

Form **990EZ**
Department of the Treasury
Internal Revenue Service

Short Form
Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)
Do not enter social security numbers on this form as it may be made public.
Go to www.irs.gov/Form990EZ for instructions and the latest information.

OMB No. 1545-1150
2020
Open to Public Inspection

A For the 2020 calendar year, or tax year beginning 04-01-2020, and ending 03-31-2021

- B** Check if applicable:
 Address change
 Name change
 Initial return
 Final return/terminated
 Amended return
 Application pending

C Name of organization
DOWNTOWN ENCINITAS MAINSTREET ASSOC
Number and street (or P. O. box, if mail is not delivered to street address) Room/suite
818 SOUTH COAST HIGHWAY 101
City or town, state or province, country, and ZIP or foreign postal code
ENCINITAS, CA 92024

D Employer identification number
95-3843066
E Telephone number
F Group Exemption Number

G Accounting Method: Cash Accrual Other (specify) _____
I Website: WWW.ENCINITAS101.COM
J Tax-exempt status (check only one) - 501(c)(3) 501(c)(6) (insert no.) 4947(a)(1) or 527

H Check if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF).

K Form of organization: Corporation Trust Association Other _____
L Add lines 5b, 6c, and 7b to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part II, column (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ **\$ 124,788**

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (see the instructions for Part I)
Check if the organization used Schedule O to respond to any question in this Part I

| | | | |
|---|---|-----------|--------|
| Revenue | 1 Contributions, gifts, grants, and similar amounts received | 1 | 90,473 |
| | 2 Program service revenue including government fees and contracts | 2 | 1,296 |
| | 3 Membership dues and assessments | 3 | 7,438 |
| | 4 Investment income | 4 | 63 |
| | 5a Gross amount from sale of assets other than inventory | 5a | |
| | b Less: cost or other basis and sales expenses | 5b | |
| | c Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a) | 5c | |
| | 6 Gaming and fundraising events | | |
| | a Gross income from gaming (attach Schedule G if greater than \$15,000) | 6a | |
| | b Gross income from fundraising events (not including \$ _____ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000) | 6b | |
| c Less: direct expenses from gaming and fundraising events | 6c | | |
| d Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c) | 6d | | |
| 7a Gross sales of inventory, less returns and allowances | 7a | 22,518 | |
| b Less: cost of goods sold | 7b | 14,940 | |
| c Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a) | 7c | 7,578 | |
| 8 Other revenue (describe in Schedule O) | 8 | 3,000 | |
| 9 Total revenue. Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8 | 9 | 109,848 | |

| | | | |
|--|--|-----------|----------|
| Expenses | 10 Grants and similar amounts paid (list in Schedule O) | 10 | |
| | 11 Benefits paid to or for members | 11 | |
| | 12 Salaries, other compensation, and employee benefits | 12 | 81,181 |
| | 13 Professional fees and other payments to independent contractors | 13 | 10,582 |
| | 14 Occupancy, rent, utilities, and maintenance | 14 | 29,176 |
| | 15 Printing, publications, postage, and shipping | 15 | 576 |
| | 16 Other expenses (describe in Schedule O) | 16 | 97,749 |
| 17 Total expenses. Add lines 10 through 16 | 17 | 219,264 | |
| Net Assets | 18 Excess or (deficit) for the year (Subtract line 17 from line 9) | 18 | -109,416 |
| | 19 Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return) | 19 | 118,378 |
| | 20 Other changes in net assets or fund balances (explain in Schedule O) | 20 | 6,732 |
| | 21 Net assets or fund balances at end of year. Combine lines 18 through 20 | 21 | 15,694 |

Part V Other Information (Note the Schedule A and personal benefit contract statement requirements in the instructions for Part V.) Check if the organization used Schedule O to respond to any question in this Part V

| | | Yes | No |
|------------|--|------------|----|
| 33 | Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O | | No |
| 34 | Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O. See instructions. | | No |
| 35a | Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)? | | No |
| b | If "Yes," to line 35a, has the organization filed a Form 990-T for the year? If "No," provide an explanation in Schedule O | | |
| c | Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III | | No |
| 36 | Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N | | No |
| 37a | Enter amount of political expenditures, direct or indirect, as described in the instructions. ▶ 37a | | |
| b | Did the organization file Form 1120-POL for this year? | | No |
| 38a | Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return? | | No |
| b | If "Yes," complete Schedule L, Part II and enter the total amount involved | 38b | |
| 39 | Section 501(c)(7) organizations. Enter: | | |
| a | Initiation fees and capital contributions included on line 9 | 39a | |
| b | Gross receipts, included on line 9, for public use of club facilities | 39b | |
| 40a | Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under: section 4911 ▶ _____; section 4912 ▶ _____; section 4955 ▶ _____ | | |
| b | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I | 40b | |
| c | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 ▶ _____ | | |
| d | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax on line 40c reimbursed by the organization ▶ _____ | | |
| e | All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T | 40e | No |
| 41 | List the states with which a copy of this return is filed. ▶ _____ | | |
| 42a | The organization's books are in care of ▶ <u>TAUNIA SODEMAN</u> Telephone no. ▶ <u>(760) 943-1950</u> Located at ▶ <u>818 SOUTH COAST HIGHWAY 1010 ENCINITAS, CA</u> ZIP + 4 ▶ <u>92024</u> | | |
| b | At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country: ▶ _____ See the instructions for exceptions and filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | 42b | No |
| c | At any time during the calendar year, did the organization maintain an office outside the U.S.? If "Yes," enter the name of the foreign country: ▶ _____ | 42c | No |
| 43 | Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 - Check here <input type="checkbox"/> and enter the amount of tax-exempt interest received or accrued during the tax year ▶ 43 | | |
| 44a | Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ | 44a | No |
| b | Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ | 44b | No |
| c | Did the organization receive any payments for indoor tanning services during the year? | 44c | No |
| d | If "Yes," to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O | 44d | |
| 45a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 45a | No |
| 45b | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ (see instructions) | 45b | No |

| | | |
|---|------------|-----------|
| | Yes | No |
| 46 Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I. | 46 | No |

Part VI Section 501(c)(3) Organizations Only
 All section 501(c)(3) organizations must answer questions 47- 49b and 52, and complete the tables for lines 50 and 51. Check if the organization used Schedule O to respond to any question in this Part VI

| | | |
|--|------------|-----------|
| | Yes | No |
| 47 Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II | 47 | |
| 48 Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 48 | |
| 49a Did the organization make any transfers to an exempt non-charitable related organization? | 49a | |
| b If "Yes," was the related organization a section 527 organization? | 49b | |

50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."

| (a) Name and title of each employee | (b) Average hours per week devoted to position | (c) Reportable compensation (Forms W-2/1099-MISC) | (d) Health benefits, contributions to employee benefit plans, and deferred compensation | (e) Estimated amount of other compensation |
|-------------------------------------|--|---|---|--|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

f Total number of other employees paid over \$100,000 ▶ _____

51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."

| (a) Name and business address of each independent contractor | (b) Type of service | (c) Compensation |
|--|---------------------|------------------|
| | | |
| | | |
| | | |
| | | |
| | | |

d Total number of other independent contractors each receiving over \$100,000. ▶ _____

52 Did the organization complete Schedule A? **NOTE.** All section 501(c)(3) organizations must attach a completed Schedule A ▶ Yes No

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

| | |
|--|--------------------|
| ***** Signature of officer | 2021-06-22 Date |
| THOMAS WORNHAM TREASURER Type or print name and title | |

| | | | | | |
|-------------------------------|---|----------------------|------|---|-------------------|
| Paid Preparer Use Only | Print/Type preparer's name Jean M Smith EA | Preparer's signature | Date | Check <input type="checkbox"/> if self-employed | PTIN P00657518 |
| | Firm's name ▶ MOTHER LODE BOOKKEEPING INC | | | Firm's EIN ▶ 95-3786842 | |
| | Firm's address ▶ 207 WEST D STREET ENCINITAS, CA 92024 | | | Phone no. (760) 436-9044 | |

May the IRS discuss this return with the preparer shown above? See instructions ▶ Yes No

Additional Data

Software ID:

Software Version:

EIN: 95-3843066

Name: DOWNTOWN ENCINITAS MAINSTREET ASSOC

Form 990EZ, Part III - Statement of Program Service Accomplishments

| Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. In a clear and concise manner, describe the services provided, the number of persons benefited, and other relevant information for each program title. | Expenses (Required for section 501(c)(3) and 501(c)(4) organizations; optional for others.) | |
|---|--|---------|
| 28 COMPLETED A GUIDE TO SUPPORTING SMALL BUSINESSES DURING COVID (SEE SCHEDULE O) (Grants \$) If this amount includes foreign grants, check here . . . <input type="checkbox"/> | 28a | 112,356 |

Form 990EZ, Part IV — List of Officers, Directors, Trustees, and Key Employees

(list each one even if not compensated — see the instructions for Part IV)

Check if the organization used Schedule O to respond to any question in this Part IV.

| (a) Name and title | (b) Average hours per week devoted to position | (c) Reportable compensation (Forms W-2/1099-MISC) (If not paid, enter -0-) | (d) Health benefits, contributions to employee benefit plans, and deferred compensation | (e) Estimated amount of other compensation |
|------------------------------------|---|---|--|---|
| EMILY HESTER SECRETARY | 3.00 | 0 | 0 | 0 |
| THOMAS WORNHAM TREASURER | 6.00 | 0 | 0 | 0 |
| EMILY HART VICE PRESIDENT | 2.00 | 0 | 0 | 0 |
| ZACH SMITH DIRECTOR | 1.60 | 0 | 0 | 0 |
| BART SMITH DIRECTOR | 1.20 | 0 | 0 | 0 |
| DARRIN CAMPBELL BOARD OF DIRECTORS | 1.20 | 0 | 0 | 0 |
| ROBIN CANEDY BOARD OF DIRECTORS | 1.60 | 0 | 0 | 0 |
| SAMANTHA SIMONE BOARD OF DIRECTORS | 1.00 | 0 | 0 | 0 |
| DAVID ARATO DIRECTOR | 1.40 | 0 | 0 | 0 |
| KRIS BUCHANAN PRESIDENT | 4.00 | 0 | 0 | 0 |
| DAVE PECK DIRECTOR | 2.00 | 0 | 0 | 0 |
| JOHN VAN CLEEF DIRECTOR | 1.25 | 0 | 0 | 0 |
| ADAM ROBINSON DIRECTOR | 1.20 | 0 | 0 | 0 |

SCHEDULE O
(Form 990 or 990-EZ)**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020**Open to Public Inspection**

Department of the Treasury

Name of the organization

DOWNTOWN ENCINITAS MAINSTREET ASSOC

Employer identification number

95-3843066

990 Schedule O, Supplemental Information

| Return Reference | Explanation |
|--------------------------------|--|
| General explanation attachment | <p>LINE 28: EXEMPT PURPOSE ACHIEVEMENTS CONTINUED:--- ASSISTED THE DOWNTOWN ENCINITAS RESTAURANTS IN THE SHARED STREETS PROGRAM, ALLOWING THEM TO EXTEND THEIR DINING AREAS OUTSIDE.--- CREATED A FUNDRAISER TO HELP SMALL BUSINESSES DURING COVID THROUGH MINI GRANTS. THE FUNDRAISER WAS IN PARTNERSHIP WITH CARDIFF BY THE SEA FOUNDATION AND HARBAUGH FOUNDATION. RAISED OVER \$100K TO ASSIST BUSINESSES WITH RENT AND OTHER EXPENSES WHILE THEY WERE FORCED TO BE CLOSED.--- KEPT THE COMMUNITY INFORMED OF REOPENING EFFORTS THROUGH OUR E-NEWSLETTER AND SOCIAL MEDIA ACCOUNTS.--- INFORMED THE COMMUNITY ABOUT SPECIAL EVENTS IN ENCINITAS THROUGH A WEEKLY NEWSLETTER THAT REACHES MORE THAN 4,000 SUBSCRIBERS</p> |

990 Schedule O, Supplemental Information

| Return Reference | Explanation |
|--|------------------------------------|
| Description of other revenue Part I line 8 | DESCRIPTION AMOUNTEIDL GRANT 3,000 |

990 Schedule O, Supplemental Information

| Return Reference | Explanation |
|---|--|
| Description of other expenses Part I line 16 | DESCRIPTION AMOUNT REFUNDS ENCINITAS STREET FAIRE 46,015 OFFICE SUPPLIES 1,346 ADS AND PROMOTIONS 3,630 BANK AND MERCHANT FEES 4,396 BOARD RETREAT AND INSTALLATION DINN 389 CONFERENCE 25 HOLIDAY LIGHTS 4,926 WEB BASED COMPUTER SOFTWARE 2,440 DUES AND SUBSCRIPTIONS 168 EVENT ENTERTAINMENT 515 INSURANCE 4,606 INTEREST 226 LEASED EQUIPMENT 4,375 LICENSES AND PERMITS 604 MEMBERSHIP 99 PAYROLL TAXES 6,605 OFFICE EXPENSES 4,208 STORAGE RENTAL 4,728 COVID MASK INCENTIVE PROGRAMS 2,345 TRAVEL REFUND COVID (600) RECONCILIATION DISCREPANCIES (168) ACCRUED INTEREST 3,438 DEPRECIATION 3,433 |

990 Schedule O, Supplemental Information

| Return Reference | Explanation |
|--|---|
| Other changes in net assets or fund balances Part I line 20 | DESCRIPTION AMOUNT ADJ TO PRIOR YEAR DEPRECIATION (672) PRIOR YEAR INVENTORY ADJUSTMENT 7,404 |

990 Schedule O, Supplemental Information

| Return Reference | Explanation |
|---|--|
| Description of other assets Part II line 24 | <p>CATEGORY BEGINNING OF YEAR END OF YEARACCOUNTS RECEIVABLE 23,379 38,891INVENTORY 9,641 5,317FURNITURE AND EQUIPMENT 5,528 2,566IMPROVEMENTS 44,217 43,074</p> |

990 Schedule O, Supplemental Information

| Return Reference | Explanation |
|--|--|
| Description of total liabilities Part II line 26 | CATEGORY BEGINNING OF YEAR END OF YEAR ACCOUNTS PAYABLE 12,480 393 DEFERRED REVENUE 4,000 11 SALES TAX PAYABLE 71 346 LOAN INTEREST PAYABLE 0 3,438 LOANS 0 187,556 |