DLN: 93493318023199 OMB No 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Open to Public Department of the ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 01-01-2018 , and ending 12-31-2018 C Name of organization D Employer identification number B Check if applicable Philadelphia Industrial Development ☑ Address change 23-6050858 % TIFFANY CANADY ☐ Name change ☐ Initial return Doing business as ☐ Final return/terminate E Telephone number ☐ Amended return Number and street (or P O box if mail is not delivered to street address) Room/suite 1500 Market Street Suite 3500West ☐ Application pending (215) 496-8020 City or town, state or province, country, and ZIP or foreign postal code Philadelphia, PA $\,$ 19102 G Gross receipts \$ 23,455,965 F Name and address of principal officer H(a) Is this a group return for John Grady □Yes ☑No subordinates? 1500 Market St ste 3500W H(b) Are all subordinates Philadelphia, PA 19102 ☐ Yes ☐No included? Tax-exempt status 501(c)(3) **✓** 501(c) (4) **◄** (insert no) 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ▶ www pidcphila org L Year of formation 1957 M State of legal domicile PA K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶ Summary 1 Briefly describe the organization's mission or most significant activities PIDC PLANS AND IMPLEMENTS ECONOMIC DEVELO PMENT INITIATIVES WHICH ENHANCE THE COMPETITIVE ENVIRONMENT, GENERATE JOBS AND PRODUCE HIGHER TAX RATABLES THROUGHOUT PHILADELPHIA Activities & Governance Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) . . . 4 30 Number of independent voting members of the governing body (Part VI, line 1b) 5 146 Total number of individuals employed in calendar year 2018 (Part V, line 2a) Total number of volunteers (estimate if necessary) . . . 7a Total unrelated business revenue from Part VIII, column (C), line 12 7a b Net unrelated business taxable income from Form 990-T, line 34 7b 73,225 **Current Year** 1,227,564 1,316,014 8 Contributions and grants (Part VIII, line 1h) . . 9 Program service revenue (Part VIII, line 2g) . 17,845,156 22,112,155 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . . 75 27,796 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 23,455,965 19,072,795 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) Grants and similar amounts paid (Part IX, column (A), lines 1-3). 545,125 1,171,857 14 Benefits paid to or for members (Part IX, column (A), line 4) . Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 9,054,382 7,617,454 Expenses **16a** Professional fundraising fees (Part IX, column (A), line 11e) . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶0 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 8,007,783 10,379,271 18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25) 17,607,290 19,168,582 1,465,505 19 Revenue less expenses Subtract line 18 from line 12 . 4,287,383 Net Assets or Fund Balances **Beginning of Current Year End of Year** 20 Total assets (Part X, line 16) . 48,086,281 43,564,184 29,984,450 21 Total liabilities (Part X, line 26) . 38,480,122 22 Net assets or fund balances Subtract line 21 from line 20 . 13,579,734 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2019-11-13 Signature of officer Sign Here TIFFANY CANADY Sr Vice President Type or print name and title Date Print/Type preparer's name Preparer's signature PTIN Check | If P00288383 Paid self-employed Firm's name FRANT THORNTON LLP Firm's EIN ▶ Preparer Use Only Firm's address ► 2001 MARKET STREET SUITE 700 Phone no (215) 561-4200 PHILADELPHIA, PA 19103 ☑ Yes ☐ No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Form 990 (2018) Cat No 11282Y

Form	990 (2	018)					Page	2
Pa	rt III	Statement	of Program Serv	ice Accomplis	hments			_
		Check If Sched	dule O contains a res	ponse or note to a	any line in this Part III		🗹	
1	Briefly	describe the o	rganızatıon's mıssıor	1				_
foun- grow	ded by t th, and ion, PID	he City of Phila foster developn	delphia and the Grea nents that create job	ater Philadelphia C os, revitalize neigh	hamber of Commerce, borhoods, and drive g	orporation since 1958 As a pub PIDC's mission is to spur inves rowth to every corner of Philade communities, and markets tha	stment, support business elphia To achieve this	_
2	Did th	e organization i	undertake any signif	ıcant program serv	vices during the year w	hich were not listed on		_
	the pr	ıor Form 990 or	990-EZ?				🗌 Yes 🗹 No	
	If "Yes	s," describe the	se new services on S	Schedule O				
3	Did th	e organization (cease conducting, or	make significant	changes in how it cond	ucts, any program		
	service	es [?]					. 🗆 Yes 🗹 No	
	If "Yes	s," describe the	se changes on Sched	dule O				
4	Sectio	n 501(c)(3) and		tions are required	to report the amount	largest program services, as no of grants and allocations to oth		
4a	(Code) (Expenses \$	3,940,740	including grants of \$	295,145) (Revenue \$	7,426,727)	-
	See Ad	dıtıonal Data					. , ,	_
4b	(Code) (Expenses \$	4,165,642	including grants of \$	871,712) (Revenue \$	2,893,852)	-
	See Ad	ditional Data						_
4c	(Code) (Expenses \$	5,462,921	ıncludıng grants of \$	5,000) (Revenue \$	11,270,229)	-
	See Ad	ditional Data						_
4d			es (Describe in Sche					-
	(Expe	nses \$	56,584 ır	ncluding grants of	\$) (Revenue \$	521,347)	
	· ·							

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Pai	t IV	Checklist of Required Schedules			
				Yes	No
1		organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete ule A</i>	1		No
2	Is the	organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		No
3		e organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates blic office? If "Yes," complete Schedule C, Part I	3		No
	Did the If "Yes	on 501(c)(3) organizations. e organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? i," complete Schedule C, Part II	4		
5	assess	organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, ments, or similar amounts as defined in Revenue Procedure 98-19?	5		No
	to prov If "Yes	e organization maintain any donor advised funds or any similar funds or accounts for which donors have the right vide advice on the distribution or investment of amounts in such funds or accounts?	6		No
7		e organization receive or hold a conservation easement, including easements to preserve open space, vironment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i> 😼	7		No
8		e organization maintain collections of works of art, historical treasures, or other similar assets?	8		No
9	for am	e organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian lounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation es? If "Yes," complete Schedule D, Part IV	9	Yes	
10		e organization, directly or through a related organization, hold assets in temporarily restricted endowments, nent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	10		No
11		organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, s applicable			
а		e organization report an amount for land, buildings, and equipment in Part X, line 10?	11a	Yes	
b		e organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🕏	11b		No
	total a	e organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its seets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 💆	11c		No
d		e organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported X, line 16? If "Yes," complete Schedule D, Part IX 🛂	11d	Yes	
е	Did the	e organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏	11e	Yes	
f		e organization's separate or consolidated financial statements for the tax year include a footnote that addresses ganization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🕏	11f	Yes	
12a	Did the	e organization obtain separate, independent audited financial statements for the tax year?			

12a

12b

13

14a

14b

15

16

17

18

19

20a

20b

21

Yes

Yes

Nο

Nο

No

No

Nο

Nο

No

Nο

Nο

Nο

No

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Is the organization a school described in section 170(b)(1)(A)(u)? If "Yes," complete Schedule E

14a Did the organization maintain an office, employees, or agents outside of the United States? . . .

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions)

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

column (A), line 2? If "Yes," complete Schedule I, Parts I and III

foreign organization? If "Yes," complete Schedule F, Parts II and IV

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . .

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b Was the organization included in consolidated, independent audited financial statements for the tax year?

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏

Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic

Form	990 (2018)			Page 4
Pai	tiV Checklist of Required Schedules (continued)			
			Yes	No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		_
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note. All Form 990 filers are required to complete Schedule O	38	Yes	
Pa	tV Statements Regarding Other IRS Filings and Tax Compliance			

Check if Schedule O contains a response or note to any line in this Part V .

1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable .

b Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

No

Yes

182

0

1a

1b

If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were 6b Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services 7a

7b If "Yes," did the organization notify the donor of the value of the goods or services provided? Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file 7с d If "Yes," indicate the number of Forms 8282 filed during the year 7d |

e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7e 7f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . . If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as 7g If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 7h Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during 8

9a

9h

14a

14b

15

No

No

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b Gross income from other sources (Do not net amounts due or paid to other sources 11b 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a b If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b

10a

10b

11a

Section 501(c)(29) qualified nonprofit health insurance issuers.

9a Did the sponsoring organization make any taxable distributions under section 4966? . . .

a Initiation fees and capital contributions included on Part VIII, line 12 . . .

b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities

Section 501(c)(7) organizations. Enter

11 Section 501(c)(12) organizations. Enter a Gross income from members or shareholders .

b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . .

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess

parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

a Is the organization licensed to issue qualified health plans in more than one state?

Note. See the instructions for additional information the organization must report on Schedule O 13a Enter the amount of reserves the organization is required to maintain by the states in 13b which the organization is licensed to issue qualified health plans c Enter the amount of reserves on hand 13c

	_				rage (
Par	t VI	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions Check if Schedule O contains a response or note to any line in this Part VI	,	onse to i	lines
Se	ction	A. Governing Body and Management			
_				Yes	No
1a	Enter	the number of voting members of the governing body at the end of the tax year 1a 30			
	If the	re are material differences in voting rights among members of the governing			
	body,	or if the governing body delegated broad authority to an executive committee or			
		r committee, explain in Schedule O			
b	Enter	the number of voting members included in line 1a, above, who are independent 1b 30			
2		ny officer, director, trustee, or key employee have a family relationship or a business relationship with any other r, director, trustee, or key employee?	2		No
3		ne organization delegate control over management duties customarily performed by or under the direct supervision cers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did th	ne organization make any significant changes to its governing documents since the prior Form 990 was filed? .	4		No
5	Did th	e organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did th	ne organization have members or stockholders?	6	Yes	
7a		ne organization have members, stockholders, or other persons who had the power to elect or appoint one or more pers of the governing body?	7a		No
Ь		ny governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or ns other than the governing body?	7b	Yes	
8		ne organization contemporaneously document the meetings held or written actions undertaken during the year by Illowing			
а	The g	overning body?	8a	Yes	
Ь	Each (committee with authority to act on behalf of the governing body?	8b	Yes	
9		re any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
		ızatıon's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ction	B. Policies (This Section B requests information about policies not required by the Internal Revenue	e Code	e.) Yes	NI -
10-	Did +h	o organization have local chanters, branches, or affiliates?	10a	res	No No
	If "Ye	ne organization have local chapters, branches, or affiliates?	10a 10b		INO
112		ne organization provided a complete copy of this Form 990 to all members of its governing body before filing the			
	form?		11a		No
ь	Descr	ibe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did th	ne organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
Ь		officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to	12b		No
С		ne organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in dule O how this was done	12c	Yes	
13	Did th	ne organization have a written whistleblower policy?	13	Yes	
14	Did th	ne organization have a written document retention and destruction policy?	14	Yes	
15		ne process for determining compensation of the following persons include a review and approval by independent ns, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The o	rganization's CEO, Executive Director, or top management official	15a	Yes	
b	Other	officers or key employees of the organization	15b		No
	If "Ye	s" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a		e organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a le entity during the year?	16a		No
b	ın joir	s," did the organization follow a written policy or procedure requiring the organization to evaluate its participation it venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt swith respect to such arrangements?			1
_			16b		
<u>Se</u> 17		C. Disclosure ne States with which a copy of this Form 990 is required to be filed▶			
1/	LISE L	PA			
18		on 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s available for public inspection. Indicate how you made these available. Check all that apply			
	\Box c	Own website 🔲 Another's website 🗹 Upon request 🔲 Other (explain in Schedule O)			
19		ibe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest , and financial statements available to the public during the tax year			
20	State	the name, address, and telephone number of the person who possesses the organization's books and records TANY CANADY 1500 MARKET ST SUITE 3500 WEST Philadelphia, PA 19102 (215) 496-8136			

101111 330 (2	010)										Page /
Part VII	Compensation of Officer and Independent Contra		Truste	es,	Key	En	nploy	ees	, Highest Comp	ensated Employ	ees,
	Check if Schedule O contains a	response or no	te to an	y line	≘ ın t	hıs	Part VI	١.			🗆
Section	A. Officers, Directors, Tru	ıstees, Key E	mploy	ees	, an	d F	lighe	st (Compensated En	nployees	
year .	this table for all persons requir of the organization's current of		·						, ,		•
of compensa	tion Enter -0- in columns (D), (if the organization's current key	E), and (F) if no	compe	nsatı	on w	vas į	paid		- ,,		
• List the who received	organization's five current high direportable compensation (Box and any related organizations	est compensate	d emplo	yees	(oth	ner t	than a	n off	icer, director, truste	e or key employee)	1
• List all o	of the organization's former office compensation from the organization						pensat	ed e	employees who rece	ived more than \$10	0,000
	f the organization's former dir e , more than \$10,000 of reportat										e
compensated	in the following order individual demployees, and former such p	ersons									
☐ Check tl	nis box if neither the organization	n nor any relate	ed organ	nizatio	on co	omp	ensate	d ar	ny current officer, di	rector, or trustee	Т
	(A) Name and Title	(B) Average hours per week (list any hours for related	than o	one bo oth a direct	ox, un off tor/t	t cho unles ficer rust	and a	on	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2/1099-MI3C)	(W- 2/1099- MISC)	related organizations
See Additiona	al Data Table										

(A) Name and Title	(B) Average hours per week (list any hours		ne bo	ox, ι n of) t che inles ficer	eck moss pers	ore	(D) Reportable compensation from the organization (W-	(E) Reportable compensation from related organizations (V		(F) Estima amount o compens	ated If other sation
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee			Highest compensated employee	Former	2/1099-MISC)	2/1099-MISC)		organizati relate organiza	ion and ed
See Additional Data Table												
1b Sub-Total				٠.		▶ _						
c Total from continuation sheets to Pa d Total (add lines 1b and 1c)								3,078,476		0		606,717
Total number of individuals (including of reportable compensation from the compensation)	but not limited	to thos			bove	e) who	rece	. , ,		<u> </u>		
											Yes	No
3 Did the organization list any former of line 1a? <i>If "Yes," complete Schedule 3</i>									employee on	3		No

For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such

services rendered to the organization? If "Yes," complete Schedule J for such person .

Name and business address

Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for

from the organization Report compensation for the calendar year ending with or within the organization's tax year

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation

5

BDO USA LLP,

100 E Penn Square PHILADELPHIA, PA 19107

1801 Market Street Suite 1700 PHILADELPHIA, PA 19103 LEVLANE ADVERTISING INC,

Section B. Independent Contractors

compensation from the organization ▶ 2

299,964

Nο

(C)

Compensation

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4

5

Description of services

Accounting

Marketing

Yes

Part	VI	Check if Schedule O contains a	recno	onse or note to any	line in tl	his Part VIII				П
		check ii benedale o contains a	гоорс	Mise of flote to any t	(A)		(B)	(C) Unrelated	(D) Revenue
								empt nction	business revenue	excluded from tax under sections
		F. dameta da anno anno a						venue		512 - 514
ats ats]	La Federated campaigns	1a							
s, Grants Amounts		b Membership dues	1b							
š, G Am		c Fundraising events	1c							
Sift. Jar		e Government grants (contributions)	1d 1e	1,316,014						
ns, Giff Similar		f All other contributions, gifts, grants,	те	1,310,014						
tior er S		and similar amounts not included above	1 f							
tributio Other		g Noncash contributions included								
Contributions, Gifts, and Other Similar A		ın lines 1a - 1f \$								
ة ت	┙	h Total. Add lines 1a-1f	•	· · · •	T	1,316,014				
<u> </u>	_	CURRORTING CROWING BUGINESSES		Business	Code	5.8	17,438	5,817	438	
หา	_	a SUPPORTING GROWING BUSINESSES b CONTRACT & GRANT		900099		93,852	2,893			
å		C LOAN FEES	900099		09,289	1,609				
MCE		d SOFTWARE DEVELOPMENT			900099	·	21,347	521		
₹		e PROPERTY MANAGEMENT			900099		70,229	11,270		
ran		Eo. E I ININOELIEM		900099	,-	- +			-	
Program Service Revenue	-	f All other program service revenue		22.1	<u> </u> 12,155					
	٩	gTotal. Add lines 2a-2f	•	>	12,133					
		Investment income (including divide similar amounts)		nterest, and other	ļ	27,796	5			27,796
	l	Income from investment of tax-exer		ond proceeds ►		(
	5	Royalties		>		()			
	٦	(ı) Real		(II) Personal						
	0	a Gross rents								
		b Less rental expenses								
		c Rental income or	0	0	-					
		(loss)			ļ					
		d Net rental income or (loss) (i) Securiti		(II) Other			<u> </u>			
	7	a Gross amount		(II) Other	-					
		from sales of assets other								
		than inventory								
		b Less cost or other basis and sales expenses								
		C Gain or (loss)								
		d Net gain or (loss)	•	>]	(
a)	8	a Gross income from fundraising eve (not including \$	nts f							
Š		contributions reported on line 1c)								
eve		See Part IV, line 18 b Less direct expenses	a b	0						
<u>*</u>	ı	c Net income or (loss) from fundraisi			J	(
Other Revenue	9	a Gross income from gaming activities	es							
O		See Part IV, line 19	a	0						
		b Less direct expenses	b	0	_					
		${f c}$ Net income or (loss) from gaming ${f c}$	activit	es >		(
	10	PaGross sales of inventory, less returns and allowances								
			а	0						
		${f b}$ Less cost of goods sold	b	0]					
		Net income or (loss) from sales of Miscellaneous Revenue	nvent	ory ▶ Business Code		(1			
	1	1a		Business Code						
		b								
		с								
		d All other revenue								
		e Total. Add lines 11a-11d	•		C					
	1	2 Total revenue. See Instructions		• • • •	L	23,455,965	<u></u>	22,112,155		27,796

Part IX Statement of Functional Expenses lection 501(c)(3) and 501(c)(4) organizations must complete all col	lumns All other orga	inizations must comp	olete column (A)	
Check if Schedule O contains a response or note to any	line in this Part IX .			🗆
Do not include amounts reported on lines 6b, b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpense
Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21.	1,171,857	1,171,857		
2 Grants and other assistance to domestic individuals See Part IV, line 22	0			
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16	0			
4 Benefits paid to or for members	0			
5 Compensation of current officers, directors, trustees, and key employees	2,318,548	880,966	1,437,582	
6 Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$	0			
7 Other salaries and wages	3,232,085	1,550,234	1,681,851	
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	463,179	243,867	219,312	
9 Other employee benefits	1,146,660	721,900	424,760	
LO Payroll taxes	456,982	198,054	258,928	
L1 Fees for services (non-employees)				
a Management	0			
b Legal	38,071		38,071	
c Accounting	176,746		176,746	
d Lobbying	0			
e Professional fundraising services See Part IV, line 17	0			
f Investment management fees	0			
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	354,746		354,746	
L2 Advertising and promotion	0			
.3 Office expenses	0			
.4 Information technology	0			
.5 Royalties	0			
. 6 Occupancy	475,768	179,948	295,820	
. 7 Travel	0			
.8 Payments of travel or entertainment expenses for any federal, state, or local public officials .	0			
L9 Conferences, conventions, and meetings	0			
20 Interest	9,384	9,384		
21 Payments to affiliates	0			
22 Depreciation, depletion, and amortization	54,463		54,463	
23 Insurance	669,774	635,146	34,628	
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a OTHER EXPENSES	1,825,047	1,259,259	565,788	
b DIRECT CONTRACT EXPENSES	6,775,272	6,775,272		
c				
d				
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e	19,168,582	13,625,887	5,542,695	
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation	,,		-,-:-,	

Part	t X	Balance Sheet					
		Check if Schedule O contains a response or not	e to ar	ny line in this Part IX			🗆
					(A) Beginning of year		(B) End of year
	1	Cash-non-interest-bearing			29,121,274	1	29,094,745
	2	Savings and temporary cash investments .		[0	2	С
	3	Pledges and grants receivable, net			0	3	С
	4	Accounts receivable, net		[419,423	4	1,271,062
	5	Loans and other receivables from current and for trustees, key employees, and highest compensate Part II of Schedule L	ated er	nployees Complete	0	5	C
ts.	6	Loans and other receivables from other disquali section 4958(f)(1)), persons described in sectio contributing employers and sponsoring organizations voluntary employees' beneficiary organizations Part II of Schedule L	B(c)(3)(B), and of section 501(c)(9) istructions) Complete	0 2 200 012	6	C	
ssets	7	Notes and loans receivable, net		-	2,200,912	7	, and the second
AS	8	Inventories for sale or use	•	0	8	C	
	9	Prepaid expenses and deferred charges	, • •	39,475	9	94,641	
1	L0a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	1,854,880			
	b	Less accumulated depreciation	10 b	1,643,199	170,594	10 c	211,681
1	L1	Investments—publicly traded securities .			0	11	C
1	L2	Investments—other securities See Part IV, line	11 .		0	12	0
1	L3	Investments—program-related See Part IV, line	11 .		0	13	0
1	L4	Intangible assets		[0	14	0
1	L5	Other assets See Part IV, line 11		[16,134,603	15	12,892,055
1	L6	Total assets.Add lines 1 through 15 (must equ	ial line	34)	48,086,281	16	43,564,184
1	L7	Accounts payable and accrued expenses			2,215,153	17	1,725,752
1	18	Grants payable			0	18	0
1	١9	Deferred revenue			5,609,282	19	6,031,580
2	20	Tax-exempt bond liabilities			0	20	0
<u>بر</u> 2	21	Escrow or custodial account liability Complete F	Part IV	of Schedule D	367,372	21	1,097,372
abilities ~ √	22	Loans and other payables to current and former key employees, highest compensated employee	office	rs, directors, trustees,			
褑		persons Complete Part II of Schedule L			0	22	l c

Page **11**

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21,129,746

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13.579.734

13,579,734

43,564,184

Form **990** (2018)

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2,200,912

28,087,403

38,480,122

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9,606,159

48,086,281

Form 990 (2018)

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33 34

Net Assets or Fund Balances

Secured mortgages and notes payable to unrelated third parties

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here > \square and

Unsecured notes and loans payable to unrelated third parties

and other liabilities not included on lines 17 - 24)

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958), check here \triangleright \square and complete lines 30 through 34.

Capital stock or trust principal, or current funds . . .

Paid-in or capital surplus, or land, building or equipment fund .

Retained earnings, endowment, accumulated income, or other funds

Total liabilities. Add lines 17 through 25 .

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Total liabilities and net assets/fund balances

Unrestricted net assets

Audit Act and OMB Circular A-133? 3a Yes b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits 3b Yes

Form 990 (2018)

Additional Data

Software ID:

Software Version:

EIN: 23-6050858

Name: Philadelphia Industrial Development

Corporation

Form 990 (2018)

Form 990, Part III, Line 4a:

THROUGHOUT PHILADELPHIA

Supporting Growing Businesses PIDC PROVIDES SUPPORT TO ITS AFFILIATES (PIDC LOCAL DEVELOPMENT CORPORATION, PIDC COMMUNITY CAPITAL, PIDC FINANCING CORPORATION AND PIDC PENN VENTURE FUND) TO INVEST FLEXIBLE, AFFORDABLE CAPITAL IN GROWING COMPANIES TO HELP THEM SUCCEED PIDC AND ITS AFFILIATES PROVIDE CAPITAL WHERE TRADITIONAL FINANCING IS DIFFICULT TO ACCESS OR NOT ABLE TO MEET AN OWNERS NEEDS IN 2018, PIDC AND ITS AFFILIATES PROVIDED 64 LOANS TOTALING NEARLY \$12 5 MILLION OF CAPITAL TO SMALL AND MIDSIZED BUSINESSES IN PHILADELPHIA IN ADDITION TO PROVIDING financing, PIDC AND ITS AFFILIATES ALSO PROVIDE business support services, which includes EDUCATIONAL WORKSHOPS, ONE-ON-ONE COUNSELING AND NETWORKING EVENTS DESIGNED TO CONNECT BUSINESS OWNERS TO THE KNOWLEDGE AND NETWORKS THEY NEED TO SUPPORT GROWTH DURING 2018, PIDC HELD 45 WORKSHOPS WITH MORE THAN 637 ATTENDEES PIDC ALSO INVESTS IN HIGH-IMPACT COMMUNITY REVITALIZATION PROJECTS TO BRING CRITICAL GOODS AND SERVICES, CREATE JOBS, AND ELIMINATE BLIGHT THROUGHOUT THE CITY IN 2018, PIDC INVESTED \$110 MILLION THROUGH 25 LOANS IN CATALYTIC PROJECTS IN NEIGHBORHOODS

Form 990, Part III, Line 4b: CONTRACT MANAGEMENT. PIDC PROVIDES SERVICES TO MANAGE FUNDING AND DISTRIBUTION OF GRANTS TO BE USED FOR PROJECTS THAT FACILITATE JOB CREATION. AND ECONOMIC DEVELOPMENT WITHIN PHILADELPHIA

Form 990, Part III, Line 4c: PROPERTY MANAGEMENT AT THE NAVY YARD, 2018 WAS A BIG YEAR FOR DEVELOPMENT, PLACEMAKING, AND INVESTMENT AXALTA CUT THE RIBBON ON ITS GLOBAL INNOVATION CENTER, THE LARGEST COATINGS RESEARCH AND DEVELOPMENT CENTER IN THE WORLD LIFE SCIENCES LEADER WUXI APPTEC BROKE GROUND ON ITS

OFFICE SALES IN PHILADELPHIA THE NAVAL FOUNDRY AND PROPELLER CENTER CELEBRATED 100 YEARS AND BEGAN AN EXPANSION THAT WILL DOUBLE ITS EMPLOYMENT ALSO, LANGLEY AVENUE RECONSTRUCTION WAS COMPLETED, PROVIDING NEW ACCESS FROM BROAD STREET ALONG THE LOWER SCHUYLKILL RIVER, PIDC. THE CITY OF PHILADELPHIA. AND OUR PARTNERS CONTINUE TO MAKE EARLY INVESTMENTS TO TRANSFORM THE 3.700 ACRES STATE AND FEDERAL GRANT

4TH NAVY YARD FACILITY THE 208,000 SQUARE FOOT FIVE CRESCENT DRIVE BUILDING WAS SOLD FOR \$130.5 MILLION, SETTING A NEW PER-SQUARE-FOOT PRICE FOR

FUNDING ALLOWED PIDC TO DEMOLISH AND REMEDIATE A VACANT. CONTAMINATED INDUSTRIAL SITE AS PART OF THE 34TH STREET GATEWAY PROJECT. WE ALSO INITIATED A SERIES OF PLANNING ACTIVITIES WITH BARTRAMS GARDEN. PHILADELPHIA HOUSING AUTHORITY. THE CITY AND RESIDENT STAKEHOLDER GROUPS FOR REDEVELOPMENT OF THE BROADER RIVERFRONT AREAS IN ADDITION, WE INITIATED A PLANNING EFFORT TO PROMOTE CAPITAL ACCESS FOR EQUITABLE DEVELOPMENT IN SOUTHWEST PHILADELPHIA FUNDED BY JP MORGAN CHASE IT WAS AN ACTIVE YEAR FOR COMMERCIAL AND INDUSTRIAL LAND SALES AS PIDC CONTINUED TO

POSITION ITS LAND FOR DEVELOPMENT. IN APRIL 2018, PIDC AND OUR PARTNERS RELEASED PHILADELPHIA DELIVERS. A HUB FOR LOGISTICS AND DISTRIBUTION

(A TRANSWESTERN DEVELOPMENT COMPANY) TO BREAK GROUND ON THE FIRST SPECULATIVE LOGISTICS DEVELOPMENT IN PHILADELPHIA IN DECADES PHILADELPHIA

LOGISTICS CENTER- A STATE-OF-THE-ART FACILITY LOCATED IN NORTHEAST PHILADELPHIA

OUTLINING THE CASE FOR LOGISTICS AND DISTRIBUTION FACILITIES ON PHILADELPHIAS WELL-SUITED INDUSTRIAL LAND SINCE THE RELEASE OF THIS REPORTS,

THERE HAVE BEEN SEVERAL MAJOR INVESTMENTS IN THIS INDUSTRY. IN NOVEMBER 2018, PIDC JOINED WITH PARTNERS FROM THE CITY, JLL AND RIDGE DEVELOPMENT

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation from the

and Independent Contractors

Honorable Jannie Blackwell

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Director

Director

Director

Director

Fred Cosenza

Michael A Brown

Craig Carnaroli

Chirstina Cavalieri

Director (End 8/2018)

	any hours		a dır	ecto		ustee))	organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	10	key employee	ee voldme Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
M Walter D' Alessio	0 19	Х		×				0	0	0
Charıman	1 13			^					3	0
Andrea Allon	0 19	×		х				0	0	0
Vice Chairman	1 13									
Terry Booker	0 19	×						0	0	0
Director	0 88									_
Brian Abernathy Director	0 19	×						0	0	0

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Director	0 88				Ĭ	
Brian Abernathy	0 19	×			0	
Director	0 53	^				
Kevin R boyle	0 19	¥			0	
Director	0 53	^				

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(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

	any hours	and	a dır	ecto	or/tr	ustee)	1	organization	organizations	from the
	for related organizations below dotted line)		Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC) 0	organization and related organizations
Michael Diberardnis	0 19	X						0	0	0
Director	0 53									
Rob Dubow	0 19	×						0	0	0
Director	0 53								_	-
Harlod Epps	0 19								_	_
Director	0 53	X						0	0	0
Anne Fadullon Director	0 19	×						0	0	0
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Harlod Epps
Director
Anne Fadulion
Director
Jay Goldstein

Director

Director

Director

Director

Director

Bob Moul

Director

LEROY E JONES

Suzanne S Mayes

HONORABLE KENYATTA JOHNSON

Honorable James F Kenney

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

and Independent Contractors

Director

Director

Director

Director

Director

Marcel S Pratt

William R Sautter

Evelyn Smalls

SOZI TULANTE

DIRECTOR (End 3/2018)

Angelo R Perryman

	any hours	and	a dır	ecto	r/tr	ustee))	organization	organizations	from the organization and related organizations	
	for related organizations below dotted line)		Institutional Trustee	Officer	Key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)		
Elizabeth Murphy Director	0 03	×						0	0	0	
Anne K Nadol	0 03	х						0	0	0	
Director	0 1										
Keith orris	0 03	x						0	0	0	
Director	ا م	l	l	I	i	ıl		I			

Anne K Nadol	0 03	l x				
Director	0 1					
Keith orris	0 03	l			0	
Director	0 1	,,				
Salvatore J Pattı	0 19	×			0	
Director	0 53	l				
Bret Perkins	0 19					

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(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the compensation from related any hours and a director/trustee) organization organizations from the

	formulated						,	Organización	organizations	110111 tile	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
ROBERT C WONDERLING	0 19	l									
DIRECTOR	0 52	X						0	0	0	
Alba Martinez	0 03										
Director	0 1	×						0	0	0	
John Grady	24 5										
President	13 0			X				399,677	0	69,414	
Sam Rhoads	24 5	_		,				350 500		60.202	
Executive Vice President	13.0			×				259,500	0	60,283	

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243,700

243,800

194,816

188,150

222,100

220,090

40,662

49,978

52,692

56,789

13,819

57,748

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13 0 24 5

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> 4 0 33 5

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Sam Rhoads	
Executive Vice President	
Anne Nevins	
Senior Vice President	
Thomas Queenan	ĺ

Senior Vice President

Wanda Speight

Ilene Burak

Prema Gupta

Tom Dalfo

and Independent Contractors

(A) (B) (C) (D) (E) Name and Title Position (do not check more Reportable Reportable Average than one box, unless hours per compensation compensation

week (list

any hours

and Independent Contractors

Shayne Moore

Vice President

Vice President

Ralph Brown

Vice President

Carmen Zappile

Vice President

Kathleen McNamara

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

person is both an officer

and a director/trustee)

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from the

organization

145,849

153,500

131,380

144,386

from related

organizations

(F)

Estimated

amount of other

compensation from the

8,484

54,394

4,237

8,162

	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(Ŵ- 2/1099- MISC)	organization and related organizations
Tiffany Canady Senior Vice President	20 0			×				180,539	0	44,955
Marquis Upshur Senior Vice President	37 5 0 0			х				125,053	0	40,075
Cassie Gardner Assistant Secretary	30 0 7 5			х				72,130	0	20,458
Marla Hamilton Vice President	37 5 0 0					х		153,806	0	24,567

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Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ▶ Attach to Form 990.

DLN: 93493318023199 OMB No 1545-0047

> Open to Public Inspection

Department of the Treasury Internal Revenue Service

Assets included in Form 990, Part X

(Form 990)

▶ Go to www.irs.gov/Form990 for the latest information. Name of the organization **Employer identification number** Philadelphia Industrial Development 23-6050858 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b)Funds and other accounts 1 Total number at end of year 2 Aggregate value of contributions to (during year) Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? 🗌 Yes 🗌 No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year 🟲 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) 8 and section 170(h)(4)(B)(II)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items Revenue included on Form 990, Part VIII, line 1

Par	3111	Organizations Ma	aintaining Col	lections o	f Art, F	listori	cal Tı	eası	ures, or	Other	Similar A	Assets (contin	ued)	
3		the organization's acquired (check all that apply)	uisition, accession	n, and other	records,	check	any of	the fo	ollowing t	hat are a	significant	use of it	s colle	ection	
a		Public exhibition				d		Loan	or excha	ange prog	grams				
b		Scholarly research				е		Othe	r						
С		Preservation for future	generations												
4	Provid Part X	de a description of the d	organızatıon's col	lections and	explain	how the	ey furth	ner th	e organız	ation's e	xempt pur	oose in			
5		g the year, did the orga s to be sold to raise fun									nılar	□ Y ₀	es	□ N	0
Pai	t IV	Escrow and Custo Complete if the org X, line 21.			on For	m 990	, Part	IV, I	ine 9, oi	r reporte	ed an amo	ount on	Form	990,	Part
1a		organization an agent, led on Form 990, Part >		an or other i	ntermed	liary for	contri	oution	ns or othe	er assets	not	□ Y	es	☑ N	o
b	If "Ye	s," explain the arrange	ment ın Part XIII	and comple	te the fo	llowing	table					Amount			_
С		ning balance		,		_			l	1c					_
d	Addıtı	ons during the year								1 d					_
е	Dıstrıl	butions during the year								1e					_
f	Endın	g balance								1f					_
2a	Did th	ne organization include	an amount on Fo	rm 990, Pari	t X, line	21, for	escrow	or cu	Istodial a	ccount lia	ability?	. 🗹 Y	es	□ N	_ o
b		s," explain the arrange										_			
Pa	rt V	Endowment Fund													
				(a)Current	year	(b) P	rıor yea	r	(c)Two ye	ears back	(d)Three y	ears back	(e) Fo	ur year	s back
1 a	Beginn	ing of year balance .													
b	Contrib	outions													
С	Net inv	estment earnings, gain	s, and losses												
d	Grants	or scholarships	•												
		expenditures for facilitie ograms	es												
f	Admını	strative expenses .													
g	End of	year balance													
2	Provid	de the estimated percer	ntage of the curre	ent year end	balance	(line 1	g, colu	mn (a)) held a	s					
а	Board	l designated or quasi-ei	ndowment 🟲												
b	Perma	anent endowment 🟲													
С	Temp	orarily restricted endov	vment 🟲												
	The p	ercentages on lines 2a,	, 2b, and 2c shou	ld equal 100	%										
3a		nere endowment funds	not in the posses	sion of the c	rganızat	ion that	t are h	eld ar	ıd admını	stered fo	r the		Г	V 1	
	_	ization by irelated organizations										-	a(i)	Yes	No
	• •	elated organizations .			• •		•	•					a(ii)		<u> </u>
b		s" on 3a(11), are the rel		s listed as re	equired o	on Sche	dule R	· .	• •				3b		
4	Descr	be in Part XIII the inte	ended uses of the	organization	n's endov	wment f	funds								
Pai	t VI	Land, Buildings,													
		Complete if the org					•								
	Descri	ption of property	(a) Cost or oth (investme		(b) Cost	or otner	Dasis (otner)	(c) Acc	umulated (depreciation		(a) Bo	ok valu	e
1 a	Land														
b	Buildin	gs [
c	Leaseh	old improvements					62	1,388			621,388	3			0
d	Equipm	nent					37	6,433			241,97	7			134,456
								7,059			779,834	1			77,225
Tota	I. Add	lines 1a through 1e <i>(Co</i>	olumn (d) must e	qual Form 99	90, Part	X, colur	nn (B)	. line	10(c))		>	<u> </u>			211,681

Part VII		ganıza	tion ansv	vered "Yes" on Form 9	990, Part IV, line 11b.
	See Form 990, Part X, line 12. (a) Description of security or category (including name of security)		(b) Book value		hod of valuation of-year market value
(1) Financia	l derivatives				
(2) Closely- (3)Other	held equity interests				
(A)					
(B)					
(C)					
(D)					
(E)					
(F)					
(G)					
(H)					
	n (b) must equal Form 990, Part X, col (B) line 12)	Þ			
Part VIII	Investments—Program Related. Complete if the organization answered 'Yes' on Form	990, P	art IV, lı	ne 11c. See Form 990), Part X, line 13.
	(a) Description of investment	(b) Bo	ook value		hod of valuation of-year market value
(1)					,
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
Total. (Colum	n (b) must equal Form 990, Part X, col (B) line 13)	_			
Part IX	Other Assets. Complete if the organization answered 'Yes	on For	m 990, Pa	art IV, line 11d See Form	
(1) DUE FRO	(a) Description OM RELATED PARTIES				(b) Book value 11,160,119
(2) DUE FRC (3)	OM AFFILIATED PARTIES				1,731,936
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
Total. (Colu Part X	mn (b) must equal Form 990, Part X, col (B) line 15) Other Liabilities. Complete if the organization answer			orm 990, Part IV, line	▶ 12,892,055 11e or 11f.
1.	See Form 990, Part X, line 25. (a) Description of liability		(b) B	ook value	
	ncome taxes		<u> </u>	0	
	ATED PARTIES			15,113,545	
	ILIATED ENTITIES			1,229,677	
	DST RETIREMENT BENEFI HER AGENCIES			2,419,079 2,367,445	
(5)	in the state of th			2,307,113	
(6)					
(7)		-+			
(8)					
(9)					
	n (b) must equal Form 990, Part X, col (B) line 25)	<u> </u>		21,129,746	
2. Liability fo	or uncertain tax positions In Part XIII, provide the text of the	footnote		ganızatıon's fınancıal sta	
organization	's liability for uncertain tax positions under FIN 48 (ASC 740)	Check h	ere If the	text of the footnote has	been provided in Part XIII 🗹

Part XI

2

h

5

1

2

3

5

Part XIII

See Additional Data Table

Part XII

Schedule D (Form 990) 2018

Page 4

23,455,965

23,455,965

19,482,390

313,808

19,168,582

19.168.582

Schedule D (Form 990) 2018

_	/ da inico za cinoagn za i i i i
3	Subtract line 2e from line 1
4	Amounts included on Form 990, Part VIII, line
_	Turrenture to the control of the con

Donated services and use of facilities . . .

Other (Describe in Part XIII) . . .

Subtract line 2e from line 1

Supplemental Information

Add lines 2a through 2d .

Return Reference

Prior year adjustments

Donated services and use of facilities . . .

_	recoveries of prior year grants
d	Other (Describe in Part XIII)
е	Add lines 2a through 2d
3	Subtract line 2e from line 1
4	Amounts included on Form 990, Part VIII, lir

Add lines 4a and 4b .

c	Recoveries of prior year grants
d	Other (Describe in Part XIII)
e	Add lines 2a through 2d
3	Subtract line 2e from line 1
Ļ	Amounts included on Form 990, Part VIII, line 12, but not on line 1
а	Investment expenses not included on Form 990, Part VIII, line 7b .

Amounts included on line 1 but not on Form 990, Part VIII, line 12 Net unrealized gains (losses) on investments

	Other (Describe in Part XIII)
!	Add lines 2a through 2d
	Subtract line 2e from line 1
	Amounts included on Form 990, Part VIII, line 12, but not on line ${f 1}$
	Investment expenses not included on Form 990, Part VIII, line 7b .
ı	Other (Describe in Part XIII)

Total expenses and losses per audited financial statements

Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . . .

Add lines **4a** and **4b**

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

2a

2b 2с 2d

4a 4b

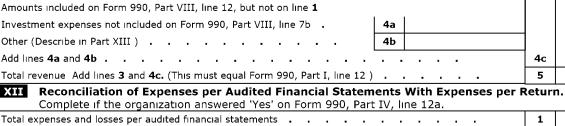
2a 2b

2c

2d

4a 4b

Explanation



313,808

2e

3

4c

5

2e 3

Schedule D (Form 990) 2018	Page 5
Part XIII Supplemental Info	mation (continued)
Return Reference	Explanation

Schedule D (Form 990) 2018

Additional Data

Software Version:

Software ID:

EIN: 23-6050858 Philadelphia Industrial Development Name:

Corporation

Explanation

Supplemental Information

Return Reference

The Escrow account represents interest earned that is payable to the Delaware River Port Authority on loans

managed by PIDC

Escrow and Custodial Arrangements

Supplemental Information	
Return Reference	Explanation
FIN 48 (ASC 740) FOOTNOTE	Philadelphia Industrial Development Corporation (PIDC) and its affiliates present combined financial statements. The combined financial statements follows the guidance for Accounting for Uncertainty in Income Taxes, which requires that a tax position be recognized or de recognized based on a more likely than not threshold. For tax positions meeting the more likely than not threshold, the amount recognized in the combined financial statements is the largest benefit that has a greater than 50% chance of being realized upon ultimate settlement with the relevant taxing authority. Management does not believe its financial statements include any material uncertain tax positions, as such, no provision is recorded in the combined statements of activities. PIDC is required to file tax returns with the Internal Revenue Service (IRS). Income tax returns are subject to examination by the IRS for a period of three years. While no income tax returns are currently being examined by the IRS, tax years since 2015 remain open.

Supplemental Information	
Return Reference	Explanation
	Part XII, Line 2d The change in pension and postretirement benefit other than net periodic benefit was \$313,808 at December 31, 2018

-

DLN: 93493318023199 Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing. OMB No 1545-0047 Schedule I **Grants and Other Assistance to Organizations**, (Form 990) Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. Open to Public ▶ Attach to Form 990. Department of the Inspection ▶ Go to www.irs.gov/Form990 for the latest information. Treasury Internal Revenue Service Name of the organization Employer identification number Philadelphia Industrial Development 23-6050858 Corporation Part I **General Information on Grants and Assistance** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and 1 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant (if applicable) organization (book, FMV, appraisal, noncash assistance or assistance grant cash or government assistance other) (1) See Additional Data (4)(5)(6)(7)(8)(9)(10)(11)(12)Enter total number of section 501(c)(3) and government organizations listed in the line 1 table For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50055P Schedule I (Form 990) 2018

PIDC has controls in place to ensure grant proceeds will be used and distributed in accordance with the terms of the grant agreement. A review of grant proceeds is

done during the application process, through which, grantees request funds. Management reviews the documentation provided by grantees to ensure the request meets

Schedule I (Form 990) 2018

Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Explanation

the criteria of the grant agreement

Part IV

Return Reference

Grant Funds Inside U.S.

Procedure for Monitoring Use of

Additional Data

Kutztown University SBDC

1304 Walnut St Suite 117 Chester, PA 19013

15200 Kutztown Rd Kutztown, PA 19530 Weidner University SBDC

Software ID: **Software Version: EIN:** 23-6050858 Name: Philadelphia Industrial Development

23-2710197

23-1386178

Purpose of grant

Economic Development

Economic Development

Torin 330,3chedule 1, Fare	II, Grants and	Other Assistance to	o Donnestie Organiza	cions and bonicsc	ic dovernincines.
(a) Name and address of	(b) EIN	(c) IRC section	(d) Amount of cash	(e) Amount of non-	(f) Method of valuation

(a) Name and address of	(b) FIN	(c) IRC section	(d) Amount of cash	(e) Amount of non-	(f) Method of valuation
organization		ıf applıcable	grant	cash	(book, FMV, appraisal,
or government				assistance	other)

501(c)(3)

501(c)(3)

Form 990, Schedule I, Part	II, Grants and	Other Assistance to	Domestic Organiza	tions and Domest	ic Governments.		
(a) Name and address of organization	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash	(f) Method of valuation (book, FMV, appraisal,	(g) Description of non-cash assistance	(h) Purpose of or assistance

200,128

96,284

Corporation

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance CDDC 24 0705445 E047 3733 74 000 Development

416 E 5th Street Bethlehem, PA 18015					
Montgomery County	23-2334149	501(c)(3)	71,248		Economic De

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Norristown, PA 19401

Development Development Corp 1430 DeKalb Street

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance Chester County Economic Dev 23-1576225 501(c)(6) 65.915 Economic Development Foundation 737 Constitution Drive

Economic Development

58.784

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(4)

23-6003044

Exton, PA 19341

Bucks County Planning

Commission 1260 Almshouse Road Doylestown, PA 19801

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance

Economic Development

Delaware County Economic	23-2607596	501(c)(4)	55,668		Economic Development
100 West 6th Street Suite 100					•
Media, PA 19063					

38,530

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(4)

Greater Berks Dev Fund

201 Penn Street Reading, PA 19601 23-6392284

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 22 2472245 24 566 Development

8238 Germantown Avenue Philadelphia, PA 19118	23-24/2345		34,566		Economic Development
Mayfair Business Improvement	23-1075227	501(c)(3)	30,670		Economic Development

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

District 2990 St Vincent Street

Philadelphia, PA 19149

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Goldenhera Associated P 23-2380620 27 493 Economic Development

2990 St Vincent Street Blue Bell, PA 19422	23 2300020	27,133		Leonomic Development
Pearl Properties Commercial Mgmt	20-5577533	18,000		Economic Development

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

110 S 19th StreetSuite 300 Philadelphia, PA 19103

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance 23-2738932 501(c)(3) 17.000 Frankford Community Economic Development Development Corp 4667 Paul Street

Economic Development

15.000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

Philadelphia, PA 19124

Service CTR 6055 N 5th Street Philadelphia, PA 19120

Korean Community Dev't

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applicable grant cash non-cash assistance or assistance other) or government assistance Oxford Circle Christian 20-4984694 501(c)(3) 12.500 Economic Development

The Food Trust	23-2678383	501(c)(3)	12,500		Economic Development
Development 900 E Howell Street Philadelphia, PA 19149					
		(- / (- /			

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

1617 JFK Blvd Philadelphia, PA 19103

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance

M London Inc 500 W Gırard Avenue Phıladelphıa, PA 19123	23-1745129	12,373		Economic Development
GABB LLC	27-4258420	12,230		Economic Development

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

1008 w 9th Avenue King of Prussia, PA 19406

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance ic Development

Jefferson Four	81-0832064	12,103		Economic
200 West Washington Square				
Philadelphia, PA 19106				

Princeton Plaza Associates 23-2061653 10.519 Economic Development

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

1801 Market Street Philadelphia, PA 19103

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance nic Development

Economic Development

8.410

Esperanza Health Center	23-2480701	501(c)(3)	9,000		Economic
4417 N 6th Street					
Philadelphia, PA 19140					

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

Phila Chinatown Deve Corp

301-305 N 9th Street Philadelphia, PA 19107

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance

Economic Development

Nueva Esperanza Housing	23-2952060	501(c)(3)	8,000		Economic Development
4261 North 5th Street					
Philadelphia, PA 19140					

7.639

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

NE Callowhill Center LLC

990 Spring Garden Street Philadelphia, PA 19123

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applicable grant cash non-cash assistance or assistance other) or government assistance Paceviink Ave Revitalization 23-2973751 501(c)(3) 7 500 Economic Development

Desmond Spencer	47-3513312		6.000		Economic Development
Corp 1134 Titan Street Philadelphia, PA 19147			•		,
1 assyank Ave Nevicalization	23 23/3/31	301(0)(3)	7,500		Leononne Development

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

6200 Woodland Ave Philadelphia, PA 19142

efil	e GRAPHIC pr	int - DO NOT PROCESS	As Filed Dat	a -	DLN: 934	9331	8023	199
Sch	edule J	Co	mpensat	ion Information	40	IB No	1545-(0047
(For	n 990)	For certain Office		rustees, Key Employees, and Hig	hest			
		Complete if the organic	Compensa Anization answ	ated Employees /ered "Yes" on Form 990, Part IV,	, line 23.	20	18	3
D			▶ Attach	to Form 990. instructions and the latest inforn			o Pul	
•	tment of the Treasury al Revenue Service	Go to <u>www.irs.got</u>	// <i>F01111990</i> 101	mstructions and the latest mion	nation.		ectio	
	ne of the organiza adelphia Industrial D				Employer identificat	ion nu	ımber	
	poration	evelopment			23-6050858			
Pa	rt I Questi	ons Regarding Compensat	ion					
							Yes	No
1a				f the following to or for a person liste by relevant information regarding the				
		s or charter travel		Housing allowance or residence for	•			
	☐ Travel for companions ☐ Payments for business use of personal residence							
		nification and gross-up payments		Health or social club dues or initiation				
☐ Discretionary spending account ☐ Personal services (e g , maid, chauffeur, chef)								
b		xes in line 1a are checked, did th all of the expenses described abo		ollow a written policy regarding paym nplete Part III to explain	nent or reimbursement	1 b		
2				or allowing expenses incurred by all r, regarding the items checked in line	. 1.2	2		
	directors, truste	es, officers, including the CEO/E	xecutive Directo	r, regarding the Items checked in line	e la'			
3				ed to establish the compensation of the	ne			
	_	•	1 1 7	not check any boxes for methods CEO/Executive Director, but explain i	n Part III			
	✓ Compens	ation committee		Written ampleyment centract				
		ation committee ent compensation consultant	H	Written employment contract Compensation survey or study				
		of other organizations	$\overline{\mathbf{Z}}$	Approval by the board or compensa	tion committee			
4	During the year	, dıd any person listed on Form 9	90, Part VII, Se	ction A, line 1a, with respect to the f				
	related organiza	ation						
а	Receive a sever	ance payment or change-of-cont	rol payment?			4a		No
b	•	r receive payment from, a supple	•	· ·		4b		No
С		r receive payment from, an equit		nsation arrangement? plicable amounts for each item in Part	- TTT	4c		No
	If les to any t	or lines 4a-c, list the persons and	provide the app	bilicable almounts for each item in Pan				
	Only 501(c)(3), 501(c)(4), and 501(c)(29)	organizations	must complete lines 5-9.				
5		ed on Form 990, Part VII, Sectior ontingent on the revenues of		the organization pay or accrue any				
а	The organization	1?				5a		No
b	Any related orga					5b		No
	•	5a or 5b, describe in Part III						
6		ed on Form 990, Part VII, Sectior ontingent on the net earnings of	n A, line 1a, did	the organization pay or accrue any				
а	The organization	1 [?]				6a		No
b	Any related orga					6b		No
_	•	6a or 6b, describe in Part III						
7		ed on Form 990, Part VII, Section escribed in lines 5 and 6? If "Yes		the organization provide any nonfixed ort III	d	7	Yes	
8				red pursuant to a contract that was section 53 4958-4(a)(3)? If "Yes," do	escribe	8		No
9	If "Yes" on line 5 53 4958-6(c)?	8, did the organization also follov	v the rebuttable	presumption procedure described in	Regulations section	9		No
For I	Danarwork Body	iction Act Notice, see the Inst	ructions for Ec	orm 990 Cat No 5	50053T Schedule 1		, 990)	2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

Part II Officers, Directors, Trustees, Rey Employees, and Ting										
For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual										
Note. The sum of columns (B)(ι)-(ι) for each listed individual must equal the tot	<u>al amount of Fo</u> r	<u>rm 990, Part VII, Se</u>	ction A, line 1a, a	pplicable column (ر	<u>ン) and (E) amour</u>	nts for that indi	vidual			
(A) Name and Title	(B) Breal	kdown of W-2 and/o compensation	or 1099-MISC	and other	(D) Nontaxable benefits	columns	Compensation in			
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	deferred compensation		(B)(ı)-(D)	column (B) reported as deferred on prior Form 990			
See Additional Data Table						•				
	1	1	1		1	I	1			
							!			
				+						
	+			+						
				+						
1-				+						
1										
			1							

Schedule 3 (101111 990) 2010	Page 5								
Part III Supplemental Inform	III Supplemental Information								
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information									
Return Reference	Explanation								
Non-Fixed Payments	Part I, Line 7 PIDC has established a Compensation Program to ensure the salaries and benefits paid to officers and employees is fair, competitive, and reflective of								

an employee's actual performance. The compensation structure embeds a risk based component that considers achievement of performance goals.

Schodule 1 (Form 990) 2018

Return Reference	Explanation
	Part II, Column C PIDC offers a defined benefit plan (the Plan) to its employees Participants become eligible to receive retirement benefits the first month on or the next following attainment of age 60 and completion of 5 years of vesting service from the date they become eligible participants of the Plan Effective December 31, 2014, the Plans existing participants accrued benefits were frozen, and no new participants were allowed into the Plan As a result of the Plans freeze, the benefit is based upon a participants service and compensation as of December 31, 2014, and expressed in the form of a fixed monthly benefit for his/her life commencing at normal retirement. The Form 90 requires management to report as deferred compensation the annual increase or decrease in actuarial value, if any, of a defined benefit plan As the change in the present value of the defined benefit plans liability does not correspond to the actual benefit due to the Plan participants and the Plan was frozen effective December 31, 2014, management did not report a value within Part II (C). The values that are disclosed in Part II (C) include employer 401K contributions.

Thomas Queenan

Prema Gupta

Tom Dalfo

Senior Vice President

Wanda Speight

Ilene Burak

Tiffany Canady

Marguis Upshur

Marla Hamilton

Vice President

Shayne Moore

Vice President

Vice President

Carmen Zappıle

Vice President

Kathleen McNamara

(1)

(II)

(1)

(1)

(1)

(1)

(1)

(ı)

(1)

(1)

(1)

(1)

213,800

187,316

178,150

209,500

198,090

173,539

119,553

148,706

139,349

143,500

138,386

Software ID:

Software Version:

EIN: 23-6050858

Name: Philadelphia Industrial Development Corporation

30,000

7,500

10,000

12,600

9,000

7,000

5,500

5,100

6,500

10,000

6,000

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and Title		(B) Breakdown	of W-2 and/or 1099-MIS	C compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation in
		(i) Base Compensation	(ii) Bonus & Incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	column (B) reported as deferred on prior Form 990
John Grady President	(1)	318,500	75,000	6,177	22,871	46,543	469,091	0
<u> </u>	(11)	0	0	0	0	0	0	0
Sam Rhoads Executive Vice President	(1)	229,500	30,000	0	14,100	46,183	319,783	0
	(11)	0	0	0	0	0	0	0
Anne Nevins Senior Vice President	(1)	213,500	25,000	5,200	13,216	27,446	284,362	0
4	17	1						

13,000

13,275

10,650

10,650

11,915

11,340

8,290

7,080

8,713

8,349

8,100

8,032

36,703

42,042

46,139

1,904

46,408

36,665

32,995

15,854

135

46,294

130

293,778

247,508

244,939

235,919

277,838

225,494

165,128

178,373

154,333

207,894

152,548

0

0

0

0

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0

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0

efile GRAPH	IC print - DO NOT PROCESS As Filed Data -	DLN:	93493318023199						
SCHEDUL (Form 990 or EZ)	Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ. Open to								
Namel Brtherorg Philadelphia Indust Corporation	rial Development	Employer identif	fication number						
Return Reference	Explanation e								
Part III, Line 4D	Software Development and Maintenance PIDC created a software program for its use pecifically designed to collect, track, and report the information required by local, stat e, and federal regulators/authorities PIDC licenses the software to similarly situated to x exempt organizations for the management of their loan and grant portfolios and reportequirements. Part IV, Line 35 Support Schedule Pursuant to section 1 509(A)-4 of the asury Regulations, a 501(C)(3) organization can be the supporting organization of a 50 (4) organization provided that the supported organization meets the requirements under (A)(2) PIDC has provided Schedule A to support the determination that PIDC meets the A)(2) test	a orting o Tre 01(C) er 509							

990 Schedule O, Supplemental Information

mmerce of the City of Philadelphia

Reference PART VI.

Explanation
Members or Stockholders The members of PIDC are the persons who are the directors of the C

corporation The business and affairs of the Corporation are managed by the directors. The organization has three classes of directors. 1) 8 City Directors consisting of the eight on the flicers of the City of Philadelphia, the Mayor of the City of Philadelphia, the Director of Commerce, two members of the City Council, who is designated by the President of City Council, the Director of Planning & Development, the City Solicitor, the Managing Director, and the Director of Finance. 2) 9 Chamber of Commerce Directors nominated by the President of the Greater Philadelphia Chamber of Commerce. 3) 13 Public Directors as nominated joint by by the President of the Greater Philadelphia Chamber of Commerce and the Director of Co

Return
Reference

PART VI
Decisions Subject to Approval The Board of Directors (comprised of the 30 members) is auth

I MIXI VI,	Decisions Subject to Approval The Board of Directors (comprised of the 30 members) is additionally
LINE 7B	orized to approve by appropriate resolution the purchase, sale, lease, mortgage pledge, or
	other disposal of real estate and the borrowing of money for that purpose In addition, b
	etween the times of the Board of Directors meetings, the Executive Committee has the right
	to exercise the authority of the Board of Directors The Executive committee consists of
	17 directors including the eight (8) City Directors and nine (9) Chamber Directors who are
	named to the Board of Directors The Chairman of the Board of Directors is also the Chair
	man of the Executive Committee

Return Explanation
Reference

PART VI,	Form 990 Review Process PIDC's Senior Vice President of Accounting & Finance assembles the
LINE 11B	information for the Form 990. The Form 990 is reviewed internally, and is prepared and re
	viewed by PIDC's outside tax advisors. The Form 990 is required to be reviewed by the Audi
	t Committee of the Board prior to filing with the Internal Revenue Service The Form 990 i
	s made available to all Board members upon request

Return
Reference

PART VI. Conflict of Interest Policy Monitoring & Enforcement All Directors of the organization mus

t disclose the nature and extent of any interests, direct or indirect, contact, and/or act vity related to such projects promoted by the organization. No director who has such an interest can vote on any matter relating to it. The disclosure is retained in the minute bo ok of the organization. In addition, PIDC has included a conflict of interest policy within the Personnel Policy Manual, and is applicable to all employees of PIDC (and its combine dentities, together the Corporation). Further, on a periodic basis, the Corporation requires the officers of the Corporation to disclose any conflicted interests.

ormance goals

Return

Reference	
PART VI, LINE 15A	Process for Determining Compensation The compensation for PIDC's CEO is approved by the compensation committee, which includes the Chairman of the Board of Directors and designated Board members appointed by the Chairman of the Board of Directors Part VI, Line 15B Process for Determining Compensation PIDC has established a compensation program to ensure the compensation, including bonuses paid to officers and employees, is fair, competitive, and reflective of employee's actual performance. For PIDC's senior executives, this includes establishing performance standards at the beginning of the year, which are used by the CEO to measure each executive's performance at year end. PIDC periodically performs pay-range.

surveys of other comparable employers and monitors trends in compensation. In addition, the compensation structure embeds a risk based component that considers achievement of perf

Explanation

Return Explanation

PART VI,
LINE 18
How Documents are Made Available to the Public PIDC makes its Form 990 available to the public by retaining a copy at its place of business. Part VI, Line 19 How Documents Are Made
Available to the Public PIDC financial statements and governing documents (including the conflict of interest policy) are not ordinarily made available to the public.

Return Explanation

Reference	Explanation
PART XI	Reconciliation of Net Assets The change in pension and postretirement benefit other than n

PART XI, Reconciliation of Net Assets The change in pension and postretirement benefit other than n et periodic benefit was \$(313,800) at December 31, 2018

990 Schedule O, Supplemental Information

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SCHEDULE R

As Filed Data -

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

DLN: 93493318023199

Open to Public Inspection

Name of the organization
Philadelphia Industrial Developm
Corporation

(Form 990)

Department of the Treasury

Internal Revenue Service

Employer identification number

Identification of Disregarded Entitles Comple	ete if the organ	ization answ	ered Yes	on Form	990, Part	iv, line s						
(a) Name, address, and EIN (If applicable) of disregarded entity		(b) Primary a			c) Icile (state I country)	(d) Total in		(e) End-of-year a	ssets	(1 Direct co ent	introlling	
Part II Identification of Related Tax-Exempt Organiz		te if the org	anızatıon	answered	"Yes" on F	orm 990	, Part I	V, line 34 be	cause	ıt had one or	more	
related tax-exempt organizations during the tax yer (a) Name, address, and EIN of related organization		(b) ary activity	Legal dom	c) nicile (state n country)	(d) Exempt Cod			(e) charity status on 501(c)(3))	Di	(f) rect controlling entity	Section (13) co	g) n 512(b ontrolled tity?
(1)PIDC- Development Management Corporation	Econ Deve	elop		PA	501(c)(4)						Yes	
1500 Market Street Philadelphia, PA 19102 23-2176818									N/A			
(2)PIDC- Financing Corporation 1500 Market Street	Econ Deve	elop		PA	501(c)(4)				NI/A			No
Philadelphia, PA 19102 36-4665239									N/A			
(3)PIDC- Local Development Corporation 1500 Market Street	Econ Deve	elop		PA	501(c)(4)				N/A			No
Philadelphia, PA 19102 30-0598934												
(4)PIDC COMMUNITY CAPITAL 1500 Market Street	Econ Deve	elop		PA	501(c)(3)		11 type	1	PIDC		Yes	
Philadelphia, PA 19102 23-2889102												
(5) PIDC- Penn Venture Fund 1500 Market Street	Econ Deve	elop		PA	501(c)(4)				N/A			No
Philadelphia, PA 19102 27-1585341									ļ ·		_	
or Panerwork Reduction Act Notice, see the Instructions for F	orm 990		Ca	t No 5013	5Y				Sch	edule R (Form	9901.2	018

one or more related organizations treated as a partnership du (a) Name, address, and EIN of related organization			(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, excluded fron tax under sections 512- 514)	d, total incom						(j) neral or naging rtner?		itage
					314)			Yes	No	1	Ye	s No	1	
											_	+		
Identification of Related Organiza because It had one or more related o						ization ans	wered "Yes	" on Fo	orm 99	90, Part I	V, lın	e 34		
		s a corporation	on or trus (c) egal micile or foreign	st during th	(d) controlling Tyentity	(e) pe of entity corp, S corp, or trust)	wered "Yes (f) Share of total income	Share	(g) e of end- year assets	of- Per	V, lin-	e	(i) Section 5 (13) continuity	512(b trolled y?
because it had one or more related o (a) Name, address, and EIN of	rganizations treated as	s a corporation	on or trus (c) egal micile	st during th	(d) controlling Tyentity	(e) pe of entity corp, S corp,	(f) Share of total	Share	(g) e of end- year	of- Per	(h)	e	Section 5 (13) cont entity	512(b trolled
because it had one or more related o (a) Name, address, and EIN of	rganizations treated as	s a corporation	on or trus (c) egal micile or foreign	st during th	(d) controlling Tyentity	(e) pe of entity corp, S corp,	(f) Share of total	Share	(g) e of end- year	of- Per	(h)	e	Section 5 (13) cont entity	512(b trolled y?
because it had one or more related o (a) Name, address, and EIN of	rganizations treated as	s a corporation	on or trus (c) egal micile or foreign	st during th	(d) controlling Tyentity	(e) pe of entity corp, S corp,	(f) Share of total	Share	(g) e of end- year	of- Per	(h)	e	Section 5 (13) cont entity	512(b trolled y?
because it had one or more related o (a) Name, address, and EIN of	rganizations treated as	s a corporation	on or trus (c) egal micile or foreign	st during th	(d) controlling Tyentity	(e) pe of entity corp, S corp,	(f) Share of total	Share	(g) e of end- year	of- Per	(h)	e	Section 5 (13) cont entity	512(b trolled y?
because it had one or more related o (a) Name, address, and EIN of	rganizations treated as	s a corporation	on or trus (c) egal micile or foreign	st during th	(d) controlling Tyentity	(e) pe of entity corp, S corp,	(f) Share of total	Share	(g) e of end- year	of- Per	(h)	e	Section 5 (13) cont entity	512(b trolled y?

Schedule R (Form 990) 2018		Pa	age 3
Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.			
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule		Yes	No
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity	1a	Yes	
b Gift, grant, or capital contribution to related organization(s)	. 1b	,	No
c Gift, grant, or capital contribution from related organization(s)	. 10	:	No
d Loans or loan guarantees to or for related organization(s)	. 10	l Yes	
e Loans or loan guarantees by related organization(s)	16	Yes	
f Dividends from related organization(s)	11	F	No
g Sale of assets to related organization(s)	19	,	No
h Purchase of assets from related organization(s)	11	,	No
i Exchange of assets with related organization(s)	11	i	No
j Lease of facilities, equipment, or other assets to related organization(s)	1 j	i	No
k Lease of facilities, equipment, or other assets from related organization(s)	114	(No
l Performance of services or membership or fundraising solicitations for related organization(s)	11		No
m Performance of services or membership or fundraising solicitations by related organization(s)	1r	n	No
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	11	n	No
o Sharing of paid employees with related organization(s)	10	•	No
p Reimbursement paid to related organization(s) for expenses	. 15	Yes	
q Reimbursement paid by related organization(s) for expenses	. 10	Yes	
r Other transfer of cash or property to related organization(s)	. <u>1</u> 1	-	No
${f s}$ Other transfer of cash or property from related organization(s)	. 15	•	No
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction threshold	ds		
(a) (b) (c)	(d)		

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

was not a related organization. See instructions regarding exclusion for certain investment partnerships													
(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512- 514)		ganizations?	(f) Share of total Income	(g) Share of end-of-year assets		_	(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)		or ig ?	(k) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No	
										Schedul	e R (Forn	n 99	0) 2018

