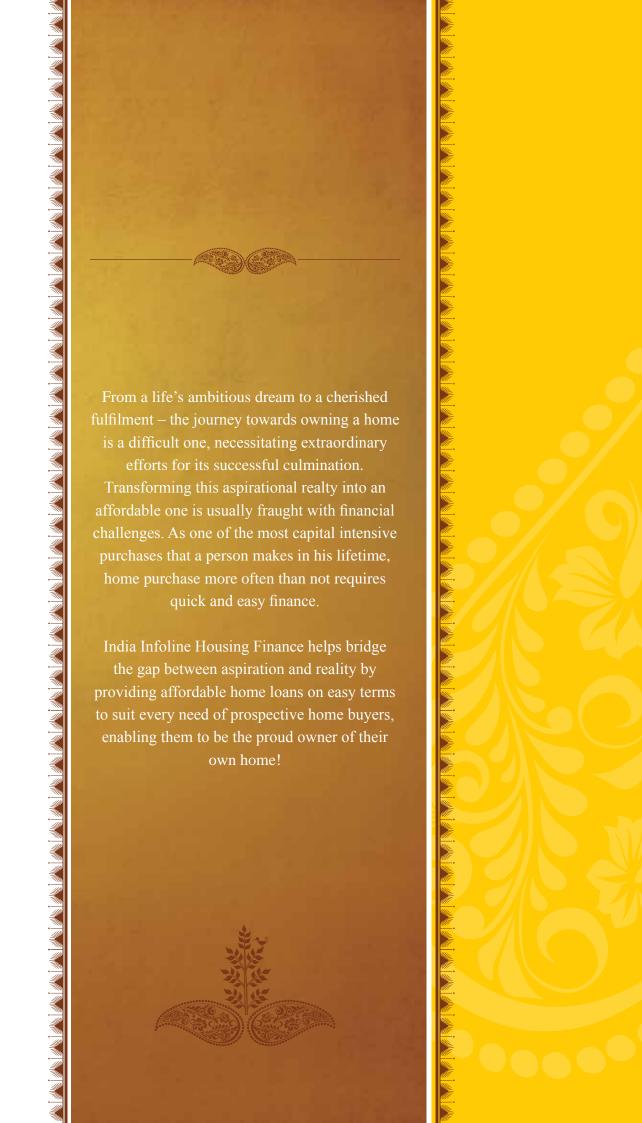




Ghar Aapka. Loan Hamaara.

INDIA INFOLINE HOUSING FINANCE LIMITED

Annual Report 2014-2015



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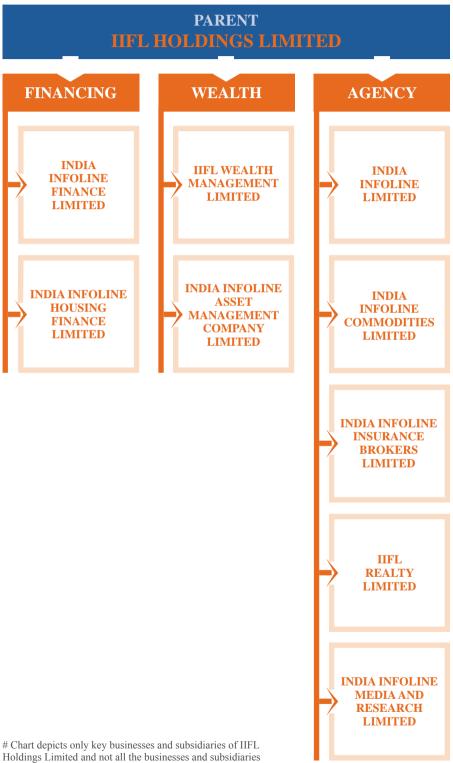
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# ABOUT IIFL GROUP

#### **OVERVIEW**

IIFL Holdings Limited is engaged, through its subsidiaries, in the businesses of Financing, Wealth Management, Mutual Funds, Equities, Commodities and Currency Broking, Investment Banking, Insurance and other Financial Products Distribution.









## INTERNATIONAL SUBSIDIARIES, LOCATIONS





#### **VISION**

TO BECOME THE MOST RESPECTED **COMPANY IN** THE FINANCIAL **SERVICES SPACE** IN INDIA.



#### **VALUES**

## GROWTH

Driven to grow faster than the rest of the industry and encourage measured risk-taking and empowerment across all levels.



#### **INTEGRITY**

Ensure utmost honesty and integrity, in letter and in spirit, in all our dealings with people internal or external.



## **FAIRNESS**

Believe in being fair in our transactions, bereft of any fear or favour, with all stakeholders including employees, customers and vendors.



### **Q** TRANSPARENCY

Believe in as much transparency as practically possible, with our stakeholders, media, investors and the public at large.



#### SERVICE ORIENTATION

Service organisation, committed to delight our customers with superior advice and service, delivered with humility and sincerity.

## IIFL GROUP KEY BUSINESSES



#### NBFC:

A diversified financing company, offering loans secured against collaterals of home, property, gold, medical equipment, commercial vehicle, shares and other securities.

#### HOUSING FINANCE COMPANY:

The Company is focussed on home loans and loans for residential project.



#### WEALTH MANAGEMENT:

One of the largest and fastest growing Wealth Management companies in India with assets under advice, management and distribution of ₹ 708.9 billion.

#### ASSET MANAGEMENT COMPANY:

Our AMC is wholly owned subsidiary of IIFL Wealth and is the Investment manager of IIFL Mutual Fund and rapidly growing Alternative Investment Funds.



#### FINANCIAL ADVISORY & BROKING:

One of the leading broking house with extensive presence all over the country providing financial planning and broking services in equity, commodities and currency trading.

#### INSTITUTIONAL EQUITIES & INVESTMENT BANKING:

Premier broker for FIIs, DIIs, financial institution, private equity funds and banks. Investment Banking division leverages its distribution reach in capital markets with strong institutional placement capabilities and a wide reach across investor segments.

#### **DISTRIBUTION:**

We are one of the largest distributors of financial products such as Life Insurance, Mutual Funds, NCDs, Tax-free bonds, IPOs etc. through our wide distribution network and business associates.

Emerged as one of the largest broker for life insurance in the country. ICICI Prudential, HDFC Standard Life, Aegon Religare, Future Generali, Bharti AXA, Reliance Life Insurance are some of the key partners.

#### REALTY & PROPERTY ADVISORY SERVICES:

Real estate services provider advising clients in transaction of commercial and residential properties across the country. We also provide advisory and funding services to real estate developers.



#### INTERNATIONAL SUBSIDIARIES

To cater to overseas Institutional Investors and NRIs for their India-centric investments, we have established subsidiaries in seven countries worldwide



# IIFL TODAY



No. of customers

2.9+ million



Strength in Research

500
stocks covered

No. of employees

12,900+



Presence across
2,500 locations in India



Global presence -US, UK, Singapore, Hong Kong, Switzerland, Mauritius and UAE







Facebook
/IIFLGroup

133,631



**Twitter** 

IIFL\_Live **19,471** 

ier IIFLMarkets 16,553 You Tube

YouTube

/IndiainfolineGroup

818,559



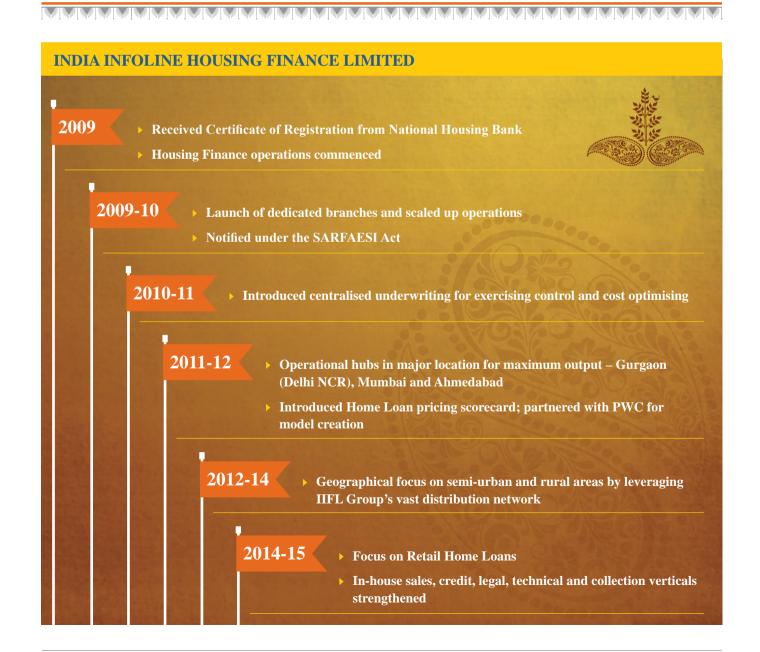
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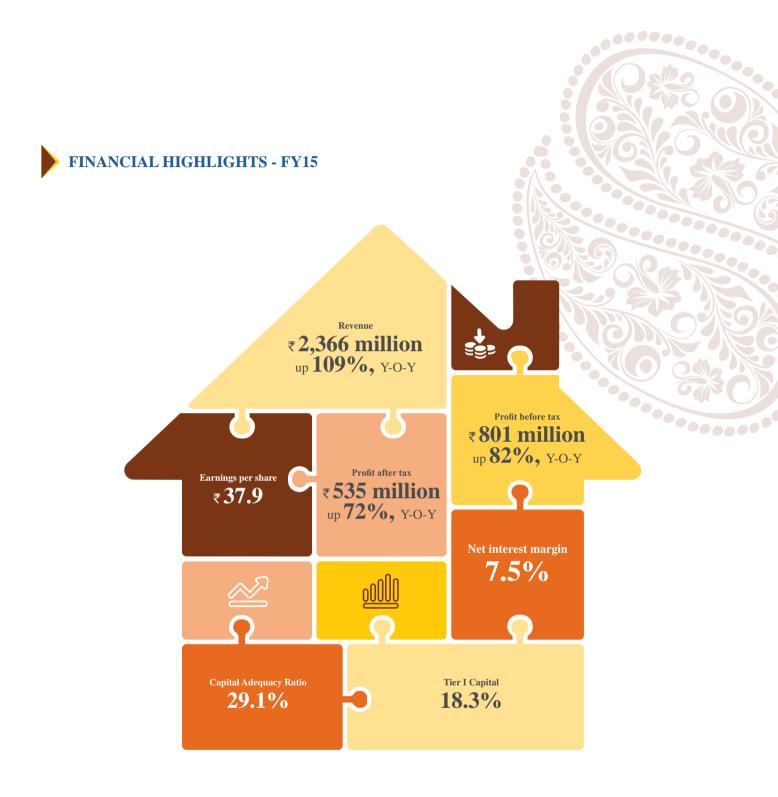
## ABOUT INDIA INFOLINE HOUSING FINANCE LIMITED

India Infoline Housing Finance Limited (IIHFL) is a company registered with the National Housing Bank (NHB) as Housing Finance Company. It is a subsidiary of India Infoline Finance Limited (IIFL), an NBFC registered with the Reserve Bank of India (RBI). The Company was incorporated and registered with NHB in 2009. Since then it has been engaged in the activity of mortgage financing.

IIHFL products constitute Home Loans and Loan against Property. Loan is provided for purchase of residential properties, home construction, home improvement and plot loans. Loan against property (LAP) is provided for working capital requirements, business use, new commercial property acquisition and construction financing.







Loan book **₹ 19,700 million**up **119%**, Y-O-Y

Provision coverage (including standard asset provision)

121%

Net NPA **0.3%** 

## OUR ADVISORY BOARD

IIFL Group's Advisory Board comprises stalwarts with extensive experience and domain expertise, providing independent and informed perspective and oversight to the Management, while guiding the Group's strategic focus.



MR. ASHOK JHA
Retired IAS, Former Finance Secretary,
Government of India

Mr. Ashok Jha has served for 38 years in the civil services and has held crucial positions in State and Central government establishments. He has served in the Finance Ministry of the Government of India, first as Secretary, Economic Affairs, and later with additional responsibility as Finance Secretary. He was India's alternate Governor in the World Bank and the Asian Development Bank.



MR. KEKI MISTRY
Vice Chairman and CEO of HDFC Ltd.

Mr. Keki Mistry is the Vice Chairman and Chief Executive Officer of HDFC Limited. He is on the Board of companies such as Infrastructure Leasing Financial Services, Sun Pharmaceuticals Industries, The Great Eastern Shipping, Torrent Power, BSE and GRUH Finance, besides HDFC group companies. A Chartered Accountant, he began his career with AF Ferguson & Co. followed by short stints with Hindustan Unilever and Indian Hotels.



MR. SAT PAL KHATTAR
Singapore-based prominent Lawyer and Investor

Mr. Khattar, a prominent lawyer, is the founder of Khattar Wong & Partners, one of Singapore's largest law firms, and the Chairman of Khattar Holdings, a private investment firm. He is the Chairman of the Singapore Business Federation, life trustee of the Singapore Indian Development Association and Co-chairman of the Singapore-India Partnership Foundation. Mr. Khattar was awarded with the prestigious Padma Shri award by Government of India in 2011.



MR. KEKI DADISETH
Former Chairman of HUL

Mr. Keki Dadiseth, a Fellow member of the Institute of Chartered Accountants of England & Wales, became the Chairman of HUL in 1996 and was appointed as the Director on the Board of Unilever PLC and Unilever NV in 2000 and served till 2005. In India, he is on the Boards of companies such as The Indian Hotels, Britannia Industries, Piramal Enterprises, Siemens, Godrej Properties, ICICI Prudential Life Insurance and ICICI Prudential Asset Management Trust.



MR. SOMASEKHAR SUNDARESAN

Eminent Lawyer, Partner, M/s J. Sagar Associates

Mr. Somasekhar Sundaresan heads the Securities Law practice of M/s J Sagar Associates, Advocates and Solicitors. He has extensive experience in the areas of Securities Laws, M&A and Foreign Investment in India. Mr. Somasekhar is a permanent invitee to the executive committee of FICCI and is an active member of its Capital Markets Committee.



Oracle India

MR. S. VENKATACHALAM
Career banker with Citibank, Chairman,

Mr. S. Venkatachalam, a Chartered Accountant, is the Chairman of the Board of Directors of Oracle Financial Services Software Limited. He has served Citibank N. A. for nearly 30 years, holding several senior positions. He is currently on the Central Board of State Bank of India, Equifax Credit Information Services and Canara Robeco Asset Management Company.



## OUR BOARD OF DIRECTORS

Our Board of Directors comprises highly respected professionals with rich financial and banking experience and expertise.





MR. S. SRIDHAR

Chairman and Independent Director, Former
Chairman of NHB and Central Bank of India

Mr. S. Sridhar is an eminent personality in the banking and finance industry and has held several senior positions in retail, corporate and export/import banking in his career of almost four decades. He was the Chairman of NHB and Central Bank of India, where, he was responsible for a number of new initiatives such as the NHB Residex, Rural Housing Fund, Reverse Mortgage for senior citizens. Prior to this, he was with Export Import Bank of India as Executive Director as well as State Bank of India.



MR. KRANTI SINHA
Independent Director
Former Executive Director, LIC

Mr. Kranti Sinha has served as the Director and Chief Executive of LIC Housing Finance from 1998 to 2002 and concurrently as the Managing Director of LICHFL Care Homes (a whollyowned subsidiary of LIC Housing Finance). He retired from the permanent cadre as the Executive Director of LIC. He also served as the Deputy President of the Governing Council of Insurance Institute of India and as a member of the Governing Council of National Insurance Academy, Pune.



MR. NIRMAL JAIN

Non Executive Director, Founder of IIFL Group
and Chairman, IIFL Holdings Limited

Mr. Nirmal Jain is an MBA from IIM, Ahmedabad, a rank holder Chartered Accountant and a Cost Accountant. He started his career in 1989 with Hindustan Lever Limited (HUL), the Indian arm of Unilever. He founded Probity Research and Services (later re-christened as India Infoline Limited) in 1995; one of the first independent equity research companies in India. Under his leadership, IIFL Group has grown into a dominant and diversified player in the financial services space.



MR. R. VENKATARAMAN

Non Executive Director, Co-Promoter and
Managing Director of IIFL Holdings Limited

Mr. R. Venkataraman is a B.Tech (Electronics and Electrical Communications Engineering) from IIT, Kharagpur and an MBA from IIM, Bangalore. He has previously held senior managerial positions in ICICI Limited, including ICICI Securities, their investment banking joint venture with JP Morgan, US and Barclays – BZW as well as, with GE Capital Services India as AVP in their private equity division. He has a varied experience of more than 24 years in the financial services sector.



MR. R. MOHAN

Non Executive Director, Former General Manager,
SEBI and IIFL Group's Chief Compliance Officer

Mr. R. Mohan is a Chartered Accountant with 27 years experience in financial services and capital market regulations. He has been with the IIFL Group for a decade and is heading the Group's compliance. Previously, he was with SEBI as General Manager and served for over 12 years. He has held various positions in the supervision, market surveillance and investigation functions at SEBI. Prior to SEBI, he was with Carborundum Universal, a part of Murugappa Group.



MS. RAJASHREE NAMBIAR

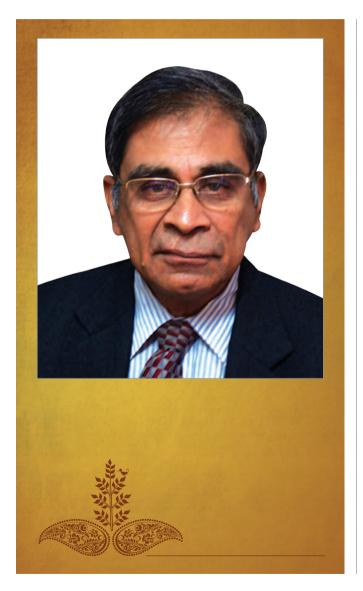
Non Executive Director, Career banker, previously with Standard Chartered Bank

Ms. Rajashree Nambiar is a MBA from Jamnalal Bajaj Institute of Management Studies and a BSc in Physics (Honours). She is an experienced banker with 22 years of rich work experience with ANZ and the Standard Chartered Group. She has held several leadership positions within the SCB group; last position held was, General Manager, Retail Banking Products, Brand & Marketing, India & South Asia.

# CHAIRMAN'S MESSAGE

India Infoline Housing Finance Limited believes in 'Housing for All' vision of the government and focusses on this segment as a major source of incremental business in the coming years.





#### Dear Stakeholders,

India's GDP rose to 7.3% (Source: mospi.nic.in) in FY15 supported by drop in oil prices, falling inflation, favourable monetary policy and government's efforts to ease structural bottlenecks in the economy. As India marches towards 'acche din' and aims for faster socio-economic progress, an equitable and inclusive growth that provides quality of life to all sections of the society becomes imperative. A decent and affordable home is one of the basic needs and important aspirations of millions of Indians. The definition of 'affordable housing' varies across economies; commonly used metric as per McKinsey estimates being, housing costs that consume no more than 30% of household income.

In major cities within our country, the availability of affordable residences for middle and lower income households is becoming scarce, unable to keep up pace with rapid urban development. The widening gap between demand and supply of standard homes has resulted in proliferation of slums and congestion.

The standard of housing depends on nature, quality and structural condition of the construction, number of rooms per house and availability of basic amenities, water and electricity supply. The urban housing shortage, as per Economic Survey 2014-15, is estimated to be at 19 million units. An overwhelming majority, around 95% who face this shortage belong to the lower income households. Furthermore, demand for spatial development will go up owing to changes in demographic and social patterns. Over 50% of India's





population is currently below the age of 25, and more than 12 million people enter the labour market every year (Source: pib.nic.in). With increase in number of nuclear families and urban migration for job opportunities, these youngsters will aspire to build their own abodes, driving up the demand.

#### **OPPORTUNITY**

Within this massive challenge lies the opportunity for the financing sector.

As per a McKinsey report, India along with other BRIC countries would be one of the largest markets for low-income housing units by 2025. The proposed 'Housing for All' policy by the Government envisages housing at affordable cost for all by 2022. The policy seeks public sector partnering with private, cooperative and the institutional players. Hopefully, the proposed plan is able to create conditions that facilitate availability of urban land in appropriate locations, control rising construction costs and improve access to housing finance solutions. With a 'Housing for All' approach, there will be more disposable surplus available at the hands of middle and lower income groups fuelling consumption. Moreover, it will enhance workforce productivity and mobility within our cities and improve standard of living.

#### SETTING FOUNDATION FOR GROWTH

India Infoline Housing Finance Limited believes in 'Housing for All' vision of the government and focusses on this segment as a major source of incremental business in the coming years. This year, your Company has further strengthened the management team by bringing on board, senior professionals from industry leaders in banking and financial services space. Technology plays a very important role in today's world and more so at IIFL Group. Your Company believes in doing the best to align itself with the dynamically transforming business environment and keeping abreast with the changes in technology. Your Company is committed to providing housing solutions and intends to become a preferred player in retail financing space. Armed with the digital edge and extensive network of branches across India, your Company aims to realise the 'ghar ka sapna' of millions of Indians.

Yours truly,

S. Sridhar Chairman

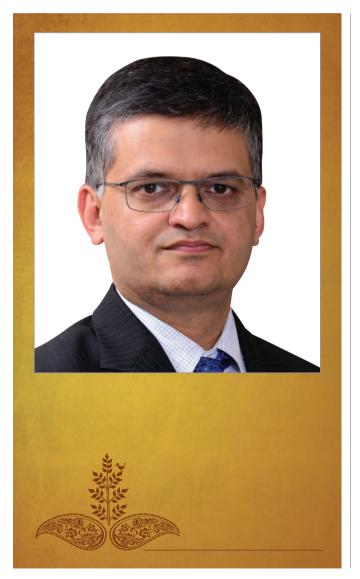




# CEO's MESSAGE

Our vision is to be among the top 5 housing finance companies within the next five years. As India's leading financial services player, we are well-positioned to leverage the unfolding opportunities to serve the established, but underserved and growing market of home loans. Our suite of innovative product offerings, we believe, will enable us to continue on our trajectory of market expansion.





#### Dear Stakeholders,

It is indeed an honour to address my first letter to you as the CEO of India Infoline Housing Finance Limited. Driven by IIFL Group's shared core values and a platform of robust fundamentals, we assure you of an exciting and rewarding journey ahead, as we leverage expanding opportunities in home finance and mortgage loan segment.

India is on the path of fast-paced growth and rapid urbanisation. Acknowledging the importance and need for affordable housing, the government has launched the 'Housing for All by 2022' policy. We believe that 'Housing for All' vision of the government will drive the demand for affordable housing in the country. This huge untapped demand and retail focus form key elements of future growth for the business.

#### **ROADMAP FOR GROWTH**

Our vision is to be among the top 5 housing finance companies within the next five years. As India's leading financial services player, we are well-positioned to leverage the unfolding opportunities to serve the established, but underserved and growing market of home loans. Our suite of innovative product offerings, we believe, will enable us to continue on our trajectory of market expansion.





The roadmap that we have developed to go forward requires a team that understands customers' needs and has the skills, knowledge and expertise to make it happen. We are proud of our professional and experienced team who have helped us stay on course of our business objectives. Through their commitment, we remain focussed on growing our financing portfolio, manage costs, develop and enhance our offerings through digitisation.

**FUTURE READY** 

Our goal is to deliver a consistent and superior customer experience at every touch point. To that end, we have developed technology solutions which extend from lead sourcing to processing to post-sales service. These technological strengths also enable us to reduce costs, exploit our tremendous reach and ensure consistency in decision making. Providing timely, innovative and flexible solutions that meet the housing finance needs of our customers is of utmost importance to us. This customer-centric approach and our legacy of handling retail customer base will enable us in reaching out to more people and making tangible progress, within the risk controls.

In conclusion, we are enthused about what the future holds for our business and look forward towards creating sustainable value for all our stakeholders. I would like to express our sincere

appreciation to all our stakeholders, many thanks for your continued trust and support.

Yours truly,

Monu Ratra

CEO





# INDUSTRY OVERVIEW

The Indian economy showed signs of recovery, with GDP growth rising to 7.3% (Source: mospi.nic.in) for the financial year ended March 31, 2015 (FY15). Growth prospects are likely to improve in the current fiscal, driven by the government's development initiatives and pick-up in business cycle. While agriculture growth remained weak due to poor monsoon, manufacturing and industrial growth saw an improvement in FY15. Agriculture growth could continue to remain sluggish in FY16 owing to uncertainty in monsoon.

Overall, the momentum in government-led infrastructure spending, combined with revival in consumer demand, is likely to provide the necessary impetus for economic growth. We expect weakness in commodity prices, especially in crude oil, can help manage both, the current account deficit (CAD) and the fiscal deficit. CAD is likely to remain below 1% of GDP in FY16, and recent steps to reduce fuel subsidies, through decontrol of diesel prices and direct transfer of LPG subsidies to bank accounts of beneficiaries, can contain fiscal deficit to the targeted 3.9% of GDP.

Inflation has been on a downward trajectory over the last one year. While there are upside risks from rising crude oil prices, weakening currency and below-normal rains, consumer price inflation is expected to remain below RBI's target of 6% by January 2016. At the back of moderating inflation, we expect interest rates to ease albeit, weak monsoon and food inflation may limit rate cuts.





#### **HOUSING LOANS**

The Indian housing finance market has crossed the ₹ 10 trillion mark as on December 31, 2014, indicating a steady annualised growth of 17%. Of this ₹ 10 trillion housing loan book, ₹ 6.3 trillion loans is with the banking sector and the balance ₹ 3.7 trillion with home finance / non-banking finance companies. Banks and housing finance companies (HFCs) have logged a combined growth of 17-19% over the past three years (Source: ICRA).

An increase in the per capita income, along with the increasing availability of finance, has resulted in a growth in demand for housing in the past few years. Shortage of homes in India stands at around 19 million units in Urban India with around 95% of this

housing shortage emanating from the low-income group category (Source: NHB). Though mortgage finance penetration levels in India have been increasing consistently, (8.2% as on December 31, 2014) they still remain low vis-à-vis developed countries. Given that there is a large proportion of population which is still underserved by the traditional financial institutions, there is still untapped potential for growth especially in certain segments like affordable housing.

Favourable demographics, improvement in the operating environment leading to launch of new projects and improvement in the pace of under construction projects are likely to lead to an acceleration in housing loan growth.



## **BUSINESS OVERVIEW**

India Infoline Housing Finance Limited (IIHFL) believes in "Housing for All" vision of the Government and would continue its focus on Affordable Housing segment as a major source of incremental business in FY16. The Company has undertaken several initiatives in the last one year towards setting the pace for enhanced business alongside enhanced prudence.

### **▶** Strong Distribution:

IIHFL has always cross-leveraged upon existing distribution network of parent company / other group company products to reach out to customers. In the concluded FY15, IIHFL has set up 12 dedicated Home loan branches and is determined to increase its exclusive footprint by adding another 48 branches in FY16. IIHFL has started building its dedicated in-house sales force for the home loan retail business and has already added more than 300 direct sales force in FY15. Further addition to the direct sales team to continue throughout the year and expected to exceed 600 by FY16.

### **▶** Approved Projects Financing:

The Company has already approved more than 500 developer projects and is consistently working towards creating new relationships with reputed real-estate companies and tapping the source of all primary housing sales. We see the primary sales in the affordable housing segment to continue unabated.

#### **▶** Credit Verification and Underwriting:

With a view to underwrite the enhanced business month-onmonth, IIHFL has been working on revamping the credit and risk team with addition of experienced manpower from the industry. An independent team of lawyers and engineers has also been inducted to add to more checks and balances in the underwriting process. Company has introduced home loans for NRI and new products like Lease Rental Discounting during FY15.

#### **▶** De-risking Portfolio:

IIHFL with its focus on Home Loans and more importantly PSL Home Loans for end-users and PSL Loan Against Properties, would ensure to add granularity to the business. During FY15, the average ticket size has already come down by 26%. The Company would focus on prime way of underwriting with more and more loans approved under reported cashflow assessment. Together, both the factors would continue to de-risk the portfolio in FY16.

#### ▶ Senior Team:

The management is vastly experienced with 15+ years experience in the Mortgage industry. Head of Departments in Sales, Credit, Legal, Technical, Compliance and Collections have been appointed. The Strategy team is also in place to ensure execution of strategic projects of the Company.





## FUTURE READY



#### **▶** Lead Management System:

The Company is in the process of formulating a lead management system to capture, allocate and track leads from all sources. Mobile app will be created to enable sales to update lead status on real time basis.

#### **▶** Tablet Model - Instant Decision:

IIHFL is in the process of integrating an instant loan appraisal and decision solution to provide best-in-class customer service. Member of the sales team will be provided Tablets to enable real time KYC, verifications and loan sanction.

#### **Website:**

The Company is developing a dedicated website, which will guide customers on purchasing and financing property. Customer will have options while applying for loan and conducting transactions online.

#### **▶** Vendor Integration and Digital Payouts:

The Company is integrating external vendors in the system to provide faster processing. Also, vendor payouts will be processed online through digital signature authentication.

#### **▶** Collections Management System:

A mobile app to create daily workflow for collections. This would enable real time status update of cases and improved monitoring of delinquent cases.





## **RISK MANAGEMENT**

The Company recognises the importance of risk management and has a well defined Risk Management Framework wherein the Risk Management Committee (RMC) is the supervisory authority engaged in the continuous assessment of both internal and external factors leading to any change in risk environment within the economy, industry or company.

RMC lays the guidelines and procedures for risk assessment and its impact to the Company with corrective measures to be followed. All the functional heads and the regional heads of the Company are responsible for identifying, monitoring and reviewing the risk profile of their relevant function / regions on an ongoing basis. RMC would further apprise the Board with any key risks to the business with reasons and corrective actions on a quarterly basis.

With a focus on retail home loans and other loans to SME as well as opening up of many new branches exclusively to cater to retail borrowers, the Company has taken notable initiatives to reduce the average loan size which would help to reduce the risk profile of the portfolio.

The Company has further fortified its collateral risk management techniques by creating an independent team of lawyers and valuers spread across all branches and developing competencies on internal evaluation of every collateral.

The Company has identified technology to be the key driver towards achieving operational efficiency and to sustain operational risk more efficiently. In this direction, the Company has taken key measures to ensure complete automation of the loan application process during the current fiscal year.



# COMMITTED TO RESPONSIBLE GROWTH

India Infoline Housing Finance Limited (IIHFL), in alignment with IIFL Holdings Limited's CSR policy, aims to undertake initiatives that create sustainable growth and empower underprivileged sections of society.

#### Key focus areas under Corporate Social Responsibility (CSR) for IIFL Group are as follows:

- ▶ Education
- ▶ Health
- ▶ Economic Empowerment of Women
- ▶ Sustainable Livelihood

During the year, IIFL Group has established the India Infoline Foundation (referred as IIFL Foundation) to manage CSR projects.

The CSR Policy adopted by IIHFL can be accessed at the Company's website.





# COMPOSITION OF THE CSR COMMITTEE

The Company has constituted a CSR Committee of the Board that fulfils all the requirements as listed out under Section 135 of the Companies Act 2013 (hereafter referred to as Section 135). The Committee comprises the following members:

- Mr. Kranti Sinha
  Independent Director
- Mr. Nirmal Jain
  Non Executive Director
- Mr. R. Venkataraman
  Non Executive Director

# PRESCRIBED CSR SPEND OF IIHFL

i. Average net profit of the company for last three financial years:

Average Net Profit as per Section 135 of the Companies Act 2013 was calculated to be ₹ 232.8 million.

#### ii. Prescribed CSR expenditure:

The recommended CSR expenditure for India Infoline Housing Finance Limited as per Section 135 for FY 2014-15 was ₹ 46.6 million.

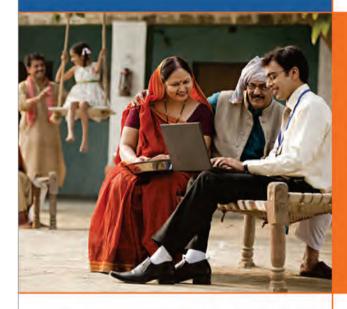
#### iii. Amount unspent:

During FY 2014-15, India Infoline Housing Finance Limited was unable to spend ₹ 46.1 million of the CSR expenditure prescribed by Section 135.



www.iiflhomeloans.com

# When it's about money..



# It always helps to be close by

When you need to take decisions about money, you can't afford your advisor to be away. We are there for you, wherever and whenever you need us. We service customers, through our network of over 2,500 business locations in every corner of the country - and in seven overseas countries too.

We are available online, on the phone, face to face. It's the least we can do, when it's about money. Your money!

When it's about money...



## **DIRECTORS' REPORT**

#### Dear Members,

Your Directors have pleasure in presenting Ninth Annual Report of your Company with the Audited Financial Statements for the financial year ended March 31, 2015.

#### 1. Financial Results

(₹ in millions)

Particulars	2014-15	2013-14
Gross Total Income	2,366.3	1,134.4
Less: Expenditure	1,565.1	694.8
Profit/ Loss before Taxation	801.2	439.5
Less: Taxation	266.2	129.0
Net Profit/ (Loss) After tax	535.0	310.5

#### 2. Review of Business

Your Directors are pleased to inform that during the financial year ended under review, the Company has earned a net profit of ₹ 535 million as compared to previous year's net profit ₹ 311 million. Profit before tax and after tax stood at ₹ 801 million and ₹ 535 million, respectively as against ₹ 440 million and ₹ 311 million, respectively for the previous year.

The Company has maintained a steady growth in loan disbursal and at the same time kept a strict watch on its non-performing loans. Collection procedure followed by the company are best in class and as a result of our efforts, the Gross NPA number for FY 2015 is ₹ 171 million (0.87%) while Net NPA is ₹ 61 million (0.31%). We continue to focus on profitable lending while ensuring that our customers get superior services.

IIHFL has undergone a strategy shift to retail lending during the year. The company believes in "Housing for all" vision of the government and focusses on Affordable Housing segment as a major source of incremental business in FY17. IIHFL intends to become preferred mortgage lender in the industry. The company has undertaken several initiatives during the year to enhance business and ensure prudence.

#### 3. Fund Raising

During the financial year ended March 31, 2015, the Company raised funds from following sources:

- By issue of Debentures on Private Placement basis: Company during the year under review issued secured debentures aggregating to an amount of ₹ 3,993 million and the same is disclosed in Cash Flow Statement and Secretarial Auditors report.
- 2) **Term Loans and Borrowings:** Company raised funds by way of term loans, issuance of commercial paper and other sources. Details of same are provided in clause (v) to Annexure I to this report.

#### 4. Dividend

The Board, in its meeting held on May 6, 2015, have recommended dividend on preference shares subject to the same being approved by the shareholders of the Company at their ensuing Annual General Meeting ("AGM"). The total cash outflow of dividend and dividend distribution tax on preference shares, if approved, would be as follows:

(₹ in millions)

Sr. No	Preference Shares	Amount of Preference Shares	Rate of Dividend	No of Days	Amount of Preference Dividend	Dividend Distribution tax
1	10% Redeemable Preference Shares of ₹ 10/- each	200.0	10%	365	20.0	4.1
2	6% Compulsorily Convertible Cumulative Redeemable Preference Shares of ₹ 10/- each	1,350.0	6%	365	81.0	16.5
	Total	1,550.0			101.0	20.6



With a view to conserve resources of the Company, your directors do not recommend any dividend on Equity Shares of the Company for the year.

#### **Transfer to Reserves**

During the year 2014-15, the Company transferred ₹ 108 million (20.18% of Net Profit for the year) to Special Reserve under the provisions of Section 29C of the National Housing Bank Act, 1987. As on March 31, 2015 the said reserve stood at ₹ 223 million.

#### **Changes in share capital of the Company**

During the year there has been no change in authorized share capital and paid up share capital of the Company.

#### **7. Deposits**

During the period under review, your Company has not accepted/ renewed any public deposit within the meaning of Section 73 of Companies Act, 2013 read with applicable rules thereto.

#### **Internal Control**

The Company has an Internal Control System, commensurate with the size, scale and complexity of its operation. Internal Audit team monitors and evaluates the efficacy and adequacy of Internal Control system in the Company, its compliance with operating systems and accounting procedures. Based on the report of Internal Auditors process owners undertake corrective action in their respective areas and ensure strengthening the controls. Significant audit observations and corrective actions thereon are presented to the Audit Committee of the Board.

#### **Internal Financial Control**

During the course of FY 2014-15, the Management appointed M/s KPMG as an external consultant to document and evaluate the effectiveness of the internal financial controls of the Company, broadly in accordance with Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO-2013"). Testing was conducted on a sample basis and KPMG did not note any material deviations in the existing internal control framework and noted that adequate internal financial controls exist and operating effectively. KPMG suggested that suitable remedial measures be taken in order to further align with requirements of Internal Financial Control as per COSO 2013 as well as requirements of the Companies Act, 2013. Your Company has initiated implementation of the suggestions. Management is in process to place a more detailed testing plan for FY 2015-16. Based on the tests, the Company has in place adequate internal financial control in relation to its financial statements.

#### 10. Vigil Mechanism

The Company has established a Vigil Mechanism for its Directors and employees to report their genuine concerns or grievances. The said mechanism provides for adequate safeguard against victimization of person who uses such mechanism. The policy on Vigil mechanism has been uploaded on the website of the Company.

#### 11. Credit Rating

The Company had its Secured Non- Convertible Debentures rated as CARE AA, ICRA AA and CRISIL AA-. Further Unsecured Non Convertible Debentures are rated as CRISIL AA-, ICRA AA. Term loan facilities have been rated ICRA AA. Further Commercial paper of the company has the highest rating of ICRA A1+.

#### 12. Annual Evaluation of the Board

Pursuant to the provisions of the Act, the Board has carried out an annual evaluation of its own performance and the individual Directors (including the Chairman). The performance evaluation was carried out by seeking inputs from all the Directors. The criteria for evaluating the performance of the Board as a whole covered various aspects of the Board's functioning such as fulfillment of key responsibilities, structure of the Board and its composition, establishment and delineation of responsibilities of the Board Committees, effectiveness of Board processes, information and functioning, Board culture and dynamics, etc. The criteria for evaluation of individual Directors covered parameters such as attendance and contribution at meetings, guidance to Management, etc.

The feedback of the Independent Directors on their review of the performance of Non-Independent Directors and the Board as a whole, the performance of the Chairman of the Company and assessment of the quality, quantity and timeliness of flow of information between the company Management and the Board, was taken into consideration by the Board in carrying out the performance evaluation.

#### 13. Directors and Key Managerial Personnel

During the year under review, Ms. Rajashree Nambiar was appointed as an additional director on the Board of the Company w.e.f. January 28, 2015. Her office vacates at the forthcoming Annual General Meeting of the Company and company has received a notice proposing her appointment as Director of the Company.

Mr. B.K. Singh resigned from the post of Chief Executive Officer ("CEO") and Manager of the Company w.e.f. April 9, 2014 and Company appointed Mr. Monu Ratra as Chief Executive Officer ("CEO") and Manager of the Company w.e.f. August 2, 2014. The Company in its Board Meeting held on January 28, 2015 ratified appointment of Mr. Monu Ratra and appointed him as CEO from retrospective effect.

During the year, Mr. Nirav Shah resigned as the Company Secretary ("CS") of the Company w.e.f. March 4, 2015. The Board appointed Mr. Bhavin Rajput as Chief Financial Officer ("CFO") in its Meeting held on January 28, 2015 and Mr. Ajay Jaiswal as Company Secretary ("CS") w.e.f. March 30, 2015.

All the Directors and Key Managerial Personnel and senior management of the Company have confirmed compliance with Code of Conduct applicable to Directors and employees of the Company and the declaration in this regards made by Chief Executive Officer is attached herewith as Annexure II which forms a part of this Report of Directors. The Code of Conduct is available on the Company's website. All Directors have confirmed compliance with the provisions of Section 164 of the Companies Act, 2013.

#### 14. Auditors

M/s. Sharp and Tannan Associates, Chartered Accountants have been the statutory auditors of the Company since 2007-08, Further, M/s. Sharp and Tannan Associates, Chartered Accountants are eligible for re-appointment pursuant to third proviso of Section 139(2) of the Companies Act, 2013. M/s. Sharp and Tannan Associates, Chartered Accountants, the retiring auditors, have given the necessary consent and certificate pursuant to the provisions of the Sections 139(1) and 141 of the Act and Companies (Audit and Auditors) Rules, 2014 for their reappointment as the statutory auditors for the term permissible under the Act.

Accordingly, Board of Directors of the Company recommend the appointment of M/s. Sharp and Tannan Associates, Chartered Accountants (ICAI Registration no. 109983W), as the Statutory Auditors of the Company from the conclusion of forthcoming AGM till the conclusion of the next AGM subject to the approval of the Shareholders in the forthcoming AGM.

#### 15. Regulatory Guidelines

The Company has duly complied with the Housing Finance Companies (NHB) Directions, 2010 issued by National Housing Bank regarding accounting standards, prudential norms for asset classification, income recognition, provisioning capital adequacy, concentration norms and ALM requirements etc as in force from time to time.

Your Company has been maintaining capital adequacy as prescribed by NHB. The capital adequacy was 29.11% (as against 12% prescribed by NHB) as on March 31, 2015.

#### 16. Information of Various statutory Committees

#### 1. Audit Committee

The Company reconstituted its Audit Committee at its Board Meeting held on May 13, 2014 and the said committee comprises Mr. S Sridhar, Mr. Kranti Sinha, and Mr. R Venkataraman. The Company Secretary of the Company acts as a Secretary of the Committee. During the year 4 Audit committee meetings were held. The details of all related party transactions are periodically placed before the Committee. During the year, there were no instances where the Board did not accept the recommendation of the Audit Committee. The terms of reference of the said committee are in accordance with the provisions contained in the Companies Act, 2013 and rules made there under from time to time and shall inter- alia includes the following:

- a) the recommendation for appointment, remuneration and terms of appointment of auditors of the company;
- b) review and monitor the auditor's independence and performance, and effectiveness of audit process;
- c) examination of the financial statement and the auditors' report thereon;
- d) approval or any subsequent modification of transactions of the company with related parties;
- e) scrutiny of inter-corporate loans and investments;
- valuation of undertakings or assets of the company, wherever it is necessary;
- g) evaluation of internal financial controls and risk management systems;
- h) monitoring the end use of funds raised through public offers and related matters;
- i) Appointment of Internal Auditor.

#### 2. Stakeholders Relationship Committee

Your Company constituted Stakeholders Relationship Committee in its Board Meeting held on May 13, 2014 as per the provisions of Section 178 of Companies Act, 2013 and the said committee comprises Mr. Kranti Sinha, Mr. R Venkataraman and Mr. R Mohan and the terms of reference of the said committee are in accordance with the provisions contained in the Companies Act, 2013 and rules made there under from time to time.

#### 3. Corporate Social Responsibility Committee

A Corporate Social Responsibility Committee ("CSR") was constituted by the Company on March 29, 2014. The said Committee comprises Mr. R Venkataraman, Mr. Nirmal Jain and Mr. Kranti Sinha. The Committee met and approved expenditures for CSR activities. Board adopted the CSR Policy and same is available at the website of the Company and the details as required under Clause (o) of Sub-section (3) of Section 134 of the Companies Act, 2013 read with Rule 9 of the Companies (Corporate Social Responsibility) Rules, 2014 is provided in Annexure III.

The terms of reference of CSR Committee are in accordance with the provisions of section 135 of the Companies Act, 2013 read with the applicable rules and such modification or amendments as may be made from time to time.

#### 4. Nomination and Remuneration Committee

The Board in its Meeting held on January 28, 2015 constituted Nomination and Remuneration Committee comprising Mr. S Sridhar, Mr. Kranti Sinha and Mr. R Venkataraman. Terms of reference of Nomination and Remuneration Committee are in accordance with the provisions of section 178 of Companies Act, 2013 read with applicable rules made there under and shall inter- alia include the following:



- identify persons who are qualified to become directors and who may be appointed in senior management and recommend to the Board their appointment and removal;
- carry out evaluation of every director's performance;
- formulate iii. the criteria for determining qualifications, positive attributes and independence of a director;
- recommend to the Board a policy, relating to the remuneration for the directors, key managerial personnel and other employees.

The Remuneration policy of the Company is available at the website of the Company and the information as required in terms of sub-section 12 of Section 197 of the Companies Act, 2013 read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 is attached herewith as Annexure IV and forms part of this Report.

#### 17. Secretarial Audit

For the year under review, a Secretarial Audit was conducted by M/s Vinod Kothari & Company, Practicing Company Secretaries, in accordance with the provisions of section 204 of the Companies Act, 2013. The Secretarial Audit Report is attached as Annexure VII and forms part of this Report of Directors. Report does not contain any qualifications or reservation or adverse remarks and is self explanatory.

#### 18. Number of Meetings of the Board

The Board meeting was convened after giving due notice and agenda. The Board meets at least once a quarter and the time gap between two Board Meetings is not more than four calendar months. The Board of the Company met 5 times during the financial year under review on May 13, 2014, July 29, 2014, October 20, 2014, December 4, 2014 and January 28, 2015.

#### 19. Risk Management

Risk Management Committee of the company comprises Mr. S Sridhar, Mr. Kranti Sinha, Mr. Nirmal Jain, Mr. R Mohan, Mr. Monu Ratra and Mr. Amit Mehendale as members of the Committee. The objective of the Committee is to oversee the risk management governance structure, define and review the framework for identification, assessment, monitoring, mitigation and reporting of risks.

In the financing business, the Company has a multi-level Credit and Investment Committee consisting of directors of the Board / Heads of Department to consider medium to large credit proposals, while smaller proposals are decided at appropriate level as per the approval matrix. Proposal formats for each type of loan have been standardized and contain comprehensive information on the proposal.

The Company has in place Risk Management Committee and Asset Liability Management Committee (ALCO), consisting of directors and senior officials, which regularly meet and review the policies, systems, controls and positions of the financing business. The Risk Management Committee reviews the risk management processes, covering credit and underwriting controls, operations, technology and compliance risks. The ALCO reviews the strategic management of interest rate and liquidity risk, review of product pricing for various loans and advances, desired maturity profile and mix of the incremental assets and liabilities. It also reviews the funding policies of the Company in the light of interest rate movements and desired fund mixes, particularly fixed / floating rate funds, wholesale / retail funds, money market funding etc. In order to ensure frequent reviews and actions, an internal ALCO operating committee has also been put in place, consisting of business, finance and treasury heads, which meets on a monthly basis and analyses and initiates appropriate actions keeping in view the emerging conditions. The supervisory ALCO of the Board ensures that the business and risk management strategy operates within the limits/parameters set by the Board and reviews the functioning of the internal ALCO. It also reviews the Company' funding strategy and implementation of ALCO decisions.

The Company's management monitors and reports principal risks and uncertainties that can impact its ability to achieve its strategic objectives. The Company's management systems, organizational structures, processes, standards and code of conduct together form the risk management governance system of the company.

The Company's management confirms that no significant and material orders have been passed by the regulators or courts or tribunals impacting the going concern status and company's operation in future in accordance with Rule 8 (5) (vii) of Companies (Accounts) Rules, 2014.

#### 20. Directors' Responsibility Statement

The Board acknowledges its responsibility for ensuring compliance with the provisions of Section 134 (3) (c) read with Section 134(5) of the Companies Act, 2013 in the preparation of the annual accounts for the year ended as on March 31, 2015 and state that:

- in the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures;
- the directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit and loss of the company for that period;
- the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of Companies Act, 2013 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- the directors had prepared the annual accounts on a going concern basis; and
- the directors had laid down internal financial controls to be followed by the company and that such internal

- financial controls are adequate and were operating effectively;
- f. the directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### 21. Statement of declaration by Independent Directors

In terms of provisions of sub-section (6) of Section 149 of the Companies Act, 2013, the Company has received declaration by Independent Directors stating and confirming that they are not disqualified to act as Independent Directors on the Board of the Company and further the Board is also of the opinion that the Independent directors fulfill all the conditions specified in the Companies Act, 2013 making them eligible to act as Independent directors.

#### 22. Auditors Report

Audit Report as issued by M/s Sharp and Tannan Associates, Statutory Auditors of the Company forming part of financial statements of the Company does not contain any qualifications or reservation or adverse remarks and is self explanatory.

## 23. Particulars of loans, guarantees or investments under section 186:

Pursuant to Section 186 (11) of the Companies Act, 2013 Loans made, guarantees given or securities provided or acquisition of securities by a Housing Finance Company were in the ordinary course of its business and hence exempt from the provision of Section 186 of the said Act.

## 24. Particulars of contracts or arrangements with related parties

All related party transactions that were entered during the financial year were in ordinary course of the business of the Company and were at arm's length. No contract/arrangement have been entered by the Company with its Promoters, Directors, Key Managerial Personnel or other persons which may have a potential conflict with the interest of the Company. Since all related party transactions entered into by the Company were in the ordinary course of business and were on an arm's length basis, Form AOC-2 is not applicable to the Company. The transactions with related party are disclosed in Note 30 of standalone financial results for the year ended March 31, 2015.

## 25. Energy Conservation, Technology Absorption and Foreign Exchange Earnings and Outgo

The Company does not own any manufacturing facility, the other particulars relating to conservation of energy and technology absorption stipulated in the Companies (Accounts) Rules, 2014 are not applicable. During the year under review, the Company has not received or paid any foreign exchange.

#### 26. Employee Remuneration

The information required pursuant to Section 197 of Companies Act, 2013 read with Rule 5 (1) of Companies

(Appointment and Remuneration of Managerial Personnel) Rules, 2014 is provided in Annexure V while information required pursuant to Rule 5(2) of said rules is provided in Annexure VI in respect of employees of the Company is provided in Annexure VI. In terms of Section 136 of the Companies Act, 2013, the Report and Accounts are being sent to members and others entitled thereto.

## 27. Disclosures under Sexual Harassment of Women at Workplace (Prevention, Prohibition & Redressal) Act 2013

The Company is committed to provide a work environment that ensures every woman employee is treated with dignity and respect and afforded equitable treatment. The Company is also committed to promote a work environment that is conducive to the professional growth of its women employees and encourages equality of opportunity. The Company will not tolerate any form of sexual harassment and is committed to take all necessary steps to ensure that its women employees are not subjected to any form of harassment. There are no complaints received by the company during the year under review.

#### 28. Annexure forming part of this Report of Directors

The Annexure referred to in this Report and other information which are required to be disclosed are annexed herewith and form a part of this Report of the Directors:

- a. Extracts of Annual Return in Form MGT-9- Annexure I;
- b. Declaration from CEO for compliance with regards to Code of Conduct- Annexure II;
- c. Corporate Social Responsibility Policy- Annexure III;
- d. Nomination and Remuneration Policy- Annexure IV;
- e. The ratio of the remuneration of each director to the median employee's remuneration and other details in terms of sub-section 12 of Section 197 of the Companies Act, 2013 read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014– Annexure V;
- f. Details in terms of sub-section 12 of Section 197 of the Companies Act, 2013 read with Rule 5 (2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014– Annexure VI; and
- g. Secretarial Audit Report- Annexure VII

#### 29. Acknowledgements

Your Directors record their sincere appreciation of the dedication and commitment of its employees in achieving and sustaining excellence in all areas of its operations. Your Directors thank the shareholders, customers, vendors, bankers and other stakeholders for their continuous support to the Company.

#### For India Infoline Housing Finance Limited

Nirmal Jain R Venkataraman
Director DIN No: 00010535 DIN No: 00011919

Date: May 6, 2015 Place: Mumbai



## Annexure - I to Directors' Report

#### Extract of Annual Return as provided under section 92 (3) of Companies Act, 2013:

The Extract of Annual Return as specified in form MGT-9 under Section 92 (3) of Companies Act, 2013 read with Rule 12 (1) of the Companies (Management and Administration) Rules, 2014 are as below:

#### **Registration and Other Details:** I.

1	CIN	U65993MH2006PLC166475
2	Registration Date	26/12/2006
3	Name of the Company	INDIA INFOLINE HOUSING FINANCE LIMITED
4	Category/ Sub Category of the Company	Category- Company Limited by Shares and sub category-Indian Non-Government Company.
5	Address of the Registered office of the Company	12A-10, 13th floor, Parinee Crescenzo, G Block, C-38 & 39, Bandra Kurla Complex, Bandra- East, Mumbai - 400051
6	Whether Listed / Unlisted	Debt Listed Company.
7	Name, Address and contact details of Registrar and Transfer Agent	Link Intime India Private Limited C-13, Pannalal Silk Mills Compound, LBS Marg, Bhandup (W), Mumbai - 400 078 Tel: +91 22 2596 3838 Fax: +91 22 2594 6969 E-mail: mumbai@linkintime.co.in Website: www.linkintime.co.in

#### **Principal Business Activities of the Company**

All the business activities contributing 10% or more of the total turnover of the Company shall be stated:-

Sr. No	Name and Description of main products/ services	NIC code of the product/ Service	
1	Carrying out activities of Housing Finance Companies	65922	100%
	(Housing Loan & Non - Housing Loans)		

#### **Particulars of Holding, Subsidiary and Associate Companies:**

Sr. No	Name and Address of the Company	CIN/ GIN	Holding/ Subsidiary/ Associate Company	% of Shares held	Applicable Section
1	India Infoline Finance Limited (IIFL)	U67120MH2004PLC147365	Holding**	99.45% Equity Share Capital + Compulsorily Convertible Preference Shares (On fully diluted basis)	Section 2 (6) of Companies Act, 2013

#### \*\*Notes:

- Compulsorily Convertible Preference Shares are convertible into Equity Shares at fair value within a period of 10 years from the date of issuance thereof. Assuming full conversion at the end of 10 years from the date of issuance and calculating fair value (book value) on the basis of average CAGR of the Company for the past six financial years, shares held by IIFL constitutes 99.45% making IIFL a holding Company.
- Further, assuming full conversion at fair value (book value) as at March 31, 2015 (₹176 per share), the total diluted holding of IIFL in the Company would stand at 66.29%, making the IIFL a Holding Company.
- As per Section 2 (6) of Companies Act, read with rule 2(1)(r) of the Companies (Specification of Definition Details) Rules, 2014, Total Share Capital means aggregate of Equity Share Capital + Convertible Preference Shares.

IV. Shareholding pattern (Equity Share Capital break up as percentage of Total Equity)

# i. Category- wise Shareholding

Category of Shareholder	No. of SI	No. of Shares held at th	the begining of the year	e year	No. o	of Shares held at	No. of Shares held at the end of the year	/ear	% of Change
1	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	during the year
A. Promoters									
1) Indian	1	1	1	1	1	1	1	1	1
a. Individual/ HUF	1	ı	1	1	1	ı	1	1	1
b. Central Govt/ State Govt	1	1	1	'	ı	ı	1	1	1
c. Body Corporate	10,900,000	1	10,900,000	100%	10,900,000	ı	10,900,000	100%	1
d. Banks/FIS	ı	ı	ı	1	ı	ı	1	ı	ı
e. Any other	1	1	1	'	ı	ı	1	1	1
Sub Total (A) (1)									
2) Foreign									
a. NRI- Individuals	1	ı	1	1	ı	1	1	1	ı
b. Other Individuals	1	ı	1	1	I	ı	1	1	1
c. Body Corporate	1	ı	1	'	ı	ı	1	1	1
d. Bank/Fl	1	1	1	'	ı	1	1	1	1
e. Any Other	1	1	1	•	1	1	-	•	1
Sub Total (A) (2)	1	1	1	•	1	1	1	1	ı
Total Shareholding of Promoter (A) = (A)(1) +(A) (2)	10,900,000	1	10,900,000	100%	10,900,000	ı	10,900,000	100%	ı
B. Public Shareholding									
1) Institutions									
a) Mutual funds	1	•	1	1	•	ı	1	ı	1
b) Banks/Fl	1	ı	1	1	I	ı	1	ı	1
c) Central Govt/ State Govt	1	1	1	1	ı	1	1	1	1
d)Venture Capital Funds	1	ı	1	1	ı	1	1	1	1
e) Insurance Companies	1	1	1	'	ı	1	1	1	1
f) Insurance Companies	1	1	1	'	ı	1	1	ı	1
g) FIIS	1	1	1	'	ı	1	1	ı	1
h) Foreign Venture Capital funds	1	ı	1	'	ı	1	1	1	1
i) Others (Specify)	1	1	1	'	ı	1	1	1	1
Sub- Total (B) (1)									



Category of Shareholder	No. of S	hares held at th	No. of Shares held at the begining of the year	e year	No. o	f Shares held at	No. of Shares held at the end of the year	year	% of Change
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	during the year
2) Non - Institutions									
a) Bodies Corporates	1	ı	ı		•	•	I	ı	,
(i) Indian	ı	'	•	•	ı	1	•	•	1
(ii) Overseas	1	1	ı		1	•	I	ı	1
b) Individuals	1	ı	ı		•	•	I	ı	1
(i) Individuals holding nominal share capital up to ₹ 1 Lakh	1	,	ı		1	1	1	1	1
(ii) Individual holding nominal share capital in excess of ₹ 1									
Lakh	1	1	ı	1	I	ı	I	ı	1
c) Others	1	1	ı	1	I	ı	I	ı	1
Sub (B) (2)	1	1	1	•	•	•	1	1	1
Total Public Shareholding (B) = (B) (1) + (B) (2)	1	1	ı	1	,	ı	,	1	,
C. Shares held by Custodian for GDR's and ADR's	ı	1	ı	1	'	ı	1	1	'
Grand Total (A+B+C)	10,900,000	1	10,900,000	100%	10,900,000	-	10,900,000	100%	1

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Sr. No	Sr. No Shareholders name	Shareholdir	Shareholding at the beginning of the year	of the year	Shareho	Shareholding at the end of the year	he year	% Change in shareholding during the year
		No. of Shares	No. of Shares % of Total Shares of the Company	% of Shares Pledged/ encumbered to total shares	No. of Shares	No. of Shares % of Total Shares of the Company	% of Shares Pledged/ encumbered to total shares	
	India Infoline Finance							
1	Limited	10,900,000	100%	-	10,900,000	100%	1	NA

- iii. Change in Promoters' Shareholding: There is no change in Promoters' Shareholding
- iv. Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs): 100% of equity shares are held by India Infoline Finance Limited (promoter) and hence this clause is not applicable.

#### v. Shareholding of Directors and Key Managerial Personnel:

Sr. Name of Director/ KMP No			e beginning of the ar		nolding during the ear
		No. of Shares	% of total shares of the Company	No. of Shares	% of total shares of the Company
1	Kranti Sinha - Director	-	-	-	-
2	Sridhar Srinivasan - Director	-	-	-	-
3	Nirmal Jain - Director	-	-	-	-
4	Venkataraman Rajamani - Director	-	-	-	-
5	Mohan Radhakrishnan - Director	-	-	-	-
6	Rajashree Nambiar - Director	-	-	-	-
7	Monu Ratra - CEO	-	-	-	-
8	Ajay Jaiswal - CS	-	-	-	-
9	Bhavin Rajput - CFO	-	-	-	-
10	B. K. Singh - CEO*	-	-	-	-
11	Nirav Shah - CS*	-	-	-	-

<sup>\*</sup> Mr. B. K. Singh and Mr. Nirav Shah resigned from the Company w.e.f. April 9, 2014 and March 4, 2015 respectively.

#### vi. Indebtedness

Indebtedness of the Company including interest outstanding/accrued but not due for payment:

(₹ in millions)

		Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
	edness at the beginning of the ial year				
i.	Principal Amount	5,964.3	-	-	5,964.3
ii.	Interest Due but not paid	-	-	-	-
iii.	Interest Accrued but not due	50.3	-	-	50.3
Total (	i+ii+iii)	6,014.6	-	-	6,014.6
_	e in Indebtedness during the ial year				
	- Addition	6,156.8	4,263.5	-	10,420.3
	- Deduction	1,035.7	-	-	1,035.7
Net Ch	ange	5,121.1	4,263.5	-	9,384.6
Indebt year	edness at the end of the financial				
i.	Principal Amount	10,914.2	4,243.5	-	15,157.7
ii.	Interest Due but not paid	-	-	-	-
iii.	Interest Accrued but not due	221.5	20.0	-	241.5
Total (	i+ii+iii)	11,135.7	4,263.5	-	15,399.2



#### vi. Remuneration of Directors and Key Managerial Personnel

A. Remuneration to Managing Director, Whole Time Director and/ or Manager:

Sr. No	Particulars of Remuneration	Name	<b>Total Amount</b>				
		Managing Director - NA	Whole time Director - NA	Mr. B K Singh - Manager^^			
1	Gross Salary Salary as per provisions contained in Section 17 (1) of Income Tax Act, 1961	-	-	-	-		
	Value of Perquisites u/s 17 (2) of Income Tax Act, 1961	-	-	-	-		
	Profit in lieu of salary under Section 17 (3) of Income Tax Act, 1961	-	-	-	-		
2	Stock Option	-	-	-	-		
3	Sweat Equity	-	-	-	-		
4	Commission - as % of Profit	-	-	-	-		
	- Others, specify	-	-	-	-		
5	Others, please specify	-	-	-	-		
	Total (A)	-	-	-	-		
	Ceiling as per the Act	Not Applicable as no remuneration has been paid to Whole Time Director/ Managing Director/ Manager^^.					

 $<sup>\</sup>land \land$  Mr. B.K. Singh resigned as Manager and CEO of the Company w.e.f. April 9, 2014.

## Remuneration to other Directors:

(Amount in ₹)

Sr.	Particulars of Remuneration		Name of Directors					
		Kranti Sinha	S Sridhar					
1	Independent Directors							
	Fees for attending Board Committee Meeting	360,000	340,000	700,000				
	Commission	-	1,000,000	1,000,000				
	Others, pls specify	-	-	-				
	Total (1)	360,000	1,340,000	1,700,000				
2	Other Non- Executive Director							
	Fees for attending Board Committee Meeting	-	-	-				
	Commission	-	-	-				
	Others, please specify	-	-	-				
	Total (2)	-	-	-				
	Total B (1+2)	360,000	1,340,000	1,700,000				
	Total Managerial Remuneration	360,000	1,340,000	1,700,000				
	Overall ceiling as per the Act.	₹ 8,011,694 being 1	₹ 8,011,694 being 1% of Net Profit computed in accordan					
		with provision of S	with provision of Section 198 of Companies Act, 2013 in					
		respect of commission	respect of commission paid to Non Executive Director. Overall					
		_	limit of Managerial remuneration is ₹ 88,128,633 being 11% of					
		net profit computed	net profit computed in accordance with said provision.					

#### C. Remuneration to Key Managerial Personnel Other than MD/Manager/WTD:

(Amount in ₹)

Sr. No	Particulars of Remuneration	Key Managerial Personnel					
		Monu Ratra – CEO*	Nirav Shah - CS##	Bhavin Rajput – CFO^^	Total		
1	Gross Salary						
	(a) Salary as per provisions contained in Section 17 (1) of Income Tax Act, 1961	8,583,214	724,182	750,838	10,058,234		
	(b) Value of Perquisites u/s 17 (2) of Income Tax Act, 1961	-	-	-	-		
	(c) Profits in lieu of salary under section 17 (3) of Income Tax Act, 1961	-	-	-	-		
2	Stock Option	-	-	-	-		
3	Sweat Equity	-	-	-	-		
4	Commission - as a profit	-	-	-	-		
	- Bonus	-	98,036	25,000	123,036		
5	Total	8,583,214	822,218	775,838	10,181,270		

<sup>\*</sup> Mr. Monu Ratra was appointed as CEO w.e.f August 2, 2014

## Mr. Nirav Shah resigned from position of CS w.e.f March 4, 2015 and in his place Mr. Ajay Jaiswal was appointed as CS on March 30, 2015. Hence, remuneration details of Mr. Ajay Jaiswal shall form part of Directors report for the financial year to end on March 31, 2016.

^^ Mr. Bhavin Rajput was appointed as CFO w.e.f January 28, 2015 and his remuneration for the full year has been given.

#### D. Penalties/ punishment/ Compounding of offences:

Туре	Section of the Companies Act	<b>Brief Description</b>	Details of penalty/ punishment/ Comp	Authority [RD/ NCLT/Court]	Appeal Made, if any
A. Company					
Penalty					
Punishment					
Compounding					
B. Directors					
Penalty			-		
Punishment			NIL		
Penalty					
C. Other officers in I	Default				
Penalty					
Punishment					
Compounding					



## **Annexure – II to Directors' Report**

## Compliance with the Code of Conduct CEO Certification

I confirm that all Directors and members of the Senior Management have affirmed compliance with Code of Conduct of India Infoline Housing Finance Limited.

For India Infoline Housing Finance Limited

**Monu Ratra** 

Place: Mumbai Date: May 6, 2015 CEO

## **Annexure – III to Directors' Report**

#### **Corporate Social Responsibility (CSR)**

[Pursuant to clause (o) of sub-section (3) of section 134 of the Act and Rule 9 of the Companies (Corporate Social Responsibility) Rules, 2014]

## 1. A brief outline of the Company's CSR policy, including overview of projects or programs proposed to be undertaken and a reference to the web-link to the CSR policy and projects or programs

The Company aims to undertake initiatives that create sustainable growth and empowers under privileged sections of society. The area of focus of CSR for the Company are as follows:

- a. Education.
- b. Health
- c. Economic Empowerment of women
- d. Sustainable livelihood.

The IIFL Group has established India Infoline Foundation (referred as 'IIFL Foundation') to manage CSR projects on behalf of the group companies.

The CSR Policy adopted by the Company can be accessed at www.iiflhomeloans.com/

#### 2. Composition of the CSR Committee

The Company has constituted a CSR Committee of the Board that fulfills all the requirements as listed out under Section 135 of the Companies Act 2013 (hereafter referred to as Section 135). The Committee comprises of the following members

- a. Mr. Kranti Sinha Independent Director
- b. Mr. Nirmal Jain Non Executive Director
- c. Mr. R Venkataraman Non Executive Director

#### 3. Prescribed CSR spend of IIHFL

a. Average net profit of the company for last three financial years

Average Net Profit as per Section 135 of the Companies Act 2013 was calculated to be ₹ 232,770,479.

#### b. Prescribed CSR expenditure

The recommended CSR expenditure for India Infoline Housing Finance Limited as per Section 135 for FY 2014-15 was ₹ 46,55,410.

#### c. Amount unspent

During FY2014-15, India Infoline Housing Finance Limited was unable to spend ₹ 46, 07,525 of the CSR expenditure prescribed by Section 135.



#### Details of CSR spent during the financial year

During FY 2014-15, IIHFL spent ₹ 47,885 on CSR projects, as follows:

(Amount in ₹)

Sr. No	identified	Sector in which project is covered	Projects or Programs	Amount Outlay (budget) on Project or Programs	Amount spent on the projects or programs (INR)		Cumulative expenditure up to the	Amount Spent: Direct or through implementing
			Local area or other		1.	Direct Expenditure	reporting period (INR)	agency
			2. Specified Location	(INR)	2.	Overhead		
1	Supporting financial literacy drive	Promotion of Education	Mumbai	47,885	1. 2.	Direct Expenditure: 47,885 Overhead Expenditure: NIL	47,885	Through Implementing Agency: Enactus

#### Reasons for shortfall 5.

IIHFL undertakes its CSR projects in consonance with the IIFL Group of Companies. In light of the key projects undertaken by the Group Companies, and with a focus on its areas of intervention, it was decided that the projects did not need additional funding in the financial year 2014-15. Therefore, with the objective of ensuring high-impact and meaningful projects aligned to the values, IIHFL, as an entity, incurred the stated CSR expense. The amount deployed has been based on the finalized programs/ projects duly identified after thorough evaluation by the Committee. Many other programs/ projects are under evaluation and the contributions for the same would be made after the finalization of programs/ projects during the year 2015-16.

In the years to come, IIHFL, along with the IIFL Group of Companies, will aim to identify and undertake a number of impact-driven CSR projects, towards the fulfillment of its CSR obligations.

#### Responsibility statement of the CSR Committee

Through this report, IIHFL seeks to communicate to the Ministry of Corporate Affairs, Government of India, its commitment towards CSR. The implementation and monitoring of the Company's CSR Policy is in compliance with the CSR objectives and policies as laid down in this report. The Board of the Company and the CSR Committee is responsible for the integrity and the objectivity of all the information provided in the disclosure above. All projects reported have been selected based on careful evaluation of the extent to which they create sustainable positive outcomes for marginalized segments of society. The Company has adopted measures to ensure that these projects are implemented in an effective and efficient manner so that they are able to deliver maximum potential impact. In line with the requirements of Section 135, the Company has also established a monitoring mechanism to regularly track the progress of its CSR projects.

**For India Infoline Housing Finance Limited** 

**R Venkataraman** Chairman

**Monu Ratra** CEO

Place: Mumbai Date: May 6, 2015

DIN No: 00011919

## **Annexure - IV to Directors' Report**

#### **Nomination and Remuneration Policy**

#### I. Objective

This policy on nomination and remuneration of Directors, Key Managerial Personnel and Senior Management has been approved by the Nomination and Remuneration Committee (the Committee) and Board of Directors.

#### **II.** Definitions

- "Act" means the Companies Act, 2013 and Rules framed there under, as amended from time to time.
- 2. "Board" means Board of Directors of the Company.
- 3. "Key Managerial Personnel" (KMP) means:
  - Managing Director, or Chief Executive Officer or Manager;
  - Whole-time Director;
  - Chief Financial Officer:
  - Company Secretary; and such other officer as may be prescribed.
- 4. "Senior Management" means the personnel of the company who are members of its core management team excluding Board of Directors comprising all members of management one level below the executive directors, including the functional heads.

Unless the context otherwise requires, words and expressions used in this policy and not defined herein but defined in the Companies Act, 2013 / Listing agreement (wherever applicable) as may be amended from time to time shall have the meaning respectively assigned to them therein.

#### III. Role of committee

- To guide the Board in relation to appointment and removal of Directors, Key Managerial Personnel and Senior Management
- To recommend to the Board on policy on Remuneration payable to the Directors, Key Managerial Personnel, Senior Management and other employees
- To evaluate the performance of the members of the Board and provide necessary report to the Board for further evaluation of the Board
- To formulate the criteria for evaluation of Independent Directors and the Board

## IV. Appointment and Removal Of Director, KMP And Senior Management

#### 1. Appointment Criteria and Qualifications

- a) A person being appointed as director, KMP or in senior management should possess adequate qualification, expertise and experience for the position he / she is considered for appointment.
- b) Independent Director
  - (i) Qualifications of Independent Director:

An Independent director shall possess appropriate skills, experience and knowledge in one or more fields of finance, law, management, sales, marketing, administration, research, corporate governance, operations or other disciplines related to the company's business.

(ii) Positive attributes of Independent Directors:

An independent director shall be a person of integrity, who possesses relevant expertise and experience and who shall uphold ethical standards of integrity and probity; act objectively and constructively; exercise his responsibilities in a bona-fide manner in the interest of the company; devote sufficient time and attention to his professional obligations for informed and balanced decision making; and assist the company in implementing the best corporate governance practices.

#### 2. Removal

Due to reasons for any disqualification mentioned in the Act or under any other applicable Act, rules and regulations there under, the Committee may recommend, to the Board with reasons recorded in writing, removal of a Director, KMP or Senior Management Personnel subject to the provisions and compliance of the said Act, rules and regulations.

#### 3. Retirement

The Director, KMP and Senior Management Personnel shall retire as per the applicable provisions of the Act and the prevailing policy of the Company. The Board will have the discretion to retain the Director, KMP,



Senior Management Personnel in the same position/ remuneration or otherwise even after attaining the retirement age, for the benefit of the Company.

#### Remuneration

#### **Directors** Α.

- Executive Directors (Managing Director, Manager or Whole Time Director):
  - At the time of appointment or reappointment, the Executive Directors shall be paid such remuneration as may be mutually agreed between the Company (which includes the N&R Committee and the Board of Directors) within the overall limits prescribed under the Companies Act, 2013.
  - The remuneration shall be subject to the approval of the Members of the Company in General Meeting as per the requirement of Companies Act, 2013
  - The remuneration of the CEO & Managing Director is broadly divided into fixed and incentive pay. In determining the remuneration (including the fixed increment and performance bonus) the Committee shall consider the following:
    - the relationship of remuneration and performance benchmark;
    - balance between fixed and incentive pay reflecting short and long term performance objectives, appropriate to the working of the Company and its goals;
    - responsibility required he to shouldered, the industry benchmarks and the current trends:
    - the Company's performance vis-à-vis the annual budget achievement and individual performance.

#### Non Executive Director

The Non-Executive Independent Director i. may receive fees for attending meetings of Board or Committee thereof. Provided that the amount of such fees shall not exceed Rupees One Lakh per meeting of the Board or Committee or such amount as may be

prescribed by the Central Government from time to time.

- ii. A Non Executive Director may be paid commission on an annual basis, of such sum as may be approved by the Board on the recommendation of the Committee;
- The Committee may recommend to the iii Board, the payment of commission on uniform basis, to reinforce the principles of collective responsibility of the Board.
- In determining the quantum of commission payable to the Directors, the Committee shall make its recommendation after taking into consideration the overall performance of the Company and the onerous responsibilities required to be shouldered by the Director.
- The total commission payable to the Directors shall not exceed 1% of the net profit of the Company;
- The commission shall be payable on prorate basis to those Directors who occupy office for part of the year.

#### **KMP & Senior Managerial Personnel**

- The remuneration / compensation / commission etc. to the KMP and Senior Management Personnel will be determined and approved by the Committee. The remuneration of managerial personnel shall be subject to the approval of the shareholders of the Company and Central Government, wherever required, as specified in Companies Act, 2013.
- While approving the remuneration of the Key Managerial Personnel and Senior Management of the Company, the Committee will consider maintaining a balance between fixed and incentive pay reflecting short and long term performance objectives appropriate to the working of the Company.
- The Committee shall consider and determine that the compensation of remuneration is reasonable and sufficient to attract retain and motivate KMP and senior management;.

#### VI. Evaluation

The Committee shall carry out evaluation of performance of every Director, KMP and Senior Management Personnel at regular interval (yearly).

The Committee shall also formulate and provide criteria for evaluation of Independent Directors and the Board as a whole.

#### VII. Other Details

#### Membership

The Committee shall consist of a minimum 3 non-executive directors, majority of them being independent. The Chairperson of the Committee shall be an Independent Director.

The Chairperson of the Company shall not be a Chairman of the Committee. The term of the Committee shall be continued unless terminated by the Board of Directors.

#### **Frequency of Meetings**

The meeting of the Committee shall be held at such regular intervals as may be required.

The Committee may invite such executives, as it considers appropriate, to be present at the meetings of the Committee.

#### Secretary

The Company Secretary of the Company shall act as Secretary of the Committee. In absence of Company Secretary, the Committee may designate any other officials or any of the members of the Committee who shall act a Secretary of the Committee.



# Annexure – V to Directors' Report

The ratio of the remuneration of each director to the median employee's remuneration and other details in terms of sub-section 12 of Section 197 of the Companies Act, 2013 read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014:

Sr. No	Requirements		Disclosure		
1	The ratio of the remuneration of each director remuneration of the employees for the financial year.		No remuneration has I Managing Director.	peen paid to Whole Time Director,	
2			Mr. Monu Ratra, Chief Executive Officer (Date of Joining August 2, 2014)		
3	in the financial year			ration of the employees in the rased by negligible percentage due	
4	The number of permanent employees on the rolls of	the Company	436		
5	The explanation on the relationship between average increase in Tremuneration and Company performance		The remuneration components include a fair proportion of fixed and variable pay. The increase in fixed pay periodically reviewed while the increase in variable pay broadly aligned to the company's performance during the financial year.		
6	Comparison of the remuneration of the Key Manag against the performance of the Company	gerial Personnel	· ·	2014-15, KMP were paid approx ore tax of the Company.	
7	Variations in the market capitalization of the Company, price earnings ratio as at the closing date of the current FY and previous FY and percentage increase over decrease in the market quotations of the shares of the Company in comparison to the rate at which the Company came out with the last public offer				
8	Average percentile increase already made in the salarie other than the managerial personnel in the last finits comparison with the percentile increase in tremuneration and justification thereof and point cany exceptional circumstances for increase in tremuneration;	ancial year and the managerial out if there are	Not Applicable as all role.	the employees under Managerial	
9	Comparison of the each remuneration of the K Personnel against the performance of the Company	Key Managerial	The comparison of remuneration of each of the k Managerial Personnel against the performance of t Company is as below:		
	Name of Key Managerial Personnel	Designation		% of Net Profit before Tax	
	Mr. Monu Ratra	Chief Executive	e Officer	1.07%	
	Mr. Bhavin Rajput	Chief Financial	Officer	0.09%	
	Mr. Nirav Shah (Resigned w.e.f. March 4, 2015)	Company Secr	etary	0.10%	
10	The key parameters for any variable component o availed by the directors.	f remuneration	Not Applicable		
11	_ :	e ratio of the remuneration of the highest paid director to that of employees who are not directors but receive remuneration in less of the highest paid director during the year.			
12	Affirmation that the remuneration is as per the remu of the Company	neration policy	Yes.		

# **Annexure – VI to Directors' Report**

Details in terms of sub-section 12 of Section 197 of the Companies Act, 2013 read with Rule 5 (2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014:

(Amount in ₹)

Name of Employee	Desig- nation	Remuneration received	Nature of Employment	Qualification and Experience of the Employee	Date of joining	Age of Employee	% of Equity Shares held by the employee in the Com- pany	Whether employee is a relative of director or manager of the Company, if so, name of such director or manager
Mr. Monu Ratra	CEO	8,583,214	Permanent	Mr. Monu Ratra has over 16 years of experience, especially in mortgages with companies like HDFC Ltd., ICICI Bank and Indiabulls Housing. His last assignment was with Indiabulls Housing as National Business Manager for mortgage business, where he has played a key role in scaling and transforming the business to a retail ho using player of significant size. He has experience in various facets of mortgage business i.e. credit collections, distribution, property services and has also been involved in development of systems and processes for the business.	02/08/2014	41	Nil	NA



## Annexure - VII to Directors' Report

#### Form No. MR-3 Secretarial Audit Report

For The Period From April 1, 2014 To March 31, 2015

[Pursuant to section 204(1) of the Companies Act, 2013 and Rule no.9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014]

To, The Members, India Infoline Housing Finance Limited

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by India Infoline Housing Finance Limited (hereinafter called "Company"). Secretarial Audit was conducted in a manner that provided is a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company as specified in Annexure I and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the Company has, during the period covered by our audit, that is to say, from April 01, 2014 to March 31, 2015 (hereinafter referred to as "Audit Period"), complied with the statutory provisions listed hereunder and also that the Company has proper board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company, for the Audit Period according to the provisions of:

- The Companies Act, 2013 and the rules made thereunder including any re-enactment thereof ('Act, 2013');
- The Securities Contracts (Regulation) Act, 1956 ("SCRA") and the rules made there under;
- 3. The Depositories Act, 1996 and the regulations and bye-laws framed there under;
- The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ("SEBI Act"):-
  - The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client
  - Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;

- Laws specifically applicable to the industry to which the Company belongs, as identified by the management, that is to say:
  - National Housing Bank Act, 1987;
  - Housing Finance Companies (NHB) Directions, 2010;
  - Fair Practices Code (FPC) for all HFCs;
  - Raising Money through Private Placement by HFCs-Non Convertible Debentures;
  - KYC Norms/AML Standards/Combating Financing of Terrorism - Unique Customer Identification Code for HFC Customers in India;
  - Returns to be Submitted by HFC;
  - Guidelines for Asset Liability Management System in HFCs;
  - Various circulars and notifications of NHB for HFCs.

We have also examined compliance with the applicable clauses of the following:

Debt Listing Agreement entered into by the Company with the stock exchanges for listing debt securities issued on private placement basis.

#### **Management Responsibility:**

- Maintenance of secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit;
- We have followed the audit practices and the processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion;
- We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company;
- Where ever required, we have obtained the Management 4. Representation about the compliance of laws, rules and regulation and happening of events etc;

- The compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedure on test basis;
- The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

#### Recommendations as a matter of best practice:

In the course of our audit, we have made certain recommendations for good corporate practices, separately placed before the Board, for its necessary consideration and implementation by the Company.

#### We further report that:

As on March 31, 2015 the Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the Audit Period were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Resolutions have been approved by majority directors. During the Audit Period, there were no agenda items on which any of the directors dissented.

**We further report that** there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that during the Audit Period, the Company has issued debentures on private placement basis and has obtained necessary approvals from members in pursuance to Section 180 of Companies Act, 2013, details whereof are mentioned below. Except as aforesaid, the Company has not incurred any specific event/ action that can have a major bearing on the company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards, etc.

SI. No.	Date of Issue	Amount (₹ in millions)	Nature of Security
1.	21.05.2014	100	Non-Convertible
			Debentures
2.	14.08.2014	180	Non-Convertible
			Debentures

SI. No.	Date of Issue	Amount (₹ in millions)	Nature of Security
3.	08.09.2014	170	Non-Convertible
			Debentures
		50	Non-Convertible
			Debentures
4.	17.10.2014	65	Non-Convertible
			Debentures
		39	Non-Convertible
			Debentures
		91	Non-Convertible
			Debentures
5.	18.11. 2014	35	Non-Convertible
			Debentures
		115	Non-Convertible
			Debentures
6.	22.12.2014	40	Non-Convertible
			Debentures
		60	Non-Convertible
			Debentures
7.	02.02.2015	30	Non-Convertible
			Debentures
		33	Non-Convertible
			Debentures
		62	Non-Convertible
			Debentures
8.	10.03.2015	500	Non-Convertible
			Debentures
		33	Non-Convertible
			Debentures
		37	Non-Convertible
			Debentures
		70	Non-Convertible
_			Debentures
9.	30.03.2015	500	Non-Convertible
			Debentures
		850	Non-Convertible
			Debentures
		500	Non-Convertible
		422	Debentures
		433	Non-Convertible
			Debentures

ii. Special resolution, in terms of section 180 (1) (a) & (c) was passed in the Annual General Meeting held on May 20, 2014 for approval of limits.

#### **Vinod Kothari & Company**

Company Secretaries in Practice
ACS 4718
C P No. 1391

Place: Kolkata Date: 6<sup>th</sup> May, 2015



#### **Annexure - I to Secretarial Audit Report**

#### **LIST OF DOCUMENTS**

- **Corporate Matters** 
  - 1.1 Minutes books of the following Committees were provided:
    - 1.1.1 Board Meeting
    - 1.1.2 Audit Committee
    - 1.1.3 Nomination and Remuneration Committee
    - 1.1.4 Corporate Social Responsibility Committee
    - 1.1.5 Risk Oversight Committee
    - 1.1.6 Asset Liability Management Committee
    - 1.1.7 General Meeting
  - 1.2 Agenda papers for Board Meeting along with Notice
  - 1.3 Annual Report 2014
  - 1.4 Memorandum and Articles of Association
  - 1.5 Disclosures under Act, 2013
  - 1.6 Policies framed under Act, 2013 and NHB regulations for HFCs
  - Documents pertaining to Debt Listing Agreement compliance 1.7
  - Documents pertaining to proof of payment of Dividend 1.8
  - 1.9 Forms and returns filed with the ROC & NHB
  - 1.10 Register maintained under Act, 2013
  - 1.11 Sample Home loan agreements

## INDEPENDENT AUDITOR'S REPORT

### To the Members of **India Infoline Housing Finance Limited Report on the Standalone Financial Statements**

We have audited the accompanying standalone financial statements of India Infoline Housing Finance Limited ("the Company"), which comprise the Balance Sheet as at 31 March 2015, and the Statement of Profit and Loss, and the Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Standalone Financial **Statements**

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 (the 'Act') with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these standalone financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment,

including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on whether the Company has in place an adequate internal financial controls system over financial reporting and the operating effectiveness of such controls. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

#### **Opinion**

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March, 2015, and its profit and its cash flows for the year ended on that date.

#### **Report on Other Legal and Regulatory Requirements**

- As required by the Companies (Auditor's Report) Order, 2015 (the 'Order') issued by the Central Government of India in terms of Section 143(11) of the Act, we give in the Annexure, a statement on the matters specified in paragraphs 3 and 4 of the Order.
- As required by Section 143(3) of the Act, we report that:
  - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - (c) The balance Sheet, the statement of profit and loss and the cash flow statement dealt with by this report are in agreement with the books of account;
  - (d) In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;



- (e) On the basis of the written representations received from the directors as on 31<sup>st</sup> March, 2015 taken on record by the Board of Directors, none of the directors is disqualified as on 31<sup>st</sup> March, 2015 from being appointed as a director in terms of Section 164 (2) of the Act; and
- (f) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - (i) The Company does not have any pending litigations which would impact its financial position in its financial statements refer note no. 24 to the financial statements;

- (ii) The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses;
- (iii) There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

#### **For Sharp and Tannan Associates**

Chartered Accountants
Firm's Registration No.:109983W
By the hand of

Parthiv S. Desai

Place: Mumbai Partner
Date: 6<sup>th</sup> May, 2015 Membership No.: 042624

## Annexure to the Auditors' Report

The Annexure referred to in our report to the members of **India Infoline Housing Finance Limited** ("the Company") for the year ended 31 March 2015. We report that:

- (a) The Company has maintained adequate records to show full particulars, including quantitative details and situation of the fixed assets.
  - (b) As explained to us, these fixed assets have been physically verified by the management in accordance with a phased programme of verification which in our opinion is reasonable, having regard to the size of the Company and nature of its assets. The frequency of physical verification is reasonable and no material discrepancies were noticed on such verification.
- The Company is not carrying on any manufacturing or trading activity. Therefore, paragraph 3 (ii) (a), (b) and (c) of the order are not applicable to the Company.
- 3. The Company has not granted any loans, secured or unsecured to companies, firms or other parties covered in the register maintained under Section 189 of the Act. Therefore the Paragraph 3 (iii) (a) and (b) of the Order are not applicable to the Company.
- 4. In our opinion and according to the information and explanations given to us, there are adequate internal control systems commensurate with the size of the Company and nature of its business the purchase of fixed assets and for sale of services. Further, on the basis of our examination of the books and records of the Company, and according to the information and explanations given to us, we have neither come across nor have we been informed of any continuing failure to correct major weaknesses in the aforesaid internal control systems.
- The Company has not accepted any deposits during the year from the public to which the directives issued by Reserve Bank of India and the provisions of Section 73 to 76 and any other relevant provisions of the Act and the rules framed thereunder apply.
- As per the information and explanations given to us, in respect of the class of industry the Company falls under, the

- maintenance of cost records has not been prescribed by the Central Government under section 148(1) of the Companies Act, 2013. Therefore, Paragraph 3 (vi) of the Order is not applicable to the Company.
- (a) According to the information and explanations given to us and the records of the Company examined by us, the Company is generally regular in depositing undisputed statutory dues including provident fund, employees' state insurance, income tax, sales tax, wealth tax, service tax, duty of customs, duty of excise, value added tax, cess and any other material statutory dues as applicable to the Company, with the appropriate authorities. There were no undisputed amounts payable in respect of provident fund, employees' state insurance, income tax, sales tax, wealth tax, service tax, duty of customs, duty of excise, value added tax, cess and any other material statutory dues as applicable to the Company outstanding as at 31st March 2015 for a period of more than six months from the date they became payable.
  - (b) According to the information and explanations given to us and records of the Company examined by us, there are no cases of non-deposit with the appropriate authorities of disputed dues income tax or sales tax or wealth tax or service tax or duty of customs or duty of excise or value added tax or cess.
  - (c) According to the information and explanations given to us, there is no amount required to be transferred to Investor Education and Protection Fund in accordance with the relevant provisions of the Companies Act, 1956 and the rules made thereunder.
- At the end of the financial year, the Company has neither accumulated losses nor has incurred cash loss during the financial year covered by our audit and in the immediately preceding financial year.
- Based on our audit procedures and according to the information and explanations given to us, we are of the opinion that the Company has not defaulted in repayment of its dues to its financial institution, banks and debenture holders.



- 10. In our opinion and according to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from bank or financial institution.
- 11. According to the records verified by us, and based on information and explanations given to us, the term loans have been applied for the purpose for which they were raised.
- 12. During the course of our examination of the books and records of the Company, carried out in accordance with generally accepted auditing practices in India and according to the information and explanations given to us, we have

neither come across any material fraud on or by the Company noticed or reported during the year, nor have we been informed of such case by management.

#### **For Sharp and Tannan Associates**

Chartered Accountants
Firm's Registration No.:109983W
By the hand of

#### Parthiv S. Desai

Place: Mumbai Partner
Date: 6<sup>th</sup> May, 2015 Membership No.: 042624

## STANDALONE BALANCE SHEET

As at March 31, 2015

						(₹ in Millions)
Par	ticula	ars		Note No.	As at March 31, 2015	As at March 31, 2014
T	EQI	JITY	AND LIABILITIES	110.	March 51/2015	March 31/2014
	(1)	Sha	areholder's Funds			
		(a)	Share Capital	3	1,659.00	1,659.00
		(b)	Reserve and Surplus	4	1,921.47	1,517.80
	Sub	Tota			3,580.47	3,176.80
	(2)	Sha	are Application Money Pending Allotment		-	-
	(3)		n Current Liabilities			
		(a)	Long-Term Borrowings	5	11,996.64	5,814.38
		(b)	Deferred Tax Liabilities (Net)		-	-
		(c)	Other Long-Term Liabilities		_	-
		(d)	-	6	207.44	90.13
	Sub	Tota			12,204.08	5,904.51
	(4)		rent Liabilities		12,20	
	( - /	(a)	Short-Term Borrowings	7	2,736.06	_
		(b)	Other Current Liabilities	8	=,, = ==	
		()	Current Maturities of Long Term Borrowings		425.00	150.00
			Others		2,085.03	2,795.64
		(c)	Short-Term Provisions	6	46.75	41.52
	Sub	Tota		· ·	5,292.84	2,987.16
	TOT		•		21,077.39	12,068.47
п		ETS			21,077105	12,000117
	(1)		n-Current Assets			
	(.,	(a)	Fixed Assets			
		(0)	(i) Tangible Assets	9	3.14	_
			(ii) Intangible Assets		-	_
			(iii) Capital Work-In-Progress		0.90	_
			(iv) Intangible Assets Under Development		-	_
	Suh	Tota			4.04	
	542		Non-Current Investments	10	1.57	
		(c)	Deferred Tax Assets (Net)	11	29.48	30.82
				12	27.40	30.02
		(u)	Loans	12	15,319.31	8,338.45
			Others		3.34	0,550.45
		(e)	Other Non-Current Assets	13	64.58	86.97
	Suh	Tota		13	15,418.28	8,456.24
	(2)		rent Assets		13,410.20	0,430.24
	(2)		Current Investments	14		205.40
		(b)	Inventories	17		203.40
		(c)	Trade Receivables			
		(d)	Cash and Bank Balances	15	777.90	2,451.82
		. ,	Short-Term Loans & Advances		777.90	2,431.02
		(e)	Loans	12	4,384.56	669.45
			Others		4,364.36	
		( <b>f</b> )		10		261.95
	CL	(f) Tota	Other Current Assets	13	89.16	23.61
TO		iota	11		5,655.07	3,612.23
TO	AL				21,077.39	12,068.47

As per our attached report of even date

See accompanying notes forming part of the financial statements

For Sharp & Tannan Associates

Chartered Accountants Firm's Registration No. 109983W

By the hand of

**Parthiv S. Desai** Partner

Membership No. (F) 042624

Place: Mumbai Dated: May 6, 2015 For and on behalf of the Board of Directors of India Infoline Housing Finance Limited

R. Mohan Rajashree Nambiar

Director (DIN no: 00012070) Director (DIN no: 06932632)

Monu RatraAmit GuptaChief Executive OfficerChief Financial Officer

it Gupta Ajay Jaiswal
ef Financial Officer Company Secretary



# STANDALONE STATEMENT OF PROFIT AND LOSS

For the year ended March 31, 2015

(₹ in Millions)

Particulars	Note No.	2014-2015	2013-2014
REVENUE			
Revenue from Operations	16	2,172.13	996.92
Other Income	17	194.15	137.46
Total Revenue		2,366.28	1,134.38
EXPENSES			
Employee Benefit Expenses	18	127.33	41.93
Finance Cost	19	1,173.33	489.02
Depreciation and Amortisation Expenses	9	0.15	-
Other Expenses	20	146.90	98.84
Provisions & Write off	21	117.40	65.05
Total Expenses		1,565.11	694.84
Profit / (Loss) before Tax		801.17	439.54
Tax Expenses:			
Current Tax		274.04	155.46
Deferred Tax		(8.44)	(26.44)
Current Tax Expense relating to prior years		0.55	-
Total Tax Expense		266.15	129.02
Profit / (Loss) for the Year		535.02	310.52
Earnings Per Share			
(1) Basic	22	37.93	24.12
(2) Diluted		37.93	24.12
Face Value Per Equity Share		10.00	10.00
See accompanying notes forming part of the financial statements	1-34		

As per our attached report of even date

For Sharp & Tannan Associates

Chartered Accountants Firm's Registration No. 109983W

By the hand of

Parthiv S. Desai Partner

Membership No. (F) 042624

Place: Mumbai Dated: May 6, 2015 **R. Mohan** Director

(DIN no: 00012070)

**Monu Ratra** 

Chief Executive Officer

For and on behalf of the Board of Directors of India Infoline Housing Finance Limited

**Rajashree Nambiar** 

Director

(DIN no: 06932632)

**Amit Gupta** Chief Financial Officer **Ajay Jaiswal** Company Secretary

# STANDALONE CASH FLOW STATEMENT

For the year ended March 31, 2015

(₹ in Millions)

Particulars	2014-2015	2013-2014
Cash Flows from Operating Activities		
Net Profit before Taxation and Extraordinary item	801.17	439.54
Adjustments for:		
Depreciation Expenses	0.16	-
Provision for Doubtful Loans	76.66	32.05
Provision for Standard Loans	40.44	32.99
Gratuity	0.62	0.98
Leave Encashment	0.58	0.50
Operating Profit before Working Capital changes	919.63	506.06
Increase / (Decrease) in Short Term Provisions	(1.81)	(0.30)
Increase / (Decrease) in Other Liabilities	(481.83)	2,337.93
Decrease / (Increase) in Other Current Assets	(88.55)	(139.67)
Decrease / (Increase) in Other Non Current Assets	22.39	(82.67)
Cash Generated from Operations	369.83	2,621.35
Tax (Paid) / Refund	(296.38)	(130.62)
Net Cash from Operating Activities	73.45	2,490.73
Decrease/ (Increase) in Long Term Loans & Advances	(6,984.20)	(5,093.17)
Decrease/ (Increase) in Short Term Loans & Advances	(3,856.62)	(644.52)
Net Cash Used in Operating Activities	(10,767.37)	(3,246.96)
Cash Flows from Investing Activities		
Purchase of Fixed Assets including Intangible Assets, Capital Work-in-Progress and Capital Advances	(4.20)	-
Purchase of Non Current Investments	(1.57)	-
Proceeds from Sale/Maturity of Current Investments	-	130.00
Purchase of Non Convertible Debentures -Others	205.40	(205.40)
Net Cash from Investing Activities	199.63	(75.40)
Cash Flows from Financing Activities		
Dividend & Dividend Distribution Tax paid	(47.51)	-
Proceeds from Issuance of Share Capital	-	1,350.00
Proceeds from Long Term Borrowings (Net)	6,182.26	5,164.37
Proceeds from Short Term Borrowings (Net)	2,736.07	(1,000.00)
Net Cash from Financing Activities	8,870.82	5,514.37
Net Increase/(Decrease) in Cash and Cash Equivalents	(1,696.92)	2,192.01
Opening Cash and Cash Equivalents	2,311.22	119.21
Closing Cash and Cash Equivalents	614.30	2,311.22

As per our attached report of even date

**For Sharp & Tannan Associates** 

Chartered Accountants Firm's Registration No. 109983W By the hand of

Parthiv S. Desai

Partner Membership No. (F) 042624

Place: Mumbai Dated: May 6, 2015 R. Mohan

Director (DIN no: 00012070)

**Monu Ratra** Chief Executive Officer For and on behalf of the Board of Directors of India Infoline Housing Finance Limited

**Rajashree Nambiar** 

Director (DIN no: 06932632)

Amit Gupta Chief Financial Officer **Ajay Jaiswal** Company Secretary



### STANDALONE FINANCIAL STATEMENTS

#### Notes forming part of Standalone Financial Statements for the year ended March 31, 2015

#### **Corporate Information:**

India Infoline Housing Finance Limited (IIHFL) is a subsidiary of India Infoline Finance Limited. India Infoline Housing Finance Limited received a Certificate of Registration from the National Housing Bank ("NHB") in February 2009 to carry on the business of a housing finance institution. IIHFL offers housing finance in line with NHB Directions.

#### **Significant Accounting Policies**

#### 2.1 Basis of preparation of financial statements:

The financial statements have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) to comply with all material aspects of the applicable Accounting Standards notified under section 133 of the Companies Act 2013, read together with Rule 7 of the Companies (Accounts) Rules 2014 issued by the Ministry of Corporate Affairs and the guidelines issued by the National Housing Bank (NHB) as applicable to Housing Finance Companies. The financial statements have been prepared on accrual basis under the historical cost convention. The accounting policies adopted in the preparation of the financial statements are consistently followed except where the changes are required in accounting policy as per newly issued NHB notifications/circulars, other regulatory changes & compliance requirements. The financial statements comply in all material aspect with the National Housing Bank Act, 1987 and The Housing Finance Companies (NHB) Directions, 2010.

#### 2.2 Presentation and disclosure of financial statements:

Pursuant to applicability of Schedule III on presentation of financial statements, the Company has classified all its assets / liabilities into current / non-current portion based on the time frame of twelve months from the date of financial statements. Accordingly, assets/liabilities expected to be realised/settled within twelve months from the date of financial statements are classified as current and other assets/ liabilities are classified as non-current. The adopted Schedule III does not impact recognition and measurement principle followed for preparation of financial statements. The Company has also regrouped/reclassified the previous year figures in accordance with the requirement applicable in the current year.

#### 2.3 Prudential norms:

The Company follows the National Housing Bank ("NHB") Directions in respect of The Housing Finance Companies (NHB) Directions, 2010 as amended from time to time in respect of Income recognition, income from investments, accounting of investments, asset classification, provisioning and disclosures in the Balance Sheet. Accounting Standards (AS) notified under section 133 of the Companies Act 2013, read together with Rule 7 of the Companies (Accounts) Rules 2014 issued by the Ministry of Corporate Affairs and Guidance Notes issued by The Institute of Chartered Accountants of India ("ICAI") are followed in so far as they are not inconsistent with the NHB Directions.

#### 2.4 Use of estimates:

The presentation of financial statements is in conformity with the Generally Accepted Accounting Principles requires the management to make estimates and assumptions that affect the reported amount of assets and liabilities on the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Difference between the actual result and estimates are recognized in the period in which the results are known / materialized.

#### 2.5 Fixed Assets and Depreciation:

Fixed assets are stated at cost of acquisition less accumulated depreciation and impairment loss, if any thereon. Depreciation is charged using the straight line method based on the useful life of fixed assets as estimated by the management as specified below.

Depreciation is charged from the month in which new assets are put to use. No depreciation is charged from the month in which assets are sold.

In the case of transfer of used fixed assets from group companies, depreciation is charged over the remaining useful life of the assets.

Individual assets / group of similar assets costing up to ₹ 5,000 are depreciated in full in the year of purchase.

Leasehold Land is depreciated on a straight Line basis over the leasehold period.

#### Estimated useful life of the assets is as under:

Class of assets	Useful life
Buildings*	20 years
Computers*	3 years
Office equipment	5 years
Electrical*	5 years
Furniture and fixtures*	5 years
Vehicles*	5 years
Software	3 years

<sup>\*</sup>For these class of assets, based on internal assessment and independent technical evaluation carried out by external valuers the management believes that the useful lives as given above best represent the period over which management expects to use these assets. Hence the useful lives for these assets are different from the useful lives as prescribed under Part C of Schedule II of the Companies Act 2013.

#### 2.6 Assignment of loan portfolio:

Derecognition of loans assigned in the books of the Company is based on the concept of surrender of control over the loans resulting in a "true sale" of loans. Future interest spread receivables in case of a par structure deals are recognised over the tenure of agreements. Expenditure in respect of direct assignment is recognised upfront. Credit enhancement in the form of cash collateral provided by the Company is included under Cash and bank balance / Loans and advances as applicable.

#### 2.7 Revenue recognition:

The Company complies, in all material respects, with the Accounting Standard - 9 issued by the Institute of Chartered Accountants of India, NHB directions relating to income recognition, asset classification and the minimum provisioning for bad and doubtful debts and standard assets, specified in the directions issued by the NHB, as applicable to it, and

- Interest Income is recognised on the time proportionate basis as per agreed terms.
- Interest income on non-performing assets is recognised on cash basis.
- Income from Penal charge, Penal interest and Cheque Bouncing Charges pertaining to loan assets are recognised on receipt basis.
- Dividend income is recognised when the right to receive payment is established.
- In respect of the other heads of income, the Company accounts the same on accrual basis.
- Processing fees received from customers are recognised as income on receipt basis.

#### 2.8 Preliminary expenses:

Preliminary Expenses is written off in same financial year in which they are incurred.

#### 2.9 Employee benefits:

The company's contribution towards Provident Fund and Family Pension Fund which are defined contribution are accounted for on an accrual basis and recognised in the statement of Profit & Loss.

The Company has provided for "Compensated Absences" on the basis of actuarial valuation.

Gratuity is post employment benefit and is in the nature of Defined Benefit Plan. The Liability recognized in the Balance Sheet in respect of gratuity is the present value of defined benefit obligation at the balance sheet date together with the adjustments for unrecognized actuarial gain or losses and the past service costs. The defined benefit obligation is calculated at or near the balance sheet date by an independent actuary using the projected unit credit method.

#### 2.10 Provisions, Contingent liabilities and Contingent assets:

Non-performing loans are written off / provided for, as per management estimates subject to the minimum provision required as per National Housing Bank (NHB) Directions. Provision on standard assets is made as per notification No. NHB. HFC. DIR. 9/ CMD/ 2013 dated September 6, 2013 issued by NHB. All such provisions are classified as long term provisions.



The Company creates a provision when there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate. If it is no longer probable that the outflow of resources would be required to settle the obligation, the provision is reversed.

Contingent Assets are neither recognized nor disclosed in the financial statements.

#### 2.11 Taxes on Income:

The accounting treatment for the Income Tax in respect of the Company's income is based on the Accounting Standard on 'Accounting for Taxes on Income' (AS-22).

Tax expense comprises current and deferred tax. Current income-tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income Tax Act, 1961 enacted in India. Provision for current tax is computed based on estimated tax liability computed after adjusting for allowance, disallowance and exemptions in accordance with the applicable tax laws.

Deferred income taxes reflect the impact of timing differences between taxable income and accounting income originating during the current year and reversal of timing differences for the earlier years. Deferred tax is measured using the tax rate and the tax laws enacted or substantively enacted at the Balance Sheet date. At each reporting date the Company re-assesses unrecognized deferred tax assets. The deferred tax asset is recognised or unrecognised to the extent that it has become reasonably certain or virtually certain as the case may be that sufficient future taxable income will be available.

As per NHB circular dated August 22, 2014 "NHB(ND)/DRS/Policy Circular 65/2014-15" Deferred tax liability is recognised on the Special Reserves created & maintained under Section 36(1)(viii) of Income Tax Act, 1961. In case of other timing differences Deferred Tax Liability will be recognised as and when arises.

#### 2.12 Operating Leases:

Lease rentals in respect of operating lease arrangements are charged to the Statement of Profit & Loss in accordance with Accounting Standard 19, issued by the Institute of Chartered Accountants of India.

#### 2.13 Investments:

Investments which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other Investments are classified as non – current investments. Current investments are stated at lower of cost or market/fair value. Provision for diminution in value of non current investments is made if in the opinion of the management such diminution is other than temporary or in accordance with the norms prescribed by the National Housing Bank and Accounting Standard on 'Accounting for Investments' (AS-13). For investment in Mutual Funds the net assets value (NAV) declared by the Mutual Funds at the balance sheet date is considered as the fair value.

Closing stock is valued at cost or market value whichever is lower. Cost is computed on FIFO basis.

#### 2.15 Earnings Per Share:

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period. For the purpose of calculating diluted earnings per share the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

#### 2.16 Borrowings:

Borrowings are bifurcated under Long term and Short term liabilities. Commercial papers are recognised at Face value at the time of its issue. Any difference between the proceeds and the redemption value is recognised in profit & loss account over the period of the borrowings.

#### 2.17 Debenture Issue Expense:

Debenture issue expenses incurred on public issue of NCD is amortized over the tenure of the underlying debenture.

In case of private placement of NCD the same is charged to profit and loss Account in the year in which they are incurred.

#### 3. Share Capital

(₹ in Millions)

Authorised Capital	As at	As at
	March 31, 2015	March 31, 2014
Authorised Share Capital:		
11,000,000 Equity Shares of ₹ 10/- each with voting rights (P.Y. 11,000,000)	110.00	110.00
20,000,000 10% Redeemable Preference Shares of ₹ 10/- each (P.Y. 20,000,000)	200.00	200.00
135,000,000 6% Convertible Preference Shares of ₹ 10/- each (P.Y. 135,000,000)	1,350.00	1,350.00
Total	1,660.00	1,660.00
Issued, Subscribed and Paid-up Share Capital		
Equity Share Capital		
10,900,000 Equity Shares of ₹ 10/- each fully paid-up (PY 10,900,000)	109.00	109.00
Preference Share Capital		
20,000,000 10% Redeemable Preference Shares of ₹ 10/- each fully paid-up (P.Y. 20,000,000)	200.00	200.00
135,000,000 6% Compulsorily Convertible Cumulative Redeemable Preference Shares of $\ref{10}$ 10/each fully paid up (P.Y. 135,000,000)	1,350.00	1,350.00
Total	1,659.00	1,659.00

#### i) Reconciliation of the shares outstanding at the beginning and at the end of the reporting period:

Particulars	As at March	31, 2015	As at March	31, 2014
	No of Shares	₹ in Millions	No of Shares	₹ in Millions
<b>Equity Shares</b>				
As at the beginning of the year	10,900,000	109.00	10,900,000	109.00
Issued during the year	-	-	-	-
Outstanding at end of the year	10,900,000	109.00	10,900,000	109.00
10% Redeemable Preference Shares				
At the beginning of the year	20,000,000	200.00	20,000,000	200.00
Add: Issued during the year	-	-	-	-
Less: Buy back of shares	-	-	-	-
Outstanding at the end of the year	20,000,000	200.00	20,000,000	200.00
6% Compulsorily Convertible Cumulative Redeemable Preference shares				
At the beginning of the year	135,000,000	1,350.00	-	-
Add: Issued during the year	-	-	135,000,000	1,350.00
Less: Buy back of shares	-	-	-	-
Outstanding at the end of the year	135,000,000	1,350.00	135,000,000	1,350.00

#### ii) Rights attached to Equity Shares

The Company has only one class of Equity Shares having a par value of ₹ 10/- per shares. Each holder of equity shares is entitled to one vote per share. The Company declares and pays dividend in Indian rupees.

#### iii) Rights attached to Preference Shares

i. The 10% Non – Convertible Redeemable Preference Shares aggregating to ₹ 200.00 millions shall have seniority over Equity Shareholders with respect to payment of capital and dividend. It shall carry dividend rate of 10% per annum. Their rights to dividend in not on Cumulative basis. Other rights of the holders of Preference shares shall be governed by the provisions of Companies Act, 2013 read with applicable rules and any amendment/ modification in law from time to time and such other applicable regulations.



The 6% Compulsorily Convertible Cumulative Redeemable Preference shares of ₹ 10/- each aggregating to ₹ 1,350.00 millions shall have seniority over Equity Shareholders with respect to payment of capital and dividend. It shall carry dividend rate of 6% per annum and will have cumulative right with respect to payment of dividend. Further these shares will not have voting rights other than matters directly affecting them.

#### iv) Shares held by holding company / ultimate holding company including shares held by its subsidiaries/ associates:

Particulars	As at March	31, 2015	As at March 31, 2014	
	No of Shares	% holding	No of Shares	% holding
Equity Shares of ₹ 10/- each fully paid up				
India Infoline Finance Limited	10,900,000	100.00%	10,900,000	100.00%
10% Redeemable Preference Shares of ₹ 10/- each fully paid up				
India Infoline Finance Limited	20,000,000	100.00%	20,000,000	100.00%
6% Compulsorily Convertible Cumulative Redeemable Preference shares of ₹ 10/- each fully paid up				
India Infoline Finance Limited	25,000,000	18.52%	135,000,000	100.00%
India Infoline Limited	50,000,000	37.04%	-	-
IIFL Holdings Limited	60,000,000	44.44%	-	-
Subtotal	135,000,000	100.00%	135,000,000	100.00%
Total	155,000,000		155,000,000	

#### Details of Shareholders holding more than 5% shares in the Company:

Particulars	As at March	31, 2015	As at March	31, 2014
	No of Shares	% holding	No of Shares	% holding
Equity Shares of ₹ 10/- each fully paid up				
India Infoline Finance Limited	10,900,000	100.00%	10,900,000	100.00%
10% Redeemable Preference Shares of ₹ 10/- each fully paid up				
India Infoline Finance Limited	20,000,000	100.00%	20,000,000	100.00%
6% Compulsorily Convertible Cumulative Redeemable Preference Shares of ₹ 10/- each fully paid up				
India Infoline Finance Limited	25,000,000	18.52%	135,000,000	100.00%
India Infoline Limited	50,000,000	37.04%	-	-
IIFL Holdings Limited	60,000,000	44.44%	-	-

#### vi) Terms of conversion of 6% Compulsorily Convertible Cumulative Redeemable Preference shares into Equity Shares:

The 6% Convertible Preference Shares are compulsorily convertible into Equity Shares at a fair value on the date of conversion within 10 years from the date of allotment.

#### **Reserves and Surplus**

Particulars	As at March 31, 2015	As at March 31, 2014
Securities Premium Account	March 31, 2013	Water 31, 2014
Opening Balance as per last financial statement	994.25	994.25
Addition during the year	-	-
Deduction during the year	-	-
Closing Balance	994.25	994.25
<b>Debenture Redemption Reserve</b> (Refer Note 4.1)		
Opening Balance as per last financial statement	110.00	-
Addition during the year from statement of profit & loss	230.00	110.00
Appropriation during the year	-	-
Closing Balance	340.00	110.00
Special Reserve (Refer Note 4.2)		
Opening Balance as per last financial statement	115.20	53.00
Addition during the year from statement of profit & loss	108.00	62.20
Appropriation during the year	-	-
Closing Balance	223.20	115.20
Surplus in the Statement of Profit & Loss		
Opening Balance as per last financial statement	298.35	207.54
Addition during the year from statement of profit & loss	535.02	310.52
Appropriations during the year		
Transfer to Special Reserve	108.00	62.20
Transfer to Debenture Redemption Reserve	230.00	110.00
Preference Dividend (Refer Note 4.3)	101.00	40.61
Dividend Distribution Tax	20.56	6.90
Deferred Tax Liability (Refer Note 4.4)	9.79	-
Closing Balance	364.02	298.35
Total	1,921.47	1,517.80

**<sup>4.1</sup>** Pursuant to Section 71 of the Companies Act, 2013 read with Rule 18 of the Companies (Share Capital and Debentures ) Rules , 2014, the Company being a Housing Finance Company is required to create Debenture Redemption Reserve of a value equivalent to 25% of the debentures offered through a public issue. Accordingly, ₹ 230.00 millions (Previous year ₹ 110.00 millions) has been transferred to Debenture Redemption Reserve Account for the financial year ended March 31, 2015.



#### 4.2 Special Reserve:

#### **Disclosure as per NHB Guidelines**

(₹ in Millions)

Par	ticulars	As at March 31, 2015	As at March 31, 2014
Bal	ance at the beginning of the year		
a)	Amount of special reserve U/s 36(1)(viii) of Income Tax Act,1961 taken into account for the purposes of Statutory Reserve U/s 29C of the NHB Act, 1987	75.20	22.54
b)	Statutory Reserve U/s29C of the National Housing Bank Act,1987	40.00	30.46
Tot	al	115.20	53.00
Add	dition/Appropriation/Withdrawal during the year		
Add	d: a) Amount of special reserve U/s 36(1)(viii) of Income Tax Act, 1961 taken into account for the purposes of Statutory Reserve U/s 29C of the NHB Act, 1987	94.90	52.66
	b) Amount transferred U/s 29C of the NHB Act, 1987	13.10	9.54
Les	s: a) Amount withdrawn from the Special Reserve U/s 36(1)(viii) of Income Tax Act, 1961 which has been taken into account for the purpose of provision U/s 29C of the NHB Act, 1987	-	-
	b) Amount appropriated from the Statutory Reserve U/s 29C of the NHB Act, 1987	-	-
Bal	ance at the end of the year	223.20	115.20
a)	Amount of special reserve U/s 36(1)(viii) of Income Tax Act,1961 taken into account for the purposes of Statutory Reserve U/s 29C of the NHB Act, 1987	170.10	75.20
b)	Statutory Reserve U/s 29C of the National Housing Bank Act, 1987	53.10	40.00
Tot	al	223.20	115.20

Note: As per Section 29C(i) of the National Housing Bank Act, 1987, the Company is required to transfer atleast 20% of its net profit every year to a reserve before any dividend is declared. Amount of ₹ 94.90 millions (P.Y. ₹ 52.66 millions) has been transferred towards special reserve u/s 36(1)(viii) of Income Tax Act, 1961 which has also been considered for creating special reserve of ₹ 108.00 millions (P.Y. ₹ 62.20 millions) under section 29C(i) of the National Housing Bank Act, 1987.

#### 4.3 Proposed Preference Dividend:

Preference Dividend Proposed for the Financial Year 2014-15 is as follows:

(₹ in Millions)

Particulars	As at	As at
	March 31, 2015	March 31, 2014
On 6% Compulsory Convertible Cumulative Redeemable Preference Shares of ₹ 10/- Each	₹ 0.6 Per share	₹ 0.6 Per share
No of Shares	135,000,000	135,000,000
Dividend (A)	81.00	40.61
On 10% Redeemable Preference Shares of ₹ 10/- Each	₹ 1 Per share	-
No of Shares	20,000,000	-
Dividend (B)	20.00	-
Total Dividend Proposed (A) + (B)	101.00	40.61

4.4 As per circular NHB(ND)/DRS/Policy Circular 65/2014-15 August 22, 2014 issued by NHB, Company has adjusted ₹ 9.79 millions pertaining to previous years towards Deferred Tax Liability on the Special Reserves created & maintained under Section 36(1)(viii) of Income Tax Act, 1961 from reserves and the balance ₹ 15.77 millions will be adjusted in phased manner over a period of next 2 financial years.

#### 5. Long Term borrowings

(₹ in Millions)

Particulars	Non-current		Current N	/laturities
	March 31, 2015	March 31, 2014	March 31, 2015	March 31, 2014
Debentures				
Secured:				
Non Convertible Debentures (Refer Note 5.1)	8,621.64	5,814.38	300.00	150.00
Amount disclosed under the head "Other current liabilities" (Refer Note- 8)	-	-	(300.00)	(150.00)
Unsecured				
Non Convertible Debentures (Refer Note - 5.2)	2,000.00	-	-	-
Sub Total	10,621.64	5,814.38	-	-
Term Loans				
Secured:				
Loan from Banks (Refer Note 5.3)	1,375.00	-	125.00	-
Amount disclosed under the head "Other current liabilities" (Refer Note- 8)	-	-	(125.00)	-
Sub Total	1,375.00	-	-	-
Total	11,996.64	5,814.38	-	-

During the year, the Company has raised secured term loans aggregating  $\ref{eq:thm.1}$  1,500.00 millions (Previous Year  $\ref{eq:thm.1}$  650.00 millions) from various Banks.

The Company has also raised ₹ 3,993.00 millions (Previous Year ₹ 5,810.00 millions) and ₹ 2,000.00 millions (Previous Year ₹ Nil/-) by issue of secured and unsecured non convertible debentures respectively.

Note 5.1: Non Convertible Debentures - Secured

Particulars	Non-current		<b>Current Maturities</b>	
	March 31, 2015	March 31, 2014	March 31, 2015	March 31, 2014
Zero Coupon Secured Redeemable Non-Convertible Debentures of Face Value ₹1,000,000 Each Redeemable on 19-Mar-2019 at premium	60.00	60.00	-	-
Zero Coupon Secured Redeemable Non-Convertible Debentures of Face Value ₹ 1,000,000 Each Redeemable on 27-Feb-2019 at premium	100.00	100.00	-	-
11.52% Secured Redeemable Non Convertible debenture of Face Value ₹ 1,000 Each Redeemable on 26-Dec-2018 at par	4,018.64	4,904.38	-	-
10.40% Secured Redeemable Non Convertible Debentures of Face Value ₹ 1,000,000 Each Redeemable on 21-Jun-2018 at par	100.00	100.00	-	-
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series 5. Option IV. Date of Maturity 18-04-2018 at premium	70.00	-	-	-
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series 5. Option III. Date of Maturity 10-04-2018 at premium	37.00	-	-	-
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series 6. Option IV. Date of Maturity 03-04-2018 at premium	433.00	-	-	-
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series 5. Option II. Date of Maturity 02-04-2018 at premium	33.00	-	-	-



Particulars	Non-current Current I			(₹ in Millions)  //aturities	
	March 31, 2015	March 31, 2014	March 31, 2015	March 31, 2014	
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series 4.Option III. Date of Maturity 02-04-2018 at premium	62.00	-	-	-	
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series 5. Option I. Date of Maturity 07-03-2017 at premium	500.00	-	-	-	
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series 4. Option II. Date of Maturity 23-01-2018 at premium	33.00	-	-	-	
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series 4. Option I. Date of Maturity 09-01-2018 at premium	30.00	-	-	-	
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series 3. Option II. Date of Maturity 18-12-2017 at premium	60.00	-	-	-	
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series 3. Option I. Date of Maturity 06-12-2017 at premium	40.00	-	-	-	
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series 4. Option 2. Date of Maturity 20-11-2017 at premium	115.00	-	-	-	
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series 4. Option 1. Date of Maturity 02-11-2017 at premium	35.00	-	-	-	
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series I. Option I. Date of Maturity 21-09-2017 at premium	195.00	-	-	-	
Zero Coupon Secured Redeemable Non-Convertible Debentures. Option I. Date of Maturity 31-08-2017 at premium	170.00	-	-	-	
Zero Coupon Secured Redeemable Non-Convertible Debentures. Date of Maturity 16-08-2017 at premium	180.00	-	-	-	
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series 6. Option III. Date of Maturity 15-06-2017 at premium	500.00	-	-	-	
Zero Coupon Secured Redeemable Non-Convertible Debentures. Date of Maturity 15-05-2017 at premium	100.00	-	-	-	
Zero Coupon Secured Redeemable Non-Convertible Debentures of Face Value ₹ 1,000,000 Each Redeemable on 24-04-2017 at premium	350.00	350.00	-	-	
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series 6. Option II. Date of Maturity 10-04-2017 at premium	850.00	-	-	-	
Zero Coupon Secured Redeemable Non-Convertible Debentures. Series 6. Option I. Date of Maturity 20-03-2017 at premium	500.00	-	-	-	
Zero Coupon Secured Redeemable Non-Convertible Debentures. Option II. Date of Maturity 06-09-2016 at premium	50.00	-	-	-	
Zero Coupon Secured Redeemable Non-Convertible Debentures of Face value ₹ 1,000,000 Each Redeemable on 27-07-2015 at premium	-	100.00	100.00	-	
Zero Coupon Secured Redeemable Non-Convertible Debentures of Face Value ₹ 1,000,000 Each Redeemable on 22-04-2015 at premium	-	200.00	200.00	-	

(₹ in Millions)

Particulars	Non-current Current Maturit		laturities	
	March 31, 2015	March 31, 2014	March 31, 2015	March 31, 2014
11.35% Secured Redeemable Non-Convertible Debentures of Face value ₹ 1,000,000 Each Redeemable on 28-11-2014				
at par	-	-	-	150.00
Total	8,621.64	5,814.38	300.00	150.00

Note: The above Debentures are secured by way of charge on Current Assets, Book debts, Receivables (both present and future) and other assets of the Company.

#### Note 5.2: Non Convertible Debentures - Unsecured

(₹ in Millions)

Particulars	Non-current		<b>Current Maturities</b>	
	March 31, 2015	March 31, 2014	March 31, 2015	March 31, 2014
12% Unsecured Subordinate Non Convertible Debentures. Option I. Date Of Maturity 02-04-2020 at par	1,798.58	-	-	-
Zero Coupon Unsecured Subordinate Non Convertible Debentures. Option II. Date Of Maturity 02-04-2020 at premium	201.42	-	-	-
Total	2,000.00	-	-	-

#### Note 5.3: Details of Term Loans from Banks - Secured

(₹ in Millions)

Repayment Terms	Rate of interest	Tenure	Non Current Portion (₹)	<b>Current Maturities (₹)</b>
Quarterly	10.01% to 11.00%	Up to 5 years	875.00	125.00
Maturity	10.01% to 11.00%	Up to 3 years	500.00	-

The rate of interest for the above term loans are linked to the base rates of the banks and are subject to change from time to time. The above categorisation of loans has been based on the interest rates, prevalent as on the respective reporting dates.

The above term loans are secured by way of First Pari Passu charge over the Current Assets in the form of Receivables, Book Debts, Bills Outstanding, Money Receivables including Future Movable Assets other than those specifically charged. Loans from Banks are also guaranteed by our Ultimate Holding Company IIFL Holdings Limited (Formerly known as India Infoline Limited).

#### 6. Provisions

Particulars	Long-Term		Short-Term		
	March 31, 2015	March 31, 2014	March 31, 2015	March 31, 2014	
Provision for Employee Benefits					
Provision for gratuity	-	-	0.30	1.23	
Provision for leave encashment	0.88	0.68	0.32	0.20	
Provision – Others					
Provision for sub-standard and doubtful assets	110.04	33.38	-	-	
Provision for standard assets	96.52	56.07	-	-	
Provision for expenses	-	-	38.79	10.96	
Provision for Tax (Net of Advance Tax, TDS ₹ 502.75 millions/-) (P.Y. ₹ 216.20 millions/-)	-	-	7.34	29.13	
Total	207.44	90.13	46.75	41.52	



#### **Short Term Borrowings** 7.

(₹ in Millions)

Particulars	As at	As at
raiticulais	March 31, 2015	March 31, 2014
Loan Repayable on demand		
Secured		
Cash Credit* (A)	492.58	-
Borrowing from Related party		
Unsecured		
Inter Corporate Deposit (B)	1,020.00	-
Other borrowings		
Unsecured		
Commercial Papers	1,250.00	-
Less: Unexpired Discount on Commercial Paper	26.51	-
Subtotal (C)	1,223.49	-
Total (A+B+C)	2,736.07	-

<sup>\*</sup>The above borrowings are secured by way of first pari-passu charge over the current assets in the form of receivables, book debts, bills, outstanding monies receivables including future movable assets, other than those specifically charged. The same are also guaranteed by our Ultimate Holding Company IIFL Holdings Limited (Formerly known as India Infoline Limited).

#### **Other Current Liabilities**

Particulars	As at March 31, 2015	As at March 31, 2014
Current Maturities of Long Term Loans (Refer Note - 5)	425.00	150.00
Interest accrued but not due on borrowings	241.52	50.29
Others		
Temporary overdrawn bank balance	1,425.20	371.45
Advances from customers	206.66	92.75
Contractually reimbursable expenses	47.82	55.63
Payables on account of assignments	6.85	47.62
Statutory remittances	7.40	2.76
Accrued salaries and benefits	25.71	5.00
Preference dividend payable	101.00	40.61
Dividend distribution tax payable	20.56	6.90
Other payables	2.31	0.25
NCD public issue application money*	-	2,122.38
Total	2,510.03	2,945.64

<sup>\*</sup>Note: During the year, Company has allotted Un-Secured, Subordinated, Redeemable, Non-Convertible Debentures ("NCDs") aggregating to ₹ 2,000.00 millions on 3<sup>rd</sup> April 2014 which was offered through the Public Offering in the previous year. Amount in excess of allotment has been refunded to the Non allottees. Amount outstanding to be refunded as on 31st March 2015 is ₹ 0.14 millions (Grouped under the sub head "Other payables").

#### 9. Tangible Assets

(₹ in Millions)

Particulars	Computer	Electrical Equipment	Furniture And Fixture	Office Equipment	Premises	Total
Cost or valuation as at April 01,2014	-	-	-	-	-	-
Additions	0.33	0.24	0.13	0.25	2.34	3.29
Deductions/Adjustments during the year	-	-	-	-	-	-
As at March 31, 2015	0.33	0.24	0.13	0.25	2.34	3.29
Depreciation						
Upto April 01, 2014						
Depreciation	0.04	0.01	0.00	0.03	0.07	0.15
Deductions/Adjustments during the year	-	-	-	-	-	-
Upto March 31, 2015	0.04	0.01	0.00	0.03	0.07	0.15
Net Block as at March 31, 2015	0.29	0.23	0.13	0.22	2.27	3.14
Net Block as at March 31, 2014	-	-	-	-	-	-

#### 10. Non – Current Investments

(₹ in Millions)

Particulars	As at	As at
	March 31, 2015	March 31, 2014
Other Investments		
Investment in Quoted Non Convertible Debentures		
IIFL Unsecured NCD-Series N6	1.22	-
IIFL Unsecured NCD-Series N7	0.35	-
Total	1.57	-
Market value of Quoted Investment	1.47	-

#### 11. Deferred Tax Assets (Net)

The Company has recognized deferred tax assets as the management is reasonably / virtually certain of its profitable operations in future. As per Accounting Standard 22 'Accounting for Taxes on Income' the timing differences mainly relates to following items and results in a net deferred tax asset.

Particulars	As at	As at
	March 31, 2015	March 31, 2014
Deferred Tax Asset		
Provision for gratuity	0.10	0.42
Provision for substandard & doubtful assets	38.08	11.34
Provision for standard assets	33.40	19.06
Depreciation	(0.06)	-
Gross Deferred Tax Asset (A)	71.52	30.82
Deferred Tax Liability		
Special Reserve	42.04	-
Gross Deferred Tax Liability (B)	42.04	-
Net Deferred Tax Asset (A-B)	29.48	30.82



#### 12. Loans & Advances

(₹ in Millions)

Particulars	Non C	urrent	Current	
	March 31, 2015	March 31, 2014	March 31, 2015	March 31, 2014
Loans & Advances				
Secured considered good	15,164.22	8,256.21	4,375.40	669.45
Secured considered doubtful*	155.09	82.24	9.16	-
Other Loans & Advances				
Dues from customers				
-Secured considered good	-	-	362.18	225.90
-Secured considered doubtful*	-	-	6.27	1.05
Unsecured - Deposits with Exchange	-	-	35.00	35.00
Unsecured - Security Deposit	3.34	-	-	-
Total	15,322.65	8,338.45	4,788.01	931.40

<sup>\*</sup>The Loans and Advances and dues from customer which are secured and considered doubtful are disclosed at gross amount, provision against the same is disclosed under the Note 6 Provisions.

#### 13. Other Assets

(₹ in Millions)

Particulars	Non Cu	Non Current		Current	
	March 31, 2015	March 31, 2014	March 31, 2015	March 31, 2014	
Unamortized Debenture Issue Expenses	64.58	86.97	23.35	22.00	
Prepaid Expenses	-	-	7.10	-	
Service Tax Input Credit Receivable	-	-	0.17	1.28	
Accrued Interest on Fixed Deposits	-	-	0.20	0.25	
Salary Advance	-	-	-	0.08	
Others	-	-	58.34	-	
Total	64.58	86.97	89.16	23.61	

### 14. Current Investments (Valued at cost or market value whichever is lower unless stated otherwise)

Particulars	March 31, 2015	March 31, 2014
Investment in Quoted Non Convertible Debentures		
IIFL Unsecured NCD-Series N5	-	205.40
Total	-	205.40
Market value of Quoted Investment	-	205.40
Aggregate provision made for diminution in value of investments	-	-

#### 15. Cash and Bank Balances

(₹ in Millions)

Particulars	Non Current		Current	
	March 31, 2015	March 31, 2014	March 31, 2015	March 31, 2014
Cash and Cash Equivalents				
Balance with Banks:				
- In Current Accounts	-	-	614.30	2,311.22
Total Cash & Cash Equivalents (A)	-	-	614.30	2,311.22
Other Bank Balances:				
Fixed deposits pledged with bank as margin for credit enhancement & guarantees *	-	-	140.60	140.60
Short term fixed deposits with banks with original maturity of 3 to 12 months	-	-	23.00	-
Total Other Bank Balances (B)	-	-	163.60	140.60
Total (A + B)	-	-	777.90	2,451.82

\*Note: Out of the total fixed deposits of  $\ref{total}$  140.60 millions, fixed deposits amounting to  $\ref{total}$  105.60 millions (P.Y.  $\ref{total}$  105.60 millions) has been lien marked as a credit enhancement with respect to assignment transaction and  $\ref{total}$  35.00 millions for bank guarantee with National Stock exchange for public issue of Non Convertible Debenture .

#### 16. Revenue from Operations

(₹ in Millions)

Particulars	2014-2015	2013-2014
Interest Income	2,149.71	985.61
Profit from Sale of Investments	6.75	6.27
Dividend Income	15.67	5.04
Total	2,172.13	996.92

Note: Revenue from operation would have been higher by ₹ 40.92 millions had there been no change in accounting policies for revenue recognition of penal charges and cheque bouncing charges. (Refer note no 2.7 for policy in respect of revenue recognition from penal charges and cheque bouncing charges).

#### 17. Other Income

(₹ in Millions)

Particulars	2014-2015	2013-2014
Interest on fixed deposits	15.54	11.78
Processing fee	146.25	96.76
Administration fee & other charges from customer	32.36	28.92
Miscellaneous income	0.00	-
Total	194.15	137.46

### 18. Employee Benefit Expenses

Particulars	2014-2015	2013-2014
Salaries and Bonus	122.22	39.72
Contribution to Provident and other funds*	2.65	0.51
Leave Encashment	0.58	0.51
Gratuity Expenses	0.62	0.98
Staff Welfare Expenses	1.26	0.21
Total	127.33	41.93



**18.1** The Company is recognizing and accruing the employee benefit as per Accounting Standard (AS) – 15 on "Employee Benefits".

(₹ in Millions)

Assumptions	2014-2015	2013-2014
Discount rate	9.14%	9.14%
Salary Escalation	5.00%	5.00%
Change in Benefit Obligation		
Present value of benefit obligation as at beginning of the current period	2.45	1.72
Interest Cost	0.22	0.14
Current Service Cost	0.46	0.28
Liability transferred in	0.43	-
Liability transferred out	(0.00)	-
Benefit paid in normal course	(0.62)	(0.38)
Actuarial (Gains)/ Losses on obligations	0.05	0.69
Liability at the end of the year	2.99	2.45
Amount Recognised in the Balance Sheet		
Fair value of plan assets at the end of the year	2.69	1.22
Liability at the end of the year	(2.99)	(2.45)
Funded Status	(0.30)	(1.23)
Net Asset recognised in Balance sheet	(0.30)	(1.23)
Expenses Recognised in the Income Statement		
Current Service Cost	0.46	0.29
Interest Cost	0.22	0.14
Expected return on plan assets	(0.10)	(0.13)
Actuarial (Gains)/Losses	0.04	0.68
Expense Recognised in statement of Profit & loss	0.62	0.98
Balance Sheet Reconciliation		
Opening Net liability	1.23	0.25
Expenses as above	0.62	0.98
Net transfer in	0.42	-
Net transfer out	(0.00)	-
Employers Contribution	(1.97)	(0.00)
Net Asset Recognised in Balance Sheet	0.30	1.23

<sup>\*</sup>Defined contribution Plans:

### The Company has also recognised the following amount as an expense

(₹ in Millions)

Particulars	2014-2015	2013-2014
Contribution to Provident and Other Fund	2.39	0.49

#### 19. Finance Cost

Particulars	2014-2015	2013-2014
Interest Expense	1,143.35	466.14
Other borrowing cost	29.98	22.88
Total	1,173.33	489.02

### 20. Other expenses

(₹ in Millions)

Particulars	2014-2015	2013-2014
Advertisement	9.86	3.75
Books & periodicals	0.00	0.00
Bank charges	0.29	0.33
Communication	1.22	0.39
Electricity	0.52	0.25
Direct operating expenses	24.21	22.29
Exchange and stautory charges	3.91	7.53
Legal & professional fees	15.27	9.88
Marketing expenses	57.25	34.69
Miscellaneous expenses	0.25	0.12
Office expenses	8.68	5.80
Postage & courier	0.73	0.86
Printing & stationary	1.90	2.70
Rates & taxes	0.02	0.01
Rent	6.55	1.60
Repairs & Maintenance		
- Computer	1.15	0.01
- Others	0.01	0.41
Remuneration to Auditors:		
- Audit fees	0.23	0.17
- Certification expenses	0.04	0.03
- Out of pocket expenses	0.01	0.01
Software charges	0.30	0.04
Subscription	-	0.00
Travelling & conveyance	14.45	7.97
Corporate Social Responsibility (CSR) Expenses (Refer note – 31)	0.05	-
Total	146.90	98.84

### 21. Provisions & Write off

Particulars	2014-2015	2013-2014
Bad Debts Written off	0.29	0.00
Provision for Substandard & Doubtful Loans	76.66	32.05
Provision for Standard Loans	40.45	33.00
Total	117.40	65.05



#### 22. Basic & Diluted Earning Per Share

(₹ in Millions)

Particulars		2014-2015	2013-2014
Basic & Diluted Earning Per Share (EPS)			
Profit after tax as per statement of profit & Loss		535.02	310.52
Less: Preference Dividend		101.00	40.61
Less: Dividend Distribution Tax		20.56	6.90
Net Profit after Tax After Preference Dividend	(A)	413.46	263.01
Weighted average number of Equity Shares	(B)	10,900,000	10,900,000
Basic EPS (₹)	(A/B)	37.93	24.12
Potential Dilutive Preference Shares	(C)	135,000,000	135,000,000
Average number of Potential Dilutive preference shares considered for EPS	(D)	74,511	46,242
Total number of shares for Dilutive EPS	(E=B+D)	10,974,511	10,946,242
Profit after tax after adjustment of diluted Earnings	(F)	510.95	310.52
Diluted EPS (₹)*	(F/E)	37.93	24.12

\*DEPS on 6% Preference shares has been calculated on book value being considered as fair value on the date of conversion. Book value as on the date of conversion is considered based on compounded annual growth rate calculated over last 6 years. Potential equity shares on conversion are anti dilutive.

#### 23. Contingent Liability and Commitments:

- Contingent Liabilities : Nil (P.Y. Nil)
- Commitments: As on the balance sheet date there were undrawn credit commitments of ₹ 2,982.20 millions (P.Y. ₹ 481.81 millions) representing the amount sanctioned but not disbursed.
- **24.** The Company is subject to legal proceedings and claims which have arisen in the ordinary course of the business. The Company's management does not reasonably expect that these legal actions, when ultimately concluded and determined, will have material and adverse effect on the Company's financial position.
- 25. The Company has taken office premises on operating lease at various locations. Lease rents in respect of the same have been charged to Statement of Profit and Loss. Some agreements have a clause for a minimum lock-in period. The agreements also have a clause for termination by either party giving a prior notice period between 30 to 180 days. The minimum lease rentals outstanding as at March 31, 2015 are as under:

(₹ in Millions)

Minimum Lease Payments	As at	As at
	March 31, 2015	March 31, 2014
Up to One year	2.98	-
One to Five years	-	-
Total	2.98	-

**26.** The Company operates from and uses the premises infrastructure and other facilities and services as provided by its holding company/group companies which are termed as 'Shared Services'. Hitherto such shared services consisting of administrative and other revenue expenses incurred for the company were identified and paid based on reasonable management estimates which are constantly refined in the light of additional knowledge gained relevant to such estimation.

#### 27. Segment Reporting:

In the opinion of the management there is only one reportable business segment (Financing & Investing) as envisaged by Accounting Standard 17 'Segment Reporting' issued by the Institute of Chartered Accountants of India. Accordingly no separate disclosure for segment reporting is required to be made in the financial statements of the Company. Secondary segmentation based on geography has not been presented as the Company operates primarily in India and the Company perceives that there is no significant difference in its risk and returns in operating from different geographic areas within India.

#### 28. Disclosure regarding penalty as per The Housing Finance Companies (NHB) Directions, 2010:

- No penalty has been imposed during the year.
- No adverse comments have been received in writing from National Housing Bank on regulatory compliances.

#### 29. Details of Dues to Micro, Small and Medium Enterprises:

Other Current liabilities includes ₹ Nil/- (Previous year: ₹ Nil/-) payable to "Suppliers" registered under the Micro, Small and Medium Enterprises Development Act, 2006. No interest has been paid / is payable by the Company during the year to "Suppliers" registered under this act. The aforementioned is based on the responses received by the Company to its inquiries with suppliers with regard to applicability under the said Act.

#### 30. Disclosures in respect of applicability of AS – 18 Related Party Disclosures

#### A) Related parties where control exists:

Nature of relationship	Name of party
Holding company	India Infoline Finance Limited
Ultimate Holding Company	IIFL Holdings Limited (Formerly known as India Infoline Limited)
Group Company	India Infoline Commodities Limited
	India Infoline Media & Research Services Limited
	India Infoline Insurance Services Limited
	India Infoline Insurance Brokers Limited
	India Infoline Commodities DMCC
	India Infoline Limited (Formerly known as India Infoline Distribution Company Limited)
	IIFL Capital Limited
	IIFL Realty Limited
	IIFL Wealth Management Limited
	IIFL Alternate Asset Advisors Limited
	IIFL (Asia) Pte Limited
	IIFL Inc
	IIFL Capital Pte Limited
	IIFL Wealth (UK) Limited
	India Infoline Asset Management Company Limited
	India Infoline Trustee Company Limited
	IIFL Private Wealth Mauritius Limited
	IIFL Distribution Services Limited (Formerly IIFL Distribution Services Private Limited)
	IIFL Investment Advisor and Trustee Services Limited (Formerly known as IIFL Trustee Services Limited)
	IIFL Private Wealth Management Dubai Limited
	IIFL Private Wealth Hong Kong Limited
	IIFL Private Wealth (Suisse) SA
	IIFL Capital Inc
	IIFL Securities Pte. Limited
	IIFL Properties Private Limited (formerly Ultra Sign and Display Private Limited)
	IIFL Asset Reconstruction Company Limited
	India Infoline Foundation
	India Alternative Investment Advisors Private Limited



Nature of relationship	Name of party
Key Management Personnel	Mr. Monu Ratra
	Mr. Kaushik Chatterjee
Other Related Parties	Mr. Nirmal Jain
	Mr. R Venkatarman
	Orpheus Trading Private Limited
	Ardent Impex Private Limited

### (B) Significant Transaction with Related Parties:

Nature of Transaction	Ultimate Holding Company	Holding Company	Group Companies	Key Management Personnel	Total
Interest Income					
India Infoline Finance Limited	-	31.36	-	-	31.36
Interest Expenses	-	-	-	-	
	-	51.81	-	-	51.81
India Infoline Finance Limited	-	(82.50)	-	-	(82.50)
India Infoline Limited (Formerly known	-	-	0.70	-	0.70
as India Infoline Distribution Company Limited)	-	-	-	-	_
	-	-	0.38	-	0.38
India Infoline Commodities Limited	-	-	-	-	-
HELD IN IT IN	-	-	0.47	-	0.47
IIFL Realty Limited	-	-	-	-	-
IIFL Holdings Limited (Formerly known as	3.31	-	-	-	3.31
India Infoline Limited)	-	-	-	-	-
Servicing Charges Expense					
India Infoline Finance Limited	-	6.98	-	-	6.98
	-	-	-	-	-
Brokerage/Delayed Payin Expenses					
India Infoline Limited (Formerly known as India Infoline	-	-	5.32	-	5.32
Distribution Company Limited)	-	-	(1.48)	-	(1.48)
Debenture Issue Expenses					
India Infoline Limited	-	-	9.61	-	9.61
(Formerly known as India Infoline Distribution Company Limited)	-	-	(5.48)	_	(5.48)
Preference Dividend (Proposed)					
India Infoline Limited	-	-	30.00	-	30.00
(Formerly known as India Infoline Distribution Company Limited)	-	-	-	-	-
IIFL Holdings Limited (Formerly known as	36.00	-	-	-	36.00
India Infoline Limited)	-	-	-	-	-
India Infoline Finance Limited	-	35.00	-	-	35.00
	-	(40.61)	-	-	(40.61)

Nature of Transaction	Ultimate	Holding	Group	Key	Total
	Holding Company	Company	Companies	Management Personnel	
Receipt towards Assignment Transaction	Company			Personner	
neceipt towards Assignment transaction		145.99	_	_	145.99
India Infoline Finance Limited	-	-	-	-	-
Payment towards Assignment					
Transaction					
India Infoline Finance Limited	-	640.12	-	-	640.12
Powerhanne of the contract of	-	-	-	-	-
Purchase of Investment		1 000 70			1 000 70
India Infoline Finance Limited	-	1,009.78	-	-	1,009.78
	-	-	-	-	-
IIFL Wealth Management Limited	-	-	50.25	-	50.25
Purchase of Immovable Asset	-	-	-	-	
Turchase of miniorable 7135et	-	-	2.19	-	2.19
IIFL Realty Limited	-	-	-	-	_
ICD taken					
IIFL Holdings Limited (Formerly known as	2,500.00	-	-	-	2,500.00
India Infoline Limited)	-	-	-	-	-
HELD IN IT IS I	-	-	1,020.00	-	1,020.00
IIFL Realty Limited	-	-	-	-	-
India Infoline Commodities Limited	-	-	110.00	-	110.00
india inioline Commodities Limited	-	-	-	-	-
India Infoline Limited	-	-	750.00	-	750.00
(Formerly known as India Infoline Distribution Company Limited)					
Distribution Company Limited)	-	4,708.50	-	-	4,708.50
India Infoline Finance Limited		(4,007.00)		_	(4,007.00)
ICD returned back		(4,007.00)			(4,007.00)
IIFL Holdings Limited (Formerly known as	2,500.00	-	-	-	2,500.00
India Infoline Limited)	-	-	-	-	-
	-	-	-	-	-
IIFL Realty Limited	-	-	-	-	-
India Infoline	-	-	110.00	-	110.00
Commodities Limited	-	-	-	-	-
India Infoline Limited	-	-	750.00	-	750.00
(Formerly known as India Infoline Distribution Company Limited)	-	-	-	-	-
India Infelia Cinana I toritad	-	4,708.50	-	-	4,708.50
India Infoline Finance Limited	-	(4,007.00)	-	-	(4,007.00)
Advance taken*					
India Infoline Finance Limited	-	-	-	-	-
	-	(80.00)	-	-	(80.00)



(₹ in Millions)

Nature of Transaction	Ultimate Holding Company	Holding Company	Group Companies	Key Management Personnel	Total
Advance returned*					
India Infoline Finance Limited	-	-	-	-	-
Advance given*	-	(80.00)	-	-	(80.00)
The table of the table of the table of	_	_	_	_	
India Infoline Finance Limited	-	(50.00)	-	-	(50.00)
Advance received back*					
India Infoline Finance Limited	-	-	-	-	-
	-	(50.00)	-	-	(50.00)
Purchase/cancellation assignment of Portfolio / Foreclosures / EMIS					
India Infoline Finance Limited	-	834.76	-	-	834.76
india infoline Finance Limited	-	-	-	-	-
Preference Share Allotment					
India Infoline Limited	-	-	-	-	-
(Formerly known as India Infoline Distribution Company Limited)	-	-	(1,350.00)	-	(1,350.00)
Allocation / Reimbursement of expenses Paid					
India Infoline Limited	-	-	0.46	-	0.46
(Formerly known as India Infoline Distribution Company Limited)	-	-	(8.86)	-	(8.86)
	-	26.87	-	-	26.87
India Infoline Finance Limited	-	(21.21)	-	-	(21.21)
Allocation / Reimbursement of expenses Paid Others					
	-	21.62	-	-	21.62
India Infoline Finance Limited	-	-	-	-	-
India Infoline Limited	-	-	2.08	-	2.08
(Formerly known as India Infoline Distribution Company Limited)	-	-	(1.24)	-	(1.24)
Allocation / Reimbursement of expenses Received Others					
India Infoline Limited	-	-	-	_	
(Formerly known as India Infoline Distribution Company Limited)	-	-	(0.06)	-	(0.06)
India Infolina Financa Limited	-	1.02	-	-	1.02
India Infoline Finance Limited	-	(17.90)	-	-	(17.90)

Figures in Bracket represents previous year's figure.

 $<sup>\</sup>ensuremath{^*}$  Advance represents maximum balance outstanding during the year.

#### C) Closing Balance

(₹ in Millions)

Nature of Transaction	Ultimate Holding Company	Holding Company	Group Companies	Total
Sundry payable				
HEL Doolford incided	-	-	1,020.00	1,020.00
IIFL Realty Limited	-	-	-	-
Sundry receivables				
India Infoline Finance Limited	-	58.34	-	58.34
india inioline Finance Limited	-	-	-	-

#### 31. Corporate Social Responsibility:

During the financial year 2014-15, the Company could spent ₹ 0.05 millions out of the total amount of ₹ 4.66 millions required to be spent as per section 135 of the Companies Act 2013 in respect of Corporate Social Responsibility. During the financial year 2014-15 the Company focused on establishing the system and process to identify and select the CSR projects. In the years to come, the Company envisages to enhance the scope of its CSR projects and increase the quantum of CSR expenditure into greater number of impact-driven projects.

**32.** Disclosure regarding provisions made for Sub standard, Doubtful and Loss Assets as per the NHB Directions contained in the National Housing Bank Guidelines:

(₹ in Millions)

Particulars	March 31,	2015	March 31, 2014	
	Portfolio Balance	Provisions	Portfolio Balance	Provisions
Standard Assets				
Housing loans	13,004.75	70.38	7,190.00	43.53
Other property loans	6,534.87	26.14	1,735.66	12.54
	19,539.62	96.52	8,925.66	56.07
<b>Sub Standard Assets</b>				
Housing loans	56.98	37.40	51.67	20.77
Other property loans	69.17	47.09	30.57	12.61
	126.15	84.49	82.24	33.38
Doubtful Assets				
Housing loans	37.88	25.40	-	-
Other property loans	0.22	0.15	-	-
	38.10	25.55	-	-
Loss Assets				
Housing loans	-	-	-	-
Other property loans	-	-	-	-
Total	19,703.87	206.56	9,007.90	89.45

Note: Gross NPA (including Principal Overdue of ₹ 6.27 millions (P.Y. ₹ 1.05 millions) is ₹ 170.52 millions (P.Y. ₹ 83.29 millions).



### 33. Disclosures as required under NHB guidelines

The following additional disclosures have been given in terms of the circular no. NHB/ND/DRS/Pol-No.35/2010- 11 dated October 11, 2010 issued by the National Housing Bank:

#### **Capital To Risk Assets Ratio**

Particulars	March 31, 2015	March 31, 2014
CRAR (%)	29.11	38.28
CRAR - Tier I Capital (%)	18.30	35.11
CRAR - Tier II Capital (%)	10.81	3.17

#### **Exposure to Real Estate Sector**

(₹ in Millions)

Cat	Category		March 31, 2014
a)	Direct exposure		
(i)	Residential Mortgages-		
	Lending fully secured by mortgages on residential property that is or will be occupied by the borrower or that is rented;		
	- Up to ₹ 15 Lacs	1,865.33	710.09
	- More Than ₹ 15 Lacs	10,472.14	4,063.74
(ii)	Commercial Real Estate-		
	Lending secured by mortgages on commercial real estate's (office buildings retail space multipurpose commercial premises multi-family residential buildings multi-tenanted commercial premises industrial or warehouse space hotels land acquisition development and construction etc.). Exposure would also include non-fund based (NFB) limits;	7,366.40	4,234.06
(iii)	Investments in Mortgage Backed Securities (MBS) and other securitized exposures-		
	a. Residential	-	-
	b. Commercial Real Estate	-	-
b)	Indirect Exposure		
	Fund based and non-fund based exposures on National Housing Bank (NHB)and Housing Finance Companies (HFCs)	-	-

#### III. Asset Liability Management

Maturity pattern of certain items of Assets and Liabilities

Particulars	Liabilities		Assets	
	Borrowings from Banks	Market Borrowings	Advances	Investments
1 day to 30/31 days (one month)	-	1,954.09	256.59	-
Over 1 to 2 months	-	-	288.36	-
Over 2 to 3 months	-	-	420.08	-
Over 3 to 6 months	-	589.40	1,073.12	-
Over 6 to 1 year	322.03	-	2,346.42	-
Over 1 to 3 years	1,295.55	3,708.00	4,882.11	1.57
Over 3 to 5 years	375.00	4,913.63	1,857.71	-
Over 5 to 7 years	-	2,000.00	1,744.99	-
Over 7 to 10 years	-	-	2,549.02	-
Over 10 years	-	-	4,285.47	-
Total	1,992.58	13,165.12	19,703.87	1.57

34. Previous year figures have been re-grouped, re-classified & rearranged wherever considered necessary to confirm to current year's presentation.

As per our attached report of even date

**For Sharp & Tannan Associates** 

Chartered Accountants Firm's Registration No. 109983W By the hand of

Parthiv S. Desai

Partner Membership No. (F) 042624

Place: Mumbai Dated: May 6, 2015

R. Mohan

Director (DIN no: 00012070)

**Monu Ratra** 

Chief Executive Officer

For and on behalf of the Board of Directors of India Infoline Housing Finance Limited

**Rajashree Nambiar** 

Director (DIN no : 06932632)

**Amit Gupta** 

**Ajay Jaiswal** Company Secretary Chief Financial Officer

# **CORPORATE INFORMATION**

**BOARD OF DIRECTORS** 

S. Sridhar

Chairman & Independent Director

Kranti Sinha

Independent Director

Nirmal Jain

Non Executive Director

R. Venkataraman

Non Executive Director

R. Mohan

Non Executive Director

Rajashree Nambiar

Non Executive Director

COMMITTEE OF BOARD

COMMITTEE OF BOAK

**Audit Committee** 

S. Sridhar

Kranti Sinha

R. Venkataraman

**Nomination and Remuneration Committee** 

Kranti Sinha

S. Sridhar

R. Venkataraman

Stakeholders' Relationship Committee

Kranti Sinha

R. Venkataraman

R. Mohan

**CSR Committee** 

Kranti Sinha

**Nirmal Jain** 

R. Venkataraman

CHIEF EXECUTIVE OFFICER

Monu Ratra

CHIEF FINANCIAL OFFICER

**Amit Kumar Gupta** 

**COMPANY SECRETARY** 

Ajay Jaiswal

**AUDITORS** 

M/s Sharp & Tannan Associates

Chartered Accountants

**INTERNAL AUDITORS** 

KPMG

CORE MANAGEMENT TEAM

Monu Ratra

Chief Executive Officer

Kaushik Chatterjee

Chief Risk Officer

Pankaj Ahuja

Karan Arora

Head - Strategy & Initiatives

REGISTRAR AND SHARE TRANSFER AGENT

Link Intime India Pvt. Ltd., C-13, Pannalal Silk Mills Compound, L.B.S. Marg, Bhandup (West), Mumbai – 400 078.

REGISTERED OFFICE & CORPORATE OFFICE:

12A-10, 13th Floor, Parinee Crescenzo, C-38 & 39, G-Block, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051.

LIST OF BANKERS

Axis Bank

Citibank

HDFC Bank

ICICI Bank IDBI Bank

IndusInd Bank

Karnataka Bank

Punjab National Bank

RBL Bank

Standard Chartered Bank

#### **CAUTIONARY STATEMENT**

This document contains forward-looking statement and information. Such statements are based on our current expectations and certain assumptions, and are, therefore, subject to certain risk and uncertainties. Should one or more of these risks or uncertainties materialise, or should underlying assumptions prove incorrect, actual results may vary. IIFL does not intend to assume any obligation or update or revise these forward-looking statements in light of developments, which differs from those anticipated.







### INDIA INFOLINE HOUSING FINANCE LIMITED

CIN-U65993MH2006PLC166475

12A-10, 13th Floor, Parinee Crescenzo, C-38 and C-39, G Block, Behind MCA, Bandra Kurla Complex, Bandra East, Mumbai – 400 051.

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