

# Azure Migrate and Modernise Program

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The Azure Migration and Modernisation (AMM) Program pulls together all aspects of support that an organisation will need to succeed in its cloud adoption. A significant element of the AMM Program is the funding your customers may be eligible to receive to subsidise the investment of adopting the cloud.

With Infinigate Cloud as your AMM partner, you'll be working with one of the most trusted Azure services providers, with decades of Microsoft expertise and proven excellence in delivering enterprise cloud transformations. We are also proud to have earned a **Solutions Partner designation for Infrastructure (Azure)** and specialisations in **Infra and Database Migration to Microsoft Azure** and **Microsoft Azure Virtual Desktop**, meaning that we have met Microsoft's strict requirements in technical expertise, service delivery and support.

## What is the AMM Program?

AMM is a program from Microsoft designed to help you accelerate your customer's cloud journey with expert help at every stage, and partner funding available from assessment through to migration. If you have a customer project where you're looking to migrate them into the cloud, we can work with Microsoft to get you and your customer the right support at every step.

## What are the partner benefits?

### Receive expertise and guidance



Direct access to AMM funding for your customers, led by **Infinigate Cloud Azure experts** in adoption, migration, and modernisation.

### Open new doors



By accessing the AMM program, you alleviate potential customers concerns around **cost and technical expertise**.

### Tap into recurring revenue



Deliver **long-term value** by providing support and continued managed services for your customer's Azure environment after deployment.

### Learn new skills



Leverage our **EDGE** program to upskill and bring even more value to your customers.

## Who is AMM for?

The AMM Program is for all customers who are migrating and modernising their infrastructure, particularly those who are looking to:



Move their on-prem SQL/Windows server deployments into the cloud



Deploy an Azure Virtual Desktop environment

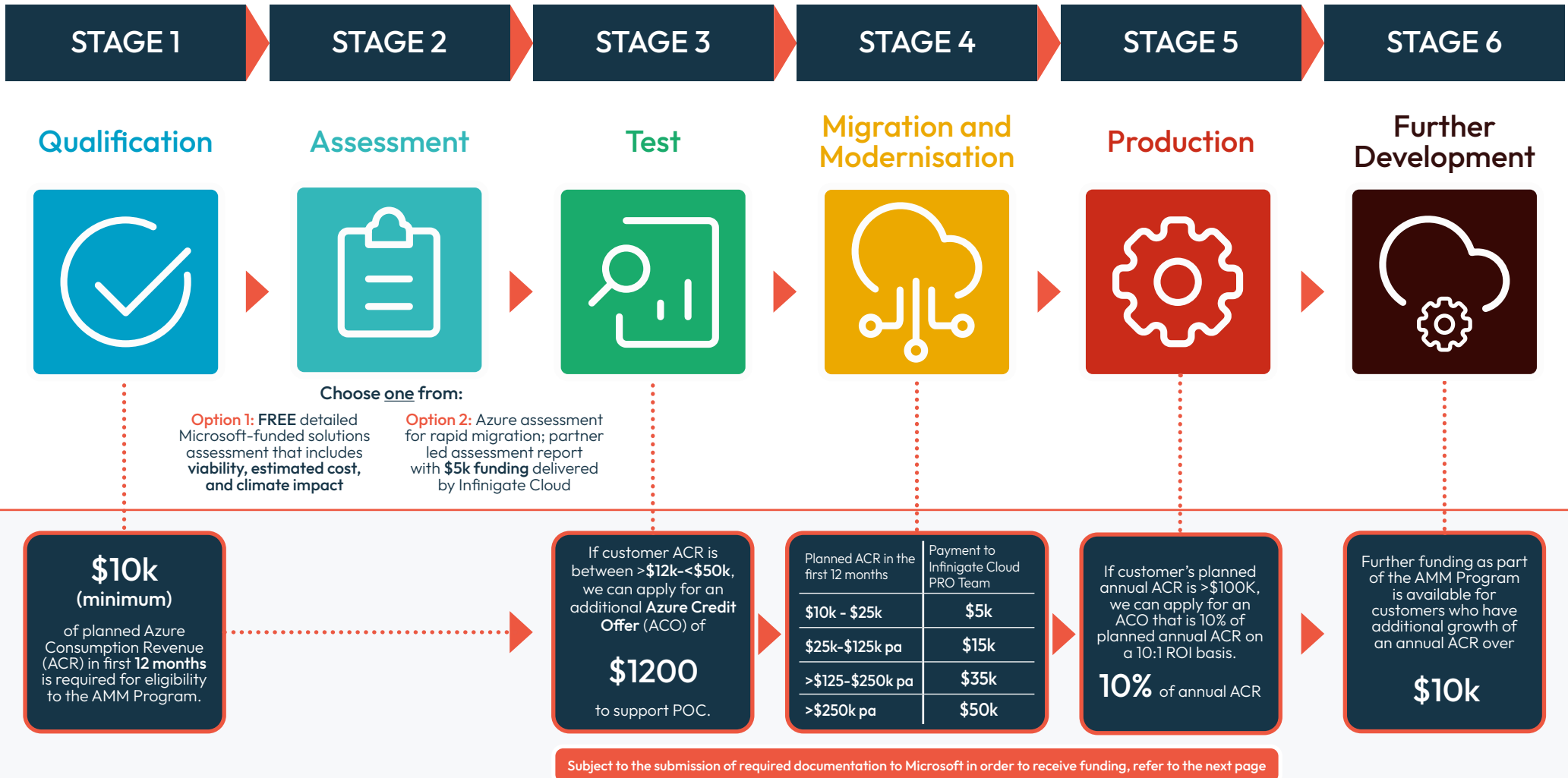


Develop a Proof-of-Concept in Azure for a complex deployment

## Discover the opportunity with Infinigate Cloud

To simplify the cloud migration and modernisation journey for your customers and unlock all the opportunities that the AMM Program has to offer, contact **[Darren Roberts](#)** to discuss.

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## Azure Consumption Revenue (ACR) incentives

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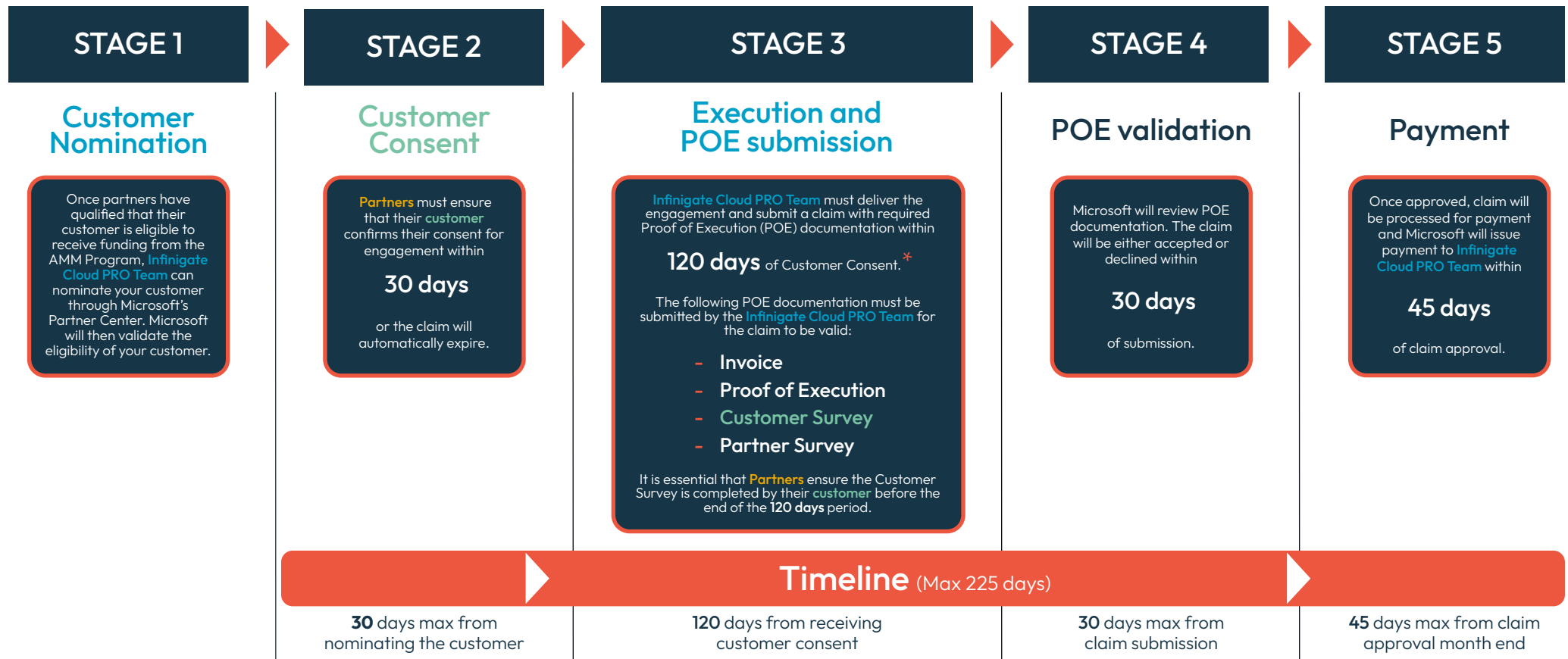
## Stage 4: Migration and Modernisation

Following the initial qualification and assessment of your customer for the AMM Program, in order to receive funding from Microsoft, partners are required to work with the Infinigate Cloud PRO Team and their customer to complete and submit required documentation for approval.

### Colour key for flow diagram below

- **Infinigate Cloud PRO Team**
- **Partner**
- **Customer**

Who is responsible for the process or action



\* Applicable for a customer who has a planned annual ACR between **\$25k - \$125k/year**, please reach out to us if you have a customer with a planned annual ACR outside of these bounds.