Introduction: Video: Demonstration of how to conduct technical interviews:

- How to improvise and go off script to dig deeper
- How to interview for business acumen plus tech skills

Learning Objectives:

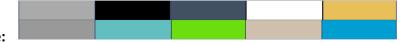
Identify how to conduct effective technical interviews.

Outline:

- Title Scene 1: Conducting Effective Technical Interviews
- Opening scenes show how not to conduct a technical interview
 - O Scene 2 & 3: Email exchange on computer screens between Hiring Manager & recruiter
 - O Scene 4: Office later; recruiter is interviewing a candidate
 - O Scene 5: Later on, video call between HM & recruiter
- Middle scenes: transition to explanation and demonstration of how to conduct effective tech interview
 - O Scene 6: Narrator, like Rod Sirling of Twilight Zone transitions with spinning spiral background
 - O Scene 7: Different recruiter interviewing different candidate shows how to conduct effective technical interview
- Final Scene 8: Summary Transition Back to Narrator, (Rod Sirling of Twilight Zone) transitions with spinning spiral background

Characters:

- 1. Recruiter #1-scenes 1, 4, & 5
- 2. Candidate #1-scenes 1 & 4
- 3. Hiring Manager-scene 5
- 4. Narrator-scenes 6 & 8
- 5. Recruiter #2-scene 7
- 6. Candidate #2-scene 7
- 7. Me (Kristen Sherman)-scene 8



Color Palette: Business Friendly style:

Visuals/Graphic	Script/Audio	Programming/Animation Notes	Comments
Background: light gray/dark gray swirl	Background music: Chasing the Spotlight 15%	characters shaking hands	
		split vertical scene transition	
candidate #1 & recruiter #1	Conducting Effective		
shaking hands sitting, at desk, smiling	Technical Interviews		
[OST] Conducting Effective			
Technical Interviews			
CONDUCTING EFFECTIVE TECHNICAL INTERVIEWS			

2. [Job Posting: Data Engineer Email Exchange]			
Visuals/Graphic	Script/Audio	Programming/Animation Notes	Comments
laptop with email message	Background music: Chasing	Typing text entrance animation	
from office templates	the Spotlight 15%		
		dissolve scene transition	
[OST]	We need to recruit and fill		
JOB POSTING: DATA	50 data engineer roles		
ENGINEER	ASAP with these skills		

From:		
hiringmanager@techsrus.c		
om		
То:		
recruiter@techsrus.com		
URGENT!		
We need to recruit and fill		
50 data engineer roles		
ASAP with these skills:		
SQL		
Python		
ETL/ELT development		
JOB POSTING: DATA ENGINEER		
From: hiringmanager@techsrus.com To: recruiter@techsrus.com URGENT!		
We need to recruit and fill SO data engineer roles ASAP with these skills:		
Python ETL/ELT development		

3. [Job Posting: Data Engineer Email Exchange]			
Visuals/Graphic	Script/Audio	Programming/Animation Notes	Comments
visuals same as scene 2;	Background music: Chasing the Spotlight 15%	Typing text entrance animation	
[OST]			
reply: JOB POSTING: DATA			
ENGINEER			

From:	No problem! I've got a	
recruiter@techsrus.com	slew of candidates on file	
То:	for this position.	
hiringmanager@techsrus.c		
om		
No problem! I've got a		
slew of candidates on file		
for this position.		
JOB POSTING: DATA ENGINEER From hiringmanager@technus.com Jos recruiter@technus.com URGENT! We need to recruit and fill 50 data ergineer roles ASAP with these skills: SQL Python ETL/ELT development		

. "	4. [Office Scene: Recruiter#1 interviewing Candidate#1]			
Visuals/Graphic	Script/Audio	Programming/Animation Notes	Comments	
Background: office template	Background music: Chasing	circular reveal scene transition		
with recruiter #1 interviewing	the Spotlight 15%			
candidate #1, both sitting at				
desk; checklist clipboard on	Recruiter #1: Do you have			
desk	experience with SQL? Python?			
	ETL/ELT development?			
	Candidate #1: Yes!			
THE WAR	Recruiter #1: Ok, great! I'll let			
	the hiring manager know you			
	are qualified to move on to			

the next step in the interview	
process.	

5. [Video Call w/Hiring Manager & Recruiter #1]			
Visuals/Graphic	Script/Audio	Programming/Animation Notes	Comments
Office template video call	Background music: Chasing	circular reveal scene transition	
split into 3 screens; resume	the Spotlight 15%		
document on large screen on			
left; Recruiter #1 on top	Hiring Manager: I interviewed		
screen right; Hiring Manager	this candidate that you		
on bottom screen right;	moved forward for a second		
	round interview, but they		
Resume document replaced	couldn't answer the basic		
with clipboard checklist when	follow-up questions! We need		
Recruiter #1 vo begins "Ok,	to do a better job of screening		
but the candidate"	candidates for these technical		
	roles! Repost the position so		
	we can get some better		
[OST]	qualified candidates.		
Resume (on document)			
	Recruiter #1: Ok, but the		
But I used the checklist! (on	candidate had the checklist of		
top of checklist clipboard)	skills you asked for!		
•••			
But Resume Mist!			

6. [Conducting Effective Tech Interviews]			
Visuals/Graphic	Script/Audio	Programming/Animation Notes	Comments
Background: black/white	Background Music: Twilight	Bad transmission scene	
spinning spiral background	Zone theme song 8% and	transition	
	fades halfway until end of		
Narrator, like Rod Sirling of	scene	Slow zoom into Narrator	
Twilight Zone, in center of			
scene	[Narrator] Has this ever	[OST] The Ambiguity Zone in	
	happened to you before when	lime green Barrio font has Pop	
checklist clipboard center of	interviewing candidates for	single ring entrance in sync	
scene behind Narrator	technical roles? Have you	w/vo, Blur exit, and spiral	
FOCT The Author to Take to	screened technical	motion path	
[OST] The Ambiguity Zone in	candidates, only to find out	Block bubits enimal background	
lime green Barrio font	later from the hiring manager	Black/white spiral background	
	that you didn't dig deep enough into their technical	is masked and custom spiral motion path for entire scene	
	qualifications and business	motion path for entire scene	
	acumen to qualify them? You	checklist clipboard Blur	
	have entered a dimension of	entrance/exit, spiral motion	
	not only sight, sound, and	path	
	checklists of tech skills, but	patin	
	also a dimension between		
	shadow and substance you		
	have entered, the Ambiguity		
	Zone in Interviewing		
	Candidates for Technical		
	Roles!		
	Don't fret. Effective tech		
	interviews arise from a		
	delicate dance between		
	interviewer and interviewee.		

The interviewer, armed with	
knowledge and astuteness,	
probes beyond the surface,	
unearthing hidden gems of	
expertise, allowing the	
candidate to showcase how	
their skills and experiences	
match the role. Watch it	
unfold before you now	

7. [Office Scene: Recruiter:	7. [Office Scene: Recruiter #2 interviews Candidate #2; demonstrates effective technical interview]				
Visuals/Graphic	Script/Audio	Programming/Animation Notes	Comments		
Office template desk with Recruiter #2 and Candidate #2	Recruiter #2: Good afternoon Alex. Thank you	Typing text entrance animation on circles	*For all candidate responses, fade out halfway through		
both sitting	for meeting with me today for the technical interview	Iris circle center scene transition	end of v/o to save time.*		
[OST yellow circle upper right corner of scene, Bangers font] Dig deeper into candidate qualifications	for our data engineer position. Please tell me a little about yourself and	slow long pan to right toward recruiter & candidate			
[OST blue circle upper right corner of scene, Bangers font] Improvise, go off script based on candidate's responses	your experience in data engineering. Candidate #2: Thank you Jordan. I have over two	Yellow circle and text Blur entrance when recruiter v/o begins "Could you provide" Blur exit when candidate begins "Sure. In my previous role"			
[OST lime green circle upper right corner of scene, Bangers font] Interview of business acumen, skill transferability	years of experience in data engineering. I've primarily worked with SQL, Python, and ETL, ELT development.	Blue circle/text Blur entrance when recruiter v/o begins "Now let's dive" Blur exit when candidate begins "Absolutely, in terms of SQL"			



I consider myself a selfstarter and have a strong desire to continuously learn and grow.

Recruiter #2: That's great to hear. Could you provide me with an example of a project you've worked on that demonstrates your data engineering skills and experience?

Candidate #2: Sure. In my previous role, I worked on building a data pipeline for a healthcare company. The pipeline extracted data from multiple sources using SQL and Python, transformed it using ETL processes, and loaded it into a data warehouse for further analysis. I implemented data quality checks and automated the pipeline using scheduling tools like cron.

Lime green circle/text Blur entrance when recruiter v/o begins "Now let's shift gears..." Blur exit when candidate begins "I've successfully transferred..."

Additionally, I optimized the pipeline's performance by partitioning and indexing the tables.

Recruiter #2: Impressive work. Now, let's dive a bit deeper into your technical expertise. You mentioned experience with SQL and Python, which are core skills for a data engineer. Could you elaborate on the complexity of the SQL queries you've written and the types of Python libraries you've utilized in your previous projects?

Candidate #2: Absolutely.
In terms of SQL, I have
experience writing
complex queries involving
multiple joins, subqueries,
and aggregations. I've
optimized queries by using
appropriate indexing
techniques, and I'm

familiar with performance tuning for large datasets. As for Python, I've used libraries like Pandas and NumPy for data manipulation and analysis. I've also leveraged libraries like SQLAlchemy and Psycopg2 for database connections and querying.

Recruiter #2: Great examples. Now, let's shift gears a bit and discuss some aspects of your business acumen. Data engineering not only involves technical skills but also requires a strong understanding of the business context and the ability to contribute effectively to organizational goals. With that in mind, how have you successfully transferred your skills

from one project or industry to another? Candidate #2: I've successfully transferred my core data engineering skills and adapted them to new contexts. For instance, when I moved from a finance industry project to a healthcare industry project, I utilized my transferable skills such as data modeling, ETL processes, and performance optimization techniques. Although the domains were different, the underlying principles and methodologies of data engineering were applicable, enabling me to quickly contribute to the new project. Recruiter #2: Thank you for your thoughtful

responses. It's clear that

you possess a well-	
rounded skill set beyond	
technical expertise. I'll be	
in touch with you with the	
next steps in the process.	

8. [Summary]				
Visuals/Graphic	Script/Audio	Programming/Animation Notes	Comments	
same as scene 6	Background Music: Twilight	Bad Transmission scene		
	Zone theme song 8% and	transition		
Background: black/white	fades halfway until end of			
spinning spiral background	scene	Black/white spiral background		
		is masked and custom spiral		
Narrator, like Rod Sirling of	Narrator: Dear interviewer,	motion path for entire scene		
Twilight Zone, in center of	We have explored both a path			
scene	toward conducting effective	Slow zoom into Narrator		
	tech interviews—one that			
Blue business friendly call	transcends the confines of a	Clipboard checklist spiral		
out:	checklist and delves deeper	motion path and blur entrance		
[OST 1, Bangers font black]	into the essence of a	when v/o begins "transcends		
Step out of the checklist rut	candidate's abilities, as well	the confines of a checklist"		
[OST 2, Bangers font black]	as how not to conduct a	and blur exit when v/o begins		
Ask Unanticipated Questions	technical interview.	"step out the checklist rut"		
[OST 3, Bangers font black]	We witnessed an interviewer			
Interview for Business	who went beyond the scripted	Artist/easel spiral motion path		
Acumen	questions. Like an artist	and blur entrance when v/o		
	painting on a canvas, they	begins "Like an artist" and		
[OST 4, lime green Barrio	improvised, using the	blur exit when v/o begins "step		
font] Conducting Effective	candidate's responses as	out of the checklist"		
Tech Interviews	brushstrokes to create a vivid			

[OST 5, lime green Barrio font] Beyond the Ambiguity Zone

checklist clipboard center of scene left side, behind Narrator

artist/easel graphic right side of narrator

custom character (me), bottom left side of scene, in celebrating pose



portrait of their technical skills and experiences. As we exit this peculiar dimension, let us take with us the lessons learned: Step out of the checklist rut, ask unanticipated questions, and let the interview transcend the expected by interviewing candidates for business acumen, such as versatility and skill transferability, rather than just a checklist of tech skills, for it is within these unpredictable moments that the essence of a candidate truly emerges. Welcome to the dimension beyond the Ambiguity Zone in **Conducting Technical** Interviews, where effective tech interviews await those who dare to dig deeper to source quality candidates!

Blue speech bubble blur entrance at v/o "lessons learned..."

[OST 1 blur entrance when v/o begins "step out of checklist...", blur exit when OST 2 begins]

[OST 2 blur entrance when v/o begins "ask unanticipated...", blur exit when OST 3 begins

OST 3 blur entrance when v/o begins "by interviewing candidates for...", blue exit when v/o begins "truly emerges..."

OST 4 & 5 Pop single ring entrance when v/o begins..."Welcome to the dimension...", blur lines exit at end of v/o.

Custom character in excited cheering action, blur entrance and spiral motion path when v/o begins "Welcome to the dimension..." blur exit at end of v/o.

9.				