

#### **Our Solution**

We seamlessly connect people to clinicians to provide the best remote examination and diagnosis solutions. Tyto Care's solutions are designed to replicate a face-to-face clinician visit and include a smart mobile examination tool for examining the heart, lungs, stomach, skin, throat, ears and body temperature, and a complete telehealth platform for sharing exam data and conducting live video exams.

Key features include:

**Comprehensive medical exam** - Hand-held modular medical kit enabling a comprehensive and easy to use remote exam with a clinician

**User Friendly** - Unique AI/ML based guidance, navigation and quality analysis technology built-into exam workflow to ensure accuracy and ease of use by any consumer

**Safe** - Full compliance and regulatory clearances including, FDA, CE, Health Canada, ISO medical, HIPAA, HITRUST, GDPR, etc.

**One-stop-shop** - A full-stack telehealth solution supporting all necessary telehealth workflows, including scheduling, administration, online telehealth visits and asynchronous telehealth visits

**Proprietary clinical datbase & AI** - A cloud-based first of a kind clinical data repository with built-in analytics and decision support

**Ready-made integrations** - Deep and seamless integration via open APIs with the major EHR players, leading telehealth platforms, and additional examination tools (BP, SpO2, Weight scales, etc)



### Shift primary care from physical interactions to a truly digital service



## A Full-Stack Telehealth Platform

Can clinicians reliably diagnosis an ear infection, sore throat, or upper respiratory infection when their patients are miles away?

Now they can with TytoCare, a complete telehealth solution that enables a comprehensive telehealth visit with a physical exam, anytime and anywhere.











Ear











Skin

Temperature

Heart Rate

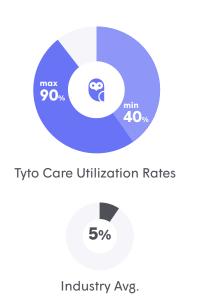
Heart

Lungs

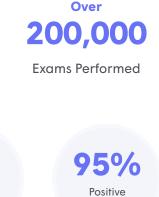
Throat

Abdoment

# Tyto in numbers







Experience

Organizations

NPS Score

# A tailored telehealth solution for your organization

Tyto Care's go to market strategy is via B2B2C, reaching consumers via channels such as Health Systems, Employers, Payers as well as Strategic and Retail Partners. The business model is a hybrid of SaaS based platform / usage fee paid by providers & payers and an exam tool paid by the end user (in many cases partially subsidized by the payers).

The value proposition and ROI to the different partners include:

- Reduce costs by shifting face-to-face visits to virtual (average of \$250 saved per visit)
- Reduce employee absenteeism / healthcare costs
- Provide consumers with on-demand access to quality care 24/7 from the comfort of home
- Acquire new members / patients and increase service stickiness
- Improve patient outcomes and satisfaction
- Enable new primary care delivery models for providers and payers – creating a highly effective & low cost "hub & spoke" network of points of care
- Provide medical care for quarantined patients while avoiding exposure to infectious diseases



### Our customers and partners (partial list)



























#### **About us**

Tyto Care was founded by Dedi Gilad, Ofer Tzadik and industry experts in 2012 and has received over \$54 million in funding from leading / strategic investors including OrbiMed, Cambia Health Solutions (BCBS plans), Ping An, Walgreens, Itochu and more. Following FDA clearance and the launch of its products in the United States in Q2 2017, Tyto Care has gained significant traction with over 70 major health systems / HMOs, leading telehealth companies, payers, large private practices and employers. Tyto Care is currently seeing high demand and commercial growth, both in the US and in global markets.

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