



Land a Remote Job: Target, Evidence, Automation, Outreach

Choose a role, build proof fast, automate sourcing and tailoring, and run multi-channel outreach that gets replies — without breaking job-board rules.

📌 Updated for 2026 📄 ~\$0.02 per AI-tailored resume (source-reported)

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Start Fast

Clear first steps you can take this week.



Real Sources

Built from people who actually did it.



Honest Numbers

Source-reported pay, costs, and risks.

[Get the Full Guide Vault →](#)

🔒 Includes checklists, scripts & source-backed insights

YOU WILL LEARN

- ✓ What you'll build
- ✓ Step 1 — 🎯 Choose your target remote path
- ✓ Step 3 — 🧱 Build job-specific evidence
- ✓ Platforms & tools
- ✓ Step 2 — 📝 Run a 30-day path test
- ✓ Step 4 — 📄 Optimize LinkedIn and resume for skimmability

What you'll build

A complete, repeatable system to land a remote job: pick a path, build irresistible evidence in 30 days, automate job sourcing and resume tailoring, and run focused outreach that gets real conversations.

You'll keep a clean tracker, avoid ToS violations, and use AI safely for speed — not to write your whole story.

- 1 A 30-day evidence plan (SOC vs GRC or your target path)
- 2 A Google Sheets job tracker with tailored resume links
- 3 An automation backbone (n8n or Make.com) + Apify sourcing
- 4 AI prompts for proposals, emails, and interview prep
- 5 A multi-channel outreach workflow that earns replies

Platforms & tools

Website Builders

0 free · 2 paid



AI Models

1 free · 4 paid



Dev & Hosting

1 free · 1 paid



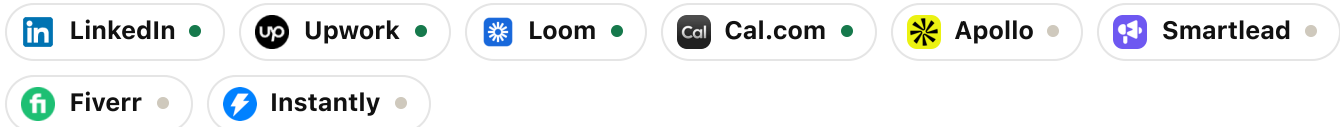
Automation

1 free · 3 paid



Lead & Outreach

4 free · 4 paid



► MODULE 03

Step 1 — Choose your target remote path

Pick the specific role and lane you'll pursue. Ask: Which job descriptions spark real curiosity? What background can you leverage? What evidence can you build in 30 days? What does your market want? Where do you want to be in 3 years?

Tip

Stop asking which path is "better." Choose the path where you can show convincing evidence quickly for the market you're applying into.

► MODULE 04

Step 2 — Run a 30-day path test

Split 30 days to de-risk your choice: 15 days on Path A, 15 days on Path B. For cyber roles, try SOC vs. GRC:

- SOC: read 5 SOC postings, learn basic SIEM/log/phishing language, complete a defensive or log analysis lab, write a 1-page summary.
- GRC: read 5 GRC postings, learn risk/control/audit/framework language, create a small risk register or control mapping, write a 1-page summary.

At day 30, ask: Which work made you more curious? Which could you explain most clearly? Which produced stronger resume evidence?

Tip

If both interest you, go deep on one for the next 90 days while continuing to learn broadly.

► MODULE 05

Step 3 — Build job-specific evidence

Create small, explainable artifacts that match daily job work. Examples:

- SOC: a basic SIEM or log analysis lab, Windows event log write-up, phishing email analysis, or TryHackMe/Hack The Box defensive pathway notes.
- GRC: a sample cybersecurity risk register, a concise security policy, a mock supplier security review, or control mapping to a framework.

Write tight bullets for what you built, why, and measurable impact or insight.

EVIDENCE RESOURCES



TryHackMe

Hands-on labs for SOC skills. 



Hack The Box

Defensive/blue team pathways. 



ISO 27001

Core ISMS framework. 



ACSC Essential Eight

Australian baseline controls. ↗



APRA CPS 234

AU financial sector requirement. ↗

Tip

Avoid vague bullets (e.g., "Completed SOC labs" or "Interested in GRC"). Show specific evidence, controls, risks, logs, and what you concluded.

► **MODULE 06**

Step 4 — **Optimize LinkedIn and resume for skimmability**

Recruiters skim in an F-pattern: top, first bullets, then down the left. Front-load the first 100+ characters of your About/Headline and role summaries with proof, benefits, and social proof.

Use a vertical list of expertise to trigger the "check mark" effect. Manually order roles to fit the target (not strictly reverse-chron). Tailor bullets to outcomes and metrics. Polish grammar with AI but keep your voice.

Tip

Don't overload your profile. Too much or unfocused info makes it easier to pass you over as overqualified or not a fit.

network



Continue with Google

Sign in with email

By clicking Continue to join or sign in, you agree to LinkedIn's [User Agreement](#), [Privacy Policy](#), and [Cookie Policy](#).

New to LinkedIn? [Join now](#)



LinkedIn — where you'll do this

► MODULE 07

Step 5 — 🔍 Research companies and interviewers

Before applying or interviewing, look up the company name, age, mission, and key people on LinkedIn. Skim recent posts and product pages. For technical or niche roles, talk to people doing the job to learn real context and daily work.

Tip

Recruiters are often entry-level and not the decision makers. Prioritize thoughtful contact with hiring managers or their bosses.

► MODULE 08

Step 6 — Source roles across the primary platforms

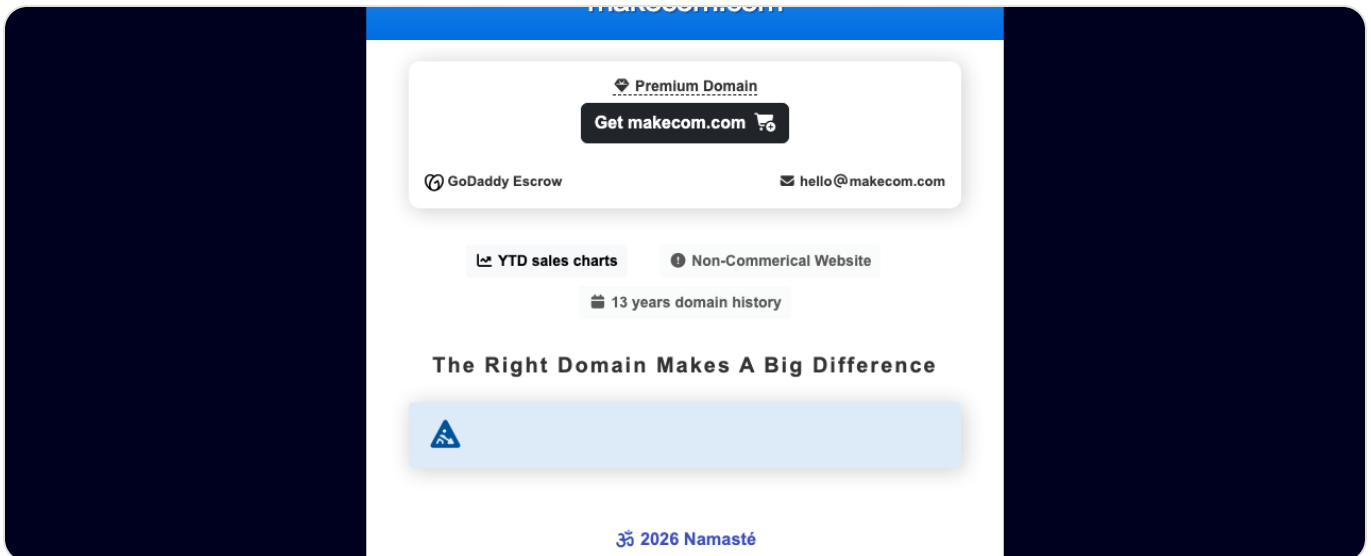
Platform	What to do in this step
LinkedIn	Search titles + filters; save searches; set alerts; compile hiring team names from the org page for targeted outreach.
Upwork	Complete your profile (portfolio, skills, testimonials). Save searches for target niches; set notifications for new jobs.
Indeed	Search manually with precise keywords and locations; optionally plan a safe, non-auto-apply scrape strategy via Apify.
Make.com	Plan a scenario to ingest job data (from Apify or email), enrich, tailor resume, then log to Google Sheets + Docs.
n8n	Plan a workflow to watch scraper runs, run AI tailoring, extract contact fields, and push rows to Google Sheets.

Tip

Avoid auto-applying on Indeed or violating job-board ToS. Use scraping only to collect listings for review and compliant, manual applications.



Google Sheets — where you'll do this



make.com — where you'll do this

AI agents and workflows you can see and control

Get started for free

Talk to sales

Build visually, go deep with code, connect to anything. Every step of your agents' reasoning, traceable on the canvas. Deploy on your infrastructure or ours.

The world's most popular workflow
automation platform for technical

Meta

SEAT

zendesk

dabble



n8n — where you'll do this

► MODULE 09

Step 7 — Build your job tracker

Create a Google Sheet to keep clarity and momentum. Include structured columns so automations can write to it reliably.

- 1 Columns: Position, Type, Location, Description, URL, Customized Resume (link), Date Created, Posted At, Scraped At
- 2 Analysis columns: First Name, Last Name, Email, Strengths, Weaknesses, Risk Factor, Reward Factor, Overall Fit, Justification
- 3 One row per opportunity; paste hiring contact(s) and outreach dates in notes cells

► MODULE 10

Step 8 — ✍️ Tailor each resume with AI (safely)

Maintain a strong master resume and have AI tailor only the bullets and summary for each job. Output as Markdown ATX headings and bullets so conversion to Google Docs is clean.

Use AI to fix grammar and tighten phrasing; keep your authentic tone and proof. Store tailored versions in Google Docs and link them in your tracker.

Tip

Do not have AI generate entire documents. Template most text yourself and let AI fill the small, job-specific portions for predictability.

This site can't be reached

Check if there is a typo in googledocs.com.

DNS_PROBE_FINISHED_NXDOMAIN

Reload

Google Docs — where you'll do this

► MODULE 11

Step 9 — ✉️ Apply, then reach out to 3 humans

Submit your application with your tailored resume and a concise cover note. Then contact three people: the recruiter or hiring manager, someone already in the role, and a relevant team

lead. Email beats LinkedIn DMs alone; add a 1–2 minute Loom introducing yourself and why this role now.

EMAIL – PASS RESUME TO HIRING LEAD

Subject: [Personalized hook for [Name]]

Hi [Name],

I see you might be leading the hiring process at [Company] and I wanted to personally pass along my resume for the [Role] you have open. I'm excited about the possibility of joining the team and would love to share how my background could be an asset.

Hope to hear from you soon,

[Your Name]

EMAIL – ASK A TEAMMATE ABOUT CULTURE

Subject: [Personalized hook for [Name]]

Hi [Name],

See that you've been on the [Team] at [Company] since [Year]. I'm interested in opportunities on the team and wondered if you'd share what it's been like and the culture there.

Thanks in advance,

[Your Name]

DM – INFORMATIONAL INTERVIEW ASK

Subject: [Personalized hook for [Name]]

I'd be very interested to get your expert opinion on this industry and where it's going, could you spare some time?

Subject: [Personalized hook for [Name]]

Hey [Name],

I'm glad we got a chance to connect here. I recently switched gears to pursue a [Target Role] in tech. I'm interested in opportunities on your team and was wondering if you'd share what it's been like working there and the culture.

Thanks in advance,

[Your Name]

Tip

Messaging hiring managers on LinkedIn after applying is common and often ignored. Email them directly and, if possible, touch multiple channels (email + LinkedIn) with one concise note and a Loom link.

► **MODULE 12**

Step 10 — Nail the video interview (STAR)

Prepare short STAR stories (Situation, Task, Action, Result) for common competencies. Re-read the job description and your tailored resume before the call. Reference any genuine connections you made with the team during outreach.

- 1 Practice "Tell me about yourself" in 60–90 seconds
- 2 Bring 2–3 real examples of solving tough problems
- 3 Stay calm under pressure; show above-and-beyond moments

Tip

Not preparing your opening answer leads to a nervous start. Rehearse it and tie it directly to the role's top skills.

► MODULE 13

Step 11 — Add the right keywords for support/health roles

Echo the language in the posting. For healthcare, telehealth, and support roles, consider the following where appropriate to your background and the posting.

- 1 General: attention to detail, organization, multitasking, Microsoft Office, communication
- 2 Healthcare/records: HIPAA, medical records, medical terminology, records management
- 3 Support tooling: Zendesk, Intercom, tickets, API reading, JSON, basic SQL, browser troubleshooting, SSO, HAR/browser logs
- 4 Role fit checks: prior data entry/admin/VA/medical office helpful; many firms train systems post-hire

Tip

Many companies train on their systems. Emphasize accuracy, learnability, and how you've picked up tools quickly before.

► MODULE 14

Step 12 — Wireframe your automation (optional)

Sketch your pipeline before building: triggers (scraper/email), data sources, transformations, AI steps, outputs (Docs/Sheets), and outreach. Use Excalidraw to map nodes and data flow; adjust until it's simple and testable.

Tip

Building automation without a quick wireframe wastes time and creates brittle flows.

► MODULE 15

Step 13 — Connect credentials (n8n/Make)

Create Google Sheets/Drive API credentials; in Google Cloud Console enable Sheets API, configure OAuth consent (app name), and create OAuth client. Add your n8n redirect URI if using n8n; paste client ID/secret into n8n credentials.

Create OpenAI credentials (API key) and save them in your platform. Expect an OAuth warning; choose "Advanced" and accept permissions for your own project if prompted.

- 1 n8n: New Google Sheets creds → OAuth project → redirect URI
- 2 n8n: OpenAI node → add API key
- 3 Make.com: add Google + OpenAI modules with creds

Tip

Google's OAuth warning is normal on your test app. Use the Advanced option and proceed for your own account.

Step 14 — Build the automation backbone

Platform	What to do in this step
n8n	Create workflow: Apify node to run scraper → Wait for run completion → OpenAI node to tailor resume → Information Extractor node for first/last/email → Google Sheets node to append row → Google Docs node to store file.
Make.com	Build two scenarios: 1) Run the Indeed bulk job scraper actor; 2) Watch for actor completion → OpenAI module to customize resume → Google Sheets module to add row with link → Google Docs to store resume.

Tip

Use marketplace scrapers (e.g., on Appify/Apify) rather than building a LinkedIn scraper yourself — anti-scraping protections are strong and DIY is time-consuming.

Step 15 — Add analysis & safe field extraction

Add an AI agent node with your resume text as user input and the job description. In the system prompt, instruct it to score strengths, weaknesses, risk, reward, overall fit, and why. Use a structured output parser (JSON schema) so each field is separate and easy to map.

Use an Information Extractor node to pull first name, last name, and email from standardized resume text. If you ingest resumes/files, add a switch for mime types (doc/pdf/txt) with the right extraction logic.

- 1 Agent: input resume + JD → JSON fields

2 Parser: strengths, weaknesses, risk, reward, fit, justification

3 Extractor: first/last/email (required)

4 Switch: doc/pdf/txt handling branches

Tip

Don't overload the AI agent with unrelated tasks. Keep extraction (names/emails) in a separate node for reliability.

► **MODULE 18**

Step 16 — Scrape and trigger safely

Open the Apify node, add your API key, and configure the Indeed bulk scraper task: set title, location, and max items. Use “watch actor runs” to trigger only when new data appears.

If you need long waits or backoffs beyond native limits, pass events through Hookdeck to queue, delay, and retry (use exponential backoff).

1 Apify: actor → task → data set

2 Parameters: e.g., title “data engineer”, location, max items

3 Hookdeck: queue + transform + delay (e.g., 10m → 60m → 290m)

Tip

Avoid auto-applying to jobs from scrapers; it can violate ToS and hurt your reputation. Scrape for review and tailored manual applications.

► **MODULE 19**

Step 17 — Map output to Sheets & Docs

Map AI output and scraper fields to Google Sheets (date/time, role, company, link, tailored resume URL, strengths/weaknesses, risk/reward, fit, justification). Store tailored resumes in Google Docs and link them back to the row. Sanitize text to remove stray newlines for consistency.

- 1 Sheets: 1 row per job + analysis fields
- 2 Docs: one tailored resume per job
- 3 Sanitize: replace newlines before posting/logging

► MODULE 20

Step 18 — Test and harden

Run the workflow with sample inputs. If an error occurs, instruct your agent to inspect the last execution and fix nodes. Enable storing of incomplete executions so you can retry. Use ignore/break modules where APIs are flaky, and ensure correct nested file IDs when reading/writing Drive files.

- 1 Test with doc, pdf, txt inputs
- 2 Store incomplete runs for retries
- 3 Ignore/break modules for flaky APIs
- 4 Verify correct nested file IDs

► MODULE 21

Step 19 — Optional: ATS-style pipeline with ClickUp + Typeform

If you prefer a kanban/ATS view, create a Typeform for your own intake (or to capture referrals) and mirror fields as ClickUp custom fields. Trigger automations when stages change (e.g., Interview 1/2) to fire Make.com webhooks that send emails or update statuses. Add a calendar webhook (e.g., Cal.com) to update stages automatically after booking.

- 1 Typeform: name, email, phone (required), Loom link
- 2 ClickUp: stage, assigned user, date created
- 3 Automations: on stage change → webhook
- 4 Make.com: two-step watch + list responses

Tip

Use a two-step Typeform pattern (watch then list responses) to simplify testing and mapping.

► MODULE 22

Step 20 — Address location/time limits early

Many “remote” companies hire only in specific states or time zones for payroll/compliance. Check restrictions on the posting and confirm your availability for listed shifts (some roles require one weekend per month or holiday coverage).

- 1 Confirm eligible states/time zones
- 2 Acknowledge required weekends/holidays if listed
- 3 Call out your preferred shift windows early

Step 21 — 🎓 If you're a fresher or changer

Highlight education, measurable achievements, and soft skills (time management, collaboration, resilience, communication). Share a Loom explaining your arc and motivation. Build mini-projects or case studies; offer free help to trusted contacts to earn testimonials and prove outcomes quickly.

- 1 Document learning; don't wait to create
- 2 Show metrics from class/work projects
- 3 Ask friends/family for pilot projects

Tip

Don't rely only on certificates. Show real project evidence aligned to the job you want next.

Step 22 — 🤝 Use your network like a pro

Start friendly conversations with people in your target role; ask for their expert opinion on the industry. Build a warm list of leads and use multiple channels (LinkedIn, Instagram, Twitter, email). Record short Looms personalizing to their profile or company homepage.

- 1 Target hiring managers and peers
- 2 Use multi-channel outreach
- 3 Scroll during Loom to show real review

Tip

Some leads won't be decision-makers. Qualify manually so you spend time where it counts.

► MODULE 25

Step 23 — Keep a visible scoreboard

Track and speak to metrics: tickets resolved, accuracy rates, response times, project improvements, or lab outputs. Keep a living doc of quantifiable results so you can prove value in interviews and updates.

Have your resume and metrics ready before any job change; once a layoff happens, access can be revoked immediately.

1 Metrics = visibility; without them you're invisible

2 Maintain a running results log

3 Front-load best proof in your profile

► MODULE 26

Step 24 — Optional: Freelance route on Upwork

Complete every profile section (consultations, portfolio, skills, project catalog, testimonials, certifications, employment history, linked accounts). Build a lightweight agent to generate application copy, a Google Doc proposal, and a Mermaid diagram per job description.

PROMPT – UPWORK PROPOSAL (JSON OUTPUT)

System prompt: You are a helpful intelligent Upwork application writer.

User prompt: Your task is to take as input an Upwork job description and return as output a customized proposal.

Template example: Hi, I do [thing] all the time. I'm so confident I'm the right fit for you that I just created a workflow diagram plus a demo of your {{job description}} in no code. [Link]

About me: I'm a relevant job description that has done cool relevant things of note, other cool tie-ins. Very neat. Happy to do this for you anytime, just respond to this proposal else I don't get a chat window. Thank you.

Rules and formatting: Output in JSON format with keys for each section, use new line delimited bullet points, avoid emojis and flowery language, use first-person language.

PROMPT – GOOGLE DOC PROPOSAL

You are a helpful intelligent proposal writer.

I'm an automation specialist applying to jobs on freelance platforms.

Your task is to take as input an Upwork job description and return as output JavaScript object notation for a customized proposal which I'll upload to Google Docs.

High performing proposals are typically templated as follows:

- Title of system
- Brief explanation of system
- Hi, as mentioned, I'm so confident I'm the right fit for this that I went ahead and created a proposal for you including a step-by-step of how I do it.
- I've done the below many times and working with specific part of their request is actually one of my favorite parts of automation.
- Here is how we'll build all of this stuff: left to right flow with arrows.
- A little bit about me: bullet points.

Rules:

- Write in a casual Spartan tone of voice.
- Don't use emojis or flowery language.
- If there's a name included somewhere in the Upwork job description, add it for personalization.
- Return step-by-step bullet points.
- Delimit each bullet point with a backslash and include a hyphen.
- Prefer not to mention social proof that includes money and numbers in about me bullet points.
- Use first-person language.

PROMPT – MERMAID DIAGRAM

Your task is to take as input an Upwork job description and return as output a Mermaid diagram that I can visualize using a subsequent Mermaid live editor.

Example output:

graph TD

A[Receive email from Facebook lead ads] --> B[Add to CRM]

B --> C[Send customized SMS]

Rules:

- Only output flowcharts, no sequence diagrams, no Gantt charts.
- Do not output any accessory formatting information like backticks.
- Your first character should be 'g' (for graph TD).

TEMPLATE – CLOSE CONTRACT & REQUEST REVIEW

Would you mind ending the contract and leaving an honest review of your experience? This would help me on Upwork a ton. If you're new to the process, I went and found a guide for you just in case. I can also walk through it myself. I'll leave you one, too, which will help freelancers choose who to work with and how your job ranks.

Would you mind closing the contract for now and leaving a written review? It tends to help me rank up a fair bit on Upwork's search feature, which gives me access to a bunch of new jobs. I'll happily work with you again anytime. You just have to send me a new offer and accept the contract. Let me know if you have any questions.

Hey, could you do me a favor and be the one to end our contract together? Most people leave their contracts open and don't realize they can close them. If a freelancer closes the contract, the client isn't prompted to leave a review immediately, and the likelihood of a review is much lower. If you close it, it says, 'Leave a written review for freelancer, optional,' making it much more likely they will leave one.

1 Front-load first 100+ chars of profile

2 Competition under-optimizes; consistency wins

3 Attach Loom demos when relevant

► **MODULE 27**

Mistakes to avoid



SPRAY-AND-PRAY APPLYING

Sending many applications without the right skills or niche focus usually gets no responses.



AI OVERREACH

Don't have AI write entire resumes; template most content and let AI fill small, job-specific pieces.



TOS VIOLATIONS

Auto-applying from scrapers or DIY LinkedIn scraping risks bans. Use marketplace scrapers and apply manually.



WRONG OUTREACH TARGET

Only pinging recruiters or DM'ing in LinkedIn after applying gets buried. Email hiring managers and peers too.



NO WIREFRAME

Skipping a quick workflow diagram leads to brittle automations and rework.



NO METRICS

If you can't articulate measurable results, you're invisible to current and future employers.



FRAGILE AUTOMATIONS

Not storing incomplete executions, wrong Drive file IDs, or no retry/backoff cause silent failures.



CERTS WITHOUT EVIDENCE

Relying only on courses/certifications without projects or write-ups hurts credibility.

► **MODULE 28**

Salary Estimate

\$20–\$22/hour

Seresti Health enrollment specialist (source-reported)

\$24–\$30/hour

Park Aid overnight customer support associate (source-reported)

Monthly stipend + laptop

Additional Park Aid compensation items (source-reported)

\$50–\$60/survey

Prolific remote survey work (source-reported, example-only)

► **MODULE 29**

Resources

RESOURCES



TryHackMe

Hands-on labs for SOC evidence. ↗



Hack The Box

Blue team/defensive pathways. ↗



ISO 27001 Overview

Framework reference for GRC evidence. ↗



ACSC Essential Eight

Australian control baseline. ↗



APRA CPS 234

AU financial sector compliance. ↗



Mermaid Live Editor

Visualize proposal flowcharts. ↗



Excalidraw

Map your automation workflow. [↗](#)



Zapier Careers

Apply directly on the careers page. [↗](#)



Onboard Careers

Customer support specialist postings. [↗](#)



Spring Health Careers

Healthcare support roles; check shift requirements. [↗](#)



Park Aid Careers

Overnight customer support associate roles. [↗](#)



Seresti Health Careers

Enrollment specialist inside sales openings. [↗](#)



Coursera — AI for Everyone

Structured AI literacy path. [↗](#)



Google AI Professional Certificate

Structured learning path (optional). [↗](#)



Microsoft Machine Learning Engineering

Free curriculum (optional). [↗](#)



**WebSpaceKit — Job Agent
Template**

Downloadable AI agent workflow template for job search
(optional). [↗](#)

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Get access to thousands of tools, resources, playbooks, guides, and more.

Land your dream job. Start your dream business.



OmniCut

Any video → a timestamped, cut-by-cut edit blueprint.



OmniScript

Turn any idea into a viral-ready script with hooks.



Resume Builder

Recruiter-tested one-page resume, auto-built from your LinkedIn.



Job Readiness Simulator

Paste a job link — get tested + your fastest study path.



Tool Directory

Every AI tool that makes money, organized + searchable.



Job Directory

Tens of thousands of live jobs across 12+ ATS systems.



Playbook Directory

100+ grounded, step-by-step income playbooks.

Access 100+ playbooks free — create your account

Get All-Access

[See the community & what's inside](#)

Join free today — founding-member pricing locks in before the tools go paid.

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