

Return of Organization Exempt From Income Tax

OMB No 1545-0047

2017

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.

Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Header section A-M containing organization name (UNITED WAY OF PIERCE COUNTY), EIN (91-0650669), address (TACOMA WA 98401), and principal officer (Dona Syes Poncinto).

Part I Summary table with columns for Revenue, Expenses, and Net Assets or Fund Balances. Includes rows 1-22 with handwritten values and a 'RECEIVED' stamp.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete.

Signature of officer: Dona Syes Poncinto, President, dated 6-7-19.

Paid Preparer section with fields for name, signature, date, and firm information.

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III Yes No

1 Briefly describe the organization's mission:
We work from the heart to unite caring people to tackle our communities toughest challenges. Reducing poverty one family at a time is our current focus with a bold goal of lifting 15,000 families out of poverty by 2028.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes No
If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No
If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code: _____) (Expenses \$ 1,199,090 including grants of \$ 1,199,090) (Revenue \$ _____)
Community Impact fund - Distribution of grants to various non profit agencies providing health and human service programs that offer basic needs services and are working on reducing poverty in Pierce County.

4b (Code: _____) (Expenses \$ 1,584,812 including grants of \$ 1,584,812) (Revenue \$ _____)
Donor Voice Program - United Way of Pierce County provides donors the opportunity to designate their gift to community not for profits. All non-profits are verified as to their non-profit status and compliance with the Patriot Act.

4c (Code: _____) (Expenses \$ 1,234,842 including grants of \$ 1,175,937) (Revenue \$ _____)
Gifts in Kind program. United Way of Pierce County operates a program where companies and individuals donate household clothing and other items. United Way then distributes these items to other community nonprofits who give them to their low income clients.

4d Other program services (Describe in Schedule O.)
(Expenses \$ 1,825,061 including grants of \$ _____) (Revenue \$ 381,836)

4e Total program service expenses **▶** 5,843,805

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.	<input type="checkbox"/>	<input type="checkbox"/>
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
12 a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
14 a Did the organization maintain an office, employees, or agents outside of the United States?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I (see instructions)</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Part IV Checklist of Required Schedules (continued)

		Yes	No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H		✓
20b	b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	✓	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III		✓
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	✓	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a		✓
24b	b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
24c	c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
24d	d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I		✓
25b	b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I		✓
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II		✓
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III		✓
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
28a	a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV		✓
28b	b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV		✓
28c	c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV		✓
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	✓	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M		✓
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I		✓
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II		✓
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I		✓
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1		✓
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?		✓
35b	b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2		✓
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI		✓
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O.	✓	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V []

Table with columns for question numbers (1a-14b), Yes/No checkboxes, and numerical input fields. Includes questions about Form 1096, Form W-2G, Form W-3, unrelated business gross income, foreign accounts, prohibited tax shelter transactions, annual gross receipts, and various organizational requirements.

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 20 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.		
b	Enter the number of voting members included in line 1a, above, who are independent 1b 20		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		<input checked="" type="checkbox"/>
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?		<input checked="" type="checkbox"/>
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		<input checked="" type="checkbox"/>
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		<input checked="" type="checkbox"/>
6	Did the organization have members or stockholders?		<input checked="" type="checkbox"/>
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		<input checked="" type="checkbox"/>
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		<input checked="" type="checkbox"/>
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a	The governing body?	<input checked="" type="checkbox"/>	
b	Each committee with authority to act on behalf of the governing body?	<input checked="" type="checkbox"/>	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		<input checked="" type="checkbox"/>

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?		<input checked="" type="checkbox"/>
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	<input checked="" type="checkbox"/>	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	<input checked="" type="checkbox"/>	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	<input checked="" type="checkbox"/>	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	<input checked="" type="checkbox"/>	
13	Did the organization have a written whistleblower policy?	<input checked="" type="checkbox"/>	
14	Did the organization have a written document retention and destruction policy?	<input checked="" type="checkbox"/>	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	<input checked="" type="checkbox"/>	
b	Other officers or key employees of the organization	<input checked="" type="checkbox"/>	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		<input checked="" type="checkbox"/>
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosure

- 17** List the states with which a copy of this Form 990 is required to be filed ► Washington
- 18** Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
 Own website Another's website Upon request Other (explain in Schedule O)
- 19** Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- 20** State the name, address, and telephone number of the person who possesses the organization's books and records: ►
Peter J Grignon CFO CPA 1501 Pacific Avenue 4th Floor Tacoma WA 98402 253 272-4263

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) Elizabeth Bailey Treasurer	2	✓		✓				0	0	0
(2) William Berry Vice Chair	3	✓		✓				0	0	0
(3) Michael Bianco - Splann Director	2	✓						0	0	0
(4) Sebrean Chambers Director	2	✓						0	0	0
(5) Mabel Edmonds Director	2	✓						0	0	0
(6) David Graybill Director	2	✓						0	0	0
(7) Peter J Grignon Sr VP of Finance and Chief Financial Officer	50			✓				92,671	0	17,916
(8) Rod Koon Director	2	✓						0	0	0
(9) Nathe Lawver Director	2	✓						0	0	0
(10) Matt Levi Director	2	✓						0	0	0
(11) Jamey McCormick Director	2	✓						0	0	0
(12) Marilyn Mullenax Director	2	✓						0	0	0
(13) Linda Nguyen Board Chair	3	✓		✓				0	0	0
(14) David Pearson Director	2	✓						0	0	0

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(15) Linda Proett Director	2	<input checked="" type="checkbox"/>						0	0	0
(16) Kent Roberts Director	2	<input checked="" type="checkbox"/>						0	0	0
(17) Brenda Rogers Director	2	<input checked="" type="checkbox"/>						0	0	0
(18) Patty Rose Director	2	<input checked="" type="checkbox"/>						0	0	0
(19) Carla Santorno Director	2	<input checked="" type="checkbox"/>						0	0	0
(20) Dona Syes Ponepinto President and Chief Executive Officer	50			<input checked="" type="checkbox"/>				188,614	0	18,589
(21) Nicole Sherman Director	2	<input checked="" type="checkbox"/>						0	0	0
(22) James Walton Director	2	<input checked="" type="checkbox"/>						0	0	0
(23)										
(24)										
(25)										
1b Sub-total								281,285	0	36,505
c Total from continuation sheets to Part VII, Section A								0	0	0
d Total (add lines 1b and 1c)								281,285	0	36,505

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **▶** 1

	Yes	No
3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		<input checked="" type="checkbox"/>
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	<input checked="" type="checkbox"/>	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		<input checked="" type="checkbox"/>

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
NONE		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **▶** 0

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514	
Contributions, Gifts, Grants and Other Similar Amounts	1a Federated campaigns	1a 62,664					
	b Membership dues	1b					
	c Fundraising events	1c					
	d Related organizations	1d					
	e Government grants (contributions)	1e 448,361					
	f All other contributions, gifts, grants, and similar amounts not included above	1f 7,276,665					
	g Noncash contributions included in lines 1a-1f \$	1,158,205					
	h Total. Add lines 1a-1f		7,787,690				
Program Service Revenue	2a Betye Martin Baker Human Serv Ctr		531120	381,836	381,836		
	b						
	c						
	d						
	e						
	f All other program service revenue .						
	g Total. Add lines 2a-2f		381,836				
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)		169,751			169,751	
	4 Income from investment of tax-exempt bond proceeds						
	5 Royalties						
	6a Gross rents	(i) Real					
		(ii) Personal					
	b Less: rental expenses						
	c Rental income or (loss)						
	d Net rental income or (loss)						
	7a Gross amount from sales of assets other than inventory	(i) Securities	493,869				
		(ii) Other					
		b Less: cost or other basis and sales expenses	436,392				
		c Gain or (loss)	57,477				
	d Net gain or (loss)		57,477			57,477	
	8a Gross income from fundraising events (not including \$ of contributions reported on line 1c). See Part IV, line 18	a					
b Less: direct expenses		b					
c Net income or (loss) from fundraising events							
9a Gross income from gaming activities. See Part IV, line 19	a						
	b Less: direct expenses	b					
	c Net income or (loss) from gaming activities						
10a Gross sales of inventory, less returns and allowances	a						
	b Less: cost of goods sold	b					
	c Net income or (loss) from sales of inventory						
Miscellaneous Revenue		Business Code					
11a Donor Designation Fees		900099	109,069	109,069			
	b						
	c						
	d All other revenue						
	e Total. Add lines 11a-11d		109,069				
12 Total revenue. See instructions.			8,505,823	490,905		227,228	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	3,959,839	3,959,839		
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	317,790	116,727	180,343	20,720
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	1,451,855	757,535	156,453	537,867
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	74,878	34,185	11,800	28,893
9 Other employee benefits	198,662	102,998	29,043	66,621
10 Payroll taxes	117,700	56,880	22,016	38,804
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting	29,375		29,375	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees	25,879		25,879	
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)	45,344	30,712	13,778	854
12 Advertising and promotion	30,568	3,523	0	27,045
13 Office expenses	61,216	39,632	9,310	12,274
14 Information technology	103,755	68,009	17,595	18,151
15 Royalties				
16 Occupancy	231,975	231,951	0	24
17 Travel	64,025	46,908	6,626	10,491
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	127,926	57,839	16,175	53,912
20 Interest				
21 Payments to affiliates	60,597	45,043	5,870	9,684
22 Depreciation, depletion, and amortization	205,375	181,581	8,980	14,814
23 Insurance	17,895	13,978	(451)	4,368
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a Printing and publications	69,680	19,676	2,318	47,686
b Dues to professional organizations	16,009	6,043	3,001	6,965
c Combined Federal Campaign Contract	141,492	70,746	14,149	56,597
d				
e All other expenses <u>8,970</u>	8,970	0	7,714	1,256
25 Total functional expenses. Add lines 1 through 24e	7,360,805	5,843,805	559,974	957,026
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A) Beginning of year		(B) End of year
Assets	1 Cash—non-interest-bearing		1	
	2 Savings and temporary cash investments	2,393,182	2	3,307,841
	3 Pledges and grants receivable, net	1,725,469	3	1,927,053
	4 Accounts receivable, net		4	
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	235,199	9	75,108
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 7,147,305		
	b Less: accumulated depreciation	10b 4,394,813	2,940,679	10c 2,752,492
	11 Investments—publicly traded securities	3,841,299	11	4,490,236
	12 Investments—other securities. See Part IV, line 11		12	
	13 Investments—program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11	93,023	15	88,133
16 Total assets. Add lines 1 through 15 (must equal line 34)	11,228,851	16	12,640,863	
Liabilities	17 Accounts payable and accrued expenses	115,095	17	101,495
	18 Grants payable	623,338	18	449,447
	19 Deferred revenue	79,200	19	52,800
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		25	
	26 Total liabilities. Add lines 17 through 25	817,633	26	603,742
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets	8,052,239	27	8,666,228
	28 Temporarily restricted net assets	2,256,527	28	3,268,441
	29 Permanently restricted net assets	102,452	29	102,452
	Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building, or equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds		32	
	33 Total net assets or fund balances	10,411,218	33	12,037,121
34 Total liabilities and net assets/fund balances	11,228,851	34	12,640,863	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	8,505,823
2	Total expenses (must equal Part IX, column (A), line 25)	2	7,360,805
3	Revenue less expenses. Subtract line 2 from line 1	3	1,145,018
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	10,411,218
5	Net unrealized gains (losses) on investments	5	480,885
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	12,037,121

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

- 1** Accounting method used to prepare the Form 990: Cash Accrual Other _____
If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.
- 2a** Were the organization's financial statements compiled or reviewed by an independent accountant? . . .
If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:
 Separate basis Consolidated basis Both consolidated and separate basis
- b** Were the organization's financial statements audited by an independent accountant?
If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:
 Separate basis Consolidated basis Both consolidated and separate basis
- c** If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?
If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.
- 3a** As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?
- b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

	Yes	No
2a		✓
2b	✓	
2c	✓	
3a		✓
3b		

SCHEDULE A
(Form 990 or 990-EZ)

Public Charity Status and Public Support

OMB No 1545-0047

2017

Open to Public Inspection

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Department of the Treasury
Internal Revenue Service

Name of the organization

Employer identification number

UNITED WAY OF PIERCE COUNTY

91-0650669

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2 A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E (Form 990 or 990-EZ).)
- 3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state.
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 8 A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 9 An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university.
- 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
- 11 An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
- 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
 - a **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
 - b **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
 - c **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
 - d **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
 - e Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
- f Enter the number of supported organizations
- g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1–10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
(A)						
(B)						
(C)						
(D)						
(E)						
Total						

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
 (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	8,238,349	8,577,096	7,414,142	6,372,729	7,787,690	38,390,006
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	8,238,349	8,577,096	7,414,142	6,372,729	7,787,690	38,390,006
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						2,102,267
6 Public support. Subtract line 5 from line 4						36,287,739

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
7 Amounts from line 4	8,238,349	8,577,096	7,414,142	6,372,729	7,787,690	38,390,006
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	420,858	460,594	527,541	595,073	609,064	2,613,130
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
11 Total support. Add lines 7 through 10						41,003,136
12 Gross receipts from related activities, etc. (see instructions)					12	38,390,006
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ▶ <input type="checkbox"/>						

Section C. Computation of Public Support Percentage

14 Public support percentage for 2017 (line 6, column (f) divided by line 11, column (f))	14	88.50 %
15 Public support percentage from 2016 Schedule A, Part II, line 14	15	87.22 %
16a 33 1/3% support test—2017. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶ <input checked="" type="checkbox"/>		
b 33 1/3% support test—2016. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶ <input type="checkbox"/>		
17a 10%-facts-and-circumstances test—2017. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization ▶ <input type="checkbox"/>		
b 10%-facts-and-circumstances test—2016. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization ▶ <input type="checkbox"/>		
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ▶ <input type="checkbox"/>		

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

15 Public support percentage for 2017 (line 8, column (f) divided by line 13, column (f))	15	%
16 Public support percentage from 2016 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2017 (line 10c, column (f) divided by line 13, column (f))	17	%
18 Investment income percentage from 2016 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests—2017. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

b 33 1/3% support tests—2016. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer (b) and (c) below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?		
b A family member of a person described in (a) above?		
c A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI .		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).		
3 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.		

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).		
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.		
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.		
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).		
2 Activities Test. Answer (a) and (b) below.		
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.		
b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.		
3 Parent of Supported Organizations. Answer (a) and (b) below.		
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI .		
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- 1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1 Net short-term capital gain	1		
2 Recoveries of prior-year distributions	2		
3 Other gross income (see instructions)	3		
4 Add lines 1 through 3.	4		
5 Depreciation and depletion	5		
6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7 Other expenses (see instructions)	7		
8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4).	8		
Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)			
a Average monthly value of securities	1a		
b Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d Total (add lines 1a, 1b, and 1c)	1d		
e Discount claimed for blockage or other factors (explain in detail in Part VI)			
2 Acquisition indebtedness applicable to non-exempt-use assets	2		
3 Subtract line 2 from line 1d.	3		
4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4		
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6 Multiply line 5 by .035.	6		
7 Recoveries of prior-year distributions	7		
8 Minimum Asset Amount (add line 7 to line 6)	8		
Section C - Distributable Amount			Current Year
1 Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2 Enter 85% of line 1.	2		
3 Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4 Enter greater of line 2 or line 3.	4		
5 Income tax imposed in prior year	5		
6 Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6		
7 <input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).			

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in Part VI). See instructions.	
7 Total annual distributions. Add lines 1 through 6.	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.	
9 Distributable amount for 2017 from Section C, line 6	
10 Line 8 amount divided by line 9 amount	

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2017	(iii) Distributable Amount for 2017
1 Distributable amount for 2017 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2017 (reasonable cause required—explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2017			
a			
b From 2013			
c From 2014			
d From 2015			
e From 2016			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2017 distributable amount			
i Carryover from 2012 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4 Distributions for 2017 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2017 distributable amount			
c Remainder. Subtract lines 4a and 4b from 4.			
5 Remaining underdistributions for years prior to 2017, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI . See instructions.			
6 Remaining underdistributions for 2017. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI . See instructions.			
7 Excess distributions carryover to 2018. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2013 . . .			
b Excess from 2014 . . .			
c Excess from 2015 . . .			
d Excess from 2016 . . .			
e Excess from 2017 . . .			

Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

Area with horizontal dashed lines for supplemental information.

SCHEDULE C
(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

OMB No. 1545-0047

2017

Department of the Treasury
Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Name of organization UNITED WAY OF PIERCE COUNTY	Employer identification number 91-0650669
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Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV. (see instructions for definition of "political campaign activities")
- 2 Political campaign activity expenditures (see instructions) ▶ \$ _____
- 3 Volunteer hours for political campaign activities (see instructions)

Part I-B Complete if the organization is exempt under section 501(c)(3).

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ \$ _____
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ \$ _____
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? Yes No
- 4a Was a correction made? Yes No
- b If "Yes," describe in Part IV.

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ \$ _____
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ \$ _____
- 3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b ▶ \$ _____
- 4 Did the filing organization file Form 1120-POL for this year? Yes No
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				

Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

A Check if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures).

B Check if the filing organization checked box A and "limited control" provisions apply.

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals												
1a	Total lobbying expenditures to influence public opinion (grass roots lobbying)														
b	Total lobbying expenditures to influence a legislative body (direct lobbying)	1,300													
c	Total lobbying expenditures (add lines 1a and 1b)	1,300													
d	Other exempt purpose expenditures	7,359,506													
e	Total exempt purpose expenditures (add lines 1c and 1d)	7,360,806													
f	Lobbying nontaxable amount. Enter the amount from the following table in both columns.	518,040													
<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 35%;">If the amount on line 1e, column (a) or (b) is:</th> <th>The lobbying nontaxable amount is:</th> </tr> </thead> <tbody> <tr> <td>Not over \$500,000</td> <td>20% of the amount on line 1e.</td> </tr> <tr> <td>Over \$500,000 but not over \$1,000,000</td> <td>\$100,000 plus 15% of the excess over \$500,000.</td> </tr> <tr> <td>Over \$1,000,000 but not over \$1,500,000</td> <td>\$175,000 plus 10% of the excess over \$1,000,000.</td> </tr> <tr> <td>Over \$1,500,000 but not over \$17,000,000</td> <td>\$225,000 plus 5% of the excess over \$1,500,000.</td> </tr> <tr> <td>Over \$17,000,000</td> <td>\$1,000,000.</td> </tr> </tbody> </table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e.	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.	Over \$17,000,000	\$1,000,000.		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e.														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.														
Over \$17,000,000	\$1,000,000.														
g	Grassroots nontaxable amount (enter 25% of line 1f)	129,510													
h	Subtract line 1g from line 1a. If zero or less, enter -0-	0													
i	Subtract line 1f from line 1c. If zero or less, enter -0-	0													
j	If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		<input type="checkbox"/> Yes <input type="checkbox"/> No												

4-Year Averaging Period Under section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) Total
2a Lobbying nontaxable amount	582,007	522,346	522,346	518,040	2,144,739
b Lobbying ceiling amount (150% of line 2a, column (e))					3,217,109
c Total lobbying expenditures	974	2,500	5,000	1,300	9,774
d Grassroots nontaxable amount	0	0	0	0	0
e Grassroots ceiling amount (150% of line 2d, column (e))					0
f Grassroots lobbying expenditures	0	0	0	0	0

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes," response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.	(a)		(b)
	Yes	No	Amount
1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:			
a Volunteers?			
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c Media advertisements?			
d Mailings to members, legislators, or the public?			
e Publications, or published or broadcast statements?			
f Grants to other organizations for lobbying purposes?			
g Direct contact with legislators, their staffs, government officials, or a legislative body?			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i Other activities?			
j Total. Add lines 1c through 1i			
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b If "Yes," enter the amount of any tax incurred under section 4912			
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

	Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?	1	
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	
3 Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior year?	3	

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," OR (b) Part III-A, line 3, is answered "Yes."

1 Dues, assessments and similar amounts from members	1	
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a Current year	2a	
b Carryover from last year	2b	
c Total	2c	
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5 Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV Supplemental Information

Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and 2 (see instructions); and Part II-B, line 1. Also, complete this part for any additional information.

United Way of Pierce County advocates for issues in the focus areas of education, income stability and basic needs. We work with other
community organizations to bring positive change to Pierce County Washington.

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2017

Open to Public Inspection

Name of the organization

Employer identification number

UNITED WAY OF PIERCE COUNTY

91-0650669

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

Table with 2 columns: (a) Donor advised funds, (b) Funds and other accounts. Rows include: 1 Total number at end of year, 2 Aggregate value of contributions to (during year), 3 Aggregate value of grants from (during year), 4 Aggregate value at end of year, 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?, 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?

Part II Conservation Easements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

Table with 2 columns: Held at the End of the Tax Year. Rows include: 1 Purpose(s) of conservation easements held by the organization (check all that apply), 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year, 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year, 4 Number of states where property subject to conservation easement is located, 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?, 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year, 7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year, 8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?, 9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

Table with 2 columns: Revenue, Assets. Rows include: 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. 1b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenue included on Form 990, Part VIII, line 1, (ii) Assets included in Form 990, Part X. 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: a Revenue included on Form 990, Part VIII, line 1, b Assets included in Form 990, Part X.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):
- a Public exhibition
 - b Scholarly research
 - c Preservation for future generations
 - d Loan or exchange programs
 - e Other
- 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
- 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
- b If "Yes," explain the arrangement in Part XIII and complete the following table:
- | | Amount |
|---------------------------------|--------|
| c Beginning balance | 1c |
| d Additions during the year | 1d |
| e Distributions during the year | 1e |
| f Ending balance | 1f |
- 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No
- b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds.

Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	3,890,652	3,615,303	3,620,528	3,169,276	2,617,221
b Contributions	0	0	0	246,940	52,670
c Net investment earnings, gains, and losses	690,968	275,349	(5,225)	204,312	499,385
d Grants or scholarships	0	0	0	0	0
e Other expenditures for facilities and programs	0	0	0	0	0
f Administrative expenses	0	0	0	0	0
g End of year balance	4,581,620	3,890,652	3,615,303	3,620,528	3,169,276

- 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
- a Board designated or quasi-endowment 94.58%
 - b Permanent endowment 3.18%
 - c Temporarily restricted endowment 2.24%
- The percentages on lines 2a, 2b, and 2c should equal 100%.
- 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- | | Yes | No |
|--|--------------------------|-------------------------------------|
| (i) unrelated organizations | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (ii) related organizations | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? | <input type="checkbox"/> | <input type="checkbox"/> |
- 4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		618,300		618,300
b Buildings		5,770,345	3,726,161	2,044,184
c Leasehold improvements				
d Equipment		758,659	668,651	90,008
e Other				
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				2,752,492

Part VII Investments—Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other _____		
(A) _____		
(B) _____		
(C) _____		
(D) _____		
(E) _____		
(F) _____		
(G) _____		
(H) _____		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) ▶		

Part VIII Investments—Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1) Chihuly Art Glass	83,000
(2) Intangibles	5,133
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	88,133

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value	
(1) Federal income taxes		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶		

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements		1	6,105,344
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
a	Net unrealized gains (losses) on investments	2a	480,886	
b	Donated services and use of facilities	2b	100,000	
c	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIII.)	2d		
e	Add lines 2a through 2d			2e 580,885
3	Subtract line 2e from line 1			3 5,224,458
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b	1,726,305	
c	Add lines 4a and 4b			4c 1,726,305
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)			5 7,250,763

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements		1	5,734,500
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:			
a	Donated services and use of facilities	2a	100,000	
b	Prior year adjustments	2b		
c	Other losses	2c		
d	Other (Describe in Part XIII.)	2d		
e	Add lines 2a through 2d			2e 100,000
3	Subtract line 2e from line 1			3 5,634,500
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b	1,726,305	
c	Add lines 4a and 4b			4c 1,726,305
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)			5 7,360,805

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Part III (4) Dale Chihuly donated 8 pieces of glass from 1999 to 2002. Our intention is to hold them for an opportune time to sell with the proceeds going to the endowment to generate income for mission.

Part V Endowment Fund - The purpose is to use our earnings to offset overhead costs thus freeing up income for program support. Our current policy has a goal of \$10M in principal before earnings can be used.

Part XI 4 b: The number \$1,761,289 reflects donor designated gifts to other nonprofits that we raise with our efforts and incur the costs. Generally Accepted Accounting Principles "GAAP", does not recognize this type of donation as revenue.

Part XII Line 4b: Same as Part XI. These are donor designated gifts distributed to other nonprofits where we raise the money and incur the costs.

Part XIII Supplemental Information *(continued)*

Ruled area for supplemental information, consisting of 27 horizontal dashed lines.

Name of the organization

91-0650669

Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes No
- 2 Describe in Part IV the Organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Organizations, Governments, and other Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, Line 21, for any recipient that received more than \$5,000

Check this box if no one recipient received more than \$5,000. Part II can be duplicated if more space is needed.

1 (e) Name and Address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of Non-cash Assistance	(h) Purpose of grant or assistance
A Step Ahead in Pierce County 10324 Canyon Rd E Suite 203 Puyallup	91-2145470	501c3	25000.00				Program Support
ANEW Apprenticeship and Nontraditional	91-1122763	501c3	20000.00				Program Support
Associated Ministries of Tacoma 901 S 13th St Tacoma	91-0847534	501c3	35000.00				Program Support
Boys & Girls Clubs of S. Puget Sd. 3875 S 66th Street Suite 101 Tacoma	91-0759832	501c3	6000.00				Designations
Boys & Girls Clubs of S. Puget Sd. 3875 S 66th Street Suite 101 Tacoma	91-0759832	501c3	40000.00				Program Support
CARES Of Washington 1501 Pacific Ave Ste 315 Tacoma	13-4237286	501c3	18500.00				Program Support
Catholic Community Services SW 1323 S Yakima Ave Tacoma	91-1585652	501c3	25000.00				Program Support
Centro Latino 1208 S 10th St Tacoma	91-1488193	501c3	12500.00				Program Support
Children's Home Society Key Peninsula Family Resource	91-0575955	501c3	20000.00				Program Support
Children's Museum of Tacoma 1501 Pacific Ave #202 Tacoma	94-3036465	501c3	30000.00				Program Support
Children's Therapy Center 10811 SE Kent Kangley Road Kent	91-1078809	501c3	30000.00				Program Support

Name of the organization

91-0650669

Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes No
- 2 Describe in Part IV the Organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Organizations, Governments, and other Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, Line 21, for any recipient that received more than \$5,000.

Check this box if no one recipient received more than \$5,000. Part II can be duplicated if more space is needed.

1 (e) Name and Address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of Non-cash Assistance	(h) Purpose of grant or assistance
Communities in Schools Puyallup 302 2nd St SEPuyallup	26-0028759	501c3	10000.00				Program Support
Communities in Schools of Tacoma 708 S J StreetTacoma	91-2138848	501c3	30000.00				Program Support
Communities in Schools of Lakewood 6402 100th St SWLakewood	91-1732922	501c3	20000.00				Program Support
Communities in Schools of Peninsula PO Box 684Vaughn	91-2024847	501c3	15000.00				Program Support
Consejo Counseling 5915 Orchard St WTacoma	91-1021247	501c3	18180.00				Program Support
Emergency Food Network 3318 S 92ndLakewood	91-3131776	501c3	14000.00				Program Support
Nourish Pierce County (FISH Food 1702 South 72nd STTacoma	91-1198391	501c3	30000.00				Program Support
Helping Hand House 4321 2nd St SWPuyallup	91-1275046	501c3	20000.00				Program Support
HopeSparks 6424 N Ninth StTacoma	91-0598103	501c3	27400.00				Program Support
Korean Women's Association 123 E 96th STTacoma	91-1066806	501c3	27500.00				Program Support
LASA PO Box 98619Lakewood	91-1470619	501c3	10000.00				Program Support

Name of the organization

91-0650669

Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes No
- 2 Describe in Part IV the Organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Organizations, Governments, and other Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, Line 21, for any recipient that received more than \$5,000.

Check this box if no one recipient received more than \$5,000. Part II can be duplicated if more space is needed.

1 (e) Name and Address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of Non-cash Assistance	(h) Purpose of grant or assistance
Indquist Dental Clinic for Children 130 - 131st Street South Tacoma	91-0615378	501c3	15000.00				Program Support
MultiCare Health Systems PO Box 5299 Tacoma	91-1352172	501c3	10000.00				Program Support
New Phoebe House Association PO Box 5245 Tacoma	33-1023012	501c3	55000.00				Program Support
Peace Community Center 2106 S Cushman Tacoma	91-1746986	501c3	20000.00				Program Support
Pioneer Human Services 7440 W Marginal Way S Seattle	91-0791552	501c3	36000.00				Program Support
Rescue Mission PO Box 1912 Tacoma	91-0565014	501c3	24000.00				Program Support
Salvation Army - Tacoma Corps 1501 6th Ave Tacoma	91-1192064	501c3	15000.00				Program Support
Shared Housing Services 309 N J St Tacoma		501c3	20000.00				Program Support
St Leo's Food Connection 710 S 13th St Tacoma	61-1709455	501c3	15000.00				Program Support
Tacoma Community College Foundation 3501 S 19th St, Bldg 6 Tacoma	91-6073780	501c3	60000.00				Program Support
Tacoma Community House 1314 S L St Tacoma	91-0570872	501c3	65000.00				Program Support

Name of the organization

91-0650669

Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes No
- 2 Describe in Part IV the Organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Organizations, Governments, and other Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, Line 21, for any recipient that received more than \$5,000.

Check this box if no one recipient received more than \$5,000. Part II can be duplicated if more space is needed.....

1 (e) Name and Address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of Non-cash Assistance	(h) Purpose of grant or assistance
Tacoma Urban League 2550 S Yakima Ave STacoma	91-0826302	501c3	13750.00				Program Support
VFW of Washington 5213 Pacific Highway EFife	91-0454080	501c3	75000.00				Designations
YMCA of Pierce & Kitsap 4717 S 19th Street Suite 201Tacoma	91-0565562	501c3	25000.00				Program Support
YWCA Pierce County 405 BroadwayTacoma	91-0565026	501c3	36920.00				Program Support

2 Enter total number of section 501(c)(3) and government organizations..... 37

3 Enter total number of other organizations..... 0

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
1					
2					
3					
4					
5					
6					
7					

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Grants made to agency programs are reviewed by volunteers knowledgeable about community needs and recommended to the board for approval. Agencies receiving funding are asked to give semi-annual updates on outputs and outcomes. Agencies receiving donor designated gifts from individuals or corporations must show proof of tax exempt status and sign a Patriot Act Anti-terrorism form and include their tax identification number.

**SCHEDULE J
(Form 990)**

Compensation Information

OMB No. 1545-0047

2017

**Open to Public
Inspection**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Department of the Treasury
Internal Revenue Service

Name of the organization

Employer identification number

UNITED WAY OF PIERCE COUNTY

91-0650669

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|--|---|
| <input type="checkbox"/> First-class or charter travel | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (such as, maid, chauffeur, chef) |

b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?

3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- | | |
|--|---|
| <input checked="" type="checkbox"/> Compensation committee | <input checked="" type="checkbox"/> Written employment contract |
| <input type="checkbox"/> Independent compensation consultant | <input type="checkbox"/> Compensation survey or study |
| <input type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

- | | | |
|--|-----------|---|
| a Receive a severance payment or change-of-control payment? | 4a | ✓ |
| b Participate in, or receive payment from, a supplemental nonqualified retirement plan? | 4b | ✓ |
| c Participate in, or receive payment from, an equity-based compensation arrangement? | 4c | ✓ |

Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5–9.

5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- | | | |
|--|-----------|---|
| a The organization? | 5a | ✓ |
| b Any related organization? | 5b | ✓ |
- If "Yes" on line 5a or 5b, describe in Part III.

6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

- | | | |
|--|-----------|---|
| a The organization? | 6a | ✓ |
| b Any related organization? | 6b | ✓ |
- If "Yes" on line 6a or 6b, describe in Part III.

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

	Yes	No
1a		
1b		
2		
3		
4a		✓
4b		✓
4c		✓
5a		✓
5b		✓
6a		✓
6b		✓
7		✓
8		✓
9		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title	(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
1 Dona Syes Ponepinto President	(i) 175,000 (ii) 7,614 (iii) 6,000	6,000	10,671	7,918	207,203	0	
2							
3							
4							
5							
6							
7							
8							
9							
10							
11							
12							
13							
14							
15							
16							

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Part II B iii - Other Reportable Compensation includes \$6,000 for an auto allowance.

Part II C - Retirement benefits are part of a pension contribution match which all employees participate in.

Part II D - Standard health care premium payments same that all employees receive.

Series of horizontal dashed lines for providing additional information.

**SCHEDULE M
(Form 990)**

Noncash Contributions

OMB No. 1545-0047

2017

**Open to Public
Inspection**

Department of the Treasury
Internal Revenue Service

- ▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
- ▶ Attach to Form 990.
- ▶ Go to www.irs.gov/Form990 for the latest information.

Name of the organization UNITED WAY OF PIERCE COUNTY	Employer identification number 91-0650669
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Part I Types of Property

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art—Works of art				
2 Art—Historical treasures				
3 Art—Fractional interests				
4 Books and publications				
5 Clothing and household goods	✓		1,045,501	Resale Value
6 Cars and other vehicles				
7 Boats and planes				
8 Intellectual property				
9 Securities—Publicly traded				
10 Securities—Closely held stock				
11 Securities—Partnership, LLC, or trust interests				
12 Securities—Miscellaneous				
13 Qualified conservation contribution—Historic structures				
14 Qualified conservation contribution—Other				
15 Real estate—Residential				
16 Real estate—Commercial				
17 Real estate—Other				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ▶ (Event Tickets)	✓	6,014	112,704	Face Value of Tickets
26 Other ▶ ()				
27 Other ▶ ()				
28 Other ▶ ()				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement	29	0
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			Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?	30a			✓
b If "Yes," describe the arrangement in Part II.				
31 Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?	31	✓		
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?	32a			✓
b If "Yes," describe in Part II.				
33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.				

Part II **Supplemental Information.** Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

United Way of Pierce County runs a four county-wide (Pierce, King, Thurston and Kitsap) Gifts in Kind "GIK" program. Donations come from store partners such as Bed Bath and Beyond, Men's Warehouse and Amazon. We also receive donated event tickets from various local performing arts centers, museums and other community events. The number in column b of this schedule reflects the number of tickets donated to other nonprofits to give to their low income clients. Donations also come from individuals and corporations. All donations are distributed free of charge to other nonprofits to give to their low income clients.

**SCHEDULE O
(Form 990 or 990-EZ)**

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2017

**Open to Public
Inspection**

Name of the organization

United Way of Pierce County

Employer identification number

91-0650669

Part III Form 990 Statement of Program Accomplishments:

4a Community Impact Fund - United Way of Pierce County completed the first year of a three-year funding cycle that engaged 45 volunteers from the public, private, nonprofit and philanthropic sectors who reviewed grant applications. The goal of the 2017-19 investment process is to be intentional on how we collectively break the cycle of poverty through various strategies. 34 agencies were funded who demonstrated the strongest alignment to criteria outlined in an RFP and articulated how their work impacted barriers that addressed poverty. United Way is committed to helping all organizations continue their good work by sharing the constructive feedback from the review panels. We welcome all agencies, funded or not funded, to take part in our capacity building workshops on anti-poverty measures. These opportunities are intended to include performance improvement capabilities, using data to inform practice, continuous improvement, transition planning and collective grant proposals. Funding recommendations were reviewed and approved by the United Way board. United Way is committed to our cause of breaking the cycle of poverty one family at a time with a bold goal of helping 15,000 families achieve this by 2028. This effort will require us to break down the siloes of interconnected work addressing poverty within government, nonprofits, funders, faith-based organizations, neighborhoods and the private sector. \$1,199,090.

4b Donor Designated Gifts to Community Nonprofits - United Way offers donors the opportunity to designate their gifts directly to a 501 (c) 3 nonprofit of their choice. Staff reviews each agency to make sure they are a legitimate nonprofit and Patriot Act compliant prior to sending the contribution. The gross amount of designations raised was \$1,726,305. After recovering fees for fundraising and administration, the net payout was \$1,584,812.

4c Gifts in Kind Program - This program receives new and gently used in-kind donations from individual donors and businesses, such as technology equipment, office and home furniture, toys, clothing, bedding, household goods and event tickets. Donations are distributed to nonprofit agencies free of charge to hand out to their clients. We have established ongoing relationships with local businesses that make consistent donations of quality goods on a scheduled basis. The total value of goods distributed to community nonprofits was \$1,175,937. The cost to run the program was \$58,905; combined together the total was \$1,234,842.

4d Other Program Services:

Community Impact - United Way continues to measurably improve the lives of people in our community by funding critical programs and working with community partners to tackle the toughest health and human service issues in Pierce County. We lead, support and invest in community efforts to ensure individuals move out of crisis and into self-sufficiency and that families have a path to financial stability. In 2017

we made a bold commitment to lift 15,000 households out of poverty by 2028. This will be a community-wide effort with collaboration with

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Cat. No. 51056K

Schedule O (Form 990 or 990-EZ) (2017)

Name of the organization

Employer identification number

United Way of Pierce County

91-0650669

key community partners. In short, we must build coalitions, measure and manage progress, invest strategically and advocate for change.

How we get there includes:

When individuals regain stability, families are stronger and our children are more successful and our community thrives. Things we do to achieve this:

Moving People out of Crisis into Self-sufficiency: South Sound 211 is a lifeline that can help individuals find programs and services for basic needs most of us take for granted. We connect individuals and families with services that help them meet their basic needs right in their community. Instead of multiple calls, this free helpline connects people in need with a trained specialist to get matched with the right services.

With 211, individuals and families have access to hundreds of services and programs from Pierce, Thurston and Lewis Counties such as: utilities, rent, low cost housing, transportation, shelter, legal assistance, food, employment resources, behavioral and physical health and free tax preparation. 211 can also be accessed via text or online.

Improving the Financial Bottom Line: Our Center for Strong Families is a proven model that has been deployed in low-income neighborhoods to help residents face financial challenges head on. We embarked on a research based strategy of increasing financial stability for low-income families in the summer of 2016. The model has proven successful in about 20 other cities in the country. We opened with two partner nonprofits which offer a finance, job and benefit access coach and added two additional partners in 2017. Together the four centers helped 507 people. 62% or 155 individuals increased their income and 185 enrolled in education or training programs.

Increase access to consumption of healthy fresh food: Children and their families in high-need, low-access areas need a more sustainable food system in Pierce County. In 2015, we created our Hunger Free Pierce County Collaborative to ensure that families have nutritious food on their table. Our fourth refrigerated food truck was purchased in 2017 which is shared by food banks to mobilize health food around the county. Vans were used for food rescue, meal delivery, gleaning and perishable donation pickups that resulted in nearly 120,000 pounds of food and the equivalent of more than 100,000 meals. Other outcomes that came out of this collaboration included: A high tunnel growing space that produced 10,000 pounds of health produce; crock pot project that generated 209 crockpots for low-income families which were also provided soup kits. In three years, more than 5,000 soup kits have been distributed providing more than 20,000 meals; Power Packs for Kids served more than 2,300 students providing over 480,000 meals and snacks to kids and their families during weekends and on school breaks; Summer meals convened a work group of 15 summer meal site sponsors and increase of 5 new meal sites reaching an additional 150-200 children with 150,000 meals. Colorful Cooking Made Easy was a new project in 2017 that introduced 250 low-income families to nutritious cooking and budget supportive activities. Program costs for this core program area \$741,261.

South Sound 211 - This free and confidential service connects people with critical resources that save and improve lives. South Sound 211

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2017

**Open to Public
Inspection**

Name of the organization

United Way of Pierce County

Employer identification number

91-050669

connected 79,000 individuals with assistance compared to 72,100 in 2016. The top ten requested needs were: utility assistance, rent/mortgage and move-in assistance, low cost housing, health and dental issues, food, transportation, emergency shelter, legal, clothing and personal goods and transitional housing. South Sound 211 continues to be one of the most visited pages of United Way. \$433,335.

Beyte Martin Baker Human Service Center - The Center provides office space for seven nonprofits offering services such as volunteer opportunities, referrals, education, counseling, childcare, employment training and youth support. By making reduced rent available, we aid other nonprofits in furthering their exempt purposes. \$390,568.

Retired Senior Volunteer Program (RSVP) - We were awarded sponsorship of this program in 2007. RSVP engages individuals 55 and over in meaningful service to the community. In 2017 United Way decided the program was not the best fit for us so we handed it off to another community agency after the first quarter. For the first quarter, RSVP engaged 262 volunteers for 19,262 hours of service. \$40,846.

Volunteer Engagement - Overall volunteer engagement programming engaged 980 volunteers in service to the community. 882 individuals made 1,623 connections to volunteer opportunities with 225 different nonprofit organizations through our website. A few examples:

LIL Readers - in partnership with Pierce County Library System, the Volunteer Engagement team is coordinating Launch into Literacy (LIL) Readers Program. Volunteer readers, who are trained by Pierce County Library early learning staff share books and activities at small and in-home child care centers. In 2017, 22 volunteers were placed at 20 child care sites devoting nearly 400 volunteer hours to reading and learning activities with 142 preschoolers.

READ United: Summer Learning - staff and volunteers visited meal sites in high-need neighborhoods across the county to provide free books for children. Over the course of the summer, 35 volunteers were engaged in weekly reading and activity sessions with children and gave out 816 new books to 252 unduplicated participants. Children reported completing nearly 18,000 minutes of reading over the summer.

Crock Pot Project - through the Power Pack partnership, United Way distributed 277 slow cookers and 1,200 soup kits during the 2016-17 school year, providing over 4,000 individuals with nutritious, home cooked meals.

Total program costs for all of Volunteer Engagement: \$103,262

Combined Federal Campaign - we work with other nonprofits to assist them with applications to this fundraising campaign for government employees, while providing marketing materials and other promotional items to advance the mission of those nonprofits. \$70,747

United Way Worldwide Program Support - we invest in educational opportunities, research, advocacy support and the concept of local community impact to assist its various program activities. \$45,043.

Name of the organization United Way of Pierce County	Employer identification number 91-0650669
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Part VI Governance, Management and Disclosure

Section B. Policies

Line 11 b - Process that the Board uses to review the 990: All board members are provided a copy of the 990 and related schedules. Members of the Finance Committee, or their designee, review the document prior to distribution to the board. The document is signed and filed with the Internal Revenue Service and posted on our website.

Line 12c Conflict of Interest - Does the organization regularly and consistently monitor and enforce compliance with the policy? - Annually, board and staff review the conflict of interest and ethics policy and sign statements disclosing any conflict. The Board Chair reviews the conflict of interest statements and monitors during the year.

Line 15b Compensation of CEO, other officers and key employees - Each year the organization conducts a salary and benefits survey using data from local and regional nonprofits and from United Way Worldwid. This information is shared with our volunteer compensation committee. Our CEO's salary and benefit package is approved by the Executive Committee. There is also a policy in place that has been reviewed and approved by the board which documents the steps for reviewing compensation. Any change in CEO compensation, including bonuses, must be approved by the board.

Section C. Disclosure line 19 - We post the 990 and Financial Audit on the website. Conflict of interest statement and other governing documents are available upon verbal or written request.

Other: Calculation of Overhead Cost -2017

Part I Cur Yr Line 12 Tot Revenue \$7,250,763

Overhead Calculation 2017 990

Part IX Line 25 Col c (M & G) 559,974

Part IX Line 25 Col d (Fundraising) 957,026

Total M&G and Fundraising \$1,517,000

Overhead Cost 20.92%

Average annual over the last ten years is 18.33%

Filing Requirement

The organization was approved by the IRS for an automatic extension for the May 15, 2018 filing deadline until November 15, 2018. We needed the extra time to prepare the 990 and have it reviewed by the Finance Committee and then provided to the board.

**SCHEDULE O
(Form 990 or 990-EZ)**

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047

2017

**Open to Public
Inspection**

Name of the organization

United Way of Pierce County

Employer identification number

91-0650669

Part III Form 990 Statement of Program Accomplishments:

4a Community Impact Fund - United Way of Pierce County completed the first year of a three-year funding cycle that engaged 45 volunteers from the public, private, nonprofit and philanthropic sectors who reviewed grant applications. The goal of the 2017-19 investment process is to be intentional on how we collectively break the cycle of poverty through various strategies. 34 agencies were funded who demonstrated the strongest alignment to criteria outlined in an RFP and articulated how their work impacted barriers that addressed poverty. United Way is committed to helping all organizations continue their good work by sharing the constructive feedback from the review panels. We welcome all agencies, funded or not funded, to take part in our capacity building workshops on anti-poverty measures. These opportunities are intended to include performance improvement capabilities, using data to inform practice, continuous improvement, transition planning and collective grant proposals. Funding recommendations were reviewed and approved by the United Way board. United Way is committed to our cause of breaking the cycle of poverty one family at a time with a bold goal of helping 15,000 families achieve this by 2028. This effort will require us to break down the siloes of interconnected work addressing poverty within government, nonprofits, funders, faith-based organizations, neighborhoods and the private sector. \$1,199,090.

4b Donor Designated Gifts to Community Nonprofits - United Way offers donors the opportunity to designate their gifts directly to a 501 (c) 3 nonprofit of their choice. Staff reviews each agency to make sure they are a legitimate nonprofit and Patriot Act compliant prior to sending the contribution. The gross amount of designations raised was \$1,726,305. After recovering fees for fundraising and administration, the net payout was \$1,584,812.

4c Gifts in Kind Program - This program receives new and gently used in-kind donations from individual donors and businesses, such as technology equipment, office and home furniture, toys, clothing, bedding, household goods and event tickets. Donations are distributed to nonprofit agencies free of charge to hand out to their clients. We have established ongoing relationships with local businesses that make consistent donations of quality goods on a a scheduled basis. The total value of goods distributed to community nonprofits was \$1,175,937. The cost to run the program was \$58,905; combined together the total was \$1,234,842.

4d Other Program Services:

Community Impact - United Way continues to measurably improve the lives of people in our community by funding critical programs and working with community partners to tackle the toughest health and human service issues in Pierce County. We lead, support and invest in community efforts to ensure individuals move out of crisis and into self-sufficiency and that families have a path to financial stability. In 2017 we made a bold commitment to lift 15,000 households out of poverty by 2028. This will be a community-wide effort collaborating with

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key community partners. In short, we must build coalitions, measure and manage progress, invest strategically and advocate for change.

How we get there includes:

When individuals regain stability, families are stronger and our children are more successful and our community thrives. Things we do to

achieve this:

Moving People out of Crisis into Self-sufficiency: South Sound 211 is a lifeline that can help individuals find programs and services for basic needs most of us take for granted. We connect individuals and families with services that help them meet their basic needs right in their community. Instead of multiple calls, this free helpline connects people in need with a trained specialist to get matched with the right services.

With 211, individuals and families have access to hundreds of services and programs from Pierce, Thurston and Lewis Counties such as:

utilities, rent, low cost housing, transportation, shelter, legal assistance, food, employment resources, behavioral and physical health and free tax preparation. 211 can also be accessed via text or online.

Improving the Financial Bottom Line: Our Center for Strong Families is a proven model that has been deployed in low-income neighborhoods to help residents face financial challenges head on. We embarked on a research based strategy of increasing financial stability for

low-income families in the summer of 2016. The model has proven successful in about 20 other cities in the country. We opened with two partner nonprofits which offer a finance, job and benefit access coach and added two additional partners in 2017. Together the four centers helped 507 people. 62% or 155 individuals increased their income and 185 enrolled in education or training programs.

Increase access to consumption of healthy fresh food: Children and their families in high-need, low-access areas need a more sustainable food system in Pierce County. In 2015, we created our Hunger Free Pierce County Collaborative to ensure that families have nutritious food

on their table. Our fourth refrigerated food truck was purchased in 2017 which is shared by food banks to mobilize health food around the county. Vans were used for food rescue, meal delivery, gleaning and perishable donation pickups that resulted in nearly 120,000 pounds of

food and the equivalent of more than 100,000 meals. Other outcomes that came out of this collaboration included: A high tunnel growing space that produced 10,000 pounds of health produce; crock pot project that generated 209 crockpots for low-income families which were

also provided soup kits. In three years, more than 5,000 soup kits have been distributed providing more than 20,000 meals; Power Packs for Kids served more than 2,300 students providing over 480,000 meals and snacks to kids and their families during weekends and on school

breaks; Summer meals convened a work group of 15 summer meal site sponsors and increase of 5 new meal sites reaching an additional 150-200 children with 150,000 meals. Colorful Cooking Made Easy was a new project in 2017 that introduced 250 low-income families to

nutritious cooking and budget supportive activities. Program costs for this core program area \$741,261.

South Sound 211 - This free and confidential service connects people with critical resources that save and improve lives. South Sound 211

**SCHEDULE O
(Form 990 or 990-EZ)**

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.
▶ Go to www.irs.gov/Form990 for the latest information.

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2017

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connected 79,000 individuals with assistance compared to 72,100 in 2016. The top ten requested needs were: utility assistance, rent/mortgage and move-in assistance, low cost housing, health and dental issues, food, transportation, emergency shelter, legal, clothing, personal goods and transitional housing. South Sound 2-1-1 continues to be one of the most visited pages of United Way. \$433,335.

Beyte Martin Baker Human Service Center - The Center provides office space for seven nonprofits offering services such as volunteer opportunities, referrals, education, counseling, childcare, employment training and youth support. By making reduced rent available, we aid other nonprofits in furthering their exempt purpose. \$390,568.

Retired Senior Vounteer Program (RSVP) - We were awarded sponsorship of this program in 2007. RSVP engages individuals 55 and over in meaningful service to the community. In 2017 United Way decided the program was not the best fit for us so we handed it off to another community agency after the first quarter. For the first quarter, RSVP engaged 262 volunteers for 19,262 hours of service. \$40,846.

Volunteer Engagement - Overall volunteer engagement programming engaged 980 volunteers in service to the community. 882 individuals made 1,623 connections to volunteer opportunities with 225 different nonprofit organizations through our website. A few examples:

LIL Readers - in partnership with Pierce County Library System, the Volunteer Engagement team is coordinating Launch into Literacy (LIL) Readers Program. Volunteer readers, who are trained by Pierce County Library early learning staff share books and activities at small and in home child care centers. In 2017, 22 volunteers were placed at 20 child care sites devoting nearly 400 volunteer hours to reading and learning activities with 142 preschoolers.

READ United: Summer Learning - staff and volunteers visited meal sites in high-need neighborhoods across the county to provide free books for children. Over the course of the summer, 35 volunteers were engaged in weekly reading and activity sessions with children and gave out 816 new books to 252 unduplicated participants. Children reported completing nearly 18,000 minutes of reading over the summer.

Crock Pot Project - through the Power Pack partnership, United Way distributed 277 slow cookers and 1,200 soup kits during the 2016-17 school year, providing over 4,000 individuals with nutritious, home cooked meals.

Total program costs for all of Volunteer Engagement: \$103,262

Combined Federal Campaign - we work with other nonprofits to assist them with applications to this fundraising campaign for government employees, while providing marketing materials and other promotional items to advance the mission of those nonprofits. \$70,747

United Way Worldwide Program Support - we invest in educational opportunities, research, advocacy support and the concept of local community impact to assist its various program activities. \$45,043.

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Part VI Governance, Management and Disclosure**Section B. Policies**

Line 11 b - Process that the Board uses to review the 990: All board members are provided a copy of the 990 and related schedules. Members of the Finance Committee, or their designee, review the document prior to distribution to the board. The document is signed and filed with the Internal Revenue Service and posted on our website.

Line 12c Conflict of Interest - Does the organization regularly and consistently monitor and enforce compliance with the policy? - Annually, board and staff review the conflict of interest and ethics policy and sign statements disclosing any conflict. The Board Chair reviews the conflict of interest statements and monitors during the year.

Line 15b Compensation of CEO, other officers and key employees - Each year the organization conducts a salary and benefits survey using data from local and regional nonprofits and from United Way Worldwid. This information is shared with our volunteer compensation committee. Our CEO's salary and benefit package is approved by the Executive Committee. There is also a policy in place that has been reviewed and approved by the board which documents the steps for reviewing compensation. Any change in CEO compensation, including bonuses, must be approved by the board.

Section C. Disclosure line 19 - We post the 990 and Financial Audit on the website. Conflict of interest statement and other governing documents are available upon verbal or written request.

Other: Calculation of Overhead Cost -2017

Part I Cur Yr Line 12 Tot Revenue \$7,250,763

Overhead Calculation 2017 990

Part IX Line 25 Col c (M & G) 559,974

Part IX Line 25 Col d (Fundraising) 957,026

Total M&G and Fundraising \$1,517,000

Overhead Cost 20.92%

Average annual over the last ten years is 18.33%

Filing Requirement

The organization was approved by the IRS for an automatic extension for the May 15, 2018 filing deadline until November 15, 2018. We needed the extra time to prepare the 990 and have it reviewed by the Finance Committee and then provided to the board.

**SCHEDULE O
(Form 990 or 990-EZ)**

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
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UNITED WAY OF PIERCE COUNTY

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AMENDED 2017 990 EXPLANATION OF WHAT CHANGED

United Way early adopted and retroactively adopted ASU 2018-08 which clarifies the guidance of evaluation whether a transaction is reciprocal (i.e., an exchange transaction) or nonreciprocal (i.e., a contribution) and for distinguishing between conditional and unconditional contributions. The restatement resulted in a reevaluation of grant agreements entered into during 2017 that changed the accounting from deferred grant revenue to recognition as grant revenue. The FASB issuance of ASU 2018-08 as of December 31, 2017 changed the following parts and line items of the originally filed 2017 990:

990 Page 1 Gross receipts G. increased from \$7,687,155 to \$8,942,215

990 Page 1 line 8 Current Year Revenue increased from \$6,532,630 to \$7,787,690 due to restatement and recognition of grant revenue previously recorded as a liability under deferred revenue, line 19 Part X current year

990 page 1 line 12 Current Year total revenue increased from \$7,250,763 to \$8,505,823 due to restatement and recognition of grant revenue

990 page 1 line 19 Revenue less expenses increases from (\$110,042) to \$1,145,018

990 page 1 line 20 Current Year Total Assets (Part X, line 16) increased from \$12,058,706 to \$12,640,863 due to the restatement

990 page 1 line 21 Total Liabilities Current Year (Part X, line 26) decreased from \$1,276,642 to \$603,742 due to restatement of deferred revenue to recognition of grant revenue

990 page 1 line 22 Net Assets or fund balance current year, increased from \$10,782,061 to \$12,037,121 as a result of the restatement

Form 990 Part VIII Statement of Revenue has the following changes due to the restatement:

Line 1 f All other contributions, gifts, grants, and similar amounts not included above increases from \$6,021,605 to \$7,276,665

Line 1 h Total increases from \$6,532,630 to \$7,787,690

Line 12 Total revenue increases from \$7,250,763 to \$8,505,823

Form 990 Part X Balance Sheet has the following changes due to the restatement:

Line 3 Pledges and grants receivable, net column (B) End of year increases from \$1,344,893 to \$1,927,053

Line 16 Total assets increases from \$12,058,703 to \$12,640,863

Line 19 Deferred revenue decreases column (B) End of year decreases from \$725,700 to \$52,800

Line 26 Total liabilities decreases from \$1,276,642 to \$603,742

Line 28 Temporarily restricted net assets column (B) End of year increases from \$2,013,381 to \$3,268,441

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Amended 2017 Form 990 continued

Line 33 Total net assets increases from \$10,782,061 to \$12,037,121

Line 34 Total liabilities and net assets increases from \$12,058,703 to \$12,640,863

Form 990 Part XI Reconciliation of Net Assets has the following changes due to the restatement:

Line 1 Total revenue increase from \$7,250,763 to \$8,505,823

Line 3 Revenue less expenses increases from (\$110,042) to \$1,145,018

Part XI Reconciliation of net assets

Line 10 Net assets or fund balances at end of year increases from \$10,782,061 to \$12,037,121

Schedule A Form 990 Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(vi)

Section A. Public Support - the following line items are effected by the restatement of deferred grant revenue to grant revenue

Line 1 Gifts, grants, contributions and membership fees received. Column (e) 2017 increases from \$6,532,630 to \$7,787,690 and column (f)

Total increases from \$37,134,946 to \$38,390,006

Line 4 Total - Column (f) increases from \$37,134,946 to \$38,390,006

Line 5 Portion of contributions by each person on line 1 that exceeds 2% of line 11, column (d) increases from \$2,177,570 to \$2,102,267

Line 6 Public support increases from \$34,957,736 to \$36,287,739

Section B. Total Support

Line 7 Amounts from line 4 increases from \$37,134,946 to \$38,390,006

Line 11 Total support increases from \$39,948,076 to \$41,003,136

Line 12 Gross receipts from related activities increases from \$37,134,946 to \$38,390,006

Line 14 Public support percentage for 2017 increases from 87.95% to 88.50%