

### - OpenWise -

Personalizer for cold sales messages based on LinkedIn info

Team: ITendo

Al Startup Hackathon, hosted by lablab.ai

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#### MANUALITY VS OPENWISE

#### Precondition **OPENWISE WITHOUT MANUAL** · sales specialist already has leads list **PERSONALIZATION** PERSONALIZATION **PERSONALIZATION** · all data is based on one sales specialist work 5 MIN 3 MIN **20 MIN** TIME PER OFFER **OFFERS PER WORKDAY** 130-160 20-25 90-120 **RESPONSE RATE** 40% 3% 40%



### FEEDBACK ON PERSONALIZED

OFFER

Personalization led to response and praise

Respondent scheduled follow-up contact

1 AM

Hi Kamila, I'm responding because I'm impressed that you've put in time to check what were upto. Sorry if that sounds offensive, but I get a dozen template messages a week.

Having said that, we're not in an active capital growth at this point, but we're trying to round up some short term funds and that should open up some growth areas.

I'll surely drop a note here in a week or two if and when we reach that phase.

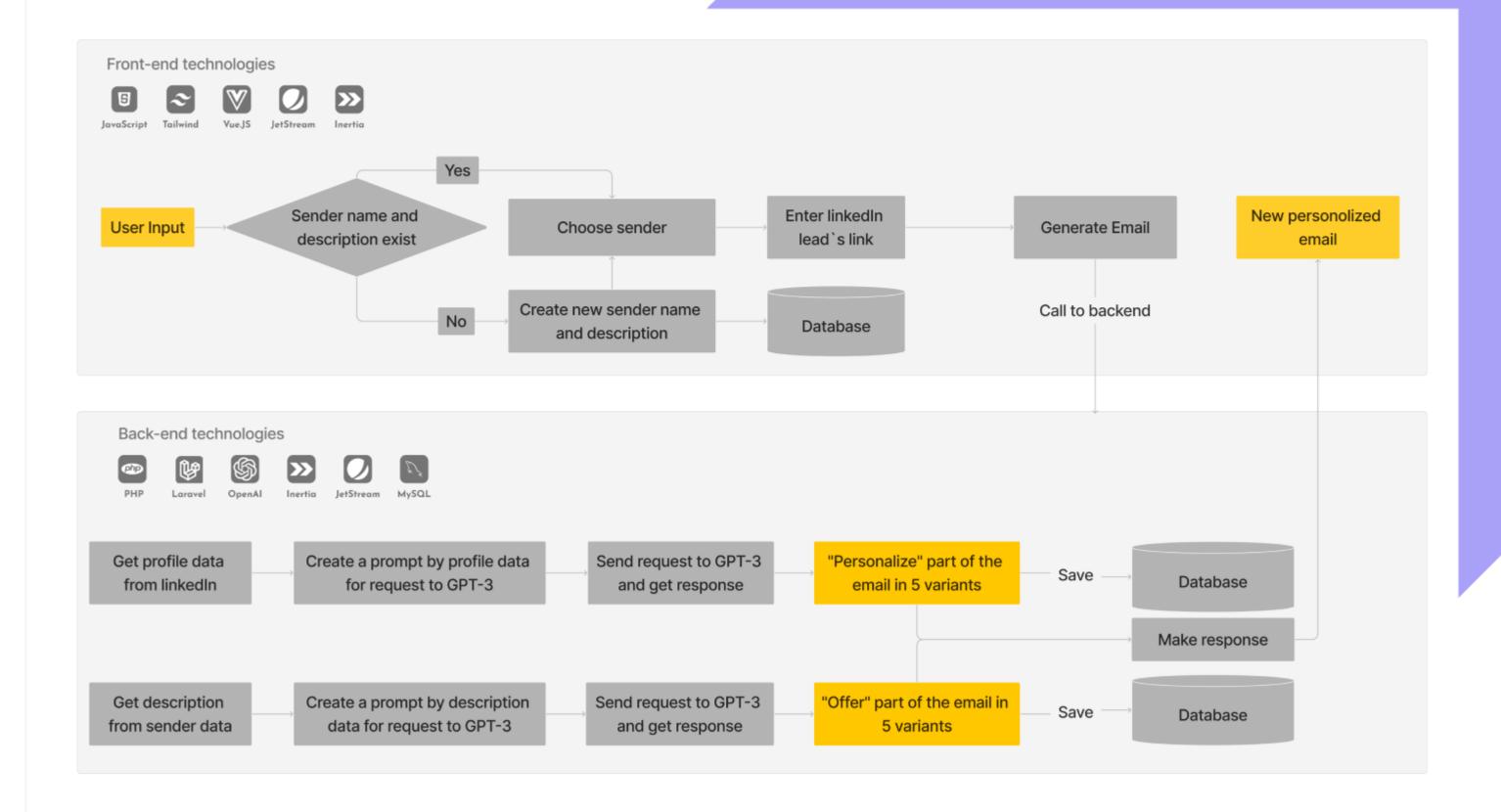
Appreciate the follow up. Cheers







#### HOW IT WORKS BACKSTAGE









# LET'S WRITE A PERSONALIZED MESSAGE

Taking care of the client in the right way



#### GET CLIENTS WISELY!

Less time with increased responses and more customers!

Let's start now!

**MOST POPULAR** \$90 /month \$48<sub>/month</sub> Basic Standart 400 Credits Each Month 900 Credits Each Month \$0,12 Lead √ \$0,1 Lead LinkedIn ✓ LinkedIn Personalizations Personalizations Choose plan Choose plan

\$184/month

Premium

2300 Credits Each Month

\$0,08 Lead

LinkedIn
Personalizations

Choose plan

06



#### FEATURES IN PROGRESS

Writing personalized messages also based on company information

 Adding a choice of personalization offers: call to click a link AND book a call time



## THANKS FOR YOUR ATTENTION!

Let's be in touch!

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