### Producer: Pre-work

- Participants will need to utilize the participant guide (PG) associated with this training. Provide the link to the PG in the chat prior to the start of the meeting.
- Ensure that the Google Slides file is shared correctly from the facilitator's screen.
- There is a Padlet activity scheduled on slide 7 (page 7 of this guide). Provide the link to the Padlet in chat when prompted.
- There is a breakout room scheduled for this session. Participants should be randomly assigned to a breakout room. There should be approximately 3 people in each room.

# Facilitator Pre-Work:

- This guide was developed for the purposes of delivering this course via Zoom, but it can also be used for classroom training with the following considerations:
  - o Breakout room activities will need to be adapted to fit the classroom environment.
  - Rather than using Padlet for brainstorming, provide sticky notes.
- Open the Google Slides file associated with this guide.
- Share the Google Slides application and ensure that the Zoom Chat panels are visible.
- Some key talking points and questions are included in this guide but be prepared to add your own commentary and questions as well.
- Aim towards generating a response from the learners at least once every five minutes; this will keep learners engaged and will encourage them to follow along closely.

Session # 1			
Slides	Approximate Timing Topic		
1-4	6 min	Introduction(Agenda, One Word Activity, Norms)	
5-9	14 min	14 min Growth Mindset vs Fixed Mindset	
10-11	6 min	6 min Benefits of Growth Mindset in the Workplace	
12-15	14 min	Receiving Feedback	
16-17	13 min	min Self Assessment and Reflection	
18-20	7 min Wrap Up (Kahoot, Final Thoughts)		
Total:	60 min		

Slide#) Duration	Slide	Facilitator Notes	Producer Notes
1) 1 min	GROWTH MINDSET IN THE BUSINESS SERIES  GROWTH MINDSET IN THE WORKPLACE  Presented by Jennifer Dennis	<ul> <li>Display this slide on the screen as participants join. Have music playing in the background.</li> <li>Welcome learners</li> <li>Introduce yourself</li> <li>SAY:         <ul> <li>We will get started in just a few minutes.</li> <li>Please familiarize yourself with the Participant Guide we will be using</li> </ul> </li> </ul>	<ul> <li>Check for facilitator readiness.</li> <li>Keep an eye on the waiting room and admit people as they arrive.</li> <li>Monitor the chat.</li> <li>Provide a link to Participant Guide in the chat.</li> </ul>

		<ul> <li>today for the training. It was sent out in an email yesterday or the link has been posted in the chat.</li> <li>Just a reminder, this session will be recorded and will be available for review after the training has concluded.</li> <li>(Once ready to begin training) Good morning/afternoon. I am <your name=""> and I will be facilitating this training session today. <producer's name=""> is here with us today to help operate the controls behind the scenes.</producer's></your></li> <li>We are here today to learn the importance of having a growth mindset in the workplace.</li> </ul>	Please have your Participant Guide ready to go.  If you have questions please put them in the chat, which I will be monitoring.
2) 1 min	TODAY'S DISCUSSION  LEARNING OBJECTIVES  Distinguish between a growth and fixed mindset.  Defining Mindset  Characteristics of Fixed Mindset/Growth Mindset  Benefits of a Growth Mindset  Feedback In the Workplace  Developing Personal Growth Action Plan	• Today we are going to look at what mindset is and the differences between having a fixed and growth mindset. We will discuss the benefits of having a growth mindset and what that looks like in the workplace. We will then finish up today by making a personal growth action plan.	

			•	By the end of the training today you should be able to: Distinguish between a growth and fixed mindset. Develop strategies to integrate a growth mindset into our daily work.	
3) 3 min	IN THE CHAT Tell us your nam BONUS FEAT	ne and your role at TechGenius Innovations.	DO:  SAY:	Please take a moment to introduce yourself to each other. In the chat please type your name, position title, and one word that describes you.  Pause for 30-45 seconds to give participants enough time to enter their information into the chat. Inquire with a few participants why they chose the one word to describe themselves.  The one word that I would use to describe myself or my life would be	

4) 1 min



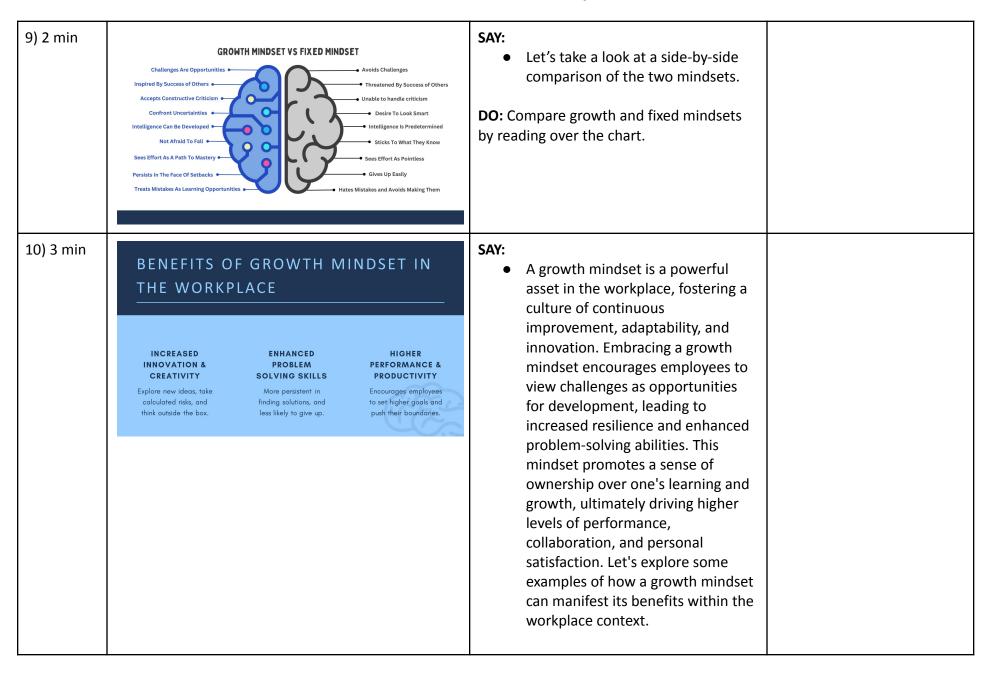
SAY:

- For this training session, we established a set of group norms to ensure a productive and respectful learning environment. These norms are designed to enhance the quality of our interactions, promote active engagement, and enable effective communication.
- The first norm is to mute your microphone when not speaking.
   We all have been in that meeting when someone isn't muted that should have been. Muting allows everyone to hear and focus on the speaker.
- The next norm is to be attentive and avoid distractions. To make the most of our time together, let's strive to be fully present during the training.
- The last norm is to use the chat or raise hand feature if you have a question or comment. We would love you to participate today!

# 5) 2 min **SAY:** What does the word mindset mean to you? Please feel free to drop your response in the chat. WHAT IS MINDSET? **DO:** Say aloud some of the participant responses as they come in. A mindset refers to the way a person sees their intelligence, abilities, and personal qualities. SAY: • A mindset refers to the collection of beliefs, attitudes, thoughts, and perceptions that shape how an individual perceives and responds to the world around them. It is a mental framework that influences a person's understanding of their abilities, potential, and the situations they encounter. Mindset can significantly impact various aspects of a person's life, including their behavior, emotions, decision-making, and overall well-being. • There are different types of mindsets that people may possess, and they can have a significant influence on how individuals approach challenges and opportunities.

6) 5 min SAY: DO: We are going to watch a short While the video is WHAT HAVING A "GROWTH MINDSET" ACTUALLY MEANS playing, navigate to video on growth mindset. the Padlet created for What Having a "Growth Mindset" Actually Means • As you watch the video, think about this meeting. what characteristics or traits you What Having a "Growth Mindset" possess that are fixed and growth Actually Means mindset. DO: Play video SAY: After watching the video, hopefully, you found some fixed and/or growth mindset traits that you possess. Let's work on making a list of words that describe a fixed and growth mindset. 7) 5 min SAY: DO: Click on the Padlet link in the chat. Post a link to the **BRAINSTORM** Padlet in the chat. Once in the Padlet, you will see two categories that have been What behaviors do you see in someone with a Growth created....fixed mindset and Mindset vs a Fixed Mindset? growth mindset. Click on the + sign to add an answer Navigate to the Padlet Link provided in the chat and add your ideas by clicking on the + symbol under under each category. each category. Please take a few minutes to submit your responses to the

			questionWhat behaviors do you see in people with a fixed mindset and a growth mindset?
			<b>DO:</b> Allow 2 minutes for participants to submit their answers on Padlet.
			<ul> <li>Thank you for sharing your thoughts.</li> <li>(Read aloud some of the responses from the group.)</li> <li>You definitely have come up with a great list of behaviors for fixed and growth mindset individuals.</li> </ul>
8) 1 min	GROWTH MINDSET A growth mindset is the belief that abilities can be developed through dedication, effort, and learning.	FIXED MINDSET A fixed mindset is the belief that our abilities and intelligence are static, unchangeable traits.	SAY:  • To reviewa growth mindset is a belief that abilities can be developed through dedication, effort, and learning. While a fixed mindset is the belief that our abilities and intelligence are static, unchangeable traits.



			DO: Ask for a participant to read aloud the 3 examples on this slide.  SAY: Thoughts on these 3 benefits? Has anyone experienced one of these benefits?
11) 3 min	CONTINUOUS LEARNING COLLABORATIO  Have a thirst for knowledge and more inclined to seek out learning opportunities.  Employees are mo willing to share knowledge, and prov constructive feedba	re Individual potential is valued and everyone's ride contributions are	SAY:  • Here are six more benefits of a growth mindset in the workplace.  DO: Read the top row of benefits.
	ADAPTABILITY TO CHANGE  View change as an opportunity rather than a threat.  Employees bounce b more quickly from setbacks and failure	taking and less afraid of	<ul> <li>SAY: <ul> <li>I am going to give you a minute to read the bottom row on your own.</li> </ul> </li> <li>DO: Wait 30 seconds for participants to read the last three benefits.</li> <li>SAY: Can anyone think of another benefit that we didn't mention? Drop any ideas in the chat.</li> <li>DO: Pause a minute and give participants time to type answers in the chat. Read aloud any answers provided.</li> </ul>

12) 7 min	FEEDBACK  Think of a time that you received challenging feedback.  How did you respond?  Did you have a growth mindset or fixed mindset?  Looking back, could you have handled the feedback differently?  You will be placed in a breakout room to reflect on these questions.	<ul> <li>For this next activity, I want you to think about a time that you received challenging feedback. How did you respond? Did you have a growth or fixed mindset? Looking back, could you have handled the feedback differently?</li> <li>In a few moments, you will be invited to a breakout room with a few other people.</li> <li>We will be in breakout rooms for 6 minutes, then we will reconvene to reflect on our discussions.</li> <li>I will notify you when you have 1 minute remaining.</li> <li>Are there any questions I can answer, before we begin?</li> <li>DO: Pause to allow time for questions.</li> </ul>	<ul> <li>While the facilitator is speaking, set up the breakout rooms.</li> <li>Assign 3 people per room, depending on your training size.</li> </ul>
13) 4 min	REFLECTION  Did you respond with a fixed or growth mindset?  Drop it in the chat or unmute to share your thoughts.	<ul> <li>Welcome back! I hope that activity gave you an opportunity to reflect on a time that you received feedback.</li> <li>Did you respond with a fixed or growth mindset? Drop your response in the chat or unmute to share.</li> </ul>	

	to give participants time to sk follow-up questions to a few s.
reflet be e empty grow opportunity of the control o	dback is often seen as a mirror ecting our performance and can either a source of cowerment or anxiety. With a with mindset, we have the ortunity to reshape our spective on feedback – shifting in a mere evaluation to a dmap for improvement. By pting this mindset, we're better ipped to approach feedback as side to identify areas for ancement, leverage our ngths, and navigate the llenges that propel us forward.

14) 2 min	Feedback is the Breakfast of Champions.  - KEN BLANCHARD  Ideas on how to receive feedback from others.	<ul> <li>Let's take a few minutes to talk about receiving feedback.</li> <li>What are some ideas on how to receive feedback from others? Please drop your ideas in the chat.</li> <li>DO: Pause and give participants time to</li> </ul>	
	Drop suggestions in the chat.	put ideas in the chat. Read aloud the answers placed in chat.	
15) 2 min	BE OPEN MINDED  This feedback might be right and might help you.  If you are unclear on anything, ask them to clarify or explain.  NO PERSONAL JUDGEMENT  Don't take it as a judgment of your personality or your abilities.  LISTEN DON'T DREAD IT WELCOME IT  Listen closely instead of just preparing a reply.  How to Receive Feedback Deceive Process How to clarify or explain.  Better Don't DREAD IT WELCOME IT  Leaders embrace feedback opportunities.	We came up with a great list of ways to receive feedback. A few more that we haven't mentioned are < read over/discuss the ones that haven't been mentioned yet>.     I strongly encourage you the next time that you get feedback from a coworker, to try some of the ideas we mentioned here.	
16) 8 min	Self Assessment & Reflection  GROWTH MINDSET SURVEY  Click on the link in the chat to answer 20 questions on your growth mindset. Use your Participant Guide for a follow-up reflection.	<ul> <li>SAY:</li> <li>We are going to put together an action plan on how to embrace a growth mindset.</li> <li>In a few moments, we will drop a link in the chat to answer 20 questions about your growth mindset. Please be honest and answer truthfully. Once you complete the self-assessment,</li> </ul>	DO: Put the growth mindset self-assessment link in the chat. Growth Mindset Self Assessment

		please answer the reflection questions in your participant guide on page  • Does anyone have any questions before we complete the self-assessment?  DO: Give the participants approx. 8 minutes to complete the self-assessment and answer the reflection questions in the participant guide.
17) 5 min	THOUGHTS ON THE FOLLOWING  Property of the	We are going to come back together to debrief on the tasks that you just completed. If you are not finished answering the questions on your action plan, no worriesyou can complete those in a few minutes.      Let's talk about the growth mindset assessment that you completed. Was anyone surprised by your score?  DO: Spend a few minutes facilitating a discussion on the growth mindset assessment that the participants took. <example anyone="" by="" did="" higher="" questions:="" score="" score?="" surprised="" td="" than="" thought="" was="" would?="" you="" you<="" your=""></example>

find this assessment to be an accurate representation of your growth mindset?> SAY: • Can someone tell us a growth mindset characteristic that you do well? DO: Spend a few minutes facilitating a discussion on the growth mindset characteristics that the participants do well. SAY: • Would someone like to share a growth mindset characteristic that you would like to work on? DO: Spend a few minutes facilitating a discussion of the growth mindset characteristics that the participants would like to improve. SAY: • Thank you all for participating in our reflection on growth mindset characteristics. I know it isn't always easy to admit to items that we struggle with and need to work on.

18) 5 min **DO:** Post the Kahoot link and SAY: PIN in the chat. Guess what time it is? It is Kahoot time! Please click on the link in the chat and enter the PIN number. KAHOOT REVIEW Click on the link in the chat to join the Kahoot. Enter the following game PIN 19) 1 min SAY: As we conclude this training **CONGRATULATIONS** remember that your potential knows no bounds. Every challenge ON COMPLETING GROWTH MINDSET IN THE WORKPLACE is an opportunity, every setback is a chance to learn and improve. By nurturing your curiosity, resilience, and willingness to evolve, you have the power to shape your path and achieve greatness. Embrace the discomfort, celebrate the progress, and keep your commitment to growth alive in all that you do. Your mindset is your compass, guiding you toward a future of endless possibilities. Keep believing in yourself.

#### 20) 1 min SAY: • Thank you for your time today. I hope this was helpful in understanding how a growth FINAL THOUGHT mindset plays such a big role in your day-to-day life at home and "Whether you think you can or you think you can't, you're right." also at work. -Henry Ford, founder of Ford Motor Company • My final thought for you is in the form of a quote. • If you have any other questions, we will stick around for a few minutes to answer them.