

Investing in HealthTech Expansion



ALIVE is a mid-late stage HealthTech fund leveraging an exclusive ecosystem of strategic partners, to support and accelerate portfolio companies in their clinical and commercial expansion

Management Team



Prof. Rafael Beyar Managing General Partner Former Director and

CEO of Rambam Health Care Campus



Michel Habib Managing General Partner

Senior Biomed Venture Capitalist, Former CEO of Hadasit Bio Holdings



Prof. Ari Shamiss Managing General Partner

Former CEO of Assuta Medical Centers & Director of Sheba General Hospital



Dudi Klein Managing Partner Former Head of Ventures

and Innovation, Assuta Medical Centers



ALIVE's Ecosystem Offers:

Access to KOLs **Clinical trials sites** >3.5 Million patients & EMRs

Clinical need validation Product validation Business model verification

Exit strategy development **Exposure to potential anchor clients Follow-on investments**

Israel's Life **Sciences Industry Sub-Sectors**

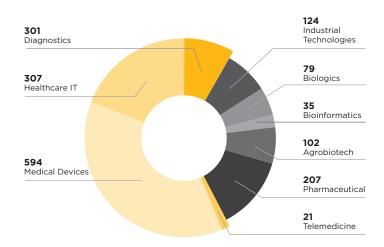
Industry

1,900 active life science companies¹

>80% are HealthTech companies

Exits

77% of Life Science exits are in HealthTech1



The Israeli HealthTech **Opportunity**

Israeli investors have been focusing on Seed and Early-stage investments for decades, increasing the gap between the progress of the HealthTech industry and the financial sector.

ALIVE bridges this widening gap by delivering value to its companies at every stage of the investment process, from product validation to patient bedside distribution.

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Fund Terms & **Metrics**

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itial Closing	\$50M July 2020
P & Anchors Commitment	\$43M
arried Interest	20%, 8% Hurdle + Catch Up
vestment Period	4 years (from final closing)
anagement Fees	2%

Scope	\$5-10M lead investor \$10-30M rounds
Board	Active Board Membership
Target Returns	> 5X returns in < 5 years
Equity Sought	10% to 20% per company
Portfolio	12-15