

Return of Organization Exempt From Income Tax

OMB No 1545-0047

Form 990 (Rev. January 2020) Department of the Treasury Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

2019

Do not enter social security numbers on this form as it may be made public. Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

A For the 2019 calendar year, or tax year beginning APR 1, 2019 and ending MAR 31, 2020

B Check if applicable: Address change, Name change, Initial return, Final return/terminated, Amended return, Application pending. C Name of organization: UNITED WAY OF MERCER COUNTY. D Employer identification number: 25-1039297. E Telephone number: 724-981-1884. G Gross receipts \$: 1,982,641. H(a) Is this a group return for subordinates? Yes No. H(b) Are all subordinates included? Yes No. I Tax-exempt status: 501(c)(3). J Website: WWW.UWMERCERCOUNTY.ORG. K Form of organization: Corporation. L Year of formation: 1974. M State of legal domicile: PA.

Part I Summary table with columns for Revenue, Expenses, and Net Assets or Fund Balances. Rows include mission statement, governance metrics, revenue breakdown, fundraising expenses, and asset/liability balances.

Part II Signature Block. Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete.

Signature Block details: Sign Here: MARIO MARINI, EXECUTIVE DIRECTOR. Date: 2-4-2021. Preparer: GREGORY J. KOCH, CPA. Firm: BLACK, BASHOR & PORSCH LLP. Address: 270 EAST CONNELLY BOULEVARD, SHARON, PA 16146.

May the IRS discuss this return with the preparer shown above? (see instructions) [X] Yes [] No

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SCANNED NOV 16 2021

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

X

1 Briefly describe the organization's mission
BUILDING STRONGER COMMUNITIES AND CREATING A BETTER QUALITY OF LIFE IS UNITED WAY OF MERCER COUNTY'S BOLD VISION TO LIFT FAMILIES OUT OF POVERTY. UNITED WAY OFFERS HOPE, OPPORTUNITIES, AND RESOURCES THAT CHANGE LIVES AND ENRICH FUTURES. BY FOCUSING ON EDUCATION,

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?
If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services?
If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses
Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code) (Expenses \$ 84,916. including grants of \$) (Revenue \$ 5,324.)
UNITED WAY OF MERCER COUNTY IS COMMITTED, ENGAGED, AND RESPONSIVE TO THE NEEDS OF OUR RESIDENTS. THROUGH ACTIVE VOLUNTEER ENGAGEMENT, UNITED WAY CONSISTENTLY SEEKS TO IMPROVE OUTCOMES FOR ITS PARTNER AGENCIES WHILE DEVELOPING INITIATIVES THAT BUILD COLLABORATIVE OPPORTUNITIES WITH OTHER ORGANIZATIONS. THROUGH A COMPREHENSIVE COMMUNITY IMPACT STRATEGY, VOLUNTEERS ARE ABLE TO PROVIDE PARTNER AGENCIES AND OTHER UNITED WAY INITIATIVES WITH RESOURCES THAT ENHANCE THE QUALITY OF LIFE FOR ALL.

4b (Code) (Expenses \$ 874,209. including grants of \$) (Revenue \$)
THE AGENCY HAS ADOPTED THE COMMUNITY IMPACT PHILOSOPHY TO INVEST DOLLARS IN AGENCIES AND PROGRAMS THAT ALIGN WITH CRITICAL NEEDS IDENTIFIED THROUGH THEIR ON GOING NEEDS ASSESSMENTS. THE AGENCY SUPPORTS A NETWORK OF QUALITY AGENCIES THAT ARE ELIGIBLE TO USE THE UNITED WAY OF MERCER COUNTY PENNSYLVANIA'S BRAND AND RECEIVE ALLOCATIONS OF UNRESTRICTED AND PROGRAM RESTRICTED GIVING IN THE AREAS OF EDUCATION, SELF-SUFFICIENCY, AND HEALTH. ALLOCATIONS TO MEMBER AGENCIES ARE DETERMINED BY VOLUNTEERS THROUGH THE AGENCY'S "AGENCY ALLOCATION REVIEW PROCESS". THESE VOLUNTEERS ENGAGE IN EDUCATIONAL ACTIVITIES, AGENCY VISITS, TRAINING, AND COUNCIL MEETINGS THROUGHOUT THE YEAR TO BETTER UNDERSTAND THE VARIOUS SERVICE SYSTEMS AND PROGRAMS FOR WHICH THEY ULTIMATELY MAKE DECISIONS. THEY HAVE USED A PROGRAM

4c (Code) (Expenses \$ 263,717. including grants of \$ 201,231.) (Revenue \$)
THE AGENCY COORDINATES AND FUNDS "SUCCESS BY 6", A COMMUNITY WIDE EFFORT THAT SEEKS TO PREPARE CHILDREN AND THEIR FAMILIES ACADEMICALLY AND SOCIALLY FOR ELEMENTARY SCHOOL. THE PROGRAM EMPLOYS EDUCATION LIAISONS THAT FOCUS ON SCHOOL READINESS. RESEARCH SHOWS HIGH-QUALITY PRE-ELEMENTARY SCHOOL PROGRAMS INCREASE A CHILD'S CHANCES OF SUCCEEDING IN SCHOOL.

THE AGENCY, IN COLLABORATION WITH SEVERAL LOCAL AREA SCHOOL DISTRICTS, HAS DEVELOPED AN AFTERSCHOOL PROGRAM TO PROVIDE EDUCATIONAL OPPORTUNITIES FOCUSING ON IMPROVING CLASSROOM PERFORMANCE AND ACADEMIC ACHIEVEMENT. THE PROGRAM'S TARGET AUDIENCE IS PRIMARILY MIDDLE SCHOOL STUDENTS AT RISK OF SCHOOL FAILURE WHO COME FROM ECONOMICALLY

4d Other program services (Describe on Schedule O)
(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses 1,222,842.

ABDGI O

Part IV Checklist of Required Schedules

		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	X	
2	Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ?	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		X
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V</i>	X	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
11a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	X	
11b	Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>		X
11c	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>		X
11d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>	X	
11e	Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	X	
11f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>		X
12a	Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	X	
12b	Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?		X
14b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	X	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		X
20a	Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		X
20b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	X	

Part IV Checklist of Required Schedules (continued)

	Yes	No
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III		X
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J		X
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a		X
24b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
24c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
24d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I		X
25b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I		X
26 Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II		X
27 Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III		X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions)		
28a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If "Yes," complete Schedule L, Part IV		X
28b A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV		X
28c A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If "Yes," complete Schedule L, Part IV		X
29 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M		X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I		X
34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1		X
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
35b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2		
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2		X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI		X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?		
Note: All Form 990 filers are required to complete Schedule O	X	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

	Yes	No
1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		
1b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		
1c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	X	

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

		Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return		
	2a 128		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	X	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?		X
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
b	If "Yes," enter the name of the foreign country <input type="checkbox"/> _____ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		X
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
7	Organizations that may receive deductible contributions under section 170(c).		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		X
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		X
d	If "Yes," indicate the number of Forms 8282 filed during the year		
	7d _____		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		X
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		
9	Sponsoring organizations maintaining donor advised funds.		
a	Did the sponsoring organization make any taxable distributions under section 4966?		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		
10	Section 501(c)(7) organizations. Enter:		
a	Initiation fees and capital contributions included on Part VIII, line 12	10a _____	
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b _____	
11	Section 501(c)(12) organizations. Enter:		
a	Gross income from members or shareholders	11a _____	
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	11b _____	
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a _____	
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b _____	
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
a	Is the organization licensed to issue qualified health plans in more than one state? Note: See the instructions for additional information the organization must report on Schedule O	13a _____	
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b _____	
c	Enter the amount of reserves on hand	13c _____	
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a _____	X
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O	14b _____	
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N	15 _____	X
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O	16 _____	X

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year. If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O.		
	1a		33
b	Enter the number of voting members included on line 1a, above, who are independent.		
	1b		33
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		X
6	Did the organization have members or stockholders?		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a	The governing body?	X	
b	Each committee with authority to act on behalf of the governing body?	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O.		X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	X	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13.	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	X	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done.	X	
13	Did the organization have a written whistleblower policy?	X	
14	Did the organization have a written document retention and destruction policy?	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official.	X	
b	Other officers or key employees of the organization. If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).	X	
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosure

- 17** List the states with which a copy of this Form 990 is required to be filed ► PA
- 18** Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
 Own website Another's website Upon request Other (explain on Schedule O)
- 19** Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- 20** State the name, address, and telephone number of the person who possesses the organization's books and records ►
MARIO MARINI - 724-981-1884
493 S. HERMITAGE ROAD, HERMITAGE, PA 16148

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

See instructions for the order in which to list the persons above

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W 2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) ROBERT PICCIRILLI BOARD MEMBER	1.00	X		X			0.	0.	0.	
(2) RON AMRHEIN BOARD MEMBER	1.00	X					0.	0.	0.	
(3) KIM ANGLIN BOARD MEMBER	1.00	X					0.	0.	0.	
(4) RANDY BECK BOARD MEMBER	1.00	X					0.	0.	0.	
(5) TAMMY CALDERWOOD BOARD MEMBER	1.00	X					0.	0.	0.	
(6) SANDI CARANGI BOARD MEMBER	1.00	X					0.	0.	0.	
(7) RACHEL CYPHERT BOARD MEMBER	1.00	X					0.	0.	0.	
(8) MICHAEL DAVIS BOARD MEMBER	1.00	X					0.	0.	0.	
(9) TOM DETORO BOARD MEMBER	1.00	X					0.	0.	0.	
(10) LISA DIMUCCIO-ZGELA BOARD MEMBER	1.00	X					0.	0.	0.	
(11) BRAD DOYLE BOARD MEMBER	1.00	X					0.	0.	0.	
(12) ALYSON FISHER BOARD MEMBER	1.00	X					0.	0.	0.	
(13) STEPHANIE GANTZ SECRETARY	1.00	X					0.	0.	0.	
(14) CHERYL GOLDSTONE BOARD MEMBER	1.00	X					0.	0.	0.	
(15) BRAD GOSSER EARLY EDUCATION CHAIRMAN	1.00	X					0.	0.	0.	
(16) ANDY HARKULKICH BOARD MEMBER	1.00	X					0.	0.	0.	
(17) TERRY HARRISON BOARD MEMBER	1.00	X					0.	0.	0.	

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(18) LIZ IZENAS BOARD MEMBER	1.00	X						0.	0.	0.
(19) ASHLEIGH JAMISON BOARD MEMBER	1.00	X						0.	0.	0.
(20) JOHN LIBONATI BOARD MEMBER	1.00	X						0.	0.	0.
(21) KATERI LINN BOARD MEMBER	1.00	X						0.	0.	0.
(22) GREGG MCCANDLESS BOARD MEMBER	1.00	X						0.	0.	0.
(23) LONNIE MCFALL BOARD MEMBER	1.00	X						0.	0.	0.
(24) TIM MCGONIGLE BOARD MEMBER	1.00	X						0.	0.	0.
(25) CHRISTINA MULTARI BOARD MEMBER	1.00	X						0.	0.	0.
(26) TRACY SCHLIEP ALLOCATIONS CHAIRPERSON	1.00	X						0.	0.	0.
1b Subtotal								0.	0.	0.
c Total from continuation sheets to Part VII, Section A								81,309.	0.	20,412.
d Total (add lines 1b and 1c)								81,309.	0.	20,412.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **0**

	Yes	No
3 Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual		X
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation
NONE		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **0**

SEE PART VII, SECTION A CONTINUATION SHEETS

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A)	(B)	(C)	(D)	
			Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts	1 a	Federated campaigns	1a				
	b	Membership dues	1b				
	c	Fundraising events	1c				
	d	Related organizations	1d				
	e	Government grants (contributions)	1e	931,840.			
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	574,498.			
	g	Noncash contributions included in lines 1a-1f	1g	\$			
	h	Total. Add lines 1a-1f			1,506,338.		
	Program Service Revenue	2 a	OTHER	Business Code	900099	5,324.	5,324.
b							
c							
d							
e							
f		All other program service revenue					
g		Total. Add lines 2a-2f			5,324.		
Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)			32,137.	32,137.	
	4	Income from investment of tax-exempt bond proceeds					
	5	Royalties					
	6 a		(i) Real	(ii) Personal			
		6a	Gross rents	68,347.			
		6b	Less rental expenses	45,531.			
	6c	Rental income or (loss)	22,816.				
	d	Net rental income or (loss)			22,816.	22,816.	
	7 a		(i) Securities	(ii) Other			
		7a	Gross amount from sales of assets other than inventory	304,965.			
		7b	Less cost or other basis and sales expenses	271,524.			
	7c	Gain or (loss)	33,441.				
	d	Net gain or (loss)			33,441.	33,441.	
	8 a		Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18	8a	65,530.		
b		Less direct expenses	8b	21,758.			
c		Net income or (loss) from fundraising events		43,772.		43,772.	
9 a		Gross income from gaming activities. See Part IV, line 19	9a				
	b	Less direct expenses	9b				
	c	Net income or (loss) from gaming activities					
10 a		Gross sales of inventory, less returns and allowances	10a				
	b	Less cost of goods sold	10b				
	c	Net income or (loss) from sales of inventory					
Miscellaneous Revenue	11 a		Business Code				
	b						
	c						
	d	All other revenue					
	e	Total. Add lines 11a-11d					
12	Total revenue. See instructions			1,643,828.	5,324.	0.	
						132,166.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	201,231.	201,231.		
2 Grants and other assistance to domestic individuals See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	102,346.	19,159.	6,428.	76,759.
6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	653,010.	585,420.	35,622.	31,968.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	8,155.		5,637.	2,518.
9 Other employee benefits	20,886.	9,219.	5,149.	6,518.
10 Payroll taxes	51,305.	40,585.	3,331.	7,389.
11 Fees for services (nonemployees)				
a Management				
b Legal				
c Accounting	15,862.		15,862.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees	13,750.		13,750.	
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	91,496.	90,943.	157.	396.
12 Advertising and promotion	20,272.	16,877.		3,395.
13 Office expenses				
14 Information technology	73,398.	68,768.	1,946.	2,684.
15 Royalties				
16 Occupancy	16,448.	4,164.	4,997.	7,287.
17 Travel	8,383.	2,650.		5,733.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	8,061.	364.	556.	7,141.
20 Interest	2,962.		2,962.	
21 Payments to affiliates				
22 Depreciation, depletion, and amortization				
23 Insurance	6,891.	2,068.	230.	4,593.
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a SUPPLIES	168,714.	168,545.	106.	63.
b SPECIAL EVENTS	38,140.			38,140.
c MEMBERSHIP DUES	12,013.		12,013.	
d EQUIPMENT MAINTENANCE A	8,070.	356.	3,499.	4,215.
e All other expenses	2,848.	12,493.	5,026.	<14,671.>
25 Total functional expenses Add lines 1 through 24e	1,524,241.	1,222,842.	117,271.	184,128.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				
Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A) Beginning of year		(B) End of year
Assets	1 Cash - non-interest-bearing	88,600.	1	125,811.
	2 Savings and temporary cash investments	162,279.	2	144,854.
	3 Pledges and grants receivable, net	301,175.	3	401,422.
	4 Accounts receivable, net	1,103.	4	
	5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	9,539.	9	10,370.
	10a Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a 457,785.		
	b Less accumulated depreciation	10b 336,494.	10c 132,125.	121,291.
	11 Investments - publicly traded securities		11	
	12 Investments - other securities See Part IV, line 11		12	
	13 Investments - program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets See Part IV, line 11	800,846.	15	606,459.
16 Total assets. Add lines 1 through 15 (must equal line 33)	1,495,667.	16	1,410,207.	
Liabilities	17 Accounts payable and accrued expenses	33,847.	17	41,150.
	18 Grants payable		18	
	19 Deferred revenue	2,317.	19	1,360.
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability Complete Part IV of Schedule D		21	
	22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D	576,607.	25	458,742.
	26 Total liabilities. Add lines 17 through 25	612,771.	26	501,252.
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 27, 28, 32, and 33.			
	27 Net assets without donor restrictions	270,594.	27	243,634.
	28 Net assets with donor restrictions	612,302.	28	665,321.
	Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 29 through 33.			
	29 Capital stock or trust principal, or current funds		29	
	30 Paid-in or capital surplus, or land, building, or equipment fund		30	
	31 Retained earnings, endowment, accumulated income, or other funds		31	
	32 Total net assets or fund balances	882,896.	32	908,955.
33 Total liabilities and net assets/fund balances	1,495,667.	33	1,410,207.	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	1,643,828.
2	Total expenses (must equal Part IX, column (A), line 25)	2	1,524,241.
3	Revenue less expenses Subtract line 2 from line 1	3	119,587.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	882,896.
5	Net unrealized gains (losses) on investments	5	<93,528.>
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain on Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	908,955.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		X
b	Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	X	
c	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O	X	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits		

Form 990 (2019)

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support
Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.
▶ Attach to Form 990 or Form 990-EZ.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

2019

Open to Public Inspection

Name of the organization **UNITED WAY OF MERCER COUNTY** Employer identification number **25-1039297**

Part I Reason for Public Charity Status (All organizations must complete this part) See instructions

The organization is not a private foundation because it is (For lines 1 through 12, check only one box.)

- 1 A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2 A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E (Form 990 or 990-EZ))
- 3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state _____
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II)
- 6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II)
- 8 A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II)
- 9 An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions) Enter the name, city, and state of the college or university _____
- 10 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2)**. (Complete Part III)
- 11 An organization organized and operated exclusively to test for public safety See **section 509(a)(4)**.
- 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)** See **section 509(a)(3)**. Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g
 - a **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization **You must complete Part IV, Sections A and B.**
 - b **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s) **You must complete Part IV, Sections A and C.**
 - c **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions) **You must complete Part IV, Sections A, D, and E.**
 - d **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
 - e Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization
 - f Enter the number of supported organizations

07

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
Total						

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	699,637.	711,422.	806,941.	1,027,234.	1,506,338.	4,751,572.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	699,637.	711,422.	806,941.	1,027,234.	1,506,338.	4,751,572.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)		.	.			63,775.
6 Public support. Subtract line 5 from line 4						4,687,797.

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
7 Amounts from line 4	699,637.	711,422.	806,941.	1,027,234.	1,506,338.	4,751,572.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	125,625.	145,768.	147,053.	139,534.	110,484.	668,464.
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	2,183.	4,650.	3,647.	2,366.	5,324.	18,170.
11 Total support. Add lines 7 through 10						5,438,206.
12 Gross receipts from related activities, etc. (see instructions)					12	

13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here

Section C. Computation of Public Support Percentage

14 Public support percentage for 2019 (line 6, column (f) divided by line 11, column (f))	14	86.20 %
15 Public support percentage from 2018 Schedule A, Part II, line 14	15	83.38 %

16a 33 1/3% support test - 2019. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

b 33 1/3% support test - 2018. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

17a 10% -facts-and-circumstances test - 2019. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization

b 10% -facts-and-circumstances test - 2018. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization

18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI)						
13 Total support. (Add lines 9, 10c, 11, and 12)						

14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here

Section C. Computation of Public Support Percentage

15 Public support percentage for 2019 (line 8, column (f), divided by line 13, column (f))	15	%
16 Public support percentage from 2018 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2019 (line 10c, column (f), divided by line 13, column (f))	17	%
18 Investment income percentage from 2018 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests - 2019. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

b 33 1/3% support tests - 2018. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer (b) and (c) below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?	11a	
b A family member of a person described in (a) above?	11b	
c A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c	

Section B. Type I Supporting Organizations

	Yes	No
1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1	
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.	2	

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).	1	

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	1	
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).	2	
3 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.	3	

Section E. Type III Functionally Integrated Supporting Organizations

	Yes	No
1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).		
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.		
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.		
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).		
2 Activities Test. Answer (a) and (b) below.		
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.	2a	
b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.	2b	
3 Parent of Supported Organizations. Answer (a) and (b) below.		
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI.	3a	
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b	

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	
Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI)		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d	3	
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions)	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by .035	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	
Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1	
2	Enter 85% of line 1	2	
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3	
4	Enter greater of line 2 or line 3	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions)		

Schedule A (Form 990 or 990-EZ) 2019

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in Part VI) See instructions	
7 Total annual distributions. Add lines 1 through 6	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI) See instructions	
9 Distributable amount for 2019 from Section C, line 6	
10 Line 8 amount divided by line 9 amount	

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2019	(iii) Distributable Amount for 2019
1 Distributable amount for 2019 from Section C, line 6	-	-	
2 Underdistributions, if any, for years prior to 2019 (reasonable cause required- explain in Part VI) See instructions			
3 Excess distributions carryover, if any, to 2019			
a From 2014			
b From 2015			
c From 2016			
d From 2017			
e From 2018			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2019 distributable amount			
i Carryover from 2014 not applied (see instructions)			
j Remainder Subtract lines 3g, 3h, and 3i from 3f.			
4 Distributions for 2019 from Section D, line 7 \$			
a Applied to underdistributions of prior years			
b Applied to 2019 distributable amount			
c Remainder Subtract lines 4a and 4b from 4			
5 Remaining underdistributions for years prior to 2019, if any Subtract lines 3g and 4a from line 2 For result greater than zero, explain in Part VI. See instructions			
6 Remaining underdistributions for 2019 Subtract lines 3h and 4b from line 1 For result greater than zero, explain in Part VI See instructions			
7 Excess distributions carryover to 2020. Add lines 3j and 4c			
8 Breakdown of line 7.			
a Excess from 2015			
b Excess from 2016			
c Excess from 2017			
d Excess from 2018			
e Excess from 2019			

Part VI **Supplemental Information.** Provide the explanations required by Part II, line 10, Part II, line 17a or 17b, Part III, line 12, Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, Part IV, Section B, lines 1 and 2, Part IV, Section C, line 1, Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b, Part V, line 1, Part V, Section B, line 1e, Part V, Section D, lines 5, 6, and 8, and Part V, Section E, lines 2, 5, and 6 Also complete this part for any additional information (See instructions)

Multiple horizontal lines for supplemental information.

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization

UNITED WAY OF MERCER COUNTY

Employer identification number

25-1039297

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		

- 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Yes No
- 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Yes No

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7

- 1 Purpose(s) of conservation easements held by the organization (check all that apply)
- Preservation of land for public use (for example, recreation or education) Preservation of a historically important land area
- Protection of natural habitat Preservation of a certified historic structure
- Preservation of open space
- 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year
- | | Held at the End of the Tax Year |
|--|---------------------------------|
| a Total number of conservation easements | 2a |
| b Total acreage restricted by conservation easements | 2b |
| c Number of conservation easements on a certified historic structure included in (a) | 2c |
| d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register | 2d |
- 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____
- 4 Number of states where property subject to conservation easement is located ▶ _____
- 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Yes No
- 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ _____
- 7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$ _____
- 8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? Yes No
- 9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8

- 1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items
- b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items
- (i) Revenue included on Form 990, Part VIII, line 1 ▶ \$ _____
- (ii) Assets included in Form 990, Part X ▶ \$ _____
- 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items
- a Revenue included on Form 990, Part VIII, line 1 ▶ \$ _____
- b Assets included in Form 990, Part X ▶ \$ _____

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2019

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply)

- a Public exhibition
- b Scholarly research
- c Preservation for future generations
- d Loan or exchange program
- e Other _____

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No

b If "Yes," explain the arrangement in Part XIII and complete the following table

- c Beginning balance
- d Additions during the year
- e Distributions during the year
- f Ending balance

	Amount
1c	
1d	
1e	
1f	

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	30,457.	32,002.	29,009.	26,985.	28,027.
b Contributions					
c Net investment earnings, gains, and losses	<3,028.>	176.	3,296.	3,219.	<196.>
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses	344.	1,721.	303.	1,195.	846.
g End of year balance	27,085.	30,457.	32,002.	29,009.	26,985.

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a Board designated or quasi-endowment %
- b Permanent endowment 18.46 %
- c Term endowment 81.54 %

The percentages on lines 2a, 2b, and 2c should equal 100%

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

- (i) Unrelated organizations
- (ii) Related organizations

	Yes	No
3a(i)		X
3a(ii)		X
3b		

b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings		416,898.	296,857.	120,041.
c Leasehold improvements				
d Equipment		40,887.	39,637.	1,250.
e Other				
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10c)				121,291.

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b See Form 990, Part X, line 12

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c See Form 990, Part X, line 13

(a) Description of investment	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d See Form 990, Part X, line 15

(a) Description	(b) Book value
(1) BENEFICIAL INTEREST IN PERPETUAL TRUST	469,152.
(2) BENEFICIAL INTEREST IN COMMUNITY FOUNDATION	135,257.
(3) SECURITY DEPOSIT	2,050.
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15) ▶ 606,459.	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f See Form 990, Part X, line 25

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) ALLOCATIONS AND DESIGNATIONS	
(3) PAYABLE TO MEMBER AGENCIES	200,000.
(4) FUNDS HELD FOR OTHERS	144,779.
(5) ACCRUED PAYROLL AND TAXES	56,619.
(6) LINE-OF-CREDIT	50,732.
(7) REFUNDABLE ADVANCE	6,612.
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25) ▶ 458,742.	

2. Liability for uncertain tax positions In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740 Check here if the text of the footnote has been provided in Part XIII

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a

1	Total revenue, gains, and other support per audited financial statements		1	1,603,839.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12			
a	Net unrealized gains (losses) on investments	2a	<93,528.>	
b	Donated services and use of facilities	2b		
c	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIII)	2d	67,289.	
e	Add lines 2a through 2d	2e	<26,239.>	
3	Subtract line 2e from line 1	3		1,630,078.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	13,750.	
b	Other (Describe in Part XIII)	4b		
c	Add lines 4a and 4b	4c		13,750.
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)	5		1,643,828.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a

1	Total expenses and losses per audited financial statements		1	1,577,780.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25			
a	Donated services and use of facilities	2a		
b	Prior year adjustments	2b		
c	Other losses	2c		
d	Other (Describe in Part XIII)	2d	67,289.	
e	Add lines 2a through 2d	2e		67,289.
3	Subtract line 2e from line 1	3		1,510,491.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	13,750.	
b	Other (Describe in Part XIII)	4b		
c	Add lines 4a and 4b	4c		13,750.
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)	5		1,524,241.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b; Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

PART XI, LINE 2D - OTHER ADJUSTMENTS:

DIRECT FUNDRAISING EXPENSES	21,758.
RENTAL EXPENSES OFFSET AGAINST RENTAL INCOME	45,531.
TOTAL TO SCHEDULE D, PART XI, LINE 2D	67,289.

PART XII, LINE 2D - OTHER ADJUSTMENTS:

DIRECT FUNDRAISING EXPENSES	21,758.
RENTAL EXPENSES OFFSET AGAINST RENTAL INCOME	45,531.
TOTAL TO SCHEDULE D, PART XII, LINE 2D	67,289.

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
		WING KING (event type)	GOLF OUTING (event type)	1 (total number)	(add col (a) through col (c))
Revenue	1	16,846.	15,502.	33,182.	65,530.
	2				
	3	16,846.	15,502.	33,182.	65,530.
Direct Expenses	4			1,550.	1,550.
	5				
	6		4,775.		4,775.
	7	4,657.	4,092.		8,749.
	8				
	9	3,592.	680.	2,412.	6,684.
	10	Direct expense summary Add lines 4 through 9 in column (d)			21,758.
	11	Net income summary Subtract line 10 from line 3, column (d)			43,772.

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col (a) through col (c))
		1			
Direct Expenses	2				
	3				
	4				
	5				
	6	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
7	Direct expense summary Add lines 2 through 5 in column (d)				
8	Net gaming income summary Subtract line 7 from line 1, column (d)				

9 Enter the state(s) in which the organization conducts gaming activities _____

a Is the organization licensed to conduct gaming activities in each of these states? Yes No

b If "No," explain _____

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? Yes No

b If "Yes," explain _____

**SCHEDULE I
(Form 990)**

Department of the Treasury
Internal Revenue Service

**Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States**

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2019

Open to Public
Inspection

Name of the organization

UNITED WAY OF MERCER COUNTY

Employer identification number
25-1039297

Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICAN RED CROSS - MERCER & TRUMBULL COUNTIES - 661 MAHONING AVENUE NW, P.O. BOX 1390 - WARREN, OH 44482	34-0714624	501(C)(3)	5,000.	0.			PROVIDE FUNDING FOR THE DISASTER, EMERGENCY & HEALTH, SAFETY & COMMUNITY SERVICE
BUHL COMMUNITY RECREATION CENTER 28 NORTH PINE AVENUE SHARON, PA 16146	25-0981137	501(C)(3)	10,500.	0.			PROVIDE FUNDING FOR PROGRAMS THAT PROVIDE RECREATIONAL, SOCIAL WELLNESS & EDUCATIONAL
CHILDREN'S AID SOCIETY 350 WEST MARKET STREET, BOX 167 MERCER, PA 16137	25-0995759	501(C)(3)	14,000.	0.			PROVIDES FUNDING FOR PROGRAMS IMPROVING QUALITY OF LIFE FOR CHILDREN INCLUDING
CHILDREN'S CENTER OF MERCER COUNTY 900 NORTH HERMITAGE ROAD, SUITE 3 HERMITAGE, PA 16148	25-0983061	501(C)(3)	4,500.	0.			PROVIDES FUNDING FOR PROGRAMS THAT PROVIDES SPECIALIZED EDUCATION AND THERAPEUTIC SERVICES TO
COMMUNITY COUNSELING CENTER 2201 EAST STATE STREET HERMITAGE, PA 16148	25-1340027	501(C)(3)	10,000.	0.			PROVIDES FUNDING FOR OUTPATIENT PROGRAM HELPING INDIVIDUALS & FAMILIES TO ATTAIN
COMMUNITY LIBRARY OF SHENANGO VALLEY - 11 N. SHARPSVILLE AVE - SHARON, PA 16146	20-8392137	501(C)(3)	5,000.	0.			PROVIDES FUNDING FOR PUBLIC LIBRARY SERVICE SERVING INFORMATIONAL, EDUCATIONAL &

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

3 Enter total number of other organizations listed in the line 1 table

▶ 16.
▶ 0.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

SEE PART IV FOR COLUMN (H) DESCRIPTIONS

Schedule I (Form 990) (2019)

UNITED WAY OF MERCER COUNTY

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II)							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
JUNIOR ACHIEVEMENT OF WESTERN PA PENN STATE ERIE, LOGAN CARRIAGE HOUSE, 4213 STATION RD - ERIE, PA 16563	25-0983059	501(C)(3)	2,000.	0.			PROVIDES FUNDING FOR DAISY GIRL SCOUT PROGRAM FOR GIRLS IN KINDERGARTEN TO GRADE 3 DEVELOPING
KEYSTONE BLIND ASSOCIATION 3056 E. STATE STREET HERMITAGE, PA 16148	25-0969420	501(C)(3)	15,000.	0.			PROVIDES FUNDING FOR K-12 PROGRAMS TO GIVE STUDENTS THE KNOWLEDGE & SKILLS TO OWN THEIR ECONOMIC
MENTAL HEALTH ASSOCIATION OF MERCER COUNTY, INC. - 196 STAMBAUGH AVENUE - SHARON, PA 16146	25-1184667	501(C)(3)	5,000.	0.			PROVIDES FUNDING FOR ADVOCACY & EDUCATION PROGRAMS TO IMPROVE QUALITY OF LIFE FOR
MERCER COUNTY FAMILY CENTER 60 FREDONIA RD. GREENVILLE, PA 16125	25-6011926	501(C)(3)	8,000.	0.			TO SUPPORT CHILDREN AND THEIR FAMILIES BY EMPHASIZING POSITIVE CHILD DEVELOPMENT.
PRINCE OF PEACE CENTER BOX 89, 502 DARR AVENUE FARRELL, PA 16121	25-1586148	501(C)(3)	32,000.	0.			PROVIDES FUNDING FOR COMPREHENSIVE ASSISTANCE PROGRAM MEETING CRISIS NEEDS FOR LOW INCOME
SALVATION ARMY - GREENVILLE 288 MAIN STREET GREENVILLE, PA 16125	13-5562351	501(C)(3)	15,000.	0.			PROVIDES FUNDING FOR COMPREHENSIVE ASSISTANCE PROGRAM MEETING CRISIS NEEDS FOR LOW-INCOME
SALVATION ARMY - SHENANGO VALLEY CORP - FISHER HALL AVENUE, P.O. BOX 629 - SHARON, PA 16146	13-5562351	501(C)(3)	35,000.	0.			PROVIDES FUNDING FOR AFTER SCHOOL CHILDREN'S PROGRAM AND YOUTH DEVELOPMENT PROGRAM OF
SHENANGO VALLEY URBAN LEAGUE 601 INDIANA AVENUE FARRELL, PA 16121	25-1193018	501(C)(3)	5,000.	0.			PROVIDES FUNDING FOR SUMMER YOUTH PROGRAM, EMPLOYMENT COUNSELING PROGRAM & HOUSING /
SHENANGO VALLEY YMCA 925 NORTH HERMITAGE ROAD HERMITAGE, PA 16148	25-1113598	501(C)(3)	8,500.	0.			PROVIDES FUNDING FOR AFTER SCHOOL CHILDREN'S PROGRAM AND YOUTH DEVELOPMENT PROGRAM OF

UNITED WAY OF MERCER COUNTY

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE GOOD SHEPHERD CENTER 144 - 146 MAIN STREET GREENVILLE, PA 16125	25-1662688	501(C)(3)	9,000.	0.			PROVIDES FUNDING FOR CENTER'S FOOD PANTRY, EMERGENCY FOOD SERVICE & OCCUPANCY ASSISTANCE FOR

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22
 Part III can be duplicated if additional space is needed

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance

Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information

PART II, LINE 1, COLUMN (H):
NAME OF ORGANIZATION OR GOVERNMENT:
 AMERICAN RED CROSS - MERCER & TRUMBULL COUNTIES
(H) PURPOSE OF GRANT OR ASSISTANCE: PROVIDE FUNDING FOR THE DISASTER,
 EMERGENCY & HEALTH, SAFETY & COMMUNITY SERVICE PROGRAMS.
NAME OF ORGANIZATION OR GOVERNMENT: BUHL COMMUNITY RECREATION CENTER
(H) PURPOSE OF GRANT OR ASSISTANCE: PROVIDE FUNDING FOR PROGRAMS THAT
 PROVIDE RECREATIONAL, SOCIAL WELLNESS & EDUCATIONAL PROGRAMS FOR PEOPLE

Part IV Supplemental Information

OF ALL AGES IN THE COMMUNITY.

NAME OF ORGANIZATION OR GOVERNMENT: CHILDREN'S AID SOCIETY

(H) PURPOSE OF GRANT OR ASSISTANCE: PROVIDES FUNDING FOR PROGRAMS IMPROVING QUALITY OF LIFE FOR CHILDREN INCLUDING ADOPTION SERVICES, DAYCARE & FAMILY SUPPORTIVE SERVICES.

NAME OF ORGANIZATION OR GOVERNMENT: CHILDREN'S CENTER OF MERCER COUNTY

(H) PURPOSE OF GRANT OR ASSISTANCE: PROVIDES FUNDING FOR PROGRAMS THAT PROVIDES SPECIALIZED EDUCATION AND THERAPEUTIC SERVICES TO ALL CHILDREN IN MERCER COUNTY.

NAME OF ORGANIZATION OR GOVERNMENT: COMMUNITY COUNSELING CENTER

(H) PURPOSE OF GRANT OR ASSISTANCE: PROVIDES FUNDING FOR OUTPATIENT PROGRAM HELPING INDIVIDUALS & FAMILIES TO ATTAIN HEALTHY & FULFILLING LIVES.

NAME OF ORGANIZATION OR GOVERNMENT: COMMUNITY LIBRARY OF SHENANGO VALLEY

(H) PURPOSE OF GRANT OR ASSISTANCE: PROVIDES FUNDING FOR PUBLIC LIBRARY SERVICE SERVING INFORMATIONAL, EDUCATIONAL & RECREATIONAL NEEDS OF THE SHENANGO VALLEY.

NAME OF ORGANIZATION OR GOVERNMENT: JUNIOR ACHIEVEMENT OF WESTERN PA

(H) PURPOSE OF GRANT OR ASSISTANCE: PROVIDES FUNDING FOR DAISY GIRL SCOUT PROGRAM FOR GIRLS IN KINDERGARTEN TO GRADE 3 DEVELOPING GIRLS' CONFIDENCE, COURAGE, & CHARACTER.

NAME OF ORGANIZATION OR GOVERNMENT: KEYSTONE BLIND ASSOCIATION

Part IV Supplemental Information

(H) PURPOSE OF GRANT OR ASSISTANCE: PROVIDES FUNDING FOR K-12 PROGRAMS TO GIVE STUDENTS THE KNOWLEDGE & SKILLS TO OWN THEIR ECONOMIC SUCCESS, PLAN FOR THEIR FUTURE, & MAKE SMART ACADEMIC & ECONOMIC CHOICES

NAME OF ORGANIZATION OR GOVERNMENT:

MENTAL HEALTH ASSOCIATION OF MERCER COUNTY, INC.

(H) PURPOSE OF GRANT OR ASSISTANCE: PROVIDES FUNDING FOR ADVOCACY & EDUCATION PROGRAMS TO IMPROVE QUALITY OF LIFE FOR PERSONS WITH MENTAL ILLNESS & THEIR FAMILIES

NAME OF ORGANIZATION OR GOVERNMENT: MERCER COUNTY FAMILY CENTER

(H) PURPOSE OF GRANT OR ASSISTANCE: TO SUPPORT CHILDREN AND THEIR FAMILIES BY EMPHASIZING POSITIVE CHILD DEVELOPMENT, ENCOURAGING ECONOMIC SELF-SUFFICIENCY, CONNECTING FAMILIES TO NEEDED SERVICES, AND ESTABLISHING AN EARLY POSITIVE LINK BETWEEN FAMILIES AND SCHOOLS.

NAME OF ORGANIZATION OR GOVERNMENT: PRINCE OF PEACE CENTER

(H) PURPOSE OF GRANT OR ASSISTANCE: PROVIDES FUNDING FOR COMPREHENSIVE ASSISTANCE PROGRAM MEETING CRISIS NEEDS FOR LOW INCOME INDIVIDUALS.

NAME OF ORGANIZATION OR GOVERNMENT: SALVATION ARMY - GREENVILLE

(H) PURPOSE OF GRANT OR ASSISTANCE: PROVIDES FUNDING FOR COMPREHENSIVE ASSISTANCE PROGRAM MEETING CRISIS NEEDS FOR LOW-INCOME FAMILIES.

NAME OF ORGANIZATION OR GOVERNMENT: SALVATION ARMY - SHENANGO VALLEY CORP

(H) PURPOSE OF GRANT OR ASSISTANCE: PROVIDES FUNDING FOR AFTER SCHOOL CHILDREN'S PROGRAM AND YOUTH DEVELOPMENT PROGRAM OF INSTRUCTIONAL CLASSES.

Part IV Supplemental Information

NAME OF ORGANIZATION OR GOVERNMENT: SHENANGO VALLEY URBAN LEAGUE

(H) PURPOSE OF GRANT OR ASSISTANCE: PROVIDES FUNDING FOR SUMMER YOUTH PROGRAM, EMPLOYMENT COUNSELING PROGRAM & HOUSING / HOMELESS ASSISTANCE TO ECONOMICALLY & SOCIALLY DISADVANTAGED IN THE COMMUNITY.

NAME OF ORGANIZATION OR GOVERNMENT: SHENANGO VALLEY YMCA

(H) PURPOSE OF GRANT OR ASSISTANCE: PROVIDES FUNDING FOR AFTER SCHOOL CHILDREN'S PROGRAM AND YOUTH DEVELOPMENT PROGRAM OF INSTRUCTIONAL CLASSES.

NAME OF ORGANIZATION OR GOVERNMENT: THE GOOD SHEPHERD CENTER

(H) PURPOSE OF GRANT OR ASSISTANCE: PROVIDES FUNDING FOR CENTER'S FOOD PANTRY, EMERGENCY FOOD SERVICE & OCCUPANCY ASSISTANCE FOR THE ECONOMICALLY CHALLENGED OF GREATER GREENSVILLE AREA.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2019

Open to Public
Inspection

Name of the organization

UNITED WAY OF MERCER COUNTY

Employer identification number
25-1039297

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

PURPOSE OF IMPROVING THE QUALITY OF PEOPLE'S LIVES IN MERCER COUNTY,
PENNSYLVANIA. IT IS GOVERNED BY A VOLUNTEER BOARD OF DIRECTORS AND HAS
A MEMBERSHIP WITH BOTH THE UNITED WAY WORLDWIDE AND THE UNITED WAY OF
PENNSYLVANIA. THE MISSION IS TO BUILD STRONG COMMUNITIES AND CREATE
BETTER FUTURES BY LIFTING FAMILIES OUT OF POVERTY.

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

SELF-SUFFICIENCY, HEALTH AND WELLNESS INITIATIVES UNITED WAY IS ABLE TO
DIRECT RESOURCES TO THE ROOT CAUSE OF SOCIETAL ISSUES AND PRODUCE
POSITIVE OUTCOMES FROM DONOR INVESTMENT.

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:

PROPOSAL RATING SYSTEM FOR THE EVALUATION OF PROGRAMS FOR APPROXIMATELY
TEN (10) YEARS. THIS RATING SYSTEM EXAMINES SEVEN AREAS OF
AGENCY/PROGRAM PERFORMANCE AND SERVES AS THE INITIAL BASIS FOR DECISION
MAKING. THE VOLUNTEERS CONSIDER SUCH FACTORS AS REDUCTIONS IN PUBLIC
FUNDING, CHANGES IN THE WAY SERVICES ARE PROVIDED, THE LOSS OF OTHER
SERVICES IN THE COMMUNITY THAT MAY INHIBIT PROGRAM SUCCESS, AND
SIGNIFICANT CHANGES IN DESIGNATIONS THAT INDIVIDUAL AGENCIES RECEIVED.

AS PART OF ITS COMMUNITY IMPACT PROGRAM, THE AGENCY SERVES AS THE
MERCER COUNTY PENNSYLVANIA 211 REGIONAL CENTER AND LEADER. 211 IS A
NATIONALLY RECOGNIZED, EASY TO REMEMBER PHONE NUMBER THAT CONNECTS
PEOPLE SEEKING ASSISTANCE WITH LOCAL HEALTH AND HUMAN SERVICE
RESOURCES.

Name of the organization

UNITED WAY OF MERCER COUNTY

Employer identification number

25-1039297

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS:

DISADVANTAGED BACKGROUNDS. THE PROGRAM HAS DEVELOPED A TAILORED APPROACH STEAM CURRICULUM ALIGNED WITH SCHOOL STANDARDS, AN EVIDENCE-BASED PROGRAM COMPONENT TO ADDRESS BEHAVIORS THAT IMPEDE PERFORMANCE, AND COMPREHENSIVE APPROACH TO SUPPORT FAMILIES THROUGH TRAINING AND CONNECTIONS TO RESOURCES AND SERVICES

FORM 990, PART VI, SECTION B, LINE 11B:

A COPY OF THE 990 IS PROVIDED TO THE EXECUTIVE DIRECTOR TO REVIEW WITH THE BOARD BEFORE IT IS FILED.

FORM 990, PART VI, SECTION B, LINE 12C:

BOARD MEMBERS ARE EXPECTED TO DISCLOSE ANY CONFLICTS OF INTEREST PRIOR TO DISCUSSION OR VOTE.

FORM 990, PART VI, SECTION B, LINE 15:

A REVIEW AND APPROVAL ARE CONDUCTED IN A SESSION OF THE BOARD WITHOUT SAID EMPLOYEES PRESENT.

FORM 990, PART VI, SECTION C, LINE 19:

UPON REQUEST TO EXECUTIVE DIRECTOR AT UNITED WAY OFFICE.

FORM 990, PART XII, LINE 2C:

THE ORGANIZATION HAS NOT CHANGED EITHER ITS OVERSIGHT PROCESS FOR THE AUDIT, OR ITS SELECTION PROCESS FOR CHOOSING AN AUDITOR.