efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493317040708 OMB No 1545-0047 **Return of Organization Exempt From Income Tax** 

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private

Department of the Treasury Internal Revenue Service

Do not enter social security numbers on this form as it may be made public ▶ Information about Form 990 and its instructions is at <u>www IRS gov/form990</u> Open to Public

	41.	- 2017 -		.ii 04 04 2047	- 12 21	2017				
		i <b>e 2017 c</b> applicable	C Name of organization	inning 01-01-2017 , and endin	ig 12-31	1-2017	D Employ	er identif	ication number	
_		change	Philadelphia Industrial Developme Corporation		23-6050858					
□ Na		_	% TIFFANY CANADY			- 23-603	0636			
☐ Ini		turn rn/terminated	Doing business as							
		d return		mail is not delivered to street address)	Room/suit	te	E Telephor	ne number		
☐ Application pending							(215) 4	96-8020		
			City or town, state or province, co Philadelphia, PA 19102	ountry, and ZIP or foreign postal code			<b>G</b> Gross re	ceipts \$ 1	9.072.795	
			<b>F</b> Name and address of princi	pal officer		<b>H(a)</b> Is th	s a group re	•	<del>''</del>	
			John Grady 1500 Market Street				rdinates?		□Yes <b>☑</b> No	
			Philadelphia, PA 19102			H(b) Are a	ill subordinat	tes	☐ Yes ☐No	
I Ta	k-exe	mpt status	501(c)(3) <b>2</b> 501(c)(4)	<b>◄</b> (insert no )	527			list (see	instructions)	
J W	ebsi	te:► ww	w pidcphila org			H(c) Grou	p exemption	number	•	
<b>K</b> Forr	n of o	rganization	☑ Corporation ☐ Trust ☐ As	ssociation  Other		<b>L</b> Year of form	iation 1957	<b>M</b> State	of legal domicile PA	
Pa	rt I	Sum	mary							
e o		PIDC plan	scribe the organization's missior s and implements economic dev produce higher tax ratables thro	elopment initiatives which -ment in	itiatives	which enhan	ce the comp	etitive er	ıvıronment, generat	
Activities & Governance										
ven										
9				discontinued its operations or dispo				ssets	l 20	
<b>න්</b>	l		=	ning body (Part VI, line 1a) of the governing body (Part VI, line				4	28	
tre	l			calendar year 2017 (Part V, line 2a	•			5	124	
\$	l		. ,	necessary)	•		•	6	12	
¥	l		•	art VIII, column (C), line 12				7a	C	
	l			om Form 990-T, line 34				7b	C	
						Pr	ior Year		Current Year	
Qı.	8	Contribut	tions and grants (Part VIII, line	1h)			877,:	244	1,227,564	
Ravenue	9	Program	service revenue (Part VIII, line	2g)		16,268,	860	17,845,156		
λč	10	Investme	ent income (Part VIII, column (A	), lines 3, 4, and 7d )			0	7:		
_	11	Other rev	venue (Part VIII, column (A), lın	es 5, 6d, 8c, 9c, 10c, and 11e)				0	(	
	12	Total rev	enue—add lines 8 through 11 (r	nust equal Part VIII, column (A), lır	ne 12)		17,146,	104	19,072,79	
	13	Grants a	nd similar amounts paid (Part IX	(, column (A), lines 1–3 )			717,:	237	545,125	
	l		paid to or for members (Part IX,		•			0		
8	l	•		benefits (Part IX, column (A), lines	5-10)		8,563,			
Expenses	Ι.		onal fundraising fees (Part IX, co	, ,,	•			0		
â	l		raising expenses (Part IX, column (D)	· · · · · · · · · · · · · · · · · · ·			7 200 025			
_	l		penses (Part IX, column (A), line		7,399,035		8,007,783			
	l		·	qual Part IX, column (A), line 25)			16,680,206 465,898		17,607,290 1,465,50	
<u>১ ও</u>	19	Revenue	less expenses Subtract line 18	from line 12	•	Beginning	of Current Y		End of Year	
Net Assets or Fund Balances	20	Total acc	ets (Part X, line 16)				34,184,8	832	48,086,283	
AB	l		ollities (Part X, line 26)				26,965,		38,480,122	
紊을	l		ts or fund balances Subtract lin	e 21 from line 20			7,219,0		9,606,159	
Pai			ature Block				,,,			
Unde	· pen	alties of p	erjury, I declare that I have exa	mined this return, including accompte Declaration of preparer (other t						
any k			er, it is true, correct, and comple	te Deciaration of preparer (other ti	nan onic	er) is based i	on an inionin	ation of v	vilicii preparei nas	
		<b>                                   </b>	*			20	18-11-07			
Sign		Signat	ure of officer			Da				
Here		TIFFAN	NY CANADY Sr Vice President							
			r print name and title							
			Print/Type preparer's name	Preparer's signature	Dá	ate Ch		PTIN P0028838:		
Paid	k	_	Russlee Armstrong	Russlee Armstrong		sel	f-employed	ruu20038.		
Pre		E!  -	irm's name GRANT THORNTON				m's EIN ►	F64 151		
Use	On	ıly  ˈ	irm's address > 2001 MARKET STRE			Ph	one no (215)	561-4200		
			PHILADELPHIA, PA	19103						
May t	he IF	RS discuss	this return with the preparer sh	own above? (see instructions) .				<b>✓</b> Y	∕es □No	

Cat No 11282Y

Form 990 (2017)

For Paperwork Reduction Act Notice, see the separate instructions.

Form	990 (2017)					Page <b>2</b>					
Par	t IIII Staten	nent of Program Se	rvice Accomplis	hments							
	 Check ıf	Schedule O contains a	response or note to a	any line in this Part III		🗸					
1		the organization's miss	<u> </u>	,							
PIDC	PLANS AND IMP	LEMENTS ECONOMIC D	EVELOPMENT INITIA	TIVES WHICH ENHANC	E THE COMPETITIVE ENVIRON	MENT, GENERATE JOBS AND					
PROD	DUCE HIGHER TA	X RATABLES THROUGH	OUT THE CITY OF PH	ILADELPHIA (REFER T	O SCHEDULE O FOR A DETAILE	D MISSION STATEMENT)					
	D. J. H	-k			desele come makilishada an						
2	-	• -	• -	- ,	which were not listed on	□yes ✓ No					
	•	990 or 990-EZ?				⊔ Yes ⊻ No					
_	•	oe these new services o									
3	_	ation cease conducting,	-	changes in how it cond	lucts, any program						
						. 🗌 Yes 🗹 No					
	If "Yes," describ	oe these changes on Scl	hedule O								
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total										
		(3) and 501(c)(4) organ revenue, if any, for each			or grants and allocations to oth	ers, the total					
	, ,	, ,,									
4a	(Code	) (Expenses \$	3,786,934	including grants of \$	223,200 ) (Revenue \$	5,600,164 )					
	See Additional Da	ta									
4b	(Code	) (Expenses \$	3,238,346	including grants of \$	321,925 ) (Revenue \$	2,402,899 )					
	See Additional Da	ta									
4c	(Code	) (Expenses \$	3,853,806	ıncludıng grants of \$	) (Revenue \$	9,350,676 )					
	See Additional Da	ta									
4d	Other program	services (Describe in Sc	chedule O )								
	(Expenses \$	159,170	including grants of	\$	) (Revenue \$	491,417 )					
4e	Total program	1 service expenses 🕨	11,038,2	56							
						Form <b>990</b> (2017)					

**Checklist of Required Schedules** 

Page 3

No

No

Nο

Nο

Nο

Νo

Nο

No

Nο

Form **990** (2017)

14b

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5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? 5 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, 7

No Nο Nο the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🛸 . . . Did the organization maintain collections of works of art, historical treasures, or other similar assets? Nο 8 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation Yes 9

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, 10 Nο permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🕏 . . . . . . . If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? Yes 11a

Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total Nο assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🥞 . . . . . . . . . . 11b Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its Nο 11c d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported Yes ın Part X, line 16? *If "Yes," complete Schedule D, Part IX* 😼 . . . . . . . . . . . . . . . . 11d Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D. Part X 🕏 11e Yes

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses 11f Yes the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸 12a Did the organization obtain separate, independent audited financial statements for the tax year?

12a Nο b Was the organization included in consolidated, independent audited financial statements for the tax year? 12b Yes

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E 13

14a Did the organization maintain an office, employees, or agents outside of the United States? . . . 14a b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising,

business, investment, and program service activities outside the United States, or aggregate foreign investments

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX.

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV . . . . . . . . . . . . .

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) . . . .

foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . . .

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . . .

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Νo

Nο

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24c

24d

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28a

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28c

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35a

35h

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Yes

Yes

Yes

Form 990 (2017)

Part IV	Checklist of Required Schedules (continued)

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.

instructions for applicable filing thresholds, conditions, and exceptions)

		Yes	No
Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?  Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?  Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H

If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20ь		
Old the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
Oid the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
Old the organization answer "Yes" to Part VII. Section Alline 3.4 or 5 about compensation of the organization's			

1	government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
2	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		
3	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule 1	23	Yes	

24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and

Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and

Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member

Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I . . . . . . . . . . . . . . . . 🥞

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . 🛸

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🛸

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

**b** Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . .

c Did the organization maintain an escrow account other than a refunding escrow at any time during the year

d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? .

that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, 

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Par	t V Statements Regarding Other IRS Filings and Tax Compliance			_
	Check if Schedule O contains a response or note to any line in this Part V	٠,		
			Yes	No
	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 157			
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b  0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		No
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
b	If "Yes," enter the name of the foreign country			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	-		
-		5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		No
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?			
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	<b>7</b> g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds.  Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		
9a	Did the sponsoring organization make any taxable distributions under section 4966?	<b>9</b> a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
c	Enter the amount of reserves on hand			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
b	If "Yes," has it filed a Form 720 to report these payments $^7$ If "No," provide an explanation in Schedule $O$	14b		
			orm 00	0 (2017)

orm	990 (2017)			Page <b>6</b>
Par	Governance, Management, and DisclosureFor each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions	·	nse to lı	nes 🗸
Se	Check if Schedule O contains a response or note to any line in this Part VI	• •		
1a	Enter the number of voting members of the governing body at the end of the tax year		Yes	No
	1a 28			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent  1b 28			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? •	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	<b>7</b> b	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	<b>8</b> b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenue	e Code	e.)	
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a		No
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a		No
	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b		No
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b		No
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?			
Ç.	ction C. Disclosure	16b		
17	List the States with which a copy of this Form 990 is required to be filed▶			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only)			
	available for public inspection. Indicate how you made these available. Check all that apply			
19	☐ Own website ☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O)  Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year			
20	State the name, address, and telephone number of the person who possesses the organization's books and records  TIFFANY CANADY 1500 MARKET ST SUITE 2600 WEST Philadelphia, PA 19102 (215) 496-8136			

orm 990 (2	017)										Page <b>7</b>
Part VII	Compensation of Officer and Independent Contra		Truste	es,	Key	En	ıploy	ees	, Highest Comp	ensated Employ	rees,
	Check if Schedule O contains a	response or no	te to an	y line	ın t	his	Part V	Ι.			<u> </u>
Section	A. Officers, Directors, Tru	stees, Key E	mploy	ees	, an	d H	lighe	st C	Compensated En	nployees	
ear	e this table for all persons require										-
of compensa	of the organization's <b>current</b> off tion Enter -0- in columns (D), (	E), and (F) if no	compe	nsatı	on v	vas į	paid			-	
	of the organization's <b>current</b> key		•								
vho received organization	organization's five <b>current</b> high d reportable compensation (Box and any related organizations	5 of Form W-2	and/or E	Зох 7	of F	orm	1099	-MIS	SC) of more than \$1	00,000 from the	
of reportable	of the organization's <b>former</b> office compensation from the organiz	ation and any r	elated o	rganı	zatı	ons	-				
List all operation	of the organization's <b>former dire</b> , more than \$10,000 of reportab	ectors or trust le compensation	<b>ees</b> that n from t	t rece the or	gan	l, ın ızatı	the ca	paci any	ty as a former direc v related organization	tor or trustee of the ons	9
	in the following order individua d employees, and former such p		ectors, i	ınstıtı	utior	nal t	rustee	s, of	ficers, key employe	es, highest	
☐ Check t	his box if neither the organizatio	n nor any relate	ed orgar	nizatio	on c	omp	ensate	d ar	ny current officer, di	rector, or trustee	
	<b>(A)</b> Name and Title	(B) Average hours per week (list any hours for related		ne b	ox, ι n of or/t	t che unles ficer rust	s pers and a ee)	on	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former		MISC)	related organizations
See Additiona	al Data Table										

(B) (C) (D) (F) (A) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless person compensation compensation amount of other week (list is both an officer and a from the from related compensation director/trustee) organization (Wany hours organizations (Wfrom the for related 2/1099-MISC) 2/1099-MISC) organization and Former Individual trustee or director Highest compensated employee organizations related Institutional below dotted organizations employee line) Trustee See Additional Data Table • c Total from continuation sheets to Part VII, Section A . . . • 3.359.454 861.234 • 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization > 22 Yes No 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual . 3 Νo 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual . 4 Yes 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person . . . 5 No Section B. Independent Contractors Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year (A) (B) (C) Name and business address Description of services Compensation BDO USA LLP. AUDIT SERVICES 306,648 TEN PENN CENTER PHILADELPHIA, PA 19103

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

compensation from the organization ▶ 1 Form 990 (2017)

Part		I Statement of	Revenue								rage <b>3</b>
		Check if Schedule		a respo	nse or note to	o any line in this	Part VII	ı			$\square$
						(A) Total rev		( <b>B</b> Relate exen funct	) ed or npt :ion	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections
	12	Federated campaign	ns	1a				revei	nue		512-514
tributions, Gifts, Grants Other Similar Amounts		<b>b</b> Membership dues .		1b		<u>—</u>					
ira 10u		c Fundraising events		1c							
s. G An		d Related organization		1d							
Gift		e Government grants (co		1e	1,227	 564					
is.		F All other contributions,			-/	<del></del>					
tion er S		and similar amounts no above	ot included	1f							
ë	١	Noncash contribution	ns included								
Contributions, Gifts, Grants and Other Similar Amounts		ın lınes 1a-1f \$									
<u>ة ت</u>	_ <u> </u> _h	Total.Add lines 1a-1	f	• •	<u> </u>		7,564				
#Ue					Bus	siness Code					
-Ver	_	BELOW MARKET RATE LI	ENDING			900099		016,747 402,899	4,016,74 2,402,89		
ı Ç		CONTRACT & GRANT LOAN FEES				900099		583,417	1,583,4:		
rvic		SOFTWARE DEVELOPME	NT			900099		491,417	491,4	_	
જુ	e	PROPERTY MANAGEMENT	Ť			900099	9,	350,676	9,350,6	76	
Program Service Revenue	f	All other program ser	vice revenue	<u> </u>							
Ρος		Total.Add lines 2a-2f			<b>&gt;</b>	17,845,156					
		Investment income (ir			nterest, and c	other					
	s	similar amounts) .				<u> </u>	7	0			75
		Income from investme Royalties		-	ond proceeds	<b>▶</b>		0			
		Koyanies I I I	(ı) Rea		(II) Persor						
	6a	Gross rents	.,								
	h	Less rental expenses									
		,									
	C	Rental income or (loss)		0		0					
	d	ا Net rental income or	(loss)			<u> </u>		0			
			(ı) Securi	ties	(II) Othe	r					
	7a	Gross amount from sales of									
		assets other than inventory									
	b	Less cost or									
		other basis and sales expenses									
		Gain or (loss)									
		Net gain or (loss) .				<b>•</b>		0			
a	Вa	Gross income from fo (not including \$		ents of							
eu n		contributions reporte See Part IV, line 18				0					
ev.	ь	Less direct expenses		b		0					
erF		: Net income or (loss)		ا sıng ev	ents	<b>▶</b>		0			
Other Revenue	9a	Gross income from g		ies							
		See Part IV, line 19		a		0					
	b	Less direct expenses	s	b		0					
		: Net income or (loss)		activiti	ies	<u> </u>		0			
	10a	Gross sales of invent returns and allowanc	ory, less es								
				a		0					
	b	Less cost of goods s	old	b		0					
	С	Net income or (loss) Miscellaneous		f invent	ory Business C	ode		9			
	11		revenue		Buomeso C						
	b	,			-						
	c	:									
		All other revenue						1			
		Total. Add lines 11a				<b>•</b>		0			
	12	Total revenue. See	Instructions	• •		<b>•</b>	19,072,79	95	17,845,156		75 Form <b>990</b> (2017)
											Form <b>990</b> (2017)

Form 990 (2017)				Page <b>10</b>
Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all col	lumns All other orga	inizations must comp	lete column (A)	
Check if Schedule O contains a response or note to any	line in this Part IX		<u></u>	<u> <math>\square</math></u>
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraisingexpenses
Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	545,125	545,125		
2 Grants and other assistance to domestic individuals See Part IV, line 22	0			
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16	0			
4 Benefits paid to or for members	0			
<b>5</b> Compensation of current officers, directors, trustees, and key employees	4,112,448	2,555,759	1,556,689	
<b>6</b> Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0			
7 Other salaries and wages	2,669,283	393,537	2,275,746	
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	535,671	247,266	288,405	
9 Other employee benefits	1,290,539	609,117	681,422	
<b>10</b> Payroll taxes	446,441	212,026	234,415	
11 Fees for services (non-employees)				
a Management	0			
<b>b</b> Legal	12,366		12,366	
c Accounting	183,919		183,919	
d Lobbying	64,333		64,333	
e Professional fundraising services See Part IV, line 17	0			
<b>f</b> Investment management fees	0			
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	423,438		423,438	
<b>12</b> Advertising and promotion	0			
13 Office expenses	0			
<b>14</b> Information technology	0			
<b>15</b> Royalties	0			
<b>16</b> Occupancy	475,271	196,664	278,607	
<b>17</b> Travel	0			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials .	0			
19 Conferences, conventions, and meetings	0			
<b>20</b> Interest	114,991	114,991		
21 Payments to affiliates	0			
22 Depreciation, depletion, and amortization	118,455		118,455	
23 Insurance	663,375	615,111	48,264	
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a OTHER EXPENSES	1,454,176	1,051,201	402,975	
b DIRECT CONTRACT EXPENSES	4,497,459	4,497,459		
C				
d All other expanses				
e All other expenses	17 607 300	11 020 256	6 E60 034	0
<ul> <li>25 Total functional expenses. Add lines 1 through 24e</li> <li>26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation</li> </ul>	17,607,290	11,038,256	6,569,034	0
Check here ▶ ☐ If following SOP 98-2 (ASC 958-720)				

19

20

Liabilities

Fund Balances

Assets or 30

Net

27

28

29

31

32

33

34

Unrestricted net assets

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Total liabilities and net assets/fund balances .

(B) End of year

Page **11** 

0

0

0

0

0

0

0

0

0

O

2.200.912

39,475

170.594

16.134.603

48.086.281

2,215,153

5,609,282

367,372

2.200.912

28.087.403

38,480,122

9,606,159

9,606,159

48.086.281

Form **990** (2017)

0

# Check if Schedule O contains a response or note to any line in this Part IX .

1	Cash-non-interest-bearing	14,439,711	1	29,121,274
2	Savings and temporary cash investments	0	2	0
3	Pledges and grants receivable, net	0	3	0
4	Accounts receivable, net	1.131.122	4	419.423

1,847,109

1,676,515

Beginning of year

0 5

0 6

8

9

10c

12

13

15

16

17

19

20

21

24

25

26

27

29

30

31 32

33

34

3.883.036

81.705

277.424

14.371.834

34,184,832

1,369,016

6,657,766

303.622

6.421.497

12.213.856

26,965,757

7.219.075

7,219,075

34.184.832

0 28

0

0 11 0

0 14

0 18

0 22

O 23

Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L . . . . . .

Loans and other receivables from other disqualified persons (as defined under contributing employers and sponsoring organizations of section 501(c)(9)

section 4958(f)(1)), persons described in section 4958(c)(3)(B), and voluntary employees' beneficiary organizations (see instructions) Complete Notes and loans receivable, net . .

Assets

Inventories for sale or use .

Prepaid expenses and deferred charges . 10a Land, buildings, and equipment cost or other

10a basis Complete Part VI of Schedule D Investments—publicly traded securities .

b Less accumulated depreciation 10b 11 12 13

Investments—other securities See Part IV, line 11 . Investments—program-related See Part IV, line 11 . Intangible assets . . . . .

Other assets See Part IV, line 11 . . . . .

14 15 16 17 Accounts payable and accrued expenses 18

**Total assets.**Add lines 1 through 15 (must equal line 34) . . . Grants payable . . .

Deferred revenue . . . . Tax-exempt bond liabilities . . . . . . Escrow or custodial account liability Complete Part IV of Schedule D Loans and other payables to current and former officers, directors, trustees,

21 22 key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L .

23 Secured mortgages and notes payable to unrelated third parties . . .

24 Unsecured notes and loans payable to unrelated third parties . Other liabilities (including federal income tax, payables to related third parties, 25

and other liabilities not included on lines 17-24) Complete Part X of Schedule D

26 Total liabilities. Add lines 17 through 25 . .

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958), check here 

and complete lines 30 through 34.

Capital stock or trust principal, or current funds . . . .

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and

Page **12** 

9,606,159

No

Nο

Yes

Yes

Yes

Yes

Yes Form 990 (2017)

2a

2b

2c

3a

3b

Form 990 (2017)

Part XII

Schedule O

3	Revenue less expenses Subtract line 2 from line 1	3	1,465,50
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	7,219,07
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	

5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	921.579

☐ Cash ☑ Accrual ☐ Other

☐ Both consolidated and separate basis

☐ Both consolidated and separate basis

10 Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B)) 10

If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a

If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis,

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

Check if Schedule O contains a response or note to any line in this Part XII . . .

If the organization changed its method of accounting from a prior year or checked "Other," explain in

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

2a Were the organization's financial statements compiled or reviewed by an independent accountant?

Consolidated basis

**b** Were the organization's financial statements audited by an independent accountant?

✓ Consolidated basis

**Financial Statements and Reporting** 

**1** Accounting method used to prepare the Form 990

separate basis, consolidated basis, or both

Separate basis

consolidated basis, or both

Audit Act and OMB Circular A-133?

Separate basis

## Additional Data

Software ID:

Software Version:

**EIN:** 23-6050858

Name: Philadelphia Industrial Development

Corporation

Form 990 (2017)

growth During 2017, PIDC held 37 workshops with more than 675 attendees

Form 990, Part III, Line 4a: BELOW MARKET RATE LENDING PIDC provides support to its affiliates (PIDC Local Development Corporation, PIDC Community Capital, PIDC Financing Corporation and PIDC Penn Venture Fund) to invest flexible, affordable capital in growing companies to help them succeed. PIDC and its affiliates provide capital where traditional financing is difficult to access or not able to meet an owners needs In 2017, PIDC and its affiliates invested more than \$1 9 billion of capital, with \$49 million invested in low income communities More than 50% of PIDCs small business lending was invested in minority or women owned businesses. PIDCs capital investment has helped to created or retain more than 36,000 jobs within Philadelphia during 2017. In addition to providing capital investment, PIDC and its affiliates also provide technical assistance training. educational workshops, one-on-one counseling and networking events designed to connect business owners to the knowledge and networks they need to support their

Form 990, Part III, Line 4b: CONTRACT MANAGEMENT PIDC provides services to manage funding and distribution of grants to be used for projects that facilitate job creation and economic development within Philadelphia During 2017, PIDC has administered \$34 million in new grant funds, which have leveraged more than \$205 million in total project investment

### Form 990, Part III, Line 4c:

creative experimentation and exploration through public art with three new installations by local artists. The Navy Yard launched the first phase of its community-shared solar power project, which includes installing 1,295 solar panels on a rooftop. PIDC also announced the completion of the six megawatt natural gas-fired peaking plant at the Navy Yard Along the Lower Schuylkill River, PIDC, the City, and our partners continued to make early investments to transform this area into a 21st century commercial

PROPERTY MANAGEMENT At the Navy Yard, 2017 was a big year for development, creativity, and energy PIDC joined with its commercial development partners to cut the ribbon on Adaptimmunes new 47,400 SF U S headquarters and base for clinical and manufacturing A new partnership with Mural Arts, has made the Navy Yard a site for

district. More than 40 acres of contaminated sites have been cleaned up, 64 new companies have been established adding 266 new employees, the riverfront trail was

extended one mile, four acres of new riverfront greenspace created, and more than \$100 million from public & private sources has been invested in the Innovation District PIDC secured the land for Bartrams Mile extension, which opened in 2017, as well as the landing for the Schuylkill River Swing Bridge which will allow the next phase of the riverfront trail to connect across the river

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

	any hours	and	a dır	ecto		ustee)		organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee		key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
M Walter D'Alessio	0 19			,						
Chairman	1 14	X		×				U	0	0
Andrea Allon Vice Chairman	0 19	х		х				0	0	0
Terry Booker Director	0 19	x						0	0	0
KEVIN R BOYLE Director	0 19	×						0	0	0
Honorable Jannie Blackwell Director	0 19	х						0	0	0
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MICHAEL A BROWN

Craig Carnaroli

Christina Cavalieri

Michael Diberardinis

Director

Director

Director

Director

Director

Fred Cosenza

and Independent Contractors

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average hours per than one box, unless compensation compensation amount of other week (list person is both an officer from the from related compensation

	any hours					ustee)		organization	organizations	from the	
	for related organizations below dotted line)		Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	organizations	organization and related organizations	
Rob Dubow	0 19	X						0	0	0	
Director	0 54										
Harold Epps	0 19	x						0	0	0	
Director	0 54										
Anne Fadullon	0 19	×						0	0	0	

Director	0 54					
Harold Epps	0 19					
		X			0	
Director	0 54					
Anne Fadullon	0 19					
		l x			0	
Director	0 54					
Jay Goldstein	0 19					
·		l x			o	
Director	0 54					

0 19

0 54 0 03

0 11 0 03

0 11 0 03

0 11

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and Independent Contractors

Honorable James F Kennev

Director

Director

Bob Moul

Director

Director

Director

Keith Orris

Suzanne S Mayes

ELIZABETH MURPHY

Director	0 54						l
Anne Fadullon	0 19	l			0	0	
Director	0 54	^				3	
Jay Goldstein	0 19	V					
Director	0 54	^			0	0	
Honorable Kenyatta Johnson	0 19	l					П
Director	0 54	×			0	0	

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Director	0 54								
Anne Fadullon	0 19	x					n	0	
Director	0 54							J	
Jay Goldstein	0 19	V					0	0	
Director	0 54	^					U	0	
Honorable Kenyatta Johnson	0 19								
· · · · · · · · · · · · · · · · · · ·		Ιv	I	ı		l l	l n	l n	i

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

	<b>6</b>						•	111 2/1000	(14) 3/4000	1
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)  0 0 0	organization and related organizations
Salvatore J Pattı	0 19	x						0	0	0
Dırector	0 54								0	
Bret Perkins Director	0 19	x						0	0	0
Angelo R Perryman  Director	0 03	×						0	0	0
William R Sautter	0 03									

0

400,249

254,225

231,579

0

0

0

0

85,781

72,188

56,946

Birector	0 54				
Angelo R Perryman	0 03	X			
Director	0 11	^			
William R Sautter	0 03	X			
Director	0 11	^			
EVELYN SMALLS	0 03				
		X			

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0 54 0 19

0 54 28 5

90 28 5

90

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and Independent Contractors

Director

Director

Director

John Grady

Samuel Rhoads

Anne Nevins

Executive Vice President

Senior Vice President

President

Sozi Tulante

Robert C Wonderling

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the compensation from related any hours and a director/trustee) organization organizations from the

	family flours	anu	a uii	ectt		ustee,	,	01 ga1112at1011	/W 2/1000	mom the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)  0  0	organization and related organizations
Thomas Dalfo senior Vice President	28 5 9 0			×				177,810	0	65,813
Wanda Speight Senior Vice President	28 5 9 0			х				220,413	0	34,892
Prema Gupta Senior Vice President	4 0 33 5			х				186,475	0	60,903
Anthony Simonetta Senior Vice President	28 5 9 0			x				249,360	0	37,503

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214,909

162,177

177,291

110,360

165,096

69,707

0

0

0

67,253

50,306

50,788

45,403

30,563

23,843

28 5 . . . . . . . . . .

> 90 28 5

90 28 5

90 33 5

40 28 5

90

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Senior Vice President						
Anthony Simonetta						
Senior Vice President						
Ilene Burak						
Senior Vice President						

Tiffany Canady

Senior Vice President

THOMAS QUEENAN

MARQUIS UPSHUR

Assistant Secretary

CASSIE GARDNER

Assistant Secretary

Vice President

Joseph Mee

Senior Vice President

and Independent Contractors

(A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless hours per compensation compensation amount of other week (list person is both an officer from the from related compensation

and a director/trustee)

Х

organization

142,056

143,295

154,058

organizations

from the

11,598

61,978

63,814

any hours

4.0

33 5 28 5

90

33 5

. . . . . . . . . . . . . . . . . .

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

Carmen Zappile

Vice President

Kate McNamara

Vice President

Vice President

Reed Lyons

	ally flours	ا ا	a uii	ecti	JI / CI	usiee,	,	U Gariization	organizacions	I nom the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
Carole Bennis	33 5					X		160,274	0	12.577
Vice President	4 0					^		160,274	U	13,577
Maria Hamilton	33 5					l				
Vice President	4.0					X		140,120	0	28,085

efile GRAPHIC print - DO NOT PROCESS As Filed Data -SCHEDULE D

# **Supplemental Financial Statements**

▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

DLN: 93493317040708 OMB No 1545-0047

(Form 990)

Open to Public ▶ Attach to Form 990. Department of the Treasury Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990. Internal Revenue Service Inspection Name of the organization **Employer identification number** Philadelphia Industrial Development 23-6050858 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts 1 Total number at end of year 2 Aggregate value of contributions to (during year) Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? 🗌 Yes 🗌 No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e g , recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year 🕨 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(II)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items Revenue included on Form 990, Part VIII, line 1

Assets included in Form 990, Part X

Par	t III	Organizations Maintaining Col	lections of Art, I	listori	ical T	reası	ıres, or	Other	Similar A	ssets (	'contin	ued)	
3		) the organization's acquisition, accession s (check all that apply)	n, and other records	check	any of	the fo	llowing t	hat are a	significant	use of it	s colle	ction	
а		Public exhibition		d		Loan	or excha	inge prog	ırams				
b		Scholarly research		е		Othe	r						
c		Preservation for future generations											
4	Provide Part >	de a description of the organization's col XIII	lections and explain	how the	ey furtl	ner the	e organız	ation's ex	kempt purpo	ose in			
5		g the year, did the organization solicit o s to be sold to raise funds rather than to							ular	□ Y <sub>6</sub>	es	□ N	0
Pa	rt IV	Escrow and Custodial Arrange Complete if the organization answ X, line 21.		m 990	, Part	IV, lı	ne 9, or	reporte	ed an amo	unt on	Form	990,	Part
1a	Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  Yes  No												
ь	If "Ye	es," explain the arrangement in Part XIII	and complete the fo	llowing	table		[			mount			_
С	Begin	nning balance					Ī	1c					_
d	Addıt	ions during the year					Ī	1d					_
е	Dıstrı	butions during the year					Ī	1e					_
f		ng balance					Ī	1f					_
2a		he organization include an amount on Fo	rm 990 Part X line	21 for	escrow	or cu	ıstodial a	ccount lia	ability?				_
_		•	, ,	•					,	<b>✓</b> Y		□N	0
b	If "Ye	es," explain the arrangement in Part XIII										✓	
Pa	rt V	Endowment Funds. Complete If											
	_		(a)Current year	<b>(b)</b> P	rior yea	r	(c)Two ye	ars back	(d)Three ye	ars back	(e)Fo	ur year	rs back
	_	ing of year balance											
		outions											
		estment earnings, gains, and losses											
d	Grants	or scholarships											
е		expenditures for facilities ograms											
f	Admını	istrative expenses											
g	End of	year balance											
2	Provid	de the estimated percentage of the curre	ent year end balance	(line 1	g, colu	mn (a	)) held as	5					
а	Board	d designated or quasi-endowment 🕨											
Ь	Perm	anent endowment 🟲											
С	Temp	oorarily restricted endowment <b>&gt;</b>											
_		percentages on lines 2a, 2b, and 2c shou	ld equal 100%										
3a	Are tl	here endowment funds not in the posses	sion of the organizat	on tha	t are h	eld an	id admini	stered fo	r the		_		
	-	nization by								_		Yes	No
		nrelated organizations			•					<u> </u>	a(i)		
		elated organizations									a(ii)		
ь 4		es" on 3a(II), are the related organization ribe in Part XIII the intended uses of the	•			•				<u> </u>	3b		
		Land, Buildings, and Equipmer		WITHELL	iuiius								
Pa	rt VI	Complete if the organization answ		m 990	. Part	IV. lı	ne 11a.	See For	m 990. Pa	art X. III	ne 10		
	Descri	ption of property (a) Cost or oth (investme	ner basis (b) Cost		•				lepreciation	•	( <b>d</b> ) Bo		e
1a	Land												
		gs											
		nold improvements			67	21,387			621,387				0
		nent				19,555			708,393				11,162
						06,167	1		358,360				159,432
		Innes 1a through 1e (Column (d) must e	gual Form 990 Part	X colu			10(c) )		> 338,300				170,594
	Auu	mics to unrough te (column (u) must el	quai i Oilli 990, Fall	A, Colul	( <i>D)</i>	,	-U(U// •	•	r				1/0,394

Schedule D (Form 990) 2017				Page <b>3</b>
Part VII Investments—Other Securities. Complete if t See Form 990, Part X, line 12.	the organizat	ion answei	red "Yes" on Form	990, Part IV, line 11b.
(a) Description of security or category (including name of security)		(b) Book		hod of valuation -of-year market value
		value		
(1) Financial derivatives          (2) Closely-held equity interests          (3)Other				
(A)				
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)	•			
Part VIII Investments—Program Related.  Complete if the organization answered 'Yes' on	Form 990. P	art IV. line	11c. See Form 99	0. Part X. line 13.
(a) Description of investment		ook value	<b>(c)</b> Met	chod of valuation -of-year market value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 13 )	•			
Part IX Other Assets. Complete if the organization answere  (a) Description	ed 'Yes' on For	m 990, Part	IV, line 11d See Forr	n 990, Part X, line 15 (b) Book value
(1) DUE FROM RELATED PARTIES (2) DUE FROM AFFILIATED PARTIES				12,160,119 3,953,392
(3) ACCRUED INTEREST RECEIVABLE				21,092
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 15 )  Part X  Other Liabilities. Complete if the organization	answered 'Yo	es' on Form	n 990, Part IV, line	16,134,603 11e or 11f.
See Form 990, Part X, line 25.  1. (a) Description of liability		<b>(b)</b> Boo	k value	
(1) Federal income taxes		. ,	0	
DUE TO RELATED PARTIES			20,438,695	
DUE TO AFFILIATED ENTITIES  ACCRUED POST RETIREMENT BENEFI			2,288,051 2,961,262	
DUE TO OTHER AGENCIES			2,399,395	
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 25 )	<b>•</b>		28,087,403	
2. Liability for uncertain tax positions In Part XIII, provide the text organization's liability for uncertain tax positions under FIN 48 (ASC				

Part XI

2

b

c d

b

c

Schedule D (Form 990) 2017

Page 4

19,072,795

19,072,795

16,685,711

16,685,711

921,579

### 2e e 3 3 4 Amounts included on Form 990, Part VIII, line 12, but not on line 1 Investment expenses not included on Form 990, Part VIII, line 7b . 4a

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

2a

2b

2c

2d

2a 2b

2c

2d

4a 4b

4b

b Add lines **4a** and **4b** . . . . . . . . 4c c Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) . . . . . . 5 5 Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a. 1

2 Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on line 1 but not on Form 990, Part VIII, line 12 Net unrealized gains (losses) on investments . . . .

Donated services and use of facilities . . .

d 

Amounts included on Form 990, Part IX, line 25, but not on line 1:

3 4

b

Investment expenses not included on Form 990, Part VIII, line 7b . . 

5 Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) . . . . . . .

Part XIII **Supplemental Information** Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

Return Reference

See Additional Data Table

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Explanation

921.579

4c 5

2e

3

17.607.290

Schedule D (Form 990) 2017

Page <b>5</b>		Schedule D (Form 990) 2017		
	ormation (continued)	Part XIII Supplemental Info		
	Explanation	Return Reference		

Schedule D (Form 990) 2017

## **Additional Data**

Software ID:

Software Version: **EIN:** 23-6050858

Name:

Philadelphia Industrial Development Corporation

## **Supplemental Information**

Return Reference

Explanation

The Escrow account represents interest earned that is payable to the Delaware River Port Authority on loans

Supplemental Information	
Return Reference	Explanation
FIN 48 (ASC 740) FOOTNOTE	Philadelphia Industrial Development Corporation (PIDC) and its affiliates, present combine d financial statements. The combined financial statements include the assessment for Accounting for Uncertainty in Income Taxes, which requires that a tax position be recognized or derecognized based on a "more likely than not" threshold. For tax positions meeting the more likely than not threshold, the amount recognized in the combined financial statements is the largest benefit that has a greater than 50 percent likelihood of being realized upo nultimate settlement with the relevant taxing authority. Management does not believe that there are any uncertain tax positions for PIDC, as such, no provision is recorded in the combined statements of activities. PIDC is required to file tax returns with the Internal Revenue Service (IRS). Income tax returns are subject to examination by the IRS for a period of three years. While no income tax returns are currently being examined by the IRS, tax years since 2014 remain open.

Supplemental Information		
Return Reference	Explanation	
	Part XII, Line 4b The change in pension and postretirement benefit other than net periodic benefit was \$921,579 at December 31, 2017	

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Schedule I (Form 990)  Department of the Treasury	Cc ▶ Infor	OMB No 1545-0047  2017  Open to Public Inspection							
Internal Revenue Service  Name of the organization						Emplo	ver identific	ation number	
Philadelphia Industrial Developn Corporation	nent					'	50858		
	nation on Grants	and Assistance							
the selection criteria used  Describe in Part IV the or	l to award the grants ganızatıon's procedu	or assistance? res for monitoring the u	se of grant funds in the U	nited States				<b>☑</b> Yes	□ No
			and Domestic Governme ditional space is needed	ents. Complete if the o	rganization answered "Yes	" on Form 990, F	Part IV, line	21, for any recip	ient
(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Descrip noncash ass		(h) Purpose of or assistance	f grant
(1) See Additional Data									
(2)									
(3)									
(4)									
(5)									
(6)									
(7)									
(8)									
(9)									
(10)									
(11)									
(12)									
<ul><li>2 Enter total number of sec</li><li>3 Enter total number of oth</li></ul>		_					<b>&gt;</b>		17
For Paperwork Reduction Act Not				Cat No 50055			Sch	edule I (Form 990	) 2017

Page 2

Schedule I (Form 990) 2017

(5)

(6)

(7)

Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

PIDC has controls in place to ensure grant proceeds will be used and distributed in accordance with the terms of the grant agreement. A review of grant proceeds is

done during the application process, through which, grantees request funds. Management reviews the documentation provided by grantees to ensure the request meets

Procedure for Monitoring Use of

Explanation

the criteria of the grant agreement

Part IV

Return Reference

Grant Funds Inside U.S.

Schedule I (Form 990) 2017

## **Additional Data**

1260 Almhouse Rd Doylestown, PA 18901

		Software ID:	2							
		Software Version:	i							
		EIN:	<b>:</b> 23-6050858							
		Name:	<ul> <li>Philadelphia Industr Corporation</li> </ul>	al Development						
Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.										
(a) Name and address of organization or government	(b) EIN	(c) IRC section If applicable	( <b>d)</b> Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
Montgomery County Dev Corp 1430 DeKalb Street Norristown, PA 19401	23-2334149	501(c)(3)	61,378	0			ECON DEVELOPMENT			
Bucks County Planning Commission	23-6003044	501(c)(4)	48,914				ECON DEVELOPMENT			

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance 23-2607596 501(c)(4) 45.798 IECON DEVELOPMENT Delaware County Economic Development 100 West 6th Street

38.450

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(6)

Media, PA 19063

DEVELOPMENT 737 Constitution Dr Exton, PA 19341

CHESTER COUNTY ECONOMIC

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Greater Berks Dev Fund 23-6392284 501(c)(4) 28,660 IECON DEVELOPMENT

27,474

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

27-4258420

201 Penn Street Reading, PA 19601 GABBA LLC

630 W Germantown Pike King of Prussia, PA 19406

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance

Stobba AssociatesLP	11-3154853	20,082	0		ECON DEVELOPMENT
530 South 2nd Street					
Philadelphia, PA 19147					

17,883

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Adams Plaza Associates

1801 Market StreetSuite 500 Philadelphia, PA 19103

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance EVELOPMENT

				1	1
1526-36 Frankford Avenue	45-2448667	15,000	0		ECON DE
809 N 2nd Street				<u>'</u>	
Philadelphia, PA 19123				<u> </u>	

15,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Front and Palmer Associates

809 N 2Nd Street N Nd Street, PA 19123

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Original 31 Ciderworks 46-3147168 15.000 IECON DEVELOPMENT 1526 N American Street

15,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Philadelphia, PA 19122 EBC Property LLC

712 Canterbury Lane Horsham, PA 19044

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Alı Albert Anaım DPM 23-2978753 14.250 IECON DEVELOPMENT

IECON DEVELOPMENT

9,485

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

04-3670016

PO Box 950001280 Philadelphia, PA 19195 Lucky Garden Development

1010 Race St Philadelphia, PA 19107

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance N DEVELOPMENT

C&C Frankford Property	81-5185908	7,750	0		ECON
1532 Frankford Avenue					
Philadelphia, PA 19125					

ECON DEVELOPMENT

Globe Development Group 26-1440154 6,895 4500 Worth Street

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Philadelphia, PA 19124

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance 23-1966756 501(c)(3) 6.000 Bovs & Girls Clubs of IECON DEVELOPMENT Philadelphia

1518 Walnut Street Philadelphia, PA 19102

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Philadelphia, PA 19026

Miller Building Partner 25-1826700 5.753 IECON DEVELOPMENT 441 N 5th Street

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non- (f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable arant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance

JMR Inc 13-4061494 5,455 ECON DEVELOPMENT 377 W 11th Street

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

NEW YORK, NY 10014

efil	e GRAPHIC pi	rint - DO NOT PROCESS	As Filed Dat	ta -	DLN: 934	19331	17040	708
Sch	nedule J	C	ompensat	tion Information	40	1B No	1545-0	0047
•	m 990) tment of the Treasury	► Complete if the org	Compensa ganization answ ► Attach	Trustees, Key Employees, and Hig rated Employees wered "Yes" on Form 990, Part IV h to Form 990. J (Form 990) and its instructions	/, line 23.		)17	
•	al Revenue Service			s.gov/form990.		Insp	ectio	n
Phila	ne of the organiz adelphia Industrial D poration				Employer identificat 23-6050858	ion nu	ımber	
Pa	rt I Questi	ons Regarding Compensa	tion				1	
1a				of the following to or for a person listony ny relevant information regarding the			Yes	No_
		s or charter travel companions		Housing allowance or residence for Payments for business use of perso	•			
	Tax idemi	nıfıcatıon and gross-up payment	ts 🔲	Health or social club dues or initiat	ion fees			
	Discretion	nary spending account		Personal services (e g , maid, chau	ffeur, chef)			
b		xes in line 1a are checked, did t all of the expenses described ab		follow a written policy regarding payi nplete Part III to explain	ment or reimbursement	1b		
2				or allowing expenses incurred by all	4.5	2		
	directors, truste	ees, officers, including the CEO/I	Executive Directo	or, regarding the items checked in lin	e 1a?			
3	organization's C	CEO/Executive Director Check a	Il that apply Do i	ed to establish the compensation of t not check any boxes for methods CEO/Executive Director, but explain				
	<b>✓</b> Compens	ation committee		Written employment contract				
	☐ Independ	ent compensation consultant		Compensation survey or study				
	☐ Form 990	of other organizations	$\checkmark$	Approval by the board or compens	ation committee			
4	During the year related organiza		990, Part VII, Se	ection A, line 1a, with respect to the	filing organization or a			
а	Receive a sever	ance payment or change-of-con	itrol payment?			4a		No
b	Participate in, o	r receive payment from, a supp	lemental nonqual	llified retirement plan?		4b		No
c		r receive payment from, an equ		•		4c		No
	If "Yes" to any	of lines 4a-c, list the persons an	d provide the app	plicable amounts for each item in Pai	t III			
	Only 501(c)(3	s), 501(c)(4), and 501(c)(29	) organizations	must complete lines 5-9.				
5	For persons liste		on A, line 1a, did	the organization pay or accrue any				
а	The organization	n?				5a		No
b	Any related org					5b		No
		5a or 5b, describe in Part III						
6		ed on Form 990, Part VII, Section contingent on the net earnings o		the organization pay or accrue any				
a	The organization					6a		No
Ь	Any related org					6b		No_
7		6a or 6b, describe in Part III	on A line 4 = -44	the eventual production	. d			
7		ed on Form 990, Part VII, Section Rescribed in lines 5 and 6? If "Ye		the organization provide any nonfixe art III	ea	7	Yes	
8				ured pursuant to a contract that was section 53 4958-4(a)(3)? If "Yes," o	lescribe	8		No
9	If "Yes" on line 53 4958-6(c)?	8, did the organization also folio	ow the rebuttable	e presumption procedure described in	Regulations section	9		
For F	Panerwork Redu	uction Act Notice, see the Ins	structions for Fo	orm 990. Cat No	50053T Schedule J	(Forn	1 990)	2017

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the

instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual (A) Name and Title (C) Retirement (D) Nontaxable (B) Breakdown of W-2 and/or 1099-MISC (E) Total of (F) and other benefits columns compensation Compensation in

		compensation		deferred	Bellettes	(0)(1)(0)	Compensation in
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	deferred compensation		(B)(ı)-(D)	column (B) reported as deferred on prior Form 990
See Additional Data Table							
	1				1 '	1	1
	'			!	1 '	1	1
	1			1	· '		
	'				1 '	1	1
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	'				1 '	1	1
	<del>                                     </del>						
	'				1 '	1	1
	†				1		
	'				1 '	1	1
	†				1		1
	'				1 '	1	1
	†				1		
	'				1 '	1	1
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		1	Schedule J (Fo	orm 990) 2017

Part III Supplemental Information Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information Return Reference Explanation Non-Fixed Payments Part I, Line 7 PIDC has established a Compensation Program to ensure the salaries and benefits paid to officers and employees is fair, competitive, and reflective of an employee's actual performance. The compensation structure embeds a risk based component that considers achievement of performance goals

Schedule J (Form 990) 2017

Defined Benefit Plan Part II. Column C PIDC offers a defined benefit plan (the Plan) to its employees Participants become eligible to receive retirement benefits the first month on or the next following attainment of age 60 and completion of 5 years of vesting service from the date they become eligible participants of the Plan Effective December 31, 2014, the Plans existing participants accrued benefits were frozen, and no new participants were allowed into the Plan. As a result of the Plans freeze, the benefit is based upon a participants service and compensation as of December 31, 2014, and expressed in the form of a fixed monthly benefit for his/her life commencing at Inormal retirement. The Form 990 requires management to report as deferred compensation the annual increase or decrease in actuarial value, if any, of a defined benefit plan. As the change in the present value of the defined benefit plans liability does not correspond to the actual benefit due to the Plan participants and the Plan was frozen effective December 31, 2014, management did not report a value within Part II (C). The values that are disclosed in Part II (C) include employer. 401K contributions

Schedule J (Form 990) 2017

Page 3

Software ID:

**Software Version:** 

**EIN:** 23-6050858

Name: Philadelphia Industrial Development

Corporation

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Form 990, Scheau	е J,	Part II - Officers, D	irectors, Trustees, K	ey Employees, and	Hignest Compensate	a Employees		
(A) Name and Title			of W-2 and/or 1099-MIS		(C) Retirement and	( <b>D</b> ) Nontaxable	(E) Total of columns	(F) Compensation in
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	column (B) reported as deferred on prior Form 990
<b>1</b> John Grady President	(1)	275,077	100,000	25,172	34,362	51,419	486,030	0
	(11)	0	0	0	0	0	0	0
1Samuel Rhoads Executive Vice President	(1)	200,000	30,000	24,225	22,708	49,480	326,413	0
Executive vice i resident	(11)	0	0	0	0	0	0	0
2Anne Nevins Senior Vice President	(1)	185,000	24,500	22,079	18,878	38,068	288,525	0
Sellior vice Fresident	(11)	0	0	0	0	0	0	0
3Thomas Dalfo senior Vice President	(1)	160,000	7,500	10,310	15,075	50,738	243,623	0
Sellior vice Fresident	(11)	0	0	0	0	0	0	0
<b>4</b> Wanda Speight Senior Vice President	(1)	180,000	15,000	25,413	17,639	17,253	255,305	0
Sellior vice Freshaent	(11)	0	0	0	0	0	0	0
5Prema Gupta	(1)	160,577	7,500	18,398	15,127	45,776	247,378	0
Senior Vice President	(11)	0	0	0	0	0	0	0
<b>6</b> Anthony Simonetta Senior Vice President	(1)	195,000	30,000	24,360	20,250	17,253	286,863	0
Sellior vice Fresident	(11)	0	0	0	0	0	0	0
<b>7</b> Ilene Burak Senior Vice President	(1)	175,000	8,500	31,409	16,515	50,738	282,162	0
Senior vice President	(11)	0	0	0	0	0		0
8Tiffany Canady	(1)	145,000	6,500	10,677	11,073	39,233	212,483	0
Senior Vice President	(11)	0	0		0	0		0
9THOMAS QUEENAN Senior Vice President	(1)	172,500	0	4,791	10,725	40,063	228,079	0
Sellor vice President	(11)	0	0	0	0	0	0	0
10MARQUIS UPSHUR Vice President	(1)	102,577	0	7,783	9,232	36,171	155,763	0
vice Fresident	(11)	0	0	0	0	0	0	0
11Joseph Mee Assistant Secretary	(1)	147,965	6,900	10,231	13,310	17,253	195,659	0
Assistant Secretary	(11)	0	0	0	0	0	0	0
12Carole Bennis Vice President	(1)	140,000	8,000	12,274	13,577	0	173,851	0
vice President	(11)	0	0	0	0	0	0	0
13Marla Hamilton Vice President	(1)	127,500	5,500	7,120	10,832	17,253	168,205	0
vice Fresident	(11)	0	0	0	0	0	0	0
14Carmen Zappile Vice President	(1)	120,000	6,000	16,056	11,598	0	153,654	0
vice rresident	(11)	0	0	0	0	0	0	0
15Kate McNamara Vice President	(1)	120,000	5,000	18,295	11,240	50,738	205,273	0
vice riesidelit	(11)	0	0	0	0	0	0	0
<b>16</b> Reed Lyons Vice President	(1)	140,289	5,000	8,769	13,076	50,738	217,872	0
vice riesident	(11)	0	0	0	0	0	0	0
			<u> </u>		<u> </u>		<u> </u>	

efile GRAPH	IC prii	nt - DO NOT PROCESS		DLN: 93493317040708
(Form 990 or EZ) Department of the T	CHEDULE O form 990 or 990- Z)  Supplemental Information to Form 990 or 990- Form 990 or 990-EZ or to provide any additional inform Attach to Form 990 or 990-EZ.  Information about Schedule O (Form 990 or 990-EZ) and its in www.irs.gov/form990.		ific questions of nformation.	<sup>n</sup> 2017
lame of the org hiladelphia Indust Corporation				oyer identification number 050858
}90 Schedule	e O, Sı	upplemental Information		
Return Reference		Explanation		
PART III, LINE 1	tion sir he Gree busine drive g ges, ai t energ PIDC or rack, a ies Pil ageme pport s anizati suppoi	In Statement PIDC has been Philadelphia's public-private economic development 1957. As a public-private partnership founded by the City of Philadelphia teater Philadelphia Chamber of Commerce, PIDC's mission is to spur investes growth, and foster development that creates jobs, revitalize neighborhopment to every corner of Philadelphia. To achieve this mission, PIDC attraind invests public and private resources in the client's communities, and migize Philadelphia's economy. Part III, Line 4D Software Development and created a software program for its use that is specifically designed to assign and report the information required by local, state, and federal regulators/a DC licenses the software to similarly situated tax exempt organizations for ent of their loan and grant portfolios and reporting requirements. Part IV, Leschedule Pursuant to section 1 509(A)-4 of the Treasury Regulations, a 5 ion can be the supporting organization of a 501(C)(4) organization provide the difference of the provided organization meets the requirements under 509(A)(2). PIDC has provided upport the determination that PIDC meets the 509(A)(2) test.	whia and t stment, support oods, and acts, mana larkets tha Maintenance milate, t authorit or the man line 35 Su 01(C)(3) org ed that the	

990 Schedule O, Supplemental Information

Return

Reference	
ART VI, INE 6	Members or Stockholders The members of PIDC are the persons who are the directors of the C orporation. The business and affairs of the Corporation are managed by the directors. The organization has three classes of directors. 1) 7 City Directors consisting of the seven of ficers of the City of Philadelphia, the Mayor of the City of Philadelphia, the Director of Commerce, the President of the Council, the Chairman of the Planning Commission, the City Solicitor, the Managing Director, and the Director of Finance. 2) 8 Chamber of Commerce.

**Explanation** 

y Solicitor, the Managing Director, and the Director of Finance 2) 8 Chamber of Commerce
Directors nominated by the President of the Greater Philadelphia Chamber of Commerce 3) 1
5 Public Directors as nominated jointly by the President of the Greater Philadelphia Chamber of Commerce and the Director of Commerce of the City of Philadelphia The seat of the D

irector of Commerce and the Planning Commissioner is held by one person

Return
Reference

PART VI.

Decisions Subject to Approval The Board of Directors (comprised of the 28 members) is auth

orized to approve by appropriate resolution the purchase, sale, lease, mortgage pledge, or other disposal of real estate and the borrowing of money for that purpose. In addition, b etween the times of the Board of Directors meetings, the Executive Committee has the right to exercise the authority of the Board of Directors. The Executive committee consists of 15 directors including the seven (7) City Directors and eight (8) Chamber Directors who ar e named to the Board of Directors. The Chairman of the Board of Directors is also the Chairman of the Executive Committee.

Return Explanation

PART VI,	Form 990 Review Process PIDC's Senior Vice President of Operations assembles the Form 990,
LINE 11B	and is reviewed internally and by PIDC's outside tax advisors. The Form 990 is required t
	o be reviewed by the Audit Committee of the Board prior to filing with the Internal Revenu
	e Service. The Form 990 is made available to all Board members upon request

Return
Reference

PART VI. Conflict of Interest Policy Monitoring & Enforcement All Directors of the organization mus

t disclose the nature and extent of any interests, direct or indirect, contact, and/or act vity related to such projects promoted by the organization. No director who has such an interest can vote on any matter relating to it. The disclosure is retained in the minute bo ok of the organization. In addition, PIDC has included a conflict of interest policy within the Personnel Policy Manual, and is applicable to all employees of PIDC (and its combine dentities, together the Corporation). Further, on a periodic basis, the Corporation requires the officers of the Corporation to disclose any conflicted interests.

990 Schedule O, Supplemental Information

ormance goals

Return

Reference	Explanation
PART VI, LINE 15A	Process for Determining Compensation The compensation for PIDC's CEO is approved by the compensation committee, which includes the Chairman of the Board of Directors and designated Board members appointed by the Chairman of the Board of Directors Part VI, Line 15B Process for Determining Compensation PIDC has established a compensation program to ensure the compensation, including bonuses paid to officers and employees, is fair, competitive, and reflective of employee's actual performance For PIDC's senior executives, this includes establishing performance standards at the beginning of the year, which are used by the CEO to measure each executive's performance at year end PIDC periodically performs pay-range surveys of other comparable employers and monitors trends in compensation. In addition, it

he compensation structure embeds a risk based component that considers achievement of perf

Explanation

Return Explanation
Reference

PART VI,
LINE 18
How Documents are Made Available to the Public PIDC makes its Form 990 available to the public by retaining a copy at its place of business. Part VI, Line 19 How Documents Are Made
Available to the Public PIDC financial statements and governing documents (including the conflict of interest policy) are not ordinarily made available to the public.

Return Explanation

Reference	·
PART XI,	Reconciliation of Net Assets The change in pension and postretirement benefit other than n
LINE 9	et periodic benefit was \$921,579 at December 31, 2017

efile GRAPHIC print - DO NOT PROCESS As Filed Data -**SCHEDULE R** 

(Form 990)

Department of the Treasury

Internal Revenue Service

**Related Organizations and Unrelated Partnerships** 

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990. ▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

DLN: 93493317040708

Open to Public Inspection

ame of the organization hiladelphia Industrial Development								oloyer identii	rication	ı number		
orporation								050858				
Part I Identification of Disregarded Entities Com	iplete if the organ	ization answ	ered "Yes 	" on Form	990, Part	IV, line 3	3.					
(a) Name, address, and EIN (If applicable) of disregarded entity		<b>(b)</b> Primary ad	ctivity	Legal dom or foreigr	c) Icile (state I country)	(d) Total inc		(e) End-of-year a	ssets	<b>(f</b> Direct co ent		
Part II Identification of Related Tax-Exempt Orga	nizations Comple	te if the orga	anızatıon	answered	"Yes" on F	orm 990,	Part I	V, line 34 be	cause	ıt had one or	more	
related tax-exempt organizations during the tax  (a)  Name, address, and EIN of related organization		(b) ary activity	Legal don	c) nicile (state n country)	(d) Exempt Cod	e section		(e) charity status on 501(c)(3))	Dii	(f) rect controlling entity	Section (13) co ent	ntrolle ity?
(1)PIDC- Development Management Corporation 1500 Market Street	Econ Deve	elop		PA	501(c)(4)						Yes	No No
Philadelphia, PA 19102 23-2176818									N/A			
(2)PIDC- Financing Corporation 1500 Market Street	Econ Deve	elop		PA	501(c)(4)				N/A			No
Philadelphia, PA 19102 36-4665239												
( <b>3)</b> PIDC- Local Development Corporation 1500 Market Street	Econ Deve	elop		PA	501(c)(4)				N/A			No
Phladelphia, PA 19102 30-0598934											<u> </u>	
( <b>4)</b> PIDC COMMUNITY CAPITAL 1500 Market Street	Econ Deve	elop		PA	501(c)(3)		11 type	1	PIDC		Yes	
Philadelphia, PA 19102 23-2889102												
(5)PIDC- Penn Venture Fund 1500 Market Street	Econ Deve	elop		PA	501(c)(4)				N/A			No
Philadelphia, PA 19102 27-1585341												
( <b>6)</b> Food Distribution Center 1500 Market Street	Econ Deve	elop		PA	115				N/A			No
Philadelphia, PA 19102 23-1475639												
											<u></u>	
or Danarwork Paduction Act Notice, see the Instructions fo	r Earm 000		C-	+ No 5013	EV				Sch	edule D (Form	0001 20	N 1 7

		(b) Primary	1		1	1				ı .			
(a) Name, address, and EIN of related organization	(a) Name, address, and EIN of related organization		(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related unrelated, excluded fron tax under sections 512- 514)	d, total income	Share of end-of-year assets	Disprop		(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j Gene mana parti	ral or iging	(k) Percenta ownersh
					314)			Yes	No		Yes	No	
Identification of Related Organization because it had one or more related organizations.						ization ans	wered "Yes	" on F	orm 99	90, Part IV,	line	34	
(a)	(b)		(c)		(d)	(e)	(f)	Т	(g)	(1	1)	Т	(1)
Name, address, and EIN of related organization	Primary activity	do (state	egal omicile or foreign untry)		entity (C	pe of entity corp, S corp, or trust)	Share of total income		e of end- year assets	of- Percel owne		(1	ction 51 3) contr entity
			unu y)									\	res
								+					
												$\top$	$\top$

Schedule R (Form 990) 2017		Pa	age <b>3</b>
Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.			
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule		Yes	No
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
a Receipt of (i) interest, (ii)annuities, (iii) royalties, or(iv) rent from a controlled entity	1a	Yes	
<b>b</b> Gift, grant, or capital contribution to related organization(s)	1b		No
c Gift, grant, or capital contribution from related organization(s)	1c		No
d Loans or loan guarantees to or for related organization(s)	1d	Yes	
e Loans or loan guarantees by related organization(s)	1e	Yes	
f Dividends from related organization(s)	1f		
g Sale of assets to related organization(s)	<b>1</b> g		No
h Purchase of assets from related organization(s)	1h		No
i Exchange of assets with related organization(s)	<b>1</b> i		No
j Lease of facilities, equipment, or other assets to related organization(s)	1j		No
k Lease of facilities, equipment, or other assets from related organization(s)	1k		No
l Performance of services or membership or fundraising solicitations for related organization(s)	11		No
m Performance of services or membership or fundraising solicitations by related organization(s)	1m		No
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n		No
o Sharing of paid employees with related organization(s)	10		No
p Reimbursement paid to related organization(s) for expenses	<b>1</b> p	Yes	
<b>q</b> Reimbursement paid by related organization(s) for expenses	<b>1</b> q	Yes	
r Other transfer of cash or property to related organization(s)	1r		No
s Other transfer of cash or property from related organization(s)	1s		No

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

was not a related organization. See instructions regarding exclusion for certain investment partnerships																
<b>(a)</b> Name, address, and EIN of entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	section 501(c)(3) organizations? m		(e) Are all partners section 501(c)(3) organizations?		(f) Share of total Income	(g) Share of end-of-year assets	(h) Disproprtionat allocations?		(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership	
			514)	Yes	No			Yes	No		Yes	No				
Schedule R (Form 990) 2017												0) 2017				

Schedule R (Form 990) 2017 Part VII Supplemental Information Provide additional information for responses to questions on Schedule R (see instructions) Schedule R (Form 990) 2017

## **Additional Data**

Name, address, and EIN of related organization

1500 Market Street Philadelphia, PA 19102

23-2176818

36-4665239

30-0598934

23-2889102

27-1585341

23-1475639

EIN: 23-6050858

Name: Philadelphia Industrial Development Corporation

Primary activity

Econ Develop

Econ Develop

Econ Develop

Econ Develop

Econ Develop

Econ Develop

Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations

Software ID:

(c)

Legal domicile

(state

or foreign country)

PA

PΑ

PΑ

PΑ

PΑ

PA

(d)

Exempt Code

section

501(c)(4)

501(c)(4)

501(c)(4)

501(c)(3)

501(c)(4)

115

(e)

Public charity

status

(if section 501(c)

(3))

11 type 1

(f)

Direct controlling

entity

N/A

N/A

N/A

PIDC

N/A

N/A

(g)

Section 512

(b)(13)

controlled

entity? Yes

No

No

No

No

No

No

Yes

**Software Version:**