

Form 990
Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)
Do not enter social security numbers on this form as it may be made public
Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047
2018
Open to Public Inspection

A For the 2019 calendar year, or tax year beginning 01-01-2018, and ending 12-31-2018

B Check if applicable
Address change
Name change
Initial return
Final return/terminated
Amended return
Application pending

C Name of organization: GREATER WILKES-BARRE INDUSTRIAL FUND INC
Doing business as
Number and street (or P O box if mail is not delivered to street address): 2 PUBLIC SQUARE
Room/suite
City or town, state or province, country, and ZIP or foreign postal code: WILKESBARRE, PA 18701

D Employer identification number: 24-6024395
E Telephone number: (570) 823-2101
G Gross receipts \$ 147,564

F Name and address of principal officer: WICO VAN GENDEREN, 2 PUBLIC SQUARE, WILKESBARRE, PA 18701

H(a) Is this a group return for subordinates? No
H(b) Are all subordinates included? No
H(c) Group exemption number

I Tax-exempt status: 501(c)(3)
J Website: WWW.WILKES-BARRE.ORG

K Form of organization: Corporation
L Year of formation: 1953
M State of legal domicile: PA

Part I Summary

1 Briefly describe the organization's mission or most significant activities: TO ENCOURAGE AND IMPROVE THE INDUSTRIAL GROWTH IN THE WYOMING VALLEY AREA

Table with 2 columns: Description, Amount. Rows 2-7b: 2 Check this box, 3 Number of voting members (11), 4 Number of independent voting members (11), 5 Total number of individuals employed (0), 6 Total number of volunteers (0), 7a Total unrelated business revenue (0), 7b Net unrelated business taxable income (0).

Table with 4 columns: Description, Prior Year, Current Year, Net Assets or Fund Balances. Rows 8-19: Revenue (Total 144,731), Expenses (Total 226,395), Revenue less expenses (-81,664). Rows 20-22: Net Assets (89,763), Total Liabilities (1,873,355), Net assets or fund balances (-1,783,592).

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here: Signature of officer (WICO VAN GENDEREN, PRESIDENT & CEO), Date (2019-11-13)

Paid Preparer Use Only: Print/Type preparer's name, Preparer's signature, Date, Check if self-employed, PTIN P00760402, Firm's name (BAKER TILLY VIRCHOW KRAUSE LLP), Firm's EIN (39-0859910), Firm's address (46 PUBLIC SQUARE, WILKESBARRE, PA 187012681), Phone no (570) 820-0100

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

1 Briefly describe the organization's mission

THE ENCOURAGEMENT AND IMPROVEMENT OF INDUSTRIAL AND ECONOMIC GROWTH AND DEVELOPMENT OF THOSE ADJACENT COMMUNITIES IN LUZERNE COUNTY, PENNSYLVANIA, WHICH ARE COLLECTIVELY KNOWN AS THE WYOMING VALLEY AND ITS GENERALLY RECOGNIZED SUBURBS IT SHALL ENGAGE IN ANY AND ALL ACTIVITIES NECESSARY AND INCIDENTAL TO ACCOMPLISHING THE FOREGOING OBJECTIVE

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes No

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No

If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code) (Expenses \$ 194,427 including grants of \$ 60,757) (Revenue \$ 86,750)
See Additional Data

4b (Code) (Expenses \$ including grants of \$) (Revenue \$)

4c (Code) (Expenses \$ including grants of \$) (Revenue \$)

4d Other program services (Describe in Schedule O)
(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses ▶ 194,427

Part IV Checklist of Required Schedules

Table with 3 columns: Question ID, Question Text, Yes, No. Rows include questions 1 through 22 regarding organizational requirements, such as political activities, lobbying, and financial reporting.

Part IV Checklist of Required Schedules (continued)

		Yes	No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>	24a	No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c	
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d	
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a	No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b	No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>	26	No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27	No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)		
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a	No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b	No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c	No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29	No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30	No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31	No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32	No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33	No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>	34	Yes
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	No
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36	
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37	No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	0
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	

2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return		2a	0		
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)		2b			
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?		3a		No	
b If "Yes," has it filed a Form 990-T for this year? <i>If "No" to line 3b, provide an explanation in Schedule O</i>		3b			
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		4a		No	
b If "Yes," enter the name of the foreign country ▶ _____ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)					
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a		No	
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		5b		No	
c If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		5c			
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		6a		No	
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		6b			
7 Organizations that may receive deductible contributions under section 170(c).					
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		7a		No	
b If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b			
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		7c		No	
d If "Yes," indicate the number of Forms 8282 filed during the year		7d			
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		7e			
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		7f			
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		7g			
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		7h			
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		8			
9a Did the sponsoring organization make any taxable distributions under section 4966?		9a			
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		9b			
10 Section 501(c)(7) organizations. Enter					
a Initiation fees and capital contributions included on Part VIII, line 12		10a			
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities		10b			
11 Section 501(c)(12) organizations. Enter					
a Gross income from members or shareholders		11a			
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)		11b			
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		12a			
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year		12b			
13 Section 501(c)(29) qualified nonprofit health insurance issuers.					
a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O		13a			
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans		13b			
c Enter the amount of reserves on hand		13c			
14a Did the organization receive any payments for indoor tanning services during the tax year?		14a		No	
b If "Yes," has it filed a Form 720 to report these payments? <i>If "No," provide an explanation in Schedule O</i>		14b			
15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N		15		No	
16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O		16		No	

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions Check if Schedule O contains a response or note to any line in this Part VI



Section A. Governing Body and Management

Table with 3 columns: Question, Yes, No. Rows include: 1a Enter the number of voting members of the governing body at the end of the tax year; 1b Enter the number of voting members included in line 1a, above, who are independent; 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?; 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?; 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?; 5 Did the organization become aware during the year of a significant diversion of the organization's assets?; 6 Did the organization have members or stockholders?; 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?; 7b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?; 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following; 8a The governing body?; 8b Each committee with authority to act on behalf of the governing body?; 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O.

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 3 columns: Question, Yes, No. Rows include: 10a Did the organization have local chapters, branches, or affiliates?; 10b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?; 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?; 11b Describe in Schedule O the process, if any, used by the organization to review this Form 990; 12a Did the organization have a written conflict of interest policy? If "No," go to line 13; 12b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?; 12c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done; 13 Did the organization have a written whistleblower policy?; 14 Did the organization have a written document retention and destruction policy?; 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?; 15a The organization's CEO, Executive Director, or top management official; 15b Other officers or key employees of the organization; 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?; 16b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

Section C. Disclosure

Table with 2 columns: Question, Answer. Rows include: 17 List the States with which a copy of this Form 990 is required to be filed; 18 Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply; 19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year; 20 State the name, address, and telephone number of the person who possesses the organization's books and records.

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(1) TERI OOMS CHAIR OF THE BOARD	0 20 2 00	X		X				0	0	0
(2) ANGELO J DECESARIS VICE CHAIR	0 20 2 30	X		X				0	0	0
(3) ROBERT GRAHAM SECRETARY	0 20	X		X				0	0	0
(4) JOHN STRELLISH TREASURER	0 20	X		X				0	0	0
(5) WILLIAM E SORDONI DIRECTOR	0 20 2 70	X						0	0	0
(6) CAROL KEUP DIRECTOR	0 20 2 30	X						0	0	0
(7) BARBARA TOCZKO-MACULLOCL DIRECTOR	0 20	X						0	0	0
(8) BRIAN RINKER DIRECTOR	0 20 2 30	X						0	0	0
(9) RON BEER DIRECTOR	0 20 2 00	X						0	0	0
(10) DAVID E SCHWAGER DIRECTOR	0 20 2 00	X						0	0	0
(11) DALE JONES TERM BEGIN 118 DIRECTOR	0 20 2 00	X						0	0	0
(12) WICO VAN GENEDEREN PRESIDENT & CEO	7 50 30 00			X				0	154,805	23,660
(13) MATT BICKERT CONTROLLER	7 50 30 00			X				0	56,028	8,084

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

Table with 5 main columns: (A) Total revenue, (B) Related or exempt function revenue, (C) Unrelated business revenue, (D) Revenue excluded from tax under sections 512 - 514. Rows include 1a-1f (Federated campaigns, Membership dues, Fundraising events, Related organizations, Government grants, All other contributions) and 1g (Noncash contributions).

Table for Program Service Revenue with columns for Business Code and revenue amounts. Rows include 2a (GRANT COMPLIANCE ACTIV) and 2b-2f (All other program service revenue).

Main table for Other Revenue with 5 main columns. Rows include 3 (Investment income), 4 (Income from investment of tax-exempt bond proceeds), 5 (Royalties), 6a-d (Gross rents, Less rental expenses, Rental income or loss, Net rental income or loss), 7a-d (Gross amount from sales of assets other than inventory, Less cost or other basis and sales expenses, Gain or loss, Net gain or loss), 8a-c (Gross income from fundraising events, Less direct expenses, Net income or loss from fundraising events), 9a-c (Gross income from gaming activities, Less direct expenses, Net income or loss from gaming activities), 10a-c (Gross sales of inventory, Less cost of goods sold, Net income or loss from sales of inventory), 11a-e (Miscellaneous Revenue, Business Code, All other revenue, Total), and 12 (Total revenue).

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.				
1 Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	60,757	60,757		
2 Grants and other assistance to domestic individuals See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	20,191		20,191	
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	8,904	3,301	5,603	
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)				
9 Other employee benefits	5,148	5,148		
10 Payroll taxes	2,272	2,272		
11 Fees for services (non-employees)				
a Management				
b Legal	11,073	11,073		
c Accounting	12,800	7,000	5,800	
d Lobbying				
e Professional fundraising services See Part IV, line 17				
f Investment management fees				
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	76,525	76,525		
12 Advertising and promotion				
13 Office expenses	1,748	1,748		
14 Information technology	75		75	
15 Royalties				
16 Occupancy	6,006	6,006		
17 Travel				
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization				
23 Insurance	6,866	6,866		
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a REAL ESTATE TAXES ON LA	12,440	12,440		
b TRAINING	664	664		
c EXPENSES REPORTED ON K-	299		299	
d DUES & SUBSCRIPTIONS	243	243		
e All other expenses	384	384		
25 Total functional expenses. Add lines 1 through 24e	226,395	194,427	31,968	0
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part IX

		(A) Beginning of year		(B) End of year
Assets	1 Cash—non-interest-bearing	35,289	1	11,608
	2 Savings and temporary cash investments	3,687	2	3,691
	3 Pledges and grants receivable, net		3	
	4 Accounts receivable, net	500	4	20,000
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	4,287	9	4,464
	10a Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a 22,776		
	b Less accumulated depreciation	10b 22,776	10c 0	0
	11 Investments—publicly traded securities		11	
	12 Investments—other securities See Part IV, line 11	50,000	12	50,000
	13 Investments—program-related See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets See Part IV, line 11		15	
16 Total assets. Add lines 1 through 15 (must equal line 34)	93,763	16	89,763	
Liabilities	17 Accounts payable and accrued expenses	10,027	17	16,973
	18 Grants payable		18	
	19 Deferred revenue		19	
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability Complete Part IV of Schedule D		21	
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties	925,040	23	925,040
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24) Complete Part X of Schedule D	863,699	25	931,342
	26 Total liabilities. Add lines 17 through 25	1,798,766	26	1,873,355
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets	-1,705,003	27	-1,783,592
	28 Temporarily restricted net assets		28	
	29 Permanently restricted net assets		29	
	Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building or equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds		32	
33 Total net assets or fund balances	-1,705,003	33	-1,783,592	
34 Total liabilities and net assets/fund balances	93,763	34	89,763	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	144,731
2	Total expenses (must equal Part IX, column (A), line 25)	2	226,395
3	Revenue less expenses Subtract line 2 from line 1	3	-81,664
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	-1,705,003
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	3,075
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	-1,783,592

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

- 1** Accounting method used to prepare the Form 990 Cash Accrual Other _____
 If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O
- 2a** Were the organization's financial statements compiled or reviewed by an independent accountant?
 If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both
 Separate basis Consolidated basis Both consolidated and separate basis
- b** Were the organization's financial statements audited by an independent accountant?
 If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both
 Separate basis Consolidated basis Both consolidated and separate basis
- c** If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?
 If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O
- 3a** As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?
- b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

	Yes	No
2a		No
2b	Yes	
2c	Yes	
3a	Yes	
3b	Yes	

Additional Data

Software ID:

Software Version:

EIN: 24-6024395

Name: GREATER WILKES-BARRE INDUSTRIAL
FUND INC

Form 990 (2018)

Form 990, Part III, Line 4a:

ACTED AS AN AGENT TO OBTAIN LOW INTEREST FINANCING FROM LOCAL BANKS AND THE PENNSYLVANIA INDUSTRIAL DEVELOPMENT AUTHORITY (PIDA) FOR BUSINESS ENTERPRISES TO ACQUIRE OR CONSTRUCT PROPERTY ALSO OPERATED A SMALL BUSINESS CENTER, WHICH FOSTERS THE GROWTH AND SUCCESS OF NEW START-UP BUSINESSES

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements
► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
► Attach to Form 990.
► Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047
2018
Open to Public Inspection

Name of the organization
GREATER WILKES-BARRE INDUSTRIAL FUND INC

Employer identification number
24-6024395

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.
Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?		<input type="checkbox"/> Yes <input type="checkbox"/> No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?		<input type="checkbox"/> Yes <input type="checkbox"/> No

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)

Preservation of land for public use (e g , recreation or education) Preservation of an historically important land area

Protection of natural habitat Preservation of a certified historic structure

Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year	
a Total number of conservation easements	2a	
b Total acreage restricted by conservation easements	2b	
c Number of conservation easements on a certified historic structure included in (a)	2c	
d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ► _____

4 Number of states where property subject to conservation easement is located ► _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Yes No

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ► _____

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ► \$ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? Yes No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.
Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenue included on Form 990, Part VIII, line 1 ► \$ _____

(ii) Assets included in Form 990, Part X ► \$ _____

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a Revenue included on Form 990, Part VIII, line 1 ► \$ _____

b Assets included in Form 990, Part X ► \$ _____

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

- 3** Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)
- a** Public exhibition
 - b** Scholarly research
 - c** Preservation for future generations
 - d** Loan or exchange programs
 - e** Other
- 4** Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII
- 5** During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a** Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
- b** If "Yes," explain the arrangement in Part XIII and complete the following table
- | | Amount |
|--|--------|
| c Beginning balance | |
| d Additions during the year | |
| e Distributions during the year | |
| f Ending balance | |
- 2a** Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? . . . Yes No
- b** If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

- 2** Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as
- a** Board designated or quasi-endowment ▶
 - b** Permanent endowment ▶
 - c** Temporarily restricted endowment ▶
- The percentages on lines 2a, 2b, and 2c should equal 100%

- 3a** Are there endowment funds not in the possession of the organization that are held and administered for the organization by
- | | | |
|--|-----|----|
| (i) unrelated organizations | Yes | No |
| (ii) related organizations | | |
| b If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R? | | |

4 Describe in Part XIII the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements				
d Equipment		22,776	22,776	0
e Other				
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)) . . . ▶				0

Part VII Investments—Other Securities. Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (Including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other _____		
(A) MAAG II INVESTMENT	50,000	C
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 12.)	50,000	

Part VIII Investments—Program Related. Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 13.)		

Part IX Other Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col (B) line 15.)	

Part X Other Liabilities. Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

(a) Description of liability	(b) Book value
(1) Federal income taxes	
ACCRUED LIABILITIES, POSEIDON BUILDING	662,099
DUE TO RELATED PARTY	269,243
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col (B) line 25.)	931,342

2. Liability for uncertain tax positions In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements		1	147,507
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12			
a	Net unrealized gains (losses) on investments	2a		
b	Donated services and use of facilities	2b		
c	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIII)	2d		
e	Add lines 2a through 2d		2e	0
3	Subtract line 2e from line 1		3	147,507
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII)	4b	-2,776	
c	Add lines 4a and 4b		4c	-2,776
5	Total revenue Add lines 3 and 4c . (This must equal Form 990, Part I, line 12)		5	144,731

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements		1	226,096
2	Amounts included on line 1 but not on Form 990, Part IX, line 25			
a	Donated services and use of facilities	2a		
b	Prior year adjustments	2b		
c	Other losses	2c		
d	Other (Describe in Part XIII)	2d		
e	Add lines 2a through 2d		2e	0
3	Subtract line 2e from line 1		3	226,096
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII)	4b	299	
c	Add lines 4a and 4b		4c	299
5	Total expenses Add lines 3 and 4c . (This must equal Form 990, Part I, line 18)		5	226,395

Part XIII Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

Return Reference	Explanation
See Additional Data Table	

Part XIII Supplemental Information *(continued)*

Return Reference	Explanation

Additional Data

Software ID:

Software Version:

EIN: 24-6024395

Name: GREATER WILKES-BARRE INDUSTRIAL
FUND INC

Supplemental Information

Return Reference	Explanation
PART X, LINE 2	THE COMPANY ACCOUNTS FOR UNCERTAINTY IN INCOME TAXES USING A RECOGNITION THRESHOLD OF MORE -LIKELY-THAN NOT TO BE SUSTAINED UPON EXAMINATION BY THE APPROPRIATE TAXING AUTHORITY MEASUREMENT OF THE TAX UNCERTAINTY OCCURS IF THE RECOGNITION THRESHOLD IS MET MANAGEMENT DETERMINED THERE WERE NO TAX UNCERTAINTIES THAT MET THE RECOGNITION THRESHOLD IN 2018 AND 2017

Supplemental Information

Return Reference	Explanation
PART XI, LINE 4B - OTHER ADJUSTMENTS	INTEREST INCOME NOT RECORDED ON BOOKS 57 CAPITAL LOSS REPORTED ON K-1 -2,833

Supplemental Information

Return Reference	Explanation
PART XII, LINE 4B - OTHER ADJUSTMENTS	EXPENSES REPORTED ON K-1'S 299

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

Schedule I (Form 990)

Grants and Other Assistance to Organizations, Governments and Individuals in the United States
Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22.
Attach to Form 990.
Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047
2018
Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization GREATER WILKES-BARRE INDUSTRIAL FUND INC

Employer identification number 24-6024395

Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? [X] Yes [] No
2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed

Table with 8 columns: (a) Name and address of organization or government, (b) EIN, (c) IRC section (if applicable), (d) Amount of cash grant, (e) Amount of non-cash assistance, (f) Method of valuation (book, FMV, appraisal, other), (g) Description of noncash assistance, (h) Purpose of grant or assistance. Row 1: (1) QUAD THREE GROUP, 37 NORTH WASHINGTON STREET, WILKES BARRE, PA 18701; 60,757; CASH; \$23,555 KINSHIP, \$15,803 EGAN OIL, \$21,399 TIMES LEADER PHASE II

- 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table
3 Enter total number of other organizations listed in the line 1 table

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22

Part III can be duplicated if additional space is needed

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Return Reference	Explanation
PART I, LINE 2	THE INDUSTRIAL FUND IS A PASS THROUGH FOR GRANT INCOME AS SUCH, THE INDUSTRIAL FUND DOES TRACK THE ELIGIBILITY OF APPLICANTS GRANTS ARE APPROVED AND REVIEWED FOR ELIGIBILITY AT THE GRANTOR LEVEL BEFORE THEY ARE DISBURSED TO THE ORGANIZATION THE MONITORING OF GRANT FUNDS IS DONE BY ONLY PAYING FUNDS AFTER THE WORK IS DONE AND SUBSTANTIATED

Schedule J
(Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 23.**
▶ **Attach to Form 990.**
▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

OMB No 1545-0047

2018

Open to Public Inspection

Name of the organization GREATER WILKES-BARRE INDUSTRIAL FUND INC	Employer identification number 24-6024395
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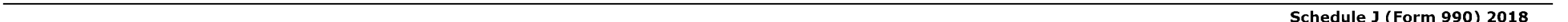
Part I Questions Regarding Compensation

		Yes	No		
<p>1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.</p> <table style="width: 100%; border: none;"> <tr> <td style="width: 50%; vertical-align: top;"> <input type="checkbox"/> First-class or charter travel <input type="checkbox"/> Travel for companions <input type="checkbox"/> Tax indemnification and gross-up payments <input type="checkbox"/> Discretionary spending account </td> <td style="width: 50%; vertical-align: top;"> <input type="checkbox"/> Housing allowance or residence for personal use <input type="checkbox"/> Payments for business use of personal residence <input type="checkbox"/> Health or social club dues or initiation fees <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef) </td> </tr> </table> <p>b If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain</p>	<input type="checkbox"/> First-class or charter travel <input type="checkbox"/> Travel for companions <input type="checkbox"/> Tax indemnification and gross-up payments <input type="checkbox"/> Discretionary spending account	<input type="checkbox"/> Housing allowance or residence for personal use <input type="checkbox"/> Payments for business use of personal residence <input type="checkbox"/> Health or social club dues or initiation fees <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef)	1a		
<input type="checkbox"/> First-class or charter travel <input type="checkbox"/> Travel for companions <input type="checkbox"/> Tax indemnification and gross-up payments <input type="checkbox"/> Discretionary spending account	<input type="checkbox"/> Housing allowance or residence for personal use <input type="checkbox"/> Payments for business use of personal residence <input type="checkbox"/> Health or social club dues or initiation fees <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef)				
<p>2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?</p>	2				
<p>3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.</p> <table style="width: 100%; border: none;"> <tr> <td style="width: 50%; vertical-align: top;"> <input type="checkbox"/> Compensation committee <input type="checkbox"/> Independent compensation consultant <input type="checkbox"/> Form 990 of other organizations </td> <td style="width: 50%; vertical-align: top;"> <input type="checkbox"/> Written employment contract <input type="checkbox"/> Compensation survey or study <input type="checkbox"/> Approval by the board or compensation committee </td> </tr> </table>	<input type="checkbox"/> Compensation committee <input type="checkbox"/> Independent compensation consultant <input type="checkbox"/> Form 990 of other organizations	<input type="checkbox"/> Written employment contract <input type="checkbox"/> Compensation survey or study <input type="checkbox"/> Approval by the board or compensation committee			
<input type="checkbox"/> Compensation committee <input type="checkbox"/> Independent compensation consultant <input type="checkbox"/> Form 990 of other organizations	<input type="checkbox"/> Written employment contract <input type="checkbox"/> Compensation survey or study <input type="checkbox"/> Approval by the board or compensation committee				
<p>4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:</p> <p>a Receive a severance payment or change-of-control payment?</p> <p>b Participate in, or receive payment from, a supplemental nonqualified retirement plan?</p> <p>c Participate in, or receive payment from, an equity-based compensation arrangement?</p> <p>If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.</p>	4a		No		
	4b		No		
	4c		No		
<p>Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.</p> <p>5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:</p> <p>a The organization?</p> <p>b Any related organization?</p> <p>If "Yes," on line 5a or 5b, describe in Part III.</p>	5a		No		
	5b		No		
<p>6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:</p> <p>a The organization?</p> <p>b Any related organization?</p> <p>If "Yes," on line 6a or 6b, describe in Part III.</p>	6a		No		
	6b		No		
<p>7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described in lines 5 and 6? If "Yes," describe in Part III.</p>	7	Yes			
<p>8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.</p>	8		No		
<p>9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?</p>	9				

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Return Reference	Explanation
PART I, LINE 7	THE PRESIDENT /CEO RECEIVES A BONUS. THE AMOUNT OF THE BONUS IS DETERMINED BY KEY PERFORMANCE INDICATORS SET AND APPROVED BY THE BOARD. THE BOARD OF DIRECTORS APPROVES THE BONUS BASED UPON HITTING THE TARGETS.



SCHEDULE O
(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

2018

Open to Public Inspection

Department of the Treasury

Name of the organization

GREATER WILKES-BARRE INDUSTRIAL
FUND INC

Employer identification number

24-6024395

990 Schedule O, Supplemental Information

Return Reference	Explanation
<p>FORM 990, PART VI, SECTION A, LINE 2</p>	<p>THE FOLLOWING FAMILY AND BUSINESS RELATIONSHIPS INCLUDE BOARD RELATIONSHIPS WITH BOARD MEMBERS OF ALL RELATED ENTITIES INCLUDED IN SCHEDULE R PHIL AMEND HAS A BUSINESS RELATIONSHIP WITH DOUG BARBACCI, PATRICK ENDLER, MARY ERWINE, ELIZABETH GRAHAM, ROBERT GRAHAM, CAROL KEUP, LORI NOCITO, WILLIAM SCRANTON, WILLIAM SORDONI, AND WICO VAN GENDEREN LARS ANDERSON HAS A BUSINESS RELATIONSHIP WITH JOHN DOWD DOUG BARBACCI HAS A BUSINESS RELATIONSHIP WITH PHIL AMEND AND TARA MUGFORD-WILSON WILLIAM BEEKMAN HAS NO BUSINESS RELATIONSHIP RON BEER HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER, WILLIAM JONES, AND WILLIAM SORDONI ROB BELZA HAS A BUSINESS RELATIONSHIP WITH JOHN J DOWD AND PATRICK ENDLER PAUL BERDY HAS A BUSINESS RELATIONSHIP WITH WILLIAM FROMEL AND CARL WITKOWSKI LINDSAY GRIFFIN HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER AND WILLIAM JONES MATTHEW BICKERT HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER LUCY BOARDWINE HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER AND THOMAS MAKOWSKI CHRISTIE L BONNICE HAS NO BUSINESS RELATIONSHIP JOSEPH BORLAND HAS A BUSINESS RELATIONSHIP WITH THOMAS MAKOWSKI THOMAS BOTZMAN HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER, WILLIAM JONES, THOMAS MAKOWSKI, TARA MUGFORD-WILSON, TERI OOMS, AND WILLIAM SORDONI JOSEPH A BOYLAN HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER, THOMAS MAKOWSKI, AND TERI OOMS DONALD BROMINSKI HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER, WILLIAM M JONES, THOMAS A MAKOWSKI, TERI OOMS, AND TROY STANDISH TONY CARLUCCI HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER, THOMAS MAKOWSKI, TERI OOMS AND TROY STANDISH IDA CASTRO HAS NO BUSINESS RELATIONSHIP CORNELIO CATENA HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER AND THOMAS MAKOWSKI STEVEN CLEMENTE HAS A BUSINESS RELATIONSHIP WITH THOMAS MAKOWSKI PETER DANCHAK HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER, PATRICK LEAHY, THOMAS A MAKOWSKI, TERI OOMS, AND TROY STANDISH ANGELO DECESARIS HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER NINA ZANON HAS A BUSINESS RELATIONSHIP WITH JOHN DOWD, PATRICK ENDLER, WILLIAM FROMEL, WILLIAM JONES, SCOTT LYNETT, AND MAUREN METZ SUSAN DIANA HAS BUSINESS RELATIONSHIP WITH WILLIAM SORDONI JOHN J DOWD HAS A BUSINESS RELATIONSHIP WITH LARS ANDERSON, ROBERT BELZA, NINA ZANON, PATRICK ENDLER, MARY ERWINE, WILLIAM M JONES, SUE K KLUGER, THOMAS A MAKOWSKI, TARA MUGFORD-WILSON, AND LORI NOCITO PATRICK ENDLER HAS A BUSINESS RELATIONSHIP WITH PHIL AMEND, RON BEER, ROBERT BELZA, LINDSAY BEZICK, MATTHEW BICKERT, LUCY BOARDWINE, THOMAS BOTZMAN, JOSEPH BOYLAN, DONALD BROMINSKI, TONY CARLUCCI, CORNELIO CATENA, PETER DANCHAK, ANGELO DECESARIS, NINA ZANON, JOHN DOWD, MARY ERWINE, MEGHAN FLANAGAN, WILLIAM FROMEL, LISA GOLDEN, BILL GOLDSWORTHY, PHILLIP JOHNSON, WILLIAM M JONES, CLAYTON KARAMBELAS, RICHARD KAZMERICK, CAROL KEUP, SUE KLUGER, PATRICK LEAHY, THOMAS LEARY, SHARON LEHMAN, CARMEN MAGISTRO, THOMAS A MAKOWSKI, JERRY METZ, MAUREN METZ, TARA MUGFORD-WILSON, MIKE MURRAY, LARRY NEW</p>

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Return Reference	Explanation
<p>FORM 990, PART VI, SECTION A, LINE 2</p>	<p>MAN, LORI NOCITO, GERARD O'DONNELL, TERI OOMS, BRIAN RINKER, GUY ROTHERY, PAUL RUSHTON, FR JACK RYAN, CONRAD SCHINTZ, DAVID SCHWAGER, MARK SOBECK, WILLIAM SORDONI, TROY STANDISH, BARBARA TOCZKO-MACULLOCK, WICO VAN GENDEREN, CARL WITKOWSKI, AND MIKE WOOD MARY ERWINE HAS A BUSINESS RELATIONSHIP WITH PHIL AMEND, JOHN J DOWD, AND PATRICK ENDLER TIM EVANS HAS NO BUSINESS RELATIONSHIP WILLIAM FROMEL HAS A BUSINESS RELATIONSHIP WITH PAUL BERDY, NIN A ZANON, PATRICK ENDLER, AND DAVID SCHWAGER GUS GENETTI JR HAS A BUSINESS RELATIONSHIP WITH PATRICK LEAHY AND TARA MUGFORD-WILSON BRIDGET GIUNTA-HUSTED HAS A BUSINESS RELATIONSHIP WITH PATRICK LEAHY AND THOMAS MAKOWSKI LISA GOBLE HAS NO BUSINESS RELATIONSHIP LISA G OLDEN HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER AND WILLIAM SORDONI BILL GOLDSWORTHY HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER ELIZABETH GRAHAM HAS A BUSINESS RELATIONSHIP WITH PHIL AMEND AND GERARD O'DONNELL ELIZABETH GRAHAM HAS A FAMILY RELATIONSHIP WITH ROBERT H GRAHAM ROBERT H GRAHAM HAS A BUSINESS RELATIONSHIP WITH PHIL AMEND AND WILLIAM M JONES ROBERT H GRAHAM HAS A FAMILY RELATIONSHIP WITH ELIZABETH GRAHAM JANET L HAL L HAS NO BUSINESS RELATIONSHIP JOHN HENRY HAS NO BUSINESS RELATIONSHIP HILDY IDE HAS NO BUSINESS RELATIONSHIP PHILIP JOHNSON HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER DAVID JOLLEY HAS NO BUSINESS RELATIONSHIP DALE JONES HAS NO BUSINESS RELATIONSHIP WILLIAM M JONES HAS BUSINESS RELATIONSHIP WITH RON BEER, LINDSAY GRIFFIN, THOMAS BOTZMAN, DONALD B ROMINSKI, NINA ZANON, JOHN J DOWD, PATRICK ENDLER, ROBERT GRAHAM, SCOTT LYNETT, TARA MUGFORD-WILSON, TERI OOMS, BRIAN RINKER, CONRAD SCHINTZ, WILLIAM SORDONI, TROY STANDISH, BARBARA TOCZKO-MACULLOCK AND CARL WITKOWSKI CLAYTON KARAMBELAS HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER AND PATRICK LEAHY RICHARD KAZMERICK HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER CAROL KEUP HAS A BUSINESS RELATIONSHIP WITH PHIL AMEND, PATRICK ENDLER, AND PATRICK LEAHY SUE K KLUGER HAS A BUSINESS RELATIONSHIP WITH JOHN J DOWD AND PATRICK ENDLER PATRICK LEAHY HAS A BUSINESS RELATIONSHIP WITH PETER DANCHAK, PATRICK ENDLER, GUS GENETTI JR, BRIDGET GIUNTA-HUSTED, CLAYTON KARAMBELAS, CAROL KEUP, SCOTT LYNETT, THOMAS MAKOWSKI, TARA MUGFORD-WILSON, TERI OOMS, GUY ROTHERY, WILLIAM SORDONI AND MIKE WOOD THOMAS P LEAHY HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER AND TERI OOMS SHARON LEHMAN HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER, THOMAS MAKOWSKI, AND TARA MUGFORD-WILSON SCOTT LYNETT HAS A BUSINESS RELATIONSHIP WITH NINA ZANON, WILLIAM JONES, AND PATRICK LEAHY CARMEN MAGISTRO HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER AND THOMAS MAKOWSKI THOMAS MAKOWSKI HAS A BUSINESS RELATIONSHIP WITH LUCY BOARDWINE, JOSEPH BORLAND, THOMAS BOTZMAN, JOSEPH BOYLAN, DONALD BROMINSKI, TONY CARLUCCI, CORNELIO CATENA, STEVEN CLEMENTE, PETER J DANCHAK, JOHN J DOWD, PATRICK ENDLER, BRIDGET GIUNTA-HUSTED, PATRICK LEAHY, SHARON LEHMAN, CARMEN MAGISTRO, TARA</p>

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Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 2	<p>MUGFORD-WILSON, TERI OOMS, ALANA ROBERTS, PAUL RUSHTON, CONRAD SCHINTZ, DAVID SCHWAGER, AN D MIKE WOOD JEFFREY METZ HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER, TARA MUGFORD-WILSON AND TROY STANDISH JEFFREY METZ HAS A FAMILY RELATIONSHIP WITH MAUREN METZ MAUREN METZ HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER, TARA MUGFORD-WILSON, NINA ZANON, AND TROY STANDISH MAUREEN METZ HAS A FAMILY RELATIONSHIP WITH JEFFREY METZ CATHERINE MIHALICK HAS NO BUSINESS RELATIONSHIP TARA MUGFORD-WILSON HAS A BUSINESS RELATIONSHIP WITH DOUG BARBACCI, THOMAS BOTZMAN, JOHN J DOWD, PATRICK ENDLER, GUS GENETTI, WILLIAM M JONES, PATRICK LEAHY, SHARON LEHMAN, THOMAS A MAKOWSKI, JEFFREY METZ, MAUREN METZ, GERARD O'DONNELL, TERI OOMS, GUY ROTHERY, WILLIAM SORDONI, TROY STANDISH, JEFFREY STINE, BARBARA TOCZKO-MACULOCK, CARL WITKOWSKI, AND MIKE WOOD MIKE MURRAY HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER ROBERT NEHER HAS A BUSINESS RELATIONSHIP WITH JOHN J DOWD LARRY NEWMAN HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER LORI NOCITO HAS A BUSINESS RELATIONSHIP WITH PHIL AMEND, JOHN DOWD, AND PATRICK ENDLER JAMES W O'BOYLE HAS NO BUSINESS RELATIONSHIP GERARD O'DONNELL HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER, ELIZABETH GRAHAM, TARA MUGFORD-WILSON, TERI OOMS, PAUL RUSTON, AND BARBARA TOCZKO-MACULOCK TERI OOMS HAS A BUSINESS RELATIONSHIP WITH THOMAS BOTZMAN, JOSEPH A BOYLAN, DONALD BROMINSKI, TONY CARLUCCI, PETER J DANCHAK, PATRICK ENDLER, WILLIAM M JONES, PATRICK LEAHY, THOMAS ALANA, THOMAS A MAKOWSKI, TARA MUGFORD-WILSON, GERARD O'DONNELL, SUSAN REILLY, BRIAN RINKER, ALANA ROBERTS, FR JACK RYAN, STEVEN SCHEINMAN, WILLIAM SCRANTON III, WILLIAM SORDONI, WICO VAN GENDEREN, AND MIKE WOOD LARRY PELLEGRINI HAS NO BUSINESS RELATIONSHIP SUSAN REILLY HAS A BUSINESS RELATIONSHIP WITH TERI OOMS BRIAN RINKER HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER, WILLIAM M JONES AND TERI OOMS ALANA ROBERTS HAS A BUSINESS RELATIONSHIP WITH THOMAS A MAKOWSKI AND TERI OOMS GUY ROTHERY HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER, PATRICK LEAHY, TARA MUGFORD-WILSON, AND WILLIAM SORDONI PAUL RUSHTON HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER, THOMAS A MAKOWSKI, GERARD O'DONNELL, AND WILLIAM SORDONI FR JACK RYAN HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER, AND TERI OOMS RACHEL RYBICKI HAS NO BUSINESS RELATIONSHIP ZUBEEN SAEED HAS NO BUSINESS RELATIONSHIP STEVEN SCHEINMAN HAS A BUSINESS RELATIONSHIP WITH TERI OOMS CONRAD SCHINTZ HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER, WILLIAM M JONES, AND THOMAS A MAKOWSKI</p>

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Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 2	CONTINUATION OF LINE 2 EXPLANATION DAVID SCHWAGER HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER, WILLIAM FROMEL, AND THOMAS MAKOWSKI WILLIAM SCRANTON III HAS A BUSINESS RELATIONSHIP WITH PHIL AMEND AND TERI OOMS LEWIS SEBIA HAS NO BUSINESS RELATIONSHIP JOSEPH SIMKULAK HAS NO BUSINESS RELATIONSHIP NICHOLAS SNYDER HAS NO BUSINESS RELATIONSHIP MARK J SOBECK HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER AND WILLIAM SORDONI WILLIAM SORDONI HAS A BUSINESS RELATIONSHIP PHIL AMEND, RON BEER, THOMAS BOTZMAN, SUSAN DIANA, PATRICK ENDLER, LISA GOLDEN, WILLIAM M JONES, PATRICK LEAHY, TARA MUGFORD-WILSON, TERI OOMS, GUY ROTHERY, PAUL RUSHTON, MARK SOBECK, BARBARA TOCZKO-MACULLOCK, CARL WITKOWSKI, AND MIKE WOOD TROY STANDISH HAS A BUSINESS RELATIONSHIP WITH DONALD BROMINSKI, TONY CARLUCCI, PETER DANCHAK, PATRICK ENDLER, WILLIAM M JONES, JOSEPH KLUGER, JEFFREY METZ, MAUREN METZ, TARA MUGFORD-WILSON, AND JEFFREY A STINE JEFFREY STINE HAS A BUSINESS RELATIONSHIP WITH TROY STANDISH AND TARA MUGFORD-WILSON JOHN M STRELLISH HAS NO BUSINESS RELATIONSHIP BARBARA TOCZKO-MACULLOCK HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER, WILLIAM M JONES, TARA MUGFORD-WILSON, GERARD O'DONNELL, AND WILLIAM SORDONI WICO VAN GENDEREN HAS A BUSINESS RELATIONSHIP WITH PHIL AMEND, PATRICK ENDLER, AND TERI OOMS CARL WITKOWSKI HAS A BUSINESS RELATIONSHIP WITH PAUL BERDY, PATRICK ENDLER, WILLIAM M JONES, TARA MUGFORD-WILSON, AND WILLIAM SORDONI MIKE WOOD HAS A BUSINESS RELATIONSHIP WITH PATRICK ENDLER, PATRICK LEAHY, THOMAS A MAKOWSKI, TARA MUGFORD-WILSON, TERI OOMS, AND WILLIAM SORDONI

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Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11B	PRIOR TO FILING WITH THE INTERNAL REVENUE SERVICE, THE FORM 990 IS REVIEWED BY MEMBERS OF THE GREATER WILKES-BARRE CHAMBER OF BUSINESS AND INDUSTRY ("CBI") AUDIT COMMITTEE CBI IS THE PARENT ENTITY OF THE GREATER WILKES-BARRE INDUSTRIAL FUND, INC THE TAX RETURN IS MADE AVAILABLE TO ALL BOARD MEMBERS PRIOR TO FILING

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 12C	<p>EACH "INTERESTED PERSON" SHALL ANNUALLY SIGN THE CONFLICT OF INTEREST DISCLOSURE STATEMENT WHICH AFFIRMS THAT SUCH PERSON A HAS RECEIVED A COPY OF THE CONFLICT OF INTEREST POLICY OR THE BY-LAWS, B HAS READ AND UNDERSTANDS THE POLICY, C HAS AGREED TO COMPLY WITH THE POLICY, AND D UNDERSTANDS THAT GREATER WILKES-BARRE CHAMBER OF BUSINESS AND INDUSTRY AND AFFILIATES ARE TAX-EXEMPT ORGANIZATIONS AND THAT IN ORDER TO MAINTAIN FEDERAL TAX EXEMPTION, MUST ENGAGE PRIMARILY IN ACTIVITIES WHICH ACCOMPLISH ONE OR MORE OF ITS TAX-EXEMPT PURPOSES UNDER IRC SECTION 501(C)3, 501(C)4, OR 501(C)6) OF THE INTERNAL REVENUE CODE ON THE CONFLICT OF INTEREST DISCLOSURE STATEMENT, ALL "INTERESTED PERSONS" MUST DETAIL ALL EXISTING OR POTENTIAL CONFLICTS OF INTEREST AND FILE THE FORM WITH THE GOVERNANCE COMMITTEE ANNUALLY INTERIM DISCLOSURES SHALL ALSO BE REQUIRED AS CONFLICTS DEVELOP SUBSEQUENT TO THE ANNUAL DISCLOSURES TO ENSURE THAT GREATER WILKES-BARRE CHAMBER OF BUSINESS AND INDUSTRY AND AFFILIATES OPERATE IN A MANNER CONSISTENT WITH THEIR CHARITABLE PURPOSES AND THAT THEY DO NOT ENGAGE IN ACTIVITIES THAT COULD INDIVIDUALLY JEOPARDIZE THEIR STATUS AS ORGANIZATIONS EXEMPT FROM FEDERAL INCOME TAX, A REVIEW OF ANY POTENTIAL CONFLICT SHALL BE CONDUCTED BY THE GOVERNANCE AND/OR AUDIT AND/OR FINANCE COMMITTEES REVIEW OF SUCH TRANSACTIONS INCLUDES THE FOLLOWING SUBJECTS A WHETHER COMPENSATION ARRANGEMENTS AND BENEFITS ARE REASONABLE AND ARE THE RESULTS OF APPROPRIATE NEGOTIATIONS B PARTIES SUBJECT TO THE TRANSACTION ARE EXCUSED FROM ALL DISCUSSION REGARDING THE TRANSACTION AND ARE NOT PRESENT DURING THE VOTE C ANY ABSTENTIONS TO THE VOTE ARE DOCUMENTED IN THE MEETING MINUTES A BOARD DEVELOPMENT COMMITTEE EXISTS AND MEETS AT LEAST TWO TIMES EACH YEAR IT EVALUATES THE PERFORMANCE OF CURRENT BOARD MEMBERS AND NOMINATES POTENTIAL BOARD MEMBERS TO THE ORGANIZATION'S BOARD FOR REVIEW AND RATIFICATION THOSE NOMINEES ARE SELECTED BASED ON A SET OF VARIABLES IMPORTANT TO THE MISSION OF THE ORGANIZATION THEY INCLUDE PROFESSIONAL AND EDUCATIONAL EXPERIENCE, DIVERSITY OF BACKGROUND, AND REPRESENTATION ACROSS A BROAD SPECTRUM OF THE BUSINESS AND CIVIC COMMUNITIES SERVED BY THE ORGANIZATION SPECIAL ATTENTION IS GIVEN TO ENSURE THAT NO PARTICULAR BUSINESS, INDUSTRY, OR INDIVIDUAL HAS THE ABILITY TO INFLUENCE A MULTIPLE NUMBER OF BOARD VOTES AT ANY TIME STAFF MEMBERS OF THE GREATER WILKES-BARRE CHAMBER OF BUSINESS & INDUSTRY DISTRIBUTE THE CONFLICT OF INTEREST STATEMENTS AT THE FIRST MEETING OF THE YEAR THE BOARD MEMBERS ARE REQUIRED TO RETURN THE SIGNED STATEMENTS WITHIN 2 WEEKS IF THE FORMS ARE NOT RETURNED WITHIN TWO WEEKS, STAFF MEMBERS WILL FOLLOW UP WITH THOSE BOARD MEMBERS WHO HAVE NOT RETURNED THEIR FORMS A STAFF MEMBER REVIEWS ALL OF THE CONFLICT OF INTEREST STATEMENTS AND NOTIFIES THE CHAIRMAN OF THE BOARD OF ANY CONFLICTS OF INTEREST THAT MAY EXIST A STAFF THEN MONITORS THE POTENTIAL FOR CONFLICTS OF INTEREST ON MATTERS THROUGHOUT THE YEAR</p>

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Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	THE GREATER WILKES-BARRE INDUSTRIAL FUND, INC 'S PARENT ENTITY, GREATER WILKES-BARRE CHAMBER OF BUSINESS AND INDUSTRY ("CBI"), MAINTAINS A PERSONNEL COMMITTEE CHARGED WITH ESTABLISHING AND ADMINISTERING THE COMPENSATION PRACTICES FOR OFFICERS AND KEY EMPLOYEES OF THE ORGANIZATION THE PERSONNEL COMMITTEE UTILIZES COMPARABILITY DATA PUBLISHED BY SIMILAR ECONOMIC DEVELOPMENT ORGANIZATIONS AND CHAMBERS OF COMMERCE, SUCH AS THE INTERNATIONAL ECONOMIC DEVELOPMENT COUNCIL AND THE ASSOCIATION OF CHAMBER OF COMMERCE EXECUTIVES, ON BOTH A NATIONAL AND STATEWIDE BASIS CBI'S COMPENSATION DECISIONS ARE BASED UPON A REVIEW OF COMPENSATION FOR JOBS THAT ARE SIMILAR IN RESPONSIBILITIES AND DUTIES, IN ORGANIZATIONS THAT ARE SIMILAR IN SIZE, REVENUE, AND/OR NUMBER OF EMPLOYEES COMMITTEE MEETINGS ARE HELD ON A REGULAR BASIS, AND DELIBERATION AND COMMITTEE DECISIONS ARE DOCUMENTED IN DETAIL

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION'S GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS ARE AVAILABLE UPON REQUEST

990 Schedule O, Supplemental Information

Return Reference	Explanation
SCHEDULE D, PART XI, LINE 2D	THE ORGANIZATION HAS LIMITED PARTNERSHIP INTERESTS OF 775680% INTEREST IN MID-ATLANTIC ANGEL GROUP II, GP, LLC, AND A 867989% INTEREST IN MID-ATLANTIC ANGEL FUND II, GP, LLC, AND CARRIES THE INVESTMENTS ON ITS BALANCE SHEET AT ORIGINAL COST OF \$50,000 THE ORGANIZATION REPORTS THE DISTRIBUTIONS MADE FROM THE PARTNERSHIPS AS INCOME ON ITS FINANCIAL STATEMENTS THE AMOUNT REPORTED FOR THE 2018 YEAR IS \$(3,077) THE AMOUNTS REPORTED ON THE 990 REFLECT THE INTEREST INCOME, CAPITAL LOSSES, AND EXPENSES REPORTED ON THE SCHEDULE K-1'S OF THE PARTNERSHIPS THE DIFFERENCES ARE SHOWN AS RECONCILING ITEMS ON PART XI AND PART XII OF SCHEDULE D

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Return Reference	Explanation
FORM 990, PART IX, LINE 11G	CONSULTING FEES PROGRAM SERVICE EXPENSES 16,200 MANAGEMENT AND GENERAL EXPENSES 0 FUNDRAISING EXPENSES 0 TOTAL EXPENSES 16,200 SUB-CONTRACTED COMPLIANCE FEES PROGRAM SERVICE EXPENSES 60,325 MANAGEMENT AND GENERAL EXPENSES 0 FUNDRAISING EXPENSES 0 TOTAL EXPENSES 60,325

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Return Reference	Explanation
FORM 990, PART XI, LINE 9	K-1 INCOME/ EXPENSES NOT REPORTED ON BOOKS 3,075

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Return Reference	Explanation
FORM 990, PART XII, LINE 2C	THE ORGANIZATION HAS A COMMITTEE THAT ASSUMES RESPONSIBILITY FOR OVERSIGHT OF THE AUDIT AND SELECTION OF THE INDEPENDENT ACCOUNTANT THE PROCESS HAS NOT CHANGED SINCE THE PRIOR YEAR

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART V, LINE 2A	THE SALARIES AND WAGES REPORTED ON FORM 990, PART IX ARE THE GREATER WILKES-BARRE INDUSTRIAL FUND'S ALLOCATED PAYROLL COSTS BASED ON TIME SPENT ALL INDIVIDUALS WORKING AT THE GREATER WILKES-BARRE DEVELOPMENT ARE EMPLOYEES OF THE GREATER WILKES BARRE CHAMBER OF BUSINESS & INDUSTRY ("CBI") AND ARE REPORTED ON ITS FORM 941 UNDER EIN 02-0605397 CBI IS AN AFFILIATED TAX-EXEMPT ORGANIZATION PAYROLL TAXES ARE ALLOCATED IN THE SAME MANNER AS SALARIES AND WAGES, BASED ON TIME SPENT THE ORGANIZATION'S ALLOCATED PAYROLL TAX EXPENSE IS INCLUDED IN "OTHER SALARIES AND WAGES" REPORTED ON LINE 7 OF THE STATEMENT OF FUNCTIONAL EXPENSES

**SCHEDULE R
(Form 990)**

Related Organizations and Unrelated Partnerships

OMB No 1545-0047

2018

**Open to Public
Inspection**

▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.**
▶ **Attach to Form 990.**
▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

Department of the Treasury
Internal Revenue Service

Name of the organization
GREATER WILKES-BARRE INDUSTRIAL
FUND INC

Employer identification number

24-6024395

Part I Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity

Part II Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
(1) GREATER WILKES-BARRE CHAMBER OF COMMERCE 2 PUBLIC SQUARE PO BOX 5340 WILKESBARRE, PA 18710 24-0751080	TO UNITE, GUIDE, SUPPORT AND SPEAK FOR THOSE WHO ENGAGED IN COMMERCE IN W-B	PA	501(C)(6)	N/A	THE GREATER WILKES-BARRE CHAMBER OF BUSINESS AND INDUSTRY		No
(2) GREATER WILKES-BARRE DEVELOPMENT CORPORATION 2 PUBLIC SQUARE PO BOX 5340 WILKESBARRE, PA 18710 37-1440334	TO PROMOTE THE ECONOMIC EXPANSION AND OVERALL CIVIC BETTERMENT	PA	501(C)(4)	N/A	THE GREATER WILKES-BARRE CHAMBER OF BUSINESS AND INDUSTRY		No
(3) CEG INC 2 PUBLIC SQUARE PO BOX 5340 WILKESBARRE, PA 18710 23-2369945	TO UNITE, GUIDE, SUPPORT AND SPEAK FOR THOSE ENGAGED IN COMMERCE IN W-B	PA	501(C)(6)	N/A	GREATER WYOMING VALLEY CHAMBER		No
(4) GREATER WYOMING VALLEY CHAMBER 2 PUBLIC SQUARE PO BOX 5340 WILKESBARRE, PA 18710 27-0633091	TO UNITE, GUIDE, SUPPORT AND SPEAK FOR THOSE ENGAGED IN COMMERCE IN W-B	PA	501(C)(6)	N/A	THE GREATER WILKES-BARRE CHAMBER OF BUSINESS AND INDUSTRY		No
(5) THE GREATER WILKES-BARRE GROWTH PARTNERSHIP 2 PUBLIC SQUARE PO BOX 5340 WILKESBARRE, PA 18710 26-3345028	TO SUPPORT THE ACTIVITIES OF THE RELATED ORGANIZATIONS	PA	501(C)(3)	LINE 7	THE GREATER WILKES-BARRE CHAMBER OF BUSINESS AND INDUSTRY		No
(6) THE GREATER WILKES-BARRE CHAMBER OF BUSINESS AND INDUSTRY 2 PUBLIC SQUARE PO BOX 5340 WILKESBARRE, PA 18710 06-0605397	SUPPORT, SPONSOR, ADMINISTER AND OVERSEE COMMUNITY PROGRAMS AND ACTIVITIES	PA	501(C)(3)	LINE 7	N/A		No

Part III Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

Part IV Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of- year assets	(h) Percentage ownership	(i) Section 512(b) (13) controlled entity?	
								Yes	No

Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule

	Yes	No
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?		
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity		No
b Gift, grant, or capital contribution to related organization(s)		No
c Gift, grant, or capital contribution from related organization(s)		No
d Loans or loan guarantees to or for related organization(s)	Yes	
e Loans or loan guarantees by related organization(s)		No
f Dividends from related organization(s)		No
g Sale of assets to related organization(s)		No
h Purchase of assets from related organization(s)		No
i Exchange of assets with related organization(s)		No
j Lease of facilities, equipment, or other assets to related organization(s)		No
k Lease of facilities, equipment, or other assets from related organization(s)		No
l Performance of services or membership or fundraising solicitations for related organization(s)		No
m Performance of services or membership or fundraising solicitations by related organization(s)		No
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	Yes	
o Sharing of paid employees with related organization(s)	Yes	
p Reimbursement paid to related organization(s) for expenses		No
q Reimbursement paid by related organization(s) for expenses		No
r Other transfer of cash or property to related organization(s)	Yes	
s Other transfer of cash or property from related organization(s)	Yes	

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1) GREATER WILKES BARRE GROWTH PARTNERSHIP	E	269,243	FMV
(2) GREATER WILKES BARRE CHAMBER OF BUSINESS & INDUSTRY	N	20,699	HOURS WORKED
(3) GREATER WILKES BARRE CHAMBER OF BUSINESS & INDUSTRY	O	36,665	HOURS WORKED
(4) GREATER WILKES BARRE CHAMBER OF BUSINESS & INDUSTRY	S		FMV
(5) GREATER WYOMING VALLEY CHAMBER	S		FMV
(6) GREATER WILKES BARRE DEVELOPMENT CORP	S		FMV

Part VII **Supplemental Information**

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference	Explanation

Additional Data

Software ID:
Software Version:
EIN: 24-6024395
Name: GREATER WILKES-BARRE INDUSTRIAL
FUND INC

Form 990, Schedule R, Part V - Transactions With Related Organizations

	(a) Name of related organization	(b) Transaction type(a-s)	(c) Amount Involved	(d) Method of determining amount involved
(1)	GREATER WILKES BARRE GROWTH PARTNERSHIP	E	269,243	FMV
(1)	GREATER WILKES BARRE CHAMBER OF BUSINESS & INDUSTRY	N	20,699	HOURS WORKED
(2)	GREATER WILKES BARRE CHAMBER OF BUSINESS & INDUSTRY	O	36,665	HOURS WORKED
(3)	GREATER WILKES BARRE CHAMBER OF BUSINESS & INDUSTRY	S		FMV
(4)	GREATER WYOMING VALLEY CHAMBER	S		FMV
(5)	GREATER WILKES BARRE DEVELOPMENT CORP	S		FMV