

# Security and Analytics for Mass-scale B2B IoT/IIoT Networks

October 2021

# Shield-IoT at a Glance



# **Company Info**

Established in 2017, Shield-IoT is a privately owned IoT software solution provider based in Kfar Saba, Israel.



#### **Business Focus**

Shield-IoT solutions serve service providers, machine builders and IoT brands across multiple B2B domains including Telcos, industry 4.0, smart cities, transportation, smart grids and more.



### **Product Offering**

Shield-IoT provides real-time analytics and cyber security digital transformation software solutions, to monitor and secure mass scale B2B IoT/IIoT networks.



# **Technology Innovation**

Based on 15 years of Coreset-Al academic research (MIT, Haifa university), 50+ academic papers and 6 patents, Shield-IoT technology enables accurate analytics at mass scale.



### **Financial Backing**

Shield-IoT is backed by leading strategic investors and VCs including Akamai USA, E.ON Germany and Bloc Ventures UK.



### Management Team

Seasoned professionals with over two decades of industry, technology and academic experience, including: Udi Solomon (CEO), Ohad Levin (CTO), Prof. Dan Feldman (Chief Scientist).



"The IoT enabled energy system will face new multi-layered and complex security challenges. In **Shield-IoT** we have found a company with exciting technology that is designed to **secure any grid device** in any topology at scale".

**Dr. Christof Kortz**Director of Strategic Cyber Security, Innogy/E.ON



"Shield-IoT delivers innovative solutions to monitor and secure IoT gateways and edge devices, and solves critical issues for large scale deployments such as smart cities and connected transportation".

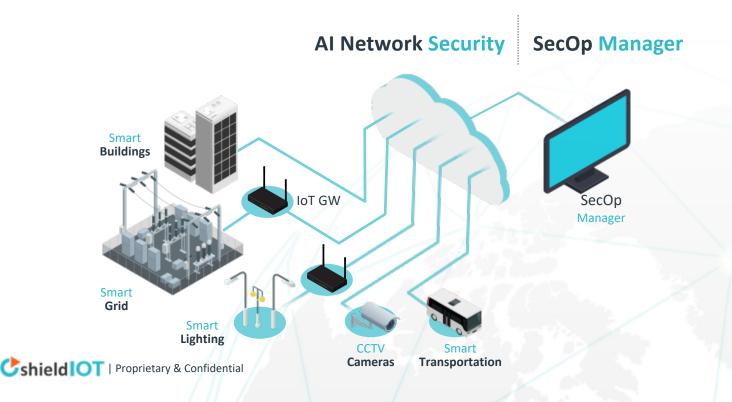
**Avner Goren**VP SOC Architecture IoT, Intel





# Shield-IoT Security & Analytics Platform

**Shield-IoT** delivers a complete Coreset-AI powered software platform to monitor and secure any IoT device, application and network.



# **IOT Market Enabler**

Agent-less Al Network Security
Anomaly Detection Solution

# **CORESET-AI**

Generates accurate real-time data analytics to monitor and secure mass scale IoT networks



**DETECTION ACCURACY** 

- Up to 20X higher detection accuracy
- Unknown cyber attacks
- Operational predictive analytics (machine health, abnormal usage, faults...)



ANY DEVICE & APPLICATION



- Millions of nodes
- Multi-tenancy
- Flexible deployment (any private/public cloud)
- No network changes

Device, application

and protocol agnostic









#### Coreset based

**Shield**OT

# Al Network Security

Analyze device-to-cloud communications to accurately detect the first signs of unknown cyber attacks and operational anomalies

# **Shield-IoT** is **20**x more accurate compared to IoT Sector Leader



### **Unique Value Proposition**

Al Engine (The 'Secret Sauce')

Coreset computing to compress the data by unprecedented orders of magnitude: from n to log(n), followed by running a set of AI and machine learning anomaly detection models

Unprecedented Accuracy

Shield-IoT Coreset-based AI anomaly detection is x5 to x20 more accurate compared to leading industry solutions

Real-time Streaming Detection

From one week to one minute. No speed or accuracy tradeoffs. Detects the first signs of attack before damage can take place

Automated/Rapid Threat Mitigation

Actionable alerts (attack type, duration, devices, score, severity, trigger features...) enabling non-expert threat mitigation

Unlimited Scalability

Across millions of connected devices and multiple applications. Agent-less solution with no device or network changes



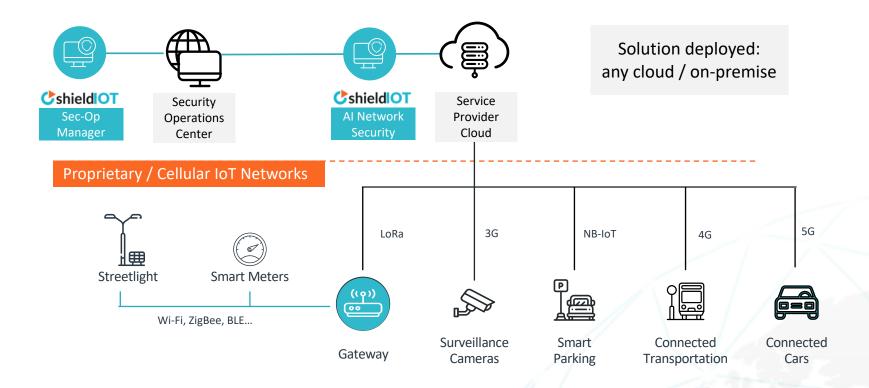


Massachusetts Institute of Technology



Confidential

# Use Cases - Smart City, Connected Transportation, Utilities, Telcos





# **Customer Value Proposition**

ShieldIOT delivers business, security and operational value to Service providers, Telcos and IoT brands across any IoT/IIoT B2B use case

### **Business** Growth

- Generate new revenue streams •
- IoT security VAS provided on top of connectivity
- Boost IoT adoption (increased customer confidence)
- additional revenues with managed security services



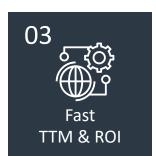


# **Protect Your** Infrastructure

- Protect your network infrastructure and services
- Any IoT threat (unknown IoT malware, IoT DDoS...)
- Prevent impact to cell performance and services
- Prevent network control center hacking / take down

# **FAST** TTM & ROI

- Plug & play fully contained solution •
- Ease of deployment with no network changes
  - Flexible pay-as-you-grow model •
  - Low cloud foot print investment •





# Operational **Efficiency**

- Network visibility with automated device discovery
- Enhanced asset utilization with operational anomalies
- Unlimited scalability across millions of nodes
- Future-ready: any device, application, protocol, threat

