceding *pari passu* charge in relation to the NCDs.

Our Company has received written consent dated September 21, 2021 from the Statutory Auditors namely, M/s. V Sankar Aiyar & Co., Chartered Accountants to include their name as required under Section 26(1) of the Companies Act, 2013 read with SEBI NCS Regulations in this Tranche II Prospectus and as an “expert” as defined under section 2(38) of the Companies Act, 2013 to the extent and in their capacity as a current Statutory Auditor and in respect of their (i) examination report each dated September 18, 2021 on our Reformatted Standalone Financial Statements, (ii) examination report dated September 18, 2021 on our Reformatted Consolidated Financial Statements, (iii) Limited Review Report dated July 27, 2021 on Unaudited Standalone Financial Results; (iv) Limited Review Report dated July 27, 2021 on Unaudited Consolidated Financial Results and (v) statement of tax benefits dated September 21, 2021 and such consent has not been withdrawn as on the date of this Tranche II Prospectus.

### **Expert Opinion**

Except as stated below, our Company has not obtained any expert opinions:

- (a) Our Company has received written consent from the Statutory Auditor, namely M/s. V. Sankar Aiyar & Co., Chartered Accountants, to include its name as required under Section 26(1)(a)(v) of the Companies Act, 2013 in this Tranche II Prospectus and as an “expert” as defined under Section 2(38) of the Companies Act, 2013 to the extent and in its capacity as a statutory auditor, in respect of the (a) Reformatted Standalone Financial Statements; and (b) Reformatted Consolidated Financial Statements, included in this Tranche II Prospectus. The consent of the Statutory Auditors has not been withdrawn as on the date of this Tranche II Prospectus.
- (b) Our Company has received written consent from CRISIL to include the credit rating and rationale letter dated September 2, 2021, in respect of the credit rating issued for the NCDs to be issued pursuant to this Issue which furnishes the rationale for its rating.

### **Common form of Transfer**

We undertake that there shall be a common form of transfer for the NCDs held in dematerialised form shall be transferred subject to and in accordance with the rules/procedures as prescribed by NSDL/CDSL and the relevant Depository Participants of the transferor or transferee and any other applicable laws and rules notified in respect thereof.

### **Filing of the Tranche II Prospectus**

The Tranche II Prospectus is filed with the Designated Stock Exchange in terms of Regulation 27 of the SEBI NCS Regulations for dissemination on its website(s) prior to the opening of the Issue.

### **Filing of the Prospectus**

The Prospectus shall be filed with the RoC in accordance with Section 26 of the Companies Act, 2013.

### **Debenture Redemption Reserve (“DRR”)**

Pursuant to Regulation 16 of the SEBI NCS Regulations and Section 71(4) of the Companies Act, 2013 states that where debentures are issued by any company, the company shall create a debenture redemption reserve out of the profits of the company available for payment of dividend. Rule 18(7) of the Companies (Share Capital and Debentures) Rules, 2014, as amended by Companies (Share Capital and Debentures) Amendment Rules, 2019, listed NBFC/to be listed NBFCs is not required to create a DRR in case of public issue of debentures. The rules further mandate that the company which is coming with a Public Issue shall deposit or invest, as the case may be, before the 30<sup>th</sup> day of April of each year a sum which shall not be less than 15% of the amount of its debentures maturing during the year ending on the 31<sup>st</sup> day of March of the next year in any one or more prescribed methods.

Accordingly, our Company is not required to create a DRR for the NCDs proposed to be issued through this Issue. Further, our Company shall deposit or invest, as the case may be, before the 30<sup>th</sup> day of April of each year a sum which shall not be less than 15% of the amount of its debentures maturing during the year ending on the 31<sup>st</sup> day of March of the next year in any one or more following methods: (a) in deposits with any scheduled bank, free from charge or lien; (b) in unencumbered securities of the Central Government or of any State Government; (c) in unencumbered securities mentioned in clauses (a) to (d) and (ee) of Section 20 of the Indian Trusts Act, 1882; (d) in unencumbered bonds issued by any other company which is notified under clause (f) of Section 20 of the Indian Trusts Act, 1882. The abovementioned amount deposited or invested, must not be utilized for any purpose other than for the repayment of debentures maturing during the year provided that the amount remaining deposited or invested must not at any time fall below 15% of the amount of debentures maturing during year ending on the 31<sup>st</sup> day of March of that year, in terms of the applicable laws.

#### Issue related expenses

For details of Issue related expenses, see “*Objects of the Tranche II Issue*” on page 30.

#### Reservation

No portion of this Issue has been reserved.

#### Details regarding the Company and other listed companies which are associate companies as described under the Companies Act, 2013, which made any capital issue during the last three years

##### Public issue of Equity Shares in the last three years

Our Company has undertaken the following equity public issue prior to the date of this Tranche II Prospectus:

Particulars	Public Issue
Date of Opening	April 21, 2005
Date of Closing	April 27, 2005
Total Allotment Size	902.74
Date of Allotment	May 10, 2005
Date of Listing	May 17, 2005
Utilisation of Proceeds	<ol style="list-style-type: none"> <li>1. Setting up a new centralised office of our company.</li> <li>2. Investments in subsidiaries.</li> <li>3. General corporate purposes related to acquisitions.</li> </ol>

#### Rights Issue:

Our Company has not undertaken any rights issue of equity shares in the last 3 (three) years.

#### Public Issue / Rights issue (to the public) by our group companies in the last 3 (three) years from the Tranche II Prospectus:

Our group companies have undertaken the following public issues of debentures in the last 3 (three) years from the date of this Tranche II Prospectus:

##### 1) India Infoline Finance Limited (Now merged with IIFL Finance Limited w.e.f. March 30, 2020)

Name of Company	India Infoline Finance Limited	
Date of Opening	January 22, 2019	August 6, 2019
Date of Closing	February 1, 2019	August 30, 2019
Total Allotment Size	₹ 11,585.78 million	₹ 2,442.17 million
Date of Allotment	February 7, 2019	September 6, 2019
Date of Refunds	NA	NA
Date of Listing	February 8, 2019 (BSE & NSE)	September 9, 2019 (BSE & NSE)
Utilisation of Proceeds	For various financing activities including onward lending and investments activity, to repay existing loans and for business operations including our	For various financing activities including onward lending, for repayment /prepayment of interest and principal of existing

	capital expenditure and working capital requirements and other general corporate purposes.	borrowing and other general corporate purposes.
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## 2) IIFL Home Finance Limited:

<b>Name of Company</b>	<b>IIFL Home Finance Limited</b>
<b>Date of Opening</b>	July 6, 2021
<b>Date of Closing</b>	July 28, 2021
<b>Total Allotment Size</b>	₹ 6,558.231 million
<b>Date of Allotment</b>	August 3, 2021
<b>Date of Refunds</b>	August 3, 2021
<b>Date of Listing</b>	August 4, 2021
<b>Utilisation of Proceeds</b>	For the purpose of onward lending, financing, and for repayment/prepayment of interest and principal of existing borrowings of our Company and General Corporate Purposes (Maximum of up to 25%)

Our group companies have undertaken the following right issues in the last 5 (five) years from the date of this Tranche II Prospectus:

## 3) 5 Paisa Capital Limited

Date of allotment	No. of Equity Shares	Issue price (₹)	Consideration in cash (₹)	Cumulative			Details of Utilisation
				No. of Equity Shares	Equity Share capital (₹)	Share premium account (₹)	
August 20, 2019	12,738,646	80	1,019,091,680	25,477,668	254,776,680	1,694,212,710	The funds raised through Rights Issue have been utilized for the following purpose during the year: <ol style="list-style-type: none"> <li>1. Business &amp; Operations Expansion</li> <li>2. Manpower expenses</li> <li>3. Margin Maintenance with Stock Exchange</li> <li>4. Investment in Subsidiary</li> <li>5. General Corporate purpose</li> </ol>

### Buyback:

IIFL Securities Limited, a group company, *vide* its Public Announcement dated December 23, 2020, announced the Buyback of its fully paid-up equity shares of face value of ₹ 2 each (Equity shares), from the members of the Company (except promoters, promoter group and persons in control of the Company) for an amount aggregating up to ₹ 90,00,00,000 (Rupees Ninety Crores only) ('Maximum Buyback Size') at a price not exceeding ₹ 54 (Rupees Fifty Four Only) per Equity Share, under the open market route through the stock exchanges.

The Buyback commenced on December 30, 2020 and was closed with effect from February 15, 2021. The Company bought back a total of 1,70,00,394 Equity Shares under the Buyback and the total amount spent was approximately ₹ 86,68,19,665.00 (excluding transaction costs), representing 96.31% of the Maximum Buyback Size.

Other than as disclosed above, there are no other public / rights issues (to the public) by our group companies during the last 3 (three) years from the date of the Tranche II Prospectus.

### Debentures or bonds and redeemable preference shares and other instruments issued by our Company and outstanding

As on June 30, 2021, our Company has listed rated/ unrated, secured/ unsecured, non-convertible redeemable debentures and listed subordinated debt. For further details see chapter titled "*Financial Indebtedness*" and "*Material Developments*" on page 170 and 34, respectively.

Our Company has not issued any preference shares as on June 30, 2021.

Further, save and except as mentioned in this Tranche II Prospectus and hereinbelow, the Company has not issued any other debentures.

#### Previous Public Issues of Non-Convertible Debenture

Particulars	Public Issue – Tranche I Issue
Date of Opening	March 3, 2021
Date of Closing	March 18, 2021
Total Allotment Size (in ₹ million)	₹6,708.60 Million
Date of Allotment	March 24, 2021
Date of Listing	March 24, 2021 (BSE & NSE)
Utilisation of Proceeds	For the purpose of onward lending, financing, refinancing the existing indebtedness of the Company (payment of the interest and/or repayment /prepayment of principal of borrowings) and General Corporate Purpose

#### Dividend

Our Company has in place dividend distribution policy prepared in accordance with Regulation 43A of SEBI Listing Regulations approved by the Board of Directors of the Company. The declaration and payment of dividends on our shares will be recommended by our Board of Directors and approved by our shareholders, at their discretion, and will depend on a number of factors, including but not limited to our profits, capital requirements and overall financial condition.

Dividend paid to the equity shareholders of our Company over the last three years on a standalone basis

(₹ in million)

Particulars		For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
Equity Share Capital (₹ in million)		757.68	756.68	755.72*
Face Value Per Equity Share (₹)	(a)	2.00	2.00	2.00
Interim Dividend on Equity Shares (₹) per Equity Share)	(b)	3.00	2.25	5.00
Total interim dividend on Equity Shares (₹in million)		1135.41	817.05	1,725.75
Dividend Declared Rate (In %)	(c=b/a)	150%	112.50%	250.00%
Dividend tax (gross) on interim dividend (₹ in million)		-	79.34	183.04

Dividend paid to the equity shareholders of our Company over the last three years on a consolidated basis

(₹ in million)

Particulars		For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
<b>Equity Shares</b>				
Equity Share Capital (₹ in million)		757.68	756.68	755.72*
Face Value Per Equity Share (₹)	(a)	2.00	2.00	2.00
Interim Dividend on Equity Shares (₹) per Equity Share)	(b)	3.00	2.25	5.00
Total interim dividend on Equity Shares (₹in million)		1135.41	817.05	1,725.75
Dividend Declared Rate (In %)	(c=b/a)	150%	112.50%	250.00%
<b>Preference Shares</b>				
Dividend on Preference Shares (₹) in million)		-	-	-

\* Pursuant to the Composite Scheme of Arrangement, there was pending issuance of incremental equity shares as on appointed date i.e.

April 1, 2018 of ₹ 117.31 million, the said shares were issued on March 30, 2020.

### **Jurisdiction**

Exclusive jurisdiction for the purpose of the Issue is with the competent courts of jurisdiction in Mumbai, India.

### **Commissions and Brokerage on previous issue**

Our Company paid a consolidated sum of ₹ 158.81 million towards brokerage expenses in relation to Tranche I Issue.

### **Impersonation**

As a matter of abundant caution, attention of the Investors is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

*“Any person who:*

- (a) *makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or*
- (b) *makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or*
- (c) *otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447.”*

The liability prescribed under Section 447 of the Companies Act 2013 for fraud involving an amount of at least ₹10 lakhs or 1.00% of the turnover of the Company, whichever is lower, includes imprisonment for a term which shall not be less than six months extending up to 10 years (provided that where the fraud involves public interest, such term shall not be less than three years) and fine of an amount not less than the amount involved in the fraud, extending up to three times of such amount. In case the fraud involves (i) an amount which is less than ₹ 10 lakhs or 1.00% of the turnover of the Company, whichever is lower; and (ii) does not involve public interest, then such fraud is punishable with an imprisonment for a term extending up to five years or a fine of an amount extending up to ₹ 50 lakhs or with both.

### **Details regarding lending out of issue proceeds of Previous Issues**

#### **Lending Policy**

For lending policy in relation to each of the products of our Company, please see *“Our Business - Details of each product, originations, operations, underwriting policies and risk management are given below”* at page 128.

#### **A. Loans given by the Company**

The Company has not provided any loans/advances to associates, entities/persons relating to Board, senior management or Promoter out of the proceeds of previous issues of debentures.

#### **B. Type of loans**

##### **Classification of loans/advances**

The detailed breakup of the types of loans given by the Company as on March 31, 2021 is as follows:

		(₹ in lakhs)
Sr. No.	Type of Loans	Amount
1.	Secured	172,208.84
2.	Unsecured	19,778.87
<b>Total assets under management (AUM)</b>		<b>191,987.71</b>

#### **C. Denomination of loans outstanding by LTV as on March 31, 2021\***

Sr. No.	LTV	Percentage of AUM
1.	Up to 40%	10.51%
2.	40%-50%	5.42%
3.	50%-60%	5.46%
4.	60%-70%	6.15%
5.	70%-80%	70.47%
6.	80%-90%	1.50%
7.	More than 90%	0.48%
	<b>Total</b>	<b>100.00%</b>

\*LTV at the time of origination

#### D. Sectoral Exposure as on March 31, 2021

Sr. No.	Segment wise break up of AUM	Percentage of AUM
1.	<b>Retail</b>	
(a)	Mortgages (home loans and loans against property)	-
(b)	Gold Loans	68.49%
(c)	Vehicle Finance	-
(d)	MFI	-
(e)	MSME	10.55%
(f)	Capital market funding (loans against shares, margin funding)	3.45%
(g)	Others	-
2.	<b>Wholesale</b>	
(a)	Infrastructure	-
(b)	Real Estate (including builder loans)	17.51%
(c)	Promoter funding	-
(d)	Any other sector (as applicable)	-
(e)	Others	-
	<b>Total</b>	<b>100.00%</b>

#### E. Denomination of the loans outstanding by ticket size as on March 31, 2021\*

Sr. No.	Ticket size** (₹)	Percentage of AUM
1.	Up to 2 lakhs	44.68%
2.	0.2 million to 0.5 million	11.19%
3.	0.5 million to 1 million	8.50%
4.	1 million to 2.5 million	6.46%
5.	2.5 million to 5 million	2.85%
6.	5 million to 10 million	0.26%
7.	10 million to 50 million	1.45%
8.	50 million to 250 million	1.32%
9.	250 million to 1000 million	11.12%
10.	Above 1000 million	12.17%
	<b>Total</b>	<b>100.00%</b>

\* Ticket size at the time of origination

\*\*The details provided are as per borrower and not as per loan account.

#### F. Geographical classification of the borrowers as on March 31, 2021

Top 5 borrowers state wise

Sr. No.	Top 5 states	Percentage of AUM
1.	Maharashtra	22.21%
2.	Gujarat	15.57%
3.	Andhra Pradesh	11.80%
4.	Delhi	8.57%
5.	West Bengal	7.31%
	<b>Total</b>	<b>100.00%</b>



G. Details of loans overdue and classified as non-performing in accordance with the RBI's guidelines as on March 31, 2021

(₹ in million)

Movement of gross NPA		Amount
Opening gross NPA*		5,448.72
- Additions during the year		2,813.84
- Reductions during the year		(4,182.13)
<b>Closing balance of gross NPA*</b>		<b>4,080.43</b>
<i>* Includes Interest of ₹560.88 millions</i>		
Movement of net NPA		Amount
Opening net NPA		1,157.33
- Additions during the year		1,092.39
- Reductions during the year		(817.26)
<b>Closing balance of net NPA</b>		<b>1,432.47</b>
Movement of provisions for NPA		Amount
Opening balance**		4,291.41
- Provisions made during the year		1,721.43
- Write-off / write-back of excess provisions		(3,364.87)
<b>Closing balance**</b>		<b>2,647.97</b>
<i>** Includes Interest of ₹560.88 millions</i>		

H. Segment-wise gross NPA as on March 31, 2021

No.	Segment wise break up of gross NPA	Gross NPA (%)*
1.	<b>Retail</b>	
(a)	Mortgages (home loans and loans against property)	-
(b)	Gold Loans	0.58%
(c)	Vehicle Finance	-
(d)	MFI	-
(e)	MSME	13.27%
(f)	Capital market funding (loans against shares, margin funding)	-
(g)	Others	-
2.	<b>Wholesale</b>	
(a)	Infrastructure	-
(b)	Real Estate (including builder loans)	1.38%
(c)	Promoter funding	-
(d)	Any other sector (as applicable)	-
(e)	Others	-
<b>Gross NPA</b>		<b>2.40%</b>

\* Gross NPA means percentage of NPAs to total advances in that sector

I. Residual Maturity Profile of Assets and Liabilities as on March 31, 2021

(₹ in million)

	Up to 30/31 days	More than 1 month to 2 months	More than 2 months to 3 months	More than 3 months to 6 months	More than 6 months to 1 year	More than 1 year to 3 years	More than 3 years to 5 years	More than 5 years	Total
Deposits	-	-	-	-	-	-	-	-	-
Loans & Advances*	12,449.66	14,325.64	14,105.87	30,540.17	28,442.94	34,380.50	1,905.42	1,922.57	138,072.77
Other Advances	3,829.38	2,627.41	3,287.52	660.16	-	7,020.21	-	445.56	17,870.24
Investments	-	-	-	-	-	189.24	-	11,853.33	12,042.57
Borrowings (Includes foreign currency borrowings)	4,863.02	5,987.08	5,294.83	17,200.33	34,415.23	67,214.46	16,267.88	11,757.75	163,000.57

	Up to 30/31 days	More than 1 month to 2 months	More than 2 months to 3 months	More than 3 months to 6 months	More than 6 months to 1 year	More than 1 year to 3 years	More than 3 years to 5 years	More than 5 years	Total
Foreign currency assets	-	-	-	-	-	-	-	-	-
Foreign currency liabilities	-	-	-	-	-	-	-	-	-

\* Net of ECL Provision of ₹8,329.72 million

**J. (a) Details of top 20 borrowers with respect to concentration of advances as on March 31, 2021**

(₹ in million)

Particulars	Amount
Total advances to twenty largest borrowers	28,318.14
Percentage of Advances to twenty largest borrowers to Total Advances to the Company	19.34%

**(b) Details of top 20 borrowers with respect to concentration of exposure as on March 31, 2021**

(₹ in million)

Particulars	Amount
Total exposure to twenty largest borrowers	28,653.48
Percentage of exposure to twenty largest borrowers to Total exposure to the Company	19.20%

**K. Classification of loans/advances given to group companies as on March 31, 2021: Nil**

**L. ALM Statement filed with the Stock Exchange**

Please see Annexure E to this Tranche II Prospectus.

**Revaluation of assets**

Our Company has not revalued its assets in the last three financial years.

**Mechanism for redressal of investor grievances**

The Registrar Agreement dated June 30, 2020 read with addendums to registrar agreement dated February 22, 2021 and September 20, 2021 between the Registrar to the Issue and our Company will provide for retention of records with the Registrar to the Issue for a period of at least three years from the last date of dispatch of the Allotment Advice, demat credit and refund orders to enable the investors to approach the Registrar to the Issue for redressal of their grievances.

All grievances relating to the Issue should be addressed to the Registrar to the Issue and the Compliance Officer of the Company giving full details of the Applicant (including the DP ID, Client ID and PAN), number of NCDs applied for, amount paid on application series or option applied for and Member of the Syndicate or Trading Member or SCSB to which the application was submitted.

All grievances relating to the ASBA process may be addressed to the Registrar to the Issue with a copy to either (a) the relevant Designated Branch of the SCSB where the Application Form was submitted by the ASBA Applicant, or (b) the concerned Member of the Syndicate and the relevant Designated Branch of the SCSB in the event of an Application submitted by an ASBA Applicant at any of the Syndicate ASBA Centres, giving full details such as name, address of Applicant, Application Form number, series applied for, number of NCDs applied for, amount blocked on Application.

All grievances related to the UPI process may be addressed to the Stock Exchange, which shall be responsible for addressing investor grievances arising from applications submitted online through the App based/ web interface platform of stock exchange or through their Trading Members. The Intermediaries shall be responsible for addressing any investor grievances arising from the applications uploaded by them in respect of quantity, price or any other data entry or other errors made by them.

The contact details of Registrar to the Issue are as follows:

**Link Intime India Private Limited**

C-101, 247 Park, L.B.S. Marg,  
Vikhroli (West), Mumbai 400 083  
Maharashtra, India  
**Tel.:** +91 22 4918 6200;  
**Fax:** +91 22 4918 6195;  
**Email:** iifl.ncd2021@linkintime.co.in;  
**Investor Grievance Email:** iifl.ncd2021@linkintime.co.in;  
**Website:** www.linkintime.co.in;  
**Contact Person:** Shanti Gopalkrishnan  
**Compliance Officer:** B.N. Ramakrishnan  
**SEBI Registration No:** INR000004058  
**CIN:** U67190MH1999PTC118368

The Registrar shall endeavour to redress complaints of the investors within three (3) days of receipt of the complaint during the currency of this MoU and continue to do so during the period it is required to maintain records under the RTA Regulations and our Company shall extend necessary co-operation to the Registrar for its complying with the said regulations. However, the Registrar shall ensure that the time taken to redress investor complaints does not exceed seven (7) days from the date of receipt of complaint. The Registrar shall provide a status report of investor complaints and grievances on a quarterly basis to our Company. Similar status reports should also be provided to our Company as and when required by our Company.

The details of the person appointed to act as Company Secretary and Compliance Officer for the purposes of the Issue are set out below:

**Sneha Patwardhan**

802, 8th Floor, Hubtown Solaris,  
N. S. Phadke Marg, Vijay Nagar,  
Andheri East, Mumbai – 400069  
**Tel.:** +91 22 6788 1000  
**Fax:** +91 22 6788 1010  
**Email:** csteam@iifl.com

**Details of Auditor to the Issuer:**

Name of Auditor	Address	Auditor Since
M/s. V. Sankar Aiyar & Co	2-C, Court Chambers, 35, New Marine Lines, Mumbai – 400020	June 7, 2020

**Change in Auditors of our Company during the last three years**

Name	Address	Date of appointment	Date of resignation	Remarks
M/s. V Sankar Aiyar & Co., Chartered Accountants Firm's Registration No. 109208W	2-C, Court Chambers, 35, New Marine Lines, Mumbai 400020	June 7, 2020	-	Appointment post resignation of earlier auditor
Deloitte Haskins & Sells LLP (Firm Registration No. 117366W/W-100018)	Indiabulls Finance Centre, Tower 3, 27 <sup>th</sup> - 32 <sup>nd</sup> Floor, Senapati Bapat Marg, Elphinstone Road (W), Mumbai 400 013.	-	June 07, 2020	Resignation on account of the auditor fee not being commensurate with the efforts involved for conducting the audit in accordance with the Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and the changes in the reporting requirements.
Deloitte Haskins & Sells LLP (Firm Registration No. 117366W/W-100018)	Indiabulls Finance Centre, Tower 3, 27 <sup>th</sup> - 32 <sup>nd</sup> Floor, Senapati Bapat Marg,	July 22, 2017	-	Appointment on the completion of the tenure of the earlier auditor

Name	Address	Date of appointment	Date of resignation	Remarks
	Elphinstone Road (W), Mumbai 400 013			
M/s. Sharp and Tannan Associates (Firm Registration No. 109983W)	87, Nariman Bhavan, 227, Nariman Point, Mumbai 400 021	-	July 22, 2017	Resignation upon completion of tenure
M/s. Sharp and Tannan Associates (Firm Registration No. 109983W)	87, Nariman Bhavan, 227, Nariman Point, Mumbai 400 021	September 25, 2003	-	Conclusion of Term as statutory Auditors

*Note: The Board of Directors at their meeting held on July 27, 2021 appointed M/s. Chhajed & Doshi, Chartered Accountants (ICAI Registration No. 101794W) as the Joint Statutory Auditor of the Company subject to the approval of shareholders in the ensuing Extra Ordinary General Meeting of the Company.*

### **Debenture Trustee Disclosures**

#### **Fees charged by Debenture Trustee**

The Debenture Trustee has agreed for a lumpsum fee amounting to ₹ 500,000 (plus the applicable taxes) for the services as agreed in terms of the consent letter dated June 29, 2020

#### **Terms of carrying out due diligence**

As per the SEBI Circular “SEBI/HO/MIRSD/CRADT/CIR/P/2020/218 dated November 3, 2020 titled “Creation of Security in issuance of listed debt securities and due diligence by debenture trustee(s)”, the Debenture Trustee is required to exercise independent due diligence to ensure that the assets of the Issuer company are sufficient to discharge the interest and principal amount with respect to the debt securities of the Issuer at all times. Accordingly, the Debenture Trustee shall exercise due diligence as per the following process, for which our company has consented to.

- a. The Debenture Trustee, either through itself or its agents /advisors/ consultants, shall carry out requisite diligence to verify the status of encumbrance and valuation of the assets and whether all permissions or consents (if any) as may be required to create the security as stipulated in the offer document /disclosure document / information memorandum / private placement memorandum, has been obtained. For the purpose of carrying out the due diligence as required in terms of the Relevant Laws, the Debenture Trustee, either through itself or its agents /advisors/consultants, shall have the power to examine the books of account of the Company and to have the Company’s assets inspected by its officers and/or external auditors/valuers/consultants/lawyers/technical experts/management consultants appointed by the Debenture Trustee.
- b. The Company shall provide all assistance to the Debenture Trustee to enable verification from the Registrar of Companies, Sub-registrar of Assurances (as applicable), CERSAI, depositories, information utility or any other authority, as may be relevant, where the assets and/or encumbrances in relation to the assets of the Company or any third party security provider are registered / disclosed.
- c. Further, in the event that existing charge holders have provided conditional consent / permissions to the Company to create further charge on the assets, the Debenture Trustee shall also have the power to verify the Company such conditions by reviewing the relevant transaction documents or any other documents executed between existing charge holders and the Company. The Debenture Trustee shall also have the power to intimate the existing charge holders about proposal of creation of further encumbrance and seeking their comments/ objections, if any.

The Debenture Trustee shall have the power to either independently appoint, or direct the Company to (after consultation with the Debenture Trustee) appoint intermediaries, valuers, chartered accountant firms, practicing company secretaries, consultants, lawyers and other entities in order to assist in the diligence by the Debenture Trustee. All costs, charges, fees and expenses that are associated with and incurred in relation to the diligence as well as preparation of the reports/certificates/documentation, including all out of pocket expenses towards legal or inspection costs, travelling and other costs, shall be solely borne by the Company. Process of due diligence to be carried out by the Debenture Trustee will be carried out as per SEBI NCS Regulations, SEBI Operational Circular and circulars issued by SEBI from time to time. This would broadly include the following:

- A Chartered Accountant (“CA”) appointed by Debenture Trustee will conduct independent due diligence as per scope provided, regarding security offered by the Issuer.

- CA will ascertain, verify, and ensure that the assets offered as security by the Issuer is free from any encumbrances or necessary permission / consent / NOC has been obtained from all existing charge holders.
- CA will conduct independent due diligence on the basis of data / information provided by the Issuer.
- CA will, periodically undertake due diligence as envisaged in SEBI circulars depending on the nature of security.
- On basis of the CA's report / finding Due Diligence certificate will be issued by Debenture Trustee and will be filed with relevant Stock Exchanges.
- Due Diligence conducted is premised on data / information made available to the Debenture Trustee appointed agency and there is no onus of responsibility on Debenture Trustee or its appointed agency for any acts of omission / commission on the part of the Issuer.

While the NCD is secured as per terms of the Tranche II Prospectus and charge is held in favour of the Debenture Trustee, the extent of recovery would depend upon realization of asset value and the Debenture Trustee in no way guarantees / assures full recovery / partial of either principal or interest.

#### **Other Confirmations**

The Debenture Trustee confirms that they have undertaken the necessary due diligence in accordance with Applicable Law, including the SEBI (Debenture Trustees) Regulations, 1993, read with the SEBI circulars titled (i) "Creation of Security in issuance of listed debt securities and 'due diligence' by debenture trustee(s)" dated November 3, 2020; and (ii) "Monitoring and Disclosures by Debenture Trustee(s)" dated November 12, 2020.

#### **CATALYST TRUSTEESHIP LIMITED HAVE FURNISHED TO SEBI AND STOCK EXCHANGES A DUE DILIGENCE CERTIFICATE DATED SEPTEMBER 21, 2021, AS PER THE FORMAT SPECIFIED IN SCHEDULE IV OF SEBI NCS REGULATIONS:**

1. We have examined documents pertaining to the said issue and other such relevant documents.
2. On the basis of such examination and of the discussions with the Issuer, its directors and other officers, other agencies and on independent verification of the various relevant documents, WE CONFIRM that :
  - a. The Issuer has made adequate provisions for and/or has taken steps to provide for adequate security for the debt securities to be issued.
  - b. The Issuer has obtained the permissions / consents necessary for creating security on the said property(ies).
  - c. The Issuer has made all the relevant disclosures about the security and its continued obligations towards the holders of debt securities.
  - d. All disclosures made in the draft offer document with respect to the debt securities are true, fair and adequate to enable the investors to make a well-informed decision as to the investment in the proposed issue.
3. Our Company undertakes that it shall submit the due diligence certificate from Debenture Trustee to the Stock Exchange as per format specified in Schedule IV of SEBI NCS Regulations.

## SECTION V- ISSUE RELATED INFORMATION

### ISSUE STRUCTURE

The following are the details of the principal terms and conditions of the Tranche II Issue. This section should be read in conjunction with and is qualified in its entirety by further details in the sections titled “*Terms of the Issue*” and “*Issue Procedure*” on pages 253 and 269.

The key common terms and conditions of the NCDs are as follows:

<b>Issuer</b>	IIFL Finance Limited
<b>Type of instrument/ Name of the security</b>	Secured Redeemable NCDs
<b>Nature of Indebtedness and Ranking / Seniority</b>	Secured Redeemable NCDs
<b>Mode of the issue</b>	Public issue
<b>Lead Managers</b>	Edelweiss Financial Services Limited, IIFL Securities Limited* and Equirus Capital Private Limited  * IIFL Securities Limited is deemed to be our associate as per the Securities and Exchange Board of India (Merchant Bankers) Regulations, 1992, as amended (Merchant Bankers Regulations). Further, in compliance with the provisions of Regulation 21A and explanation to Regulation 21A of the Merchant Bankers Regulations, IIFL Securities Limited would be involved only in marketing of the Issue.
<b>Debenture Trustee</b>	Catalyst Trusteeship Limited
<b>Depositories</b>	NSDL and CDSL
<b>Registrar</b>	Link Intime India Private Limited
<b>Base Issue Size</b>	₹ 1,000 Million
<b>Minimum Subscription</b>	₹ 750 Million
<b>Option to retain Oversubscription Amount</b>	₹ 9,000 Million
<b>Tranche II Issue/ Tranche II Issue Size</b>	Public Issue by the Company of secured redeemable non-convertible debentures of face value of ₹ 1,000 each (“ <b>Secured NCDs</b> ”) for an amount of ₹ 1,000 million (“ <b>Base Issue Size</b> ”) with an option to retain oversubscription up to ₹ 9,000 million amounting to ₹ 10,000 million (“ <b>Tranche II Issue Limit</b> ”) (“ <b>Tranche II Issue</b> ”) which is within the Shelf Limit of ₹ 50,000 million and is being offered by way of this Tranche II Prospectus dated February 24, 2021 containing inter alia the terms and conditions of Tranche II issue (“ <b>Tranche II Prospectus</b> ”), which should be read together with the Shelf Prospectus dated February 24, 2021 (“ <b>Shelf Prospectus</b> ”) filed with the registrar of companies, Mumbai, Maharashtra, (“ <b>ROC</b> ”), Stock Exchanges and Securities and Exchange Board of India (“ <b>SEBI</b> ”). The Shelf Prospectus and Tranche II Prospectus constitutes the prospectus “ <b>Prospectus</b> ”).
<b>Total Issue Size/ Shelf Limit</b>	₹ 50,000 Million
<b>Eligible investors</b>	See “ <i>Issue Procedure – Who can apply?</i> ” on page 269
<b>Objects of the Issue</b>	See the chapter titled “ <i>Objects of this Tranche II Issue</i> ” on page 30
<b>Details of utilization of the proceeds</b>	See the chapter titled “ <i>Objects of this Tranche II Issue</i> ” on page 30.
<b>Interest rate</b>	Please see the section titled “ <i>Terms of the Issue - Interest and Payment of Interest</i> ” on page 253
<b>Description regarding security (where applicable) including type of security (movable/ immovable/ tangible etc.) type of charge (pledge/ hypothecation/ mortgage etc.), date of creation of security/ likely date of creation of security, minimum security cover, revaluation, replacement of security, interest of</b>	First <i>pari passu</i> charge on receivables of the Company, both present and future, book debts, loans and advances and current assets of the Company, created in favour of the Debenture Trustee, as specifically set out in and fully described in the Debenture Trust Deed, except those receivables present and/or future specifically and exclusively charged in favour of certain existing charge holders, such that a security cover of 100% of the outstanding principal amounts of the Secured NCDs and interest thereon is maintained at all time until the Maturity Date.

<b>the debenture holder over and above the coupon rate as specified in the Debenture Trust Deed and disclosed in the Shelf Prospectus and this Tranche II Prospectus</b>	Secured NCDs shall be considered as secured only if the charged asset is registered with Sub-registrar and Registrar of Companies or CERSAI or Depository etc., as applicable, or is independently verifiable by the Debenture Trustee.  Further, please refer to the section titled- “ <i>Issue related Information</i> ” in this Tranche II Prospectus and the Debenture Trust Deed to be executed for this Tranche II Issue. The Company shall pay interest of at least 2% p.a. to the Secured NCD holders, over and above the coupon rate mentioned in this Tranche II Prospectus, if the Company fails to execute the Debenture Trust Deed within the stipulated regulatory timeframe.
<b>Step up/ Step down interest rates</b>	NA
<b>Interest type</b>	Fixed
<b>Interest reset process</b>	NA
<b>Issuance mode of the instrument</b>	In dematerialised form only
<b>Frequency of interest payment</b>	Please see the section titled “ <i>Terms of the Issue - Interest and Payment of Interest</i> ” on page 259
<b>Interest payment date</b>	Please see the section titled “ <i>Terms of the Issue - Interest and Payment of Interest</i> ” on page 259
<b>Day count basis</b>	Actual/ Actual
<b>Interest on application money</b>	NA
<b>Default interest rate</b>	Our Company shall pay interest in connection with any delay in allotment, refunds, listing, dematerialized credit, execution of Debenture Trust Deed, payment of interest, redemption of principal amount beyond the time limits prescribed under applicable statutory and/or regulatory requirements, at such rates as stipulated/ prescribed under applicable laws
<b>Tenor</b>	Please see the section titled “ <i>Terms of the Issue - Interest and Payment of Interest</i> ” on page 259
<b>Redemption Date</b>	Please refer to the section titled “ <i>Issue Structure</i> ” on page 247.
<b>Redemption Amount</b>	Please refer to the section titled “ <i>Issue Structure</i> ” on page 247.
<b>Redemption premium/ discount</b>	Please refer to the section titled “ <i>Issue Structure</i> ” on page 247.
<b>Issue Price (in ₹)</b>	₹ 1,000 per NCD
<b>Discount at which security is issued and the effective yield as a result of such discount.</b>	NA
<b>Put option date</b>	NA
<b>Put option price</b>	NA
<b>Call option date</b>	NA
<b>Call option price</b>	NA
<b>Put notification time</b>	NA
<b>Call notification time</b>	NA
<b>Face value</b>	₹ 1,000 per NCD
<b>Minimum Application size and in multiples of NCD thereafter</b>	₹ 10,000 (10 NCD) and in multiple of ₹ 1,000 (1 NCD) thereafter
<b>Market Lot/ Trading Lot</b>	One NCD
<b>Pay-in date</b>	Application Date. The entire Application Amount is payable on Application.
<b>Credit ratings</b>	The NCDs proposed to be issued under the Issue have been rated “CRISIL AA/Stable” (pronounced as CRISIL double A rating with Stable outlook) for an amount of ₹50,000 million by CRISIL Limited (“ <i>CRISIL</i> ”) vide their rating letter dated August 16, 2021 and revalidated vide letter dated September 9, 2021 and BWR AA+/- Negative (pronounced as BWR Double A plus with Negative outlook) for an amount of ₹ 50,000 million by Brickworks Ratings India Private Limited vide their rating letter dated April 1, 2021 and revalidated vide letter dated September 7, 2021. The aforesaid rating indicates that instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations and carry very low credit risk. The rating is not a recommendation to buy, sell or hold securities and investors should take their own decision.

	The rating may be subject to revision or withdrawal at any time by the assigning rating agency and each rating should be evaluated independently of any other rating. The rating agency has a right to suspend or withdraw the rating at any time on the basis of factors such as new information. For the rating letter and rationale for these ratings, see Annexure A and Annexure B.
<b>Listing</b>	The NCDs are proposed to be listed on BSE & NSE. BSE shall be the Designated Stock Exchange for the Issue. The NCDs shall be listed within 6 (six) Working Days from the date of Tranche II Issue Closing Date. For more information, see “ <i>Other Regulatory and Statutory Disclosures – Listing</i> ” on page 230.
<b>Modes of payment</b>	See “ <i>Issue Procedure – Terms of Payment</i> ” on page 250.
<b>Issuance mode of the Instrument</b>	In dematerialised form only
<b>Trading mode of the instrument</b>	In dematerialised form only
<b>Tranche II Issue opening date</b>	September 27, 2021
<b>Tranche II Issue closing date**</b>	October 18, 2021
<b>Settlement mode of instrument</b>	In dematerialised form only
<b>Record date</b>	<p>The record date for payment of interest in connection with the NCDs or repayment of principal in connection therewith shall be 15 days prior to the date on which interest is due and payable, and/or the date of redemption or such other date as may be determined by the Board of Directors and/or Finance Committee as constituted by the Board of Directors, from time to time in accordance with the applicable law. Provided that trading in the NCDs shall remain suspended between the aforementioned Record Date in connection with redemption of NCDs and the date of redemption or as prescribed by the Stock Exchanges, as the case may be.</p> <p>In case the Record Date falls on a day when the Stock Exchanges are having a trading holiday, the immediate subsequent trading day or a date notified by our Company will be deemed as the Record Date.</p>
<b>All covenants of the Issue (including side letters, accelerated payment clause, etc.)</b>	Not Applicable
<b>Issue Documents/ Offer Documents/ Transaction Documents</b>	The Draft Shelf Prospectus, the Shelf Prospectus, this Tranche II Prospectus read with any notices, corrigenda, addenda thereto, the Debenture Trust Deed and other documents, if applicable, and various other documents/ agreements/ undertakings, entered or to be entered by our Company with Lead Managers and/or other intermediaries for the purpose of this Issue including but not limited to the Debenture Trust Deed, the Debenture Trustee Agreement, the Tripartite Agreements, the Registrar Agreement (as amended), the Public Issue Account and Sponsor Bank Agreement and the Lead Broker Agreement. For further details see the chapter titled “ <i>Material Contracts and Documents for Inspection</i> ” on page 298.
<b>Conditions precedent to disbursement</b>	Other than the conditions specified in the SEBI NCS Regulations, there are no conditions precedents to disbursement. See “ <i>General Information - Utilisation of Issue Proceeds</i> ” on page 267
<b>Conditions subsequent to disbursement</b>	Other than the conditions specified in the SEBI NCS Regulations, there are no conditions subsequent to disbursement. See “ <i>General Information - Utilisation of Issue Proceeds</i> ” on page 267
<b>Events of default / cross default (including manner of voting/conditions of joining Inter Creditor Agreement)</b>	See “ <i>Terms of the Issue – Events of Default</i> ” on page 183
<b>Creation of recovery expense fund</b>	Our Company undertakes to deposit, in the manner as may be specified by SEBI from time to time, the amount in the recovery expense fund and inform the Debenture Trustee regarding the deposit in such fund. The recovery expense fund may be utilised by Debenture Trustee, in the event of default by our Company under the terms of the Debenture Trust Deed, for taking appropriate legal action to enforce the security.



<b>Conditions for breach of covenants (as specified in Debenture Trust Deed)</b>	The Debenture Trustee may, with the consent of all the Debenture Holder(s)/ Beneficial Owner(s), at any time, waive on such terms and conditions as it shall seem expedient, any breach by the Company of any of the covenants and provisions in these presents contained without prejudice to the rights of the Debenture Trustee or the Debenture Holder(s)/ Beneficial Owner(s) in respect of any subsequent breach thereof.
<b>Deemed date of Allotment</b>	The date on which the Board of Directors/or the Finance Committee approves the Allotment of the NCDs for this Tranche II Issue or such date as may be determined by the Board of Directors/ or the Finance Committee to the Stock Exchange(s). The actual Allotment of NCDs may take place on a date other than the Deemed Date of Allotment. All benefits relating to the NCDs including interest on NCDs shall be available to the Debenture holders from the Deemed Date of Allotment.
<b>Roles and responsibilities of the Debenture Trustee</b>	See “ <i>Other Regulatory and Statutory Disclosures - Debenture Trustee Disclosures</i> ” on page 245.
<b>Risk factors pertaining to the Issue</b>	Please see section titled “ <i>Risk Factors</i> ” on page 34
<b>Governing law and jurisdiction</b>	The governing law and jurisdiction for the purpose of the Issue shall be Indian law, and the competent courts of jurisdiction in Mumbai, India, respectively.
<b>Working Day convention</b>	<p>If the Interest Payment Date falls on a day other than a Working Day, the interest payment shall be made by our Company on the immediately succeeding Working Day and calculation of such interest payment shall be as per original schedule as if such Interest Payment Date were a Working Day. Further, the future Interest Payment Dates shall remain intact and shall not be changed because of postponement of such interest payment on account of it failing on a non -Working Day.</p> <p>If Redemption Date (also being the last Interest Payment Date) falls on a day that is not a Working Day, the Redemption Amount shall be paid by our Company on the immediately preceding Working Day along with interest accrued on the NCDs until but excluding the date of such payment. The interest /redemption payments shall be made only on the days when the money market is functioning in Mumbai.</p>

**\*\*** *The subscription list shall remain open at the commencement of banking hours and close at the close of banking hours for the period as indicated, with an option for early closure or extension by such period, as may be decided by the Board of Directors/ or the Finance Committee. In the event of such early closure or extension subscription list of the Issue, our Company shall ensure that notice of such early closure or extension is given to the prospective investors through an advertisement in a leading daily national newspaper and a regional daily at the place where the registered office of the Company is situated on or before such earlier date or extended date of closure. Applications Forms for the Issue will be accepted only from 10:00 a.m. till 5.00 p.m. (Indian Standard Time) or such extended time as may be permitted by the BSE or NSE, on Working Days during the Tranche II Issue Period. On the Tranche II Issue Closing Date, Application Forms will be accepted only from 10:00 a.m. till 3.00 p.m. (Indian Standard Time) and uploaded until 5.00 p.m. (Indian Standard Time) or such extended time as may be permitted by the BSE and NSE. Further, pending mandate requests for bids placed on the last day of bidding will be validated by 5 PM on one Working Day after the Issue Closing Date For further details please refer to the chapter titled “Issue Related Information” on page 247.*

The Company will make public issue of NCDs in the dematerialised form. Trading in NCDs shall be compulsorily in dematerialized form.

While debt securities are secured to the tune of 100% of the principal and interest amount or such higher amount as per the terms of offer document in favour of Debenture Trustee, it is the duty of the Debenture Trustee to monitor that such security is maintained.

Please refer to Schedule D for details pertaining to the cash flows of the Company in accordance with the SEBI Operational Circular.

## **SPECIFIC TERMS FOR EACH SERIES OF NCDs**

### **Terms of payment**

The entire amount of face value of NCDs applied for will be blocked in the relevant ASBA Account maintained with the SCSB or under UPI mechanism (only for Retail Individual Investors), as the case may be, in the bank account of the

Applicants that is specified in the ASBA Form at the time of the submission of the Application Form. In the event of Allotment of a lesser amount of NCDs than applied for, our Company shall unblock the additional amount blocked upon application in the ASBA account, in accordance with the terms of the Shelf Prospectus and this Tranche II Prospectus.

**Participation by any of the above-mentioned Investor classes in this Tranche II Issue will be subject to applicable statutory and/or regulatory requirements. Applicants are advised to ensure that applications made by them do not exceed the investment limits or maximum number of NCDs that can be held by them under applicable statutory and/or regulatory provisions.**

The NCDs have not been and will not be registered, listed or otherwise qualified in any jurisdiction outside India and may not be offered or sold, and Applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction. In particular, the NCDs have not been and will not be registered under the U.S. Securities Act, 1933, as amended (the "Securities Act") or the securities laws of any state of the United States and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons (as defined in Regulation S under the Securities Act) except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable state securities laws. The Issuer has not registered and does not intend to register under the U.S. Investment Company Act, 1940 in reliance on section 3(c)(7) thereof. This Tranche II Prospectus may not be forwarded or distributed to any other person and may not be reproduced in any manner whatsoever, and in particular, may not be forwarded to any U.S. Person or to any U.S. address.

Applications may be made in single or joint names (not exceeding three). Applications should be made by Karta in case the Applicant is an HUF. If the Application is submitted in joint names, the Application Form should contain only the name of the first Applicant whose name should also appear as the first holder of the depository account held in joint names. If the depository account is held in joint names, the Application Form should contain the name and PAN of the person whose name appears first in the depository account and signature of only this person would be required in the Application Form. This Applicant would be deemed to have signed on behalf of joint holders and would be required to give confirmation to this effect in the Application Form. Please ensure that such Applications contain the PAN of the HUF and not of the Karta.

In the case of joint Applications, all payments will be made out in favour of the first Applicant. All communications will be addressed to the first named Applicant whose name appears in the Application Form and at the address mentioned therein.

The terms of each series of NCDs are set out below:

Series	I	II	III*	IV	V	VI	VII
Frequency of Interest Payment	Annual	Cumulative	Annual	Cumulative	Monthly	Annual	Cumulative
Minimum Application	₹ 10,000 (10 NCDs) across all Series						
Face Value/ Issue Price of NCDs (₹/ NCD)	₹ 1,000						
In Multiples of thereafter (₹)	₹ 1,000 (1 NCD)						
Tenor (months)	24	24	36	36	60	60	60
Coupon (% per annum) for NCD Holders in Category I, II, III & IV	8.25%	NA	8.50%	NA	8.42%	8.75%	NA
Effective Yield (per annum) for NCD Holders in Category I, II, III & IV	8.25%	8.25%	8.49%	8.50%	8.75%	8.75%	8.75%
Mode of Interest Payment	Through various mode available						
Amount (₹ / NCD) on Maturity for NCD Holders in Category I, II, III & IV	₹ 1,000	₹ 1,171.80	₹ 1,000	₹ 1,277.60	₹ 1,000	₹ 1,000	₹ 1,521.41
Maturity / Redemption Date (Months from the Deemed Date of Allotment)	24	24	36	36	60	60	60
Put and Call Option	NA						

\* Our Company would allot the Series III secured NCDs, as specified in this Tranche II Prospectus to all valid Applications, wherein the Applicants have not indicated their choice of the relevant Series of NCDs.

1. With respect to Series where interest is to be paid on an annual basis, relevant interest will be paid on each anniversary of the Deemed Date of Allotment on the face value of the NCDs. The last interest payment under annual Series will be made at the time of redemption of the NCDs.
2. With respect to Series where interest is to be paid on monthly basis, relevant interest will be paid on the first date of every month on the face value of the NCDs. The last interest payment under annual Series will be made at the time of redemption of the NCDs.
3. Subject to applicable tax deducted at source, if any.

4. Please refer to Schedule D for details pertaining to the cash flows of the Company in accordance with the SEBI Operational circular

All Category of Investors in the proposed Issue who are also holders of NCD(s)/Bond(s) previously issued by our Company, and/or our group company, IIFL Home Finance Limited as the case may be, and/or are equity shareholder(s) of IIFL Finance Limited as the case may be, on the Deemed Date of Allotment and applying in Series I, Series III, Series V and/or Series VI shall be eligible for additional incentive of 0.25% p.a. provided the NCDs issued under the proposed Issue are held by the investors on the relevant Record Date applicable for payment of respective coupons, in respect of Series I, Series III, Series V and/or Series VI.

For all Category of Investors in the proposed Issue who are also holders of NCD(s)/Bond(s) previously issued by our Company, and/or our group company, IIFL Home Finance Limited as the case may be, and/or are equity shareholder(s) of IIFL Finance Limited as the case may be, on the Deemed Date of Allotment applying in Series II, Series IV and/or VII, the maturity amount at redemption along with the additional yield would be ₹ 1,177.30 per NCD, ₹ 1,286.45 per NCD and/or ₹ 1,539.00 per NCD respectively provided the NCDs issued under the proposed Issue are held by the investors on the relevant Record Date applicable for redemption in respect of Series II, Series IV and/or Series VII.

The additional incentive will be maximum of 0.25% p.a. for all Category of Investors in the proposed Issue, who are also holders of NCD(s)/Bond(s) previously issued by our Company, and/or our group company, IIFL Home Finance Limited as the case may be, and/or are equity shareholder(s) of IIFL Finance Limited as the case may be, on the Deemed Date of Allotment.

On any relevant Record Date, the Registrar and/or our Company shall determine the list of the Primary holder(s) of this Issue and identify such Investor/ NCD Holders, (based on their DP identification and /or PAN and/or entries in the Register of NCD Holders) and make the requisite payment of additional incentive.

The additional incentive will be given only on the NCDs allotted in this Issue i.e. to the Primary holder(s). In case if any NCD is bought/acquired from secondary market or from open market, additional incentive will not be paid on such bought/acquired NCD.

In case the Primary holder(s) sells/gifts/transfer any NCDs allotted in this Issue, additional incentive will not be paid on such sold/gifted/transferred NCD except in case where NCDs are transferred to the Joint holder/Nominee in case of death of the primary holder.

Also, the default Series (where the investor does not select a Series) will be Series III, annual coupon.

**Applicants are advised to ensure that they have obtained the necessary statutory and/or regulatory permissions/consents/approvals in connection with applying for, subscribing to, or seeking Allotment of NCDs pursuant to the Issue.**

For further details, see the chapter titled “*Issue Procedure*” on page 269.

## TERMS OF THE ISSUE

### GENERAL TERMS OF THE ISSUE

#### Authority for the Issue

The Issue has been authorized by the Board of Directors of our Company pursuant to a resolution passed at their meeting held on May 28, 2020. Further, the present borrowing is within the borrowing limits under Section 180(1)(c) of the Companies Act, 2013 duly approved by the shareholders' vide their resolution dated September 30, 2019 up to an amount of ₹ 350,000 Million.

#### Principal Terms & Conditions of this Issue

The NCDs being offered as part of the Issue are subject to the provisions of the Debt Regulations, the Act, the Memorandum and Articles of Association of our Company, the terms of the Shelf Prospectus, this Tranche II Prospectus, the Application Forms, the terms and conditions of the Debenture Trustee Agreement and the Debenture Trust Deed, other applicable statutory and/or regulatory requirements including those issued from time to time by SEBI/the Government of India/BSE, RBI, and/or other statutory/regulatory authorities relating to the offer, issue and listing of securities and any other documents that may be executed in connection with the NCDs.

#### Ranking of Secured NCDs

The Secured NCDs being offered through this Issue would constitute direct and secured obligations of the Company and shall rank *pari passu inter se*, and subject to any obligations under applicable statutory and/or regulatory requirements, shall also, with regard to the amount invested, be secured by way of first ranking *pari passu* charge on current assets, including book debts, receivables, loans and advances and cash & bank balances (excluding receivables pertaining to capital market exposures), both present and future of the Company. The claims of the Secured NCD Holders shall be superior to the claims of any unsecured creditors, subject to applicable statutory and/or regulatory requirements.

#### Debenture Trust Deed

Our Company intends to enter into a Debenture Trust Deed with the Debenture Trustee for the benefit of the Secured NCD Holders, the terms of which will *inter alia* govern the powers, authorities and obligations of the Debenture Trustee. Our Company proposes to complete the execution of the Debenture Trust Deed before the Allotment of Secured NCDs.

Under the terms of the Debenture Trust Deed, our Company will covenant with Debenture Trustee that it will pay the Secured NCDs Holders the principal amount on the NCDs on the relevant redemption date and also that it will pay the interest due on the Secured NCDs at the rates specified in this Tranche II Prospectus and Debenture Trust Deed.

#### Debenture Redemption Reserve

In accordance with recent amendments to the Companies Act, 2013, and the Companies (Share Capital & Debentures) Rules 2014, read with the SEBI NCS Regulations, any non-banking finance company that intends to issue debentures to the public are no longer required to create a DRR for the purpose of redemption of debentures. The Government, in the union budget for the Fiscal 2020 had announced that non-banking finance companies raising funds in public issues would be exempt from the requirement of creating a DRR. Pursuant to the amendment to the Companies (Share Capital & Debentures) Rules 2014, notified on August 16, 2019, and as on the date of filing of this Tranche II Prospectus, the Company is not required to create DRR for the purpose of redemption of the NCDs. Accordingly, no debenture redemption reserve shall be created by our Company for the purpose of redemption of the NCDs or in connection with the Issue. The Company shall, as per the Companies (Share Capital & Debentures) Rules 2014 and other laws applicable from time to time, invest or deposit, as the case may be, the applicable amounts, within the specified timelines, in respect of debentures maturing during the year ending on the 31st day of March of the next year, in any one or more methods of investments or deposits stipulated under the applicable law. Provided that the amount remaining invested or deposited, as the case may be, shall not at any time fall below the specified percentage, which is presently stipulated at 15% (fifteen percent) of the amount of the debentures maturing during the year ending on March 31 of the next year, in any of the following instruments or such other instruments as may be permitted under the applicable laws.

- A. in deposits with any scheduled bank, free from any charge or lien
- B. in unencumbered securities of the Central Government or any State Government;
- C. in unencumbered securities mentioned in sub-clause (a) to (d) and (ee) of section 20 of the Indian Trusts Act, 1882;

D. in unencumbered bonds issued by any other company which is notified under sub-clause (f) of section 20 of the Indian Trusts Act, 1882:

Provided further that the amount invested or deposited as above shall not be used for any purpose other than for redemption of debentures maturing during the year referred above.

#### **Face Value**

The face value of each NCD shall be ₹ 1,000.

#### **Events of Default (including manner of voting/conditions of joining Inter Creditor Agreement)**

Subject to the terms of the Debenture Trust Deed, the Debenture Trustee at its discretion may, or if so requested in writing by the holders of at least three-fourths of the outstanding amount of the NCDs or with the sanction of a special resolution, passed at a meeting of the Secured NCD Holders, (subject to being indemnified and/or secured by the Secured NCD Holders to its satisfaction), give notice to our Company specifying that the NCDs and/or any particular series of NCDs, in whole but not in part are and have become due and repayable on such date as may be specified in such notice *inter alia* if any of the events listed below occurs. The description below is indicative and a complete list of events of default and its consequences will be specified in the Debenture Trust Deed.

Default is committed in payment of the principal amount of the NCDs on the due date(s); and Default is committed in payment of any interest on the NCDs on the due date(s).

Indicative list of Events of Default:

- (i) default is committed in payment of the principal amount of the NCDs on the due date(s);
- (ii) default is committed in payment of any interest on the NCDs on the due date(s);
- (iii) Default is committed in payment of any other amounts outstanding and such default continues for a period of 15 (fifteen) days;
- (iv) Defaults in performance or compliance with one or more of its material obligations in relation to the NCDs and/or the Transaction Documents, which default is incapable of remedy or, if in the reasonable opinion of the Debenture Trustee is capable of remedy, is not remedied within 30 (thirty) days of written notice of such default being provided to the Company by the Debenture Trustee;
- (v) Default is committed in the performance or observance of any covenant, condition or provision contained in these presents and/or the financial covenants and conditions (other than the obligation to pay principal and interest) and, except where the Debenture Trustee certifies that such default is in its opinion incapable of remedy (in which case no notice shall be required), such default continues for 30 (thirty) days after written notice has been given thereof by the Debenture Trustee to the Company requiring the same to be remedied;
- (vi) Any material indebtedness of the Company for funds raised or availed by the Company, that is, material indebtedness for and in respect of monies borrowed or raised by the Company (whether or not for cash consideration) by whatever means (including acceptance, credits, deposits and leasing) becomes due prior to its stated maturity by reason of default of the terms thereof or if any such indebtedness is not paid at its stated maturity (in the reasonable opinion of the Debenture Trustee), or there is a default in making payments due under any guarantee or indemnity given by the Company in respect of the material indebtedness of borrowed monies of any person, and proceedings are initiated by the relevant lender or creditor in connection with such default, for recovery of such indebtedness or for enforcement or invocation of such guarantee or indemnity;
- (vii) The Company has voluntarily or involuntarily become the subject of proceedings under any bankruptcy or insolvency law or the Company is voluntarily or involuntarily dissolved;
- (viii) The Company is unable to or has admitted in writing its inability to pay its material debts as and when the same are due or it is certified by an accountant appointed by the Debenture Trustee that based on the examination of the financial condition of the Company by reason of the Company's liquidity position, insufficiency of cash flows, or otherwise, it is unlikely that the Company would be in a position to pay its obligations in connection with the NCDs;
- (ix) If the Company is unable to pay its debts;
- (x) The Company ceases to carry on its business or gives notice of its intention to do so; and
- (xi) If the Company enters into amalgamation, reorganisation or reconstruction without the prior consent of the Debenture Trustee in writing as per requirements of Applicable Laws.

Kindly note, any default committed by the Company in terms of the NCDs proposed to be issued shall be reckoned at each respective International Securities Identification Number level assigned to the respective Series of NCDs issued under the Tranche II Issue.

## Secured NCD Holder not a Shareholder

The Secured NCD Holders will not be entitled to any of the rights and privileges available to the equity and/or preference shareholders of our Company, except to the extent of the right to receive the annual reports of our Company and such other rights as may be prescribed under the Companies Act, 2013 and the rules prescribed thereunder and the SEBI LODR Regulations.

## Rights of Secured NCD Holders

1. The NCDs shall not, except as provided under the Companies Act, 2013, our Memorandum of Association and Articles of Association and/or the Secured Debenture Trust Deed, confer upon the Secured NCD Holders thereof any rights or privileges available to our members including the right to receive notices or annual reports of, or to attend and/or vote, at our general meeting. However, if any resolution affecting the rights attached to the Secured NCDs is to be placed before the members, the said resolution will first be placed before the concerned registered Secured NCD Holders for their consideration. The opinion of the Debenture Trustee as to whether such resolution is affecting the right attached to the Secured NCDs is final and binding on Secured NCD Holders. In terms of Section 136 of the Companies Act, 2013, the NCD Holders shall be entitled to a copy of the balance sheet and copy of trust deed on a specific request made to us.
2. Subject to applicable statutory/regulatory requirements and terms of the Debenture Trust Deed, including requirements of the RBI, the rights, privileges and conditions attached to the Secured NCDs may be varied, modified and/or abrogated with the consent in writing of the holders of at least three-fourths of the outstanding amount of the Secured NCDs or with the sanction of a special resolution passed at a meeting of the concerned Secured NCD Holders, provided that nothing in such consent or resolution shall be operative against us, where such consent or resolution modifies or varies the terms and conditions governing the Secured NCDs, if the same are not acceptable to us.
3. Subject to applicable statutory/regulatory requirements and terms of the Debenture Trust Deed, the registered Secured NCD Holder or in case of joint-holders, the one whose name stands first in the register of debenture holders shall be entitled to vote in respect of such Secured NCDs, either in person or by proxy, at any meeting of the concerned NCD Holders and every such holder shall be entitled to one vote on a show of hands and on a poll, his/her voting rights on every resolution placed before such meeting of the Secured NCD Holders shall be in proportion to the outstanding nominal value of Secured NCDs held by them.
4. The Secured NCDs are subject to the provisions of the SEBI NCS Regulations, the applicable provisions of Companies Act, 2013, the Memorandum and Articles of Association of our Company, the terms of this Prospectus, the Abridged Prospectus, the Application Form, the terms and conditions of the Secured Debenture Trust Deed, requirements of the RBI, other applicable statutory and/or regulatory requirements relating to the issue and listing, of securities and any other documents that may be executed in connection with the Secured NCDs.
5. For the Secured NCDs issued in dematerialized form, the Depositories shall also maintain updated records of holders of the Secured NCDs in dematerialized Form. For Secured NCDs in dematerialized form, all interest and principal sums becoming due and payable in respect of the Secured NCDs will be paid to the person for the time being appearing in the register of beneficial owners of the Depository. In terms of Section 88(3) of the Companies Act, 2013, the register and index of beneficial of Secured NCDs maintained by a Depository for any Secured NCDs in dematerialized form under Section 11 of the Depositories Act shall be deemed to be a Register of Secured NCD Holders for this purpose. The same shall be maintained at the registered office of our Company under Section 94 of the Companies Act, 2013 unless the same has been moved to another location after obtaining the consent of the Secured NCD Holders.
6. Subject to compliance with applicable statutory requirements, the Secured NCDs can be rolled over only with the consent of the holders of at least 75% of the outstanding amount of the Secured NCDs after providing 15 days' prior notice for such roll over and in accordance with the SEBI NCS Regulations. Our Company shall redeem the Secured NCDs of all the Secured NCD Holders, who have not given their positive consent to the roll-over.

The aforementioned rights of the Secured NCD Holders are merely indicative. The final rights of the Secured NCD Holders will be as per the terms of this Prospectus, the Secured Debenture Trust Deed.

## Nomination facility to Secured NCD Holder

In accordance with Rule 19 of the Companies (Share Capital and Debentures) Rules, 2014 (“**Rule 19**”) and the Companies Act, 2013, the sole Secured NCD holder, or first Secured NCD holder, along with other joint Secured NCD Holders’ (being individual(s)), may nominate, in the **Form No. SH.13**, any one person (being an individual) who, in the event of the death

of the sole holder or all the joint-holders, as the case may be, shall become entitled to the NCDs. Where the nomination is made in respect of the NCDs held by more than one person jointly, all joint holders shall together nominate in **Form No. SH.13** any person as nominee. A nominee entitled to the Secured NCDs by reason of the death of the original holder(s), will, in accordance with Rule 19 and Section 56 of the Companies Act, 2013, be entitled to the same benefits to which he or she will be entitled if he or she were the registered holder of the NCDs. Where the nominee is a minor, the Secured NCD holder(s) may make a nomination to appoint, in **Form No. SH.14**, any person to become entitled to Secured NCDs in the event of the holder's death during minority. A nomination will stand rescinded on a sale/transfer/alienation of Secured NCDs by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at our Registered Office, Corporate Office or with the Registrar to the Issue.

Secured NCD Holder(s) are advised to provide the specimen signature of the nominee to us to expedite the transmission of the NCD(s) to the nominee in the event of demise of the Secured NCD Holder(s). The signature can be provided in the Application Form or subsequently at the time of making fresh nominations. This facility of providing the specimen signature of the nominee is purely optional.

In accordance with Rule 19, any person who becomes a nominee by virtue of the Rule 19, will on the production of such evidence as may be required by the Board, elect either:

- to register himself or herself as holder of NCDs; or
- to make such transfer of the NCDs, as the deceased holder could have made.

Further, our Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the NCDs, and if the notice is not complied with, within a period of 90 days, our Board may thereafter withhold payment of all interests or other monies payable in respect of the NCDs, until the requirements of the notice have been complied with.

**Since the allotment of NCDs will be made only in dematerialized mode, there is no need to make a separate nomination with our Company. Nominations registered with the respective Depository Participant of the Applicant would prevail. If the investors require changing their nomination, they are requested to inform their respective Depository Participant.**

#### **Jurisdiction**

Exclusive jurisdiction for the purpose of the Issue is with the competent courts of jurisdiction in Mumbai, India.

#### **Application in the Issue**

NCDs being issued through this Tranche II Prospectus, in dematerialised form only, can be applied for, through a valid Application Form filled in by the applicant along with attachments, as applicable. Further, Applications in this Issue shall be made through the ASBA facility only.

Our Company will make public issue of the NCDs in the dematerialised form only.

However, in terms of Section 8(1) of the Depositories Act, our Company, at the request of the Investors who wish to hold the NCDs in physical form will rematerialise the NCDs. However, any trading of the NCDs shall be compulsorily in dematerialised form only.

#### **Form of Allotment and Denomination of NCDs**

As per the Debt Regulations, the trading of the NCDs on the Stock Exchanges shall be in dematerialized form only in multiples of 1 (one) NCD ("**Market Lot**"). Allotment in the Issue to all Allottees, will be in electronic form i.e. in dematerialised form and in multiples of one NCD.

For details of allotment refer to chapter titled "*Issue Procedure*" beginning on page 269.

#### **Transfer/Transmission of Secured NCD(s)**

The NCDs shall be transferred subject to and in accordance with the rules/procedures as prescribed by NSDL/CDSL and the relevant DPs of the transfer or transferee and any other applicable laws and rules notified in respect thereof. The transferee(s) should ensure that the transfer formalities are completed prior to the Record Date. In the absence of the same, interest will be paid/redemption will be made to the person, whose name appears in the register of debenture holders maintained by the

Depositories. In such cases, claims, if any, by the transferees would need to be settled with the transferor(s) and not with the Issuer or Registrar.

In the absence of the same, interest will be paid/redemption will be made to the person, whose name appears in the register of debenture holders maintained by the Depositories. In such cases, claims, if any, by the transferees would need to be settled with the transferor(s) and not with the Issuer or Registrar. The seller should give delivery instructions containing details of the buyer's DP account to his depository participant.

#### **Procedure for rematerialisation of Secured NCDs**

Secured NCD Holders who wish to hold the Secured NCDs in physical form may do so by submitting a request to their DP at any time after Allotment in accordance with the applicable procedure stipulated by the DP, in accordance with the Depositories Act and/or rules as notified by the Depositories from time to time. Holders of the Secured NCDs who propose to rematerialize their Secured NCDs, would have to mandatorily submit details of their bank mandate along with a copy of any document evidencing that the bank account is in the name of the holder of such Secured NCDs and their Permanent Account Number to our Company and the Depository Participant. No proposal for rematerialisation of Secured NCDs would be considered if the aforementioned documents and details are not submitted along with the request for such rematerialisation.

#### **Restriction on transfer of Secured NCDs**

There are no restrictions on transfers and transmission of Secured NCDs allotted pursuant to this Tranche II Issue except as may be required under RBI requirements and as provided in our Articles of Association. Pursuant to the SEBI (Listing Obligations and Disclosure Requirements) (Fourth Amendment) Regulations, 2018 ("**SEBI LODR IV Amendment**"), NCDs held in physical form, pursuant to any rematerialisation, as above, cannot be transferred except by way of transmission or transposition, from April 1, 2019. However, any trading of the NCDs issued pursuant to Tranche II Issue shall be compulsorily in dematerialised form only.

#### **Title**

In case of:

- the Secured NCDs held in the dematerialised form, the person for the time being appearing in the record of beneficial owners maintained by the Depository; and
- the Secured NCDs held in physical form, pursuant to any rematerialisation, the person for the time being appearing in the Register of Debenture Holders as Debenture Holder,

shall be treated for all purposes by our Company, the Debenture Trustee, the Depositories and all other persons dealing with such person as the holder thereof and its absolute owner for all purposes regardless of any notice of ownership, trust or any interest in it or any writing on, theft or loss of the Consolidated NCD Certificate issued in respect of the Secured NCDs and no person will be liable for so treating the Debenture Holder.

No transfer of title of Secured NCD will be valid unless and until entered on the Register of Debenture Holders or the register and index of Debenture Holders maintained by the Depository prior to the Record Date. In the absence of transfer being registered, interest and/or Maturity Amount, as the case may be, will be paid to the person, whose name appears first in the Register of Debenture Holders maintained by the Depositories and/or our Company and/or the Registrar, as the case may be. In such cases, claims, if any, by the purchasers of the Secured NCDs will need to be settled with the seller of the Secured NCDs and not with our Company or the Registrar.

#### **Register of Secured NCD Holders**

No transfer of title of any Secured NCD will be valid unless and until entered on the Register of Secured NCD Holders or the register and index of Secured NCD Holders maintained by the Depository prior to the Record Date. In the absence of transfer being registered, interest and/or Maturity Amount, as the case may be, will be paid to the person, whose name appears first in the Register of Secured NCD Holders maintained by the Depositories and/or our Company and/or the Registrar, as the case may be. In such cases, claims, if any, by the purchasers of the Secured NCDs will need to be settled with the seller of the Secured NCDs and not with our Company or the Registrar. The provisions relating to transfer and transmission and other related matters in respect of our Company's shares contained in the Articles of Association of our Company and the Companies Act shall apply, mutatis mutandis (to the extent applicable) to the Secured NCDs as well.



## Succession

Where Secured NCDs are held in joint names and one of the joint holder dies, the survivor(s) will be recognized as the Secured NCD Holder(s). It will be sufficient for our Company to delete the name of the deceased Secured NCD Holder after obtaining satisfactory evidence of his death. Provided, a third person may call on our Company to register his name as successor of the deceased Secured NCD Holder after obtaining evidence such as probate of a will for the purpose of proving his title to the debentures. In the event of demise of the sole or first holder of the Debentures, our Company will recognise the executors or administrator of the deceased Secured NCD Holders, or the holder of the succession certificate or other legal representative as having title to the Debentures only if such executor or administrator obtains and produces probate or letter of administration or is the holder of the succession certificate or other legal representation, as the case may be, from an appropriate court in India. The directors of our Company, the Board, any Committee of the Board or any other person authorised by the Board, in their absolute discretion may, in any case, dispense with production of probate or letter of administration or succession certificate or other legal representation. In case of death of Secured NCD Holders who are holding Secured NCDs in dematerialized form, third person is not required to approach our Company to register his name as successor of the deceased Secured NCD Holder. The Secured NCD Holder shall approach the respective Depository Participant for this purpose and submit necessary documents as required by the Depository Participant.

Where a non-resident Indian becomes entitled to the NCDs by way of succession, the following steps have to be complied with:

1. Documentary evidence to be submitted to the Legacy Cell of the RBI to the effect that the NCDs were acquired by the non-resident Indian as part of the legacy left by the deceased Secured NCD Holder.
2. Proof that the non-resident Indian is an Indian national or is of Indian origin.
3. Such holding by a non-resident Indian will be on a non-repatriation basis.

## Procedure for Re-materialization of Secured NCDs

Debenture Holders who wish to hold the Secured NCDs in physical form may do so by submitting a request to their DP at any time after Allotment in accordance with the applicable procedure stipulated by the DP, in accordance with the Depositories Act and/or rules as notified by the Depositories from time to time. **Holders of Secured NCDs who propose to rematerialise their Secured NCDs, would have to mandatorily submit details of their bank mandate along with a copy of any document evidencing that the bank account is in the name of the holder of such Secured NCDs and their Permanent Account Number to the Company and the DP. No proposal for rematerialisation of Secured NCDs would be considered if the aforementioned documents and details are not submitted along with the request for such rematerialisation.**

## Joint-holders

Where two or more persons are holders of any NCD(s), they shall be deemed to hold the same as joint holders with benefits of survivorship subject to other provisions contained in the Articles.

## Procedure for rematerialisation of Secured NCDs

Secured NCD Holders who wish to hold the Secured NCDs in physical form may do so by submitting a request to their DP at any time after Allotment in accordance with the applicable procedure stipulated by the DP, in accordance with the Depositories Act and/or rules as notified by the Depositories from time to time. Holders of the Secured NCDs who propose to rematerialize their Secured NCDs, would have to mandatorily submit details of their bank mandate along with a copy of any document evidencing that the bank account is in the name of the holder of such Secured NCDs and their Permanent Account Number to our Company and the Depository Participant. No proposal for rematerialisation of Secured NCDs would be considered if the aforementioned documents and details are not submitted along with the request for such rematerialisation.

## Tranche II Issue Programme

TRANCHE II ISSUE PROGRAMME*	
TRANCHE II ISSUE OPENS ON	Monday, September 27, 2021
TRANCHE II ISSUE CLOSES ON	Monday, October 18, 2021

\* The Tranche II Issue shall remain open for subscription on Working Days from 10 a.m. to 5 p.m. (Indian Standard Time) during the period indicated above, except that the Tranche II Issue may close on such earlier date or extended date as may be decided by the Board of Directors/ or the Finance Committee. In the event of an early closure or extension of the Tranche II Issue, our Company shall ensure that notice of the same is provided to the prospective investors through an advertisement in a reputed daily national newspaper and a regional daily at the place where the registered office of the Company is situated on or before such earlier or extended date of Issue

Closure. On the Tranche II Issue Closing Date, Application Forms will be accepted only between 10:00 a.m. and 3:00 p.m. (Indian Standard Time) and uploaded until 5:00 p.m. (Indian Standard Time) or such extended time as may be permitted by BSE and NSE. Further, pending mandate requests for bids placed on the last day of bidding will be validated by 5 PM on one Working Day after the Issue Closing Date For further details please refer to the chapter titled “Issue Related Information” on page 247.

Further please note that Application Forms for the Tranche II Issue shall be accepted only between 10.00 a.m. and 5.00 p.m. (Indian Standard Time, “IST”) (“Bidding Period”) during the Tranche II Issue Period as mentioned above by the (a) by the Designated Intermediaries at the Bidding Centres, or (b) by the SCSBs directly at the Designated Branches of the SCSBs as mentioned on the Application Form, except that on the Tranche II Issue Closing Date when Applications shall be accepted only between 10.00 a.m. and 3.00 p.m. (Indian Standard Time) and shall be uploaded until 5.00 p.m. (IST) or such extended time as permitted by Stock Exchange(s). It is clarified that the Applications not uploaded in the Stock Exchange(s) Platform would be rejected.

Due to limitation of time available for uploading the Applications on the Tranche II Issue Closing Date, the Applicants are advised to submit their Applications one day prior to the Tranche II Issue Closing Date and, in any case, no later than 3.00 p.m. (Indian Standard Time) on the Tranche II Issue Closing Date. All times mentioned in this Tranche II Prospectus are Indian Standard Time. Applicants are cautioned that in the event a large number of Applications are received on the Tranche II Issue Closing Date, as is typically experienced in public offerings, some Applications may not get uploaded due to lack of sufficient time.

Such Applications that cannot be uploaded will not be considered for allocation under the Issue. Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holiday). Neither our Company, nor the Lead Managers, nor any Member of the Syndicate, Registered Brokers at the Broker Centres, CDPs at the Designated CDP Locations or the RTAs at the Designated RTA Locations or designated branches of SCSBs are liable for any failure in uploading the Applications due to faults in any software/hardware system or otherwise. Please note that, within each category of investors, the Basis of Allotment under the Issue will be on date priority basis except on the day of oversubscription, if any, where the Allotment will be proportionate.

## Interest and Payment of Interest

### Interest on Secured NCDs

#### Series I Secured NCD

In case of Series I Secured NCDs, interest would be paid annually on Actual/Actual basis at the following rate of interest on the amount outstanding from time to time, commencing from the Deemed Date of Allotment of each Series I NCD:

Category of Secured NCD Holders	Coupon (%)
Category I, II, III & IV	8.25%
For Category I, II, III & IV Investors eligible for additional incentive of 0.25% (p.a.)	8.50%

Series I Secured NCDs shall be redeemed at the face value thereof along with the interest accrued thereon, if any, at the end of 24 months from the Deemed Date of Allotment.

#### Series II Secured NCD

In case of Series II Secured NCDs, the Secured NCDs shall be redeemed at the end of 24 months from the Deemed Date of Allotment as mentioned below:

Category of Secured NCD Holders	Face Value (₹ per NCD)	Redemption Amount (₹ per NCD)
Category I, II, III & IV	1,000	1,171.80
For Category I, II, III & IV Investors eligible for additional incentive/premium amount (₹/ Secured NCD)	1,000	1,177.30

#### Series III Secured NCD

In case of Series III Secured NCDs, interest would be paid Annually on Actual/Actual basis at the following rate of interest on the amount outstanding from time to time, commencing from the Deemed Date of Allotment of each Series III Secured NCD:

Category of Secured NCD Holders	Coupon (%)
Category I, II, III & IV	8.50%
For Category I, II, III & IV Investors eligible for additional incentive of 0.25% (p.a.)	8.75%

Series III Secured NCDs shall be redeemed at the face value thereof along with the interest accrued thereon, if any, at the end of 36 months from the Deemed Date of Allotment.

#### Series IV Secured NCD

In case of Series IV Secured NCDs, the Secured NCDs shall be redeemed at the end of 36 months from the Deemed Date of Allotment as mentioned below:

Category of Secured NCD Holders	Face Value (₹ per NCD)	Redemption Amount (₹ per NCD)
Category I, II, III & IV	1,000	1,277.60
For Category I, II, III & IV Investors eligible for additional incentive/premium amount (₹/ Secured NCD)	1,000	1,286.45

#### Series V Secured NCD

In case of Series V Secured NCDs, interest would be paid monthly on Actual/Actual basis at the following rate of interest on the amount outstanding from time to time, commencing from the Deemed Date of Allotment of each Series V NCD:

Category of Secured NCD Holders	Coupon (%)
Category I, II, III & IV	8.42%
For Category I, II, III & IV Investors eligible for additional incentive of 0.25% (p.a.)	8.67%

Series V Secured NCDs shall be redeemed at the face value thereof along with the interest accrued thereon, if any, at the end of 60 months from the Deemed Date of Allotment.

#### Series VI Secured NCD

In case of Series VI Secured NCDs, interest would be paid annually on Actual/Actual basis at the following rate of interest on the amount outstanding from time to time, commencing from the Deemed Date of Allotment of each Series VI NCD:

Category of Secured NCD Holders	Coupon (%)
Category I, II, III & IV	8.75%
For Category I, II, III & IV Investors eligible for additional incentive of 0.25% (p.a.)	9.00%

Series VI Secured NCDs shall be redeemed at the face value thereof along with the interest accrued thereon, if any, at the end of 60 months from the Deemed Date of Allotment.

#### Series VII Secured NCD

In case of Series VII Secured NCDs, the Secured NCDs shall be redeemed at the end of 60 months from the Deemed Date of Allotment as mentioned below:

Category of Secured NCD Holders	Face Value (₹ per NCD)	Redemption Amount (₹ per NCD)
Category I, II, III & IV	1,000	1,521.41
For Category I, II, III & IV Investors eligible for additional incentive/premium amount (₹/ Secured NCD)	1,000	1,539.00

1. With respect to Series where interest is to be paid on an annual basis, relevant interest will be paid on each anniversary of the Deemed Date of Allotment on the face value of the NCDs. The last interest payment under annual Series will be made at the time of redemption of the NCDs.
2. With respect to Series where interest is to be paid on monthly basis, relevant interest will be paid on the first date of every month on the face value of the NCDs. The last interest payment under annual Series will be made at the time of redemption of the NCDs.
3. Subject to applicable tax deducted at source, if any.
4. Please refer to Schedule D for details pertaining to the cashflows of the Company in accordance with the SEBI Operational circular
5. Our Company would allot the Series III secured NCDs, as specified in this Tranche II Prospectus to all valid Applications, wherein the Applicants have not indicated their choice of the relevant Series of NCDs.

All Category of Investors in the proposed Issue who are also holders of NCD(s)/Bond(s) previously issued by our Company,

and/ or our group company, IIFL Home Finance Limited as the case may be, and/or are equity shareholder(s) of IIFL Finance Limited as the case may be, on the Deemed Date of Allotment and applying in Series I, Series III, Series V and/or Series VI shall be eligible for additional incentive of 0.25% p.a. provided the NCDs issued under the proposed Issue are held by the investors on the relevant Record Date applicable for payment of respective coupons, in respect of Series I, Series III, Series V and/or Series VI.

For all Category of Investors in the proposed Issue who are also holders of NCD(s)/Bond(s) previously issued by our Company, and/ or our group company, IIFL Home Finance Limited as the case may be, and/or are equity shareholder(s) of IIFL Finance Limited as the case may be, on the Deemed Date of Allotment applying in Series II, Series IV and/or VII, the maturity amount at redemption along with the additional yield would be ₹ 1,177.30 per NCD, ₹ 1,286.45 per NCD and/or ₹ 1,539.00 per NCD respectively provided the NCDs issued under the proposed Issue are held by the investors on the relevant Record Date applicable for redemption in respect of Series II, Series IV and/or Series VII.

The additional incentive will be maximum of 0.25% p.a. for all Category of Investors in the proposed Issue, who are also holders of NCD(s)/Bond(s) previously issued by our Company, and/ or our group company, IIFL Home Finance Limited as the case may be, and/or are equity shareholder(s) of IIFL Finance Limited as the case may be, on the Deemed Date of Allotment.

On any relevant Record Date, the Registrar and/ or our Company shall determine the list of the Primary holder(s) of this Issue and identify such Investor/ NCD Holders, (based on their DP identification and /or PAN and/or entries in the Register of NCD Holders) and make the requisite payment of additional incentive.

The additional incentive will be given only on the NCDs allotted in this Issue i.e. to the Primary holder(s). In case if any NCD is bought/acquired from secondary market or from open market, additional incentive will not be paid on such bought/acquired NCD.

In case the Primary holder(s) sells/gifts/transfer any NCDs allotted in this Issue, additional incentive will not be paid on such sold/gifted/transferred NCD except in case where NCDs are transferred to the Joint holder/Nominee in case of death of the primary holder.

### **Payment of Interest**

The Tenor, Coupon Rate / Yield and Redemption Amount applicable for each Series of Secured NCDs shall be determined at the time of Allotment of Secured NCDs. Secured NCDs once allotted under any particular Series of Secured NCDs shall continue to bear the applicable Tenor, Coupon/Yield and Redemption Amount as at the time of original Allotment irrespective of the category of Secured NCD Holder on any Record Date, and such tenor, coupon/yield and redemption amount as at the time of original allotment will not be impacted by trading of any series of Secured NCDs between the categories of persons or entities in the secondary market.

We may enter into an arrangement with one or more banks in one or more cities for direct credit of interest to the account of the Investors. In such cases, interest, on the interest payment date, would be directly credited to the account of those Investors who have given their bank mandate.

We may offer the facility of NEFT, RTGS, Direct Credit and any other method permitted by RBI and SEBI from time to time to help Secured NCD Holders. The terms of this facility (including towns where this facility would be available) would be as prescribed by RBI. Refer to the paragraph on “*Manner of Payment of Interest/ Refund*” at page 262.

Payment of Interest will be made to those Secured NCD Holders whose names appear in the register of Secured NCD Holders (or to first holder in case of joint-holders) as on Record Date. For Secured NCDs subscribed, in respect to Series V, where the interest is to be paid on a monthly basis, relevant interest will be calculated from the first day till the last day of every month during the tenor of such Secured NCDs and paid on the first day of every subsequent month.

### **Taxation**

Any tax exemption certificate/document must be lodged at the office of the Registrar at least 7 (seven) days prior to the Record Date or as specifically required, failing which tax applicable on interest will be deducted at source on accrual thereof in our Company's books and/or on payment thereof, in accordance with the provisions of the IT Act and/or any other statutory modification, enactment or notification as the case may be. A tax deduction certificate will be issued for the amount of tax so deducted.

As per clause (ix) of Section 193 of the I.T. Act, no tax is required to be withheld on any interest payable on any security issued by a company, where such security is in dematerialized form and is listed on a recognized stock exchange in India in accordance with the Securities Contracts (Regulation) Act, 1956 and the rules made thereunder. Accordingly, no tax will be deducted at source from the interest on listed NCDs held in the dematerialized form.

If the Interest Payment Date falls on a day other than a Working Day, the interest payment shall be made by our Company on the immediately succeeding Working Day and calculation of such interest payment shall be as per original schedule as if such Interest Payment Date were a Working Day. Payment of interest would be subject to the deduction as prescribed in the I.T. Act or any statutory modification or re-enactment thereof for the time being in force.

*Subject to the terms and conditions in connection with computation of applicable interest on the Record Date as stated on page 249, please note that in case the NCDs are transferred and/or transmitted in accordance with the provisions of this Tranche II Prospectus read with the provisions of the Articles of Association of our Company, the transferee of such NCDs or the deceased holder of NCDs, as the case may be, shall be entitled to any interest which may have accrued on the NCDs.*

#### **Day Count Convention:**

Interest shall be computed on an actual/ actual basis on the principal outstanding on the NCDs as per the SEBI NCS Regulations and the SEBI Operational Circular.

#### **Effect of holidays on payments:**

If the Interest Payment Date falls on a day other than a Working Day, the interest payment shall be made by our Company on the immediately succeeding Working Day and calculation of such interest payment shall be as per original schedule as if such Interest Payment Date were a Working Day. Further, the future Interest Payment Dates shall remain intact and shall not be changed because of postponement of such interest payment on account of it falling on a non-Working Day. Payment of interest will be subject to the deduction of tax as per Income Tax Act or any statutory modification or re-enactment thereof for the time being in force.

If Redemption Date (also being the last Interest Payment Date) falls on a day that is not a Working Day, the Redemption Amount shall be paid by our Company on the immediately preceding Working Day along with interest accrued on the NCDs until but excluding the date of such payment. The interest/redemption payments shall be made only on the days when the money market is functioning in Mumbai.

#### **Illustration for guidance in respect of the day count convention and effect of holidays on payments:**

The illustration for guidance in respect of the day count convention and effect of holidays on payments, as required by SEBI Operations Circular is disclosed in Schedule D in this Tranche II Prospectus.

#### **Application Size**

Each application should be for a minimum of 10 (ten) NCDs and multiples of 1 NCD thereafter (for all series of NCDs, namely Series I, Series II, Series III, Series IV, Series V, Series VI and Series VII taken individually or collectively). The minimum application size for each application for Secured NCDs would be ₹ 10,000 and in multiples of ₹ 1,000 thereafter.

Applicants can apply for any or all Series of Secured NCDs offered hereunder provided the Applicant has applied for minimum application size using the same Application Form.

**Applicants are advised to ensure that applications made by them do not exceed the investment limits or maximum number of NCDs that can be held by them under applicable statutory and/ or regulatory provisions.**

#### **Terms of Payment**

The entire issue price of ₹ 1,000 per NCD is payable on application. In case of allotment of lesser number of NCDs than the number of NCDs applied for, our Company shall instruct the SCSBs to unblock the excess amount blocked on application in accordance with the terms of this Tranche II Prospectus.

#### **Manner of Payment of Interest / Refund**

The manner of payment of interest / refund / redemption in connection with the Secured NCDs is set out below:

The bank details will be obtained from the Depositories for payment of interest / refund / redemption as the case may be. Applicants who have applied for or are holding the NCDs in electronic form, are advised to immediately update their bank account details as appearing on the records of the depository participant. Please note that failure to do so could result in

delays in credit of interest / refund / redemption amounts to the Applicant at the Applicant's sole risk, and neither the Lead Managers our Company nor the Registrar to the Issue shall have any responsibility and undertake any liability for the same.

### **Printing of Bank Particulars on Interest/Redemption Warrants**

As a matter of precaution against possible fraudulent encashment of refund orders and interest/ redemption warrants due to loss or misplacement, the particulars of the Applicant's bank account are mandatorily required to be given for printing on the orders/ warrants. In relation to Secured NCDs applied and held in dematerialized form, these particulars would be taken directly from the depositories. In case of NCDs held in physical form on account of rematerialisation, the Investors are advised to submit their bank account details with our Company / Registrar at least seven (7) days prior to the Record Date failing which the orders / warrants will be dispatched to the postal address of the holder of the NCD as available in the records of our Company.

Bank account particulars will be printed on the orders/ warrants which can then be deposited only in the account specified.

### **Buy Back of NCDs**

Our Company may, at its sole discretion, from time to time, consider, subject to applicable statutory and/or regulatory requirements, buyback of Secured NCDs, upon such terms and conditions as may be decided by our Company.

Our Company may from time to time invite the Secured NCD Holders to offer the Secured NCDs held by them through one or more buyback schemes and/or letters of offer upon such terms and conditions as our Company may from time to time determine, subject to applicable statutory and/or regulatory requirements. Such Secured NCDs which are bought back may be extinguished, re-issued and/or resold in the open market with a view of strengthening the liquidity of the Secured NCDs in the market, subject to applicable statutory and/or regulatory requirements.

### **Form and Denomination of NCDs**

In case of NCDs held in physical form on account of rematerialisation, a single certificate will be issued to the Secured NCD Holder for the aggregate amount of the NCDs held ("Consolidated Certificate"). The Applicant can also request for the issue of Secured NCD certificates in denomination of one Secured NCD ("Market Lot"). In case of Secured NCDs held under different Options, by an Secured NCD Holder, separate Consolidated Certificates will be issued to the Secured NCD Holder for the aggregate amount of the Secured NCDs held under each Option.

It is, however, distinctly to be understood that the Secured NCDs pursuant to this issue shall be traded only in dematerialized form.

In respect of Consolidated Certificates, only upon receipt of a request from the Secured NCD Holder, the Consolidated Certificates would be split into smaller denominations, subject to the minimum of Market Lot. No fee would be charged for splitting of Secured NCD certificates in Market Lots, but stamp duty payable, if any, would be borne by the Secured NCD Holder. The request for splitting should be accompanied by the original Secured NCD certificate, which would then be treated as cancelled.

### **Manner of Payment of Interest / Redemption Amounts**

The manner of payment of interest / redemption in connection with the Secured NCDs is set out below:

#### ***For Secured NCDs held in dematerialised form:***

The bank details will be obtained from the Depositories for payment of Interest / redemption amount as the case may be. Holders of the Secured NCDs, are advised to keep their bank account details as appearing on the records of the depository participant updated at all points of time. Please note that failure to do so could result in delays in credit of Interest/ Redemption Amounts at the Applicant's sole risk, and the Lead Manager, our Company or the Registrar shall have no any responsibility and undertake no liability for the same.

#### ***For Secured NCDs held in physical form on account of re-materialization:***

In case of Secured NCDs held in physical form, on account of rematerialisation, the bank details will be obtained from the documents submitted to the Company along with the rematerialisation request. For further details, please see " - Procedure for Re-materialization of Secured NCDs" on page 163.

The mode of payment of Interest/Redemption Amount shall be undertaken in the following order of preference:

- 1. Direct Credit/ NACH/ RTGS:** Investors having their bank account details updated with the Depository shall be

eligible to receive payment of Interest / Redemption Amount, through:

- i. **Direct Credit.** Interest / Redemption Amount would be credited directly to the bank accounts of the Investors, if held with the same bank as the Company.
  - ii. **NACH:** National Automated Clearing House which is a consolidated system of ECS. Payment of Interest / Redemption Amount would be done through NACH for Applicants having an account at one of the centres specified by the RBI, where such facility has been made available. This would be subject to availability of complete bank account details including Magnetic Ink Character Recognition (MICR) code wherever applicable from the depository. The payment of Interest / Redemption Amount through NACH is mandatory for Applicants having a bank account at any of the centres where NACH facility has been made available by the RBI (subject to availability of all information for crediting the Interest / Redemption Amount through NACH including the MICR code as appearing on a cheque leaf, from the depositories), except where applicant is otherwise disclosed as eligible to get Interest / Redemption Amount through NEFT or Direct Credit or RTGS.
  - iii. **RTGS:** Applicants having a bank account with a participating bank and whose Interest / Redemption Amount exceeds ₹ 2 lakhs, or such amount as may be fixed by RBI from time to time, have the option to receive the Interest / Redemption Amount through RTGS. Such eligible Applicants who indicate their preference to receive Interest / Redemption Amount through RTGS are required to provide the IFSC code in the Application Form or intimate our Company and the Registrar to the Issue at least 7 (seven) working days before the Record Date. Charges, if any, levied by the Applicant's bank receiving the credit would be borne by the Applicant. In the event the same is not provided, Interest / Redemption Amount shall be made through NECS subject to availability of complete bank account details for the same as stated above.
  - iv. **NEFT:** Payment of interest / redemption amount shall be undertaken through NEFT wherever the Applicants' bank has been assigned the Indian Financial System Code ("IFSC"), which can be linked to a Magnetic Ink Character Recognition ("MICR"), if any, available to that particular bank branch. IFSC Code will be obtained from the website of RBI as on a date immediately prior to the date of payment of the Interest / Redemption Amounts, duly mapped with MICR numbers. Wherever the Applicants have registered their nine-digit MICR number and their bank account number while opening and operating the de-mat account, the same will be duly mapped with the IFSC Code of that particular bank branch and the payment of Interest / Redemption Amount will be made to the Applicants through this method.
2. **Registered Post/Speed Post:** For all other Secured NCD Holders, including those who have not updated their bank particulars with the MICR code, the Interest Payment / Redemption Amount shall be paid by way of Interest/ Redemption warrants dispatched through speed post/ registered post only to Applicants that have provided details of a registered address in India.

### **Printing of Bank Particulars on Interest/ Redemption Warrants**

As a matter of precaution against possible fraudulent encashment of Interest/ Redemption warrants due to loss or misplacement, the particulars of the Applicant's bank account are mandatorily required to be given for printing on the orders/ warrants. In relation to Secured NCDs held dematerialised form, these particulars would be taken directly from the depositories. In case of Secured NCDs held in physical form on account of rematerialisation, the investors are advised to submit their bank account details with our Company / Registrar at least 7 (seven) working days prior to the Record Date failing which the orders / warrants will be dispatched to the postal address of the holder of the Secured NCD as available in the records of our Company. Bank account particulars will be printed on the warrants which can then be deposited only in the account specified.

### **Loan against Secured NCDs**

Pursuant to RBI Circular dated June 27, 2013, our Company, being an NBFC, is not permitted to extend any loans against the security of its Secured NCDs.

### **Buy Back of Secured NCDs**

Our Company may, at its sole discretion, from time to time, consider, subject to applicable statutory and/or regulatory requirements, buyback of Secured NCDs, upon such terms and conditions as may be decided by our Company.

Our Company may from time to time invite the Secured NCD Holders to offer the Secured NCDs held by them through one

or more buy-back schemes and/or letters of offer upon such terms and conditions as our Company may from time to time determine, subject to applicable statutory and/or regulatory requirements. Such Secured NCDs which are bought back may be extinguished, re-issued and/or resold in the open market with a view of strengthening the liquidity of the Secured NCDs in the market, subject to applicable statutory and/or regulatory requirements.

#### **Procedure for Redemption by Secured NCD Holders**

The procedure for redemption is set out below:

##### ***Secured NCDs held in physical form on account of re-materialization:***

No action would ordinarily be required on the part of the Secured NCD Holder at the time of redemption and the redemption proceeds would be paid to those Secured NCD Holders whose names stand in the register of Secured NCD Holders maintained by us on the Record Date fixed for the purpose of Redemption. However, our Company may require that the Secured NCD certificate(s), duly discharged by the sole holder/all the joint-holders (signed on the reverse of the Secured NCD certificate(s)) be surrendered for redemption on maturity and should be sent by the Secured NCD Holder(s) by Registered Post with acknowledgment due or by hand delivery to our office or to such persons at such addresses as may be notified by us from time to time. Secured NCD Holder(s) may be requested to surrender the Secured NCD certificate(s) in the manner as stated above, not more than three months and not less than one month prior to the redemption date so as to facilitate timely payment.

We may at our discretion redeem the Secured NCDs without the requirement of surrendering of the Secured NCD certificates by the holder(s) thereof. In case we decide to do so, the holders of Secured NCDs need not submit the Secured NCD certificates to us and the redemption proceeds would be paid to those NCD Holders whose names stand in the register of NCD Holders maintained by us on the Record Date fixed for the purpose of redemption of NCDs. In such case, the NCD certificates would be deemed to have been cancelled. Also see “ - *Payment on Redemption*” on page 265.

##### ***NCDs held in electronic form:***

No action is required on the part of Secured NCD Holder(s) at the time of redemption of Secured NCDs.

#### **Payment on Redemption**

The manner of payment of redemption is set out below:

##### ***Secured NCDs held in physical form on account of re-materialisation:***

The payment on redemption of the Secured NCDs will be made by way of cheque/pay order/electronic modes. However, if our Company so requires, the aforementioned payment would only be made on the surrender of Secured NCD certificate(s), duly discharged by the sole holder / all the joint-holders (signed on the reverse of the Secured NCD certificate(s)). Dispatch of cheques/pay order, etc. in respect of such payment will be made on the Redemption Date or (if so requested by our Company in this regard) within a period of 30 days from the date of receipt of the duly discharged Secured NCD certificate.

In case we decide to do so, the redemption proceeds in the manner stated above would be paid on the redemption date to those Secured NCD Holders whose names stand in the register of debenture holders maintained by us on the Record Date fixed for the purpose of Redemption. Hence the transferees, if any, should ensure lodgment of the transfer documents with us at least seven working days prior to the Record Date. In case the transfer documents are not lodged with us at least seven working days prior to the Record Date and we dispatch the redemption proceeds to the transferor, claims in respect of the redemption proceeds should be settled amongst the parties inter se and no claim or action shall lie against us or the Registrar to the Issue.

Our liability to holder(s) towards their rights including for payment or otherwise shall stand extinguished from the date of redemption in all events and when we dispatch the redemption amounts to the Secured NCD Holder(s).

Further, we will not be liable to pay any interest, income or compensation of any kind from the date of redemption of the Secured NCD(s).

##### ***Secured NCDs held in electronic form:***

On the redemption date, redemption proceeds would be paid by cheque / pay order / electronic mode to those Secured NCD



Holders whose names appear on the list of beneficial owners given by the Depositories to us. These names would be as per the Depositories' records on the Record Date fixed for the purpose of redemption. These Secured NCDs will be simultaneously extinguished to the extent of the amount redeemed through appropriate debit corporate action upon redemption of the corresponding value of the Secured NCDs. It may be noted that in the entire process mentioned above, no action is required on the part of Secured NCD Holders.

Our liability to Secured NCD Holder(s) towards his/their rights including for payment or otherwise shall stand extinguished from the date of redemption in all events and when we dispatch the redemption amounts to the Secured NCD Holder(s).

Further, we will not be liable to pay any interest, income or compensation of any kind from the date of redemption of the Secured NCD(s).

### **Right to reissue Secured NCD(s)**

Subject to the provisions of the Companies Act, 2013, where we have fully redeemed or repurchased any Secured NCD(s), we shall have and shall be deemed always to have had the right to keep such Secured NCDs in effect without extinguishment thereof, for the purpose of resale or reissue and in exercising such right, we shall have and be deemed always to have had the power to resell or reissue such Secured NCDs either by reselling or reissuing the same Secured NCDs or by issuing other Secured NCDs in their place. The aforementioned right includes the right to reissue original Secured NCDs.

### **Sharing of Information**

We may, at our option, use on our own, as well as exchange, share or part with any financial or other information about the Secured NCD Holders available with us, with our subsidiaries, if any and affiliates and other banks, financial institutions, credit bureaus, agencies, statutory bodies, regulatory bodies as may be required and neither we or our affiliates nor their agents shall be liable for use of the aforesaid information.

### **Notices**

All notices to the Secured NCD Holder(s) required to be given by us or the Debenture Trustee shall be published in one English language newspaper having wide circulation and one regional language daily newspaper in Mumbai and/or will be sent by speed post/ courier or through email or other electronic media to the Registered Holders of the NCD(s) from time to time.

### **Pre-Issue Advertisement**

Subject to Section 30 of the Companies Act, 2013, our Company will issue a statutory advertisement on or before the Tranche II Issue Opening Date. This advertisement will contain the information as prescribed in Schedule V of SEBI NCS Regulations in compliance with Regulation 30 of SEBI NCS Regulations. Material updates, if any, between the date of filing of the Shelf Prospectus and this Tranche II Prospectus with ROC and the date of release of this statutory advertisement, will be included in the statutory advertisement.

### **Impersonation**

As a matter of abundant caution, attention of the Investors is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

*“Any person who - (a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or (b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or (c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under section 447 of the Companies Act, 2013”*

### **Pre-closure**

Our Company, in consultation with the Lead Managers reserves the right to close the Tranche II Issue at any time prior to the Tranche II Issue Closing Date, subject to receipt of minimum subscription or as may be specified in the “*General Information - Issue Programme*” on page 27. Our Company shall allot NCDs with respect to the Applications received until the time of such pre-closure in accordance with the Basis of Allotment as described hereinabove and subject to applicable statutory and/or regulatory requirements. In the event of such early closure of the Tranche II Issue, our Company shall ensure that public notice of such early closure is published on or before such early date of closure or the Tranche II Issue Closing

Date, as applicable, through advertisement(s) in all those newspapers in which pre-issue advertisement and advertisement for opening or closure of this Tranche II Issue have been given.

### **Minimum Subscription**

In terms of the SEBI NCS Regulations, for an issuer undertaking a public issue of debt securities the minimum subscription for public issue of debt securities shall be 75% of the Base Issue Size (i.e. ₹ 750 million). If our Company does not receive the minimum subscription of 75% of Base Issue Size (i.e. ₹ 750 million), prior to the Tranche II Issue Closing Date the entire Application Amount shall be unblocked in the relevant ASBA Account(s) of the Applicants within 6 working days from the Tranche II Issue Closing Date provided wherein, the Application Amount has been transferred to the Public Issue Account from the respective ASBA Accounts, such Application Amount shall be refunded from the Refund Account to the relevant ASBA Account(s) of the Applicants within 6 working days from the Issue Closing Date, failing which our Company will become liable to refund the Application Amount along with interest at the rate 15 (fifteen) percent per annum for the delayed period.

### **Utilisation of Application Amount**

The sum received in respect of the Issue will be kept in separate bank account(s) and we will have access to such funds only upon allotment of the NCDs, execution of Debenture Trust Deeds and on receipt of listing and trading approval from the Stock Exchange as per applicable provisions of law(s), regulations and approvals.

### **Utilisation of Issue Proceeds**

- (a) All monies received pursuant to the issue of NCDs to public shall be transferred to a separate bank account other than the bank account referred to in sub-section (3) of section 40 of the Companies Act, 2013.
- (b) Details of all monies utilised out of Tranche II Issue referred to in sub-item (a) shall be disclosed under an appropriate separate head in our Balance Sheet indicating the purpose for which such monies had been utilised; and
- (c) Details of all unutilised monies out of issue of NCDs, if any, referred to in sub-item (a) shall be disclosed under an appropriate separate head in our Balance Sheet indicating the form in which such unutilised monies have been invested.
- (d) We shall utilise the Tranche II Issue proceeds only up on (i) receipt of minimum subscription; (ii) completion of Allotment and refund process in compliance with Section 40 of the Companies Act, 2013; (and (ii) receipt of listing and trading approval from Stock Exchanges.
- (e) The Tranche II Issue proceeds shall not be utilized towards full or part consideration for the purchase or any other acquisition, *inter alia* by way of a lease, of any immovable property.
- (f) Details of all utilised and unutilised monies out of the monies collected in the previous issue made by way of public offer shall be disclosed and continued to be disclosed in the balance sheet till the time any part of the proceeds of such previous issue remains unutilised indicating the purpose for which such monies have been utilised and the securities or other forms of financial assets in which such unutilised monies have been invested.

### **Filing of the Tranche II Prospectus with the RoC**

A copy of the Tranche II Prospectus will be filed with the RoC, in accordance with Section 26 and Section 31 of Companies Act, 2013.

### **Listing**

The NCDs offered through this Tranche II Prospectus are proposed to be listed on the BSE and the NSE. Our Company has obtained an 'in-principle' approval for the Issue from the BSE *vide* their letter no. DCS/BM/PI-BOND/002/20-21 dated July 9, 2020 and from NSE *vide* their letter no. NSE/LIST/0079 dated July 9, 2020 and extension of validity for three months *vide* letter dated December 28, 2020 and for a further period of three months *vide* letter dated September 17, 2021. For the purposes of the Issue, BSE shall be the Designated Stock Exchange.

Our Company will use best efforts to ensure that all steps for the completion of the necessary formalities and approvals for listing and commencement of trading at the Stock Exchanges are taken within 6 (six) Working Days of the Tranche II Issue Closing Date. For the avoidance of doubt, it is hereby clarified that in the event of non-subscription to any one or more of

the series, such series(s) of NCDs shall not be listed.

#### **Guarantee/Letter of Comfort**

This Tranche II Issue is not backed by a guarantee or letter of comfort or any other document and/or letter with similar intent.

#### **Lien**

As per the RBI circular dated June 27, 2013, the Company is not permitted to extend loans against the security of its debentures issued by way of private placement or public issues. The Company shall have the right of set-off and lien, present as well as future on the moneys due and payable to the Secured NCD holders or deposits held in the account of the Secured NCD holders, whether in single name or joint name, to the extent of all outstanding dues by the Secured NCD holders to the Company, subject to applicable law.

#### **Lien on Pledge of NCDs**

Subject to applicable law, our Company, at its discretion, may record a lien on pledge of Secured NCDs if such pledge of Secured NCDs is accepted by any bank or institution for any loan provided to the Secured NCD Holder against pledge of such NCDs as part of the funding.

#### **Monitoring and Reporting of Utilisation of Issue Proceeds**

There is no requirement for appointment of a monitoring agency in terms of the SEBI NCS Regulations. The Audit Committee shall monitor the utilization/ non-utilisation of the proceeds of the Tranche II Issue. Our Company will disclose in our financial statements, the details of utilization of the net proceeds of the Tranche II Issue under a separate head along with details indicating the purpose for which such monies have been utilized, and the securities or other forms of financial assets in which such unutilized monies have been utilised.

#### **Future Borrowings**

Our Company will be entitled to borrow/raise loans or avail of financial assistance in whatever form as also to issue debentures/ NCDs/other securities in any manner having such ranking in priority, pari passu or otherwise, subject to applicable consents, approvals or permissions that may be required under any statutory/regulatory/contractual requirement, and change the capital structure including the issue of shares of any class, on such terms and conditions as we may think appropriate, provided stipulated security cover is maintained on the NCDs and after obtaining the consent of, or intimation to, the NCD Holders or the Debenture Trustee regarding the creation of a charge over such security

## ISSUE PROCEDURE

*This section applies to all Applicants. Specific attention of all Applicants is invited to the SEBI Operational Circular, which provides, inter-alia, that for all public issues of debt securities all Applicants shall mandatorily use the ASBA facility for participating in the Issue. ASBA Applicants and Applicants applying through the Direct Online Application Mechanism (as defined hereinafter) should note that the ASBA process and the Direct Online Application Mechanism involve application procedures that are different from the procedure applicable to all other Applicants. Please note that all Applicants are required to pay the full Application Amount or ensure that the ASBA Account has sufficient credit balance such that the entire Application Amount can be blocked by the SCSB while making an Application. An amount equivalent to the full Application Amount will be blocked by the SCSBs in the relevant ASBA Accounts. Further, Retail Individual Investor may use the Unified Payment Interface (“UPI”) to participate in the public issue for an amount up to ₹ 2,00,000.*

*Applicants should note that they may submit their Applications to the Designated Intermediaries at the Designated CDP Locations or the RTAs at the Designated RTA Locations or designated branches of SCSBs as mentioned on the Application Form. Applicants are advised to make their independent investigations and ensure that their Applications do not exceed the investment limits or maximum number of NCDs that can be held by them under applicable law or as specified in this Tranche II Prospectus.*

*Retail Individual Investors should note that they may use the UPI mechanism to block funds for application value upto ₹ 2 Lac submitted through the app/web interface of the Stock Exchanges or through intermediaries (Lead Brokers, Registered Stockbrokers, Registrar and Transfer agent and Depository Participants).*

*Our Company and the Lead Managers do not accept any responsibility for the completeness and accuracy of the information stated in this section and are not liable for any amendment, modification or change in the applicable law which may occur after the date of this Tranche II Prospectus. Investors are advised to make their independent investigations and ensure that their Bids are submitted in accordance with applicable laws.*

*Further, the Company and the Lead Managers are not liable for any adverse occurrences consequent to the UPI Mechanism for application in the Issue.*

**PLEASE NOTE THAT ALL DESIGNATED INTERMEDIARIES WHO WISH TO COLLECT AND UPLOAD APPLICATION IN THIS ISSUE ON THE ELECTRONIC APPLICATION PLATFORM PROVIDED BY THE STOCK EXCHANGES WILL NEED TO APPROACH THE RESPECTIVE STOCK EXCHANGE AND FOLLOW THE REQUISITE PROCEDURES AS MAY BE PRESCRIBED BY THE RELEVANT STOCK EXCHANGE(S). THE FOLLOWING SECTION MAY CONSEQUENTLY UNDERGO CHANGE BETWEEN THE DATES OF THIS TRANCHE II PROSPECTUS, THE ISSUE OPENING DATE AND THE ISSUE CLOSING DATE.**

**THE MEMBERS OF THE SYNDICATE AND OUR COMPANY SHALL NOT BE RESPONSIBLE OR LIABLE FOR ANY ERRORS OR OMISSIONS ON THE PART OF THE DESIGNATED INTERMEDIARIES IN CONNECTION WITH THE RESPONSIBILITY OF SUCH DESIGNATED INTERMEDIARIES IN RELATION TO COLLECTION AND UPLOAD OF APPLICATIONS IN THIS ISSUE ON THE ELECTRONIC APPLICATION PLATFORM PROVIDED BY THE STOCK EXCHANGES. FURTHER, THE RELEVANT STOCK EXCHANGE(S) SHALL BE RESPONSIBLE FOR ADDRESSING INVESTOR GRIEVANCES ARISING FROM APPLICATIONS THROUGH DESIGNATED INTERMEDIARIES REGISTERED WITH SUCH STOCK EXCHANGE(S).**

**Please note that for the purposes of this section, the term “Working Day” shall mean all days excluding Sundays or a holiday of commercial banks in Mumbai, except with reference to the Issue Period, where Working Days shall mean all days, excluding Saturdays, Sundays and public holiday in India when stock exchanges are closed for trading. Furthermore, for the purpose of post issue period, i.e. period beginning from the Issue Closing Date to listing of the NCDs, Working Days shall mean all trading days of the stock exchanges excluding Sundays and bank holidays in Mumbai. During the tenor of the NCDs, interest/redemption payments shall be made only on the days when the money market is functioning in Mumbai.**

The information below is given for the benefit of the investors. Our Company and Lead Managers are not liable for any amendment or modification or changes in applicable laws or regulations, which may occur after the date of this Tranche II Prospectus.

**Who can apply?**

The following categories of persons are eligible to apply in this Tranche II Issue.

#### **Category I – Institutional Investors**

- Public financial institutions, scheduled commercial banks, and Indian multilateral and bilateral development financial institutions which are authorised to invest in the NCDs;
- Provident funds and pension funds with a minimum corpus of ₹25 crore, superannuation funds and gratuity funds, which are authorised to invest in the NCDs;
- Alternative Investment Funds registered with SEBI, subject to investment conditions applicable to them under the Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012;
- Resident venture capital funds registered with SEBI;
- Insurance companies registered with the IRDAI;
- State industrial development corporations;
- Insurance funds set up and managed by the army, navy, or air force of the Union of India;
- Insurance funds set up and managed by the Department of Posts, the Union of India;
- Systemically important non-banking financial company registered with the RBI and having a net-worth of more than ₹500 crore in accordance with the last audited financial statements
- National Investment Fund set up by resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of the Government of India published in the Gazette of India; and
- Mutual funds registered with SEBI.

#### **Category II – Non-Institutional Investors**

- Companies within the meaning of Section 2(20) of the Companies Act, 2013;
- Statutory bodies or corporations and societies registered under the applicable laws in India and authorised to invest in the NCDs;
- Co-operative banks and regional rural banks;
- Trusts including public or private charitable or religious trusts which are authorised to invest in the NCDs;
- Scientific and/or industrial research organisations, which are authorised to invest in the NCDs;
- Partnership firms in the name of the partners;
- Limited liability partnerships formed and registered under the provisions of the Limited Liability Partnership Act, 2008 (No. 6 of 2009), as amended;
- Association of persons; and
- Any other incorporated and/ or unincorporated body of persons.

#### **Category III - High Net Worth Individual Investors**

- High Net-worth Individual Investors - Resident Indian individuals or Hindu Undivided Families through the Karta applying for an amount aggregating to above ₹10,00,000 across all series of NCDs in this Tranche II Issue.

#### **Category IV – Retail Individual Investors**

- Retail Individual Investors - Resident Indian individuals or Hindu Undivided Families through the Karta applying for an amount aggregating up to and including ₹ 10,00,000 across all series of NCDs in this Tranche II Issue and shall include Retail Individual Investors, who have submitted bid for an amount not more than ₹ 200,000 in any of the bidding options in the Issue (including HUFs applying through their Karta and does not include NRIs) through UPI Mechanism.

Please note that it is clarified that person(s) resident outside India shall not be entitled to participate in the Issue and any Application(s) from such persons are liable to be rejected.

Participation of any of the aforementioned categories of persons or entities is subject to the applicable statutory and/or regulatory requirements in connection with the subscription to Indian securities by such categories of persons or entities.

**Applicants are advised to ensure that applications made by them do not exceed the investment limits or maximum number of Bonds that can be held by them under applicable statutory and or regulatory provisions.**

**Applicants are advised to ensure that they have obtained the necessary statutory and/or regulatory permissions or consents or approvals in connection with applying for, subscribing to, or seeking allotment of NCDs pursuant to this Issue.**

The Lead Managers and their respective associates and affiliates are permitted to subscribe in this Issue.

The information below is given for the benefit of Applicants. Our Company and the Members of the Syndicate are not liable for any amendment or modification or changes in applicable laws or regulations, which may occur after the date of this Tranche II Prospectus.

#### **How to apply?**

**Availability of the Shelf Prospectus, the Tranche II Prospectus, Abridged Prospectus and Application Forms.**

**Please note that there is a single Application Form for Applicants who are persons resident in India.**

Copies of the Shelf Prospectus, Tranche II Prospectus together with Application Forms, and Abridged Prospectus containing the salient features of the Shelf Prospectus, may be obtained from (i) our Company's Registered and Corporate Office, (ii) the office of the Lead Managers, (iii) offices of the brokers, (iii) the office of the Registrar to the Issue, (v) Designated RTA Locations for RTAs, (vi) Designated CDP Locations for CDPs, and (vii) the Designated Branches of the SCSBs. Additionally, the Shelf Prospectus, the Tranche II Prospectus and the Application Forms will be available:

- (i) for download on the website of BSE at [www.bseindia.com](http://www.bseindia.com), on the website of NSE at [www.nseindia.com](http://www.nseindia.com) and the website of the Lead Managers at [www.edelweissfin.com](http://www.edelweissfin.com), [www.iiflcap.com](http://www.iiflcap.com) and [www.equirus.com](http://www.equirus.com).
- (ii) at the Designated Branches of the SCSBs and at the Specified Locations of the Members of the Syndicate.

Electronic Application Forms will also be available on the website of the Stock Exchanges and on the web site of SCSBs that permit submission of Applications electronically. A unique application number ("UAN") will be generated for every Application Form downloaded from the websites of the Stock Exchanges. Further, Application Forms will also be provided to Designated Intermediaries at their request.

*In addition, brokers having online demat account portals may also provide a facility of submitting the Application Forms virtually online to their account holders.*

*Trading members of the Stock Exchanges can download Application Forms from the website of the Stock Exchange. Further, Application Forms will be provided to Designated Intermediaries of the Stock Exchanges at their request.*

#### **Method of Application**

In terms of the SEBI Operational Circular, an eligible investor desirous of applying in this Issue can make Applications through the ASBA mechanism only.

All Applicants shall mandatorily apply in the Issue through the ASBA process only. Applicants intending to subscribe in the Issue shall submit a duly filled Application form to any of the Designated Intermediaries. Designated Intermediaries (other than SCSBs) shall submit/deliver the Application Form (except the Application Form from a Retail Individual Investor bidding using the UPI mechanism) to the respective SCSB, where such investor has a bank account and shall not submit it to any non-SCSB bank or any Escrow Bank.

*Applicants should submit the Application Form only at the Bidding Centres, i.e. to the respective Members of the Syndicate at the Specified Locations, the SCSBs at the Designated Branches, the Registered Broker at the Broker Centres, the RTAs at the Designated RTA Locations or CDPs at the Designated CDP Locations. Kindly note that Application Forms submitted by Applicants at the Specified Locations will not be accepted if the SCSB with which the ASBA Account, as specified in the Application Form is maintained has not named at least one branch at that location for the Designated Intermediaries for deposit of the Application Forms. A list of such branches is available at <http://www.sebi.gov.in>.*

The relevant Designated Intermediaries, upon receipt of physical Application Forms from Applicants, shall upload the details of these Application Forms to the online platform of the Stock Exchanges and submit these Application Forms (except a Bid cum Application Form from RIBs using the UPI Mechanism) with the SCSB with whom the relevant ASBA Accounts are maintained.

Designated Intermediaries (other than SCSBs) shall not accept any ASBA Form from a RIB who is not Bidding using the UPI Mechanism.

For RIBs using UPI Mechanism, the Stock Exchanges shall share the bid details (including UPI ID) with the Sponsor Bank on a continuous basis to enable the Sponsor Bank to initiate UPI Mandate Request to RIBs for blocking of funds.

An Applicant shall submit the Application Form, which shall be stamped at the relevant Designated Branch of the SCSB. Application Forms in physical mode, which shall be stamped, can also be submitted to the Designated Intermediaries at the Specified Locations. The SCSB shall block an amount in the ASBA Account equal to the Application Amount specified in the Application Form.

Our Company, the Directors, affiliates, associates and their respective directors and officers, Lead Managers and the Registrar to the Issue and their respective directors and officers, shall not take any responsibility for acts, mistakes, errors, omissions and commissions etc. in relation to ASBA Applications accepted by the Designated Intermediaries, Applications uploaded by SCSBs, Applications accepted but not uploaded by SCSBs or Applications accepted and uploaded without blocking funds in the ASBA Accounts. It shall be presumed that for Applications uploaded by SCSBs, the Application Amount has been blocked in the relevant ASBA Account. Further, all grievances against Designated Intermediaries in relation to the Issue should be made by Applicants directly to the relevant Stock Exchange(s).

In terms of the SEBI Operational Circular, an eligible investor desirous of applying in this Issue can make Applications through the following modes:

1. **Through Self-Certified Syndicate Bank (SCSB) or intermediaries** (viz. Lead Brokers, Registered Stock Brokers, Registrar and Transfer agent and Depository Participants)
  - a. An investor may submit the bid-cum-application form, with ASBA as the sole mechanism for making payment, physically at the branch of a SCSB, i.e. investor's bank. For such applications, the existing process of uploading of bid on the Stock Exchanges bidding platform and blocking of funds in investors account by the SCSB would continue.
  - b. An investor may submit the completed bid-cum-application form to intermediaries mentioned above along with details of his/her bank account for blocking of funds. The intermediary shall upload the bid on the Stock Exchanges bidding platform and forward the application form to a branch of a SCSB for blocking of funds.
  - c. An investor may submit the bid-cum-application form with a SCSB or the intermediaries mentioned above and use his / her bank account linked UPI ID for the purpose of blocking of funds, if the application value is ₹2 lac or less. The intermediary shall upload the bid on the Stock Exchanges bidding platform. The application amount would be blocked through the UPI mechanism in this case.
2. **Through Stock Exchanges**
  - a. An investor may submit the bid-cum-application form through the App or web interface developed by Stock

Exchanges (or any other permitted methods) wherein the bid is automatically uploaded onto the Stock Exchanges bidding platform and the amount is blocked using the UPI Mechanism.

- b. The Stock Exchanges have extended their web-based platforms i.e 'BSEDirect' and 'NSE goBID' to facilitate investors to apply in public issues of debt securities through the web based platform and mobile app with a facility to block funds through Unified Payments Interface (UPI) mechanism for application value upto ₹ 2 L ac. To place bid through 'BSEDirect' and 'NSE goBID' platform/ mobile app the eligible investor is required to register himself/ herself with BSE Direct/ NSE goBID.
- c. An investor may use the following links to access the web-based interface developed by the Stock Exchanges to bid using the UPI Mechanism: BSE: <https://www.bsedirect.com>; and NSE: <https://www.nseindiaipo.com>.
- d. The BSE Direct and NSE goBID mobile application can be downloaded from play store in android phones. Kindly search for 'BSEdirect' or 'NSE goBID' on Google Playstore for downloading mobile applications.
- e. For further details on the registration process and the submission of bids through the App or web interface, the Stock Exchanges have issued operational guidelines and circulars available at BSE: <https://www.bseindia.com/markets/MarketInfo/DispNewNoticesCirculars.aspx?page=20201228-60>, and <https://www.bseindia.com/markets/MarketInfo/DispNewNoticesCirculars.aspx?page=20201228-61>; NSE: <https://www1.nseindia.com/content/circulars/IPO46907.zip>; <https://www1.nseindia.com/content/circulars/IPO46867.zip>.

For further details please refer to 'Process for investor application submitted with UPI as mode of payment' on page 282.

#### **Application Size**

Each application should be for a minimum of 10 NCDs across all series collectively and multiples of 1 NCD thereafter (for all series of NCDs taken individually or collectively). The minimum application size for each application for NCDs would be ₹10,000 across all series collectively and in multiples of ₹1,000 thereafter.

Applicants can apply for any or all series of NCDs offered hereunder provided the Applicant has applied for minimum application size using the same Application Form.

Applicants are advised to ensure that applications made by them do not exceed the investment limits or maximum number of NCDs that can be held by them under applicable statutory and or regulatory provisions.

#### **APPLICATIONS BY VARIOUS APPLICANT CATEGORIES**

##### **Applications by Mutual Funds**

Pursuant to the SEBI circular no. SEBI/HO/IMD/DF2/CIR/P/2017/14 dated February 22, 2017 ("SEBI Circular 2017"), as amended by SEBI circular no. SEBI/HO/IMD/DF2/CIR/P/2019/104 dated October 1, 2019 mutual funds are required to ensure that the total exposure of debt schemes of mutual funds in a particular sector shall not exceed 20% of the net assets value of the scheme. Further, the additional exposure limit provided for financial services sector not exceeding 10% of net assets value of scheme shall be allowed only by way of increase in exposure to HFCs. However the overall exposure in HFCs shall not exceed the sector exposure limit of 20% of the net assets of the scheme Further, the group level limits for debt schemes and the ceiling be fixed at 10% of net assets value extendable to 15% of net assets value after prior approval of the board of trustees.

A separate Application can be made in respect of each scheme of an Indian mutual fund registered with SEBI and such Applications shall not be treated as multiple Applications. Applications made by the AMC's or custodians of a Mutual Fund shall clearly indicate the name of the concerned scheme for which the Application is being made. An Application Form by a mutual fund registered with SEBI for Allotment of the NCDs must be also accompanied by certified true copies of (i) its SEBI registration certificates (ii) the trust deed in respect of such mutual fund (iii) a resolution authorising investment and containing operating instructions and (iv) specimen signatures of authorized signatories.

Failing this, our Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason therefor.

##### **Application by Scheduled Commercial Banks, Co-operative Banks and Regional Rural Banks**



Scheduled Commercial Banks, Co-operative Banks and Regional Rural Banks can apply in this Tranche II Issue based upon their own investment limits and approvals. Applications by them for Allotment of the NCDs must be accompanied by certified true copies of (i) memorandum and articles of association/charter of constitution; (ii) power of attorney; (iii) a board resolution authorising investment; (iv) the certificate of registration from the RBI; and (v) a letter of authorisation.

Failing this, our Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason therefor.

**Pursuant to SEBI Circular no. CIR/CFD/DIL/1/2013 dated January 2, 2013, SCSBs making applications on their own account using ASBA facility, should have a separate account in their own name with any other SEBI registered SCSB. Further, such account shall be used solely for the purpose of making application in public issues and clear demarcated funds should be available in such account for ASBA applications.**

#### **Application by Insurance Companies**

Insurance companies registered with the IRDAI can apply in this Issue based on their own investment limits and approvals in accordance with the regulations, guidelines and circulars issued by the IRDAI. The Application Form must be accompanied by certified true copies of their (i) memorandum and articles of association/charter of constitution; (ii) power of attorney; (iii) resolution authorising investments/containing operating instructions; (iv) IRDAI registration certificate, and (v) specimen signatures of authorised signatories.

**Failing this, our Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason therefor.**

#### **Applications by Indian Alternative Investments Funds**

Applications made by 'Alternative Investment Funds' eligible to invest in accordance with the SEBI AIF Regulations for Allotment of the NCDs must be accompanied by certified true copies of (i) SEBI registration certificate; (ii) a resolution authorising investment and containing operating instructions; and (iii) specimen signatures of authorised persons. The Alternative Investment Funds shall at all times comply with the requirements applicable to it under the SEBI AIF Regulations and the relevant notifications issued by SEBI.

**Failing this, our Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason therefor.**

#### **Application by Systemically Important Non-Banking Financial Companies**

Systemically Important Non-Banking Financial Company, a non-banking financial company registered with the Reserve Bank of India and having a net worth of more than ₹ 50,000 lakh as per the last audited financial statement can apply in the Issue based upon their own investment limits and approvals. Applications by them for Allotment of the NCDs must be accompanied by certified true copies of (i) their memorandum and articles of association or charter of constitution; (ii) power of attorney; (iii) a board resolution authorising investments; (iv) specimen signatures of authorised signatories; (v) certificate of registration issued by the RBI; (vi) latest audited financial statements; (vii) net worth certificate from the statutory auditor.

**Failing this, our Company reserves the right to accept or reject any Application for Allotment of the NCDs in whole or in part, in either case, without assigning any reason therefor.**

#### **Applications by Associations of persons and/or bodies established pursuant to or registered under any central or state statutory enactment**

In case of Applications made by Applications by Associations of persons and/or bodies established pursuant to or registered under any central or state statutory enactment, must submit a (i) certified copy of the certificate of registration or proof of constitution, as applicable, (ii) power of attorney, if any, in favour of one or more persons thereof, (iii) such other documents evidencing registration thereof under applicable statutory/regulatory requirements. Further, any trusts applying for NCDs pursuant to the Issue must ensure that (a) they are authorized under applicable statutory/regulatory requirements and their constitution instrument to hold and invest in debentures, (b) they have obtained all necessary approvals, consents or other authorisations, which may be required under applicable statutory and/or regulatory requirements to invest in debentures, and (c) Applications made by them do not exceed the investment limits or maximum number of NCDs that can be held by them under applicable statutory and or regulatory provisions. **Failing this, our Company reserves the right to accept or reject**

**any Applications in whole or in part, in either case, without assigning any reason therefor.**

#### **Applications by Trusts**

In case of Applications made by trusts, settled under the Indian Trusts Act, 1882, as amended, or any other statutory and/or regulatory provision governing the settlement of trusts in India, must submit a (i) certified copy of the registered instrument for creation of such trust, (ii) power of attorney, if any, in favour of one or more trustees thereof, (iii) such other documents evidencing registration thereof under applicable statutory/regulatory requirements. Further, any trusts applying for NCDs pursuant to this Issue must ensure that (a) they are authorized under applicable statutory/regulatory requirements and their constitution instrument to hold and invest in debentures, (b) they have obtained all necessary approvals, consents or other authorisations, which may be required under applicable statutory and/or regulatory requirements to invest in debentures, and (c) Applications made by them do not exceed the investment limits or maximum number of NCDs that can be held by them under applicable statutory and or regulatory provisions.

**Failing this, our Company reserves the right to accept or reject any Applications in whole or in part, in either case, without assigning any reason therefor.**

#### **Applications by Public Financial Institutions or statutory corporations, which are authorized to invest in the NCDs**

The Application must be accompanied by certified true copies of: (i) any Act/ Rules under which they are incorporated; (ii) board resolution authorising investments; and (iii) specimen signature of authorized person.

**Failing this, our Company reserves the right to accept or reject any Applications in whole or in part, in either case, without assigning any reason therefor.**

#### **Applications made by companies, bodies corporate and societies registered under the applicable laws in India**

The Application must be accompanied by certified true copies of: (i) any act/ rules under which they are incorporated; (ii) board resolution authorising investments; and (iii) specimen signature of authorized person.

**Failing this, our Company reserves the right to accept or reject any Applications in whole or in part, in either case, without assigning any reason therefor.**

#### **Applications by Indian scientific and/ or industrial research organizations, which are authorized to invest in the NCDs**

Applications by scientific and/ or industrial research organisations which are authorised to invest in the NCDs must be accompanied by certified true copies of: (i) any act/rules under which such Applicant is incorporated; (ii) a resolution of the board of directors of such Applicant authorising investments; and (iii) specimen signature of authorized persons of such Applicant.

**Failing this, our Company reserves the right to accept or reject any Applications for Allotment of the NCDs in whole or in part, in either case, without assigning any reason therefor.**

#### **Applications by partnership firms formed under applicable Indian laws in the name of the partners and Limited Liability Partnerships formed and registered under the provisions of the Limited Liability Partnership Act, 2008**

Applications made by partnership firms and limited liability partnerships formed and registered under the Limited Liability Partnership Act, 2008 must be accompanied by certified true copies of: (i) the partnership deed for such Applicants; (ii) any documents evidencing registration of such Applicant thereof under applicable statutory/regulatory requirements; (iii) a resolution authorizing the investment and containing operating instructions; and (iv) specimen signature of authorized persons of such Applicant.

**Failing this, our Company reserves the right to accept or reject any Applications for Allotment of the NCDs in whole or in part, in either case, without assigning any reason therefor.**

#### **Applications under a power of attorney.**

In case of Applications made pursuant to a power of attorney by Applicants from Category I and Category II, a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/or bye laws must be lodged along with the Application Form.

**Failing this, our Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason therefor.**

In case of Applications made pursuant to a power of attorney by Applicants from Category III and Category IV, a certified copy of the power of attorney must be lodged along with the Application Form.

In case of physical ASBA Applications made pursuant to a power of attorney, a certified copy of the power of attorney must be lodged along with the Application Form.

**Failing this our Company, in consultation with the Lead Managers, reserves the right to reject such Applications.**

**Our Company, in its absolute discretion, reserves the right to relax the above condition of attaching the power of attorney along with the Application Forms subject to such terms and conditions that our Company and the Lead Managers may deem fit.**

Brokers having online demat account portals may also provide a facility of submitting the Application Forms online to their account holders. Under this facility, a broker receives an online instruction through its portal from the Applicant for making an Application on his or her behalf. Based on such instruction, and a power of attorney granted by the Applicant to authorise the broker, the broker makes an Application on behalf of the Applicant.

**Applications by provident funds, pension funds, superannuation funds and gratuity funds which are authorized to invest in the NCDs**

Applications by provident funds, pension funds, superannuation funds and gratuity funds which are authorised to invest in the NCDs, for Allotment of the NCDs must be accompanied by certified true copies of: (i) any act or rules under which they are incorporated; (ii) a power of attorney, if any, in favour of one or more trustees thereof, (ii) a board resolution authorising investments; (iii) such other documents evidencing registration thereof under applicable statutory or regulatory requirements; (iv) specimen signature of authorized person; (v) a certified copy of the registered instrument for creation of such fund or trust; and (vi) any tax exemption certificate issued by Income Tax authorities.

**Failing this, our Company reserves the right to accept or reject any Applications for Allotment of the NCDs in whole or in part, in either case, without assigning any reason therefor.**

**Applications by National Investment Funds**

Application made by a National Investment Fund for Allotment of the NCDs must be accompanied by certified true copies of: (i) incorporation/ registration under any Act/Rules under which they are incorporated/registered, (ii) the trust deed in respect of the fund, if any, (iii) a resolution authorising investment and containing operating instructions; and (iv) specimen signatures of authorized persons.

**Failing this, our Company reserves the right to accept or reject any Applications for Allotment of the NCDs in whole or in part, in either case, without assigning any reason therefor.**

The Lead Managers and their respective associates and affiliates are permitted to subscribe in this Issue.

**Applications cannot be made by:**

- a) Minors without a guardian name\* (A guardian may apply on behalf of a minor. However, Application by minors must be made through Application Forms that contain the names of both the minor applicant and the name of the guardian);
- b) Foreign nationals;
- c) Persons resident outside India;
- d) Foreign Institutional Investors;
- e) Foreign Portfolio Investors;

- f) Non-Resident Indians;
- g) Qualified Foreign Investors;
- h) Overseas Corporate Bodies\*\*;
- i) Foreign Venture Capital Funds; and
- j) Persons ineligible to contract under applicable statutory/ regulatory requirements.

*\*Applicant shall ensure that guardian is competent to contract under Indian Contract Act, 1872.*

*The Registrar to the Issue shall verify the above on the basis of the records provided by the Depositories based on the DP ID and Client ID provided by the Applicants in the Application Form and uploaded onto the electronic system of the Stock Exchanges by the Designated Intermediaries.*

Based on the information provided by the Depositories, our Company shall have the right to accept Applications belonging to an account for the benefit of a minor (under guardianship). In case of such Applications, the Registrar to the Issue shall verify the above on the basis of the records provided by the Depositories based on the DP ID and Client ID provided by the Applicants in the Application Form and uploaded onto the electronic system of the Stock Exchanges.

*\*\*The concept of Overseas Corporate Bodies (meaning any company, partnership firm, society and other corporate body or overseas trust irrevocably owned/held directly or indirectly to the extent of at least 60% by NRIs), which was in existence until 2003, was withdrawn by the Foreign Exchange Management (Withdrawal of General Permission to Overseas Corporate Bodies) Regulations, 2003. Accordingly, OCBs are not permitted to invest in the Issue.*

Payment instructions

#### **Payment mechanism for Applicants**

An Applicant shall specify details of the ASBA Account Number in the Application Form and the relevant SCSB shall block an amount equivalent to the Application Amount in the ASBA Account specified in the Application Form.

An Applicant may submit the completed Application Form to designated intermediaries along with details of his/her bank account for blocking of funds. The intermediary shall upload the bid on the Designated Stock Exchange bidding platform and forward the application form to a branch of a SCSB for blocking of funds.

An Applicant may submit the Application Form with a SCSB or the intermediaries mentioned above and use his / her bank account linked UPI ID for the purpose of blocking of funds, if the application value is ₹2 lac or less. The intermediary shall upload the bid on the Stock Exchange(s) bidding platform. The application amount would be blocked through the UPI Mechanism once the mandate request has been successfully accepted by the Applicant in this case.

An Applicant may submit the Application Form through the App or web interface developed by Stock Exchanges wherein the bid is automatically uploaded onto the Stock Exchanges bidding platform and the amount is blocked using the UPI Mechanism once the mandate request has been successfully accepted by the Applicant.

Upon receipt of an intimation from the Registrar to the Issue, the SCSBs shall, on the Designated Date, transfer such blocked amount from the ASBA Account to the Public Issue Account in terms of the Public Issue Account and Sponsor Bank Agreement. The balance amount remaining after the finalisation of the Basis of Allotment shall be unblocked by the SCSBs on the basis of the instructions issued in this regard by the Registrar to the Issue to the respective SCSB within 6 (six) Working Days of the Issue Closing Date. The Application Amount shall remain blocked in the ASBA Account until transfer of the Application Amount to the Public Issue Account, or until withdrawal/ failure of this Tranche II Issue or until rejection of the Application, as the case may be.

Additional information for Applicants

1. Application Forms submitted by Applicants whose beneficiary accounts are inactive shall be rejected.
2. No separate receipts will be issued for the money blocked on the submission of Application Form. However, the collection centre of the Designated Intermediaries will acknowledge the receipt of the Application Forms by

stamping and returning to the Applicant the acknowledgement slip. This acknowledgement slip will serve as the duplicate of the Application Form for the records of the Applicant.

3. Applications should be submitted on the Application Form only. In the event that physical Application Forms do not bear the stamp of the Designated Intermediaries, or the relevant Designated Branch, as the case may be, they are liable to be rejected.
4. Application Forms submitted by Applicants shall be for allotment of NCDs only in dematerialized form.

**Additional Instructions for Retail Individual Investors using the UPI mechanism:**

- a) Before submission of the application form with the Designated Intermediary, a Retail Individual Investor shall download the mobile app for UPI and create a UPI ID (xyz@bankname) of not more than 45 characters with its bank and link it to his/ her bank account where the funds equivalent to the application amount is available.
- b) The Retail Individual Investor shall fill in the bid details in the application form along with his/ her bank account linked UPI ID and submit the application with any of the intermediaries or through the stock exchanges App/ Web interface.
- c) The Designated Intermediary, upon receipt of form, shall upload the bid details along with the UPI ID on the Stock Exchange(s) bidding platform using appropriate protocols.
- d) Once the bid has been entered in the bidding platform, the Stock Exchange(s) shall undertake validation of the PAN and Demat account combination details of investor with the depository.
- e) The Depository shall validate the aforesaid PAN and Demat account details on a near real time basis and send response to Stock Exchange(s) which would be shared by the Stock Exchange(s) with the Designated Intermediaries through its platform, for corrections, if any.
- f) Once the bid details are uploaded on the Stock Exchange(s) platform, the Stock Exchange(s) shall send an SMS to the investor regarding submission of his / her application, at the end of day, during the bidding period. For the last day of bidding, the SMS may be sent the next Working Day.
- g) Post undertaking validation with the Depository, the Stock Exchange(s) shall, on a continuous basis, electronically share the bid details along with investors UPI ID, with the Sponsor Bank appointed by the Company.
- h) The Sponsor Bank shall initiate a mandate request on the investor i.e. request the investor to authorize blocking of funds equivalent to application amount and subsequent debit of funds in case of allotment.
- i) The request raised by the Sponsor Bank, would be electronically received by the investor as a SMS / intimation on his / her mobile no. / mobile app, associated with the UPI ID linked bank account.
- j) The investor shall be able to view the amount to be blocked as per his / her bid in such intimation. The investor shall be able to view an attachment wherein the bid details submitted by such investor will be visible. After reviewing the details properly, the investor shall be required to proceed to authorize the mandate. Such mandate raised by the Sponsor Bank would be a one-time mandate for each application in the Issue.
- k) The investor is required to accept the UPI mandate latest by 5 pm on the third working day from the day of bidding on the stock exchange platform except for the last day of the Issue period or any other modified closure date of the Issue period in which case, he / she is required to accept the UPI mandate latest by 5 pm the next Working Day.
- l) The investor shall not be allowed to add or modify the bid(s) of the application except for modification of either DP ID/Client ID, or PAN ID but not both. However, the investor can withdraw the bid(s) and reapply.
- m) For mismatch bids, on successful validation of PAN and DP ID/ Client ID combination during T+1 (T being the Issue Closing Date) modification session, such bids will be sent to Sponsor Bank for further processing by the Exchange on T+1 (T being the Issue Closing Date) day till 1 pm
- n) The facility of Re-initiation/ Resending the UPI mandate shall be available only till 5 pm on the day of bidding.

- o) Upon successful validation of block request by the investor, as above, the said information would be electronically received by the investors' bank, where the funds, equivalent to application amount, would get blocked in investors account. Intimation regarding confirmation of such block of funds in investors account would also be received by the investor.
- p) The information containing status of block request (e.g. accepted / decline / pending) would also be shared with the Sponsor Bank, which in turn would be shared with the Stock Exchange(s). The block request status would also be displayed on the Stock Exchange(s) platform for information of the intermediary.
- q) The information received from Sponsor Bank, would be shared by Stock Exchange(s) with the Registrar to the Issue in the form of a file for the purpose of reconciliation.
- r) Post closure of the Issue, the Stock Exchange(s) shall share the bid details with the Registrar to the Issue. Further, the Stock Exchange(s) shall also provide the Registrar to the Issue, the final file received from the Sponsor Bank, containing status of blocked funds or otherwise, along with the bank account details with respect to applications made using UPI ID.

**Applicants are advised not to submit Application Forms to Public Issue Account Banks as the same will be rejected in such cases and the Applicants will not be entitled to any compensation whatsoever.**

#### **Filing of the Shelf Prospectus and the Tranche II Prospectus with ROC**

A copy of the Shelf Prospectus and the Tranche II Prospectus shall be filed with the ROC in accordance with Section 26 and Section 31 of the Companies Act, 2013.

#### **Instructions for completing the Application Form**

- (a) Applications must be made in the prescribed Application Form.
- (b) Application Forms are to be completed in full, in BLOCK LETTERS in ENGLISH and in accordance with the instructions contained in the Shelf Prospectus, the Tranche II Prospectus and the Application Form. Incomplete Application Forms are liable to be rejected. Applicants should note that the Designated Intermediaries will not be liable for errors in data entry due to incomplete or illegible Application Forms.
- (c) Applications are required to be for a minimum of such NCDs and in multiples of one NCD thereafter as specified in the Issue Documents.
- (d) Thumb impressions and signatures other than in the languages specified in the Eighth Schedule in the Constitution of India must be attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal.
- (e) Applications should be in single or joint names and not exceeding three names, and in the same order as their Depository Participant details and Applications should be made by Karta in case the Applicant is an HUF. Applicants are required to ensure that the PAN Details of the HUF are mentioned and not those of the Karta.
- (f) If the Application is submitted in joint names, the Application Form should contain only the name of the first Applicant whose name should also appear as the first holder of the depository account held in joint names.
- (g) Applicants applying for Allotment must provide details of valid and active DP ID, Client ID and PAN clearly and without error. On the basis of such Applicant's active DP ID, Client ID and PAN provided in the Application Form, and as entered into the electronic Application system of the Stock Exchange(s) by the Designated Intermediaries, as the case may be, the Registrar to the Issue will obtain from the Depository the Demographic Details. Invalid accounts, suspended accounts or where such account is classified as invalid or suspended may not be considered for Allotment of the NCDs.
- (h) Applicants must ensure that their Application Forms are made in a single name.
- (i) If the ASBA Account holder is different from the Applicant, the Application Form should be signed by the ASBA Account holder also, in accordance with the instructions provided in the Application Form.
- (j) Applicant should correctly mention the ASBA Account number and UPI ID in case applying through UPI

Mechanism and ensure that funds equal to the Application Amount are available in the ASBA Account before submitting the Application Form and ensure that the signature in the Application Form matches with the signature in the Applicant's bank records.

- (k) All Applicants are required to tick the relevant column in the "Category of Investor" box in the Application Form.
- (l) Applications for all the series of the NCDs may be made in a single Application Form only.

**The series, mode of allotment, PAN, demat account number, etc. should be captured by the relevant Designated Intermediaries in the data entries as such data entries will be considered for allotment.**

**Applicants should note that neither the Members of the Syndicate nor the other Designated Intermediaries, as the case may be, will be liable for error in data entry due to incomplete or illegible Application Forms. Our Company would allot Secured Series I NCDs to all valid Applications, wherein the Applicants have not indicated their choice of the relevant series of NCDs.**

#### **Applicants' PAN, Depository Account and Bank Account Details**

**ALL APPLICANTS APPLYING FOR ALLOTMENT OF THE NCDs SHOULD MENTION THEIR DP ID, CLIENT ID, PAN AND UPI ID (in case applying through UPI Mechanism) IN THE APPLICATION FORM. APPLICANTS MUST ENSURE THAT THE DP ID, CLIENT ID PAN AND UPI ID GIVEN IN THE APPLICATION FORM IS EXACTLY THE SAME AS THE DP ID, CLIENT ID, PAN AND UPI ID AVAILABLE IN THE DEPOSITORY DATABASE. IF THE BENEFICIARY ACCOUNT IS HELD IN JOINT NAMES, THE APPLICATION FORM SHOULD CONTAIN THE NAME AND PAN OF BOTH THE HOLDERS OF THE BENEFICIARY ACCOUNT AND SIGNATURES OF BOTH HOLDERS WOULD BE REQUIRED IN THE APPLICATION FORM.**

**On the basis of the DP ID, Client ID, PAN and UPI ID provided by them in the Application Form, the Registrar to the Issue will obtain from the Depository the Demographic Details of the Applicants including PAN and MICR code. These Demographic Details would be used for giving Allotment Advice and refunds, if any, to the Applicants. Hence, Applicants are advised to immediately update their Demographic Details (including bank account details) as appearing on the records of the Depository Participant and ensure that they are true and correct. Please note that failure to do so could result in delays in despatch/ credit of refunds, if any, to Applicants, delivery of Allotment Advice or unblocking of ASBA Accounts at the Applicants' sole risk, and neither the Members of the Syndicate nor the Designated Intermediaries, nor the Registrar, nor the Banker(s) to the Issue, nor the SCSBs, nor our Company shall have any responsibility and undertake any liability for the same.**

**Applicants should note that in case the DP ID, Client ID and PAN mentioned in the Application Form, as the case may be and entered into the electronic Application system of the Stock Exchange(s) by the Members of the Syndicate or the Designated Intermediaries, as the case may be, do not match with the DP ID, Client ID and PAN available in the Depository database or in case PAN is not available in the Depository database, the Application Form is liable to be rejected and our Company, the Members of the Syndicate and the other Designated Intermediaries shall not be liable for losses, if any.**

These Demographic Details would be used for all correspondence with the Applicants including mailing of the Allotment Advice and for refunds (if any) as applicable. The Demographic Details given by Applicants in the Application Form would not be used for any other purpose by the Registrar to the Issue except in relation to this Issue.

By signing the Application Form, Applicants applying for the NCDs would be deemed to have authorised the Depositories to provide, upon request, to the Registrar, the required Demographic Details as available on its records.

Allotment Advice would be mailed by post or e-mail at the address of the Applicants in accordance with the Demographic Details received from the Depositories. Applicants may note that delivery of Allotment Advice may get delayed if the same once sent to the address obtained from the Depositories are returned undelivered. Further, please note that any such delay shall be at such Applicants' sole risk and neither our Company, Banker(s) to the Issue, Registrar to the Issue nor the Lead Managers shall be liable to compensate the Applicant for any losses caused to the Applicants due to any such delay or liable to pay any interest for such delay. In case of refunds through electronic modes as detailed in this Tranche II Prospectus, refunds may be delayed if bank particulars obtained from the Depository Participant are incorrect.

In case of Applications made under powers of attorney, our Company in its absolute discretion, reserves the right to permit

the holder of a power of attorney to request the Registrar to the Issue that for the purpose of printing particulars on and mailing of the Allotment Advice through post, the Demographic Details obtained from the Depository of the Applicant shall be used.

With effect from August 16, 2010, the beneficiary accounts of Applicants for whom PAN details have not been verified shall be suspended for credit and no credit of NCDs pursuant to this Issue will be made into the accounts of the Applicants. Application Forms submitted by Applicants whose beneficiary accounts are inactive shall be rejected. Furthermore, in case no corresponding record is available with the Depositories, which matches the four parameters, namely, DP ID, Client ID, PAN and UPI ID then such Applications are liable to be rejected.

Applicants should note that the NCDs will be allotted to all successful Applicants only in dematerialized form. The Application Forms which do not have the details of the Applicant's depository account, including DP ID, Client ID and PAN and UPI ID (for Retail Individual Investor Applicants bidding using the UPI mechanism), shall be treated as incomplete and will be rejected.

### **Unified Payments Interface (UPI)**

UPI Mechanism is applicable for public debt issues as a payment mechanism (in addition to the mechanism of blocking funds maintained with SCSBs under ASBA) for applications by retail individual bidders through Designated Intermediaries. All SCSBs offering the facility of making applications in public issues shall also provide the facility to make applications using UPI. The Company will be required to appoint one SCSB as a Sponsor Bank to act as a conduit between the Stock Exchanges and National Payments Corporation of India in order to facilitate the collection of requests and/or payment instructions of the investors.

### **Permanent Account Number (PAN)**

The Applicant should mention his or her PAN allotted under the IT Act. For minor Applicants, applying through the guardian, it is mandatory to mention the PAN of the minor Applicant. However, Applications on behalf of the central or state government officials and the officials appointed by the courts in terms of a SEBI circular dated June 30, 2008 and Applicants residing in the state of Sikkim who in terms of a SEBI circular dated July 20, 2006 may be exempt from specifying their PAN for transacting in the securities market. In accordance with Circular No. MRD/DOP/Cir-05/2007 dated April 27, 2007 issued by SEBI, the PAN would be the sole identification number for the participants transacting in the securities market, irrespective of the amount of transaction. Any Application Form, without the PAN is liable to be rejected, irrespective of the amount of transaction. It is to be specifically noted that the Applicants should not submit the general index register number i.e. GIR number instead of the PAN as the Application is liable to be rejected on this ground.

However, the exemption for the central or state government and the officials appointed by the courts and for investors residing in the State of Sikkim is subject to the Depository Participants' verifying the veracity of such claims by collecting sufficient documentary evidence in support of their claims. At the time of ascertaining the validity of these Applications, the Registrar to the Issue will check under the Depository records for the appropriate description under the PAN field i.e. either Sikkim category or exempt category.

### **Electronic registration of Applications**

- (a) The Designated Intermediaries will register the Applications using the on-line facilities of Stock Exchanges. The Lead Managers, our Company, and the Registrar to the Issue are not responsible for any acts, mistakes or errors or omission and commissions in relation to (i) the Applications accepted by the Designated Intermediaries, (ii) the Applications uploaded by the Designated Intermediaries, (iii) the Applications accepted but not uploaded by the Designated Intermediaries, (iv) Applications accepted and uploaded by the SCSBs without blocking funds in the ASBA Accounts or (v) Applications accepted and uploaded by the Designated Intermediaries for which the Application Amounts are not blocked by the SCSBs.
- (b) The Stock Exchange(s) will offer an electronic facility for registering Applications for this Issue. This facility will be available on the terminals of Members of the Syndicate and the other Designated Intermediaries during the Issue Period. On the Issue Closing Date, the Members of the Syndicate and the other Designated Intermediaries shall upload the Applications till such time as may be permitted by the Stock Exchange(s). This information will be available with the Members of the Syndicate and the other Designated Intermediaries on a regular basis. Applicants are cautioned that a high inflow of high volumes on the last day of the Issue Period may lead to some Applications received on the last day not being uploaded and such Applications will not be considered for allocation.



- (c) Based on the aggregate demand for Applications registered on the electronic facilities of the Stock Exchange(s), a graphical representation of consolidated demand for the NCDs, as available on the websites of the Stock Exchange(s), would be made available at the Application centres as provided in the Application Form during the Issue Period.
- (d) At the time of registering each Application, the Designated Intermediaries, shall enter the details of the Applicant, such as the Application Form number, PAN, Applicant category, DP ID, Client ID, number and series of NCDs applied, Application Amounts and any other details that may be prescribed by the online uploading platform of the Stock Exchange(s).
- (e) A system generated Acknowledgement Slip will be given to the Applicant as a proof of the registration of his Application. It is the Applicant's responsibility to obtain the Acknowledgement Slip from the Members of the Syndicate or the other Designated Intermediaries, as the case may be. The registration of the Applications by the Designated Intermediaries does not guarantee that the NCDs shall be allocated/ Allotted by our Company. Such Acknowledgement Slip will be non-negotiable and by itself will not create any obligation of any kind.
- (f) The permission given by the Stock Exchange(s) to use their network and software of the online system should not in any way be deemed or construed to mean that the compliance with various statutory and other requirements by our Company, and/or the Lead Managers are cleared or approved by the Stock Exchange(s); nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the compliance with the statutory and other requirements nor does it take any responsibility for the financial or other soundness of our Company, the management or any scheme or project of our Company; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of the Shelf Prospectus or the Tranche II Prospectus; nor does it warrant that the NCDs will be listed or will continue to be listed on the Stock Exchange(s).
- (g) In case of apparent data entry error by the Designated Intermediaries, in entering the Application Form numbers in their respective schedules, other things remaining unchanged, the Application Form may be considered as valid or such exceptions may be recorded in minutes of the meeting submitted to the Designated Stock Exchange.
- (h) Only Applications that are uploaded on the online system of the Stock Exchange(s) shall be considered for Allotment. The Designated Intermediaries shall capture all data relevant for the purposes of finalizing the Basis of Allotment while uploading Application data in the electronic systems of the Stock Exchange(s). In order that the data so captured is accurate, Designated Intermediaries will be given up to one Working Day until 1:00 PM after the Issue Closing Date to modify/ verify certain selected fields uploaded in the online system during the Issue Period after which the data will be sent to the Registrar to the Issue for reconciliation with the data available with the NSDL and CDSL.

#### **Process for investor application submitted with UPI as mode of payment**

- (a) Before submission of the application with the intermediary, the investor would be required to have/ create a UPI ID, with a maximum length of 45 characters including the handle (Example: InvestorID@bankname).
- (b) An investor shall fill in the bid details in the application form along with his/ her bank account linked UPI ID and submit the application with any of the intermediaries or through the stock exchange App/ Web interface, or any other methods as may be permitted.
- (c) The intermediary, upon receipt of form, shall upload the bid details along with the UPI ID on the stock exchange bidding platform using appropriate protocols.
- (d) Once the bid has been entered in the bidding platform, the Stock Exchange shall undertake validation of the PAN and Demat account combination details of investor with the depository.
- (e) The Depository shall validate the aforesaid PAN and Demat account details on a near real time basis and send response to stock exchange which would be shared by stock exchange with intermediary through its platform, for corrections, if any.
- (f) Once the bid details are uploaded on the Stock Exchange platform, the Stock Exchange shall send an SMS to the investor regarding submission of his / her application, at the end of day, during the bidding period. For the last day of bidding, the SMS may be sent the next working day.
- (g) Post undertaking validation with the Depository, the Stock Exchange shall, on a continuous basis, electronically share the bid details along with investors UPI ID, with the Sponsor Bank appointed by the issuer.

- (h) The Sponsor Bank shall initiate a mandate request on the investor
- (i) The request raised by the Sponsor Bank, would be electronically received by the investor as a SMS / intimation on his / her mobile no. / mobile app, associated with the UPI ID linked bank account.
- (j) The investor shall be able to view the amount to be blocked as per his / her bid in such intimation. The investor shall be able to view an attachment wherein the public issue bid details submitted by investor will be visible. After reviewing the details properly, the investor shall be required to proceed to authorize the mandate. Such mandate raised by sponsor bank would be a one-time mandate for each application in the public issue.
- (k) An investor is required to accept the UPI mandate latest by 5 pm on the third working day from the day of bidding on the stock exchange platform except for the last day of the issue period or any other modified closure date of the issue period in which case, he / she is required to accept the UPI mandate latest by 5 pm the next working day.
- (l) An investor shall not be allowed to add or modify the bid(s) of the application except for modification of either DP ID/Client ID, or PAN ID but not both. However, the investor can withdraw the bid(s) and reapply.
- (m) For mismatch bids, on successful validation of PAN and DP ID/ Client ID combination during T+1 modification session, such bids will be sent to Sponsor Bank for further processing by the Exchange on T+1 day till 1 PM.
- (n) The facility of re-initiation/ resending the UPI mandate shall be available only till 5 pm on the day of bidding.
- (o) Upon successful validation of block request by the investor, as above, the said information would be electronically received by the investors' bank, where the funds, equivalent to application amount, would get blocked in investors account. Intimation regarding confirmation of such block of funds in investors account would also be received by the investor.
- (p) The information containing status of block request (e.g. accepted / decline / pending) would also be shared with the Sponsor Bank, which in turn would be shared with the Stock Exchange. The block request status would also be displayed on the Stock Exchange platform for information of the intermediary.
- (q) The information received from Sponsor Bank, would be shared by stock exchange with RTA in the form of a file for the purpose of reconciliation.
- (r) Post closure of the offer, the Stock Exchange shall share the bid details with RTA. Further, the Stock Exchange shall also provide the RTA, the final file received from the Sponsor Bank, containing status of blocked funds or otherwise, along with the bank account details with respect to applications made using UPI ID.
- (s) The allotment of debt securities shall be done as per SEBI Operational Circular.
- (t) The RTA, based on information of bidding and blocking received from the Stock Exchange, shall undertake reconciliation of the bid data and block confirmation corresponding to the bids by all investor category applications (with and without the use of UPI) and prepare the basis of allotment.
- (u) Upon approval of the basis of allotment, the RTA shall share the 'debit' file with Sponsor bank (through Stock Exchange) and SCSBs, as applicable, for credit of funds in the public issue account and unblocking of excess funds in the investor's account. The Sponsor Bank, based on the mandate approved by the investor at the time of blocking of funds, shall raise the debit/ collect request from the investor's bank account, whereupon funds will be transferred from investor's account to the public issue account and remaining funds, if any, will be unblocked without any manual intervention by investor or their bank.
- (v) Upon confirmation of receipt of funds in the public issue account, the securities would be credited to the investor's account. The investor will be notified for full/partial allotment. For partial allotment, the remaining funds would be unblocked. For no allotment, mandate would be revoked and application amount would be unblocked for the investor.
- (w) Thereafter, Stock Exchange will issue the listing and trading approval.
- (x) Further, in accordance with the Operational Instructions and Guidelines for Making Application for Public Issue of Debt Securities through BSEDirect issued by BSE on December 28, 2020 the investor shall also be responsible for the

following:

- i. Investor shall check the Issue details before placing desired bids;
  - ii. Investor shall check and understand the UPI mandate acceptance and block of funds process before placing the bid;
  - iii. The receipt of the SMS for mandate acceptance is dependant upon the system response/ integration of UPI on Debt Public Issue System;
  - iv. Investor shall accept the UPI Mandate Requests within the stipulated timeline;
  - v. Investor shall note that the transaction will be treated as completed only after the acceptance of mandates by the investor by way of authorising the transaction by entering their UPI pin and successfully blocking funds through the ASBA process by the investor's bank;
  - vi. Investor shall check the status of their bid with respect to the mandate acceptance and blocking of funds for the completion of the transaction; and
  - vii. In case the investor does not accept the mandate within stipulated timelines, in such case their bid will not be considered for allocation.
- (y) Further, in accordance with circular issued by National Stock Exchange of India Limited for Introduction of Unified Payment Interface (UPI) for Debt IPO through NSE goBID on January 5, 2021 the investor shall also be responsible for the following:
- i. After successful registration & log-in, the investors shall view and check the active Debt IPO's available from IPO dashboard.
  - ii. Investors shall check the issue/series details. Existing registered users of NSE goBID shall also be able to access once they accept the updated terms and condition.
  - iii. After successfully bidding on the platform, investors shall check the NSE goBID app/psp/sms for receipt of mandate & take necessary action.
  - iv. UPI mandate can be accepted latest by 5 pm on the third working day from the day of bidding on the stock exchange platform except for the last day of the issue period or any other modified closure date of the issue period in which case, he / she is required to accept the UPI mandate latest by 5 pm the next working day.
  - v. For UPI bid the facility of re-initiation/ resending the UPI mandate shall be available only till 5 pm on the day of bidding.
  - vi. Investors can use the re-initiation/ resending facility only once in case of any issue in receipt/acceptance of mandate.

## **General Instructions**

### **Do's**

- Check if you are eligible to apply in accordance with the terms of Shelf Prospectus, the Tranche II Prospectus and applicable law;
- Read all the instructions carefully and complete the Application Form;
- Ensure that the details about Depository Participant and beneficiary account are correct and the beneficiary account is active;
- Applications are required to be in single or joint names (not more than three);
- In case of an HUF applying through its Karta, the Applicant is required to specify the name of an Applicant in the Application Form as 'XYZ Hindu Undivided Family applying through PQR', where 'PQR' is the name of the Karta;
- Ensure that Applications are submitted to the Designated Intermediaries, before the closure of application hours on the Issue Closing Date;
- Information provided by the Applicants in the Application Form will be uploaded on to the online platform of the Stock Exchange by the Designated Intermediaries, as the case may be, and the electronic data will be used to make allocation/ Allotment. The Applicants should ensure that the details are correct and legible;

- Ensure that the Applicant's names (given in the Application Form is exactly the same as the names in which the beneficiary account is held with the Depository Participant. In case the Application Form is submitted in joint names, ensure that the beneficiary account is also held in same joint names and such names are in the same sequence in which they appear in the Application Form;
- Ensure that you have funds equal to or more than the Application Amount in your ASBA Account before submitting the Application Form;
- Ensure that you mention your PAN in the Application Form. In case of joint applicants, the PAN of all the Applicants should be provided, and for HUFs, PAN of the HUF should be provided. Any Application Form without the PAN is liable to be rejected. Applicants should not submit the GIR Number instead of the PAN as the Application is liable to be rejected on this ground;
- Except for Application (i) on behalf of the Central or State Government and officials appointed by the courts, and (ii) (subject to the circular dated April 3, 2008 issued by SEBI) from the residents of the state of Sikkim, each of the Applicants should provide their PAN. Application Forms in which the PAN is not provided will be rejected. The exemption for the Central or State Government and officials appointed by the courts and for investors residing in the State of Sikkim is subject to (a) the Demographic Details received from the respective depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address in accordance with the Demographic Details evidencing the same.
- Ensure that the Demographic Details as provided in the Application Form are updated, true and correct in all respects;
- Ensure that you request for and receive an Acknowledgement Slip for all your Applications and an acknowledgement as a proof of having been accepted;
- Ensure that you have obtained all necessary approvals from the relevant statutory and/or regulatory authorities to apply for, subscribe to and/or seek Allotment of the NCDs;
- Before submitting the physical Application Form with the Designated Intermediaries, ensure that the SCSB, whose name has been filled in the Application Form, has named a branch in that centre;
- For Applicants applying through Syndicate ASBA, ensure that your Application Form is submitted to the Designated Intermediaries and not to the Public Issue Account Banks or Refund Bank (assuming that such bank is not a SCSB), to our Company or the Registrar to the Issue;
- For Applicants applying through the SCSBs, ensure that your Application Form is submitted at a Designated Branch of the SCSB where the ASBA Account is maintained, and not to the Public Issue Bank (assuming that such bank is not a SCSB), to our Company, the Registrar to the Issue or the Designated Intermediaries;
- Ensure that the Application Form is signed by the ASBA Account holder in case the Applicant is not the account holder;
- Retail individual investors using the UPI Mechanism to ensure that they submit bids upto the application value of INR 2,00,000 (Two Lakh);
- Investor using the UPI Mechanism should ensure that the correct UPI ID (with maximum length of 45 characters including the handle) is mentioned in the Bid cum Application Form
- Investors bidding using the UPI Mechanism should ensure that they use only their own bank account linked UPI ID to make an application in the issue and submit the application with any of the intermediaries or through the Stock Exchange(s) App/ Web interface
- Ensure that you have mentioned the correct details of ASBA Account (i.e. bank account number or UPI ID, as applicable) in the Application Form;
- Ensure that you have funds equal to the Application Amount in the ASBA Account before submitting the Application Form to the, or to the Members of the Syndicate at the Specified Locations, or to the Designated

Intermediaries, as the case may be;

- Ensure that you have correctly signed the authorisation /undertaking box in the Application Form, or have otherwise provided an authorisation to the SCSB or Sponsor Bank, as applicable, via the electronic mode, for blocking funds in the ASBA Account equivalent to the Bid Amount mentioned in the Application Form, as the case may be, at the time of submission of the Bid. In case of Retail Individual Investor submitting their Bids and participating in the Offer through the UPI Mechanism, ensure that you authorise the UPI Mandate Request raised by the Sponsor Bank for blocking of funds equivalent to Bid Amount and subsequent debit of funds in case of Allotment;
- Retail Individual Investors submitting Application Form using the UPI Mechanism, should ensure that the: (a) bank where the bank account linked to their UPI ID is maintained; and (b) the Mobile App and UPI handle being used for making the Bid, are listed on the website of SEBI at [www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40](http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40)
- Ensure that you receive an acknowledgement from the Designated Branch or the concerned member of the Syndicate, or the Designated Intermediaries, as the case may be, for the submission of the Application Form;
- Ensure that signatures other than in the languages specified in the Eighth Schedule to the Constitution of India is attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal;
- Ensure that your Application Form bears the stamp of the relevant Designated Intermediaries to whom the Application is submitted;
- All Applicants are requested to tick the relevant column "Category of Investor" in the Application Form; and
- Tick the series of NCDs in the Application Form that you wish to apply for.

#### **Don'ts**

- Do not apply for lower than the minimum Application size;
- Do not pay the Application amount in cash, demand draft, cheque, by money order, postal order or by stock invest;
- Do not send the Application Forms by post; instead submit the same to the Designated Intermediaries (as the case may be) only;
- Do not submit the GIR number instead of the PAN as the Application is liable to be rejected on this ground;
- Do not submit incorrect details of the DP ID, Client ID, PAN and UPI ID, if applicable, or provide details for a beneficiary account which is suspended or for which details cannot be verified by the Registrar;
- Do not submit an Application Form using UPI ID, if the Application is for an amount more than INR 2,00,000;
- Do not fill up the Application Form such that the NCDs applied for exceeds the size of this Issue and/or investment limit or maximum number of NCDs that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations;
- Do not submit a bid using UPI ID, if you are not a Retail Individual Investor;
- Do not submit Applications on plain paper or on incomplete or illegible Application Forms;
- Bidding through the UPI Mechanism using the incorrect UPI handle or using a bank account of an SCSB and/or mobile applications which are not mentioned in the list provided in the SEBI;
- Do not submit an Application in case you are not eligible to acquire the NCDs under applicable law or your relevant constitutional documents or otherwise;
- Do not make payment of the Application Amounts in any mode other than through blocking of the Application Amounts in the ASBA Accounts;

- Do not submit more than five Application Forms per ASBA Account;
- If you are a Retail Individual Investor who is submitting the ASBA Application with any of the Designated Intermediaries and using your UPI ID for the purpose of blocking of funds, do not use any third party bank account or third-party linked bank account UPI ID;
- Do not submit the Application Forms without the Application Amount; and
- Do not apply if you are not competent to contract under the Indian Contract Act, 1872.

### **Submission of Application Forms**

For details in relation to the manner of submission of Application Forms, please see the section titled “*Issue Procedure*” on page 269.

### **OTHER INSTRUCTIONS**

#### **Joint Applications**

Applications may be made in single or joint names (not exceeding three). In the case of joint Applications, all payments will be made out in favour of the first Applicant. All communications will be addressed to the first named Applicant whose name appears in the Application Form and at the address mentioned therein. If the depository account is held in joint names, the Application Form should contain the name and PAN of the person whose name appears first in the depository account and signature of only this person would be required in the Application Form. This Applicant would be deemed to have signed on behalf of joint holders and would be required to give confirmation to this effect in the Application Form.

#### **Additional or Multiple Applications**

An Applicant is allowed to make one or more Applications for the NCDs for the same or other series of NCDs, as specified in this Tranche II Prospectus, subject to a minimum Application size as specified in this Tranche II Prospectus. Any Application for an amount below the aforesaid minimum Application size will be deemed as an invalid Application and shall be rejected. However, multiple Applications by the same individual Applicant aggregating to a value exceeding ₹ 10 lacs shall be deemed such individual Applicant to be a HNI Applicant and all such Applications shall be grouped in the HNI Portion, for the purpose of determining the basis of allotment to such Applicant. However, any Application made by any person in his individual capacity and an Application made by such person in his capacity as a Karta of an HUF and/or as joint Applicant (second or third applicant), shall not be deemed to be multiple Applications. For the purposes of allotment of NCDs under the Issue, Applications shall be grouped based on the PAN, i.e. Applications under the same PAN shall be grouped together and treated as one Application. Two or more Applications will be deemed to be multiple Applications if the sole or first Applicant is one and the same. For the sake of clarity, two or more applications shall be deemed to be a multiple Application for the aforesaid purpose if the PAN of the sole or the first Applicant is one and the same.

#### **Depository Arrangements**

We have made depository arrangements with NSDL and CDSL for issue and holding of the NCDs in dematerialised form. In this context:

- (i) Tripartite Agreements dated July 27, 2020, and March 11, 2005, between us, the Registrar to the Issue and CDSL and NSDL, respectively have been executed, for offering depository option to the Applicants.
- (ii) An Applicant must have at least one beneficiary account with any of the Depository Participants (DPs) of NSDL or CDSL prior to making the Application.
- (iii) NCDs Allotted to an Applicant in the electronic form will be credited directly to the Applicant's respective beneficiary account(s) with the DP.
- (iv) Non-transferable Allotment Advice/ refund orders will be directly sent to the Applicant by the Registrar to this Issue.
- (v) It may be noted that NCDs in electronic form can be traded only on Stock Exchange having electronic connectivity with NSDL or CDSL. The Stock Exchanges have connectivity with NSDL and CDSL.

- (vi) Interest or other benefits with respect to the NCDs held in dematerialised form would be paid to those NCD holders whose names appear on the list of beneficial owners given by the Depositories to us as on Record Date. In case of those NCDs for which the beneficial owner is not identified by the Depository as on the Record Date/ book closure date, we would keep in abeyance the payment of interest or other benefits, till such time that the beneficial owner is identified by the Depository and conveyed to us, whereupon the interest or benefits will be paid to the beneficiaries, as identified, within a period of 30 (thirty) days.
- (vii) The trading of the NCDs on the floor of the Stock Exchange(s) shall be in dematerialized form in multiples of One NCD only.

Allottees will have the option to rematerialise the NCDs Allotted under this Issue in accordance with the provisions of the Companies Act, 2013 and the Depositories Act.

For further information relating to Applications for Allotment of the NCDs in dematerialised form, please see the section titled “*Issue Procedure*” on page 269.

### **Communications**

All future communications in connection with Applications made in this Issue should be addressed to the Registrar to the Issue quoting all relevant details as regards the Applicant and its Application.

Applicants can contact the Compliance Officer of the Company or the Registrar to the Issue in case of any pre-Issue related problems and/or Post-Issue related problems such as non-receipt of Allotment Advice non-credit of NCDs in depository’s beneficiary account, etc. Please note that Applicants who have applied for the NCDs through Designated Intermediaries should contact the Stock Exchange(s) in case of any Post-Issue related problems, such as non-receipt of Allotment Advice or non-credit of NCDs in depository’s beneficiary account, etc.

### **Interest in case of Delay in allotment/ listing**

Our Company undertakes to pay interest, in connection with any delay in allotment/ listing , demat credit and refunds, beyond the time limit as may be prescribed under applicable statutory and/or regulatory requirements, at such rates as stipulated under such applicable statutory and/or regulatory requirements.

### **Rejection of Applications**

As set out below or if all required information is not provided or the Application Form is incomplete in any respect, the Board of Directors and/or any committee of our Company reserves it’s full, unqualified and absolute right to accept or reject any Application in whole or in part and in either case without assigning any reason thereof.

***An Application may be rejected on one or more technical grounds, including but not restricted to:***

- Applications not made through the ASBA facility
- Number of NCDs applied for being less than the minimum Application size;
- Applications not being signed by the sole/joint Applicants;
- Applications submitted without blocking of the entire Application Amount. However, our Company may allot NCDs up to the value of application monies paid, if such application monies exceed the minimum application size as prescribed hereunder;
- Application Amount blocked being higher than the value of NCDs Applied for. However, our Company may allot NCDs up to the number of NCDs Applied for, if the value of such NCDs Applied for exceeds the minimum Application size;
- Investor Category in the Application Form not being ticked;
- Date of Birth for first/sole Applicant for persons applying for Allotment not mentioned in the Application Form

- Applications where a registered address in India is not provided by the Applicant;
- ASBA Bank account details to block Application Amount not provided in the Application Form;
- Submission of more than 5 (five) ASBA Forms per ASBA Account;
- Applications by persons not competent to contract under the Indian Contract Act, 1872 including a minor without the name of a guardian (except bids by Minors (applying through the guardian) having valid demat account as per demographic details provided by the Depository Participants);
- Minor Applicants (applying through the guardian) without mentioning the PAN of the minor Applicant;
- DP ID and Client ID not mentioned in the Application Form;
- Applications by stock invest or accompanied by cash/money order/postal order or any mode other than ASBA;
- If an authorization to the SCSB or Sponsor Bank for blocking funds in the ASBA Account or acceptance of UPI Mandate Request raised has not been provided;
- Applications uploaded after the expiry of the allocated time on the Issue Closing Date, unless extended by the Stock Exchange, as applicable;
- In case of partnership firms, NCDs may be applied for in the names of the individual partner(s) and no firm as such shall be entitled to apply for in its own name. However, a Limited Liability Partnership firm can apply in its own name;
- Applications made without mentioning the PAN of the Applicant, except for Applications by or on behalf of the Central or State Government and the officials appointed by the courts and by investors residing in the State of Sikkim, provided such claims have been verified by the Depository Participants;
- GIR number mentioned in the Application Form instead of PAN;
- Application by OCBs;
- Applications for amounts greater than the maximum permissible amounts prescribed by applicable regulations;
- Applications by persons/entities who have been debarred from accessing the capital markets by SEBI;
- Applications by any persons outside India;
- For all Applications for Allotment the, DP ID, Client ID and PAN mentioned in the Application Form do not match with the DP ID, Client ID and PAN available in the records with the depositories;
- Applications by persons who are not eligible to acquire the NCDs in terms of applicable laws, rules, regulations, guidelines and approvals;
- Application Forms from Applicants not being signed by the ASBA Account holder, if the account holder is different from the Applicant or the signature of the ASBA Account holder on the Application Form does not match with the signature available on the Applicant's bank records;
- Applications for an amount below the minimum Application size;
- Inadequate funds or no credit balance in the ASBA Account to enable the SCSB or Sponsor Bank to block the Application Amount specified in the Application Form at the time of blocking such Application Amount in the ASBA Account or no confirmation is received from the SCSB or Sponsor Bank for blocking of funds;
- Applications by persons prohibited from buying, selling or dealing in shares, directly or indirectly, by SEBI or any other regulatory authority;
- Applications by Applicants seeking Allotment in dematerialised form whose demat accounts have been 'suspended



for credit' pursuant to the circular issued by SEBI on July 29, 2010 bearing number CIR/MRD/DP/22/2010;

- Applications not uploaded on the terminals of the Stock Exchange bidding system;
- Applications providing an inoperative demat account number;
- In case of Applications under power of attorney or by limited companies, corporate, trust etc., relevant documents are not submitted along with the Application Form;
- Application Forms submitted to the Designated Intermediaries does not bear the stamp of the relevant Designated Intermediaries. Applications submitted directly to the Designated Branches of the SCSBs does not bear the stamp of the SCSB and/or the Designated Branch and/or the Members of the Syndicate, or other Designated Intermediaries, as the case may be;
- Applications by other persons who are not eligible to apply for NCDs under this Issue under applicable Indian regulatory requirements;
- Application Forms not delivered by the Applicant within the time prescribed in accordance with the Application Form and in accordance with the instructions in the Application Form, the Shelf Prospectus and this Tranche II Prospectus;
- Applications tendered to the Designated Intermediaries at centers other than the centers mentioned in the Application Form;
- Signature of sole Applicant missing, or, in case of joint Applicants, the Application Forms not being signed by the first Applicant (as per the order appearing in the records of the Depository);
- SCSB making an Application (a) through an ASBA account maintained with its own self or (b) through an ASBA Account maintained through a different SCSB not in its own name or (c) through an ASBA Account maintained through a different SCSB in its own name, where clear demarcated funds are not present or (d) through an ASBA Account maintained through a different SCSB in its own name which ASBA Account is not utilised solely for the purpose of applying in public issues;
- The UPI Mandate Request is not approved by the Retail Individual Investor; and
- In case of cancellation of one or more orders (series) within an Application, leading to total order quantity falling under the minimum quantity required for a single Application.

For further instructions regarding Application for the NCDs, Applicants are requested to read the Application Form.

Further, in the event of such non-convertible debentures issued not being listed within 15 days of investment or issuance for any reason, the RFPIs are required to immediately dispose of those non-convertible debentures either by way of sale to a third party or to the issuer and the Company shall immediately redeem/ buyback those securities from the RFPIs in such an eventuality.

#### **Mode of making refunds**

The payment of refund, if any, may be done through various electronic modes mentioned below:

- (i) **Direct Credit:** Applicants having bank accounts with the Banker(s) to the Issue shall be eligible to receive refunds through direct credit. Charges, if any, levied by the relevant bank(s) for the same would be borne by us.
- (ii) **NEFT:** Payment of refund shall be undertaken through NEFT wherever the Applicant's bank has been assigned the Indian Financial System Code ("IFSC"), which can be linked to a MICR, allotted to that particular bank branch. IFSC Code will be obtained from the website of RBI as on a date immediately prior to the date of payment of refund, duly mapped with MICR numbers. In case of online payment or wherever the Investors have registered their nine digit MICR number and their bank account number with the depository participant while opening and operating the demat account, the MICR number and their bank account number will be duly mapped with the IFSC Code of that particular bank branch and the payment of refund will be made to the Investors through this method.

- (iii) **RTGS:** If the refund amount exceeds ₹ 2,00,000, Applicants have the option to receive refund through RTGS. Charges, if any, levied by the Banker(s) to the Issue for the same would be borne by us. Charges, if any, levied by the Applicant's bank receiving the credit would be borne by the Applicant.
- (iv) **Registered Post / Speed Post:** For all other Applicants, including those who have not updated their bank particulars with the MICR code, the interest payment / refund / redemption orders shall be dispatched through Speed Post/ Registered Post only to Applicants that have provided details of a registered address in India. Refunds may be made by cheques, pay orders, or demand drafts drawn on the relevant Refund Bank and payable at par at places where Applications are received. All the cheques, pay orders, or demand drafts as the case may be, shall be sent by registered/speed post at the Investor's sole risk. Bank charges, if any, for cashing such cheques, pay orders, or demand drafts at other centres will be payable by the Applicant.
- (v) The Registrar to the Issue shall instruct the relevant SCSB or in case of Bids by Retail Individual Investors applying through the UPI Mechanism to the Sponsor Bank, to revoke the mandate and to unblock the funds in the relevant ASBA Account to the extent of the Application Amount specified in the Application Forms for withdrawn, rejected or unsuccessful or partially successful Applications within six Working Days of the Issue Closing Date.

The payment of refund, if any, may be done through the Registrar to the Issue who shall instruct the relevant SCSB to unblock the funds in the relevant ASBA Account to the extent of the Application Amount specified in the Application Forms for withdrawal, rejection or unsuccessful or partially successful Applications within 5 (five) Working Days of the Issue Closing Date.

Our Company and the Registrar to the Issue shall credit the allotted NCDs to the respective beneficiary accounts/ dispatch the Letters of Allotment or letters of regret by post or email at the Applicant's sole risk, within six Working Days from the Issue Closing Date. We may enter into arrangement with one or more banks in one or more cities for refund to the account of the Applicants through Direct Credit/ RTGS.

Further,

- (i) Allotment of NCDs in this Issue shall be made within the time period stipulated by SEBI;
- (ii) Credit to dematerialised accounts will be given within one Working Day from the Deemed Date of Allotment;
- (iii) Interest at a rate of 15% per annum will be paid if the Allotment has not been made and/or the refund orders have not been dispatched to the Applicants within six Working days from the Issue Closing Date, for the delay beyond 6 Working days in case of non-receipt of minimum subscription; and
- (iv) Our Company will provide adequate funds to the Registrar to the Issue / relevant banks for this purpose.

### **Retention of oversubscription**

For the purposes of determining the number of NCDs available for allocation to each of the abovementioned Portions, our Company shall have the discretion of determining the number of NCDs to be Allotted over and above the Base Issue Size, in case our Company opts to retain any oversubscription in the Tranche II Issue up to the Tranche II Issue Limit i.e. aggregating up to ₹ 10,000 Million. The aggregate value of NCDs decided to be Allotted over and above the Base Issue Size, (in case our Company opts to retain any oversubscription in the Tranche II Issue), and/or the aggregate value of NCDs up to the Base Issue Size shall be collectively termed as the "Tranche II Issue Limit".

### **Basis of Allotment**

The Registrar will aggregate the Applications, based on the applications received through an electronic book from the Stock Exchange and determine the valid Application for the purpose of drawing the valid Applications for the purpose of drawing the basis of allocation.

Grouping of the Applications received will be then done in the following manner:

### **Grouping of Applications and allocation ratio**

For the purposes of the basis of allotment:

- A. Applications received from Category I Applicants: Applications received from Applicants belonging to Category I shall be grouped together, (“**Institutional Portion**”);
- B. Applications received from Category II Applicants: Applications received from Applicants belonging to Category II, shall be grouped together, (“**Non-Institutional Portion**”).
- C. Applications received from Category III Applicants: Applications received from Applicants belonging to Category III shall be grouped together, (“**High Net-worth Individual Category Portion**”).
- D. Applications received from Category IV Applicants: Applications received from Applicants belonging to Category IV shall be grouped together, (“**Retail Individual Category Portion**”).

For removal of doubt, the terms "Institutional Portion", "Non-Institutional Portion", "High Net-worth Individual Category Portion" and "Retail Individual Category Portion" are individually referred to as “Portion” and collectively referred to as “Portions”.

#### Allocation Ratio

Institutional Portion	Non-Institutional Portion	High Net Worth Individual Investors Portion	Retail Individual Investors Portion
10%	10%	40%	40%

- (a) *Allotments in the first instance:*
- i. Applicants belonging to the Institutional Portion, in the first instance, will be allocated NCDs up to 10 % of Tranche II Issue Limit on first come first serve basis which would be determined on the date of upload of their Applications in to the electronic platform of the Stock Exchange;
  - ii. Applicants belonging to the Non-Institutional Portion, in the first instance, will be allocated NCDs up to 10 % of Tranche II Issue Limit on first come first serve basis which would be determined on the date of upload of their Applications in to the electronic platform of the Stock Exchange;
  - iii. Applicants belonging to the High Net Worth Individual Investors Portion, in the first instance, will be allocated NCDs up to 40 % of Tranche II Issue Limit on first come first serve basis which would be determined on the date of upload of their Applications in to the electronic platform of the Stock Exchange; and
  - iv. Applicants belonging to the Retail Individual Investors Portion, in the first instance, will be allocated NCDs up to 40 % of Tranche II Issue Limit on first come first serve basis which would be determined on the date of upload of their Applications in to the electronic platform of the Stock Exchange.

Allotments, in consultation with the Designated Stock Exchange, shall be made on date priority basis i.e. a first-come first-serve basis, based on the date of upload of each Application in to the Electronic Book with the Stock Exchange, in each Portion subject to the Allocation Ratio indicated at the section titled “*Issue Procedure – Basis of Allotment*” at page 291.

As per the SEBI Operational Circular, the allotment in this Tranche II Issue is required to be made on the basis of date of upload of each application into the electronic book of the Stock Exchange. However, on the date of oversubscription, the allotments should be made to the applicants on proportionate basis.

- (b) *Under Subscription*: If there is any undersubscription in any Category, priority in Allotments will be given to the Retail Individual Investors Portion, High Net Worth Individual Investors Portion, and balance, if any, shall be first made to applicants of the Non-Institutional Portion, followed by the Institutional Portion on a first come first serve basis, on proportionate basis. If there is under subscription in the overall Tranche II Issue Limit due to undersubscription in each Portion, all valid Applications received till the end of last day of the Issue Closure day shall be grouped together in each Portion and full and firm Allotments will be made to all valid Applications in each Portion.
- (c) For each Category, all Applications uploaded on the same day onto the electronic platform of the Stock Exchange would be treated at par with each other. Allotment would be on proportionate basis, where NCDs uploaded into the platform of the Stock Exchanges on a particular date exceeds NCDs to be Allotted for each portion respectively.

- (d) Minimum Allotments of 1 NCD and in multiples of 1 NCD thereafter would be made in case of each valid Application to all Applicants.
- (e) *Allotments in case of oversubscription:* In case of an oversubscription, allotments to the maximum extent, as possible, will be made on a first-come first-serve basis and thereafter on proportionate basis, i.e. full allotment of the NCDs to the Applicants on a first come first basis up to the date falling 1 (one) day prior to the date of oversubscription and proportionate allotment of NCDs to the Applicants on the date of oversubscription (based on the date of upload of each Application on the electronic platform of the Stock Exchange, in each Portion).

For the purpose of clarity, in case of oversubscription please see the below indicative scenarios:

In case of an oversubscription in all Portions resulting in an oversubscription in the Tranche II Issue Limit, Allotments to the maximum permissible limit, as possible, will be made on a first-come first serve basis and thereafter on proportionate basis, i.e. full allotment of the NCDs to the Applicants on a first come first basis up to the date falling 1 (one) day prior to the date of oversubscription to respective Portion and proportionate allotment of NCDs to the Applicants on the date of oversubscription in respective Portion (based on the date of upload of each Application on the electronic platform of the Stock Exchanges in each Portion).

In case there is oversubscription in Tranche II Issue Limit, however there is under subscription in one or more Portion(s) Allotments will be made in the following order:

- (i) All valid Applications in the undersubscribed Portion(s) uploaded on the electronic platform of the Stock Exchanges till the end of the last day of the Issue Period, shall receive full and firm allotment
- (ii) In case of Portion(s) that are oversubscribed, allotment shall be made to valid Applications received on a first come first serve basis, based on the date of upload of each Application in to the electronic platform of the Stock Exchanges. Priority for allocation of the remaining undersubscribed Portion(s) shall be given to day wise Applications received in the Retail Individual Investors Portion followed by High Net Worth Individual Investors Portion, next Non-Institutional Portion and lastly Institutional Portion each according to the day of upload of Applications to the Electronic Book with Stock Exchange during the Issue period. For the sake of clarity, the day on which the entire remaining undersubscribed Portion is Allocated to the oversubscribed Portion(s), no allocation shall be made to any oversubscribed Portion(s) on the remaining days of the Issue Period.
- (f) *Proportionate Allotments: For each Portion, on the date of oversubscription:*
  - i. Allotments to the Applicants shall be made in proportion to their respective Application size, rounded off to the nearest integer.
  - ii. If the process of rounding off to the nearest integer results in the actual allocation of NCDs being higher than the Tranche II Issue Limit, not all Applicants will be allotted the number of NCDs arrived at after such rounding off. Rather, each Applicant whose Allotment size, prior to rounding off, had the highest decimal point would be given preference.
  - iii. In the event, there are more than one Applicant whose entitlement remain equal after the manner of distribution referred to above, our Company will ensure that the basis of allotment is finalised by draw of lots in a fair and equitable manner.
- (g) *Applicant applying for more than one Series of Secured NCDs:* If an Applicant has applied for more than one Series of Secured NCDs and in case such Applicant is entitled to allocation of only a part of the aggregate number of Secured NCDs applied for, the Series-wise allocation of Secured NCDs to such Applicants shall be in proportion to the number of Secured NCDs with respect to each Series, applied for by such Applicant, subject to rounding off to the nearest integer, as appropriate in consultation with the Lead Managers and the Designated Stock Exchange. Further, in the aforesaid scenario, wherein the Applicant has applied for all the 7 (seven) Series and in case such Applicant cannot be allotted all the 7 (seven) Series, then the Applicant would be allotted Secured NCDs, at the discretion of the Company, the Registrar and the Lead Managers as may be decided at the time of Basis of Allotment.
- (h) *Unblocking of Funds for withdrawn, rejected or unsuccessful or partially successful Applications:* The Registrar shall, pursuant to preparation of Basis of Allotment, instruct the relevant SCSB to unblock the funds in the relevant ASBA Account for withdrawn, rejected or unsuccessful or partially successful Applications within 6 (six) Working Days of the Tranche II Issue Closing Date.

All decisions pertaining to the basis of allotment of NCDs pursuant to the Tranche II Issue shall be taken by our Company in consultation with the Lead Managers and the Designated Stock Exchange and in compliance with the aforementioned provisions of this Tranche II Prospectus. Any other queries / issues in connection with the Applications will be appropriately dealt with and decided upon by our Company in consultation with the Lead Managers.

Our Company would allot Series III Secured NCDs to all valid applications, wherein the applicants have not indicated their choice of the relevant series of the NCDs.

Applications where the Application Amount received is greater than the minimum Application Amount, and the Application Amount paid does not tally with the number of NCDs applied for may be considered for Allotment, to the extent of the Application Amount paid rounded down to the nearest ₹ 1,000.

### **Investor Withdrawals and Pre-closure**

*Investor Withdrawal:* Applicants are allowed to withdraw their Applications at any time prior to the Issue Closing Date by submitting a request for the same to Designated Intermediaries or the Designated Branch, as the case may be, through whom the Application had been placed. In case of Applications submitted to the Designated Intermediaries, upon receipt of the request for withdrawal from the Applicant, the relevant Designated Intermediary, shall do the requisite, including deletion of details of the withdrawn Application Form from the electronic system of the Stock Exchange. In case of Applications submitted directly to the Designated Branch of the SCSB, upon receipt of the request for withdraw from the Applicant, the relevant Designated Branch shall do the requisite, including deletion of details of the withdrawn Application Form from the electronic system of the Stock Exchange and unblocking of the funds in the ASBA Account directly.

*Withdrawal of Applications after the Issue Period:* In case an Applicant wishes to withdraw the Application after the Issue Closing Date or early closure date, the same can be done by submitting a withdrawal request to the Registrar prior to the finalization of the Basis of Allotment.

*Pre-closure:* Our Company, in consultation with the Lead Managers reserves the right to close the Tranche II Issue at any time prior to the Tranche II Issue Closing Date, subject to receipt of minimum subscription which is 75% of the Base Issue Size, i.e. ₹ 750 million before the Tranche II Issue Closing Date. Our Company shall allot Secured NCDs with respect to the Applications received at the time of such pre-closure in accordance with the Basis of Allotment as described hereinabove and subject to applicable statutory and/or regulatory requirements.

Further, the Tranche II Issue will also be withdrawn by our Company in the event that the aggregate Applications received for the Secured NCDs is lesser than the minimum subscription which is 75% of the Base Issue Size, i.e. ₹ 750 million before the Tranche II Issue Closing Date.

In the event of such early closure of the Tranche II Issue, our Company shall ensure that public notice of such early closure is published on or before such early date of closure or the Tranche II Issue Closing Date of the Tranche II Issue, as applicable, through advertisement(s) in all those newspapers in which pre-issue advertisement and advertisement for opening or closure of the Tranche II Issue have been given.

Under Section 39(3) of the Companies Act, 2013 and Rule 11(2) of the Companies (Prospectus and Allotment of Securities) Rules, 2014 if the stated minimum subscription amount has not been subscribed or received, as applicable, within the specified period, the application money received is to be unblocked or credited only to the bank account from which the subscription was blocked or remitted. To the extent possible, where the required information for making such refunds is available with our Company and/or Registrar, refunds will be made to the account prescribed. However, where our Company and/or Registrar does not have the necessary information for making such refunds, our Company and/or Registrar will follow the guidelines prescribed by SEBI in this regard in the SEBI Operational Circular.

### **Revision of Applications**

Pursuant to the notice no: 20120831-22 dated August 31, 2012 issued by the BSE, cancellation of one or more orders (series) within an Application is permitted during the Issue Period as long as the total order quantity does not fall under the minimum quantity required for a single Application. However, please note that in case of cancellation of one or more orders (series) within an Application, leading to total order quantity falling under the minimum quantity required for a single Application will be liable for rejection by the Registrar.

Applicants may revise or modify their Application details during the Issue Period, as allowed or permitted by the Stock

Exchange, by submitting a written request to the Designated Intermediary, as the case may be. However, for the purpose of Allotment, the date of original upload of the Application will be considered in case of such revision/modification. In case of any revision of Application in connection with any of the fields which are not allowed to be modified on the electronic Application platform of the Stock Exchange in accordance with the procedures and requirements prescribed by each relevant Stock Exchange, Applicants should ensure that they first withdraw their original Application and submit a fresh Application. In such a case the date of the new Application will be considered for date priority for Allotment purposes.

Revision of Applications is not permitted after the expiry of the time for acceptance of Application Forms on Issue Closing Date. However, in order that the data so captured is accurate, the Designated Intermediaries will be given up to one Working Day (till 1:00 PM) after the Issue Closing Date to modify or verify certain selected fields uploaded in the online system during the Issue Period, after which the data will be sent to the Registrar to the Issue for reconciliation with the data available with the NSDL and CDSL.

### **Utilisation of Application Amounts**

The sum received in respect of this Tranche II Issue will be kept in separate bank accounts and we will have access to such funds in accordance with applicable provisions of law(s), regulations and approvals.

#### **Utilisation of the proceeds of this Issue**

- All monies received out of this Issue shall be credited / transferred to a separate bank account maintained with a Scheduled Bank as referred to in Section 40 of the Companies Act, 2013.
- The allotment letter shall be issued or application money shall be refunded/unblocked within six Working days from the closure of this Tranche II Issue or such lesser time as may be specified by Securities and Exchange Board, or else the application money shall be refunded to the applicants forthwith, failing which interest shall be due to be paid to the applicants at the rate prescribed under applicable law.
- Details of all monies unutilised out of the previous issues made by way of public offer, as well as the monies to be raised through this Issue, if any, shall be disclosed and continued to be disclosed under an appropriate separate head in our balance sheet till the time any part of the proceeds of such previous issue remains unutilized indicating the securities or other forms of financial assets in which such unutilized monies have been invested.
- Details of all monies utilised out of the previous issue made by way of public offer shall be disclosed and continued to be disclosed under an appropriate separate head in our balance sheet indicating the purpose for which such monies have been utilized.
- Details of all unutilised monies out of this Issue, if any, shall be disclosed and continued to be disclosed under an appropriate head in our balance sheet till the time any part of the proceeds of this Issue remains unutilized indicating the form in which such unutilised monies have been invested.
- We shall utilize proceeds of this Issue subsequent to (a) receipt of minimum subscription; (b) completion of Allotment and refund process in compliance with Section 40 of the Companies Act, 2013; (c) creation of security; (d) execution of the Debenture Trust Deed; and (e) obtaining listing and trading approval from the Stock Exchange as stated in the Shelf Prospectus and this Tranche II Prospectus.
- Proceeds of this Issue shall not be utilized towards full or part consideration for the purchase or any other acquisition, inter alia by way of a lease, of any immovable property or in the purchase of any business or in the purchase of an interest in any business.
- Proceeds of this Issue shall not be utilized for providing loan to or acquisition of shares of any person who is part of the same group or who is under the same management.

### **Impersonation**

Attention of the Applicants is specifically drawn to the provisions of sub-Section (1) of Section 38 of the Companies Act, 2013, which is reproduced below:

*“Any person who:*

- (a) *makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or*
- (b) *makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or*
- (c) *otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name,*

*shall be liable for action under Section 447.”*

### **Listing**

The NCDs proposed to be offered in pursuance of the Shelf Prospectus, and this Tranche II Prospectus will be listed on the BSE and NSE. Our Company has received an ‘in-principle’ approval from BSE *vide* their letter bearing reference number DCS/BM/PI-BOND/002/20-21 dated July 9, 2020 and from NSE *vide* their letter bearing reference number NSE/LIST/0079 dated July 9, 2020 and extension of validity for three months *vide* letter dated December 28, 2020 and for a further period of three months *vide* letter dated September 17, 2021. The application for listing of the NCDs will be made to the Stock Exchange at an appropriate stage.

If permissions to deal in and for an official quotation of our NCDs are not granted by the Stock Exchange, our Company will forthwith repay, without interest, all moneys received from the Applicants in pursuance of Shelf Prospectus, and this Tranche II Prospectus. Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the Stock Exchange are taken within 6 Working Days from the Issue Closing Date for this Tranche II Issue.

For the avoidance of doubt, it is hereby clarified that in the event of non-subscription to any one or more of the series, such NCDs with series shall not be listed.

### **Guarantee/Letter of Comfort**

This Issue is not backed by a guarantee or letter of comfort or any other document and/or letter with similar intent.

### **Undertaking by our Company**

We undertake that:

- a) the complaints received in respect of this Issue (except for complaints in relation to Applications submitted to Designated Intermediaries) shall be attended to by us expeditiously and satisfactorily;
- b) we shall take necessary steps for the purpose of getting the NCDs listed within the specified time i.e. six Working Days from the Issue Closing Date;
- c) if Allotment is not made, application monies will be refunded/unblocked in the ASBA Accounts within six Working Days from the Issue Closing Date or such lesser time as specified by SEBI, failing which interest will be due to be paid to the Applicants in accordance with applicable laws;
- d) the funds required for dispatch of allotment advice/ certificates by post shall be made available to the Registrar to the Issue by our Company;
- e) necessary cooperation to the credit rating agencies shall be extended in providing true and adequate information until the debt obligations in respect of the NCDs are outstanding;
- f) we shall forward the details of utilisation of the funds raised through the NCDs duly certified by our statutory auditors, to the Debenture Trustee at the end of each half year;
- g) we shall disclose the complete name and address of the Debenture Trustee in our annual report and website;
- h) we shall provide a compliance certificate to the Debenture Trustee (on an annual basis) in respect of compliance with the terms and conditions of issue of NCDs as contained in the Shelf Prospectus and this Tranche II Prospectus; and

- i) we shall make necessary disclosures/reporting under any other legal or regulatory requirement as may be required by our Company from time to time.
- j) We shall create a recovery expense fund in the manner as may be specified by the Board from time to time and inform the Debenture Trustee about the same
- k) We undertake that the assets on which charge is created, are free from any encumbrances and in cases where the assets are already charged to secure a debt, the permission or consent to create a second or pari-passu charge on the assets of the issuer has been obtained from the earlier creditor



## SECTION VI- OTHER INFORMATION

### MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following contracts which are or may be deemed material have been entered or are to be entered into by our Company. These contracts and also the documents for inspection referred to hereunder, may be inspected on Working Days at the Registered Office of our Company situated at IIFL House, Sun Infotech Park, Road No. 16V, Plot No. B-23, Thane Industrial Area, Wagle Estate, Thane – 400604, Maharashtra, India between 10 am to 5 pm on any Working Day (Monday to Friday) during which issue is open for public subscription under this Tranche II Prospectus.

#### MATERIAL CONTRACTS

1. Issue Agreement dated June 30, 2020 read with Addendum to Issue Agreement dated February 22, 2021 and Addendum II to Issue Agreement dated September 20, 2021 between our Company and the Lead Managers.
2. Registrar Agreement dated June 30, 2020 read with Addendum to Registrar Agreement dated February 22, 2021 and Addendum II to Registrar Agreement dated September 20, 2021 between our Company and the Registrar to the Issue.
3. Debenture Trustee Agreement dated June 29, 2020 executed between our Company and the Debenture Trustee and Addendum to the Debenture Trustee Agreement dated December 31, 2020 and Addendum II to Debenture Trustee Agreement dated September 20, 2021 executed between our Company and the Debenture Trustee.
4. Tripartite agreement dated July 27, 2020 among our Company, the Registrar and CDSL.
5. Tripartite agreement dated March 11, 2005 among our Company, the Registrar and NSDL.
6. Public Issue Account and Sponsor Bank Agreement dated September 20, 2021 between our Company, the Lead Managers, Registrar to the Issue and ICICI Bank Limited.
7. Lead Broker Agreement dated September 20, 2021 among our Company, Lead Managers and Lead Brokers to the Tranche II Issue.
8. Draft of the Debenture Trust Deed.

#### MATERIAL DOCUMENTS

1. Memorandum and Articles of Association of our Company, as amended to date.
2. Certificate of Incorporation of our Company dated October 18, 1995 as a private limited company, issued by Registrar of Companies, Mumbai.
3. Fresh Certificate of Incorporation of our Company dated April 28, 2000, issued by Registrar of Companies, Mumbai, consequent upon conversion from private limited to public limited company and change of name of the Company to Probity Research & Services Limited.
4. Fresh Certificate of Incorporation of our Company dated May 23, 2000, issued by Registrar of Companies, Mumbai, consequent upon change of name of the Company to India Infoline.Com Limited.
5. Fresh Certificate of Incorporation of our Company dated March 23, 2001, issued by Registrar of Companies, Mumbai, consequent upon change of name of the Company to India Infoline Limited.
6. Fresh Certificate of Incorporation of our Company dated February 18, 2014, issued by Registrar of Companies, Mumbai, consequent upon change of name of the Company to IIFL Holdings Limited.
7. Fresh Certificate of Incorporation of our Company dated May 24, 2019, issued by Registrar of Companies, Mumbai, consequent upon change of name of the Company to IIFL Finance Limited.
8. Certificate of Registration dated March 6, 2020 bearing registration no. N-13.02386 issued by the Reserve Bank of India.

9. Copy of shareholders' resolution approved at the AGM dated September 30, 2019 under Section 180(1)(c) of the Companies Act, 2013 on overall borrowing limits of the Board of Directors of our Company.
10. Copy of the resolution approved by the Board of Directors dated May 28, 2020, approving the issue of NCDs.
11. Copy of the resolution approved by the Finance Committee at its meeting held on June 30, 2020 approving the Draft Shelf Prospectus.
12. Copy of the resolution approved by the Finance Committee at its meeting held on February 24, 2021, approving the Shelf Prospectus and Tranche I Prospectus
13. Copy of the resolution approved by the Finance Committee at its meeting held on September 22, 2021, approving this Tranche II Prospectus.
14. Letter dated August 16, 2021 and revalidated *vide* letter dated September 9, 2021, by CRISIL Limited assigning a rating of "AA/Stable" (pronounced as CRISIL double A rating with Stable outlook) for the Issue with rating rationale.
15. Letter dated April 1, 2021 and revalidated *vide* letter dated September 7, 2021, by Brickwork Ratings India Private Limited assigning a rating of 'AA+/Negative' (pronounced as BWR Double A plus with Negative outlook) for the Issue with rating rationale.
16. Consents in writing of: (a) the Directors, (b) Company Secretary and Compliance Officer, (c) Chief Financial Officer, (d) Lead Managers, (e) the Registrar to the Issue, (f) Legal Advisor to the Issue; (g) CRISIL; (h) Brickwork, (i) Bankers to the Company and (j) to include their names in the Shelf Prospectus and this Tranche II Prospectus and from the (a) Public Issue Account Bank; (b) Refund Bank; (c) Sponsor Bank; and (d) Lead Brokers to this Tranche II Issue, in their respective capacities and the NOCs received from trustees (acting for the benefit of lenders to our Company).
17. Consent of CRISIL Limited dated September 20, 2021 as the agency issuing the industry report titled 'NBFC Report (August 2021 update)' forming part of the Industry Overview chapter.
18. Consent of the Statutory Auditors of the Company dated September 21, 2021, for inclusion of their name as an expert in respect of their (i) examination report each dated September 18, 2021 on our Reformatted Standalone Financial Statements, (ii) examination report dated September 18, 2021 on our Reformatted Consolidated Financial Statements, (iii) Limited Review Report dated July 27, 2021 on Unaudited Standalone Financial Results; (iv) Limited Review Report dated July 27, 2021 on Unaudited Consolidated Financial Results; and (v) their report dated September 21, 2021 on the statement of tax benefits, and such consent has not been withdrawn as on the date of this Tranche II Prospectus.
19. The examination report dated September 18, 2021 in relation to the Reformatted Standalone Financial Statements.
20. The examination report dated September 18, 2021 in relation to the Reformatted Consolidated Financial Statements.
21. Limited Review Report dated July 27, 2021 on Unaudited Standalone Financial Results.
22. Limited Review Report dated July 27, 2021 on Unaudited Consolidated Financial Results.
23. Statement of tax benefits dated September 21, 2021 issued by the Statutory Auditors.
24. Annual Report of our Company for the last five Fiscals.
25. In-principle listing approval from BSE by its letter no DCS/BM/PI-BOND/002/20-21 dated July 09, 2020.
26. In-principle listing approval from NSE by its letter no NSE/LIST/0079 dated July 09, 2020 and an extension of validity for three months *vide* letter dated December 28, 2020 and for a further period of three months *vide* letter dated September 17, 2021.
27. Due Diligence Certificate dated February 24, 2021 filed by the Lead Managers with SEBI in relation to the Shelf Prospectus and Tranche I Prospectus.

28. Due Diligence Certificate dated September 22, 2021 filed by the Lead Managers with SEBI in relation to the Tranche II Prospectus.
29. The Business Transfer Agreement dated December 19, 2019 entered into between the Company and Samasta.
30. Shareholders Agreement between the Company and CDC Group PLC (CDC) dated December 17, 2018.
31. Trademark license agreement between the Company and IIFL Securities Limited dated March 19, 2019.
32. Business Transfer Agreement between the Company and IndoStar Capital Finance Limited dated February 3, 2019.
33. Business transfer agreement between the Company and IIFL Home Finance Limited dated June 29, 2019.
34. Due diligence certificate dated September 21, 2021 filed by the Debenture Trustee to the Issue.

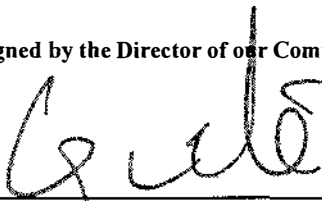
Any of the contracts or documents mentioned above may be amended or modified at any time, without reference to the Debenture holders, in the interest of our Company in compliance with applicable laws.

## DECLARATION

I, the Director of the Company, hereby certify and declare that all relevant provisions of the Companies Act, 2013, and the guidelines issued by the Government of India and/or the regulations/guidelines/circulars issued by the Reserve Bank of India and the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as applicable, including the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021, as amended, have been complied with and no statement made in this Tranche II Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities and Exchange Board of India Act, 1992 or rules made there under, regulations or guidelines or circulars issued, as the case may be. I hereby confirm that the compliance with the Securities and Exchange Board of India Act, 1992 or rules made there under does not imply that payment of dividend or interest or repayment of debt securities, is guaranteed by the Central Government.

I further certify that all the disclosures and statements made in this Tranche II Prospectus are true, accurate and correct in all material respects, are in conformity with Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities and Exchange Board of India Act, 1992 or rules made there under, regulations or guidelines or circulars issued, as the case may be and do not omit disclosure of any material fact which may make the statements made therein, in light of circumstances under which they were made, misleading and that this Tranche II Prospectus does not contain any misstatements. Furthermore, all the monies received under this Tranche II Issue shall be used only for the purposes and objects indicated in this Tranche II Prospectus.

Signed by the Director of our Company



Name: Geeta Mathur

Designation: Independent Director

Place:

Delhi

Date:

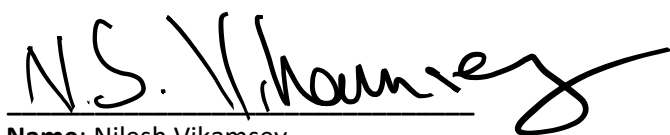
September 22, 2021

## DECLARATION

I, the Director of the Company, hereby certify and declare that all relevant provisions of the Companies Act, 2013, and the guidelines issued by the Government of India and/or the regulations/guidelines/circulars issued by the Reserve Bank of India and the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as applicable, including the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021, as amended, have been complied with and no statement made in this Tranche II Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities and Exchange Board of India Act, 1992 or rules made there under, regulations or guidelines or circulars issued, as the case may be. I hereby confirm that the compliance with the Securities and Exchange Board of India Act, 1992 or rules made there under does not imply that payment of dividend or interest or repayment of debt securities, is guaranteed by the Central Government.

I further certify that all the disclosures and statements made in this Tranche II Prospectus are true, accurate and correct in all material respects, are in conformity with Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities and Exchange Board of India Act, 1992 or rules made there under, regulations or guidelines or circulars issued, as the case may be and do not omit disclosure of any material fact which may make the statements made therein, in light of circumstances under which they were made, misleading and that this Tranche II Prospectus does not contain any misstatements. Furthermore, all the monies received under this Tranche II Issue shall be used only for the purposes and objects indicated in this Tranche II Prospectus.

**Signed by the Director of our Company**



**Name:** Nilesh Vikamsey

**Designation:** Independent Director

**Place:** Mumbai

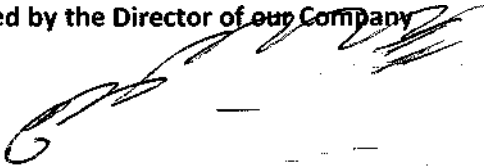
**Date:** September 22, 2021

## DECLARATION

I, the Director of the Company, hereby certify and declare that all relevant provisions of the Companies Act, 2013, and the guidelines issued by the Government of India and/or the regulations/guidelines/circulars issued by the Reserve Bank of India and the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as applicable, including the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021, as amended, have been complied with and no statement made in this Tranche II Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities and Exchange Board of India Act, 1992 or rules made there under, regulations or guidelines or circulars issued, as the case may be. I hereby confirm that the compliance with the Securities and Exchange Board of India Act, 1992 or rules made there under does not imply that payment of dividend or interest or repayment of debt securities, is guaranteed by the Central Government.

I further certify that all the disclosures and statements made in this Tranche II Prospectus are true, accurate and correct in all material respects, are in conformity with Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities and Exchange Board of India Act, 1992 or rules made there under, regulations or guidelines or circulars issued, as the case may be and do not omit disclosure of any material fact which may make the statements made therein, in light of circumstances under which they were made, misleading and that this Tranche II Prospectus does not contain any misstatements. Furthermore, all the monies received under this Tranche II Issue shall be used only for the purposes and objects indicated in this Tranche II Prospectus.

Signed by the Director of our Company



Name: Nirmal Jain

Designation: Whole-time Director

Place: Mumbai

Date: September 22, 2021

## DECLARATION

I, the Director of the Company, hereby certify and declare that all relevant provisions of the Companies Act, 2013, and the guidelines issued by the Government of India and/or the regulations/guidelines/circulars issued by the Reserve Bank of India and the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as applicable, including the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021, as amended, have been complied with and no statement made in this Tranche II Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities and Exchange Board of India Act, 1992 or rules made there under, regulations or guidelines or circulars issued, as the case may be. I hereby confirm that the compliance with the Securities and Exchange Board of India Act, 1992 or rules made there under does not imply that payment of dividend or interest or repayment of debt securities, is guaranteed by the Central Government.

I further certify that all the disclosures and statements made in this Tranche II Prospectus are true, accurate and correct in all material respects, are in conformity with Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities and Exchange Board of India Act, 1992 or rules made there under, regulations or guidelines or circulars issued, as the case may be and do not omit disclosure of any material fact which may make the statements made therein, in light of circumstances under which they were made, misleading and that this Tranche II Prospectus does not contain any misstatements. Furthermore, all the monies received under this Tranche II Issue shall be used only for the purposes and objects indicated in this Tranche II Prospectus.

**Signed by the Director of our Company**

*R. Venkataraman*

**Name:** Venkataraman Rajamani

**Designation:** Managing Director

**Place:** Mumbai

**Date:** September 22, 2021

## DECLARATION

I, the Director of the Company, hereby certify and declare that all relevant provisions of the Companies Act, 2013, and the guidelines issued by the Government of India and/or the regulations/guidelines/circulars issued by the Reserve Bank of India and the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as applicable, including the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021, as amended, have been complied with and no statement made in this Tranche II Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities and Exchange Board of India Act, 1992 or rules made there under, regulations or guidelines or circulars issued, as the case may be. I hereby confirm that the compliance with the Securities and Exchange Board of India Act, 1992 or rules made there under does not imply that payment of dividend or interest or repayment of debt securities, is guaranteed by the Central Government.

I further certify that all the disclosures and statements made in this Tranche II Prospectus are true, accurate and correct in all material respects, are in conformity with Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities and Exchange Board of India Act, 1992 or rules made there under, regulations or guidelines or circulars issued, as the case may be and do not omit disclosure of any material fact which may make the statements made therein, in light of circumstances under which they were made, misleading and that this Tranche II Prospectus does not contain any misstatements. Furthermore, all the monies received under this Tranche II Issue shall be used only for the purposes and objects indicated in this Tranche II Prospectus.

**Signed by the Director of our Company**



---

**Name:** Ramakrishnan Subramanian

**Designation:** Independent Director

**Place:** Singapore

**Date:** September 22, 2021



## DECLARATION

I, the Director of the Company, hereby certify and declare that all relevant provisions of the Companies Act, 2013, and the guidelines issued by the Government of India and/or the regulations/guidelines/circulars issued by the Reserve Bank of India and the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as applicable, including the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021, as amended, have been complied with and no statement made in this Tranche II Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities and Exchange Board of India Act, 1992 or rules made there under, regulations or guidelines or circulars issued, as the case may be. I hereby confirm that the compliance with the Securities and Exchange Board of India Act, 1992 or rules made there under does not imply that payment of dividend or interest or repayment of debt securities, is guaranteed by the Central Government.

I further certify that all the disclosures and statements made in this Tranche II Prospectus are true, accurate and correct in all material respects, are in conformity with Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities and Exchange Board of India Act, 1992 or rules made there under, regulations or guidelines or circulars issued, as the case may be and do not omit disclosure of any material fact which may make the statements made therein, in light of circumstances under which they were made, misleading and that this Tranche II Prospectus does not contain any misstatements. Furthermore, all the monies received under this Tranche II Issue shall be used only for the purposes and objects indicated in this Tranche II Prospectus.

**Signed by the Director of our Company**



**Name:** Vibhore Sharma

**Designation:** Independent Director

**Place:** Noida

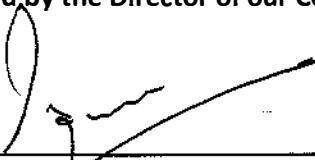
**Date:** September 22, 2021

## DECLARATION

I, the Director of the Company, hereby certify and declare that all relevant provisions of the Companies Act, 2013, and the guidelines issued by the Government of India and/or the regulations/guidelines/circulars issued by the Reserve Bank of India and the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as applicable, including the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021, as amended, have been complied with and no statement made in this Tranche II Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities and Exchange Board of India Act, 1992 or rules made there under, regulations or guidelines or circulars issued, as the case may be. I hereby confirm that the compliance with the Securities and Exchange Board of India Act, 1992 or rules made there under does not imply that payment of dividend or interest or repayment of debt securities, is guaranteed by the Central Government.

I further certify that all the disclosures and statements made in this Tranche II Prospectus are true, accurate and correct in all material respects, are in conformity with Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities and Exchange Board of India Act, 1992 or rules made there under, regulations or guidelines or circulars issued, as the case may be and do not omit disclosure of any material fact which may make the statements made therein, in light of circumstances under which they were made, misleading and that this Tranche II Prospectus does not contain any misstatements. Furthermore, all the monies received under this Tranche II Issue shall be used only for the purposes and objects indicated in this Tranche II Prospectus.

Signed by the Director of our Company



Name: Vijay Kumar Chopra

Designation: Independent Director

Place: Mumbai

Date: September 22, 2021

## DECLARATION

I, the Director of the Company, hereby certify and declare that all relevant provisions of the Companies Act, 2013, and the guidelines issued by the Government of India and/or the regulations/guidelines/circulars issued by the Reserve Bank of India and the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as applicable, including the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021, as amended, have been complied with and no statement made in this Tranche II Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities and Exchange Board of India Act, 1992 or rules made there under, regulations or guidelines or circulars issued, as the case may be. I hereby confirm that the compliance with the Securities and Exchange Board of India Act, 1992 or rules made there under does not imply that payment of dividend or interest or repayment of debt securities, is guaranteed by the Central Government.

I further certify that all the disclosures and statements made in this Tranche II Prospectus are true, accurate and correct in all material respects, are in conformity with Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities and Exchange Board of India Act, 1992 or rules made there under, regulations or guidelines or circulars issued, as the case may be and do not omit disclosure of any material fact which may make the statements made therein, in light of circumstances under which they were made, misleading and that this Tranche II Prospectus does not contain any misstatements. Furthermore, all the monies received under this Tranche II Issue shall be used only for the purposes and objects indicated in this Tranche II Prospectus.

**Signed by the Director of our Company**



**Name:** Arun Kumar Purwar

**Designation:** Independent Director

**Place:** Mumbai

**Date:** September 22, 2021

## DECLARATION

I, the Director of the Company, hereby certify and declare that all relevant provisions of the Companies Act, 2013, and the guidelines issued by the Government of India and/or the regulations/guidelines/circulars issued by the Reserve Bank of India and the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as applicable, including the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021, as amended, have been complied with and no statement made in this Tranche II Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities and Exchange Board of India Act, 1992 or rules made there under, regulations or guidelines or circulars issued, as the case may be. I hereby confirm that the compliance with the Securities and Exchange Board of India Act, 1992 or rules made there under does not imply that payment of dividend or interest or repayment of debt securities, is guaranteed by the Central Government.

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Signed by the Director of our Company



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Name: Chandran Ratnaswami

Designation: Non-Executive Director

Place: Toronto, Canada

Date: September 22, 2021

**ANNEXURE A**  
**CREDIT RATING LETTER AND RATING RATIONALE FROM CRISIL**

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CONFIDENTIAL

RL/IIHOLI/267903/NCD/0321/05683/88861852/4  
September 09, 2021

**Mr. Rajesh Rajak**  
Chief Financial Officer  
**IIFL Finance Limited**  
802, 8th Floor Hubtown Solaris,  
N.S.Phadke Marg, Vijay Nagar,  
Andheri (E),  
Mumbai 400069

Dear Mr. Rajesh Rajak,

**Re: CRISIL Ratings on the Rs.5000 Crore Non Convertible Debentures\*# of IIFL Finance Limited**

All ratings assigned by CRISIL Ratings are kept under continuous surveillance and review.  
Please refer to our rating letter dated August 16, 2021 bearing Ref. no.: RL/IIHOLI/267903/NCD/0321/05683/88861852/3

Please find in the table below the rating outstanding for your company.

S.No.	Instrument	Rated Amount (Rs. in Crore)	Rating Outstanding
1	Non-Convertible Debentures	5000	CRISIL AA/Stable

In the event of your company not making the issue within a period of 180 days from the above date, or in the event of any change in the size or structure of your proposed issue, a fresh letter of revalidation from CRISIL Ratings will be necessary.

As per our Rating Agreement, CRISIL Ratings would disseminate the rating along with outlook through its publications and other media, and keep the rating along with outlook under surveillance for the life of the instrument. CRISIL Ratings reserves the right to withdraw or revise the ratings assigned to the captioned instrument at any time, on the basis of new information, or unavailability of information or other circumstances, which CRISIL Ratings believes, may have an impact on the rating.

As per the latest SEBI circular (reference number: CIR/IMD/DF/17/2013; dated October 22, 2013) on centralized database for corporate bonds/debentures, you are required to provide international securities identification number (ISIN; along with the reference number and the date of the rating letter) of all bond/debenture issuances made against this rating letter to us. The circular also requires you to share this information with us within 2 days after the allotment of the ISIN. We request you to mail us all the necessary and relevant information at [debtissue@crisil.com](mailto:debtissue@crisil.com). This will enable CRISIL Ratings to verify and confirm to the depositories, including NSDL and CDSL, the ISIN details of debt rated by us, as required by SEBI. Feel free to contact us for any clarifications you may have at [debtissue@crisil.com](mailto:debtissue@crisil.com)

Should you require any clarifications, please feel free to get in touch with us.

With warm regards,

Yours sincerely,



Subha Sri Narayanan  
Director - CRISIL Ratings



Nivedita Shibu  
Associate Director - CRISIL Ratings



\*Interchangeable between secured and subordinated debt  
#For Retail Bond Issuance

**Disclaimer:** A rating by CRISIL Ratings reflects CRISIL Ratings' current opinion on the likelihood of timely payment of the obligations under the rated instrument, and does not constitute an audit of the rated entity by CRISIL Ratings. Our ratings are based on information provided by the issuer or obtained by CRISIL Ratings from sources it considers reliable. CRISIL Ratings does not guarantee the completeness or accuracy of the information on which the rating is based. A rating by CRISIL Ratings is not a recommendation to buy / sell or hold the rated instrument; it does not comment on the market price or suitability for a particular investor. CRISIL Ratings has a practice of keeping all its ratings under surveillance and ratings are revised as and when circumstances so warrant. CRISIL Ratings is not responsible for any errors and especially states that it has no financial liability whatsoever to the subscribers / users / transmitters / distributors of its ratings. CRISIL Ratings' criteria are available without charge to the public on the web site, [www.crisil.com](http://www.crisil.com). CRISIL Ratings or its associates may have other commercial transactions with the company/entity. For the latest rating information on any instrument of any company rated by CRISIL Ratings, please contact Customer Service Helpdesk at [CRISILratingdesk@crisil.com](mailto:CRISILratingdesk@crisil.com) or at 1800-267-1301.

CONFIDENTIAL

RL/IIHOLI/267903/NCD/0321/05683/88861852/3  
August 16, 2021

**Mr. Rajesh Rajak**  
Chief Financial Officer  
**IIFL Finance Limited**  
802, 8th Floor Hubtown Solaris,  
N.S.Phadke Marg, Vijay Nagar,  
Andheri (E),  
Mumbai 400069

Dear Mr. Rajesh Rajak,

**Re: CRISIL Ratings on the Rs.5000 Crore Non Convertible Debentures\*# of IIFL Finance Limited**

All ratings assigned by CRISIL Ratings are kept under continuous surveillance and review.  
Please refer to our rating letter dated June 22, 2021 bearing Ref. no.: RL/IIHOLI/267903/NCD/0321/05683/88861852/2

Please find in the table below the rating outstanding for your company.

S.No.	Instrument	Rated Amount (Rs. in Crore)	Rating Outstanding
1	Non-Convertible Debentures	5000	CRISIL AA/Stable

In the event of your company not making the issue within a period of 180 days from the above date, or in the event of a change in the size or structure of your proposed issue, a fresh letter of revalidation from CRISIL Ratings will be necessary.

As per our Rating Agreement, CRISIL Ratings would disseminate the rating along with outlook through its publications and other media, and keep the rating along with outlook under surveillance for the life of the instrument. CRISIL Ratings reserves the right to withdraw or revise the ratings assigned to the captioned instrument at any time, on the basis of new information, or unavailability of information or other circumstances, which CRISIL Ratings believes, may have an impact on the rating.

As per the latest SEBI circular (reference number: CIR/IMD/DF/17/2013; dated October 22, 2013) on centralized database for corporate bonds/debentures, you are required to provide international securities identification number (ISIN; along with the reference number and the date of the rating letter) of all bond/debenture issuances made against this rating letter to us. The circular also requires you to share this information with us within 2 days after the allotment of the ISIN. We request you to mail us all the necessary and relevant information at [deb.tissue@crisil.com](mailto:deb.tissue@crisil.com). This will enable CRISIL Ratings to verify and confirm to the depositories, including NSDL and CDSL, the ISIN details of debt rated by us, as required by SEBI. Feel free to contact us for any clarifications you may have at [deb.tissue@crisil.com](mailto:deb.tissue@crisil.com)

Should you require any clarifications, please feel free to get in touch with us.

With warm regards,

Yours sincerely,



Subha Sri Narayanan  
Director - CRISIL Ratings



Nivedita Shibu  
Associate Director - CRISIL Ratings



\*Interchangeable between secured and subordinate debt  
#For Retail Bond Issuance

**Disclaimer:** A rating by CRISIL Ratings reflects CRISIL Ratings' current opinion on the likelihood of timely payment of the obligations under the rated instrument, and does not constitute an audit of the rated entity by CRISIL Ratings. Our ratings are based on information provided by the issuer or obtained by CRISIL Ratings from sources it considers reliable. CRISIL Ratings does not guarantee the completeness or accuracy of the information on which the rating is based. A rating by CRISIL Ratings is not a recommendation to buy / sell or hold the rated instrument; it does not comment on the market price or suitability for a particular investor. CRISIL Ratings has a practice of keeping all its ratings under surveillance and ratings are revised as and when circumstances so warrant. CRISIL Ratings is not responsible for any errors and especially states that it has no financial liability whatsoever to the subscribers / users / transmitters / distributors of its ratings. CRISIL Ratings' criteria are available without charge to the public on the web site, [www.crisilratings.com](http://www.crisilratings.com). CRISIL Ratings or its associates may have other commercial transactions with the company/entity. For the latest rating information on any instrument of any company rated by CRISIL Ratings, please contact Customer Service Helpdesk at [CRISILratingdesk@crisil.com](mailto:CRISILratingdesk@crisil.com) or at 1800-267-1301.

**CONFIDENTIAL**

IIHOLI/260459/NCD/122002895/1

February 8, 2021

**Mr. Rajesh Rajak**

Chief Financial Officer

**IIFL Finance Limited**

802, 8th Floor Hubtown Solaris,

N.S.Phadke Marg, Vijay Nagar,

Andheri (E),

Mumbai 400069

Dear Mr. Rajesh Rajak,

**Re: CRISIL Rating on the Rs.5000 Crore Non Convertible Debentures\*# of IIFL Finance Limited**

All ratings assigned by CRISIL Ratings are kept under continuous surveillance and review.

Please refer to our rating letter dated December 21, 2020 bearing Ref. no.: IIHOLI/260459/NCD/122002895

Please find in the table below the rating outstanding for your company.

S.No.	Instrument	Rated Amount (Rs. in Crore)	Rating Outstanding
1	Non-Convertible Debentures	5000	CRISIL AA/Negative

In the event of your company not making the issue within a period of 180 days from the above date, or in the event of any change in the size or structure of your proposed issue, a fresh letter of revalidation from CRISIL Ratings will be necessary.

As per our Rating Agreement, CRISIL Ratings would disseminate the rating along with outlook through its publications and other media, and keep the rating along with outlook under surveillance for the life of the instrument. CRISIL Ratings reserves the right to withdraw or revise the ratings assigned to the captioned instrument at any time, on the basis of new information, or unavailability of information or other circumstances, which CRISIL Ratings believes, may have an impact on the rating.

As per the latest SEBI circular (reference number: CIR/IMD/DF/17/2013; dated October 22, 2013) on centralized database for corporate bonds/debentures, you are required to provide international securities identification number (ISIN; along with the reference number and the date of the rating letter) of all bond/debenture issuances made against this rating letter to us. The circular also requires you to share this information with us within 2 days after the allotment of the ISIN. We request you to mail us all the necessary and relevant information at [debtissue@crisil.com](mailto:debtissue@crisil.com). This will enable CRISIL Ratings to verify and confirm to the depositories, including NSDL and CDSL, the ISIN details of debt rated by us, as required by SEBI. Feel free to contact us for any clarifications you may have at [debtissue@crisil.com](mailto:debtissue@crisil.com)

Should you require any clarifications, please feel free to get in touch with us.

With warm regards,

Yours sincerely,



Subha Sri Narayanan

Director - CRISIL Ratings



Nivedita Shibu

Associate Director - CRISIL Ratings



*\*Interchangeable between secured and subordinated debt*

*#For Retail Bond Issuance*

**Disclaimer:** A rating by CRISIL Ratings reflects CRISIL Ratings' current opinion on the likelihood of timely payment of the obligations under the rated instrument, and does not constitute an audit of the rated entity by CRISIL Ratings. Our ratings are based on information provided by the issuer or obtained by CRISIL Ratings from sources it considers reliable. CRISIL Ratings does not guarantee the completeness or accuracy of the information on which the rating is based. A rating by CRISIL Ratings is not a recommendation to buy / sell or hold the rated instrument; it does not comment on the market price or suitability for a particular investor.

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CRISIL Ratings Limited  
(A subsidiary of CRISIL Limited)  
Corporate Identity Number: F-556100MH2019PLC326247



**CONFIDENTIAL**

IHOLI/260459/NCD/122002895

December 21, 2020

**Mr. Rajesh Rajak**  
Chief Financial Officer

**IIFL Finance Limited**  
802, 8th Floor Hubtown Solaris,  
N.S.Phadke Marg, Vijay Nagar,  
Andheri (E),  
Mumbai 400069

Dear Mr. Rajesh Rajak,

**Re: CRISIL Rating on the Rs.5000 Crore Non Convertible Debentures\*# of IIFL Finance Limited**

All ratings assigned by CRISIL are kept under continuous surveillance and review.

Please find in the table below the rating outstanding for your company.

S.No.	Instrument	Rated Amount (Rs. in Crore)	Rating Outstanding
1	Non-Convertible Debentures	5000	CRISIL AA/Negative

In the event of your company not making the issue within a period of 180 days from the above date, or in the event of any change in the size or structure of your proposed issue, a fresh letter of revalidation from CRISIL will be necessary.

As per our Rating Agreement, CRISIL would disseminate the rating along with outlook through its publications and other media, and keep the rating along with outlook under surveillance for the life of the instrument. CRISIL reserves the right to withdraw or revise the ratings assigned to the captioned instrument at any time, on the basis of new information, or unavailability of information or other circumstances, which CRISIL believes, may have an impact on the rating.

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Should you require any clarifications, please feel free to get in touch with us.

With warm regards,  
Yours sincerely,



Subha Sri Narayanan  
Director - CRISIL Ratings



Nivedita Shibu  
Associate Director - CRISIL Ratings



*\*Interchangeable between secured and subordinated debt  
#For Retail Bond Issuance*

A CRISIL rating reflects CRISIL's current opinion on the likelihood of timely payment of the obligations under the rated instrument and does not constitute an audit of the rated entity by CRISIL. CRISIL ratings are based on information provided by the issuer or obtained by CRISIL from sources it considers reliable. CRISIL does not guarantee the completeness or accuracy of the information on which the rating is based. A CRISIL rating is not a recommendation to buy, sell, or hold the rated instrument; it does not comment on the market price or suitability for a particular investor. All CRISIL ratings are under surveillance. CRISIL or its associates may have other commercial transactions with the company/entity. Ratings are revised as and when circumstances so warrant. CRISIL is not responsible for any errors and especially states that it has no financial liability whatsoever to the subscribers / users / transmitters / distributors of this product. CRISIL Ratings rating criteria are available without charge to the public on the CRISIL web site, [www.crisil.com](http://www.crisil.com). For the latest rating information on any instrument of any company rated by CRISIL, please contact Customer Service Helpdesk at 1800-267-1301.

**CONFIDENTIAL**

IHHOLI/249733/NCD/062054925

June 26, 2020

**Mr. Rajesh Rajak**

Chief Financial Officer

**IIFL Finance Limited**

802, 8th Floor Hubtown Solaris,

N.S.Phadke Marg, Vijay Nagar,

Andheri (E),

Mumbai 400069

Dear Mr. Rajesh Rajak,

**Re: CRISIL Rating on the Rs.5000 Crore Non-Convertible Debentures\*# of IIFL Finance Limited**

We refer to your request for a rating for the captioned Non-Convertible Debentures.

CRISIL has, after due consideration, assigned its "**CRISIL AA/Negative**" (pronounced as CRISIL double A rating with Negative outlook) rating to the captioned debt instrument. Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk.

For the purpose of issuance of the captioned debt instrument, this letter is valid for 180 calendar days from the date of the letter. In the event of your company not placing the above instrument within this period, or in the event of any change in the size/structure of your proposed issue, the rating shall have to be reviewed and a letter of revalidation shall have to be issued to you. Once the instrument is issued, the above rating is valid throughout the life of the captioned debt instrument.

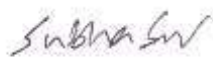
As per our Rating Agreement, CRISIL would disseminate the rating along with outlook through its publications and other media, and keep the rating along with outlook under surveillance for the life of the instrument. CRISIL reserves the right to withdraw or revise the ratings assigned to the captioned instrument at any time, on the basis of new information, or unavailability of information or other circumstances, which CRISIL believes, may have an impact on the rating.

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Should you require any clarifications, please feel free to get in touch with us.

With warm regards,

Yours sincerely,



 Subha Sri Narayanan  
 Director - CRISIL Ratings



 Nivedita Shibu  
 Associate Director - CRISIL Ratings


*\*Interchangeable between secured and subordinated debt  
 #For Retail Bond Issuance*

A CRISIL rating reflects CRISIL's current opinion on the likelihood of timely payment of the obligations under the rated instrument and does not constitute an audit of the rated entity by CRISIL. CRISIL ratings are based on information provided by the issuer or obtained by CRISIL from sources it considers reliable. CRISIL does not guarantee the completeness or accuracy of the information on which the rating is based. A CRISIL rating is not a recommendation to buy, sell, or hold the rated instrument; it does not comment on the market price or suitability for a particular investor. All CRISIL ratings are under surveillance. CRISIL or its associates may have other commercial transactions with the company/entity. Ratings are revised as and when circumstances so warrant. CRISIL is not responsible for any errors and especially states that it has no financial liability whatsoever to the subscribers / users / transmitters / distributors of this product. CRISIL Ratings rating criteria are available without charge to the public on the CRISIL web site, [www.crisil.com](http://www.crisil.com). For the latest rating information on any instrument of any company rated by CRISIL, please contact Customer Service Helpdesk at 1800-267-1301.

**Details of the Rs.5000 Crore Non-Convertible Debentures of  
IIFL Finance Limited**

	<i>1st tranche</i>		<i>2nd tranche</i>		<i>3rd tranche</i>	
<i>Instrument Series:</i>						
<i>Amount Placed:</i>						
<i>Maturity Period:</i>						
<i>Put or Call Options (if any):</i>						
<i>Coupon Rate:</i>						
<i>Interest Payment Dates:</i>						
<i>Principal Repayment Details:</i>	Date	Amount	Date	Amount	Date	Amount
<i>Investors:</i>						
<i>Trustees:</i>						

***In case there is an offer document for the captioned Debt issue, please send us a copy of it.***

A CRISIL rating reflects CRISIL's current opinion on the likelihood of timely payment of the obligations under the rated instrument and does not constitute an audit of the rated entity by CRISIL. CRISIL ratings are based on information provided by the issuer or obtained by CRISIL from sources it considers reliable. CRISIL does not guarantee the completeness or accuracy of the information on which the rating is based. A CRISIL rating is not a recommendation to buy, sell, or hold the rated instrument; it does not comment on the market price or suitability for a particular investor. All CRISIL ratings are under surveillance. CRISIL or its associates may have other commercial transactions with the company/entity. Ratings are revised as and when circumstances so warrant. CRISIL is not responsible for any errors and especially states that it has no financial liability whatsoever to the subscribers / users / transmitters / distributors of this product. CRISIL Ratings rating criteria are available without charge to the public on the CRISIL web site, [www.crisil.com](http://www.crisil.com). For the latest rating information on any instrument of any company rated by CRISIL, please contact Customer Service Helpdesk at 1800-267-1301.

## Rating Rationale

June 26, 2020 | Mumbai

### IIFL Finance Limited

Rating outlook revised to 'Negative', ratings reaffirmed; 'CRISIL AA/Negative' assigned to NCD

#### Rating Action

Total Bank Loan Facilities Rated	Rs.2000 Crore
Long Term Rating	CRISIL AA/Negative (Outlook revised from 'Stable' and rating reaffirmed)
Rs.5000 Crore Non Convertible Debentures*#	CRISIL AA/Negative (Assigned)
Rs.325 Crore Non Convertible Debentures^	CRISIL AA/Negative (Outlook revised from 'Stable' and rating reaffirmed)
Rs.2500 Crore Non Convertible Debentures^* (Reduced from Rs.5000 Crore)	CRISIL AA/Negative (Outlook revised from 'Stable' and rating reaffirmed)
Subordinated Debt Aggregating Rs.498.37 Crore^	CRISIL AA/Negative (Outlook revised from 'Stable' and rating reaffirmed)
Rs.1500 Crore Long Term Principal Protected Market Linked Debentures^	CRISIL PP-MLD AAr/Negative (Outlook revised from 'Stable' and rating reaffirmed)
Rs.500 Crore Commercial Paper	CRISIL A1+ (Reaffirmed)
Rs.8000 Crore Commercial Paper^	CRISIL A1+ (Reaffirmed)
Rs.8000 Crore Commercial Paper Programme(IPO Financing)^	CRISIL A1+ (Reaffirmed)

1 crore = 10 million

Refer to annexure for Details of Instruments & Bank Facilities

^Transferred from India Infoline Finance Ltd

\*Interchangeable between secured and subordinated debt

#For Retail Bond Issuance

#### Detailed Rationale

CRISIL has revised its rating outlook on the long-term debt instruments and bank facilities of IIFL Finance Limited (IIFL Finance) to '**Negative**' from 'Stable' while reaffirming the long term rating at 'CRISIL AA/CRISIL PP-MLD AAr'. The short term rating has been reaffirmed at 'CRISIL A1+'. CRISIL has assigned '**CRISIL AA/Negative**' rating to the Rs 5000 crore non-convertible debentures (NCDs) of the company. Also, CRISIL has withdrawn ratings on Rs 2500 crore NCDs, at the company's request as there is no amount outstanding against the rated instruments. This is in line with CRISIL's withdrawal policy.

The outlook revision factors in the expected pressure on IIFL Finance's asset quality due to the nationwide lockdown and the challenging macro-economic environment. CRISIL expects the gross domestic product (GDP) to contract by about 5.0% in fiscal 2021 compared to an expansion of 4.1% in fiscal 2020, this is likely to impact many sectors and consequently, the income streams borrowers in the upcoming quarters. Further, some of the asset classes in which the company operates 'micro, small and medium enterprises (MSME Finance; 21% of the overall assets under management (AUM) as on March 31, 2020), micro finance (9% of the AUM) and home loans (33% of AUM), particularly to self-employed and cash salaried customers, could witness relatively higher challenges as compared to other segments.

Furthermore, the company's fundraising, which had seen an improving trajectory in the fourth quarter of fiscal 2020, was impacted in the last few months, in line with peers. Nevertheless, the funding environment for non-banks has been improving in the past few weeks, including IIFL Finance, supported by various schemes and measures announced by the government and the Reserve Bank of India. On a consolidated basis, IIFL Finance had raised Rs

1015 crore in the first quarter of fiscal 2021 till June 15, 2020 (Rs 22,407 crores was raised between April 2019 and March 2020). Nevertheless, the company has a healthy pipeline and expects to raise additional funds in the upcoming weeks for which it has already received the sanctions. Ability of the company to raise funds from diverse sources at competitive rates in the current environment will be key monitorable.

The nationwide lockdown has also impacted disbursements and collections of financial institutions. Any delay in return to normalcy will put further pressure on collections and asset quality metrics of companies. Additionally, any change in the behavior of borrowers on payment discipline can affect delinquency levels.

IIFL Finance had provided a blanket moratorium to all customers under Moratorium 1.0 (March 1' June 30) with an *OPT-OUT* structure. As of May 25, 2020, about 58% of the AUM had been given the moratorium. Collections had remained low compared to pre-Covid levels due to the moratorium availed by borrowers. However, under the second phase 'Moratorium 2.0 (June 1-August 31), the company has not given a blanket moratorium but provided the borrowers with *OPT-IN* structure. This along with opening up of branches since last month is expected to lead to a gradual improvement in collections and will remain a key monitorable.

In terms of asset quality metrics, overall gross non-performing assets (GNPAs) of IIFL Finance increased to 2.31% as on March 31, 2020 from 1.96% as on March 31, 2019. On the retail side, the company saw an inch up in asset quality across most of the segments especially in the business loans<sup>1</sup> segments which includes secured and unsecured lending to MSMEs; GNPAs in this segment increased to 3.7% as on March 31, 2020 from 2.2% as on March 31, 2019. GNPAs in the wholesale book, while had shown some improvement supported partly by write-offs in fiscal 2020, remained high at 3.8% as on March 31, 2020 (4.4% as on March 31, 2019).

On the liabilities side, Reserve Bank of India (RBI) had announced regulatory measures under 'Covid-19 - Regulatory Package', whereby lenders were permitted to grant moratorium on bank loans. IIFL Finance group entities have also approached all lenders to avail moratorium on their bank borrowings and the same has been granted by a few of the banks.

As on June 18, 2020, the company had a liquidity cushion of Rs 3,791 crore (Rs 528 crore of cash and equivalents and Rs 3263 crore of unutilized bank lines including securitization lines). Against this, it has total debt repayment of Rs 2,289 crore over the four months through September 2020.

The ratings continues to reflect the IIFL Finance group's diversified retail product offerings, the extensive branch network and adequate capitalisation. These rating strengths are partially offset by limited seasoning of the loan portfolio.

## **Analytical Approach**

For arriving at the ratings, CRISIL has consolidated the business and financial risk profiles of IIFL Finance and its subsidiaries, including IIFL Home Finance Ltd (IIFL Home) and Samasta Microfinance Ltd (Samasta). This is because all these entities, collectively referred to as the IIFL Finance group, have significant operational, financial, and managerial integration and also operate under a common brand. Further, CRISIL has also factored in the business synergies that IIFL Finance group will have with IIFL Wealth and IIFL Securities, given their common promoters and the shared brand.

*Please refer Annexure - List of entities consolidated, which captures the list of entities considered and their analytical treatment of consolidation.*

## **Key Rating Drivers & Detailed Description**

### **Strengths:**

#### **\* Diversified retail lending portfolio with an extensive branch network**

IIFL Finance group, having consolidated assets under management (AUM) of Rs 37,951 crore as on March 31, 2020 (Rs 34,904 crore as on March 31, 2019), is primarily engaged in secured lending across various retail asset classes. IIFL Finance has two lending subsidiaries - IIFL Home and Samasta, through which the mortgage finance and micro finance businesses are carried out.

Retail loans account for almost 88% of the AUM as on March 31, 2020, with a high level of granularity (loans with ticket size below Rs 1 crore). Also, around 43% of the portfolio qualifies under priority sector lending. The group had identified four key segments - home loans, business loans [including loan against property (LAP) and lending to micro,



small and medium enterprises (MSME)], gold loans and microfinance, as key growth drivers over the medium term. It also operates in two synergistic segments - construction & developer funding and capital market lending. While incremental developer funding will be done on a selective basis to support the home loan business, capital market lending will largely focus on retail clients of IIFL Securities. These four segments form around 87% of the AUM as on March 31, 2020, up from 61% as on March 31, 2016. Further, in line with the strategy to focus on select segments, the group discontinued medical equipment financing from fiscal 2018, and also sold its commercial vehicle (CV) finance portfolio in fiscal 2019.

As of March 31, 2020, the IIFL Finance group had a wide network of 2,377 branches spread across 25 states. The group has also made significant investment in technology to effectively benefit from this geographical reach. Going forward, the group plans to leverage business synergies with other IIFL entities for cross-selling of financial products (insurance, mutual funds etc) and other retail loan products, given the already established branch and distribution platform.

On a standalone level, IIFL Finance had an AUM of Rs 16,057 crore as on March 31, 2020 (Rs 14,460 crore as on March 31, 2019) primarily towards gold loans (57%), business loans (20%) and developer and construction finance (22%).

IIFL Home had an AUM of Rs 18,495 crore as on March 31, 2020 (Rs 18,158 crore as on March 31, 2019) largely toward home loans (67%), followed by loan against property (26%) and construction finance (6%).

Samasta had an AUM of Rs 3,400 crore as on March 31, 2020 (Rs 2,285 crore as on March 31, 2019).

#### **\* Adequate capitalisation**

The IIFL Finance group is adequately capitalised, with networth, Tier-I, and overall capital adequacy ratio (CAR) of around Rs 4,766 crore, 13.1%, and 17.6%, respectively, as on March 31, 2020 (Rs 4,359 crore, 13.1% and 18.3%, respectively, as on March 31, 2019). Networth coverage for net NPAs was comfortable at around 17 times as on March 31, 2020 (25 times as on March 31, 2019). On-book gearing as on same date was adequate at around 5.2 times; however, CRISIL-adjusted gearing (on-book borrowings + securitization/assignment) was higher at around 7.7 times. Nevertheless, the group has demonstrated its ability to raise capital from long-term marquee investors such as Fairfax and the CDC group (Rs 1000 crore raised from CDC in fiscal 2017). Given the modest growth plans, capitalisation remains adequate for the current scale of operations. However, the ability to raise capital and manage leverage levels over the medium term will be an important factor.

As on March 31, 2020, IIFL Finance (standalone) reported net worth and CRISIL-adjusted gearing stood at Rs 3,608 crore and 4.7 times, respectively. It had a Tier-I CAR and overall CAR of 13.1% and 17.6%, respectively, as on same date. Net worth coverage for net NPAs was around 31 times as on March 31, 2020.

IIFL Home had a reported net worth and CRISIL-adjusted gearing of Rs 1,780 crore and 9.9 times, respectively, as on March 31, 2020. Its Tier-I and overall CAR stood at 18.4% and 23.7%, respectively, as on same date. The company's net worth coverage for net NPAs was around 11 times as on March 31, 2020.

Samasta's reported net worth and CRISIL-adjusted gearing stood at Rs 509 crore and 3.8 times, respectively, as on March 31, 2020. Tier-I and overall CAR stood at 20.9% and 25.9%, respectively, as on same date.

#### **Weaknesses:**

##### **\* Limited seasoning of some of the asset classes like home loans and MSME loans**

IIFL Finance group's loan portfolio (excluding CV finance) has recorded a three-year compound annual growth rate of around 26%. Given the scale up of book in recent years and entry into newer segments, the portfolio remains unseasoned and hence, overall asset quality is yet to be tested through cycles. While certain products have a shorter tenure, and hence, have seen a complete cycle, home loans and MSME lending have limited seasoning so far. Home loans are long tenure products and MSME lending is a relatively recent addition to the product suite. Overall gross

NPAs and net NPAs stood at 2.31% and 0.97%, respectively, as on March 31, 2020 (1.96% and 0.63%, respectively, as on March 31, 2019). While increasing focus on small-ticket retail loans will benefit the inherent asset quality over the medium term, ability to underwrite and maintain strong credit practices across asset classes, amid stiff competition from established players, remains to be seen.

NPAs in the wholesale book stood while declined, supported partly by write-offs, to 3.8% as on March 31, 2020, from 4.4% a year ago, continued to remain high. Nevertheless, the share of wholesale lending has come down over the past few years and was relatively low at about 11% of the overall AUM as on March 31, 2020. Nevertheless, given the current macro environment, asset quality on exposures such as developer loans and large ticket loans against property would be a key monitorable for all lenders, including IIFL Finance. Borrowers of such loan categories are more sensitive to an environment of prolonged liquidity tightness. RBIs measure on extension of date of commencement of commercial operations (DCCO) for commercial real estate projects should provide some respite.

Also, retail asset quality, while has remained under control in the past, could witness an increase in delinquencies from current levels across segments due to the economic slowdown. The lockdown has affected the income generation ability and saving of borrowers, especially of the self-employed and micro finance borrower, who typically have a weaker credit profile. In this context, credit costs are expected to increase in the near term.

Gross NPA of IIFL Finance (standalone), IIFL Home and Samasta stood at 3.1%, 1.6% and 1.5%, respectively, as on March 31, 2020 (3.4%, 0.9% and 0.4%, respectively, as on March 31, 2019).

Any sharp deterioration in asset quality, will also impact profitability and capital, and remains a key rating monitorable.

### **Liquidity Strong**

As on June 18, 2020, the company had a liquidity cushion of Rs 3,791 crore (Rs 528 crore of cash and equivalents, Rs 413 crore of unutilized cash credit lines and Rs 2,850 crore of unutilized bank lines including securitization lines). Against this, it has total debt repayment of Rs 2,289 crore over the four months through September 2020.

### **Outlook: Negative**

CRISIL believe that IIFL Finance' collections and thereby asset quality metrics is likely to come under pressure due to the extended nation-wide lockdown and challenging economic environment. Furthermore, fundraising in the recent past has also been lower than expected.

### **Rating Sensitivity factors**

#### **Upward Factors:**

- \* Significant improvement in market position while improving asset quality
- \* Improvement in profitability, with return on managed assets (RoMA) beyond 3.0% on a sustained basis

#### **Downward Factors:**

- \* Deterioration in the asset quality, with GNPA increasing to above 5% over an extended period, thereby impacting profitability
- \* Further drop in collections metrics and delay in achieving pre-pandemic levels
- \* Weakening of capitalisation metrics with higher than expected gearing on a sustained basis
- \* Continued funding access challenges for non-banking sector with limited fund-raising by IIFL Finance Group and reduction in liquidity levels

### **About IIFL Finance**

IIFL Finance is the listed holding company of the IIFL Finance group and is registered as a systemically important non-deposit taking non-banking finance company (NBFC). The group offers various retail lending products, including gold loans, home loans, LAP, business loans, micro finance and capital market based lending (margin funding and loan against shares). It also offers construction and developer finance.

In fiscal 2008, IIFL Finance (erstwhile IIFL Holding Ltd) had launched its retail finance business through the NBFC, Moneyline Credit Ltd, which was later merged with India Infoline Finance, with effect from April 2011. In fiscal 2009, India Infoline Housing Finance Ltd received a registration as a housing finance company from the National Housing Bank and was subsequently renamed as IIFL Home Finance. In fiscal 2017, IIFL Finance ventured into microfinance segment after acquisition of micro lender Samasta Microfinance.

In January 2018, IIFL Finance Ltd announced plans to reorganise its corporate structure, and list the three entities - IIFL Finance (loans and mortgages business), IIFL Wealth (wealth and asset management business), and IIFL Securities (capital markets and other businesses). In May 2019, as part of this restructuring scheme, IIFL Wealth and IIFL Securities were demerged from IIFL Finance and subsequently were listed in September 2019. In March 2020, India Infoline Finance was merged into IIFL Finance, the listed entity of the lending business.

As of March 31, 2020, promoters held 24.9% stake in IIFL Finance, 29.9% is held by Prem Watsa controlled Fairfax Holdings and 15.5% from CDC Group PLC.

CRISIL has also analysed the standalone financials of IIFL Finance. The company reported a total income (net of interest expenses) and profit after tax (PAT) of Rs 1,385 crore and Rs 149 crore, respectively, in fiscal 2020, against Rs 1,597 crore and Rs 451 crore, respectively, in the previous fiscal. The company had networth and total assets of Rs 3,608 crore and Rs 19,362 crore, respectively, as on March 31, 2020.

IIFL Finance (consolidated) had total income (net of interest expenses) and PAT of Rs 2,424 crore and Rs 503 crore (including one-time exceptional expense of Rs 261 crore (post tax), respectively, in fiscal 2020 as against a total income (net of interest expense) of Rs 2,500 crore and PAT of Rs 796 crore (including one-time exceptional gain of Rs 105 crore). Excluding the exceptional items (gain and expenses), PAT stood at Rs 764 crore for FY20 as against a PAT of Rs 691 crore in the previous fiscal.

<sup>1</sup>Excluding discontinued healthcare finance business

### Key Financial Indicators - IIFL Finance (consolidated; CRISIL adjusted numbers)

As on / for the period ended		March 2020	March 2019
Total Assets	Rs crore	34341	33239
Total income (net of interest expenses)	Rs crore	2424	2500
Profit after tax <sup>^</sup>	Rs crore	503	796
Gross NPA	%	2.31	1.96
Return on managed assets (annualized) <sup>^</sup>	%	1.2	2.1
Gearing	Times	5.2	5.9
Adjusted gearing	Times	7.7	8.0

Excluding the one-time exceptional items, PAT and RoMA stood at Rs 764 crore and 1.8%, for the period ended March 2020 as against a PAT and RoMA of Rs 691 crore and 1.9% for the period ended March 2019

### Key Financial Indicators - IIFL Finance (standalone; CRISIL adjusted numbers)

As on / for the period ended		March 2020	March 2019
Total income (net of interest expenses)	Rs crore	1385	1597
Profit after tax	Rs crore	149	451
Gross NPA	%	3.1	3.4
Gearing	Times	3.3	3.6
Adjusted gearing	Times	4.7	4.3

### Any other information:

Earnings profile of the company has remained range bound. Return on managed assets [RoMA; profit after tax / (total assets + securitization/assignment)] stood at around 1.2% for the period ended March 31, 2020. The profitability was impacted in fiscal 2020 due one-time provisioning for Covid-19 of Rs 282 crore and reversal of deferred tax of Rs 50



crore, excluding the same, RoMA stood at 1.8% for the above period (around 1.9% for fiscal 2019; excluding the one-time gain on sale of CV business). While the profitability is supported by healthy net interest margin, operating expenses remain high, given the investment in opening of new branches, strengthening of work force and building the technological infrastructure. With the scale up of loan book, operating efficiency is expected to improve gradually, which will support the earning profile. Also, while credit costs have remained under control, the asset quality is likely to see an inch up in fiscal 2021, which will lead to increase in credit cost. Ability of the company to control credit costs will be a key determinant of profitability going forward.

### Note on complexity levels of the rated instrument:

CRISIL complexity levels are assigned to various types of financial instruments and are included (where applicable) in the Annexure -- Details of Instrument in this Rating Rationale. For more details on the CRISIL complexity levels, please visit [www.crisil.com/complexity-levels](http://www.crisil.com/complexity-levels).

### Annexure - Details of Instrument(s)

ISIN	Name of Instrument	Date of Allotment	Coupon Rate (%)	Maturity Date	Issue Size (Rs Crore)	Complexity Levels	Rating Outstanding with Outlook
NA	Commercial Paper Programme(IPO Financing)^	NA	NA	7-30 days	8000	Simple	CRISIL A1+
NA	Commercial paper^	NA	NA	7-365 days	8000	Simple	CRISIL A1+
NA	Commercial paper	NA	NA	7-365 days	500	Simple	CRISIL A1+
INE866107BY4	Debentures#^	07-Feb-19	9.50%	07-May-22	261	Simple	CRISIL AA/Negative
INE866107BZ1	Debentures#^	07-Feb-19	9.60%	07-May-22	39	Simple	CRISIL AA/Negative
INE866107CB0	Debentures#^	07-Feb-19	9.60%	07-May-22	49	Simple	CRISIL AA/Negative
INE866107CD6	Debentures#^	07-Feb-19	9.75%	07-Feb-24	637	Simple	CRISIL AA/Negative
INE866107CF1	Debentures#^	07-Feb-19	10.20%	07-Feb-24	126	Simple	CRISIL AA/Negative
INE866108279	Debentures#^	07-Feb-19	10.00%	07-Feb-29	31	Simple	CRISIL AA/Negative
INE866108295	Debentures#^	07-Feb-19	10.50%	07-Feb-29	15	Simple	CRISIL AA/Negative
INE866107CJ3	Debentures#^	06-Sep-19	10.00%	06-Dec-20	98	Simple	CRISIL AA/Negative
INE866107CK1	Debentures#^	06-Sep-19	9.50%	06-Dec-22	37	Simple	CRISIL AA/Negative
INE866107CL9	Debentures#^	06-Sep-19	9.85%	06-Dec-22	12	Simple	CRISIL AA/Negative
INE866107CM7	Debentures#^	06-Sep-19	9.85%	06-Dec-22	65	Simple	CRISIL AA/Negative
INE866108303	Debentures#^	06-Sep-19	10.00%	06-Jun-25	26	Simple	CRISIL AA/Negative
INE866108311	Debentures#^	06-Sep-19	10.50%	06-Jun-25	6	Simple	CRISIL AA/Negative
NA	Debentures**^	NA	NA	NA	1098	Simple	CRISIL AA/Negative
NA	Debentures**^	NA	NA	NA	325	Simple	CRISIL AA/Negative
NA	Subordinated Bond**^	NA	NA	NA	300.37	Complex	CRISIL AA/Negative

INE866108121	Subordinated Bond^	31-Aug-12	12.15%	30-Aug-22	5	Complex	CRISIL AA/Negative
INE866108121	Subordinated Bond^	31-Aug-12	12.15%	31-Aug-22	15	Complex	CRISIL AA/Negative
INE866108162	Subordinated Bond^	05-Nov-12	12.20%	04-Nov-22	23	Complex	CRISIL AA/Negative
INE866107CN5	Subordinated Bond^	11-Sep-19	9.75%	09-Oct-20	150	Complex	CRISIL AA/Negative
INE866107CO3	Subordinated Bond^	17-Sep-19	9.85%	17-Jan-23	5	Complex	CRISIL AA/Negative
INE866107CH7	Long Term Principal Protected Market Linked Debentures^	26-Jun-19	NA	27-Sep-21	57	Highly Complex	CRISIL PP-MLD AAr/Negative
INE866107CI5	Long Term Principal Protected Market Linked Debentures^	26-Jun-19	NA	27-Sep-22	25	Highly Complex	CRISIL PP-MLD AAr/Negative
INE866107CH7	Long Term Principal Protected Market Linked Debentures^	17-Jul-19	NA	27-Sep-21	50	Highly Complex	CRISIL PP-MLD AAr/Negative
NA	Long Term Principal Protected Market Linked Debentures**^	NA	NA	NA	1368	Highly Complex	CRISIL PP-MLD AAr/Negative
NA	Proposed Long Term Bank Loan Facility^	NA	NA	NA	2000	NA	CRISIL AA/Negative
NA	Debentures**#&	NA	NA	NA	5000	Simple	CRISIL AA/Negative

^Transferred from India Infoline Limited

\*\*not yet issued

# Interchangeable between secured and subordinated debt

&For Retail Bond Issuance

## Annexure - Details of Rating Withdrawn

ISIN	Name of Instrument	Date of Allotment	Coupon Rate (%)	Maturity Date	Issue Size (Rs Crore)	Complexity Levels
NA	Debentures**#^	NA	NA	NA	2500	Simple

^Transferred from India Infoline Limited

\*\*not yet issued

# Interchangeable between secured and subordinated debt

## Annexure - List of entities consolidated

Entity Consolidated	Rationale for Consolidation
IIFL Home Finance Limited	Subsidiary
Samasta Micro Finance Limited	Subsidiary
Clara Developers Private Limited	Subsidiary

## Annexure - Rating History for last 3 Years

Instrument	Type	Current		2020 (History)		2019		2018		2017		Start of 2017 Rating
		Outstanding Amount	Rating	Date	Rating	Date	Rating	Date	Rating	Date	Rating	
Commercial Paper	ST	8500.00	CRISIL A1+	18-04-20	CRISIL A1+	20-08-19	CRISIL A1+	04-09-18	CRISIL A1+		--	--
Commercial Paper Programme(IPO Financing)	ST	8000.00	CRISIL A1+	18-04-20	CRISIL A1+		--		--		--	--

<b>Long Term Principal Protected Market Linked Debentures</b>	LT	132.00 26-06-20	CRISIL PP-MLD AA/Negative	18-04-20	CRISIL PP-MLD AA/Stable	--	--	--	--		
<b>Non Convertible Debentures</b>	LT	1402.00 26-06-20	CRISIL AA/Negative	18-04-20	CRISIL AA/Stable	--	--	--	--		
<b>Short Term Debt (Including Commercial Paper)</b>	ST						13-08-18	CRISIL A1+	29-09-17	CRISIL A1+	--
							10-05-18	CRISIL A1+			
							09-02-18	CRISIL A1+			
<b>Subordinated Debt</b>	LT	198.00 26-06-20	CRISIL AA/Negative	18-04-20	CRISIL AA/Stable	--	--	--	--	--	--
<b>Fund-based Bank Facilities</b>	LT/ST	2000.00	CRISIL AA/Negative	18-04-20	CRISIL AA/Stable	--	--	--	--	--	--

All amounts are in Rs.Cr.

## Annexure - Details of various bank facilities

Current facilities			Previous facilities		
Facility	Amount (Rs.Crore)	Rating	Facility	Amount (Rs.Crore)	Rating
Proposed Long Term Bank Loan Facility	2000	CRISIL AA/Negative	Proposed Long Term Bank Loan Facility	2000	CRISIL AA/Stable
<b>Total</b>	<b>2000</b>	<b>--</b>	<b>Total</b>	<b>2000</b>	<b>--</b>

## Links to related criteria

[CRISILs Bank Loan Ratings - process, scale and default recognition](#)

[Rating Criteria for Finance Companies](#)

[CRISILs Criteria for Consolidation](#)

[CRISILs Criteria for rating short term debt](#)

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# Ratings

# CRISIL

An S&P Global Company

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## Rating Rationale

March 31, 2021 | Mumbai

### IIFL Finance Limited

*Ratings reaffirmed at 'CRISIL AA / CRISIL PPMLD AA r / CRISIL A1+' ; outlook revised to 'Stable'*

#### Rating Action

<b>Total Bank Loan Facilities Rated</b>	<b>Rs.2000 Crore</b>
<b>Long Term Rating</b>	<b>CRISIL AA/Stable (Outlook revised from 'Negative' and rating reaffirmed)</b>

<b>Non Convertible Debentures Aggregating Rs.2825 Crore</b>	<b>CRISIL AA/Stable (Outlook revised from 'Negative' and rating reaffirmed)</b>
<b>Rs.5000 Crore Non Convertible Debentures*#</b>	<b>CRISIL AA/Stable (Outlook revised from 'Negative' and rating reaffirmed)</b>
<b>Rs.2402 Crore Non Convertible Debentures* (Reduced from Rs.2500 crore)</b>	<b>CRISIL AA/Stable (Outlook revised from 'Negative' and rating reaffirmed)</b>
<b>Subordinated Debt Aggregating Rs.348.37 Crore (Reduced from Rs.498.37 crore)</b>	<b>CRISIL AA/Stable (Outlook revised from 'Negative' and rating reaffirmed)</b>
<b>Rs.1500 Crore Long Term Principal Protected Market Linked Debentures^</b>	<b>CRISIL PP-MLD AAr/Stable (Outlook revised from 'Negative' and rating reaffirmed)</b>
<b>Rs.8000 Crore Commercial Paper Programme(IPO Financing)^</b>	<b>CRISIL A1+ (Reaffirmed)</b>
<b>Rs.8500 Crore Commercial Paper</b>	<b>CRISIL A1+ (Reaffirmed)</b>

1 crore = 10 million

Refer to Annexure for Details of Instruments & Bank Facilities

\*Interchangeable between secured and subordinated debt

#For Retail Bond Issuance

#### Detailed Rationale

CRISIL Ratings has revised its rating outlook on the long-term debt instruments and bank facilities of IIFL Finance Limited (IIFL Finance) to **'Stable'** from 'Negative' while reaffirming the long term rating at 'CRISIL AA/CRISIL PP-MLD AAr'. The short term rating has been reaffirmed at 'CRISIL A1+'.

CRISIL Ratings has also withdrawn ratings on Rs 98 crore non-convertible debentures (NCDs) and Rs 150 crore subordinated debt, at the company's request as there is no amount outstanding against the rated instruments. This is in line with CRISIL Rating's withdrawal policy.

In June 2020, CRISIL Ratings had revised the outlook on the ratings to Negative, amidst the expectation of pressure on IIFL Finance's asset quality due to the challenging macro-economic environment which had impacted the income streams of borrowers, particularly the self-employed and cash salaried segments. Further, the company's fundraising, which had seen an improvement in the fourth quarter of fiscal 2020, was impacted in the months prior to June 2020, in-line with peers

The current outlook back to 'Stable' revision factors in the continuous improvement in collection efficiency <sup>[1]</sup>(excluding foreclosures) resulting in the uptick in asset quality metrics being lower than previous expectations despite weak macro-economic environment. The outlook revision also factors in the improvement in fund raising of the company.

The overall ratings, continues to reflect the IIFL Finance group's diversified retail product offerings with majority of the portfolio towards inherently less risky asset classes, the extensive branch network and adequate capitalisation. These rating strengths are partially offset by limited seasoning of the loan portfolio.

With gradual opening up of the economy, collection efficiency for the company has improved considerably to pre-pandemic levels from the lows of 30-35% in April 2020. On a segmental basis, for the month of December 2020, collection efficiency

has improved to 98-100% for home loans, 85-90% for business loans, more than 100% in gold loans and micro-finance segment, indicating recoveries even from overdue accounts. Further, collection efficiency has sustained the trend till February 2021.

On asset quality, gross non-performing assets (NPAs), on a reported basis, have improved to 1.61% as on December 31, 2020 from 2.3% as on March 31, 2020, however, on a proforma basis (excluding the benefit of the Supreme Court order on asset classification standstill), gross NPAs have inched up to 2.87% as on December 31, 2020. Now with the benefit of standstill on asset classification removed, reported asset quality metrics will see an inch up in March 2021; however, the performance is expected to be better than earlier envisaged. Even in terms of restructuring, the overall restructuring at around 2% of the assets under management (AUM) is lower than earlier expectations.

As on December 31, 2020, 61% of the AUM is towards safer asset classes of gold loans and home loans; however, 15% of AUM is towards relatively riskier asset classes of unsecured business loans and real estate & developer finance. As on December 31, 2020, 5% of the AUM is towards unsecured business loans, wherein the company has seen inch up in delinquencies in the first nine months of fiscal 2021, with gross NPAs (on a proforma basis) increasing to 11.0% (2.5% on a reported basis) as on December 31, 2020 from 5.2% (reported) as on March 31, 2020. While management has become cautious in lending towards this sector in the past few quarters, performance of this book over the next few quarters will be a monitorable. Further, around 10% of the AUM is towards real estate & developer finance, wherein borrowers are susceptible to an environment of prolonged liquidity tightness. IIFL Finance has provided temporary respite by extension of date of commencement of commercial operations (DCCO) for commercial real estate projects, which formed around 51% of the real estate & developer book as on December 31, 2020. Nevertheless, the management is planning to move the real estate book aggregating Rs 3,600 crore to an alternative investment fund (AIF) platform with investment by global marquee investors. While the detailed contours of the deal are yet to be closed, sale of the real estate book at a haircut could have an impact on the earnings profile of the company and will be a monitorable.

Also, with the recent surge in cases and localized lockdowns being imposed across the country, any impact on the collection efficiency and income streams of the borrowers will be a monitorable.

On the resources front too, the company has been able to raise funds across instruments, supported partly by the various schemes announced by the Reserve Bank of India (RBI) and the Government of India (GoI). Further, there has been a significant pick-up in recent months with the company raising around Rs 8,448 crore in the quarter ended December 2020 (Rs 14,434 crore for the nine months ended December 2020). Around 56% of this was in the form of securitisation/assignment of loans.

Adequate fund raising has also enabled IIFL Finance to grow its AUM in the last few quarters. In the nine months ended December 31, 2021, IIFL Finance has disbursed around Rs 19,839 crore, driven primarily by gold loans. Consequently, AUM grew by 11% year to date (YTD) to Rs 42,264 crore from Rs 37,951 crore as on March 31, 2020; growth was higher than industry average during the period. With pickup in disbursements, especially towards higher yielding products like gold loans, there has been a substantial improvement in the earnings profile despite increased credit costs (2.4% for the nine months through December 2020; 1.2% for fiscal 2020) on account of write-offs and Covid-19 related provisions. IIFL Finance has reported annualized return on managed assets (RoMA) of 1.5% for the nine months ended December 31, 2020, as against 1.2% for fiscal 2020. Nevertheless, ability to improve profitability from current levels will remain a monitorable.

As on February 28, 2021, the company had a liquidity cushion of Rs 3,982 crore (Rs 555 crore of cash and equivalents, Rs 647 crore on unutilized cash credit lines and Rs 2,779 crore of unutilized bank lines including securitization lines). Against this, it has total debt obligations (principal and interest) of Rs 3,653 crore over the five months through July 2021.

<sup>[1]</sup> Collection efficiencies have been calculated as the proportion of actual collections (from billings for the month and overdues but excluding prepayments) during the month to scheduled collections/ billings for the month (this takes into account the dues from the book assuming there was no moratorium).

### **Analytical Approach**

CRISIL Ratings has consolidated the business and financial risk profiles of IIFL Finance and its subsidiaries, including IIFL Home Finance Ltd (IIFL Home) and Samasta Microfinance Ltd (Samasta). This is because all these entities, collectively referred to as the IIFL Finance group, have significant operational, financial, and managerial integration and also operate under a common brand. Further, CRISIL Ratings has also factored in the business synergies that IIFL Finance group will have with IIFL Wealth Management Ltd and IIFL Securities Ltd, given their common promoters and the shared brand.

*Please refer Annexure - List of entities consolidated, which captures the list of entities considered and their analytical treatment of consolidation.*

### **Key Rating Drivers & Detailed Description**

#### **Strengths:**

- **Diversified retail lending portfolio with an extensive branch network**

The IIFL Finance group, having consolidated assets under management (AUM) of Rs 42,264 crore as on December 31, 2020 (Rs 37,951 crore as on March 31, 2020; Rs 34,904 crore as on March 31, 2019), is primarily engaged in secured



lending across various retail asset classes. IIFL Finance has two lending subsidiaries, IIFL Home and Samasta, which carry out the mortgage finance and microfinance businesses, respectively.

Retail loans accounted for almost 90% of the AUM as on December 31, 2020, with a high level of granularity (loans of less than Rs 1 crore). Also, more than 40% of the portfolio qualifies under priority sector lending. The group had identified four key segments - home loans, business loans (including loan against property {LAP} and lending to micro small and medium enterprises—MSME), gold loans and microfinance, as key growth drivers over the medium term. These four segments form around 89% of the AUM as on December 31, 2020, up from 61% as on March 31, 2016. The group has also been operating in two synergistic segments - construction & developer funding and capital market lending. The developer funding book is proposed to be transferred to an AIF. Capital market lending will largely focus on the retail clients of IIFL Securities. In-line with the strategy to focus on select segments, the group discontinued medical equipment financing from fiscal 2018, and also sold its commercial vehicle (CV) finance portfolio in fiscal 2019.

As of December 31, 2020, the IIFL Finance group had a wide network of 2,439 branches spread across 25 states. The group has invested substantially in technology to effectively benefit from its geographical reach. Going forward, the group plans to leverage business synergies with other IIFL entities for cross-selling of financial products (such as insurance and mutual funds) and retail loan products, given the already established branch and distribution platform.

On a standalone level, IIFL Finance had an AUM of Rs 18,565 crore as on December 31, 2020 (Rs 16,057 crore as on March 31, 2020) primarily towards gold loans (66%), business loans (13%) and developer and construction finance (18%).

IIFL Home had an AUM of Rs 19,743 crore as on December 31, 2020 (Rs 18,495 crore as on March 31, 2020) largely toward home loans (68%), followed by LAP (27%) and construction finance (5%).

Samasta had an AUM of Rs 3,956 crore as on December 31, 2020 (Rs 3,400 crore as on March 31, 2020).

- **Adequate capitalisation**

The IIFL Finance group is adequately capitalised, with a consolidated networth of around Rs 5,233 crore as on December 31, 2020 (Rs 4,766 crore as on March 31, 2020). Networth coverage for net non-performing assets (NPAs) was comfortable at around 22 times as on December 31, 2020 (17 times as on March 31, 2020). On-book gearing as on same date was adequate at around 5.0 times; however, CRISIL Ratings-adjusted gearing (on-book borrowings + securitization/assignment) was higher at around 7.8 times. Nevertheless, the group has demonstrated its ability to raise capital from long-term marquee investors such as Fairfax and the CDC group (Rs 1000 crore raised from CDC in fiscal 2017). Also, the company has recently raised subordinated bonds to boost capitalization levels. Given the growth plans, capitalisation should remain adequate for the current scale of operations. However, the ability to raise capital and manage leverage levels over the medium term will be an important factor.

As on December 31, 2020, IIFL Finance (standalone) had a net worth and CRISIL Ratings- adjusted gearing stood at Rs 3,745 crore and 5.2 times, respectively. It had a Tier-I capital adequacy ratio (CAR) and overall CAR of 18.0% and 21.4%, respectively, as on same date. Networth coverage for net NPAs was around 42 times.

As on December 31, 2020, IIFL Home had a networth and CRISIL Ratings- adjusted gearing of Rs 2,064 crore and 9.0 times, respectively. Its Tier-I and overall CAR stood at 20.3% and 24.8%, respectively, as on same date. Networth coverage for net NPAs was around 14 times.

As on December 31, 2020, Samasta's net worth and CRISIL Ratings-adjusted gearing stood at Rs 632 crore and 5.1 times, respectively. Tier-I and overall CAR were 19.4% and 23.6%, respectively.

**Weakness:**

- **Limited seasoning of some of the asset classes like home loans and MSME loans**

IIFL Finance group's loan portfolio (excluding CV finance) has recorded a three-year compound annual growth rate of around 25%. Given the scale up of the loan book in recent years and entry into newer segments, the portfolio remains unseasoned and hence, overall asset quality is yet to be tested through cycles. While certain products have a shorter tenure, and hence, have seen a complete cycle, home loans and MSME lending have limited seasoning so far. Home loans are long tenure products and MSME lending is a recent addition to the product suite. Reported gross NPAs and net NPAs stood at 1.61% and 0.77%, respectively, as on December 31, 2020 (2.31% and 0.97%, respectively, as on March 31, 2020). However, on a proforma basis (excluding the benefit of the Supreme Court order on asset classification standstill), gross NPAs and Net NPAs stood at 2.87% and 1.46% as on December 31, 2020. Also, while increasing focus on small-ticket retail loans will benefit the inherent asset quality over the medium term, ability to underwrite and maintain strong credit practices across asset classes, amid stiff competition from established players, remains to be seen.

NPAs in the wholesale book declined, supported partly by write-offs, to 2.7% as on December 31, 2020, from 3.8% as on March 31, 2020, but remained high. Nevertheless, the share of wholesale lending has come down over the past few years (10% of the overall AUM as on December 31, 2020). However, given the current macro environment, asset quality



on exposures such as developer loans and large ticket LAP would be a key monitorable for all lenders, including IIFL Finance.

While retail asset quality has remained under control in the past, it would witness an increase in delinquencies across segments by March 2021 due to removal of the standstill on asset qualification. Any sharp deterioration in asset quality, will also impact profitability and capital, and remains a key rating monitorable.

Gross NPA of IIFL Finance (standalone), IIFL Home and Samasta stood at 1.7%, 1.4% and 2.2%, respectively, as on December 31, 2020 (3.1%, 1.6% and 1.5%, respectively, as on March 31, 2020).

### **Liquidity: Strong**

As on February 28, 2021, the company had a liquidity cushion of Rs 3,982 crore (Rs 555 crore of cash and equivalents, Rs 647 crore on unutilized cash credit lines and Rs 2,779 crore of unutilized bank lines including securitization lines). Against this, it has total debt obligations (principal and interest) of Rs 3,653 crore over the five months through July 2021.

### **Outlook: Stable**

CRISIL Ratings believe that IIFL Finance will maintain its diversified product offerings and adequate capitalisation levels. Also, CRISIL Ratings expects collection efficiency and thereby asset quality metrics to remain under control in the near to medium term.

### **Rating Sensitivity factors**

#### **Upward Factors:**

- Significant improvement in market position while improving asset quality
- Improvement in profitability, with return on managed assets (RoMA) beyond 3.0% on a sustained basis

#### **Downward Factors:**

- Deterioration in the asset quality, with GNPA increasing to above 5% over an extended period, thereby impacting profitability
- Weakening of capitalisation metrics with higher than expected gearing on a sustained basis
- Continued funding access challenges for non-banking sector with limited fund-raising by IIFL Finance Group and reduction in liquidity levels
- Drop in collections metrics and delay in achieving pre-pandemic levels

### **About the Company**

IIFL Finance is the listed holding company of the IIFL Finance group and is registered as a systemically important non-deposit-taking non-banking financial company (NBFC). The group offers various retail lending products, including gold loans, home loans, LAP, business loans, microfinance and capital market based lending (margin funding and loans against shares). It also offers construction and developer finance.

In fiscal 2008, IIFL Finance (erstwhile IIFL Holdings Limited) launched its retail finance business through the NBFC, Moneyline Credit Ltd, which was merged with India Infoline Finance Ltd. In fiscal 2009, India Infoline Housing Finance Ltd received registration as a housing finance company from the National Housing Bank and was subsequently renamed as IIFL Home Finance Limited. In fiscal 2017, IIFL Finance ventured into microfinance after the acquisition of micro lender Samasta Microfinance.

In January 2018, IIFL Finance announced plans to reorganise its corporate structure, and list IIFL Finance (loans and mortgages business), IIFL Wealth Management Limited (wealth and asset management business), and IIFL Securities Limited (capital markets and other businesses). As part of the restructuring scheme, IIFL Wealth Management Limited and IIFL Securities Limited were demerged from IIFL Finance in May 2019 and were listed in September 2019. In March 2020, India Infoline Finance Ltd was merged into IIFL Finance, the listed entity of the lending business.

As of December 31, 2020, promoters held 24.98% stake in IIFL Finance, while 29.86% is held by Prem Watsa controlled Fairfax Holdings and 15.46% by CDC Group PLC.

CRISIL Ratings has also analysed the standalone financials of IIFL Finance. The company reported a total income (net of interest expenses) and profit after tax (PAT) of Rs 1,385 crore and Rs 149 crore, respectively, in fiscal 2020, against Rs 1,597 crore and Rs 451 crore, respectively, in the previous fiscal. For the nine month ended December 31, 2020, the company reported a total income (net of interest expenses) and profit after tax (PAT) of Rs 1,298 crore and Rs 183 crore, respectively, against Rs 983 crore and Rs 132 crore, respectively, in the corresponding period of the previous fiscal.

IIFL Finance (consolidated) had total income (net of interest expenses) and PAT of Rs 2,424 crore and Rs 503 crore (including one-time exceptional expense of Rs 261 crore (post tax), respectively, in fiscal 2020 as against a total income (net of interest expense) of Rs 2,500 crore and PAT of Rs 796 crore (including one-time exceptional gain of Rs 105 crore) in the previous fiscal. Excluding the exceptional items (gain and expenses), PAT stood at Rs 764 crore for FY20 as against a PAT of Rs 691 crore in the previous fiscal. For the nine months ended December 31, 2020, the company had a total income (net of interest expenses) and profit after tax (PAT) of Rs 2,396 crore and Rs 513 crore, respectively, against Rs 1,785 crore and Rs 445 crore, respectively, in the corresponding period of the previous fiscal.

**Key Financial Indicators****IIFL Finance** (consolidated; CRISIL Ratings adjusted numbers)

As on / for the period ended		March 2020	March 2019
Total Assets	Rs crore	34341	33239
Total income (net of interest expenses)	Rs crore	2424	2500
Profit after tax <sup>^</sup>	Rs crore	503	796
Gross NPA	%	2.31	1.96
Return on managed assets (annualized) <sup>^</sup>	%	1.2	2.1
Gearing	Times	5.2	5.9
Adjusted gearing	Times	7.7	8.0

Excluding the one-time exceptional items, PAT and RoMA stood at Rs 764 crore and 1.8%, respectively, for fiscal 2020 as against Rs 691 crore and 1.9%, respectively, for fiscal 2019

**IIFL Finance** (standalone; CRISIL Ratings adjusted numbers)

As on / for the period ended		March 2020	March 2019
Total income (net of interest expenses)	Rs crore	1385	1597
Profit after tax	Rs crore	149	451
Gross NPA	%	3.1	3.4
Gearing	Times	3.3	3.6
Adjusted gearing	Times	4.7	4.3

Note: Excluding commercial vehicle business

**Any other information:**

Earnings profile of the company has remained range bound. Return on managed assets [RoMA; profit after tax / (total assets + securitization/assignment)] stood at around 1.2% for the period ended March 31, 2020. The profitability was impacted in fiscal 2020 due one-time provisioning for Covid-19 of Rs 282 crore and reversal of deferred tax of Rs 50 crore, excluding the same, RoMA stood at 1.8% for the above period (around 1.9% for fiscal 2019; excluding the one-time gain on sale of CV business). Further, in the nine months ended December 31, 2020, the company took additional Covid-19 related provisions of Rs 327 crore, with total Covid-19 contingent provisions of Rs 609 crore as on December 31, 2020. While the profitability is supported by healthy net interest margin, operating expenses remain high, given the investment in opening of new branches, strengthening of work force and building the technological infrastructure. With the scale up of loan book, operating efficiency is expected to improve gradually, which will support the earning profile. Also, credit costs have remain elevated in the first nine months of fiscal 2021 due to up-fronting of provisions, however, the same are expected to remain range bound next fiscal. Ability of the company to control credit costs will be a key determinant of profitability going forward.

**Note on complexity levels of the rated instrument:**

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**Annexure - Details of Instrument(s)**

ISIN	Name of Instrument	Date of Allotment	Coupon Rate (%)	Maturity Date	Issue Size (Rs Crore)	Complexity Levels	Rating Outstanding with Outlook
NA	Commercial Paper Programme(IPO Financing)	NA	NA	7-30 days	8000.00	Simple	CRISIL A1+
NA	Commercial paper	NA	NA	7-365 days	8500.00	Simple	CRISIL A1+
INE866107BY4	Debentures#	07-Feb-19	9.50%	07-May-22	261.00	Simple	CRISIL AA/Stable
INE866107BZ1	Debentures#	07-Feb-19	9.60%	07-May-22	39.00	Simple	CRISIL AA/Stable
INE866107CB0	Debentures#	07-Feb-19	9.60%	07-May-22	49.00	Simple	CRISIL AA/Stable
INE866107CD6	Debentures#	07-Feb-19	9.75%	07-Feb-24	637.00	Simple	CRISIL AA/Stable
INE866107CF1	Debentures#	07-Feb-19	10.20%	07-Feb-24	126.00	Simple	CRISIL AA/Stable
INE866108279	Debentures#	07-Feb-19	10.00%	07-Feb-29	31.00	Simple	CRISIL AA/Stable
INE866108295	Debentures#	07-Feb-19	10.50%	07-Feb-29	15.00	Simple	CRISIL AA/Stable

INE866I07CK1	Debentures#	06-Sep-19	9.50%	06-Dec-22	37.00	Simple	CRISIL AA/Stable
INE866I07CL9	Debentures#	06-Sep-19	9.85%	06-Dec-22	12.00	Simple	CRISIL AA/Stable
INE866I07CM7	Debentures#	06-Sep-19	9.85%	06-Dec-22	65.00	Simple	CRISIL AA/Stable
INE866I08303	Debentures#	06-Sep-19	10.00%	06-Jun-25	26.00	Simple	CRISIL AA/Stable
INE866I08311	Debentures#	06-Sep-19	10.50%	06-Jun-25	6.00	Simple	CRISIL AA/Stable
INE530B07021	Debentures#	08-May-20	9.00%	08-May-23	100.00	Simple	CRISIL AA/Stable
INE530B07039	Debentures#	09-Jul-20	8.00%	07-Jan-22	100.00	Simple	CRISIL AA/Stable
INE530B07039	Debentures#	09-Jul-20	8.00%	07-Jan-22	100.00	Simple	CRISIL AA/Stable
INE530B07047	Debentures#	19-Aug-20	8.00%	18-Feb-22	100.00	Simple	CRISIL AA/Stable
INE530B07062	Debentures#	30-Sep-20	8.00%	30-Mar-22	125.00	Simple	CRISIL AA/Stable
INE530B07062	Debentures#	30-Sep-20	8.00%	30-Mar-22	100.00	Simple	CRISIL AA/Stable
NA	Debentures#**	NA	NA	NA	473.00	Simple	CRISIL AA/Stable
INE530B07070	Debentures	17-Nov-20	8.00%	17-May-22	100	Simple	CRISIL AA/Stable
INE530B07088	Debentures	26-Nov-20	8.00%	26-May-22	25	Simple	CRISIL AA/Stable
INE530B07096	Debentures	24-Feb-21	7.70%	24-Mar-22	100	Simple	CRISIL AA/Stable
NA	Debentures**	NA	NA	NA	2600.00	Simple	CRISIL AA/Stable
NA	Subordinated Bond**	NA	NA	NA	300.37	Complex	CRISIL AA/Stable
INE866I08121	Subordinated Bond	31-Aug-12	12.15%	30-Aug-22	5.00	Complex	CRISIL AA/Stable
INE866I08121	Subordinated Bond	31-Aug-12	12.15%	31-Aug-22	15.00	Complex	CRISIL AA/Stable
INE866I08162	Subordinated Bond	05-Nov-12	12.20%	04-Nov-22	23.00	Complex	CRISIL AA/Stable
INE866I07CO3	Subordinated Bond	17-Sep-19	9.85%	17-Jan-23	5.00	Complex	CRISIL AA/Stable
INE530B08094	Debentures#&	24-Mar-21	10.00%	24-Mar-28	274.69	Simple	CRISIL AA/Stable
INE530B08102	Debentures#&	24-Mar-21	9.60%	24-Mar-28	328.02	Simple	CRISIL AA/Stable
INE530B08110	Debentures#&	24-Mar-21	NA	24-Mar-28	68.14	Simple	CRISIL AA/Stable
NA	Debentures**#&	NA	NA	NA	4329.15	Simple	CRISIL AA/Stable
INE530B07054	Long Term Principal Protected Market Linked Debentures	28-Aug-20	8.00%	01-Dec-21	25.00	Highly Complex	CRISIL PP-MLD AAr/Stable
INE530B07054	Long Term Principal Protected Market Linked Debentures	14-Sep-20	8.00%	01-Dec-21	50.18	Highly Complex	CRISIL PP-MLD AAr/Stable
INE866I07CH7	Long Term Principal Protected Market	26-Jun-19	NA	27-Sep-21	57.00	Highly Complex	CRISIL PP-MLD AAr/Stable

	Linked Debentures						
INE866I07CI5	Long Term Principal Protected Market Linked Debentures	26-Jun-19	NA	27-Sep-22	25.00	Highly Complex	CRISIL PP-MLD AAr/Stable
INE866I07CH7	Long Term Principal Protected Market Linked Debentures	17-Jul-19	NA	27-Sep-21	50.00	Highly Complex	CRISIL PP-MLD AAr/Stable
NA	Long Term Principal Protected Market Linked Debentures**	NA	NA	NA	1292.82	Highly Complex	CRISIL PP-MLD AAr/Stable
NA	Term Loan	NA	NA	NA	500.00	NA	CRISIL AA/Stable
NA	Proposed Long Term Bank Loan Facility	NA	NA	NA	1500.00	NA	CRISIL AA/Stable

\*\*not yet issued

# Interchangeable between secured and subordinated debt

&For Retail Bond Issuance

#### Annexure - Details of Rating Withdrawn

ISIN	Name of Instrument	Date of Allotment	Coupon Rate (%)	Maturity Date	Issue Size	Complexity Levels
INE866I07CN5	Subordinated Bond	11-Sep-19	9.75%	09-Oct-20	150	Complex
INE866I07CJ3	Debentures	06-Sep-19	10.00%	06-Dec-20	98	Simple

#### Annexure – List of entities consolidated

Entity Consolidated	Rationale for Consolidation
IIFL Home Finance Limited	Subsidiary
Samasta Micro Finance Limited	Subsidiary

#### Annexure - Rating History for last 3 Years

Instrument	Type	Current		2021 (History)		2020		2019		2018		Start of 2018
		Outstanding Amount	Rating	Date	Rating	Date	Rating	Date	Rating	Date	Rating	Rating
Fund Based Facilities	LT	2000.0	CRISIL AA/Stable	--	14-12-20	CRISIL AA/Negative	--	--	--	--	--	--
			--	--	06-11-20	CRISIL AA/Negative	--	--	--	--	--	
			--	--	26-06-20	CRISIL AA/Negative	--	--	--	--	--	
			--	--	18-04-20	CRISIL AA/Stable	--	--	--	--	--	
Commercial Paper	ST	8500.0	CRISIL A1+	--	14-12-20	CRISIL A1+	20-08-19	CRISIL A1+	04-09-18	CRISIL A1+	--	--
			--	--	06-11-20	CRISIL A1+	--	--	--	--		
			--	--	26-06-20	CRISIL A1+	--	--	--	--		
			--	--	18-04-20	CRISIL A1+	--	--	--	--		
Commercial Paper Programme(IPO Financing)	ST	8000.0	CRISIL A1+	--	14-12-20	CRISIL A1+	--	--	--	--	--	--
			--	--	06-11-20	CRISIL A1+	--	--	--	--		
			--	--	26-06-20	CRISIL A1+	--	--	--	--		
			--	--	18-04-20	CRISIL A1+	--	--	--	--		

			--		--	18-04-20	CRISIL A1+		--		--	--
<b>Non Convertible Debentures</b>	LT	10227.0	CRISIL AA/Stable		--	14-12-20	CRISIL AA/Negative		--		--	--
			--		--	06-11-20	CRISIL AA/Negative		--		--	--
			--		--	26-06-20	CRISIL AA/Negative		--		--	--
			--		--	18-04-20	CRISIL AA/Stable		--		--	--
<b>Short Term Debt (Including Commercial Paper)</b>	ST		--		--		--		--	13-08-18	CRISIL A1+	CRISIL A1+
			--		--		--		--	10-05-18	CRISIL A1+	--
			--		--		--		--	09-02-18	CRISIL A1+	--
<b>Subordinated Debt</b>	LT	348.37	CRISIL AA/Stable		--	14-12-20	CRISIL AA/Negative		--		--	--
			--		--	06-11-20	CRISIL AA/Negative		--		--	--
			--		--	26-06-20	CRISIL AA/Negative		--		--	--
			--		--	18-04-20	CRISIL AA/Stable		--		--	--
<b>Long Term Principal Protected Market Linked Debentures</b>	LT	1500.0	CRISIL PPMLD AA r /Stable		--	14-12-20	CRISIL PPMLD AA r /Negative		--		--	--
			--		--	06-11-20	CRISIL PPMLD AA r /Negative		--		--	--
			--		--	26-06-20	CRISIL PPMLD AA r /Negative		--		--	--
			--		--	18-04-20	CRISIL PPMLD AA r /Stable		--		--	--

All amounts are in Rs.Cr.

#### Annexure - Details of various bank facilities

Current facilities			Previous facilities		
Facility	Amount (Rs.Crore)	Rating	Facility	Amount (Rs.Crore)	Rating
Proposed Long Term Bank Loan Facility	1500	CRISIL AA/Stable	Proposed Long Term Bank Loan Facility	1500	CRISIL AA/Negative
Term Loan	500	CRISIL AA/Stable	Term Loan	500	CRISIL AA/Negative
<b>Total</b>	<b>2000</b>	<b>-</b>	<b>Total</b>	<b>2000</b>	<b>-</b>

#### Links to related criteria

[CRISILs Bank Loan Ratings - process, scale and default recognition](#)

[Rating Criteria for Finance Companies](#)

[CRISILs Criteria for rating short term debt](#)

[CRISILs Criteria for Consolidation](#)

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June 26, 2020

**Mr. Rajesh Rajak**

Chief Financial Officer

**IIFL Finance Limited**

802, 8th Floor Hubtown Solaris,

N.S.Phadke Marg, Vijay Nagar,

Andheri (E),

Mumbai 400069

Dear Mr. Rajesh Rajak,

**Re: CRISIL Rating on the Rs.5000 Crore Non-Convertible Debentures\*# of IIFL Finance Limited**

We refer to your request for a rating for the captioned Non-Convertible Debentures.

CRISIL has, after due consideration, assigned its "**CRISIL AA/Negative**" (pronounced as CRISIL double A rating with Negative outlook) rating to the captioned debt instrument. Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk.

For the purpose of issuance of the captioned debt instrument, this letter is valid for 180 calendar days from the date of the letter. In the event of your company not placing the above instrument within this period, or in the event of any change in the size/structure of your proposed issue, the rating shall have to be reviewed and a letter of revalidation shall have to be issued to you. Once the instrument is issued, the above rating is valid throughout the life of the captioned debt instrument.

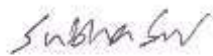
As per our Rating Agreement, CRISIL would disseminate the rating along with outlook through its publications and other media, and keep the rating along with outlook under surveillance for the life of the instrument. CRISIL reserves the right to withdraw or revise the ratings assigned to the captioned instrument at any time, on the basis of new information, or unavailability of information or other circumstances, which CRISIL believes, may have an impact on the rating.

As per the latest SEBI circular (reference number: CIR/IMD/DF/17/2013; dated October 22, 2013) on centralized database for corporate bonds/debentures, you are required to provide international securities identification number (ISIN; along with the reference number and the date of the rating letter) of all bond/debenture issuances made against this rating letter to us. The circular also requires you to share this information with us within 2 days after the allotment of the ISIN. We request you to mail us all the necessary and relevant information at [debtissue@crisil.com](mailto:debtissue@crisil.com). This will enable CRISIL to verify and confirm to the depositories, including NSDL and CDSL, the ISIN details of debt rated by us, as required by SEBI. Feel free to contact us for any clarifications you may have at [debtissue@crisil.com](mailto:debtissue@crisil.com)

Should you require any clarifications, please feel free to get in touch with us.

With warm regards,

Yours sincerely,



 Subha Sri Narayanan  
 Director - CRISIL Ratings



 Nivedita Shibu  
 Associate Director - CRISIL Ratings


*\*Interchangeable between secured and subordinated debt  
 #For Retail Bond Issuance*

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**Details of the Rs.5000 Crore Non-Convertible Debentures of  
IIFL Finance Limited**

	<i>1st tranche</i>		<i>2nd tranche</i>		<i>3rd tranche</i>	
<i>Instrument Series:</i>						
<i>Amount Placed:</i>						
<i>Maturity Period:</i>						
<i>Put or Call Options (if any):</i>						
<i>Coupon Rate:</i>						
<i>Interest Payment Dates:</i>						
<i>Principal Repayment Details:</i>	Date	Amount	Date	Amount	Date	Amount
<i>Investors:</i>						
<i>Trustees:</i>						

***In case there is an offer document for the captioned Debt issue, please send us a copy of it.***

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## Rating Rationale

June 26, 2020 | Mumbai

### IIFL Finance Limited

Rating outlook revised to 'Negative', ratings reaffirmed; 'CRISIL AA/Negative' assigned to NCD

#### Rating Action

Total Bank Loan Facilities Rated	Rs.2000 Crore
Long Term Rating	CRISIL AA/Negative (Outlook revised from 'Stable' and rating reaffirmed)
Rs.5000 Crore Non Convertible Debentures*#	CRISIL AA/Negative (Assigned)
Rs.325 Crore Non Convertible Debentures^	CRISIL AA/Negative (Outlook revised from 'Stable' and rating reaffirmed)
Rs.2500 Crore Non Convertible Debentures^* (Reduced from Rs.5000 Crore)	CRISIL AA/Negative (Outlook revised from 'Stable' and rating reaffirmed)
Subordinated Debt Aggregating Rs.498.37 Crore^	CRISIL AA/Negative (Outlook revised from 'Stable' and rating reaffirmed)
Rs.1500 Crore Long Term Principal Protected Market Linked Debentures^	CRISIL PP-MLD AAr/Negative (Outlook revised from 'Stable' and rating reaffirmed)
Rs.500 Crore Commercial Paper	CRISIL A1+ (Reaffirmed)
Rs.8000 Crore Commercial Paper^	CRISIL A1+ (Reaffirmed)
Rs.8000 Crore Commercial Paper Programme(IPO Financing)^	CRISIL A1+ (Reaffirmed)

1 crore = 10 million

Refer to annexure for Details of Instruments & Bank Facilities

^Transferred from India Infoline Finance Ltd

\*Interchangeable between secured and subordinated debt

#For Retail Bond Issuance

#### Detailed Rationale

CRISIL has revised its rating outlook on the long-term debt instruments and bank facilities of IIFL Finance Limited (IIFL Finance) to '**Negative**' from 'Stable' while reaffirming the long term rating at 'CRISIL AA/CRISIL PP-MLD AAr'. The short term rating has been reaffirmed at 'CRISIL A1+'. CRISIL has assigned '**CRISIL AA/Negative**' rating to the Rs 5000 crore non-convertible debentures (NCDs) of the company. Also, CRISIL has withdrawn ratings on Rs 2500 crore NCDs, at the company's request as there is no amount outstanding against the rated instruments. This is in line with CRISIL's withdrawal policy.

The outlook revision factors in the expected pressure on IIFL Finance's asset quality due to the nationwide lockdown and the challenging macro-economic environment. CRISIL expects the gross domestic product (GDP) to contract by about 5.0% in fiscal 2021 compared to an expansion of 4.1% in fiscal 2020, this is likely to impact many sectors and consequently, the income streams borrowers in the upcoming quarters. Further, some of the asset classes in which the company operates 'micro, small and medium enterprises (MSME Finance; 21% of the overall assets under management (AUM) as on March 31, 2020), micro finance (9% of the AUM) and home loans (33% of AUM), particularly to self-employed and cash salaried customers, could witness relatively higher challenges as compared to other segments.

Furthermore, the company's fundraising, which had seen an improving trajectory in the fourth quarter of fiscal 2020, was impacted in the last few months, in line with peers. Nevertheless, the funding environment for non-banks has been improving in the past few weeks, including IIFL Finance, supported by various schemes and measures announced by the government and the Reserve Bank of India. On a consolidated basis, IIFL Finance had raised Rs

1015 crore in the first quarter of fiscal 2021 till June 15, 2020 (Rs 22,407 crores was raised between April 2019 and March 2020). Nevertheless, the company has a healthy pipeline and expects to raise additional funds in the upcoming weeks for which it has already received the sanctions. Ability of the company to raise funds from diverse sources at competitive rates in the current environment will be key monitorable.

The nationwide lockdown has also impacted disbursements and collections of financial institutions. Any delay in return to normalcy will put further pressure on collections and asset quality metrics of companies. Additionally, any change in the behavior of borrowers on payment discipline can affect delinquency levels.

IIFL Finance had provided a blanket moratorium to all customers under Moratorium 1.0 (March 1' June 30) with an *OPT-OUT* structure. As of May 25, 2020, about 58% of the AUM had been given the moratorium. Collections had remained low compared to pre-Covid levels due to the moratorium availed by borrowers. However, under the second phase 'Moratorium 2.0 (June 1-August 31), the company has not given a blanket moratorium but provided the borrowers with *OPT-IN* structure. This along with opening up of branches since last month is expected to lead to a gradual improvement in collections and will remain a key monitorable.

In terms of asset quality metrics, overall gross non-performing assets (GNPAs) of IIFL Finance increased to 2.31% as on March 31, 2020 from 1.96% as on March 31, 2019. On the retail side, the company saw an inch up in asset quality across most of the segments especially in the business loans<sup>1</sup> segments which includes secured and unsecured lending to MSMEs; GNPAs in this segment increased to 3.7% as on March 31, 2020 from 2.2% as on March 31, 2019. GNPAs in the wholesale book, while had shown some improvement supported partly by write-offs in fiscal 2020, remained high at 3.8% as on March 31, 2020 (4.4% as on March 31, 2019).

On the liabilities side, Reserve Bank of India (RBI) had announced regulatory measures under 'Covid-19 - Regulatory Package', whereby lenders were permitted to grant moratorium on bank loans. IIFL Finance group entities have also approached all lenders to avail moratorium on their bank borrowings and the same has been granted by a few of the banks.

As on June 18, 2020, the company had a liquidity cushion of Rs 3,791 crore (Rs 528 crore of cash and equivalents and Rs 3263 crore of unutilized bank lines including securitization lines). Against this, it has total debt repayment of Rs 2,289 crore over the four months through September 2020.

The ratings continues to reflect the IIFL Finance group's diversified retail product offerings, the extensive branch network and adequate capitalisation. These rating strengths are partially offset by limited seasoning of the loan portfolio.

## **Analytical Approach**

For arriving at the ratings, CRISIL has consolidated the business and financial risk profiles of IIFL Finance and its subsidiaries, including IIFL Home Finance Ltd (IIFL Home) and Samasta Microfinance Ltd (Samasta). This is because all these entities, collectively referred to as the IIFL Finance group, have significant operational, financial, and managerial integration and also operate under a common brand. Further, CRISIL has also factored in the business synergies that IIFL Finance group will have with IIFL Wealth and IIFL Securities, given their common promoters and the shared brand.

*Please refer Annexure - List of entities consolidated, which captures the list of entities considered and their analytical treatment of consolidation.*

## **Key Rating Drivers & Detailed Description**

### **Strengths:**

#### **\* Diversified retail lending portfolio with an extensive branch network**

IIFL Finance group, having consolidated assets under management (AUM) of Rs 37,951 crore as on March 31, 2020 (Rs 34,904 crore as on March 31, 2019), is primarily engaged in secured lending across various retail asset classes. IIFL Finance has two lending subsidiaries - IIFL Home and Samasta, through which the mortgage finance and micro finance businesses are carried out.

Retail loans account for almost 88% of the AUM as on March 31, 2020, with a high level of granularity (loans with ticket size below Rs 1 crore). Also, around 43% of the portfolio qualifies under priority sector lending. The group had identified four key segments - home loans, business loans [including loan against property (LAP) and lending to micro,

small and medium enterprises (MSME)], gold loans and microfinance, as key growth drivers over the medium term. It also operates in two synergistic segments - construction & developer funding and capital market lending. While incremental developer funding will be done on a selective basis to support the home loan business, capital market lending will largely focus on retail clients of IIFL Securities. These four segments form around 87% of the AUM as on March 31, 2020, up from 61% as on March 31, 2016. Further, in line with the strategy to focus on select segments, the group discontinued medical equipment financing from fiscal 2018, and also sold its commercial vehicle (CV) finance portfolio in fiscal 2019.

As of March 31, 2020, the IIFL Finance group had a wide network of 2,377 branches spread across 25 states. The group has also made significant investment in technology to effectively benefit from this geographical reach. Going forward, the group plans to leverage business synergies with other IIFL entities for cross-selling of financial products (insurance, mutual funds etc) and other retail loan products, given the already established branch and distribution platform.

On a standalone level, IIFL Finance had an AUM of Rs 16,057 crore as on March 31, 2020 (Rs 14,460 crore as on March 31, 2019) primarily towards gold loans (57%), business loans (20%) and developer and construction finance (22%).

IIFL Home had an AUM of Rs 18,495 crore as on March 31, 2020 (Rs 18,158 crore as on March 31, 2019) largely toward home loans (67%), followed by loan against property (26%) and construction finance (6%).

Samasta had an AUM of Rs 3,400 crore as on March 31, 2020 (Rs 2,285 crore as on March 31, 2019).

#### **\* Adequate capitalisation**

The IIFL Finance group is adequately capitalised, with networth, Tier-I, and overall capital adequacy ratio (CAR) of around Rs 4,766 crore, 13.1%, and 17.6%, respectively, as on March 31, 2020 (Rs 4,359 crore, 13.1% and 18.3%, respectively, as on March 31, 2019). Networth coverage for net NPAs was comfortable at around 17 times as on March 31, 2020 (25 times as on March 31, 2019). On-book gearing as on same date was adequate at around 5.2 times; however, CRISIL-adjusted gearing (on-book borrowings + securitization/assignment) was higher at around 7.7 times. Nevertheless, the group has demonstrated its ability to raise capital from long-term marquee investors such as Fairfax and the CDC group (Rs 1000 crore raised from CDC in fiscal 2017). Given the modest growth plans, capitalisation remains adequate for the current scale of operations. However, the ability to raise capital and manage leverage levels over the medium term will be an important factor.

As on March 31, 2020, IIFL Finance (standalone) reported net worth and CRISIL-adjusted gearing stood at Rs 3,608 crore and 4.7 times, respectively. It had a Tier-I CAR and overall CAR of 13.1% and 17.6%, respectively, as on same date. Net worth coverage for net NPAs was around 31 times as on March 31, 2020.

IIFL Home had a reported net worth and CRISIL-adjusted gearing of Rs 1,780 crore and 9.9 times, respectively, as on March 31, 2020. Its Tier-I and overall CAR stood at 18.4% and 23.7%, respectively, as on same date. The company's net worth coverage for net NPAs was around 11 times as on March 31, 2020.

Samasta's reported net worth and CRISIL-adjusted gearing stood at Rs 509 crore and 3.8 times, respectively, as on March 31, 2020. Tier-I and overall CAR stood at 20.9% and 25.9%, respectively, as on same date.

#### **Weaknesses:**

##### **\* Limited seasoning of some of the asset classes like home loans and MSME loans**

IIFL Finance group's loan portfolio (excluding CV finance) has recorded a three-year compound annual growth rate of around 26%. Given the scale up of book in recent years and entry into newer segments, the portfolio remains unseasoned and hence, overall asset quality is yet to be tested through cycles. While certain products have a shorter tenure, and hence, have seen a complete cycle, home loans and MSME lending have limited seasoning so far. Home loans are long tenure products and MSME lending is a relatively recent addition to the product suite. Overall gross



NPAs and net NPAs stood at 2.31% and 0.97%, respectively, as on March 31, 2020 (1.96% and 0.63%, respectively, as on March 31, 2019). While increasing focus on small-ticket retail loans will benefit the inherent asset quality over the medium term, ability to underwrite and maintain strong credit practices across asset classes, amid stiff competition from established players, remains to be seen.

NPAs in the wholesale book stood while declined, supported partly by write-offs, to 3.8% as on March 31, 2020, from 4.4% a year ago, continued to remain high. Nevertheless, the share of wholesale lending has come down over the past few years and was relatively low at about 11% of the overall AUM as on March 31, 2020. Nevertheless, given the current macro environment, asset quality on exposures such as developer loans and large ticket loans against property would be a key monitorable for all lenders, including IIFL Finance. Borrowers of such loan categories are more sensitive to an environment of prolonged liquidity tightness. RBIs measure on extension of date of commencement of commercial operations (DCCO) for commercial real estate projects should provide some respite.

Also, retail asset quality, while has remained under control in the past, could witness an increase in delinquencies from current levels across segments due to the economic slowdown. The lockdown has affected the income generation ability and saving of borrowers, especially of the self-employed and micro finance borrower, who typically have a weaker credit profile. In this context, credit costs are expected to increase in the near term.

Gross NPA of IIFL Finance (standalone), IIFL Home and Samasta stood at 3.1%, 1.6% and 1.5%, respectively, as on March 31, 2020 (3.4%, 0.9% and 0.4%, respectively, as on March 31, 2019).

Any sharp deterioration in asset quality, will also impact profitability and capital, and remains a key rating monitorable.

### **Liquidity Strong**

As on June 18, 2020, the company had a liquidity cushion of Rs 3,791 crore (Rs 528 crore of cash and equivalents, Rs 413 crore of unutilized cash credit lines and Rs 2,850 crore of unutilized bank lines including securitization lines). Against this, it has total debt repayment of Rs 2,289 crore over the four months through September 2020.

### **Outlook: Negative**

CRISIL believe that IIFL Finance' collections and thereby asset quality metrics is likely to come under pressure due to the extended nation-wide lockdown and challenging economic environment. Furthermore, fundraising in the recent past has also been lower than expected.

### **Rating Sensitivity factors**

#### **Upward Factors:**

- \* Significant improvement in market position while improving asset quality
- \* Improvement in profitability, with return on managed assets (RoMA) beyond 3.0% on a sustained basis

#### **Downward Factors:**

- \* Deterioration in the asset quality, with GNPA increasing to above 5% over an extended period, thereby impacting profitability
- \* Further drop in collections metrics and delay in achieving pre-pandemic levels
- \* Weakening of capitalisation metrics with higher than expected gearing on a sustained basis
- \* Continued funding access challenges for non-banking sector with limited fund-raising by IIFL Finance Group and reduction in liquidity levels

### **About IIFL Finance**

IIFL Finance is the listed holding company of the IIFL Finance group and is registered as a systemically important non-deposit taking non-banking finance company (NBFC). The group offers various retail lending products, including gold loans, home loans, LAP, business loans, micro finance and capital market based lending (margin funding and loan against shares). It also offers construction and developer finance.

In fiscal 2008, IIFL Finance (erstwhile IIFL Holding Ltd) had launched its retail finance business through the NBFC, Moneyline Credit Ltd, which was later merged with India Infoline Finance, with effect from April 2011. In fiscal 2009, India Infoline Housing Finance Ltd received a registration as a housing finance company from the National Housing Bank and was subsequently renamed as IIFL Home Finance. In fiscal 2017, IIFL Finance ventured into microfinance segment after acquisition of micro lender Samasta Microfinance.

In January 2018, IIFL Finance Ltd announced plans to reorganise its corporate structure, and list the three entities - IIFL Finance (loans and mortgages business), IIFL Wealth (wealth and asset management business), and IIFL Securities (capital markets and other businesses). In May 2019, as part of this restructuring scheme, IIFL Wealth and IIFL Securities were demerged from IIFL Finance and subsequently were listed in September 2019. In March 2020, India Infoline Finance was merged into IIFL Finance, the listed entity of the lending business.

As of March 31, 2020, promoters held 24.9% stake in IIFL Finance, 29.9% is held by Prem Watsa controlled Fairfax Holdings and 15.5% from CDC Group PLC.

CRISIL has also analysed the standalone financials of IIFL Finance. The company reported a total income (net of interest expenses) and profit after tax (PAT) of Rs 1,385 crore and Rs 149 crore, respectively, in fiscal 2020, against Rs 1,597 crore and Rs 451 crore, respectively, in the previous fiscal. The company had networth and total assets of Rs 3,608 crore and Rs 19,362 crore, respectively, as on March 31, 2020.

IIFL Finance (consolidated) had total income (net of interest expenses) and PAT of Rs 2,424 crore and Rs 503 crore (including one-time exceptional expense of Rs 261 crore (post tax), respectively, in fiscal 2020 as against a total income (net of interest expense) of Rs 2,500 crore and PAT of Rs 796 crore (including one-time exceptional gain of Rs 105 crore). Excluding the exceptional items (gain and expenses), PAT stood at Rs 764 crore for FY20 as against a PAT of Rs 691 crore in the previous fiscal.

<sup>1</sup>Excluding discontinued healthcare finance business

### Key Financial Indicators - IIFL Finance (consolidated; CRISIL adjusted numbers)

As on / for the period ended		March 2020	March 2019
Total Assets	Rs crore	34341	33239
Total income (net of interest expenses)	Rs crore	2424	2500
Profit after tax <sup>^</sup>	Rs crore	503	796
Gross NPA	%	2.31	1.96
Return on managed assets (annualized) <sup>^</sup>	%	1.2	2.1
Gearing	Times	5.2	5.9
Adjusted gearing	Times	7.7	8.0

Excluding the one-time exceptional items, PAT and RoMA stood at Rs 764 crore and 1.8%, for the period ended March 2020 as against a PAT and RoMA of Rs 691 crore and 1.9% for the period ended March 2019

### Key Financial Indicators - IIFL Finance (standalone; CRISIL adjusted numbers)

As on / for the period ended		March 2020	March 2019
Total income (net of interest expenses)	Rs crore	1385	1597
Profit after tax	Rs crore	149	451
Gross NPA	%	3.1	3.4
Gearing	Times	3.3	3.6
Adjusted gearing	Times	4.7	4.3

### Any other information:

Earnings profile of the company has remained range bound. Return on managed assets [RoMA; profit after tax / (total assets + securitization/assignment)] stood at around 1.2% for the period ended March 31, 2020. The profitability was impacted in fiscal 2020 due one-time provisioning for Covid-19 of Rs 282 crore and reversal of deferred tax of Rs 50



crore, excluding the same, RoMA stood at 1.8% for the above period (around 1.9% for fiscal 2019; excluding the one-time gain on sale of CV business). While the profitability is supported by healthy net interest margin, operating expenses remain high, given the investment in opening of new branches, strengthening of work force and building the technological infrastructure. With the scale up of loan book, operating efficiency is expected to improve gradually, which will support the earning profile. Also, while credit costs have remained under control, the asset quality is likely to see an inch up in fiscal 2021, which will lead to increase in credit cost. Ability of the company to control credit costs will be a key determinant of profitability going forward.

### Note on complexity levels of the rated instrument:

CRISIL complexity levels are assigned to various types of financial instruments and are included (where applicable) in the Annexure -- Details of Instrument in this Rating Rationale. For more details on the CRISIL complexity levels, please visit [www.crisil.com/complexity-levels](http://www.crisil.com/complexity-levels).

### Annexure - Details of Instrument(s)

ISIN	Name of Instrument	Date of Allotment	Coupon Rate (%)	Maturity Date	Issue Size (Rs Crore)	Complexity Levels	Rating Outstanding with Outlook
NA	Commercial Paper Programme(IPO Financing)^	NA	NA	7-30 days	8000	Simple	CRISIL A1+
NA	Commercial paper^	NA	NA	7-365 days	8000	Simple	CRISIL A1+
NA	Commercial paper	NA	NA	7-365 days	500	Simple	CRISIL A1+
INE866107BY4	Debentures#^	07-Feb-19	9.50%	07-May-22	261	Simple	CRISIL AA/Negative
INE866107BZ1	Debentures#^	07-Feb-19	9.60%	07-May-22	39	Simple	CRISIL AA/Negative
INE866107CB0	Debentures#^	07-Feb-19	9.60%	07-May-22	49	Simple	CRISIL AA/Negative
INE866107CD6	Debentures#^	07-Feb-19	9.75%	07-Feb-24	637	Simple	CRISIL AA/Negative
INE866107CF1	Debentures#^	07-Feb-19	10.20%	07-Feb-24	126	Simple	CRISIL AA/Negative
INE866108279	Debentures#^	07-Feb-19	10.00%	07-Feb-29	31	Simple	CRISIL AA/Negative
INE866108295	Debentures#^	07-Feb-19	10.50%	07-Feb-29	15	Simple	CRISIL AA/Negative
INE866107CJ3	Debentures#^	06-Sep-19	10.00%	06-Dec-20	98	Simple	CRISIL AA/Negative
INE866107CK1	Debentures#^	06-Sep-19	9.50%	06-Dec-22	37	Simple	CRISIL AA/Negative
INE866107CL9	Debentures#^	06-Sep-19	9.85%	06-Dec-22	12	Simple	CRISIL AA/Negative
INE866107CM7	Debentures#^	06-Sep-19	9.85%	06-Dec-22	65	Simple	CRISIL AA/Negative
INE866108303	Debentures#^	06-Sep-19	10.00%	06-Jun-25	26	Simple	CRISIL AA/Negative
INE866108311	Debentures#^	06-Sep-19	10.50%	06-Jun-25	6	Simple	CRISIL AA/Negative
NA	Debentures**^	NA	NA	NA	1098	Simple	CRISIL AA/Negative
NA	Debentures**^	NA	NA	NA	325	Simple	CRISIL AA/Negative
NA	Subordinated Bond**^	NA	NA	NA	300.37	Complex	CRISIL AA/Negative

INE866I08121	Subordinated Bond^	31-Aug-12	12.15%	30-Aug-22	5	Complex	CRISIL AA/Negative
INE866I08121	Subordinated Bond^	31-Aug-12	12.15%	31-Aug-22	15	Complex	CRISIL AA/Negative
INE866I08162	Subordinated Bond^	05-Nov-12	12.20%	04-Nov-22	23	Complex	CRISIL AA/Negative
INE866I07CN5	Subordinated Bond^	11-Sep-19	9.75%	09-Oct-20	150	Complex	CRISIL AA/Negative
INE866I07CO3	Subordinated Bond^	17-Sep-19	9.85%	17-Jan-23	5	Complex	CRISIL AA/Negative
INE866I07CH7	Long Term Principal Protected Market Linked Debentures^	26-Jun-19	NA	27-Sep-21	57	Highly Complex	CRISIL PP-MLD AAr/Negative
INE866I07CI5	Long Term Principal Protected Market Linked Debentures^	26-Jun-19	NA	27-Sep-22	25	Highly Complex	CRISIL PP-MLD AAr/Negative
INE866I07CH7	Long Term Principal Protected Market Linked Debentures^	17-Jul-19	NA	27-Sep-21	50	Highly Complex	CRISIL PP-MLD AAr/Negative
NA	Long Term Principal Protected Market Linked Debentures**^	NA	NA	NA	1368	Highly Complex	CRISIL PP-MLD AAr/Negative
NA	Proposed Long Term Bank Loan Facility^	NA	NA	NA	2000	NA	CRISIL AA/Negative
NA	Debentures**#&	NA	NA	NA	5000	Simple	CRISIL AA/Negative

^Transferred from India Infoline Limited

\*\*not yet issued

# Interchangeable between secured and subordinated debt

&For Retail Bond Issuance

## Annexure - Details of Rating Withdrawn

ISIN	Name of Instrument	Date of Allotment	Coupon Rate (%)	Maturity Date	Issue Size (Rs Crore)	Complexity Levels
NA	Debentures**#^	NA	NA	NA	2500	Simple

^Transferred from India Infoline Limited

\*\*not yet issued

# Interchangeable between secured and subordinated debt

## Annexure - List of entities consolidated

Entity Consolidated	Rationale for Consolidation
IIFL Home Finance Limited	Subsidiary
Samasta Micro Finance Limited	Subsidiary
Clara Developers Private Limited	Subsidiary

## Annexure - Rating History for last 3 Years

Instrument	Type	Current		2020 (History)		2019		2018		2017		Start of 2017 Rating
		Outstanding Amount	Rating	Date	Rating	Date	Rating	Date	Rating	Date	Rating	
Commercial Paper	ST	8500.00	CRISIL A1+	18-04-20	CRISIL A1+	20-08-19	CRISIL A1+	04-09-18	CRISIL A1+		--	--
Commercial Paper Programme(IPO Financing)	ST	8000.00	CRISIL A1+	18-04-20	CRISIL A1+		--		--		--	--

<b>Long Term Principal Protected Market Linked Debentures</b>	LT	132.00 26-06-20	CRISIL PP-MLD AA/Negative	18-04-20	CRISIL PP-MLD AA/Stable	--	--	--	--
<b>Non Convertible Debentures</b>	LT	1402.00 26-06-20	CRISIL AA/Negative	18-04-20	CRISIL AA/Stable	--	--	--	--
<b>Short Term Debt (Including Commercial Paper)</b>	ST						13-08-18 CRISIL A1+	29-09-17 CRISIL A1+	--
							10-05-18 CRISIL A1+		
							09-02-18 CRISIL A1+		
<b>Subordinated Debt</b>	LT	198.00 26-06-20	CRISIL AA/Negative	18-04-20	CRISIL AA/Stable	--	--	--	--
<b>Fund-based Bank Facilities</b>	LT/ST	2000.00	CRISIL AA/Negative	18-04-20	CRISIL AA/Stable	--	--	--	--

All amounts are in Rs.Cr.

## Annexure - Details of various bank facilities

Current facilities			Previous facilities		
Facility	Amount (Rs.Crore)	Rating	Facility	Amount (Rs.Crore)	Rating
Proposed Long Term Bank Loan Facility	2000	CRISIL AA/Negative	Proposed Long Term Bank Loan Facility	2000	CRISIL AA/Stable
<b>Total</b>	<b>2000</b>	<b>--</b>	<b>Total</b>	<b>2000</b>	<b>--</b>

## Links to related criteria

[CRISILs Bank Loan Ratings - process, scale and default recognition](#)

[Rating Criteria for Finance Companies](#)

[CRISILs Criteria for Consolidation](#)

[CRISILs Criteria for rating short term debt](#)

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**ANNEXURE B**

**CREDIT RATING LETTER AND RATING RATIONALE FROM BRICKWORK**

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**Brickwork Ratings India Pvt. Ltd.**

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**BWR/NCD/MUM/CRC/RAM/0217/2021-22**

**07 September 2021**

**Mr. Rajesh Rajak,**  
Chief Financial Officer

**IIFL Finance Limited**  
802, 8th Floor, Hubtown Solaris,  
Prof. N. S. Phadke Road, Vijay Nagar,  
Andheri - East, Mumbai - 400069

Dear Sir,

Sub: Rating Revalidation of Non-convertible Debentures (NCDs) of Rs.5,000 Crs (Rupees Five Thousand Crores Only) (Public Issue) of IIFL Finance Limited

Ref: Your email dated 3 September 2021 requesting rating revalidation and our earlier rating letter BWR/NCD/MUM/CRC/RAM/0004/2021-22 dated 01 April 2021.

Brickwork Ratings wishes to inform that IIFL Finance Limited's aforementioned NCD issuance of Rs.5000 Crs carries a rating of **BWR AA+/Negative (Pronounced BWR Double A Plus) (Outlook: Negative)** rating as advised vide our previous letter reference dated 01 April 2021.

Please refer to BWR website [www.brickworkratings.com](http://www.brickworkratings.com) for definition of the rating assigned.

Of the rated NCDs of Rs.5,000 crores, BWR notes that the company has raised Rs.1,975.56 Crs (ISIN wise details provided in Annexure-I) and the current unutilized portion is Rs.3,024.44 Crs against the said proposed issue.

Please note that all terms and conditions of our letter BWR/NCD/MUM/CRC/RAM/0004/2021-22 dated 01 April 2021 remain unchanged.

On completion of borrowing, please furnish details of security and other aspects related to the borrowing.

**You are also requested to provide a non-default declaration on a monthly basis.**

Kindly Acknowledge.

Best Regards,

**Ramya Muraledharan**  
**Director - Ratings**





## Brickwork Ratings India Pvt. Ltd.

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Corporate Park, Guru Hargovindji Marg,  
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## Brickwork Ratings India Pvt. Ltd.

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### ANNEXURE-I DETAILS OF NCD O/S (As on 6 September 2021)

Instrument	Issue Date	O/s Amt (Rs. Crs)	Coupon Rate	Maturity Date	ISIN
NCD Public Issue (Secured and Subordinated)	7-Feb-19	260.50	9.50%	7-May-22	INE866I07BY4
NCD Public Issue (Secured and Subordinated)	7-Feb-19	38.91	9.60%	7-May-22	INE866I07BZ1
NCD Public Issue (Secured and Subordinated)	7-Feb-19	49.42	9.60%	7-May-22	INE866I07CB0
NCD Public Issue (Secured and Subordinated)	7-Feb-19	636.81	9.75%	7-Feb-24	INE866I07CD6
NCD Public Issue (Secured and Subordinated)	7-Feb-19	126.47	10.20%	7-Feb-24	INE866I07CF1
NCD Public Issue (Secured and Subordinated)	7-Feb-19	31.02	10.00%	7-Feb-29	INE866I08279
NCD Public Issue (Secured and Subordinated)	7-Feb-19	15.45	10.50%	7-Feb-29	INE866I08295
NCD Public Issue (Secured and Subordinated)	6-Sep-19	37.30	9.50%	6-Dec-22	INE866I07CK1
NCD Public Issue (Secured and Subordinated)	6-Sep-19	12.01	9.85%	6-Dec-22	INE866I07CL9
NCD Public Issue (Secured and Subordinated)	6-Sep-19	65.11	9.85%	6-Dec-22	INE866I07CM7
NCD Public Issue (Secured and Subordinated)	6-Sep-19	25.93	10.00%	6-Jun-25	INE866I08303
NCD Public Issue (Secured and Subordinated)	6-Sep-19	5.78	10.50%	6-Jun-25	INE866I08311
NCD Public Issue (Secured and Subordinated)	24-Mar-21	274.69	10.00%	24-Jun-28	INE530B08094
NCD Public Issue (Secured and Subordinated)	24-Mar-21	328.02	9.60%	24-Jun-28	INE530B08102
NCD Public Issue (Secured and Subordinated)	24-Mar-21	68.14	ZCB	24-Jun-28	INE530B08110
<b>Total Raised</b>		<b>1,975.56</b>			
<b>Proposed</b>		<b>3,024.44</b>			
<b>Total Rated</b>		<b>5,000.00</b>			



**BWR/NCD/MUM/CRC/RAM/0004/2021-22**

**01 April 2021**

**Mr. Rajesh Rajak,**  
Chief Financial Officer  
**IIFL Finance limited**  
802, 8th Floor, Hubtown Solaris,  
Prof. N. S. Phadke Road, Vijay Nagar,  
Andheri - East, Mumbai - 400069

Dear Sir,

**Sub: Rating Review of IIFL Finance Limited’s debt instruments of Rs 6390.00 Crs**

On review of **IIFL Finance Limited’s** performance based on the information and clarifications provided by your Company as well as information available in the public sources, we inform you that the Brickwork Ratings (BWR) has reaffirmed the rating of the **IIFL Finance Limited’s debt instruments of Rs.6390.00 Crs** as mentioned below:

Instrument**	Amount (Rs Crs)		Tenure	Rating*	
	Previous	Present		Previous (30 June 2020)	Present
Non-convertible Debentures ^	5000.00	5000.00	Long Term	BWR AA+/ Negative	BWR AA+/ Negative (Reaffirmed)
Non-convertible Debentures	1403.00	1305.00 #			
Secured Non-convertible Debentures	50.00	50.00			
Unsecured Subordinated Non-convertible Debentures	35.00	35.00			
<b>Total</b>	<b>6488.00</b>	<b>6390.00</b>	<b>Rupees Six Thousand Three Hundred Ninety Crores Only</b>		

\*Please refer to BWR website [www.brickworkratings.com/](http://www.brickworkratings.com/) for definition of the ratings

\*\* ISIN details of NCDs are provided in Annexure-I

^ Public Issue; Interchangeable between secured and subordinated debt

# Reduction in amount is on account of redemption of NCD. ISIN details of NCD redeemed is given in Annexure -II

Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk.



**Brickwork Ratings India Pvt. Ltd.**

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### **IIFL Finance Limited**

The Rating letter validity is twelve months from the date of this letter and is subject to terms and conditions that were agreed in your mandate dated 25 June 2020, BWR letter BWR/NCD//CRC/VYD/0157/2020-21 dated 30 June 2020 and other correspondence, if any and Brickwork Ratings' standard disclaimer appended below. Brickwork would conduct surveillance every year till maturity/ redemption of the instruments. You are required to submit information for the purpose of surveillance/review. Please note that Brickwork Ratings would need to be kept informed of any significant information/ development that may affect your Company's finances/ performance without any delay. You are also requested to provide No Default Statement on a monthly basis.

Please acknowledge.

Best Regards,

**Ramya Muraledharan**  
**Director - Ratings**

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**IIFL Finance Limited**
**ANNEXURE I - INSTRUMENT (ISIN) DETAILS**

Instrument	Issue Date	Amount Raised (Rs in Crs.)	Coupon Rate	Maturity Date	ISIN Particulars
Secured NCD * #	7-Feb-19	260.50	9.50%	7-May-22	INE866I07BY4
Secured NCD * #	7-Feb-19	38.91	9.60%	7-May-22	INE866I07BZ1
Secured NCD * #	7-Feb-19	49.42	9.60%	7-May-22	INE866I07CB0
Secured NCD * #	7-Feb-19	636.81	9.75%	7-Feb-24	INE866I07CD6
Secured NCD * #	7-Feb-19	126.47	10.20%	7-Feb-24	INE866I07CF1
Subordinated NCD * #	7-Feb-19	31.02	10.00%	7-Feb-29	INE866I08279
Subordinated NCD * #	7-Feb-19	15.45	10.50%	7-Feb-29	INE866I08295
Secured NCD #	17-Sep-19	5.00	9.85%	17-Jan-23	INE866I07CO3
Secured NCD * #	06-Sep-19	37.30	9.50%	06-Dec-22	INE866I07CK1
Secured NCD * #	06-Sep-19	12.01	9.85%	06-Dec-22	INE866I07CL9
Secured NCD * #	06-Sep-19	65.11	9.85%	06-Dec-22	INE866I07CM7
Subordinated NCD * #	06-Sep-19	25.93	10.00%	06-Jun-25	INE866I08303
Subordinated NCD * #	06-Sep-19	5.78	10.50%	06-Jun-25	INE866I08311
Subordinated NCD #	11-Sep-15	20.00	10.75%	10-Sep-21	INE866I08220
Subordinated NCD #	16-Sep-15	15.00	10.50%	16-Sep-21	INE866I08238
Unsecured Subordinated NCD *	24-Mar-21	274.69	10.00%	24-Jun-28	INE530B08094
Unsecured Subordinated NCD *	24-Mar-21	328.02	9.60%	24-Jun-28	INE530B08102
Unsecured Subordinated NCD *	24-Mar-21	68.14	Zero Coupon	24-Jun-28	INE530B08110
<b>Total</b>		<b>2015.56</b>			

\* Raised under public issue of NCDs

# The above mentioned instruments (ISINs) are transferred from India Infoline Finance Ltd to IIFL Finance Ltd on account of merger.

**ANNEXURE II - ISIN Details of Instrument Redeemed**

Instrument	Issue Date	Amount (Rs in Crs.)	Coupon Rate	Maturity Date	ISIN Particulars
Secured NCD	06-Sep-19	98.09	10.00%	06-Dec-20 *	INE866I07CJ3

\* Redeemed on Maturity.





**Brickwork Ratings India Pvt. Ltd.**

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**BWR/NCD/MUM/CRC/ABP/0560/2020-21**

**16 February 2021**

**Mr. Rajesh Rajak**  
Chief Financial Officer  
**IIFL Finance Limited**

802, 8th Floor, Hubtown Solaris,  
Prof. N.S.Phadke Road, Vijay Nagar,  
Andheri (East), Mumbai – 400069

Dear Sir,

**Sub: Validation of Rating for IIFL Finance Ltd's non-convertible debentures rated by Brickwork Ratings**

**Ref:** 1) Our Rating letter BWR/NCD//CRC/VYD/0157/2020-21 dated 30 June 2020  
2) Your email dated 15 February 2021 requesting rating validation

We advise that your Company's Non-convertible Debentures (NCDs) carry a rating of BWR AA+/ Negative as advised vide our Rating Letter BWR/NCD//CRC/VYD/0157/2020-21 dated 30 June 2020. The Rating letter validity is twelve months from our earlier rating letter BWR/NCD//CRC/VYD/0157/2020-21 dated 30 June 2020. Details of the instrument rated and amount raised are provided in the Annexure.

Please note that all terms and conditions of our letters BWR/NCD//CRC/VYD/0157/2020-21 dated 30 June 2020 remain unchanged.

**Kindly note to furnish complete details of instruments as and when raised.**

Best Regards,

**Anil Patwardhan**  
Senior Director - Ratings

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## IIFL Finance Limited

### Annexure:

#### Details of outstanding ratings

Instruments	Rated Amount (Rs in Crs)	Last Rating / Review Date	Tenure	Outstanding Ratings	Validity Date
Non-Convertible Debentures (NCDs) ^ #	5000	30 June 2020	Long Term	BWR AA+/ Negative	29 June 2021

^ Public Issue; Interchangeable between secured and subordinated debt.

# Not yet raised



## Brickwork Ratings India Pvt. Ltd.

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**BWR/NCD/MUM/CRC/ANP/0480/2020-21**

**22 December 2020**

**Mr. Rajesh Rajak**

Chief Financial Officer

**IIFL Finance Limited**

802, 8th Floor, Hubtown Solaris,  
Prof. N.S.Phadke Road, Vijay Nagar,  
Andheri (East), Mumbai – 400069

Dear Sir,

**Sub: Validation of Rating for IIFL Finance Ltd's non-convertible debentures rated by Brickwork Ratings**

**Ref:** 1) Our Rating letter BWR/NCD//CRC/VYD/0157/2020-21 dated 30 June 2020  
2) Your email dated 21 December 2020 requesting rating validation

We advise that your Company's Non-convertible Debentures (NCDs) carry a rating of BWR AA+/ Negative as advised vide our Rating Letter BWR/NCD//CRC/VYD/0157/2020-21 dated 30 June 2020. The Rating letter validity is twelve months from our earlier rating letter BWR/NCD//CRC/VYD/0157/2020-21 dated 30 June 2020. Details of the instrument rated and amount raised are provided in the Annexure.

Please note that all terms and conditions of our letters BWR/NCD//CRC/VYD/0157/2020-21 dated 30 June 2020 remain unchanged.

**Kindly note to furnish complete details of instruments as and when raised.**

Best Regards,

**Anil Patwardhan**

**Senior Director - Ratings**

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BWR's ratings reflect BWR's opinion on the day the ratings are published and are not reflective of factual circumstances that may have arisen on a later date. BWR is not obliged to update its opinion based on any public notification, in any form or format although BWR may disseminate its opinion and analysis when deemed fit.

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**IIFL Finance Limited**

**Annexure:**

**Details of outstanding ratings**

<b>Instruments</b>	<b>Rated Amount (Rs in Crs)</b>	<b>Last Rating / Review Date</b>	<b>Tenure</b>	<b>Outstanding Ratings</b>	<b>Validity Date</b>
Non-Convertible Debentures (NCDs) ^ #	5000	30 June 2020	Long Term	BWR AA+/ Negative	29 June 2021

^ Public Issue; Interchangeable between secured and subordinated debt.

# Not yet raised

**BWR/NCD//CRC/VYD/0157/2020-21**
**30 June 2020**
**Mr. Rajesh Rajak**

Chief Financial Officer

**IIFL Finance Limited**

 802, 8th Floor, Hubtown Solaris,  
 Prof. N.S.Phadke Road, Vijay Nagar,  
 Andheri (East), Mumbai – 400069

Dear Sir,

**Sub:** Assignment of rating for proposed NCDs of Rs 5000 Crs and review of rating of existing debt instruments of IIFL Finance Limited

**Ref:** Our earlier rating letter BWR/NCD//CRC/VYD/0035/2020-21 dated 23 April 2020 and your mandate dated 25 June 2020.

Based on the information and clarifications provided by your company and as available in public sources, Brickwork Ratings informs you that IIFL Finance Limited's NCDs of Rs 5000 Crs has been assigned a rating of BWR AA+/ Negative. Brickwork Ratings also reaffirms the rating of existing debt instruments and withdraws the rating of unutilised portion of NCDs as given below:

Instruments**	Rated Amount (Rs in Crs)		Tenure	Rating*	
	Previous	Present		Previous	Present
Non-convertible Debentures ^	--	5000.00	Long Term	--	BWR AA+/ Negative 'Assigned'
Non-convertible Debentures ^	3597.00	0.00	Long Term	BWR AA+/ Negative	Rating Withdrawn #
Non-convertible Debentures	1403.00	1403.00	Long Term	BWR AA+/ Negative	BWR AA+/ Negative 'Reaffirmed'
Secured Non-convertible Debentures	50.00	50.00			
Unsecured Subordinated Non-convertible Debentures	35.00	35.00			
<b>Total</b>	<b>5085.00</b>	<b>6488.00</b>	<b>Rupees Six Thousand Four Hundred Eighty Eight Crores Only</b>		

\*Please refer to BWR website [www.brickworkratings.com/](http://www.brickworkratings.com/) for definition of the ratings

\*\* ISIN-wise details of NCD is provided in Annexure

^ Public Issue; Interchangeable between secured and subordinated debt.

# Rating is withdrawn for NCDs of Rs 3597 Crs, at the request of the company, as it is unutilised.



**IIFL Finance Limited**

**BWR/NCD//CRC/VYD/0157/2020-21**

**30 June 2020**

Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk.

The Rating is valid for twelve months from the date of this letter and subject to terms and conditions that were agreed in your mandate dated 25 June 2020 and other correspondence, if any and Brickwork Ratings' standard disclaimer appended at the end of this letter.

Brickwork would conduct surveillance every year till maturity/ redemption of the instruments. You are required to submit information for the purpose of surveillance/review. You are also required to keep us informed of any information/development that may affect your firm's finances/performance without any delay. **You are also requested to submit No Default Statement on monthly basis.**

Kindly acknowledge.

Best Regards,

**Vydianathan Ramaswamy**  
**Director & Head - Financial Sector Ratings**

**Note: In case of all accepted Ratings, respective Rating Rationale is published on Brickwork Ratings website. Interested persons are well advised to refer to our website [www.brickworkratings.com](http://www.brickworkratings.com), if they are unable to view the rationale, they are requested to inform us on [brickworkhelp@brickworkratings.com](mailto:brickworkhelp@brickworkratings.com)**

**Disclaimer:** Brickwork Ratings (BWR) has assigned the rating based on the information obtained from the issuer and other reliable sources, which are deemed to be accurate. BWR has taken considerable steps to avoid any data distortion; however, it does not examine the precision or completeness of the information obtained. And hence, the information in this report is presented "as is" without any express or implied warranty of any kind. BWR does not make any representation in respect to the truth or accuracy of any such information. The rating assigned by BWR should be treated as an opinion rather than a recommendation to buy, sell or hold the rated instrument and BWR shall not be liable for any losses incurred by users from any use of this report or its contents. BWR has the right to change, suspend or withdraw the ratings at any time for any reasons.

IIFL Finance Limited

BWR/NCD//CRC/VYD/0157/2020-21

30 June 2020

**Annexure**  
**NCDs - ISIN Details**

Instrument #	Issue Date	Amount Raised (Rs in Crs.)	Coupon Rate	Maturity Date	ISIN Particulars
Secured NCD *	7-Feb-19	260.50	9.50%	7-May-22	INE866I07BY4
Secured NCD *	7-Feb-19	38.91	9.60%	7-May-22	INE866I07BZ1
Secured NCD *	7-Feb-19	49.42	9.60%	7-May-22	INE866I07CBo
Secured NCD *	7-Feb-19	636.81	9.75%	7-Feb-24	INE866I07CD6
Secured NCD *	7-Feb-19	126.47	10.20%	7-Feb-24	INE866I07CF1
Subordinated NCD *	7-Feb-19	31.02	10.00%	7-Feb-29	INE866I08279
Subordinated NCD *	7-Feb-19	15.45	10.50%	7-Feb-29	INE866I08295
Secured NCD	17-Sep-19	5.00	9.85%	17-Jan-23	INE866I07CO3
Secured NCD *	06-Sep-19	98.09	10.00%	06-Dec-20	INE866I07CJ3
Secured NCD *	06-Sep-19	37.30	9.50%	06-Dec-22	INE866I07CK1
Secured NCD *	06-Sep-19	12.01	9.85%	06-Dec-22	INE866I07CL9
Secured NCD *	06-Sep-19	65.11	9.85%	06-Dec-22	INE866I07CM7
Subordinated NCD *	06-Sep-19	25.93	10.00%	06-Jun-25	INE866I08303
Subordinated NCD *	06-Sep-19	5.78	10.50%	06-Jun-25	INE866I08311
Subordinated NCD	11-Sep-15	20.00	10.75%	10-Sep-21	INE866I08220
Subordinated NCD	16-Sep-15	15.00	10.50%	16-Sep-21	INE866I08238
Total		1442.80			

\* Raised under public issue of NCDs

# The above mentioned instruments (ISINs) are transferred from India Infoline Finance Ltd to IIFL Finance Ltd on account of merger.

**Details of Rating Withdrawn**

Instrument	Issue Date	Amount (Rs in Crs.)	Coupon Rate	Maturity Date	ISIN Particulars
NCDs **	NA	3597	NA	NA	NA

\*\* Public Issue; Unutilised portion



## RATING RATIONALE

30 June 2020

### IIFL Finance Limited

**Brickwork Ratings assigns ratings of 'BWR AA+' Negative to the NCD issue of IIFL Finance Limited.**

#### Particulars

Instrument**	Amount Rated (₹ Cr)		Tenure	Rating*	
	Previous	Present		Previous (22 April 2020)	Present
Non-convertible Debentures ^	0.00	5000.00	Long Term	--	BWR AA+ / Negative 'Assigned'
Non-convertible Debentures ^	3597.00	0.00	Long Term	BWR AA+/ Negative	Rating Withdrawn #
Non-convertible Debentures	1403.00	1403.00	Long Term	BWR AA+/ Negative	BWR AA+ / Negative 'Reaffirmed'
Secured Non-convertible Debentures	50.00	50.00			
Unsecured Subordinated Non-convertible Debentures	35.00	35.00			
<b>Total</b>	<b>5085.00</b>	<b>6488.00</b>	<b>INR Six Thousand Four Hundred Eighty Eight Crores Only</b>		

\*Please refer to BWR website [www.brickworkratings.com/](http://www.brickworkratings.com/) for definition of the ratings

\*\* Details of NCDs are provided in Annexure-I & II

^ Public Issue; Interchangeable between secured and subordinated debt

# Rating is withdrawn for NCDs of Rs 3597 Crs, at the request of the company, as it is unutilised.

#### RATING ACTION / OUTLOOK

Brickwork Ratings (BWR) assigns 'BWR AA+' Negative to the non-convertible debentures (NCDs) of Rs 5000 Crs of IIFL Finance Limited (the company) while reaffirming the rating of existing debt instruments, as tabulated above. BWR also withdraws the rating for NCDs of Rs 3597 Crs at the request of the company as the same is unutilised, and the withdrawal is in line with BWR's policy.



The rating continues to factor in IIFL Finance group's diversified presence in the retail financing space, highly qualified and experienced management team, adequate capitalisation and diversified resource mix. The rating is, however, constrained by the limited seasoning of the loan portfolio, particularly in the home loan and MSME loan segments, and a moderation in the company's asset quality. The Negative outlook is on account of the expectation of continued pressure on the asset quality, specifically in the MSME and loans against property (LAP) segments, and the company's ability to grow its balance sheet amid funding challenges to the non-banking financial company (NBFC) sector.

## KEY RATING DRIVERS

### Credit Strengths

**Diversified business profile:** IIFL Finance Ltd is a retail-focused NBFC with a diversified loan book and offers products such as home loans, gold loans, microfinance loans (MFI), micro small & medium enterprise (MSME) business loans, LAP and construction finance. Out of the total AUM of Rs 37951 Crs as on 31 March 2020, home loans constituted 32.79%, followed by gold loans at 24.04%, business loans (including LAP) at 20.57%, developer finance loans at 12.46%, MFI loans at 8.96% and loans to the capital market segment at 1.19%. The company also benefits from the synergies it derives from IIFL Wealth and IIFL Securities, given the common promoters and shared brand name.

**Diversified resource mix:** The company has a diversified resource profile and has demonstrated its ability to raise funds through various sources. The company was able to raise long-term funds of ~ Rs 9400 Crs in FY20. Around 46% of these were in the form of term loans/refinance from National Housing Bank (NHB), and the rest were in the form of NCDs/ECB. Apart from this, the company had raised ~Rs 13000 Crs through the securitisation/assignment of its loans. Out of the total funding as on 31 March 2020, 35% was in the form of term loans, 28% in the form of NCDs, 27% in the form of assignment of loans, 5% in the form of securitisation and 5% in the form of refinance from NHB. The company has requested a moratorium for repaying term loans that are due, on account of COVID-19, and has received approval from the majority of its bankers.

**Adequate capitalisation:** IIFL Finance Limited is adequately capitalised, with the consolidated net worth and gearing of Rs 4765.61 Crs and 5.66 times, respectively, as on 31 March 2020. It improved from Rs 4358.70 Crs and 6.08 times, respectively, as on 31 March 2019. The capital adequacy ratio of IIFL Finance Ltd (standalone), IIFL Home Finance Ltd and Samasta Microfinance stood at 17.55%, 23.71% and 25.93%, respectively, as on 31 March 2020. The accrual of profits to net worth was, however, low for FY20. The company reported a net profit of Rs 503.47 Crs for FY20, compared with Rs 795.71 Crs (including a one-time gain of Rs 115 Crs on the sale of the CV business) for FY19. The profitability was impacted due to a one-time provisioning due to COVID-19, of Rs 282 Crs, and the reversal of deferred tax of Rs 50 Crs





during FY20. The net worth to net non-performing assets cover was adequate at around 17.5 times as on 31 March 2020. The company plans to raise fresh equity in FY21 to strengthen its capital position to cover for any asset side risks and also support future growth. BWR believes IIFL Finance Ltd on a consolidated level will remain adequately capitalised over the medium term.

**Experienced management and strong ownership:** IIFL Finance Limited and its subsidiaries are led by a highly qualified and experienced management team with strong experience in the financial services domain. The board consists of Mr. Nirmal Jain (the founder of IIFL Group and chairman of IIFL Finance Limited), Mr. R. Venkataraman (co-promoter and managing director of IIFL Finance Limited) and other non-executive and independent directors. BWR has taken note of some changes in the senior management of IIFL Finance Ltd and continues to take comfort from the rich experience and depth in the management profile of the IIFL Finance Ltd and its subsidiaries. IIFL Finance Limited is a listed company in which promoters held 24.94%, the Fairfax group held 29.87%, CDC Group PLC held 15.46% and foreign investors held 12.69% as on 31 March 2020.

### **Credit Risks**

**Limited loan seasoning:** The IIFL Finance group's AUM has largely grown in the last three years. The total AUM grew from Rs 22281 Crs as on 31 March 2017 to Rs 37951 Crs as on 31 March 2020. Home loans and MSME business loans, which have a longer tenure, constituted ~54% of the total AUM as on 31 March 2020. The loan portfolio has limited seasoning, especially in the home loans and MSME loans segment. The overall asset quality is yet to be tested through economic down cycles.

**Average asset quality:** IIFL Finance Ltd witnessed some asset quality pressure in FY20, which is expected to continue in the current fiscal due to the on-going pandemic. The gross non-performing assets (NPAs) across home loans, microfinance loans, MSME loans and LAP increased in FY20. Overall, on a consolidated basis, the gross NPAs increased from 1.96% as on 31 March 2019 to 2.31% as on 31 March 2020. The company is taking appropriate measures by slowing down disbursements in the MSME segment and curtailing exposure to the riskier real estate developer segment.

However, BWR expects the asset quality pressures to continue in FY21 due to the impact on the company's borrower profile on account of the COVID-19 pandemic. The company has witnessed a dip in collections in Q1FY21 due to the loan moratorium by the Reserve Bank Of India (RBI). Many of its borrowers are availing a moratorium, and IIFL Finance Ltd's ability to ensure timely collections during and after the moratorium period and its ability to control slippages and manage asset quality will be a key rating monitorable.





## **ANALYTICAL APPROACH AND APPLICABLE RATING CRITERIA**

For arriving at its ratings, BWR has taken a consolidated view on IIFL Finance Limited and its key operating subsidiaries IIFL Home Finance Limited and Samasta Microfinance Limited (collectively referred to as the IIFL Finance group) having strong operational, financial and managerial linkages. The rating also factors in the synergies it derives from IIFL Wealth and IIFL Securities, given the common promoters and shared brand name. BWR has applied its rating methodology as detailed in the Rating Criteria (hyperlinks provided at the end of this rationale).

## **RATING SENSITIVITIES**

Going forward, the company's ability to steadily grow its portfolio while maintaining comfortable asset quality and a prudent capital structure will be key rating sensitivity factors.

**Positive:** A sustained improvement in the asset quality and the company's ability to steadily grow its AUM with an improvement in profitability are the key rating positives.

**Negative:** A deterioration in asset quality, thereby impacting profitability and capitalisation, or a reduction in liquidity, and/or if the company faces challenges to raise funds at competitive rates.

**Coronavirus disease (COVID-19)**, declared a pandemic by the World Health Organisation (WHO), has become a full-blown crisis globally, including in India. As a containment measure, the Indian Government had announced a 21-day nationwide lockdown on 24 March 2020, which was subsequently extended until 31 May 2020. As per BWR, financial institutions, mainly those lending directly or indirectly, to the retail low-income borrower segments could be the most impacted. The 6-month moratorium announced by the RBI on the interest and principal on bank debt has provided some cushion to the lending community to realign its collection machinery and operations during this period. However, lenders' ability to ensure credit discipline among borrowers as the 6-month moratorium ends and to collect accumulated interest and principal dues on a timely basis after this period will be a key monitorable. BWR is actively engaging with its clients on a continuous basis and taking updates on the impact on its operations and liquidity situation. BWR will take appropriate rating actions as and when it deems necessary and publish the same.

## **LIQUIDITY POSITION: ADEQUATE**

The IIFL Finance group has reduced its dependence on commercial paper borrowings and has been able to raise long-term funding in the form of term loans/NCDs and securitisation. IIFL Finance had scheduled debt repayment obligations of ~ Rs 3900 Crs between June to December 2020. The liquidity remains adequate, with cash/bank/FD and liquid investments of ~ Rs 528 Crs, an unutilised cash credit limit of Rs 413 Crs and undrawn sanction lines (including



securitisation) of ~ Rs 2850 Crs as on 18 June 2020. Since IIFL Finance group mainly caters to the retail segment, a large number of borrowers have asked for a moratorium, and hence, collections are expected to be low. The IIFL Finance group has also requested for a moratorium to its bankers. They have received approval from the majority of bankers.

### COMPANY PROFILE

IIFL Finance Limited is a listed company in which promoters held 24.94%, the Fairfax group held 29.87%, CDC Group PLC held 15.46% and foreign investors held 12.69% as on 31 March 2020. IIFL Finance Limited (erstwhile IIFL Holdings Limited) was the holding company for the entire IIFL group. The group had subsequently reorganised its corporate structure, wherein the Securities Business Undertaking and Wealth Business Undertaking of IIFL Holdings Limited were demerged into IIFL Securities Limited and IIFL Wealth Management Limited, respectively. IIFL Holdings Limited was renamed IIFL Finance Limited and now is the holding company for the lending businesses of the IIFL group. IIFL Finance Ltd is a retail-focused NBFC with a diversified loan book and offers products such as home loans, gold loans, MFI, MSME business loans, LAP, construction finance and capital market finance. IIFL Finance Ltd has two key operating subsidiaries, IIFL Home Finance Ltd (in which it holds 100%) and Samasta Microfinance Ltd (in which it holds 98.89%). The IIFL Finance group has a widespread branch network, with 2377 branches spread across 25 states, out of which ~85% of branches are in Tier 2 and Tier 3 locations.

### KEY FINANCIAL INDICATORS (IIFL Finance Consolidated)

Key Parameters	Units	FY19	FY20
Result Type		Audited	Audited
Total income	(in Rs Crs)	5084.88	4820.73
Total comprehensive income	(in Rs Crs)	785.68	496.81
Total net worth	(in Rs Crs)	4358.70	4765.61
Gearing	(in times)	6.08	5.66
Total AUM	(in Rs Crs)	34903	37951
Gross NPA	(%)	1.96	2.31
Net NPA	(%)	0.63	0.97

**KEY COVENANTS OF THE INSTRUMENT/FACILITY RATED: NA**

**NON-COOPERATION WITH PREVIOUS RATING AGENCY, IF ANY: NA**

**RATING HISTORY FOR THE PREVIOUS THREE YEARS (Including withdrawal and suspended)**

Sr. No.	Name of Instrument	Current Rating (2020)			Rating History for the past 3 years											
		Type	Amount (Rs. Crores)	Rating	2020			2019			2018			2017		
1	NCDs ^	Long Term	5000	BWR AA+/ Negative	22.04.2020			NA			NA			NA		
					NA	NA	NA									
2	NCDs ^	Long Term	0.00	Rating Withdrawn #	22.04.2020			NA			NA			NA		
					Long Term	3597	BWR AA+/ Negative									
3	NCDs	Long Term	1403	BWR AA+/ Negative	22.04.2020			NA			NA			NA		
					Long Term	1403	BWR AA+/ Negative									
4	Secured NCDs	Long Term	50	BWR AA+/ Negative	22.04.2020			NA			NA			NA		
					Long Term	50	BWR AA+/ Negative									
5	Unsecured subordinated NCDs	Long Term	35	BWR AA+/ Negative	22.04.2020			NA			NA			NA		
					Long Term	35	BWR AA+/ Negative									
<b>Total</b>			<b>6488</b>		<b>INR Six Thousand Four Hundred Eighty Eight Crores Only</b>											

^Public Issue; Interchangeable between secured and subordinated debt.

# Rating is withdrawn for NCDs of Rs 3597 Crs, at the request of the company, as it is unutilised.

**COMPLEXITY LEVELS OF THE INSTRUMENTS**



For more information, visit [www.brickworkratings.com/download/ComplexityLevels.pdf](http://www.brickworkratings.com/download/ComplexityLevels.pdf)

### Hyperlink/Reference to applicable Criteria

- [General Criteria](#)
- [Banks & Financial Institutions](#)
- [Consolidation of Companies](#)

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## IIFL Finance Ltd

### ANNEXURE I - Instruments (NCD) Details

Instrument #	Issue Date	Amount Raised (Rs in Crs.)	Coupon Rate	Maturity Date	ISIN Particulars
Secured NCD *	7-Feb-19	260.50	9.50%	7-May-22	INE866I07BY4
Secured NCD *	7-Feb-19	38.91	9.60%	7-May-22	INE866I07BZ1
Secured NCD *	7-Feb-19	49.42	9.60%	7-May-22	INE866I07CB0
Secured NCD *	7-Feb-19	636.81	9.75%	7-Feb-24	INE866I07CD6
Secured NCD *	7-Feb-19	126.47	10.20%	7-Feb-24	INE866I07CF1
Subordinated NCD *	7-Feb-19	31.02	10.00%	7-Feb-29	INE866I08279
Subordinated NCD *	7-Feb-19	15.45	10.50%	7-Feb-29	INE866I08295
Secured NCD	17-Sep-19	5.00	9.85%	17-Jan-23	INE866I07CO3
Secured NCD *	06-Sep-19	98.09	10.00%	06-Dec-20	INE866I07CJ3
Secured NCD *	06-Sep-19	37.30	9.50%	06-Dec-22	INE866I07CK1
Secured NCD *	06-Sep-19	12.01	9.85%	06-Dec-22	INE866I07CL9
Secured NCD *	06-Sep-19	65.11	9.85%	06-Dec-22	INE866I07CM7
Subordinated NCD *	06-Sep-19	25.93	10.00%	06-Jun-25	INE866I08303
Subordinated NCD *	06-Sep-19	5.78	10.50%	06-Jun-25	INE866I08311
Subordinated NCD	11-Sep-15	20.00	10.75%	10-Sep-21	INE866I08220
Subordinated NCD	16-Sep-15	15.00	10.50%	16-Sep-21	INE866I08238
Total		1442.80			

\* Raised under public issue of NCDs

# The above mentioned instruments (ISINs) are transferred from India Infoline Finance Ltd to IIFL Finance Ltd on account of merger.

### ANNEXURE II - Details of Rating Withdrawn

Instrument	Issue Date	Amount (Rs in Crs.)	Coupon Rate	Maturity Date	ISIN Particulars
NCDs **	NA	3597	NA	NA	NA

\*\* Public Issue; Unutilised portion



### ANNEXURE III

#### List of entities consolidated

Name of Entity	% ownership	Extent of consolidation	Rationale for consolidation
IIFL Home Finance Ltd	100%	Full Consolidation	Subsidiary
Samasta Microfinance Ltd	98.89%	Full Consolidation	Subsidiary

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**DISCLAIMER** Brickwork Ratings (BWR) has assigned the rating based on the information obtained from the issuer and other reliable sources, which are deemed to be accurate. BWR has taken considerable steps to avoid any data distortion; however, it does not examine the precision or completeness of the information obtained. And hence, the information in this report is presented “as is” without any express or implied warranty of any kind. BWR does not make any representation in respect to the truth or accuracy of any such information. The rating assigned by BWR should be treated as an opinion rather than a recommendation to buy, sell or hold the rated instrument and BWR shall not be liable for any losses incurred by users from any use of this report or its contents. BWR has the right to change, suspend or withdraw the ratings at any time for any reasons



## RATING RATIONALE

31 March 2021

### IIFL Finance Limited

**Brickwork Ratings reaffirms the ratings for the various NCDs of IIFL Finance Limited.**

#### Particulars:

Instrument**	Amount (Rs Crs)		Tenure	Rating*	
	Previous	Present		Previous (30 June 2020)	Present
Non-convertible Debentures (NCDs) ^	5000.00	<b>5000.00</b>	Long Term	BWR AA+/ Negative	<b>BWR AA+/ Negative (Reaffirmed)</b>
Non-convertible Debentures (NCDs)	1403.00	<b>1305.00 #</b>			
Secured Non-convertible Debentures	50.00	<b>50.00</b>			
Unsecured Subordinated Non-convertible Debentures	35.00	<b>35.00</b>			
<b>Total</b>	<b>6488.00</b>	<b>6390.00</b>	<b>Rupees Six Thousand Three Hundred Ninety Crores Only</b>		

\*Please refer to BWR website [www.brickworkratings.com/](http://www.brickworkratings.com/) for definition of the ratings

\*\* Details of NCDs are provided in Annexure-I

^ Public Issue; Interchangeable between secured and subordinated debt

# Reduction in amount is on account of redemption of NCD.

#### RATING ACTION / OUTLOOK

Brickwork Ratings (BWR) reaffirms the rating of various non-convertible debentures (NCDs) of IIFL Finance Limited (IIFL Finance or the company) (formerly known as IIFL Holdings Limited) at BWR AA+/Negative, as tabulated above. The rating continues to factor in the IIFL Finance group's diversified presence in the retail financing space, qualified and experienced management team, adequate capitalisation and diversified resource mix. The rating is however constrained by the limited seasoning of the group's loan portfolio, particularly in the home loan and business loan segments, and the average asset quality. The continuation of the Negative outlook is on account of the expectation of continued pressure on asset quality, specifically in the micro small and medium enterprise (MSME), loans against property (LAP) and real estate segments.



## **ANALYTICAL APPROACH AND APPLICABLE RATING CRITERIA**

For arriving at its ratings, BWR has taken a consolidated view on IIFL Finance and its subsidiaries, IIFL Home Finance Limited and Samasta Microfinance Limited (collectively referred to as the lending arm of the IIFL Finance group), on account of these entities having strong operational, financial and managerial linkages. The rating also factors in the synergies the IIFL Finance Group derives from IIFL Wealth Management Limited and IIFL Securities Limited, given the common promoters and shared brand name. BWR has applied its rating methodology as detailed in the Rating Criteria (hyperlinks provided at the end of this rationale).

## **KEY RATING DRIVERS**

### **Credit Strengths**

**Diversified business profile:** IIFL Finance is a retail-focused NBFC with a diversified loan book and offers products such as home loans, gold loans, microfinance loans (MFI), MSME business loans, LAP and construction finance. Of the total assets under management (AUM) of Rs 42,264 Crs as on 31 December 2020, home loans constituted 31.81%, followed by gold loans at 28.89%, business loans (including loan against property) at 18.43%, developer finance loans at 10.22% and MFI loans at 9.27%; the rest were loans to the capital market segment. IIFL Finance also benefits from the synergies it derives from IIFL Wealth Management Limited and IIFL Securities Limited, given the common promoters and shared brand name.

**Diversified resource mix:** IIFL Finance has a diversified resource profile and has demonstrated its ability to raise funds through various sources. The company was able to raise long-term funds of Rs 14,434 Crs in the current year until 31 December 2020. Around 56% was through the securitisation/assignment of its loans, 34% in the form of term loans/refinance from National Housing Bank (NHB) and 10% in the form of NCDs/bonds. Of the total funding as on 31 December 2020, 31% was in the form of term loans, 22% in the form of non-convertible debentures, 30% was in the form of assignment of loans, 7% was in the form of securitisation, 7% in the form of refinance from NHB, and rest was in the form of cash credit/ working capital demand loans. Assignment and Securitisation is one of the key sources to raise funds for IIFL finance since 90% of the loans are retail in nature and around 43% are PSL compliant as on 31 December 2020.

**Adequate capitalisation:** IIFL Finance is adequately capitalised, with the consolidated net worth and gearing of Rs 5,233 Crs and 5.64 times, respectively, as on 31 December 2020; the same improved from Rs 4,766 Crs and 5.66 times, respectively, as on 31 March 2020. The capital adequacy ratio of IIFL Finance (standalone), IIFL Home Finance Ltd and Samasta Microfinance Limited stood at 21.40%, 24.82% and 23.55%, respectively, as on 31 December 2020. The net worth to net non-performing assets coverage (without the Supreme Court's interim order) stood at around 11.6 times as on 31 December 2020.





**Experienced management and strong ownership:** IIFL Finance Group is led by a qualified and experienced management team with strong experience in the financial services domain. The board consists of Mr. Nirmal Jain (the founder of IIFL Group and chairman of IIFL Finance), Mr. R. Venkataraman (co-promoter and managing director of IIFL Finance) and other independent directors. IIFL Finance is a listed company in which promoters held 24.98%, the Fairfax group held 29.86%, CDC Group PLC held 15.46% and foreign investors held 14.97% as on 31 December 2020.

### **Credit Risks**

**Limited loan seasoning:** IIFL Finance's AUM has largely grown in the last three to four years. IIFL Finance's AUM grew from Rs 22,281 Crs as on 31 March 2017 to Rs 42,264 Crs as on 31 December 2020. Home loans and LAP loans, which have a longer tenure, constituted ~45% of the total AUM as on 31 December 2020. The company's portfolio has limited seasoning, especially in the home loan and LAP segment.

**Average asset quality:** IIFL Finance witnessed some asset quality pressure in FY20, which has continued in the current fiscal largely due to the COVID-19 pandemic. Overall, on a consolidated basis, the gross NPA increased from 1.96% as on 31 March 2019 to 2.31% as on 31 March 2020. While the reported gross NPA was lower, at 1.61%, as on 31 December 2020 considering the Supreme Court's interim order on the standstill in asset classification, the same excluding the standstill is higher, at 2.87%.

The company had witnessed a dip in collections in Q1FY21 due to the loan moratorium by the Reserve Bank Of India (RBI). The collections have improved to pre-COVID levels in the home loans and gold loans segments, but are below pre-COVID levels in business loans and microfinance segments. Furthermore, as the asset quality of the real estate segment is more susceptible to the economic slowdown as a result of the COVID-19 pandemic, the performance of this segment is a key monitorable. BWR expects the asset quality pressures to continue for next few quarters due to the impact of COVID-19 pandemic on the company's borrowers. IIFL Finance's ability to improve collections, control slippages and manage asset quality will be a key rating monitorable.

### **RATING SENSITIVITIES**

Going forward, the company's ability to improve its asset quality, steadily grow its portfolio and maintain a prudent capital structure will be key rating sensitivity factors.

**Positive:** An improvement in asset quality and the company's ability to steadily grow its AUM with an improvement in profitability are key rating positives.

**Negative:** A deterioration in asset quality, thereby impacting profitability, or reduction in liquidity levels or challenges in raising funds at competitive rates are key rating negatives.

### **LIQUIDITY POSITION: ADEQUATE**

As per IIFL Finance's asset liability maturity (ALM) profile as on 31 December 2020, there are no negative cumulative mismatches on a consolidated basis. The company has reduced its



dependence on commercial paper borrowings and has been able to raise long-term funding in the form of term loans/NCDs and securitisation. The company has scheduled debt repayment obligations of Rs 3,623 Crs between March 2021 to June 2021. The liquidity remains adequate, with cash/bank/FD and liquid investments of Rs 555 Crs, unutilised cash credit lines of Rs 647 Crs and undrawn term loans of Rs 1070 Crs as on 28 February 2021. The liquidity is also supported by scheduled collections of ~ Rs 5600 Crs between March 2021 to June 2021.

### COMPANY PROFILE - IIFL Finance

IIFL Finance is a listed company in which promoters held 24.98%, the Fairfax group held 29.86%, CDC Group PLC held 15.46% and foreign investors held 14.97% as on 31 December 2020. IIFL Finance (erstwhile IIFL Holdings Limited) was the holding company for the entire IIFL group. The group had subsequently reorganised its corporate structure, wherein the Securities Business Undertaking and Wealth Business Undertaking of IIFL Holdings Limited were demerged into IIFL Securities Limited and IIFL Wealth Management Limited respectively. IIFL Holdings Limited was renamed IIFL Finance Limited and now is the holding company for the lending businesses of the IIFL group. IIFL Finance is a retail-focused NBFC with a diversified loan book and offers products such as home loans, gold loans, microfinance, MSME business loans, LAP, construction finance and capital market finance. IIFL Finance has two key operating subsidiaries, IIFL Home Finance Ltd (in which it holds 100%) and Samasta Microfinance Ltd (in which IIFL Finance along with its subsidiary IIFL Home Finance Ltd holds 99.09%). The IIFL Finance group has a widespread branch network, with 2439 branches spread across 25 states, of which ~85% branches are in Tier 2 and Tier 3 locations.

### KEY FINANCIAL INDICATORS (IIFL Finance Limited - Consolidated)

Key Parameters	Units	FY19	FY20	9M FY21
Result Type		Audited	Audited	Provisional
Total income	(in Rs Crs)	5084.88	4820.73	4340.63
Net profit	(in Rs Crs)	795.71	503.47	512.99
Total net worth	(in Rs Crs)	4358.70	4765.61	5233
Gearing	(in times)	6.08	5.66	5.64
Total AUM	(in Rs Crs)	34903	37951	42264
Gross NPA	(%)	1.96	2.31	1.61 #
Net NPA	(%)	0.63	0.97	0.77 #

# considering standstill in asset classification

**KEY FINANCIAL INDICATORS (IIFL Finance Limited - Standalone)**

Key Parameters	Units	FY19	FY20	9M FY21
Result Type		Audited	Audited	Provisional
Total income	(in Rs Crs)	2962.59	2629.88	2454.28
Net profit	(in Rs Crs)	451.03	148.80	183.48
Total net worth	(in Rs Crs)	3542.36	3607.81	NA
Gearing	(in times)	3.68	3.92	NA
Total AUM	(in Rs Crs)	14460.40	16056.56	18565.49
Gross NPA	(%)	3.37	3.15	1.66 #
Net NPA	(%)	0.68	0.88	0.63 #

# considering standstill in asset classification

**KEY COVENANTS OF THE INSTRUMENT/FACILITY RATED: NA**

**NON-COOPERATION WITH PREVIOUS RATING AGENCY IF ANY: NA**

**RATING HISTORY FOR THE PREVIOUS THREE YEARS (Including withdrawal & suspended)**

Sr. No.	Name of Instrument	Current Rating (2021)			Rating History for the past 3 years							
		Type	Amount (Rs. Crs)	Rating	2020			2019		2018		
1	NCDs ^	Long Term	5000	BWR AA+/ Negative	30.06.2020			NA		NA		
					Long Term	5000	BWR AA+/ Negative					
					22.04.2020			NA		NA		
					NA	NA	NA					
2	NCDs ^	Long Term	0.00	--	30.06.2020			NA		NA		
					Long Term	3597	Rating Withdrawn #					
					22.04.2020							
					Long Term	3597	BWR AA+/ Negative					
3	NCDs	Long Term	1305 *	BWR AA+/ Negative	30.06.2020			NA		NA		

					Long Term	1403	BWR AA+/ Negative						
					22.04.2020								
					Long Term	1403	BWR AA+/ Negative						
4	Secured NCDs	Long Term	50	BWR AA+/ Negative	30.06.2020			NA	NA				
					Long Term	50	BWR AA+/ Negative						
					22.04.2020								
					Long Term	50	BWR AA+/ Negative						
5	Unsecured subordinated NCDs	Long Term	35	BWR AA+/ Negative	30.06.2020			NA	NA				
					Long Term	35	BWR AA+/ Negative						
					22.04.2020								
					Long Term	35	BWR AA+/ Negative						
	<b>Total</b>		<b>6390</b>		<b>Rupees Six Thousand Three Hundred Ninety Crores Only</b>								

^Public Issue; Interchangeable between secured and subordinated debt.

# Rating is withdrawn for NCDs of Rs 3597 Crs, at the request of the company, as it is unutilised.

\* Reduction in amount is on account of redemption of NCD.

## COMPLEXITY LEVELS OF THE INSTRUMENTS

For more information, visit [www.brickworkratings.com/download/ComplexityLevels.pdf](http://www.brickworkratings.com/download/ComplexityLevels.pdf)

### Hyperlink/Reference to applicable Criteria

- [General Criteria](#)
- [Banks & Financial Institutions](#)
- [Consolidation of Companies](#)

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**IIFL Finance Ltd**

**ANNEXURE I - Instruments (NCD) Details**

<b>Instrument</b>	<b>Issue Date</b>	<b>Amount Raised (Rs in Crs.)</b>	<b>Coupon Rate</b>	<b>Maturity Date</b>	<b>ISIN Particulars</b>
Secured NCD * #	7-Feb-19	260.50	9.50%	7-May-22	INE866I07BY4
Secured NCD * #	7-Feb-19	38.91	9.60%	7-May-22	INE866I07BZ1
Secured NCD * #	7-Feb-19	49.42	9.60%	7-May-22	INE866I07CB0
Secured NCD * #	7-Feb-19	636.81	9.75%	7-Feb-24	INE866I07CD6
Secured NCD * #	7-Feb-19	126.47	10.20%	7-Feb-24	INE866I07CF1
Subordinated NCD * #	7-Feb-19	31.02	10.00%	7-Feb-29	INE866I08279
Subordinated NCD * #	7-Feb-19	15.45	10.50%	7-Feb-29	INE866I08295
Secured NCD #	17-Sep-19	5.00	9.85%	17-Jan-23	INE866I07CO3
Secured NCD * #	06-Sep-19	37.30	9.50%	06-Dec-22	INE866I07CK1
Secured NCD * #	06-Sep-19	12.01	9.85%	06-Dec-22	INE866I07CL9
Secured NCD * #	06-Sep-19	65.11	9.85%	06-Dec-22	INE866I07CM7
Subordinated NCD * #	06-Sep-19	25.93	10.00%	06-Jun-25	INE866I08303
Subordinated NCD * #	06-Sep-19	5.78	10.50%	06-Jun-25	INE866I08311
Subordinated NCD #	11-Sep-15	20.00	10.75%	10-Sep-21	INE866I08220
Subordinated NCD #	16-Sep-15	15.00	10.50%	16-Sep-21	INE866I08238
Unsecured Subordinated NCD *	24-Mar-21	274.69	10.00%	24-Jun-28	INE530B08094
Unsecured Subordinated NCD *	24-Mar-21	328.02	9.60%	24-Jun-28	INE530B08102
Unsecured Subordinated NCD *	24-Mar-21	68.14	Zero Coupon	24-Jun-28	INE530B08110
<b>Total</b>		<b>2015.56</b>			

\* Raised under public issue of NCDs

# The above mentioned instruments (ISINs) are transferred from India Infoline Finance Ltd to IIFL Finance Ltd on account of merger.

**ANNEXURE II - Details of Rating Withdrawn**

<b>Instrument</b>	<b>Issue Date</b>	<b>Amount (Rs in Crs.)</b>	<b>Coupon Rate</b>	<b>Maturity Date</b>	<b>ISIN Particulars</b>
Secured NCD	06-Sep-19	98.09	10.00%	06-Dec-20 *	INE866I07CJ3

\* Redeemed on Maturity.



## IIFL Finance Limited

### ANNEXURE III

#### List of entities consolidated

Name of Entity	% ownership	Extent of consolidation	Rationale for consolidation
IIFL Home Finance Ltd	100%	Full Consolidation	Subsidiary
Samasta Microfinance Ltd	99.09% #	Full Consolidation	Subsidiary

# held by IIFL Finance along with its subsidiary IIFL Home Finance Ltd.

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**BWR/NCD//CRC/VYD/0157/2020-21**

**30 June 2020**

**Mr. Rajesh Rajak**

Chief Financial Officer

**IIFL Finance Limited**

802, 8th Floor, Hubtown Solaris,

Prof. N.S.Phadke Road, Vijay Nagar,

Andheri (East), Mumbai – 400069

Dear Sir,

**Sub:** Assignment of rating for proposed NCDs of Rs 5000 Crs and review of rating of existing debt instruments of IIFL Finance Limited

**Ref:** Our earlier rating letter BWR/NCD//CRC/VYD/0035/2020-21 dated 23 April 2020 and your mandate dated 25 June 2020.

Based on the information and clarifications provided by your company and as available in public sources, Brickwork Ratings informs you that IIFL Finance Limited's NCDs of Rs 5000 Crs has been assigned a rating of BWR AA+/ Negative. Brickwork Ratings also reaffirms the rating of existing debt instruments and withdraws the rating of unutilised portion of NCDs as given below:

Instruments**	Rated Amount (Rs in Crs)		Tenure	Rating*	
	Previous	Present		Previous	Present
Non-convertible Debentures ^	--	5000.00	Long Term	--	BWR AA+/ Negative 'Assigned'
Non-convertible Debentures ^	3597.00	0.00	Long Term	BWR AA+/ Negative	Rating Withdrawn #
Non-convertible Debentures	1403.00	1403.00	Long Term	BWR AA+/ Negative	BWR AA+/ Negative 'Reaffirmed'
Secured Non-convertible Debentures	50.00	50.00			
Unsecured Subordinated Non-convertible Debentures	35.00	35.00			
<b>Total</b>	<b>5085.00</b>	<b>6488.00</b>	<b>Rupees Six Thousand Four Hundred Eighty Eight Crores Only</b>		

\*Please refer to BWR website [www.brickworkratings.com/](http://www.brickworkratings.com/) for definition of the ratings

\*\* ISIN-wise details of NCD is provided in Annexure

^ Public Issue; Interchangeable between secured and subordinated debt.

# Rating is withdrawn for NCDs of Rs 3597 Crs, at the request of the company, as it is unutilised.





**IIFL Finance Limited**

**BWR/NCD//CRC/VYD/0157/2020-21**

**30 June 2020**

Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk.

The Rating is valid for twelve months from the date of this letter and subject to terms and conditions that were agreed in your mandate dated 25 June 2020 and other correspondence, if any and Brickwork Ratings' standard disclaimer appended at the end of this letter.

Brickwork would conduct surveillance every year till maturity/ redemption of the instruments. You are required to submit information for the purpose of surveillance/review. You are also required to keep us informed of any information/development that may affect your firm's finances/performance without any delay. **You are also requested to submit No Default Statement on monthly basis.**

Kindly acknowledge.

Best Regards,

A handwritten signature in blue ink, appearing to read "Vydianathan Ramaswamy".

**Vydianathan Ramaswamy**  
**Director & Head - Financial Sector Ratings**

**Note: In case of all accepted Ratings, respective Rating Rationale is published on Brickwork Ratings website. Interested persons are well advised to refer to our website [www.brickworkratings.com](http://www.brickworkratings.com), if they are unable to view the rationale, they are requested to inform us on [brickworkhelp@brickworkratings.com](mailto:brickworkhelp@brickworkratings.com)**

**Disclaimer:** Brickwork Ratings (BWR) has assigned the rating based on the information obtained from the issuer and other reliable sources, which are deemed to be accurate. BWR has taken considerable steps to avoid any data distortion; however, it does not examine the precision or completeness of the information obtained. And hence, the information in this report is presented "as is" without any express or implied warranty of any kind. BWR does not make any representation in respect to the truth or accuracy of any such information. The rating assigned by BWR should be treated as an opinion rather than a recommendation to buy, sell or hold the rated instrument and BWR shall not be liable for any losses incurred by users from any use of this report or its contents. BWR has the right to change, suspend or withdraw the ratings at any time for any reasons.

**IIFL Finance Limited**

**BWR/NCD//CRC/VYD/0157/2020-21**

**30 June 2020**

**Annexure**  
**NCDs - ISIN Details**

<b>Instrument #</b>	<b>Issue Date</b>	<b>Amount Raised (Rs in Crs.)</b>	<b>Coupon Rate</b>	<b>Maturity Date</b>	<b>ISIN Particulars</b>
Secured NCD *	7-Feb-19	260.50	9.50%	7-May-22	INE866I07BY4
Secured NCD *	7-Feb-19	38.91	9.60%	7-May-22	INE866I07BZ1
Secured NCD *	7-Feb-19	49.42	9.60%	7-May-22	INE866I07CBo
Secured NCD *	7-Feb-19	636.81	9.75%	7-Feb-24	INE866I07CD6
Secured NCD *	7-Feb-19	126.47	10.20%	7-Feb-24	INE866I07CF1
Subordinated NCD *	7-Feb-19	31.02	10.00%	7-Feb-29	INE866I08279
Subordinated NCD *	7-Feb-19	15.45	10.50%	7-Feb-29	INE866I08295
Secured NCD	17-Sep-19	5.00	9.85%	17-Jan-23	INE866I07CO3
Secured NCD *	06-Sep-19	98.09	10.00%	06-Dec-20	INE866I07CJ3
Secured NCD *	06-Sep-19	37.30	9.50%	06-Dec-22	INE866I07CK1
Secured NCD *	06-Sep-19	12.01	9.85%	06-Dec-22	INE866I07CL9
Secured NCD *	06-Sep-19	65.11	9.85%	06-Dec-22	INE866I07CM7
Subordinated NCD *	06-Sep-19	25.93	10.00%	06-Jun-25	INE866I08303
Subordinated NCD *	06-Sep-19	5.78	10.50%	06-Jun-25	INE866I08311
Subordinated NCD	11-Sep-15	20.00	10.75%	10-Sep-21	INE866I08220
Subordinated NCD	16-Sep-15	15.00	10.50%	16-Sep-21	INE866I08238
<b>Total</b>		<b>1442.80</b>			

\* Raised under public issue of NCDs

# The above mentioned instruments (ISINs) are transferred from India Infoline Finance Ltd to IIFL Finance Ltd on account of merger.

**Details of Rating Withdrawn**

<b>Instrument</b>	<b>Issue Date</b>	<b>Amount (Rs in Crs.)</b>	<b>Coupon Rate</b>	<b>Maturity Date</b>	<b>ISIN Particulars</b>
NCDs **	NA	3597	NA	NA	NA

\*\* Public Issue; Unutilised portion



## RATING RATIONALE

30 June 2020

### IIFL Finance Limited

**Brickwork Ratings assigns ratings of 'BWR AA+' Negative to the NCD issue of IIFL Finance Limited.**

#### Particulars

Instrument**	Amount Rated (₹ Cr)		Tenure	Rating*	
	Previous	Present		Previous (22 April 2020)	Present
Non-convertible Debentures ^	0.00	5000.00	Long Term	--	BWR AA+ / Negative 'Assigned'
Non-convertible Debentures ^	3597.00	0.00	Long Term	BWR AA+/ Negative	Rating Withdrawn #
Non-convertible Debentures	1403.00	1403.00	Long Term	BWR AA+/ Negative	BWR AA+ / Negative 'Reaffirmed'
Secured Non-convertible Debentures	50.00	50.00			
Unsecured Subordinated Non-convertible Debentures	35.00	35.00			
<b>Total</b>	<b>5085.00</b>	<b>6488.00</b>	<b>INR Six Thousand Four Hundred Eighty Eight Crores Only</b>		

\*Please refer to BWR website [www.brickworkratings.com/](http://www.brickworkratings.com/) for definition of the ratings

\*\* Details of NCDs are provided in Annexure-I & II

^ Public Issue; Interchangeable between secured and subordinated debt

# Rating is withdrawn for NCDs of Rs 3597 Crs, at the request of the company, as it is unutilised.

#### RATING ACTION / OUTLOOK

Brickwork Ratings (BWR) assigns 'BWR AA+' Negative to the non-convertible debentures (NCDs) of Rs 5000 Crs of IIFL Finance Limited (the company) while reaffirming the rating of existing debt instruments, as tabulated above. BWR also withdraws the rating for NCDs of Rs 3597 Crs at the request of the company as the same is unutilised, and the withdrawal is in line with BWR's policy.



The rating continues to factor in IIFL Finance group's diversified presence in the retail financing space, highly qualified and experienced management team, adequate capitalisation and diversified resource mix. The rating is, however, constrained by the limited seasoning of the loan portfolio, particularly in the home loan and MSME loan segments, and a moderation in the company's asset quality. The Negative outlook is on account of the expectation of continued pressure on the asset quality, specifically in the MSME and loans against property (LAP) segments, and the company's ability to grow its balance sheet amid funding challenges to the non-banking financial company (NBFC) sector.

## KEY RATING DRIVERS

### Credit Strengths

**Diversified business profile:** IIFL Finance Ltd is a retail-focused NBFC with a diversified loan book and offers products such as home loans, gold loans, microfinance loans (MFI), micro small & medium enterprise (MSME) business loans, LAP and construction finance. Out of the total AUM of Rs 37951 Crs as on 31 March 2020, home loans constituted 32.79%, followed by gold loans at 24.04%, business loans (including LAP) at 20.57%, developer finance loans at 12.46%, MFI loans at 8.96% and loans to the capital market segment at 1.19%. The company also benefits from the synergies it derives from IIFL Wealth and IIFL Securities, given the common promoters and shared brand name.

**Diversified resource mix:** The company has a diversified resource profile and has demonstrated its ability to raise funds through various sources. The company was able to raise long-term funds of ~ Rs 9400 Crs in FY20. Around 46% of these were in the form of term loans/refinance from National Housing Bank (NHB), and the rest were in the form of NCDs/ECB. Apart from this, the company had raised ~Rs 13000 Crs through the securitisation/assignment of its loans. Out of the total funding as on 31 March 2020, 35% was in the form of term loans, 28% in the form of NCDs, 27% in the form of assignment of loans, 5% in the form of securitisation and 5% in the form of refinance from NHB. The company has requested a moratorium for repaying term loans that are due, on account of COVID-19, and has received approval from the majority of its bankers.

**Adequate capitalisation:** IIFL Finance Limited is adequately capitalised, with the consolidated net worth and gearing of Rs 4765.61 Crs and 5.66 times, respectively, as on 31 March 2020. It improved from Rs 4358.70 Crs and 6.08 times, respectively, as on 31 March 2019. The capital adequacy ratio of IIFL Finance Ltd (standalone), IIFL Home Finance Ltd and Samasta Microfinance stood at 17.55%, 23.71% and 25.93%, respectively, as on 31 March 2020. The accrual of profits to net worth was, however, low for FY20. The company reported a net profit of Rs 503.47 Crs for FY20, compared with Rs 795.71 Crs (including a one-time gain of Rs 115 Crs on the sale of the CV business) for FY19. The profitability was impacted due to a one-time provisioning due to COVID-19, of Rs 282 Crs, and the reversal of deferred tax of Rs 50 Crs



during FY20. The net worth to net non-performing assets cover was adequate at around 17.5 times as on 31 March 2020. The company plans to raise fresh equity in FY21 to strengthen its capital position to cover for any asset side risks and also support future growth. BWR believes IIFL Finance Ltd on a consolidated level will remain adequately capitalised over the medium term.

**Experienced management and strong ownership:** IIFL Finance Limited and its subsidiaries are led by a highly qualified and experienced management team with strong experience in the financial services domain. The board consists of Mr. Nirmal Jain (the founder of IIFL Group and chairman of IIFL Finance Limited), Mr. R. Venkataraman (co-promoter and managing director of IIFL Finance Limited) and other non-executive and independent directors. BWR has taken note of some changes in the senior management of IIFL Finance Ltd and continues to take comfort from the rich experience and depth in the management profile of the IIFL Finance Ltd and its subsidiaries. IIFL Finance Limited is a listed company in which promoters held 24.94%, the Fairfax group held 29.87%, CDC Group PLC held 15.46% and foreign investors held 12.69% as on 31 March 2020.

### **Credit Risks**

**Limited loan seasoning:** The IIFL Finance group's AUM has largely grown in the last three years. The total AUM grew from Rs 22281 Crs as on 31 March 2017 to Rs 37951 Crs as on 31 March 2020. Home loans and MSME business loans, which have a longer tenure, constituted ~54% of the total AUM as on 31 March 2020. The loan portfolio has limited seasoning, especially in the home loans and MSME loans segment. The overall asset quality is yet to be tested through economic down cycles.

**Average asset quality:** IIFL Finance Ltd witnessed some asset quality pressure in FY20, which is expected to continue in the current fiscal due to the on-going pandemic. The gross non-performing assets (NPAs) across home loans, microfinance loans, MSME loans and LAP increased in FY20. Overall, on a consolidated basis, the gross NPAs increased from 1.96% as on 31 March 2019 to 2.31% as on 31 March 2020. The company is taking appropriate measures by slowing down disbursements in the MSME segment and curtailing exposure to the riskier real estate developer segment.

However, BWR expects the asset quality pressures to continue in FY21 due to the impact on the company's borrower profile on account of the COVID-19 pandemic. The company has witnessed a dip in collections in Q1FY21 due to the loan moratorium by the Reserve Bank Of India (RBI). Many of its borrowers are availing a moratorium, and IIFL Finance Ltd's ability to ensure timely collections during and after the moratorium period and its ability to control slippages and manage asset quality will be a key rating monitorable.



## **ANALYTICAL APPROACH AND APPLICABLE RATING CRITERIA**

For arriving at its ratings, BWR has taken a consolidated view on IIFL Finance Limited and its key operating subsidiaries IIFL Home Finance Limited and Samasta Microfinance Limited (collectively referred to as the IIFL Finance group) having strong operational, financial and managerial linkages. The rating also factors in the synergies it derives from IIFL Wealth and IIFL Securities, given the common promoters and shared brand name. BWR has applied its rating methodology as detailed in the Rating Criteria (hyperlinks provided at the end of this rationale).

## **RATING SENSITIVITIES**

Going forward, the company's ability to steadily grow its portfolio while maintaining comfortable asset quality and a prudent capital structure will be key rating sensitivity factors.

**Positive:** A sustained improvement in the asset quality and the company's ability to steadily grow its AUM with an improvement in profitability are the key rating positives.

**Negative:** A deterioration in asset quality, thereby impacting profitability and capitalisation, or a reduction in liquidity, and/or if the company faces challenges to raise funds at competitive rates.

**Coronavirus disease (COVID-19)**, declared a pandemic by the World Health Organisation (WHO), has become a full-blown crisis globally, including in India. As a containment measure, the Indian Government had announced a 21-day nationwide lockdown on 24 March 2020, which was subsequently extended until 31 May 2020. As per BWR, financial institutions, mainly those lending directly or indirectly, to the retail low-income borrower segments could be the most impacted. The 6-month moratorium announced by the RBI on the interest and principal on bank debt has provided some cushion to the lending community to realign its collection machinery and operations during this period. However, lenders' ability to ensure credit discipline among borrowers as the 6-month moratorium ends and to collect accumulated interest and principal dues on a timely basis after this period will be a key monitorable. BWR is actively engaging with its clients on a continuous basis and taking updates on the impact on its operations and liquidity situation. BWR will take appropriate rating actions as and when it deems necessary and publish the same.

## **LIQUIDITY POSITION: ADEQUATE**

The IIFL Finance group has reduced its dependence on commercial paper borrowings and has been able to raise long-term funding in the form of term loans/NCDs and securitisation. IIFL Finance had scheduled debt repayment obligations of ~ Rs 3900 Crs between June to December 2020. The liquidity remains adequate, with cash/bank/FD and liquid investments of ~ Rs 528 Crs, an unutilised cash credit limit of Rs 413 Crs and undrawn sanction lines (including



securitisation) of ~ Rs 2850 Crs as on 18 June 2020. Since IIFL Finance group mainly caters to the retail segment, a large number of borrowers have asked for a moratorium, and hence, collections are expected to be low. The IIFL Finance group has also requested for a moratorium to its bankers. They have received approval from the majority of bankers.

### COMPANY PROFILE

IIFL Finance Limited is a listed company in which promoters held 24.94%, the Fairfax group held 29.87%, CDC Group PLC held 15.46% and foreign investors held 12.69% as on 31 March 2020. IIFL Finance Limited (erstwhile IIFL Holdings Limited) was the holding company for the entire IIFL group. The group had subsequently reorganised its corporate structure, wherein the Securities Business Undertaking and Wealth Business Undertaking of IIFL Holdings Limited were demerged into IIFL Securities Limited and IIFL Wealth Management Limited, respectively. IIFL Holdings Limited was renamed IIFL Finance Limited and now is the holding company for the lending businesses of the IIFL group. IIFL Finance Ltd is a retail-focused NBFC with a diversified loan book and offers products such as home loans, gold loans, MFI, MSME business loans, LAP, construction finance and capital market finance. IIFL Finance Ltd has two key operating subsidiaries, IIFL Home Finance Ltd (in which it holds 100%) and Samasta Microfinance Ltd (in which it holds 98.89%). The IIFL Finance group has a widespread branch network, with 2377 branches spread across 25 states, out of which ~85% of branches are in Tier 2 and Tier 3 locations.

### KEY FINANCIAL INDICATORS (IIFL Finance Consolidated)

Key Parameters	Units	FY19	FY20
Result Type		Audited	Audited
Total income	(in Rs Crs)	5084.88	4820.73
Total comprehensive income	(in Rs Crs)	785.68	496.81
Total net worth	(in Rs Crs)	4358.70	4765.61
Gearing	(in times)	6.08	5.66
Total AUM	(in Rs Crs)	34903	37951
Gross NPA	(%)	1.96	2.31
Net NPA	(%)	0.63	0.97



**KEY COVENANTS OF THE INSTRUMENT/FACILITY RATED: NA**

**NON-COOPERATION WITH PREVIOUS RATING AGENCY, IF ANY: NA**

**RATING HISTORY FOR THE PREVIOUS THREE YEARS (Including withdrawal and suspended)**

Sr. No.	Name of Instrument	Current Rating (2020)			Rating History for the past 3 years											
		Type	Amount (Rs. Crores)	Rating	2020			2019			2018			2017		
1	NCDs ^	Long Term	5000	BWR AA+/ Negative	22.04.2020			NA			NA			NA		
					NA	NA	NA									
2	NCDs ^	Long Term	0.00	Rating Withdrawn #	22.04.2020			NA			NA			NA		
					Long Term	3597	BWR AA+/ Negative									
3	NCDs	Long Term	1403	BWR AA+/ Negative	22.04.2020			NA			NA			NA		
					Long Term	1403	BWR AA+/ Negative									
4	Secured NCDs	Long Term	50	BWR AA+/ Negative	22.04.2020			NA			NA			NA		
					Long Term	50	BWR AA+/ Negative									
5	Unsecured subordinated NCDs	Long Term	35	BWR AA+/ Negative	22.04.2020			NA			NA			NA		
					Long Term	35	BWR AA+/ Negative									
<b>Total</b>			<b>6488</b>		<b>INR Six Thousand Four Hundred Eighty Eight Crores Only</b>											

^Public Issue; Interchangeable between secured and subordinated debt.

# Rating is withdrawn for NCDs of Rs 3597 Crs, at the request of the company, as it is unutilised.

**COMPLEXITY LEVELS OF THE INSTRUMENTS**





For more information, visit [www.brickworkratings.com/download/ComplexityLevels.pdf](http://www.brickworkratings.com/download/ComplexityLevels.pdf)

### Hyperlink/Reference to applicable Criteria

- [General Criteria](#)
- [Banks & Financial Institutions](#)
- [Consolidation of Companies](#)

Analytical Contacts	Investor and Media Relations
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## IIFL Finance Ltd

### ANNEXURE I - Instruments (NCD) Details

Instrument #	Issue Date	Amount Raised (Rs in Crs.)	Coupon Rate	Maturity Date	ISIN Particulars
Secured NCD *	7-Feb-19	260.50	9.50%	7-May-22	INE866I07BY4
Secured NCD *	7-Feb-19	38.91	9.60%	7-May-22	INE866I07BZ1
Secured NCD *	7-Feb-19	49.42	9.60%	7-May-22	INE866I07CB0
Secured NCD *	7-Feb-19	636.81	9.75%	7-Feb-24	INE866I07CD6
Secured NCD *	7-Feb-19	126.47	10.20%	7-Feb-24	INE866I07CF1
Subordinated NCD *	7-Feb-19	31.02	10.00%	7-Feb-29	INE866I08279
Subordinated NCD *	7-Feb-19	15.45	10.50%	7-Feb-29	INE866I08295
Secured NCD	17-Sep-19	5.00	9.85%	17-Jan-23	INE866I07CO3
Secured NCD *	06-Sep-19	98.09	10.00%	06-Dec-20	INE866I07CJ3
Secured NCD *	06-Sep-19	37.30	9.50%	06-Dec-22	INE866I07CK1
Secured NCD *	06-Sep-19	12.01	9.85%	06-Dec-22	INE866I07CL9
Secured NCD *	06-Sep-19	65.11	9.85%	06-Dec-22	INE866I07CM7
Subordinated NCD *	06-Sep-19	25.93	10.00%	06-Jun-25	INE866I08303
Subordinated NCD *	06-Sep-19	5.78	10.50%	06-Jun-25	INE866I08311
Subordinated NCD	11-Sep-15	20.00	10.75%	10-Sep-21	INE866I08220
Subordinated NCD	16-Sep-15	15.00	10.50%	16-Sep-21	INE866I08238
Total		1442.80			

\* Raised under public issue of NCDs

# The above mentioned instruments (ISINs) are transferred from India Infoline Finance Ltd to IIFL Finance Ltd on account of merger.

### ANNEXURE II - Details of Rating Withdrawn

Instrument	Issue Date	Amount (Rs in Crs.)	Coupon Rate	Maturity Date	ISIN Particulars
NCDs **	NA	3597	NA	NA	NA

\*\* Public Issue; Unutilised portion



### ANNEXURE III

#### List of entities consolidated

Name of Entity	% ownership	Extent of consolidation	Rationale for consolidation
IIFL Home Finance Ltd	100%	Full Consolidation	Subsidiary
Samasta Microfinance Ltd	98.89%	Full Consolidation	Subsidiary

**For print and digital media** The Rating Rationale is sent to you for the sole purpose of dissemination through your print, digital or electronic media. While it may be used by you acknowledging credit to BWR, please do not change the wordings in the rationale to avoid conveying a meaning different from what was intended by BWR. BWR alone has the sole right of sharing (both direct and indirect) its rationales for consideration or otherwise through any print or electronic or digital media.

**About Brickwork Ratings** :Brickwork Ratings (BWR), a SEBI registered Credit Rating Agency, accredited by RBI and empaneled by NSIC, offers Bank Loan, NCD, Commercial Paper, MSME ratings and grading services. NABARD has empaneled Brickwork for MFI and NGO grading. BWR is accredited by IREDA & the Ministry of New and Renewable Energy (MNRE), Government of India. Brickwork Ratings has Canara Bank, a leading public sector bank, as its promoter and strategic partner. BWR has its corporate office in Bengaluru and a country-wide presence with its offices in Ahmedabad, Chandigarh, Chennai, Hyderabad, Kolkata, Mumbai and New Delhi along with representatives in 150+ locations.

**DISCLAIMER** Brickwork Ratings (BWR) has assigned the rating based on the information obtained from the issuer and other reliable sources, which are deemed to be accurate. BWR has taken considerable steps to avoid any data distortion; however, it does not examine the precision or completeness of the information obtained. And hence, the information in this report is presented “as is” without any express or implied warranty of any kind. BWR does not make any representation in respect to the truth or accuracy of any such information. The rating assigned by BWR should be treated as an opinion rather than a recommendation to buy, sell or hold the rated instrument and BWR shall not be liable for any losses incurred by users from any use of this report or its contents. BWR has the right to change, suspend or withdraw the ratings at any time for any reasons

**ANNEXURE C**  
**DEBENTURE TRUSTEE CONSENT LETTER**

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Ref. No. CTL/MUM/20-21/DEB/584

1. CONSENT LETTER FROM THE DEBENTURE TRUSTEE TO THE ISSUE

June 29, 2020

**IIFL Finance Limited**  
802, 8th Floor, Hubtown Solaris,  
N. S. Phadke Marg,  
Vijay Nagar,  
Andheri East,  
Mumbai - 400 069  
Maharashtra

Dear Ma'am/Sir

**Sub: Proposed public issue of secured redeemable non- convertible debentures and/or unsecured subordinated redeemable non- convertible debentures ("NCDs") aggregating up to Shelf Limit of Rs 5,000 crores (Rupees Five Thousand Crores) ("Issue") of IIFL Finance Limited ("Company").**

We, the undersigned, hereby consent to be named as the Debenture Trustee to the Issue and to our name being inserted as the Debenture Trustee to the Issue in the Draft Shelf Prospectus to be filed with the BSE Limited and/or The National Stock Exchange of India Limited ("Stock Exchanges") and to be forwarded to Securities and Exchange Board of India ("SEBI") and the Shelf Prospectus and respective Tranche Prospectus(es) to be filed with the Registrar of Companies, Mumbai ("RoC"), Stock Exchanges and to be forwarded to SEBI in respect of the Issue and also in all related advertisements and communications sent pursuant to the Issue. The following details with respect to us may be disclosed:

Name: Catalyst Trusteeship Limited (Formerly GDA Trusteeship Limited)  
Address: 'GDA House', Plot No 85, Bhusari Colony (Right),  
Kothrud, Pune -- 411038  
  
Tel: 022 - 49220542  
Fax: 022 - 49220505  
Email: [ComplianceCTL-Mumbai@ctltrustee.com](mailto:ComplianceCTL-Mumbai@ctltrustee.com)  
Website: [www.catalysttrustee.com](http://www.catalysttrustee.com)  
Contact Person: Umesh Salvi  
SEBI Registration No: IND000000034  
CIN: U74999PN1997PLC110262  
Investor Grievance e-mail: [grievance@ctltrustee.com](mailto:grievance@ctltrustee.com)

We confirm that we are registered with the SEBI and that such registration is valid as on the date of this letter. We enclose a copy of our registration certificate enclosed herein as **Annexure A** and declaration regarding our registration with SEBI as **Annexure B**.

We also confirm that we have not been prohibited by SEBI to act as an intermediary in capital market issues.

We hereby authorise you to deliver this letter of consent to the RoC, pursuant to the provisions of Section 26 of the Companies Act, 2013 and other applicable laws or any other regulatory/statutory



authorities as required by law.

We also agree to keep strictly confidential, until such time as the proposed transaction is publicly announced by the Company in the form of a press release, (i) the nature and scope of this transaction; and (ii) our knowledge of the proposed transaction of the Company; and (iii) any other information in connection thereto.

We confirm that we will immediately inform you and the Lead Managers of any change to the above information until the date when the NCDs commence trading on the Stock Exchanges. In the absence of any such communication from us, the above information should be taken as updated information until the NCDs commence trading.

This letter may be relied upon by the Company, the Lead Managers and the legal advisors to the Issue in respect of the Issue.

Sincerely

Yours faithfully,

For Catalyst Trusteeship Limited.

  
Authorised Signatory

Name: Umesh Salvi

Designation: Business Head

CC:

**Edelweiss Financial Services Limited**

Edelweiss House, Off CST Road

Kalina, Mumbai – 400 098

Maharashtra, India.

**Equirus Capital Private Limited**

12th Floor, C Wing, Marathon Futurex,

N.M. Joshi Marg,

Lower Parel,

Mumbai 400 013,

Maharashtra, India

**IIFL Securities Limited**

10<sup>th</sup> Floor, IIFL Centre,

Kamala City, Senapati Bapat Marg,

Lower Parel (W),

Mumbai 400 013

**Khaitan & Co**

One Indiabulls Centre, 13<sup>th</sup> Floor, Tower 1,

Senapati Bapat Marg, Mumbai 400 013

Maharashtra, India



**Annexure A**

<b>REGISTRATION</b>	000758	<b>REGISTRATION</b>
<b>भारतीय प्रतिष्ठित और विनियम बोर्ड</b> <b>SECURITIES AND EXCHANGE BOARD OF INDIA</b> (इंटरिम चरणी) विनियम, 1993 (DEBENTURE TRUSTEE) REGULATIONS, 1993 (Regulation 8A) <b>पंजीकरण प्रमाणपत्र</b> <b>CERTIFICATE OF REGISTRATION PERMANENT REGISTRATION</b>		
1) In exercise of the powers conferred by sub-section (1) of section 11 of the Securities and Exchange Board of India Act, 1956, read with the rules and regulations made thereunder for the debenture trustee the Board hereby grants a certificate of registration to <b>CATALYST TRUSTEESHIP LIMITED</b> <b>GDA HOUSE, PLOT NO. 85,</b> <b>BHUSARI COLONY (RIGHT), PAUD ROAD</b> <b>PUNE - 411 038</b> <b>MAHARASHTRA</b>		
2) Registration Code for the debenture trustee is <b>IND000000034</b>		
3) Unless renewed, the certificate of registration is valid from <b>3) This Certificate of Registration shall be valid for permanent, unless suspended or cancelled by the Board.</b>		
	<b>भारतीय प्रतिष्ठित और विनियम बोर्ड</b> Securities and Exchange Board of India <b>MEDIA COMPANY</b>	
Office Place <b>MUMBAI</b>	Issue Date <b>JULY 20, 2010</b>	



**Annexure B**

We hereby confirm that as on date the following details in relation to our registration with the Securities and Exchange Board of India as a Debenture Trustee is true and correct:

1. Registration Number	IND000000034
2. Date of registration/ Renewal of registration	July 29,2016
3. Date of expiry of registration	Permanent Registration
4. If applied for renewal, date of application	No
5. Any communication from SEBI prohibiting the entity from acting as an intermediary	NIL
6. Any enquiry/ investigation being conducted by SEBI	NIL
7. Details of any penalty imposed by SEBI	NIL





**ANNEXURE D**

**ILLUSTRATIVE CASHFLOW AND DAY COUNT CONVENTION**

**Investors should note that the below examples are solely for illustrative purposes and is not specific to the Tranche II Issue.**

**Series I**

<b>24 months – Annual</b>		
<b>Company</b>	<b>IIFL Finance Limited</b>	
	<b>Pre Incentive</b>	<b>Post Incentive</b>
Face Value per NCD (₹)	1,000	1,000
Number of NCDs held (assumed)	1	1
Date of Allotment (assumed)*	Friday, October 22, 2021	Friday, October 22, 2021
Tenor	24 months	24 months
Coupon Rate for all Categories	8.25%	8.50%
Redemption Date/Maturity Date (assumed)	Friday, October 20, 2023	Friday, October 20, 2023
Frequency of the interest payment with specified dates	First Interest on October 22, 2022 and second Interest on October 22, 2023	First Interest on October 22, 2022 and second Interest on October 22, 2023
Day Count Convention	Actual/ Actual	Actual/ Actual

<b>Cash Flows</b>	<b>Due Date</b>	<b>Date of Payment</b>	<b>No of days in coupon period</b>	<b>Coupon For All Categories Rs (Pre-Incentive)</b>	<b>Coupon For All Categories Rs (Post-Incentive)</b>
Deemed Date of Allotment	Friday, October 22, 2021	Friday, October 22, 2021		-1,000	-1,000
1st Coupon	Saturday, October 22, 2022	Monday, October 24, 2022	365	82.5	85
2nd Coupon	Sunday, October 22, 2023	Friday, October 20, 2023	365	82.5	85
Principal / Maturity Value	Sunday, October 22, 2023	Friday, October 20, 2023		1,000	1,000

**Series II**

<b>24 months – Cumulative</b>		
<b>Company</b>	<b>IIFL Finance Limited</b>	
	<b>Pre Incentive</b>	<b>Post Incentive</b>
Face Value per NCD (₹)	1,000.00	1,000.00
Number of NCDs held (assumed)	1	1
Date of Allotment (assumed)*	Friday, October 22, 2021	Friday, October 22, 2021
Tenor	24 months	24 months
Coupon Rate for all Categories	NA	NA
Redemption Date/Maturity Date (assumed)	Friday, October 20, 2023	Friday, October 20, 2023
Frequency of the interest payment with specified dates	Cumulative	Cumulative
Day Count Convention	Actual/ Actual	Actual/ Actual

<b>Cash Flows</b>	<b>Due Date</b>	<b>Date of Payment</b>	<b>No of days in coupon period</b>	<b>Coupon For All Categories Rs (Pre-Incentive)</b>	<b>Coupon For All Categories Rs (Post-Incentive)</b>
Deemed Date of Allotment	Friday, October 22, 2021	Friday, October 22, 2021		-1,000.00	-1,000.00

Coupon/Interest and Principal Payment	Sunday, October 22, 2023	Friday, October 20, 2023	730	1,171.80	1,177.30
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### Series III

36 months – Annual		
Company	IIFL Finance Limited	
	Pre Incentive	Post Incentive
Face Value per NCD (₹)	1,000.00	1,000.00
Number of NCDs held (assumed)	1	1
Date of Allotment (assumed)*	Friday, October 22, 2021	Friday, October 22, 2021
Tenor	36 months	36 months
Coupon Rate for all Categories	8.50%	8.75%
Redemption Date/Maturity Date (assumed)	Tuesday, October 22, 2024	Tuesday, October 22, 2024
Frequency of the interest payment with specified dates	First Interest on October 22, 2022, subsequently on the 22nd day of October every year	First Interest on October 22, 2022, subsequently on the 22nd day of October every year
Day Count Convention	Actual/ Actual	Actual/ Actual

Cash Flows	Due Date	Date of Payment	No of days in coupon period	Coupon For All Categories Rs (Pre-Incentive)	Coupon For All Categories Rs (Post-Incentive)
Deemed Date of Allotment	Friday, October 22, 2021	Friday, October 22, 2021		-1,000	-1,000
1st Coupon	Saturday, October 22, 2022	Monday, October 24, 2022	365	85	87.5
2nd Coupon	Sunday, October 22, 2023	Monday, October 23, 2023	365	85	87.5
3rd Coupon	Tuesday, October 22, 2024	Tuesday, October 22, 2024	366	85	87.5
Principal / Maturity Value	Tuesday, October 22, 2024	Tuesday, October 22, 2024		1,000	1,000

### Series IV

36 months – Cumulative		
Company	IIFL Finance Limited	
	Pre Incentive	Post Incentive
Face Value per NCD (₹)	1,000.00	1,000.00
Number of NCDs held (assumed)	1	1
Date of Allotment (assumed)*	Friday, October 22, 2021	Friday, October 22, 2021
Tenor	36 months	36 months
Coupon Rate for all Categories	NA	NA
Redemption Date/Maturity Date (assumed)	Tuesday, October 22, 2024	Tuesday, October 22, 2024
Frequency of the interest payment with specified dates	Cumulative	Cumulative
Day Count Convention	Actual/ Actual	Actual/ Actual

Cash Flows	Due Date	Date of Payment	No of days in coupon period	Coupon For All Categories Rs (Pre-Incentive)	Coupon For All Categories Rs (Post-Incentive)
Deemed Date of Allotment	Friday, October 22, 2021	Friday, October 22, 2021		-1,000.00	-1,000.00
Coupon/Interest and Principal Payment	Tuesday, October 22, 2024	Tuesday, October 22, 2024	1096	1,277.60	1,286.45

**Series V**

60 months – Monthly		
Company	IIFL Finance Limited	
	Pre Incentive	Post Incentive
Face Value per NCD (₹)	1,000.00	1,000.00
Number of NCDs held (assumed)	1	1
Date of Allotment (assumed)*	Friday, October 22, 2021	Friday, October 22, 2021
Tenor	60 months	60 months
Coupon Rate for all Categories	8.42%	8.67%
Redemption Date/Maturity Date (assumed)	Thursday, October 22, 2026	Thursday, October 22, 2026
Frequency of the interest payment with specified dates	First interest on November 1, 2021 and subsequently on the 1st day of every month.	First interest on November 1, 2021 and subsequently on the 1st day of every month.
Day Count Convention	Actual/ Actual	Actual/ Actual

Cash Flows	Due Date	Date of Payment	No of days in coupon period	Coupon For All Categories Rs (Pre-Incentive)	Coupon For All Categories Rs (Post-Incentive)
Deemed Date of Allotment	Friday, October 22, 2021	Friday, October 22, 2021		-1,000	-1,000
1st Coupon	Monday, November 1, 2021	Monday, November 1, 2021	10	2.31	2.38
2nd Coupon	Wednesday, December 1, 2021	Wednesday, December 1, 2021	30	6.92	7.13
3rd Coupon	Saturday, January 1, 2022	Monday, January 3, 2022	31	7.15	7.36
4th Coupon	Tuesday, February 1, 2022	Tuesday, February 1, 2022	31	7.15	7.36
5th Coupon	Tuesday, March 1, 2022	Tuesday, March 1, 2022	28	6.46	6.65
6th Coupon	Friday, April 1, 2022	Friday, April 1, 2022	31	7.15	7.36
7th Coupon	Sunday, May 1, 2022	Monday, May 2, 2022	30	6.92	7.13
8th Coupon	Wednesday, June 1, 2022	Wednesday, June 1, 2022	31	7.15	7.36
9th Coupon	Friday, July 1, 2022	Friday, July 1, 2022	30	6.92	7.13
10th Coupon	Monday, August 1, 2022	Monday, August 1, 2022	31	7.15	7.36
11th Coupon	Thursday, September 1, 2022	Thursday, September 1, 2022	31	7.15	7.36

<b>Cash Flows</b>	<b>Due Date</b>	<b>Date of Payment</b>	<b>No of days in coupon period</b>	<b>Coupon For All Categories Rs (Pre-Incentive)</b>	<b>Coupon For All Categories Rs (Post-Incentive)</b>
12th Coupon	Saturday, October 1, 2022	Monday, October 3, 2022	30	6.92	7.13
13th Coupon	Tuesday, November 1, 2022	Tuesday, November 1, 2022	31	7.15	7.36
14th Coupon	Thursday, December 1, 2022	Thursday, December 1, 2022	30	6.92	7.13
15th Coupon	Sunday, January 1, 2023	Monday, January 2, 2023	31	7.15	7.36
16th Coupon	Wednesday, February 1, 2023	Wednesday, February 1, 2023	31	7.15	7.36
17th Coupon	Wednesday, March 1, 2023	Wednesday, March 1, 2023	28	6.46	6.65
18th Coupon	Saturday, April 1, 2023	Monday, April 3, 2023	31	7.15	7.36
19th Coupon	Monday, May 1, 2023	Monday, May 1, 2023	30	6.90	7.11
20th Coupon	Thursday, June 1, 2023	Thursday, June 1, 2023	31	7.13	7.34
21st Coupon	Saturday, July 1, 2023	Monday, July 3, 2023	30	6.90	7.11
22nd Coupon	Tuesday, August 1, 2023	Tuesday, August 1, 2023	31	7.13	7.34
23rd Coupon	Friday, September 1, 2023	Friday, September 1, 2023	31	7.13	7.34
24th Coupon	Sunday, October 1, 2023	Monday, October 2, 2023	30	6.90	7.11
25th Coupon	Wednesday, November 1, 2023	Wednesday, November 1, 2023	31	7.13	7.34
26th Coupon	Friday, December 1, 2023	Friday, December 1, 2023	30	6.90	7.11
27th Coupon	Monday, January 1, 2024	Monday, January 1, 2024	31	7.13	7.34
28th Coupon	Thursday, February 1, 2024	Thursday, February 1, 2024	31	7.13	7.34
29th Coupon	Friday, March 1, 2024	Friday, March 1, 2024	29	6.67	6.87
30th Coupon	Monday, April 1, 2024	Monday, April 1, 2024	31	7.13	7.34
31st Coupon	Wednesday, May 1, 2024	Wednesday, May 1, 2024	30	6.92	7.13
32nd Coupon	Saturday, June 1, 2024	Monday, June 3, 2024	31	7.15	7.36
33rd Coupon	Monday, July 1, 2024	Monday, July 1, 2024	30	6.92	7.13
34th Coupon	Thursday, August 1, 2024	Thursday, August 1, 2024	31	7.15	7.36
35th Coupon	Sunday, September 1, 2024	Monday, September 2, 2024	31	7.15	7.36
36th Coupon	Tuesday, October 1, 2024	Tuesday, October 1, 2024	30	6.92	7.13
37th Coupon	Friday, November 1, 2024	Friday, November 1, 2024	31	7.15	7.36

<b>Cash Flows</b>	<b>Due Date</b>	<b>Date of Payment</b>	<b>No of days in coupon period</b>	<b>Coupon For All Categories Rs (Pre-Incentive)</b>	<b>Coupon For All Categories Rs (Post-Incentive)</b>
38th Coupon	Sunday, December 1, 2024	Monday, December 2, 2024	30	6.92	7.13
39th Coupon	Wednesday, January 1, 2025	Wednesday, January 1, 2025	31	7.15	7.36
40th Coupon	Saturday, February 1, 2025	Monday, February 3, 2025	31	7.15	7.36
41st Coupon	Saturday, March 1, 2025	Monday, March 3, 2025	28	6.46	6.65
42nd Coupon	Tuesday, April 1, 2025	Tuesday, April 1, 2025	31	7.15	7.36
43rd Coupon	Thursday, May 1, 2025	Thursday, May 1, 2025	30	6.92	7.13
44th Coupon	Sunday, June 1, 2025	Monday, June 2, 2025	31	7.15	7.36
45th Coupon	Tuesday, July 1, 2025	Tuesday, July 1, 2025	30	6.92	7.13
46th Coupon	Friday, August 1, 2025	Friday, August 1, 2025	31	7.15	7.36
47th Coupon	Monday, September 1, 2025	Monday, September 1, 2025	31	7.15	7.36
48th Coupon	Wednesday, October 1, 2025	Wednesday, October 1, 2025	30	6.92	7.13
49th Coupon	Saturday, November 1, 2025	Monday, November 3, 2025	31	7.15	7.36
50th Coupon	Monday, December 1, 2025	Monday, December 1, 2025	30	6.92	7.13
51st Coupon	Thursday, January 1, 2026	Thursday, January 1, 2026	31	7.15	7.36
52nd Coupon	Sunday, February 1, 2026	Monday, February 2, 2026	31	7.15	7.36
53rd Coupon	Sunday, March 1, 2026	Monday, March 2, 2026	28	6.46	6.65
54th Coupon	Wednesday, April 1, 2026	Wednesday, April 1, 2026	31	7.15	7.36
55th Coupon	Friday, May 1, 2026	Friday, May 1, 2026	30	6.92	7.13
56th Coupon	Monday, June 1, 2026	Monday, June 1, 2026	31	7.15	7.36
57th Coupon	Wednesday, July 1, 2026	Wednesday, July 1, 2026	30	6.92	7.13
58th Coupon	Saturday, August 1, 2026	Monday, August 3, 2026	31	7.15	7.36
59th Coupon	Tuesday, September 1, 2026	Tuesday, September 1, 2026	31	7.15	7.36
60th Coupon	Thursday, October 1, 2026	Thursday, October 1, 2026	30	6.92	7.13
61st Coupon	Thursday, October 22, 2026	Thursday, October 22, 2026	21	4.84	4.99
Principal / Maturity Value	Thursday, October 22, 2026	Thursday, October 22, 2026		1,000	1,000

**Series VI**

<b>60 months – Annual</b>		
Company	IIFL Finance Limited	
	Pre Incentive	Post Incentive
Face Value per NCD (₹)	1,000.00	1,000.00
Number of NCDs held (assumed)	1	1
Date of Allotment (assumed)*	Friday, October 22, 2021	Friday, October 22, 2021
Tenor	60 months	60 months
Coupon Rate for all Categories	8.75%	9.00%
Redemption Date/Maturity Date (assumed)	Thursday, October 22, 2026	Thursday, October 22, 2026
Frequency of the interest payment with specified dates	First Interest on October 22, 2022, subsequently on the 22nd day of October every year	First Interest on October 22, 2022, subsequently on the 22nd day of October every year
Day Count Convention	Actual/ Actual	Actual/ Actual

Cash Flows	Due Date	Date of Payment	No of days in coupon period	Coupon For All Categories Rs (Pre-Incentive)	Coupon For All Categories Rs (Post-Incentive)
Deemed Date of Allotment	Friday, October 22, 2021	Friday, October 22, 2021		-1,000	-1,000
1st Coupon	Saturday, October 22, 2022	Monday, October 24, 2022	365	87.5	90
2nd Coupon	Sunday, October 22, 2023	Monday, October 23, 2023	365	87.5	90
3rd Coupon	Tuesday, October 22, 2024	Tuesday, October 22, 2024	366	87.5	90
4th Coupon	Wednesday, October 22, 2025	Wednesday, October 22, 2025	365	87.5	90
5th Coupon	Thursday, October 22, 2026	Thursday, October 22, 2026	365	87.5	90
Principal / Maturity Value	Thursday, October 22, 2026	Thursday, October 22, 2026		1,000	1,000

**Series VII**

<b>60 months – Cumulative</b>		
Company	IIFL Finance Limited	
	Pre Incentive	Post Incentive
Face Value per NCD (₹)	1,000.00	1,000.00
Number of NCDs held (assumed)	1	1
Date of Allotment (assumed)*	Friday, October 22, 2021	Friday, October 22, 2021
Tenor	60 months	60 months
Coupon Rate for all Categories	NA	NA
Redemption Date/Maturity Date (assumed)	Thursday, October 22, 2026	Thursday, October 22, 2026
Frequency of the interest payment with specified dates	Cumulative	Cumulative
Day Count Convention	Actual/ Actual	Actual/ Actual

Cash Flows	Due Date	Date of Payment	No of days in coupon period	Coupon For All Categories Rs (Pre-Incentive)	Coupon For All Categories Rs (Post-Incentive)
Deemed Date of Allotment	Friday, October 22, 2021	Friday, October 22, 2021		-1,000.00	-1,000.00
Coupon/Interest and Principal Payment	Thursday, October 22, 2026	Thursday, October 22, 2026	1826	1,521.41	1,539.00

**ANNEXURE E**

**ALM STATEMENT FILED WITH THE STOCK EXCHANGE**

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September 13, 2021

To,  
The Manager  
Listing Department  
Wholesale Debt Market  
The National Stock Exchange of India Ltd  
Exchange Plaza, 5<sup>th</sup> Floor, Plot C/1, G Block,  
Bandra-Kurla Complex, Bandra (East),  
Mumbai- 400051.

**Subject: Submission of Asset Liability Management Statement for the month ended August 31, 2021**

Dear Sir / Madam,

Pursuant to Chapter XVII of SEBI circular no. SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021, please find enclosed herewith Asset Liability Management Statement ("ALM") for the month ended August 31, 2021 submitted to Reserve Bank of India ("RBI").

Kindly take the above on record and oblige.

Thanking you,

Yours faithfully,

**For IIFL Finance Limited  
(Formerly known as IIFL Holdings Limited)**

*Rajesh Rajak*  
\_\_\_\_\_  
Rajesh Rajak  
Chief Financial Officer



Encl: as above

IIFL Finance Limited (formerly known as IIFL Holdings Limited)  
CIN No.: L67100MH1995PLC093797

Corporate Office – 802, 8<sup>th</sup> Floor, Hub Town Solaris, N.S. Phadke Marg, Vijay Nagar, Andheri East, Mumbai 400069  
Tel: (91-22) 6788 1000 .Fax: (91-22) 6788 1010

Regd. Office – IIFL House, Sun Infotech Park, Road No. 16V, Plot No. B-23, Thane Industrial Area, Wagle Estate, Thane – 400604 Tel: (91-22) 41035000. Fax: (91-22) 25806654 E-mail: csteam@iifl.com Website: www.iifl.com





# Reserve Bank of India

[More Options](#)

## General Information

[Filing Information](#)

## Statements

[Authorised Signatory - Authorised Signatory](#)

[DNBS4BStructuralLiquidity - Statement of Structural Liquidity](#)

[DNBS4BIRS - Statement of Interest Rate Sensitivity \(IRS\)](#)

## LEGEND

Numeric Data	
Text Block Data	
Text Data	
Dropdown Data	
No Data	
Blocked Data	
Reporting Date	
Auto Populated Value	
Formula Cell	
Master Driven Data	
Dyanamic Dropdown Data	
Free Text Data	



## Filing Information

Filing Information	
	Information
Return Name	DNBS04B-Structural Liquidity & Interest Rate Sensitivity - Monthly
Return Code	DNBS4B
Name of reporting institution	IIFL Finance Limited
Bank / FI code	MUM12113
Institution Type	NBFC
Reporting frequency	Monthly
Reporting start date	01-08-2021
Reporting end date	31-08-2021
Reporting currency	INR
Reporting scale	Lakhs
Taxonomy version	1.0.0
Tool name	RBI iFile
Tool version	1.0.0
Report status	Un-Audited
Date of Audit	
General remarks	

Scoping Question	
	X010

Whether NBFC Profile has been updated on website	Yes
Category Of NBFC	Non-Deposit taking Systemically Important (NDSI) NBFC
Classification of NBFC	(i) NBFC - Investment and Credit Company (NBFC-ICC) (Loan Company (LC) /Asset Finance Company (AFC) / Investment Company (IC))



Table 1: Authorised Signatory		
Particulars		Value
		X010

Name of the Person Filing the Return	Y010	SNEHA PATWARDHAN
Designation	Y020	COMPLIANCE OFFICER
Office No. (with STD Code)	Y030	02267881000
Mobile No.	Y040	9920869177
Email Id	Y050	nbfccompliance@iifl.com
Date	Y060	09-09-2021
Place	Y070	MUMBAI

1. All values must be reported in Rs lakh.  
2. Enter all dates in dd-mm-yyyy format.  
3. Please ensure that the financial information furnished in the various sheets of this return are correct and reflecting the true picture of the business operations of the NBFC, if found otherwise, the concerned NBFC would be liable for penal action under the provisions of RBI Act.



All Monetary Items present in this return shall be reported in ₹ Lakhs Only

Table 2: Statement of Structural Liquidity

Table with columns: Particulars, 0 day to 7 days, 8 days to 14 days, 15 days to 30/31 days, Over one month, Over two months, Over three months, Over four months, Over five months, Over six months, Over seven months, Over eight months, Over nine months, Over 10 months, Over 11 months, Over 12 months, Total, Remarks, Annual outflow, 0 day to 7 days, 8 days to 14 days, 15 days to 30/31 days. Rows include A. OUTFLOWS (Capital, Reserves, Debt, etc.) and B. INFLOWS (Current liabilities, Deposits, etc.).



All Monetary Items present in this return shall be reported in ₹ Lakhs Only

Table 3: Statement of Interest Rate Sensitivity (IRS)		0 day to 7 days	8 days to 14 days	15 days to 30/31 days (One month)	Over one month and upto 2 months	Over two months and upto 3 months	Over 3 months and upto 6 months	Over 6 months and upto 1 year	Over 1 year and upto 3 years	Over 3 years and upto 5 years	Over 5 years	Non-sensitive	Total
Particulars		X000	X000	X000	X000	X000	X000	X000	X000	X000	X100	X100	X100
<b>A. LIABILITIES (OUTFLOW)</b>													
<b>1. Capital (Inflow)</b>													
(i) Equity													
(a) Perpetual preference shares													
(b) Non-perpetual preference shares													
(c) Other (Please specify, if any)													
<b>2. Reserves &amp; surplus (Inflow)</b>													
(i) Statutory Reserve													
(ii) Statutory Special Reserve (Section 45-IC reserve to be shown separately below item (iii))													
(iii) Reserves under Sec 45-IC of RBI Act 1934													
(a) Capital Redemption Reserve													
(b) Debenture Redemption Reserve													
(c) Other Capital Reserves													
(d) Other Reserves (Investment Reserves)													
(i) Reserves - Property													
(ii) Rev. Res. - Financial Assets													
(iii) Other (Please specify)													
(a) Share Application Money Pending Allotment													
(b) Other (Please specify)													
(iii) Balance of profit and loss account													
<b>3. Gifts, grants, donations &amp; bond proceeds</b>													
<b>4. Bonds &amp; Notes (net)</b>													
(a) Fixed rate plain vanilla including zero coupon													
(b) Instruments with embedded options													
(c) Floating rate instruments													
<b>5. Deposits</b>													
(i) Term Deposits / Fixed Deposits from public													
(a) Fixed rate													
(b) Floating rate													
<b>6. Borrowings (Inflow)</b>													
(i) Bank Borrowings													
(a) Bank Borrowings in the nature of Term money borrowings													
1. Fixed rate													
B. Floating rate													
(b) Bank borrowings in the nature of MCD													
1. Fixed rate													
B. Floating rate													
(c) Bank borrowings in the nature of Cash Credits (CC)													
1. Fixed rate													
B. Floating rate													
(d) Bank borrowings in the nature of Letter of Credit (LC)													
1. Fixed rate													
B. Floating rate													
(e) Bank borrowings in the nature of FCIs													
1. Fixed rate													
B. Floating rate													
(f) Inter-Corporate Debts (other than related parties)													
1. Fixed rate													
B. Floating rate													
(ii) Loan from Related Parties (including VFS)													
1. Fixed rate													
B. Floating rate													
(iii) Corporate Debts (other than related parties)													
1. Fixed rate													
B. Floating rate													
(iv) Loan from Related Parties (including VFS)													
1. Fixed rate													
B. Floating rate													
(v) Commercial Papers													
(a) Subscribed by Mutual Funds													
(i) Subscribed by Banks													
(ii) Subscribed by NBFCs													
(iii) Subscribed by Insurance Companies													
(iv) Subscribed by Pension Funds													
(v) Subscribed by Retail Investors													
(a) Other (Please specify)													
(b) Non-Convertible Debentures (NCDs) (A+B)													
A. Fixed rate													
Of which: (a) Subscribed by Mutual Funds													
(i) Subscribed by Banks													
(ii) Subscribed by NBFCs													
(iii) Subscribed by Insurance Companies													
(iv) Subscribed by Pension Funds													
(v) Subscribed by Retail Investors													
(a) Other (Please specify)													
B. Floating rate													
Of which: (a) Subscribed by Mutual Funds													
(i) Subscribed by Banks													
(ii) Subscribed by NBFCs													
(iii) Subscribed by Insurance Companies													
(iv) Subscribed by Pension Funds													
(v) Subscribed by Retail Investors													
(a) Other (Please specify)													
(ii) Non-Convertible Debentures (A+B)													
A. Fixed rate													
Of which: (a) Subscribed by Mutual Funds													
(i) Subscribed by Banks													
(ii) Subscribed by NBFCs													
(iii) Subscribed by Insurance Companies													
(iv) Subscribed by Pension Funds													
(v) Subscribed by Retail Investors													
(a) Other (Please specify)													
B. Floating rate													
Of which: (a) Subscribed by Mutual Funds													
(i) Subscribed by Banks													
(ii) Subscribed by NBFCs													
(iii) Subscribed by Insurance Companies													
(iv) Subscribed by Pension Funds													
(v) Subscribed by Retail Investors													
(a) Other (Please specify)													
<b>7. Current Liabilities &amp; Provisions (Inflow)</b>													
(i) Payable on deposit and borrowing													
(ii) Payable on account of Government / State Government													
(iii) Borrowing from Public Sector Undertakings (PSUs)													
(iv) Other borrowings													
<b>8. Other Liabilities &amp; Provisions (Inflow)</b>													
(i) Supplier credit													
(ii) Advance income received from borrowers pending adjustment													
(iii) Interest payable on deposits and borrowing													
(iv) Provisions for Standard Assets													
(v) Provisions for NPAs													
(vi) Provisions for Provisional Particulars (NP)													
(vii) Other Provisions (Please Specify)													
<b>9. Repay / Bills Redemptions</b>													
<b>10. Statutory Dues</b>													
<b>11. Unclaimed Deposits (Inl)</b>													
(i) Pending for less than 7 years													
(ii) Pending for more than 7 years													
<b>12. Any other Unclaimed Amount</b>													
<b>13. Other</b>													
<b>14. Total Outflows account of OIS Items (OO) (Details to be given in Table 4 below)</b>													
<b>A. TOTAL OUTFLOWS (11 to 14)</b>													
<b>B. INFLOWS</b>													
<b>1. Cash</b>													
<b>2. Deposits in transit</b>													
<b>3. Balances with Banks (Inl)</b>													
(i) Current account													
(ii) In deposit accounts, and other placements													
(iii) Money at Call & Short Notice													
(iv) Allocations (net of provisions) (Inflow)													
(Under various categories as detailed below)													
(i) Fixed Income Securities													
(a) Government Securities													
(i) Zero Coupon Bonds													
(ii) Bonds													
(a) Debentures													
(i) Cumulative Redeemable Preference Shares													
(ii) Non-Cumulative Redeemable Preference Shares													
(a) Other (Please Specify)													
(ii) Floating rate securities													
(a) Government Securities													
(i) Zero Coupon Bonds													
(ii) Bonds													
(a) Debentures													
(i) Cumulative Redeemable Preference Shares													
(ii) Non-Cumulative Redeemable Preference Shares													
(a) Other (Please Specify)													
(iii) Equity Shares													
(i) Convertible Preference Shares													
(ii) In shares of Subsidiaries / Joint Ventures													
(iii) In shares of Venture Capital Funds													
(iv) Other													
<b>5. Advances (Performing)</b>													
(i) Bills of exchange and promissory notes discounted & rediscounted													
(ii) Term loans													
(a) Fixed Rate													
(i) Floating Rate													
(iii) Corporate loans/short term loans													
(a) Fixed Rate													
(i) Floating Rate													
<b>6. Non-Performing Loans (Inl)</b>													
(i) Substandard Category													
(ii) Doubtful Category													
(iii) Loss Category													
<b>7. Assets on lease</b>													
<b>8. Fixed assets (including assets on lease)</b>													
(i) Tangible assets & other non-cash flow items													
(ii) Intangible assets (e.g. accrued income, other receivables, staff loans, etc.)													
<b>10. Statutory Dues</b>													
<b>11. Unclaimed Deposits (Inl)</b>													
(i) Pending for less than 7 years													
(ii) Pending for more than 7 years													
<b>12. Any other Unclaimed Amount</b>													
<b>13. Other</b>													
<b>14. Total Inflow account of OIS Items (OO) (Details to be given in Table 4 below)</b>													
<b>C. MISSED (B - A)</b>													
<b>D. Cumulative mismatch</b>													
<b>E. Mismatch as % of Total Outflow</b>													

F. Cumulative Mismatch as % of Cumulative Total Outflows	Y1800	10.70%	8.11%	8.03%	24.93%	19.03%	11.81%	11.67%	8.29%	20.92%	11.24%	0.00%	0.00%
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Table 4. Statement on Interest Rate Sensitivity (IRS), Off-Balance Sheet Items (OBS)

Particulars	0 day to 7 days	8 days to 14 days	15 days to 30/31 days (the above)	Over one month and upto 2 months	Over two months and upto 3 months	Over 3 months and upto 6 months	Over 6 months and upto 1 year	Over 1 year and upto 3 years	Over 3 years and upto 5 years	Over 5 years	Non-sensitive	Total
	X130	X140	X150	X160	X170	X180	X190	X200	X210	X220	X230	X240
<b>A. Expected Outflows on account of OBS items</b>												
1. Lines of credit committed to other institutions	Y1801	0.00	0.00	0.00	0.00	0.00	0.00	84,725.68	0.00	0.00	0.00	84,725.68
2. Letter of Credits (LC)	Y1802	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
3. Guarantees (Financial & Others)	Y1803	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4. Sale and repurchase agreement and asset sales with recourse, where the credit risk remains with the originator NBFC	Y1840	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5. Lending of NBFC securities or posting of securities as collateral by the NBFC-IFC, including instances where these arise out of repo style transactions	Y1850	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6. Commitment to provide liquidity facility for securitization of standard asset transactions	Y1860	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7. Secured loss credit enhancement for securitization of standard asset transactions provided as third party	Y1870	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>8. Outflows from Derivative Exposures (in ₹ = (a) + (b) + (c) + (d) + (e) + (f) + (g) + (h) + (i) + (j) + (k) + (l) + (m) + (n) + (o) + (p) + (q) + (r) + (s) + (t) + (u) + (v) + (w) + (x) + (y) + (z)</b>	Y1880	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(a) Futures Contracts (All-In/All-Out)	Y1890	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(b) Currency Futures	Y1900	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(c) Interest Rate Futures	Y1910	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(d) Other Futures (Commodities, Securities etc.)	Y1920	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(e) Options Contracts (All-In/All-Out)	Y1930	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(f) Currency Options Purchased / Sold	Y1940	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(g) Interest Rate Options	Y1950	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(h) Other Options (Commodities, Securities etc.)	Y1960	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(i) Swaps - Currency (All-In/All-Out)	Y1970	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(j) Cross-Currency Interest Rate Swaps (Not Involving Rupee)	Y1980	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(k) FCY - INR Interest Rate Swaps	Y1990	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(l) Swap - Interest Rate (All-In/All-Out)	Y2000	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(m) Single-Currency Interest Rate Swaps	Y2010	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(n) Basis Swaps	Y2020	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(o) Credit Default Swaps (CDS) Purchased	Y2030	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(p) Swaps - Others (Commodities, securities etc.)	Y2040	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
9. Other contingent outflows	Y2050	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Outflow on account of OBS items (OO) - Sum of (1+2+3+4+5+6+7+8+9)</b>	Y2060	0.00	0.00	0.00	0.00	0.00	0.00	84,725.68	0.00	0.00	0.00	84,725.68
<b>B. Expected Inflows on account of OBS items</b>												
1. Credits commitments from other institutions pending disbursal	Y2070	0.00	0.00	84,725.68	0.00	0.00	0.00	0.00	0.00	0.00	0.00	84,725.68
2. Inflows on account of Reverse Repos (Buy/Sell)	Y2080	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
3. Inflows on account of Bills rediscounted	Y2090	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4. Inflows from Derivative Exposures (in ₹ = (a) + (b) + (c) + (d) + (e) + (f) + (g) + (h) + (i) + (j) + (k) + (l) + (m) + (n) + (o) + (p) + (q) + (r) + (s) + (t) + (u) + (v) + (w) + (x) + (y) + (z)	Y2100	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(a) Futures Contracts (All-In/All-Out)	Y2110	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(b) Currency Futures	Y2120	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(c) Interest Rate Futures	Y2130	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(d) Other Futures (Commodities, Securities etc.)	Y2140	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(e) Options Contracts (All-In/All-Out)	Y2150	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(f) Currency Options Purchased / Sold	Y2160	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(g) Interest Rate Options	Y2170	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(h) Other Options (Commodities, Securities etc.)	Y2180	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(i) Swaps - Currency (All-In/All-Out)	Y2190	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(j) Cross-Currency Interest Rate Swaps (Not Involving Rupee)	Y2200	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(k) FCY - INR Interest Rate Swaps	Y2210	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(l) Swap - Interest Rate (All-In/All-Out)	Y2220	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(m) Single-Currency Interest Rate Swaps	Y2230	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(n) Basis Swaps	Y2240	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(o) Swaps - Others (Commodities, securities etc.)	Y2250	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(p) Credit Default Swaps (CDS) Purchased	Y2260	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5. Other contingent inflows	Y2270	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Inflow on account of OBS items (OI) - Sum of (1+2+3+4+5)</b>	Y2280	0.00	0.00	84,725.68	0.00	0.00	0.00	84,725.68	0.00	0.00	0.00	84,725.68
<b>C. MISMATCH (OOI)</b>	Y2290	0.00	0.00	84,725.68	0.00	0.00	0.00	84,725.68	0.00	0.00	0.00	0.00

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Home/ होम

Update Profile

XBRL Admin/एक्सबीआरएल व्यवस्थापक

Download Returns Package/रिटर्न पैकेज डाउनलोड करें

Request for Revision/संशोधन के लिए अनुरोध

Upload Returns/रिटर्न अपलोड करें

Verify / Register DSC

Expiry DSC Deactivation

View DSC

Publish Filings/फाइलिंग प्रकाशित करें

View Error Log/त्रुटि लॉग देखें

Issue Tracker

### Publish Filings

Select Return \* \* Compulsory Fields

DHBS04B-Structural Liquidity & Interest F

Select Bank/NBFC

IIFL Finance Limited

Select From Date \*

01-AUG-2021

Select To Date

10-SEP-2021

Submit Reset

Name of the uploaded return	Reporting period end date	Date of Upload	Reporting Status	Is Revised	Processing Status	Download Files
Returns\RS_MUM12113_31-AUG-2021_090920211234659PM.xml	31-AUG-2021	09-SEP-2021 23:46:59	Final	No	Uploaded	Download

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