

Manappuram Finance

Q4 FY22 Results - 6 Point Analysis

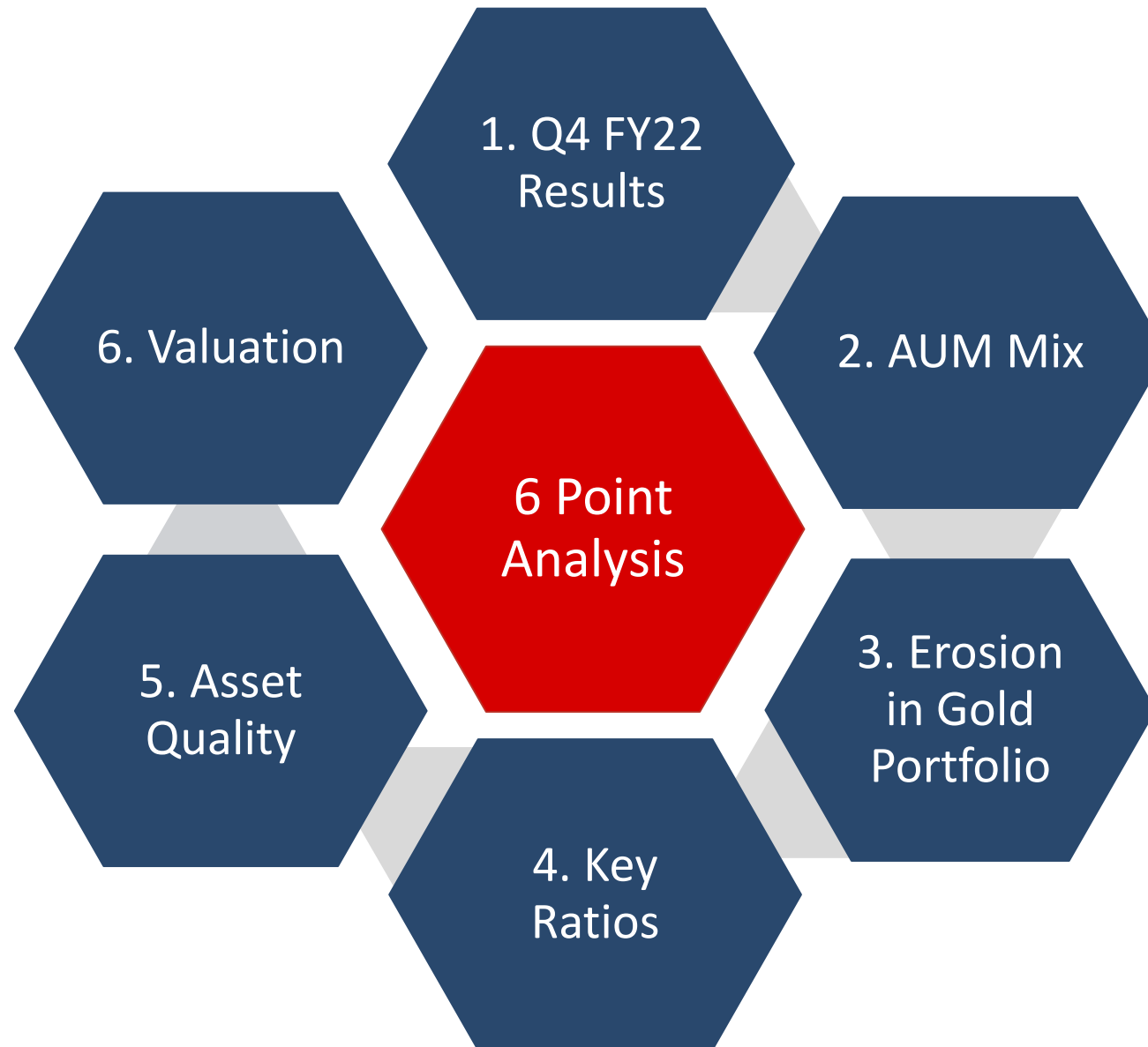
Manappuram Finance Q4 FY22 Results - 6 Point Analysis

Manappuram Finance reported 45% YoY fall in Net Profits in Q4 FY22. PAT stands at 271 crores in Q4 FY22 vs 489 crores YoY. Q4 FY22 consolidated AUM at 30,300 crores vs 27,200 crores AUM in Q4 FY21. Here is a 6 point analysis of Manappuram Finance Q4 FY22 Results.

Key Points Covered:

- 0.00 Introduction
- 1.13 1. Q4 FY22 Results
- 3.44 2. AUM Mix
- 6.31 3. Erosion in Gold Portfolio
- 10.00 4. Key Ratios
- 11.28 5. Asset Quality
- 12.00 6. Valuation
- 16.30 Conclusion

Manappuram Finance : 6 Point Analysis



Manappuram Finance Q4 FY22 Results – Consolidated

Rs. Crore	Q4 FY22	Q4 FY21	YoY %	Q3 FY22	QoQ %
Total AUM	30,300	27,200	11%	30,400	-1%
Interest Income	1,481	1,622	-9%	1,485	-
Finance Expenses	495	524	-6%	531	-7%
Net Interest Income (NII)	987	1,098	-10%	953	4%
Other Income	10	8	26%	22	-56%
Total Income	997	1,106	-10%	961	4%
Operating Expenses	491	378	30%	523	-6%
Pre-provisioning Operating Profit (PPOP)	505	729	-31%	453	12%
Provisions	151	107	42%	105	45%
Profit Before Tax	354	622	-43%	348	2%
Net Profit	271	489	-45%	255	6%

Asirvad Microfinance, the company's subsidiary posted a profit of 4 crores in Q4 FY22 vs profit of 33 crores YoY.

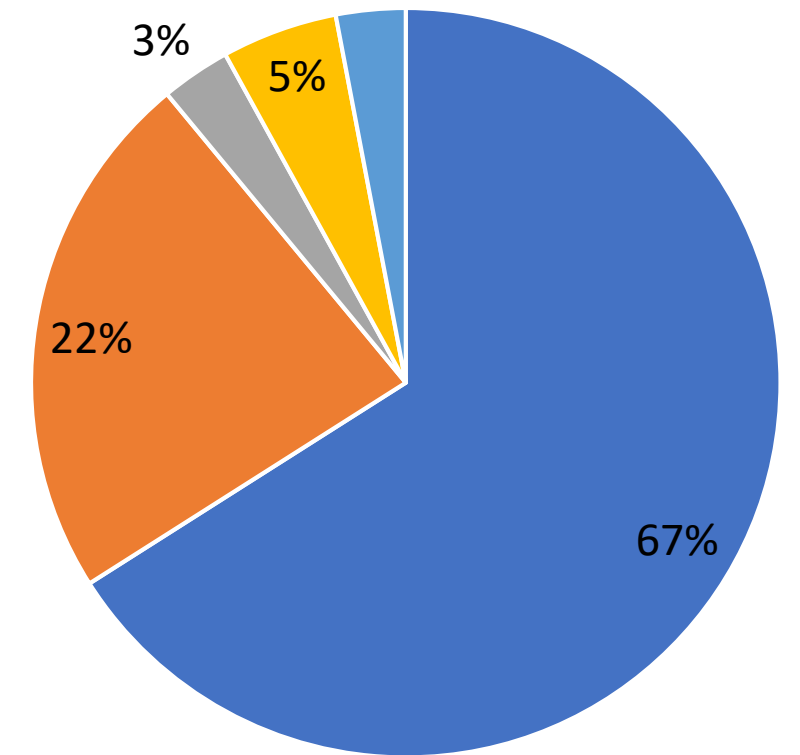
Manappuram Finance FY22 VS FY21 Results – Consolidated

Rs. Crore	FY22	FY21	YoY %
Total AUM	30,300	27,200	11%
Interest Income	6,061	6,331	-4%
Finance Expenses	2,011	2,219	-9%
Net Interest Income (NII)	4,050	4,112	-2%
Other Income	65	44	48%
Total Income	4,115	4,156	-1%
Operating Expenses	1,845	1,400	32%
Pre-provisioning Operating Profit (PPOP)	2,270	2,756	-18%
Provisions	486	440	11%
Profit Before Tax	1,783	2,316	-23%
Net Profit	1,320	1,709	-23%

The company's micro-Finance business was impacted substantially during the second wave of the pandemic. The company is focusing on improving collection efficiency and improving its gold loan portfolio.

Manappuram Finance – Q4 FY22 AUM Mix %

AUM mix as on 31 March 22

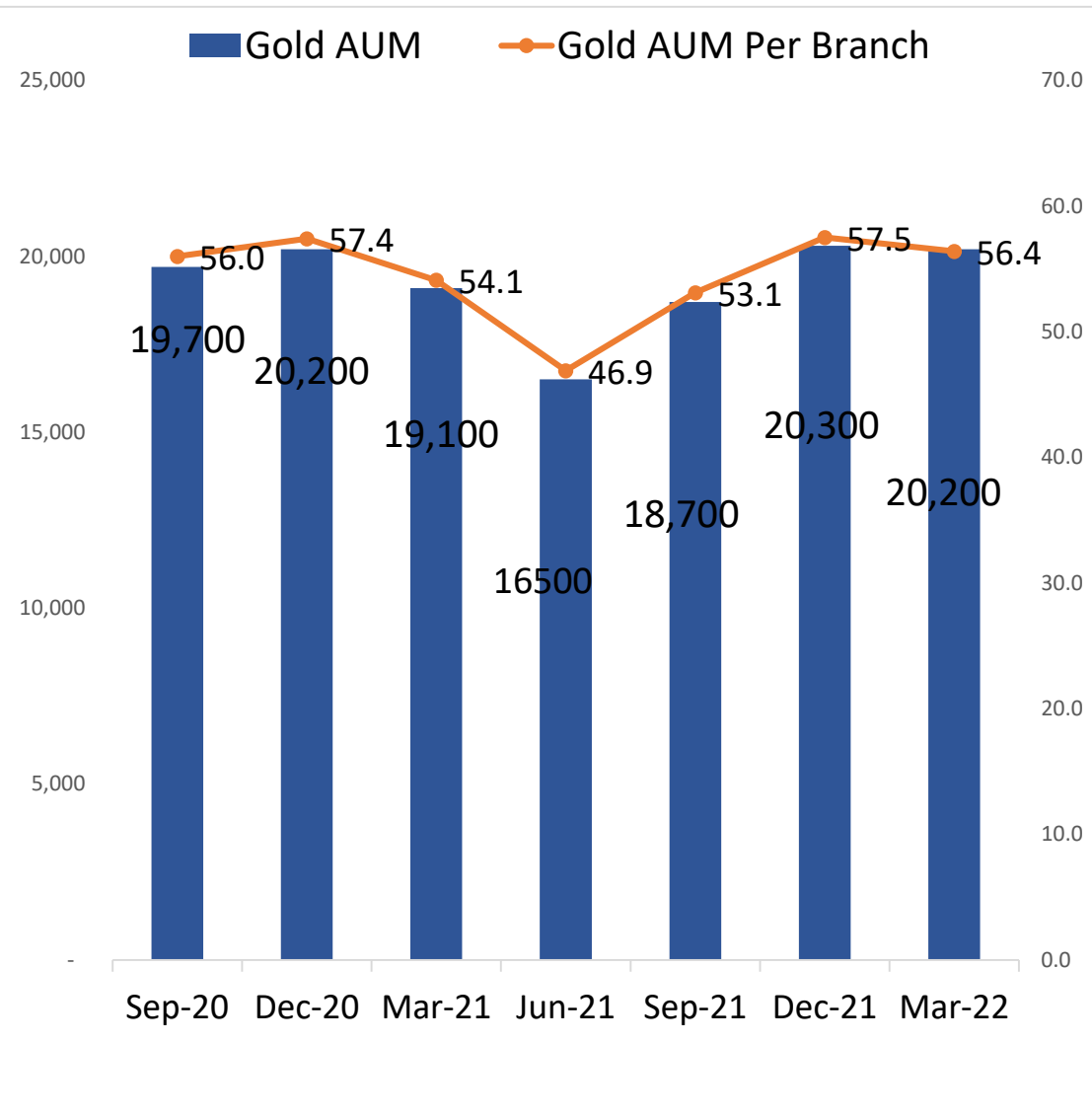


- Gold
- Micro Finance
- Housing Finance
- Vehicle Finance
- Others

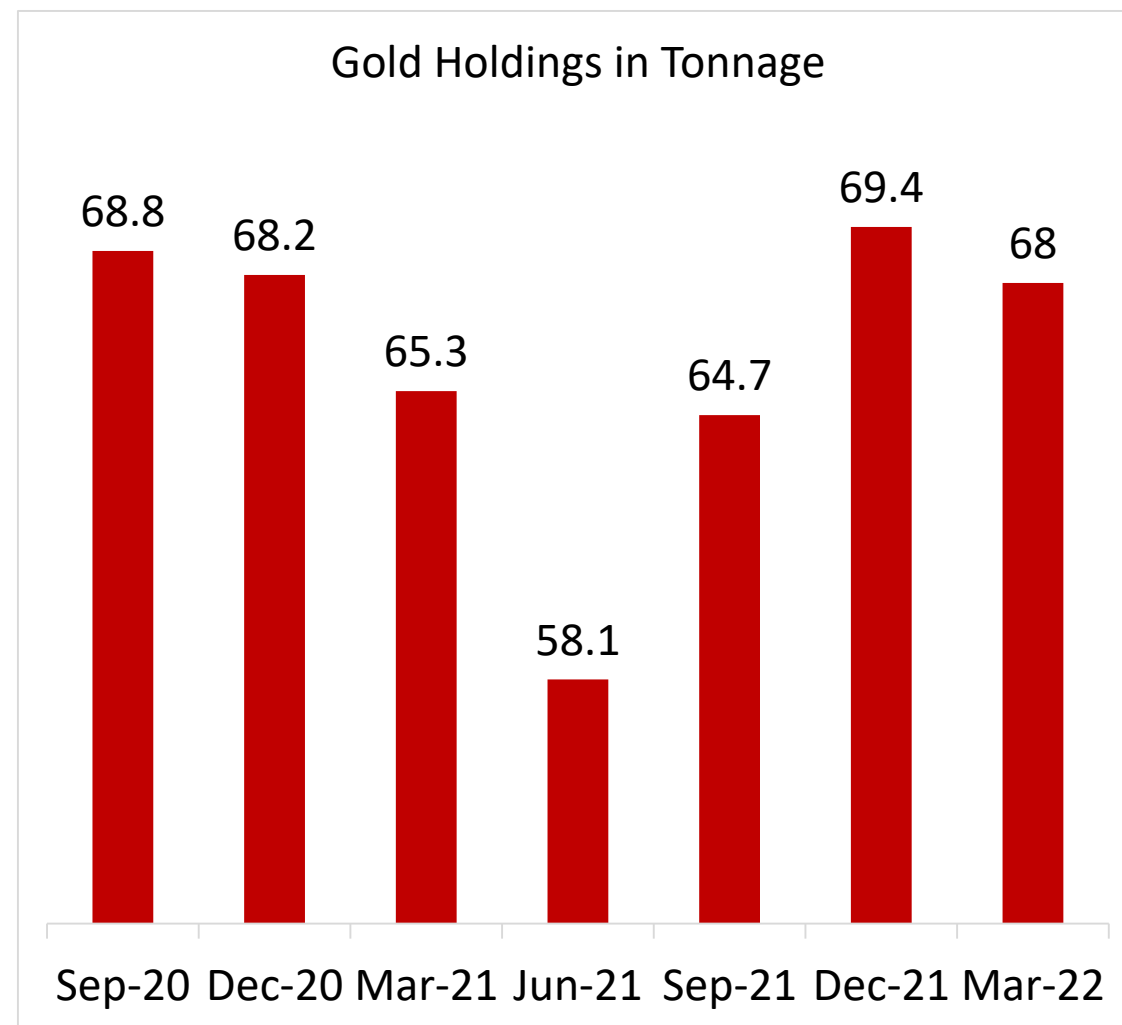
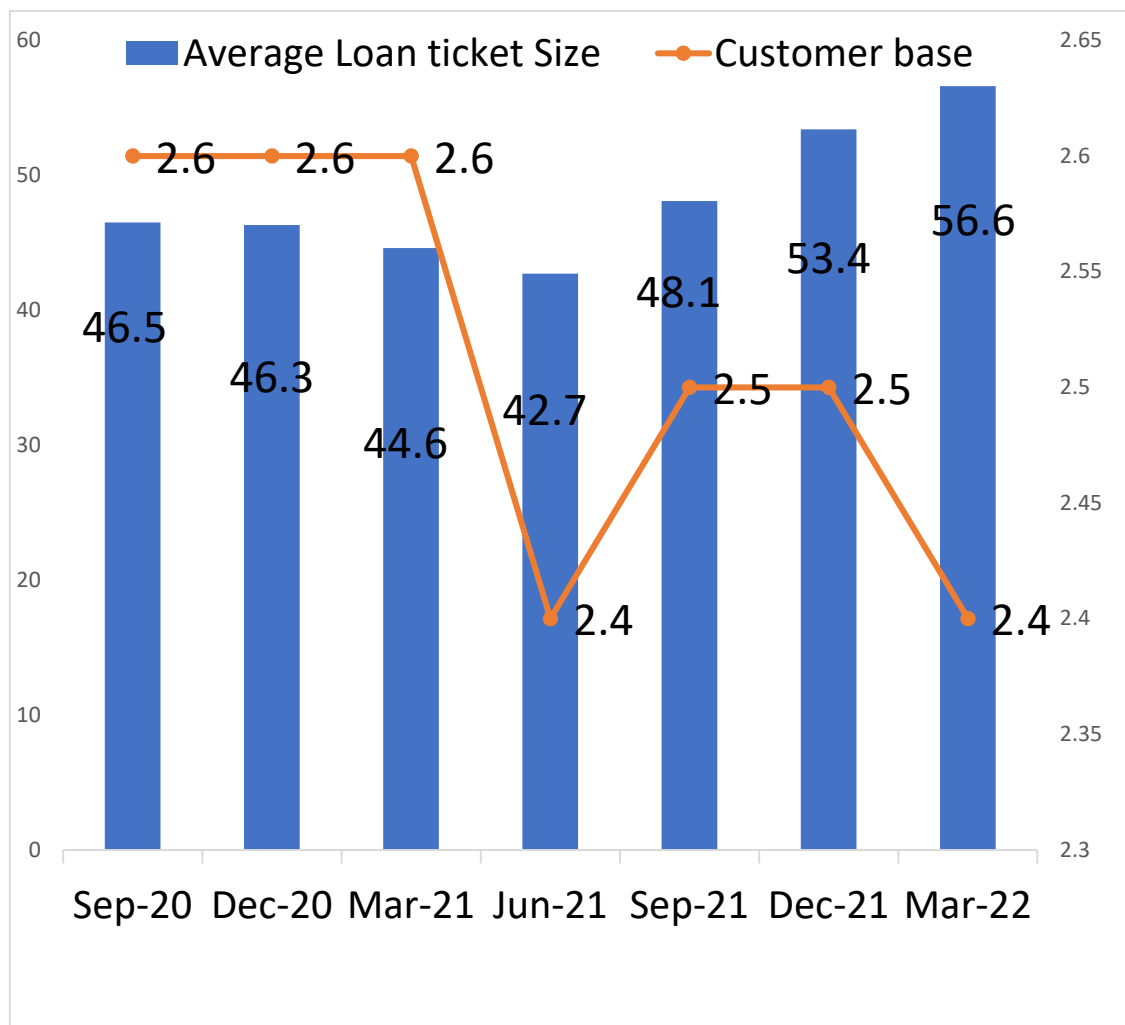
	Rs. Cr	Q4 FY22	Q4 FY21	YoY%	Q3 FY22	QoQ %
Gold Loans		20,168	19,077	6%	20,451	-1%
Microfinance		6,653	5,985	12%	6,859	-3%
Housing Finance		845	666	27%	816	4%
Vehicle Finance		1,643	1,053	56%	1,509	9%
Others		951	444	96%	770	24%
Total		30,261	27,225	11%	30,407	-1%

3. Erosion in Gold Portfolio

Key Factors Impacting Gold AUM in Q4 FY22



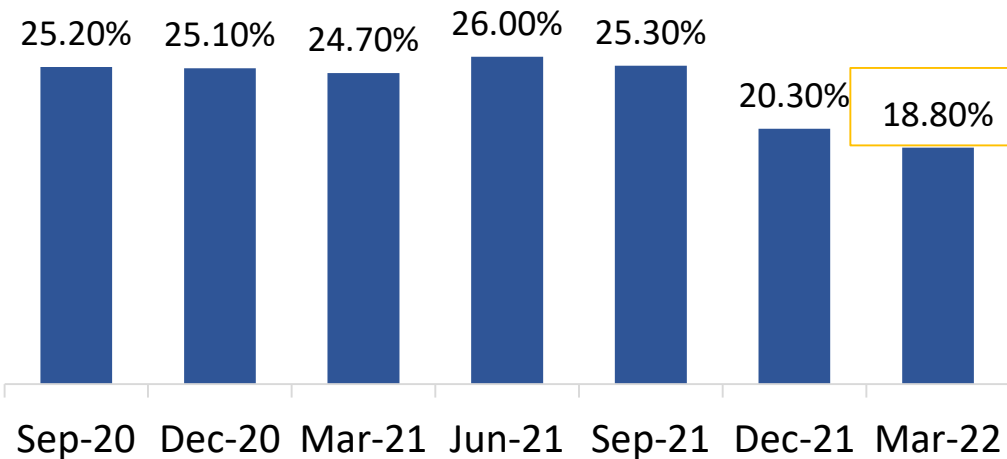
Erosion in Gold Portfolio



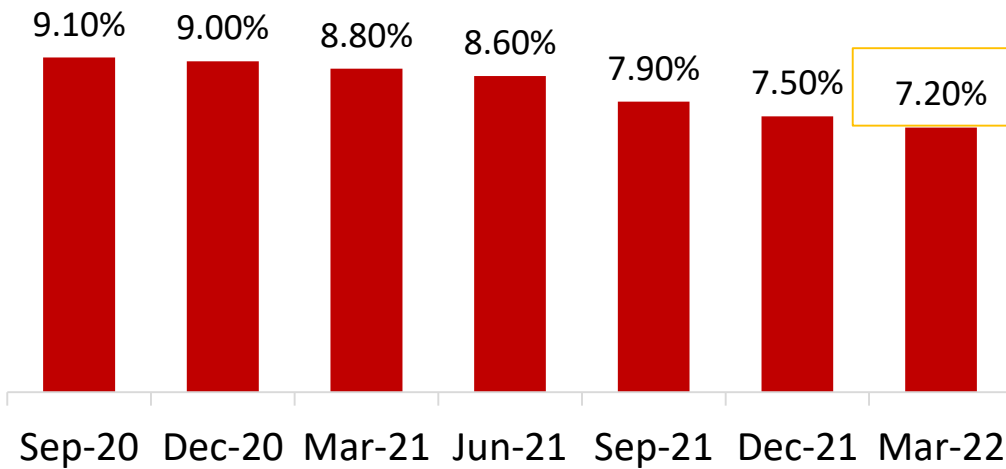
Lower Interest Rates environment & Rising Gold Prices helped to Increase the Average Loan Ticket Size in Q4 FY22.

4. Key Ratios

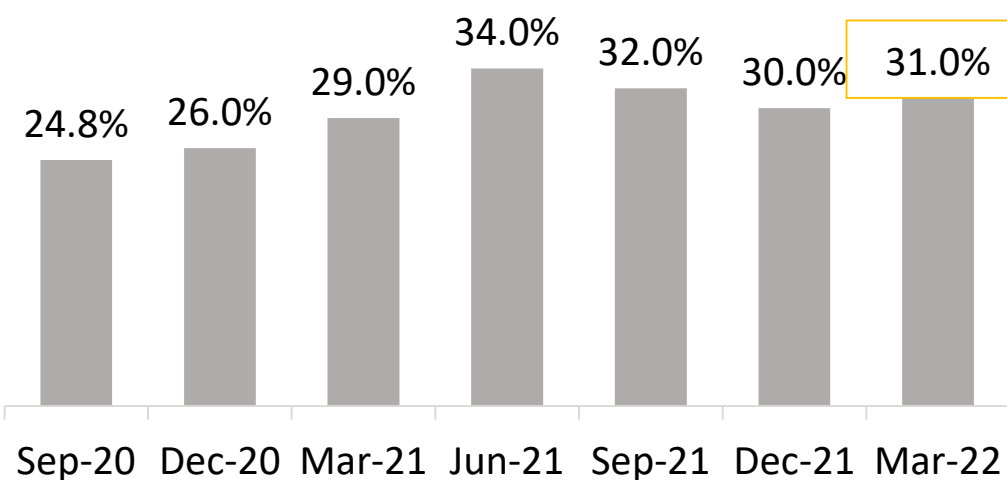
Net Yield



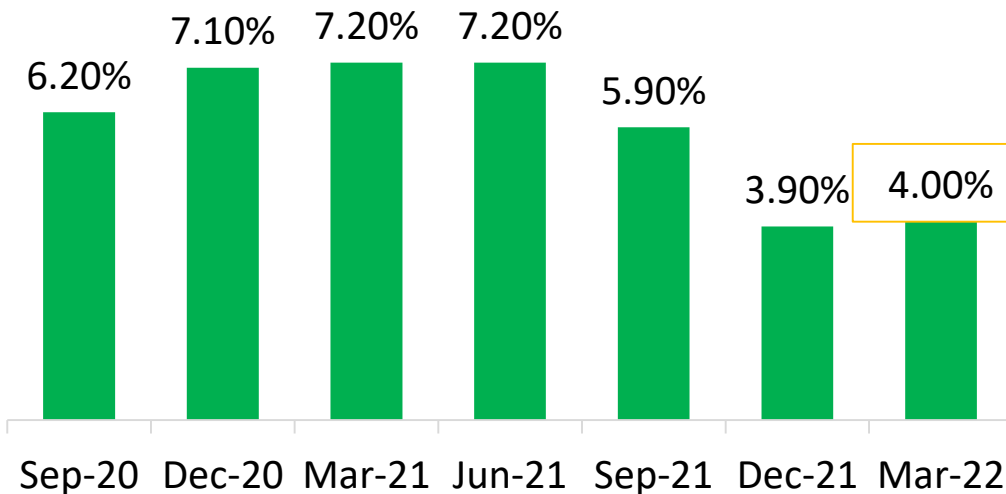
Cost of Borrowings



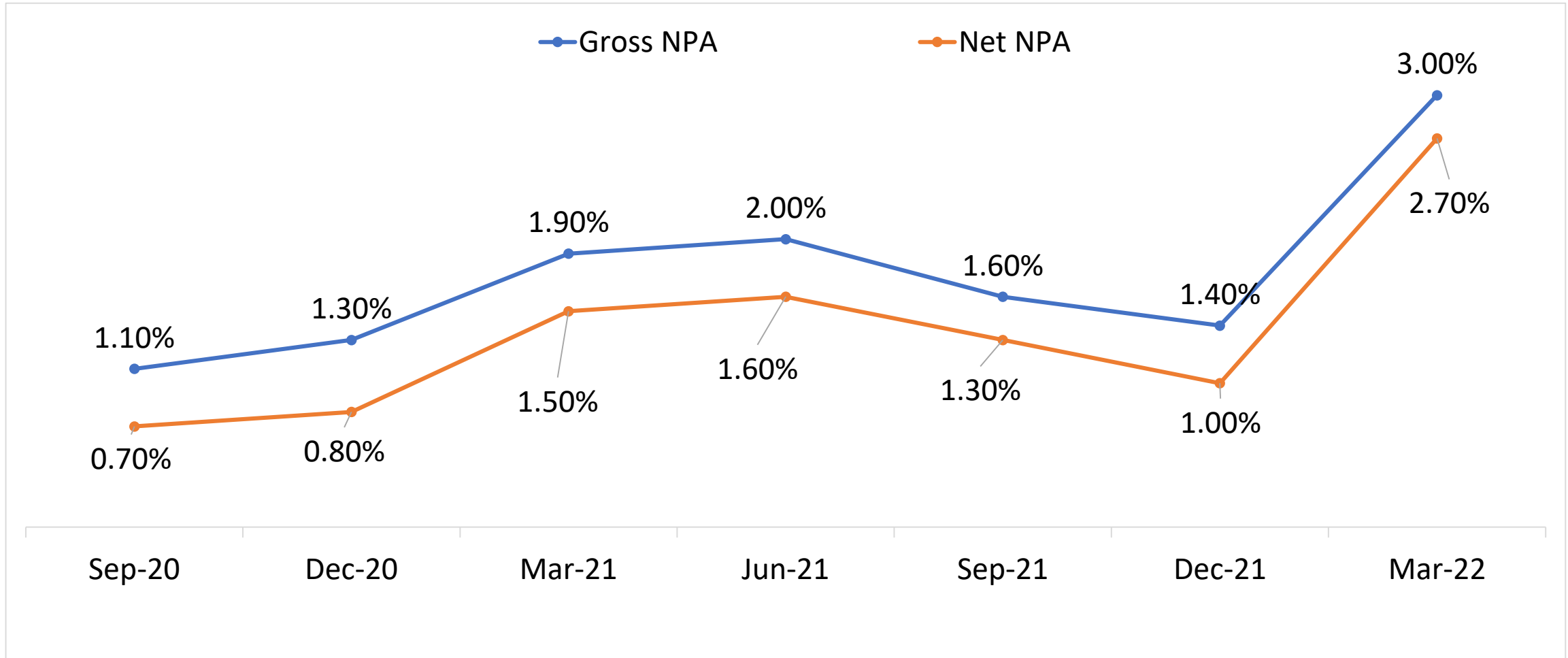
Capital Adequacy Ratio



Return on Assets



5. Asset Quality



Collection Efficiency stands at 101% as at the end of March 2022 Quarter.

6.Valuation – Muthoot Finance always been Trading at Premium vs Manappuram Finance

Valuation	Manappuram Finance	Muthoot Finance	% Premium offered by Market to Muthoot over Manappuram
Current PE (As on May 19, 2022)	5.95	11.62	95%
1 year Median PE	7.98	14.97	87%
3 years Median PE	8.65	13.39	55%
5 years Median PE	9.74	13.02	33%
10 years Median PE	10.48	12.84	22%

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