JobHacki
OPPORTUNITY GUIDE

⚡ **Premium Action Guide**

Remote Jobs Playbook

A rigorous, zero-fluff system to choose a remote career path, build proof, automate sourcing and tailoring, and run an outreach + interview machine—without spam or ToS risk.

📌 **Updated for 2026**

🧾 **30 days** Run a two-path test (e.g., SOC vs GRC) to decide your direction (source-reported example)

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🚀 Start Fast

Clear first steps you can take this week.

📋 Real Sources

Built from people who actually did it.

💰 Honest Numbers

Source-reported pay, costs, and risks.

Get the Full Guide Vault →

🔒 Includes checklists, scripts & source-backed insights

YOU WILL LEARN

- ☑ What you'll build
- ☑ Step 1 — 🧭 Choose a remote path
- ☑ Step 3 — 🧪 Build SOC evidence that speaks
- ☑ Platforms & tools
- ☑ Step 2 — 🗓️ Run a 30-day two-track test (SOC vs GRC)
- ☑ Step 4 — 📋 Build GRC evidence you can show

▸ MODULE 01

What you'll build

A complete remote-job operating system: pick a path, build role-appropriate evidence, and set up an automation stack that finds roles, scores fit, tailors resumes, and tracks everything.

You'll also get outreach scripts, interview moves, and advanced options (agents, retry/delay pipelines, and a mini-ATS) to scale your pipeline ethically.

1. Decide your path with a 30-day two-track test
2. Build SOC/GRC, Support, Data/AI, PM, or Sales proof
3. Automate sourcing, scoring, and resume tailoring
4. Run targeted multi-channel outreach with Loom
5. Interview ready: research, STAR, and confident stories

▸ MODULE 02

Platforms & tools

Lead & Outreach

4 free · 4 paid

LinkedIn · Upwork · Loom · Cal.com · Apollo · Smartlead · Fiverr · Instantly

Website Builders

0 free · 2 paid

Lovable · GoHighLevel

AI Models 2 free · 3 paid

ChatGPT ● Claude ● Gemini ○ OpenAI ○ Anthropic ○

Dev & Hosting 0 free · 2 paid

GitHub ○ VS Code ○

Automation 3 free · 1 paid

Make.com ● n8n ● Apify ● Zapier ○

▸ MODULE 03

Step 1 — 🧭 Choose a remote path

Pick two paths you're genuinely curious about before specializing. Ask: Which job descriptions spark curiosity? What background can I leverage? What evidence can I build in 30 days? What does my local/target market want? Where do I want to be in 3 years?

> **Tip**
>
> Stop asking which path is better; pick the one that fits the work you want, your background, the evidence you can build, and the market you'll apply into. If split between two, run a focused 30/30 test and then commit to one for 90 days.

▸ MODULE 04

Step 2 — 🗓️ Run a 30-day two-track test (SOC vs GRC)

Days 1–15: SOC. Read 5 SOC postings, learn SIEM/log/phishing terms, do a defensive lab or log analysis, and write a summary. Days 16–30: GRC. Read 5 GRC postings, learn risk/control/audit/framework language, create a risk register or control mapping, and write a

summary. At day 30, compare: which work kept your curiosity, which you can explain clearly, and which yielded stronger resume evidence.

> **Tip**
> Don’t choose GRC because it seems easier. Strong GRC needs clear writing, stakeholder management, evidence, and technical understanding.

▸ MODULE 05

Step 3 — 🧪 Build SOC evidence that speaks

Know the work: monitor alerts, review logs, triage incidents, investigate phishing, check endpoints, follow playbooks, document findings.

Build explainable projects: basic SIEM or log analysis lab, Windows event log write-up, phishing email analysis, or a TryHackMe/Hack The Box defensive path with notes. Write detailed bullets on what you built, why, how you validated, and results.

HANDS-ON LABS

- **TryHackMe** — Defensive SOC pathways and labs ↗
- **Hack The Box** — Hands-on security labs ↗

> **Tip**
> Avoid vague bullets like “Completed SOC labs.” Show specifics: data sources, queries, indicators, triage decision, and the outcome.

▸ MODULE 06

Step 4 — 📋 Build GRC evidence you can show

Know the work: policies/standards, risk registers, control assessments, supplier reviews, regulatory requirements, and explaining gaps to the business.

Build artifacts: sample cybersecurity risk register, basic security policy, mock supplier security review, and control mapping against frameworks (e.g., ISO 27001, Essential Eight, ISM, privacy obligations, third-party risk, internal audit, CPS 234 for AU financial services).

FRAMEWORK REFERENCES

- **ISO/IEC 27001 overview** — Information security standard background ↗
- **Australian Essential Eight** — Maturity model and controls ↗
- **Australian ISM** — Information Security Manual ↗
- **APRA CPS 234** — Information security prudential standard ↗

> **Tip**
> Replace weak bullets like “Interested in GRC” with concrete outcomes: risks identified, controls mapped, and how you communicated impact.

▸ MODULE 07

Step 5 — 🧰 Prepare for Support/Data Entry/Telehealth roles

Daily work may include: processing medical records requests, sending authorizations, retrieving records, assisting patients, managing support tickets, and handling email/SMS/phone. Tools often include Zendesk or Intercom.

Keywords to include: data entry, accuracy, documentation, Microsoft Excel/Office, healthcare administration, HIPAA, records management, member support, communication, organization, problem-solving. If you have Moab-relevant skills, add Python, Zendesk, Intercom, basic SQL, APIs/JSON.

Shifts vary by company (e.g., Spring Health's 8a–4p, 9a–5p, 10a–6p, 12p–8p EST; some roles include one weekend/month or holiday coverage). Some companies provide equipment or stipends.

> **Tip**
> Many employers train you post-hire. Emphasize learning agility and accuracy. Check state restrictions before applying. Aim for quantifiable output (e.g., 500+ records/week at 99% accuracy — example-only).

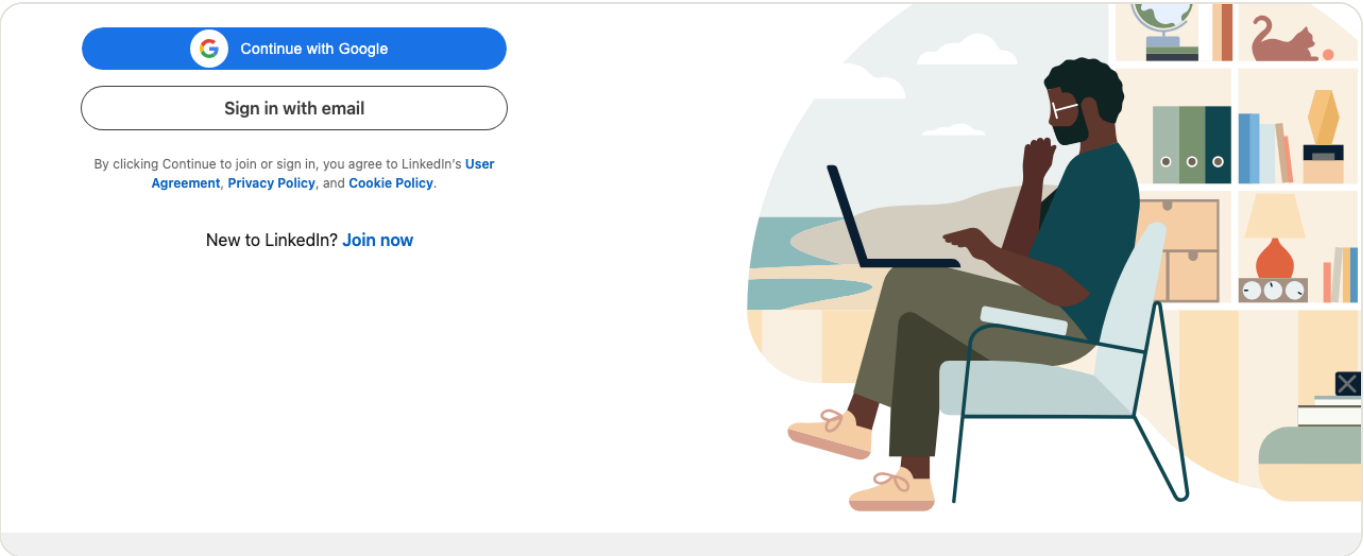
▸ MODULE 08

Step 6 — 💼 Break into remote Sales/BDR

Target managers and leaders, not only recruiters. Use warm intros where possible. Research the team and craft short, relevant messages that ask for a chat or expert opinion.

Use multi-channel outreach (email, LinkedIn, Instagram, Twitter) and keep a cadence. Track touches and replies.

> **Tip**
> Recruiters are often entry-level and not decision-makers. Prioritize hiring managers or their bosses for higher response and signal.



LinkedIn — where you'll do this

▸ MODULE 09

Step 7 — 📣 Freelance/agency route (marketing remote)

Choose services aligned to demand and your interests: FB ads lead gen, short-form video, ecom email marketing, or local SEO. Start with wins in your current environment; ask friends/family for trial projects to get case studies and testimonials.

“Document, don’t create”: capture insights from calls, onboarding, emails, DMs, and comments to produce content. Keep a simple site and be active on a couple of platforms. Use your personal name as your agency brand to build trust. Record personalized Looms for leads.

Front-load mid/high-ticket offers for leverage. Multi-channel outbound and clear, benefit-led positioning beat feature lists. Store source post URLs in Sheets to quickly refresh scraping targets if needed.

> **Tip**
>
> Most competition on Upwork is weak. Complete your profile fully and lead with social proof in the first ~100 characters for better conversion.

▸ MODULE 10

Step 8 — 🤖 Data/AI remote track: a focused roadmap

Start with fundamentals: what models are, training vs inference, foundation models, alignment, scaling, sampling, and evaluation. Cover Python, data collection/cleaning, EDA, visualization, statistics, and classic ML.

Core algorithms: linear/logistic regression, k-NN, decision trees, random forests, SVMs, XGBoost, CatBoost. Supervised: regression vs classification. Unsupervised: clustering/dimensionality reduction. Semi-supervised: infer labels from few labeled + many unlabeled data. Reinforcement learning: learning via rewards/penalties (advanced).

Data handling: impute missing values (median for skew), normalize/standardize (min-max or z-score), feature engineering, cross-validation, regularization, hyperparameter tuning, and ensembles. Evaluate regression by error to actuals; classification by accuracy and more (precision/recall).

Advanced as you progress: vector databases, agents and multi-agent systems, fine-tuning, data engineering, inference optimization. Many AI engineer roles don't require a PhD or training models from scratch—focus on shipping products.

LEARNING PATHS

- **AI for Everyone (Coursera)** — Non-technical foundations ↗
- **Google AI Professional Certificate** — Structured ML learning path ↗

Microsoft Azure AI Engineer — Role-based certification guide ↗

> **Tip**
>
> Don’t start with flashy prompt tricks. Nail fundamentals first. Use Google Colab for quick notebooks and error checks; iterate toward agents and orchestration later.

▸ MODULE 11

Step 9 — 📊 Remote Project Management track (PM/Agile)

Build process literacy: schedule management plan, define and sequence activities, estimate resources/durations, develop and control the schedule. Know lead/lag, rolling wave planning, analogous/parametric estimating, effort vs duration.

Optimize workflow: critical path method, network diagrams, critical chain. Implement quality management via defined processes and independent audits. Manage procurement (supplier selection; contract types: cost plus, fixed price, time & material). Resolve conflicts via compromising/problem-solving/smoothing/accommodating—always aligned to project objectives.

Use Excel templates for control: project review, budget, sprint tracker, project schedule/status, milestone tracker, planner. Build Gantt charts: stacked bars, label tasks, no-fill base, reverse order, adjust date axis minimum.

PM CERTIFICATIONS

PMI (PMP/PMI-ACP) — Check current prerequisites and paths ↗

> **Tip**
>
> Project managers should not audit quality themselves—use an independent team. Reversing task order and setting a proper min date fixes Excel Gantt timelines.

▸ MODULE 12

Step 10 —  Craft a sharp resume & LinkedIn

Write for the next role, not just the last. Recruiters read in an F-pattern: top, a bit down across, then down the left—front-load your strongest bullets and metrics. Manually sort work to highlight the most relevant experience first if needed.

Include keywords from the posting (e.g., HIPAA, Zendesk, Intercom, SQL, JSON, Python). Use a vertical checklist of expertise to enable quick scanning. Link portfolios; avoid attachments that add friction. Use ChatGPT to polish grammar without over-formal tone.

> **Tip**
>
> Have your metrics ready before you ever get a layoff call; if you can't articulate measurable results, you're invisible to both current and future employers.

▸ MODULE 13

Step 11 —  Complete an Upwork profile that converts

Fill every section: consultations, portfolio, skills, project catalog, testimonials, certifications, employment history, linked accounts. Front-load the first ~100 characters of your bio with your best social proof and outcomes.

Keep proposals concise, benefit-led, and personalized. Link work; don't attach heavy files. After delivery, ask clients to close contracts so they're prompted to leave a review.

PROMPT — ASK A CLIENT TO CLOSE & REVIEW (UPWORK)

Would you mind ending the contract and leaving an honest review of your experience? This would help me on Upwork a ton. If you're new to the process, I went and found a guide for you just in case. I can also walk through it myself. I'll leave you one, too, which will help freelancers choose who to work with and how your job ranks.

Would you mind closing the contract for now and leaving a written review? It tends to help me rank up a fair bit on Upwork's search feature, which gives me access to a bunch of new jobs. I'll happily work with you again anytime. You just have to send me a new offer and accept the contract. Let me know if you have any questions.

Hey, could you do me a favor and be the one to end our contract together? Most people leave their contracts open and don't realize they can close them. If a freelancer closes the contract, the client isn't prompted to leave a review immediately, and the likelihood of a review is much lower. If you close it, it says, 'Leave a written review for freelancer, optional,' making it much more likely they will leave one.

Tip

Your competition on Upwork is generally poor—consistent, targeted proposals and a complete profile will compound results over time.

▸ MODULE 14

Step 12 — 🔎 Source roles on your platforms

Use focused searches, saved alerts, and a daily cadence. Track each lead and personalize quickly. If you apply on a site, follow up by email or warm intro rather than spamming LinkedIn DMs.

Platform	What to do in this step
LinkedIn	Search by title + remote filters; set alerts; research interviewers; add a tailored connection note for informational chats; avoid mass DMs.
Upwork	Niche down; save searches; respond fast to new posts; include a Loom; propose a small paid test; build Project Catalog for inbound.
Indeed	Run targeted searches with boolean; set email alerts; capture links to your tracker. Use scrapers only to collect listings—never auto-apply.
Prolific	Complete profile screeners thoroughly; check for high-paying studies; treat it as supplemental income, not your main path.

COMPANY CAREER PAGES TO WATCH

Zapier Careers — Apply via their careers page ↗

Tip

Messaging hiring managers on LinkedIn right after applying often gets buried. Email works better—use short, specific messages and a crisp subject.

▸ MODULE 15

Step 13 — 📓 Track every lead in Google Sheets

Create a master tracker with separate tabs for jobs, contacts, and outreach. Include fields you'll need for automation and decisions.

Suggested Jobs columns: Position Name, Job Type, Company Location, Description, URL, Customized Resume (Doc link), Date Created, Posted At, Scraped At. Add scoring fields: strengths, weaknesses, risk, reward, overall fit, justification. For leads, keep: lead ID, search

query, business name, category, address, phones, emails, owner/team contacts, enrichment status.

> **Tip**
> Map your Sheet columns to automation outputs early. Stable IDs and consistent headers prevent breakage when you scale scenarios.



Google Sheets — where you'll do this

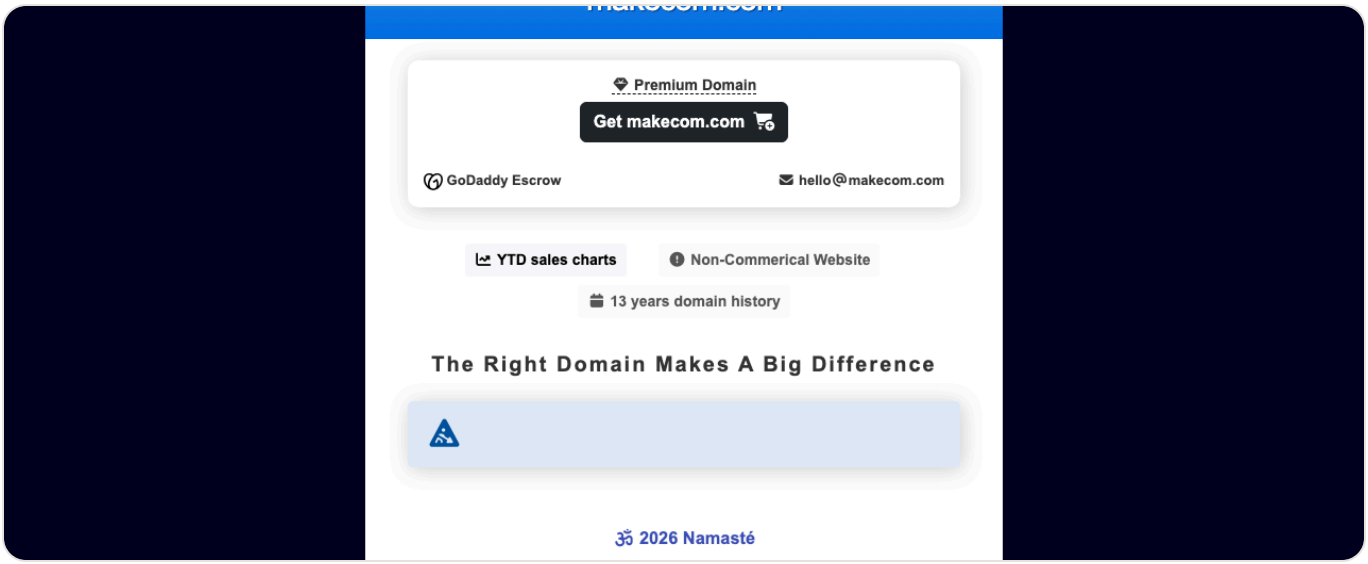
▸ MODULE 16

Step 14 — ⚙️ Automate sourcing with Apify + Make.com

In Make.com, build two scenarios: (1) run an Apify actor to scrape listings; (2) watch for run completion, then process results. In Apify, use the Indeed bulk job scraper actor; set search parameters (e.g., title “data engineer”, location “San Francisco, United States”, max items 10).

Add a Make module to append each job to Google Sheets with raw data and a link placeholder for your customized resume. Prefer Apify’s “watch actor runs” trigger over polling to reduce API usage.

> **Tip**
>
> Avoid auto-applying on Indeed via scrapers—it can violate ToS and damage your reputation. Use scraping only to collect listings.



make.com — where you'll do this

▸ MODULE 17

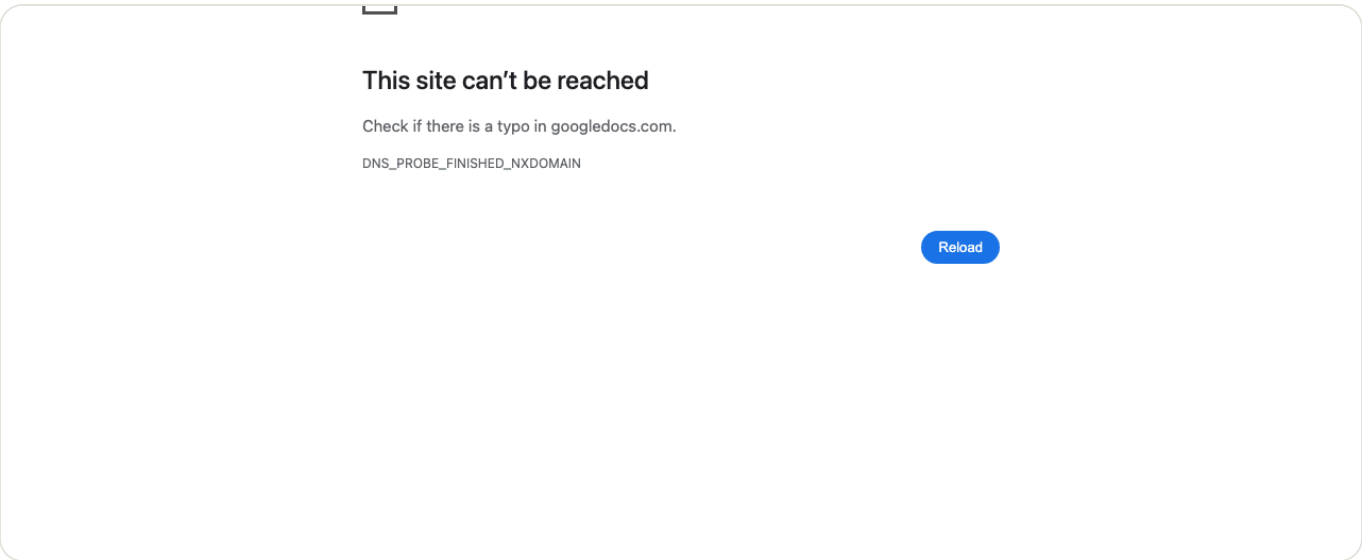
Step 15 — 🧠 Auto-tailor resumes with Make.com + OpenAI

Add an OpenAI module in Make.com. System prompt: instruct the model to tailor the resume to the job post; user prompt: pass job description + your master resume; request structured JSON. Create/update a Google Doc with the tailored resume and store the link in Sheets. Sanitize text (e.g., replace newlines with spaces) using a “set multiple variables” step.

Use markdown ATX headings in your resume content for clean Google Docs rendering. Feed the model JSON and request JSON back for predictable parsing.

Tip

Template most content yourself and let AI fill specific fields. Full-doc generation is brittle. Add exponential backoff on API calls to handle rate limits.



Google Docs — where you'll do this

▸ MODULE 18

Step 16 — ⏳ Add reliability: delays, retries, and fallbacks

Insert Hookdeck between sources and Make.com for long waits and resilience. Use Hookdeck’s queue, delay, and transformations to filter/hold payloads (e.g., 10m → 60m → 290m retry schedule). Test with a POST to your Hookdeck URL to verify delay/forwarding.

In Make.com, use Break for scheduled retries, Ignore to proceed on tolerable API errors, and enable storing incomplete executions so you can resume/replay. Apply exponential rather than linear retries.

> **Tip**
>
> Hookdeck can delay for days without extra DB columns—ideal for pacing outreach or drip applications beyond Make's native sleep limit.

▸ MODULE 19

Step 17 — 🧩 Build the same automation in n8n

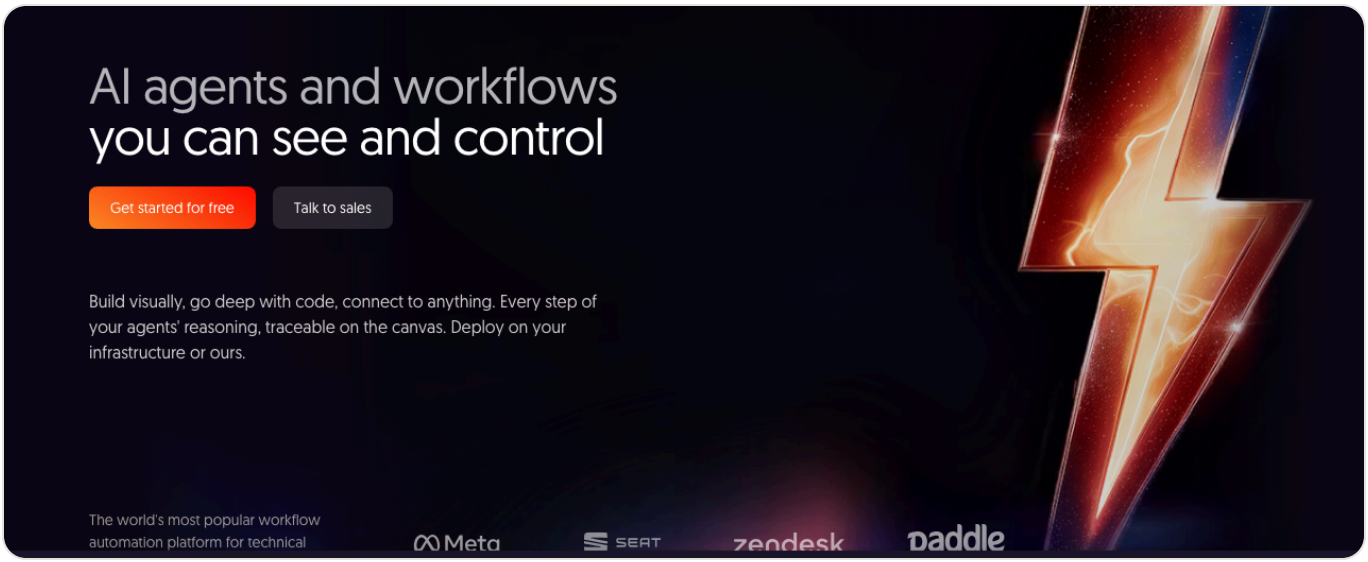
Connect Google Sheets: in n8n, create new Google credentials; in Google Cloud Console create a project (e.g., "job finder"), enable Sheets API, configure OAuth consent, create a Web OAuth client, add n8n redirect URI, copy client ID/secret, publish, and sign in. Expect a Google Advanced warning.

Add OpenAI: open the OpenAI node, create credentials, add a paid API key. Add an AI Agent node: system instruction to compare your resume to each job description; output strengths, weaknesses, risk, reward, overall fit rating, and justification. Use a structured output parser/JSON schema for reliable fields.

Add an Information Extractor node to pull first name, last name, and email from standardized resume text (required). Use a Switch node to handle resume mime types (doc/pdf/txt) with appropriate extraction.

Use the Apify node with your Apify API key; run the Indeed actor and consume dataset items. Map results into your Google Sheet.

> **Tip**
>
> Don't overload one AI node. Keep extraction (names/emails) separate from analysis (fit/risks). This reduces confusion and speeds execution.



n8n — where you'll do this

▸ MODULE 20

Step 18 — 🧪 Run, inspect, and iterate

Execute your workflow with sample inputs (doc/pdf/txt resumes). Enter search parameters and submit to start the pipeline. After completion, open your Google Sheet to confirm jobs, tailored Docs links, and the auto-generated screening report (strengths, weaknesses, risk/reward, fit score, justification).

If errors appear, re-run failed executions and inspect logs. Adjust prompt instructions or field mappings, then retest.

> **Tip**
> If you're using an AI ops tool (e.g., Antigravity), let it plan before executing and ask it to auto-fix faulty nodes—it can often resolve code errors without manual edits.

▸ MODULE 21

Step 19 — 🧱 Ready-made AI agent assets (Upwork)

Configure an AI agent to produce three artifacts from an Upwork job description: application copy, a Google Doc proposal, and a Mermaid workflow diagram. Create three subflows (one per asset) and trigger them together when you paste a job post.

Use the prompts below to standardize outputs and keep proposals concise and scannable.

PROMPT — UPWORK APPLICATION WRITER

```
System prompt: You are a helpful intelligent Upwork application writer.

User prompt: Your task is to take as input an Upwork job description and return as output a customized proposal.

Template example: Hi, I do [thing] all the time. I'm so confident I'm the right fit for you that I just created a workflow diagram plus a demo of your {{job description}} in no code. [Link]

About me: I'm a relevant job description that has done cool relevant things of note, other cool tie-ins. Very neat. Happy to do this for you anytime, just respond to this proposal else I don't get a chat window. Thank you.

Rules and formatting: Output in JSON format with keys for each section, use new line delimited bullet points, avoid emojis and flowery language, use first-person language.
```

PROMPT — GOOGLE DOC PROPOSAL

```
You are a helpful intelligent proposal writer.
I'm an automation specialist applying to jobs on freelance platforms.
Your task is to take as input an Upwork job description and return as output
JavaScript object notation for a customized proposal which I'll upload to
Google Docs.

High performing proposals are typically templated as follows:
- Title of system
- Brief explanation of system
- Hi, as mentioned, I'm so confident I'm the right fit for this that I went
ahead and created a proposal for you including a step-by-step of how I do it.
- I've done the below many times and working with specific part of their
request is actually one of my favorite parts of automation.
- Here is how we'll build all of this stuff: left to right flow with arrows.
- A little bit about me: bullet points.

Rules:
- Write in a casual Spartan tone of voice.
- Don't use emojis or flowery language.
- If there's a name included somewhere in the Upwork job description, add it
for personalization.
- Return step-by-step bullet points.
- Delimit each bullet point with a backslash and include a hyphen.
- Prefer not to mention social proof that includes money and numbers in about
me bullet points.
- Use first-person language.
```

PROMPT — MERMAID DIAGRAM

```
Your task is to take as input an Upwork job description and return as output a
Mermaid diagram that I can visualize using a subsequent Mermaid live editor.

Example output:
graph TD
A[Receive email from Facebook lead ads] --> B[Add to CRM]
B --> C[Send customized SMS]

Rules:
- Only output flowcharts, no sequence diagrams, no Gantt charts.
- Do not output any accessory formatting information like backticks.
- Your first character should be 'g' (for graph TD).
```

> **Tip**
>
> Constrain each agent's scope. If you ask one agent to do everything, it will get confused—split work into subflows and pass JSON between them.

▸ MODULE 22

Step 20 — ✉️ Targeted outreach that gets replies

Apply with resume/cover letter, then reach out to three people: the recruiter or hiring manager, someone already in the role, and a nearby sales/ops leader. Prefer short, specific emails. Use DMs for warm touch or informational chats; keep it human.

Research the company: age, mission, leadership, and team on LinkedIn. Keep follow-ups polite and spaced.

TEMPLATE — EMAIL A HIRING MANAGER

Subject: Quick question
Hi [Name],

I hope you’re having a good week. I see you might be leading the hiring process at [Company] and I wanted to personally pass along my resume for the [Role] you have open. I’d love to share how my [relevant background] could be an asset to the team.

Would this be worth a short call? I can send availability or book on your calendar.

Best,
[Your Name]

TEMPLATE — INFORMATIONAL DM

I'd be very interested to get your expert opinion on this industry and where it's going, could you spare some time?

TEMPLATE — DM TO A TEAM MEMBER

Subject: [Personalized hook for [Name]]

Hey [Name],

I’m glad we connected. I’m looking to break into [team/role] and was curious what it’s been like at [Company] and the culture. Any tips for someone targeting [team/role] would be super helpful.

Thanks!
[Your Name]

> **Tip**
>
> Cold LinkedIn DMs post-application get buried. Email first; then lightly DM if you've built context. Personalize with a Loom when stakes are high.

▸ MODULE 23

Step 21 — 📹 Add a 1–2 minute Loom

Record a concise video explaining your background, why this role, and one concrete way you'd help in week one. If referencing a profile, scroll during recording to avoid a static screenshot look. Paste your Loom link in applications and outreach.

> **Tip**
>
> Keep it under two minutes. One proof point + a small demo beats a resume recap.

▸ MODULE 24

Step 22 — 🧠 Interview with clarity and control

Prep: re-read the JD, study the company (mission, products, leaders), and your interviewers' profiles. Prepare a crisp "Tell me about yourself" and 5 STAR stories (Situation, Task, Action, Result) covering customer problems, pressure, and going above/beyond.

For video interviews, reference team connections you made earlier. If asked for an application number you don't have, email recruiting or careers politely asking for help.

> **Tip**
>
> Falling to read the JD is a common failure. Tie answers to the specific skills they list; bring examples with measurable outcomes.

▸ MODULE 25

Step 23 — 🧰 Build a personal mini-ATS (advanced)

Centralize your pipeline in ClickUp and integrate Typeform + Make.com. In Typeform, collect: first/last name, phone, email (required), a website/Loom link, a true/false like “sold high ticket.”

In ClickUp, create custom fields mirroring Typeform: first/last name, email, phone, Loom link, stage, assigned user, date created, and a dropdown for “sold high ticket.” Set automations: when stage changes to Interview 1/2, fire webhooks.

In Make.com, use a two-step Typeform pattern: watch new responses, then list responses for easier mapping. Use a Switch module to map Typeform true/false to ClickUp dropdown IDs. Trigger scenario on ClickUp webhooks to email candidates (Gmail) and include a Cal.com link. Optionally, auto-update stage after bookings.

> **Tip**
> Keep forms short and automations observable. Add logging, and only trigger emails on explicit stage changes to avoid noisy loops.

▸ MODULE 26

Step 24 — 🛠️ Orchestrate with agents (optional power tools)

If using an AI ops layer (e.g., Antigravity/CloudCode): download and sign in, enable Planning Mode so it drafts a full plan before running. Create a new chat describing your n8n/Make goal; install n8n skills via a GitHub repo URL; enable auto-execution to reduce approvals.

Add multiple initialization files (e.g., agents.mmd, claude.md, gemini.mmd, cloud.md) and run models side-by-side to share context. Interrupt long Claude runs with Ctrl+C and resume with

flags if needed. Modify JSON code paths to your local n8n MCP index.js if required.

Treat your agent files like code: install Git, set your GitHub identity, and commit daily. Use Excalidraw to wireframe triggers, data sources, transforms, and where AI is involved. Review the AI-generated plan, add comments, then proceed.

> **Tip**
> CloudCode surfaces many knobs (routing, sub-agent overrides, shell behavior, privacy). Keep prompts structured, pass/return JSON, and version every change.

▸ MODULE 27

Step 25 — 🔐 Security, compliance, and passwords

Use compliant platforms and avoid scraping that breaks ToS. For OAuth (Google), Advanced warnings appear—review scopes and proceed if expected. Prefer long, memorable passphrases over short complex passwords; NIST suggests allowing 64-char memorized secrets.

For healthcare/PII workflows, avoid storing sensitive data you don’t need. Log only metadata and redact payloads in queues.

> **Tip**
> Don’t auto-apply or mass-message. Keep your automations on sourcing, scoring, and tailoring; execute final sends manually to respect ToS and protect your brand.

▸ MODULE 28

Mistakes to avoid

⚠️

LETTING AI WRITE EVERYTHING

Template most content and constrain AI to fill specific fields. Use structured JSON in/out.

⚠️

TOS RISKS

Don't auto-apply on job boards. Scrape listings only; personalize and send yourself.

⚠️

OVERLOADING ONE AGENT

Split extraction, analysis, and generation into separate nodes/subflows.

⚠️

THIN PROFILES

Incomplete Upwork/LinkedIn sections crush ranking and trust.

⚠️

SPAMMY OUTREACH

Mass LinkedIn DMs get buried. Email targeted messages instead.

⚠️

NO PROOF OF WORK

Certs without real projects (SOC/GRC/Data/PM) rarely pass screens.

⚠️

IGNORING RETRIES/LOGS

Enable incomplete execution storage; use exponential backoff and Hookdeck queues.

⚠️

WRONG RESUME FOCUS

Write for the desired role, not only past jobs; front-load metrics.

⚠️

LINKEDIN SCRAPING DIY

Platforms block scrapers aggressively—use marketplace scrapers instead.

▸ MODULE 29

Salary Estimate

$24–$30/hr

Park Aid overnight/part-time customer support associate (source-reported)

$20–$22/hr

Seresti Health enrollment specialist (inside sales) (source-reported)

$50–$60/survey

Prolific higher-paying studies (source-reported; supplemental only)

$1,500–$2,000/mo

Example AI-automation retainer (voicemail AI service) (source-reported example)

▸ MODULE 30

Resources

RESOURCES

Google Cloud Console (OAuth)	Create OAuth credentials for Google Sheets/Drive ↗
Apify	Actors, tasks, datasets for scraping jobs ↗
Hookdeck	Webhook queues, delays, retries ↗
Mermaid Live Editor	Visualize Mermaid diagrams from your agent ↗
Excalidraw	Wireframe automations before building ↗
GitHub	Version control for prompts and agent files ↗
PMI (PMP/PMI-ACP)	Certification details and prerequisites ↗

ISO/IEC 27001 overview	Security management standard	↗
Australian Essential Eight	Baseline mitigation strategies	↗
Australian ISM	Information Security Manual	↗
APRA CPS 234	Information security standard (AU financial services)	↗
TryHackMe	SOC/defensive labs	↗
Hack The Box	Hands-on security challenges	↗
Zapier Careers	Remote-friendly roles	↗

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06 Step 4 — 📋 Build GRC evidence you can show

07 Step 5 — 🧰 Prepare for Support/Data Entry/Telehealth roles

08 Step 6 — 💼 Break into remote Sales/BDR

09 Step 7 — 📣 Freelance/agency route (marketing remote)

10 Step 8 — 🤖 Data/AI remote track: a focused roadmap

11 Step 9 — 📊 Remote Project Management track (PM/Agile)

12 Step 10 — 📝 Craft a sharp resume & LinkedIn

13 Step 11 — 🧱 Complete an Upwork profile that converts

14 Step 12 — 🔎 Source roles on your platforms

15 Step 13 — 📓 Track every lead in Google Sheets

16 Step 14 — ⚙️ Automate sourcing with Apify + Make.com

17 Step 15 — 🧠 Auto-tailor resumes with Make.com + OpenAI

18 Step 16 — ⏳ Add reliability: delays, retries, and fallbacks

19 Step 17 — 🧩 Build the same automation in n8n

20 Step 18 — 🧪 Run, inspect, and iterate

21 Step 19 — 🧱 Ready-made AI agent assets (Upwork)

22 Step 20 — ✉️ Targeted outreach that gets replies

23 Step 21 — 🎥 Add a 1–2 minute Loom

24 Step 22 — 🧠 Interview with clarity and control

25 Step 23 — 🗂️ Build a personal mini-ATS (advanced)

26 Step 24 — 🛠️ Orchestrate with agents (optional power tools)

27 Step 25 — 🔐 Security, compliance, and passwords

28 Mistakes to avoid

29 Salary Estimate

30 Resources

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