

#### Organizations are facing

#### INCREASED COMPLEXITY & RISK

USERS



01

More users to protect

02

Diverse user types

03

More apps to protect

04

More end points to support

APPS

# 80%>

Of all hacks started with compromised identity

2021 VERIZON DBIR

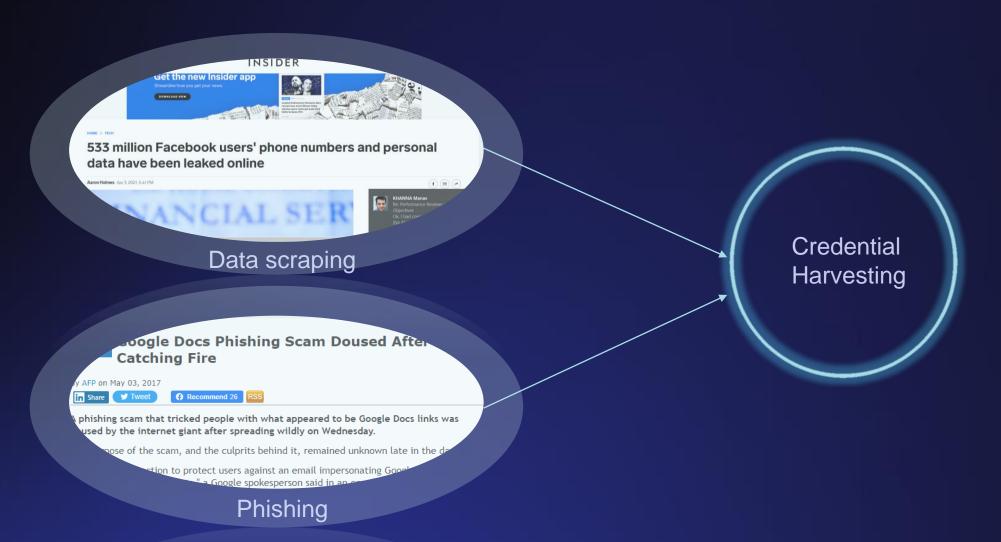
WHEN...

7 out of 10

Users are all still making up passwords

IDC

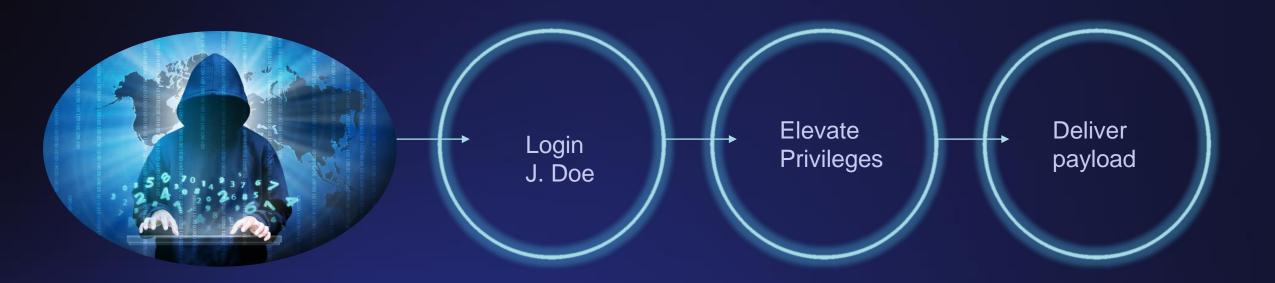
#### Today, all users are targets



#### The cybercriminal credential laundering business chain



### Bad guys don't break in, they log in.



#### DIFFERENT USERS HAVE DIFFERENT NEEDS AND **EXPECTATIONS**

Field based worker

Office worker

Administrator

Supervisor

User with own device

Physically disabled

Customer

Delivery driver

Zero hours worker

Internship worker

Returning worker

Off sick worker

Worker on holiday

Third party supplier





OFFICE WORKER



FRONTLINE WORKER

Looking at sales figures from her laptop

salesforce

Checking her schedule from her smart home display Submitting a PTO request from his home computer

Accessing his paystub once every two weeks from a shared terminal

Answering emails while commuting from his mobile device

Logging into his desktop at the start of the day in the office









# MFA is a critical security mechanism but not all MFA is created equal

Authenticator apps have limitations

SMS is deprecated, OTP soon to be

Hardware can be difficult to manage

Limited mobile connectivity

Operate in hands-free environment

Frontline workers

Users without corporate issued devices

Users on shared workstations





# How can you QUICKLY CLOSE AUTHENTICATION GAPS

across complex environments without overburdening IT and users?

#### Secure access with

# AUTHENTICATION EVERYWHERE



Protect more apps quickly and simply

Extend secure access to more user constituencies

Leverage existing investments





Discover



Protect



Control

Data Security for a Zero Trust World

THALES APPROACH

The



## Discover







Find & classify your data wherever it resides

# UNCOVER WHO YOUR USERS ARE, AND THE SPECIFIC NEEDS OF THEIR AUTHENTICATION JOURNEYS

IAM workshop







Protect

Secure sensitive data against increasing threats

PROTECT MORE USERS BY
IMPLEMENTING ACCESS
POLICIES AND
AUTHENTICATION ACROSS
YOUR IT ENVIRONMENT

STA policy and risk engine

## Control







Simplify & automate access to sensitive data

# MONITOR AND CONTROL RISK WITH REAL-TIME CONTINUOUS POLICY ENFORCEMENT

Policy enforcement and monitoring

#### SAFENET TRUSTED ACCESS:

We help you protect MORE USERS and MORE APPS with powerful authentication and AM capabilities

#### **MULTIFACTOR AUTHENTICATION**

Tokens

Credentials



#### SAFENET TRUSTED ACCESS:

We help you protect MORE USERS and MORE APPS with powerful authentication and AM capabilities

#### **MODERN AUTHENTICATION**

Modern federation and authentication protocols that establish trust between parties

The ability to make continuous risk assessments and enforce access policies

Reliance on new authentication methods such passwordless, FIDO and biometrics, and adaptive authentication

Adaptive Policies

**Passwordless** 

Continuous & intelligent
Signals
Analytics/UEBA
Risk assessments

Risk assessments Identity validation

#### SAFENET TRUSTED ACCESS:

We help you protect MORE USERS and MORE APPS with powerful authentication and AM capabilities

Make effective choices for MFA by focusing on riskappropriate options, rather than check-box compliance, and encompassing diverse UX needs

Gartner

## ACCESS MANAGEMENT AND AUTHENTICATION, DELIVERED AS A SERVICE

Multifactor authentication

Tokens

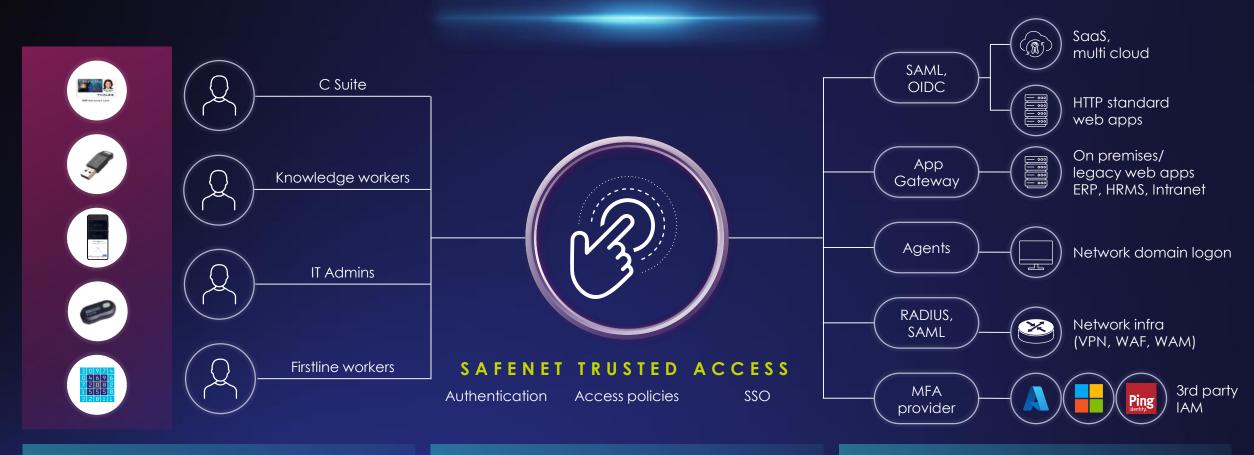
Adaptive Policies

Passwordless

Authorization

Continuous & intelligent Signals Analytics/UEBA Risk assessments Identity validation

## REDUCE RISK ACROSS YOUR ENVIRONMENT WITH AUTHENTICATION EVERYWHERE



#### PROTECT ALL USERS

Expand user coverage

Deliver modern passwordless authn

Reduce management overheads

#### CONTROL RISKS IN REAL-TIME

Real-time, continuous risk

Assessments & remediation

#### PROTECT ALL ENVIRONMENTS & LOCATIONS

Expand all environments & locations

Complement 3<sup>rd</sup> party IAM tools

#### DEPLOY SECURE ACCESS QUICKLY & EFFICIENTLY

According to McKinsey,

**75%** 

of cloud transformation projects run over budget, and

38% go beyond schedule



Plugs into your environment

Complements existing IDPs

Enables remote IT operations

Protects all users, apps, OS and endpoints

## SPEED UP IMPLEMENTATION WITH SMOOTH POLICY CONFIGURATION

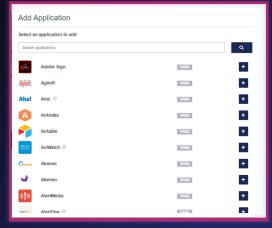
1 IDENTIFY TARGET APPS AND USERS



02 DEFINE POLICIES



03 MONITOR RISK









IT Admins

Standard Users

C-Suite





ADJUST

Scenario-driven

Compliancefocused Based on context & risk

Set Auth rules by policy

### Deploy and implement flexibly



Native cloud delivery



Hybrid deployment

#### Secure access with

# AUTHENTICATION EVERYWHERE



Protect more apps quickly and simply

Extend secure access to more user constituencies

Leverage existing investments



# WHAT'S IN THE BOX?

All-inclusive subscription - No hidden fees!

Multiple MFA methods



Adaptive / contextual authentication



Conditional access



Unlimited app federation



#### STANDARD SUBSCRIPTION INCLUDES



Policy-based configuration and risk scoring



Multiple tokens – hardware and software – per users



Customer support



100% cloud solution that installs with your current infrastructure (Hybrid option available)

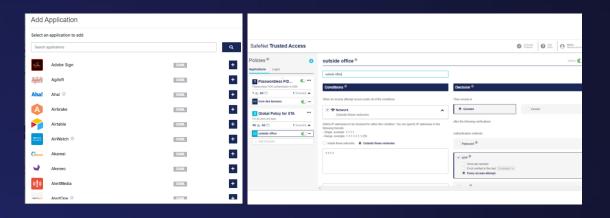


#### MAP YOUR AUTHENTICATION NEEDS

IAM WORKSHOP

DEMO





Proof of concept



Immediate set up



Flexible duration



Test any tokens



Protect any app

#### WE SERVE THE WORLD'S LEADING ORGANIZATIONS



**30 years** in Identity & Access Management



More than **25,000 IAM** customers and more than **30 million** users



Pioneer in cloud-based authentication, with more than **4.5 million** paying subscribers



PKI authentication leader

























SECURING YOUR
DIGITAL
TRANSFORMATION



SO THAT YOUR BUSINESS CAN

# THRIVE

Imagine



WITH AUTHENTICATION EVERYWHERE

THANK YOU

#### Comparison between hybrid and SaaS delivery in terms of operational investments

C	Hybrid Approach  Combined deployment -SAS PCE – SafeNet Trusted Access		Native Cloud  Migration to SafeNet Trusted Access
•	Infrastructure licenses and operational cost (Virtual Machines, Windows licenses, Database licenses, Administration cost etc.)	•	NO Infrastructure licenses and operational cost.
•	Setting up DR environment for SAS-PCE cost gets double as well as integrations effort.	•	NO DR setup, High Availability is managed via cloud provider availability zones
•	Additional SAS-PCE Windows and DB Servers licenses for DR site	•	NO Windows System or DB Licenses
•	SAS-PCE Primary Site and DR Site Database synchronization operational cost.	•	NO DR Site database synchronization operational cost.
•	SAS-PCE regular software updates for bug fixing and new features.	•	Handled by Thales Cloud operation team.
•	SAS-PCE infrastructure and Windows operating system regular updates and downtimes.	•	Handled by Thales Cloud operation team.
•	SAS-PCE limited feature set for adaptive and contextual authentication.	•	STA is more feature reach providing SSO, Adaptive authentication, CBA and much more.
•	MobilePass+ software token enrollment/activation via public network setup challenges, LB, WAF, Firewalls.	•	MobilePass+ enrollment and Push-OTP features are ready to use.
•	Limited SSO via third party.	•	OTP, CBA and Kerberos (Windows) password based SSO with adaptive contextual authentication.