Form, **990**

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No 1545-0047

▶ Do not enter social security numbers on this form as it may be made public.

| Dep | artment of th nal Revenue | ne Treasury Service | ► Go to www.irs.g | ov/Form990 for ins | tructions and th | ne latest infe | ormation. | | Inspect | ion | |
|--|---|---|--|----------------------------|-------------------|-----------------|---------------|---------------------------|-----------------|------------------|--|
| Ā | For the 2 | 018 cale | ndar year, or tax year beginning | 01/01 | , 2018, a | nd ending | 12 | 2/31 , | 20 18 | | |
| В | Check if ap | oplicable | C Name of organization SAN ANTO | NIO FOR GROWTH | ON THE EAST | SIDE INC | | D Employer ide | entification nu | mber | |
| | Address cl | | Doing business as SAGE | | • | | | 74 | -2876270 | | |
| | Name chai | _ | Number and street (or P.O box if m | ail is not delivered to st | reet address) | Room/surte | · | E Telephone nu | | | |
| | Initial retur | _ | 220 Chestnut | | | | | 210 | -248-9178 | | |
| ā | Final return/ | | City or town, state or province, cour | ntry, and ZIP or foreign | postal code | 1 | | | | | |
| Ē | Amended | | G Gross receip | ts\$ 1. | ,144,388 | | | | | | |
| $\bar{\sqcap}$ | | Amended return San Antonio, TX, 78202 G Gross Application pending F Name and address of principal officer Tuesdae Knight H(a) Is this a group return | | | | | | | | | |
| _ | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | · ponding | 220 Chestnut, San Antonio, TX | • | | | | subordinates incli | | _ | |
| <u> </u> | Tax-exemp | ot status | ✓ 501(c)(3) □ 501(c) (| | 4947(a)(1) or | DE27 | r · · | ich a list. (see in: | | | |
| J | Website: | | w.sagesa.org | 1 | <u> </u> | | H(c) Group | exemption num | ber ▶ | | |
| <u>—</u> | Form of org | | Corporation Trust Associa | ation ✓ Other Non | Profit Ord L Yea | ar of formation | | M State of le | | TX | |
| P | art I | Summ | | The second second | rion org = | | 1000 | 1 | <u></u> | | |
| _ | | | scribe the organization's miss | ion or most signific | cant activities: | San Anto | nio for Gr | owth on the F | astside exis | ets to | |
| ø | _ | - | renew, and empower the econo | - | | | | | | | |
| Activities & Governance | | | ed on Schedule O, Statement 2) | | any or san Am | 5 Lu3 | 3100, 11113 | 13 decomplis | ico unougn | | |
| Ę | | | is box ▶ ☐ if the organization | discontinued its of | nerations or di | snose | | of its r | et assets. | | |
| Š | 4 | | of voting members of the gove | | | - | | ıl | ioi accotoi | 10 | |
| 95 95 | | | of independent voting member | • • • | • | | | | | 9 | |
| es | | | nber of individuals employed in | | | | | | | 16 | |
| <u>₹</u> | | | nber of volunteers (estimate if | • | • | Laj | | | | 10 | |
| cti | | | elated business revenue from | | | • • | | <u>'</u> | | 0 | |
| • | b N | let unrel | ated business taxable income | from Form 997-T | Inda CE | · · · | | - | | 0 | |
| _ | | et di li ei | ated business taxable income | 101111 01111 330-1, | IIIIA AB CEL | VE [| | 5 | Current Ye | | |
| | 8 0 | `ontribut | tions and grants (Part VIII, line | 1년 | | | 5 | 050 207 | | | |
| ĕ | 1 | | service revenue (Part VIII, line | · | . NOV 1 9 | 2019 | श | 959,397 | | ,144,388 | |
| Revenue | | | | -9, | | | | 145,853 | | 0 | |
| æ | 10 11 | westine | nt income (Part VIII, column (A | n), lines 3, 4, and 7 | O CHENT | <u> </u> | | 0 | | 0 | |
| | 11 0 | otel rev | enue (Part VIII, column (A), line | es 5, 60, 80, 90, 10 | Was men | .:UJ | + | 0 | | 0 | |
| | | | enue-add lines 8 through 11 (r | | | 10-12) | 4 | ,105,250 | | 144,388 | |
| | 1 | | nd similar amounts paid (Part I | | • | • • | | 240,934 | | 203,349 | |
| | l . | - | paid to or for members (Part I) | • • | - | .`; <u>├</u> | | 0 | | 507.540 | |
| Expenses | | | other compensation, employee | • | | 5-10) | • | 411,575 | | 527,513 | |
| ë | | | nal fundraising fees (Part IX, c | , , | • | • : | | 0 | | 0 | |
| ង្គ | | | draising expenses (Part IX, col | • | | 0. | | | | | |
| _ | | | penses (Part IX, column (A), lin | | • | " | | 471,576 | | 455,095 | |
| | | | enses. Add lines 13-17 (must | • | | | 1 | ,124,085 | 1, | 185,957 | |
| | 19 F | revenue | less expenses. Subtract line 1 | 8 from line 12 . | · · · · · | | jinning of Cu | -18,835 | End of Yea | -41,569 | |
| Net Assets or Fund Balances | - | | ata (Dant W. Para 40) | | | Def | linning of Ct | | | | |
| Ssel | 20 T | | ets (Part X, line 16) | | | •••⊢ | | 538,546 | | 485,469 | |
| a de | 21 T | | ilities (Part X, line 26) | | | · · | | 167,772 | | 156,264 | |
| | | | ts or fund balances. Subtract I | ine 21 from line 20 | · · · · | · · · · · · | | 370,774 | | 329,205 | |
| _ | art II | 70 | ure/Block | | | | | | | | |
| Un | der penaltii | es of perjui | ry, i declare that Mayo examined this i etc. Declaration dipperarer (other than | rcturn, including accom | panying schedules | and stateme | nts, and to t | he best of my kr ledge | owledge and | belief, it is | |
| | , oon oo, i | Z/ | - 7 | t onicery is eased on air | | | 1 | 11 12 | 2010 | | |
| ei. | -n | | ature of officer | | | | | <u> </u> | 2014 | | |
| Sig | - 1/ | (- '/ | , , , , | | | | Da | te | | | |
| Here Tuesdae Knight, President and CEO | | | | | | | | | | | |
| | | | or print name and title | In | | 15:: | | | PTIN | | |
| Pa | id | Zeviyi | pe preparer's name | Preparer's signature | | Date | | Check rf | | | |
| Pr | eparer | | | | | | | self-employe | | | |
| | e Only | Firm's n | ame ▶ | | | | Firn | n's EIN ▶ | | | |
| | | | ddress ► | | | | Pho | ne no. | | | |
| | | | this return with the preparer | | e instructions) | | | <u></u> | . Yes | | |
| Ent | Dananua | white the second | otion Act Motios, san the conorm | to instructions | | Cat Na | 11222V | | Eorm Q | 90 (2018) | |

| | - raye = |
|------|--|
| Part | |
| | Check if Schedule O contains a response or note to any line in this Part III |
| 1 | Briefly describe the organization's mission: |
| | San Antonio for Growth on the Eastside exists to promote, renew, and empower the economic and cultural vitality of San Antonio's |
| | Eastside. This is accomplished through an inclusive and trusted process designed to achieve a common purpose of sustainable |
| | economic prosperity, safety, and enjoyment for its residents, businesses and visitors while making a difference for San Antonio as |
| | a whole. |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the |
| | prior Form 990 or 990-EZ? |
| _ | If "Yes," describe these new services on Schedule O. |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program |
| | services? |
| | If "Yes," describe these changes on Schedule O. |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured by |
| | expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, |
| | the total expenses, and revenue, if any, for each program service reported. |
| | |
| 4a | (Code:) (Expenses \$ 399,727 including grants of \$ 203,349) (Revenue \$ 399,727) |
| | FINANCIAL ASSISTANCE PROGRAMS: THERE ARE THREE TYPES OF GRANTS CURRENTLY AVAILABLE: (1) THE SAGE |
| | STORE-FRONT GRANT PROGRAM CAN PROVIDE QUALIFIED BUSINESSES AND OPPORTUNITY TO IMPROVE THEIR |
| | BUSINESSES WITH MATCHING GRANTS OF UP TO \$20,000. THE STORE-FRONT GRANT PROGRAM IS A MATCHING |
| | GRANT PROGRAM, WHEREIN GRANTS ARE ONLY GIVEN TO BUSINESS OWNERS WHO OWN THEIR PROPERTY. SINCE |
| | 2010, SAGE HAS AWARDED 105 STORE-FRONT GRANTS VALUED AT \$1,180,920; (2) SAGE ALSO OFFERS ECONOMIC |
| | DEVELOPMENT GRANTS OF UP TO \$20,000 TO BUSINESSES THAT ARE NEW TO SAN ANTONIO AND WILLING TO |
| | LOCATE ON THE EASTSIDE. SAGE HAS AWARDED \$20,000 IN ECONOMIC DEVELOPMENT GRANTS; AND (3) SAGE ALSO |
| | OFFERS FACADE IMPROVEMENT GRANTS OF UP TO \$25,000 IN PARTNERSHIP WITH THE SAN ANTONIO HOUSING |
| | AUTHORITY. THIS IS A MATCHING GRANT PROGRAM, WHEREBY ALL GRANT FUNDS MUST BE MATCHED BY A CERTAIN |
| | PERCENTAGE WITH OTHER FUNDS DEPENDING UPON THE LOCATION. THE AWARD CAN ONLY BE MADE TO PROPERTY |
| | OWNERS FOR PROPERTY LOCATED IN THE CHOICE NEIGHBORHOOD FOOTPRINT. |
| | |
| 4b | (Code:) (Expenses \$ 401,615 including grants of \$ 0) (Revenue \$ 571,741) |
| | PUBLIC AWARENESS: SAGE HAS INITIATED A DIRECTED CAMPAIGN TO IMPROVE THE IMAGE OF THE EASTSIDE |
| | THROUGH EFFECTIVE USE OF BOTH TRADITIONAL AND SOCIAL MEDIA. SINCE JULY 2010, SAGE HAS HAD MORE THAN |
| | 1,300 MEDIA CLIPS (PRINT, TV, RADIO, ONLINE), REPRESENTING MORE THAN 67 MILLION IN MEDIA IMPRESSIONS AND |
| | MORE THAN \$5.8 MILLION IN MEDIA VALUE. IN ADDITION TO OUR MEDIA ACTIVITIES, SAGE HAS PRODUCED SEVERAL |
| | BROCHURES AND OTHER COOPERATIVE ADVERTISING PIECES HIGHLIGHTING AREA BUSINESSES. DURING THIS |
| | FISCAL YEAR, SAGE HAS DELIVERED MORE THAN 100 PRESENTATIONS TO VARIOUS COMMUNITY GROUPS AND |
| | OTHER STAKEHOLDERS ABOUT THE EASTSIDE. ADDITIONALLY, SAGE WILL ACT AS THE COLLECTIVE IMPACT |
| | COORDINATOR FOR ACTIVITIES IN THE EASTSIDE PROMISE ZONE (EPZ). AS COORDINATOR, SAGE WILL SERVE AS |
| | CONNECTOR AMONG CITY AGENCIES, NON-PROFIT ORGANIZATIONS, AND LOCAL BUSINESSES/CORPORATIONS |
| | ENGAGED ON THE EASTSIDE TO FURTHER ENHANCE AND SUSTAIN ECONOMIC DEVELOPMENT AND COMMUNITY |
| | REINVESTMENT EFFORTS. THE KEY AREAS OF RESPONSIBILITY ARE CATALOGING INVESTMENTS AND COMMUNICATE |
| 4- | (Continued on Schedule O, Statement 3) |
| 4c | (Code:) (Expenses \$ |
| | SAGE HAS DEVELOPED SEVERAL SPECIAL EVENTS DESIGNED AT PROMOTING THE VARIOUS PROGRAMS OFFERED |
| | AND TO RAISE FUNDS TO SUPPORT THE PROGRAMS, AS WELL AS PROVIDE ENTERTAINMENT FOR THE TARGETED |
| | CONSTITUENTS. THE ACTIVITIES INCLUDES: THE TASTE THE DREAM GALA, WHICH IS HELD IN CONJUNCTION WITH |
| | SAN ANTONIO'S KING WEEK, AND CELEBRATES THE DIVERSITY OF OUR COMMUNITY THROUGH FOOD; THE |
| | QUARTERLY EASTSIDE BUSINESS BRIEFINGS, WHICH PROVIDES A VEHICLE FOR AREA SMALL BUSINESSES TO LEARN |
| | ABOUT TOPICS OF INTEREST; HALLO-EAST, WHICH WAS AN EVENT HELD ON THE NEW BRAUNFELS CORRIDOR TO |
| | PROMOTE BUSINESSES IN THAT AREA AND OTHER VENDORS TO SHOWCASE THEIR PRODUCT OFFERINGS. |
| | |
| | *************************************** |
| | |
| | |
| | |
| 4d | Other program services (Describe in Schedule O.) |
| | (Expenses \$ 0 including grants of \$ 0) (Revenue \$ 0) |
| 4e | Total program service expenses ► 1,023,867 |

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| -orm 99 | 90 (2018) | 1/7 | | Page 3 |
|---------|---|----------------------------|----------|--------------------|
| Part | | $\underline{\underline{}}$ | | ray o c |
| . a. c | Oncokiist of frequired ochedules | | Yes | No |
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A | 1 | 1 | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? | 2 | 1 | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If</i> "Yes," <i>complete Schedule C, Part I</i> | 3 | | 1 |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i> | 4 | | ✓ |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | 1 |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | 1 |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | 1 |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III | 8 | | 1 |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | 1 |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | | 1 |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI | 11a | √ | |
| b | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | ✓ |
| С | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | ✓_ |
| đ | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | ✓ |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | | ✓ |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | | 1 |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII | 12a | 1 | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | ✓ | |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | 1 |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | ✓ |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | 1 |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | 1 |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F. Parts III and IV | 16 | | 1 |

| | VII, VIII, IX, or X as applicable. | | | |
|------|---|-----|--------------|----------|
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI | 11a | ✓ | |
| b | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | ✓ |
| С | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | ✓_ |
| đ | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | ✓ |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | | ✓ |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | | 1 |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII | 12a | ✓ | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | √ | |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | ✓ |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | ✓ |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | ✓ |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | ✓ |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV. | 16 | | 1 |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) | 17 | | 1 |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | √ | |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III | 19 | | ✓ |
| 20 a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | ✓ |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | ✓ | |
| | | For | n 990 | (2018) |
| | | | | |
| | | | | |

Form **990** (2018)

| Part | Checklist of Required Schedules (continued) | | | |
|---------|--|-----|---------|-------------|
| | | | Yes | No |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | 1 |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J | 23 | 1 | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a | 24a | | ✓ |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| c | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | 1 |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I | 25b | | 1 |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II | 26 | | 1 |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | 1 |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions): | - | | |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | 1 |
| b | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | 1 |
| C | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | 1 |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | 1 |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M | 30 | | ✓ |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | ✓ |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II | 32 | | 1 |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | 1 |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 | 34 | | 1 |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | / |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | 1 |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | 1 |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O. | 38 | 1 | |
| Part | | | | , , |
| | Check if Schedule O contains a response or note to any line in this Part V | | | <u> </u> |
| _ | Established the control of the contr | | Yes | No |
| 1a b | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 20 Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0 | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? | 10 | <u></u> | <u> </u> |

| Form 99 | | | 1 | Page 5 |
|----------|--|----------------|---------------|--|
| Part | Statements Regarding Other IRS Filings and Tax Compliance (continued) | | | |
| | | | Yes | No |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax | | | |
| L | Statements, filed for the calendar year ending with or within the year covered by this return 2a 16 | | | ļ - |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?. Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | 2b | 1 | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | | | / |
| | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O. | 3b | | - |
| | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, | | | |
| | a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | | 1 |
| b | If "Yes," enter the name of the foreign country: ▶ | | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | | | |
| | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | 1 |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | 1 |
| C | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | 5c | | |
| 6a | organization solicit any contributions that were not tax deductible as charitable contributions? | 6a | | 1 |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or | - Oa | | ┝ |
| - | gifts were not tax deductible? | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods | | | |
| | and services provided to the payor? | 7a | ✓ | |
| | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | ✓ | ļ |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | _ | | , |
| d | required to file Form 8282? | 7c | | / |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | - |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?. | 7 f | | 1 |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | <u> </u> |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the | | | |
| | sponsoring organization have excess business holdings at any time during the year? | 8 | | L., |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | |
| a b | Did the sponsoring organization make any taxable distributions under section 4966? | 9a 9b | | ├ |
| 10 | Section 501(c)(7) organizations. Enter: | 90 | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities . 10b | | | |
| 11 | Section 501(c)(12) organizations. Enter: | | a | |
| а | Gross income from members or shareholders | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources | | | |
| | against amounts due or received from them.) | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b | 12a | | - |
| ь 13 | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | 13a | | <u> </u> |
| _ | Note. See the instructions for additional information the organization must report on Schedule O. | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which | | | |
| | the organization is licensed to issue qualified health plans | | | |
| C | Enter the amount of reserves on hand | | | |
| 14a | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | 1 |
| | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O. | 14b | | <u> </u> |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or | | | , |
| | excess parachute payment(s) during the year? | 15 | | |
| 16 | If "Yes," see instructions and file Form 4720, Schedule N. Is the organization an educational institution subject to the section 4968 excise tax on net investment income? | 16 | | 7 |
| 10 | If "Yes," complete Form 4720, Schedule O. | | | <u> </u> |
| | n tool complete tour many continues of | Forr | n 99 0 | (2018) |

| Form 99 | 0 (2018) | | | Page 6 |
|---------|---|------------------|----------------|--|
| Part | | | | |
| | response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O | | | |
| | Check if Schedule O contains a response or note to any line in this Part VI | <u> </u> | <u> </u> | <u>. </u> |
| Secti | on A. Governing Body and Management | | | |
| | | | Yes | No |
| 1a | | 10 | | |
| | If there are material differences in voting rights among members of the governing body, or | İ | Ì | |
| | If the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent . 1b | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with | _ | | |
| 2 | any other officer, director, trustee, or key employee? | ' 2 | - | 7 |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct | <u> </u> | +- | |
| • | supervision of officers, directors, or trustees, or key employees to a management company or other person? | ` з | Ì | 1 |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | T | 7 |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? . | 5 | | 1 |
| 6 | Did the organization have members or stockholders? | 6 | <u> </u> | ✓ |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint | t 🗍 | | |
| | one or more members of the governing body? | 7a | ✓_ | |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members | . 1 | | ١, |
| | stockholders, or persons other than the governing body? | 7b | | / |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during | 3 | | |
| 2 | the year by the following: The governing body? | | 1 | |
| a b | Each committee with authority to act on behalf of the governing body? | 8a 8b | + | ├── |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached a | | + | \vdash |
| | the organization's mailing address? If "Yes," provide the names and addresses in Schedule O | " ໑ | ł | / |
| Secti | on B. Policies (This Section B requests information about policies not required by the Internal Rev | enue C | ode. | 1 |
| | | | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates? | 10a | , | / |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such chapters | i, | | |
| | affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | | <u> </u> |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form | ⁷ 11a | 1 | ; |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | 10 | - | Ш |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts' | | V | \vdash |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes, describe in Schedule O how this was done | مدا | | |
| 13 | Did the organization have a written whistleblower policy? | 13 | _ | \vdash |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | | |
| 15 | Did the process for determining compensation of the following persons include a review and approval b | _ | \dagger | |
| | independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| а | The organization's CEO, Executive Director, or top management official | 15a | 1 1 | |
| b | Other officers or key employees of the organization | 15b | √ | <u> </u> |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | - 1 | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement | | - | |
| | with a taxable entity during the year? | 16a | Ψ— | √ |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate it | | | |
| | participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? | e - 16b | : | |
| Secti | on C. Disclosure | 100 | <u>'</u> | Ц |
| 17 | List the states with which a copy of this Form 990 is required to be filed ► None | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990 | | | |
| 10 | (3)s only) available for public inspection. Indicate how you made these available. Check all that apply. | , , (06 | Jujul 1 | JU 1 (U) |
| | ✓ Own website ☐ Another's website ✓ Upon request ✓ Other (explain in Schedule O) | | | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of | nterest | polic | , and |
| | financial statements available to the public during the tax year. | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and | records | s▶ | |
| | Tuesdae Knight. (210)248-9178 | | | |

Form 990 (2018)

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| ☐ Check this box if neither the organization | • | d org | anız | atio | n c | ompe | nsa | ated any currer | t officer, director | r, or trustee. |
|--|--|---|-----------------------|----------|--------------|------------------------------|--------|--|--|--|
| | | | | (0 | C) | | | | | |
| (A) Name and Title | (B) Average hours per week (list any | Position (do not check more than one box, unless person is both an officer and a director/trustee) | | | | than o | an | (D) Reportable compensation | (E) Reportable compensation from related | (F) Estimated amount of other |
| | hours for related organizations below dotted line) | Individual trustee or director | Instrtutional trustee | Officer | Key employee | Highest compensated employee | Former | from the organization (W-2/1099-MISC) | organizations (W-2/1099-MISC) | compensation from the organization and related organizations |
| Robert T Melvin | 1.50 | | | | | | ! | | | |
| Chair | 0.00 | ✓ | | ✓ | | | | 0 | 0 | 0 |
| Juan Mata | 0.75 | | | | | | | | | |
| Director | 0.00 | ✓ | | ✓ | | | | 0 | 0 | 0 |
| JoAnn Sosa | 0.75 | | | | | | | | | • |
| Secretary | 0.00 | ✓ | | ✓ | | | | 0 | 0 | 0 |
| Andrew Nicholas | 0.75 | | | | | | | } | | |
| Treasurer | 0.00 | ✓ | | ✓ | | | | 0 | 0 | 0 |
| Kevin Fausz | 0.50 | | | | | | | | | |
| Director | 0.00 | ✓ | l | | <u> </u> | | | 0 | o | 0 |
| Stephanie Ashe | 0.50 | | | | | | | | | |
| Director | 0.00 | ✓ | | | | | | 0 | 0 | 0 |
| Jeffrey Arndt | 0.50 | | | | | | | | | |
| Director | 0.00 | ✓ | | <u> </u> | | | | 0 | 0 | 0 |
| Cristina Bazaldua | 0.50 | J | | | | | | | | |
| Director | 0.00 | ✓ | | | | | | 0 | O | 0 |
| Adrian Jackson | 0.50 | | | | | | | | | - |
| Director | 0.00 | ✓ | L | L. | <u> </u> | | L | 0 | 0 | 0 |
| Jane Macon | 0.50 | | | | | | | | | |
| Director | 0.00 | 1 | | L | | <u></u> | L | 0 | o | 0 |
| Jackie Gorman | 58.00 | | | | | | | | | |
| Cheif Executive Officer | 0.00 | 1 | | ✓ | 1 | ✓ | ✓ | 108,826 | 0 | 3,310 |
| Tracy Ross-Garcia | 0.50 | | | | | | | | | |
| Director | 0.00 | 1 | | | | | | 0 | 0 | 0 |
| Shawn P Eddy | 0.50 | | | | | | | | | |
| Director | 0.00 | 1 | | | ĺ | | | 0 | 0 | 0 |
| Sandy Villasenor | 0.50 | | | | | Ĭ | | | | |
| Director | 0.00 | 1 | | | ł | | ĺ | 0 | o | 0 |

| Part VII Section A. Officers, Directors, Trus | tees, Key E | mplo | yees | | | lighes | st C | ompensated E | mployees (conti | nued) | | |
|---|--|---|-----------------------|---------|--------------|------------------------------|-------------|----------------------------------|---|---------------------------|--|----------|
| (A) Name and title | (B) Average hours per | (C) Position (do not check more than box, unless person is bot officer and a director/trus | | | | | an | compensation | (E) Reportable compensation from related | | | |
| | week (list any hours for related organizations below dotted line) | | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | the organization (W-2/1099-MISC) | related organizations (W-2/1099-MISC) | com fro orga and | other pensation the anization related nization | n d |
| Tuedae Knight | 58.00 | | | | | - - | - | | | | | |
| President and Chief Executive Officer | 0.00 | ✓ | | ✓ | 1 | | | 9,244 | 0 | ļ <u> </u> | | 276 |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | - | | | | | | | | | |
| | - | ļ | | _ | _ | | _ | | | ļ | | |
| | - | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | - | |
| | <u> </u> | | | | _ | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | _ | | | | | |
| | | | | | _ | | | | | | | |
| | | | | | | | | | | | | |
| 1b Sub-total | | | | | | | • | 118,070 | 0 | | | 3,586 |
| c Total from continuation sheets to Par d Total (add lines 1b and 1c) | | | • | • | | | > | 118,070 | 0 | | | 3.586 |
| 2 Total number of individuals (including but | ıt not lımited | | | | | above | e) w | no received m | ore than \$100,0 | 00 of | | |
| reportable compensation from the organ | iization 🚩 | | | | | - | | 1 | | | Yes | No |
| 3 Did the organization list any former of | | | | | | | emp | oloyee, or high | est compensat | ed | 1 | |
| employee on line 1a? If "Yes," complete For any individual listed on line 1a, is the | | | | | | | n a | Ind other comp | ensation from t | | | |
| organization and related organizations | | | | | | | | | | ch | - | |
| individual | or accrue co | ompe | nsat | tion | fro | m anv | un | related organiz | | uai 4 | | 1 |
| for services rendered to the organization | | | | | | | | | <u> </u> | 5 | | ✓ |
| Section B. Independent Contractors 1 Complete this table for your five highest | component | od in | 400 | | ont | contr | act | ore that receive | nd more than \$1 | 00 000 0 | .f | |
| compensation from the organization. Re year. | | | | | | | | | | | | tax |
| (A) Name and business ad | dress | | | | | | | (B) Description of s | ervices | (C Comper | | |
| None | | | | | | | | | | | | |
| | | | | | | | - | | | | | |
| | | | | | | | | | | | | |
| 2 Total number of independent contract | ors (includir | ng hi | ıt n | ot I | lımıt | ed to | th | nose listed abo | ove) who | | | |
| received more than \$100,000 of compen | | _ | | | | | | | | | | |

| Part | VIII | Statement of Revenue | | | | | | |
|--|---------|--|--------------|-------------------|----------------------|--|---------------------------------------|--|
| | | Check if Schedule O con | itains a re | sponse or note to | any line in this | Part VIII | <u> </u> | <u> </u> |
| Ĭ | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512–514 |
| nts | 1a | Federated campaigns . | 1a | 0 | | | | |
| arar our | b | Membership dues | 1b | 0 | | | | |
| s, C | C | Fundraising events | 1c | 192,920 | | | | } |
| Giff | d | Related organizations . | <u>1d</u> | 0 | | | | |
| ns, | е | Government grants (contribut | | 896,834 | | | | |
| er S | f | All other contributions, gifts, g | | | | | | |
| di di | | and similar amounts not included | | 54,G34 | | ٠, | | |
| Contributions, Gifts, Grants and Other Similar Amounts | g | Noncash contributions included in I | | 5,470 | · - | | | |
| | h | Total. Add lines 1a-1f . | <u></u> | | 1,144,388 | | | |
| anu. | 20 | | | Business Code | | | | |
| 3eve | 2a b | | | - | | | · · · · · · · · · · · · · · · · · · · | |
| ce | C | | | | | | | |
| ervi | d | | | - | | | | |
| m S | e | | | | | | | |
| Program Service Revenue | f | All other program service | revenue . | | | | | |
| Pro | g | Total. Add lines 2a-2f . | | • | 0 | | _ | |
| | 3 | Investment income (inclu | uding divi | dends, interest, | | | | · |
| | | and other similar amounts | • | | | | | |
| | 4 | Income from investment of ta | • | • | ···· | | | |
| | 5 | Royalties | | | | | | |
| | | <u> </u> | (i) Real | (ii) Personal | | | | |
| | 6a | Gross rents | | | | | | |
| | b | Less: rental expenses | | | | | | |
| | d | Rental income or (loss) Net rental income or (loss) | | 0 | | | | |
| | 7a | ` | Securities | (ii) Other | | | <u></u> | |
| | /a | assets other than inventory | | | | | | |
| | ь | Less. cost or other basis | | | | | | |
| | | and sales expenses | | | | | | |
| | С | Gain or (loss) | | 0 | | | | |
| | d | Net gain or (loss) | | ▶ | | | | |
| ne | 8a | Gross income from fundra | nsina | | | | | |
| le / | | | 192,920 | | | | | |
| Other Reven | | of contributions reported on | line 1c). | | | | | |
| ē | | See Part IV, line 18 | ; | a | | | | |
| | b | Less: direct expenses . | 1 | o | | | | |
| _ | | Net income or (loss) from | | events . > | | | | |
| | 9a | Gross income from gaming | | 1 | | | , | |
| | | See Part IV, line 19 | | | | | | * |
| | | Less: direct expenses . | | P | | | | |
| | | Net income or (loss) from gross sales of invent | | tivities | | r ₁ | , | |
| | IVa | returns and allowances | | | | | , | J |
| | h | Less: cost of goods sold | | <u> </u> | | | | |
| | | Net income or (loss) from | | | | | | |
| | | Miscellaneous Revenu | | Business Code | | | | |
| | 11a | | | | | | | |
| | b | | | | | | | |
| | С | | | | | | | |
| | d | All other revenue | | | | | | |
| | е | Total. Add lines 11a-11d | | | 0 | | | |
| | 12 | Total revenue. See instru | ctions . | <u> </u> ▶ | 1,144,388 | 0 | 0 | 0 |

Part IX Statement of Functional Expenses

| Sectio | n 501(c)(3) and 501(c)(4) organizations must com | iplete all columns. Ai | ll other organization | s must complete col | lumn (A). |
|----------|--|------------------------|------------------------------|-------------------------------------|--|
| | Check if Schedule O contains a respons | se or note to any lin | e in this Part IX . | | |
| | t include amounts reported on lines 6b, 7b, , and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | | | | |
| | and domestic governments. See Part IV, line 21 | 203,349 | 203,349 | | |
| 2 | Grants and other assistance to domestic | | | | |
| | individuals. See Part IV, line 22 | 0 | 0 | | ······································ |
| 3 | Grants and other assistance to foreign |] | | | |
| | organizations, foreign governments, and foreign | | | | |
| | individuals. See Part IV, lines 15 and 16 | 0 | 0 | | ····· |
| 4 5 | Benefits paid to or for members Compensation of current officers, directors, | 0 | 0 | | |
| 3 | trustees, and key employees | 440.070 | 404.540 | 40.500 | |
| 6 | Compensation not included above, to disqualified | 118,070 | 101,540 | 16,530 | |
| • | persons (as defined under section 4958(f)(1)) and | ŀ | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 343,841 | 280,805 | 63,036 | |
| 8 | Pension plan accruals and contributions (include | ,, | | | |
| | section 401(k) and 403(b) employer contributions) | | | | |
| 9 | Other employee benefits | 29,948 | 24,258 | 5,690 | |
| 10 | Payroll taxes | 35,654 | 28,880 | 6,774 | - |
| 11 | Fees for services (non-employees): | | | | |
| а | Management | 132,308 | 107,169 | 25,139 | |
| b | Legal | 2,301 | 1,864 | 437 | |
| C | Accounting | 10,500 | 8,505 | 1,995 | · |
| d e | Lobbying | | | | |
| f | Investment management fees | | | | |
| g | Other. (If line 11g amount exceeds 10% of line 25, column | | | | |
| • | (A) amount, list line 11g expenses on Schedule O.) | 3.863 | 3,129 | 734 | |
| 12 | Advertising and promotion | 26,371 | 23,865 | 2,506 | |
| 13 | Office expenses | 35,933 | 30,902 | 5,031 | · · · · |
| 14 | Information technology [| 23,097 | 19,863 | 3,234 | |
| 15 | Royalties | | | | |
| 16 | Occupancy | 65,246 | 56,112 | 9,134 | |
| 17 | Travel | 21,774 | 17,637 | 4,137 | |
| 18 | Payments of travel or entertainment expenses for any federal, state, or local public officials | | | | |
| 10 | | 40 440 | 42.050 | 2.002 | |
| 19 20 | Conferences, conventions, and meetings . Interest | 16,119 | 13,056 | 3,063 | • |
| 21 | Payments to affiliates | | | | · |
| 22 | Depreciation, depletion, and amortization . | 3,800 | 3,078 | 722 | |
| 23 | Insurance | 3,135 | 2,539 | 596 | |
| 24 | Other expenses Itemize expenses not covered | | | | |
| | above (List miscellaneous expenses in line 24e. If | | | İ | |
| | line 24e amount exceeds 10% of line 25, column | | | | |
| | (A) amount, list line 24e expenses on Schedule O.) | | | | |
| a | Board of Directors | 4,979 | 0 | 4,979 | 0 |
| b | Memberships | 7,916 | 4,239 | 3,677 | 0 |
| G | Special Events | 70,674 | 65,998 | 4,676 | 0 |
| d e | Printing and Copying All other expenses | 27,079 | 27,079 | 0 | 0 |
| 25 | Total functional expenses. Add lines 1 through 24e | 1,185,957 | 1,023,867 | 162,090 | 0 |
| 26 | Joint costs. Complete this line only if the | 1,100,537 | 1,023,007 | 102,030 | |
| | organization reported in column (B) joint costs | | | İ | |
| | from a combined educational campaign and fundraising solicitation. Check here ▶ ☐ if | | | ļ | |
| | following SOP 98-2 (ASC 958-720) | | | | |

Form 990 (2018)

Part X Balance Sheet

| | | Check if Schedule O contains a response or note to any line in this Pa | rt X | | . 🗆 |
|-----------------------------|----------|---|--------------------------|-----|------------------------|
| | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash—non-interest-bearing | 394,407 | 1 | 398,211 |
| | 2 | Savings and temporary cash investments | 0 | 2 | 0 |
| | 3 | Pledges and grants receivable, net | 0 | 3 | 19,347 |
| | 4 | Accounts receivable, net | 134,361 | 4 | 55,269 |
| s | 5 | Loans and other receivables from current and former officers, directors, | | | |
| | | trustees, key employees, and highest compensated employees. | | | |
| | | Complete Part II of Schedule L | 0 | 5 | 0 |
| | 6 | Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L | 0 | 6 | 0 |
| Assets | 7 | Notes and loans receivable, net | | 7 | 0 |
| ¥, | 8 | Inventories for sale or use | 0 | 8 | 0 |
| | 9 | Prepaid expenses and deferred charges | 3,763 | 9 | 10,427 |
| | 10a | Land, buildings, and equipment: cost or | | | |
| | | other basis. Complete Part VI of Schedule D 29,625 | | | |
| | b | Less: accumulated depreciation 10b 27,410 | 6,015 | 10c | 2,215 |
| | 11 | Investments—publicly traded securities | 0 | 11 | 0 |
| | 12 | Investments—other securities. See Part IV, line 11 | 0 | 12 | 0 |
| | 13 | Investments-program-related. See Part IV, line 11 | 0 | 13 | 0 |
| | 14 | Intangible assets | 0 | 14 | 0 |
| | 15 | Other assets. See Part IV, line 11 | 0 | | 0 |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 34) | 538,546 | 16 | 485,469 |
| | 17 | Accounts payable and accrued expenses | 167,772 | | 156,264 |
| | 18 | Grants payable | 0 | _ | 0 |
| | 19 | Deferred revenue | 0 | | 0 |
| | 20 21 | Tax-exempt bond liabilities | 0 | | 0 |
| us. | | Escrow or custodial account liability. Complete Part IV of Schedule D. | 0 | 21 | 0 |
| ţį | 22 | Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and | | | |
| Liabilities | | disqualified persons. Complete Part II of Schedule L | 0 | 22 | 0 |
| Ë | 23 | Secured mortgages and notes payable to unrelated third parties | 0 | 23 | 0 |
| | 24 | Unsecured notes and loans payable to unrelated third parties | 0 | | 0 |
| | 25 | Other liabilities (including federal income tax, payables to related third | | | <u> </u> |
| | | parties, and other liabilities not included on lines 17–24). Complete Part X | | | |
| | | of Schedule D | 0 | 25 | o |
| | 26 | Total liabilities. Add lines 17 through 25 | 167,772 | _ | 156,264 |
| ses | | Organizations that follow SFAS 117 (ASC 958), check here ▶ ✓ and complete lines 27 through 29, and lines 33 and 34. | | | |
| aŭ | 27 | Unrestricted net assets | 112,847 | 27 | 90,881 |
| Bal | 28 | Temporarily restricted net assets | 257,927 | 28 | 238,324 |
| פַ | 29 | Permanently restricted net assets | 0 | 29 | 0 |
| Net Assets or Fund Balances | | Organizations that do not follow SFAS 117 (ASC 958), check here ▶ ☐ and complete lines 30 through 34. | | | |
| ţ | 30 | Capital stock or trust principal, or current funds | | 30 | · |
| SSe | 31 | Paid-in or capital surplus, or land, building, or equipment fund | | 31 | |
| Ž | 32 | Retained earnings, endowment, accumulated income, or other funds | | 32 | |
| Š | 33 | Total net assets or fund balances | 370,774 | 33 | 329,205 |
| _ | 34 | Total liabilities and net assets/fund balances | 538,546 | 34 | 485,469 |
| | | | | | Form 990 (2018) |

| Part | XI Reconciliation of Net Assets | | | | | <u> </u> |
|-------|--|---------|----------|------|-------------|----------|
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | | V |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | | | 1,14 | 4,388 |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | | | 1,18 | 5,957 |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | _ | | -4 | 1,569 |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | | | 370 | 0,774 |
| 5 | Net unrealized gains (losses) on investments | 5 | | | | 0 |
| 6 | Donated services and use of facilities | 6 | | | | 0 |
| 7 | Investment expenses | 7 | | | | 0 |
| 8 | Prior period adjustments | 8 | | | | 0 |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | | | 0 |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line | | | | | |
| | 33, column (B)) | 10 | | | 329 | 9,205 |
| -Part | XII. Financial Statements and Reporting | | | | | _ |
| | Check if Schedule O contains a response or note to any line in this Part XII | • • | <u> </u> | • | | بي |
| 1 | Accounting method wood to propose the Form 200: Clock | | _ | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash Accrual Other | -1 | _ | | | į l |
| | If the organization changed its method of accounting from a prior year or checked "Other," ex Schedule O. | piain | ın | | | |
| 22 | Were the organization's financial statements compiled or reviewed by an independent accountant? | | | 2a | · | |
| 2.0 | If "Yes," check a box below to indicate whether the financial statements for the year were com | | _ | Za | | |
| | reviewed on a separate basis, consolidated basis, or both: | onea c | or | İ | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | 1 | |
| ь | Were the organization's financial statements audited by an independent accountant? | | | 2b | 7 | |
| _ | If "Yes," check a box below to indicate whether the financial statements for the year were audite | d on | · — | | • | |
| | separate basis, consolidated basis, or both: | | ٠ | | | |
| | ☐ Separate basis ☑ Consolidated basis ☐ Both consolidated and separate basis | | i i | | 1 | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for or | /ersial | nt - | _ | | |
| | of the audit, review, or compilation of its financial statements and selection of an independent account | | | 2c | ✓ | |
| | If the organization changed either its oversight process or selection process during the tax year, ex | | · · | | | 1 |
| | Schedule O. | • | <u> </u> | { | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set | forth i | ın ∫ | | | |
| | the Single Audit Act and OMB Circular A-133? | | 1 | 3a | | ✓ |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not under | | ne 「 | | | |
| | required audit or audits, explain why in Schedule O and describe any steps taken to undergo such a | udits. | | 3b | | |
| | | | | Form | 990 | (2018) |

SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

➤ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

SAN ANTONIO FOR GROWTH ON THE EASTSIDE INC

Employer identification number

74-2876270

| Par | rt I Reason for Public Chari | | organizations must | comple | te this n | art \ See instructio | ns |
|--------|--|-------------------------------------|---|-------------------------|--------------------------------------|---|---|
| _ | organization is not a private foundat | | | <u></u> | | | 113. |
| 1 | A church, convention of church | | • | | • | • | |
| 2 | | • | | | | | |
| _ | A school described in section 1 | | • | | | • • | (L) |
| 3 | A hospital or a cooperative hos | | | | | ., ,, , | |
| 4 | A medical research organization hospital's name, city, and state | | onjunction with a hosp | oital desc | ribed in s | section 170(b)(1)(A)(| iii). Enter the |
| 5 | An organization operated for the section 170(b)(1)(A)(iv). (Comp | | college or university | owned o | r operate | ed by a government | al unit described in |
| 6 7 | ☐ A federal, state, or local govern ☐ An organization that normally r described in section 170(b)(1)() | eceives a subs | tantial part of its supp | | | | the general public |
| 8 | A community trust described in | | | | | | |
| 9 | An agricultural research organizer or university or a non-land-granuniversity: | | | | | | |
| 10 | An organization that normally re receipts from activities related t support from gross investment acquired by the organization affiliation. | to its exempt fur income and unr | nctions—subject to co related business taxal | ertain exc ble incom | ceptions, ie (less se | and (2) no more that ection 511 tax) from | n 331/3% of its |
| 11 | ☐ An organization organized and | | | | | | |
| 12 | An organization organized and | operated exclus | ively for the benefit of | f. to perfo | orm the fu | unctions of, or to car | ry out the purposes |
| | of one or more publicly suppor | | | | | | |
| | Check the box in lines 12a throu | | | | | | |
| а | Type I. A supporting organization the supported organization supporting organization. You | s) the power to | regularly appoint or e | lect a ma | jority of t | | |
| b | Type II. A supporting organ | zation supervis | ed or controlled in co | nnection | with its s | supported organizati | on(s), by having |
| | control or management of the organization(s). You must c | ne supporting o | rganization vested in | the same | | | |
| C | Type III functionally integral its supported organization(s | | | | | | ally integrated with, |
| d | | | • | | - | | rted organization(s) |
| | that is not functionally integrated requirement (see instruction | rated. The orga | nization generally mus | st satisfy | a distnbu | ution requirement an | |
| е | | | | | | | e II, Type III |
| | functionally integrated, or Ty Enter the number of supported or | | tionally integrated sur | - | | | |
| ' | Provide the following information | • | orted organization(s) | | | | • • [|
| | · · · · · · · · · · · · · · · · · · · | | <u>`</u> | | | | 6.0 6 |
| | (i) Name of supported organization | (ii) EIN | (iii) Type of organization (described on lines 1-10 above (see instructions)) | listed in you | rganization ur governing ment? | (v) Amount of monetary support (see instructions) | (vi) Amount of other support (see instructions) |
| | | | | Yes | No | | |
| (A) | | | | | | | |
| (B) | | | | | | | |
| (C) | | | | | | | |
| (D) | | | | | | | |
| (E) | | | | | | | |
| Tota | 1 | | | ļ | | | |

| Schedu | le A (Form 990 or 990-EZ) 2018 | | | | | | Page 2 |
|-----------|---|------------------------------------|---------------------------------|------------------------------------|-----------------------------------|--|----------------------|
| Part | Support Schedule for Organiza (Complete only if you checked th Part III. If the organization fails to | e box on line | 5, 7, or 8 of | Part I or if the | organization | failed to qua | |
| | on A. Public Support | - | | | | | |
| Calen | dar year (or fiscal year beginning in) 🕨 | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") | 370,279 | 1,218,537 | 900,821 | 934,162 | 938,901 | 4,362,700 |
| 2 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | 1 | | | | |
| 3 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | 370,279 | 1,218,537 | 900,821 | 934,162 | 938,901 | 4,362,700 |
| 5 | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) | | | | | | |
| 6 | Public support. Subtract line 5 from line 4 | | | | | | 4,362,700 |
| Secti | on B. Total Support | | | | | | |
| Calen | dar year (or fiscal year beginning in) 🕨 | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 7 | Amounts from line 4 | 370,279 | 1,218,537 | 900,821 | 934,162 | 938,901 | 4,362,700 |
| 8 | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources | 182 | 421 | 9,125 | 329 | 11,970 | 22,027 |
| 9 | Net income from unrelated business activities, whether or not the business is regularly carried on | | | | | | • |
| 10 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | | | | | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | 4,384,727 |
| 12 | Gross receipts from related activities, etc. | • | • | | | 12 | 193,517 |
| 13 | First five years. If the Form 990 is for th | | | | | | |
| <u> </u> | organization, check this box and stop her | | | · · · · · | · · · · · | · · · · · | · · P 📋 |
| | on C. Computation of Public Suppor | <u>~</u> | | 4 1 (0) | | 44 | |
| 14 | Public support percentage for 2018 (line 6 | | | | | 15 | 99.5 % 99.72 % |
| 15 16a | Public support percentage from 2017 Sch 33 ¹ / ₃ % support test—2018. If the organization qual box and stop here. The organization qual | zation did not | check the box | on line 13, an | d line 14 ıs 33 | 11/3% or more, 0 | check this |
| b | 331/3% support test—2017. If the organiz | | | - | | | _ |
| | this box and stop here. The organization | | | | | | |
| 17a | 10%-facts-and-circumstances test—20 10% or more, and if the organization me Part VI how the organization meets the "torganization | ets the "facts- facts-and-circu | and-circumsta imstances" te: | inces" test, ch st. The organiz | eck this box a ation qualifies | and stop here. as a publicly s | Explain in supported |

Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see

| Part | (Complete only if you checked the | | | | | t to qualify u | ndor Port II |
|-------------|--|---------------|-------------------|------------------|--------------------|------------------|--------------------|
| | If the organization fails to qualify | | | | | | idei Fait II. |
| Secti | on A. Public Support | dildor the te | Joto Hotou Bol | ow, ploade c | ompioto i art | , | |
| | dar year (or fiscal year beginning in) ▶ | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f)/Total |
| 1 | Gifts, grants, contributions, and membership fees | | | | | | |
| • | received. (Do not include any "unusual grants.") | | | | | | ./ |
| 2 | Gross receipts from admissions, merchandise sold or services performed, or facilities | | | | | | |
| | furnished in any activity that is related to the | | | | | | |
| | organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that are not an unrelated trade or business under section 513 | | | | | | |
| 4 | | <u> </u> | | | | / | |
| 4 | Tax revenues levied for the organization's benefit and either paid to | | ł | 1 | 1 | | |
| | or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | - | | / | | |
| | furnished by a governmental unit to the | | | | / | | |
| | organization without charge | | 1 | | / | | |
| 6 | Total. Add lines 1 through 5 | | | | | | |
| 7a | Amounts included on lines 1, 2, and 3 | | | / | | | |
| | received from disqualified persons . | | | | | | |
| b | Amounts included on lines 2 and 3 | | | | | | |
| | received from other than disqualified persons that exceed the greater of \$5,000 | | | | | | |
| | or 1% of the amount on line 13 for the year | | | / | | | |
| С | Add lines 7a and 7b | | / | <u> </u> | | | |
| 8 | Public support. (Subtract line 7c from | | | | | | |
| | line 6.) | | | - | | | |
| | on B. Total Support | | | <u> </u> | | | |
| | dar year (or fiscal year beginning in) ▶ | (a) 2014 | / (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 9 | Amounts from line 6 | , | 4 | | | | |
| 10a | Gross income from interest, dividends, payments received on securities loans, rents, | | | | | | |
| | royalties, and income from similar sources . | | | | | | |
| b | Unrelated business taxable income (less | | | | † | | |
| | section 511 taxes) from businesses | | | | | | |
| | acquired after June 30, 1975 | | | | 1 | | |
| C | Add lines 10a and 10b | | | | | | |
| 11 | Net income from unrelated business | | | | } | | |
| | activities not included in line 10b, whether | | | | | | |
| 40 | or not the business is regularly carried on | | | | | | |
| 12 | Other income. Do not include gain or loss from the sale of capital assets | | | | | | |
| | (Explain in Part VI.) | | | 1 | | | |
| 13 | Total support. (Add lines 9, 10c, 11, | | | | | | |
| | and 12.) | | | · | | | |
| 14 | First five years. If the Form 990 is for the | | n's first, secon | d, third, fourth | n, or fifth tax ye | ear as a section | on 501(c)(3) |
| | organization, check this box and stop he | | | <u> </u> | <u> </u> | | 🕨 🔲 |
| | on C. Computation of Public Suppor | | | | | | |
| 15 | Public support percentage for 2018 (line 8 | | | | | 15 | <u>%</u> % |
| 16 Secti | Public support percentage from 2017 School D. Computation of Investment In | | | <u> </u> | • • • • • | 16 | |
| 17 | Investment income percentage for 2018 (| | | by line 13, coli | ımn (fl) | 17 | % |
| 18 | Investment income percentage from 2017 | | | | | 18 | % |
| 19a | 331/23% support tests-2018. If the organ | | | | | ore than 331/3 | %, and line |
| | 17,8 not more than 331/3%, check this box | | • | | | | |
| b | 331/3% support tests—2017. If the organiz | | | | | | |
| | fine 18 is not more than 331/3%, check this l | _ | - | • | | · · · | |
| 20/ | Private foundation. If the organization di | d not check a | box on line 14 | , 19a, or 19b, | | | |
| / | | | | | ` Sch | edule A (Form 99 | 90 or 990-EZ) 2018 |

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

| Sections A, D, and E. If you checked | 12d of Part I, complete | Sections A and D, | and complete Part V.) | |
|---|-------------------------|-------------------|-----------------------|---|
| Section A. All Supporting Organizations | | | | |
| | | | • | Y |

| | | | Yes | No |
|-----|---|-------|-----|----|
| 1 | Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain. | 1 | | |
| 2 | Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2). | 2 | | |
| 3a | Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below. | 3a | | |
| b | Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination. | 3b | | |
| С | Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use. | 3c | | |
| 4a | Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below. | 4a | | |
| b | Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations. | 4b | _ | |
| С | Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes. | | | |
| 5a | Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document). | 4c 5a | | |
| b | Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document? | 5b | | |
| С | Substitutions only. Was the substitution the result of an event beyond the organization's control? | 5c | | |
| 6 | Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the chantable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI . | 6 | | |
| 7 | Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ). | 7 | | |
| 8 | Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ). | 8 | | |
| 9a | Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI . | 9a | | |
| b | Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI. | 9b | | |
| С | Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI . | 9c | | |
| 10a | 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below. | 10a | | |
| b | Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to | | | i |

determine whether the organization had excess business holdings.)

10b

| Part | Supporting Organizations (continued) | | | |
|--------|---|----------|----------|-------------|
| 1 | | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) | | | |
| | below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described in (a) above? | 11b | | |
| | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI. | 11c | | |
| Secti | on B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to | | | |
| | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | ŀ | | |
| | controlled the organization's activities. If the organization had more than one supported organization, | | | |
| | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported | ļ | | . |
| | organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part | | | |
| | VI how providing such benefit carned out the purposes of the supported organization(s) that operated, | | | |
| | supervised, or controlled the supporting organization. | 2 | | |
| Secti | on C. Type II Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | l i |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| | the supported organization(s). | 1 | <u>l</u> | L |
| Secti | on D. All Type III Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided? | | | |
| | | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | 1 | |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s). | | | |
| 2 | | 2 | - | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's | | | ! |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | 1 |
| | supported organizations played in this regard. | 3 | | |
| Secti | on E. Type III Functionally Integrated Supporting Organizations | | I | L |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see i | netru | ction | e) |
| · a | The organization satisfied the Activities Test. Complete line 2 below. | 77501 0 | 0110111 | 5). |
| b | ☐ The organization is the parent of each of its supported organizations. Complete line 3 below. | | | |
| c | ☐ The organization supported a governmental entity. Describe in Part VI how you supported a government entity (| see in | struct | ions). |
| 2 | Activities Test. Answer (a) and (b) below. | | Yes | |
| a | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | <u> </u> | | |
| • | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | } | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | i | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | Ì | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| b | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more | | | |
| | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | ' | | |
| | reasons for the organization's position that its supported organization(s) would have engaged in these | <u></u> | | |
| | activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. Answer (a) and (b) below. | <u> </u> | | |
| а | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| | trustees of each of the supported organizations? Provide details in Part VI. | 3a | | |
| b | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | | | |
| | of its supported granizations? If "Yes" describe in Part VI the role placed by the organization in this regard | 3b | I | |

| Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organical States of the Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organical States of the Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organical States of the Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organical States of the Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organical States of the Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organical States of the Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organical States of the Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organical States of the Part V Type III Non-Functiona | _ | · | |
|--|--------|---------------------------|--------------------------------|
| 1 Check here if the organization satisfied the Integral Part Test as a qualifying instructions. All other Type III non-functionally integrated supporting organization. | | | |
| Section A—Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
| 1 Net short-term capital gain | 1 | | |
| 2 Recoveries of prior-year distributions | 2 | | |
| 3 Other gross income (see instructions) | 3 | | |
| 4 Add lines 1 through 3. | 4 | | |
| 5 Depreciation and depletion | 5 | | |
| 6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) | 6 | | |
| 7 Other expenses (see instructions) | 7 | | |
| 8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | |
| Section B—Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| 1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): | | | |
| a Average monthly value of securities | 1a | | |
| b Average monthly cash balances | 1b | | |
| c Fair market value of other non-exempt-use assets | 1c | | |
| d Total (add lines 1a, 1b, and 1c) | 1d | | |
| e Discount claimed for blockage or other factors (explain in detail in Part VI): | | | |
| 2 Acquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 Subtract line 2 from line 1d. | 3 | | |
| 4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions). | 4 | | |
| 5 Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 Multiply line 5 by .035. | 6 | | |
| 7 Recoveries of prior-year distributions | 7 | | |
| 8 Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| Section C—Distributable Amount | | | Current Year |
| 1 Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | | |
| 2 Enter 85% of line 1. | 2 | | |
| 3 Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | |
| 4 Enter greater of line 2 or line 3. | 4 | | |
| 5 Income tax imposed in prior year | 5 | | |
| 6 Distributable Amount. Subtract line 5 from line 4, unless subject to | | | 1 |
| emergency temporary reduction (see instructions). | 6 | | |
| 7 Check here if the current year is the organization's first as a non-functional instructions). | ly int | tegrated Type III support | ing organization (see |

| Part | Type III Non-Functionally Integrated 509(a)(3 |) Supporting Organi | zations (continued) | |
|--|--|-----------------------------|---|---|
| Secti | on D—Distributions | | | Current Year |
| 1 | Amounts paid to supported organizations to accomplish | | | |
| 2 | Amounts paid to perform activity that directly furthers exe | | | |
| | organizations, in excess of income from activity | | • | |
| 3 | Administrative expenses paid to accomplish exempt purp | oses of supported orga | nızations | |
| 4 | Amounts paid to acquire exempt-use assets | | | |
| 5 | Qualified set-aside amounts (prior IRS approval required) | | | |
| 6 | Other distributions (describe in Part VI). See instructions. | | · · · · · · · · · · · · · · · · · · · | |
| 7 | Total annual distributions. Add lines 1 through 6. | | - · · · · · · · · · · · · · · · · · · · | |
| 8 | Distributions to attentive supported organizations to whic | h the organization is res | ponsive | |
| | (provide details in Part VI). See instructions. | · · | | |
| 9 | Distributable amount for 2018 from Section C, line 6 | | | |
| 10 | Line 8 amount divided by line 9 amount | | | |
| Secti | on E—Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2018 | (iii) Distributable Amount for 2018 |
| 1 | Distributable amount for 2018 from Section C, line 6 | | | |
| 2 | Underdistributions, if any, for years prior to 2018 | | | |
| | (reasonable cause required - explain in Part VI). See | | | |
| | instructions. | | | |
| 3 | Excess distributions carryover, if any, to 2018 | | · · · · · · · · · · · · · · · · · · · | |
| | From 2013 | | | |
| | From 2014 | | | |
| <u> </u> | From 2015 | | | |
| d | From 2016 | | | |
| е | From 2017 | | | |
| f | Total of lines 3a through e | | | |
| g | Applied to underdistributions of prior years | | | |
| h | Applied to 2018 distributable amount | | | |
| <u>i</u> | Carryover from 2013 not applied (see instructions) | | | |
| <u> j </u> | Remainder. Subtract lines 3g, 3h, and 3i from 3f. | | | |
| 4 | Distributions for 2018 from | | | |
| | Section D, line 7: | | | |
| а | Applied to underdistributions of prior years | | | |
| b | Applied to 2018 distributable amount | | | |
| C | Remainder. Subtract lines 4a and 4b from 4. | | | |
| 5 | Remaining underdistributions for years prior to 2018, if | | | |
| | any. Subtract lines 3g and 4a from line 2. For result | | | |
| | greater than zero, explain in Part VI. See instructions. | | | |
| 6 | Remaining underdistributions for 2018. Subtract lines 3h | | | |
| | and 4b from line 1. For result greater than zero, explain in | | | |
| | Part VI. See instructions. | | | |
| 7 | Excess distributions carryover to 2019. Add lines 3j | | | |
| | and 4c. | | | |
| 8 | Breakdown of line 7: | | | |
| a | Excess from 2014 | | | |
| b | Excess from 2015 | | | |
| C | Excess from 2016 | | | |
| d | Excess from 2017 | | | |
| е | Excess from 2018 | [| | |

| Part VI | Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.) |
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SCHEDULE D (Form 990)

Department of the Treasury

Internal Revenue Service

Name of the organization

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

SAN ANTONIO FOR GROWTH ON THE EASTSIDE INC 74-2876270 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts 1 Total number at end of year 2 Aggregate value of contributions to (during year) 3 Aggregate value of grants from (during year) . Aggregate value at end of year 4 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Conservation Easements. Part II Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area ☐ Protection of natural habitat Preservation of a certified historic structure Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year Total number of conservation easements 2a 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 7/25/06, and not on a 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Я Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items. If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items Assets included in Form 990, Part X

| Part | III Organizations Maintaining | Collections of | Art, His | torical 1 | reasures, | or Ot | her Similar A | Assets (contin | ued) |
|--------|--|-------------------------------------|--------------------|------------|-------------------------|----------|------------------------|--|----------------|
| 3 | Using the organization's acquisition, a collection items (check all that apply): | | | | | | | | |
| а | ☐ Public exhibition | | d | ☐ Loan | or exchang | e prog | rams | | |
| b | ☐ Scholarly research | | | | | | | | |
| C | ☐ Preservation for future generations | | | | | | | | |
| 4 | Provide a description of the organizati XIII. | ion's collections a | and expla | ain how t | hey further | the org | anization's ex | empt purpose i | n Part |
| 5 | During the year, did the organization assets to be sold to raise funds rather | | | | | | | | ⊒ No |
| Part | | | | | | | | | |
| | Complete if the organization 990, Part X, line 21. | | | | | | • | | m |
| 1a | Is the organization an agent, trustee, included on Form 990, Part X? | | | | | | | | □ No |
| b | If "Yes," explain the arrangement in Pa | art XIII and comple | ete the fo | llowing to | able: | _ | _ | | |
| | | | | | | | | Amount | |
| C | Beginning balance | | | | | 10 | | | |
| d | Additions during the year | | | | | 1d | + | | |
| e f | Distributions during the year Ending balance | | | | | 1e | | | |
| 2a | Did the organization include an amoun | | | | | | | ty? Ves | 7 No |
| | If "Yes," explain the arrangement in Pa | | | | | | | | _ ' ' ' |
| | V Endowment Funds. | | 3 II (IIO 0) | ·pianano | ii iido booii | provide | 20111 (11174) | | |
| | Complete if the organization | answered "Yes' | on For | m 990, F | Part IV, line | 10. | | | |
| | | (a) Current year | | or year | (c) Two years | | (d) Three years ba | ck (e) Four years | back |
| 1a | Beginning of year balance | _ | | | | | | | |
| b | Contributions [| | | | | | | | |
| С | Net investment earnings, gains, and losses | | | | | | | | |
| d | Grants or scholarships | | | | | | | | |
| е | Other expenditures for facilities and programs | | | · | | • | | | |
| f | Administrative expenses | | | | | | | | |
| g | End of year balance [| | | | | | | | |
| 2 | Provide the estimated percentage of the | | d balanc | e (line 1g | , column (a) |) held a | as: | | |
| а | Board designated or quasi-endowmen | | _% | | | | | | |
| b | Permanent endowment ► | | | | | | | | |
| С | Temporarily restricted endowment ▶ | % | / | | | | | | |
| 3a | The percentages on lines 2a, 2b, and 2 Are there endowment funds not in the organization by: | c should equal 10 possession of the | 00%. ie organi: | zation tha | at are held a | and ad | ministered for | | T. 8.1. |
| | (i) unrelated organizations | | | | | | | Yes | No |
| | (ii) related organizations | | | | | | | . 3a(i) . 3a(ii) | ┼ |
| ь | If "Yes" on line 3a(ii), are the related or | | | | | | | . 3b | ┼─ |
| 4 | Describe in Part XIII the intended uses | | | | | | • • • • | . [02] | |
| Part | | | | | | | | ······································ | |
| | Complete if the organization | | on For | m 990. F | Part IV, line | 11a. S | See Form 99 |), Part X, line | 10. |
| | Description of property | (a) Cost or oth | her basis | (b) Cost o | or other basis ther) | (c) A | Accumulated preciation | (d) Book valu | |
| 1a | Land | | 0 | | 0 1 | | | | 0 |
| b | Buildings | | 0 | | 0 | | 0 | | 0 |
| С | Leasehold improvements | | 0 | | 0 | | 0 | | 0 |
| d | Equipment | | 0 | | 29,625 | | 27,410 | | 2,215 |
| е | Other | | 0 | | 0 | | 0 | | 0 |
| Total. | Add lines 1a through 1e. (Column (d) m | ust equal Form 99 | O. Part) | Column | (B), line 10 | c.) | ▶ 1 | | 2.215 |

| Part VII | Investments—Other Securities. | | | |
|----------------|---|----------------------|---|---|
| | Complete if the organization answered "Yes" on Form 990, Part | IV, line 11b. See F | orm 990, | Part X, line 12. |
| | (a) Description of security or category (including name of security) | (b) Book value | | ethod of valuation d-of-year market value |
| (1) Financial | derivatives | | | |
| (2) Closely-h | neld equity interests | | | |
| (3) Other | | | | |
| (A) | | | | |
| (B) | | | | |
| (C) | ······ | | | |
| (D) (E) | | | ļ | |
| (F) | | | - | · · · · · · · · · · · · · · · · · · · |
| (G) | | <u></u> | - | |
| (H) | | · | | |
| | b) must equal Form 990, Part X, col. (B) line 12.) ▶ | | <u>.</u> | |
| Part VIII | Investments—Program Related. | | 1 | |
| | Complete if the organization answered "Yes" on Form 990, Part | IV line 11c. See Fo | orm 990 | Part X line 13 |
| | (a) Description of investment | (b) Book value | (c) M | ethod of valuation id-of-year market value |
| (1) | | | | |
| (2) | | | | |
| (3) | | <u> </u> | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| | b) must equal Form 990, Part X, col. (B) line 13.) ► | <u> 1</u> | | |
| Part IX | Other Assets. | N/ !: 44-1 O E | | Dark V. Con. 45 |
| | Complete if the organization answered "Yes" on Form 990, Part | IV, line 11a. See F | orm 990, | (b) Book value |
| (1) | (a) Description | | | (b) DOOK VAIGE |
| (1) | | | | |
| (3) | | | | ······································ |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| Total. (Colu | mn (b) must equal Form 990, Part X, col. (B) line 15.) | | > | |
| | Complete if the organization answered "Yes" on Form 990, Part line 25. | IV, line 11e or 11f. | See Forr | n 990, Part X, |
| 1. | (a) Description of liability | | · • · · · · · · · · · · · · · · · · · · | (b) Book value |
| (1) Federal in | ncome taxes | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | . <u>-</u> | | |
| | b) must equal Form 990, Part X, col. (B) line 25.) ► | | | |
| | runcertain tax positions. In Part XIII, provide the text of the footnote to the organs liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the te | | | |

| Part | Reconciliation of Revenue per Audited Financial Statements With Revenue per R Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | leturn. |
|--------|--|-------------|
| 1 | Total revenue, gains, and other support per audited financial statements | 1 1,144,388 |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | 1,144,300 |
| а | Net unrealized gains (losses) on investments | |
| b | Donated services and use of facilities | |
| С | Recoveries of prior year grants | 19 |
| d | Other (Describe in Part XIII.) | |
| е | Add lines 2a through 2d | 2e 0 |
| 3 | Subtract line 2e from line 1 | 3 1,144,388 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b 4a 0 | |
| b | Other (Describe in Part XIII.) | |
| C | Add lines 4a and 4b | 4c 0 |
| _ 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | 5 1,144,388 |
| Part | | Return. |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | |
| 1 | Total expenses and losses per audited financial statements | 1 1,185,957 |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | |
| а | Donated services and use of facilities | |
| b | Prior year adjustments | |
| C | Other losses | |
| þ | Other (Describe in Part XIII.) | |
| е | | 2e 0 |
| 3 | Subtract line 2e from line 1 | 3 1,185,957 |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b 4a 0 | |
| b | Other (Describe in Part XIII.) | |
| C | | 4c 0 |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) | 5 1,185,957 |
| 2; Par | e the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional info | ormation. |
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SCHEDULE G (Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

▶ Attach to Form 990 or Form 990-EZ.

OMB No. 1545-0047

| | ment of the Treasury | | ► A | ttach to Form | 990 or Form | 990-EZ. | | Open to Public |
|-------|---|----------------------|-----------------------------------|------------------------|--|-----------------------------------|--|---|
| | Revenue Service | <u> </u> | Go to www.irs.gov/ | Form990 for i | nstructions a | nd the latest informa | | Inspection |
| | of the organization | POMELLON THE E | ACTCIDE INO | | | | Employer identifi | |
| Par | | ROWTH ON THE E | | | diam aman | | | -2876270 |
| Fai | | 30-EZ filers are r | ornplete if tr not required to | e organiza complete | ttion ansv this part. | vered Yes on I | Form 990, Part IV, | , line 17. |
| 1 | | | <u> </u> | <u> </u> | | owing activities. C | heck all that apply. | |
| а | ☐ Mail solicit | | | | _ | ion of non-govern | | |
| b | ☐ Internet an | nd email solicitatio | ns | f | | ion of governmen | - | |
| c | Phone soli | citations | | g |] Special t | fundraising events | 3 | |
| d | ☐ In-person | solicitations | | | | | | |
| 2a | Did the organi | ization have a writ | ten or oral agre | ement with | any individ | tual (including offi | cers, directors, trus fundraising services | tees, ? |
| ь | | | | | | | | he fundraiser is to be |
| _ | | at least \$5,000 by | | | 21 Calo Ci O, P C | arodant to agreen | ionto andoi willon t | ne idilalalaci ia to bi |
| | | | | | | | | |
| | (i) Name and addre or entity (fur | | (ii) Activity | custody o | draiser have r control of outlons? | (iv) Gross receipts from activity | (v) Amount paid to (or retained by) fundraiser listed in col. (i) | (vi) Amount paid to (or retained by) organization |
| | ,, , , , , , , , , , , , , , , , , , | | | Yes | No | <u> </u> | | |
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| Total | | | | | <u>/</u> | | | |
| 3 | registration or | | inization is regis | itered or lic | ensea to s | CONTRIBUTION | s or has been hour | ied it is exempt fron |
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| Part II | Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more |
|---------|--|
| | than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with |
| | gross receipts greater than \$5,000. |

| | | | (a) Event #1 | (b) Event #2 | (c) Other events | (d) Total events |
|-----------------|----------|---|----------------------------|--|------------------------|---|
| | | | | stside Business Briefing | | (add col (a) through col (c)) |
| m. | | | (event type) | (event type) | (total number) | |
| Revenue | 1 | Gross receipts | 168,340 | 24,580 | | 192,920 |
| Œ | 2 | Less: Contributions | o | o | | 0 |
| | 3 | Gross income (line 1 minus line 2) | 168,340 | 24,580 | | 192,920 |
| | 4 | Cash prizes | 0 | 0 | | 0 |
| | 5 | Noncash prizes | 0 | o | | 0 |
| sesue | 6 | Rent/facility costs | 7,200 | 0 | | 7,200 |
| Direct Expenses | 7 | Food and beverages | 46,298 | 9,660 | | 55,958 |
| Direc | 8 | Entertainment | 3,300 | 0 | | 3,300 |
| i | 9 | Other direct expenses . | 49,994 | 7,025 | | 57,019 |
| | 10 | Direct expense summary. Ac | | | | 123,477 |
| | 11 | Net income summary. Subtra | act line 10 from line 3, o | column (d) | ▶ | 69,443 |
| Pa | rt III | Gaming. Complete if the \$15,000 on Form 990-E | | ered "Yes" on Form 9 | 990, Part IV, line 19, | or reported more than |
| Revenue | | | (a) Bingo | (b) Pull tabs/instant bingo/progressive bingo | (c) Other gaming | (d) Total gaming (add col. (a) through col. (c)) |
| -Rè | 1 | Gross revenue | | | | |
| ses | 2 | Cash prizes | | | | |
| Direct Expenses | 3 | Noncash prizes | | | | |
| Direct | 4 | Rent/facility costs | | | | |
| _ | 5 | Other direct expenses . | | | | |
| | 6 | Volunteer labor | ☐ Yes % ☐ No | ☐ Yes% ☐ No | ☐ Yes% ☐ No | |
| | 7 | Direct expense summary. Ac | dd lines 2 through 5 ın c | column (d) | | |
| | 8 | Net gaming income summar | y. Subtract line 7 from I | ine 1, column (d) | <u> </u> | |
| | b If | nter the state(s) in which the or the organization licensed to c "No," explain: | | | | , |
| | | "Yes," explain: | | | | |

| | lle G (Form 990 or 990-EZ) 2018 | | Page 3 |
|------|--|---|----------|
| 11, | Does the organization conduct gaming activities with nonmembers? | ☐ Yes | ∐ No |
| 12 | Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming? | ☐ Yes | □ No |
| 13 | Indicate the percentage of garning activity conducted in: | | |
| a | The organization's facility | | <u>%</u> |
| b | An outside facility | | <u>%</u> |
| 14 | Enter the name and address of the person who prepares the organization's gaming/special events books and records: | | |
| | Name ► | | |
| | Address • | | |
| 15a | Does the organization have a contract with a third party from whom the organization receives gaming revenue? | ☐ Yes | □ No |
| b | If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the amount of gaming revenue retained by the third party ▶ \$ | | |
| C | If "Yes," enter name and address of the third party: | | |
| | Name ▶ | | |
| | Address ▶ | | |
| 16 | Gaming manager information: | | |
| | Name ► | | |
| | Gaming manager compensation ► \$ | | |
| | Description of services provided ▶ | | |
| | ☐ Director/officer ☐ Employee ☐ Independent contractor | | |
| 17 | Mandatory distributions: | | |
| а | Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? | ☐ Yes | □No |
| b | Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year > \$ | | |
| Part | | | |
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SCHEDULEI

(Form 990)

Department of the Treasury Internal Revenue Service

OMB No. 1545-0047 2018

> Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22. ▶ Attach to Form 990.

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Open to Public Inspection

► Go to www.irs.gov/Form990 for the latest information.

Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000, Part II can be duplicated if additional space is needed. ° U **Employer identification number** √
Yes 74-2876270 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. the selection criteria used to award the grants or assistance? General Information on Grants and Assistance SAN ANTONIO FOR GROWTH ON THE EASTSIDE INC Name of the organization Part I Part II

| | Part IV, line 21, for any recipient that received moi | y recipient that | received more th | ian \$5,000. Part I | I can pe dupilca | re than \$5,000. Part II can be duplicated it additional space is needed. | pace is needed. | |
|----------|---|--------------------|---------------------------------|-----------------------------|---------------------------------------|---|---------------------------------------|------------------------------------|
| - | 1 (a) Name and address of organization or government | (p) EIN | (c) IRC section (if applicable) | (d) Amount of cash grant | (e) Amount of non- cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of noncash assistance | (h) Purpose of grant or assistance |
| Đ | Sch I, Stmt 1 | | | | | | | |
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| (10) | | | | | | | | |
| (11) | | | | | | | | |
| (12) | | | | | | | | |
| 01 | Enter total number of section 501(c)(3) and government organizations listed in the line 1 table | 501(c)(3) and gov | vernment organiza | tions listed in the li | ne 1 table | | | 0 |
| m | Enter total number of other organizations listed in the line 1 | ganizations listed | in the line 1 table | | | | | 12 |

Schedule I (Form 990) (2018)

Cat No 50055P

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

| Schedule I (Fo | schedule I (Form 990) (2018) |
|----------------|---|
| Part III | Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. |
| | Part III can be duplicated if additional space is needed. |

| (f) Description of noncash assistance | | | | | | | | onal information. | THE PROJECT ARE | ED CONTRACT SHOWING | PROVIDED TO SAGE; AND | PIENT HAS PAID 50% OF | | | | | | | Schedule I (Form 990) (2018) |
|---|---|---|---|---|----|---|----------|--|---|--|--|--|--|--|--|---|--|--|------------------------------|
| (e) Method of valuation (book, FMV, appraisal, other) | | | | | | | | nation required in Part I, line 2; Part III, column (b); and any other additional information. | 1120-MONTHS; (2) PROOF OF THE APPROPRIATE PERMITS (IF APPLICABLE) FOR THE PROJECT ARE | O SAGE; (3) A FULLY EXECUT | NT AND THE CONTRACTOR IS | F THE WORK AND THAT RECI | | | | 000000000000000000000000000000000000000 | | | |
| (d) Amount of noncash assistance | | | | | | | : | line 2; Part III, colum | ONS HAVE BEEN MELL (| VERIFIED. PROVIDED TO | N THE GRANT RECIPIES | POINT COMPLETION OF | | | | | | | |
| (c) Amount of cash grant | | | | | | | | required in Part I, | IONTHS; (2) PROOF (| 6 OF THE COST ARE | PLICATION BETWEE | TO SAGE AT WHICH | | | | | | | |
| (b) Number of recipients | | | | | | | | le the information | ETED WITHIN 120-M | PIENT HAS PAID 50% | D IN THE GRANT AP | WORK COMPLETED | | | | | | | |
| (a) Type of grant or assistance | - | 2 | 3 | 4 | S. | 9 | <i>L</i> | Part IV Supplemental Information. Provide the inform | ACCEPTANCE OF THE GRANT AND MUST BE COMPLETED WITHIN | POINT COMPLETION OF THE WORK AND THAT RECIPIENT HAS PAID 50% OF THE COST ARE VERIFIED. PROVIDED TO SAGE: (3) A FULLY EXECUTED CONTRACT SHOWING | THE TOTAL PRICE AND SCOPE OF WORK DESCRIBED IN THE GRANT APPLICATION BETWEEN THE GRANT RECIPIENT AND THE CONTRACTOR IS PROVIDED TO SAGE; AND | (4) THE GRANT RECIPIENT SUBMITS INVOICES FOR WORK COMPLETED TO SAGE AT WHICH POINT COMPLETION OF THE WORK AND THAT RECIPIENT HAS PAID 50% OF THE COST ARE VERIFIED. | | | | | | | |

SCHEDULE J (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

SAN ANTONIO FOR GROWTH ON THE EASTSIDE INC

Employer identification number

74-2876270

| Part | Questions Regarding Compensation | | | |
|------|---|----|---------------|----------|
| 10 | Check the appropriate boy(en) if the exampletion provided any of the following to ay few a person listed on Form | | Yes | No |
| Ia | Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. | | | |
| | First-class or charter travel Housing allowance or residence for personal use | | | |
| | Travel for companions Payments for business use of personal residence | | | |
| | ☐ Tax indemnification and gross-up payments ☐ Health or social club dues or initiation fees | | | |
| | ☐ Discretionary spending account ☐ Personal services (such as maid, chauffeur, chef) | | | |
| b | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment | | . | |
| | or reimbursement or provision of all of the expenses described above? If "No," complete Part III to | | | 1 |
| | explain | 1b | ✓ | - |
| 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? | 2 | ✓ | |
| 3 | Indicate which if any of the following the films arranization would a catablish the arrangement of the | | | |
| 3 | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. | | | |
| | ✓ Compensation committee ✓ Written employment contract | | | |
| | ☐ Independent compensation consultant ☐ Compensation survey or study | | | |
| | Form 990 of other organizations Approval by the board or compensation committee | | | |
| 4 | During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: | | | |
| а | Receive a severance payment or change-of-control payment? | 4a | √ | |
| b | Participate in, or receive payment from, a supplemental nonqualified retirement plan? | 4b | | 1 |
| C | Participate in, or receive payment from, an equity-based compensation arrangement? | 4c | | ✓ |
| | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. | | | |
| | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. | | | |
| 5 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any | | | İ |
| | compensation contingent on the revenues of: | | | <u> </u> |
| а | The organization? | 5a | | ✓ |
| þ | Any related organization? | 5b | | 1 |
| | If "Yes" on line 5a or 5b, describe in Part III. | | | |
| 6 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: | | | |
| а | The organization? | 6a | | 1 |
| b | Any related organization? | 6b | | ✓ |
| | If "Yes" on line 6a or 6b, describe in Part III. | | | |
| 7 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed | | | |
| - | payments not described on lines 5 and 6? If "Yes," describe in Part III | 7 | | 1 |
| 8 | Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject | | | |
| | to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe | | | |
| | in Part III | 8_ | | 1 |
| | If "Voo" on line 0 did the experiencies also fellow the substitute accounting accounting | | | |
| 9 | If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)? | 9 | | |

Page 2

Schedule J (Form 990) 2018

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. Part II

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)—(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, Ine 1a, applicable column (D) and (E) amounts for that individual.

| ואסיפי ווופ שמווו טו כטומוווווש (ס/וו/ וווי וטו פמכון וואפע ווומואומעמו וווטא פער | or eac | n listed individual mu | st equal the total arm | DUIN OF FORM 350, FO | nowled make equal the total amount of Form 890, Fan VII, Section A, line 1a, applicable column (b) and (c) amounts for that maked and | ia, applicable coluili | י (ט) מייט (ב) מוווסטוווא | TOT THAT INDIVIDUAL. |
|---|-------------|---------------------------------------|---|---------------------------|---|---------------------------------------|---|--|
| | | (b) Breakdown o | T W-2 and/or 1099-IVII | oc compensation | (C) Retirement and | (D) Nontaxable | (E) Total of columns | (F) Compensation |
| (A) Name and Title | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable | other deferred compensation | benefits | (a)-(j)(a) | in column (B) reported as deferred on prior |
| | _ | | | compensation | | | | |
| Jackie Gorman, Cheif Executive | 8 | 108,826 | 0 | 0 | 0 | 0 | 108,826 | 0 |
| 1 Officer | (1) | 0 | | 0 | 0 | 0 | 0 | 0 |
| Tuedae Knight, President and | (1) | 9,244 | 0 | 0 | 0 | 0 | 9,244 | 0 |
| 2 Chief Executive Officer | € | 0 | 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 | 0 | 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 | 0 | 0 | 0 |
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| 16 | € | | | | | | | |

Schedule J (Form 990) 2018

Page 3

| Schedule J (Form 990) 2018 Page 3 Page 4 Page 5 Page 5 Page 1 Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part is part in the part |
|--|
| tor any additional information. Schedule J, Part I, Line 1a - Rotary Club dues - \$1,176 |
| Schedule J, Part I, Line 3 - THE COMPENSATION PACKAGE FOR THE PRESIDENT AND CHIEF EXECUTIVE OFFICER IS PREPARED BY THE FINANCE COMMITTEE AND APPROVED BY THE BOARD OF DIRECTORS. |
| Schedule J, Part I, Line 4 - JACKIE GORMAN THE FORMER CHIEF EXECUTIVE OFFICER WAS PROVIDED A THREE-MONTH SEVERANCE PAY AT THE END OF HER TENURE IN SEPTEMBER 2018 |
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| |
| Schedule J (Form 990) 2018 |

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

OMB No. 1545-0047 2018

Open to Public Inspection

Department of the Treasury Internal Revenue Service ► Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

Name of the organization Employer identification number SAN ANTONIO FOR GROWTH ON THE EASTSIDE INC 74-2876270 Form 990, Part III, Line 2 - Taste The Dream Gala; Eastside Business Briefings; Eastside Business Awards; StoreFront Grants; CHOICE Facade Grants; Non Profit Symposium; HalloEast; and the SAGE Back Office Program Form 990, Part VI, Section A, Line 7a - The District 2 Councilperson for the City of San Antonio appoints two members to the Board who each serve two-year terms. Form 990, Part VI, Section B, Line 11b - The Form 990 is provided to the Board of Directors via e-mail for review. Form 990, Part VI, Section B, Line 12c - The members of the Board of Directors annually complete a conflict of interest statement disclosing any conflict(s) of interest or lack thereof. Form 990, Part VI, Section B, Line 15 - The Board of Directors reviews the Chief Executive Officer's performance annually and approves all salary adjustments. Form 990, Part VI, Section C, Line 18 - Official documents of the organization are available at guidestar.com. Form 990, Part VI, Section C, Line 19 - Official documents of the organization are available at guidestar.com. Form 990, Part XI, Line 9 - THE CHANGE IN NET ASSETS IS THE DIFFERENCE BETWEEN THE ASSETS RELEASED FROM DONOR RESTRICTIONS AND REVENUE WITH DONOR RESTRICTIONS PLUS THE DIFFERENCE BETWEEN REVENUE WITHOUT DONOR **RESTRICTIONS AND OPERATING EXPENSES.**

Schedule O, Statement 1

SAN ANTONIO FOR GROWTH ON THE EASTSIDE INC

Form 990 (2018)

EIN 74-2876270

Page 1

Header Section

Reasonable Cause Explanations

Explanation

IRS APPROVED FILING EXTENSION DUE TO STAFFING TRANSITIONS THAT DELAYED THE COMPLETION OF THE AUDIT